

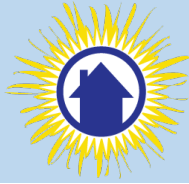


4 WEEK REAL ESTATE MARKET REPORT

Thursday, August 13, 2020

As of: Friday, August 14, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Thursday, August 13, 2020

as of: 8/14/2020

Day 1	Thursday, August 13, 2020
Day 2	Wednesday, August 12, 2020
Day 3	Tuesday, August 11, 2020
Day 4	Monday, August 10, 2020
Day 5	Sunday, August 09, 2020
Day 6	Saturday, August 08, 2020
Day 7	Friday, August 07, 2020
Day 8	Thursday, August 06, 2020
Day 9	Wednesday, August 05, 2020
Day 10	Tuesday, August 04, 2020
Day 11	Monday, August 03, 2020
Day 12	Sunday, August 02, 2020
Day 13	Saturday, August 01, 2020
Day 14	Friday, July 31, 2020
Day 15	Thursday, July 30, 2020
Day 16	Wednesday, July 29, 2020
Day 17	Tuesday, July 28, 2020
Day 18	Monday, July 27, 2020
Day 19	Sunday, July 26, 2020
Day 20	Saturday, July 25, 2020
Day 21	Friday, July 24, 2020
Day 22	Thursday, July 23, 2020
Day 23	Wednesday, July 22, 2020
Day 24	Tuesday, July 21, 2020
Day 25	Monday, July 20, 2020
Day 26	Sunday, July 19, 2020
Day 27	Saturday, July 18, 2020
Day 28	Friday, July 17, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Thursday, August 13, 2020

Day 28: Friday, July 17, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF MAY 31, 2020: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

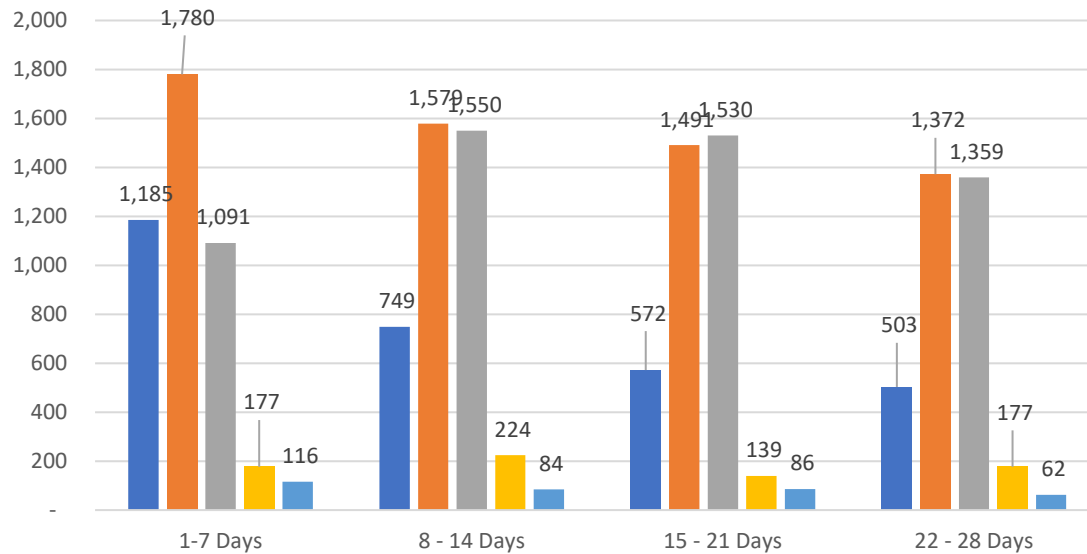


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Thursday, August 13, 2020

as of: 8/14/2020



	TOTALS	AS OF MAY 31, 2020
	4 Weeks	
Active	3,009	11,172
Pending	6,222	9,018
Sold*	5,530	4,112
Canceled	717	
Temp Off Market	348	

Market Changes	8/13/2020	% 4 Weeks Active
New Listings	275	9%
Price Increase	119	2%
Prices Decrease	190	3%
Back on Market*	81	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

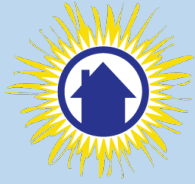
Closed in last 7 days	\$	#
Thursday, August 13, 2020	31,166,170	85
Wednesday, August 12, 2020	51,743,373	138
Tuesday, August 11, 2020	58,837,536	155
Monday, August 10, 2020	95,506,106	250
Sunday, August 09, 2020	2,655,545	6
Saturday, August 08, 2020	6,035,580	15
Friday, August 07, 2020	165,306,437	442
TOTAL	411,250,747	1091

Closed prior year	\$	#
Tuesday, August 13, 2019	44,599,721	132
Monday, August 12, 2019	76,177,628	227
Sunday, August 11, 2019	368,000	2
Saturday, August 10, 2019	1,598,285	6
Friday, August 09, 2019	123,808,044	355
Thursday, August 08, 2019	55,221,078	170
Wednesday, August 07, 2019	41,072,985	131
TOTAL	342,845,741	1023

