

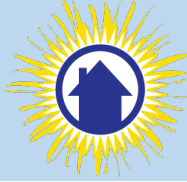


# 4 WEEK REAL ESTATE MARKET REPORT

Monday, September 14, 2020

*As of: Tuesday, September 15, 2020*

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN Monday, September 14, 2020

as of: 9/15/2020

Day 1	Monday, September 14, 2020
Day 2	Sunday, September 13, 2020
Day 3	Saturday, September 12, 2020
Day 4	Friday, September 11, 2020
Day 5	Thursday, September 10, 2020
Day 6	Wednesday, September 09, 2020
Day 7	Tuesday, September 08, 2020
Day 8	Monday, September 07, 2020
Day 9	Sunday, September 06, 2020
Day 10	Saturday, September 05, 2020
Day 11	Friday, September 04, 2020
Day 12	Thursday, September 03, 2020
Day 13	Wednesday, September 02, 2020
Day 14	Tuesday, September 01, 2020
Day 15	Monday, August 31, 2020
Day 16	Sunday, August 30, 2020
Day 17	Saturday, August 29, 2020
Day 18	Friday, August 28, 2020
Day 19	Thursday, August 27, 2020
Day 20	Wednesday, August 26, 2020
Day 21	Tuesday, August 25, 2020
Day 22	Monday, August 24, 2020
Day 23	Sunday, August 23, 2020
Day 24	Saturday, August 22, 2020
Day 25	Friday, August 21, 2020
Day 26	Thursday, August 20, 2020
Day 27	Wednesday, August 19, 2020
Day 28	Tuesday, August 18, 2020

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Monday, September 14, 2020

Day 28: Tuesday, August 18, 2020

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF JULY 31, 2020: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

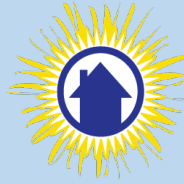
Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

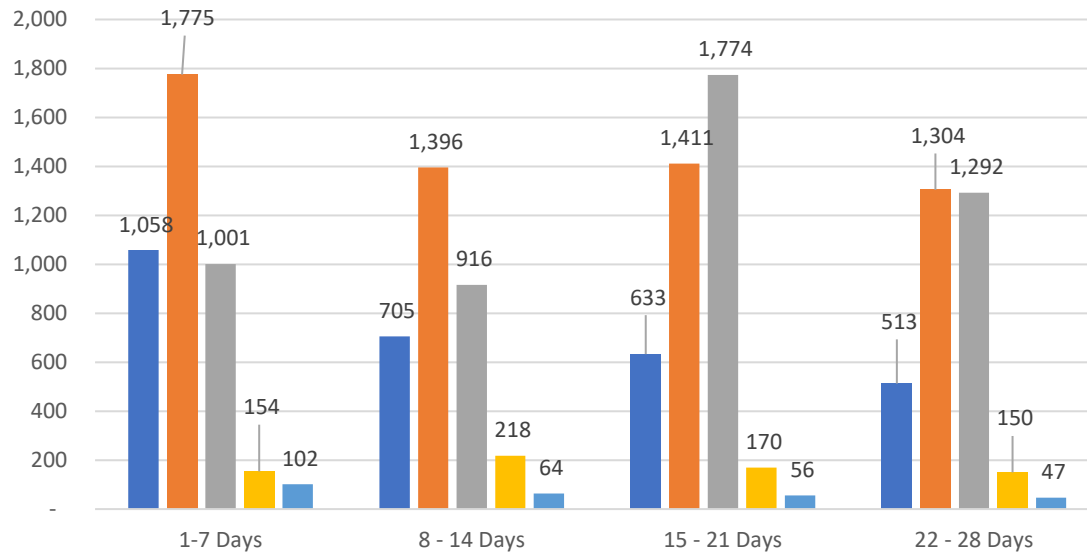


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Monday, September 14, 2020

as of: 9/15/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	2,909	8,212
Pending	5,886	9,955
Sold*	4,983	6,260
Canceled	692	
Temp Off Market	269	

Market Changes	9/14/2020	% 4 Weeks Active
New Listings	158	5%
Price Increase	31	1%
Prices Decrease	131	3%
Back on Market*	83	12%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	54,140,050	117
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	250,000	1
Friday, September 11, 2020	98,007,781	272
Thursday, September 10, 2020	87,298,985	234
Wednesday, September 09, 2020	65,818,602	170
Tuesday, September 08, 2020	86,408,204	207
<b>TOTAL</b>	<b>391,923,622</b>	<b>1001</b>

Closed prior year	\$	#
Saturday, September 14, 2019	3,131,605	12
Friday, September 13, 2019	94,784,245	317
Thursday, September 12, 2019	64,474,259	210
Wednesday, September 11, 2019	31,597,324	106
Tuesday, September 10, 2019	60,754,726	195
Monday, September 09, 2019	67,801,385	201
Sunday, September 08, 2019	800,000	3
<b>TOTAL</b>	<b>323,343,544</b>	<b>1044</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	21%	-4%
8 - 14 Days	12%	9%



