

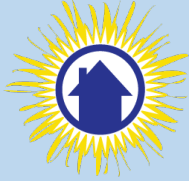


# 4 WEEK REAL ESTATE MARKET REPORT

Friday, November 06, 2020

*As of: Saturday, November 07, 2020*

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN

Friday, November 06, 2020

as of: 11/7/2020

Day 1	Friday, November 06, 2020
Day 2	Thursday, November 05, 2020
Day 3	Wednesday, November 04, 2020
Day 4	Tuesday, November 03, 2020
Day 5	Monday, November 02, 2020
Day 6	Sunday, November 01, 2020
Day 7	Saturday, October 31, 2020
Day 8	Friday, October 30, 2020
Day 9	Thursday, October 29, 2020
Day 10	Wednesday, October 28, 2020
Day 11	Tuesday, October 27, 2020
Day 12	Monday, October 26, 2020
Day 13	Sunday, October 25, 2020
Day 14	Saturday, October 24, 2020
Day 15	Friday, October 23, 2020
Day 16	Thursday, October 22, 2020
Day 17	Wednesday, October 21, 2020
Day 18	Tuesday, October 20, 2020
Day 19	Monday, October 19, 2020
Day 20	Sunday, October 18, 2020
Day 21	Saturday, October 17, 2020
Day 22	Friday, October 16, 2020
Day 23	Thursday, October 15, 2020
Day 24	Wednesday, October 14, 2020
Day 25	Tuesday, October 13, 2020
Day 26	Monday, October 12, 2020
Day 27	Sunday, October 11, 2020
Day 28	Saturday, October 10, 2020

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Friday, November 06, 2020

Day 28: Saturday, October 10, 2020

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF SEPTEMBER 30, 2020: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

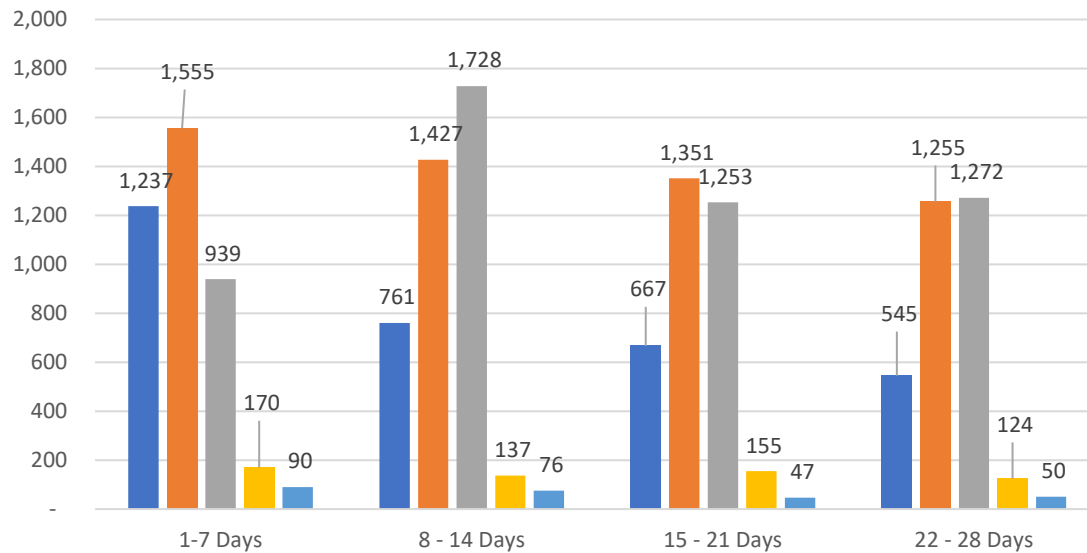


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Friday, November 06, 2020

as of: 11/7/2020



	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	3,210	7,049
Pending	5,588	9,788
Sold*	5,192	5,627
Canceled	586	
Temp Off Market	263	

Market Changes	11/6/2020	% 4 Weeks Active
New Listings	255	8%
Price Increase	149	3%
Prices Decrease	166	3%
Back on Market*	62	11%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, November 06, 2020	76,385,018	183
Thursday, November 05, 2020	50,447,806	141
Wednesday, November 04, 2020	60,032,682	151
Tuesday, November 03, 2020	56,684,703	144
Monday, November 02, 2020	120,359,449	288
Sunday, November 01, 2020	3,351,775	11
Saturday, October 31, 2020	8,291,369	21
<b>Total</b>	<b>375,552,802</b>	<b>939</b>

Closed prior year	\$	#
Wednesday, November 06, 2019	41,627,896	114
Tuesday, November 05, 2019	49,883,698	152
Monday, November 04, 2019	58,575,784	179
Sunday, November 03, 2019	928,900	3
Saturday, November 02, 2019	2,135,500	10
Friday, November 01, 2019	105,891,899	291
Thursday, October 31, 2019	143,884,713	401
<b>Total</b>	<b>402,928,390</b>	<b>1150</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-7%	-18%
8 - 14 Days	-48%	-46%



