



4 WEEK REAL ESTATE MARKET REPORT

Tuesday, October 13, 2020

As of: Wednesday, October 14, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Tuesday, October 13, 2020

as of: 10/14/2020

Day 1	Tuesday, October 13, 2020
Day 2	Monday, October 12, 2020
Day 3	Sunday, October 11, 2020
Day 4	Saturday, October 10, 2020
Day 5	Friday, October 09, 2020
Day 6	Thursday, October 08, 2020
Day 7	Wednesday, October 07, 2020
Day 8	Tuesday, October 06, 2020
Day 9	Monday, October 05, 2020
Day 10	Sunday, October 04, 2020
Day 11	Saturday, October 03, 2020
Day 12	Friday, October 02, 2020
Day 13	Thursday, October 01, 2020
Day 14	Wednesday, September 30, 2020
Day 15	Tuesday, September 29, 2020
Day 16	Monday, September 28, 2020
Day 17	Sunday, September 27, 2020
Day 18	Saturday, September 26, 2020
Day 19	Friday, September 25, 2020
Day 20	Thursday, September 24, 2020
Day 21	Wednesday, September 23, 2020
Day 22	Tuesday, September 22, 2020
Day 23	Monday, September 21, 2020
Day 24	Sunday, September 20, 2020
Day 25	Saturday, September 19, 2020
Day 26	Friday, September 18, 2020
Day 27	Thursday, September 17, 2020
Day 28	Wednesday, September 16, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, October 13, 2020

Day 28: Wednesday, September 16, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF AUGUST 31, 2020: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

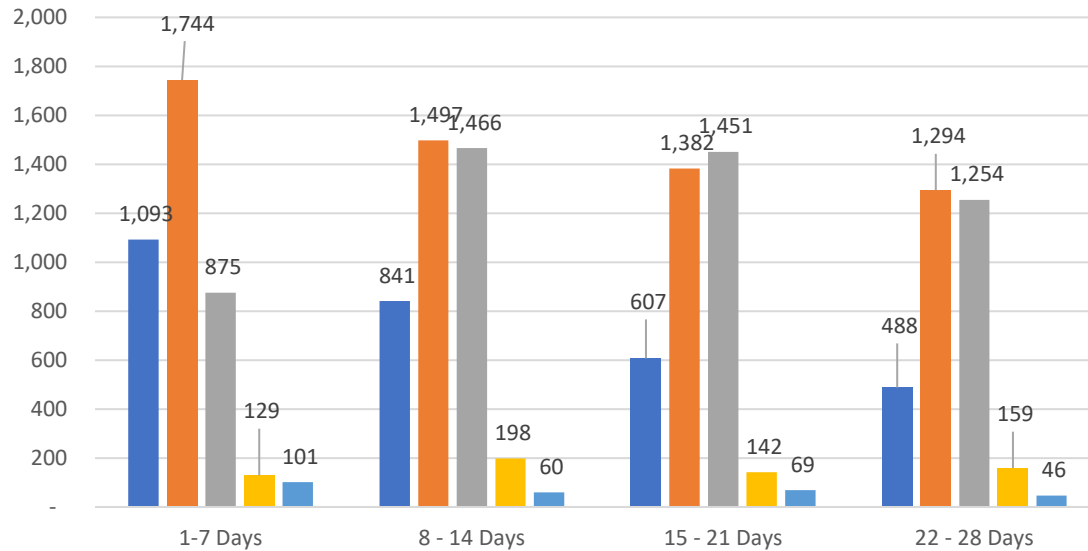


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, October 13, 2020

as of: 10/14/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	3,029	8,212
Pending	5,917	9,955
Sold*	5,046	6,260
Canceled	628	
Temp Off Market	276	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	173	6%
Price Increase	33	1%
Prices Decrease	103	2%
Back on Market*	73	12%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 13, 2020	35,785,636	91
Monday, October 12, 2020	14,405,978	31
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	6,869,085	11
Friday, October 09, 2020	141,855,272	378
Thursday, October 08, 2020	71,098,057	181
Wednesday, October 07, 2020	62,458,330	183
TOTAL	332,472,358	875

Closed prior year	\$	#
Sunday, October 13, 2019	1,600,500	6
Saturday, October 12, 2019	889,108	4
Friday, October 11, 2019	92,736,537	312
Thursday, October 10, 2019	53,736,310	160
Wednesday, October 09, 2019	32,459,477	100
Tuesday, October 08, 2019	40,917,627	125
Monday, October 07, 2019	62,842,660	184
TOTAL	285,182,219	891

