

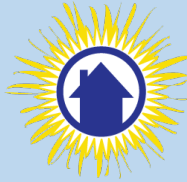


4 WEEK REAL ESTATE MARKET REPORT

Tuesday, August 11, 2020

As of: Wednesday, August 12, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Tuesday, August 11, 2020

as of: 8/12/2020

Day 1	Tuesday, August 11, 2020
Day 2	Monday, August 10, 2020
Day 3	Sunday, August 09, 2020
Day 4	Saturday, August 08, 2020
Day 5	Friday, August 07, 2020
Day 6	Thursday, August 06, 2020
Day 7	Wednesday, August 05, 2020
Day 8	Tuesday, August 04, 2020
Day 9	Monday, August 03, 2020
Day 10	Sunday, August 02, 2020
Day 11	Saturday, August 01, 2020
Day 12	Friday, July 31, 2020
Day 13	Thursday, July 30, 2020
Day 14	Wednesday, July 29, 2020
Day 15	Tuesday, July 28, 2020
Day 16	Monday, July 27, 2020
Day 17	Sunday, July 26, 2020
Day 18	Saturday, July 25, 2020
Day 19	Friday, July 24, 2020
Day 20	Thursday, July 23, 2020
Day 21	Wednesday, July 22, 2020
Day 22	Tuesday, July 21, 2020
Day 23	Monday, July 20, 2020
Day 24	Sunday, July 19, 2020
Day 25	Saturday, July 18, 2020
Day 26	Friday, July 17, 2020
Day 27	Thursday, July 16, 2020
Day 28	Wednesday, July 15, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, August 11, 2020

Day 28: Wednesday, July 15, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF MAY 31, 2020: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

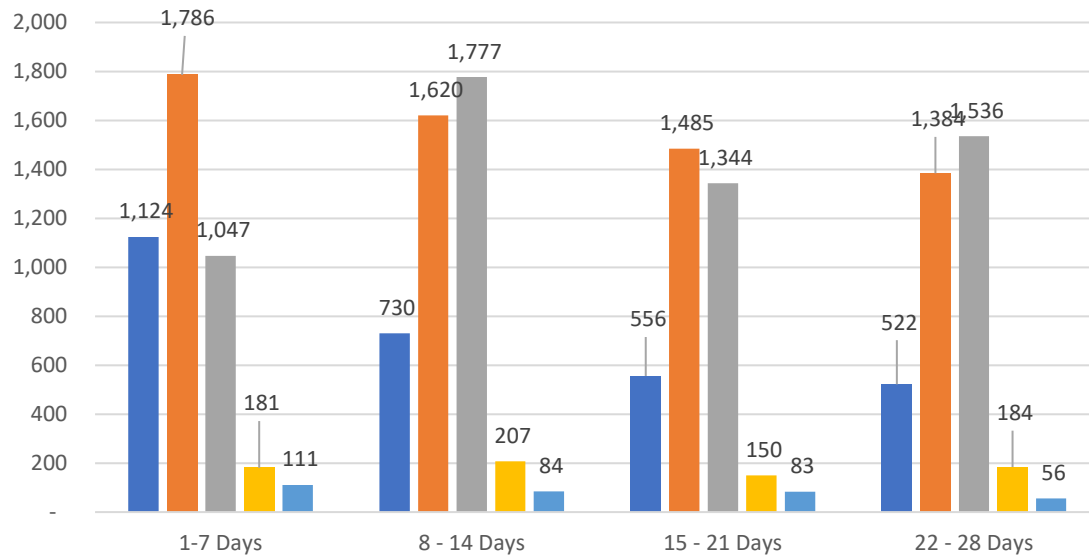


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, August 11, 2020

as of: 8/12/2020



	TOTALS	AS OF MAY 31, 2020
	4 Weeks	
Active	2,932	11,172
Pending	6,275	9,018
Sold*	5,704	4,112
Canceled	722	
Temp Off Market	334	

Market Changes	8/11/2020	% 4 Weeks Active
New Listings	191	7%
Price Increase	17	0%
Prices Decrease	104	2%
Back on Market*	59	8%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

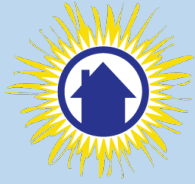
Closed in last 7 days	\$	#
Tuesday, August 11, 2020	27,894,041	69
Monday, August 10, 2020	73,308,541	188
Sunday, August 09, 2020	520,000	1
Saturday, August 08, 2020	3,885,000	7
Friday, August 07, 2020	165,338,637	442
Thursday, August 06, 2020	54,292,734	160
Wednesday, August 05, 2020	76,122,742	180
TOTAL	401,361,695	1047

Closed prior year	\$	#
Sunday, August 11, 2019	368,000	2
Saturday, August 10, 2019	1,598,285	6
Friday, August 09, 2019	123,808,044	355
Thursday, August 08, 2019	55,221,078	170
Wednesday, August 07, 2019	41,072,985	131
Tuesday, August 06, 2019	53,768,242	146
Monday, August 05, 2019	86,649,984	226
TOTAL	362,486,618	1036

