

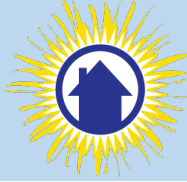


4 WEEK REAL ESTATE MARKET REPORT

Tuesday, June 16, 2020

As of: Wednesday, June 17, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Tuesday, June 16, 2020

as of: 6/17/2020

Day 1	Tuesday, June 16, 2020
Day 2	Monday, June 15, 2020
Day 3	Sunday, June 14, 2020
Day 4	Saturday, June 13, 2020
Day 5	Friday, June 12, 2020
Day 6	Thursday, June 11, 2020
Day 7	Wednesday, June 10, 2020
Day 8	Tuesday, June 09, 2020
Day 9	Monday, June 08, 2020
Day 10	Sunday, June 07, 2020
Day 11	Saturday, June 06, 2020
Day 12	Friday, June 05, 2020
Day 13	Thursday, June 04, 2020
Day 14	Wednesday, June 03, 2020
Day 15	Tuesday, June 02, 2020
Day 16	Monday, June 01, 2020
Day 17	Sunday, May 31, 2020
Day 18	Saturday, May 30, 2020
Day 19	Friday, May 29, 2020
Day 20	Thursday, May 28, 2020
Day 21	Wednesday, May 27, 2020
Day 22	Tuesday, May 26, 2020
Day 23	Monday, May 25, 2020
Day 24	Sunday, May 24, 2020
Day 25	Saturday, May 23, 2020
Day 26	Friday, May 22, 2020
Day 27	Thursday, May 21, 2020
Day 28	Wednesday, May 20, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, June 16, 2020

Day 28: Wednesday, May 20, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF APRIL 30, 2020: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

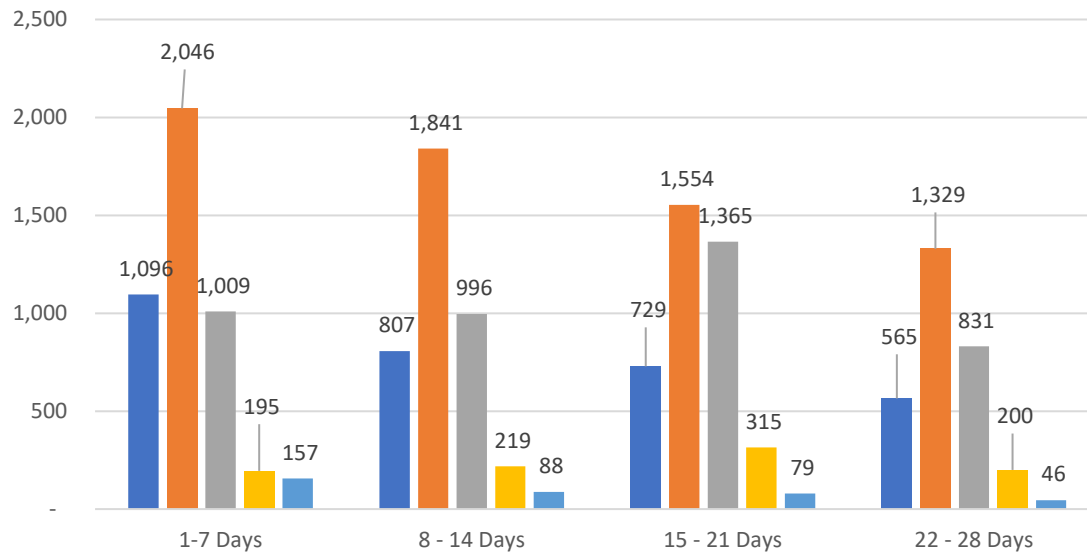


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, June 16, 2020

as of: 6/17/2020



	TOTALS	
	4 Weeks	AS OF APRIL 30, 2020
Active	3,197	12,570
Pending	6,770	6,310
Sold*	4,201	4,398
Canceled	929	
Temp Off Market	370	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	178	6%
Price Increase	28	0%
Prices Decrease	149	4%
Back on Market*	84	9%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	26,532,792	79
Monday, June 15, 2020	96,723,552	238
Sunday, June 14, 2020	224,000	1
Saturday, June 13, 2020	1,746,046	5
Friday, June 12, 2020	137,462,139	366
Thursday, June 11, 2020	56,019,884	150
Wednesday, June 10, 2020	62,301,100	170
Total	381,009,513	1009

Closed prior year	\$	#
Sunday, June 16, 2019	1,470,749	6
Saturday, June 15, 2019	7,189,500	14
Friday, June 14, 2019	177,343,397	521
Thursday, June 13, 2019	64,398,460	190
Wednesday, June 12, 2019	56,925,858	170
Tuesday, June 11, 2019	47,708,823	149
Monday, June 10, 2019	101,035,789	289
Total	456,072,576	1339