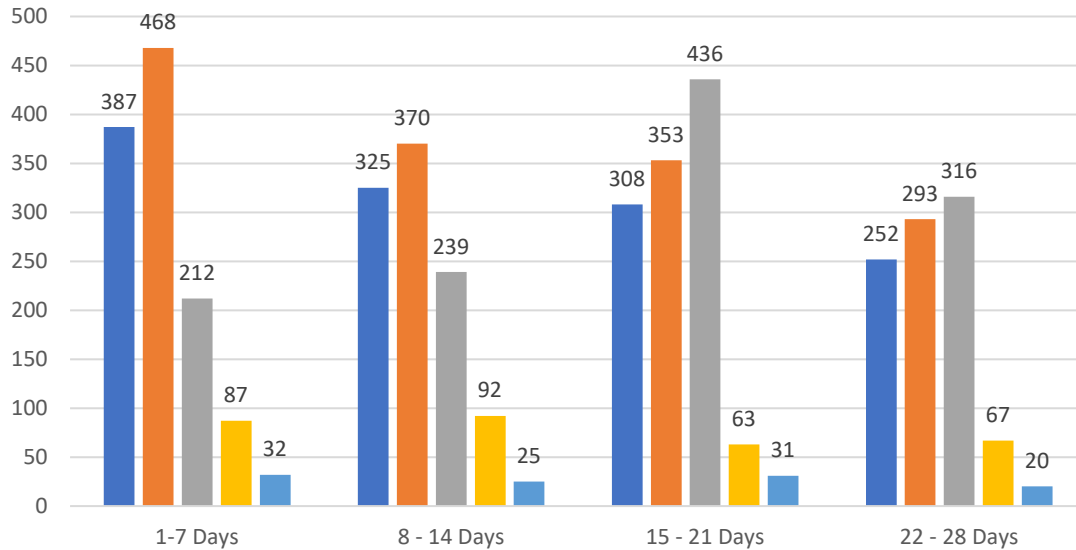


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Monday, September 14, 2020

as of: 9/15/2020



		TOTALS	
		4 Weeks	AS OF JULY 31, 2020
Active		1,272	4,655
Pending		1,484	3,371
Sold*		1,203	1,929
Canceled		309	
Temp Off Market		108	

		*Total sales in March	
Market Changes	9/14/2020	% 4 Weeks Active	
New Listings	64	5%	
Price Increase	3	0%	
Prices Decrease	43	4%	
Back on Market*	11	4%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	4,011,800	14
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	-	0
Friday, September 11, 2020	13,978,905	58
Thursday, September 10, 2020	16,026,700	55
Wednesday, September 09, 2020	19,098,500	36
Tuesday, September 08, 2020	11,191,804	49
<b>TOTAL</b>	<b>64,307,709</b>	<b>212</b>

Closed prior year	\$	#
Saturday, September 14, 2019	226,900	1
Friday, September 13, 2019	12,510,199	68
Thursday, September 12, 2019	13,036,999	45
Wednesday, September 11, 2019	3,376,300	21
Tuesday, September 10, 2019	8,246,345	35
Monday, September 09, 2019	8,549,799	39
Sunday, September 08, 2019	50,000	1
<b>TOTAL</b>	<b>45,996,542</b>	<b>210</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	40%	1%
8 - 14 Days	-23%	-32%



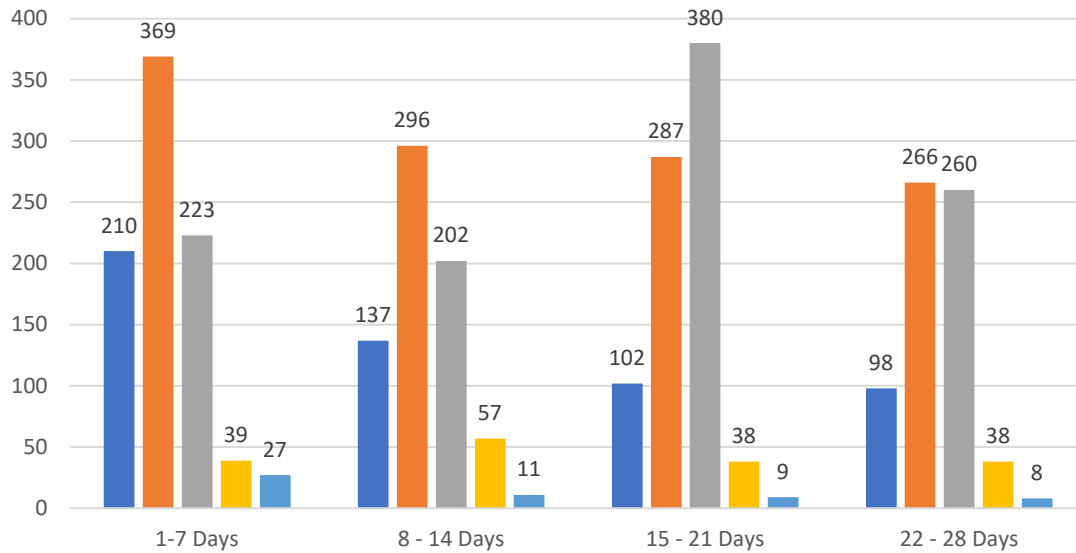


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Monday, September 14, 2020

as of: 9/15/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	547	1,507
Pending	1,218	1,889
Sold*	1,065	1,466
Canceled	172	
Temp Off Market	55	

