

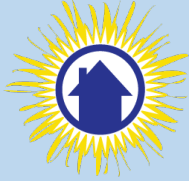


# **4 WEEK REAL ESTATE MARKET REPORT**

**Friday, July 10, 2020**

*As of: Saturday, July 11, 2020*

- 1 Report Breakdown**
- 2 Cumulative Tampa Bay Report - Single Family Home**
- 3 Cumulative Tampa Bay Report - Condominium**
- 4 Pinellas County - Single Family Home**
- 5 Pinellas County - Condominium**
- 6 Pasco County - Single Family Home**
- 7 Pasco County - Condominium**
- 8 Hillsborough County - Single Family Home**
- 9 Hillsborough County - Condominium**
- 10 Sarasota County - Single Family Home**
- 11 Sarasota County - Condominium**
- 12 Manatee County - Single Family Home**
- 13 Manatee County - Condominium**



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN

Friday, July 10, 2020

as of: 7/11/2020

Day 1	Friday, July 10, 2020
Day 2	Thursday, July 09, 2020
Day 3	Wednesday, July 08, 2020
Day 4	Tuesday, July 07, 2020
Day 5	Monday, July 06, 2020
Day 6	Sunday, July 05, 2020
Day 7	Saturday, July 04, 2020
Day 8	Friday, July 03, 2020
Day 9	Thursday, July 02, 2020
Day 10	Wednesday, July 01, 2020
Day 11	Tuesday, June 30, 2020
Day 12	Monday, June 29, 2020
Day 13	Sunday, June 28, 2020
Day 14	Saturday, June 27, 2020
Day 15	Friday, June 26, 2020
Day 16	Thursday, June 25, 2020
Day 17	Wednesday, June 24, 2020
Day 18	Tuesday, June 23, 2020
Day 19	Monday, June 22, 2020
Day 20	Sunday, June 21, 2020
Day 21	Saturday, June 20, 2020
Day 22	Friday, June 19, 2020
Day 23	Thursday, June 18, 2020
Day 24	Wednesday, June 17, 2020
Day 25	Tuesday, June 16, 2020
Day 26	Monday, June 15, 2020
Day 27	Sunday, June 14, 2020
Day 28	Saturday, June 13, 2020

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Friday, July 10, 2020

Day 28: Saturday, June 13, 2020

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF MAY 31, 2020: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

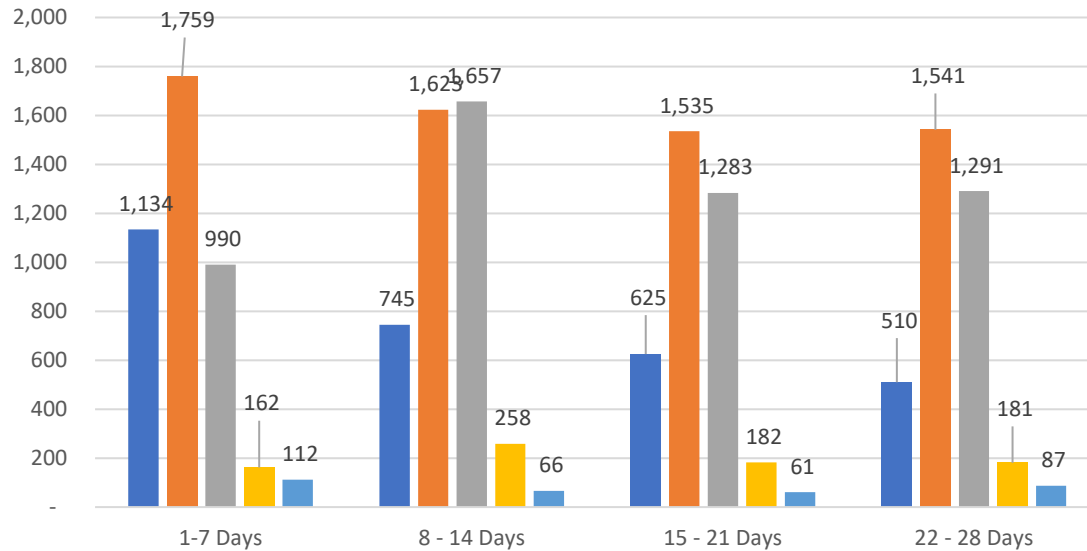


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Friday, July 10, 2020

as of: 7/11/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	3,014	11,172
Pending	6,458	9,018
Sold*	5,221	4,112
Canceled	783	
Temp Off Market	326	

Market Changes	7/10/2020	% 4 Weeks Active
New Listings	212	7%
Price Increase	64	1%
Prices Decrease	324	6%
Back on Market*	83	11%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, July 10, 2020	104,136,508	255
Thursday, July 09, 2020	64,403,095	168
Wednesday, July 08, 2020	64,548,331	173
Tuesday, July 07, 2020	76,067,657	191
Monday, July 06, 2020	71,038,994	190
Sunday, July 05, 2020	1,985,000	4
Saturday, July 04, 2020	4,484,900	9
<b>Total</b>	<b>386,664,485</b>	<b>990</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	77,586,171	194
Tuesday, July 09, 2019	59,128,445	174
Monday, July 08, 2019	87,505,516	253
Sunday, July 07, 2019	529,900	2
Saturday, July 06, 2019	1,195,000	3
Friday, July 05, 2019	40,264,920	138
Thursday, July 04, 2019	3,821,515	15
<b>Total</b>	<b>270,031,467</b>	<b>779</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	43%	27%
8 - 14 Days	-39%	-40%