7 Day Sold Analysis

% Changed	\$	#
Prior Year	11%	1%
8 - 14 Days	-43%	-41%



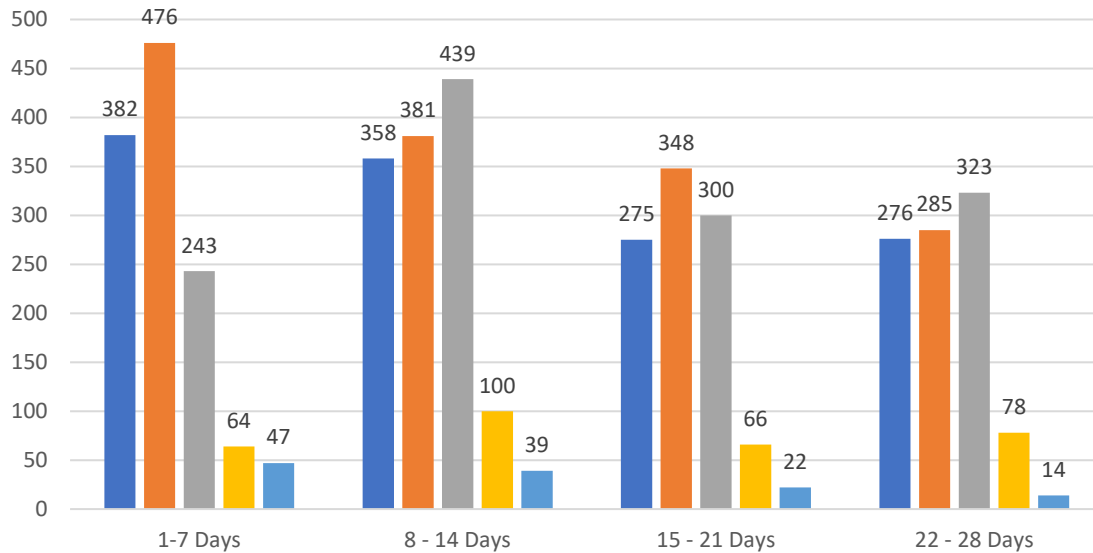


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, August 11, 2020

as of: 8/12/2020



	TOTALS	AS OF MAY 31, 2020
	4 Weeks	
Active	1,291	5,711
Pending	1,490	2,967
Sold*	1,305	1,315
Canceled	308	
Temp Off Market	122	

Market Changes	8/11/2020	% 4 Weeks Active
New Listings	49	4%
Price Increase	2	0%
Prices Decrease	49	4%
Back on Market*	15	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

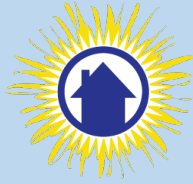
Closed in last 7 days	\$	#
Tuesday, August 11, 2020	4,172,903	15
Monday, August 10, 2020	13,839,750	51
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	298,500	2
Friday, August 07, 2020	23,052,738	83
Thursday, August 06, 2020	16,672,080	43
Wednesday, August 05, 2020	11,946,147	49
TOTAL	69,982,118	243

Closed prior year	\$	#
Sunday, August 11, 2019	255,000	2
Saturday, August 10, 2019	318,900	3
Friday, August 09, 2019	27,075,779	75
Thursday, August 08, 2019	13,874,550	33
Wednesday, August 07, 2019	10,200,550	41
Tuesday, August 06, 2019	6,803,700	31
Monday, August 05, 2019	9,954,927	42
TOTAL	68,483,406	227