Market Changes	9/14/2020	% 4 Weeks Active
New Listings	21	4%
Price Increase	4	0%
Prices Decrease	38	4%
Back on Market*	26	15%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	12,858,677	27
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	-	0
Friday, September 11, 2020	21,341,283	50
Thursday, September 10, 2020	21,422,175	50
Wednesday, September 09, 2020	23,588,200	47
Tuesday, September 08, 2020	21,529,850	49
<b>TOTAL</b>	<b>100,740,185</b>	<b>223</b>

Closed prior year	\$	#
Saturday, September 14, 2019	1,278,000	4
Friday, September 13, 2019	24,520,645	78
Thursday, September 12, 2019	15,534,491	51
Wednesday, September 11, 2019	8,547,400	26
Tuesday, September 10, 2019	16,204,550	49
Monday, September 09, 2019	16,832,539	45
Sunday, September 08, 2019	228,000	1
<b>TOTAL</b>	<b>83,145,625</b>	<b>254</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	21%	-12%
8 - 14 Days	17%	10%



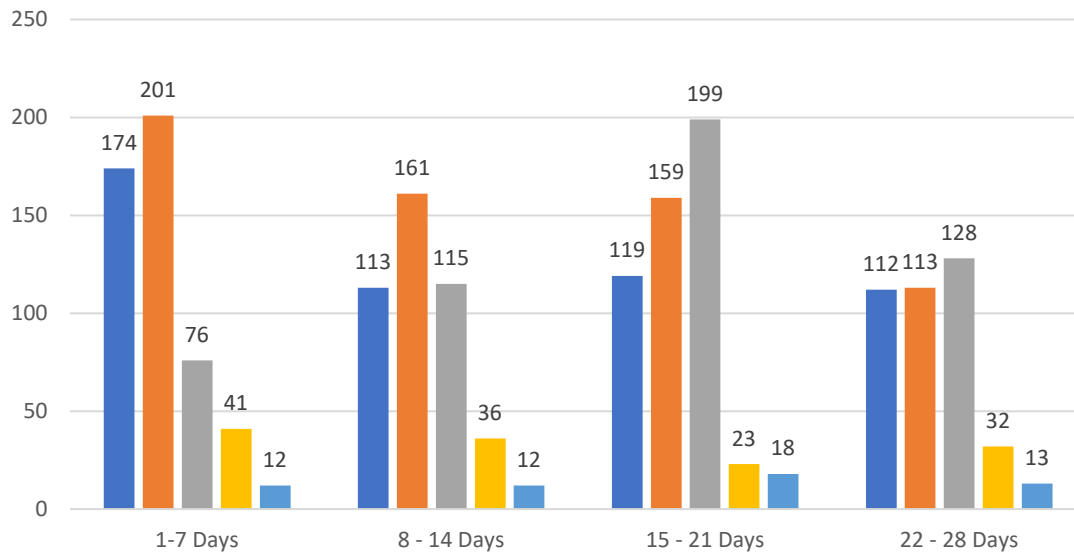


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Monday, September 14, 2020

as of: 9/15/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	1,003,500	4
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	-	0
Friday, September 11, 2020	4,084,400	19
Thursday, September 10, 2020	7,538,400	24
Wednesday, September 09, 2020	6,806,900	15
Tuesday, September 08, 2020	3,962,400	14
<b>TOTAL</b>	<b>23,395,600</b>	<b>76</b>

Closed prior year	\$	#
Saturday, September 14, 2019	226,900	1
Friday, September 13, 2019	6,911,600	33
Thursday, September 12, 2019	4,818,499	17
Wednesday, September 11, 2019	1,523,300	10
Tuesday, September 10, 2019	4,533,250	21
Monday, September 09, 2019	4,703,000	20
Sunday, September 08, 2019	-	0
<b>TOTAL</b>	<b>22,716,549</b>	<b>102</b>

	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	518	1,749
Pending	634	1,199
Sold*	518	833
Canceled	132	
Temp Off Market	55	

Market Changes	9/14/2020	% 4 Weeks Active
New Listings	27	5%
Price Increase	2	0%
Prices Decrease	19	4%
Back on Market*	2	2%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	3%	-25%
8 - 14 Days	-42%	-34%