7 Day Sold Analysis

% Changed	\$	#
Prior Year	17%	-2%
8 - 14 Days	-43%	-40%



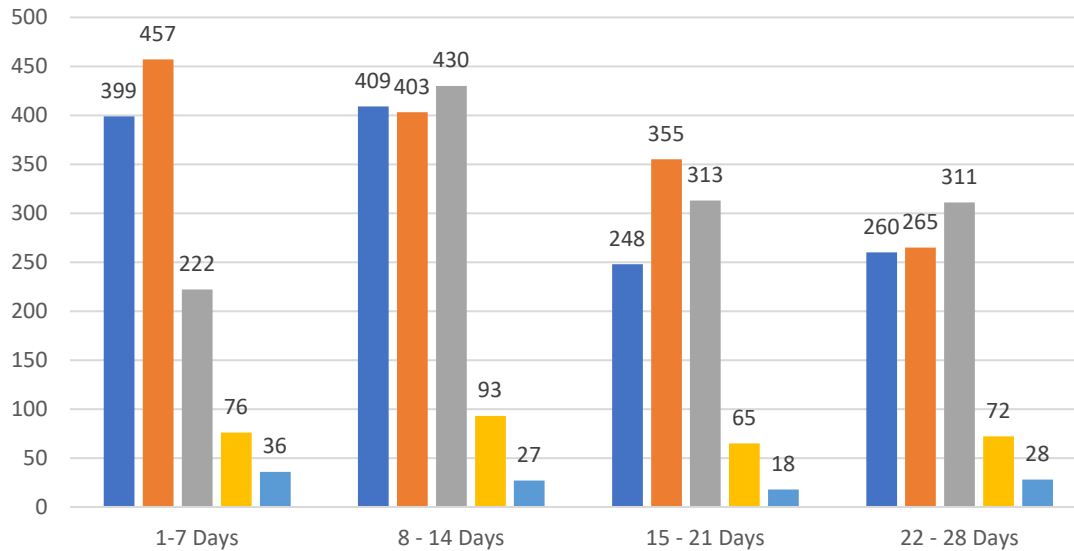


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, October 13, 2020

as of: 10/14/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		1,316	4,655
Pending		1,480	3,371
Sold*		1,276	1,929
Canceled		306	
Temp Off Market		109	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	40	3%
Price Increase	2	0%
Prices Decrease	42	3%
Back on Market*	17	6%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 13, 2020	6,426,298	27
Monday, October 12, 2020	2,022,400	6
Sunday, October 11, 2020	285,900	2
Saturday, October 10, 2020	-	0
Friday, October 09, 2020	28,508,950	94
Thursday, October 08, 2020	14,316,085	51
Wednesday, October 07, 2020	18,701,404	42
Total	70,261,037	222

Closed prior year	\$	#
Sunday, October 13, 2019	87,000	1
Saturday, October 12, 2019	154,500	2
Friday, October 11, 2019	13,492,150	51
Thursday, October 10, 2019	12,283,500	53
Wednesday, October 09, 2019	6,327,700	29
Tuesday, October 08, 2019	6,961,256	26
Monday, October 07, 2019	7,188,247	37
Total	46,494,353	199

7 Day Sold Analysis

% Changed	\$	#
Prior Year	51%	12%
8 - 14 Days	-46%	-58%



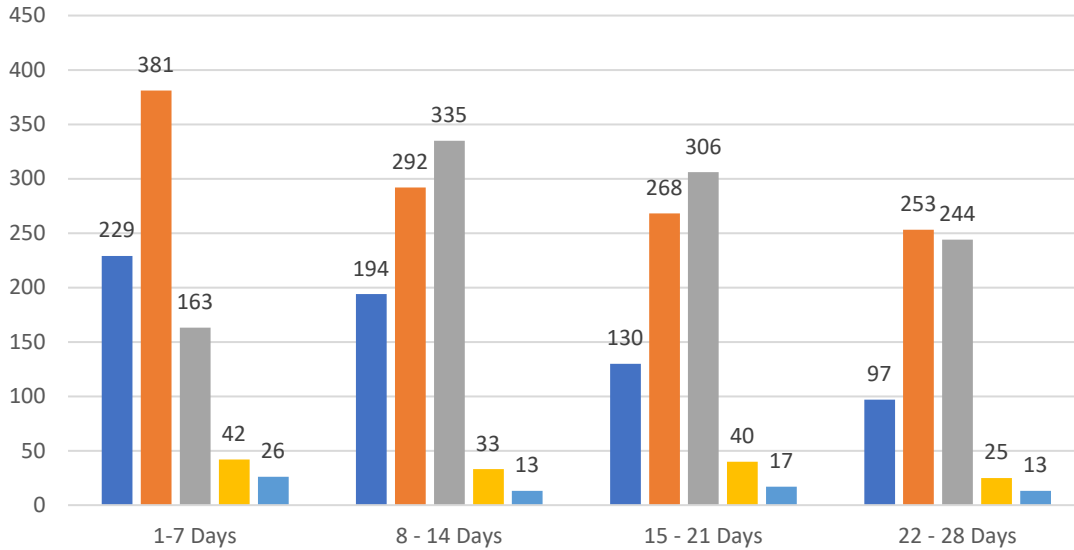


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, October 13, 2020

as of: 10/14/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	650	1,507
Pending	1,194	1,889
Sold*	1,048	1,466
Canceled	140	
Temp Off Market	69	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	35	5%
Price Increase	4	0%
Prices Decrease	34	3%
Back on Market*	22	16%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