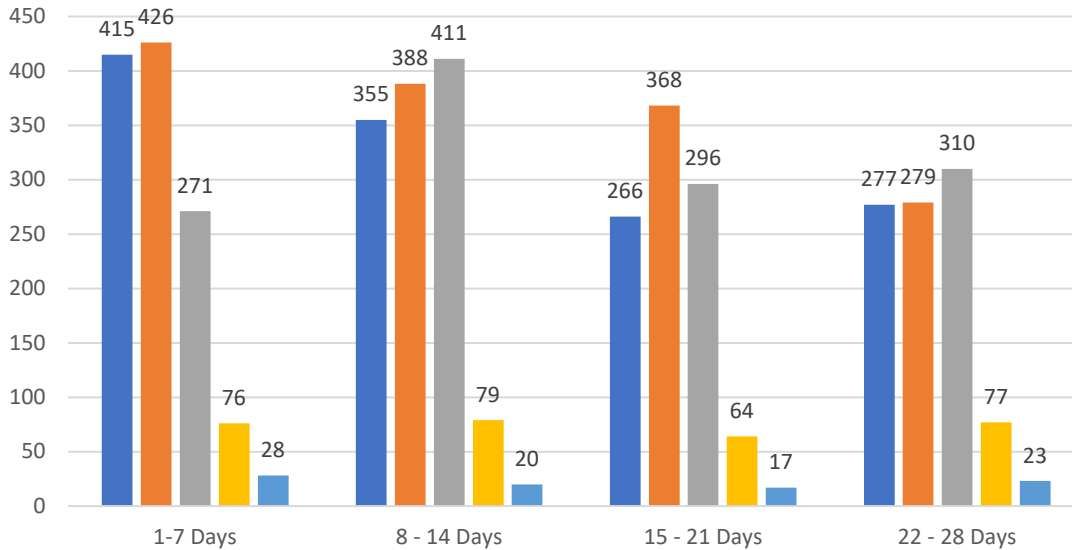


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Friday, November 06, 2020

as of: 11/7/2020



		TOTALS	
		4 Weeks	AS OF SEPTEMBER 30, 2020
Active		1,313	4,094
Pending		1,461	3,342
Sold*		1,288	1,932
Canceled		296	
Temp Off Market		88	

Market Changes		11/6/2020	% 4 Weeks Active
New Listings		66	5%
Price Increase		4	0%
Prices Decrease		49	4%
Back on Market*		13	4%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, November 06, 2020	21,443,000	58
Thursday, November 05, 2020	12,791,450	44
Wednesday, November 04, 2020	15,429,950	37
Tuesday, November 03, 2020	16,845,250	41
Monday, November 02, 2020	31,315,250	80
Sunday, November 01, 2020	480,000	1
Saturday, October 31, 2020	2,564,746	10
<b>TOTAL</b>	<b>100,869,646</b>	<b>271</b>

Closed prior year	\$	#
Wednesday, November 06, 2019	6,415,140	18
Tuesday, November 05, 2019	9,949,889	40
Monday, November 04, 2019	9,264,369	44
Sunday, November 03, 2019	-	0
Saturday, November 02, 2019	283,000	2
Friday, November 01, 2019	19,176,639	74
Thursday, October 31, 2019	23,650,711	105
<b>TOTAL</b>	<b>68,739,748</b>	<b>283</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	47%	-4%
8 - 14 Days	-19%	-48%



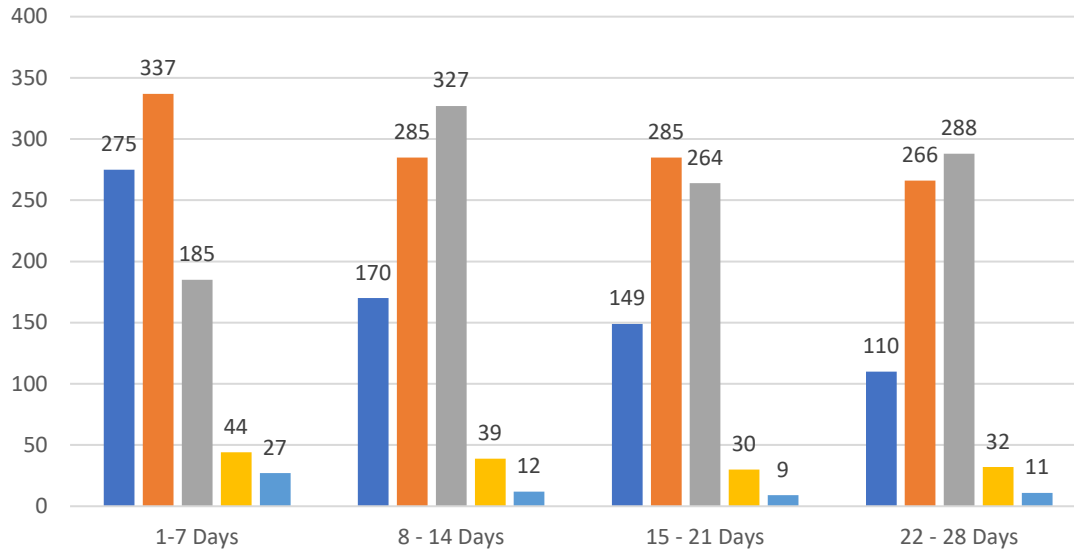


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Friday, November 06, 2020

as of: 11/7/2020



	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	704	1,344
Pending	1,173	1,827
Sold*	1,064	1,295
Canceled	145	
Temp Off Market	59	