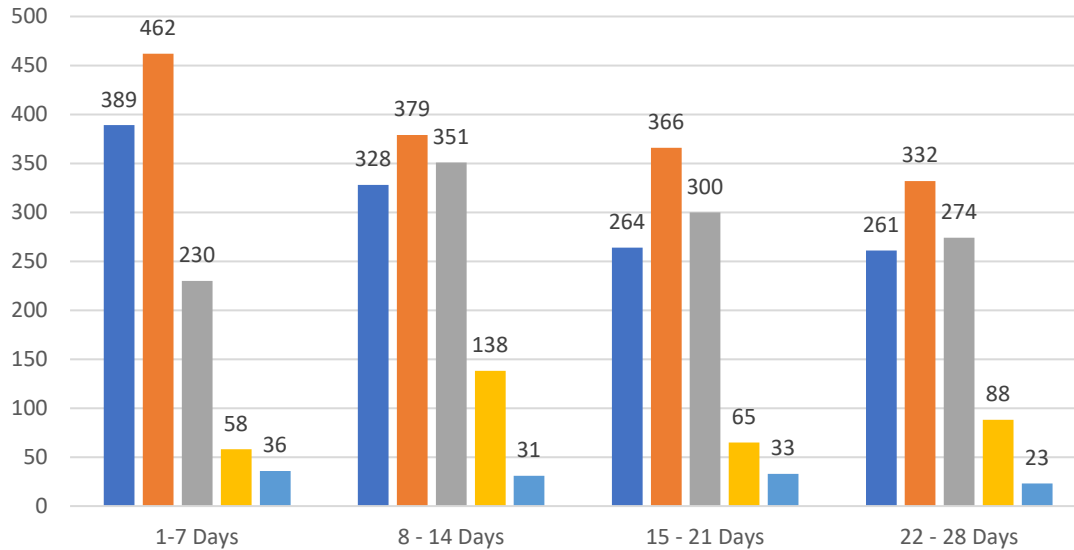


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Friday, July 10, 2020

as of: 7/11/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	1,242	5,711
Pending	1,539	2,967
Sold*	1,155	1,315
Canceled	349	
Temp Off Market	123	

Market Changes	7/10/2020	% 4 Weeks Active
New Listings	44	4%
Price Increase	5	0%
Prices Decrease	35	3%
Back on Market*	20	6%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, July 10, 2020	22,834,925	72
Thursday, July 09, 2020	11,183,207	32
Wednesday, July 08, 2020	13,179,690	42
Tuesday, July 07, 2020	11,240,750	43
Monday, July 06, 2020	8,445,900	37
Sunday, July 05, 2020	288,000	2
Saturday, July 04, 2020	190,900	2
<b>TOTAL</b>	<b>67,363,372</b>	<b>230</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	7,138,250	37
Tuesday, July 09, 2019	11,692,051	50
Monday, July 08, 2019	13,005,276	57
Sunday, July 07, 2019	-	0
Saturday, July 06, 2019	1,738,400	2
Friday, July 05, 2019	3,627,800	19
Thursday, July 04, 2019	357,000	2
<b>TOTAL</b>	<b>37,558,777</b>	<b>167</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	79%	38%
8 - 14 Days	-37%	-49%