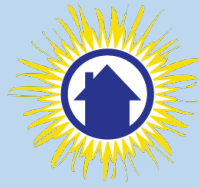
Closed in last 7 days	\$	#
Tuesday, October 13, 2020	8,992,900	18
Monday, October 12, 2020	2,475,950	6
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	3,456,000	5
Friday, October 09, 2020	35,477,709	81
Thursday, October 08, 2020	10,575,200	26
Wednesday, October 07, 2020	10,330,490	27
TOTAL	71,308,249	163

Closed prior year	\$	#
Sunday, October 13, 2019	202,000	1
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	20,908,265	70
Thursday, October 10, 2019	13,866,400	40
Wednesday, October 09, 2019	9,317,799	27
Tuesday, October 08, 2019	9,870,900	25
Monday, October 07, 2019	13,927,960	45
TOTAL	68,093,324	208

7 Day Sold Analysis

% Changed	\$	#
Prior Year	5%	-22%
8 - 14 Days	-50%	-51%



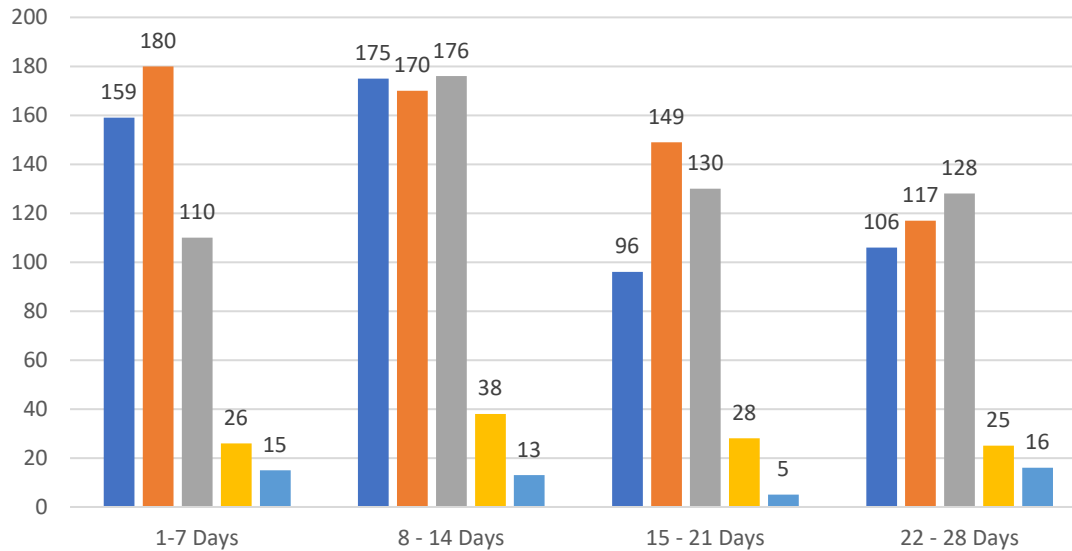


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, October 13, 2020

as of: 10/14/2020



TOTALS		
	4 Weeks	AS OF AUGUST 31, 2020
Active	536	1,749
Pending	616	1,199
Sold*	544	833
Canceled	117	
Temp Off Market	49	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	19	4%
Price Increase	1	0%
Prices Decrease	13	2%
Back on Market*	7	6%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 13, 2020	4,125,200	14
Monday, October 12, 2020	1,852,400	5
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	-	0
Friday, October 09, 2020	15,019,350	51
Thursday, October 08, 2020	5,605,300	22
Wednesday, October 07, 2020	7,580,900	18
TOTAL	34,183,150	110

Closed prior year	\$	#
Sunday, October 13, 2019	87,000	1
Saturday, October 12, 2019	69,500	1
Friday, October 11, 2019	9,047,650	27
Thursday, October 10, 2019	4,078,400	19
Wednesday, October 09, 2019	2,030,800	11
Tuesday, October 08, 2019	3,284,756	12
Monday, October 07, 2019	2,808,000	17
TOTAL	21,406,106	88

