

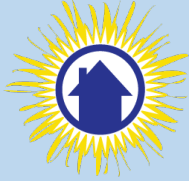


# 4 WEEK REAL ESTATE MARKET REPORT

Tuesday, September 22, 2020

*As of: Wednesday, September 23, 2020*

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN

Tuesday, September 22, 2020

as of: 9/23/2020

Day 1	Tuesday, September 22, 2020
Day 2	Monday, September 21, 2020
Day 3	Sunday, September 20, 2020
Day 4	Saturday, September 19, 2020
Day 5	Friday, September 18, 2020
Day 6	Thursday, September 17, 2020
Day 7	Wednesday, September 16, 2020
Day 8	Tuesday, September 15, 2020
Day 9	Monday, September 14, 2020
Day 10	Sunday, September 13, 2020
Day 11	Saturday, September 12, 2020
Day 12	Friday, September 11, 2020
Day 13	Thursday, September 10, 2020
Day 14	Wednesday, September 09, 2020
Day 15	Tuesday, September 08, 2020
Day 16	Monday, September 07, 2020
Day 17	Sunday, September 06, 2020
Day 18	Saturday, September 05, 2020
Day 19	Friday, September 04, 2020
Day 20	Thursday, September 03, 2020
Day 21	Wednesday, September 02, 2020
Day 22	Tuesday, September 01, 2020
Day 23	Monday, August 31, 2020
Day 24	Sunday, August 30, 2020
Day 25	Saturday, August 29, 2020
Day 26	Friday, August 28, 2020
Day 27	Thursday, August 27, 2020
Day 28	Wednesday, August 26, 2020

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, September 22, 2020

Day 28: Wednesday, August 26, 2020

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF JULY 31, 2020: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

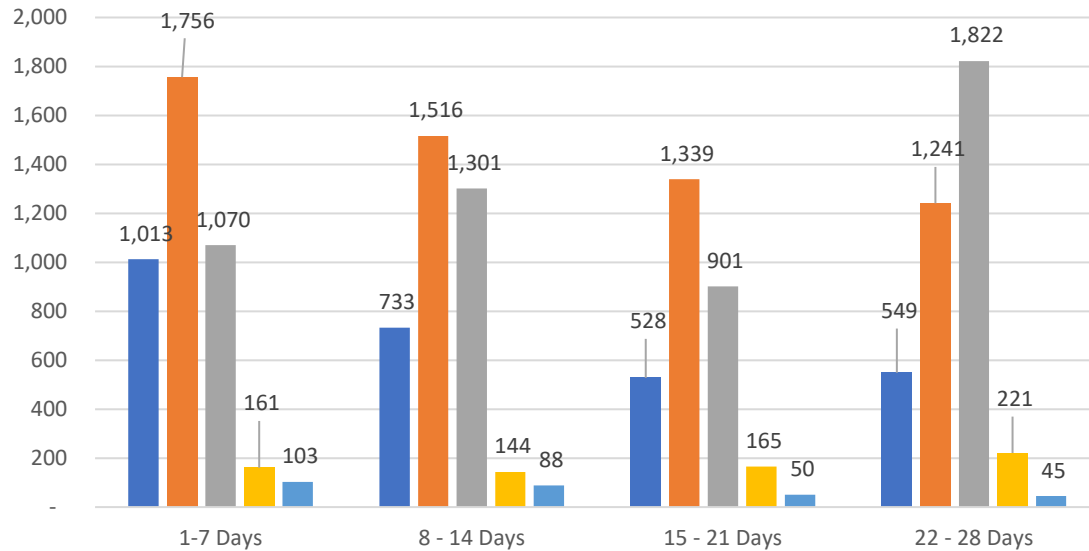


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, September 22, 2020

as of: 9/23/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	2,823	8,212
Pending	5,852	9,955
Sold*	5,094	6,260
Canceled	691	
Temp Off Market	286	

Market Changes	9/22/2020	% 4 Weeks Active
New Listings	195	7%
Price Increase	29	0%
Prices Decrease	101	2%
Back on Market*	70	10%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 22, 2020	34,375,361	85
Monday, September 21, 2020	83,098,414	191
Sunday, September 20, 2020	353,000	2
Saturday, September 19, 2020	987,535	3
Friday, September 18, 2020	170,822,138	398
Thursday, September 17, 2020	98,666,279	216
Wednesday, September 16, 2020	63,765,299	175
<b>TOTAL</b>	<b>452,068,026</b>	<b>1070</b>

Closed prior year	\$	#
Sunday, September 22, 2019	2,143,479	5
Saturday, September 21, 2019	2,237,690	7
Friday, September 20, 2019	121,661,553	380
Thursday, September 19, 2019	48,669,683	151
Wednesday, September 18, 2019	45,353,774	149
Tuesday, September 17, 2019	52,865,015	171
Monday, September 16, 2019	88,697,428	269
<b>TOTAL</b>	<b>361,628,622</b>	<b>1132</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	25%	-5%
8 - 14 Days	-11%	-18%



