



# 4 WEEK REAL ESTATE MARKET REPORT

Monday, September 21, 2020

*As of: Tuesday, September 22, 2020*

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN

Monday, September 21, 2020

as of: 9/22/2020

Day 1	Monday, September 21, 2020
Day 2	Sunday, September 20, 2020
Day 3	Saturday, September 19, 2020
Day 4	Friday, September 18, 2020
Day 5	Thursday, September 17, 2020
Day 6	Wednesday, September 16, 2020
Day 7	Tuesday, September 15, 2020
Day 8	Monday, September 14, 2020
Day 9	Sunday, September 13, 2020
Day 10	Saturday, September 12, 2020
Day 11	Friday, September 11, 2020
Day 12	Thursday, September 10, 2020
Day 13	Wednesday, September 09, 2020
Day 14	Tuesday, September 08, 2020
Day 15	Monday, September 07, 2020
Day 16	Sunday, September 06, 2020
Day 17	Saturday, September 05, 2020
Day 18	Friday, September 04, 2020
Day 19	Thursday, September 03, 2020
Day 20	Wednesday, September 02, 2020
Day 21	Tuesday, September 01, 2020
Day 22	Monday, August 31, 2020
Day 23	Sunday, August 30, 2020
Day 24	Saturday, August 29, 2020
Day 25	Friday, August 28, 2020
Day 26	Thursday, August 27, 2020
Day 27	Wednesday, August 26, 2020
Day 28	Tuesday, August 25, 2020

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Monday, September 21, 2020

Day 28: Tuesday, August 25, 2020

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF JULY 31, 2020: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

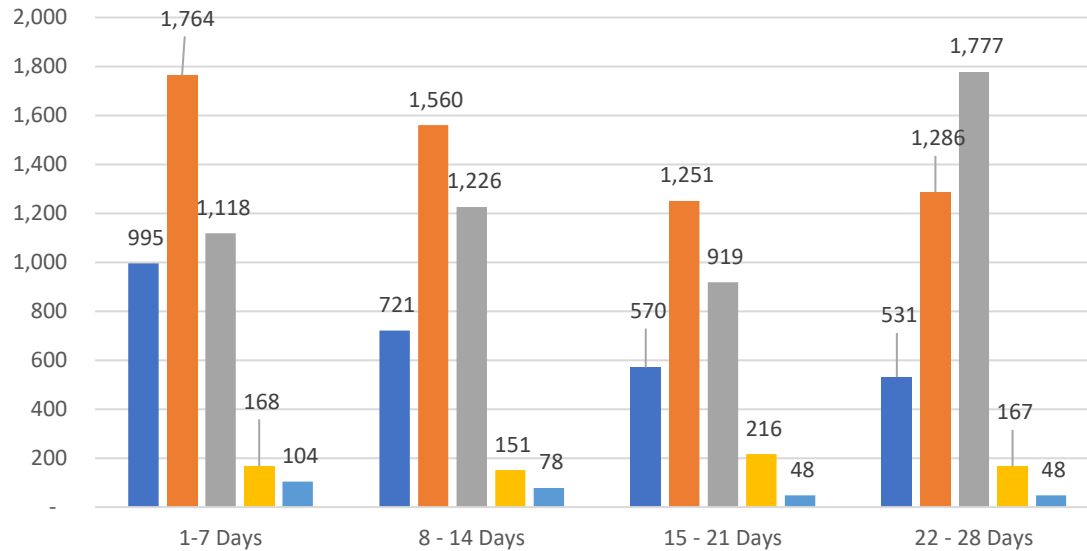


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Monday, September 21, 2020

as of: 9/22/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	2,817	8,212
Pending	5,861	9,955
Sold*	5,040	6,260
Canceled	702	
Temp Off Market	278	

Market Changes	*Total sales in March	
	9/21/2020	% 4 Weeks Active
New Listings	170	6%
Price Increase	32	1%
Prices Decrease	123	2%
Back on Market*	74	11%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 21, 2020	45,844,906	92
Sunday, September 20, 2020	353,000	2
Saturday, September 19, 2020	761,535	2
Friday, September 18, 2020	155,848,298	352
Thursday, September 17, 2020	98,316,379	215
Wednesday, September 16, 2020	63,765,299	175
Tuesday, September 15, 2020	119,689,111	280
<b>TOTAL</b>	<b>484,578,528</b>	<b>1118</b>

Closed prior year	\$	#
Saturday, September 21, 2019	2,237,690	7
Friday, September 20, 2019	121,661,553	380
Thursday, September 19, 2019	48,669,683	151
Wednesday, September 18, 2019	45,353,774	149
Tuesday, September 17, 2019	52,865,015	171
Monday, September 16, 2019	88,697,428	269
Sunday, September 15, 2019	2,357,854	10
<b>TOTAL</b>	<b>361,842,997</b>	<b>1137</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	34%	-2%
8 - 14 Days	3%	-9%