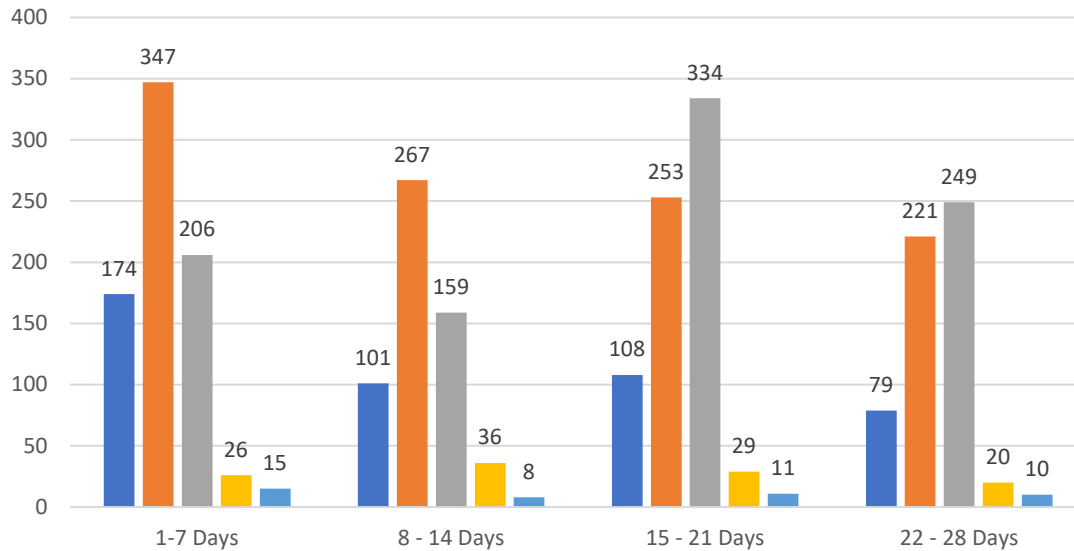


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Monday, September 14, 2020

as of: 9/15/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	462	1,151
Pending	1,088	1,793
Sold*	948	1,239
Canceled	111	
Temp Off Market	44	

Market Changes	9/14/2020	% 4 Weeks Active
New Listings	26	6%
Price Increase	9	1%
Prices Decrease	12	1%
Back on Market*	10	9%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	6,177,430	20
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	250,000	1
Friday, September 11, 2020	18,132,267	68
Thursday, September 10, 2020	14,076,021	50
Wednesday, September 09, 2020	9,003,598	34
Tuesday, September 08, 2020	9,838,598	33
<b>TOTAL</b>	<b>57,477,914</b>	<b>206</b>

Closed prior year	\$	#
Saturday, September 14, 2019	542,000	3
Friday, September 13, 2019	12,977,032	51
Thursday, September 12, 2019	10,983,597	47
Wednesday, September 11, 2019	4,139,580	17
Tuesday, September 10, 2019	7,965,500	32
Monday, September 09, 2019	9,415,872	39
Sunday, September 08, 2019	-	0
<b>TOTAL</b>	<b>46,023,581</b>	<b>189</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	25%	9%
8 - 14 Days	41%	30%



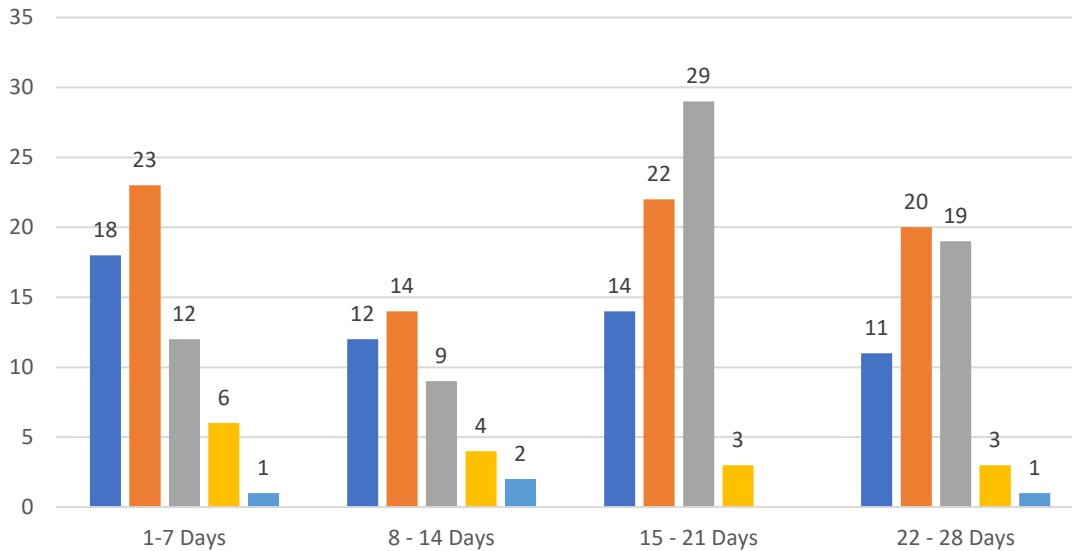


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Monday, September 14, 2020

as of: 9/15/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	55	276
Pending	79	284
Sold*	69	135
Canceled	16	
Temp Off Market	4	

