



# 4 WEEK REAL ESTATE MARKET REPORT

Tuesday, November 03, 2020

*As of: Wednesday, November 04, 2020*

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
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- 11 Sarasota County - Condominium
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- 13 Manatee County - Condominium



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN

Tuesday, November 03, 2020

as of: 11/4/2020

|        |                             |
|--------|-----------------------------|
| Day 1  | Tuesday, November 03, 2020  |
| Day 2  | Monday, November 02, 2020   |
| Day 3  | Sunday, November 01, 2020   |
| Day 4  | Saturday, October 31, 2020  |
| Day 5  | Friday, October 30, 2020    |
| Day 6  | Thursday, October 29, 2020  |
| Day 7  | Wednesday, October 28, 2020 |
| Day 8  | Tuesday, October 27, 2020   |
| Day 9  | Monday, October 26, 2020    |
| Day 10 | Sunday, October 25, 2020    |
| Day 11 | Saturday, October 24, 2020  |
| Day 12 | Friday, October 23, 2020    |
| Day 13 | Thursday, October 22, 2020  |
| Day 14 | Wednesday, October 21, 2020 |
| Day 15 | Tuesday, October 20, 2020   |
| Day 16 | Monday, October 19, 2020    |
| Day 17 | Sunday, October 18, 2020    |
| Day 18 | Saturday, October 17, 2020  |
| Day 19 | Friday, October 16, 2020    |
| Day 20 | Thursday, October 15, 2020  |
| Day 21 | Wednesday, October 14, 2020 |
| Day 22 | Tuesday, October 13, 2020   |
| Day 23 | Monday, October 12, 2020    |
| Day 24 | Sunday, October 11, 2020    |
| Day 25 | Saturday, October 10, 2020  |
| Day 26 | Friday, October 09, 2020    |
| Day 27 | Thursday, October 08, 2020  |
| Day 28 | Wednesday, October 07, 2020 |

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, November 03, 2020

Day 28: Wednesday, October 07, 2020

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF SEPTEMBER 30, 2020: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

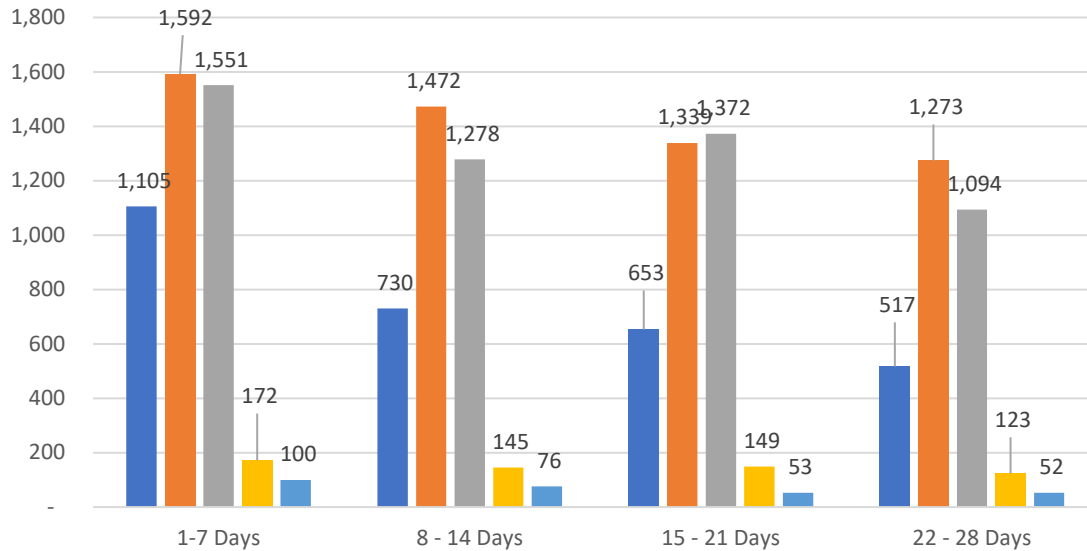


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, November 03, 2020

as of: 11/4/2020



|                 | TOTALS  |                          |
|-----------------|---------|--------------------------|
|                 | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          | 3,005   | 7,049                    |
| Pending         | 5,676   | 9,788                    |
| Sold*           | 5,295   | 5,627                    |
| Canceled        | 589     |                          |
| Temp Off Market | 281     |                          |

| Market Changes  | 11/3/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 158       | 5%               |
| Price Increase  | 29        | 1%               |
| Prices Decrease | 73        | 1%               |
| Back on Market* | 59        | 10%              |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                 | #           |
|-----------------------------|--------------------|-------------|
| Tuesday, November 03, 2020  | 30,513,084         | 70          |
| Monday, November 02, 2020   | 92,351,067         | 216         |
| Sunday, November 01, 2020   | 859,000            | 3           |
| Saturday, October 31, 2020  | 3,507,665          | 8           |
| Friday, October 30, 2020    | 305,358,247        | 710         |
| Thursday, October 29, 2020  | 129,362,904        | 295         |
| Wednesday, October 28, 2020 | 106,100,385        | 249         |
| <b>TOTAL</b>                | <b>668,052,352</b> | <b>1551</b> |

| Closed prior year           | \$                 | #           |
|-----------------------------|--------------------|-------------|
| Sunday, November 03, 2019   | 928,900            | 3           |
| Saturday, November 02, 2019 | 2,135,500          | 10          |
| Friday, November 01, 2019   | 105,891,899        | 291         |
| Thursday, October 31, 2019  | 143,884,713        | 401         |
| Wednesday, October 30, 2019 | 88,076,505         | 278         |
| Tuesday, October 29, 2019   | 64,321,841         | 187         |
| Monday, October 28, 2019    | 74,941,426         | 219         |
| <b>TOTAL</b>                | <b>480,180,784</b> | <b>1389</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 39% | 12% |
| 8 - 14 Days | 34% | 21% |