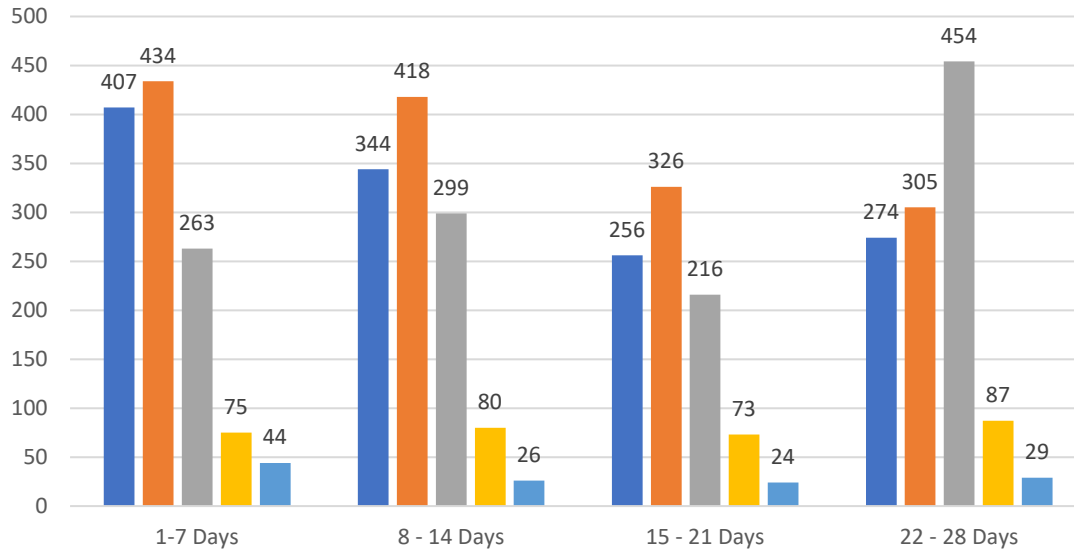


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Tuesday, September 22, 2020

as of: 9/23/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	1,281	4,655
Pending	1,483	3,371
Sold*	1,232	1,929
Canceled	315	
Temp Off Market	123	

Market Changes	9/22/2020	% 4 Weeks Active
New Listings	42	3%
Price Increase	6	0%
Prices Decrease	52	4%
Back on Market*	26	8%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 22, 2020	7,741,700	27
Monday, September 21, 2020	8,422,900	38
Sunday, September 20, 2020	128,000	1
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	28,639,493	101
Thursday, September 17, 2020	11,124,445	47
Wednesday, September 16, 2020	15,203,998	49
<b>TOTAL</b>	<b>71,260,536</b>	<b>263</b>

Closed prior year	\$	#
Sunday, September 22, 2019	-	0
Saturday, September 21, 2019	728,900	2
Friday, September 20, 2019	13,106,227	66
Thursday, September 19, 2019	7,746,250	35
Wednesday, September 18, 2019	12,764,301	44
Tuesday, September 17, 2019	12,551,885	45
Monday, September 16, 2019	12,609,000	62
<b>TOTAL</b>	<b>59,506,563</b>	<b>254</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	20%	4%
8 - 14 Days	-30%	-31%



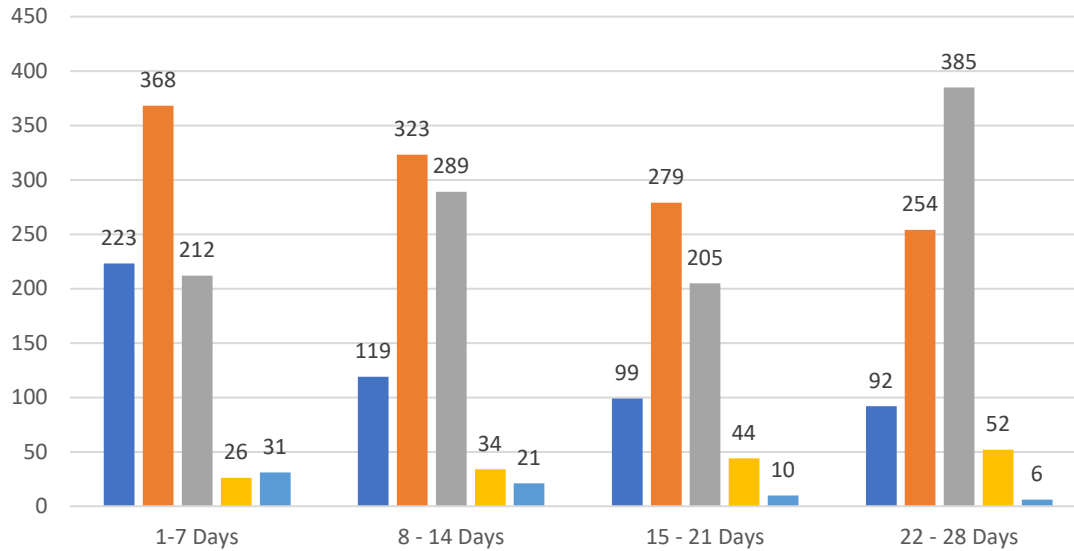


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, September 22, 2020

as of: 9/23/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	533	1,507
Pending	1,224	1,889
Sold*	1,091	1,466
Canceled	156	
Temp Off Market	68	