7 Day Sold Analysis

% Changed	\$	#
Prior Year	20%	7%
8 - 14 Days	-35%	-30%



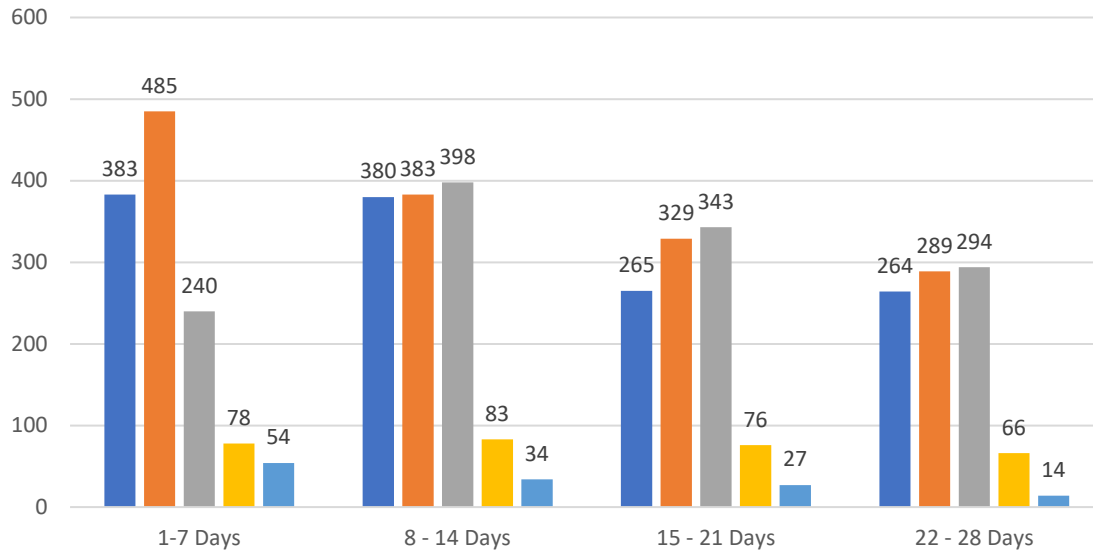


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Thursday, August 13, 2020

as of: 8/14/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, August 13, 2020	10,074,785	19
Wednesday, August 12, 2020	14,125,250	48
Tuesday, August 11, 2020	7,326,403	29
Monday, August 10, 2020	15,977,650	60
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	126,000	1
Friday, August 07, 2020	23,052,738	83
TOTAL	70,682,826	240

Closed prior year	\$	#
Tuesday, August 13, 2019	5,859,960	31
Monday, August 12, 2019	9,904,160	39
Sunday, August 11, 2019	255,000	2
Saturday, August 10, 2019	318,900	3
Friday, August 09, 2019	27,075,779	75
Thursday, August 08, 2019	13,874,550	33
Wednesday, August 07, 2019	10,200,550	41
TOTAL	67,488,899	224

	TOTALS	AS OF MAY 31, 2020
	4 Weeks	
Active	1,292	5,711
Pending	1,486	2,967
Sold*	1,275	1,315
Canceled	303	
Temp Off Market	129	

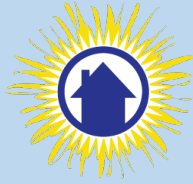
Market Changes	8/13/2020	% 4 Weeks Active
New Listings	74	6%
Price Increase	3	0%
Prices Decrease	52	4%
Back on Market*	19	6%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	5%	7%
8 - 14 Days	-37%	-50%



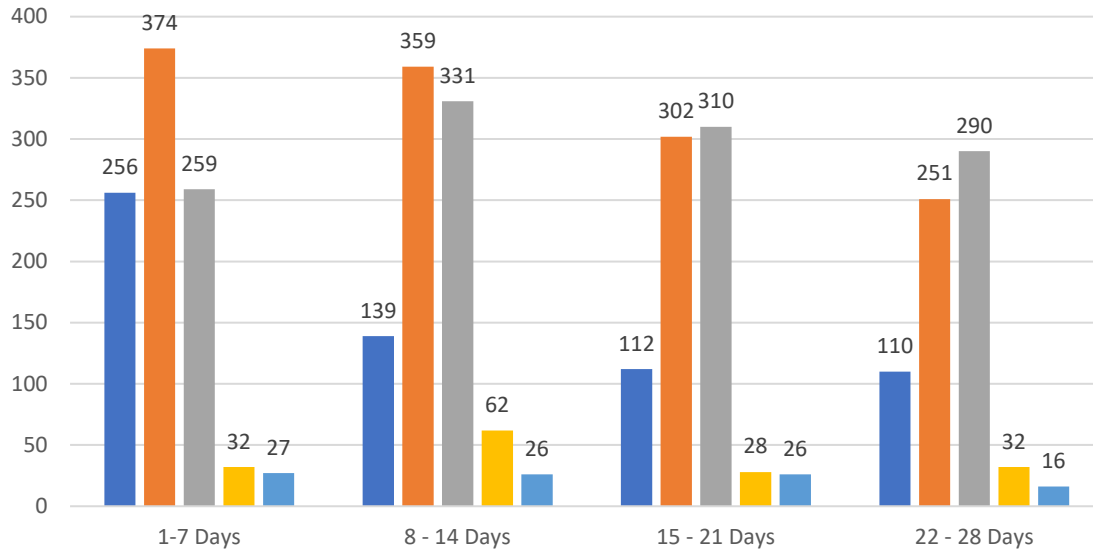


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Thursday, August 13, 2020

as of: 8/14/2020



	TOTALS	AS OF MAY 31, 2020
	4 Weeks	
Active	617	2,169
Pending	1,286	1,630
Sold*	1,190	786
Canceled	154	
Temp Off Market	95	

