**4 WEEK REAL ESTATE MARKET REPORT**

Tuesday, August 11, 2020

As of: Wednesday, August 12, 2020

<p>| 1  | Report Breakdown |
| 2  | Cumulative Tampa Bay Report - Single Family Home |
| 3  | Cumulative Tampa Bay Report - Condominium |
| 4  | Pinellas County - Single Family Home |
| 5  | Pinellas County - Condominium |
| 6  | Pasco County - Single Family Home |
| 7  | Pasco County - Condominium |
| 8  | Hillsborough County - Single Family Home |
| 9  | Hillsborough County - Condominium |
| 10 | Sarasota County - Single Family Home |
| 11 | Sarasota County - Condominium |
| 12 | Manatee County - Single Family Home |
| 13 | Manatee County - Condominium |</p>
<table>
<thead>
<tr>
<th>Day</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Tuesday, August 11, 2020</td>
</tr>
<tr>
<td>2</td>
<td>Monday, August 10, 2020</td>
</tr>
<tr>
<td>3</td>
<td>Sunday, August 09, 2020</td>
</tr>
<tr>
<td>4</td>
<td>Saturday, August 08, 2020</td>
</tr>
<tr>
<td>5</td>
<td>Friday, August 07, 2020</td>
</tr>
<tr>
<td>6</td>
<td>Thursday, August 06, 2020</td>
</tr>
<tr>
<td>7</td>
<td>Wednesday, August 05, 2020</td>
</tr>
<tr>
<td>8</td>
<td>Tuesday, August 04, 2020</td>
</tr>
<tr>
<td>9</td>
<td>Monday, August 03, 2020</td>
</tr>
<tr>
<td>10</td>
<td>Sunday, August 02, 2020</td>
</tr>
<tr>
<td>11</td>
<td>Saturday, August 01, 2020</td>
</tr>
<tr>
<td>12</td>
<td>Friday, July 31, 2020</td>
</tr>
<tr>
<td>13</td>
<td>Thursday, July 30, 2020</td>
</tr>
<tr>
<td>14</td>
<td>Wednesday, July 29, 2020</td>
</tr>
<tr>
<td>15</td>
<td>Tuesday, July 28, 2020</td>
</tr>
<tr>
<td>16</td>
<td>Monday, July 27, 2020</td>
</tr>
<tr>
<td>17</td>
<td>Sunday, July 26, 2020</td>
</tr>
<tr>
<td>18</td>
<td>Saturday, July 25, 2020</td>
</tr>
<tr>
<td>19</td>
<td>Friday, July 24, 2020</td>
</tr>
<tr>
<td>20</td>
<td>Thursday, July 23, 2020</td>
</tr>
<tr>
<td>21</td>
<td>Wednesday, July 22, 2020</td>
</tr>
<tr>
<td>22</td>
<td>Tuesday, July 21, 2020</td>
</tr>
<tr>
<td>23</td>
<td>Monday, July 20, 2020</td>
</tr>
<tr>
<td>24</td>
<td>Sunday, July 19, 2020</td>
</tr>
<tr>
<td>25</td>
<td>Saturday, July 18, 2020</td>
</tr>
<tr>
<td>26</td>
<td>Friday, July 17, 2020</td>
</tr>
<tr>
<td>27</td>
<td>Thursday, July 16, 2020</td>
</tr>
<tr>
<td>28</td>
<td>Wednesday, July 15, 2020</td>
</tr>
</tbody>
</table>

**REPORT BREAKDOWN**

**GRAPH:**
- **Active:** Newly listed during the date range
- **Pending:** Status changed to 'pending' during the date range
- **Sold:** Closed during the date range
- **Canceled:** Canceled during the date range
- **Temp off Market:** Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.
- Day 1: Tuesday, August 11, 2020
- Day 28: Wednesday, July 15, 2020

**TOTALS:**
- **4 Weeks:** The summation of each date range (Day 1 - Day 28)
- **AS OF MAY 31, 2020:** The total at month end