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-16%	-25%
8 - 14 Days	8%	1%



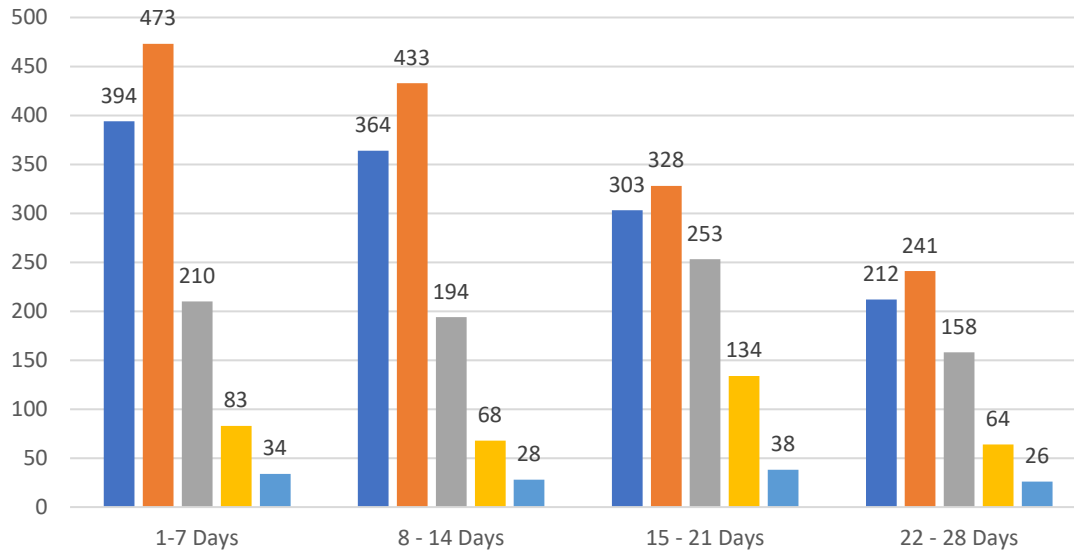


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, June 16, 2020

as of: 6/17/2020



	TOTALS	
	4 Weeks	AS OF APRIL 30, 2020
Active	1,273	6,615
Pending	1,475	2,352
Sold*	815	1,633
Canceled	349	
Temp Off Market	126	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	49	4%
Price Increase	6	0%
Prices Decrease	45	6%
Back on Market*	22	6%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	6,223,812	14
Monday, June 15, 2020	18,471,441	48
Sunday, June 14, 2020	-	0
Saturday, June 13, 2020	-	0
Friday, June 12, 2020	31,731,555	80
Thursday, June 11, 2020	7,654,959	27
Wednesday, June 10, 2020	13,216,472	41
TOTAL	77,298,239	210

Closed prior year	\$	#
Sunday, June 16, 2019	-	0
Saturday, June 15, 2019	1,532,000	2
Friday, June 14, 2019	31,739,212	125
Thursday, June 13, 2019	10,815,400	39
Wednesday, June 12, 2019	11,206,550	48
Tuesday, June 11, 2019	6,189,700	24
Monday, June 10, 2019	12,859,410	57
TOTAL	74,342,272	295