Market Changes	8/13/2020	% 4 Weeks Active
New Listings	67	11%
Price Increase	4	0%
Prices Decrease	41	3%
Back on Market*	20	13%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, August 13, 2020	6,149,100	17
Wednesday, August 12, 2020	11,321,512	31
Tuesday, August 11, 2020	16,804,900	40
Monday, August 10, 2020	24,576,135	56
Sunday, August 09, 2020	417,000	1
Saturday, August 08, 2020	857,000	4
Friday, August 07, 2020	43,778,229	110
TOTAL	103,903,876	259

Closed prior year	\$	#
Tuesday, August 13, 2019	12,051,035	28
Monday, August 12, 2019	22,243,281	60
Sunday, August 11, 2019	368,000	2
Saturday, August 10, 2019	155,000	1
Friday, August 09, 2019	33,706,880	87
Thursday, August 08, 2019	15,427,150	50
Wednesday, August 07, 2019	6,224,635	21
TOTAL	90,175,981	249

7 Day Sold Analysis

% Changed	\$	#
Prior Year	15%	4%
8 - 14 Days	-32%	-22%



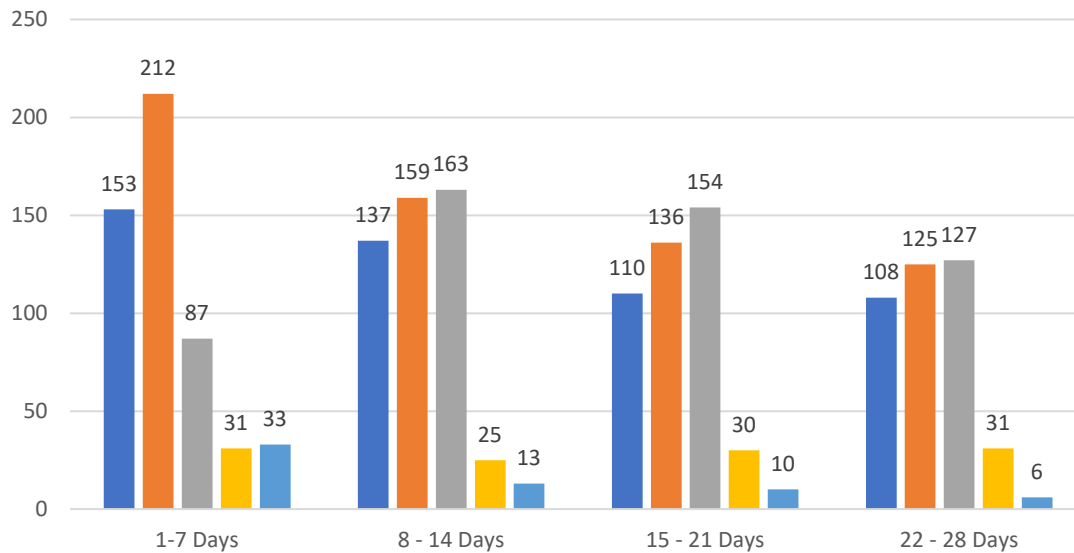


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Thursday, August 13, 2020

as of: 8/14/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	508	2,188
Pending	632	1037
Sold*	531	467
Canceled	117	
Temp Off Market	62	

Market Changes	8/13/2020	% 4 Weeks Active
New Listings	32	6%
Price Increase	2	0%
Prices Decrease	25	5%
Back on Market*	6	5%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, August 13, 2020	2,463,000	5
Wednesday, August 12, 2020	6,630,500	15
Tuesday, August 11, 2020	1,773,400	8
Monday, August 10, 2020	6,555,350	23
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	-	0
Friday, August 07, 2020	12,863,788	36
Total	30,286,038	87

Closed prior year	\$	#
Tuesday, August 13, 2019	1,994,460	11
Monday, August 12, 2019	4,439,400	15
Sunday, August 11, 2019	175,000	1
Saturday, August 10, 2019	88,900	1
Friday, August 09, 2019	7,050,004	32
Thursday, August 08, 2019	4,541,500	12
Wednesday, August 07, 2019	5,203,150	23
Total	23,492,414	95