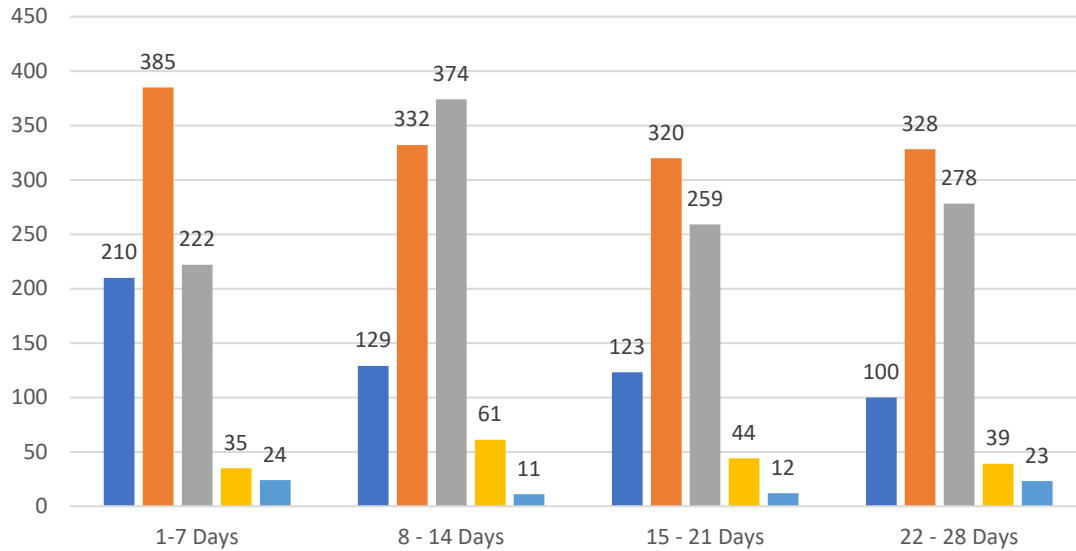


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Friday, July 10, 2020

as of: 7/11/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, July 10, 2020	24,587,900	61
Thursday, July 09, 2020	15,778,188	37
Wednesday, July 08, 2020	18,485,555	46
Tuesday, July 07, 2020	14,114,424	40
Monday, July 06, 2020	15,926,400	36
Sunday, July 05, 2020	-	0
Saturday, July 04, 2020	1,723,000	2
<b>TOTAL</b>	<b>90,615,467</b>	<b>222</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	24,381,700	48
Tuesday, July 09, 2019	11,478,384	35
Monday, July 08, 2019	21,332,970	51
Sunday, July 07, 2019	-	0
Saturday, July 06, 2019	-	0
Friday, July 05, 2019	7,862,050	28
Thursday, July 04, 2019	1,373,300	5
<b>TOTAL</b>	<b>66,428,404</b>	<b>167</b>

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	562	2,169
Pending	1,365	1,630
Sold*	1,133	786
Canceled	179	
Temp Off Market	70	

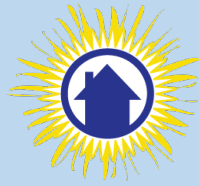
Market Changes	7/10/2020	% 4 Weeks Active
New Listings	50	9%
Price Increase	7	1%
Prices Decrease	45	4%
Back on Market*	13	7%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	36%	33%
8 - 14 Days	-40%	-41%



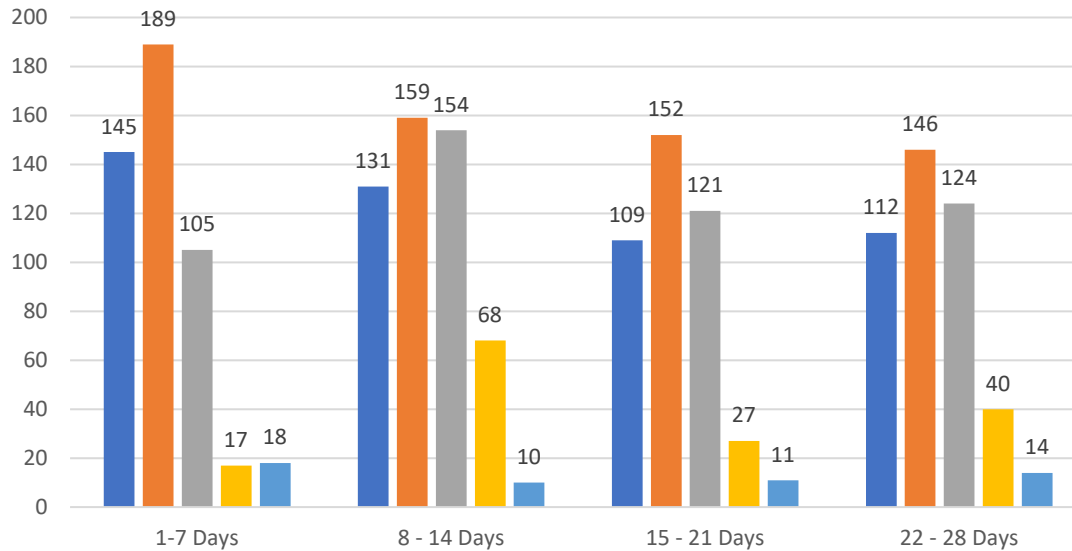


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Friday, July 10, 2020

as of: 7/11/2020



### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, July 10, 2020	10,583,025	43
Thursday, July 09, 2020	3,521,550	10
Wednesday, July 08, 2020	4,799,700	15
Tuesday, July 07, 2020	5,198,300	20
Monday, July 06, 2020	3,365,400	14
Sunday, July 05, 2020	288,000	2
Saturday, July 04, 2020	95,900	1
<b>Total</b>	<b>27,851,875</b>	<b>105</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	2,546,650	15
Tuesday, July 09, 2019	5,819,351	23
Monday, July 08, 2019	5,179,400	28
Sunday, July 07, 2019	-	0
Saturday, July 06, 2019	-	0
Friday, July 05, 2019	1,608,800	11
Thursday, July 04, 2019	238,000	1
<b>Total</b>	<b>15,392,201</b>	<b>78</b>

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	497	2,188
Pending	646	1037
Sold*	504	467
Canceled	152	
Temp Off Market	53	

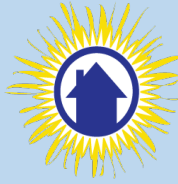
Market Changes	7/10/2020	% 4 Weeks Active
New Listings	14	3%
Price Increase	1	0%
Prices Decrease	14	3%
Back on Market*	12	8%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	81%	35%
8 - 14 Days	-43%	-32%



