



4 WEEK REAL ESTATE MARKET REPORT

Tuesday, September 29, 2020

As of: Wednesday, September 30, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Tuesday, September 29, 2020

as of: 9/30/2020

Day 1	Tuesday, September 29, 2020
Day 2	Monday, September 28, 2020
Day 3	Sunday, September 27, 2020
Day 4	Saturday, September 26, 2020
Day 5	Friday, September 25, 2020
Day 6	Thursday, September 24, 2020
Day 7	Wednesday, September 23, 2020
Day 8	Tuesday, September 22, 2020
Day 9	Monday, September 21, 2020
Day 10	Sunday, September 20, 2020
Day 11	Saturday, September 19, 2020
Day 12	Friday, September 18, 2020
Day 13	Thursday, September 17, 2020
Day 14	Wednesday, September 16, 2020
Day 15	Tuesday, September 15, 2020
Day 16	Monday, September 14, 2020
Day 17	Sunday, September 13, 2020
Day 18	Saturday, September 12, 2020
Day 19	Friday, September 11, 2020
Day 20	Thursday, September 10, 2020
Day 21	Wednesday, September 09, 2020
Day 22	Tuesday, September 08, 2020
Day 23	Monday, September 07, 2020
Day 24	Sunday, September 06, 2020
Day 25	Saturday, September 05, 2020
Day 26	Friday, September 04, 2020
Day 27	Thursday, September 03, 2020
Day 28	Wednesday, September 02, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, September 29, 2020

Day 28: Wednesday, September 02, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF AUGUST 31, 2020: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

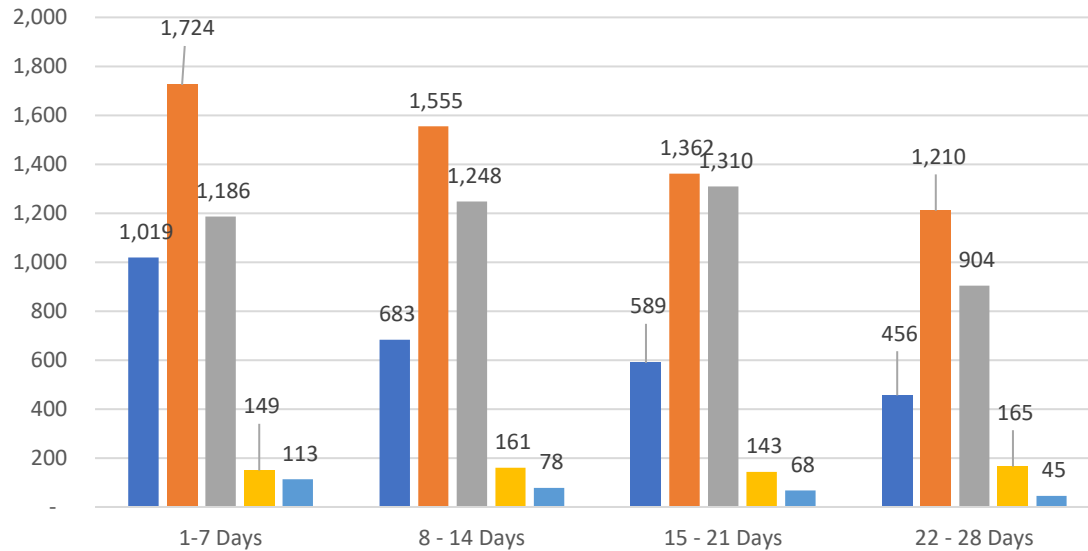


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, September 29, 2020

as of: 9/30/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	2,747	8,212
Pending	5,851	9,955
Sold*	4,648	6,260
Canceled	618	
Temp Off Market	304	

Market Changes	9/29/2020	% 4 Weeks Active
New Listings	175	6%
Price Increase	39	1%
Prices Decrease	108	2%
Back on Market*	75	12%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 29, 2020	34,937,046	92
Monday, September 28, 2020	83,141,805	222
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	454,000	1
Friday, September 25, 2020	166,770,495	469
Thursday, September 24, 2020	81,955,634	219
Wednesday, September 23, 2020	69,268,267	181
TOTAL	436,527,247	1184

Closed prior year	\$	#
Sunday, September 29, 2019	833,950	4
Saturday, September 28, 2019	2,886,144	11
Friday, September 27, 2019	171,993,459	493
Thursday, September 26, 2019	70,981,384	216
Wednesday, September 25, 2019	63,730,462	210
Tuesday, September 24, 2019	59,940,767	174
Monday, September 23, 2019	59,429,337	200
TOTAL	429,795,503	1308