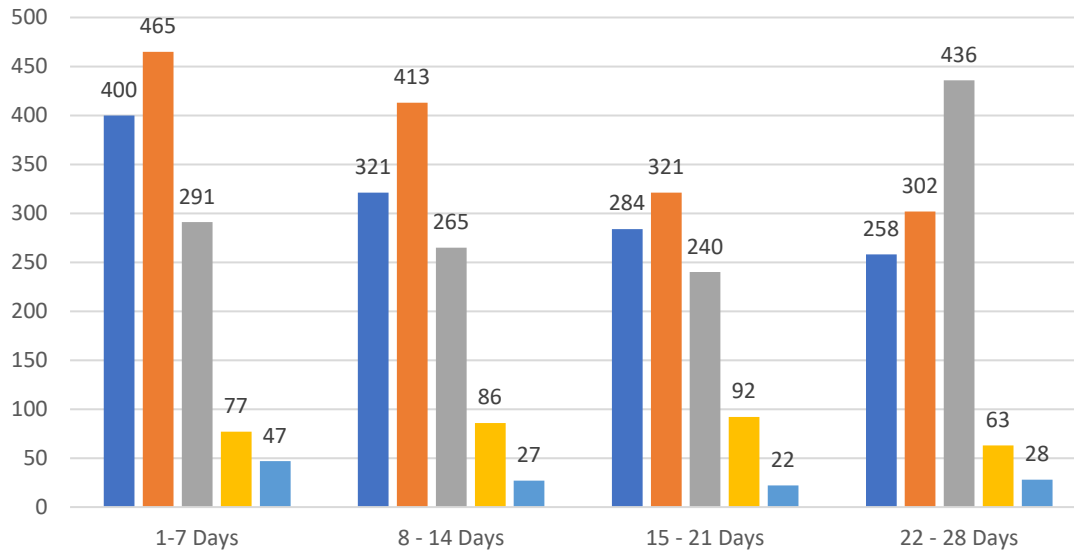


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Monday, September 21, 2020

as of: 9/22/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	1,263	4,655
Pending	1,501	3,371
Sold*	1,232	1,929
Canceled	318	
Temp Off Market	124	

Market Changes	9/21/2020	% 4 Weeks Active
New Listings	43	3%
Price Increase	2	0%
Prices Decrease	35	3%
Back on Market*	13	4%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 21, 2020	5,032,500	22
Sunday, September 20, 2020	128,000	1
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	26,383,093	89
Thursday, September 17, 2020	11,124,445	47
Wednesday, September 16, 2020	15,203,998	49
Tuesday, September 15, 2020	31,402,850	83
<b>TOTAL</b>	<b>89,274,886</b>	<b>291</b>

Closed prior year	\$	#
Saturday, September 21, 2019	728,900	2
Friday, September 20, 2019	13,106,227	66
Thursday, September 19, 2019	7,746,250	35
Wednesday, September 18, 2019	12,764,301	44
Tuesday, September 17, 2019	12,551,885	45
Monday, September 16, 2019	12,609,000	62
Sunday, September 15, 2019	-	0
<b>TOTAL</b>	<b>59,506,563</b>	<b>254</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	50%	15%
8 - 14 Days	10%	-6%



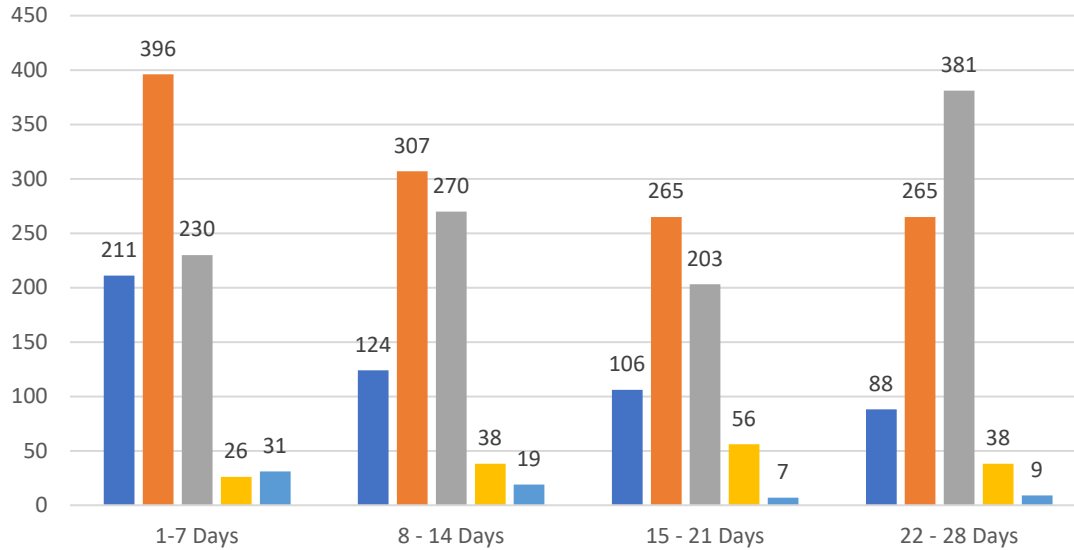


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Monday, September 21, 2020

as of: 9/22/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	529	1,507
Pending	1,233	1,889
Sold*	1,084	1,466
Canceled	158	
Temp Off Market	66	