**NOTE:** Sold = Total sold in the month

**Market Changes**
- Day 1's New Listings, Price Increase, Price Decreases and Back on Market

**7 Day Sold Comparison**
- Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

**7 Day Sold Analysis**
- % Changed: The variance in amount and volume between day 1 - day 7 and:
  - Prior Year
  - Day 8 - Day 14
4 WEEK REAL ESTATE MARKET REPORT
TAMPA BAY - SINGLE FAMILY HOMES
Tuesday, August 11, 2020

as of: 8/12/2020

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, August 11, 2020</td>
<td>2,894,041</td>
<td>69</td>
</tr>
<tr>
<td>Monday, August 10, 2020</td>
<td>73,308,541</td>
<td>188</td>
</tr>
<tr>
<td>Sunday, August 09, 2020</td>
<td>520,000</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, August 08, 2020</td>
<td>3,885,000</td>
<td>7</td>
</tr>
<tr>
<td>Friday, August 07, 2020</td>
<td>165,338,637</td>
<td>442</td>
</tr>
<tr>
<td>Thursday, August 06, 2020</td>
<td>54,292,734</td>
<td>160</td>
</tr>
<tr>
<td>Wednesday, August 05, 2020</td>
<td>76,122,742</td>
<td>180</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>401,361,695</td>
<td>1047</td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sunday, August 11, 2019</td>
<td>368,000</td>
<td>2</td>
</tr>
<tr>
<td>Saturday, August 10, 2019</td>
<td>1,598,285</td>
<td>6</td>
</tr>
<tr>
<td>Friday, August 09, 2019</td>
<td>123,808,044</td>
<td>355</td>
</tr>
<tr>
<td>Thursday, August 08, 2019</td>
<td>55,221,078</td>
<td>170</td>
</tr>
<tr>
<td>Wednesday, August 07, 2019</td>
<td>41,072,985</td>
<td>131</td>
</tr>
<tr>
<td>Tuesday, August 06, 2019</td>
<td>53,768,242</td>
<td>146</td>
</tr>
<tr>
<td>Monday, August 05, 2019</td>
<td>86,649,984</td>
<td>226</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>362,486,618</td>
<td>1036</td>
</tr>
</tbody>
</table>

Market Changes

<table>
<thead>
<tr>
<th>8/11/2020</th>
<th>7%</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>191</td>
</tr>
<tr>
<td>Price Increase</td>
<td>17</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>104</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>59</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

4 WEEK REAL ESTATE MARKET REPORT
TAMPA BAY - SINGLE FAMILY HOMES
Tuesday, August 11, 2020

TOTALS

<table>
<thead>
<tr>
<th>4 Weeks</th>
<th>AS OF MAY 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>2,932</td>
</tr>
<tr>
<td>Pending</td>
<td>6,275</td>
</tr>
<tr>
<td>Sold*</td>
<td>5,704</td>
</tr>
<tr>
<td>Canceled</td>
<td>722</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>334</td>
</tr>
</tbody>
</table>

*Total sales in March

4 WEEK REAL ESTATE MARKET REPORT
TAMPA BAY - SINGLE FAMILY HOMES
Tuesday, August 11, 2020

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>11%</td>
<td>1%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-43%</td>
<td>-41%</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
TAMPA BAY - CONDOMINIUM
Tuesday, August 11, 2020

as of: 8/12/2020

<table>
<thead>
<tr>
<th>Market Changes</th>
<th>8/11/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>49</td>
<td>4%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>2</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>49</td>
<td>4%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>15</td>
<td>5%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

TOTALS

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>AS OF MAY 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>1,291</td>
<td>5,711</td>
</tr>
<tr>
<td>Pending</td>
<td>1,490</td>
<td>2,967</td>
</tr>
<tr>
<td>Sold*</td>
<td>1,305</td>
<td>1,315</td>
</tr>
<tr>
<td>Canceled</td>
<td>308</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>122</td>
<td></td>
</tr>
</tbody>
</table>

