



4 WEEK REAL ESTATE MARKET REPORT

Tuesday, November 10, 2020

As of: Wednesday, November 11, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
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- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Tuesday, November 10, 2020

as of: 11/11/2020

Day 1	Tuesday, November 10, 2020
Day 2	Monday, November 09, 2020
Day 3	Sunday, November 08, 2020
Day 4	Saturday, November 07, 2020
Day 5	Friday, November 06, 2020
Day 6	Thursday, November 05, 2020
Day 7	Wednesday, November 04, 2020
Day 8	Tuesday, November 03, 2020
Day 9	Monday, November 02, 2020
Day 10	Sunday, November 01, 2020
Day 11	Saturday, October 31, 2020
Day 12	Friday, October 30, 2020
Day 13	Thursday, October 29, 2020
Day 14	Wednesday, October 28, 2020
Day 15	Tuesday, October 27, 2020
Day 16	Monday, October 26, 2020
Day 17	Sunday, October 25, 2020
Day 18	Saturday, October 24, 2020
Day 19	Friday, October 23, 2020
Day 20	Thursday, October 22, 2020
Day 21	Wednesday, October 21, 2020
Day 22	Tuesday, October 20, 2020
Day 23	Monday, October 19, 2020
Day 24	Sunday, October 18, 2020
Day 25	Saturday, October 17, 2020
Day 26	Friday, October 16, 2020
Day 27	Thursday, October 15, 2020
Day 28	Wednesday, October 14, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, November 10, 2020

Day 28: Wednesday, October 14, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AS OF SEPTEMBER 30, 2020: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

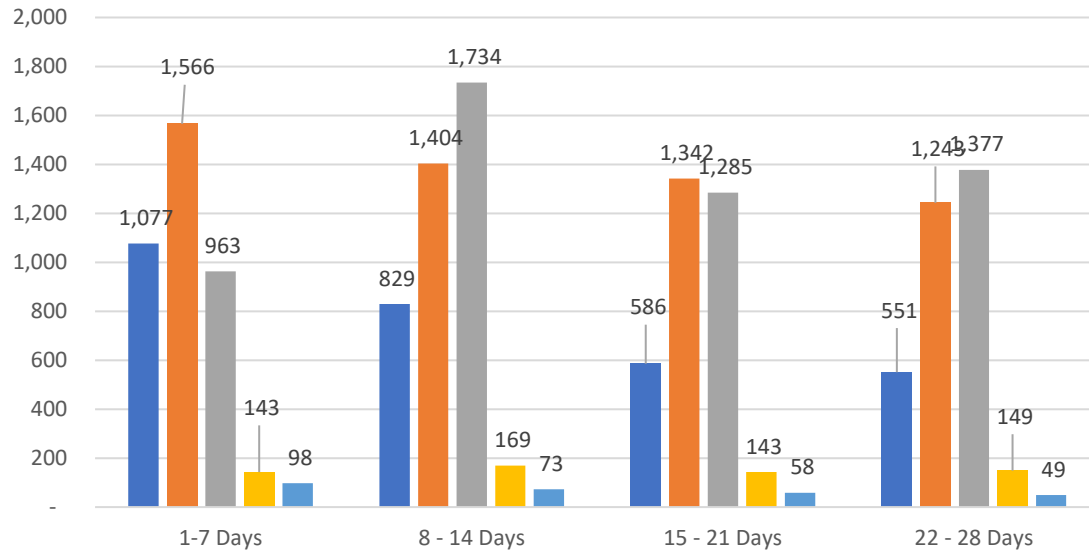


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, November 10, 2020

as of: 11/11/2020



	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	3,043	7,049
Pending	5,555	9,788
Sold*	5,359	5,627
Canceled	604	
Temp Off Market	278	

Market Changes	*Total sales in March	
	11/10/2020	% 4 Weeks Active
New Listings	161	5%
Price Increase	22	0%
Prices Decrease	127	2%
Back on Market*	72	12%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	41,005,450	87
Monday, November 09, 2020	68,405,264	155
Sunday, November 08, 2020	331,165	1
Saturday, November 07, 2020	1,040,000	3
Friday, November 06, 2020	149,634,096	381
Thursday, November 05, 2020	65,128,467	180
Wednesday, November 04, 2020	62,270,582	156
TOTAL	387,815,024	963

Closed prior year	\$	#
Sunday, November 10, 2019	634,012	3
Saturday, November 09, 2019	4,241,911	15
Friday, November 08, 2019	109,972,367	317
Thursday, November 07, 2019	55,353,460	159
Wednesday, November 06, 2019	41,627,896	114
Tuesday, November 05, 2019	49,883,698	152
Monday, November 04, 2019	58,575,784	179
TOTAL	320,289,128	939