7 Day Sold Analysis

% Changed	\$	#
Prior Year	29%	-8%
8 - 14 Days	-42%	-47%



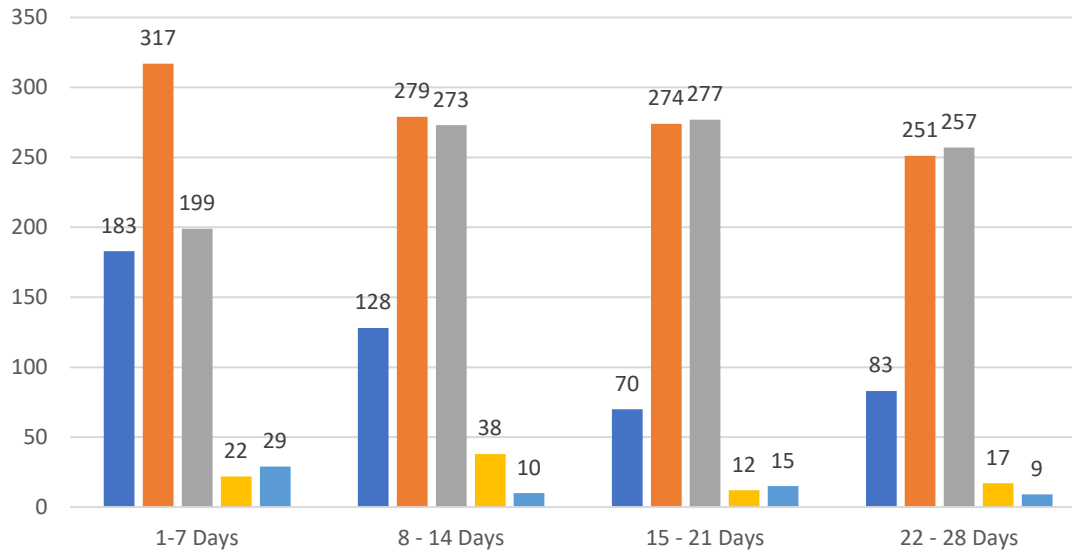


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Thursday, August 13, 2020

as of: 8/14/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	464	1,746
Pending	1,121	1,534
Sold*	1,006	774
Canceled	89	
Temp Off Market	63	

Market Changes	8/13/2020	% 4 Weeks Active
New Listings	41	9%
Price Increase	50	4%
Prices Decrease	40	4%
Back on Market*	13	15%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, August 13, 2020	5,832,520	19
Wednesday, August 12, 2020	6,575,055	22
Tuesday, August 11, 2020	6,943,127	29
Monday, August 10, 2020	11,587,652	42
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	748,480	3
Friday, August 07, 2020	23,467,778	84
TOTAL	55,154,612	199

Closed prior year	\$	#
Tuesday, August 13, 2019	4,814,057	18
Monday, August 12, 2019	10,759,899	41
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	625,285	3
Friday, August 09, 2019	16,372,900	61
Thursday, August 08, 2019	5,646,992	20
Wednesday, August 07, 2019	7,009,948	24
TOTAL	45,229,081	167

7 Day Sold Analysis

% Changed	\$	#
Prior Year	22%	19%
8 - 14 Days	-24%	-27%



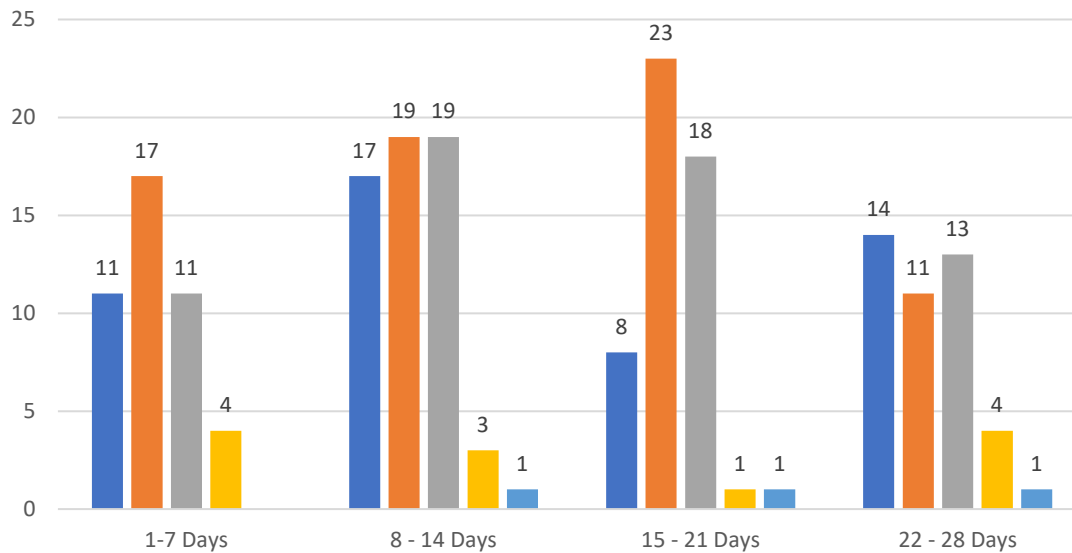


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Thursday, August 13, 2020

as of: 8/14/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	50	458
Pending	70	308
Sold*	61	152
Canceled	12	
Temp Off Market	3	