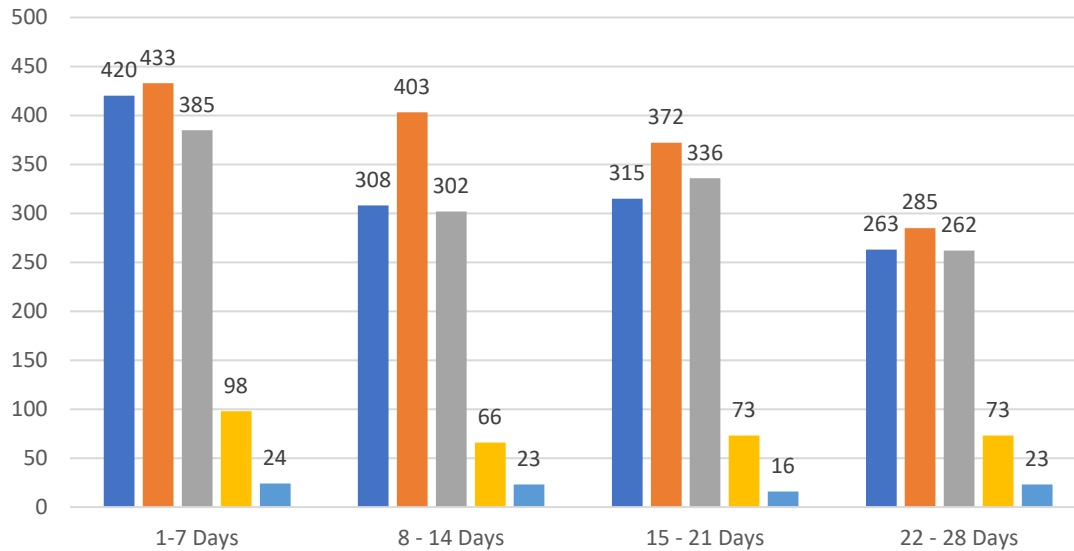


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Tuesday, November 03, 2020

as of: 11/4/2020



|                 |  | TOTALS  |                          |
|-----------------|--|---------|--------------------------|
|                 |  | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          |  | 1,306   | 4,094                    |
| Pending         |  | 1,493   | 3,342                    |
| Sold*           |  | 1,285   | 1,932                    |
| Canceled        |  | 310     |                          |
| Temp Off Market |  | 86      |                          |

| Market Changes  |  | 11/3/2020 | % 4 Weeks Active |
|-----------------|--|-----------|------------------|
| New Listings    |  | 53        | 4%               |
| Price Increase  |  | 3         | 0%               |
| Prices Decrease |  | 39        | 3%               |
| Back on Market* |  | 18        | 6%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                 | #          |
|-----------------------------|--------------------|------------|
| Tuesday, November 03, 2020  | 8,088,000          | 20         |
| Monday, November 02, 2020   | 24,888,950         | 60         |
| Sunday, November 01, 2020   | -                  | 0          |
| Saturday, October 31, 2020  | 439,000            | 2          |
| Friday, October 30, 2020    | 48,757,576         | 175        |
| Thursday, October 29, 2020  | 27,631,775         | 74         |
| Wednesday, October 28, 2020 | 16,646,009         | 54         |
| <b>TOTAL</b>                | <b>126,451,310</b> | <b>385</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Sunday, November 03, 2019   | -                 | 0          |
| Saturday, November 02, 2019 | 283,000           | 2          |
| Friday, November 01, 2019   | 19,176,639        | 74         |
| Thursday, October 31, 2019  | 23,650,711        | 105        |
| Wednesday, October 30, 2019 | 13,669,791        | 62         |
| Tuesday, October 29, 2019   | 11,930,261        | 54         |
| Monday, October 28, 2019    | 18,349,189        | 57         |
| <b>TOTAL</b>                | <b>87,059,591</b> | <b>354</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #  |
|-------------|-----|----|
| Prior Year  | 45% | 9% |
| 8 - 14 Days | 35% | 2% |



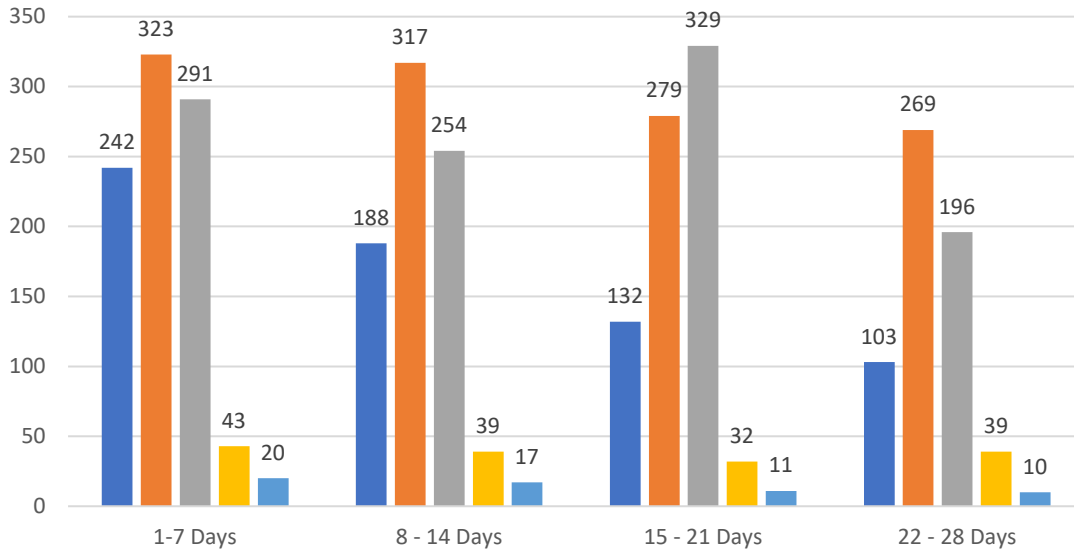


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, November 03, 2020

as of: 11/4/2020



|                 |  | TOTALS  |                          |
|-----------------|--|---------|--------------------------|
|                 |  | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          |  | 665     | 1,344                    |
| Pending         |  | 1,188   | 1,827                    |
| Sold*           |  | 1,070   | 1,295                    |
| Canceled        |  | 153     |                          |
| Temp Off Market |  | 58      |                          |