Market Changes	9/22/2020	% 4 Weeks Active
New Listings	41	8%
Price Increase	1	0%
Prices Decrease	23	2%
Back on Market*	13	8%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

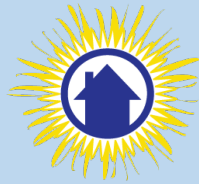
Closed in last 7 days	\$	#
Tuesday, September 22, 2020	8,419,300	19
Monday, September 21, 2020	27,207,075	45
Sunday, September 20, 2020	220,000	1
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	34,804,900	76
Thursday, September 17, 2020	23,387,800	49
Wednesday, September 16, 2020	7,522,545	22
<b>TOTAL</b>	<b>101,561,620</b>	<b>212</b>

Closed prior year	\$	#
Sunday, September 22, 2019	105,000	1
Saturday, September 21, 2019	235,000	1
Friday, September 20, 2019	28,888,450	83
Thursday, September 19, 2019	14,259,700	38
Wednesday, September 18, 2019	7,518,900	30
Tuesday, September 17, 2019	9,936,875	34
Monday, September 16, 2019	19,287,902	62
<b>TOTAL</b>	<b>80,231,827</b>	<b>249</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	27%	-15%
8 - 14 Days	-20%	-27%



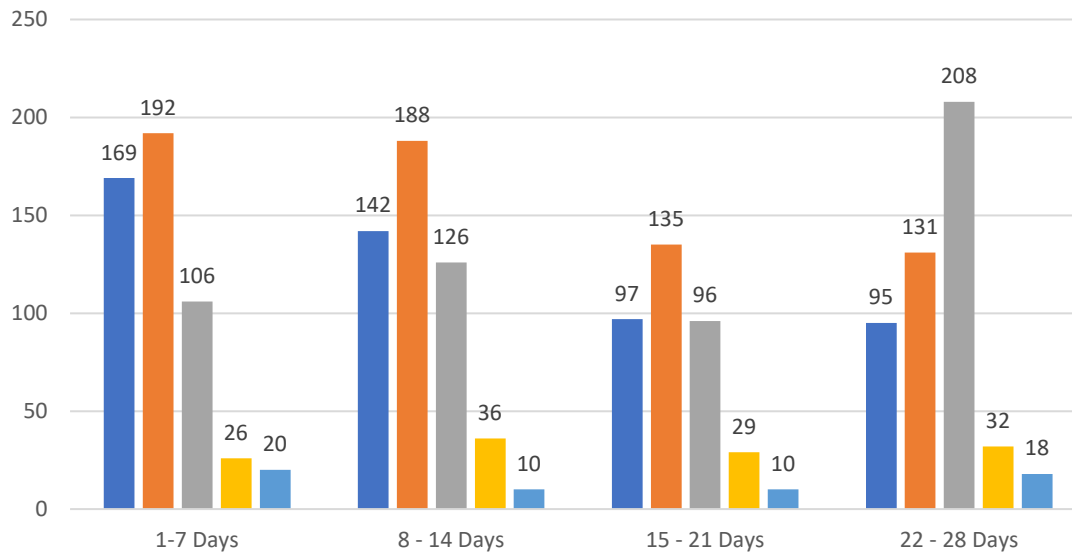


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Tuesday, September 22, 2020

as of: 9/23/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 22, 2020	3,808,000	9
Monday, September 21, 2020	4,204,400	11
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	12,113,834	47
Thursday, September 17, 2020	4,448,045	19
Wednesday, September 16, 2020	6,078,400	20
<b>TOTAL</b>	<b>30,652,679</b>	<b>106</b>

Closed prior year	\$	#
Sunday, September 22, 2019	-	0
Saturday, September 21, 2019	728,900	2
Friday, September 20, 2019	6,108,777	36
Thursday, September 19, 2019	1,708,200	11
Wednesday, September 18, 2019	4,956,205	18
Tuesday, September 17, 2019	8,412,500	31
Monday, September 16, 2019	3,626,200	20
<b>TOTAL</b>	<b>25,540,782</b>	<b>118</b>

	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	503	1,749
Pending	646	1,199
Sold*	536	833
Canceled	123	
Temp Off Market	58	

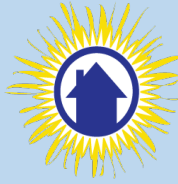
Market Changes	9/22/2020	% 4 Weeks Active
New Listings	14	3%
Price Increase	2	0%
Prices Decrease	25	5%
Back on Market*	13	11%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	20%	-10%
8 - 14 Days	-20%	-16%