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuesday, August 11, 2020</td>
<td>4,172,903</td>
<td>15</td>
</tr>
<tr>
<td>Monday, August 10, 2020</td>
<td>13,839,750</td>
<td>51</td>
</tr>
<tr>
<td>Sunday, August 09, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 08, 2020</td>
<td>298,500</td>
<td>2</td>
</tr>
<tr>
<td>Friday, August 07, 2020</td>
<td>23,052,738</td>
<td>83</td>
</tr>
<tr>
<td>Thursday, August 06, 2020</td>
<td>16,672,080</td>
<td>43</td>
</tr>
<tr>
<td>Wednesday, August 05, 2020</td>
<td>11,946,147</td>
<td>49</td>
</tr>
</tbody>
</table>

69,982,118 243

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sunday, August 11, 2019</td>
<td>255,000</td>
<td>2</td>
</tr>
<tr>
<td>Saturday, August 10, 2019</td>
<td>318,900</td>
<td>3</td>
</tr>
<tr>
<td>Friday, August 09, 2019</td>
<td>27,075,779</td>
<td>75</td>
</tr>
<tr>
<td>Thursday, August 08, 2019</td>
<td>13,874,550</td>
<td>33</td>
</tr>
<tr>
<td>Wednesday, August 07, 2019</td>
<td>10,200,550</td>
<td>41</td>
</tr>
<tr>
<td>Tuesday, August 06, 2019</td>
<td>6,803,700</td>
<td>31</td>
</tr>
<tr>
<td>Monday, August 05, 2019</td>
<td>9,954,927</td>
<td>42</td>
</tr>
</tbody>
</table>

68,483,406 227

% Changed

<table>
<thead>
<tr>
<th></th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>2%</td>
<td>7%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-40%</td>
<td>-55%</td>
</tr>
</tbody>
</table>

PINELLAS REALTOR® ORGANIZATION
CENTRAL PASCO REALTOR® ORGANIZATION
4 WEEK REAL ESTATE MARKET REPORT
PINELLAS COUNTY - SINGLE FAMILY HOMES
Tuesday, August 11, 2020

as of: 8/12/2020

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuesday, August 11, 2020</td>
<td>9,208,500</td>
<td>18</td>
</tr>
<tr>
<td>Monday, August 10, 2020</td>
<td>17,337,635</td>
<td>42</td>
</tr>
<tr>
<td>Sunday, August 09, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 08, 2020</td>
<td>562,000</td>
<td>3</td>
</tr>
<tr>
<td>Friday, August 07, 2020</td>
<td>43,778,229</td>
<td>110</td>
</tr>
<tr>
<td>Thursday, August 06, 2020</td>
<td>11,026,453</td>
<td>33</td>
</tr>
<tr>
<td>Wednesday, August 05, 2020</td>
<td>11,785,900</td>
<td>33</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>93,698,717</strong></td>
<td><strong>239</strong></td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>19%</td>
<td>3%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-45%</td>
<td>-37%</td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sunday, August 11, 2019</td>
<td>368,000</td>
<td>2</td>
</tr>
<tr>
<td>Saturday, August 10, 2019</td>
<td>155,000</td>
<td>1</td>
</tr>
<tr>
<td>Friday, August 09, 2019</td>
<td>33,706,880</td>
<td>87</td>
</tr>
<tr>
<td>Thursday, August 08, 2019</td>
<td>15,427,150</td>
<td>50</td>
</tr>
<tr>
<td>Wednesday, August 07, 2019</td>
<td>6,224,635</td>
<td>21</td>
</tr>
<tr>
<td>Tuesday, August 06, 2019</td>
<td>12,361,400</td>
<td>32</td>
</tr>
<tr>
<td>Monday, August 05, 2019</td>
<td>10,222,800</td>
<td>38</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>78,465,865</strong></td>
<td><strong>231</strong></td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
PINELLAS COUNTY - CONDOMINIUM
Tuesday, August 11, 2020

as of: 8/12/2020

### 7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuesday, August 11, 2020</td>
<td>887,400</td>
<td>5</td>
</tr>
<tr>
<td>Monday, August 10, 2020</td>
<td>4,721,450</td>
<td>17</td>
</tr>
<tr>
<td>Sunday, August 09, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 08, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, August 07, 2020</td>
<td>12,863,788</td>
<td>36</td>
</tr>
<tr>
<td>Thursday, August 06, 2020</td>
<td>10,090,800</td>
<td>17</td>
</tr>
<tr>
<td>Wednesday, August 05, 2020</td>
<td>4,434,798</td>
<td>19</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>32,998,236</td>
<td>94</td>
</tr>
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### 7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>48%</td>
<td>-6%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-37%</td>
<td>-50%</td>
</tr>
</tbody>
</table>

