



4 WEEK REAL ESTATE MARKET REPORT

Tuesday, October 20, 2020

As of: Wednesday, October 21, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Tuesday, October 20, 2020

as of: 10/21/2020

Day 1	Tuesday, October 20, 2020
Day 2	Monday, October 19, 2020
Day 3	Sunday, October 18, 2020
Day 4	Saturday, October 17, 2020
Day 5	Friday, October 16, 2020
Day 6	Thursday, October 15, 2020
Day 7	Wednesday, October 14, 2020
Day 8	Tuesday, October 13, 2020
Day 9	Monday, October 12, 2020
Day 10	Sunday, October 11, 2020
Day 11	Saturday, October 10, 2020
Day 12	Friday, October 09, 2020
Day 13	Thursday, October 08, 2020
Day 14	Wednesday, October 07, 2020
Day 15	Tuesday, October 06, 2020
Day 16	Monday, October 05, 2020
Day 17	Sunday, October 04, 2020
Day 18	Saturday, October 03, 2020
Day 19	Friday, October 02, 2020
Day 20	Thursday, October 01, 2020
Day 21	Wednesday, September 30, 2020
Day 22	Tuesday, September 29, 2020
Day 23	Monday, September 28, 2020
Day 24	Sunday, September 27, 2020
Day 25	Saturday, September 26, 2020
Day 26	Friday, September 25, 2020
Day 27	Thursday, September 24, 2020
Day 28	Wednesday, September 23, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, October 20, 2020

Day 28: Wednesday, September 23, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF AUGUST 31, 2020: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

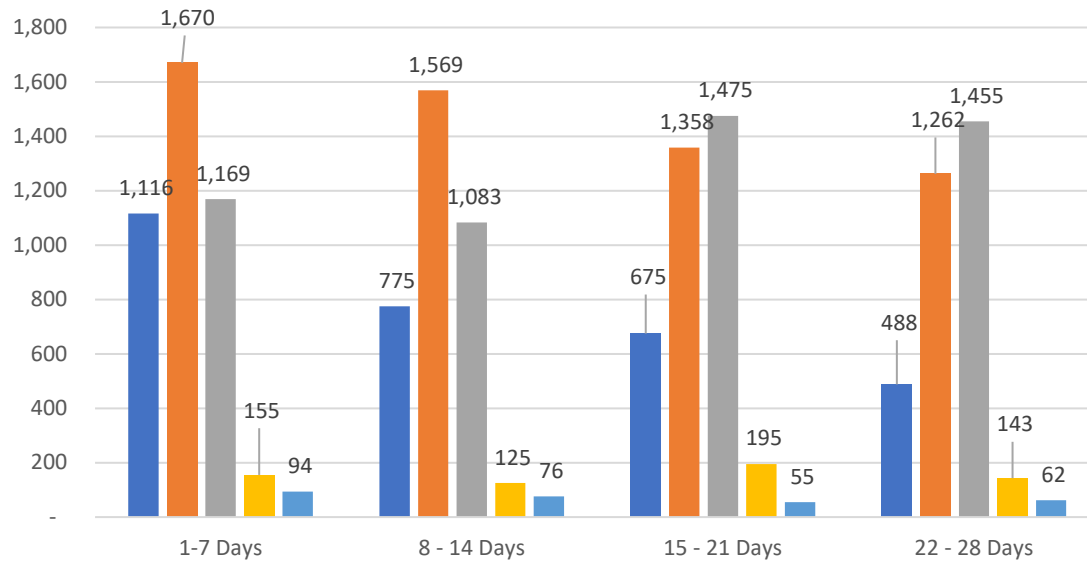


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, October 20, 2020

as of: 10/21/2020



	TOTALS	AS OF AUGUST 31, 2020
	4 Weeks	
Active	3,054	8,212
Pending	5,859	9,955
Sold*	5,182	6,260
Canceled	618	
Temp Off Market	287	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	195	6%
Price Increase	45	1%
Prices Decrease	130	3%
Back on Market*	57	9%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	34,598,492	84
Monday, October 19, 2020	70,295,662	154
Sunday, October 18, 2020	2,495,860	3
Saturday, October 17, 2020	689,900	3
Friday, October 16, 2020	159,532,287	425
Thursday, October 15, 2020	138,170,361	316
Wednesday, October 14, 2020	74,823,797	184
Total	480,606,359	1169

Closed prior year	\$	#
Sunday, October 20, 2019	973,000	4
Saturday, October 19, 2019	2,995,990	10
Friday, October 18, 2019	120,053,839	367
Thursday, October 17, 2019	44,895,688	146
Wednesday, October 16, 2019	44,225,148	136
Tuesday, October 15, 2019	89,433,898	275
Monday, October 14, 2019	13,086,163	47
Total	315,663,726	985