7 Day Sold Analysis

% Changed	\$	#
Prior Year	21%	3%
8 - 14 Days	-47%	-44%



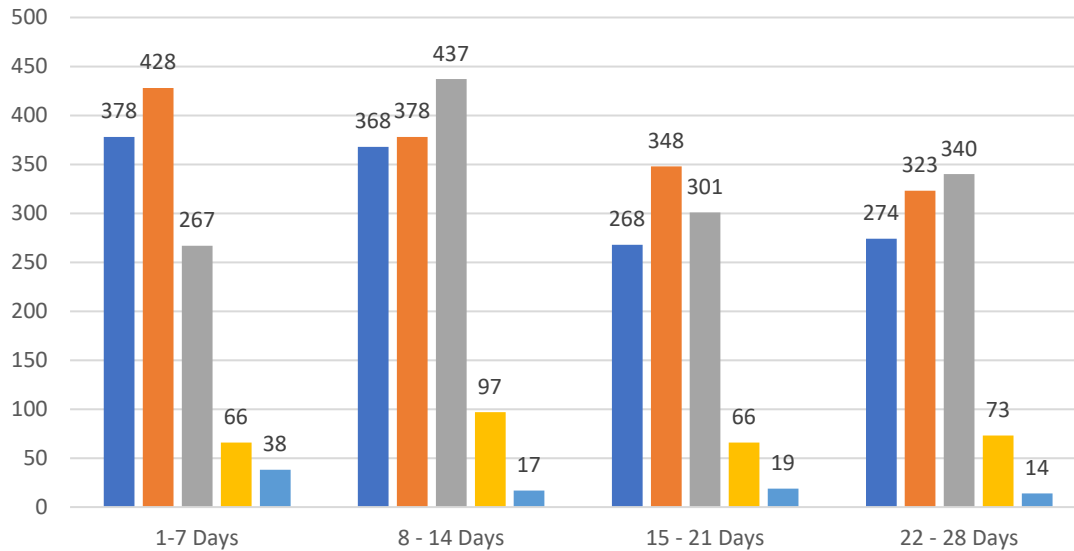


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, November 10, 2020

as of: 11/11/2020



	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	1,288	4,094
Pending	1,477	3,342
Sold*	1,345	1,932
Canceled	302	
Temp Off Market	88	

Market Changes	11/10/2020	% 4 Weeks Active
New Listings	62	5%
Price Increase	1	0%
Prices Decrease	41	3%
Back on Market*	16	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	7,075,900	26
Monday, November 09, 2020	11,916,100	39
Sunday, November 08, 2020	-	0
Saturday, November 07, 2020	-	0
Friday, November 06, 2020	32,066,350	110
Thursday, November 05, 2020	15,562,450	55
Wednesday, November 04, 2020	15,429,950	37
TOTAL	82,050,750	267

Closed prior year	\$	#
Sunday, November 10, 2019	270,000	1
Saturday, November 09, 2019	428,415	3
Friday, November 08, 2019	15,255,605	75
Thursday, November 07, 2019	7,158,910	33
Wednesday, November 06, 2019	6,415,140	18
Tuesday, November 05, 2019	9,949,889	40
Monday, November 04, 2019	9,264,369	44
TOTAL	48,742,328	214

7 Day Sold Analysis

% Changed	\$	#
Prior Year	68%	25%
8 - 14 Days	-43%	-51%



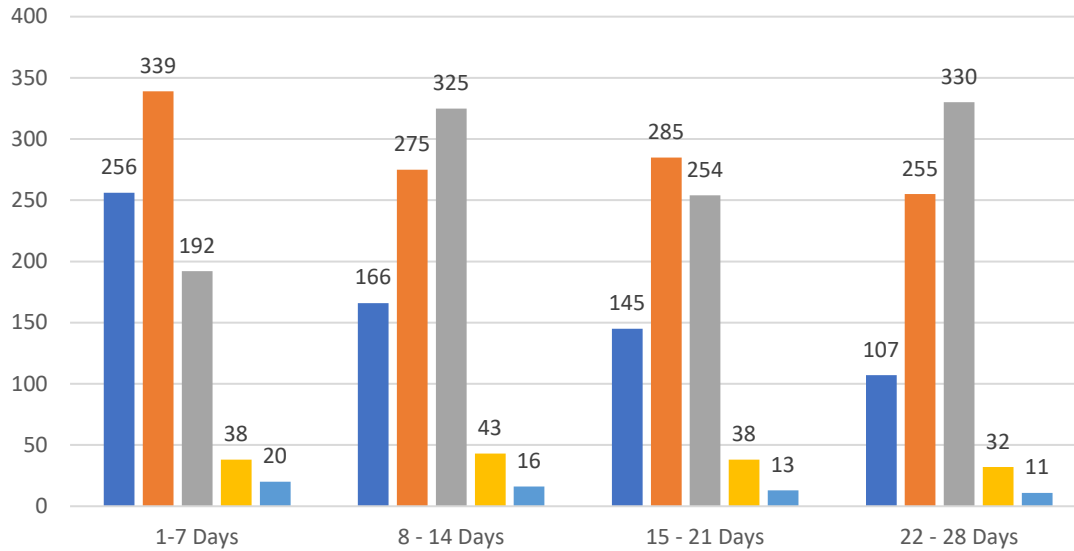


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, November 10, 2020

as of: 11/11/2020



	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	674	1,344
Pending	1,154	1,827
Sold*	1,101	1,295
Canceled	151	
Temp Off Market	60	

