

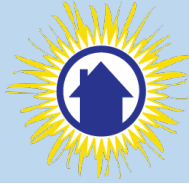


4 WEEK REAL ESTATE MARKET REPORT

Friday, October 16, 2020

As of: Saturday, October 17, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Friday, October 16, 2020

as of: 10/17/2020

Day 1	Friday, October 16, 2020
Day 2	Thursday, October 15, 2020
Day 3	Wednesday, October 14, 2020
Day 4	Tuesday, October 13, 2020
Day 5	Monday, October 12, 2020
Day 6	Sunday, October 11, 2020
Day 7	Saturday, October 10, 2020
Day 8	Friday, October 09, 2020
Day 9	Thursday, October 08, 2020
Day 10	Wednesday, October 07, 2020
Day 11	Tuesday, October 06, 2020
Day 12	Monday, October 05, 2020
Day 13	Sunday, October 04, 2020
Day 14	Saturday, October 03, 2020
Day 15	Friday, October 02, 2020
Day 16	Thursday, October 01, 2020
Day 17	Wednesday, September 30, 2020
Day 18	Tuesday, September 29, 2020
Day 19	Monday, September 28, 2020
Day 20	Sunday, September 27, 2020
Day 21	Saturday, September 26, 2020
Day 22	Friday, September 25, 2020
Day 23	Thursday, September 24, 2020
Day 24	Wednesday, September 23, 2020
Day 25	Tuesday, September 22, 2020
Day 26	Monday, September 21, 2020
Day 27	Sunday, September 20, 2020
Day 28	Saturday, September 19, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Friday, October 16, 2020

Day 28: Saturday, September 19, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF AUGUST 31, 2020: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

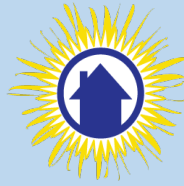
Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

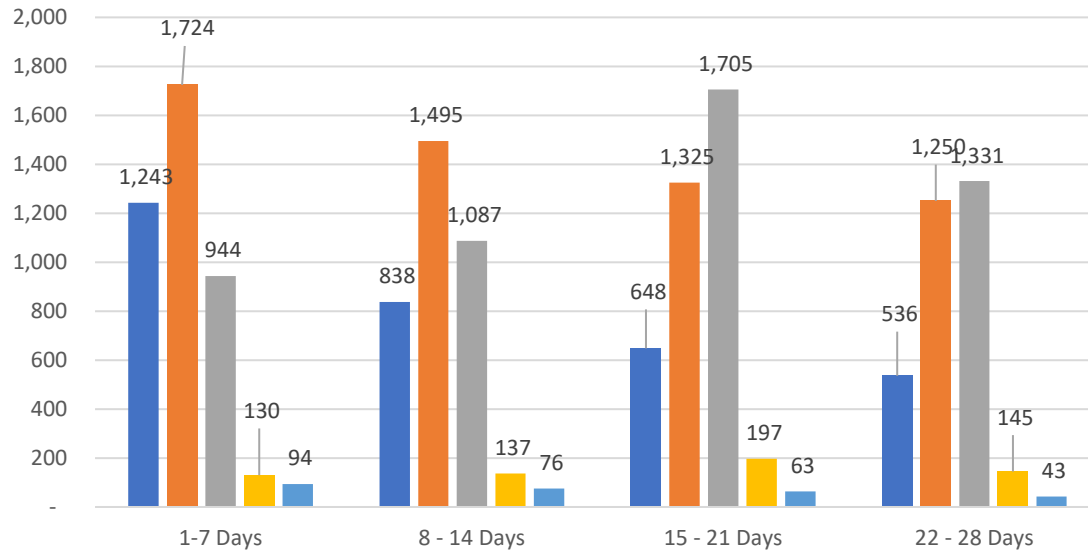


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Friday, October 16, 2020

as of: 10/17/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	3,265	8,212
Pending	5,794	9,955
Sold*	5,067	6,260
Canceled	609	
Temp Off Market	276	

Market Changes	10/16/2020	% 4 Weeks Active
New Listings	144	4%
Price Increase	18	0%
Prices Decrease	146	3%
Back on Market*	70	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

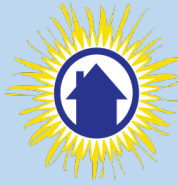
Closed in last 7 days	\$	#
Friday, October 16, 2020	78,656,283	184
Thursday, October 15, 2020	121,802,264	262
Wednesday, October 14, 2020	72,067,567	175
Tuesday, October 13, 2020	87,803,498	231
Monday, October 12, 2020	33,025,488	71
Sunday, October 11, 2020	600,000	3
Saturday, October 10, 2020	9,490,085	18
TOTAL	403,445,185	944

Closed prior year	\$	#
Wednesday, October 16, 2019	44,225,148	136
Tuesday, October 15, 2019	89,433,898	275
Monday, October 14, 2019	13,086,163	47
Sunday, October 13, 2019	1,600,500	6
Saturday, October 12, 2019	889,108	4
Friday, October 11, 2019	92,736,537	312
Thursday, October 10, 2019	53,736,310	160
TOTAL	295,707,664	940

