

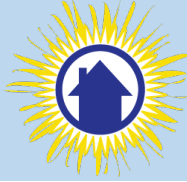


4 WEEK REAL ESTATE MARKET REPORT

Tuesday, December 01, 2020

As of: Wednesday, December 02, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN Tuesday, December 01, 2020

as of: 12/2/2020

Day 1	Tuesday, December 01, 2020
Day 2	Monday, November 30, 2020
Day 3	Sunday, November 29, 2020
Day 4	Saturday, November 28, 2020
Day 5	Friday, November 27, 2020
Day 6	Thursday, November 26, 2020
Day 7	Wednesday, November 25, 2020
Day 8	Tuesday, November 24, 2020
Day 9	Monday, November 23, 2020
Day 10	Sunday, November 22, 2020
Day 11	Saturday, November 21, 2020
Day 12	Friday, November 20, 2020
Day 13	Thursday, November 19, 2020
Day 14	Wednesday, November 18, 2020
Day 15	Tuesday, November 17, 2020
Day 16	Monday, November 16, 2020
Day 17	Sunday, November 15, 2020
Day 18	Saturday, November 14, 2020
Day 19	Friday, November 13, 2020
Day 20	Thursday, November 12, 2020
Day 21	Wednesday, November 11, 2020
Day 22	Tuesday, November 10, 2020
Day 23	Monday, November 09, 2020
Day 24	Sunday, November 08, 2020
Day 25	Saturday, November 07, 2020
Day 26	Friday, November 06, 2020
Day 27	Thursday, November 05, 2020
Day 28	Wednesday, November 04, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, December 01, 2020

Day 28: Wednesday, November 04, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

635.8: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

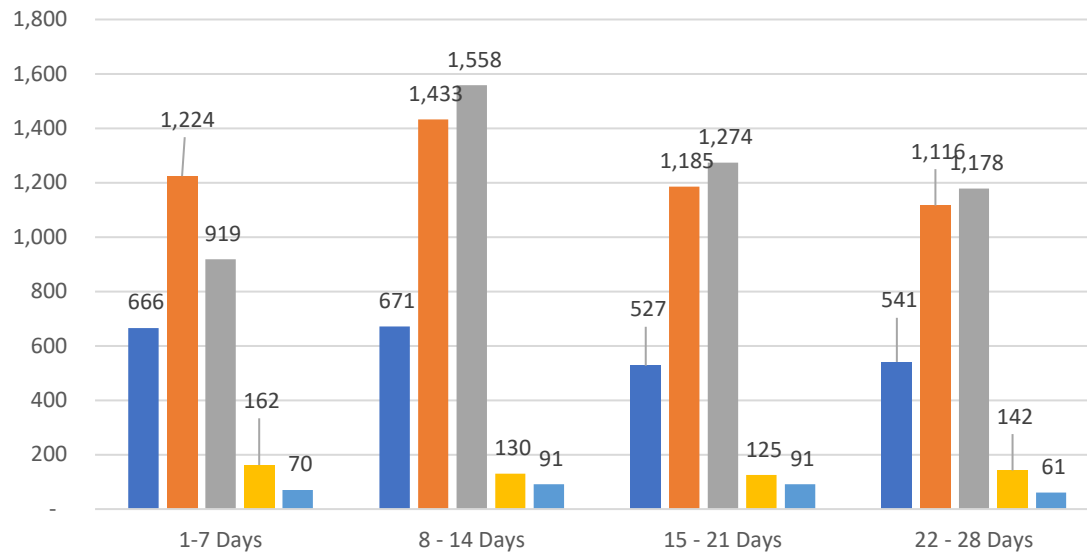


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, December 01, 2020

as of: 12/2/2020



	TOTALS	
	4 Weeks	26-Sep
Active	2,405	7,049
Pending	4,958	9,788
Sold*	4,929	5,627
Canceled	559	
Temp Off Market	313	

Market Changes	12/1/2020	% 4 Weeks Active
New Listings	177	7%
Price Increase	32	1%
Prices Decrease	135	3%
Back on Market*	69	12%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	58,747,323	119
Monday, November 30, 2020	200,730,164	460
Sunday, November 29, 2020	-	0
Saturday, November 28, 2020	1,763,740	3
Friday, November 27, 2020	30,249,783	98
Thursday, November 26, 2020	10,936,875	28
Wednesday, November 25, 2020	81,082,615	211
TOTAL	383,510,500	919

Closed prior year	\$	#
Sunday, December 01, 2019	3,708,500	14
Saturday, November 30, 2019	13,929,545	43
Friday, November 29, 2019	53,909,299	175
Thursday, November 28, 2019	25,983,248	96
Wednesday, November 27, 2019	84,206,028	264
Tuesday, November 26, 2019	79,640,184	253
Monday, November 25, 2019	100,229,861	274
TOTAL	361,606,665	1119