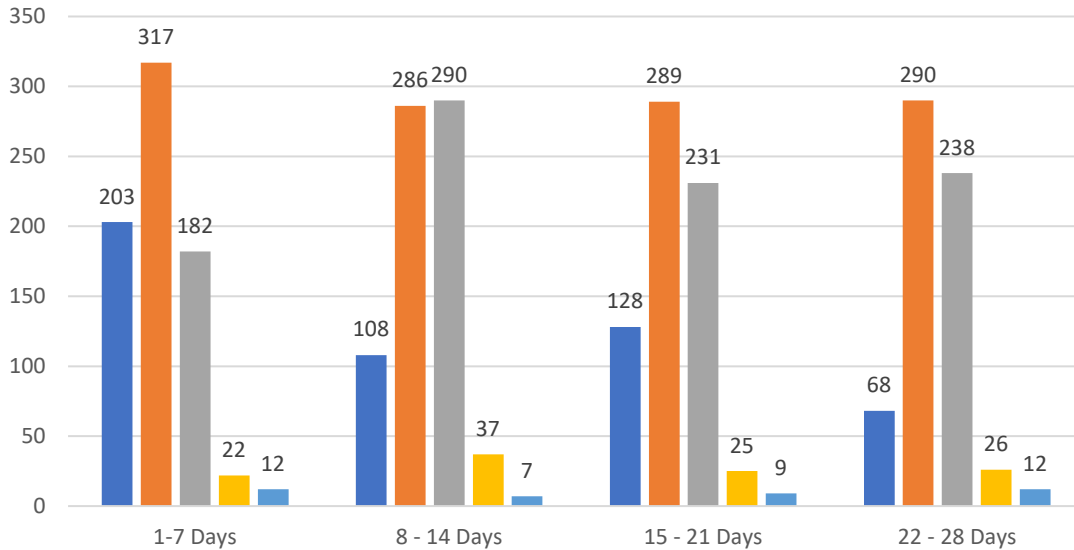


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Friday, July 10, 2020

as of: 7/11/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	507	1,746
Pending	1,182	1,534
Sold*	941	774
Canceled	110	
Temp Off Market	40	

Market Changes	7/10/2020	% 4 Weeks Active
New Listings	38	7%
Price Increase	3	0%
Prices Decrease	85	9%
Back on Market*	11	10%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

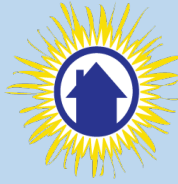
Closed in last 7 days	\$	#
Friday, July 10, 2020	16,524,604	57
Thursday, July 09, 2020	6,815,592	27
Wednesday, July 08, 2020	7,888,740	30
Tuesday, July 07, 2020	7,534,441	32
Monday, July 06, 2020	8,656,040	34
Sunday, July 05, 2020	190,000	1
Saturday, July 04, 2020	270,000	1
<b>Total</b>	<b>47,879,417</b>	<b>182</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	9,042,065	33
Tuesday, July 09, 2019	7,880,078	29
Monday, July 08, 2019	11,121,207	46
Sunday, July 07, 2019	-	0
Saturday, July 06, 2019	-	0
Friday, July 05, 2019	5,369,416	24
Thursday, July 04, 2019	365,000	2
<b>Total</b>	<b>33,777,766</b>	<b>134</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	42%	36%
8 - 14 Days	-41%	-37%



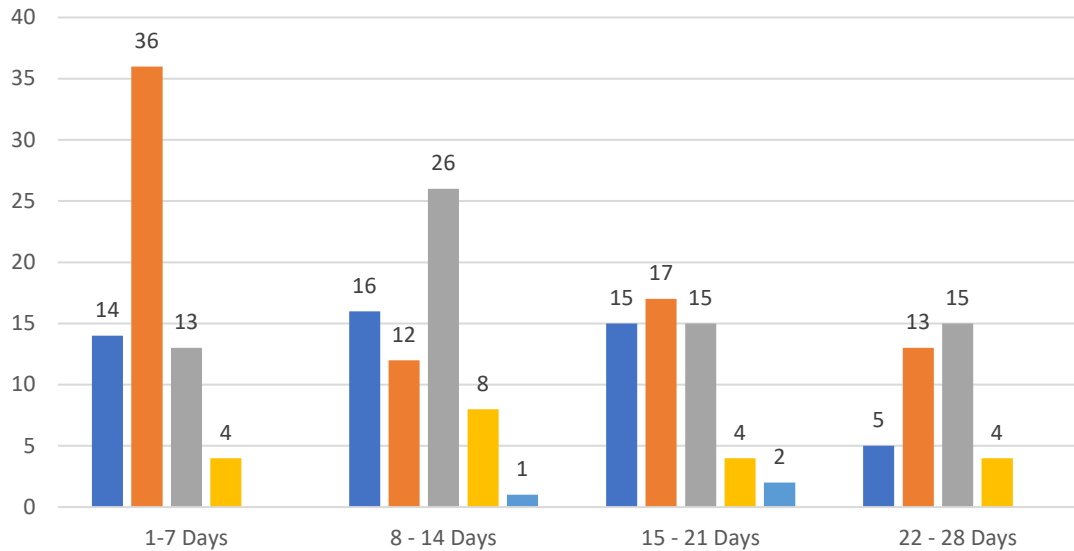


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Friday, July 10, 2020

as of: 7/11/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, July 10, 2020	239,000	1
Thursday, July 09, 2020	259,500	4
Wednesday, July 08, 2020	47,000	1
Tuesday, July 07, 2020	346,000	4
Monday, July 06, 2020	258,500	3
Sunday, July 05, 2020	-	0
Saturday, July 04, 2020	-	0
<b>Total</b>	<b>1,150,000</b>	<b>13</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	50,000	1
Tuesday, July 09, 2019	501,900	4
Monday, July 08, 2019	249,300	3
Sunday, July 07, 2019	-	0
Saturday, July 06, 2019	-	0
Friday, July 05, 2019	379,000	3
Thursday, July 04, 2019	-	0
<b>Total</b>	<b>1,180,200</b>	<b>11</b>