7 Day Sold Analysis

% Changed	\$	#
Prior Year	60%	25%
8 - 14 Days	-36%	-38%



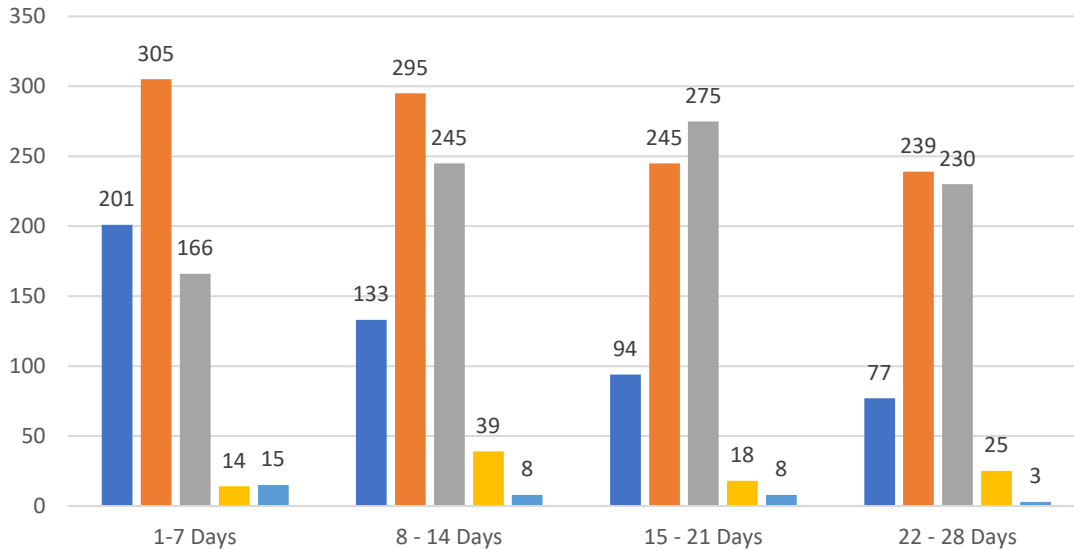


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, October 13, 2020

as of: 10/14/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		505	1,151
Pending		1,084	1,793
Sold*		916	1,239
Canceled		96	
Temp Off Market		34	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	27	5%
Price Increase	6	1%
Prices Decrease	12	1%
Back on Market*	10	10%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

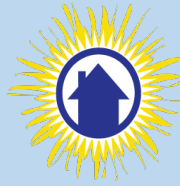
Closed in last 7 days	\$	#
Tuesday, October 13, 2020	3,490,256	13
Monday, October 12, 2020	1,398,340	5
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	-	0
Friday, October 09, 2020	20,524,109	73
Thursday, October 08, 2020	11,041,457	39
Wednesday, October 07, 2020	10,498,710	36
TOTAL	46,952,872	166

Closed prior year	\$	#
Sunday, October 13, 2019	-	0
Saturday, October 12, 2019	205,608	1
Friday, October 11, 2019	16,148,552	62
Thursday, October 10, 2019	5,906,409	25
Wednesday, October 09, 2019	3,293,360	14
Tuesday, October 08, 2019	5,400,490	21
Monday, October 07, 2019	5,950,910	24
TOTAL	36,905,329	147

7 Day Sold Analysis

% Changed	\$	#
Prior Year	27%	13%
8 - 14 Days	-32%	-32%



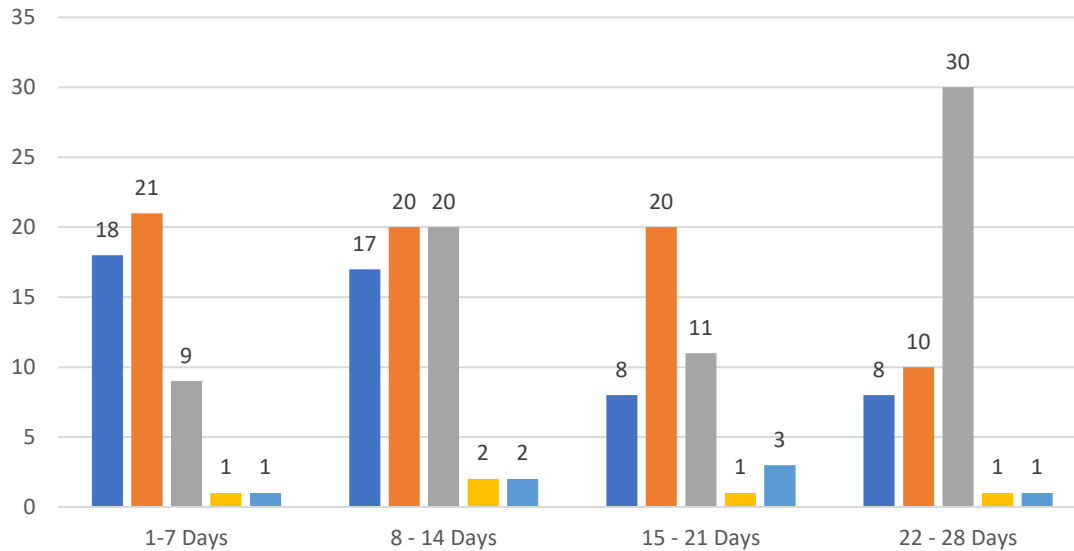


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, October 13, 2020

as of: 10/14/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	51	276
Pending	71	284
Sold*	70	135
Canceled	5	
Temp Off Market	7	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	3	6%
Price Increase	0	0%
Prices Decrease	3	4%
Back on Market*	0	0%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 13, 2020	64,000	1
Monday, October 12, 2020	-	0
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	-	0
Friday, October 09, 2020	533,400	4
Thursday, October 08, 2020	251,000	2
Wednesday, October 07, 2020	212,400	2
Total	1,060,800	9