| Market Changes  |  | 11/3/2020 | % 4 Weeks Active |
|-----------------|--|-----------|------------------|
| New Listings    |  | 37        | 6%               |
| Price Increase  |  | 5         | 0%               |
| Prices Decrease |  | 16        | 1%               |
| Back on Market* |  | 14        | 9%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                 | #          |
|-----------------------------|--------------------|------------|
| Tuesday, November 03, 2020  | 4,693,341          | 12         |
| Monday, November 02, 2020   | 18,040,591         | 44         |
| Sunday, November 01, 2020   | 320,000            | 1          |
| Saturday, October 31, 2020  | 1,294,575          | 2          |
| Friday, October 30, 2020    | 82,004,194         | 149        |
| Thursday, October 29, 2020  | 30,819,600         | 53         |
| Wednesday, October 28, 2020 | 12,438,000         | 30         |
| <b>TOTAL</b>                | <b>149,610,301</b> | <b>291</b> |

| Closed prior year           | \$                 | #          |
|-----------------------------|--------------------|------------|
| Sunday, November 03, 2019   | 524,900            | 1          |
| Saturday, November 02, 2019 | 302,000            | 1          |
| Friday, November 01, 2019   | 22,780,856         | 67         |
| Thursday, October 31, 2019  | 35,814,323         | 98         |
| Wednesday, October 30, 2019 | 18,223,704         | 54         |
| Tuesday, October 29, 2019   | 17,837,375         | 41         |
| Monday, October 28, 2019    | 15,366,680         | 41         |
| <b>TOTAL</b>                | <b>110,849,838</b> | <b>303</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 35% | -4% |
| 8 - 14 Days | 42% | 15% |



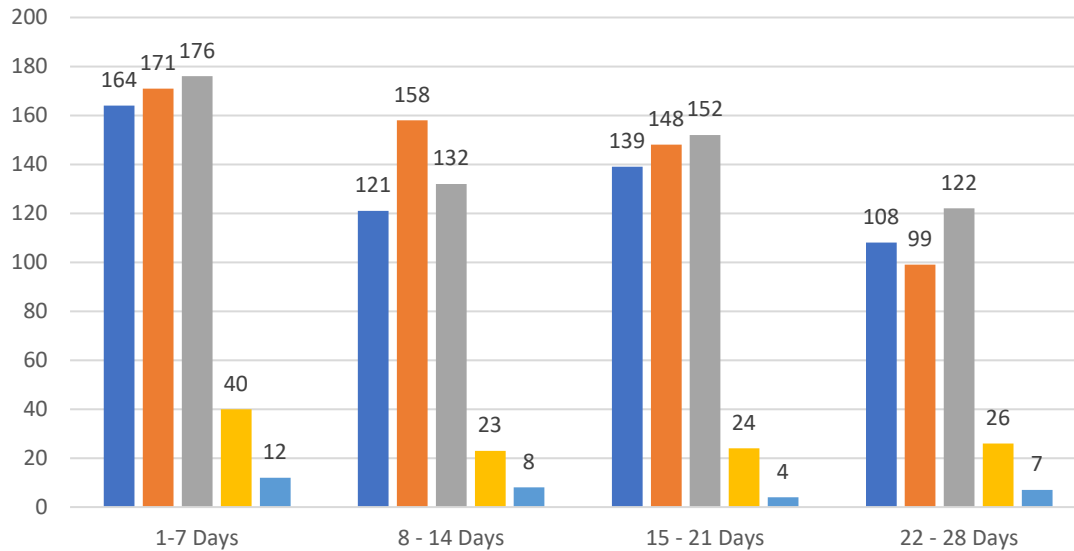


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Tuesday, November 03, 2020

as of: 11/4/2020



|                 |  | TOTALS  |                          |
|-----------------|--|---------|--------------------------|
|                 |  | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          |  | 532     | 1,514                    |
| Pending         |  | 576     | 1,200                    |
| Sold*           |  | 582     | 777                      |
| Canceled        |  | 113     |                          |
| Temp Off Market |  | 31      |                          |

|                 |           | *Total sales in March |  |
|-----------------|-----------|-----------------------|--|
| Market Changes  | 11/3/2020 | % 4 Weeks Active      |  |
| New Listings    | 22        | 4%                    |  |
| Price Increase  | 1         | 0%                    |  |
| Prices Decrease | 15        | 3%                    |  |
| Back on Market* | 10        | 9%                    |  |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #          |
|-----------------------------|-------------------|------------|
| Tuesday, November 03, 2020  | 3,230,500         | 8          |
| Monday, November 02, 2020   | 9,858,000         | 24         |
| Sunday, November 01, 2020   | -                 | 0          |
| Saturday, October 31, 2020  | 439,000           | 2          |
| Friday, October 30, 2020    | 23,654,881        | 88         |
| Thursday, October 29, 2020  | 9,378,525         | 31         |
| Wednesday, October 28, 2020 | 6,674,100         | 23         |
|                             | <b>53,235,006</b> | <b>176</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Sunday, November 03, 2019   | -                 | 0          |
| Saturday, November 02, 2019 | 283,000           | 2          |
| Friday, November 01, 2019   | 7,019,300         | 25         |
| Thursday, October 31, 2019  | 12,773,311        | 55         |
| Wednesday, October 30, 2019 | 3,844,600         | 24         |
| Tuesday, October 29, 2019   | 6,145,500         | 22         |
| Monday, October 28, 2019    | 9,159,601         | 26         |
|                             | <b>39,225,312</b> | <b>154</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 36% | 14% |
| 8 - 14 Days | 28% | 33% |