7 Day Sold Analysis

% Changed	\$	#
Prior Year	2%	-9%
8 - 14 Days	-15%	-5%



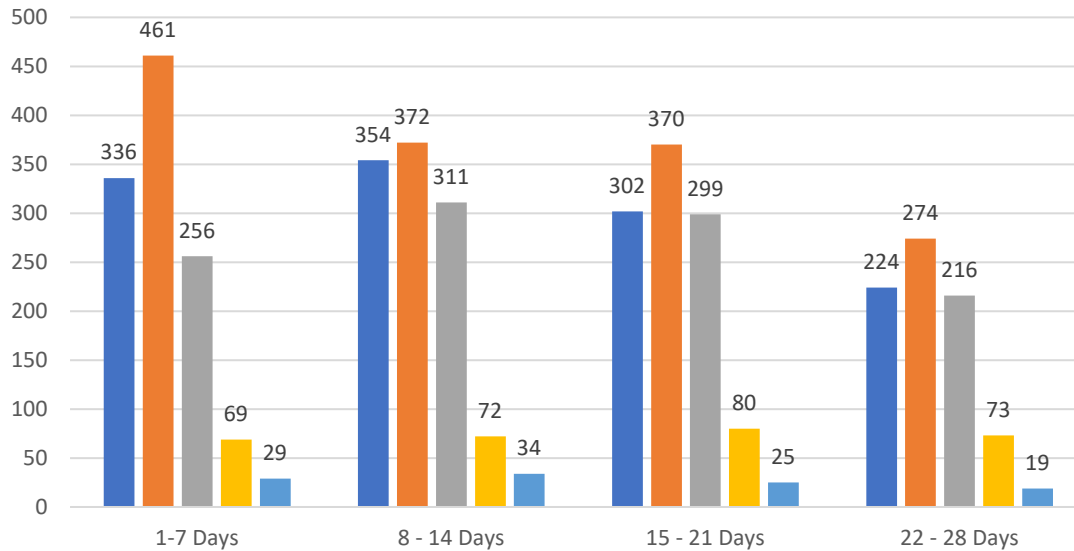


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, September 29, 2020

as of: 9/30/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		1,216	4,655
Pending		1,477	3,371
Sold*		1,082	1,929
Canceled		294	
Temp Off Market		107	

Market Changes	9/29/2020	% 4 Weeks Active
New Listings	48	4%
Price Increase	1	0%
Prices Decrease	33	3%
Back on Market*	18	6%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 29, 2020	7,651,400	23
Monday, September 28, 2020	12,586,637	55
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	215,000	2
Friday, September 25, 2020	30,262,849	100
Thursday, September 24, 2020	20,844,100	41
Wednesday, September 23, 2020	11,436,510	36
Total	82,996,496	257

Closed prior year	\$	#
Sunday, September 29, 2019	-	0
Saturday, September 28, 2019	324,000	2
Friday, September 27, 2019	21,750,945	92
Thursday, September 26, 2019	11,142,600	43
Wednesday, September 25, 2019	12,336,462	43
Tuesday, September 24, 2019	8,192,200	33
Monday, September 23, 2019	9,044,900	41
Total	62,791,107	254

7 Day Sold Analysis

% Changed	\$	#
Prior Year	32%	1%
8 - 14 Days	0%	-34%



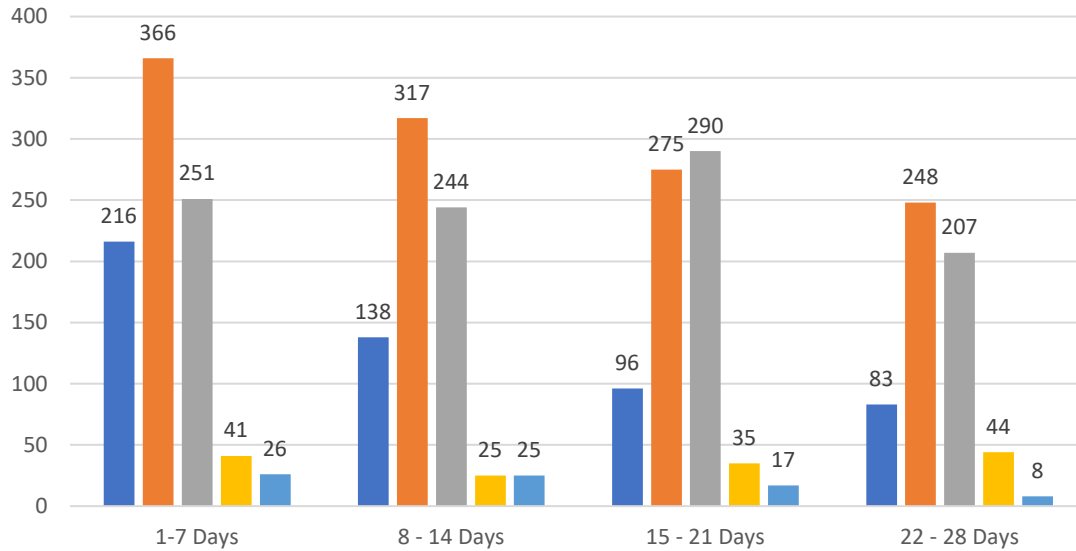


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, September 29, 2020

as of: 9/30/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	533	1,507
Pending	1,206	1,889
Sold*	992	1,466
Canceled	145	
Temp Off Market	76	