7 Day Sold Analysis

% Changed	\$	#
Prior Year	4%	-29%
8 - 14 Days	22%	-8%



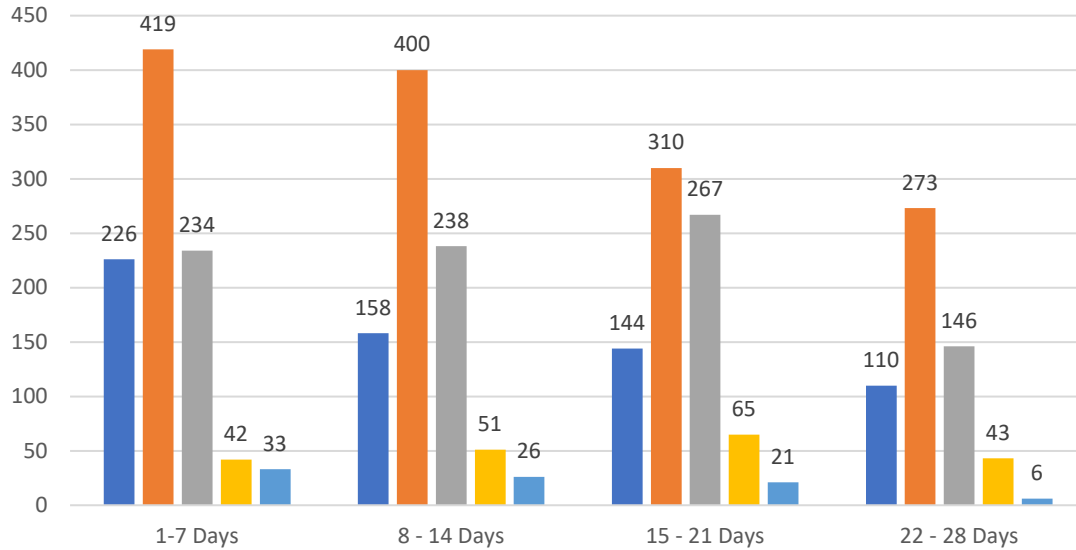


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, June 16, 2020

as of: 6/17/2020



	TOTALS	
	4 Weeks	AS OF APRIL 30, 2020
Active	638	2,486
Pending	1,402	1,103
Sold*	885	879
Canceled	201	
Temp Off Market	86	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	33	5%
Price Increase	0	0%
Prices Decrease	29	3%
Back on Market*	24	12%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	7,616,350	17
Monday, June 15, 2020	17,534,390	51
Sunday, June 14, 2020	-	0
Saturday, June 13, 2020	425,000	1
Friday, June 12, 2020	37,959,463	94
Thursday, June 11, 2020	12,510,995	31
Wednesday, June 10, 2020	15,758,740	40
Total	91,804,938	234

Closed prior year	\$	#
Sunday, June 16, 2019	342,000	1
Saturday, June 15, 2019	3,509,500	6
Friday, June 14, 2019	44,033,433	121
Thursday, June 13, 2019	17,197,876	41
Wednesday, June 12, 2019	11,296,200	35
Tuesday, June 11, 2019	7,028,338	21
Monday, June 10, 2019	22,155,305	67
Total	105,562,652	292

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-13%	-20%
8 - 14 Days	8%	-2%



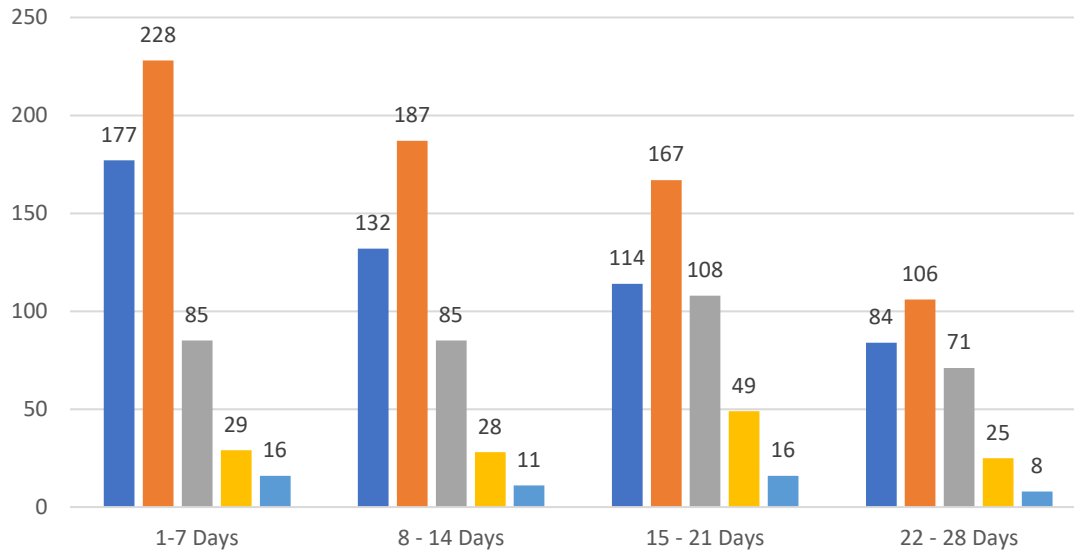


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, June 16, 2020

as of: 6/17/2020



	TOTALS	
	4 Weeks	AS OF APRIL 30, 2020
Active	507	2,266
Pending	688	765
Sold*	349	553
Canceled	131	
Temp Off Market	51	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	20	4%
Price Increase	2	0%
Prices Decrease	23	7%
Back on Market*	11	8%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	333,000	3
Monday, June 15, 2020	7,599,900	23
Sunday, June 14, 2020	-	0
Saturday, June 13, 2020	-	0
Friday, June 12, 2020	15,772,900	33
Thursday, June 11, 2020	1,313,000	8
Wednesday, June 10, 2020	4,873,900	18
Total	29,892,700	85

Closed prior year	\$	#
Sunday, June 16, 2019	-	0
Saturday, June 15, 2019	1,450,000	1
Friday, June 14, 2019	13,172,691	53
Thursday, June 13, 2019	4,881,900	18
Wednesday, June 12, 2019	4,725,250	23
Tuesday, June 11, 2019	4,027,450	14
Monday, June 10, 2019	3,107,900	21
Total	31,365,191	130