Market Changes	8/13/2020	% 4 Weeks Active
New Listings	2	4%
Price Increase	0	0%
Prices Decrease	2	3%
Back on Market*	1	8%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, August 13, 2020	139,900	1
Wednesday, August 12, 2020	520,000	3
Tuesday, August 11, 2020	-	0
Monday, August 10, 2020	322,500	3
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	-	0
Friday, August 07, 2020	491,100	4
Total	1,473,500	11

Closed prior year	\$	#
Tuesday, August 13, 2019	272,400	3
Monday, August 12, 2019	269,000	2
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	-	0
Friday, August 09, 2019	213,000	2
Thursday, August 08, 2019	262,000	2
Wednesday, August 07, 2019	185,000	1
Total	1,201,400	10

7 Day Sold Analysis

% Changed	\$	#
Prior Year	23%	10%
8 - 14 Days	-25%	-42%



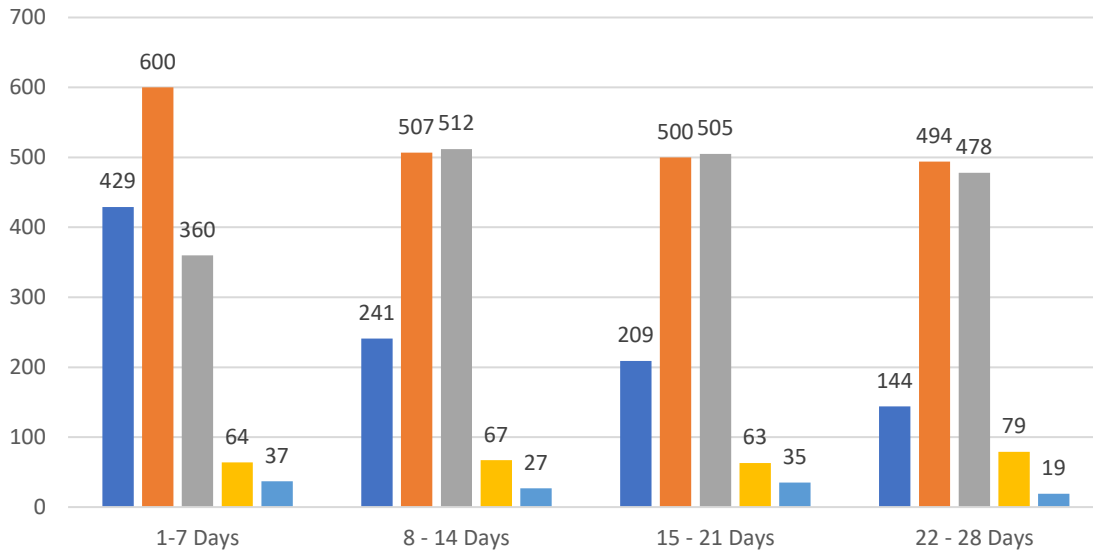


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Thursday, August 13, 2020

as of: 8/14/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	1,023	3,146
Pending	2,101	3,468
Sold*	1,855	1,518
Canceled	273	
Temp Off Market	118	

Market Changes	8/13/2020	% 4 Weeks Active
New Listings	98	10%
Price Increase	49	2%
Prices Decrease	55	3%
Back on Market*	28	10%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, August 13, 2020	9,264,800	27
Wednesday, August 12, 2020	13,230,827	48
Tuesday, August 11, 2020	14,926,409	47
Monday, August 10, 2020	31,799,570	93
Sunday, August 09, 2020	1,589,990	3
Saturday, August 08, 2020	3,316,000	5
Friday, August 07, 2020	48,912,806	137
TOTAL	123,040,402	360

Closed prior year	\$	#
Tuesday, August 13, 2019	13,992,039	53
Monday, August 12, 2019	24,038,890	77
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	818,000	2
Friday, August 09, 2019	42,703,472	124
Thursday, August 08, 2019	20,806,829	60
Wednesday, August 07, 2019	11,827,697	46
TOTAL	114,186,927	362