Market Changes	9/21/2020	% 4 Weeks Active
New Listings	43	8%
Price Increase	7	1%
Prices Decrease	29	3%
Back on Market*	18	11%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

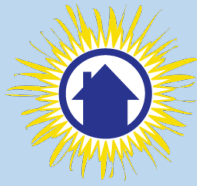
Closed in last 7 days	\$	#
Monday, September 21, 2020	17,157,400	23
Sunday, September 20, 2020	220,000	1
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	31,835,900	68
Thursday, September 17, 2020	23,037,900	48
Wednesday, September 16, 2020	7,522,545	22
Tuesday, September 15, 2020	31,611,274	68
<b>TOTAL</b>	<b>111,385,019</b>	<b>230</b>

Closed prior year	\$	#
Saturday, September 21, 2019	235,000	1
Friday, September 20, 2019	28,888,450	83
Thursday, September 19, 2019	14,259,700	38
Wednesday, September 18, 2019	7,518,900	30
Tuesday, September 17, 2019	9,936,875	34
Monday, September 16, 2019	19,287,902	62
Sunday, September 15, 2019	83,000	1
<b>TOTAL</b>	<b>80,209,827</b>	<b>249</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	39%	-8%
8 - 14 Days	-4%	-15%



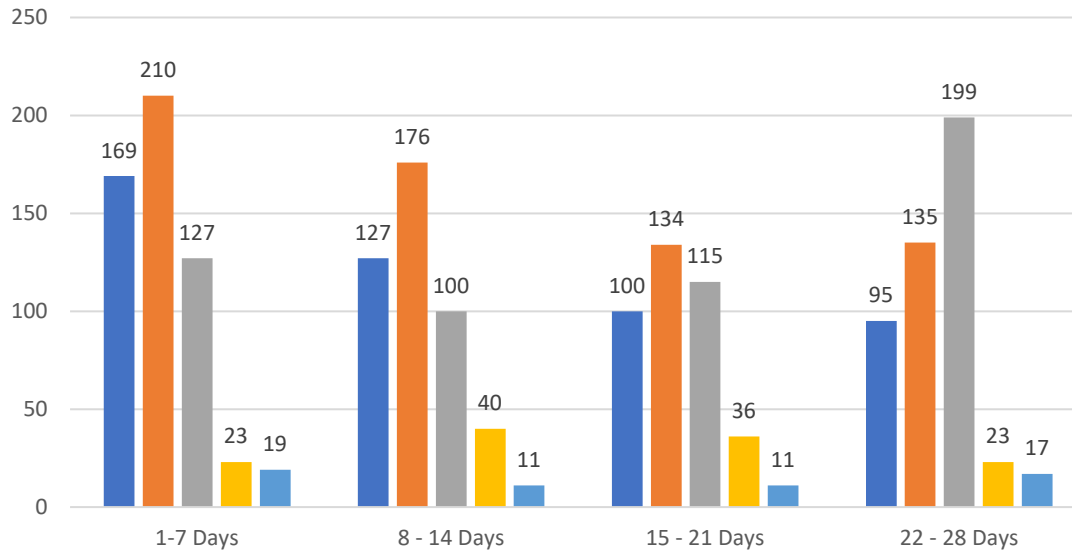


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Monday, September 21, 2020

as of: 9/22/2020



		TOTALS	
		4 Weeks	AS OF JULY 31, 2020
Active		491	1,749
Pending		655	1,199
Sold*		541	833
Canceled		122	
Temp Off Market		58	

Market Changes		9/21/2020	% 4 Weeks Active
New Listings		14	3%
Price Increase		2	0%
Prices Decrease		21	4%
Back on Market*		8	7%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 21, 2020	3,016,900	8
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	11,047,934	40
Thursday, September 17, 2020	4,448,045	19
Wednesday, September 16, 2020	6,078,400	20
Tuesday, September 15, 2020	12,563,300	40
<b>TOTAL</b>	<b>37,154,579</b>	<b>127</b>

Closed prior year	\$	#
Saturday, September 21, 2019	728,900	2
Friday, September 20, 2019	6,108,777	36
Thursday, September 19, 2019	1,708,200	11
Wednesday, September 18, 2019	4,956,205	18
Tuesday, September 17, 2019	8,412,500	31
Monday, September 16, 2019	3,626,200	20
Sunday, September 15, 2019	-	0
<b>TOTAL</b>	<b>25,540,782</b>	<b>118</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	45%	8%
8 - 14 Days	24%	27%