### Market Changes 8/11/2020

<table>
<thead>
<tr>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
</tr>
<tr>
<td>Price Increase</td>
</tr>
<tr>
<td>Prices Decrease</td>
</tr>
<tr>
<td>Back on Market*</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

### 4 WEEK REAL ESTATE MARKET REPORT

**TOTALS**

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>AS OF MAY 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>514</td>
<td>2,188</td>
</tr>
<tr>
<td>Pending</td>
<td>626</td>
<td>1,037</td>
</tr>
<tr>
<td>Sold*</td>
<td>565</td>
<td>467</td>
</tr>
<tr>
<td>Canceled</td>
<td>120</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>56</td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March*
4 WEEK REAL ESTATE MARKET REPORT
PASCO COUNTY - SINGLE FAMILY HOMES
Tuesday, August 11, 2020

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuesday, August 11, 2020</td>
<td>3,544,327</td>
<td>13</td>
</tr>
<tr>
<td>Monday, August 10, 2020</td>
<td>8,998,402</td>
<td>33</td>
</tr>
<tr>
<td>Sunday, August 09, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 08, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, August 07, 2020</td>
<td>23,467,778</td>
<td>84</td>
</tr>
<tr>
<td>Thursday, August 06, 2020</td>
<td>8,290,789</td>
<td>27</td>
</tr>
<tr>
<td>Wednesday, August 05, 2020</td>
<td>8,585,932</td>
<td>29</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>52,887,228</td>
<td>186</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>28%</td>
<td>18%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-37%</td>
<td>-42%</td>
</tr>
</tbody>
</table>

**Market Changes 8/11/2020**

| New Listings | 34 | 7% |
| Price Increase| 2 | 0% |
| Prices Decrease | 19 | 2% |
| Back on Market* | 9 | 10% |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)
4 WEEK REAL ESTATE MARKET REPORT
PASCO COUNTY - CONDOMINIUM
Tuesday, August 11, 2020

as of: 8/12/2020

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuesday, August 11, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Monday, August 10, 2020</td>
<td>163,500</td>
<td>2</td>
</tr>
<tr>
<td>Sunday, August 09, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 08, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, August 07, 2020</td>
<td>491,100</td>
<td>4</td>
</tr>
<tr>
<td>Thursday, August 06, 2020</td>
<td>210,500</td>
<td>3</td>
</tr>
<tr>
<td>Wednesday, August 05, 2020</td>
<td>311,000</td>
<td>4</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>1,176,100</strong></td>
<td><strong>13</strong></td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sunday, August 11, 2019</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 10, 2019</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, August 09, 2019</td>
<td>213,000</td>
<td>2</td>
</tr>
<tr>
<td>Thursday, August 08, 2019</td>
<td>262,000</td>
<td>2</td>
</tr>
<tr>
<td>Wednesday, August 07, 2019</td>
<td>185,000</td>
<td>1</td>
</tr>
<tr>
<td>Tuesday, August 06, 2019</td>
<td>157,500</td>
<td>2</td>
</tr>
<tr>
<td>Monday, August 05, 2019</td>
<td>206,000</td>
<td>3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>1,023,500</strong></td>
<td><strong>10</strong></td>
</tr>
</tbody>
</table>

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Market Changes</th>
<th>8/11/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>1</td>
<td>2%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>1</td>
<td>2%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>1</td>
<td>8%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