7 Day Sold Analysis

% Changed	\$	#
Prior Year	8%	-1%
8 - 14 Days	-33%	-30%



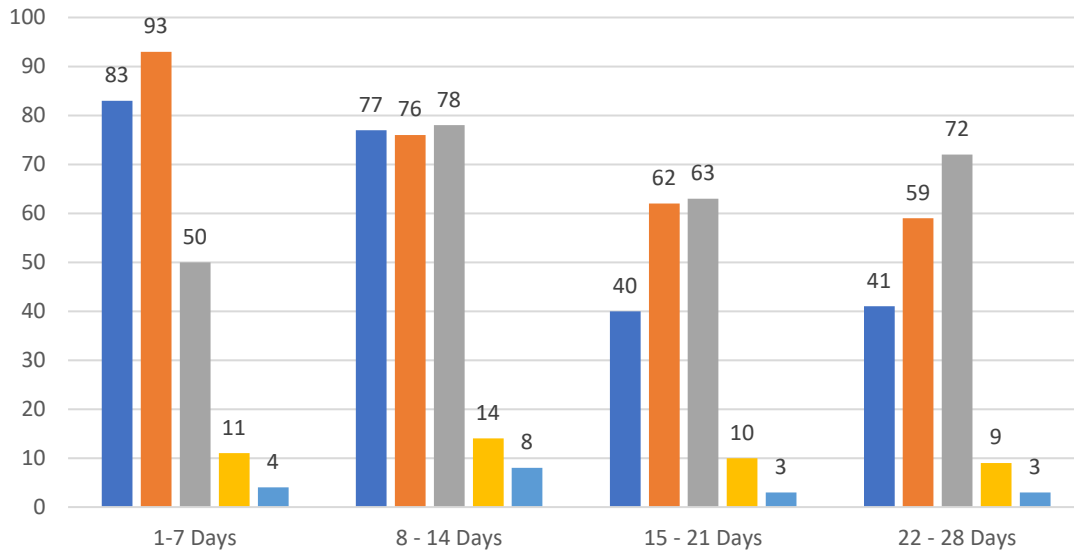


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Thursday, August 13, 2020

as of: 8/14/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, August 13, 2020	4,253,296	3
Wednesday, August 12, 2020	1,728,250	10
Tuesday, August 11, 2020	837,603	4
Monday, August 10, 2020	2,321,300	16
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	-	0
Friday, August 07, 2020	2,574,450	17
TOTAL	11,714,899	50

Closed prior year	\$	#
Tuesday, August 13, 2019	483,300	5
Monday, August 12, 2019	1,504,000	10
Sunday, August 11, 2019	80,000	1
Saturday, August 10, 2019	150,000	1
Friday, August 09, 2019	2,143,375	15
Thursday, August 08, 2019	2,522,150	8
Wednesday, August 07, 2019	2,548,900	7
TOTAL	9,431,725	47

TOTALS

	4 Weeks	AS OF MAY 31, 2020
Active	241	1,013
Pending	290	858
Sold*	263	399
Canceled	44	
Temp Off Market	18	

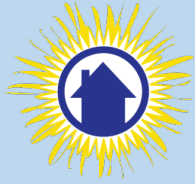
Market Changes	8/13/2020	% 4 Weeks Active
New Listings	16	7%
Price Increase	0	0%
Prices Decrease	9	3%
Back on Market*	5	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	24%	6%
8 - 14 Days	-25%	-69%



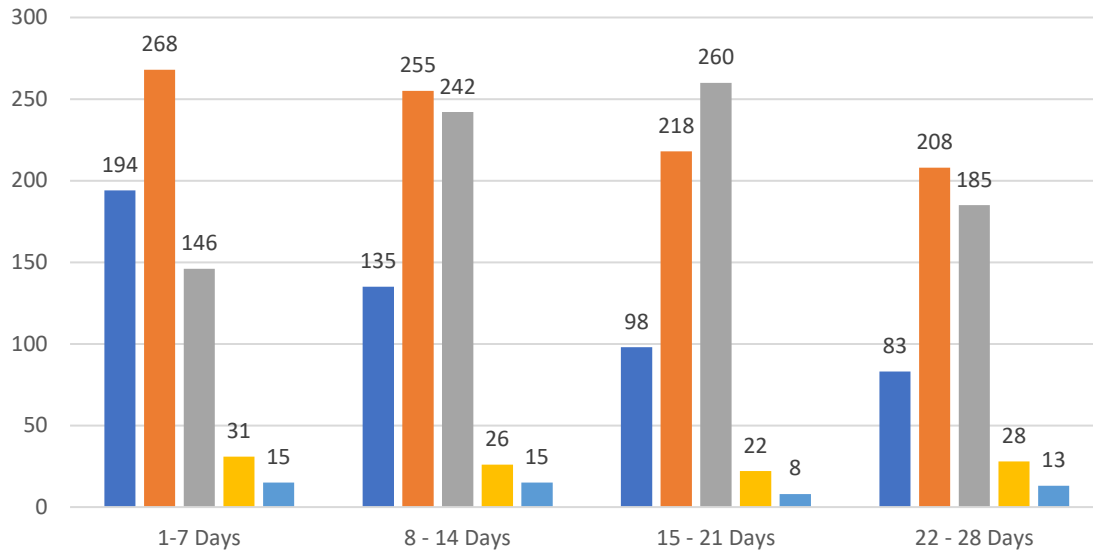


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Thursday, August 13, 2020

as of: 8/14/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	510	2,422
Pending	949	1,330
Sold*	833	602
Canceled	107	
Temp Off Market	51	

Market Changes	8/13/2020	% 4 Weeks Active
New Listings	50	10%
Price Increase	6	1%
Prices Decrease	29	3%
Back on Market*	14	13%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, August 13, 2020	4,835,900	9
Wednesday, August 12, 2020	15,589,380	24
Tuesday, August 11, 2020	9,093,100	17
Monday, August 10, 2020	17,229,835	30
Sunday, August 09, 2020	326,555	1
Saturday, August 08, 2020	457,100	2
Friday, August 07, 2020	28,610,297	63
Total	76,142,167	146

