

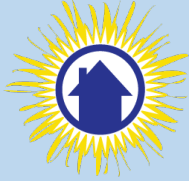


4 WEEK REAL ESTATE MARKET REPORT

Wednesday, July 15, 2020

As of: Thursday, July 16, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Wednesday, July 15, 2020

as of: 7/16/2020

Day 1	Wednesday, July 15, 2020
Day 2	Tuesday, July 14, 2020
Day 3	Monday, July 13, 2020
Day 4	Sunday, July 12, 2020
Day 5	Saturday, July 11, 2020
Day 6	Friday, July 10, 2020
Day 7	Thursday, July 09, 2020
Day 8	Wednesday, July 08, 2020
Day 9	Tuesday, July 07, 2020
Day 10	Monday, July 06, 2020
Day 11	Sunday, July 05, 2020
Day 12	Saturday, July 04, 2020
Day 13	Friday, July 03, 2020
Day 14	Thursday, July 02, 2020
Day 15	Wednesday, July 01, 2020
Day 16	Tuesday, June 30, 2020
Day 17	Monday, June 29, 2020
Day 18	Sunday, June 28, 2020
Day 19	Saturday, June 27, 2020
Day 20	Friday, June 26, 2020
Day 21	Thursday, June 25, 2020
Day 22	Wednesday, June 24, 2020
Day 23	Tuesday, June 23, 2020
Day 24	Monday, June 22, 2020
Day 25	Sunday, June 21, 2020
Day 26	Saturday, June 20, 2020
Day 27	Friday, June 19, 2020
Day 28	Thursday, June 18, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Wednesday, July 15, 2020

Day 28: Thursday, June 18, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF MAY 31, 2020: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

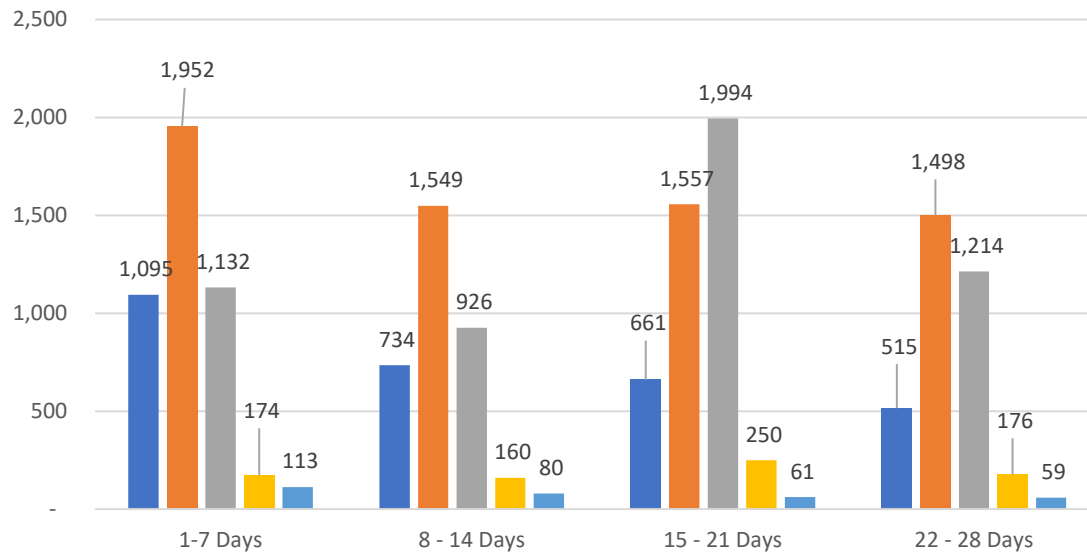


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Wednesday, July 15, 2020

as of: 7/16/2020



	TOTALS	AS OF MAY 31, 2020
	4 Weeks	
Active	3,005	11,172
Pending	6,556	9,018
Sold*	5,266	4,112
Canceled	760	
Temp Off Market	313	

Market Changes	7/15/2020	% 4 Weeks Active
New Listings	190	6%
Price Increase	33	1%
Prices Decrease	157	3%
Back on Market*	85	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, July 15, 2020	65,327,610	160
Tuesday, July 14, 2020	65,365,112	167
Monday, July 13, 2020	71,273,706	197
Sunday, July 12, 2020	833,359	2
Saturday, July 11, 2020	3,924,818	12
Friday, July 10, 2020	153,234,644	403
Thursday, July 09, 2020	72,029,645	191
TOTAL	431,988,894	1132

Closed prior year	\$	#
Monday, July 15, 2019	119,046,170	317
Sunday, July 14, 2019	1,602,000	7
Saturday, July 13, 2019	2,565,900	7
Friday, July 12, 2019	146,614,512	439
Thursday, July 11, 2019	53,674,499	165
Wednesday, July 10, 2019	77,564,171	194
Tuesday, July 09, 2019	59,128,445	174
TOTAL	460,195,697	1303

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-6%	-13%
8 - 14 Days	23%	22%