7 Day Sold Analysis

% Changed	\$	#
Prior Year	36%	0%
8 - 14 Days	1%	-13%



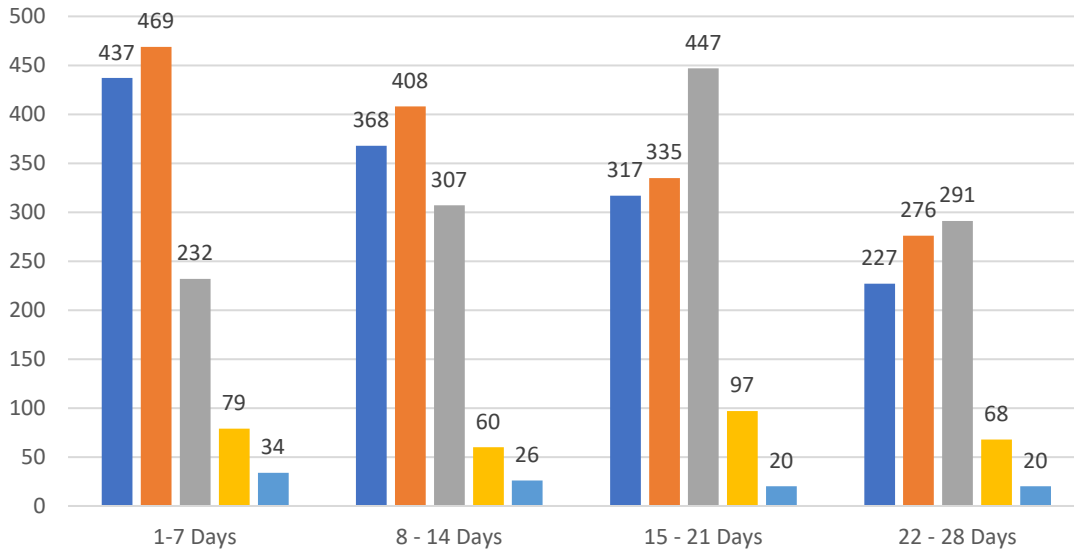


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Friday, October 16, 2020

as of: 10/17/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		1,349	4,655
Pending		1,488	3,371
Sold*		1,277	1,929
Canceled		304	
Temp Off Market		100	

Market Changes	10/16/2020	% 4 Weeks Active
New Listings	33	2%
Price Increase	2	0%
Prices Decrease	25	2%
Back on Market*	15	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

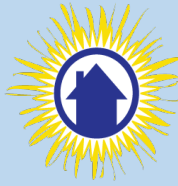
Closed in last 7 days	\$	#
Friday, October 16, 2020	13,756,200	54
Thursday, October 15, 2020	21,467,350	66
Wednesday, October 14, 2020	18,298,200	39
Tuesday, October 13, 2020	12,454,153	51
Monday, October 12, 2020	4,606,700	18
Sunday, October 11, 2020	285,900	2
Saturday, October 10, 2020	399,000	2
Total	71,267,503	232

Closed prior year	\$	#
Wednesday, October 16, 2019	7,321,888	37
Tuesday, October 15, 2019	12,592,650	63
Monday, October 14, 2019	3,327,800	19
Sunday, October 13, 2019	87,000	1
Saturday, October 12, 2019	154,500	2
Friday, October 11, 2019	13,492,150	51
Thursday, October 10, 2019	12,283,500	53
Total	49,259,488	226

7 Day Sold Analysis

% Changed	\$	#
Prior Year	45%	3%
8 - 14 Days	-27%	-42%



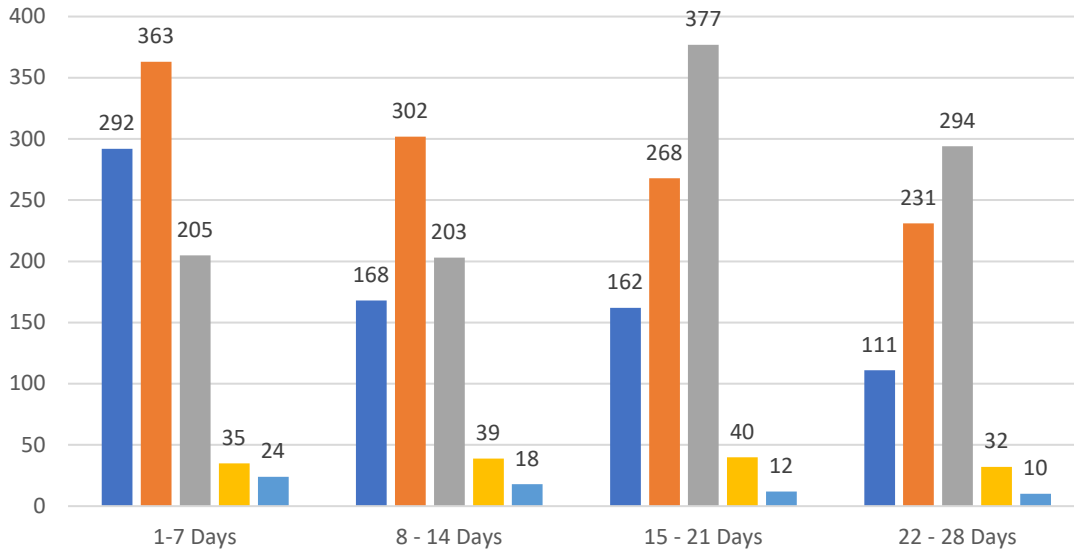


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Friday, October 16, 2020

as of: 10/17/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	733	1,507
Pending	1,164	1,889
Sold*	1,079	1,466
Canceled	146	
Temp Off Market	64	