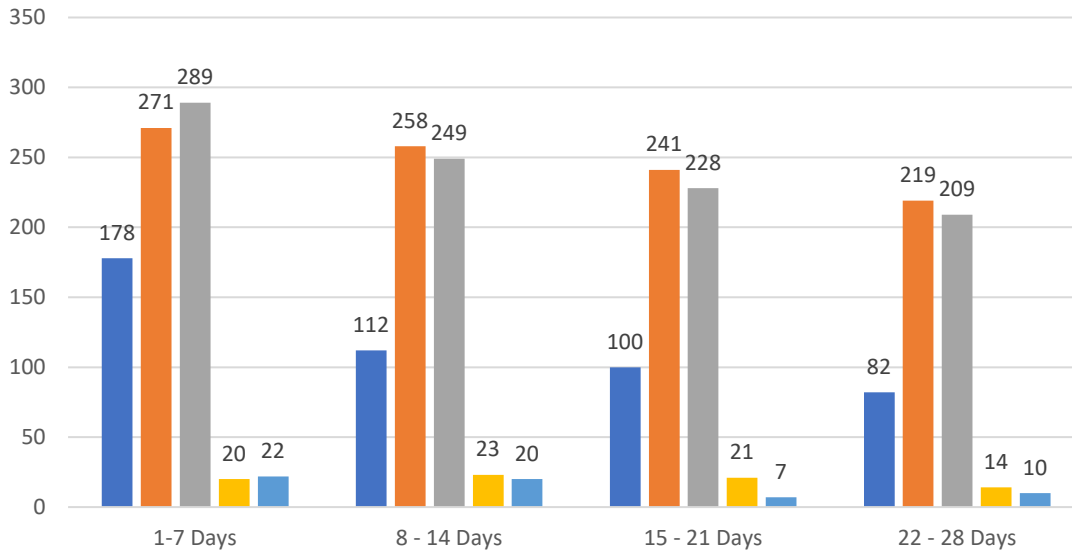


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, November 03, 2020

as of: 11/4/2020



|                 |  | TOTALS  |                          |
|-----------------|--|---------|--------------------------|
|                 |  | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          |  | 472     | 1,001                    |
| Pending         |  | 989     | 1,710                    |
| Sold*           |  | 975     | 1,125                    |
| Canceled        |  | 78      |                          |
| Temp Off Market |  | 59      |                          |

| Market Changes  |  | 11/3/2020 | % 4 Weeks Active |
|-----------------|--|-----------|------------------|
| New Listings    |  | 13        | 3%               |
| Price Increase  |  | 5         | 1%               |
| Prices Decrease |  | 16        | 2%               |
| Back on Market* |  | 10        | 13%              |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #          |
|-----------------------------|-------------------|------------|
| Tuesday, November 03, 2020  | 4,718,004         | 18         |
| Monday, November 02, 2020   | 9,849,939         | 37         |
| Sunday, November 01, 2020   | -                 | 0          |
| Saturday, October 31, 2020  | 275,000           | 1          |
| Friday, October 30, 2020    | 36,637,422        | 129        |
| Thursday, October 29, 2020  | 13,412,004        | 48         |
| Wednesday, October 28, 2020 | 16,165,149        | 56         |
| <b>TOTAL</b>                | <b>81,057,518</b> | <b>289</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Sunday, November 03, 2019   | -                 | 0          |
| Saturday, November 02, 2019 | 642,500           | 3          |
| Friday, November 01, 2019   | 11,528,245        | 47         |
| Thursday, October 31, 2019  | 14,889,123        | 58         |
| Wednesday, October 30, 2019 | 11,168,663        | 46         |
| Tuesday, October 29, 2019   | 5,543,098         | 22         |
| Monday, October 28, 2019    | 12,006,478        | 48         |
| <b>TOTAL</b>                | <b>55,778,107</b> | <b>224</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 45% | 29% |
| 8 - 14 Days | 10% | 16% |



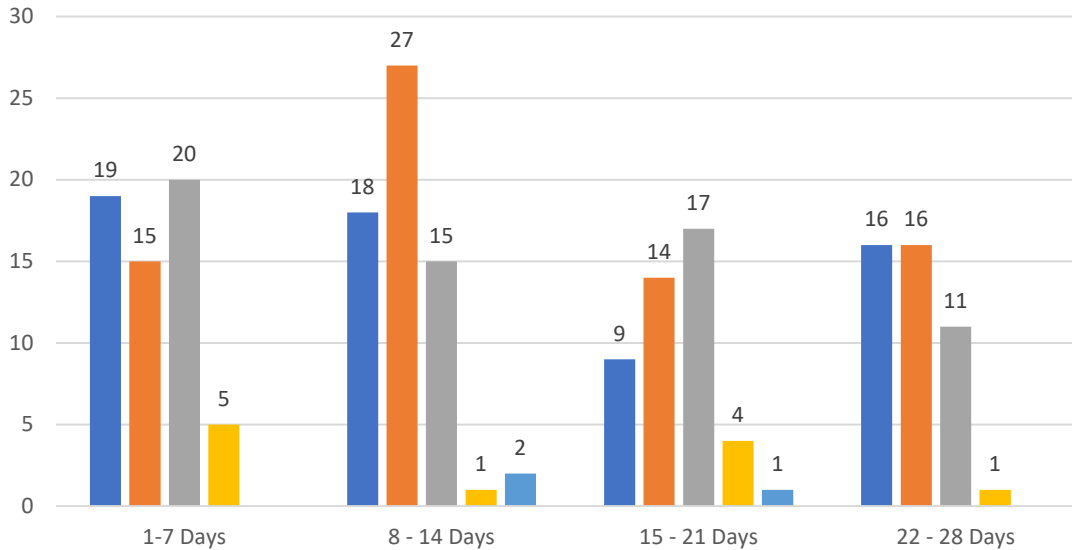


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Tuesday, November 03, 2020

as of: 11/4/2020



|                 | TOTALS  |                          |
|-----------------|---------|--------------------------|
|                 | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          | 62      | 225                      |
| Pending         | 72      | 256                      |
| Sold*           | 63      | 167                      |
| Canceled        | 11      |                          |
| Temp Off Market | 3       |                          |

| Market Changes  | 11/3/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 2         | 3%               |
| Price Increase  | 0         | 0%               |
| Prices Decrease | 0         | 0%               |
| Back on Market* | 0         | 0%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$               | #         |
|-----------------------------|------------------|-----------|
| Tuesday, November 03, 2020  | -                | 0         |
| Monday, November 02, 2020   | 526,000          | 4         |
| Sunday, November 01, 2020   | -                | 0         |
| Saturday, October 31, 2020  | -                | 0         |
| Friday, October 30, 2020    | 621,400          | 6         |
| Thursday, October 29, 2020  | 251,400          | 4         |
| Wednesday, October 28, 2020 | 696,000          | 6         |
| <b>Total</b>                | <b>2,094,800</b> | <b>20</b> |