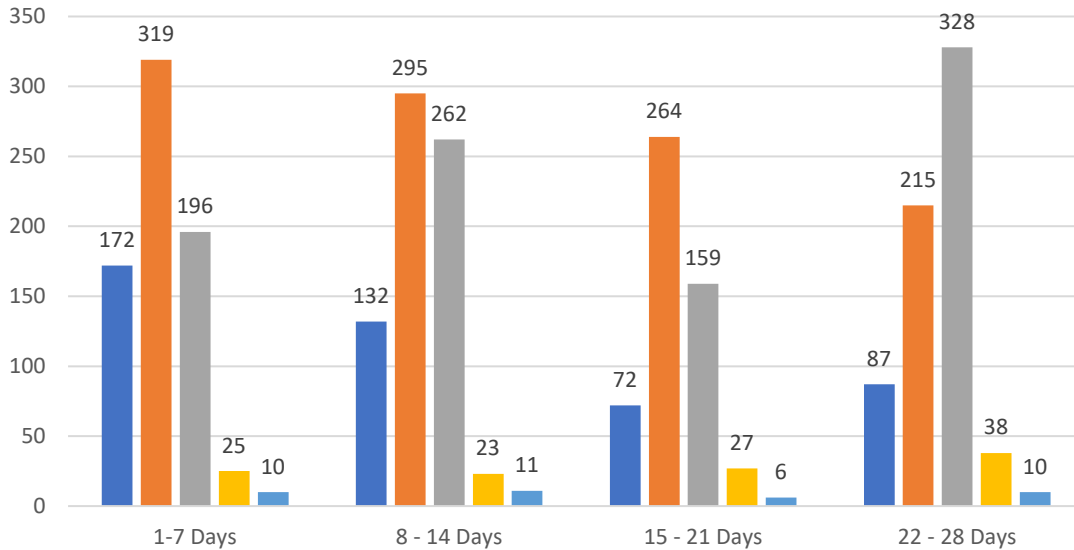


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, September 22, 2020

as of: 9/23/2020



		TOTALS	
		4 Weeks	AS OF JULY 31, 2020
Active		463	1,151
Pending		1,093	1,793
Sold*		945	1,239
Canceled		113	
Temp Off Market		37	

		*Total sales in March	
Market Changes	9/22/2020	% 4 Weeks Active	
New Listings	43	9%	
Price Increase	2	0%	
Prices Decrease	19	2%	
Back on Market*	14	12%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

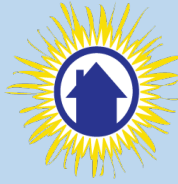
Closed in last 7 days	\$	#
Tuesday, September 22, 2020	3,996,992	12
Monday, September 21, 2020	13,000,994	44
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	21,984,300	75
Thursday, September 17, 2020	10,326,635	35
Wednesday, September 16, 2020	8,493,940	30
<b>TOTAL</b>	<b>57,802,861</b>	<b>196</b>

Closed prior year	\$	#
Sunday, September 22, 2019	160,000	1
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	17,017,416	70
Thursday, September 19, 2019	6,361,503	23
Wednesday, September 18, 2019	3,823,803	19
Tuesday, September 17, 2019	8,412,759	37
Monday, September 16, 2019	11,390,149	51
<b>TOTAL</b>	<b>47,165,630</b>	<b>201</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	23%	-2%
8 - 14 Days	-22%	-25%



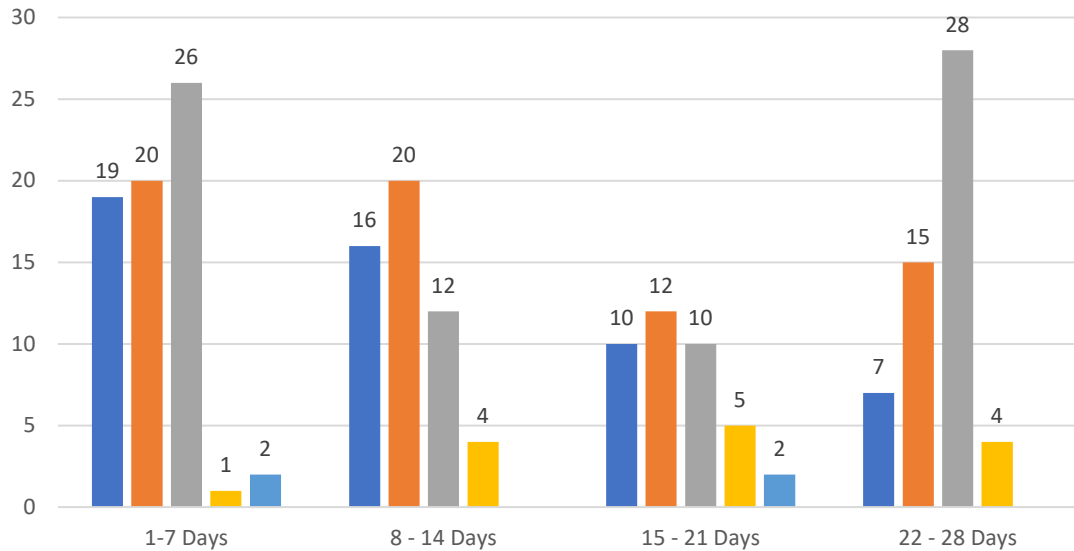


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Tuesday, September 22, 2020

as of: 9/23/2020



### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 22, 2020	459,300	4
Monday, September 21, 2020	1,179,900	8
Sunday, September 20, 2020	128,000	1
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	797,122	6
Thursday, September 17, 2020	160,000	2
Wednesday, September 16, 2020	851,000	5
<b>TOTAL</b>	<b>3,575,322</b>	<b>26</b>