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-5%	-35%
8 - 14 Days	55%	0%



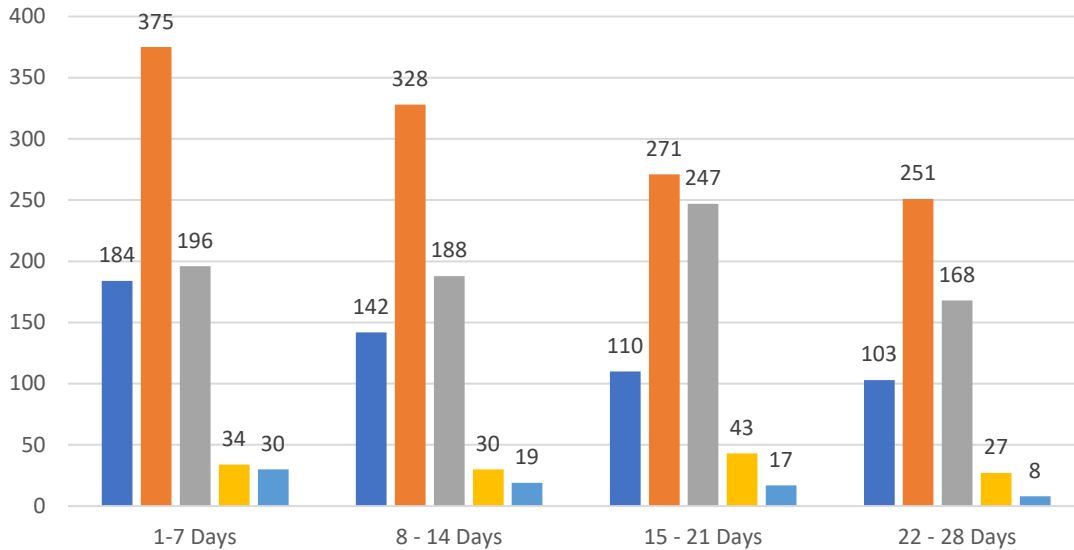


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, June 16, 2020

as of: 6/17/2020



	TOTALS	
	4 Weeks	AS OF APRIL 30, 2020
Active	539	1,953
Pending	1,225	1,182
Sold*	799	859
Canceled	134	
Temp Off Market	74	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	38	7%
Price Increase	5	0%
Prices Decrease	22	3%
Back on Market*	11	8%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	4,187,780	17
Monday, June 15, 2020	12,090,604	42
Sunday, June 14, 2020	-	0
Saturday, June 13, 2020	658,646	2
Friday, June 12, 2020	19,692,875	71
Thursday, June 11, 2020	9,058,663	28
Wednesday, June 10, 2020	11,666,386	36
Total	57,354,954	196

Closed prior year	\$	#
Sunday, June 16, 2019	259,900	2
Saturday, June 15, 2019	-	0
Friday, June 14, 2019	22,140,287	98
Thursday, June 13, 2019	6,975,099	28
Wednesday, June 12, 2019	8,565,699	35
Tuesday, June 11, 2019	5,970,760	27
Monday, June 10, 2019	11,529,860	49
Total	55,441,605	239

7 Day Sold Analysis

% Changed	\$	#
Prior Year	3%	-18%
8 - 14 Days	17%	4%



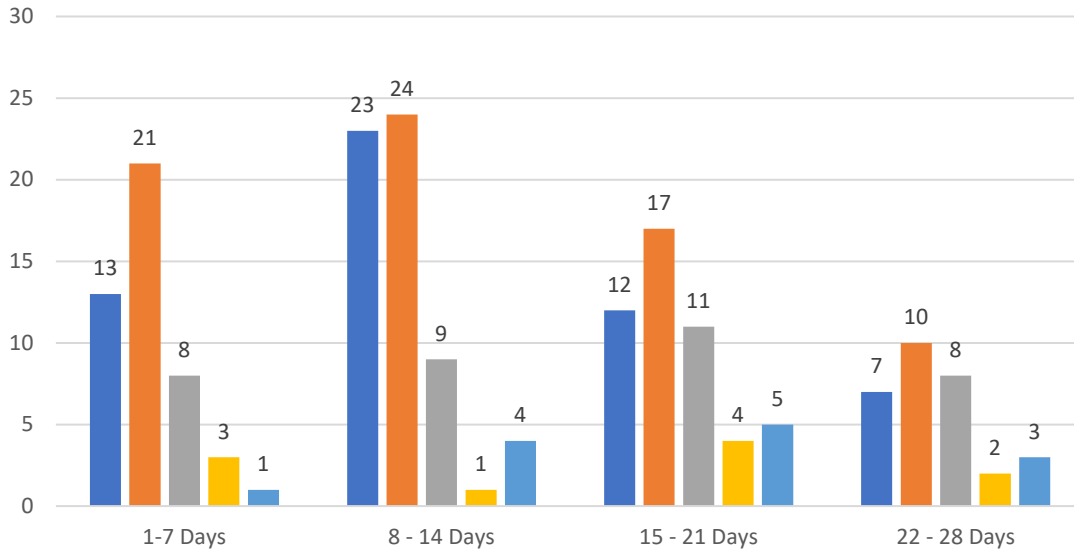


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, June 16, 2020

as of: 6/17/2020



	TOTALS	
	4 Weeks	AS OF APRIL 30, 2020
Active	55	533
Pending	72	235
Sold*	36	163
Canceled	10	
Temp Off Market	13	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	2	4%
Price Increase	0	0%
Prices Decrease	2	6%
Back on Market*	0	0%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	-	0
Monday, June 15, 2020	231,000	3
Sunday, June 14, 2020	-	0
Saturday, June 13, 2020	-	0
Friday, June 12, 2020	147,000	2
Thursday, June 11, 2020	334,999	2
Wednesday, June 10, 2020	83,000	1
TOTAL	795,999	8