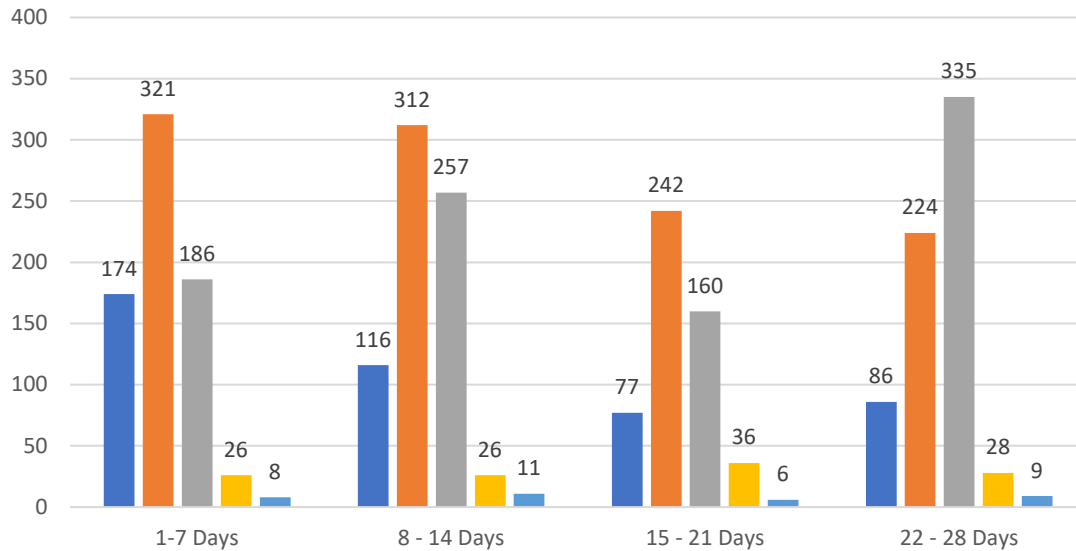


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Monday, September 21, 2020

as of: 9/22/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	453	1,151
Pending	1,099	1,793
Sold*	938	1,239
Canceled	116	
Temp Off Market	34	

Market Changes	9/21/2020	% 4 Weeks Active
New Listings	22	5%
Price Increase	4	0%
Prices Decrease	22	2%
Back on Market*	9	8%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 21, 2020	5,463,588	19
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	18,580,400	63
Thursday, September 17, 2020	10,326,635	35
Wednesday, September 16, 2020	8,493,940	30
Tuesday, September 15, 2020	11,640,159	39
<b>TOTAL</b>	<b>54,504,722</b>	<b>186</b>

Closed prior year	\$	#
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	17,017,416	70
Thursday, September 19, 2019	6,361,503	23
Wednesday, September 18, 2019	3,823,803	19
Tuesday, September 17, 2019	8,412,759	37
Monday, September 16, 2019	11,390,149	51
Sunday, September 15, 2019	725,000	3
<b>TOTAL</b>	<b>47,730,630</b>	<b>203</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	14%	-8%
8 - 14 Days	-25%	-28%



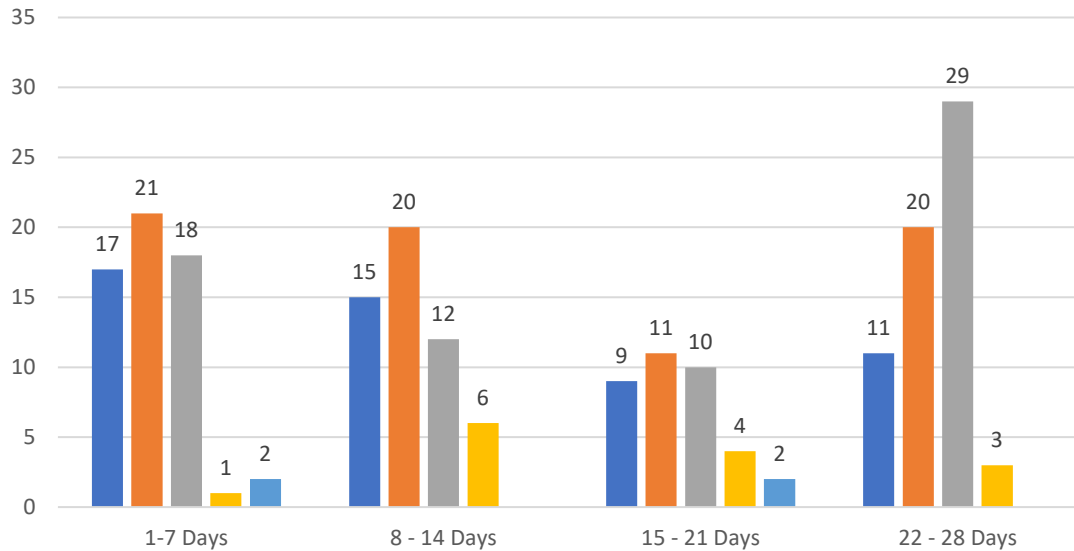


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Monday, September 21, 2020

as of: 9/22/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	52	276
Pending	72	284
Sold*	69	135
Canceled	14	
Temp Off Market	4	