7 Day Sold Analysis

% Changed	\$	#
Prior Year	52%	19%
8 - 14 Days	16%	8%



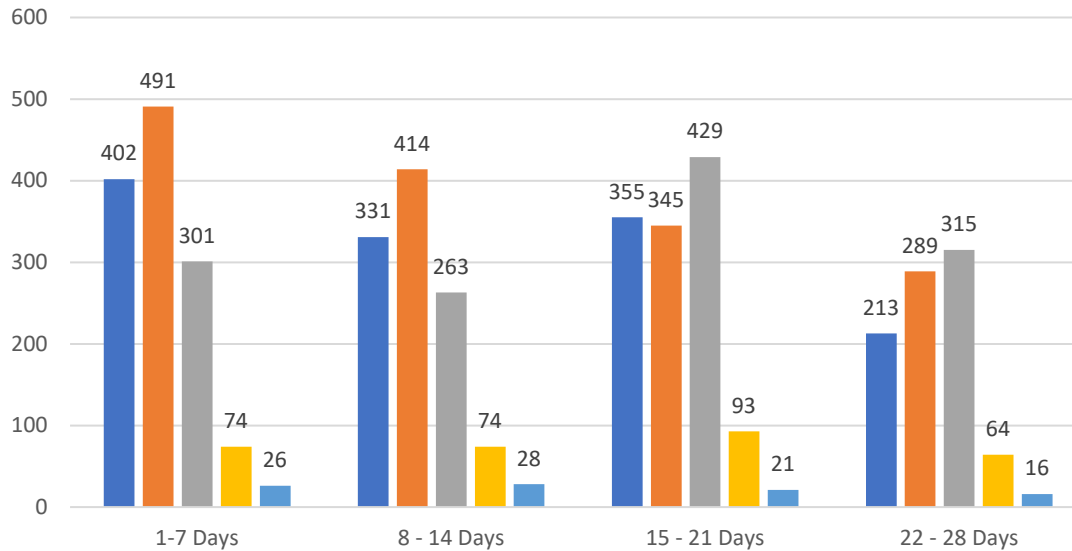


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, October 20, 2020

as of: 10/21/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	8,176,750	22
Monday, October 19, 2020	17,633,529	43
Sunday, October 18, 2020	-	0
Saturday, October 17, 2020	65,000	1
Friday, October 16, 2020	31,178,000	108
Thursday, October 15, 2020	26,402,250	85
Wednesday, October 14, 2020	20,413,200	42
TOTAL	103,868,729	301

Closed prior year	\$	#
Sunday, October 20, 2019	234,000	1
Saturday, October 19, 2019	1,014,200	5
Friday, October 18, 2019	13,923,700	65
Thursday, October 17, 2019	10,322,287	35
Wednesday, October 16, 2019	7,321,888	37
Tuesday, October 15, 2019	12,592,650	63
Monday, October 14, 2019	3,327,800	19
TOTAL	48,736,525	225

	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	1,301	4,655
Pending	1,539	3,371
Sold*	1,308	1,929
Canceled	305	
Temp Off Market	91	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	48	4%
Price Increase	5	0%
Prices Decrease	50	4%
Back on Market*	13	4%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