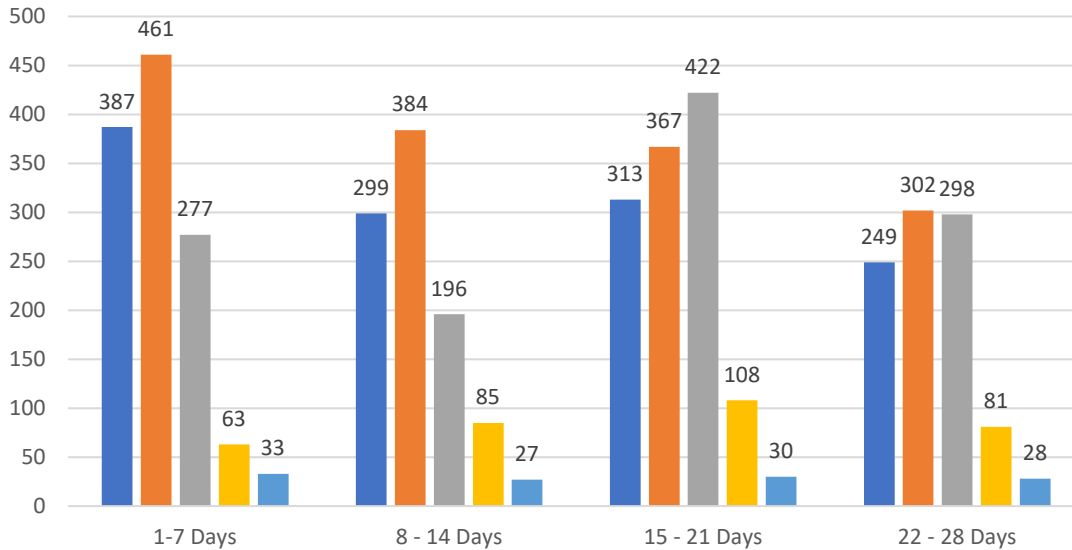


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Wednesday, July 15, 2020

as of: 7/16/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	1,248	5,711
Pending	1,514	2,967
Sold*	1,193	1,315
Canceled	337	
Temp Off Market	118	

Market Changes	7/15/2020	% 4 Weeks Active
New Listings	61	5%
Price Increase	5	0%
Prices Decrease	57	5%
Back on Market*	19	6%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, July 15, 2020	15,852,550	39
Tuesday, July 14, 2020	11,070,500	38
Monday, July 13, 2020	12,990,650	50
Sunday, July 12, 2020	100,000	1
Saturday, July 11, 2020	457,500	2
Friday, July 10, 2020	35,418,275	112
Thursday, July 09, 2020	12,272,207	35
Total	88,161,682	277

Closed prior year	\$	#
Monday, July 15, 2019	24,164,618	89
Sunday, July 14, 2019	381,000	2
Saturday, July 13, 2019	993,900	3
Friday, July 12, 2019	18,250,820	87
Thursday, July 11, 2019	6,072,050	38
Wednesday, July 10, 2019	7,138,250	37
Tuesday, July 09, 2019	11,692,051	50
Total	68,692,689	306

7 Day Sold Analysis

% Changed	\$	#
Prior Year	28%	-9%
8 - 14 Days	75%	9%



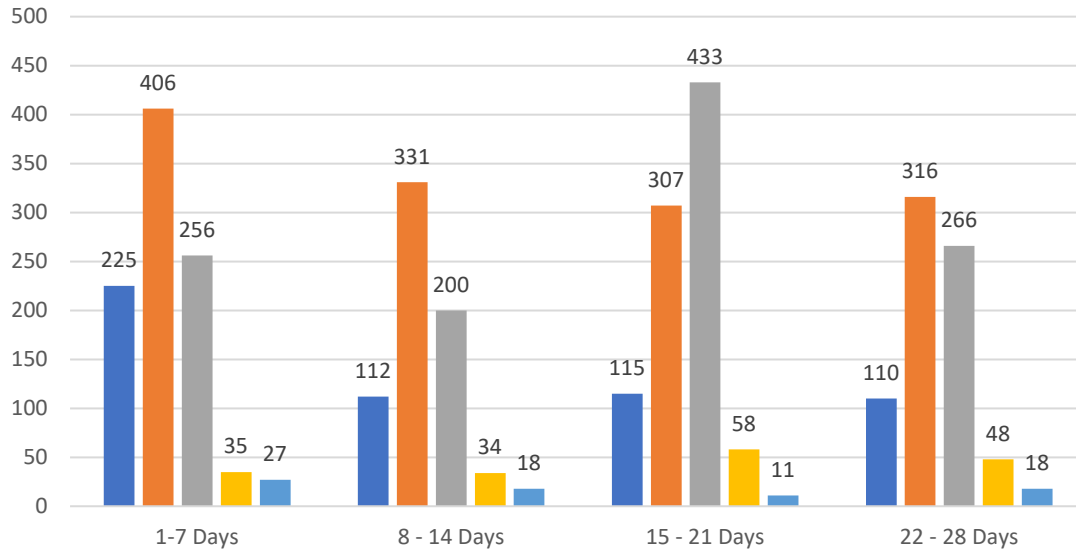


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Wednesday, July 15, 2020

as of: 7/16/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	562	2,169
Pending	1,360	1,630
Sold*	1,155	786
Canceled	175	
Temp Off Market	74	