Closed prior year	\$	#
Sunday, June 16, 2019	-	0
Saturday, June 15, 2019	-	0
Friday, June 14, 2019	262,500	4
Thursday, June 13, 2019	128,500	2
Wednesday, June 12, 2019	311,000	3
Tuesday, June 11, 2019	46,000	1
Monday, June 10, 2019	278,000	5
TOTAL	1,026,000	15

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-22%	-47%
8 - 14 Days	32%	-11%



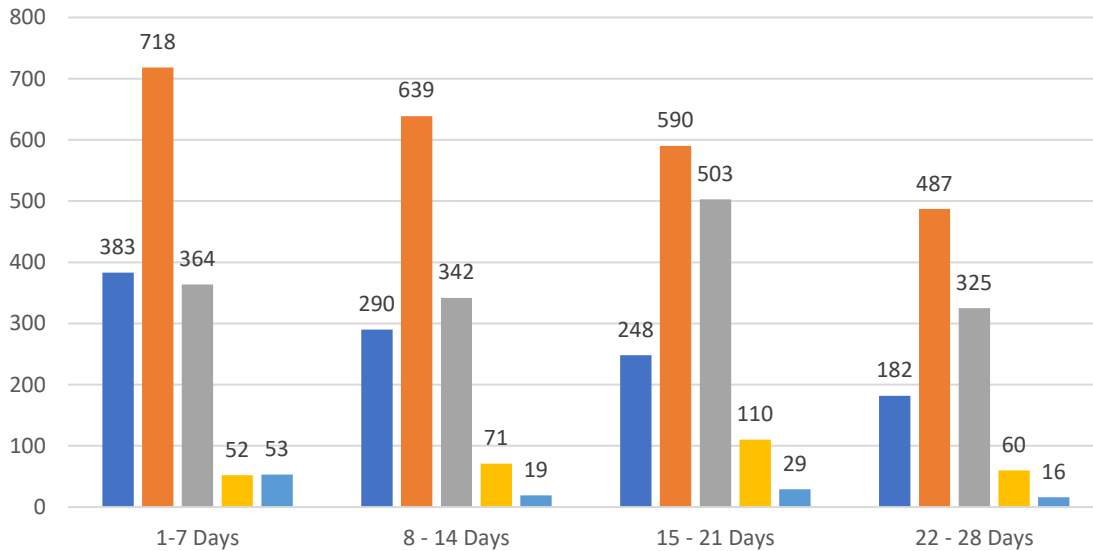


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, June 16, 2020

as of: 6/17/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	10,135,775	30
Monday, June 15, 2020	37,019,355	87
Sunday, June 14, 2020	224,000	1
Saturday, June 13, 2020	662,400	2
Friday, June 12, 2020	47,060,472	126
Thursday, June 11, 2020	23,362,015	62
Wednesday, June 10, 2020	16,917,345	56
TOTAL	135,381,362	364

Closed prior year	\$	#
Sunday, June 16, 2019	868,849	3
Saturday, June 15, 2019	2,565,000	6
Friday, June 14, 2019	59,142,772	169
Thursday, June 13, 2019	20,032,945	67
Wednesday, June 12, 2019	19,879,341	55
Tuesday, June 11, 2019	17,125,146	57
Monday, June 10, 2019	40,011,282	104
TOTAL	159,625,335	461

	TOTALS	AS OF APRIL 30, 2020
	4 Weeks	
Active	1,103	3,748
Pending	2,434	2,491
Sold*	1,534	1,529
Canceled	293	
Temp Off Market	117	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	54	5%
Price Increase	5	0%
Prices Decrease	42	3%
Back on Market*	31	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-15%	-21%
8 - 14 Days	15%	6%