Market Changes	11/6/2020	% 4 Weeks Active
New Listings	61	9%
Price Increase	3	0%
Prices Decrease	35	3%
Back on Market*	16	11%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

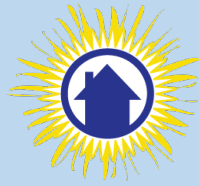
Closed in last 7 days	\$	#
Friday, November 06, 2020	19,345,465	41
Thursday, November 05, 2020	11,029,301	25
Wednesday, November 04, 2020	11,230,270	30
Tuesday, November 03, 2020	10,071,755	25
Monday, November 02, 2020	22,309,680	57
Sunday, November 01, 2020	689,000	2
Saturday, October 31, 2020	1,931,875	5
<b>TOTAL</b>	<b>76,607,346</b>	<b>185</b>

Closed prior year	\$	#
Wednesday, November 06, 2019	7,329,949	25
Tuesday, November 05, 2019	9,265,899	29
Monday, November 04, 2019	11,923,300	32
Sunday, November 03, 2019	524,900	1
Saturday, November 02, 2019	302,000	1
Friday, November 01, 2019	22,780,856	67
Thursday, October 31, 2019	35,814,323	98
<b>TOTAL</b>	<b>87,941,227</b>	<b>253</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-13%	-27%
8 - 14 Days	-53%	-43%



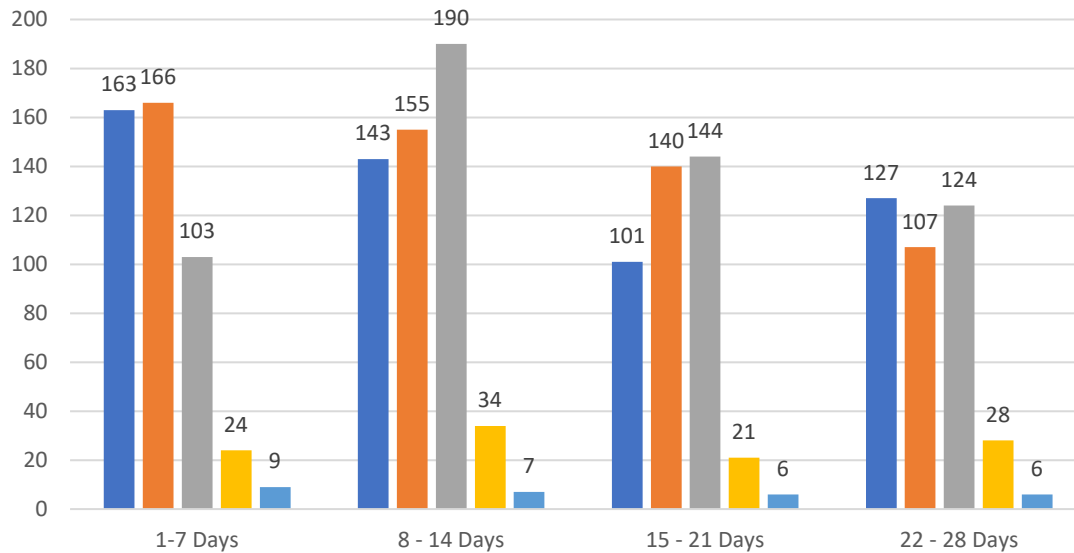


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Friday, November 06, 2020

as of: 11/7/2020



		TOTALS	
		4 Weeks	AS OF SEPTEMBER 30, 2020
Active		534	1,514
Pending		568	1,200
Sold*		561	777
Canceled		107	
Temp Off Market		28	

Market Changes		11/6/2020	% 4 Weeks Active
New Listings		29	5%
Price Increase		3	1%
Prices Decrease		26	5%
Back on Market*		10	9%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

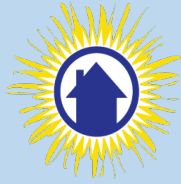
Closed in last 7 days	\$	#
Friday, November 06, 2020	8,335,500	18
Thursday, November 05, 2020	4,986,800	16
Wednesday, November 04, 2020	8,444,900	18
Tuesday, November 03, 2020	8,279,750	17
Monday, November 02, 2020	12,099,000	31
Sunday, November 01, 2020	-	0
Saturday, October 31, 2020	599,000	3
<b>TOTAL</b>	<b>42,744,950</b>	<b>103</b>

Closed prior year	\$	#
Wednesday, November 06, 2019	3,754,140	13
Tuesday, November 05, 2019	4,926,900	22
Monday, November 04, 2019	4,426,475	19
Sunday, November 03, 2019	-	0
Saturday, November 02, 2019	283,000	2
Friday, November 01, 2019	7,019,300	25
Thursday, October 31, 2019	12,773,311	55
<b>TOTAL</b>	<b>33,183,126</b>	<b>136</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	29%	-24%
8 - 14 Days	-23%	-46%