Market Changes	9/14/2020	% 4 Weeks Active
New Listings	0	0%
Price Increase	1	1%
Prices Decrease	2	3%
Back on Market*	1	6%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	-	0
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	-	0
Friday, September 11, 2020	339,900	5
Thursday, September 10, 2020	276,500	2
Wednesday, September 09, 2020	55,000	1
Tuesday, September 08, 2020	436,000	4
<b>TOTAL</b>	<b>1,107,400</b>	<b>12</b>

Closed prior year	\$	#
Saturday, September 14, 2019	-	0
Friday, September 13, 2019	157,800	3
Thursday, September 12, 2019	136,000	3
Wednesday, September 11, 2019	142,000	2
Tuesday, September 10, 2019	-	0
Monday, September 09, 2019	64,000	1
Sunday, September 08, 2019	-	0
<b>TOTAL</b>	<b>499,800</b>	<b>9</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	122%	33%
8 - 14 Days	2%	33%





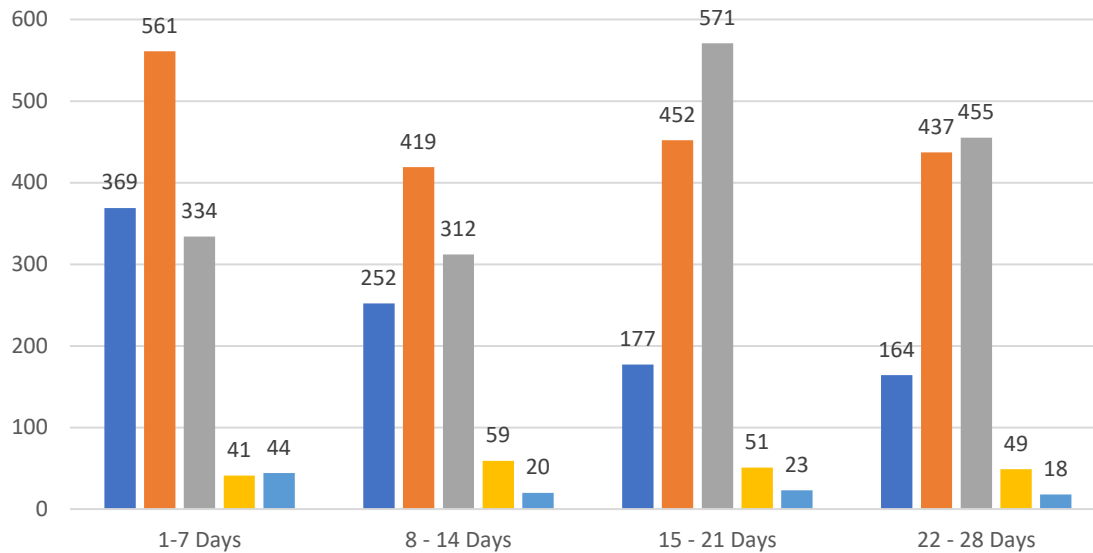


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Monday, September 14, 2020

as of: 9/15/2020



	TOTALS	AS OF JULY 31, 2020
	<b>4 Weeks</b>	
Active	962	2,394
Pending	1,869	3,489
Sold*	1,672	2,221
Canceled	200	
Temp Off Market	105	

Market Changes	9/14/2020	% 4 Weeks Active
New Listings	52	5%
Price Increase	9	0%
Prices Decrease	43	3%
Back on Market*	20	10%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	23,150,793	42
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	-	0
Friday, September 11, 2020	36,592,160	102
Thursday, September 10, 2020	23,028,814	67
Wednesday, September 09, 2020	22,814,004	62
Tuesday, September 08, 2020	23,901,783	61
<b>TOTAL</b>	<b>129,487,554</b>	<b>334</b>

Closed prior year	\$	#
Saturday, September 14, 2019	474,000	2
Friday, September 13, 2019	33,522,924	110
Thursday, September 12, 2019	18,992,186	64
Wednesday, September 11, 2019	14,201,872	50
Tuesday, September 10, 2019	17,669,532	64
Monday, September 09, 2019	24,395,564	71
Sunday, September 08, 2019	572,000	2
<b>TOTAL</b>	<b>109,828,078</b>	<b>363</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	18%	-8%
8 - 14 Days	24%	7%