| Closed prior year           | \$               | #         |
|-----------------------------|------------------|-----------|
| Sunday, November 03, 2019   | -                | 0         |
| Saturday, November 02, 2019 | -                | 0         |
| Friday, November 01, 2019   | 316,000          | 2         |
| Thursday, October 31, 2019  | 202,000          | 2         |
| Wednesday, October 30, 2019 | 123,000          | 1         |
| Tuesday, October 29, 2019   | 65,000           | 1         |
| Monday, October 28, 2019    | 523,950          | 7         |
| <b>Total</b>                | <b>1,229,950</b> | <b>13</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 70% | 54% |
| 8 - 14 Days | 4%  | 33% |





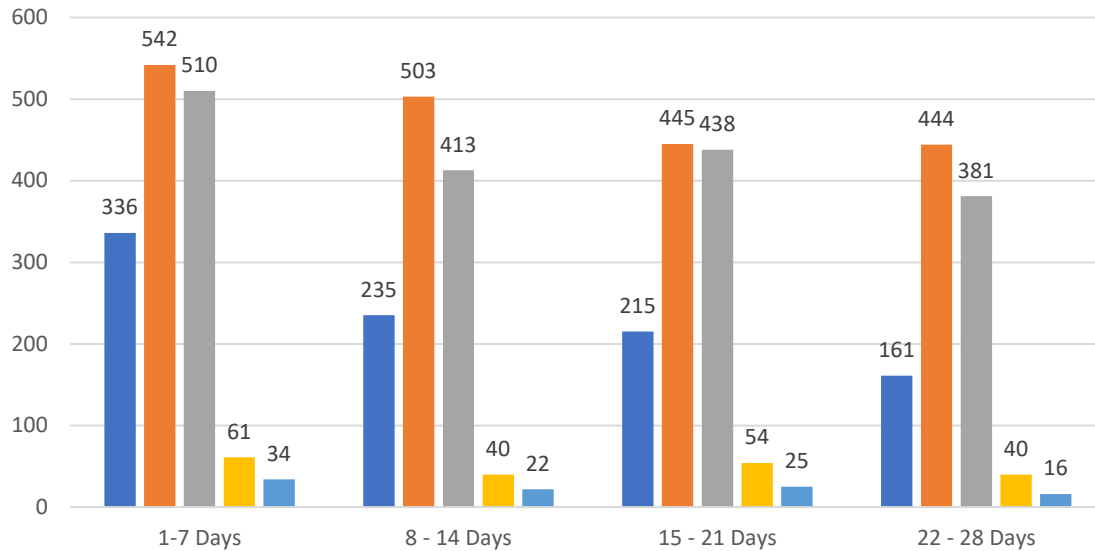


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, November 03, 2020

as of: 11/4/2020



**7 Day Sold Comparison**

| Closed in last 7 days       | \$                 | #          |
|-----------------------------|--------------------|------------|
| Tuesday, November 03, 2020  | 7,735,208          | 20         |
| Monday, November 02, 2020   | 23,551,557         | 66         |
| Sunday, November 01, 2020   | 270,000            | 1          |
| Saturday, October 31, 2020  | 942,590            | 3          |
| Friday, October 30, 2020    | 88,323,308         | 240        |
| Thursday, October 29, 2020  | 33,519,185         | 95         |
| Wednesday, October 28, 2020 | 32,305,814         | 85         |
| <b>TOTAL</b>                | <b>186,647,662</b> | <b>510</b> |

| Closed prior year           | \$                 | #          |
|-----------------------------|--------------------|------------|
| Sunday, November 03, 2019   | 222,000            | 1          |
| Saturday, November 02, 2019 | 680,000            | 3          |
| Friday, November 01, 2019   | 39,446,677         | 105        |
| Thursday, October 31, 2019  | 44,097,659         | 148        |
| Wednesday, October 30, 2019 | 31,323,263         | 105        |
| Tuesday, October 29, 2019   | 29,561,770         | 89         |
| Monday, October 28, 2019    | 28,134,798         | 78         |
| <b>TOTAL</b>                | <b>173,466,167</b> | <b>529</b> |

|                 | TOTALS  |                          |
|-----------------|---------|--------------------------|
|                 | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          | 947     | 2,094                    |
| Pending         | 1,934   | 3,288                    |
| Sold*           | 1,742   | 1,903                    |
| Canceled        | 195     |                          |
| Temp Off Market | 97      |                          |

| Market Changes  | 11/3/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 48        | 5%               |
| Price Increase  | 7         | 0%               |
| Prices Decrease | 23        | 1%               |
| Back on Market* | 19        | 10%              |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

**7 Day Sold Analysis**

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 8%  | -4% |
| 8 - 14 Days | 28% | 23% |