7 Day Sold Analysis

% Changed	\$	#
Prior Year	113%	34%
8 - 14 Days	30%	-13%



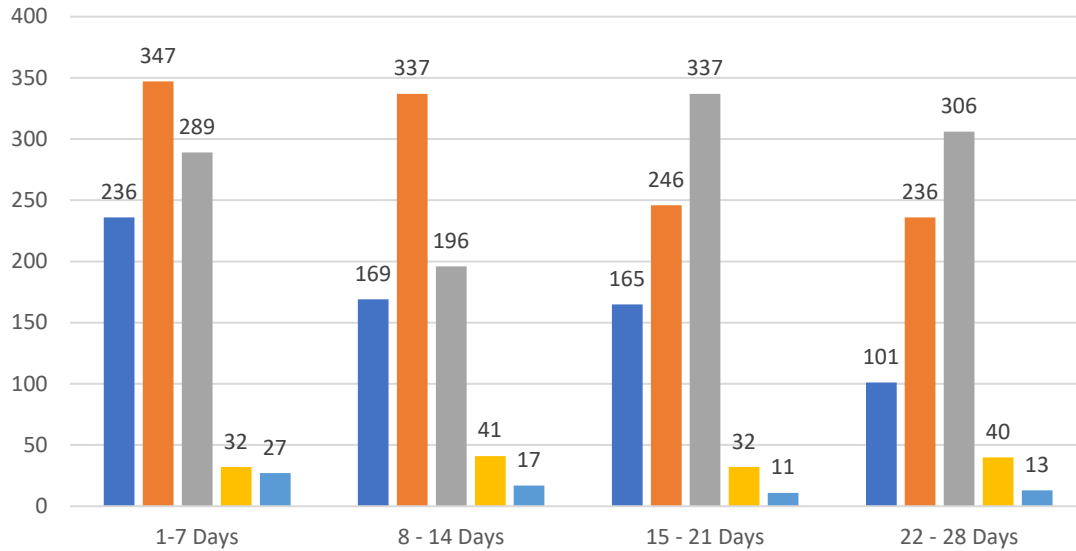


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, October 20, 2020

as of: 10/21/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	671	1,507
Pending	1,166	1,889
Sold*	1,128	1,466
Canceled	145	
Temp Off Market	68	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	32	5%
Price Increase	4	0%
Prices Decrease	40	4%
Back on Market*	15	10%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	9,834,890	28
Monday, October 19, 2020	17,073,418	36
Sunday, October 18, 2020	-	0
Saturday, October 17, 2020	-	0
Friday, October 16, 2020	44,361,049	113
Thursday, October 15, 2020	33,968,917	68
Wednesday, October 14, 2020	20,882,700	44
TOTAL	126,120,974	289

Closed prior year	\$	#
Sunday, October 20, 2019	-	0
Saturday, October 19, 2019	695,000	2
Friday, October 18, 2019	28,177,224	85
Thursday, October 17, 2019	6,503,400	25
Wednesday, October 16, 2019	11,005,669	27
Tuesday, October 15, 2019	22,712,308	63
Monday, October 14, 2019	3,969,960	13
TOTAL	73,063,561	215

7 Day Sold Analysis

% Changed	\$	#
Prior Year	73%	34%
8 - 14 Days	40%	47%



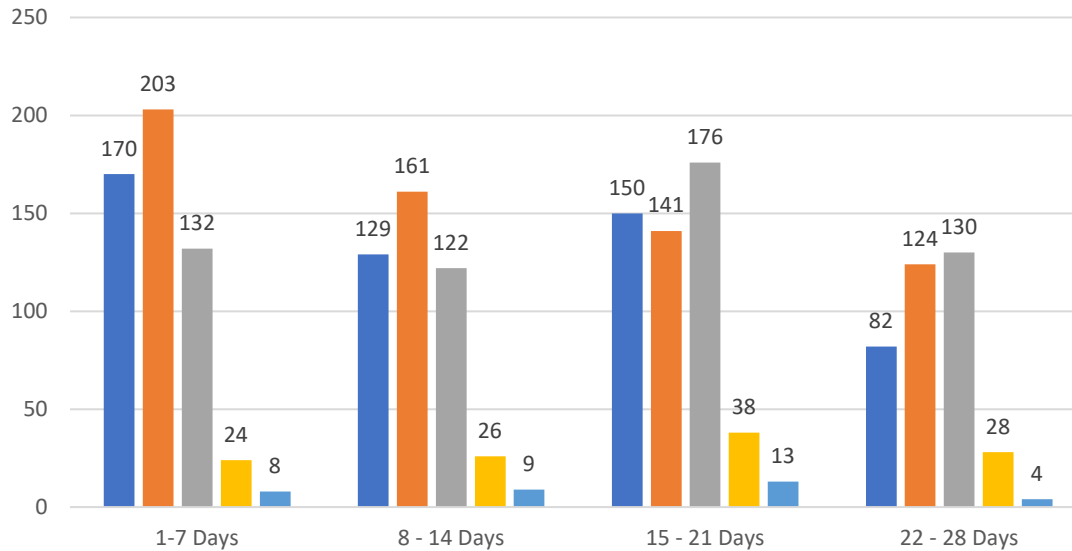


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, October 20, 2020

as of: 10/21/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	531	1,749
Pending	629	1,199
Sold*	560	833
Canceled	116	
Temp Off Market	34	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	18	3%
Price Increase	1	0%
Prices Decrease	23	4%
Back on Market*	2	2%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	4,942,750	11
Monday, October 19, 2020	9,877,100	26
Sunday, October 18, 2020	-	0
Saturday, October 17, 2020	65,000	1
Friday, October 16, 2020	12,059,900	45
Thursday, October 15, 2020	7,944,600	29
Wednesday, October 14, 2020	11,413,300	20
Total	46,302,650	132

Closed prior year	\$	#
Sunday, October 20, 2019	-	0
Saturday, October 19, 2019	-	0
Friday, October 18, 2019	6,815,100	25
Thursday, October 17, 2019	4,577,900	15
Wednesday, October 16, 2019	2,911,900	17
Tuesday, October 15, 2019	6,183,350	29
Monday, October 14, 2019	2,158,800	12
Total	22,647,050	98