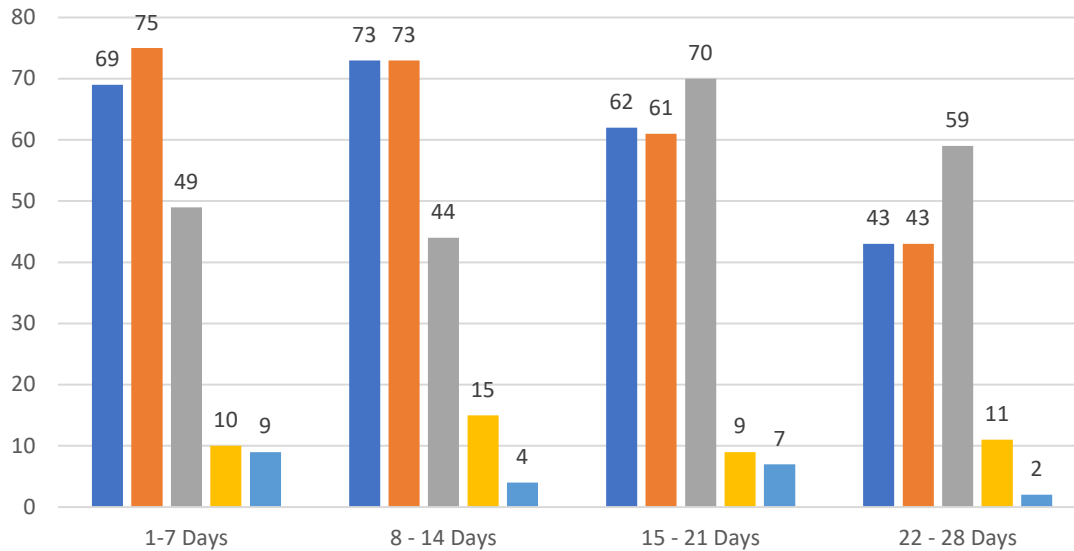


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Monday, September 14, 2020

as of: 9/15/2020



		TOTALS	
		4 Weeks	AS OF JULY 31, 2020
Active		247	834
Pending		252	959
Sold*		222	588
Canceled		45	
Temp Off Market		22	

		*Total sales in March	
Market Changes	9/14/2020	% 4 Weeks Active	
New Listings	11	4%	
Price Increase	0	0%	
Prices Decrease	9	4%	
Back on Market*	4	9%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	411,900	3
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	-	0
Friday, September 11, 2020	2,069,400	12
Thursday, September 10, 2020	1,812,000	8
Wednesday, September 09, 2020	1,987,600	7
Tuesday, September 08, 2020	3,727,405	19
<b>TOTAL</b>	<b>10,008,305</b>	<b>49</b>

Closed prior year	\$	#
Saturday, September 14, 2019	-	0
Friday, September 13, 2019	2,167,899	15
Thursday, September 12, 2019	1,194,300	6
Wednesday, September 11, 2019	356,000	3
Tuesday, September 10, 2019	1,807,695	7
Monday, September 09, 2019	1,130,000	8
Sunday, September 08, 2019	50,000	1
<b>TOTAL</b>	<b>6,705,894</b>	<b>40</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	49%	23%
8 - 14 Days	-14%	-57%



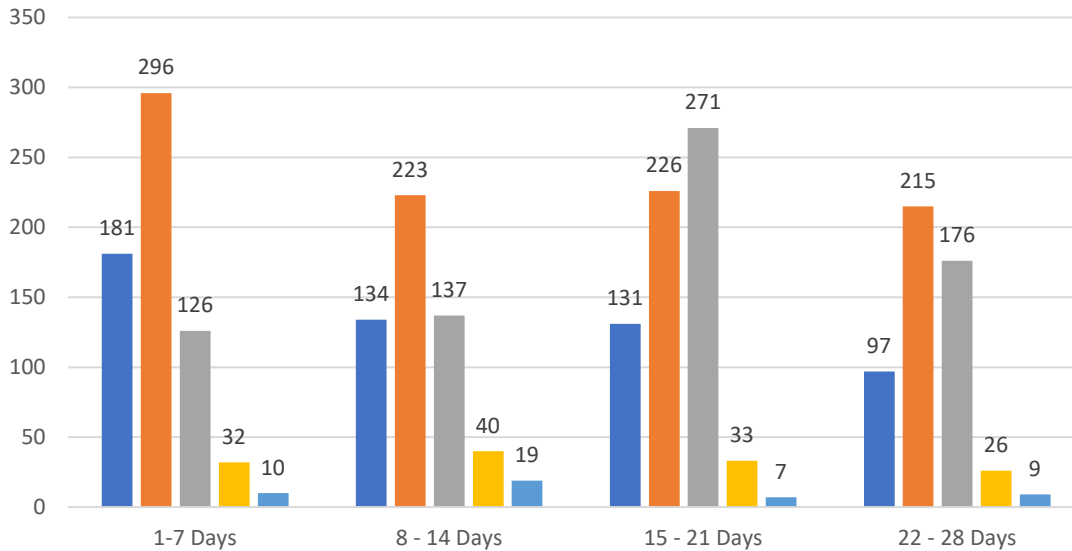


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Monday, September 14, 2020

as of: 9/15/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	543	1,794
Pending	960	1,590
Sold*	710	308
Canceled	131	
Temp Off Market	45	

Market Changes	9/14/2020	% 4 Weeks Active
New Listings	34	6%
Price Increase	1	0%
Prices Decrease	23	3%
Back on Market*	16	12%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	7,464,000	17
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	-	0
Friday, September 11, 2020	10,795,311	24
Thursday, September 10, 2020	12,999,395	36
Wednesday, September 09, 2020	5,220,600	12
Tuesday, September 08, 2020	20,554,948	37
	<b>57,034,254</b>	<b>126</b>

