# 4 WEEK REAL ESTATE MARKET REPORT

**Wednesday, October 14, 2020**

*As of: Thursday, October 15, 2020*

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Report Breakdown</td>
</tr>
<tr>
<td>2</td>
<td>Cumulative Tampa Bay Report - Single Family Home</td>
</tr>
<tr>
<td>3</td>
<td>Cumulative Tampa Bay Report - Condominium</td>
</tr>
<tr>
<td>4</td>
<td>Pinellas County - Single Family Home</td>
</tr>
<tr>
<td>5</td>
<td>Pinellas County - Condominium</td>
</tr>
<tr>
<td>6</td>
<td>Pasco County - Single Family Home</td>
</tr>
<tr>
<td>7</td>
<td>Pasco County - Condominium</td>
</tr>
<tr>
<td>8</td>
<td>Hillsborough County - Single Family Home</td>
</tr>
<tr>
<td>9</td>
<td>Hillsborough County - Condominium</td>
</tr>
<tr>
<td>10</td>
<td>Sarasota County - Single Family Home</td>
</tr>
<tr>
<td>11</td>
<td>Sarasota County - Condominium</td>
</tr>
<tr>
<td>12</td>
<td>Manatee County - Single Family Home</td>
</tr>
<tr>
<td>13</td>
<td>Manatee County - Condominium</td>
</tr>
<tr>
<td>Day 1</td>
<td>Wednesday, October 14, 2020</td>
</tr>
<tr>
<td>Day 2</td>
<td>Tuesday, October 13, 2020</td>
</tr>
<tr>
<td>Day 3</td>
<td>Monday, October 12, 2020</td>
</tr>
<tr>
<td>Day 4</td>
<td>Sunday, October 11, 2020</td>
</tr>
<tr>
<td>Day 5</td>
<td>Saturday, October 10, 2020</td>
</tr>
<tr>
<td>Day 6</td>
<td>Friday, October 09, 2020</td>
</tr>
<tr>
<td>Day 7</td>
<td>Thursday, October 08, 2020</td>
</tr>
<tr>
<td>Day 8</td>
<td>Wednesday, October 07, 2020</td>
</tr>
<tr>
<td>Day 9</td>
<td>Tuesday, October 06, 2020</td>
</tr>
<tr>
<td>Day 10</td>
<td>Monday, October 05, 2020</td>
</tr>
<tr>
<td>Day 11</td>
<td>Sunday, October 04, 2020</td>
</tr>
<tr>
<td>Day 12</td>
<td>Saturday, October 03, 2020</td>
</tr>
<tr>
<td>Day 13</td>
<td>Friday, October 02, 2020</td>
</tr>
<tr>
<td>Day 14</td>
<td>Thursday, October 01, 2020</td>
</tr>
<tr>
<td>Day 15</td>
<td>Wednesday, September 30, 2020</td>
</tr>
<tr>
<td>Day 16</td>
<td>Tuesday, September 29, 2020</td>
</tr>
<tr>
<td>Day 17</td>
<td>Monday, September 28, 2020</td>
</tr>
<tr>
<td>Day 18</td>
<td>Sunday, September 27, 2020</td>
</tr>
<tr>
<td>Day 19</td>
<td>Saturday, September 26, 2020</td>
</tr>
<tr>
<td>Day 20</td>
<td>Friday, September 25, 2020</td>
</tr>
<tr>
<td>Day 21</td>
<td>Thursday, September 24, 2020</td>
</tr>
<tr>
<td>Day 22</td>
<td>Wednesday, September 23, 2020</td>
</tr>
<tr>
<td>Day 23</td>
<td>Tuesday, September 22, 2020</td>
</tr>
<tr>
<td>Day 24</td>
<td>Monday, September 21, 2020</td>
</tr>
<tr>
<td>Day 25</td>
<td>Sunday, September 20, 2020</td>
</tr>
<tr>
<td>Day 26</td>
<td>Saturday, September 19, 2020</td>
</tr>
<tr>
<td>Day 27</td>
<td>Friday, September 18, 2020</td>
</tr>
<tr>
<td>Day 28</td>
<td>Thursday, September 17, 2020</td>
</tr>
</tbody>
</table>