Market Changes	9/21/2020	% 4 Weeks Active
New Listings	0	0%
Price Increase	0	0%
Prices Decrease	0	0%
Back on Market*	3	21%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 21, 2020	96,000	1
Sunday, September 20, 2020	128,000	1
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	713,122	5
Thursday, September 17, 2020	160,000	2
Wednesday, September 16, 2020	851,000	5
Tuesday, September 15, 2020	347,000	4
<b>TOTAL</b>	<b>2,295,122</b>	<b>18</b>

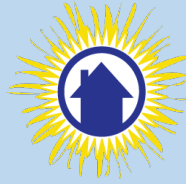
Closed prior year	\$	#
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	461,000	4
Thursday, September 19, 2019	57,000	1
Wednesday, September 18, 2019	209,000	2
Tuesday, September 17, 2019	725,885	6
Monday, September 16, 2019	459,500	4
Sunday, September 15, 2019	-	0
<b>TOTAL</b>	<b>1,912,385</b>	<b>17</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	20%	6%
8 - 14 Days	107%	50%





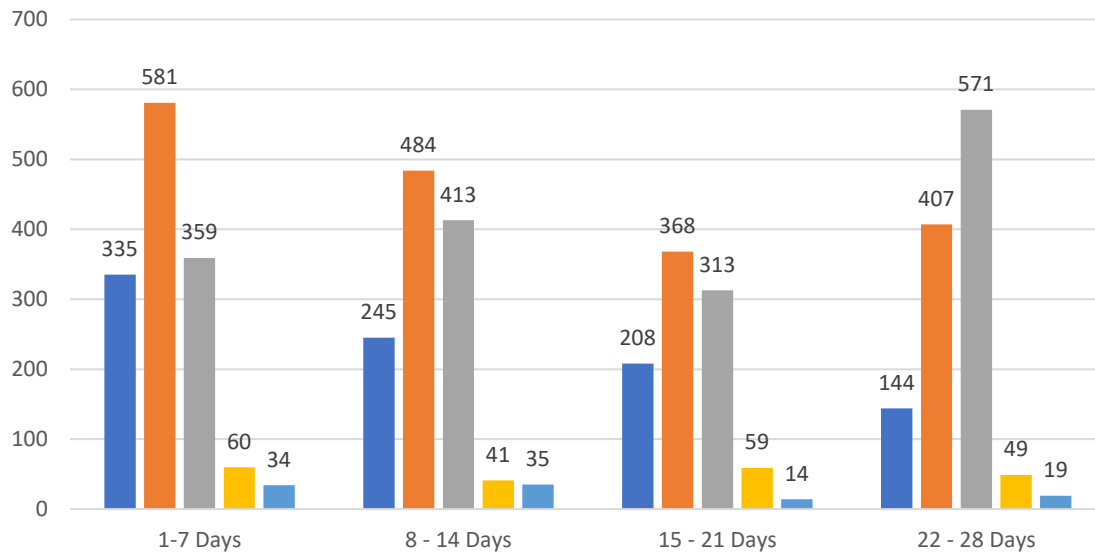


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Monday, September 21, 2020

as of: 9/22/2020



	TOTALS	AS OF JULY 31, 2020
	<b>4 Weeks</b>	
Active	932	2,394
Pending	1,840	3,489
Sold*	1,656	2,221
Canceled	209	
Temp Off Market	102	

Market Changes	9/21/2020	% 4 Weeks Active
New Listings	51	5%
Price Increase	16	1%
Prices Decrease	36	2%
Back on Market*	28	13%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 21, 2020	8,653,438	23
Sunday, September 20, 2020	133,000	1
Saturday, September 19, 2020	761,535	2
Friday, September 18, 2020	41,574,584	112
Thursday, September 17, 2020	26,766,418	67
Wednesday, September 16, 2020	26,688,016	71
Tuesday, September 15, 2020	31,820,847	83
<b>Total</b>	<b>136,397,838</b>	<b>359</b>

Closed prior year	\$	#
Saturday, September 21, 2019	983,500	2
Friday, September 20, 2019	38,506,348	129
Thursday, September 19, 2019	17,386,396	59
Wednesday, September 18, 2019	16,394,635	65
Tuesday, September 17, 2019	17,547,272	60
Monday, September 16, 2019	29,153,422	85
Sunday, September 15, 2019	1,179,954	5
<b>Total</b>	<b>121,151,527</b>	<b>405</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	13%	-11%
8 - 14 Days	-14%	-13%