Market Changes	11/10/2020	% 4 Weeks Active
New Listings	34	5%
Price Increase	5	0%
Prices Decrease	40	4%
Back on Market*	18	12%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	9,166,400	18
Monday, November 09, 2020	12,752,800	29
Sunday, November 08, 2020	-	0
Saturday, November 07, 2020	379,000	1
Friday, November 06, 2020	32,572,465	79
Thursday, November 05, 2020	14,094,326	35
Wednesday, November 04, 2020	11,349,270	30
TOTAL	80,314,261	192

Closed prior year	\$	#
Sunday, November 10, 2019	-	0
Saturday, November 09, 2019	145,000	1
Friday, November 08, 2019	22,622,284	72
Thursday, November 07, 2019	13,683,120	35
Wednesday, November 06, 2019	7,329,949	25
Tuesday, November 05, 2019	9,265,899	29
Monday, November 04, 2019	11,923,300	32
TOTAL	64,969,552	194

7 Day Sold Analysis

% Changed	\$	#
Prior Year	24%	-1%
8 - 14 Days	-50%	-41%



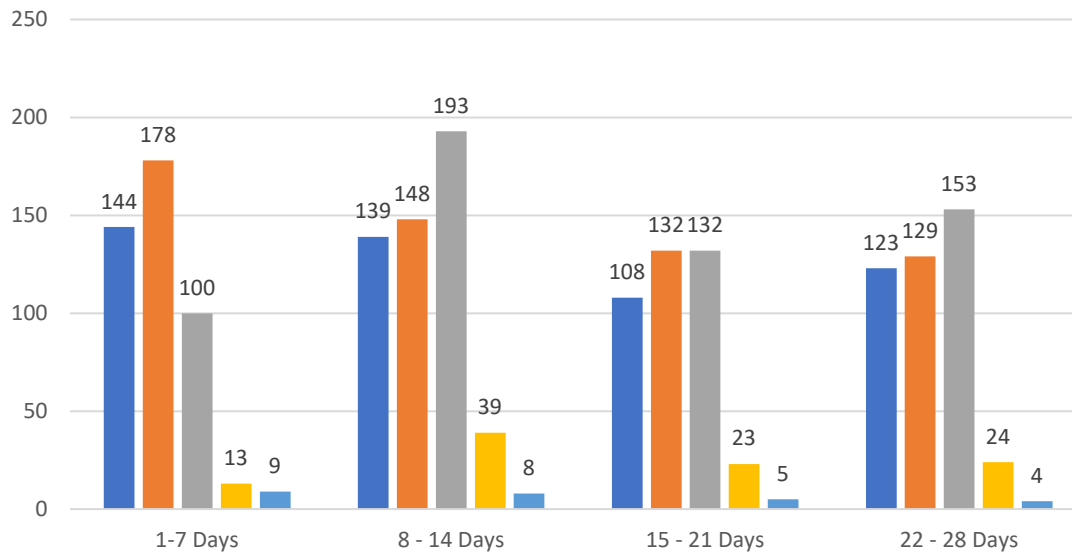


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, November 10, 2020

as of: 11/11/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	1,379,000	7
Monday, November 09, 2020	3,655,800	14
Sunday, November 08, 2020	-	0
Saturday, November 07, 2020	-	0
Friday, November 06, 2020	12,195,550	41
Thursday, November 05, 2020	5,981,800	20
Wednesday, November 04, 2020	8,444,900	18
TOTAL	31,657,050	100

Closed prior year	\$	#
Sunday, November 10, 2019	-	0
Saturday, November 09, 2019	428,415	3
Friday, November 08, 2019	5,942,355	31
Thursday, November 07, 2019	1,928,400	13
Wednesday, November 06, 2019	3,754,140	13
Tuesday, November 05, 2019	4,926,900	22
Monday, November 04, 2019	4,426,475	19
TOTAL	21,406,685	101

	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	514	1,514
Pending	587	1,200
Sold*	578	777
Canceled	99	
Temp Off Market	26	

Market Changes	11/10/2020	% 4 Weeks Active
New Listings	26	5%
Price Increase	1	0%
Prices Decrease	21	4%
Back on Market*	8	8%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	48%	-1%
8 - 14 Days	-48%	-48%