Market Changes	7/15/2020	% 4 Weeks Active
New Listings	42	7%
Price Increase	3	0%
Prices Decrease	33	3%
Back on Market*	32	18%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

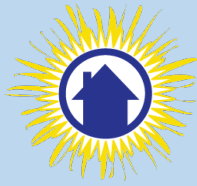
Closed in last 7 days	\$	#
Wednesday, July 15, 2020	17,188,950	43
Tuesday, July 14, 2020	12,756,530	32
Monday, July 13, 2020	15,374,700	40
Sunday, July 12, 2020	-	0
Saturday, July 11, 2020	1,171,000	3
Friday, July 10, 2020	35,856,050	93
Thursday, July 09, 2020	17,825,838	45
TOTAL	100,173,068	256

Closed prior year	\$	#
Monday, July 15, 2019	32,262,700	75
Sunday, July 14, 2019	909,900	4
Saturday, July 13, 2019	300,000	1
Friday, July 12, 2019	33,263,408	97
Thursday, July 11, 2019	16,271,600	40
Wednesday, July 10, 2019	24,381,700	48
Tuesday, July 09, 2019	11,478,384	35
TOTAL	118,867,692	300

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-16%	-15%
8 - 14 Days	17%	28%



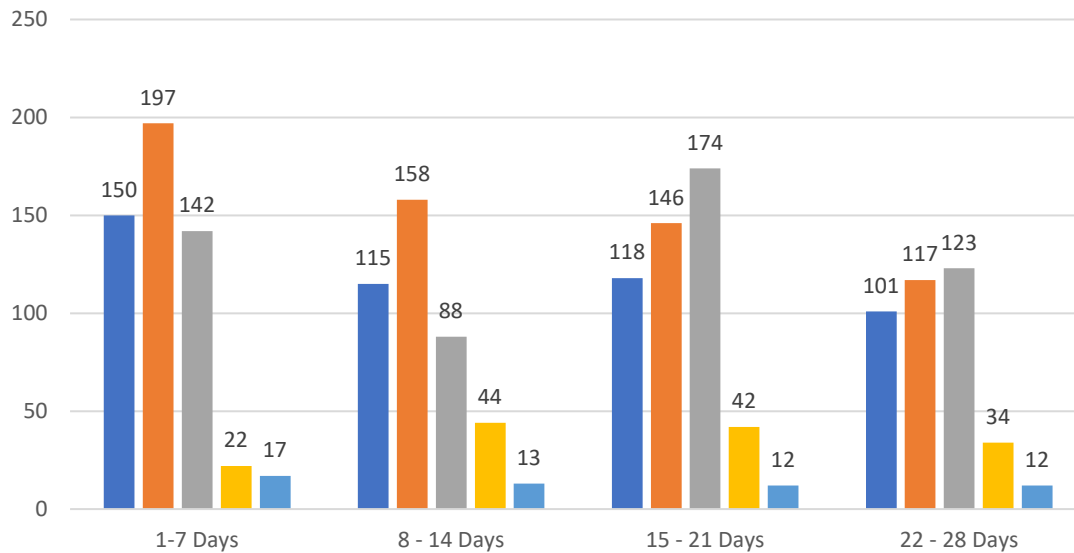


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Wednesday, July 15, 2020

as of: 7/16/2020



		TOTALS	
		4 Weeks	AS OF MAY 31, 2020
Active		484	2,188
Pending		618	1037
Sold*		527	467
Canceled		142	
Temp Off Market		54	

Market Changes		7/15/2020	% 4 Weeks Active
New Listings		25	5%
Price Increase		3	0%
Prices Decrease		24	5%
Back on Market*		11	8%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

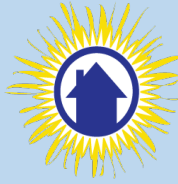
Closed in last 7 days	\$	#
Wednesday, July 15, 2020	8,778,400	24
Tuesday, July 14, 2020	6,767,300	18
Monday, July 13, 2020	6,150,800	24
Sunday, July 12, 2020	100,000	1
Saturday, July 11, 2020	457,500	2
Friday, July 10, 2020	15,183,775	62
Thursday, July 09, 2020	4,330,550	11
TOTAL	41,768,325	142

Closed prior year	\$	#
Monday, July 15, 2019	12,043,968	44
Sunday, July 14, 2019	231,000	1
Saturday, July 13, 2019	785,000	1
Friday, July 12, 2019	9,263,570	37
Thursday, July 11, 2019	2,870,500	17
Wednesday, July 10, 2019	2,546,650	15
Tuesday, July 09, 2019	5,819,351	23
TOTAL	33,560,039	138