Market Changes	10/16/2020	% 4 Weeks Active
New Listings	34	5%
Price Increase	2	0%
Prices Decrease	39	4%
Back on Market*	17	12%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

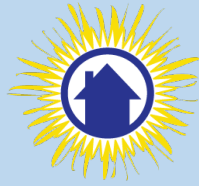
Closed in last 7 days	\$	#
Friday, October 16, 2020	23,048,512	46
Thursday, October 15, 2020	30,679,167	57
Wednesday, October 14, 2020	20,427,700	43
Tuesday, October 13, 2020	19,553,135	39
Monday, October 12, 2020	5,497,078	14
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	4,091,000	6
TOTAL	103,296,592	205

Closed prior year	\$	#
Wednesday, October 16, 2019	11,005,669	27
Tuesday, October 15, 2019	22,712,308	63
Monday, October 14, 2019	3,969,960	13
Sunday, October 13, 2019	202,000	1
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	20,908,265	70
Thursday, October 10, 2019	13,866,400	40
TOTAL	72,664,602	214

7 Day Sold Analysis

% Changed	\$	#
Prior Year	42%	-4%
8 - 14 Days	22%	1%



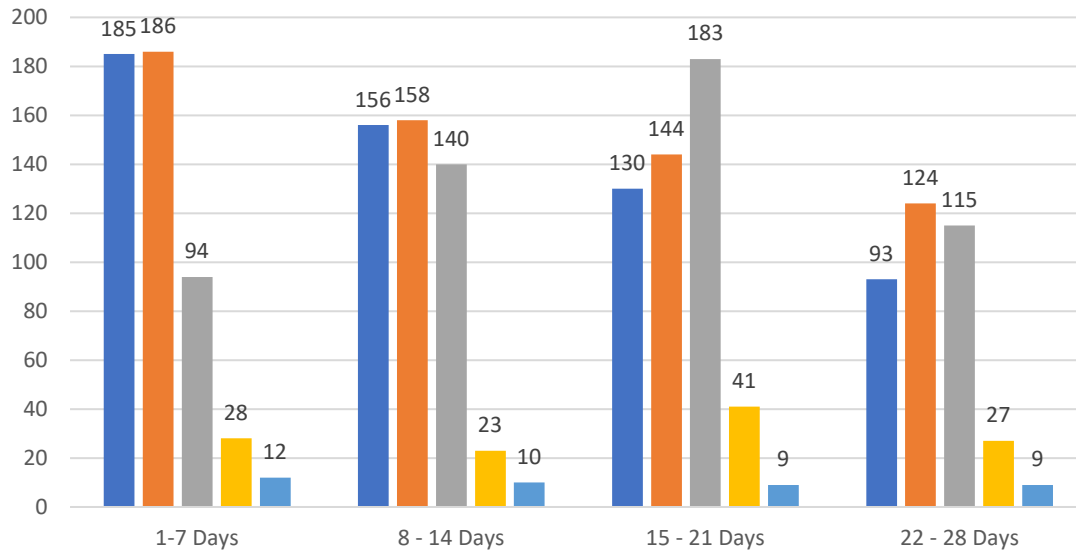


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Friday, October 16, 2020

as of: 10/17/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, October 16, 2020	5,141,500	21
Thursday, October 15, 2020	6,344,300	24
Wednesday, October 14, 2020	10,598,300	18
Tuesday, October 13, 2020	5,449,805	19
Monday, October 12, 2020	3,022,200	11
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	110,000	1
TOTAL	30,666,105	94

Closed prior year	\$	#
Wednesday, October 16, 2019	2,911,900	17
Tuesday, October 15, 2019	6,183,350	29
Monday, October 14, 2019	2,158,800	12
Sunday, October 13, 2019	87,000	1
Saturday, October 12, 2019	69,500	1
Friday, October 11, 2019	9,047,650	27
Thursday, October 10, 2019	4,078,400	19
TOTAL	24,536,600	106

	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	564	1,749
Pending	612	1,199
Sold*	532	833
Canceled	119	
Temp Off Market	40	

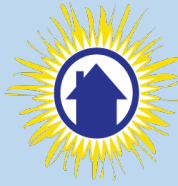
Market Changes	10/16/2020	% 4 Weeks Active
New Listings	20	4%
Price Increase	1	0%
Prices Decrease	9	2%
Back on Market*	4	3%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	25%	-11%
8 - 14 Days	-28%	-33%