Market Changes	9/29/2020	% 4 Weeks Active
New Listings	37	7%
Price Increase	5	0%
Prices Decrease	23	2%
Back on Market*	20	14%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 29, 2020	5,873,600	15
Monday, September 28, 2020	14,976,400	40
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	-	0
Friday, September 25, 2020	41,112,030	105
Thursday, September 24, 2020	17,201,805	46
Wednesday, September 23, 2020	15,526,300	45
TOTAL	94,690,135	251

Closed prior year	\$	#
Sunday, September 29, 2019	236,500	1
Saturday, September 28, 2019	-	0
Friday, September 27, 2019	36,250,941	99
Thursday, September 26, 2019	12,715,375	37
Wednesday, September 25, 2019	14,874,873	45
Tuesday, September 24, 2019	15,397,290	43
Monday, September 23, 2019	18,693,300	57
TOTAL	98,168,279	282

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-4%	-11%
8 - 14 Days	-16%	3%



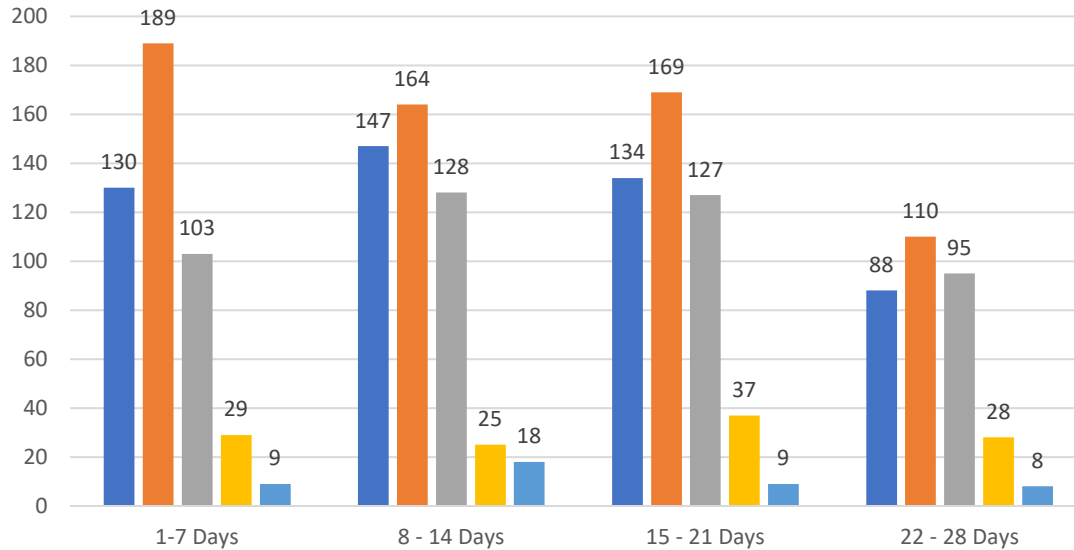


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, September 29, 2020

as of: 9/30/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	499	1,749
Pending	632	1,199
Sold*	453	833
Canceled	119	
Temp Off Market	44	

Market Changes	9/29/2020	% 4 Weeks Active
New Listings	21	4%
Price Increase	1	0%
Prices Decrease	11	2%
Back on Market*	7	6%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

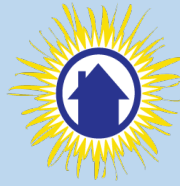
Closed in last 7 days	\$	#
Tuesday, September 29, 2020	3,516,000	5
Monday, September 28, 2020	5,175,488	24
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	150,000	1
Friday, September 25, 2020	16,397,100	42
Thursday, September 24, 2020	5,571,700	20
Wednesday, September 23, 2020	3,294,205	12
TOTAL	34,104,493	104

Closed prior year	\$	#
Sunday, September 29, 2019	-	0
Saturday, September 28, 2019	188,000	1
Friday, September 27, 2019	6,349,933	34
Thursday, September 26, 2019	5,985,200	22
Wednesday, September 25, 2019	6,444,062	20
Tuesday, September 24, 2019	2,898,000	14
Monday, September 23, 2019	4,072,800	21
TOTAL	25,937,995	112