7 Day Sold Analysis

% Changed	\$	#
Prior Year	24%	3%
8 - 14 Days	93%	61%



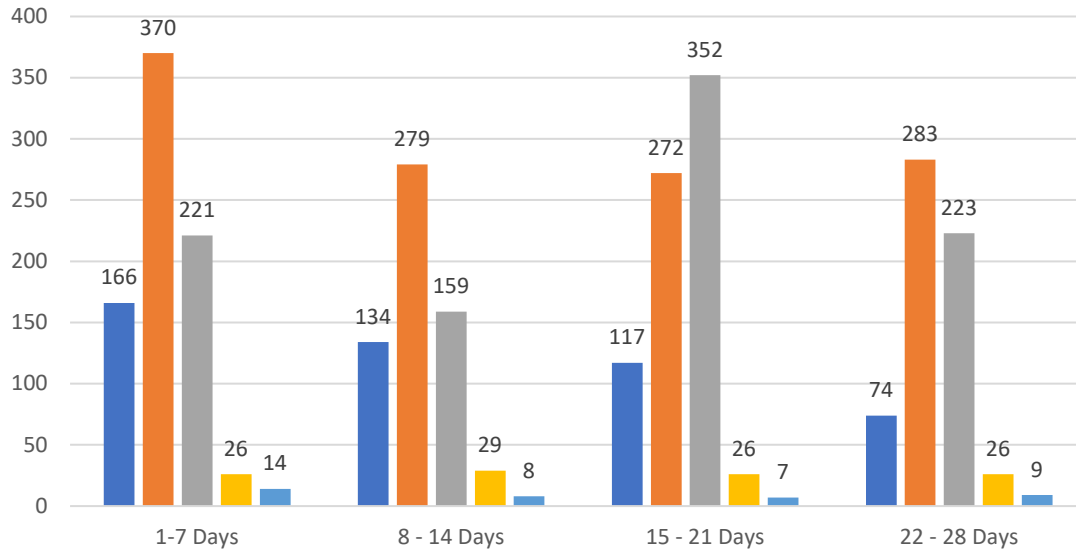


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Wednesday, July 15, 2020

as of: 7/16/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, July 15, 2020	8,149,444	30
Tuesday, July 14, 2020	6,846,459	22
Monday, July 13, 2020	12,131,943	47
Sunday, July 12, 2020	-	0
Saturday, July 11, 2020	378,000	2
Friday, July 10, 2020	25,362,599	89
Thursday, July 09, 2020	8,071,992	31
TOTAL	60,940,437	221

Closed prior year	\$	#
Monday, July 15, 2019	15,828,388	57
Sunday, July 14, 2019	395,600	2
Saturday, July 13, 2019	122,000	1
Friday, July 12, 2019	17,954,540	72
Thursday, July 11, 2019	6,585,170	29
Wednesday, July 10, 2019	9,020,065	33
Tuesday, July 09, 2019	7,880,078	29
TOTAL	57,785,841	223

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	491	1,746
Pending	1,204	1,534
Sold*	955	774
Canceled	107	
Temp Off Market	38	

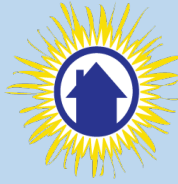
Market Changes	7/15/2020	% 4 Weeks Active
New Listings	25	5%
Price Increase	7	1%
Prices Decrease	21	2%
Back on Market*	8	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	5%	-1%
8 - 14 Days	52%	39%



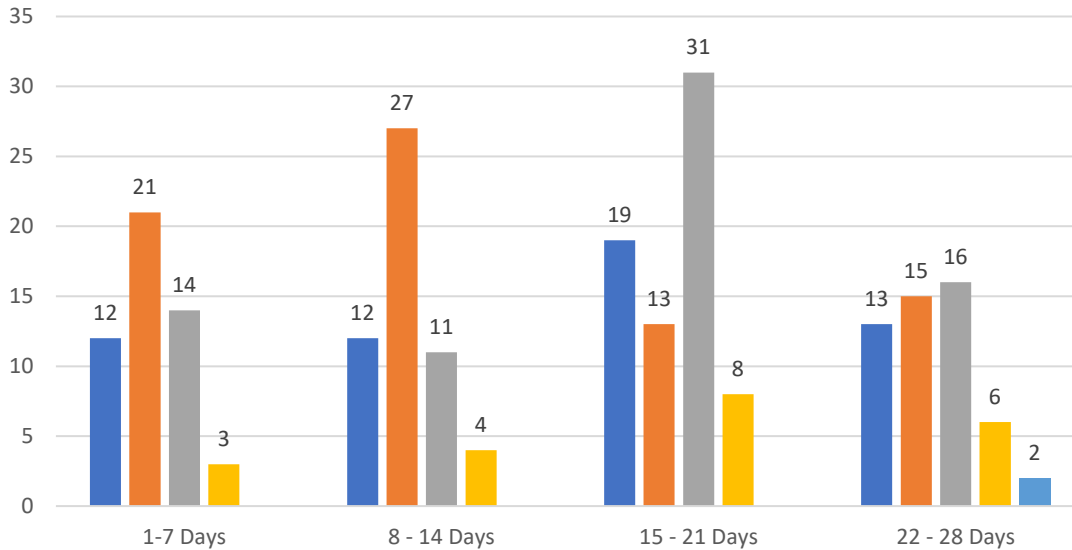


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Wednesday, July 15, 2020

as of: 7/16/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, July 15, 2020	233,000	1
Tuesday, July 14, 2020	126,900	1
Monday, July 13, 2020	511,450	4
Sunday, July 12, 2020	-	0
Saturday, July 11, 2020	-	0
Friday, July 10, 2020	668,900	4
Thursday, July 09, 2020	259,500	4
Total	1,799,750	14