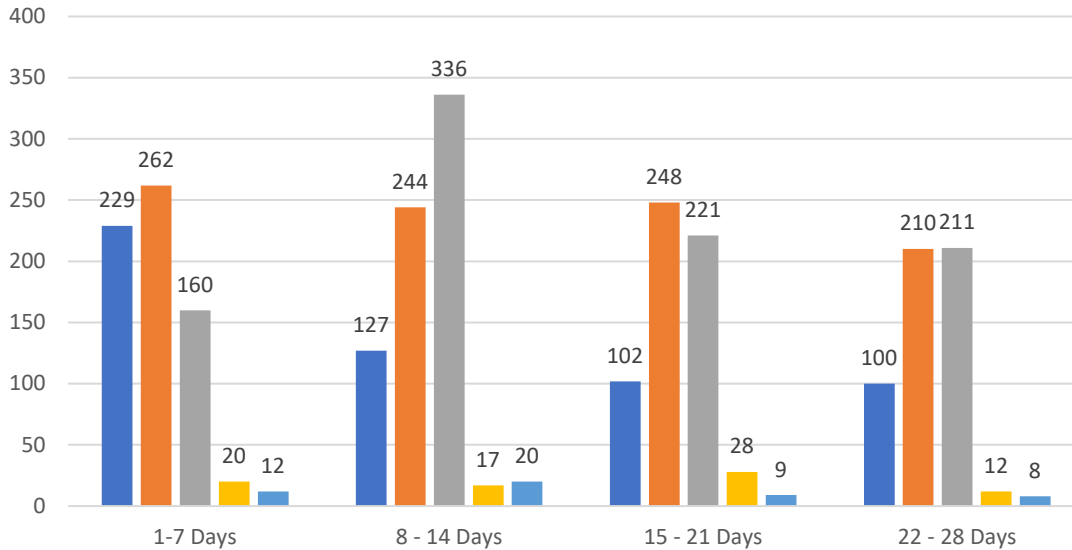


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Friday, November 06, 2020

as of: 11/7/2020



	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	558	1,001
Pending	964	1,710
Sold*	928	1,125
Canceled	77	
Temp Off Market	49	

Market Changes	11/6/2020	% 4 Weeks Active
New Listings	49	9%
Price Increase	35	4%
Prices Decrease	32	3%
Back on Market*	12	16%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

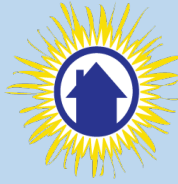
Closed in last 7 days	\$	#
Friday, November 06, 2020	7,239,484	25
Thursday, November 05, 2020	8,094,492	26
Wednesday, November 04, 2020	5,341,640	21
Tuesday, November 03, 2020	8,429,181	31
Monday, November 02, 2020	12,964,920	50
Sunday, November 01, 2020	922,000	3
Saturday, October 31, 2020	1,351,170	4
<b>TOTAL</b>	<b>44,342,887</b>	<b>160</b>

Closed prior year	\$	#
Wednesday, November 06, 2019	5,359,940	19
Tuesday, November 05, 2019	3,939,198	19
Monday, November 04, 2019	5,672,513	29
Sunday, November 03, 2019	-	0
Saturday, November 02, 2019	642,500	3
Friday, November 01, 2019	11,528,245	47
Thursday, October 31, 2019	14,889,123	58
<b>TOTAL</b>	<b>42,031,519</b>	<b>175</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	5%	-9%
8 - 14 Days	-54%	-52%



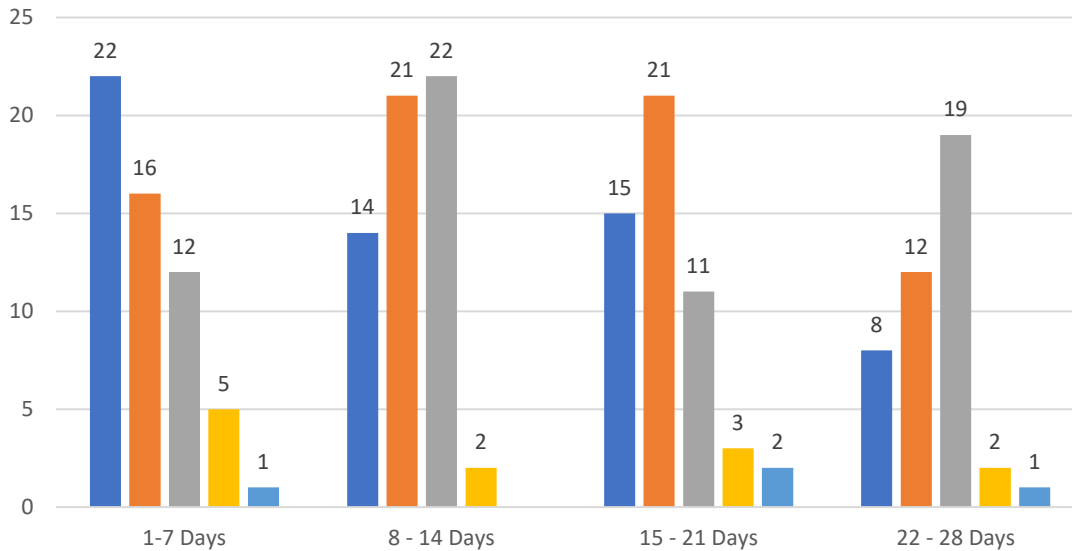


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Friday, November 06, 2020

as of: 11/7/2020



	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	59	225
Pending	70	256
Sold*	64	167
Canceled	12	
Temp Off Market	4	