Closed prior year	\$	#
Sunday, September 22, 2019	-	0
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	461,000	4
Thursday, September 19, 2019	57,000	1
Wednesday, September 18, 2019	209,000	2
Tuesday, September 17, 2019	725,885	6
Monday, September 16, 2019	459,500	4
<b>TOTAL</b>	<b>1,912,385</b>	<b>17</b>

	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	52	276
Pending	67	284
Sold*	76	135
Canceled	14	
Temp Off Market	4	

Market Changes	9/22/2020	% 4 Weeks Active
New Listings	4	8%
Price Increase	1	1%
Prices Decrease	3	4%
Back on Market*	2	14%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	87%	53%
8 - 14 Days	251%	117%





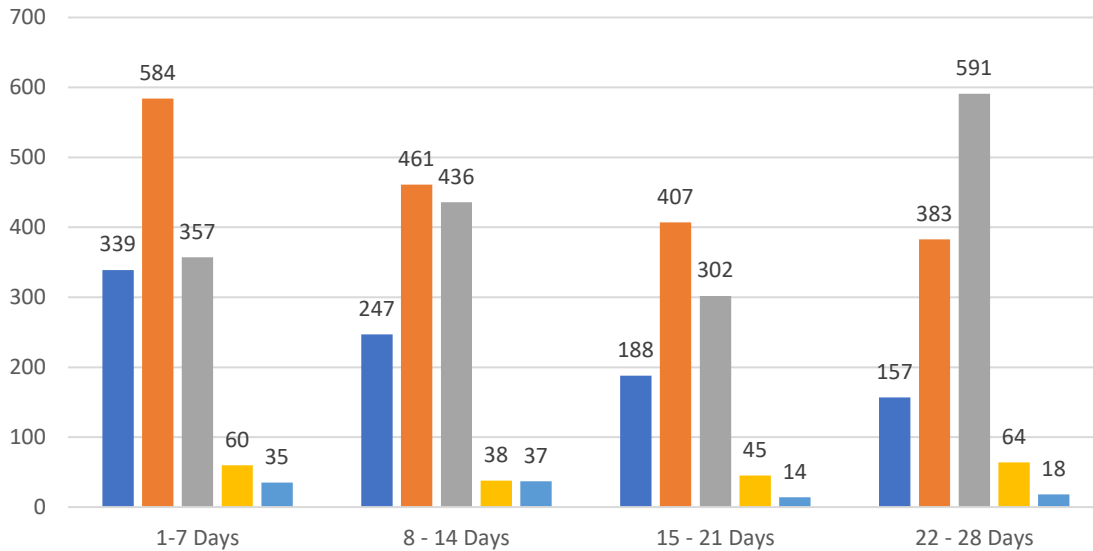


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, September 22, 2020

as of: 9/23/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	931	2,394
Pending	1,835	3,489
Sold*	1,686	2,221
Canceled	207	
Temp Off Market	104	

Market Changes	9/22/2020	% 4 Weeks Active
New Listings	54	6%
Price Increase	21	1%
Prices Decrease	31	2%
Back on Market*	23	11%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

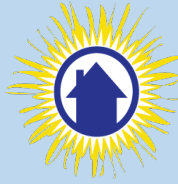
Closed in last 7 days	\$	#
Tuesday, September 22, 2020	11,416,752	30
Monday, September 21, 2020	20,086,525	58
Sunday, September 20, 2020	133,000	1
Saturday, September 19, 2020	761,535	2
Friday, September 18, 2020	47,010,524	128
Thursday, September 17, 2020	26,766,418	67
Wednesday, September 16, 2020	26,688,016	71
<b>TOTAL</b>	<b>132,862,770</b>	<b>357</b>

Closed prior year	\$	#
Sunday, September 22, 2019	718,579	1
Saturday, September 21, 2019	983,500	2
Friday, September 20, 2019	38,506,348	129
Thursday, September 19, 2019	17,386,396	59
Wednesday, September 18, 2019	16,394,635	65
Tuesday, September 17, 2019	17,547,272	60
Monday, September 16, 2019	29,153,422	85
<b>TOTAL</b>	<b>120,690,152</b>	<b>401</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	10%	-11%
8 - 14 Days	-21%	-18%