Closed prior year	\$	#
Monday, July 15, 2019	878,300	5
Sunday, July 14, 2019	-	0
Saturday, July 13, 2019	83,900	1
Friday, July 12, 2019	398,000	6
Thursday, July 11, 2019	-	0
Wednesday, July 10, 2019	50,000	1
Tuesday, July 09, 2019	501,900	4
Total	1,912,100	17

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	56	458
Pending	76	308
Sold*	72	152
Canceled	21	
Temp Off Market	2	

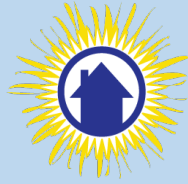
Market Changes	7/15/2020	% 4 Weeks Active
New Listings	1	2%
Price Increase	0	0%
Prices Decrease	3	4%
Back on Market*	1	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-6%	-18%
8 - 14 Days	101%	27%



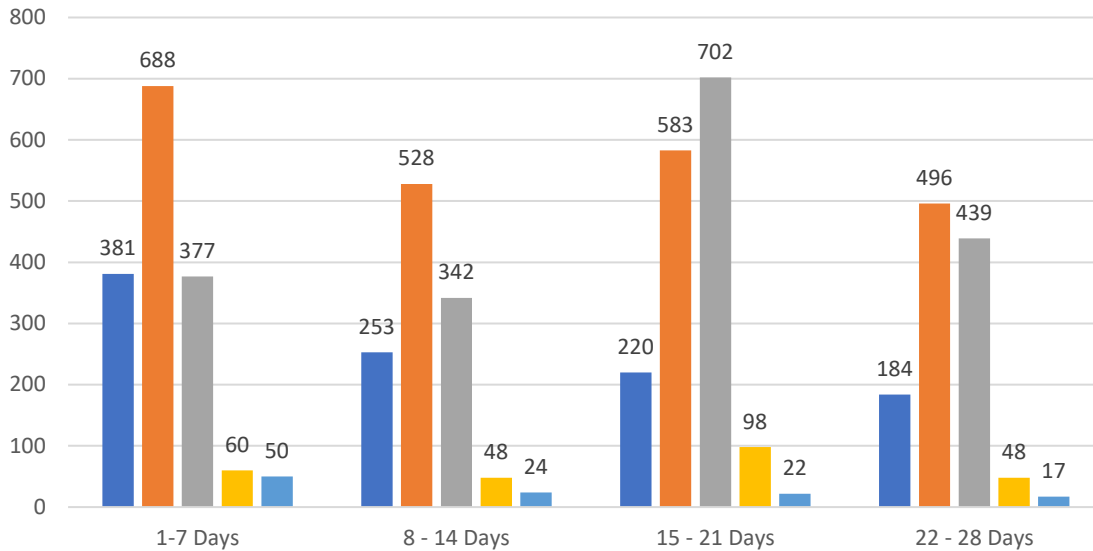


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Wednesday, July 15, 2020

as of: 7/16/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	1,038	3,146
Pending	2,295	3,468
Sold*	1,860	1,518
Canceled	254	
Temp Off Market	113	

Market Changes	7/15/2020	% 4 Weeks Active
New Listings	65	6%
Price Increase	2	0%
Prices Decrease	60	3%
Back on Market*	26	10%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

7 Day Sold Comparison

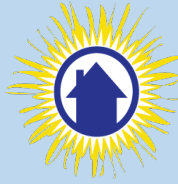
Closed in last 7 days	\$	#
Wednesday, July 15, 2020	16,610,180	42
Tuesday, July 14, 2020	19,797,034	58
Monday, July 13, 2020	29,001,262	70
Sunday, July 12, 2020	319,750	1
Saturday, July 11, 2020	1,050,000	3
Friday, July 10, 2020	53,133,424	133
Thursday, July 09, 2020	25,488,635	70
TOTAL	145,400,285	377

Closed prior year	\$	#
Monday, July 15, 2019	41,734,178	110
Sunday, July 14, 2019	-	0
Saturday, July 13, 2019	471,900	2
Friday, July 12, 2019	52,870,474	155
Thursday, July 11, 2019	17,967,560	60
Wednesday, July 10, 2019	18,121,602	57
Tuesday, July 09, 2019	19,426,052	59
TOTAL	150,591,766	443

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-3%	-15%
8 - 14 Days	27%	10%