Closed prior year	\$	#
Tuesday, August 13, 2019	6,438,500	20
Monday, August 12, 2019	7,154,410	21
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	-	0
Friday, August 09, 2019	16,731,363	48
Thursday, August 08, 2019	5,933,917	22
Wednesday, August 07, 2019	7,392,105	18
Total	43,650,295	129

7 Day Sold Analysis

% Changed	\$	#
Prior Year	74%	13%
8 - 14 Days	-39%	-40%



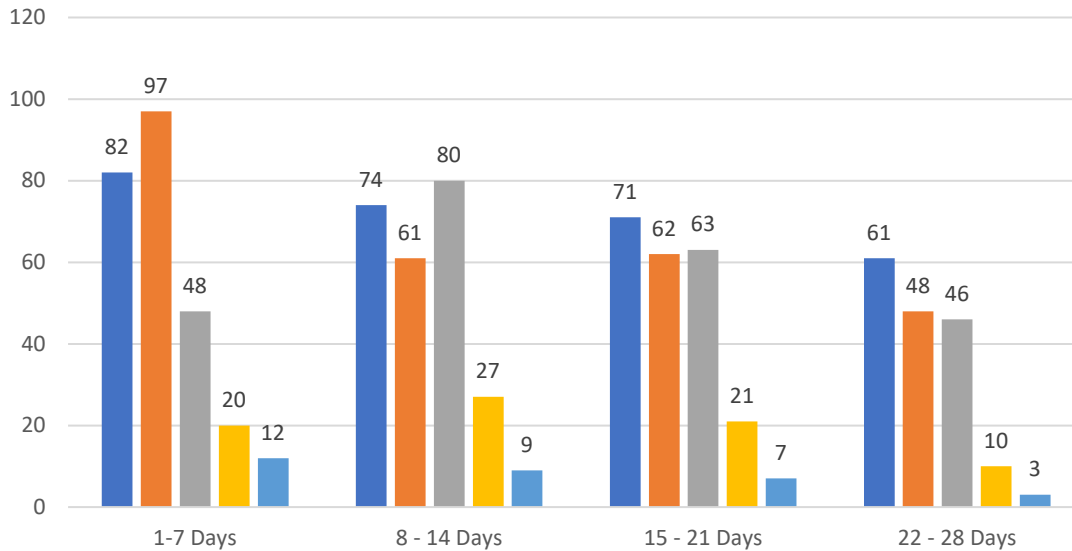


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Thursday, August 13, 2020

as of: 8/14/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	288	1,252
Pending	268	491
Sold*	237	172
Canceled	78	
Temp Off Market	31	

Market Changes	8/13/2020	% 4 Weeks Active
New Listings	13	5%
Price Increase	1	0%
Prices Decrease	12	5%
Back on Market*	6	8%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, August 13, 2020	1,765,700	6
Wednesday, August 12, 2020	2,588,450	8
Tuesday, August 11, 2020	3,673,900	12
Monday, August 10, 2020	4,335,500	9
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	126,000	1
Friday, August 07, 2020	3,324,500	12
Total	15,814,050	48

Closed prior year	\$	#
Tuesday, August 13, 2019	2,943,800	10
Monday, August 12, 2019	1,942,760	5
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	80,000	1
Friday, August 09, 2019	14,740,500	15
Thursday, August 08, 2019	6,042,500	8
Wednesday, August 07, 2019	917,500	4
Total	26,667,060	43

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-41%	12%
8 - 14 Days	-42%	-40%



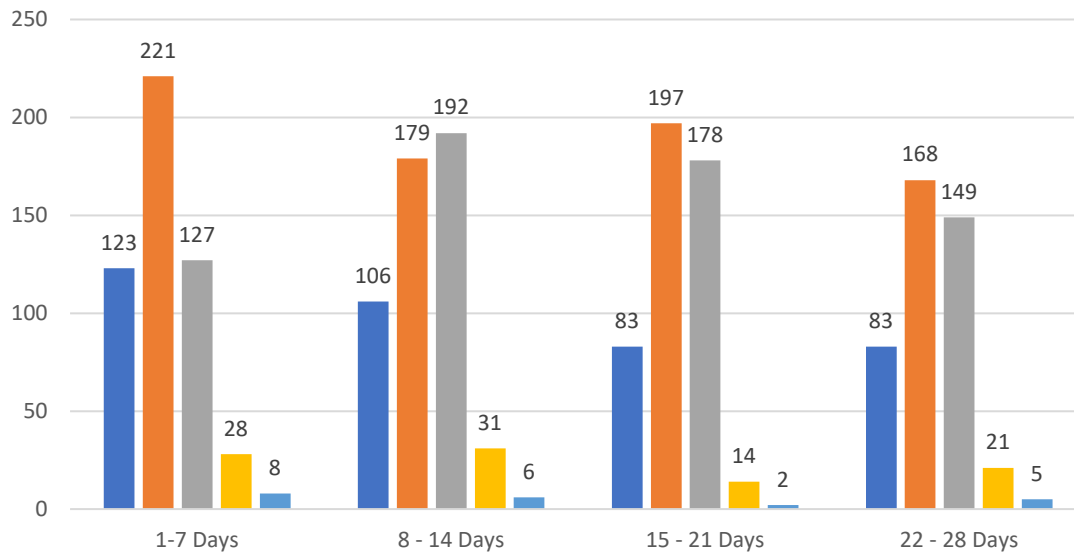


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Thursday, August 13, 2020

as of: 8/14/2020



	TOTALS	
	4 Weeks	AS OF MAY 31, 2020
Active	395	1,689
Pending	765	1056
Sold*	646	432
Canceled	94	
Temp Off Market	21	