Closed prior year	\$	#
Saturday, September 14, 2019	596,605	2
Friday, September 13, 2019	15,150,145	47
Thursday, September 12, 2019	11,795,205	27
Wednesday, September 11, 2019	3,914,422	10
Tuesday, September 10, 2019	11,721,744	31
Monday, September 09, 2019	11,759,020	29
Sunday, September 08, 2019	-	0
	<b>54,937,141</b>	<b>146</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	4%	-14%
8 - 14 Days	-8%	-8%



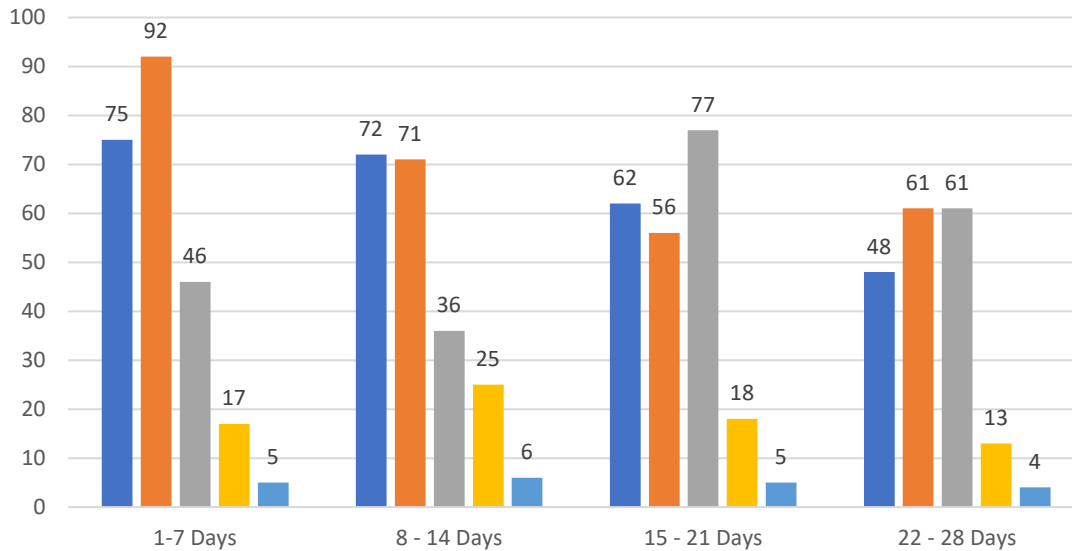


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Monday, September 14, 2020

as of: 9/15/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	257	1,153
Pending	280	579
Sold*	220	135
Canceled	73	
Temp Off Market	20	

Market Changes	9/14/2020	% 4 Weeks Active
New Listings	18	7%
Price Increase	0	0%
Prices Decrease	10	5%
Back on Market*	1	1%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	1,884,500	4
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	-	0
Friday, September 11, 2020	3,267,205	11
Thursday, September 10, 2020	4,591,900	15
Wednesday, September 09, 2020	9,122,000	10
Tuesday, September 08, 2020	1,217,000	6
<b>TOTAL</b>	<b>20,082,605</b>	<b>46</b>

Closed prior year	\$	#
Saturday, September 14, 2019	-	0
Friday, September 13, 2019	2,070,400	10
Thursday, September 12, 2019	5,558,500	13
Wednesday, September 11, 2019	1,112,000	4
Tuesday, September 10, 2019	1,309,900	5
Monday, September 09, 2019	1,914,000	4
Sunday, September 08, 2019	-	0
<b>TOTAL</b>	<b>11,964,800</b>	<b>36</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	68%	28%
8 - 14 Days	-13%	28%