TOTALS

<table>
<thead>
<tr>
<th>4 Weeks</th>
<th>AS OF MAY 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>49</td>
</tr>
<tr>
<td>Pending</td>
<td>71</td>
</tr>
<tr>
<td>Sold*</td>
<td>62</td>
</tr>
<tr>
<td>Canceled</td>
<td>12</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>3</td>
</tr>
</tbody>
</table>

*Total sales in March

% Changed

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>15%</td>
<td>30%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-43%</td>
<td>-32%</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES
Tuesday, August 11, 2020

as of: 8/12/2020

### Totals

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>AS OF MAY 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>984</td>
<td>3,146</td>
</tr>
<tr>
<td>Pending</td>
<td>2,113</td>
<td>3,468</td>
</tr>
<tr>
<td>Sold*</td>
<td>1,902</td>
<td>1,518</td>
</tr>
<tr>
<td>Canceled</td>
<td>275</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>110</td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March

### Market Changes

<table>
<thead>
<tr>
<th></th>
<th>8/11/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>69</td>
<td>7%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>6</td>
<td>0%</td>
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<tr>
<td>Prices Decrease</td>
<td>36</td>
<td>2%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>17</td>
<td>6%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

### 7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuesday, August 11, 2020</td>
<td>8,526,314</td>
<td>25</td>
</tr>
<tr>
<td>Monday, August 10, 2020</td>
<td>24,245,280</td>
<td>70</td>
</tr>
<tr>
<td>Sunday, August 09, 2020</td>
<td>520,000</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, August 08, 2020</td>
<td>2,666,000</td>
<td>3</td>
</tr>
<tr>
<td>Friday, August 07, 2020</td>
<td>48,912,806</td>
<td>137</td>
</tr>
<tr>
<td>Thursday, August 06, 2020</td>
<td>18,580,167</td>
<td>58</td>
</tr>
<tr>
<td>Wednesday, August 05, 2020</td>
<td>22,389,901</td>
<td>60</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>125,840,468</strong></td>
<td><strong>354</strong></td>
</tr>
</tbody>
</table>

### 7 Day Sold Analysis

<table>
<thead>
<tr>
<th></th>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-2%</td>
<td>-6%</td>
<td></td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-40%</td>
<td>-39%</td>
<td></td>
</tr>
</tbody>
</table>

### 7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sunday, August 11, 2019</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 10, 2019</td>
<td>818,000</td>
<td>2</td>
</tr>
<tr>
<td>Friday, August 09, 2019</td>
<td>42,703,472</td>
<td>124</td>
</tr>
<tr>
<td>Thursday, August 08, 2019</td>
<td>20,806,829</td>
<td>60</td>
</tr>
<tr>
<td>Wednesday, August 07, 2019</td>
<td>11,827,697</td>
<td>46</td>
</tr>
<tr>
<td>Tuesday, August 06, 2019</td>
<td>15,911,520</td>
<td>44</td>
</tr>
<tr>
<td>Monday, August 05, 2019</td>
<td>35,734,235</td>
<td>99</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>127,801,753</strong></td>
<td><strong>375</strong></td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
HILLSBOROUGH COUNTY - CONDOMINIUM
Tuesday, August 11, 2020

as of: 8/12/2020

4 WEEKS

242
298
261
45
17

*Total sales in March

8/11/2020

5
0
12
2

Condominium
Hillsborough

Prior Year

-18%
-2%
-45%
-73%

Tuesday, August 11, 2020
576,103
2

-150,000
1

-2,143,375
15

-2,522,150
8

-2,548,900
7

-1,093,800
10

-2,001,500
9

8,666,602
50

10,539,725
51

% Changed

$ $ #

Prior Year -18% -2% -73%
8 - 14 Days -45% -73% -

7 Day Sold Comparison

Closed in last 7 days $ #

Tuesday, August 11, 2020 576,103 2
Monday, August 10, 2020 2,176,300 14
Sunday, August 09, 2020 - 0
Saturday, August 08, 2020 - 0
Friday, August 07, 2020 2,574,450 17
Thursday, August 06, 2020 2,250,800 11
Wednesday, August 05, 2020 1,088,949 6