Closed prior year	\$	#
Sunday, October 13, 2019	-	0
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	264,000	3
Thursday, October 10, 2019	264,000	2
Wednesday, October 09, 2019	115,000	2
Tuesday, October 08, 2019	280,000	3
Monday, October 07, 2019	37,500	1
Total	960,500	11

7 Day Sold Analysis

% Changed	\$	#
Prior Year	10%	-18%
8 - 14 Days	-53%	-55%

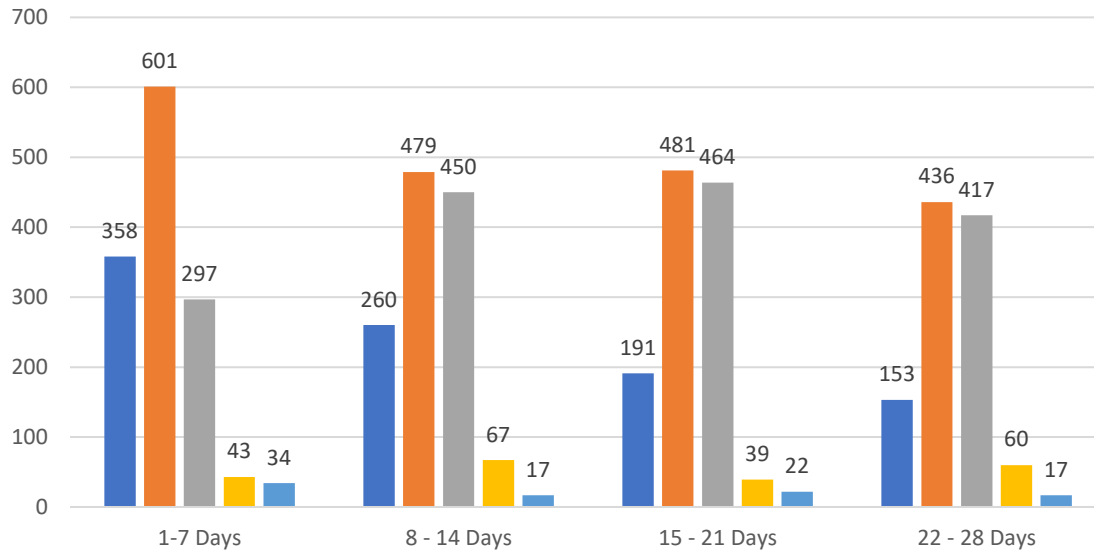




4 WEEK REAL ESTATE MARKET REPORT HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, October 13, 2020

as of: 10/14/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	962	2,394
Pending	1,997	3,489
Sold*	1,628	2,221
Canceled	209	
Temp Off Market	90	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	64	7%
Price Increase	6	0%
Prices Decrease	30	2%
Back on Market*	23	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 13, 2020	12,809,790	34
Monday, October 12, 2020	4,338,395	12
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	254,585	1
Friday, October 09, 2020	47,882,335	129
Thursday, October 08, 2020	22,816,228	61
Wednesday, October 07, 2020	17,345,980	60
TOTAL	105,447,313	297

Closed prior year	\$	#
Sunday, October 13, 2019	250,000	1
Saturday, October 12, 2019	683,500	3
Friday, October 11, 2019	31,332,381	113
Thursday, October 10, 2019	14,634,939	48
Wednesday, October 09, 2019	10,293,023	32
Tuesday, October 08, 2019	11,677,625	43
Monday, October 07, 2019	27,143,411	78
TOTAL	96,014,879	318