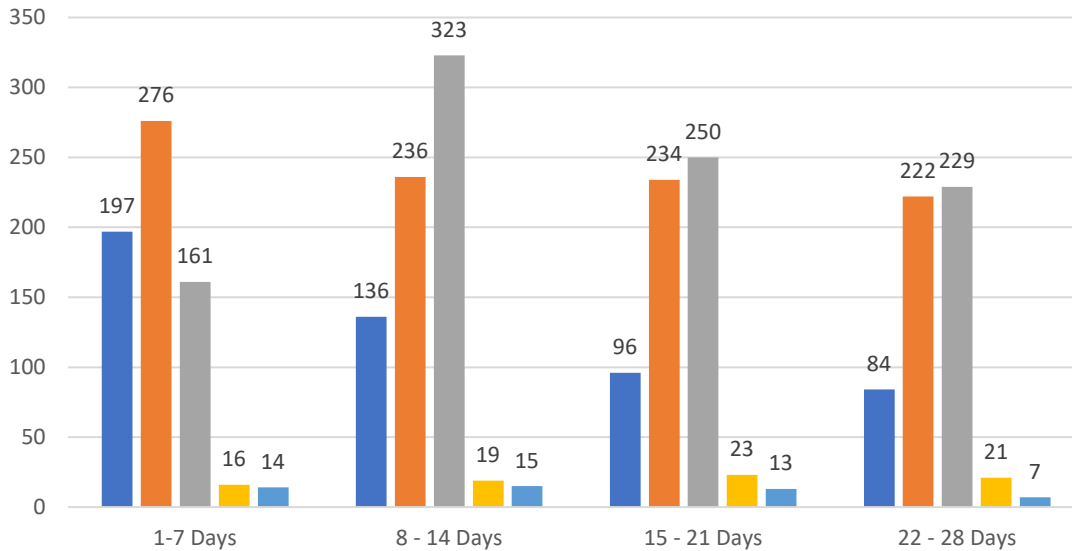


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, November 10, 2020

as of: 11/11/2020



		TOTALS	
		4 Weeks	AS OF SEPTEMBER 30, 2020
Active		513	1,001
Pending		968	1,710
Sold*		963	1,125
Canceled		79	
Temp Off Market		49	

Market Changes		11/10/2020	% 4 Weeks Active
New Listings		25	5%
Price Increase		3	0%
Prices Decrease		18	2%
Back on Market*		15	19%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	5,910,400	20
Monday, November 09, 2020	9,119,185	33
Sunday, November 08, 2020	-	0
Saturday, November 07, 2020	-	0
Friday, November 06, 2020	16,502,179	57
Thursday, November 05, 2020	9,219,492	29
Wednesday, November 04, 2020	5,689,640	22
Total	46,440,896	161

Closed prior year	\$	#
Sunday, November 10, 2019	-	0
Saturday, November 09, 2019	1,486,000	6
Friday, November 08, 2019	15,542,275	65
Thursday, November 07, 2019	7,669,143	31
Wednesday, November 06, 2019	5,359,940	19
Tuesday, November 05, 2019	3,939,198	19
Monday, November 04, 2019	5,672,513	29
Total	39,669,069	169

7 Day Sold Analysis

% Changed	\$	#
Prior Year	17%	-5%
8 - 14 Days	-49%	-50%



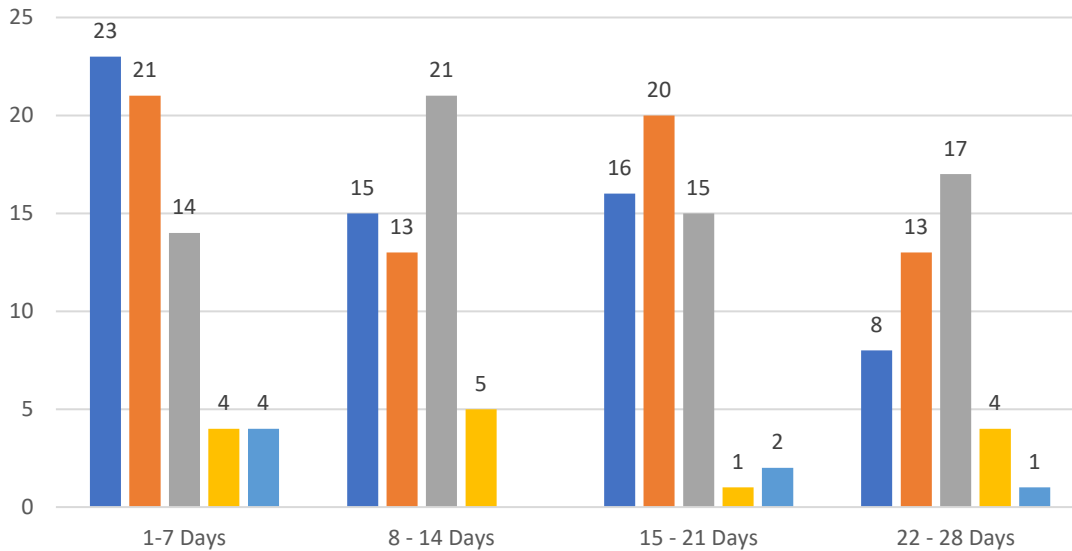


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, November 10, 2020

as of: 11/11/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	-	0
Monday, November 09, 2020	333,000	2
Sunday, November 08, 2020	-	0
Saturday, November 07, 2020	-	0
Friday, November 06, 2020	739,500	7
Thursday, November 05, 2020	400,250	4
Wednesday, November 04, 2020	170,000	1
TOTAL	1,642,750	14