**REPORT BREAKDOWN**

**GRAPH:**
- Active - Newly listed during the date range
- Pending - Status changed to 'pending' during the date range
- Sold - Closed during the date range
- Canceled - Canceled during the date range
- Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

| Day 1 | Wednesday, October 14, 2020 |
| Day 28 | Thursday, September 17, 2020 |

**TOTALS:**
- **4 Weeks:** The summation of each date range (Day 1 - Day 28)
- **AS OF AUGUST 31, 2020:** The total at month end

**NOTE:** Sold = Total sold in the month

**Market Changes**
- Day 1’s New Listings, Price Increase, Price Decreases and Back on Market

**7 Day Sold Comparison**
- Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

**7 Day Sold Analysis**
- % Changed: The variance in amount and volume between day 1 - day 7 and:
  - Prior Year
  - Day 8 - Day 14
4 WEEK REAL ESTATE MARKET REPORT
TAMPA BAY - SINGLE FAMILY HOMES
Wednesday, October 14, 2020

**Market Changes**

<table>
<thead>
<tr>
<th></th>
<th>10/14/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>210</td>
<td>7%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>21</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>117</td>
<td>2%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>65</td>
<td>10%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, October 14, 2020</td>
<td>31,806,814</td>
<td>78</td>
</tr>
<tr>
<td>Tuesday, October 13, 2020</td>
<td>69,998,443</td>
<td>179</td>
</tr>
<tr>
<td>Monday, October 12, 2020</td>
<td>25,110,414</td>
<td>50</td>
</tr>
<tr>
<td>Sunday, October 11, 2020</td>
<td>145,000</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, October 10, 2020</td>
<td>9,975,085</td>
<td>19</td>
</tr>
<tr>
<td>Friday, October 09, 2020</td>
<td>143,036,617</td>
<td>381</td>
</tr>
<tr>
<td>Thursday, October 08, 2020</td>
<td>71,098,057</td>
<td>181</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>351,170,430</td>
<td>889</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>49%</td>
<td>18%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-16%</td>
<td>-17%</td>
</tr>
</tbody>
</table>

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Source: Stellar MLS
4 WEEK REAL ESTATE MARKET REPORT
TAMPA BAY - CONDOMINIUM
Wednesday, October 14, 2020

**Market Changes**

<table>
<thead>
<tr>
<th>10/14/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>81</td>
</tr>
<tr>
<td>Price Increase</td>
<td>4</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>40</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>16</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

**Closed in last 7 days**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, October 14, 2020</td>
<td>6,829,000</td>
<td>16</td>
</tr>
<tr>
<td>Tuesday, October 13, 2020</td>
<td>9,756,703</td>
<td>43</td>
</tr>
<tr>
<td>Monday, October 12, 2020</td>
<td>3,647,900</td>
<td>13</td>
</tr>
<tr>
<td>Sunday, October 11, 2020</td>
<td>285,900</td>
<td>2</td>
</tr>
<tr>
<td>Saturday, October 10, 2020</td>
<td>399,000</td>
<td>2</td>
</tr>
<tr>
<td>Friday, October 09, 2020</td>
<td>28,893,450</td>
<td>95</td>
</tr>
<tr>
<td>Thursday, October 08, 2020</td>
<td>14,316,085</td>
<td>51</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>64,128,038</strong></td>
<td><strong>222</strong></td>
</tr>
</tbody>
</table>