7 Day Sold Analysis

% Changed	\$	#
Prior Year	10%	-7%
8 - 14 Days	-36%	-34%



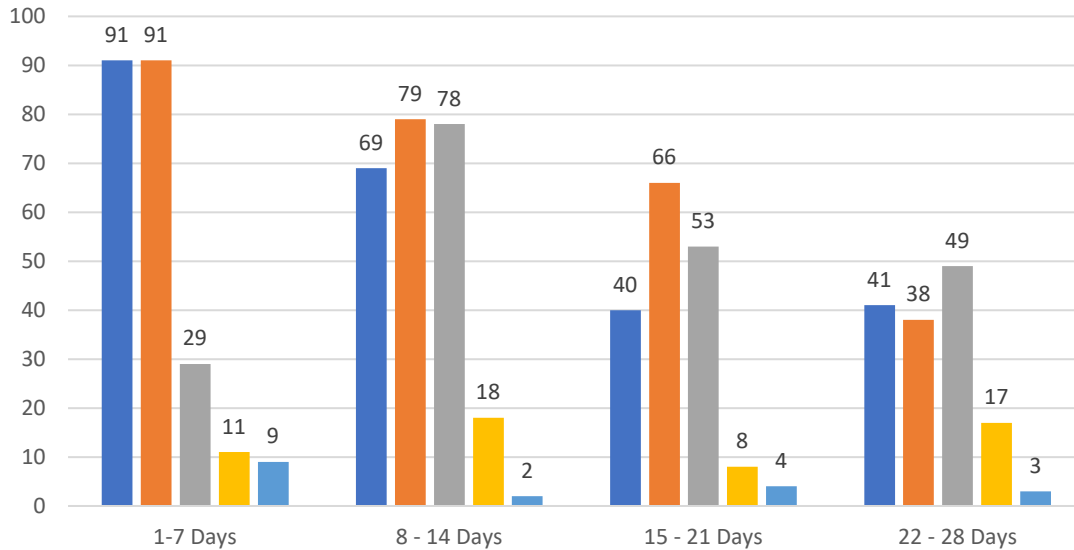


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, October 13, 2020

as of: 10/14/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	241	834
Pending	274	959
Sold*	209	588
Canceled	54	
Temp Off Market	18	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	6	2%
Price Increase	0	0%
Prices Decrease	13	6%
Back on Market*	4	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 13, 2020	824,400	4
Monday, October 12, 2020	-	0
Sunday, October 11, 2020	115,000	1
Saturday, October 10, 2020	-	0
Friday, October 09, 2020	2,078,000	14
Thursday, October 08, 2020	712,285	5
Wednesday, October 07, 2020	2,101,000	5
Total	5,830,685	29

Closed prior year	\$	#
Sunday, October 13, 2019	-	0
Saturday, October 12, 2019	85,000	1
Friday, October 11, 2019	1,552,500	12
Thursday, October 10, 2019	2,460,800	13
Wednesday, October 09, 2019	794,000	7
Tuesday, October 08, 2019	513,000	3
Monday, October 07, 2019	915,000	7
Total	6,320,300	43

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-8%	-33%
8 - 14 Days	-64%	-84%



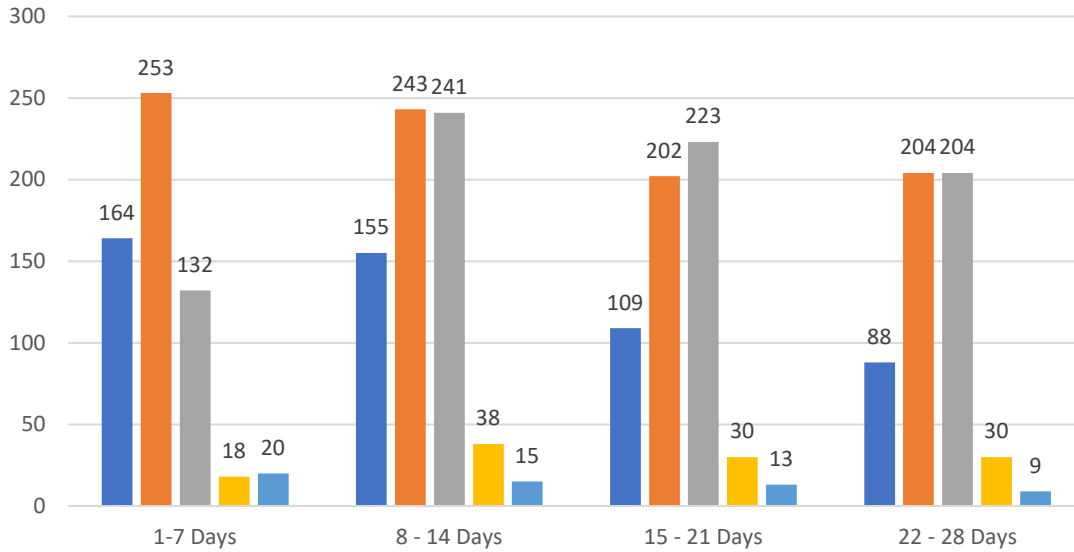


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, October 13, 2020

as of: 10/14/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		516	1,794
Pending		902	1,590
Sold*		800	308
Canceled		116	
Temp Off Market		57	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	22	4%
Price Increase	2	0%
Prices Decrease	16	2%
Back on Market*	11	9%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 13, 2020	5,252,200	14
Monday, October 12, 2020	5,166,293	5
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	2,107,500	1
Friday, October 09, 2020	20,724,869	52
Thursday, October 08, 2020	18,288,872	30
Wednesday, October 07, 2020	10,869,585	30
TOTAL	62,409,319	132