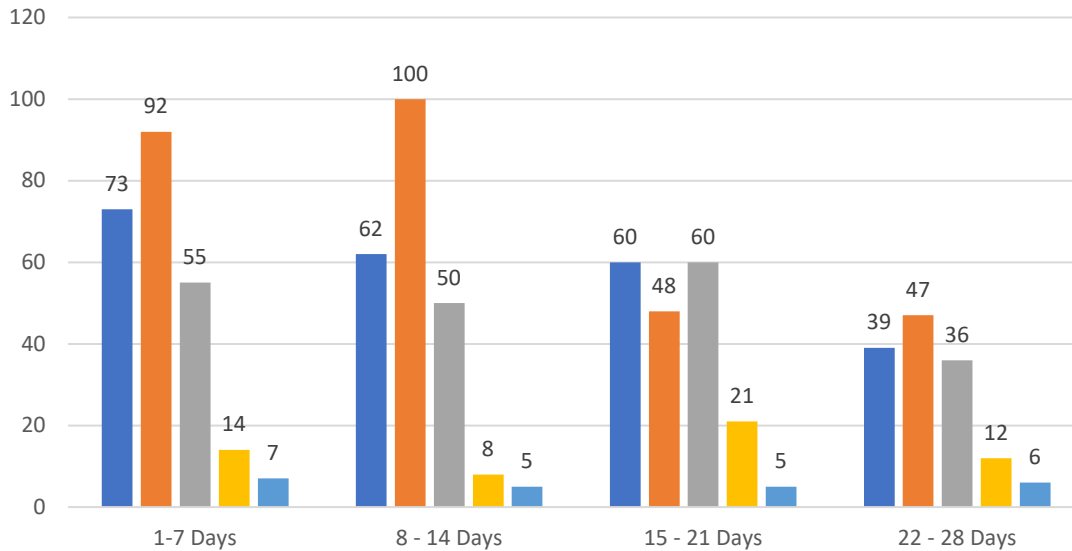


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, June 16, 2020

as of: 6/17/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	3,637,062	3
Monday, June 15, 2020	5,519,541	9
Sunday, June 14, 2020	-	0
Saturday, June 13, 2020	-	0
Friday, June 12, 2020	8,386,057	20
Thursday, June 11, 2020	3,212,000	11
Wednesday, June 10, 2020	6,260,622	12
TOTAL	27,015,282	55

Closed prior year	\$	#
Sunday, June 16, 2019	-	0
Saturday, June 15, 2019	82,000	1
Friday, June 14, 2019	3,636,850	20
Thursday, June 13, 2019	1,285,000	5
Wednesday, June 12, 2019	2,342,400	9
Tuesday, June 11, 2019	88,000	1
Monday, June 10, 2019	1,277,400	7
TOTAL	8,711,650	43

	TOTALS	
	4 Weeks	AS OF APRIL 30, 2020
Active	234	1,182
Pending	287	674
Sold*	201	420
Canceled	55	
Temp Off Market	23	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	13	6%
Price Increase	0	0%
Prices Decrease	9	4%
Back on Market*	7	13%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	210%	28%
8 - 14 Days	-4%	-35%



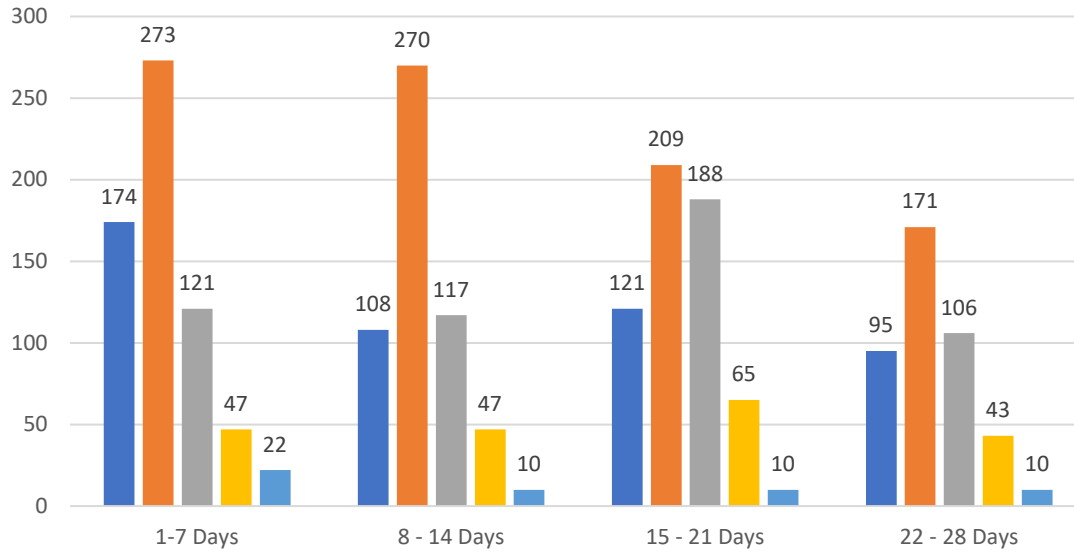


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, June 16, 2020

as of: 6/17/2020



	TOTALS	
	4 Weeks	AS OF APRIL 30, 2020
Active	498	2,532
Pending	923	858
Sold*	532	632
Canceled	202	
Temp Off Market	52	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	33	7%
Price Increase	8	1%
Prices Decrease	22	4%
Back on Market*	5	2%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	2,616,000	10
Monday, June 15, 2020	16,564,298	25
Sunday, June 14, 2020	-	0
Saturday, June 13, 2020	-	0
Friday, June 12, 2020	21,148,929	44
Thursday, June 11, 2020	6,599,166	17
Wednesday, June 10, 2020	11,087,099	25
Total	58,015,492	121