Market Changes	11/6/2020	% 4 Weeks Active
New Listings	4	7%
Price Increase	0	0%
Prices Decrease	1	2%
Back on Market*	0	0%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, November 06, 2020	307,000	3
Thursday, November 05, 2020	334,750	3
Wednesday, November 04, 2020	170,000	1
Tuesday, November 03, 2020	-	0
Monday, November 02, 2020	586,000	5
Sunday, November 01, 2020	-	0
Saturday, October 31, 2020	-	0
<b>Total</b>	<b>1,397,750</b>	<b>12</b>

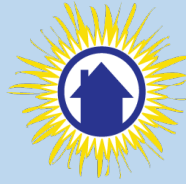
Closed prior year	\$	#
Wednesday, November 06, 2019	125,000	1
Tuesday, November 05, 2019	-	0
Monday, November 04, 2019	206,000	3
Sunday, November 03, 2019	-	0
Saturday, November 02, 2019	-	0
Friday, November 01, 2019	316,000	2
Thursday, October 31, 2019	202,000	2
<b>Total</b>	<b>849,000</b>	<b>8</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	65%	50%
8 - 14 Days	-45%	-45%





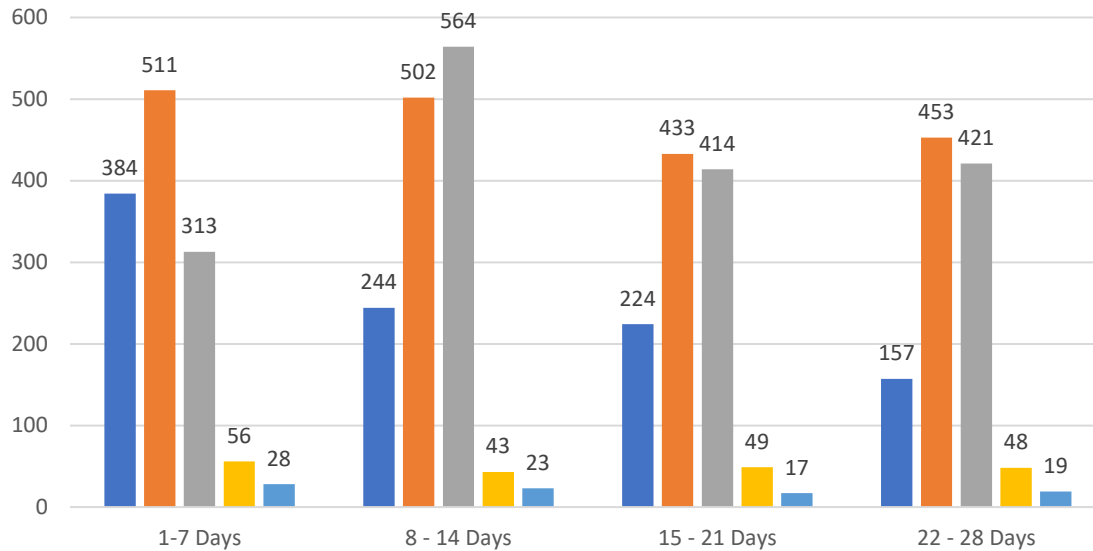


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Friday, November 06, 2020

as of: 11/7/2020



	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	1,009	2,094
Pending	1,899	3,288
Sold*	1,712	1,903
Canceled	196	
Temp Off Market	87	

Market Changes	11/6/2020	% 4 Weeks Active
New Listings	67	7%
Price Increase	48	3%
Prices Decrease	59	3%
Back on Market*	18	9%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

### 7 Day Sold Comparison

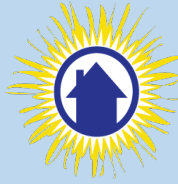
Closed in last 7 days	\$	#
Friday, November 06, 2020	25,509,885	64
Thursday, November 05, 2020	14,815,135	47
Wednesday, November 04, 2020	22,183,050	55
Tuesday, November 03, 2020	16,278,936	48
Monday, November 02, 2020	32,257,924	88
Sunday, November 01, 2020	1,471,775	5
Saturday, October 31, 2020	1,821,190	6
<b>TOTAL</b>	<b>114,337,895</b>	<b>313</b>

Closed prior year	\$	#
Wednesday, November 06, 2019	11,864,289	42
Tuesday, November 05, 2019	16,867,018	56
Monday, November 04, 2019	24,830,806	74
Sunday, November 03, 2019	222,000	1
Saturday, November 02, 2019	680,000	3
Friday, November 01, 2019	39,446,677	105
Thursday, October 31, 2019	44,097,659	148
<b>TOTAL</b>	<b>138,008,449</b>	<b>429</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-17%	-27%
8 - 14 Days	-44%	-45%