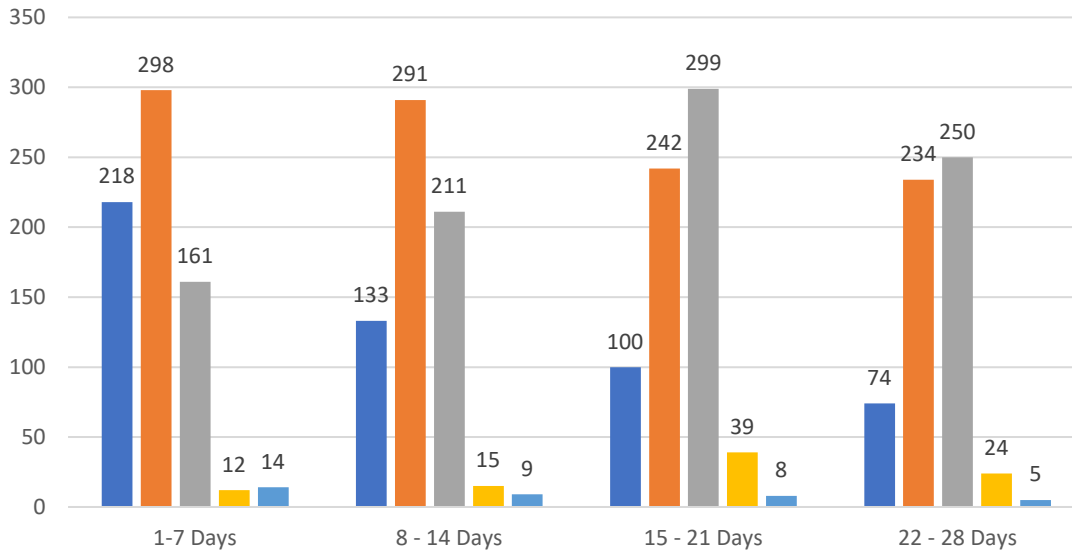


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Friday, October 16, 2020

as of: 10/17/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	525	1,151
Pending	1,065	1,793
Sold*	921	1,239
Canceled	90	
Temp Off Market	36	

Market Changes	10/16/2020	% 4 Weeks Active
New Listings	36	7%
Price Increase	8	1%
Prices Decrease	22	2%
Back on Market*	10	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

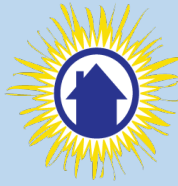
Closed in last 7 days	\$	#
Friday, October 16, 2020	11,088,498	34
Thursday, October 15, 2020	15,995,886	48
Wednesday, October 14, 2020	8,135,852	26
Tuesday, October 13, 2020	10,867,935	39
Monday, October 12, 2020	3,123,340	12
Sunday, October 11, 2020	145,000	1
Saturday, October 10, 2020	250,000	1
Total	49,606,511	161

Closed prior year	\$	#
Wednesday, October 16, 2019	5,819,929	21
Tuesday, October 15, 2019	12,590,983	49
Monday, October 14, 2019	1,844,140	8
Sunday, October 13, 2019	-	0
Saturday, October 12, 2019	205,608	1
Friday, October 11, 2019	16,148,552	62
Thursday, October 10, 2019	5,906,409	25
Total	42,515,621	166

7 Day Sold Analysis

% Changed	\$	#
Prior Year	17%	-3%
8 - 14 Days	-19%	-24%



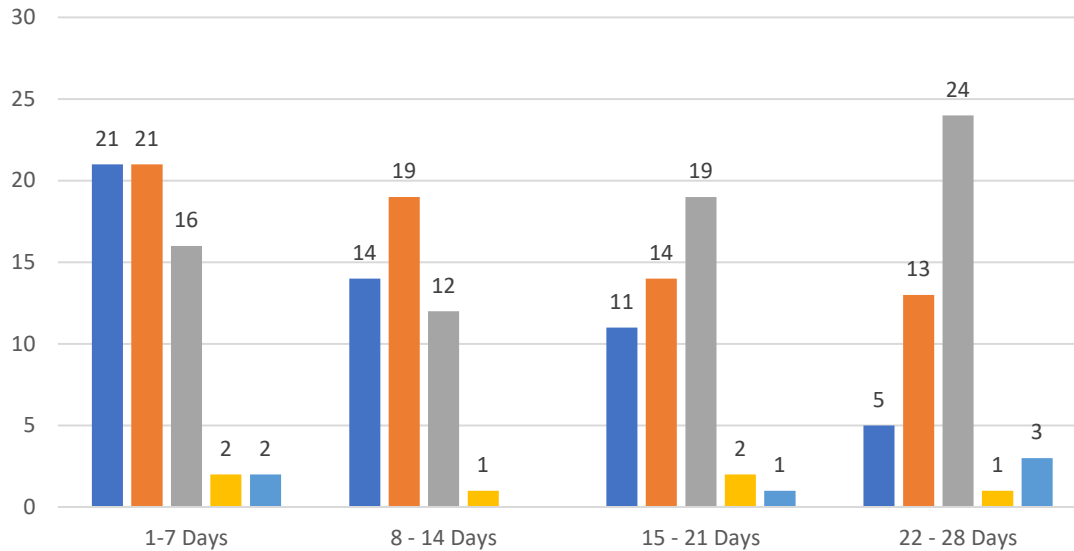


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Friday, October 16, 2020

as of: 10/17/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		51	276
Pending		67	284
Sold*		71	135
Canceled		6	
Temp Off Market		6	

Market Changes		10/16/2020	% 4 Weeks Active
New Listings		2	4%
Price Increase		0	0%
Prices Decrease		1	1%
Back on Market*		2	33%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