7 Day Sold Analysis

% Changed	\$	#
Prior Year	2%	7%
8 - 14 Days	-40%	-55%



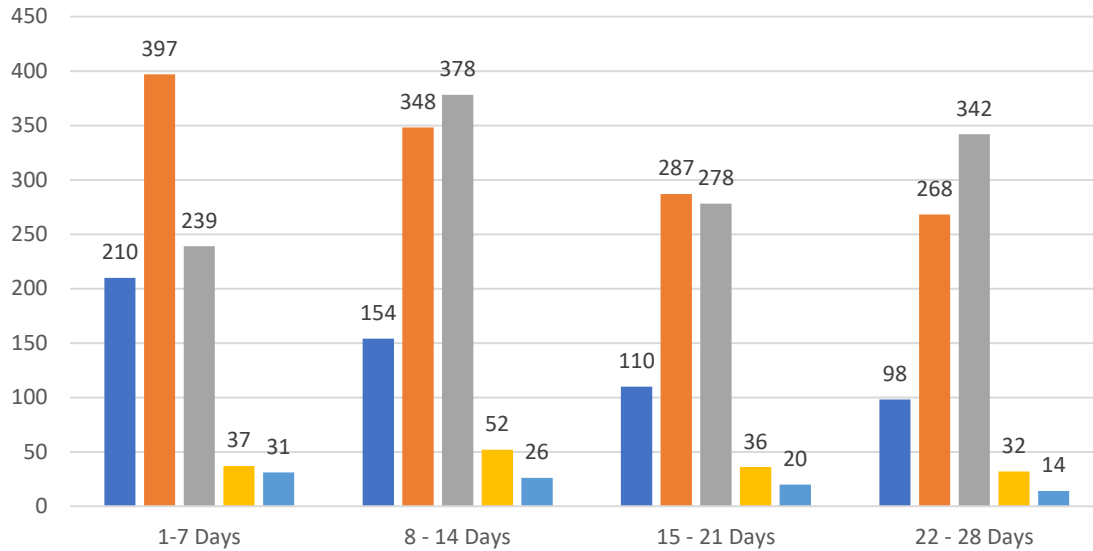


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, August 11, 2020

as of: 8/12/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	572	2,169
Pending	1,300	1,630
Sold*	1,237	786
Canceled	157	
Temp Off Market	91	

Market Changes	8/11/2020	% 4 Weeks Active
New Listings	35	6%
Price Increase	4	0%
Prices Decrease	25	2%
Back on Market*	17	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, August 11, 2020	9,208,500	18
Monday, August 10, 2020	17,337,635	42
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	562,000	3
Friday, August 07, 2020	43,778,229	110
Thursday, August 06, 2020	11,026,453	33
Wednesday, August 05, 2020	11,785,900	33
Total	93,698,717	239

Closed prior year	\$	#
Sunday, August 11, 2019	368,000	2
Saturday, August 10, 2019	155,000	1
Friday, August 09, 2019	33,706,880	87
Thursday, August 08, 2019	15,427,150	50
Wednesday, August 07, 2019	6,224,635	21
Tuesday, August 06, 2019	12,361,400	32
Monday, August 05, 2019	10,222,800	38
Total	78,465,865	231

7 Day Sold Analysis

% Changed	\$	#
Prior Year	19%	3%
8 - 14 Days	-45%	-37%



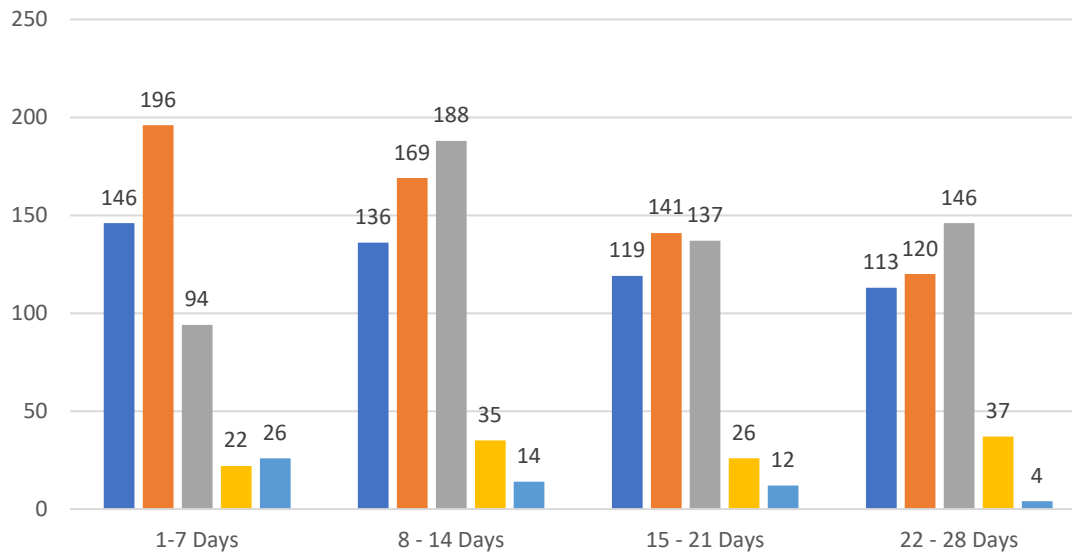


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, August 11, 2020

as of: 8/12/2020



		TOTALS	
		4 Weeks	AS OF MAY 31, 2020
Active		514	2,188
Pending		626	1037
Sold*		565	467
Canceled		120	
Temp Off Market		56	

Market Changes		8/11/2020	% 4 Weeks Active
New Listings		23	4%
Price Increase		2	0%
Prices Decrease		19	3%
Back on Market*		8	7%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, August 11, 2020	887,400	5
Monday, August 10, 2020	4,721,450	17
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	-	0
Friday, August 07, 2020	12,863,788	36
Thursday, August 06, 2020	10,090,800	17
Wednesday, August 05, 2020	4,434,798	19
TOTAL	32,998,236	94

Closed prior year	\$	#
Sunday, August 11, 2019	175,000	1
Saturday, August 10, 2019	88,900	1
Friday, August 09, 2019	7,050,004	32
Thursday, August 08, 2019	4,541,500	12
Wednesday, August 07, 2019	5,203,150	23
Tuesday, August 06, 2019	2,779,500	12
Monday, August 05, 2019	2,531,750	19
TOTAL	22,369,804	100