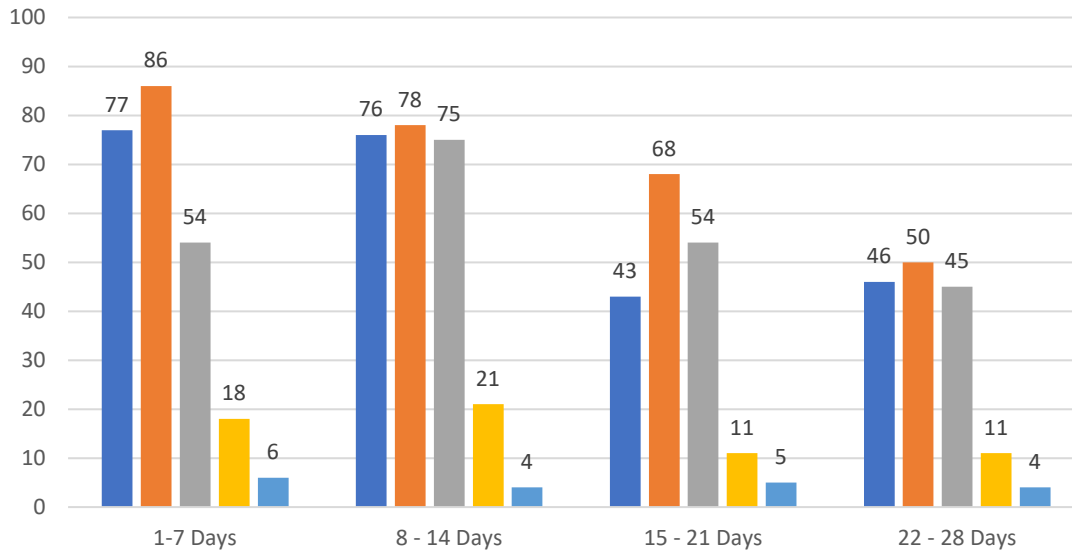


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Friday, November 06, 2020

as of: 11/7/2020



### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, November 06, 2020	4,389,100	13
Thursday, November 05, 2020	1,210,500	7
Wednesday, November 04, 2020	1,925,300	5
Tuesday, November 03, 2020	1,576,000	9
Monday, November 02, 2020	6,334,400	20
Sunday, November 01, 2020	-	0
Saturday, October 31, 2020	-	0
<b>TOTAL</b>	<b>15,435,300</b>	<b>54</b>

Closed prior year	\$	#
Wednesday, November 06, 2019	525,000	1
Tuesday, November 05, 2019	991,500	5
Monday, November 04, 2019	1,688,500	11
Sunday, November 03, 2019	-	0
Saturday, November 02, 2019	-	0
Friday, November 01, 2019	3,185,800	19
Thursday, October 31, 2019	4,031,900	22
<b>TOTAL</b>	<b>10,422,700</b>	<b>58</b>

	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	242	738
Pending	282	910
Sold*	228	556
Canceled	61	
Temp Off Market	19	

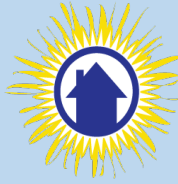
Market Changes	11/6/2020	% 4 Weeks Active
New Listings	12	5%
Price Increase	1	0%
Prices Decrease	11	5%
Back on Market*	0	0%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	48%	-7%
8 - 14 Days	12%	-72%



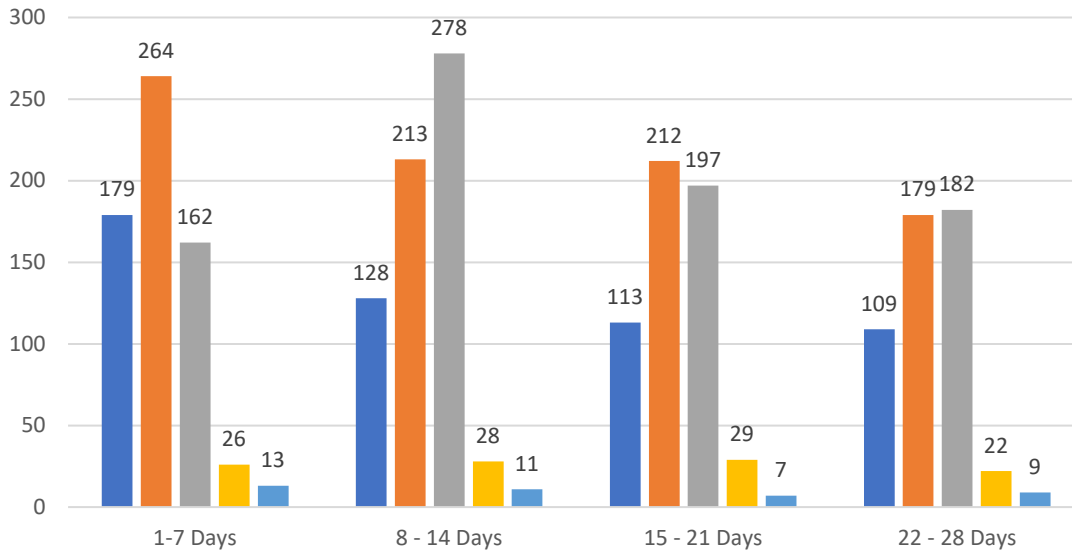


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Friday, November 06, 2020

as of: 11/7/2020



	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	529	1,538
Pending	868	1,677
Sold*	819	329
Canceled	105	
Temp Off Market	40	

Market Changes	11/6/2020	% 4 Weeks Active
New Listings	31	6%
Price Increase	13	1%
Prices Decrease	22	3%
Back on Market*	12	11%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, November 06, 2020	14,690,327	30
Thursday, November 05, 2020	8,514,200	25
Wednesday, November 04, 2020	13,154,727	25
Tuesday, November 03, 2020	13,846,031	24
Monday, November 02, 2020	37,951,563	53
Sunday, November 01, 2020	269,000	1
Saturday, October 31, 2020	2,191,634	4
<b>Total</b>	<b>90,617,482</b>	<b>162</b>