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	50	458
Pending	78	308
Sold*	69	152
Canceled	20	
Temp Off Market	3	

Market Changes	7/10/2020	% 4 Weeks Active
New Listings	4	8%
Price Increase	0	0%
Prices Decrease	3	4%
Back on Market*	0	0%

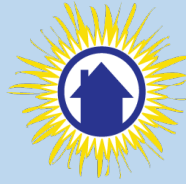
\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-3%	18%
8 - 14 Days	-59%	-50%





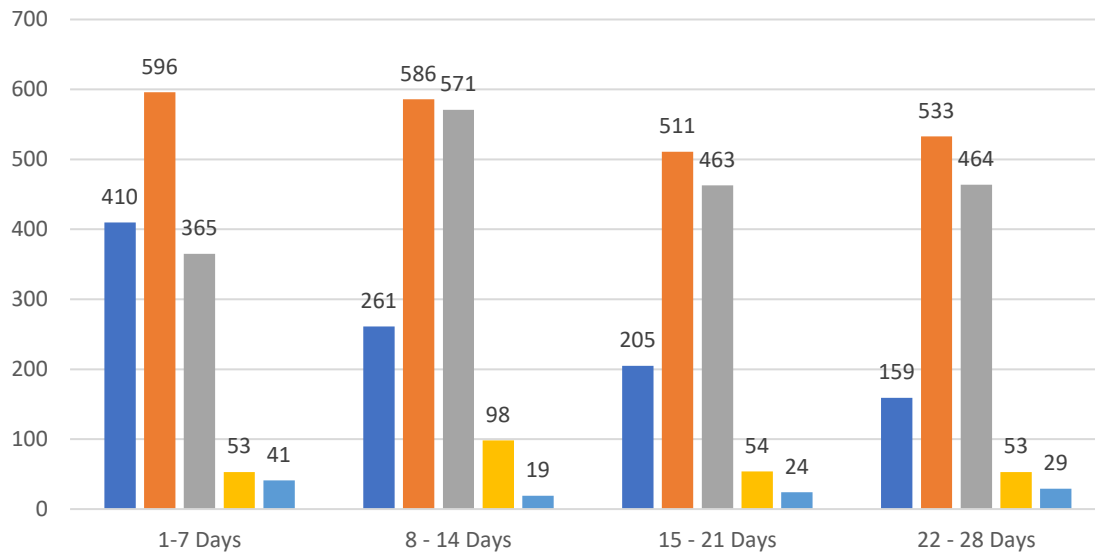


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Friday, July 10, 2020

as of: 7/11/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	1,035	3,146
Pending	2,226	3,468
Sold*	1,863	1,518
Canceled	258	
Temp Off Market	113	

Market Changes	7/10/2020	% 4 Weeks Active
New Listings	85	8%
Price Increase	37	2%
Prices Decrease	104	6%
Back on Market*	36	14%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

### 7 Day Sold Comparison

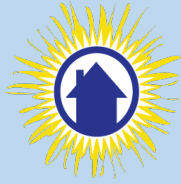
Closed in last 7 days	\$	#
Friday, July 10, 2020	34,942,161	79
Thursday, July 09, 2020	23,090,635	63
Wednesday, July 08, 2020	21,310,469	61
Tuesday, July 07, 2020	25,896,842	85
Monday, July 06, 2020	26,394,245	72
Sunday, July 05, 2020	335,000	1
Saturday, July 04, 2020	911,900	4
<b>TOTAL</b>	<b>132,881,252</b>	<b>365</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	18,121,602	57
Tuesday, July 09, 2019	19,426,052	59
Monday, July 08, 2019	27,820,319	80
Sunday, July 07, 2019	270,000	1
Saturday, July 06, 2019	-	0
Friday, July 05, 2019	18,423,697	59
Thursday, July 04, 2019	552,215	3
<b>TOTAL</b>	<b>84,613,885</b>	<b>259</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	57%	41%
8 - 14 Days	-35%	-36%