7 Day Sold Analysis

% Changed	\$	#
Prior Year	104%	35%
8 - 14 Days	26%	8%



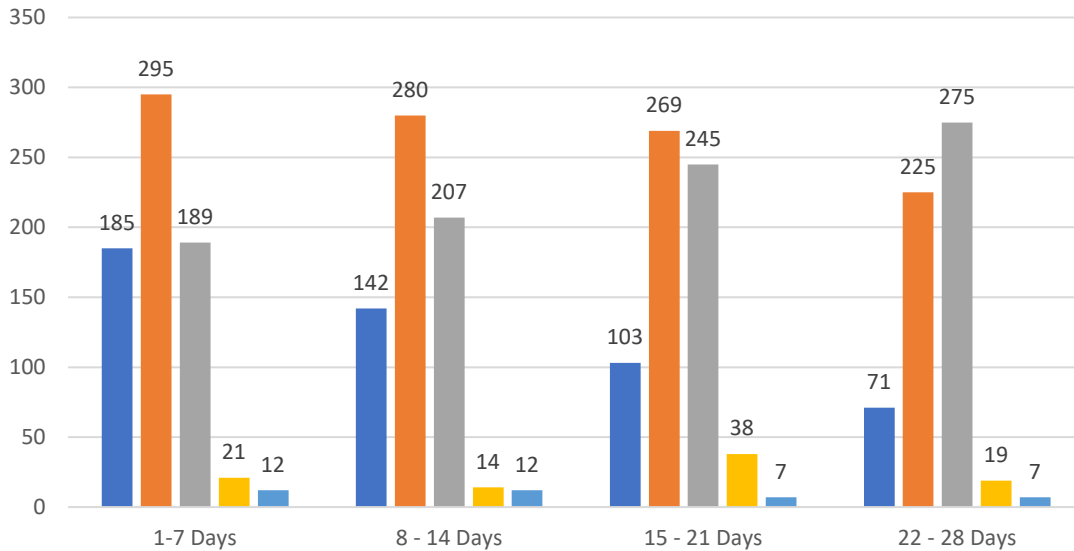


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, October 20, 2020

as of: 10/21/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	501	1,151
Pending	1,069	1,793
Sold*	916	1,239
Canceled	92	
Temp Off Market	38	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	33	7%
Price Increase	12	1%
Prices Decrease	18	2%
Back on Market*	11	12%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	4,662,212	12
Monday, October 19, 2020	5,976,574	23
Sunday, October 18, 2020	-	0
Saturday, October 17, 2020	200,000	1
Friday, October 16, 2020	19,968,569	67
Thursday, October 15, 2020	18,443,776	59
Wednesday, October 14, 2020	8,273,852	27
TOTAL	57,524,983	189

Closed prior year	\$	#
Sunday, October 20, 2019	678,500	2
Saturday, October 19, 2019	-	0
Friday, October 18, 2019	12,873,783	58
Thursday, October 17, 2019	5,601,761	21
Wednesday, October 16, 2019	5,819,929	21
Tuesday, October 15, 2019	12,590,983	49
Monday, October 14, 2019	1,844,140	8
TOTAL	39,409,096	159

7 Day Sold Analysis

% Changed	\$	#
Prior Year	46%	19%
8 - 14 Days	-1%	-9%



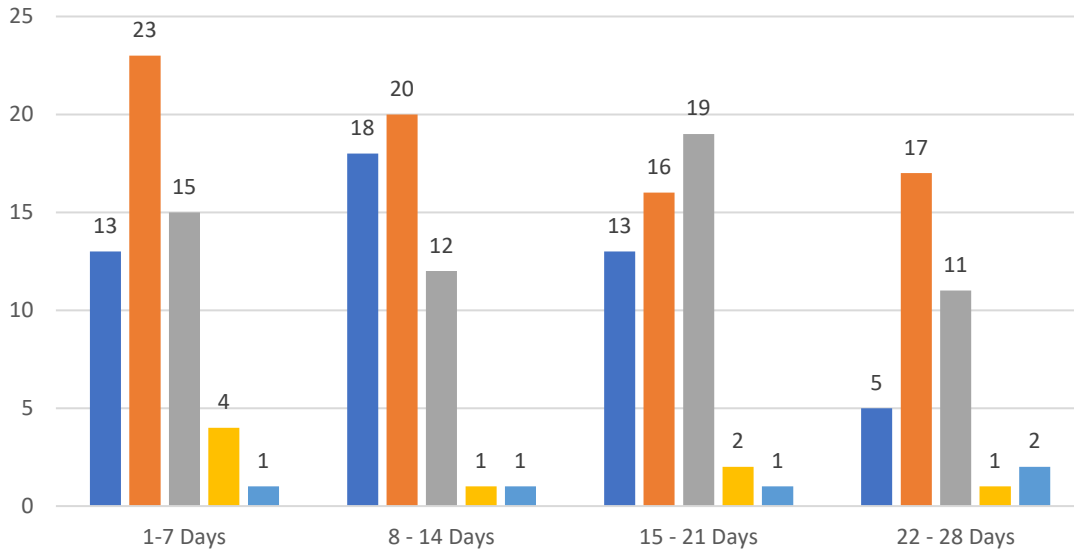


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, October 20, 2020

as of: 10/21/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	-	0
Monday, October 19, 2020	-	0
Sunday, October 18, 2020	-	0
Saturday, October 17, 2020	-	0
Friday, October 16, 2020	809,900	10
Thursday, October 15, 2020	286,500	3
Wednesday, October 14, 2020	403,400	2
Total	1,499,800	15