**Closed prior year**

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monday, October 14, 2019</td>
<td>3,327,800</td>
<td>19</td>
</tr>
<tr>
<td>Sunday, October 13, 2019</td>
<td>87,000</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, October 12, 2019</td>
<td>154,500</td>
<td>2</td>
</tr>
<tr>
<td>Friday, October 11, 2019</td>
<td>13,492,150</td>
<td>51</td>
</tr>
<tr>
<td>Thursday, October 10, 2019</td>
<td>12,283,500</td>
<td>53</td>
</tr>
<tr>
<td>Wednesday, October 09, 2019</td>
<td>6,327,700</td>
<td>29</td>
</tr>
<tr>
<td>Tuesday, October 08, 2019</td>
<td>6,961,256</td>
<td>26</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>42,633,906</strong></td>
<td><strong>181</strong></td>
</tr>
</tbody>
</table>

**% Changed**

<table>
<thead>
<tr>
<th>8 - 14 Days</th>
<th>%</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>50%</td>
<td>23%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-34%</td>
<td>-41%</td>
</tr>
</tbody>
</table>

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Source: Stellar MLS
4 WEEK REAL ESTATE MARKET REPORT
PINELLAS COUNTY - SINGLE FAMILY HOMES
Wednesday, October 14, 2020

as of: 10/15/2020

**Market Changes 10/14/2020 % 4 Weeks Active**

| New Listings | 42 | 6% |
| Price Increase | 4 | 0% |
| Prices Decrease | 39 | 4% |
| Back on Market* | 19 | 13% |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>34%</td>
<td>-2%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-20%</td>
<td>-27%</td>
</tr>
</tbody>
</table>

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, October 14, 2020</td>
<td>7,478,900</td>
<td>17</td>
</tr>
<tr>
<td>Tuesday, October 13, 2020</td>
<td>16,553,635</td>
<td>32</td>
</tr>
<tr>
<td>Monday, October 12, 2020</td>
<td>3,339,450</td>
<td>9</td>
</tr>
<tr>
<td>Sunday, October 11, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, October 10, 2020</td>
<td>4,576,000</td>
<td>7</td>
</tr>
<tr>
<td>Friday, October 09, 2020</td>
<td>35,477,709</td>
<td>81</td>
</tr>
<tr>
<td>Thursday, October 08, 2020</td>
<td>10,575,200</td>
<td>26</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>78,000,894</td>
<td>172</td>
</tr>
</tbody>
</table>

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Source: Stellar MLS
4 WEEK REAL ESTATE MARKET REPORT
PINELLAS COUNTY - CONDOMINIUM
Wednesday, October 14, 2020

**Market Changes**

<table>
<thead>
<tr>
<th>10/14/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>37</td>
</tr>
<tr>
<td>Price Increase</td>
<td>1</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>20</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>7</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, October 14, 2020</td>
<td>3,924,000</td>
<td>6</td>
</tr>
<tr>
<td>Tuesday, October 13, 2020</td>
<td>5,028,805</td>
<td>18</td>
</tr>
<tr>
<td>Monday, October 12, 2020</td>
<td>2,144,400</td>
<td>7</td>
</tr>
<tr>
<td>Sunday, October 11, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, October 10, 2020</td>
<td>110,000</td>
<td>1</td>
</tr>
<tr>
<td>Friday, October 09, 2020</td>
<td>15,019,350</td>
<td>51</td>
</tr>
<tr>
<td>Thursday, October 08, 2020</td>
<td>5,605,300</td>
<td>22</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>53%</td>
<td>27%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-17%</td>
<td>-17%</td>
</tr>
</tbody>
</table>

**TOTALS**

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>AS OF AUGUST 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>549</td>
<td>1,749</td>
</tr>
<tr>
<td>Pending</td>
<td>616</td>
<td>1,199</td>
</tr>
<tr>
<td>Sold*</td>
<td>537</td>
<td>833</td>
</tr>
<tr>
<td>Canceled</td>
<td>120</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>46</td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March

4 WEEK REAL ESTATE MARKET REPORT
PASCO COUNTY - SINGLE FAMILY HOMES
Wednesday, October 14, 2020

as of: 10/15/2020

Total sales in March

$4,338,214      14  $1,844,140
$8,689,985      30 -
$2,698,340      9  $205,608
$145,000         1 $16,148,552
$250,000         1 $5,906,409
$20,789,109    74 $3,293,360
$11,041,457    39 $5,400,490
$47,952,105   168 $32,798,559