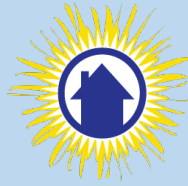
Closed in last 7 days	\$	#
Friday, October 16, 2020	592,500	8
Thursday, October 15, 2020	286,500	3
Wednesday, October 14, 2020	403,400	2
Tuesday, October 13, 2020	233,050	3
Monday, October 12, 2020	-	0
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	-	0
Total	1,515,450	16

Closed prior year	\$	#
Wednesday, October 16, 2019	-	0
Tuesday, October 15, 2019	359,900	4
Monday, October 14, 2019	109,000	1
Sunday, October 13, 2019	-	0
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	264,000	3
Thursday, October 10, 2019	264,000	2
Total	996,900	10

7 Day Sold Analysis

% Changed	\$	#
Prior Year	52%	60%
8 - 14 Days	-12%	33%



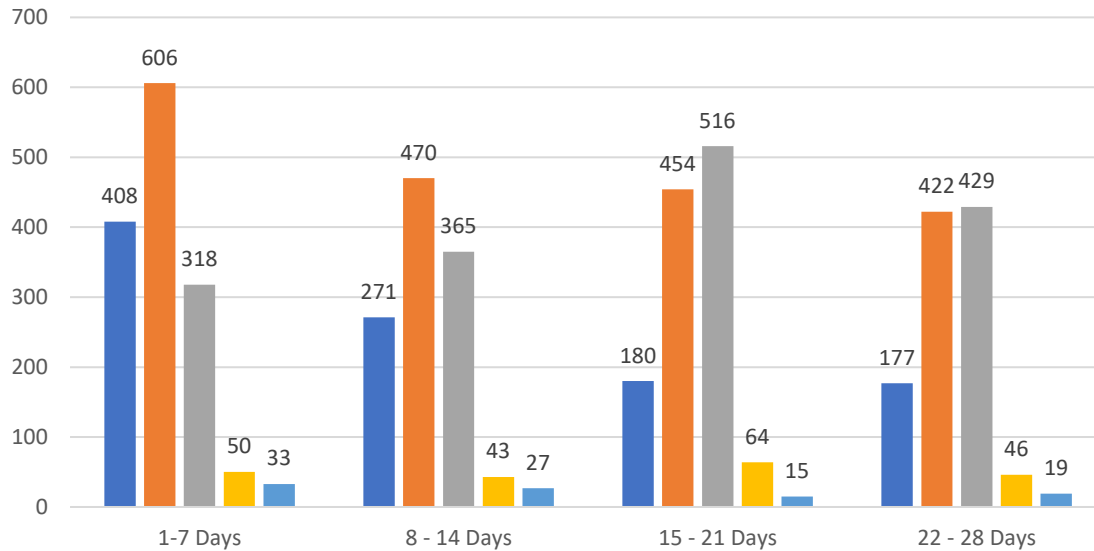


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Friday, October 16, 2020

as of: 10/17/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	1,036	2,394
Pending	1,952	3,489
Sold*	1,628	2,221
Canceled	203	
Temp Off Market	94	

Market Changes	10/16/2020	% 4 Weeks Active
New Listings	52	5%
Price Increase	4	0%
Prices Decrease	58	4%
Back on Market*	31	15%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

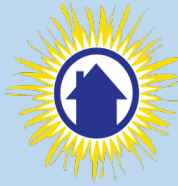
Closed in last 7 days	\$	#
Friday, October 16, 2020	22,600,223	62
Thursday, October 15, 2020	34,056,784	82
Wednesday, October 14, 2020	18,687,425	56
Tuesday, October 13, 2020	28,443,503	86
Monday, October 12, 2020	9,391,591	26
Sunday, October 11, 2020	455,000	2
Saturday, October 10, 2020	1,162,585	4
TOTAL	114,797,111	318

Closed prior year	\$	#
Wednesday, October 16, 2019	13,919,920	47
Tuesday, October 15, 2019	27,417,522	87
Monday, October 14, 2019	3,842,500	15
Sunday, October 13, 2019	250,000	1
Saturday, October 12, 2019	683,500	3
Friday, October 11, 2019	31,332,381	113
Thursday, October 10, 2019	14,634,939	48
TOTAL	92,080,762	314