Closed prior year	\$	#
Sunday, October 20, 2019	-	0
Saturday, October 19, 2019	65,000	1
Friday, October 18, 2019	629,700	7
Thursday, October 17, 2019	165,000	2
Wednesday, October 16, 2019	-	0
Tuesday, October 15, 2019	359,900	4
Monday, October 14, 2019	109,000	1
Total	1,328,600	15

	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	49	276
Pending	76	284
Sold*	57	135
Canceled	8	
Temp Off Market	5	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	2	4%
Price Increase	1	1%
Prices Decrease	3	5%
Back on Market*	1	13%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	13%	0%
8 - 14 Days	7%	25%



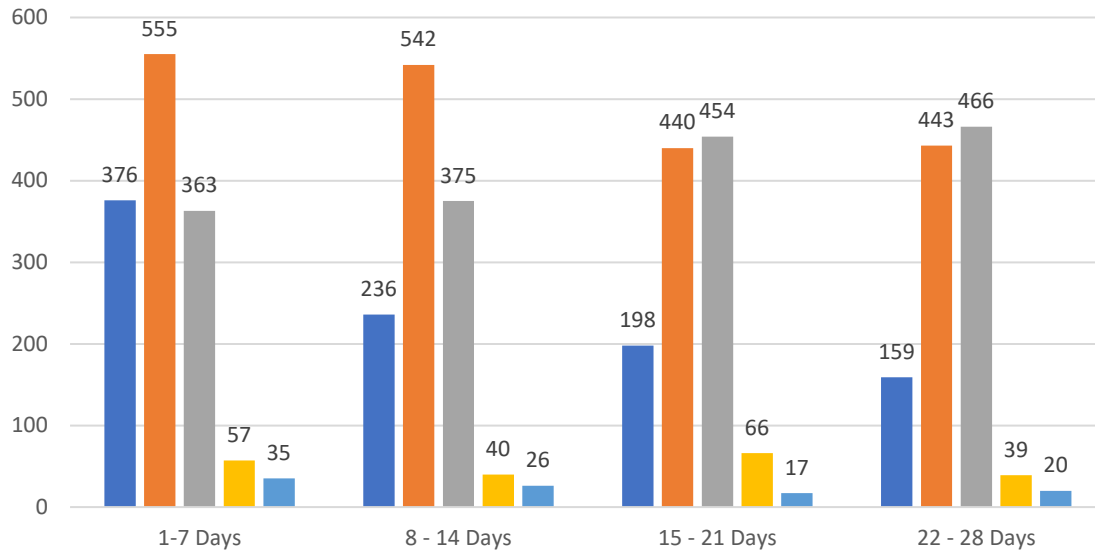


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, October 20, 2020

as of: 10/21/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	969	2,394
Pending	1,980	3,489
Sold*	1,658	2,221
Canceled	202	
Temp Off Market	98	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	57	6%
Price Increase	16	1%
Prices Decrease	38	2%
Back on Market*	11	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	5,553,500	15
Monday, October 19, 2020	20,704,671	53
Sunday, October 18, 2020	725,000	1
Saturday, October 17, 2020	230,000	1
Friday, October 16, 2020	47,599,791	138
Thursday, October 15, 2020	38,177,474	96
Wednesday, October 14, 2020	19,620,325	59
TOTAL	132,610,761	363

Closed prior year	\$	#
Sunday, October 20, 2019	294,500	2
Saturday, October 19, 2019	1,304,990	4
Friday, October 18, 2019	40,183,598	125
Thursday, October 17, 2019	14,992,712	46
Wednesday, October 16, 2019	13,919,920	47
Tuesday, October 15, 2019	27,417,522	87
Monday, October 14, 2019	3,842,500	15
TOTAL	101,955,742	326