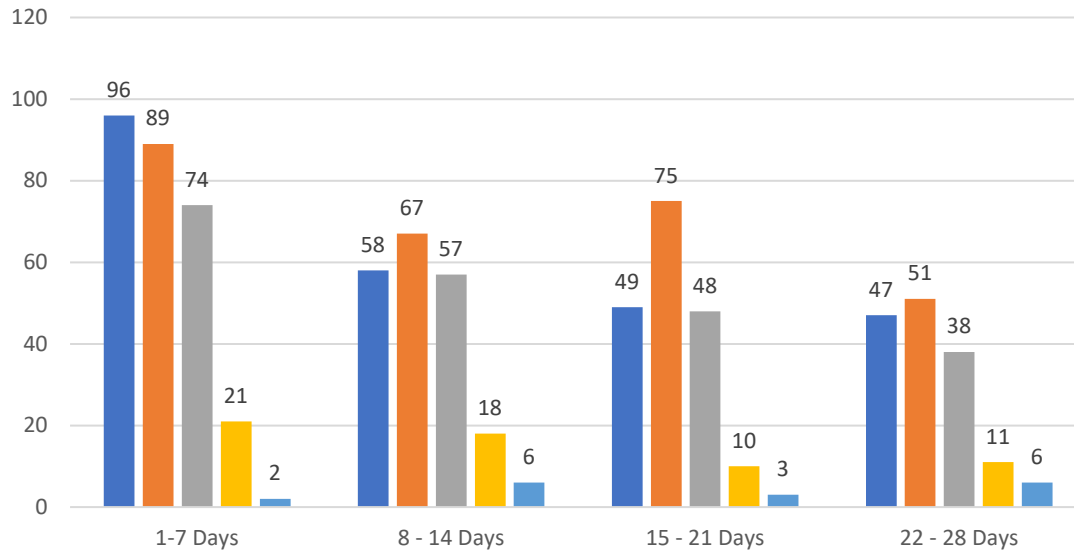


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, November 03, 2020

as of: 11/4/2020



### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #         |
|-----------------------------|-------------------|-----------|
| Tuesday, November 03, 2020  | 1,011,000         | 4         |
| Monday, November 02, 2020   | 4,322,500         | 14        |
| Sunday, November 01, 2020   | -                 | 0         |
| Saturday, October 31, 2020  | -                 | 0         |
| Friday, October 30, 2020    | 6,161,845         | 35        |
| Thursday, October 29, 2020  | 2,049,400         | 11        |
| Wednesday, October 28, 2020 | 1,758,500         | 10        |
| <b>TOTAL</b>                | <b>15,303,245</b> | <b>74</b> |

| Closed prior year           | \$                | #         |
|-----------------------------|-------------------|-----------|
| Sunday, November 03, 2019   | -                 | 0         |
| Saturday, November 02, 2019 | -                 | 0         |
| Friday, November 01, 2019   | 3,185,800         | 19        |
| Thursday, October 31, 2019  | 4,031,900         | 22        |
| Wednesday, October 30, 2019 | 1,910,000         | 9         |
| Tuesday, October 29, 2019   | 1,801,911         | 12        |
| Monday, October 28, 2019    | 892,000           | 6         |
| <b>TOTAL</b>                | <b>11,821,611</b> | <b>68</b> |

|                 | TOTALS  |                          |
|-----------------|---------|--------------------------|
|                 | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          | 250     | 738                      |
| Pending         | 282     | 910                      |
| Sold*           | 217     | 556                      |
| Canceled        | 60      |                          |
| Temp Off Market | 17      |                          |

| Market Changes  | 11/3/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 13        | 5%               |
| Price Increase  | 0         | 0%               |
| Prices Decrease | 11        | 5%               |
| Back on Market* | 2         | 3%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 29%  | 9%   |
| 8 - 14 Days | -15% | -44% |



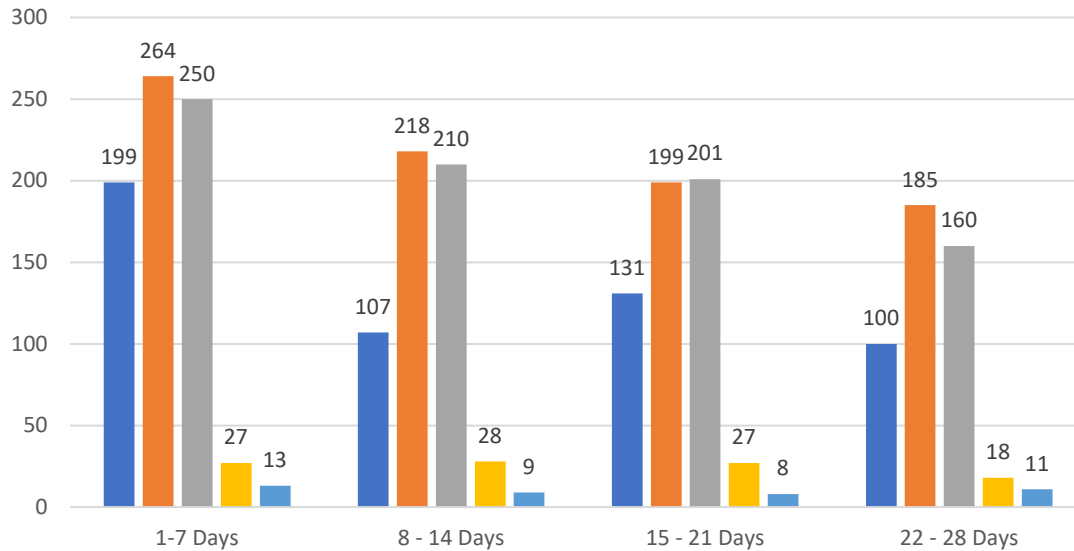


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, November 03, 2020

as of: 11/4/2020



### 7 Day Sold Comparison

| Closed in last 7 days       | \$                 | #          |
|-----------------------------|--------------------|------------|
| Tuesday, November 03, 2020  | 10,466,031         | 14         |
| Monday, November 02, 2020   | 29,536,600         | 38         |
| Sunday, November 01, 2020   | 269,000            | 1          |
| Saturday, October 31, 2020  | -                  | 0          |
| Friday, October 30, 2020    | 64,431,350         | 110        |
| Thursday, October 29, 2020  | 24,929,061         | 51         |
| Wednesday, October 28, 2020 | 22,446,145         | 36         |
| <b>TOTAL</b>                | <b>152,078,187</b> | <b>250</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Sunday, November 03, 2019   | -                 | 0          |
| Saturday, November 02, 2019 | 350,000           | 1          |
| Friday, November 01, 2019   | 15,023,082        | 34         |
| Thursday, October 31, 2019  | 33,182,047        | 60         |
| Wednesday, October 30, 2019 | 12,730,040        | 35         |
| Tuesday, October 29, 2019   | 5,682,898         | 20         |
| Monday, October 28, 2019    | 11,371,475        | 28         |
| <b>TOTAL</b>                | <b>78,339,542</b> | <b>178</b> |

|                 | TOTALS  |                          |
|-----------------|---------|--------------------------|
|                 | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          | 537     | 1,538                    |
| Pending         | 866     | 1,677                    |
| Sold*           | 821     | 329                      |
| Canceled        | 100     |                          |
| Temp Off Market | 41      |                          |

| Market Changes  | 11/3/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 41        | 8%               |
| Price Increase  | 7         | 1%               |
| Prices Decrease | 12        | 1%               |
| Back on Market* | 14        | 14%              |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 94% | 40% |
| 8 - 14 Days | 53% | 19% |