Closed prior year	\$	#
Sunday, October 13, 2019	433,500	2
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	15,939,839	46
Thursday, October 10, 2019	11,893,700	30
Wednesday, October 09, 2019	6,874,445	19
Tuesday, October 08, 2019	10,293,491	27
Monday, October 07, 2019	7,823,338	18
TOTAL	53,258,313	142

7 Day Sold Analysis

% Changed	\$	#
Prior Year	17%	-7%
8 - 14 Days	-42%	-45%



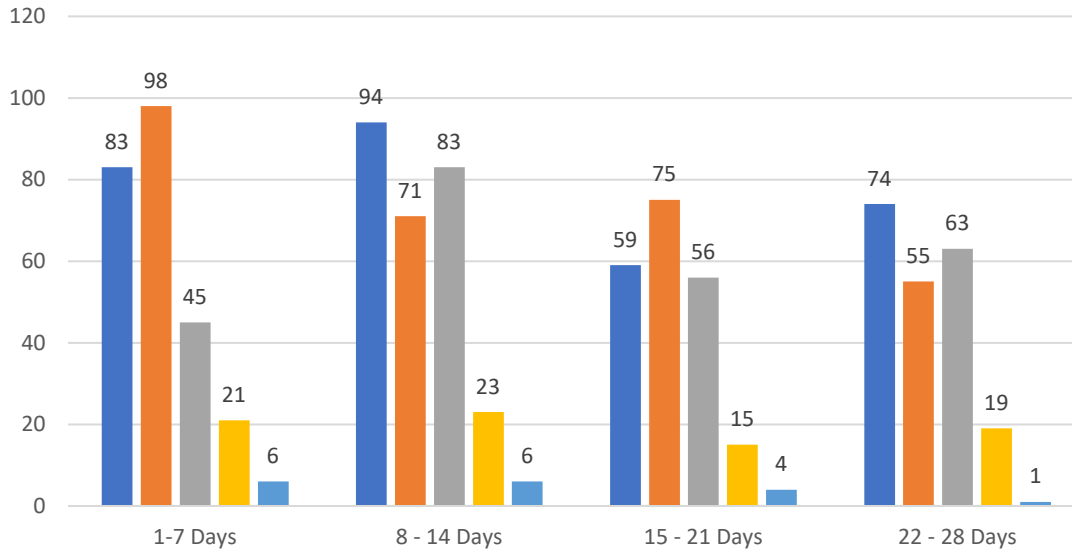


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, October 13, 2020

as of: 10/14/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	310	1,153
Pending	299	579
Sold*	247	135
Canceled	78	
Temp Off Market	17	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	10	3%
Price Increase	0	0%
Prices Decrease	8	3%
Back on Market*	4	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 13, 2020	1,043,898	5
Monday, October 12, 2020	170,000	1
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	-	0
Friday, October 09, 2020	7,802,400	14
Thursday, October 08, 2020	6,044,000	15
Wednesday, October 07, 2020	6,503,000	10
TOTAL	21,563,298	45

Closed prior year	\$	#
Sunday, October 13, 2019	-	0
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	1,575,000	6
Thursday, October 10, 2019	4,577,300	14
Wednesday, October 09, 2019	1,749,000	3
Tuesday, October 08, 2019	2,289,500	5
Monday, October 07, 2019	2,941,750	9
TOTAL	13,132,550	37