7 Day Sold Analysis

% Changed	\$	#
Prior Year	30%	11%
8 - 14 Days	2%	-3%



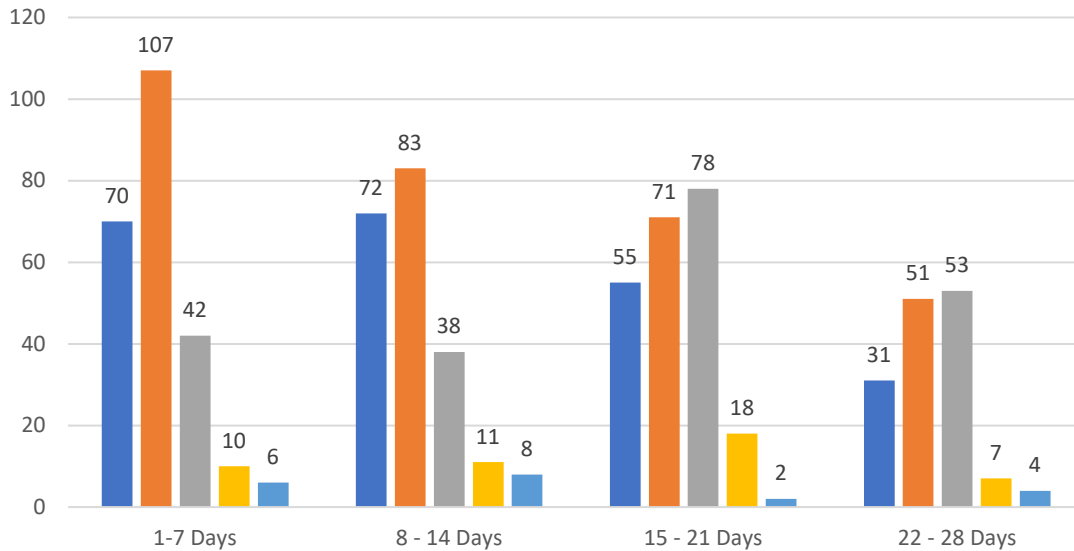


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, October 20, 2020

as of: 10/21/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	472,500	3
Monday, October 19, 2020	4,319,679	7
Sunday, October 18, 2020	-	0
Saturday, October 17, 2020	-	0
Friday, October 16, 2020	1,861,300	10
Thursday, October 15, 2020	3,439,170	16
Wednesday, October 14, 2020	2,688,000	6
TOTAL	12,780,649	42

Closed prior year	\$	#
Sunday, October 20, 2019	234,000	1
Saturday, October 19, 2019	-	0
Friday, October 18, 2019	2,985,000	19
Thursday, October 17, 2019	1,515,387	7
Wednesday, October 16, 2019	1,010,313	5
Tuesday, October 15, 2019	1,583,000	11
Monday, October 14, 2019	-	0
TOTAL	7,327,700	43

	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	228	834
Pending	312	959
Sold*	211	588
Canceled	46	
Temp Off Market	20	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	8	4%
Price Increase	2	1%
Prices Decrease	11	5%
Back on Market*	3	7%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

7 Day Sold Analysis

% Changed	\$	#
Prior Year	74%	-2%
8 - 14 Days	78%	-66%



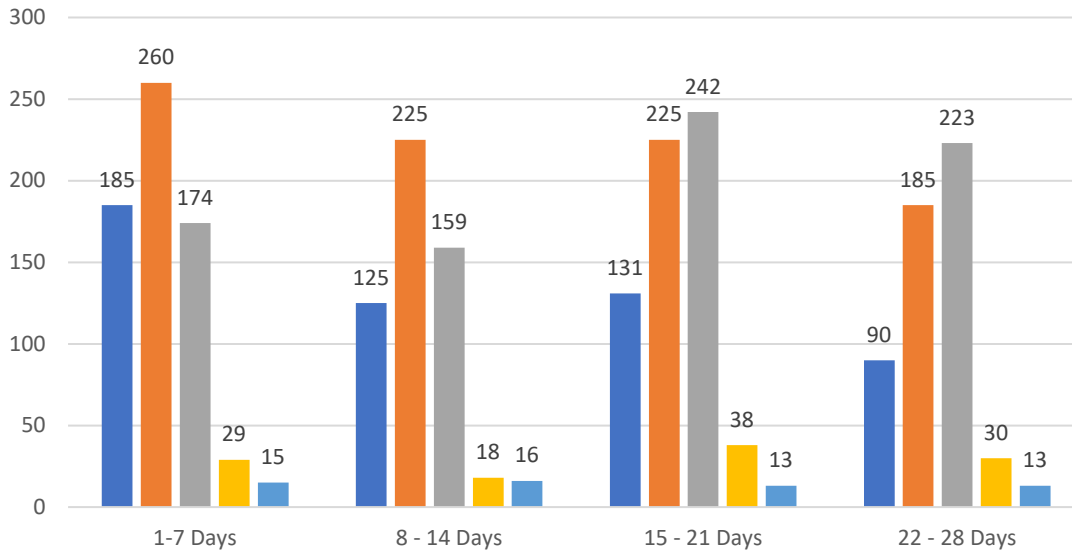


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, October 20, 2020

as of: 10/21/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	7,680,040	15
Monday, October 19, 2020	16,440,140	22
Sunday, October 18, 2020	1,770,860	2
Saturday, October 17, 2020	259,900	1
Friday, October 16, 2020	25,688,883	57
Thursday, October 15, 2020	26,131,192	52
Wednesday, October 14, 2020	12,829,540	25
TOTAL	90,800,555	174

Closed prior year	\$	#
Sunday, October 20, 2019	-	0
Saturday, October 19, 2019	317,000	2
Friday, October 18, 2019	21,416,974	63
Thursday, October 17, 2019	10,864,075	31
Wednesday, October 16, 2019	7,888,300	24
Tuesday, October 15, 2019	14,125,798	42
Monday, October 14, 2019	1,210,000	5
TOTAL	55,822,147	167