Closed prior year	\$	#
Sunday, June 16, 2019	-	0
Saturday, June 15, 2019	-	0
Friday, June 14, 2019	24,801,760	60
Thursday, June 13, 2019	15,134,725	36
Wednesday, June 12, 2019	9,745,648	24
Tuesday, June 11, 2019	11,318,069	28
Monday, June 10, 2019	13,167,310	40
Total	74,167,512	188

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-22%	-36%
8 - 14 Days	4%	3%



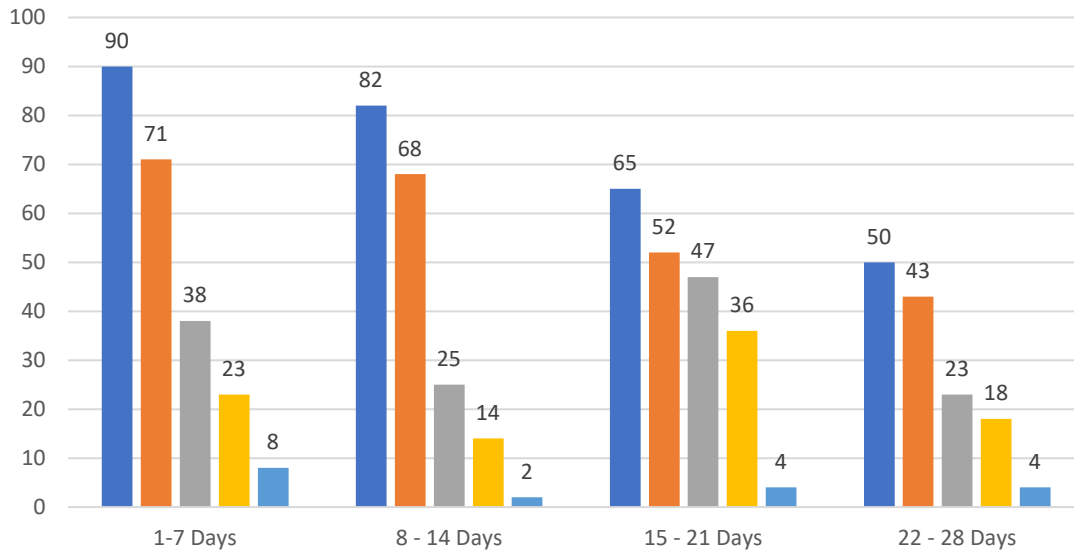


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, June 16, 2020

as of: 6/17/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	1,270,750	3
Monday, June 15, 2020	4,971,000	12
Sunday, June 14, 2020	-	0
Saturday, June 13, 2020	-	0
Friday, June 12, 2020	5,684,198	15
Thursday, June 11, 2020	1,290,000	2
Wednesday, June 10, 2020	1,304,000	6
TOTAL	14,519,948	38

Closed prior year	\$	#
Sunday, June 16, 2019	-	0
Saturday, June 15, 2019	-	0
Friday, June 14, 2019	11,089,771	33
Thursday, June 13, 2019	3,140,900	7
Wednesday, June 12, 2019	2,787,500	6
Tuesday, June 11, 2019	1,520,000	5
Monday, June 10, 2019	3,156,925	9
TOTAL	21,695,096	60

	TOTALS	
	4 Weeks	AS OF APRIL 30, 2020
Active	287	1,633
Pending	234	459
Sold*	133	314
Canceled	91	
Temp Off Market	18	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	10	3%
Price Increase	3	1%
Prices Decrease	7	5%
Back on Market*	1	1%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-33%	-37%
8 - 14 Days	64%	52%