8,666,602 50

7 Day Sold Analysis

Closed prior year $ #

Sunday, August 11, 2019 80,000 1
Saturday, August 10, 2019 150,000 1
Friday, August 09, 2019 2,143,375 15
Thursday, August 08, 2019 2,522,150 8
Wednesday, August 07, 2019 2,548,900 7
Tuesday, August 06, 2019 1,093,800 10
Monday, August 05, 2019 2,001,500 9

10,539,725 51
4 WEEK REAL ESTATE MARKET REPORT
SARASOTA COUNTY - SINGLE FAMILY HOMES
Tuesday, August 11, 2020

*Total sales in March

<table>
<thead>
<tr>
<th>Market Changes</th>
<th>8/11/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>38</td>
<td>8%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>3</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>16</td>
<td>2%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>6</td>
<td>5%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuesday, August 11, 2020</td>
<td>3,947,900</td>
<td>7</td>
</tr>
<tr>
<td>Monday, August 10, 2020</td>
<td>14,014,935</td>
<td>20</td>
</tr>
<tr>
<td>Sunday, August 09, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 08, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, August 07, 2020</td>
<td>28,642,497</td>
<td>63</td>
</tr>
<tr>
<td>Thursday, August 06, 2020</td>
<td>10,191,600</td>
<td>27</td>
</tr>
<tr>
<td>Wednesday, August 05, 2020</td>
<td>23,736,200</td>
<td>33</td>
</tr>
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</table>

80,533,132  150

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sunday, August 11, 2019</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 10, 2019</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, August 09, 2019</td>
<td>16,731,363</td>
<td>48</td>
</tr>
<tr>
<td>Thursday, August 08, 2019</td>
<td>5,933,917</td>
<td>22</td>
</tr>
<tr>
<td>Wednesday, August 07, 2019</td>
<td>7,392,105</td>
<td>18</td>
</tr>
<tr>
<td>Tuesday, August 06, 2019</td>
<td>10,144,992</td>
<td>26</td>
</tr>
<tr>
<td>Monday, August 05, 2019</td>
<td>17,061,295</td>
<td>39</td>
</tr>
</tbody>
</table>

% Changed

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>41%</td>
<td>-2%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-37%</td>
<td>-47%</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
SARASOTA COUNTY - CONDOMINIUM
Tuesday, August 11, 2020

as of: 8/12/2020

4 WEEK REAL ESTATE MARKET REPORT
SARASOTA COUNTY - CONDOMINIUM
Tuesday, August 11, 2020

as of: 8/12/2020

<table>
<thead>
<tr>
<th>7 Day Sold Comparison</th>
<th>7 Day Sold Analysis</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Closed in last 7 days</strong></td>
<td><strong>Closed prior year</strong></td>
</tr>
<tr>
<td><strong>$</strong></td>
<td><strong>#</strong></td>
</tr>
<tr>
<td>Tuesday, August 11, 2020</td>
<td>2,170,400</td>
</tr>
<tr>
<td>Monday, August 10, 2020</td>
<td>4,335,500</td>
</tr>
<tr>
<td>Sunday, August 09, 2020</td>
<td>-</td>
</tr>
<tr>
<td>Saturday, August 08, 2020</td>
<td>126,000</td>
</tr>
<tr>
<td>Friday, August 07, 2020</td>
<td>3,324,500</td>
</tr>
<tr>
<td>Thursday, August 06, 2020</td>
<td>2,818,980</td>
</tr>
<tr>
<td>Wednesday, August 05, 2020</td>
<td>4,788,900</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>17,564,280</strong></td>
</tr>
</tbody>
</table>

*Total sales in March

**Market Changes**

<table>
<thead>
<tr>
<th>8/11/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>11</td>
</tr>
<tr>
<td>Price Increase</td>
<td>0</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>10</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>4</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