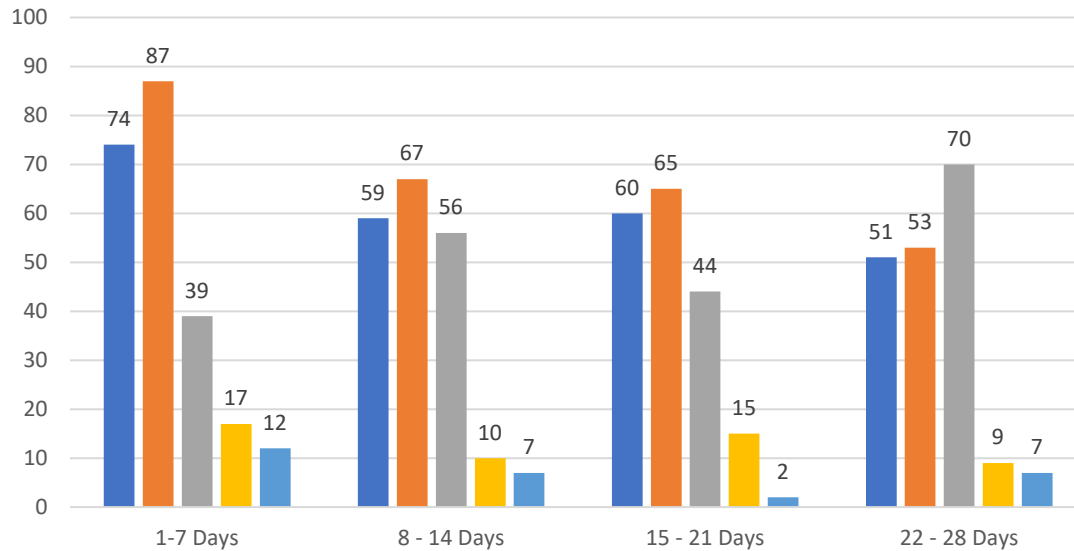


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Monday, September 21, 2020

as of: 9/22/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	244	834
Pending	272	959
Sold*	209	588
Canceled	51	
Temp Off Market	28	

Market Changes	9/21/2020	% 4 Weeks Active
New Listings	8	3%
Price Increase	0	0%
Prices Decrease	5	2%
Back on Market*	0	0%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 21, 2020	542,800	4
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	2,666,300	16
Thursday, September 17, 2020	757,500	6
Wednesday, September 16, 2020	1,718,000	7
Tuesday, September 15, 2020	1,751,400	6
<b>TOTAL</b>	<b>7,436,000</b>	<b>39</b>

Closed prior year	\$	#
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	1,559,150	11
Thursday, September 19, 2019	1,659,150	7
Wednesday, September 18, 2019	665,000	5
Tuesday, September 17, 2019	652,500	4
Monday, September 16, 2019	3,098,800	20
Sunday, September 15, 2019	-	0
<b>TOTAL</b>	<b>7,634,600</b>	<b>47</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-3%	-17%
8 - 14 Days	-37%	-61%



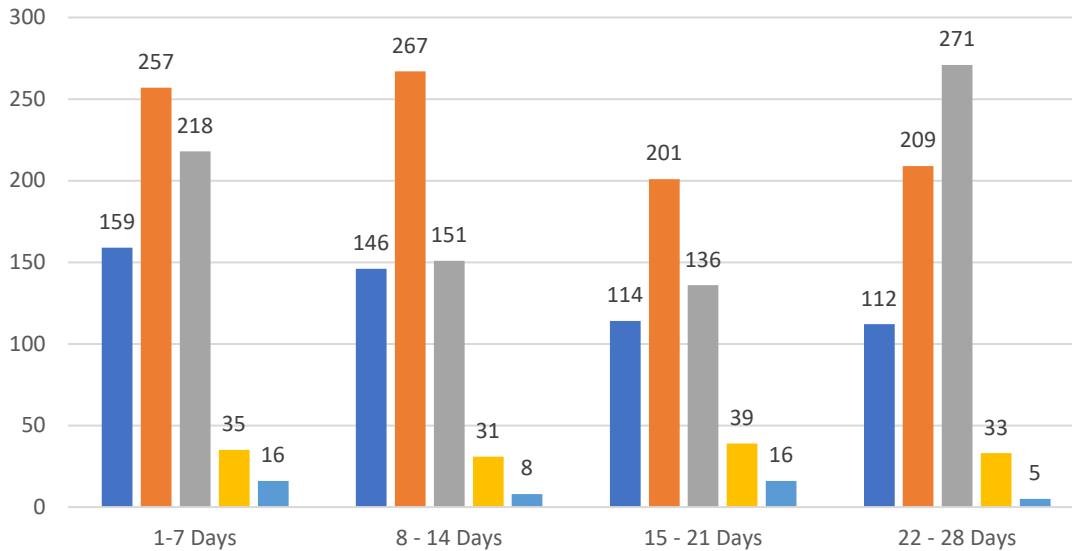


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Monday, September 21, 2020

as of: 9/22/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	531	1,794
Pending	934	1,590
Sold*	776	308
Canceled	138	
Temp Off Market	45	