7 Day Sold Comparison

7 Day Sold Analysis

% Changed

Prior Year 46% 28%
8 - 14 Days -11% -12%

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Source: Stellar MLS
**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, October 14, 2020</td>
<td>213,500</td>
<td>1</td>
</tr>
<tr>
<td>Tuesday, October 13, 2020</td>
<td>160,000</td>
<td>2</td>
</tr>
<tr>
<td>Monday, October 12, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Sunday, October 11, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, October 10, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, October 09, 2020</td>
<td>533,400</td>
<td>4</td>
</tr>
<tr>
<td>Thursday, October 08, 2020</td>
<td>251,000</td>
<td>2</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>12%</td>
<td>-18%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-25%</td>
<td>-40%</td>
</tr>
</tbody>
</table>

**TOTALS**

<table>
<thead>
<tr>
<th>4 Weeks</th>
<th>AS OF AUGUST 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>53</td>
</tr>
<tr>
<td>Pending</td>
<td>67</td>
</tr>
<tr>
<td>Sold</td>
<td>67</td>
</tr>
<tr>
<td>Canceled</td>
<td>5</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>6</td>
</tr>
</tbody>
</table>

**Market Changes**

<table>
<thead>
<tr>
<th>10/14/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>2</td>
</tr>
<tr>
<td>Price Increase</td>
<td>0</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>0</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>2</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*
4 WEEK REAL ESTATE MARKET REPORT
HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES
Wednesday, October 14, 2020

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, October 14, 2020</td>
<td>7,392,500</td>
<td>21</td>
</tr>
<tr>
<td>Tuesday, October 13, 2020</td>
<td>23,066,788</td>
<td>67</td>
</tr>
<tr>
<td>Monday, October 12, 2020</td>
<td>7,030,645</td>
<td>18</td>
</tr>
<tr>
<td>Sunday, October 11, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, October 10, 2020</td>
<td>1,162,585</td>
<td>4</td>
</tr>
<tr>
<td>Friday, October 09, 2020</td>
<td>48,231,007</td>
<td>130</td>
</tr>
<tr>
<td>Thursday, October 08, 2020</td>
<td>22,816,228</td>
<td>61</td>
</tr>
</tbody>
</table>

Total: 109,699,753 301

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monday, October 14, 2019</td>
<td>3,842,500</td>
<td>15</td>
</tr>
<tr>
<td>Sunday, October 13, 2019</td>
<td>250,000</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, October 12, 2019</td>
<td>683,500</td>
<td>3</td>
</tr>
<tr>
<td>Friday, October 11, 2019</td>
<td>31,332,381</td>
<td>113</td>
</tr>
<tr>
<td>Thursday, October 10, 2019</td>
<td>14,634,939</td>
<td>48</td>
</tr>
<tr>
<td>Wednesday, October 09, 2019</td>
<td>10,293,023</td>
<td>32</td>
</tr>
<tr>
<td>Tuesday, October 08, 2019</td>
<td>11,677,625</td>
<td>43</td>
</tr>
</tbody>
</table>

Total: 72,713,968 255

**Market Changes**

<table>
<thead>
<tr>
<th>10/14/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>62</td>
</tr>
<tr>
<td>Price Increase</td>
<td>8</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>29</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>17</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

**Totals**

<table>
<thead>
<tr>
<th>4 Weeks</th>
<th>AS OF AUGUST 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>963</td>
</tr>
<tr>
<td>Pending</td>
<td>2,002</td>
</tr>
<tr>
<td>Sold*</td>
<td>1,617</td>
</tr>
<tr>
<td>Canceled</td>
<td>209</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>93</td>
</tr>
</tbody>
</table>