7 Day Sold Analysis

% Changed	\$	#
Prior Year	48%	-6%
8 - 14 Days	-37%	-50%



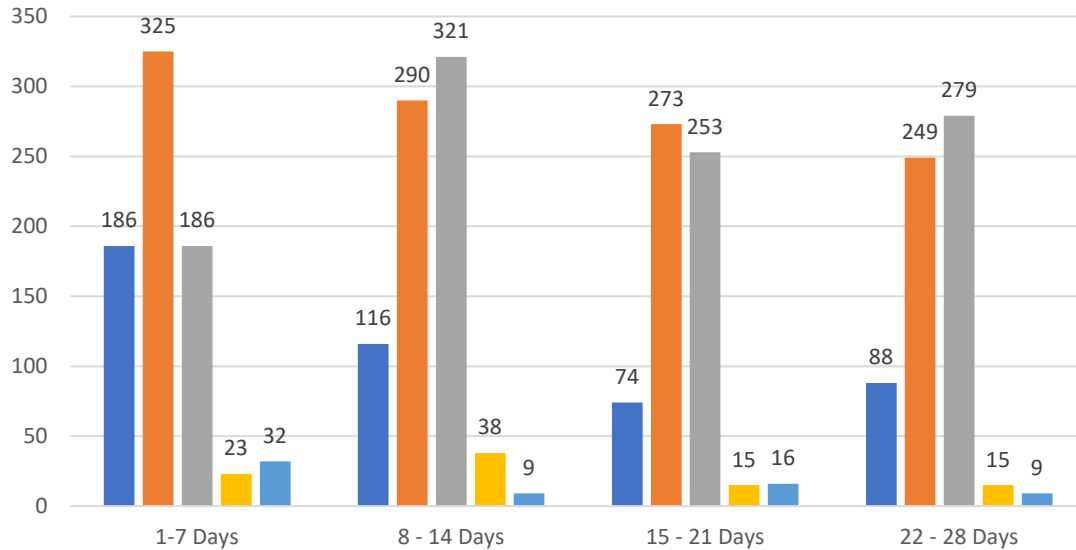


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, August 11, 2020

as of: 8/12/2020



		TOTALS	
		4 Weeks	AS OF MAY 31, 2020
Active		464	1,746
Pending		1,137	1,534
Sold*		1,039	774
Canceled		91	
Temp Off Market		66	

Market Changes	8/11/2020	% 4 Weeks Active
New Listings	34	7%
Price Increase	2	0%
Prices Decrease	19	2%
Back on Market*	9	10%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, August 11, 2020	3,544,327	13
Monday, August 10, 2020	8,998,402	33
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	-	0
Friday, August 07, 2020	23,467,778	84
Thursday, August 06, 2020	8,290,789	27
Wednesday, August 05, 2020	8,585,932	29
TOTAL	52,887,228	186

Closed prior year	\$	#
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	625,285	3
Friday, August 09, 2019	16,372,900	61
Thursday, August 08, 2019	5,646,992	20
Wednesday, August 07, 2019	7,009,948	24
Tuesday, August 06, 2019	4,639,330	20
Monday, August 05, 2019	7,090,790	30
TOTAL	41,385,245	158

7 Day Sold Analysis

% Changed	\$	#
Prior Year	28%	18%
8 - 14 Days	-37%	-42%



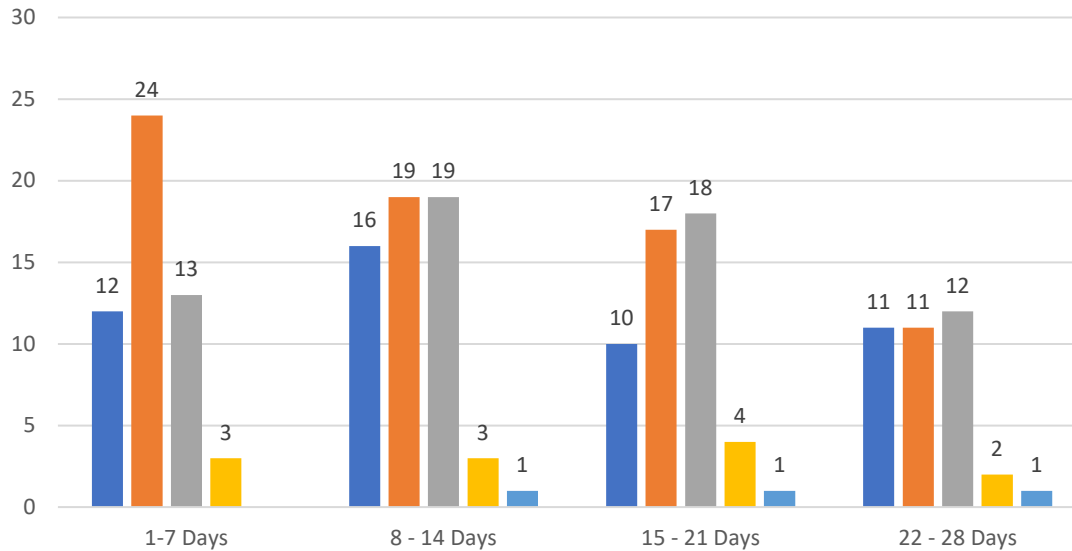


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, August 11, 2020

as of: 8/12/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, August 11, 2020	-	0
Monday, August 10, 2020	163,500	2
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	-	0
Friday, August 07, 2020	491,100	4
Thursday, August 06, 2020	210,500	3
Wednesday, August 05, 2020	311,000	4
Total	1,176,100	13