Market Changes	9/21/2020	% 4 Weeks Active
New Listings	37	7%
Price Increase	2	0%
Prices Decrease	22	3%
Back on Market*	10	7%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 21, 2020	6,620,303	14
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	34,972,866	70
Thursday, September 17, 2020	27,711,543	40
Wednesday, September 16, 2020	11,144,398	30
Tuesday, September 15, 2020	32,893,500	64
<b>TOTAL</b>	<b>113,342,610</b>	<b>218</b>

Closed prior year	\$	#
Saturday, September 21, 2019	1,019,190	4
Friday, September 20, 2019	15,583,825	41
Thursday, September 19, 2019	7,573,769	22
Wednesday, September 18, 2019	8,538,826	16
Tuesday, September 17, 2019	11,556,745	29
Monday, September 16, 2019	11,905,565	33
Sunday, September 15, 2019	-	0
<b>TOTAL</b>	<b>56,177,920</b>	<b>145</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	102%	50%
8 - 14 Days	72%	44%



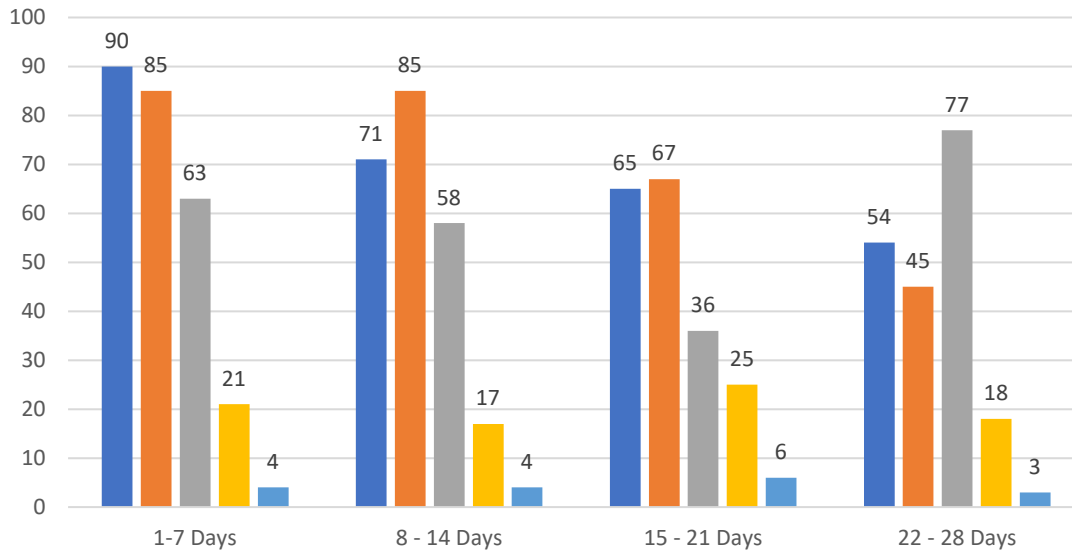


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Monday, September 21, 2020

as of: 9/22/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	280	1,153
Pending	282	579
Sold*	234	135
Canceled	81	
Temp Off Market	17	

Market Changes	9/21/2020	% 4 Weeks Active
New Listings	14	5%
Price Increase	0	0%
Prices Decrease	5	2%
Back on Market*	1	1%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 21, 2020	914,800	5
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	8,178,537	16
Thursday, September 17, 2020	3,880,900	13
Wednesday, September 16, 2020	5,470,798	11
Tuesday, September 15, 2020	12,173,250	18
<b>TOTAL</b>	<b>30,618,285</b>	<b>63</b>

Closed prior year	\$	#
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	2,844,300	9
Thursday, September 19, 2019	2,839,900	11
Wednesday, September 18, 2019	5,810,000	14
Tuesday, September 17, 2019	1,850,000	1
Monday, September 16, 2019	4,090,500	12
Sunday, September 15, 2019	-	0
<b>TOTAL</b>	<b>17,434,700</b>	<b>47</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	76%	34%
8 - 14 Days	16%	9%