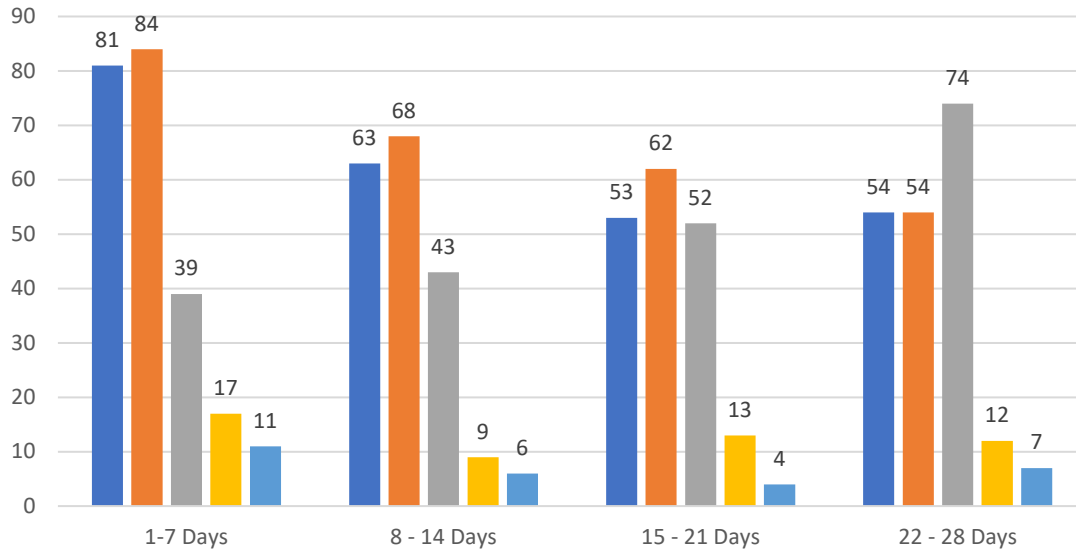


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, September 22, 2020

as of: 9/23/2020



		TOTALS	
		4 Weeks	AS OF JULY 31, 2020
Active		251	834
Pending		268	959
Sold*		208	588
Canceled		51	
Temp Off Market		28	

Market Changes		9/22/2020	% 4 Weeks Active
New Listings		12	5%
Price Increase		1	0%
Prices Decrease		11	5%
Back on Market*		2	4%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

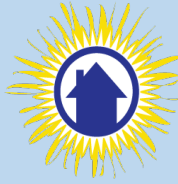
Closed in last 7 days	\$	#
Tuesday, September 22, 2020	1,153,000	4
Monday, September 21, 2020	542,800	4
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	3,225,300	18
Thursday, September 17, 2020	757,500	6
Wednesday, September 16, 2020	1,718,000	7
<b>TOTAL</b>	<b>7,396,600</b>	<b>39</b>

Closed prior year	\$	#
Sunday, September 22, 2019	-	0
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	1,559,150	11
Thursday, September 19, 2019	1,659,150	7
Wednesday, September 18, 2019	665,000	5
Tuesday, September 17, 2019	652,500	4
Monday, September 16, 2019	3,098,800	20
<b>TOTAL</b>	<b>7,634,600</b>	<b>47</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-3%	-17%
8 - 14 Days	-24%	-69%



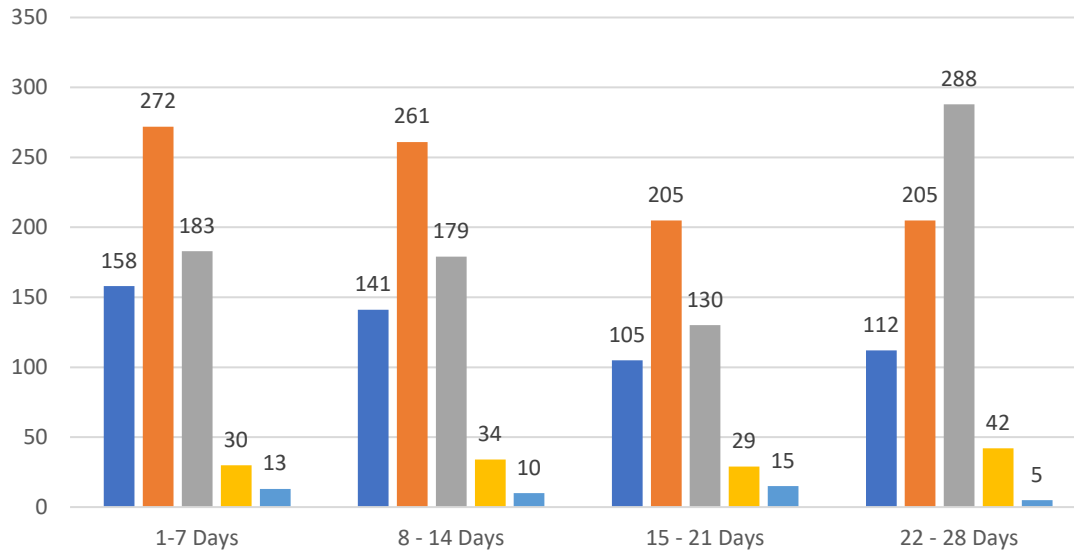


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, September 22, 2020

as of: 9/23/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	516	1,794
Pending	943	1,590
Sold*	780	308
Canceled	135	
Temp Off Market	43	

Market Changes	9/22/2020	% 4 Weeks Active
New Listings	27	5%
Price Increase	4	0%
Prices Decrease	13	2%
Back on Market*	14	10%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 22, 2020	5,864,500	12
Monday, September 21, 2020	9,162,663	22
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	226,000	1
Friday, September 18, 2020	37,541,866	78
Thursday, September 17, 2020	27,711,543	40
Wednesday, September 16, 2020	11,144,398	30
<b>TOTAL</b>	<b>91,650,970</b>	<b>183</b>