Closed prior year	\$	#
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	-	0
Friday, August 09, 2019	213,000	2
Thursday, August 08, 2019	262,000	2
Wednesday, August 07, 2019	185,000	1
Tuesday, August 06, 2019	157,500	2
Monday, August 05, 2019	206,000	3
Total	1,023,500	10

	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	49	458
Pending	71	308
Sold*	62	152
Canceled	12	
Temp Off Market	3	

Active
Pending
Sold*
Canceled
Temp Off Market



*Total sales in March

Market Changes	8/11/2020	% 4 Weeks Active
New Listings	1	2%
Price Increase	0	0%
Prices Decrease	1	2%
Back on Market*	1	8%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	15%	30%
8 - 14 Days	-43%	-32%



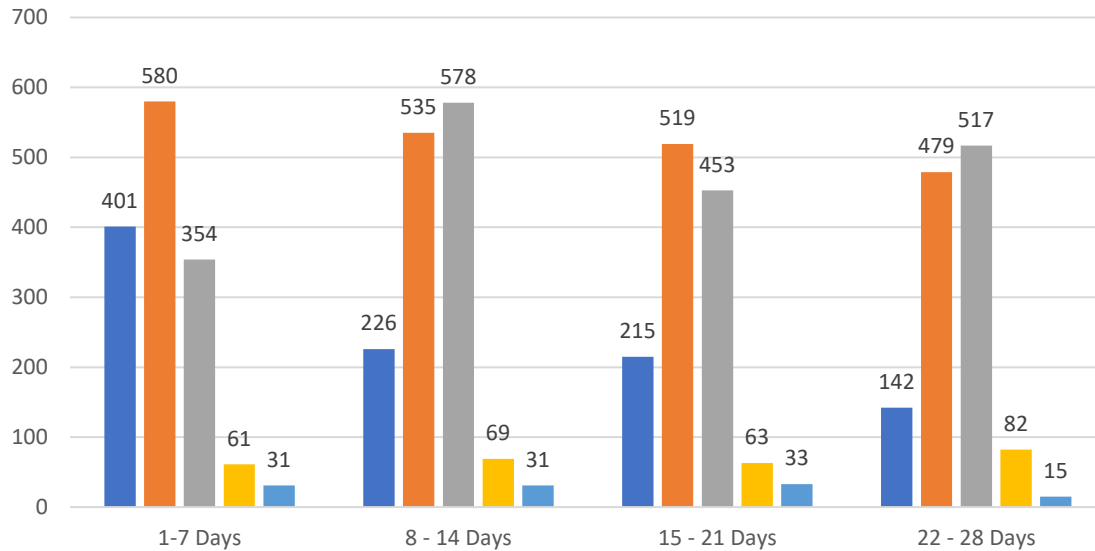


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, August 11, 2020

as of: 8/12/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	984	3,146
Pending	2,113	3,468
Sold*	1,902	1,518
Canceled	275	
Temp Off Market	110	

Market Changes	8/11/2020	% 4 Weeks Active
New Listings	69	7%
Price Increase	6	0%
Prices Decrease	36	2%
Back on Market*	17	6%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, August 11, 2020	8,526,314	25
Monday, August 10, 2020	24,245,280	70
Sunday, August 09, 2020	520,000	1
Saturday, August 08, 2020	2,666,000	3
Friday, August 07, 2020	48,912,806	137
Thursday, August 06, 2020	18,580,167	58
Wednesday, August 05, 2020	22,389,901	60
TOTAL	125,840,468	354

Closed prior year	\$	#
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	818,000	2
Friday, August 09, 2019	42,703,472	124
Thursday, August 08, 2019	20,806,829	60
Wednesday, August 07, 2019	11,827,697	46
Tuesday, August 06, 2019	15,911,520	44
Monday, August 05, 2019	35,734,235	99
TOTAL	127,801,753	375

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-2%	-6%
8 - 14 Days	-40%	-39%