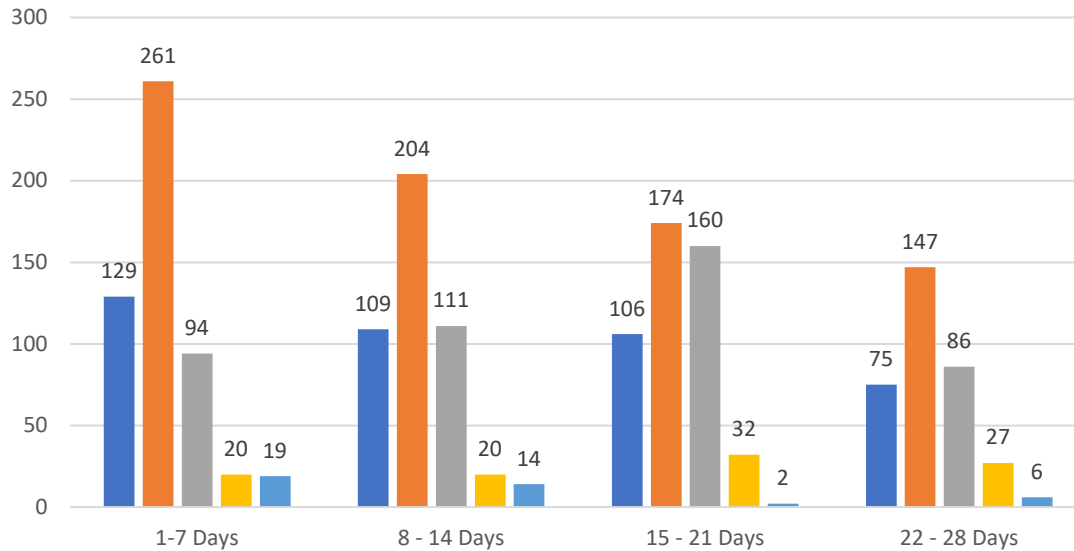


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, June 16, 2020

as of: 6/17/2020



	TOTALS	
	4 Weeks	AS OF APRIL 30, 2020
Active	419	1,851
Pending	786	676
Sold*	451	499
Canceled	99	
Temp Off Market	41	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	20	5%
Price Increase	10	1%
Prices Decrease	34	8%
Back on Market*	13	13%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	1,976,887	5
Monday, June 15, 2020	13,514,905	33
Sunday, June 14, 2020	-	0
Saturday, June 13, 2020	-	0
Friday, June 12, 2020	11,600,400	31
Thursday, June 11, 2020	4,489,045	12
Wednesday, June 10, 2020	6,871,530	13
Total	38,452,767	94

Closed prior year	\$	#
Sunday, June 16, 2019	-	0
Saturday, June 15, 2019	1,115,000	2
Friday, June 14, 2019	27,225,145	73
Thursday, June 13, 2019	5,057,815	18
Wednesday, June 12, 2019	7,438,970	21
Tuesday, June 11, 2019	6,266,510	16
Monday, June 10, 2019	14,172,032	29
Total	61,275,472	159

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-37%	-41%
8 - 14 Days	-15%	-15%



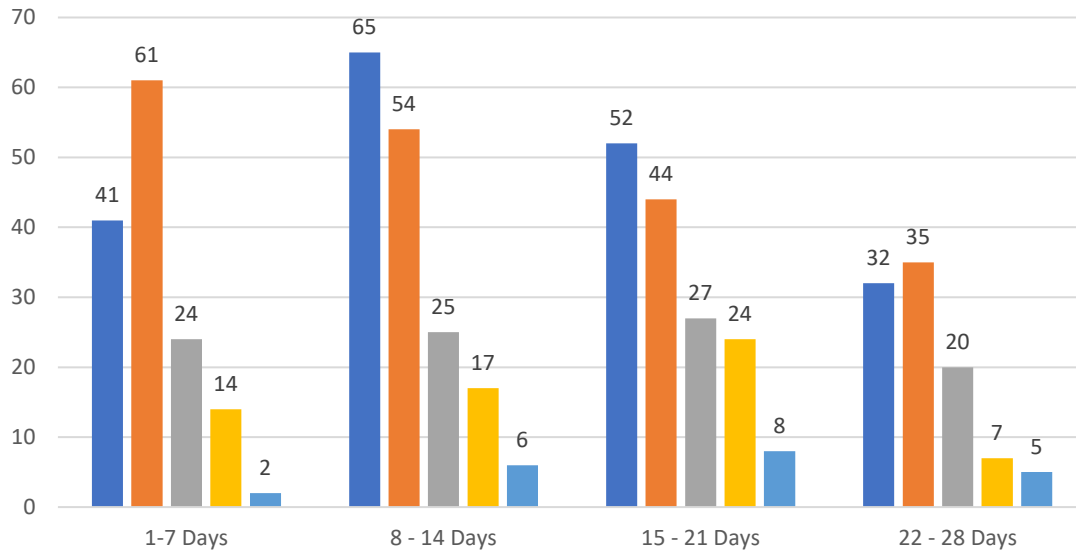


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, June 16, 2020

as of: 6/17/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, June 16, 2020	983,000	5
Monday, June 15, 2020	150,000	1
Sunday, June 14, 2020	-	0
Saturday, June 13, 2020	-	0
Friday, June 12, 2020	1,741,400	10
Thursday, June 11, 2020	1,504,960	4
Wednesday, June 10, 2020	694,950	4
TOTAL	5,074,310	24

Closed prior year	\$	#
Sunday, June 16, 2019	-	0
Saturday, June 15, 2019	-	0
Friday, June 14, 2019	3,577,400	15
Thursday, June 13, 2019	1,379,100	7
Wednesday, June 12, 2019	1,040,400	7
Tuesday, June 11, 2019	508,250	3
Monday, June 10, 2019	5,039,185	15
TOTAL	11,544,335	47

	TOTALS	
	4 Weeks	AS OF APRIL 30, 2020
Active	190	1,001
Pending	194	219
Sold*	96	183
Canceled	62	
Temp Off Market	21	

Market Changes	6/16/2020	% 4 Weeks Active
New Listings	4	2%
Price Increase	1	1%
Prices Decrease	4	4%
Back on Market*	3	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-56%	-49%
8 - 14 Days	-23%	-4%