7 Day Sold Analysis

% Changed	\$	#
Prior Year	31%	-7%
8 - 14 Days	-4%	-19%



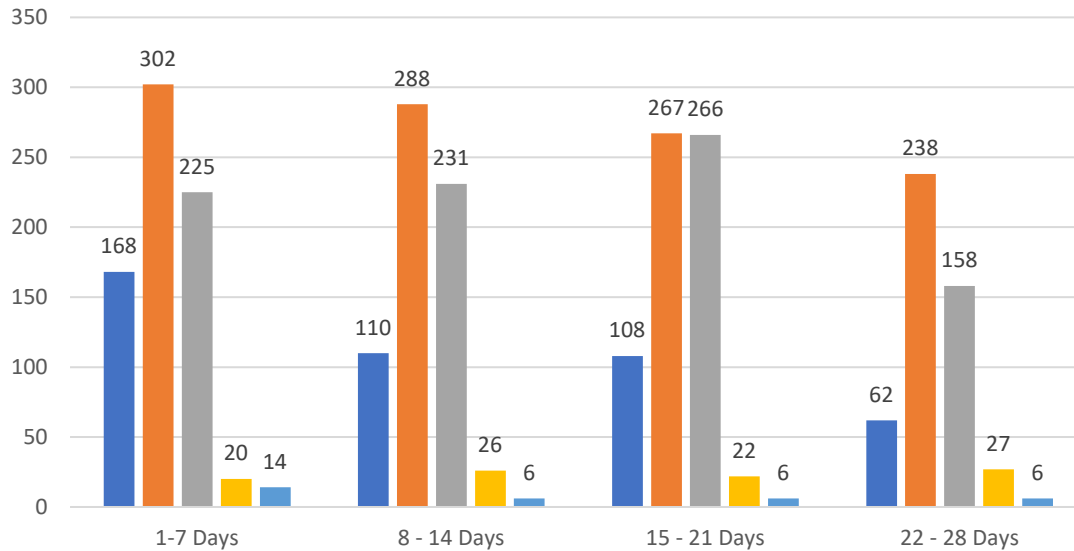


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, September 29, 2020

as of: 9/30/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		448	1,151
Pending		1,095	1,793
Sold*		880	1,239
Canceled		95	
Temp Off Market		32	

Market Changes	9/29/2020	% 4 Weeks Active
New Listings	24	5%
Price Increase	13	1%
Prices Decrease	12	1%
Back on Market*	12	13%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

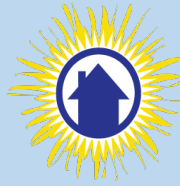
Closed in last 7 days	\$	#
Tuesday, September 29, 2020	5,803,610	20
Monday, September 28, 2020	13,007,132	47
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	-	0
Friday, September 25, 2020	25,761,049	84
Thursday, September 24, 2020	9,853,054	35
Wednesday, September 23, 2020	11,782,833	39
TOTAL	66,207,678	225

Closed prior year	\$	#
Sunday, September 29, 2019	137,500	1
Saturday, September 28, 2019	1,447,759	5
Friday, September 27, 2019	22,557,164	87
Thursday, September 26, 2019	10,655,062	44
Wednesday, September 25, 2019	10,592,236	43
Tuesday, September 24, 2019	6,273,959	24
Monday, September 23, 2019	7,474,799	30
TOTAL	59,138,479	234

7 Day Sold Analysis

% Changed	\$	#
Prior Year	12%	-4%
8 - 14 Days	-2%	-3%



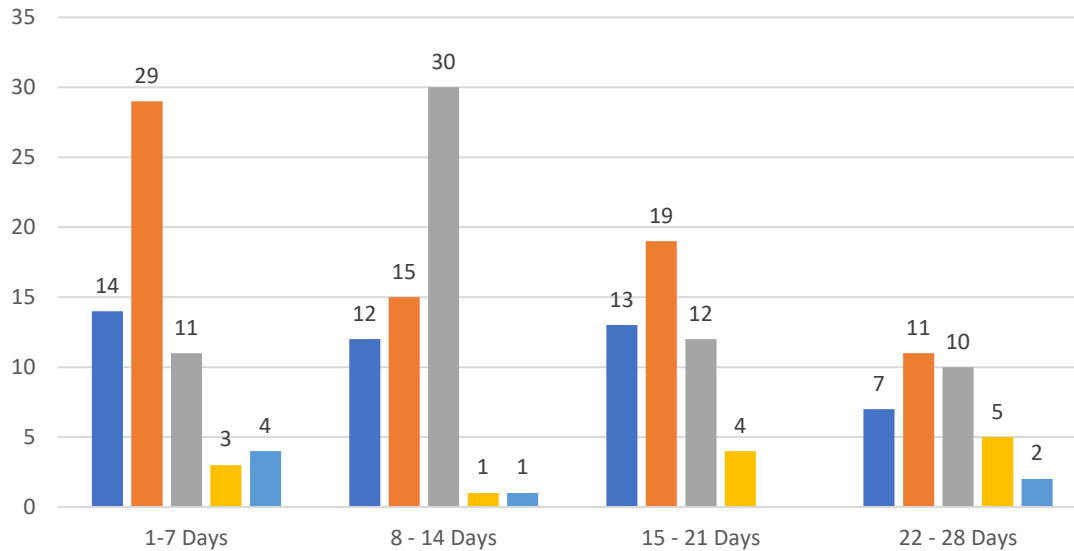


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, September 29, 2020

as of: 9/30/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		46	276
Pending		74	284
Sold*		63	135
Canceled		13	
Temp Off Market		7	