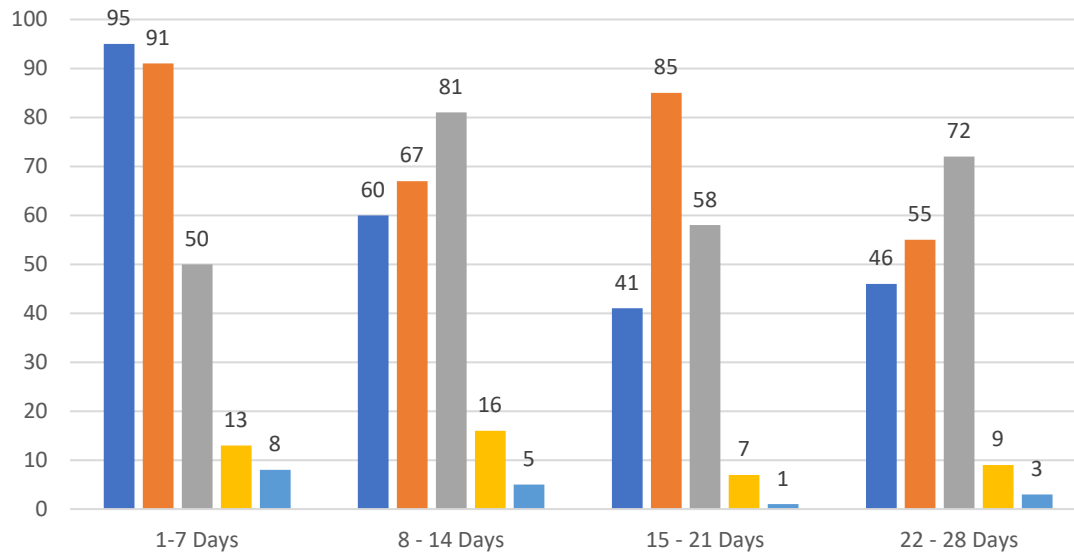


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, August 11, 2020

as of: 8/12/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	242	1,013
Pending	298	858
Sold*	261	399
Canceled	45	
Temp Off Market	17	

Market Changes	8/11/2020	% 4 Weeks Active
New Listings	5	2%
Price Increase	0	0%
Prices Decrease	12	5%
Back on Market*	2	4%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

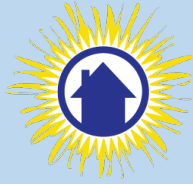
Closed in last 7 days	\$	#
Tuesday, August 11, 2020	576,103	2
Monday, August 10, 2020	2,176,300	14
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	-	0
Friday, August 07, 2020	2,574,450	17
Thursday, August 06, 2020	2,250,800	11
Wednesday, August 05, 2020	1,088,949	6
TOTAL	8,666,602	50

Closed prior year	\$	#
Sunday, August 11, 2019	80,000	1
Saturday, August 10, 2019	150,000	1
Friday, August 09, 2019	2,143,375	15
Thursday, August 08, 2019	2,522,150	8
Wednesday, August 07, 2019	2,548,900	7
Tuesday, August 06, 2019	1,093,800	10
Monday, August 05, 2019	2,001,500	9
TOTAL	10,539,725	51

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-18%	-2%
8 - 14 Days	-45%	-73%



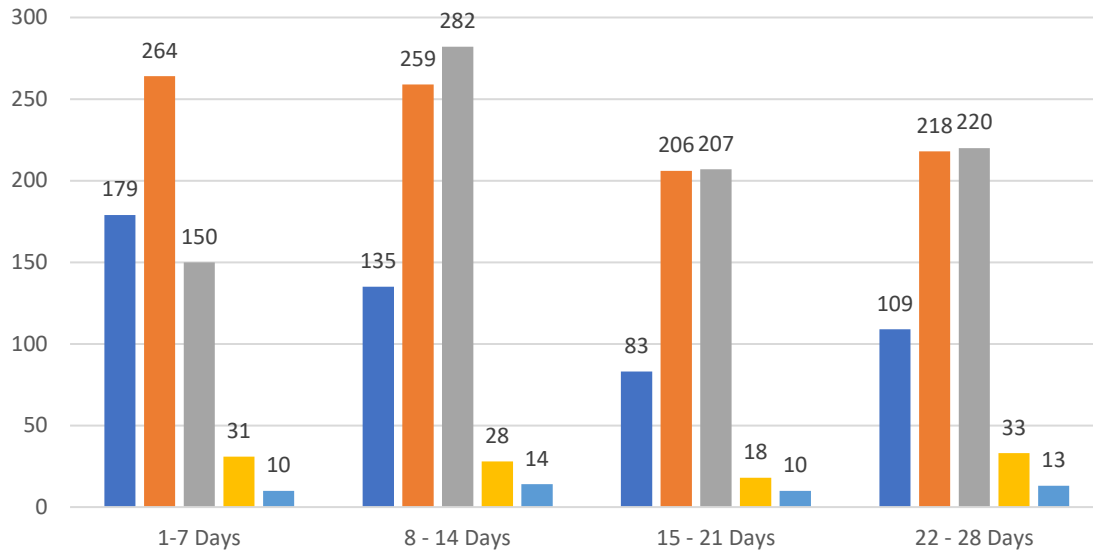


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, August 11, 2020

as of: 8/12/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	506	2,422
Pending	947	1,330
Sold*	859	602
Canceled	110	
Temp Off Market	47	

Market Changes	8/11/2020	% 4 Weeks Active
New Listings	38	8%
Price Increase	3	0%
Prices Decrease	16	2%
Back on Market*	6	5%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, August 11, 2020	3,947,900	7
Monday, August 10, 2020	14,014,935	20
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	-	0
Friday, August 07, 2020	28,642,497	63
Thursday, August 06, 2020	10,191,600	27
Wednesday, August 05, 2020	23,736,200	33
TOTAL	80,533,132	150