Market Changes	8/13/2020	% 4 Weeks Active
New Listings	19	5%
Price Increase	10	1%
Prices Decrease	25	4%
Back on Market*	6	6%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, August 13, 2020	5,083,850	13
Wednesday, August 12, 2020	5,026,599	13
Tuesday, August 11, 2020	11,070,000	22
Monday, August 10, 2020	10,312,914	29
Sunday, August 09, 2020	322,000	1
Saturday, August 08, 2020	657,000	1
Friday, August 07, 2020	20,537,327	48
TOTAL	53,009,690	127

Closed prior year	\$	#
Tuesday, August 13, 2019	7,304,090	13
Monday, August 12, 2019	11,981,148	28
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	-	0
Friday, August 09, 2019	14,293,429	35
Thursday, August 08, 2019	7,406,190	18
Wednesday, August 07, 2019	8,618,600	22
TOTAL	49,603,457	116

7 Day Sold Analysis

% Changed	\$	#
Prior Year	7%	9%
8 - 14 Days	-46%	-34%



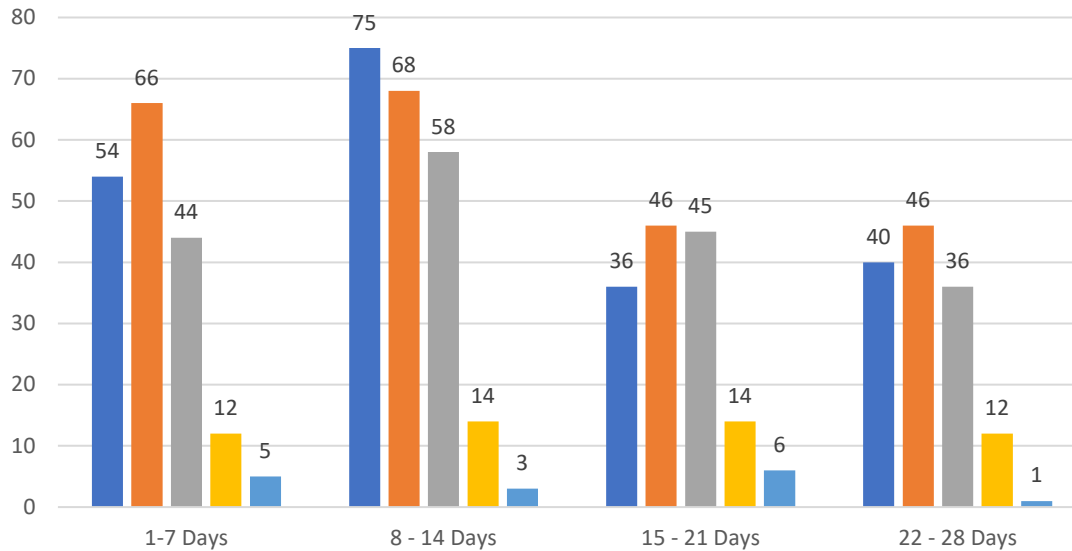


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Thursday, August 13, 2020

as of: 8/14/2020



		TOTALS	
		4 Weeks	AS OF MAY 31, 2020
Active		205	800
Pending		226	273
Sold*		183	125
Canceled		52	
Temp Off Market		15	

Market Changes		8/13/2020	% 4 Weeks Active
New Listings		11	5%
Price Increase		0	0%
Prices Decrease		4	2%
Back on Market*		1	2%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, August 13, 2020	1,452,889	4
Wednesday, August 12, 2020	2,658,050	12
Tuesday, August 11, 2020	1,041,500	5
Monday, August 10, 2020	2,443,000	9
Sunday, August 09, 2020	-	0
Saturday, August 08, 2020	-	0
Friday, August 07, 2020	3,798,900	14
TOTAL	11,394,339	44

Closed prior year	\$	#
Tuesday, August 13, 2019	166,000	2
Monday, August 12, 2019	1,749,000	7
Sunday, August 11, 2019	-	0
Saturday, August 10, 2019	-	0
Friday, August 09, 2019	2,928,900	11
Thursday, August 08, 2019	506,400	3
Wednesday, August 07, 2019	1,346,000	6
TOTAL	6,696,300	29

7 Day Sold Analysis

% Changed	\$	#
Prior Year	70%	52%
8 - 14 Days	-30%	-24%