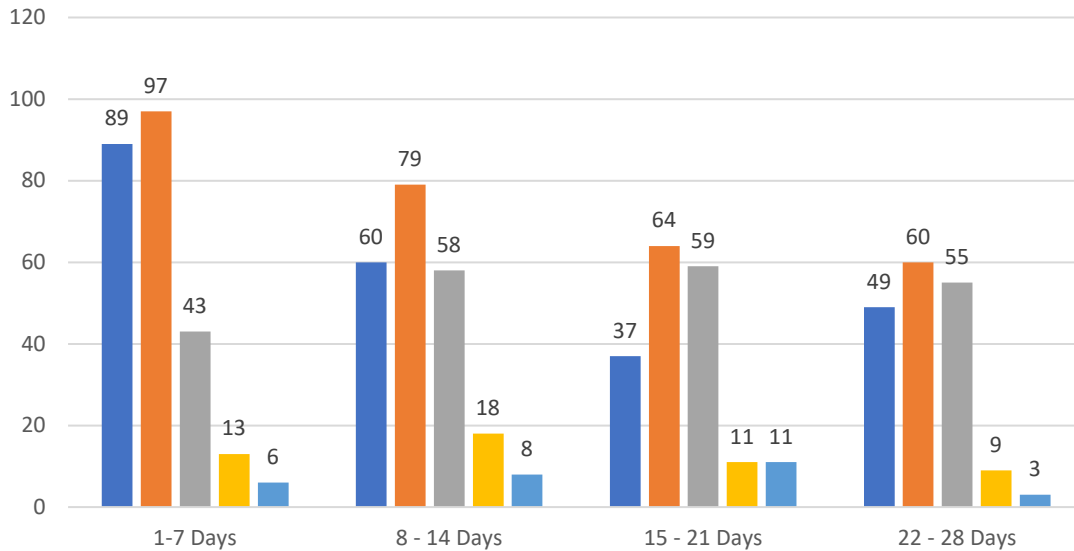


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Friday, July 10, 2020

as of: 7/11/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	235	1,013
Pending	300	858
Sold*	215	399
Canceled	51	
Temp Off Market	28	

Market Changes	7/10/2020	% 4 Weeks Active
New Listings	7	3%
Price Increase	0	0%
Prices Decrease	7	3%
Back on Market*	5	10%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

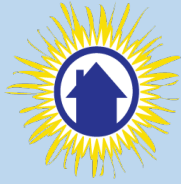
Closed in last 7 days	\$	#
Friday, July 10, 2020	2,433,000	11
Thursday, July 09, 2020	3,346,657	10
Wednesday, July 08, 2020	1,172,990	8
Tuesday, July 07, 2020	3,482,950	11
Monday, July 06, 2020	291,500	3
Sunday, July 05, 2020	-	0
Saturday, July 04, 2020	-	0
<b>Total</b>	<b>10,727,097</b>	<b>43</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	1,446,600	11
Tuesday, July 09, 2019	1,313,900	8
Monday, July 08, 2019	1,956,650	12
Sunday, July 07, 2019	-	0
Saturday, July 06, 2019	88,400	1
Friday, July 05, 2019	145,000	1
Thursday, July 04, 2019	119,000	1
<b>Total</b>	<b>5,069,550</b>	<b>34</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	112%	26%
8 - 14 Days	-47%	-72%



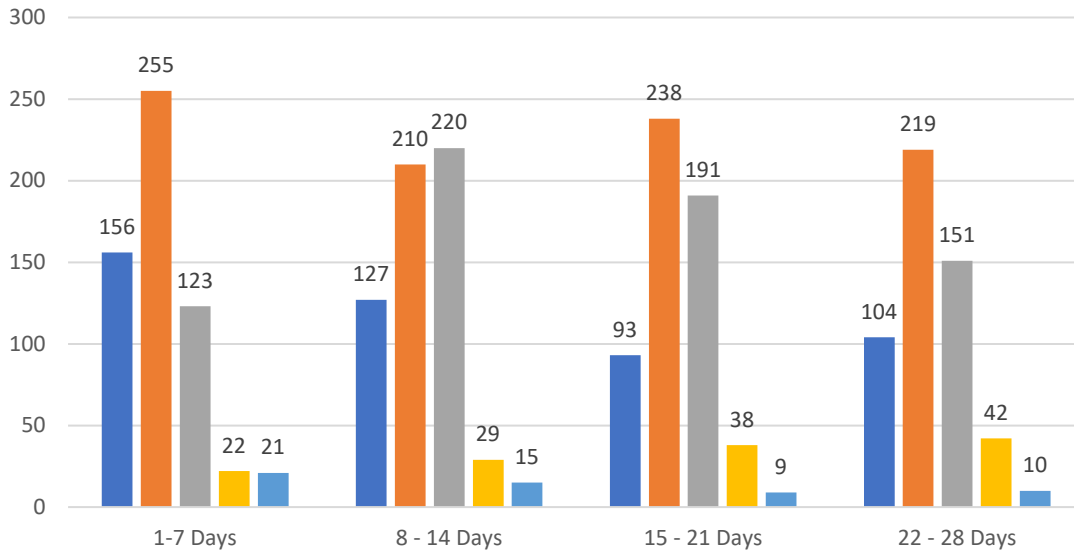


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Friday, July 10, 2020

as of: 7/11/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, July 10, 2020	10,566,730	33
Thursday, July 09, 2020	8,760,790	22
Wednesday, July 08, 2020	9,747,577	19
Tuesday, July 07, 2020	11,368,659	22
Monday, July 06, 2020	10,677,104	26
Sunday, July 05, 2020	1,030,000	1
Saturday, July 04, 2020	-	0
<b>Total</b>	<b>52,150,860</b>	<b>123</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	20,671,939	42
Tuesday, July 09, 2019	12,097,516	27
Monday, July 08, 2019	17,025,450	46
Sunday, July 07, 2019	-	0
Saturday, July 06, 2019	305,000	1
Friday, July 05, 2019	5,836,358	18
Thursday, July 04, 2019	893,000	3
<b>Total</b>	<b>56,829,263</b>	<b>137</b>