Closed prior year	\$	#
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	-	0
Friday, August 09, 2019	16,731,363	48
Thursday, August 08, 2019	5,933,917	22
Wednesday, August 07, 2019	7,392,105	18
Tuesday, August 06, 2019	10,144,992	26
Monday, August 05, 2019	17,061,295	39
TOTAL	57,263,672	153

7 Day Sold Analysis

% Changed	\$	#
Prior Year	41%	-2%
8 - 14 Days	-37%	-47%



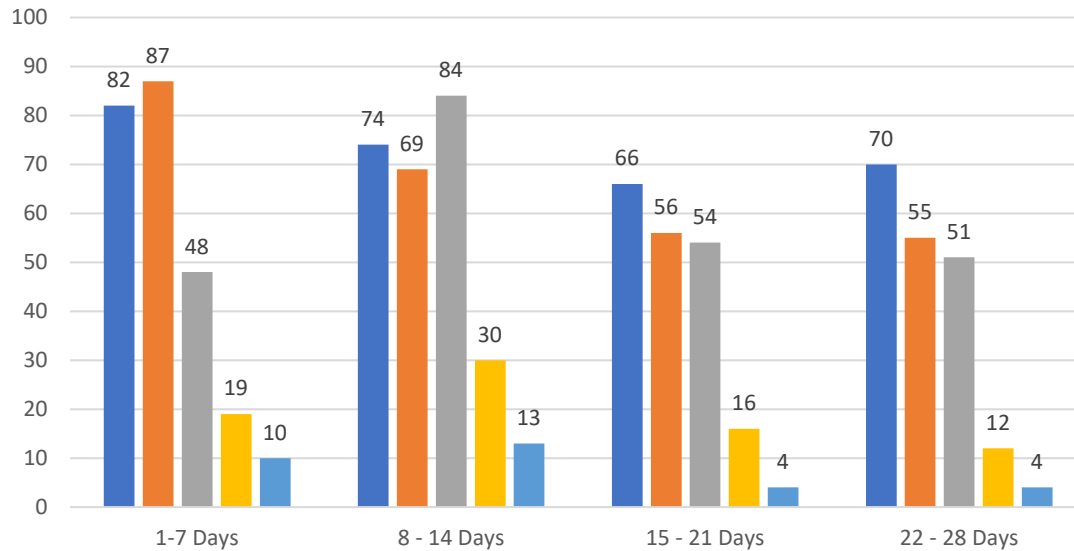


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, August 11, 2020

as of: 8/12/2020



		TOTALS	
		4 Weeks	AS OF MAY 31, 2020
Active		292	1,252
Pending		267	491
Sold*		237	172
Canceled		77	
Temp Off Market		31	

Market Changes	8/11/2020	% 4 Weeks Active
New Listings	11	4%
Price Increase	0	0%
Prices Decrease	10	4%
Back on Market*	4	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, August 11, 2020	2,170,400	6
Monday, August 10, 2020	4,335,500	9
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	126,000	1
Friday, August 07, 2020	3,324,500	12
Thursday, August 06, 2020	2,818,980	6
Wednesday, August 05, 2020	4,788,900	14
Total	17,564,280	48

Closed prior year	\$	#
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	80,000	1
Friday, August 09, 2019	14,740,500	15
Thursday, August 08, 2019	6,042,500	8
Wednesday, August 07, 2019	917,500	4
Tuesday, August 06, 2019	2,237,900	5
Monday, August 05, 2019	4,778,000	8
Total	28,796,400	41

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-39%	17%
8 - 14 Days	-35%	-43%