7 Day Sold Analysis

% Changed	\$	#
Prior Year	25%	1%
8 - 14 Days	-7%	-13%



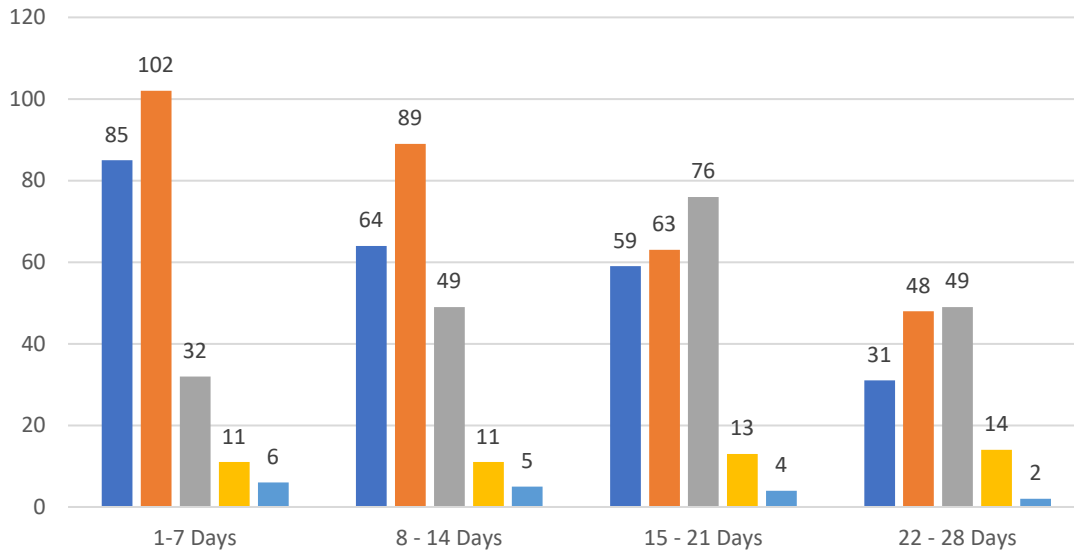


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Friday, October 16, 2020

as of: 10/17/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, October 16, 2020	894,800	4
Thursday, October 15, 2020	2,416,970	10
Wednesday, October 14, 2020	1,388,000	5
Tuesday, October 13, 2020	1,225,900	8
Monday, October 12, 2020	728,000	4
Sunday, October 11, 2020	115,000	1
Saturday, October 10, 2020	-	0
TOTAL	6,768,670	32

Closed prior year	\$	#
Wednesday, October 16, 2019	1,010,313	5
Tuesday, October 15, 2019	1,583,000	11
Monday, October 14, 2019	-	0
Sunday, October 13, 2019	-	0
Saturday, October 12, 2019	85,000	1
Friday, October 11, 2019	1,552,500	12
Thursday, October 10, 2019	2,460,800	13
TOTAL	6,691,613	42

TOTALS

	4 Weeks	AS OF AUGUST 31, 2020
Active	239	834
Pending	302	959
Sold*	206	588
Canceled	49	
Temp Off Market	17	

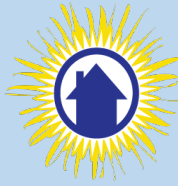
Market Changes	10/16/2020	% 4 Weeks Active
New Listings	4	2%
Price Increase	0	0%
Prices Decrease	7	3%
Back on Market*	3	6%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	1%	-24%
8 - 14 Days	-28%	-77%



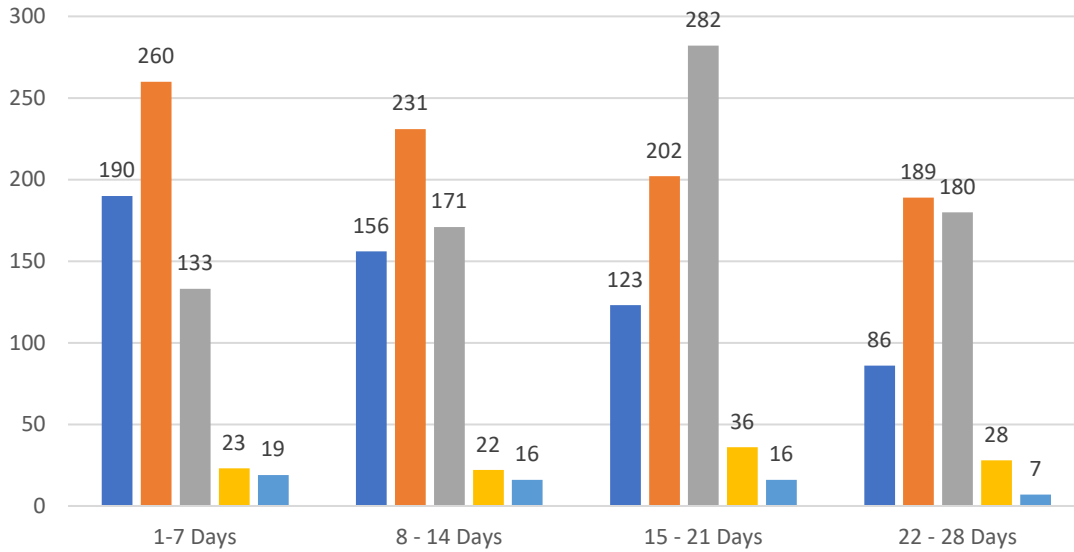


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Friday, October 16, 2020

as of: 10/17/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, October 16, 2020	12,434,550	23
Thursday, October 15, 2020	22,471,140	41
Wednesday, October 14, 2020	12,215,540	23
Tuesday, October 13, 2020	12,041,445	33
Monday, October 12, 2020	9,697,693	11
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	2,350,500	2
TOTAL	71,210,868	133

Closed prior year	\$	#
Wednesday, October 16, 2019	7,888,300	24
Tuesday, October 15, 2019	14,125,798	42
Monday, October 14, 2019	1,210,000	5
Sunday, October 13, 2019	433,500	2
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	15,939,839	46
Thursday, October 10, 2019	11,893,700	30
TOTAL	51,491,137	149