Closed prior year	\$	#
Sunday, September 22, 2019	830,000	1
Saturday, September 21, 2019	1,019,190	4
Friday, September 20, 2019	15,583,825	41
Thursday, September 19, 2019	7,573,769	22
Wednesday, September 18, 2019	8,538,826	16
Tuesday, September 17, 2019	11,556,745	29
Monday, September 16, 2019	11,905,565	33
<b>TOTAL</b>	<b>57,007,920</b>	<b>146</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	61%	25%
8 - 14 Days	17%	2%



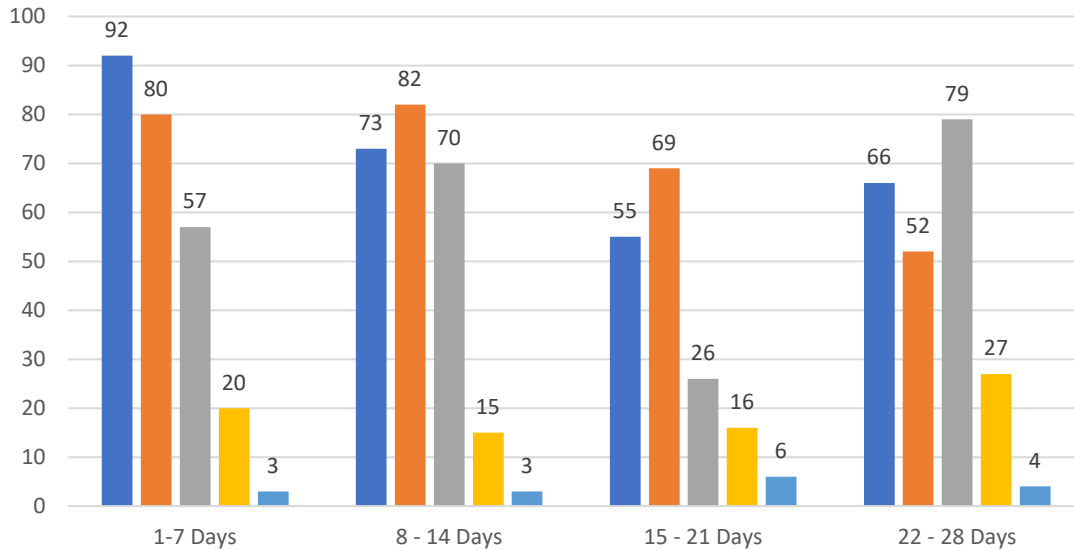


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Tuesday, September 22, 2020

as of: 9/23/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	286	1,153
Pending	283	579
Sold*	232	135
Canceled	78	
Temp Off Market	16	

Market Changes	9/22/2020	% 4 Weeks Active
New Listings	9	3%
Price Increase	2	1%
Prices Decrease	5	2%
Back on Market*	5	6%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

\*Total sales in March

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 22, 2020	1,783,400	7
Monday, September 21, 2020	1,557,800	9
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	8,486,037	17
Thursday, September 17, 2020	3,880,900	13
Wednesday, September 16, 2020	5,470,798	11
<b>TOTAL</b>	<b>21,178,935</b>	<b>57</b>

Closed prior year	\$	#
Sunday, September 22, 2019	-	0
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	2,844,300	9
Thursday, September 19, 2019	2,839,900	11
Wednesday, September 18, 2019	5,810,000	14
Tuesday, September 17, 2019	1,850,000	1
Monday, September 16, 2019	4,090,500	12
<b>TOTAL</b>	<b>17,434,700</b>	<b>47</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	21%	21%
8 - 14 Days	-43%	-19%



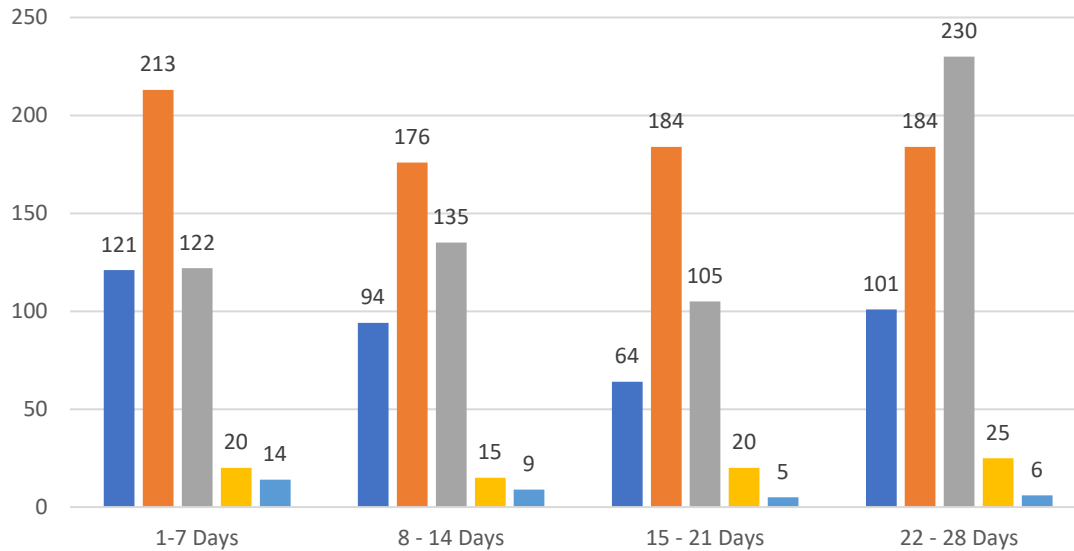


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, September 22, 2020

as of: 9/23/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	380	1,366
Pending	757	1,194
Sold*	592	1,026
Canceled	80	
Temp Off Market	34	