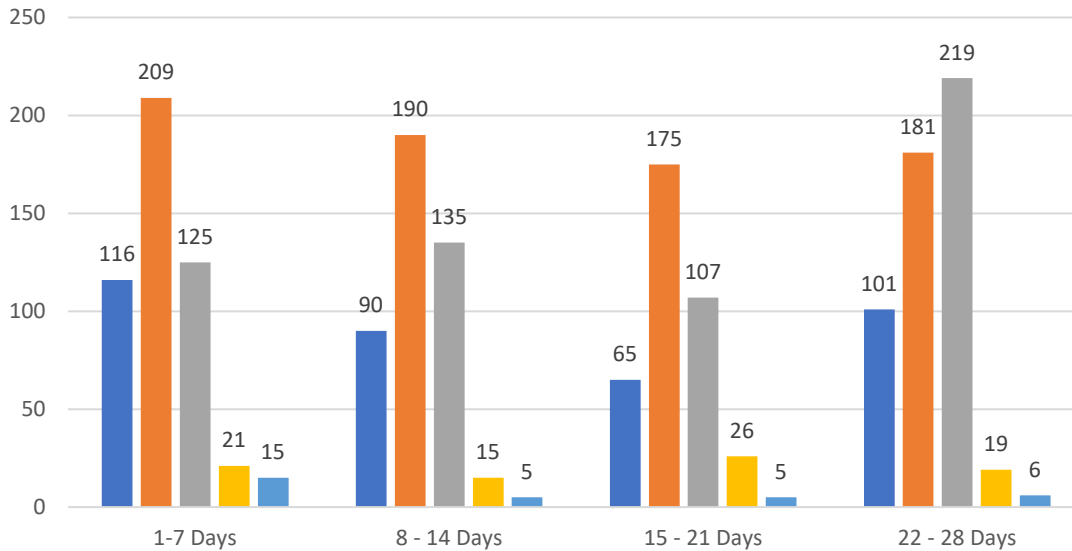


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Monday, September 21, 2020

as of: 9/22/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	372	1,366
Pending	755	1,194
Sold*	586	1,026
Canceled	81	
Temp Off Market	31	

Market Changes	9/21/2020	% 4 Weeks Active
New Listings	17	5%
Price Increase	3	0%
Prices Decrease	14	2%
Back on Market*	9	11%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 21, 2020	7,950,177	13
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	28,884,548	39
Thursday, September 17, 2020	10,473,883	25
Wednesday, September 16, 2020	9,916,400	22
Tuesday, September 15, 2020	11,723,331	26
<b>TOTAL</b>	<b>68,948,339</b>	<b>125</b>

Closed prior year	\$	#
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	21,665,514	57
Thursday, September 19, 2019	3,088,315	9
Wednesday, September 18, 2019	9,077,610	19
Tuesday, September 17, 2019	5,411,364	11
Monday, September 16, 2019	16,960,390	38
Sunday, September 15, 2019	369,900	1
<b>TOTAL</b>	<b>56,573,093</b>	<b>135</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	22%	-7%
8 - 14 Days	21%	-7%



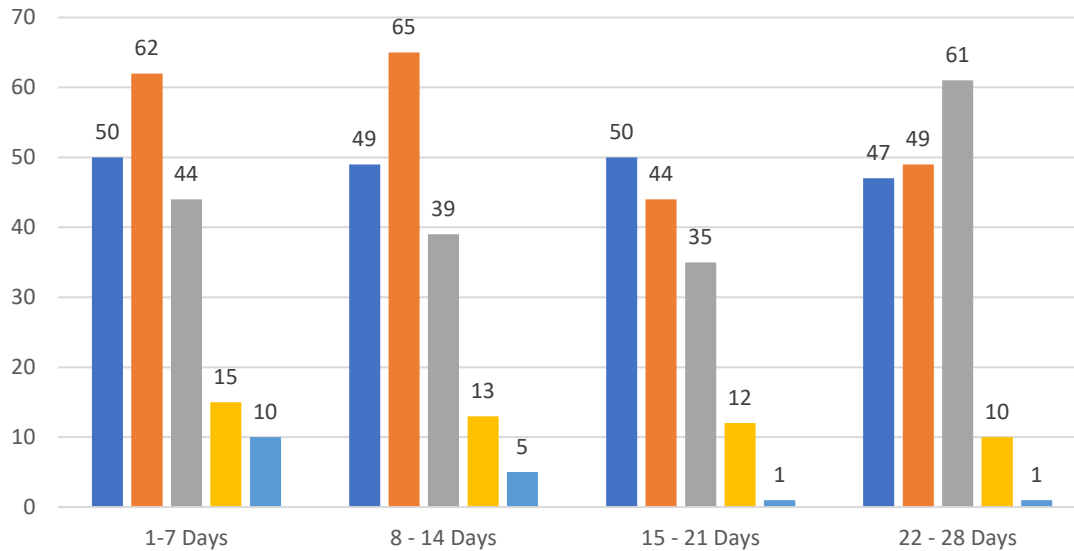


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Monday, September 21, 2020

as of: 9/22/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	196	643
Pending	220	350
Sold*	179	238
Canceled	50	
Temp Off Market	17	

Market Changes	9/21/2020	% 4 Weeks Active
New Listings	7	4%
Price Increase	0	0%
Prices Decrease	4	2%
Back on Market*	1	2%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, September 21, 2020	462,000	4
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	3,777,200	12
Thursday, September 17, 2020	1,878,000	7
Wednesday, September 16, 2020	1,085,800	6
Tuesday, September 15, 2020	4,567,900	15
<b>TOTAL</b>	<b>11,770,900</b>	<b>44</b>

Closed prior year	\$	#
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	2,133,000	6
Thursday, September 19, 2019	1,482,000	5
Wednesday, September 18, 2019	1,124,096	5
Tuesday, September 17, 2019	911,000	3
Monday, September 16, 2019	1,334,000	6
Sunday, September 15, 2019	-	0
<b>TOTAL</b>	<b>6,984,096</b>	<b>25</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	69%	76%
8 - 14 Days	-5%	13%