7 Day Sold Analysis

% Changed	\$	#
Prior Year	64%	22%
8 - 14 Days	-39%	-46%



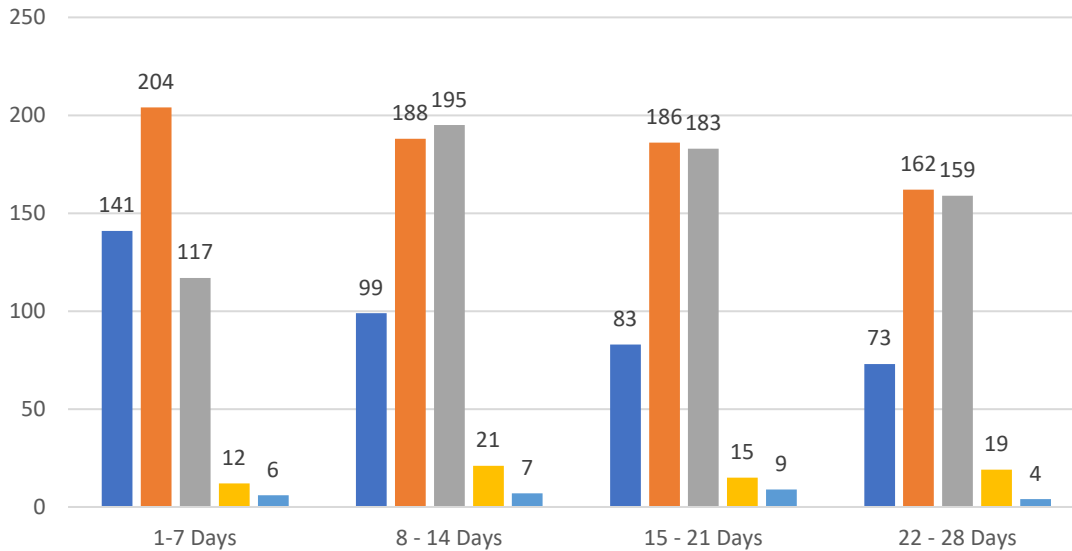


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, October 13, 2020

as of: 10/14/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		396	1,366
Pending		740	1,194
Sold*		654	1,026
Canceled		67	
Temp Off Market		26	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	25	6%
Price Increase	15	2%
Prices Decrease	11	2%
Back on Market*	7	10%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 13, 2020	5,240,490	12
Monday, October 12, 2020	1,027,000	3
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	1,051,000	4
Friday, October 09, 2020	17,246,250	43
Thursday, October 08, 2020	8,376,300	25
Wednesday, October 07, 2020	13,413,565	30
TOTAL	46,354,605	117

Closed prior year	\$	#
Sunday, October 13, 2019	715,000	2
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	8,407,500	21
Thursday, October 10, 2019	7,434,862	17
Wednesday, October 09, 2019	2,680,850	8
Tuesday, October 08, 2019	3,675,121	9
Monday, October 07, 2019	7,997,041	19
TOTAL	30,910,374	76

7 Day Sold Analysis

% Changed	\$	#
Prior Year	50%	54%
8 - 14 Days	-55%	-40%



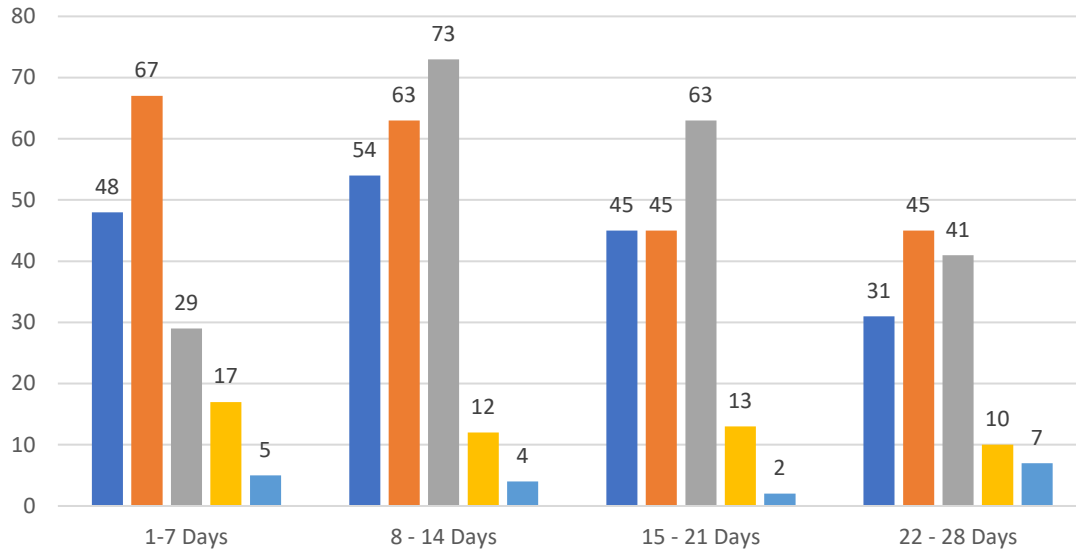


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, October 13, 2020

as of: 10/14/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	178	643
Pending	220	350
Sold*	206	238
Canceled	52	
Temp Off Market	18	

Market Changes	10/13/2020	% 4 Weeks Active
New Listings	2	1%
Price Increase	1	0%
Prices Decrease	5	2%
Back on Market*	2	4%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 13, 2020	368,800	3
Monday, October 12, 2020	-	0
Sunday, October 11, 2020	170,900	1
Saturday, October 10, 2020	-	0
Friday, October 09, 2020	3,075,800	11
Thursday, October 08, 2020	1,703,500	7
Wednesday, October 07, 2020	2,304,104	7
Total	7,623,104	29

Closed prior year	\$	#
Sunday, October 13, 2019	-	0
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	1,053,000	3
Thursday, October 10, 2019	903,000	5
Wednesday, October 09, 2019	1,638,900	6
Tuesday, October 08, 2019	594,000	3
Monday, October 07, 2019	485,997	3
Total	4,674,897	20

7 Day Sold Analysis

% Changed	\$	#
Prior Year	63%	45%
8 - 14 Days	-65%	-60%