Closed prior year	\$	#
Wednesday, November 06, 2019	12,189,144	16
Tuesday, November 05, 2019	13,703,148	34
Monday, November 04, 2019	8,352,300	24
Sunday, November 03, 2019	-	0
Saturday, November 02, 2019	350,000	1
Friday, November 01, 2019	15,023,082	34
Thursday, October 31, 2019	33,182,047	60
<b>Total</b>	<b>82,799,721</b>	<b>169</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	9%	-4%
8 - 14 Days	-38%	-42%



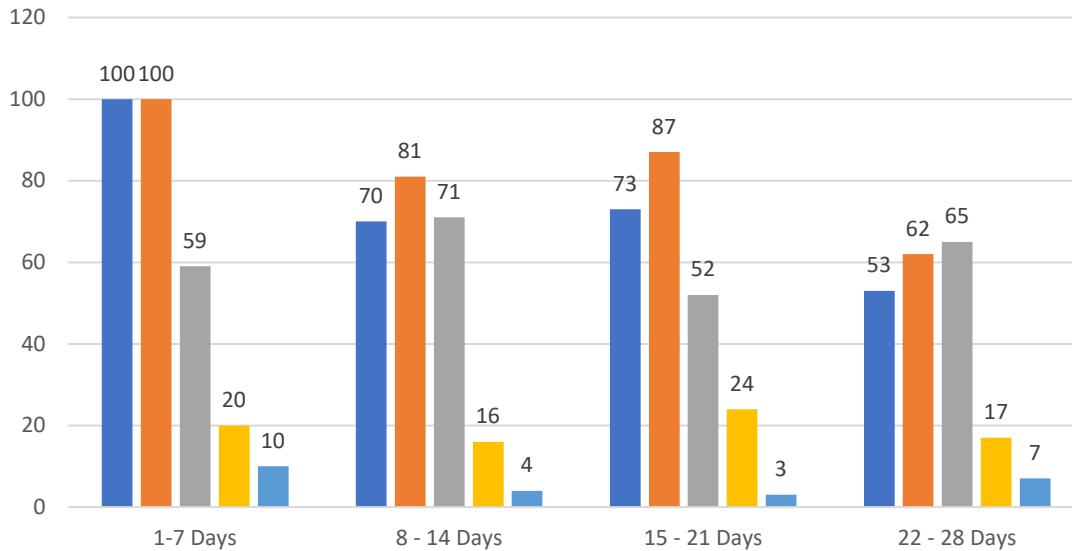


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Friday, November 06, 2020

as of: 11/7/2020



	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	296	1,057
Pending	330	620
Sold*	247	167
Canceled	77	
Temp Off Market	24	

Market Changes	11/6/2020	% 4 Weeks Active
New Listings	12	4%
Price Increase	0	0%
Prices Decrease	8	3%
Back on Market*	1	1%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, November 06, 2020	6,835,400	17
Thursday, November 05, 2020	3,324,000	9
Wednesday, November 04, 2020	3,703,250	7
Tuesday, November 03, 2020	5,999,500	9
Monday, November 02, 2020	7,896,000	12
Sunday, November 01, 2020	480,000	1
Saturday, October 31, 2020	1,114,100	4
<b>TOTAL</b>	<b>29,352,250</b>	<b>59</b>

Closed prior year	\$	#
Wednesday, November 06, 2019	2,011,000	3
Tuesday, November 05, 2019	2,348,000	5
Monday, November 04, 2019	2,398,500	7
Sunday, November 03, 2019	-	0
Saturday, November 02, 2019	-	0
Friday, November 01, 2019	7,178,239	20
Thursday, October 31, 2019	4,523,800	15
<b>TOTAL</b>	<b>18,459,539</b>	<b>50</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	59%	18%
8 - 14 Days	-25%	-17%