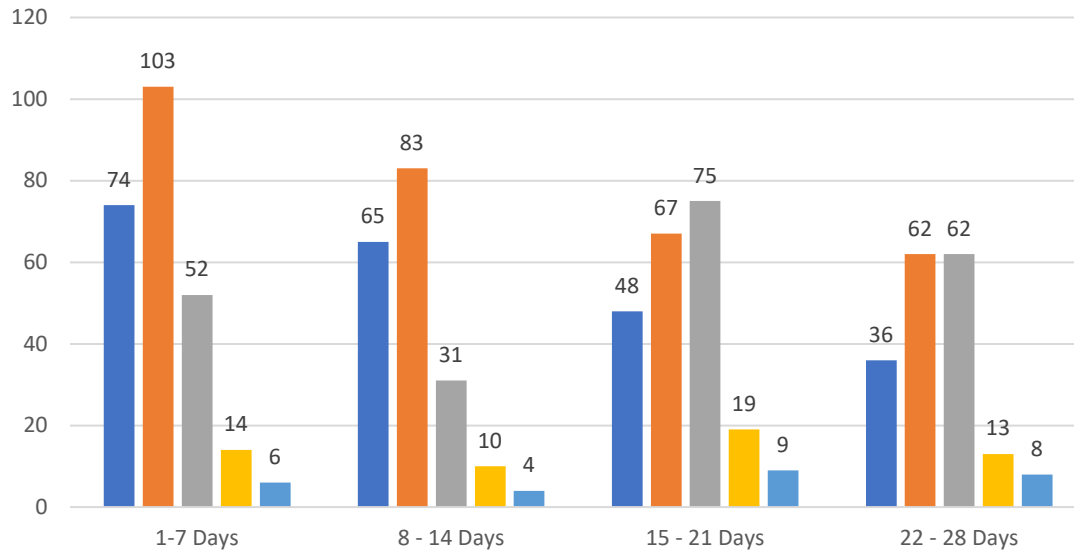


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Wednesday, July 15, 2020

as of: 7/16/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, July 15, 2020	789,900	3
Tuesday, July 14, 2020	2,485,300	10
Monday, July 13, 2020	2,982,900	11
Sunday, July 12, 2020	-	0
Saturday, July 11, 2020	-	0
Friday, July 10, 2020	3,118,750	17
Thursday, July 09, 2020	3,451,657	11
TOTAL	12,828,507	52

Closed prior year	\$	#
Monday, July 15, 2019	4,216,600	20
Sunday, July 14, 2019	-	0
Saturday, July 13, 2019	-	0
Friday, July 12, 2019	3,347,250	20
Thursday, July 11, 2019	1,259,000	10
Wednesday, July 10, 2019	1,446,600	11
Tuesday, July 09, 2019	1,313,900	8
TOTAL	11,583,350	69

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	223	1,013
Pending	315	858
Sold*	220	399
Canceled	56	
Temp Off Market	27	

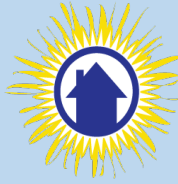
Market Changes	7/15/2020	% 4 Weeks Active
New Listings	12	5%
Price Increase	2	1%
Prices Decrease	12	5%
Back on Market*	4	7%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	11%	-25%
8 - 14 Days	77%	-41%



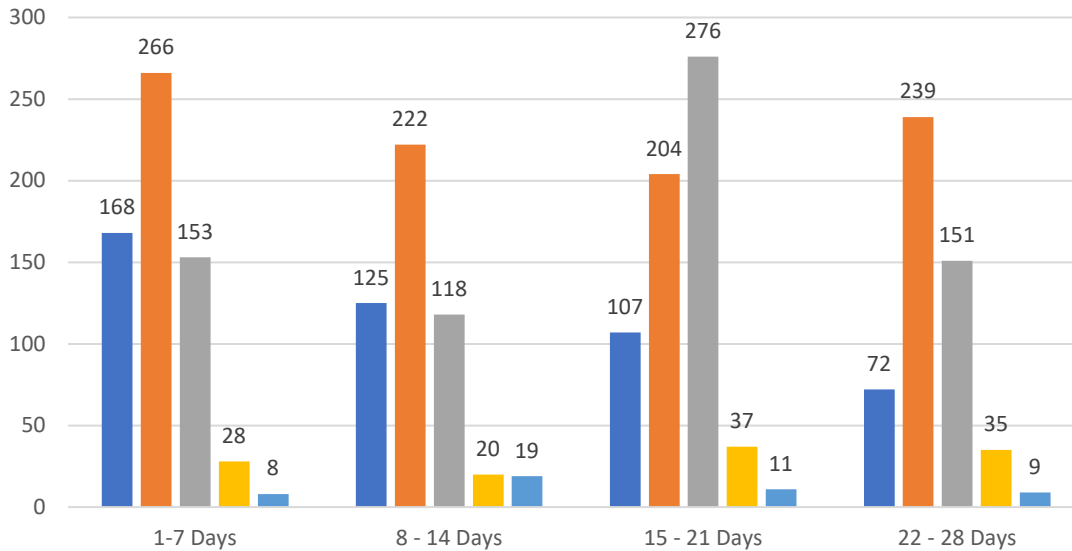


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Wednesday, July 15, 2020

as of: 7/16/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, July 15, 2020	11,306,740	25
Tuesday, July 14, 2020	15,487,984	34
Monday, July 13, 2020	7,436,144	19
Sunday, July 12, 2020	513,609	1
Saturday, July 11, 2020	765,914	2
Friday, July 10, 2020	15,153,530	47
Thursday, July 09, 2020	10,310,290	25
TOTAL	60,974,211	153

Closed prior year	\$	#
Monday, July 15, 2019	15,210,100	40
Sunday, July 14, 2019	296,500	1
Saturday, July 13, 2019	1,672,000	3
Friday, July 12, 2019	20,735,894	57
Thursday, July 11, 2019	7,715,679	24
Wednesday, July 10, 2019	20,671,939	42
Tuesday, July 09, 2019	12,097,516	27
TOTAL	78,399,628	194