	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	531	1,794
Pending	895	1,590
Sold*	798	308
Canceled	115	
Temp Off Market	57	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	38	7%
Price Increase	3	0%
Prices Decrease	21	3%
Back on Market*	14	12%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	63%	4%
8 - 14 Days	22%	9%



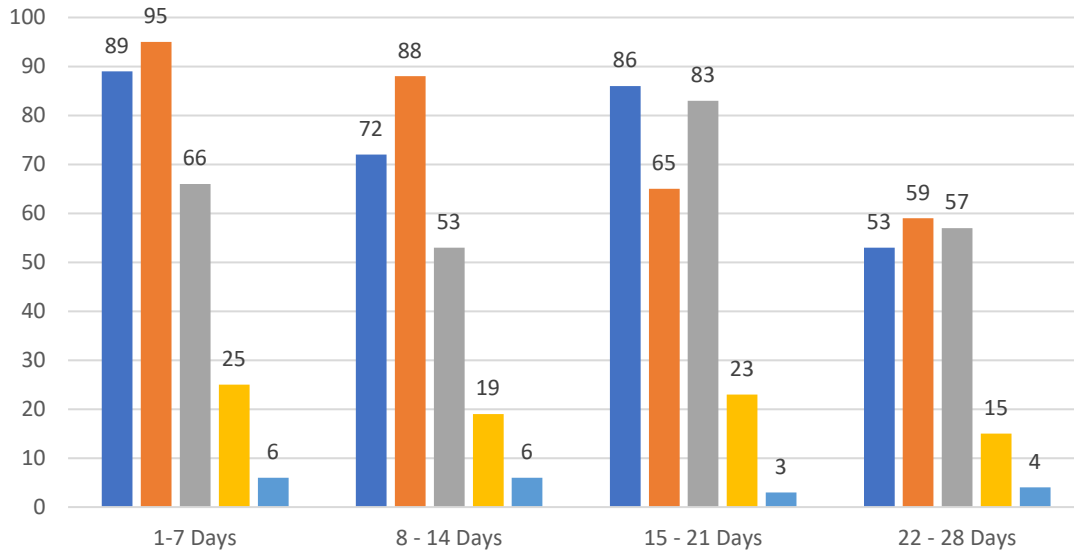


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, October 20, 2020

as of: 10/21/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	300	1,153
Pending	307	579
Sold*	259	135
Canceled	82	
Temp Off Market	19	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	14	5%
Price Increase	0	0%
Prices Decrease	10	4%
Back on Market*	4	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	2,376,500	7
Monday, October 19, 2020	3,068,750	8
Sunday, October 18, 2020	-	0
Saturday, October 17, 2020	-	0
Friday, October 16, 2020	9,869,800	20
Thursday, October 15, 2020	8,483,300	22
Wednesday, October 14, 2020	4,494,500	9
TOTAL	28,292,850	66

Closed prior year	\$	#
Sunday, October 20, 2019	-	0
Saturday, October 19, 2019	470,000	2
Friday, October 18, 2019	2,638,900	10
Thursday, October 17, 2019	2,966,500	6
Wednesday, October 16, 2019	1,548,300	9
Tuesday, October 15, 2019	2,765,000	12
Monday, October 14, 2019	226,000	2
TOTAL	10,614,700	41