		*Total sales in March	
Market Changes	9/29/2020	% 4 Weeks Active	
New Listings	3	7%	
Price Increase	0	0%	
Prices Decrease	1	2%	
Back on Market*	0	0%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 29, 2020	110,000	1
Monday, September 28, 2020	475,000	3
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	-	0
Friday, September 25, 2020	844,400	6
Thursday, September 24, 2020	-	0
Wednesday, September 23, 2020	59,000	1
Total	1,488,400	11

Closed prior year	\$	#
Sunday, September 29, 2019	-	0
Saturday, September 28, 2019	-	0
Friday, September 27, 2019	585,500	7
Thursday, September 26, 2019	315,000	4
Wednesday, September 25, 2019	391,500	3
Tuesday, September 24, 2019	65,000	1
Monday, September 23, 2019	120,000	2
Total	1,477,000	17

7 Day Sold Analysis

% Changed	\$	#
Prior Year	1%	-35%
8 - 14 Days	-63%	-63%



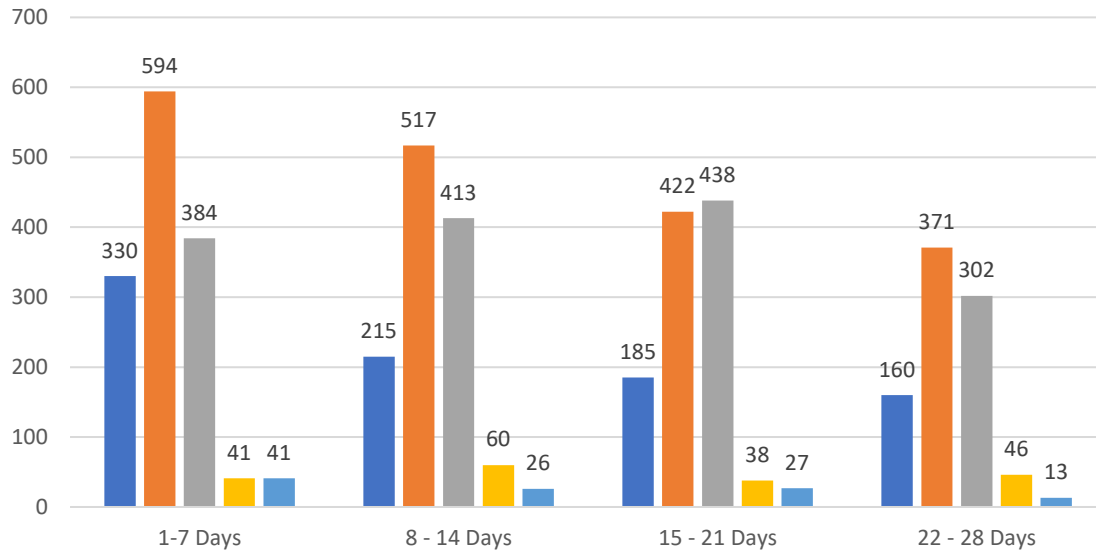


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, September 29, 2020

as of: 9/30/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 29, 2020	13,788,430	32
Monday, September 28, 2020	25,108,660	65
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	-	0
Friday, September 25, 2020	56,299,880	163
Thursday, September 24, 2020	28,618,564	77
Wednesday, September 23, 2020	16,075,634	47
TOTAL	139,891,168	384

Closed prior year	\$	#
Sunday, September 29, 2019	-	0
Saturday, September 28, 2019	1,252,760	5
Friday, September 27, 2019	58,733,627	181
Thursday, September 26, 2019	28,252,240	77
Wednesday, September 25, 2019	20,991,205	68
Tuesday, September 24, 2019	18,174,061	63
Monday, September 23, 2019	19,603,450	68
TOTAL	147,007,343	462

	TOTALS	AS OF AUGUST 31, 2020
	4 Weeks	
Active	890	2,394
Pending	1,904	3,489
Sold*	1,537	2,221
Canceled	185	
Temp Off Market	107	

Market Changes	9/29/2020	% 4 Weeks Active
New Listings	58	7%
Price Increase	9	0%
Prices Decrease	39	3%
Back on Market*	25	14%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-5%	-17%
8 - 14 Days	-7%	-7%