Closed prior year	\$	#
Sunday, November 10, 2019	-	0
Saturday, November 09, 2019	-	0
Friday, November 08, 2019	1,012,000	10
Thursday, November 07, 2019	314,900	3
Wednesday, November 06, 2019	125,000	1
Tuesday, November 05, 2019	-	0
Monday, November 04, 2019	206,000	3
TOTAL	1,657,900	17

	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	62	225
Pending	67	256
Sold*	67	167
Canceled	14	
Temp Off Market	7	

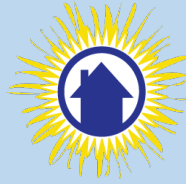
Market Changes	11/10/2020	% 4 Weeks Active
New Listings	1	2%
Price Increase	0	0%
Prices Decrease	2	3%
Back on Market*	1	7%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-1%	-18%
8 - 14 Days	-24%	-33%



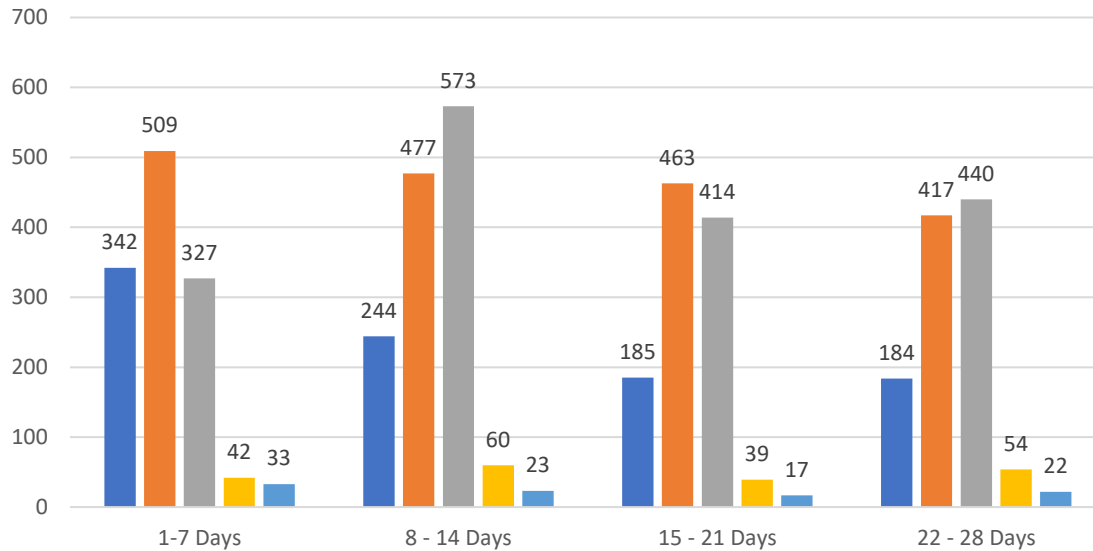


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, November 10, 2020

as of: 11/11/2020



	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	955	2,094
Pending	1,866	3,288
Sold*	1,754	1,903
Canceled	195	
Temp Off Market	95	

Market Changes	11/10/2020	% 4 Weeks Active
New Listings	58	6%
Price Increase	10	1%
Prices Decrease	41	2%
Back on Market*	14	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	8,214,900	23
Monday, November 09, 2020	13,392,748	44
Sunday, November 08, 2020	-	0
Saturday, November 07, 2020	-	0
Friday, November 06, 2020	56,899,233	143
Thursday, November 05, 2020	19,833,936	60
Wednesday, November 04, 2020	22,988,050	57
TOTAL	121,328,867	327

Closed prior year	\$	#
Sunday, November 10, 2019	634,012	3
Saturday, November 09, 2019	1,846,646	5
Friday, November 08, 2019	37,512,261	102
Thursday, November 07, 2019	19,908,302	57
Wednesday, November 06, 2019	11,864,289	42
Tuesday, November 05, 2019	16,867,018	56
Monday, November 04, 2019	24,830,806	74
TOTAL	113,463,334	339