Market Changes	9/22/2020	% 4 Weeks Active
New Listings	30	8%
Price Increase	1	0%
Prices Decrease	15	3%
Back on Market*	6	8%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

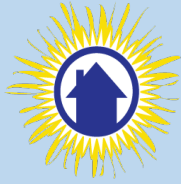
Closed in last 7 days	\$	#
Tuesday, September 22, 2020	4,677,817	12
Monday, September 21, 2020	13,641,157	22
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	29,480,548	41
Thursday, September 17, 2020	10,473,883	25
Wednesday, September 16, 2020	9,916,400	22
<b>TOTAL</b>	<b>68,189,805</b>	<b>122</b>

Closed prior year	\$	#
Sunday, September 22, 2019	329,900	1
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	21,665,514	57
Thursday, September 19, 2019	3,088,315	9
Wednesday, September 18, 2019	9,077,610	19
Tuesday, September 17, 2019	5,411,364	11
Monday, September 16, 2019	16,960,390	38
<b>TOTAL</b>	<b>56,533,093</b>	<b>135</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	21%	-10%
8 - 14 Days	16%	-10%



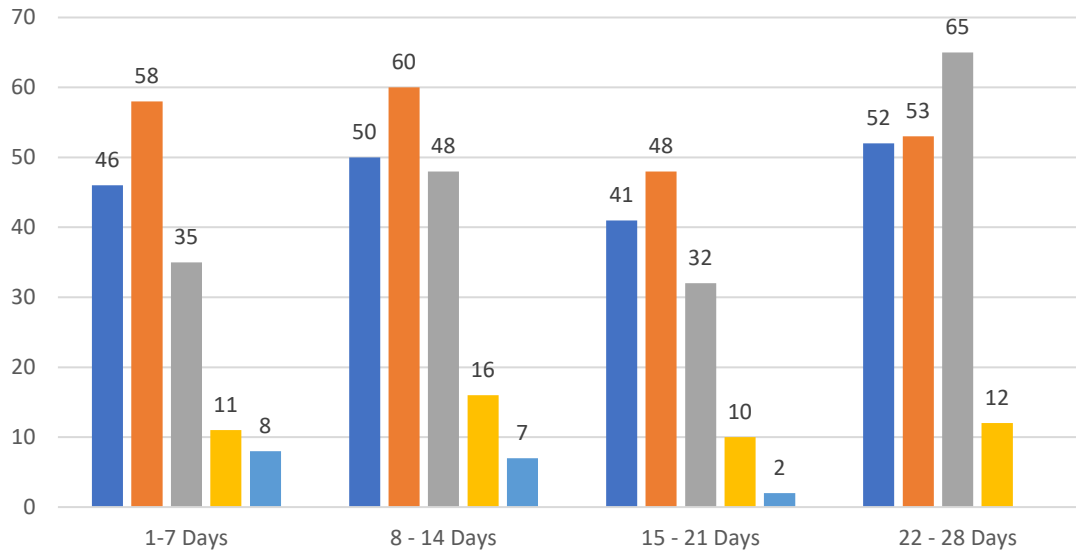


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Tuesday, September 22, 2020

as of: 9/23/2020



	TOTALS	
	4 Weeks	AS OF JULY 31, 2020
Active	189	643
Pending	219	350
Sold*	180	238
Canceled	49	
Temp Off Market	17	

Market Changes	9/22/2020	% 4 Weeks Active
New Listings	3	2%
Price Increase	0	0%
Prices Decrease	8	4%
Back on Market*	4	8%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 22, 2020	538,000	3
Monday, September 21, 2020	938,000	6
Sunday, September 20, 2020	-	0
Saturday, September 19, 2020	-	0
Friday, September 18, 2020	4,017,200	13
Thursday, September 17, 2020	1,878,000	7
Wednesday, September 16, 2020	1,085,800	6
<b>Total</b>	<b>8,457,000</b>	<b>35</b>

Closed prior year	\$	#
Sunday, September 22, 2019	-	0
Saturday, September 21, 2019	-	0
Friday, September 20, 2019	2,133,000	6
Thursday, September 19, 2019	1,482,000	5
Wednesday, September 18, 2019	1,124,096	5
Tuesday, September 17, 2019	911,000	3
Monday, September 16, 2019	1,334,000	6
<b>Total</b>	<b>6,984,096</b>	<b>25</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	21%	40%
8 - 14 Days	-44%	-27%