**TOTALS**

<table>
<thead>
<tr>
<th>4 Weeks</th>
<th>AS OF MAY 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>292</td>
</tr>
<tr>
<td>Pending</td>
<td>267</td>
</tr>
<tr>
<td>Sold*</td>
<td>237</td>
</tr>
<tr>
<td>Canceled</td>
<td>77</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>31</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
MANATEE COUNTY - SINGLE FAMILY HOMES
Tuesday, August 11, 2020

as of: 8/12/2020

TOTALS

<table>
<thead>
<tr>
<th>4 Weeks</th>
<th>AS OF MAY 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>406</td>
</tr>
<tr>
<td>Pending</td>
<td>778</td>
</tr>
<tr>
<td>Sold*</td>
<td>667</td>
</tr>
<tr>
<td>Canceled</td>
<td>89</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>20</td>
</tr>
</tbody>
</table>

*Total sales in March

Market Changes 8/11/2020 % 4 Weeks Active

| New Listings | 15 | 4% |
| Price Increase | 2 | 0% |
| Prices Decrease | 8 | 1% |
| Back on Market* | 10 | 11% |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuesday, August 11, 2020</td>
<td>2,667,000</td>
<td>6</td>
</tr>
<tr>
<td>Monday, August 10, 2020</td>
<td>8,712,289</td>
<td>23</td>
</tr>
<tr>
<td>Sunday, August 09, 2020</td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 08, 2020</td>
<td>657,000</td>
<td>1</td>
</tr>
<tr>
<td>Friday, August 07, 2020</td>
<td>20,537,327</td>
<td>48</td>
</tr>
<tr>
<td>Thursday, August 06, 2020</td>
<td>6,203,725</td>
<td>15</td>
</tr>
<tr>
<td>Wednesday, August 05, 2020</td>
<td>9,624,809</td>
<td>25</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>48,402,150</td>
<td>118</td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-16%</td>
<td>-1%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-56%</td>
<td>-46%</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
MANATEE COUNTY - CONDOMINIUM
Tuesday, August 11, 2020

as of: 8/12/2020

TOTALS

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>AS OF MAY 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>194</td>
<td>800</td>
</tr>
<tr>
<td>Pending</td>
<td>228</td>
<td>273</td>
</tr>
<tr>
<td>Sold*</td>
<td>180</td>
<td>125</td>
</tr>
<tr>
<td>Canceled</td>
<td>54</td>
<td>15</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March

Market Changes

<table>
<thead>
<tr>
<th></th>
<th>8/11/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>9</td>
<td>5%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>7</td>
<td>4%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>0</td>
<td>0%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuesday, August 11, 2020</td>
<td>539,000</td>
<td>2</td>
</tr>
<tr>
<td>Monday, August 10, 2020</td>
<td>2,443,000</td>
<td>9</td>
</tr>
<tr>
<td>Sunday, August 09, 2020</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 08, 2020</td>
<td>172,500</td>
<td>1</td>
</tr>
<tr>
<td>Friday, August 07, 2020</td>
<td>3,798,900</td>
<td>14</td>
</tr>
<tr>
<td>Thursday, August 06, 2020</td>
<td>1,301,000</td>
<td>6</td>
</tr>
<tr>
<td>Wednesday, August 05, 2020</td>
<td>1,322,500</td>
<td>6</td>
</tr>
</tbody>
</table>

9,576,900 38

7 Day Sold Analysis

<table>
<thead>
<tr>
<th></th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sunday, August 11, 2019</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, August 10, 2019</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, August 09, 2019</td>
<td>2,928,900</td>
<td>11</td>
</tr>
<tr>
<td>Thursday, August 08, 2019</td>
<td>506,400</td>
<td>3</td>
</tr>
<tr>
<td>Wednesday, August 07, 2019</td>
<td>1,346,000</td>
<td>6</td>
</tr>
<tr>
<td>Tuesday, August 06, 2019</td>
<td>535,000</td>
<td>2</td>
</tr>
<tr>
<td>Monday, August 05, 2019</td>
<td>437,677</td>
<td>3</td>
</tr>
</tbody>
</table>

5,753,977 25

% Changed

<table>
<thead>
<tr>
<th></th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>66%</td>
<td>52%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-51%</td>
<td>-43%</td>
</tr>
</tbody>
</table>