7 Day Sold Analysis

% Changed	\$	#
Prior Year	7%	-4%
8 - 14 Days	-42%	-43%



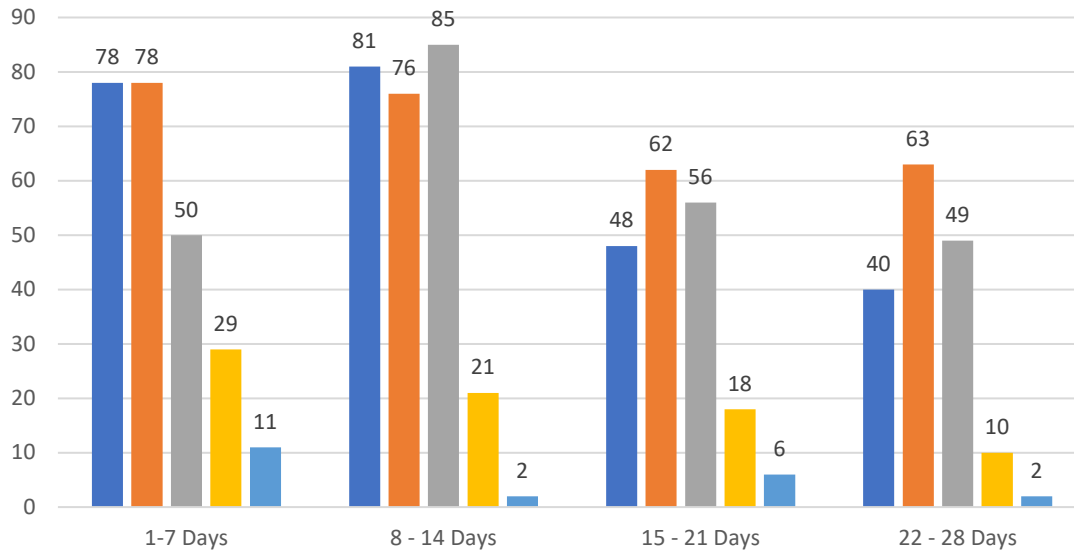


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, November 10, 2020

as of: 11/11/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	848,000	6
Monday, November 09, 2020	4,006,900	10
Sunday, November 08, 2020	-	0
Saturday, November 07, 2020	-	0
Friday, November 06, 2020	6,054,000	22
Thursday, November 05, 2020	1,210,500	7
Wednesday, November 04, 2020	1,925,300	5
TOTAL	14,044,700	50

Closed prior year	\$	#
Sunday, November 10, 2019	-	0
Saturday, November 09, 2019	-	0
Friday, November 08, 2019	2,732,100	14
Thursday, November 07, 2019	2,010,600	9
Wednesday, November 06, 2019	525,000	1
Tuesday, November 05, 2019	991,500	5
Monday, November 04, 2019	1,688,500	11
TOTAL	7,947,700	40

	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	247	738
Pending	279	910
Sold*	240	556
Canceled	78	
Temp Off Market	21	

Market Changes	11/10/2020	% 4 Weeks Active
New Listings	17	7%
Price Increase	0	0%
Prices Decrease	8	3%
Back on Market*	4	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	77%	25%
8 - 14 Days	-21%	-74%



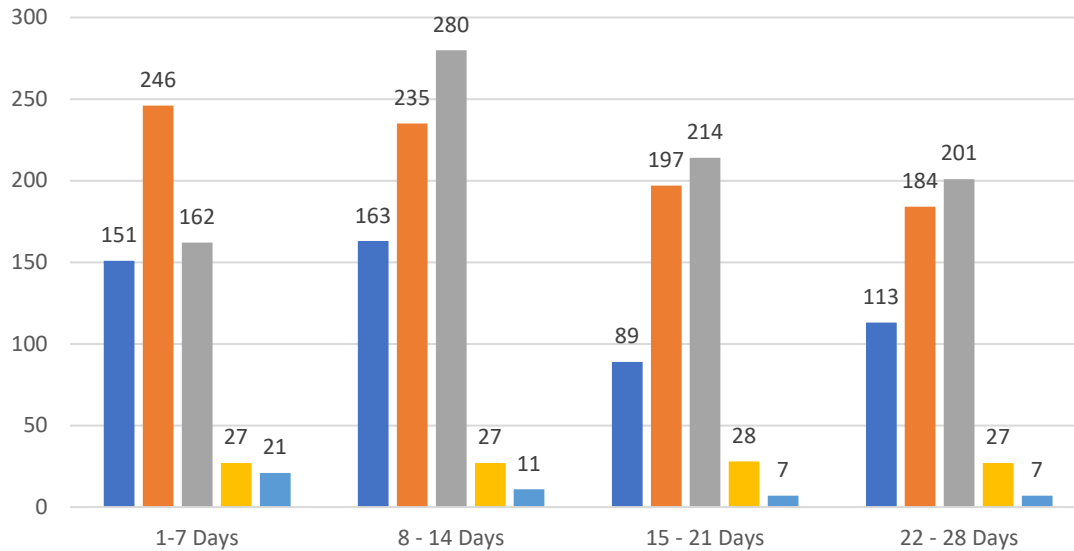


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, November 10, 2020

as of: 11/11/2020



		TOTALS	
		4 Weeks	AS OF SEPTEMBER 30, 2020
Active		516	1,538
Pending		862	1,677
Sold*		857	329
Canceled		109	
Temp Off Market		46	

Market Changes		11/10/2020	% 4 Weeks Active
New Listings		28	5%
Price Increase		2	0%
Prices Decrease		20	2%
Back on Market*		12	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	11,569,000	16
Monday, November 09, 2020	24,425,731	31
Sunday, November 08, 2020	-	0
Saturday, November 07, 2020	347,500	1
Friday, November 06, 2020	26,245,562	58
Thursday, November 05, 2020	10,215,035	30
Wednesday, November 04, 2020	13,744,627	26
TOTAL	86,547,455	162

Closed prior year	\$	#
Sunday, November 10, 2019	-	0
Saturday, November 09, 2019	315,000	1
Friday, November 08, 2019	19,962,697	45
Thursday, November 07, 2019	4,859,345	15
Wednesday, November 06, 2019	12,189,144	16
Tuesday, November 05, 2019	13,703,148	34
Monday, November 04, 2019	8,352,300	24
TOTAL	59,381,634	135