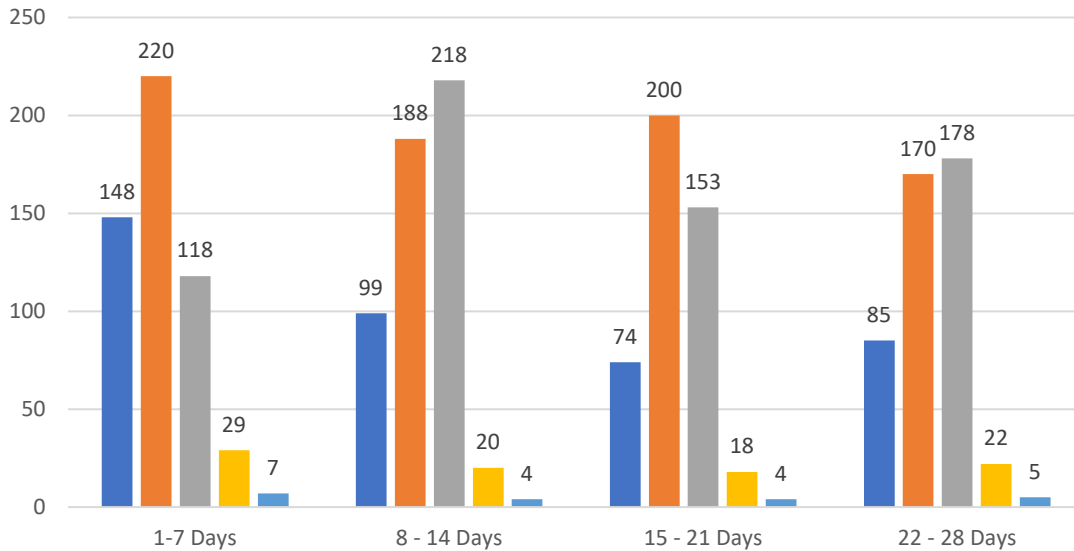


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, August 11, 2020

as of: 8/12/2020



		TOTALS	
		4 Weeks	AS OF MAY 31, 2020
Active		406	1,689
Pending		778	1056
Sold*		667	432
Canceled		89	
Temp Off Market		20	

		*Total sales in March	
Market Changes	8/11/2020	% 4 Weeks Active	
New Listings	15	4%	
Price Increase	2	0%	
Prices Decrease	8	1%	
Back on Market*	10	11%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, August 11, 2020	2,667,000	6
Monday, August 10, 2020	8,712,289	23
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	657,000	1
Friday, August 07, 2020	20,537,327	48
Thursday, August 06, 2020	6,203,725	15
Wednesday, August 05, 2020	9,624,809	25
TOTAL	48,402,150	118

Closed prior year	\$	#
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	-	0
Friday, August 09, 2019	14,293,429	35
Thursday, August 08, 2019	7,406,190	18
Wednesday, August 07, 2019	8,618,600	22
Tuesday, August 06, 2019	10,711,000	24
Monday, August 05, 2019	16,540,864	20
TOTAL	57,570,083	119

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-16%	-1%
8 - 14 Days	-56%	-46%



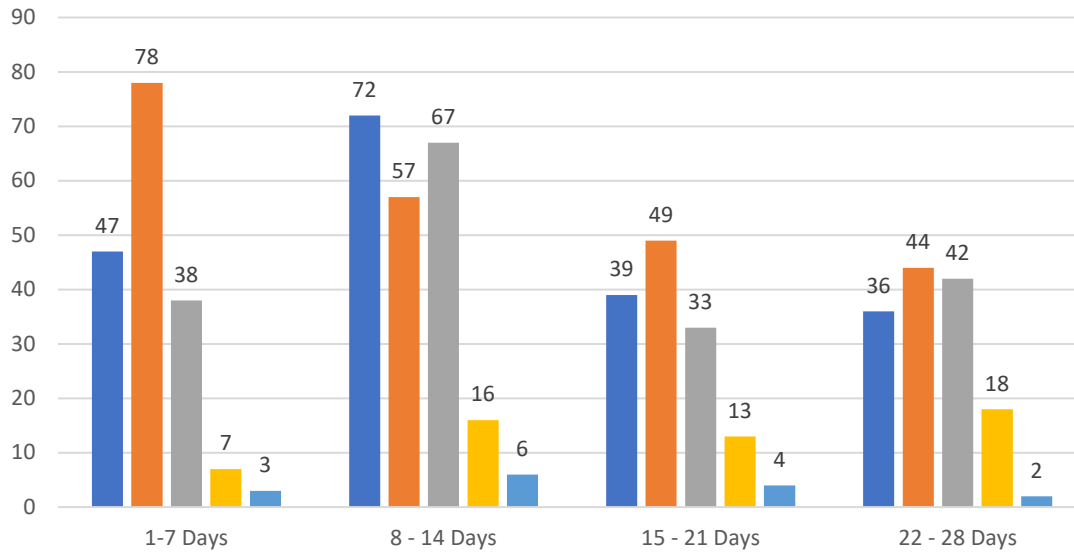


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, August 11, 2020

as of: 8/12/2020



		TOTALS	
		4 Weeks	AS OF MAY 31, 2020
Active		194	800
Pending		228	273
Sold*		180	125
Canceled		54	
Temp Off Market		15	

		*Total sales in March	
Market Changes	8/11/2020	% 4 Weeks Active	
New Listings	9	5%	
Price Increase	0	0%	
Prices Decrease	7	4%	
Back on Market*	0	0%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, August 11, 2020	539,000	2
Monday, August 10, 2020	2,443,000	9
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	172,500	1
Friday, August 07, 2020	3,798,900	14
Thursday, August 06, 2020	1,301,000	6
Wednesday, August 05, 2020	1,322,500	6
Total	9,576,900	38

Closed prior year	\$	#
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	-	0
Friday, August 09, 2019	2,928,900	11
Thursday, August 08, 2019	506,400	3
Wednesday, August 07, 2019	1,346,000	6
Tuesday, August 06, 2019	535,000	2
Monday, August 05, 2019	437,677	3
Total	5,753,977	25

7 Day Sold Analysis

% Changed	\$	#
Prior Year	66%	52%
8 - 14 Days	-51%	-43%