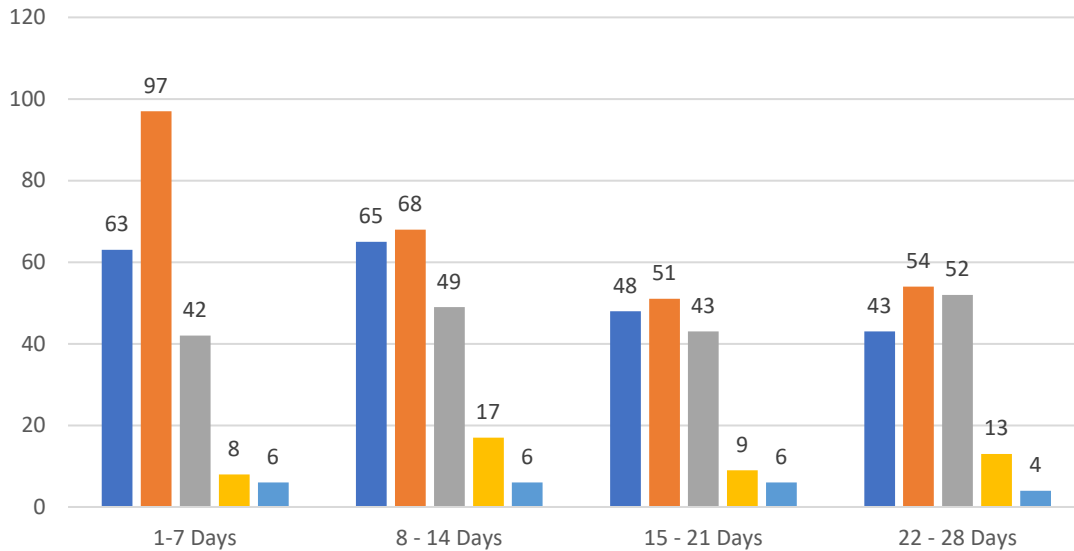


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, September 29, 2020

as of: 9/30/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 29, 2020	1,313,000	5
Monday, September 28, 2020	2,136,400	6
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	-	0
Friday, September 25, 2020	2,841,900	17
Thursday, September 24, 2020	1,631,000	4
Wednesday, September 23, 2020	5,678,305	10
TOTAL	13,600,605	42

Closed prior year	\$	#
Sunday, September 29, 2019	-	0
Saturday, September 28, 2019	136,000	1
Friday, September 27, 2019	5,068,824	20
Thursday, September 26, 2019	1,867,900	9
Wednesday, September 25, 2019	1,060,000	3
Tuesday, September 24, 2019	967,200	7
Monday, September 23, 2019	1,376,500	7
TOTAL	10,476,424	47

	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	219	834
Pending	270	959
Sold*	186	588
Canceled	47	
Temp Off Market	22	

Market Changes	9/29/2020	% 4 Weeks Active
New Listings	15	7%
Price Increase	0	0%
Prices Decrease	8	4%
Back on Market*	4	9%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	30%	-11%
8 - 14 Days	41%	-67%



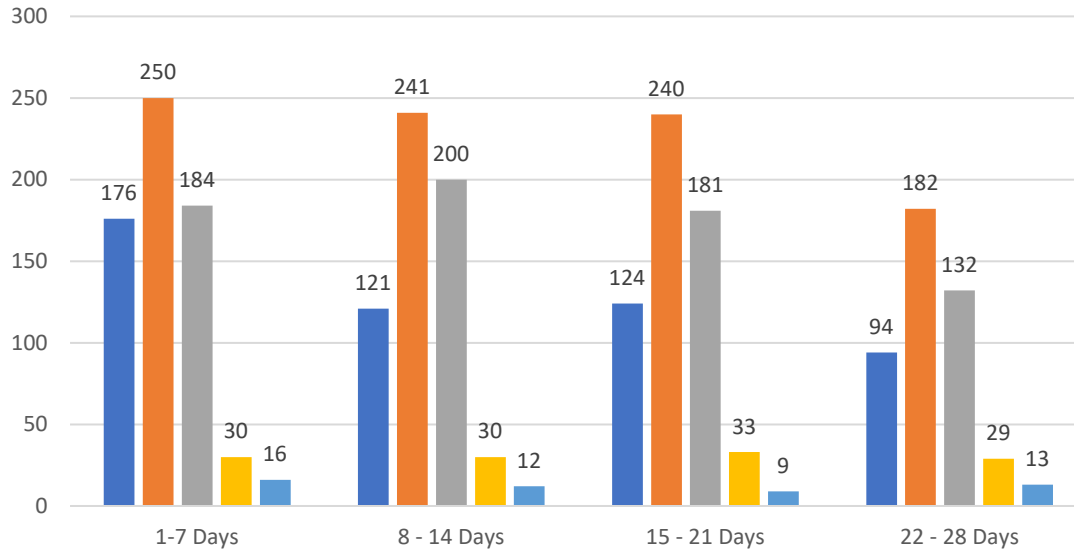


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, September 29, 2020

as of: 9/30/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		515	1,794
Pending		913	1,590
Sold*		697	308
Canceled		122	
Temp Off Market		50	

Market Changes	9/29/2020	% 4 Weeks Active
New Listings	32	6%
Price Increase	2	0%
Prices Decrease	16	2%
Back on Market*	8	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 29, 2020	6,886,275	19
Monday, September 28, 2020	17,427,885	40
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	-	0
Friday, September 25, 2020	22,716,648	65
Thursday, September 24, 2020	12,354,773	33
Wednesday, September 23, 2020	12,956,900	25
TOTAL	72,342,481	182