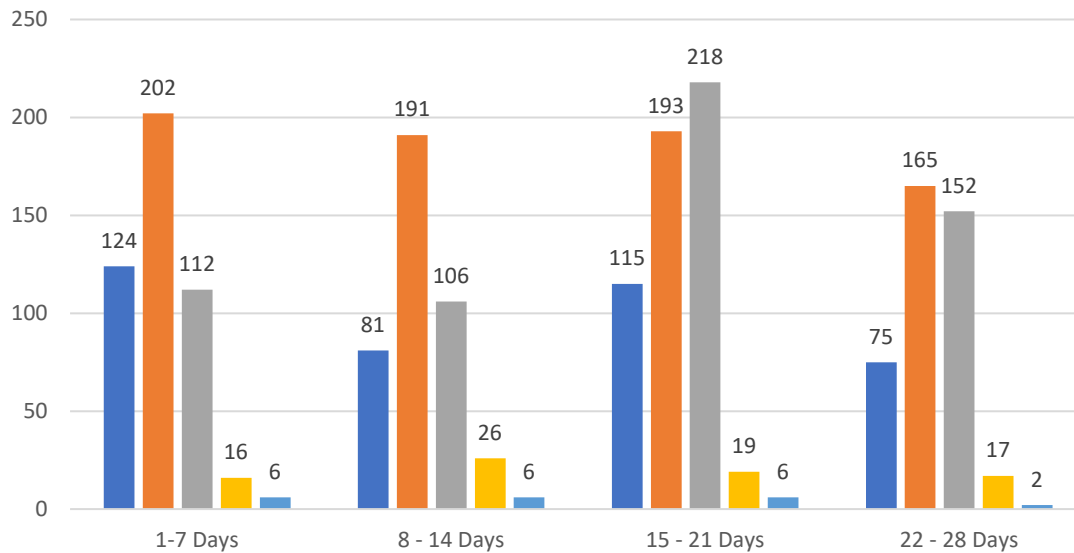


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Monday, September 14, 2020

as of: 9/15/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	395	1,366
Pending	751	1,194
Sold*	588	1,026
Canceled	78	
Temp Off Market	20	

Market Changes	9/14/2020	% 4 Weeks Active
New Listings	25	6%
Price Increase	8	1%
Prices Decrease	15	3%
Back on Market*	11	14%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	4,489,150	11
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	-	0
Friday, September 11, 2020	11,146,760	28
Thursday, September 10, 2020	15,772,580	31
Wednesday, September 09, 2020	5,192,200	15
Tuesday, September 08, 2020	10,583,025	27
<b>TOTAL</b>	<b>47,183,715</b>	<b>112</b>

Closed prior year	\$	#
Saturday, September 14, 2019	241,000	1
Friday, September 13, 2019	8,613,499	31
Thursday, September 12, 2019	7,168,780	21
Wednesday, September 11, 2019	794,050	3
Tuesday, September 10, 2019	7,193,400	19
Monday, September 09, 2019	5,398,390	17
Sunday, September 08, 2019	-	0
<b>TOTAL</b>	<b>29,409,119</b>	<b>92</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	60%	22%
8 - 14 Days	-19%	6%



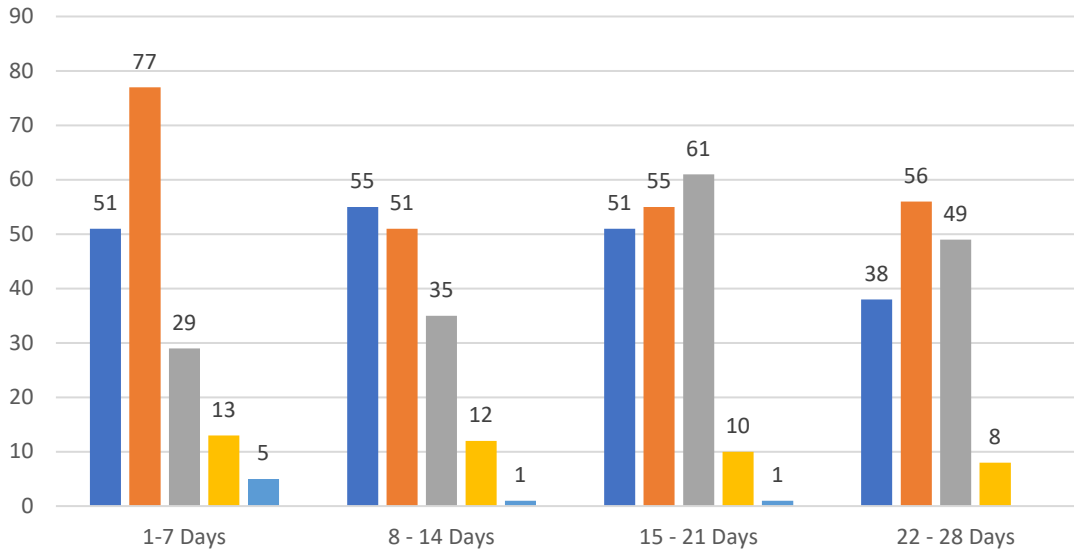


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Monday, September 14, 2020

as of: 9/15/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 14, 2020	711,900	3
Sunday, September 13, 2020	-	0
Saturday, September 12, 2020	-	0
Friday, September 11, 2020	4,218,000	11
Thursday, September 10, 2020	1,807,900	6
Wednesday, September 09, 2020	1,127,000	3
Tuesday, September 08, 2020	1,848,999	6
<b>TOTAL</b>	<b>9,713,799</b>	<b>29</b>

Closed prior year	\$	#
Saturday, September 14, 2019	-	0
Friday, September 13, 2019	1,202,500	7
Thursday, September 12, 2019	1,329,700	6
Wednesday, September 11, 2019	243,000	2
Tuesday, September 10, 2019	595,500	2
Monday, September 09, 2019	738,799	6
Sunday, September 08, 2019	-	0
<b>TOTAL</b>	<b>4,109,499</b>	<b>23</b>

	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	195	643
Pending	239	350
Sold*	174	238
Canceled	43	
Temp Off Market	7	

Market Changes	9/14/2020	% 4 Weeks Active
New Listings	8	4%
Price Increase	0	0%
Prices Decrease	3	2%
Back on Market*	3	7%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	136%	26%
8 - 14 Days	22%	-17%