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	472	2,422
Pending	931	1,330
Sold*	698	602
Canceled	120	
Temp Off Market	47	

Market Changes	7/15/2020	% 4 Weeks Active
New Listings	37	8%
Price Increase	8	1%
Prices Decrease	23	3%
Back on Market*	8	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-22%	-21%
8 - 14 Days	22%	30%



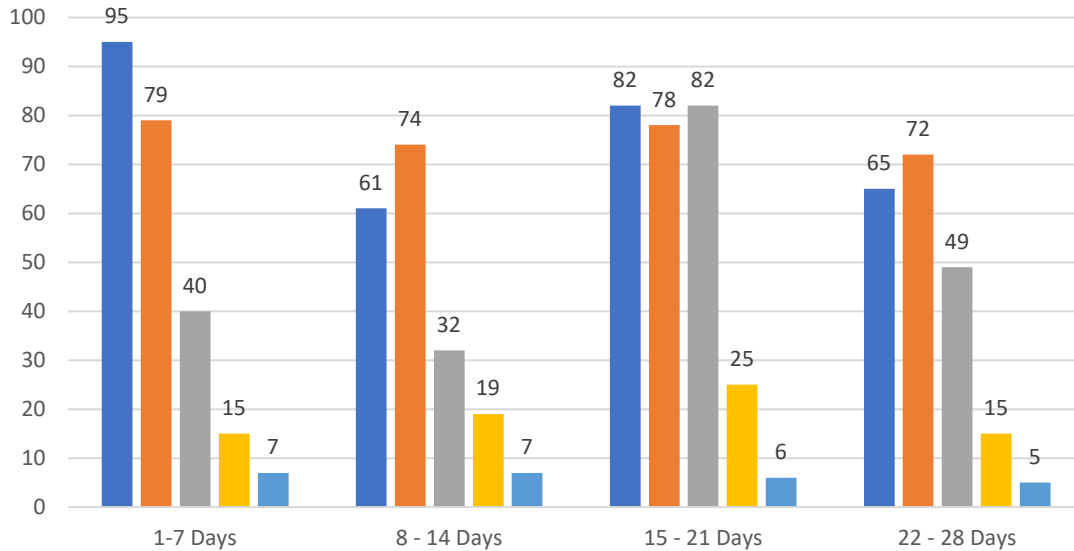


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Wednesday, July 15, 2020

as of: 7/16/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	303	1,252
Pending	303	491
Sold*	203	172
Canceled	74	
Temp Off Market	25	

Market Changes	7/15/2020	% 4 Weeks Active
New Listings	15	5%
Price Increase	0	0%
Prices Decrease	13	6%
Back on Market*	2	3%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, July 15, 2020	4,473,000	6
Tuesday, July 14, 2020	745,000	4
Monday, July 13, 2020	1,576,500	6
Sunday, July 12, 2020	-	0
Saturday, July 11, 2020	-	0
Friday, July 10, 2020	13,067,850	18
Thursday, July 09, 2020	3,875,000	6
TOTAL	23,737,350	40

Closed prior year	\$	#
Monday, July 15, 2019	5,404,750	12
Sunday, July 14, 2019	150,000	1
Saturday, July 13, 2019	125,000	1
Friday, July 12, 2019	3,184,500	12
Thursday, July 11, 2019	1,250,550	6
Wednesday, July 10, 2019	2,583,000	7
Tuesday, July 09, 2019	3,569,900	12
TOTAL	16,267,700	51

7 Day Sold Analysis

% Changed	\$	#
Prior Year	46%	-22%
8 - 14 Days	102%	25%



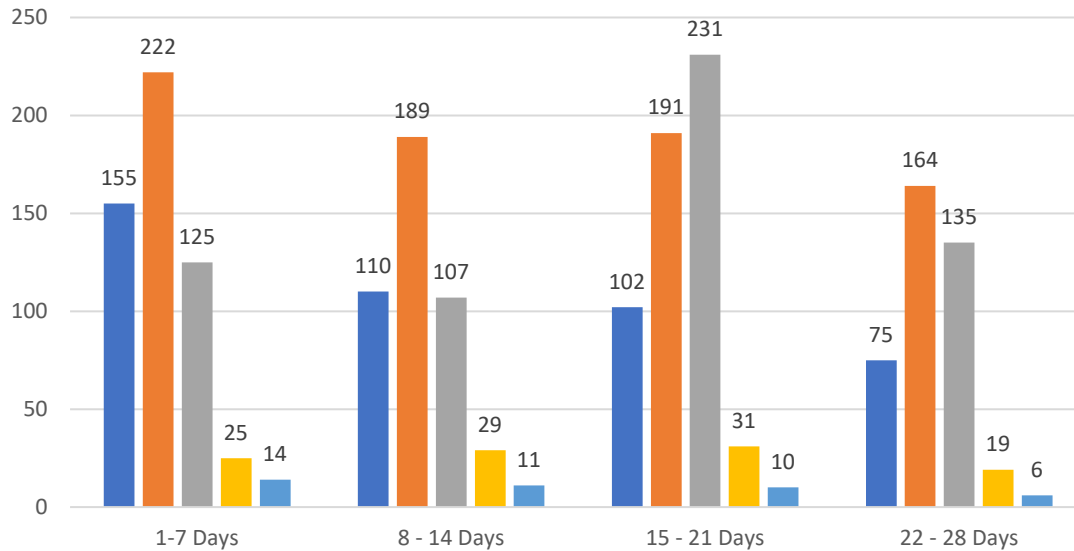


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Wednesday, July 15, 2020

as of: 7/16/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	442	1,689
Pending	766	1056
Sold*	598	432
Canceled	104	
Temp Off Market	41	