7 Day Sold Analysis

% Changed	\$	#
Prior Year	46%	20%
8 - 14 Days	-48%	-42%



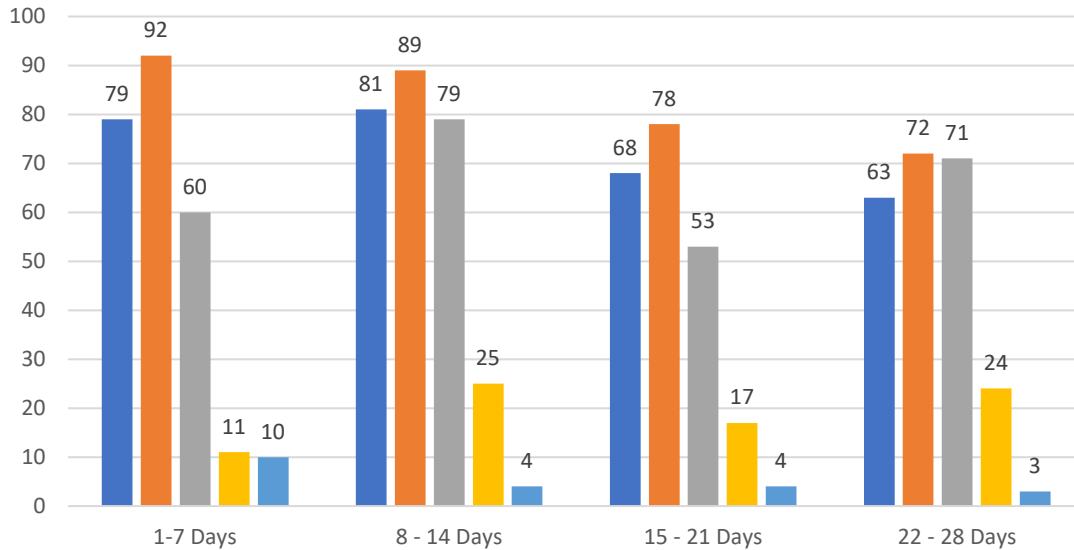


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, November 10, 2020

as of: 11/11/2020



7 Day Sold Comparison

	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	291	1,057
Pending	331	620
Sold*	263	167
Canceled	77	
Temp Off Market	21	

Market Changes	11/10/2020	% 4 Weeks Active
New Listings	11	4%
Price Increase	0	0%
Prices Decrease	7	3%
Back on Market*	3	4%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	3,905,000	9
Monday, November 09, 2020	1,488,500	5
Sunday, November 08, 2020	-	0
Saturday, November 07, 2020	-	0
Friday, November 06, 2020	9,367,900	25
Thursday, November 05, 2020	4,981,000	14
Wednesday, November 04, 2020	3,703,250	7
TOTAL	23,445,650	60

Closed prior year	\$	#
Sunday, November 10, 2019	270,000	1
Saturday, November 09, 2019	-	0
Friday, November 08, 2019	2,654,850	9
Thursday, November 07, 2019	1,307,695	3
Wednesday, November 06, 2019	2,011,000	3
Tuesday, November 05, 2019	2,348,000	5
Monday, November 04, 2019	2,398,500	7
TOTAL	10,990,045	28