*Total sales in March*
4 WEEK REAL ESTATE MARKET REPORT
HILLSBOROUGH COUNTY - CONDOMINIUM
Wednesday, October 14, 2020

as of: 10/15/2020

TOTALS
4 Weeks AS OF AUGUST 31, 2020
Active 241 834
Pending 287 959
Sold* 212 588
Canceled 52 17
Temp Off Market 48 8

*Total sales in March

Market Changes 10/14/2020 % 4 Weeks Active
New Listings 16 7%
Price Increase 1 0%
Prices Decrease 6 3%
Back on Market* 1 2%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, October 14, 2020</td>
<td>1,151,000</td>
<td>3</td>
</tr>
<tr>
<td>Tuesday, October 13, 2020</td>
<td>1,225,900</td>
<td>8</td>
</tr>
<tr>
<td>Monday, October 12, 2020</td>
<td>647,000</td>
<td>3</td>
</tr>
<tr>
<td>Sunday, October 11, 2020</td>
<td>115,000</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, October 10, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, October 09, 2020</td>
<td>2,078,000</td>
<td>14</td>
</tr>
<tr>
<td>Thursday, October 08, 2020</td>
<td>712,285</td>
<td>5</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>5,929,185</td>
<td>34</td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

% Changed
8 - 14 Days -58% -73%

% Changed

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monday, October 14, 2019</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Sunday, October 13, 2019</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, October 12, 2019</td>
<td>85,000</td>
<td>1</td>
</tr>
<tr>
<td>Friday, October 11, 2019</td>
<td>1,552,500</td>
<td>12</td>
</tr>
<tr>
<td>Thursday, October 10, 2019</td>
<td>2,460,800</td>
<td>13</td>
</tr>
<tr>
<td>Wednesday, October 09, 2019</td>
<td>794,000</td>
<td>7</td>
</tr>
<tr>
<td>Tuesday, October 08, 2019</td>
<td>513,000</td>
<td>3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>5,405,300</td>
<td>36</td>
</tr>
</tbody>
</table>

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Source: Stellar MLS
4 WEEK REAL ESTATE MARKET REPORT
SARASOTA COUNTY - SINGLE FAMILY HOMES
Wednesday, October 14, 2020

as of: 10/15/2020

**Market Changes**

<table>
<thead>
<tr>
<th>10/14/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>40</td>
</tr>
<tr>
<td>Price Increase</td>
<td>1</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>19</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>16</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, October 14, 2020</td>
<td>5,214,700</td>
<td>11</td>
</tr>
<tr>
<td>Tuesday, October 13, 2020</td>
<td>9,452,545</td>
<td>25</td>
</tr>
<tr>
<td>Monday, October 12, 2020</td>
<td>7,691,193</td>
<td>7</td>
</tr>
<tr>
<td>Sunday, October 11, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, October 10, 2020</td>
<td>2,350,500</td>
<td>2</td>
</tr>
<tr>
<td>Friday, October 09, 2020</td>
<td>21,292,542</td>
<td>53</td>
</tr>
<tr>
<td>Thursday, October 08, 2020</td>
<td>18,288,872</td>
<td>30</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>38%</td>
<td>-1%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-16%</td>
<td>-27%</td>
</tr>
</tbody>
</table>

**TOTALS**

<table>
<thead>
<tr>
<th>4 Weeks</th>
<th>AS OF AUGUST 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>511</td>
</tr>
<tr>
<td>Pending</td>
<td>914</td>
</tr>
<tr>
<td>Sold*</td>
<td>796</td>
</tr>
<tr>
<td>Canceled</td>
<td>117</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>56</td>
</tr>
</tbody>
</table>

*Total sales in March
4 WEEK REAL ESTATE MARKET REPORT
SARASOTA COUNTY - CONDOMINIUM
Wednesday, October 14, 2020

as of: 10/15/2020

4 Weeks
322
285
244
78
18
*Total sales in March

10/14/2020
19
6%
1
0%
10
4%
5
6%

Condominium
Sarasota

1,202,000      4 226,000
70%
43%

1,448,898      6 -
8 - 14 Days
-39%
-27%

856,500         3 -
856,500
-                  0 1,575,000
-                  0 4,577,300