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	480	2,422
Pending	922	1,330
Sold*	685	602
Canceled	131	
Temp Off Market	55	

Market Changes	7/10/2020	% 4 Weeks Active
New Listings	26	5%
Price Increase	6	1%
Prices Decrease	44	6%
Back on Market*	13	10%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-8%	-10%
8 - 14 Days	-44%	-44%



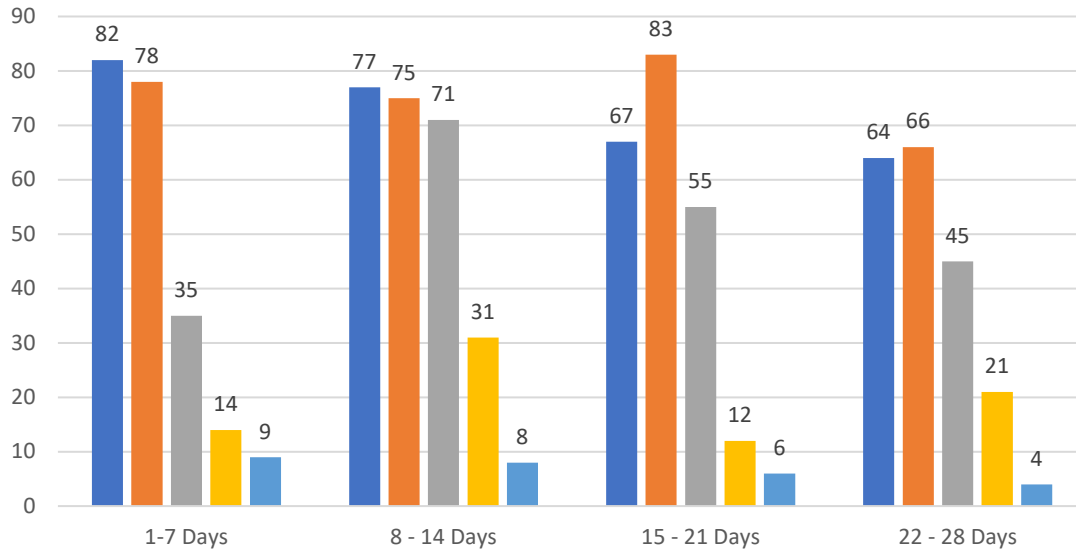


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Friday, July 10, 2020

as of: 7/11/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, July 10, 2020	7,723,900	12
Thursday, July 09, 2020	3,700,000	5
Wednesday, July 08, 2020	3,872,500	7
Tuesday, July 07, 2020	1,833,000	5
Monday, July 06, 2020	1,406,000	5
Sunday, July 05, 2020	-	0
Saturday, July 04, 2020	95,000	1
<b>Total</b>	<b>18,630,400</b>	<b>35</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	2,583,000	7
Tuesday, July 09, 2019	3,569,900	12
Monday, July 08, 2019	3,155,150	4
Sunday, July 07, 2019	-	0
Saturday, July 06, 2019	1,650,000	1
Friday, July 05, 2019	960,000	2
Thursday, July 04, 2019	-	0
<b>Total</b>	<b>11,918,050</b>	<b>26</b>

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	290	1,252
Pending	302	491
Sold*	206	172
Canceled	78	
Temp Off Market	27	

Market Changes	7/10/2020	% 4 Weeks Active
New Listings	12	4%
Price Increase	1	0%
Prices Decrease	8	4%
Back on Market*	0	0%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	56%	35%
8 - 14 Days	-22%	-51%