7 Day Sold Analysis

% Changed	\$	#
Prior Year	113%	114%
8 - 14 Days	-50%	-24%



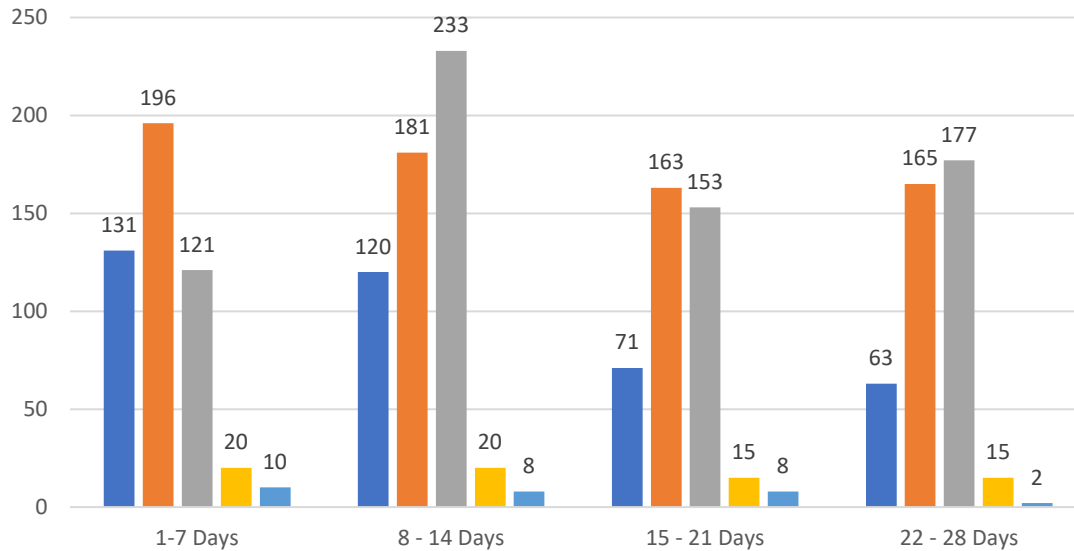


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, November 10, 2020

as of: 11/11/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	6,144,750	10
Monday, November 09, 2020	8,714,800	18
Sunday, November 08, 2020	331,165	1
Saturday, November 07, 2020	313,500	1
Friday, November 06, 2020	17,414,657	44
Thursday, November 05, 2020	11,765,678	26
Wednesday, November 04, 2020	8,498,995	21
TOTAL	53,183,545	121

Closed prior year	\$	#
Sunday, November 10, 2019	-	0
Saturday, November 09, 2019	449,265	2
Friday, November 08, 2019	14,332,850	33
Thursday, November 07, 2019	9,233,550	21
Wednesday, November 06, 2019	4,884,574	12
Tuesday, November 05, 2019	6,108,435	14
Monday, November 04, 2019	7,796,865	20
TOTAL	42,805,539	102

	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	385	1,072
Pending	705	1,286
Sold*	684	0,975
Canceled	70	
Temp Off Market	28	

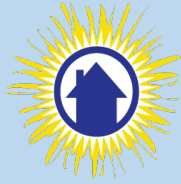
Market Changes	11/10/2020	% 4 Weeks Active
New Listings	16	4%
Price Increase	2	0%
Prices Decrease	8	1%
Back on Market*	13	19%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

7 Day Sold Analysis

% Changed	\$	#
Prior Year	24%	19%
8 - 14 Days	-51%	-48%



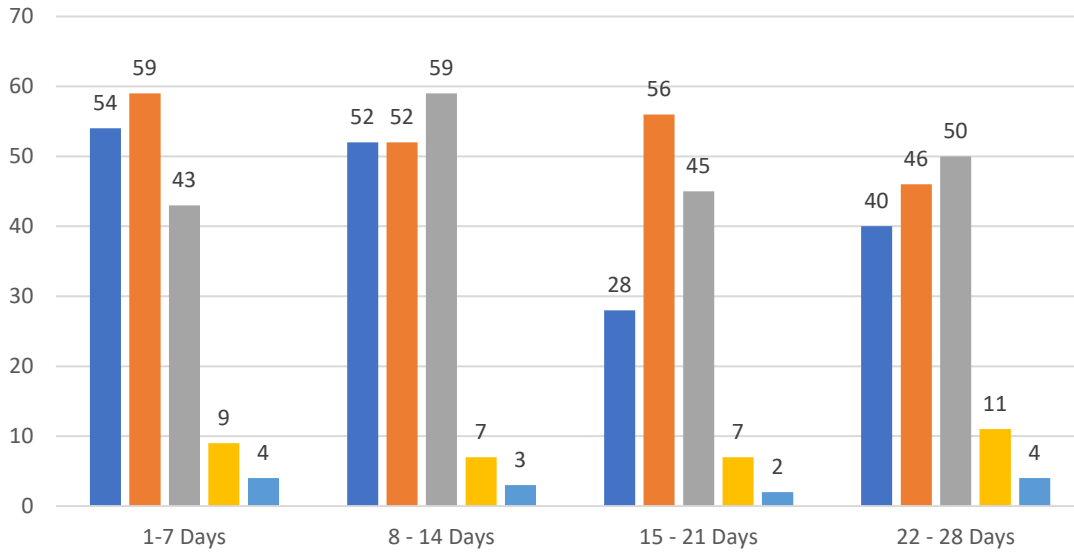


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, November 10, 2020

as of: 11/11/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, November 10, 2020	943,900	4
Monday, November 09, 2020	2,431,900	8
Sunday, November 08, 2020	-	0
Saturday, November 07, 2020	-	0
Friday, November 06, 2020	3,709,400	15
Thursday, November 05, 2020	2,988,900	10
Wednesday, November 04, 2020	1,186,500	6
TOTAL	11,260,600	43

Closed prior year	\$	#
Sunday, November 10, 2019	-	0
Saturday, November 09, 2019	-	0
Friday, November 08, 2019	2,914,300	11
Thursday, November 07, 2019	1,597,315	5
Wednesday, November 06, 2019	-	0
Tuesday, November 05, 2019	1,683,489	8
Monday, November 04, 2019	544,894	4
TOTAL	6,739,998	28

	TOTALS	
	4 Weeks	AS OF SEPTEMBER 30, 2020
Active	174	560
Pending	213	356
Sold*	197	265
Canceled	34	
Temp Off Market	13	

Market Changes	11/10/2020	% 4 Weeks Active
New Listings	7	4%
Price Increase	0	0%
Prices Decrease	3	2%
Back on Market*	0	0%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	67%	54%
8 - 14 Days	-33%	-27%