7 Day Sold Analysis

% Changed	\$	#
Prior Year	167%	61%
8 - 14 Days	14%	25%



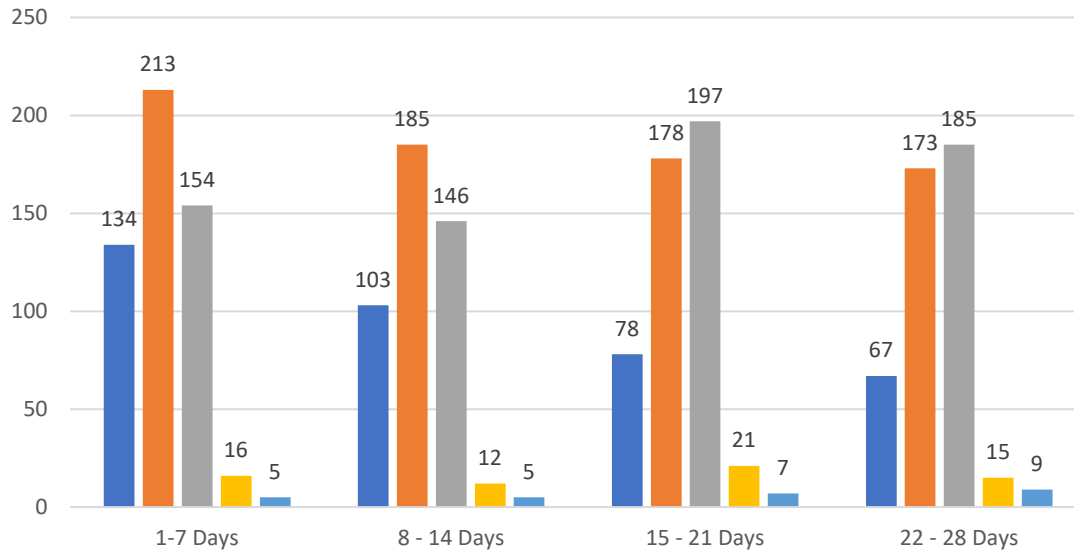


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, October 20, 2020

as of: 10/21/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	382	1,366
Pending	749	1,194
Sold*	682	1,026
Canceled	64	
Temp Off Market	26	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	35	9%
Price Increase	10	1%
Prices Decrease	13	2%
Back on Market*	6	9%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	6,867,850	14
Monday, October 19, 2020	10,100,859	20
Sunday, October 18, 2020	-	0
Saturday, October 17, 2020	-	0
Friday, October 16, 2020	21,913,995	50
Thursday, October 15, 2020	21,449,002	41
Wednesday, October 14, 2020	13,217,380	29
TOTAL	73,549,086	154

Closed prior year	\$	#
Sunday, October 20, 2019	-	0
Saturday, October 19, 2019	679,000	2
Friday, October 18, 2019	17,402,260	36
Thursday, October 17, 2019	6,933,740	23
Wednesday, October 16, 2019	5,591,330	17
Tuesday, October 15, 2019	12,587,287	34
Monday, October 14, 2019	2,219,563	6
TOTAL	45,413,180	118

7 Day Sold Analysis

% Changed	\$	#
Prior Year	62%	31%
8 - 14 Days	16%	5%



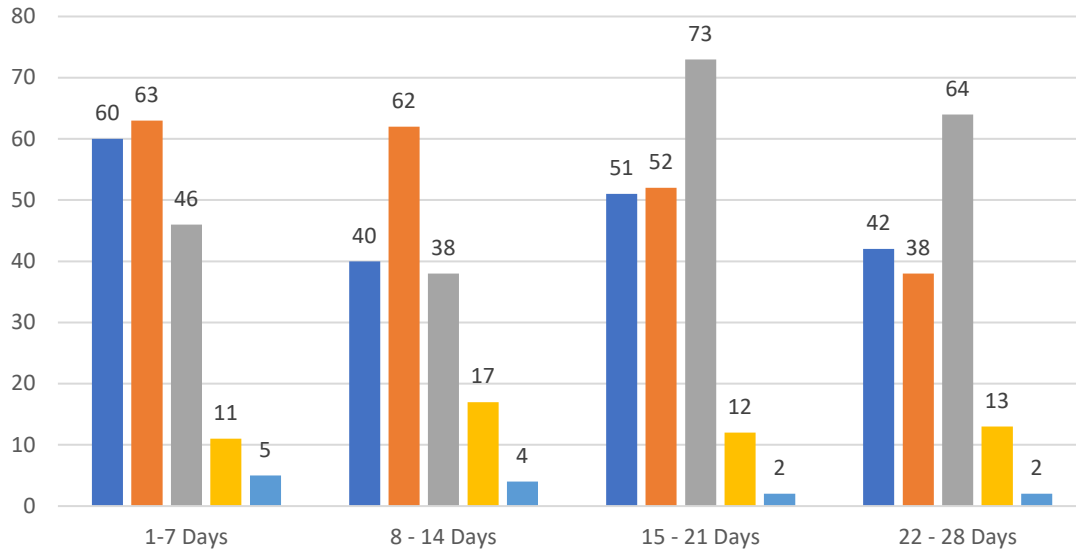


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, October 20, 2020

as of: 10/21/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, October 20, 2020	385,000	1
Monday, October 19, 2020	368,000	2
Sunday, October 18, 2020	-	0
Saturday, October 17, 2020	-	0
Friday, October 16, 2020	6,577,100	23
Thursday, October 15, 2020	6,248,680	15
Wednesday, October 14, 2020	1,414,000	5
TOTAL	14,992,780	46

Closed prior year	\$	#
Sunday, October 20, 2019	-	0
Saturday, October 19, 2019	479,200	2
Friday, October 18, 2019	855,000	4
Thursday, October 17, 2019	1,097,500	5
Wednesday, October 16, 2019	1,851,375	6
Tuesday, October 15, 2019	1,701,400	7
Monday, October 14, 2019	834,000	4
TOTAL	6,818,475	28

	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	193	643
Pending	215	350
Sold*	221	238
Canceled	53	
Temp Off Market	13	

Market Changes	10/20/2020	% 4 Weeks Active
New Listings	6	3%
Price Increase	1	0%
Prices Decrease	3	1%
Back on Market*	3	6%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	120%	64%
8 - 14 Days	52%	21%