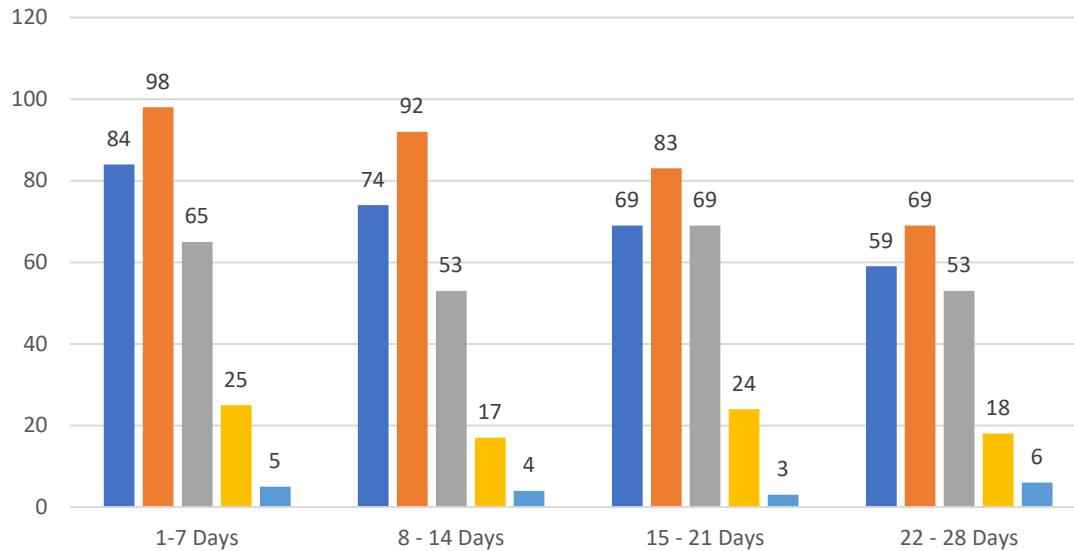


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Tuesday, November 03, 2020

as of: 11/4/2020



7 Day Sold Comparison

| Closed in last 7 days       | \$                | #         |
|-----------------------------|-------------------|-----------|
| Tuesday, November 03, 2020  | 3,478,500         | 5         |
| Monday, November 02, 2020   | 6,487,500         | 8         |
| Sunday, November 01, 2020   | -                 | 0         |
| Saturday, October 31, 2020  | -                 | 0         |
| Friday, October 30, 2020    | 13,320,900        | 26        |
| Thursday, October 29, 2020  | 12,876,950        | 19        |
| Wednesday, October 28, 2020 | 5,398,500         | 7         |
| <b>TOTAL</b>                | <b>41,562,350</b> | <b>65</b> |

| Closed prior year           | \$                | #         |
|-----------------------------|-------------------|-----------|
| Sunday, November 03, 2019   | -                 | 0         |
| Saturday, November 02, 2019 | -                 | 0         |
| Friday, November 01, 2019   | 7,178,239         | 20        |
| Thursday, October 31, 2019  | 4,523,800         | 15        |
| Wednesday, October 30, 2019 | 5,615,794         | 18        |
| Tuesday, October 29, 2019   | 1,840,450         | 8         |
| Monday, October 28, 2019    | 6,825,998         | 15        |
| <b>TOTAL</b>                | <b>25,984,281</b> | <b>76</b> |

|                 | TOTALS  |                          |
|-----------------|---------|--------------------------|
|                 | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          | 286     | 1,057                    |
| Pending         | 342     | 620                      |
| Sold*           | 240     | 167                      |
| Canceled        | 84      |                          |
| Temp Off Market | 18      |                          |

| Market Changes  | 11/3/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 13        | 5%               |
| Price Increase  | 1         | 0%               |
| Prices Decrease | 5         | 2%               |
| Back on Market* | 5         | 6%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 60%  | -14% |
| 8 - 14 Days | 106% | 23%  |



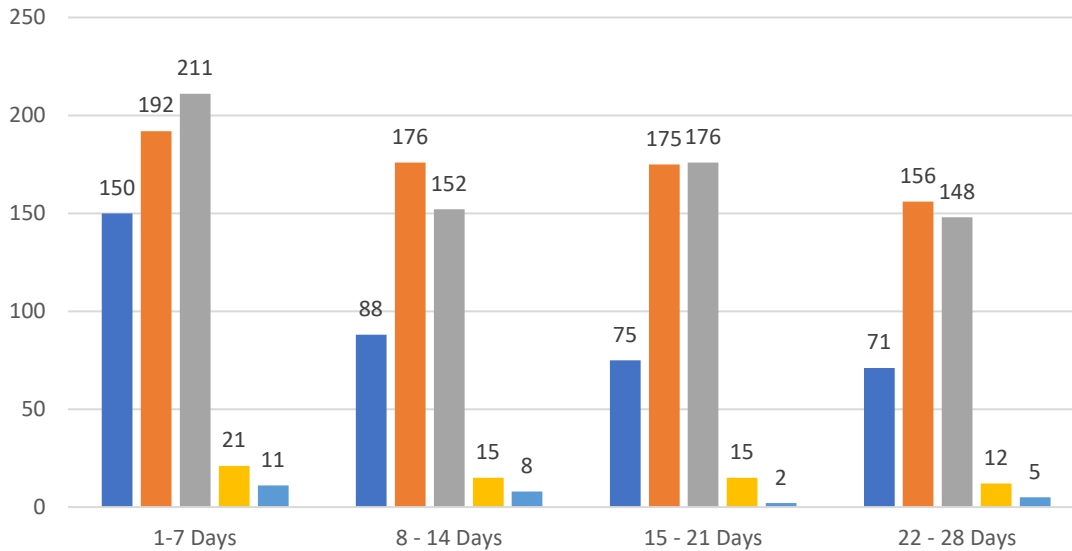


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, November 03, 2020

as of: 11/4/2020



|                 |     | TOTALS  |                          |
|-----------------|-----|---------|--------------------------|
|                 |     | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          | 384 | 1,072   |                          |
| Pending         | 699 | 1,286   |                          |
| Sold*           | 687 | 0,975   |                          |
| Canceled        | 63  |         |                          |
| Temp Off Market | 26  |         |                          |