Closed prior year	\$	#
Sunday, September 29, 2019	227,950	1
Saturday, September 28, 2019	185,625	1
Friday, September 27, 2019	25,766,018	63
Thursday, September 26, 2019	12,202,397	34
Wednesday, September 25, 2019	9,041,812	29
Tuesday, September 24, 2019	12,714,272	24
Monday, September 23, 2019	7,393,573	24
TOTAL	67,531,647	176

7 Day Sold Analysis

% Changed	\$	#
Prior Year	7%	3%
8 - 14 Days	-28%	-10%



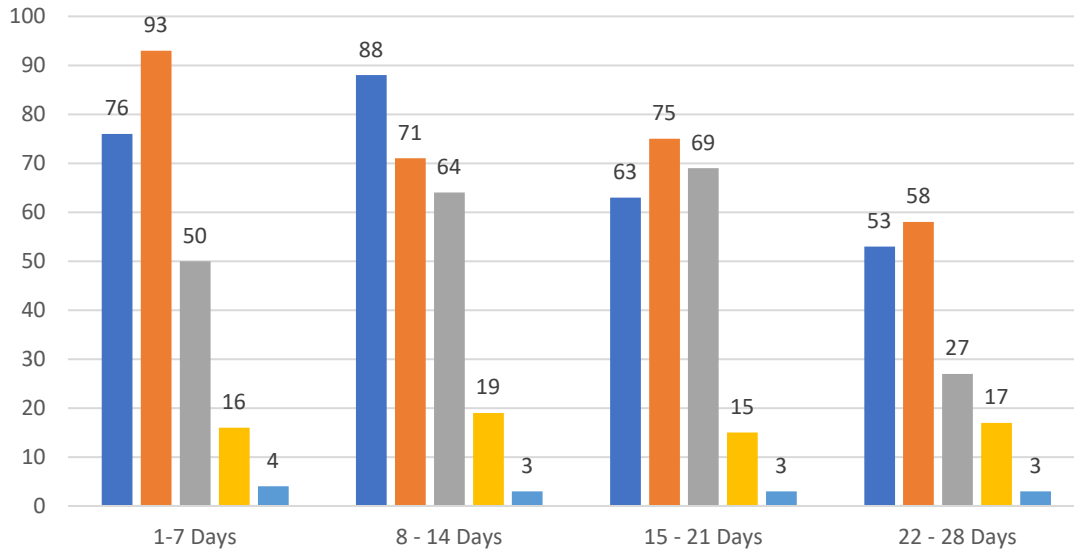


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, September 29, 2020

as of: 9/30/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	280	1,153
Pending	297	579
Sold*	210	135
Canceled	67	
Temp Off Market	13	

Market Changes	9/29/2020	% 4 Weeks Active
New Listings	7	3%
Price Increase	0	0%
Prices Decrease	9	4%
Back on Market*	5	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 29, 2020	1,383,400	6
Monday, September 28, 2020	3,086,000	12
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	-	0
Friday, September 25, 2020	5,689,549	17
Thursday, September 24, 2020	11,729,500	9
Wednesday, September 23, 2020	1,436,000	6
TOTAL	23,324,449	50

Closed prior year	\$	#
Sunday, September 29, 2019	-	0
Saturday, September 28, 2019	-	0
Friday, September 27, 2019	7,389,889	20
Thursday, September 26, 2019	2,052,000	5
Wednesday, September 25, 2019	2,010,000	7
Tuesday, September 24, 2019	2,566,000	3
Monday, September 23, 2019	2,653,100	7
TOTAL	16,670,989	42