TOTALS

	4 Weeks	AS OF AUGUST 31, 2020
Active	555	1,794
Pending	882	1,590
Sold*	766	308
Canceled	109	
Temp Off Market	58	

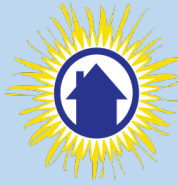
Market Changes	10/16/2020	% 4 Weeks Active
New Listings	10	2%
Price Increase	2	0%
Prices Decrease	16	2%
Back on Market*	8	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	38%	-11%
8 - 14 Days	-2%	-22%



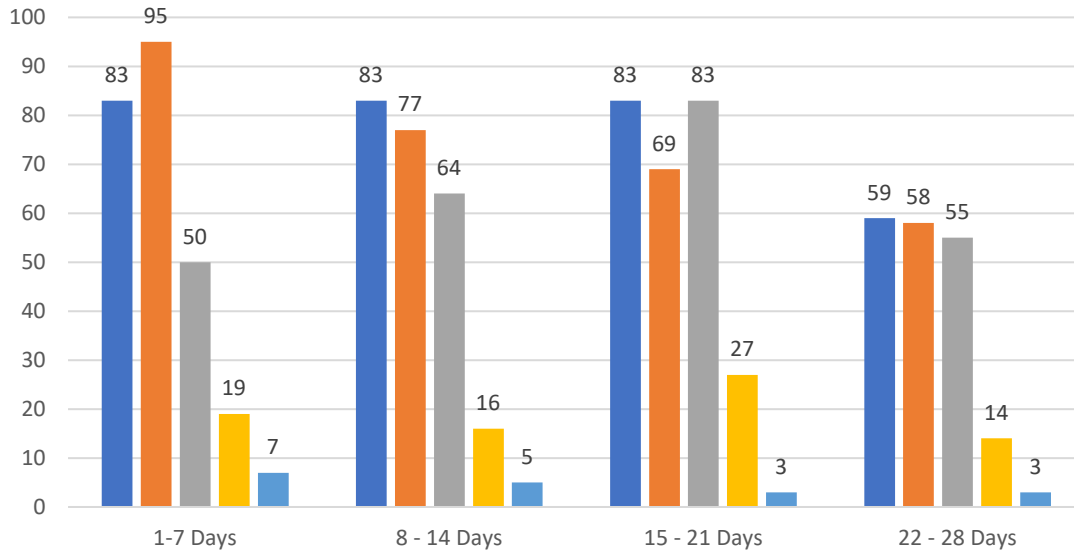


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Friday, October 16, 2020

as of: 10/17/2020



		TOTALS	
		4 Weeks	AS OF AUGUST 31, 2020
Active		308	1,153
Pending		299	579
Sold*		252	135
Canceled		76	
Temp Off Market		18	

Market Changes	10/16/2020	% 4 Weeks Active
New Listings	3	1%
Price Increase	1	0%
Prices Decrease	5	2%
Back on Market*	5	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

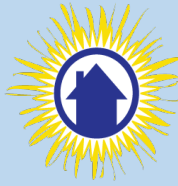
Closed in last 7 days	\$	#
Friday, October 16, 2020	4,974,900	12
Thursday, October 15, 2020	6,600,900	16
Wednesday, October 14, 2020	4,494,500	9
Tuesday, October 13, 2020	3,197,298	10
Monday, October 12, 2020	856,500	3
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	-	0
Total	20,124,098	50

Closed prior year	\$	#
Wednesday, October 16, 2019	1,548,300	9
Tuesday, October 15, 2019	2,765,000	12
Monday, October 14, 2019	226,000	2
Sunday, October 13, 2019	-	0
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	1,575,000	6
Thursday, October 10, 2019	4,577,300	14
Total	10,691,600	43

7 Day Sold Analysis

% Changed	\$	#
Prior Year	88%	16%
8 - 14 Days	-36%	-22%



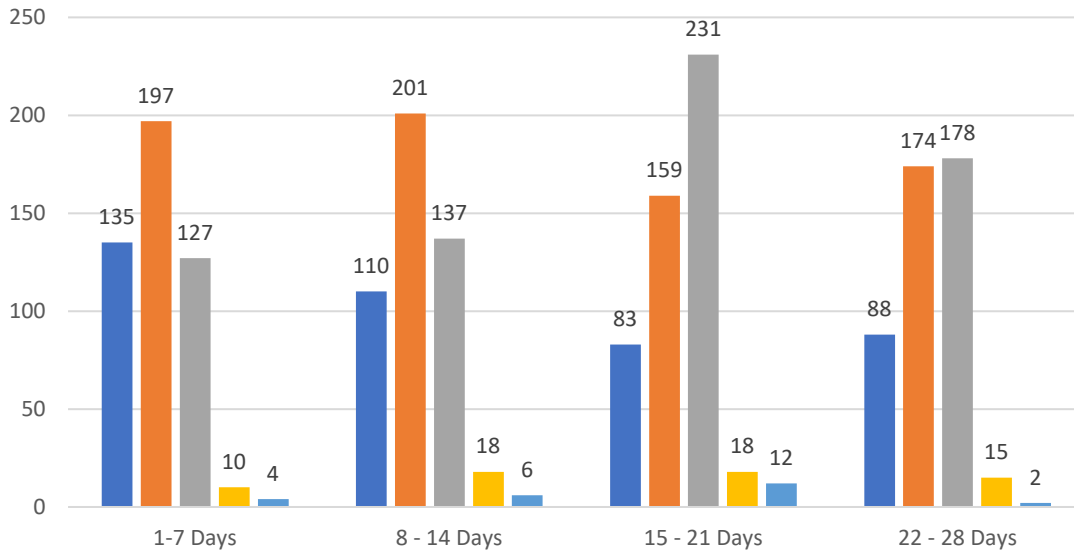


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Friday, October 16, 2020

as of: 10/17/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	416	1,366
Pending	731	1,194
Sold*	673	1,026
Canceled	61	
Temp Off Market	24	