|                 |           | *Total sales in March |  |
|-----------------|-----------|-----------------------|--|
| Market Changes  | 11/3/2020 | % 4 Weeks Active      |  |
| New Listings    | 19        | 5%                    |  |
| Price Increase  | 5         | 1%                    |  |
| Prices Decrease | 6         | 1%                    |  |
| Back on Market* | 2         | 3%                    |  |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #          |
|-----------------------------|-------------------|------------|
| Tuesday, November 03, 2020  | 2,900,500         | 6          |
| Monday, November 02, 2020   | 11,372,380        | 31         |
| Sunday, November 01, 2020   | -                 | 0          |
| Saturday, October 31, 2020  | 995,500           | 2          |
| Friday, October 30, 2020    | 33,961,973        | 82         |
| Thursday, October 29, 2020  | 26,683,054        | 48         |
| Wednesday, October 28, 2020 | 22,745,277        | 42         |
| <b>Total</b>                | <b>98,658,684</b> | <b>211</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Sunday, November 03, 2019   | 182,000           | 1          |
| Saturday, November 02, 2019 | 161,000           | 2          |
| Friday, November 01, 2019   | 17,113,039        | 38         |
| Thursday, October 31, 2019  | 15,901,561        | 37         |
| Wednesday, October 30, 2019 | 14,630,835        | 38         |
| Tuesday, October 29, 2019   | 5,696,700         | 15         |
| Monday, October 28, 2019    | 8,061,995         | 24         |
| <b>Total</b>                | <b>61,747,130</b> | <b>155</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 60% | 36% |
| 8 - 14 Days | 30% | 39% |



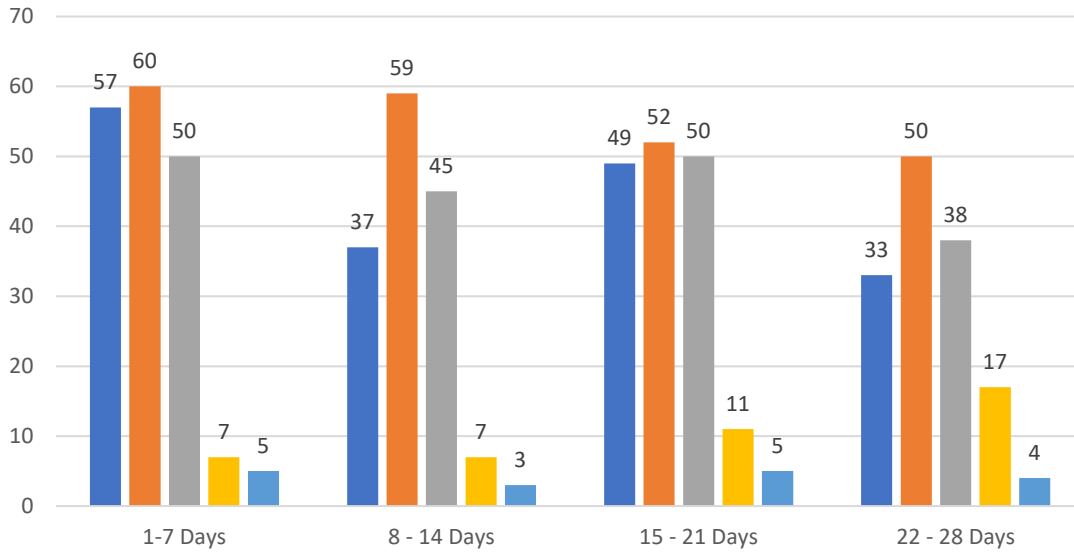


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Tuesday, November 03, 2020

as of: 11/4/2020



|                 | TOTALS  |                          |
|-----------------|---------|--------------------------|
|                 | 4 Weeks | AS OF SEPTEMBER 30, 2020 |
| Active          | 176     | 560                      |
| Pending         | 221     | 356                      |
| Sold*           | 183     | 265                      |
| Canceled        | 42      |                          |
| Temp Off Market | 17      |                          |

| Market Changes  | 11/3/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 3         | 2%               |
| Price Increase  | 1         | 0%               |
| Prices Decrease | 8         | 4%               |
| Back on Market* | 1         | 2%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #         |
|-----------------------------|-------------------|-----------|
| Tuesday, November 03, 2020  | 368,000           | 3         |
| Monday, November 02, 2020   | 3,694,950         | 10        |
| Sunday, November 01, 2020   | -                 | 0         |
| Saturday, October 31, 2020  | -                 | 0         |
| Friday, October 30, 2020    | 4,998,550         | 20        |
| Thursday, October 29, 2020  | 3,075,500         | 9         |
| Wednesday, October 28, 2020 | 2,118,909         | 8         |
| <b>TOTAL</b>                | <b>14,255,909</b> | <b>50</b> |

| Closed prior year           | \$               | #         |
|-----------------------------|------------------|-----------|
| Sunday, November 03, 2019   | -                | 0         |
| Saturday, November 02, 2019 | -                | 0         |
| Friday, November 01, 2019   | 1,477,300        | 8         |
| Thursday, October 31, 2019  | 2,119,700        | 11        |
| Wednesday, October 30, 2019 | 2,176,397        | 10        |
| Tuesday, October 29, 2019   | 2,077,400        | 11        |
| Monday, October 28, 2019    | 947,640          | 3         |
| <b>TOTAL</b>                | <b>8,798,437</b> | <b>43</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 62% | 16% |
| 8 - 14 Days | 19% | 11% |