7 Day Sold Analysis

% Changed	\$	#
Prior Year	40%	19%
8 - 14 Days	-3%	-21%



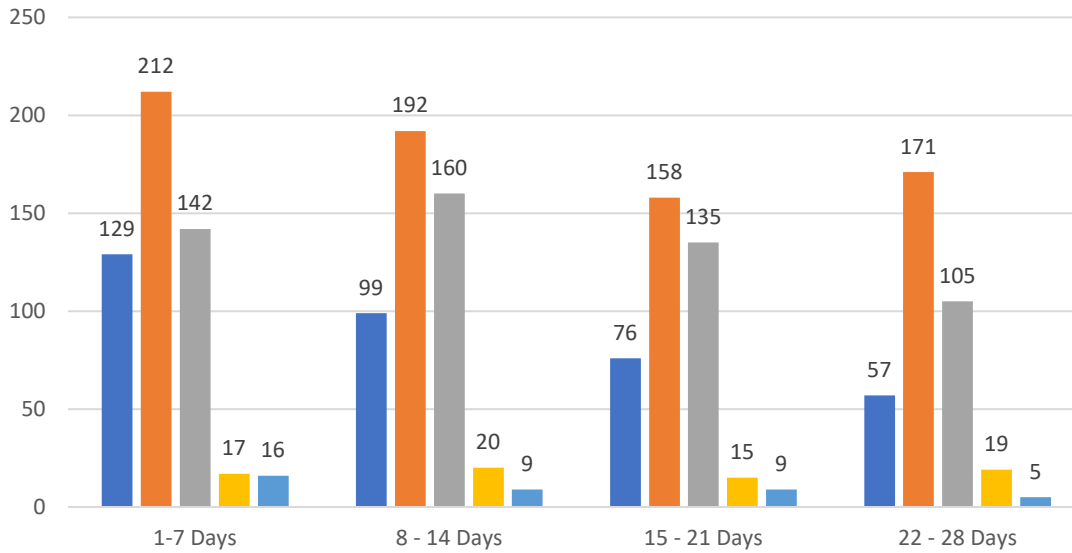


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, September 29, 2020

as of: 9/30/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		361	1,366
Pending		733	1,194
Sold*		542	1,026
Canceled		71	
Temp Off Market		39	

Market Changes	9/29/2020	% 4 Weeks Active
New Listings	24	7%
Price Increase	10	1%
Prices Decrease	18	3%
Back on Market*	10	14%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 29, 2020	2,585,131	6
Monday, September 28, 2020	12,621,728	30
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	454,000	1
Friday, September 25, 2020	20,880,888	52
Thursday, September 24, 2020	13,927,438	28
Wednesday, September 23, 2020	12,926,600	25
TOTAL	63,395,785	142

Closed prior year	\$	#
Sunday, September 29, 2019	232,000	1
Saturday, September 28, 2019	-	0
Friday, September 27, 2019	28,685,709	63
Thursday, September 26, 2019	7,156,310	24
Wednesday, September 25, 2019	8,230,336	25
Tuesday, September 24, 2019	7,381,185	20
Monday, September 23, 2019	6,264,215	21
TOTAL	57,949,755	154

7 Day Sold Analysis

% Changed	\$	#
Prior Year	9%	-8%
8 - 14 Days	-23%	-11%



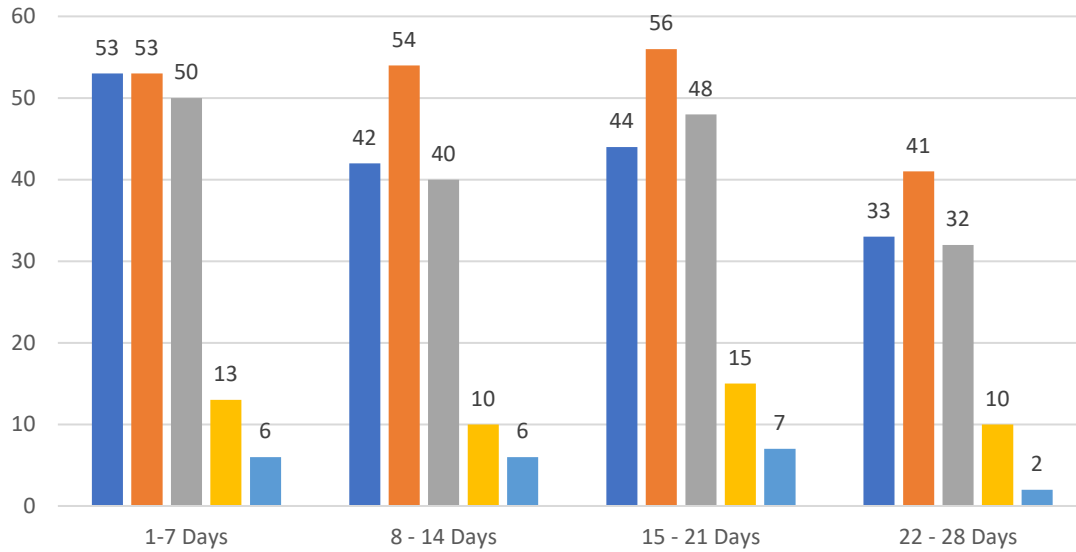


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, September 29, 2020

as of: 9/30/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		172	643
Pending		204	350
Sold*		170	238
Canceled		48	
Temp Off Market		21	

Market Changes	9/29/2020	% 4 Weeks Active
New Listings	2	1%
Price Increase	0	0%
Prices Decrease	4	2%
Back on Market*	2	4%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, September 29, 2020	1,329,000	6
Monday, September 28, 2020	1,713,749	10
Sunday, September 27, 2020	-	0
Saturday, September 26, 2020	65,000	1
Friday, September 25, 2020	4,489,900	18
Thursday, September 24, 2020	1,911,900	8
Wednesday, September 23, 2020	969,000	7
TOTAL	10,478,549	50

Closed prior year	\$	#
Sunday, September 29, 2019	-	0
Saturday, September 28, 2019	-	0
Friday, September 27, 2019	2,356,799	11
Thursday, September 26, 2019	922,500	3
Wednesday, September 25, 2019	2,430,900	10
Tuesday, September 24, 2019	1,696,000	8
Monday, September 23, 2019	822,500	4
TOTAL	8,228,699	36

7 Day Sold Analysis

% Changed	\$	#
Prior Year	27%	39%
8 - 14 Days	8%	25%