Market Changes	10/16/2020	% 4 Weeks Active
New Listings	12	3%
Price Increase	2	0%
Prices Decrease	11	2%
Back on Market*	4	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

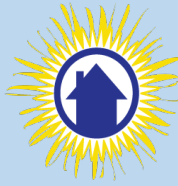
Closed in last 7 days	\$	#
Friday, October 16, 2020	9,484,500	19
Thursday, October 15, 2020	18,599,287	34
Wednesday, October 14, 2020	12,601,050	27
Tuesday, October 13, 2020	16,897,480	34
Monday, October 12, 2020	5,315,786	8
Sunday, October 11, 2020	-	0
Saturday, October 10, 2020	1,636,000	5
TOTAL	64,534,103	127

Closed prior year	\$	#
Wednesday, October 16, 2019	5,591,330	17
Tuesday, October 15, 2019	12,587,287	34
Monday, October 14, 2019	2,219,563	6
Sunday, October 13, 2019	715,000	2
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	8,407,500	21
Thursday, October 10, 2019	7,434,862	17
TOTAL	36,955,542	97

7 Day Sold Analysis

% Changed	\$	#
Prior Year	75%	31%
8 - 14 Days	15%	-7%



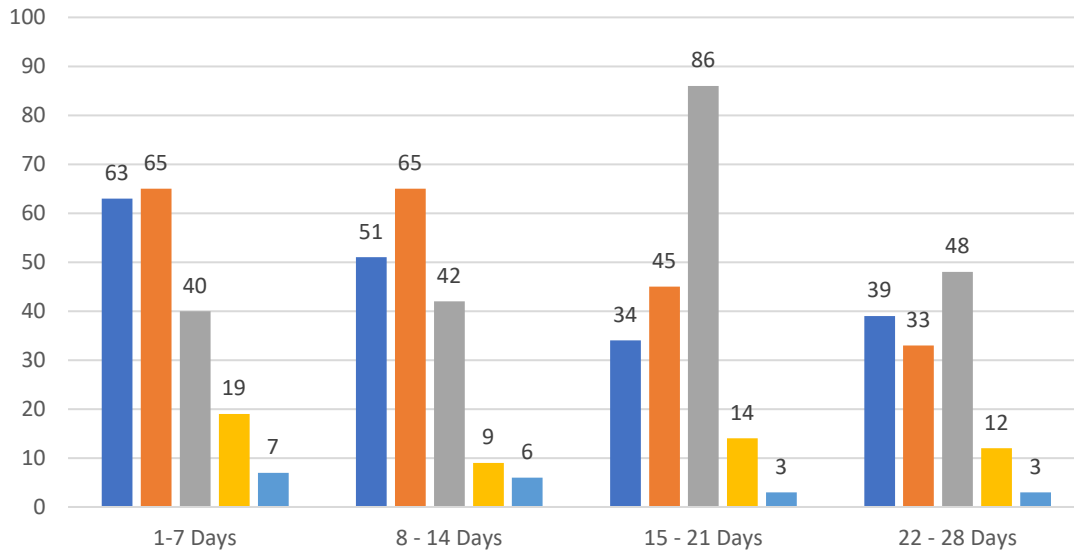


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Friday, October 16, 2020

as of: 10/17/2020



	TOTALS	
	4 Weeks	AS OF AUGUST 31, 2020
Active	187	643
Pending	208	350
Sold*	216	238
Canceled	54	
Temp Off Market	19	

Market Changes	10/16/2020	% 4 Weeks Active
New Listings	4	2%
Price Increase	0	0%
Prices Decrease	3	1%
Back on Market*	1	2%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, October 16, 2020	2,152,500	9
Thursday, October 15, 2020	5,818,680	13
Wednesday, October 14, 2020	1,414,000	5
Tuesday, October 13, 2020	2,348,100	11
Monday, October 12, 2020	-	0
Sunday, October 11, 2020	170,900	1
Saturday, October 10, 2020	289,000	1
TOTAL	12,193,180	40

Closed prior year	\$	#
Wednesday, October 16, 2019	1,851,375	6
Tuesday, October 15, 2019	1,701,400	7
Monday, October 14, 2019	834,000	4
Sunday, October 13, 2019	-	0
Saturday, October 12, 2019	-	0
Friday, October 11, 2019	1,053,000	3
Thursday, October 10, 2019	903,000	5
TOTAL	6,342,775	25

7 Day Sold Analysis

% Changed	\$	#
Prior Year	92%	60%
8 - 14 Days	-5%	-5%