Market Changes	7/15/2020	% 4 Weeks Active
New Listings	21	5%
Price Increase	13	2%
Prices Decrease	20	3%
Back on Market*	11	11%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

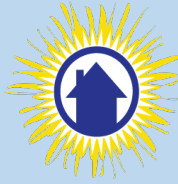
Closed in last 7 days	\$	#
Wednesday, July 15, 2020	12,072,296	20
Tuesday, July 14, 2020	10,477,105	21
Monday, July 13, 2020	7,329,657	21
Sunday, July 12, 2020	-	0
Saturday, July 11, 2020	559,904	2
Friday, July 10, 2020	23,729,041	41
Thursday, July 09, 2020	10,332,890	20
TOTAL	64,500,893	125

Closed prior year	\$	#
Monday, July 15, 2019	14,010,804	35
Sunday, July 14, 2019	-	0
Saturday, July 13, 2019	-	0
Friday, July 12, 2019	21,790,196	58
Thursday, July 11, 2019	5,134,490	12
Wednesday, July 10, 2019	5,368,865	14
Tuesday, July 09, 2019	8,246,415	24
TOTAL	54,550,770	143

7 Day Sold Analysis

% Changed	\$	#
Prior Year	18%	-13%
8 - 14 Days	8%	17%



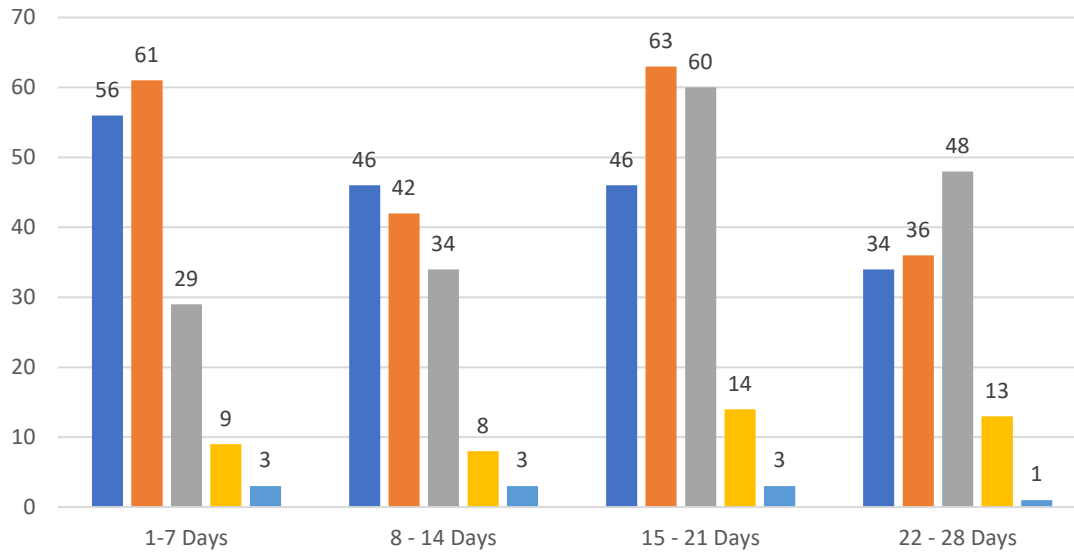


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Wednesday, July 15, 2020

as of: 7/16/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, July 15, 2020	1,578,250	5
Tuesday, July 14, 2020	946,000	5
Monday, July 13, 2020	1,769,000	5
Sunday, July 12, 2020	-	0
Saturday, July 11, 2020	-	0
Friday, July 10, 2020	3,379,000	11
Thursday, July 09, 2020	355,500	3
Total	8,027,750	29

Closed prior year	\$	#
Monday, July 15, 2019	1,621,000	8
Sunday, July 14, 2019	-	0
Saturday, July 13, 2019	-	0
Friday, July 12, 2019	2,057,500	12
Thursday, July 11, 2019	692,000	5
Wednesday, July 10, 2019	512,000	3
Tuesday, July 09, 2019	487,000	3
Total	5,369,500	31

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	182	800
Pending	202	273
Sold*	171	125
Canceled	44	
Temp Off Market	10	

Market Changes	7/15/2020	% 4 Weeks Active
New Listings	8	4%
Price Increase	0	0%
Prices Decrease	5	3%
Back on Market*	1	2%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

7 Day Sold Analysis

% Changed	\$	#
Prior Year	50%	-6%
8 - 14 Days	-8%	-15%