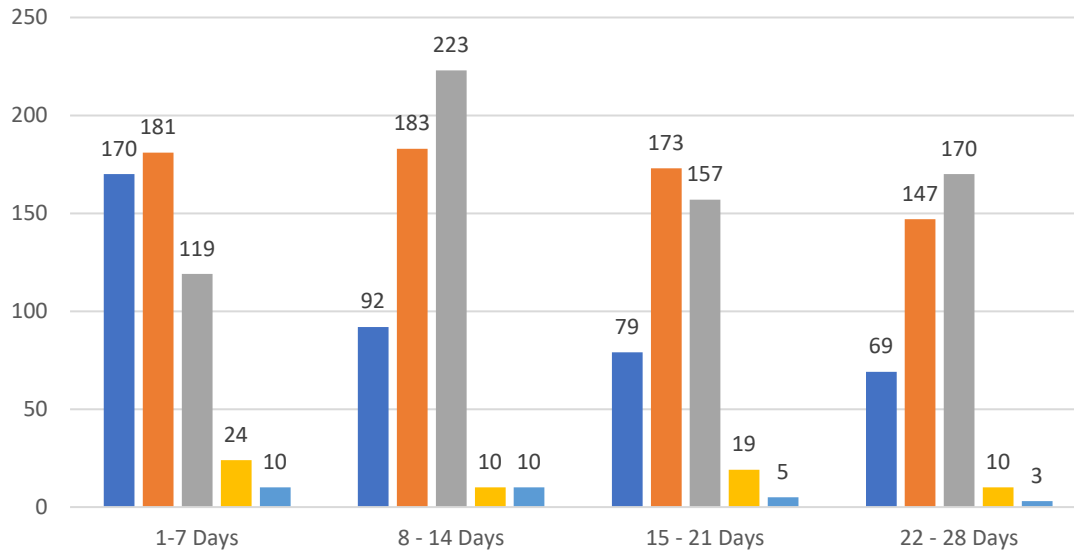


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Friday, November 06, 2020

as of: 11/7/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, November 06, 2020	9,599,857	23
Thursday, November 05, 2020	7,994,678	18
Wednesday, November 04, 2020	8,122,995	20
Tuesday, November 03, 2020	8,058,800	16
Monday, November 02, 2020	14,875,362	40
Sunday, November 01, 2020	-	0
Saturday, October 31, 2020	995,500	2
<b>TOTAL</b>	<b>49,647,192</b>	<b>119</b>

Closed prior year	\$	#
Wednesday, November 06, 2019	4,884,574	12
Tuesday, November 05, 2019	6,108,435	14
Monday, November 04, 2019	7,796,865	20
Sunday, November 03, 2019	182,000	1
Saturday, November 02, 2019	161,000	2
Friday, November 01, 2019	17,113,039	38
Thursday, October 31, 2019	15,901,561	37
<b>TOTAL</b>	<b>52,147,474</b>	<b>124</b>

	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	410	1,072
Pending	684	1,286
Sold*	669	0,975
Canceled	63	
Temp Off Market	28	

Active  
Pending  
Sold\*  
Canceled  
Temp Off Market



Market Changes	11/6/2020	% 4 Weeks Active
New Listings	47	11%
Price Increase	50	7%
Prices Decrease	18	3%
Back on Market*	4	6%

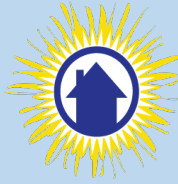
\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-5%	-4%
8 - 14 Days	-54%	-47%



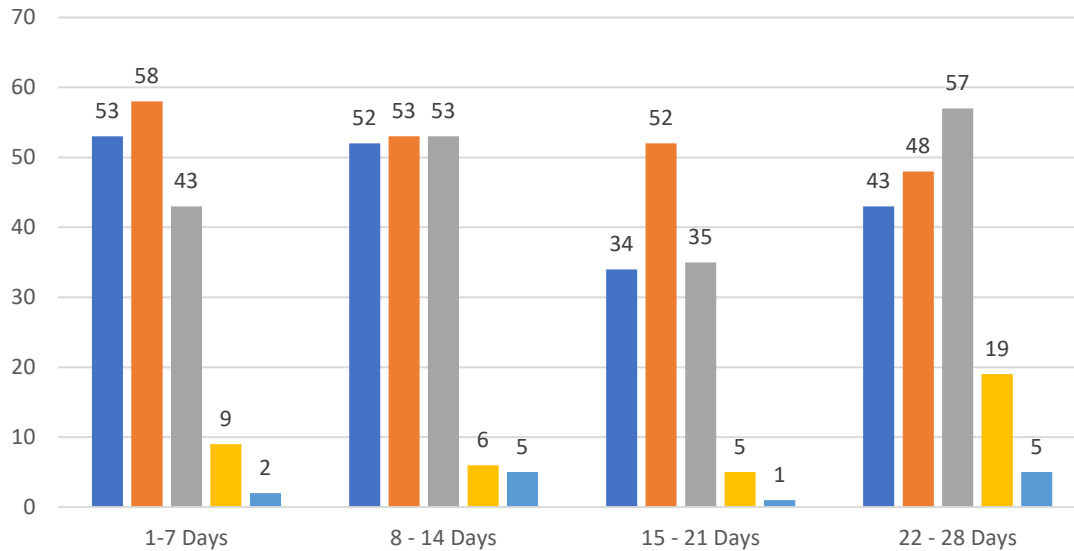


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Friday, November 06, 2020

as of: 11/7/2020



		TOTALS	
		4 Weeks	AS OF SEPTEMBER 30, 2020
Active		182	560
Pending		211	356
Sold*		188	265
Canceled		39	
Temp Off Market		13	

Market Changes		11/6/2020	% 4 Weeks Active
New Listings		9	5%
Price Increase		0	0%
Prices Decrease		3	2%
Back on Market*		2	5%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, November 06, 2020	1,576,000	7
Thursday, November 05, 2020	2,935,400	9
Wednesday, November 04, 2020	1,186,500	6
Tuesday, November 03, 2020	990,000	6
Monday, November 02, 2020	4,399,850	12
Sunday, November 01, 2020	-	0
Saturday, October 31, 2020	851,646	3
<b>Total</b>	<b>11,939,396</b>	<b>43</b>

Closed prior year	\$	#
Wednesday, November 06, 2019	-	0
Tuesday, November 05, 2019	1,683,489	8
Monday, November 04, 2019	544,894	4
Sunday, November 03, 2019	-	0
Saturday, November 02, 2019	-	0
Friday, November 01, 2019	1,477,300	8
Thursday, October 31, 2019	2,119,700	11
<b>Total</b>	<b>5,825,383</b>	<b>31</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	105%	39%
8 - 14 Days	-15%	-19%