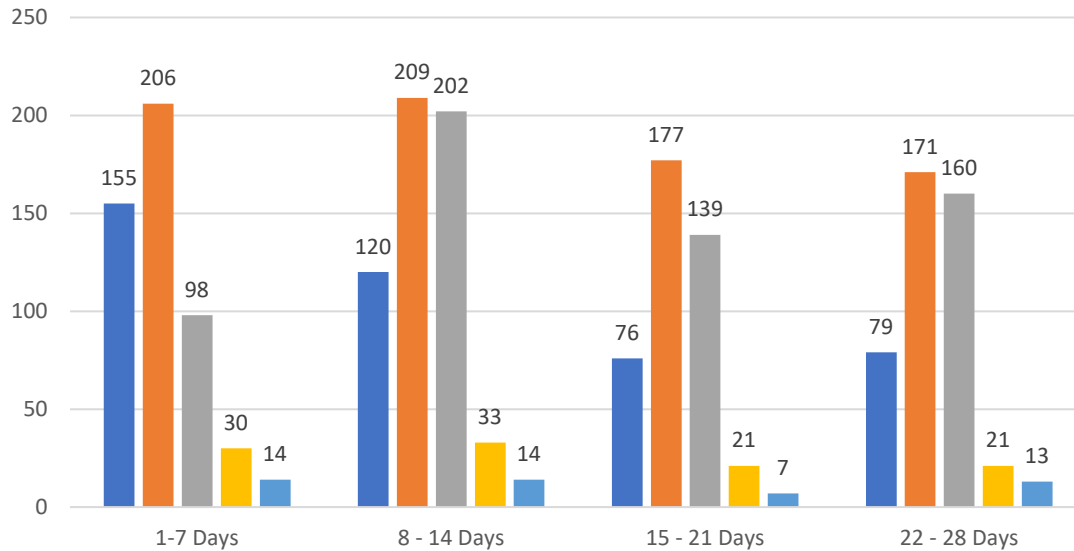


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Friday, July 10, 2020

as of: 7/11/2020



### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, July 10, 2020	17,515,113	25
Thursday, July 09, 2020	9,957,890	19
Wednesday, July 08, 2020	7,115,990	17
Tuesday, July 07, 2020	17,153,291	12
Monday, July 06, 2020	9,385,205	22
Sunday, July 05, 2020	430,000	1
Saturday, July 04, 2020	1,580,000	2
<b>TOTAL</b>	<b>63,137,489</b>	<b>98</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	5,368,865	14
Tuesday, July 09, 2019	8,246,415	24
Monday, July 08, 2019	10,205,570	30
Sunday, July 07, 2019	259,900	1
Saturday, July 06, 2019	890,000	2
Friday, July 05, 2019	2,773,399	9
Thursday, July 04, 2019	638,000	2
<b>TOTAL</b>	<b>28,382,149</b>	<b>82</b>

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	430	1,689
Pending	763	1056
Sold*	599	432
Canceled	105	
Temp Off Market	48	

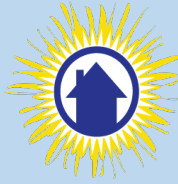
Market Changes	7/10/2020	% 4 Weeks Active
New Listings	13	3%
Price Increase	11	1%
Prices Decrease	46	8%
Back on Market*	10	10%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	122%	20%
8 - 14 Days	-36%	-51%



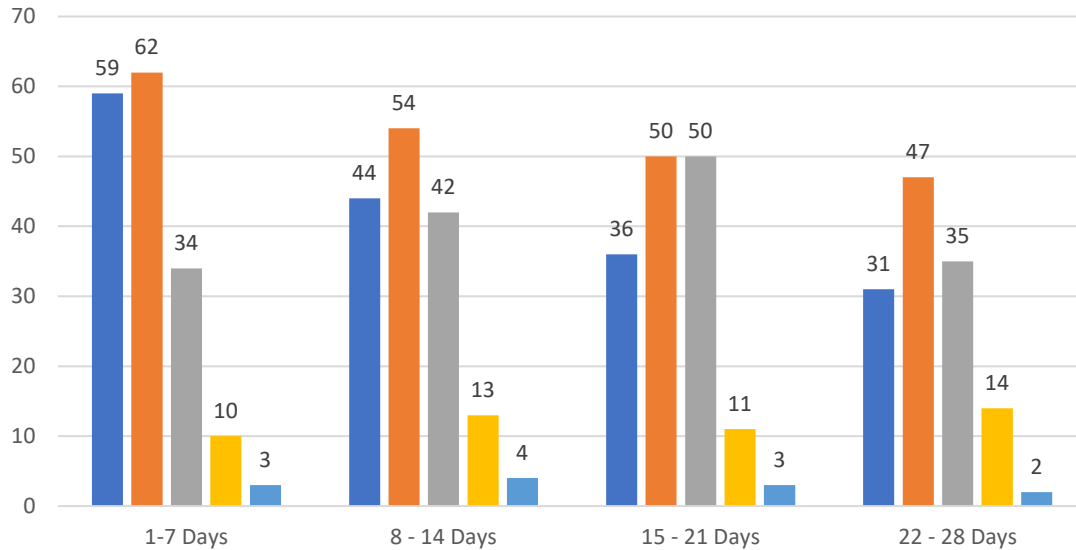


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Friday, July 10, 2020

as of: 7/11/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	170	800
Pending	213	273
Sold*	161	125
Canceled	48	
Temp Off Market	12	

Market Changes	7/10/2020	% 4 Weeks Active
New Listings	7	4%
Price Increase	3	1%
Prices Decrease	3	2%
Back on Market*	3	6%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, July 10, 2020	1,856,000	5
Thursday, July 09, 2020	355,500	3
Wednesday, July 08, 2020	3,287,500	11
Tuesday, July 07, 2020	380,500	3
Monday, July 06, 2020	3,124,500	12
Sunday, July 05, 2020	-	0
Saturday, July 04, 2020	-	0
<b>Total</b>	<b>9,004,000</b>	<b>34</b>

Closed prior year	\$	#
Wednesday, July 10, 2019	512,000	3
Tuesday, July 09, 2019	487,000	3
Monday, July 08, 2019	2,464,776	10
Sunday, July 07, 2019	-	0
Saturday, July 06, 2019	-	0
Friday, July 05, 2019	535,000	2
Thursday, July 04, 2019	-	0
<b>Total</b>	<b>3,998,776</b>	<b>18</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	125%	89%
8 - 14 Days	-14%	-19%