8,186,900      15 1,749,000
6,044,000      15 2,289,500
17,738,298      43 10,416,800
6,044,000      15 2,289,500

30

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, October 14, 2020</td>
<td>1,202,000</td>
<td>4</td>
</tr>
<tr>
<td>Tuesday, October 13, 2020</td>
<td>1,448,898</td>
<td>6</td>
</tr>
<tr>
<td>Monday, October 12, 2020</td>
<td>856,500</td>
<td>3</td>
</tr>
<tr>
<td>Sunday, October 11, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, October 10, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, October 09, 2020</td>
<td>8,186,900</td>
<td>15</td>
</tr>
<tr>
<td>Thursday, October 08, 2020</td>
<td>6,044,000</td>
<td>15</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>17,738,298</td>
<td>43</td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>70%</td>
<td>43%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-39%</td>
<td>-27%</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
MANATEE COUNTY - SINGLE FAMILY HOMES
Wednesday, October 14, 2020

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, October 14, 2020</td>
<td>7,382,500</td>
<td>15</td>
</tr>
<tr>
<td>Tuesday, October 13, 2020</td>
<td>12,235,490</td>
<td>25</td>
</tr>
<tr>
<td>Monday, October 12, 2020</td>
<td>4,350,786</td>
<td>7</td>
</tr>
<tr>
<td>Sunday, October 11, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, October 10, 2020</td>
<td>1,636,000</td>
<td>5</td>
</tr>
<tr>
<td>Friday, October 09, 2020</td>
<td>17,246,250</td>
<td>43</td>
</tr>
<tr>
<td>Thursday, October 08, 2020</td>
<td>8,376,300</td>
<td>25</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>51,227,326</td>
<td>120</td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>104%</td>
<td>90%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-28%</td>
<td>-13%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>25,132,896</td>
<td>63</td>
</tr>
</tbody>
</table>

Market Changes 10/14/2020 % 4 Weeks Active

<table>
<thead>
<tr>
<th></th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>30</td>
<td>7%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>2</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>11</td>
<td>2%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>4</td>
<td>6%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

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Source: Stellar MLS
### 4 WEEK REAL ESTATE MARKET REPORT
**MANATEE COUNTY - CONDOMINIUM**

*Wednesday, October 14, 2020*

**as of: 10/15/2020**

#### Market Changes

<table>
<thead>
<tr>
<th>10/14/2020</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>7</td>
</tr>
<tr>
<td>Price Increase</td>
<td>1</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>4</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>1</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

#### Totals

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>AS OF AUGUST 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>173</td>
<td>643</td>
</tr>
<tr>
<td>Pending</td>
<td>221</td>
<td>350</td>
</tr>
<tr>
<td>Sold*</td>
<td>210</td>
<td>238</td>
</tr>
<tr>
<td>Canceled</td>
<td>48</td>
<td>18</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>18</td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March*

#### 7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wednesday, October 14, 2020</td>
<td>338,500</td>
<td>2</td>
</tr>
<tr>
<td>Tuesday, October 13, 2020</td>
<td>1,893,100</td>
<td>9</td>
</tr>
<tr>
<td>Monday, October 12, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Sunday, October 11, 2020</td>
<td>170,900</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, October 10, 2020</td>
<td>289,000</td>
<td>1</td>
</tr>
<tr>
<td>Friday, October 09, 2020</td>
<td>3,075,800</td>
<td>11</td>
</tr>
<tr>
<td>Thursday, October 08, 2020</td>
<td>1,703,500</td>
<td>7</td>
</tr>
</tbody>
</table>

**7,470,800**  **31**

#### 7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>49%</td>
<td>48%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-50%</td>
<td>-35%</td>
</tr>
</tbody>
</table>

**5,022,900**  **21**

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www.pinellasrealtor.org

Source: Stellar MLS