7 Day Sold Analysis

% Changed	\$	#
Prior Year	6%	-18%
8 - 14 Days	-39%	-41%



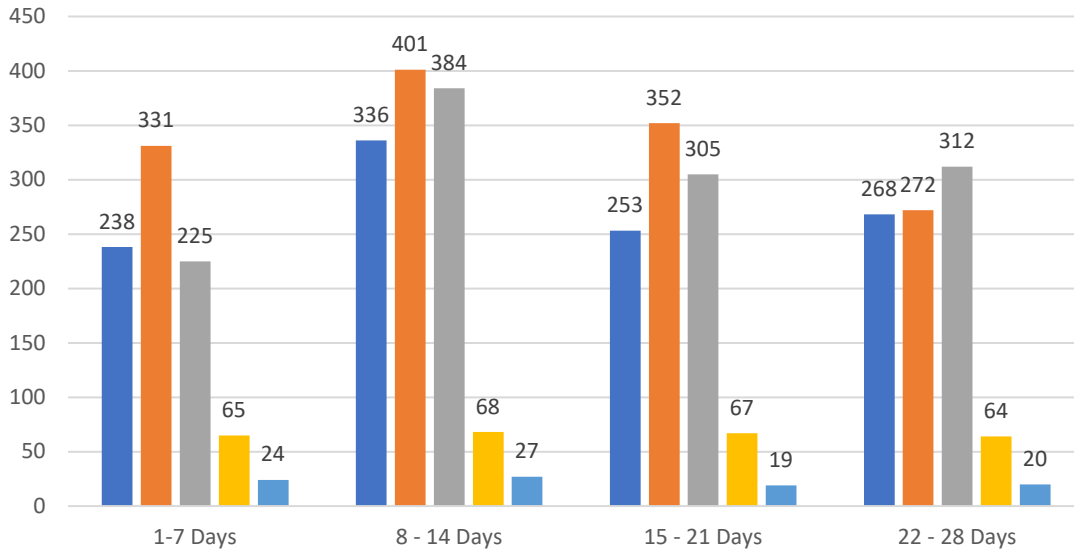


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, December 01, 2020

as of: 12/2/2020



	TOTALS	
	4 Weeks	26-Sep
Active	1,095	4,094
Pending	1,356	3,342
Sold*	1,226	1,932
Canceled	264	
Temp Off Market	90	

Market Changes	12/1/2020	% 4 Weeks Active
New Listings	43	4%
Price Increase	1	0%
Prices Decrease	32	3%
Back on Market*	37	14%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	16,743,850	38
Monday, November 30, 2020	30,065,400	104
Sunday, November 29, 2020	139,000	1
Saturday, November 28, 2020	-	0
Friday, November 27, 2020	3,776,100	18
Thursday, November 26, 2020	2,744,855	10
Wednesday, November 25, 2020	16,160,101	54
TOTAL	69,629,306	225

Closed prior year	\$	#
Sunday, December 01, 2019	775,790	3
Saturday, November 30, 2019	931,915	6
Friday, November 29, 2019	1,614,150	14
Thursday, November 28, 2019	3,033,628	15
Wednesday, November 27, 2019	9,680,863	50
Tuesday, November 26, 2019	17,735,606	56
Monday, November 25, 2019	17,142,790	68
TOTAL	50,914,742	212

7 Day Sold Analysis

% Changed	\$	#
Prior Year	37%	6%
8 - 14 Days	-46%	-53%



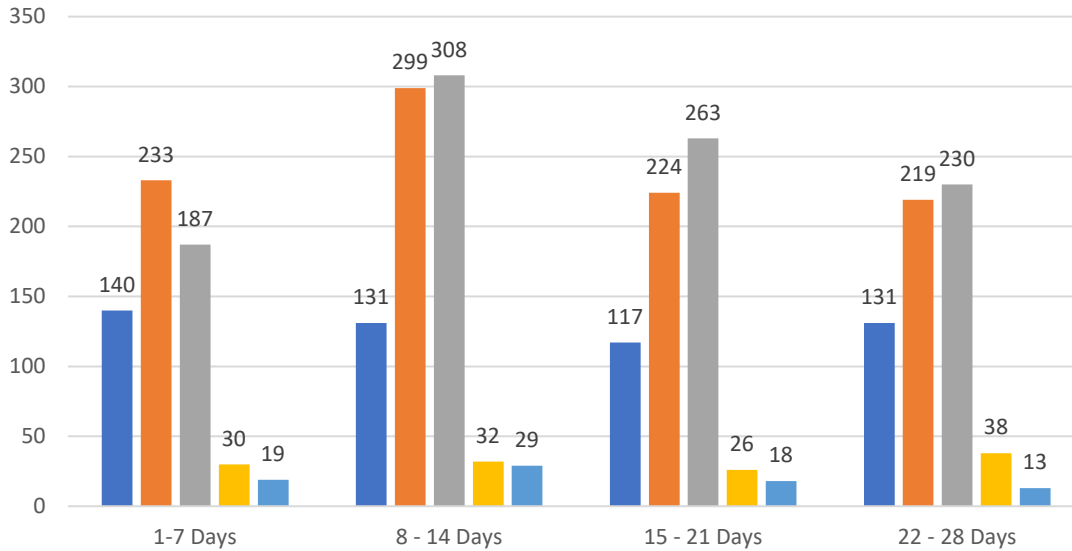


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, December 01, 2020

as of: 12/2/2020



	TOTALS	
	4 Weeks	26-Sep
Active	519	1,344
Pending	975	1,827
Sold*	988	1,295
Canceled	126	
Temp Off Market	79	

Market Changes	12/1/2020	% 4 Weeks Active
New Listings	24	5%
Price Increase	1	0%
Prices Decrease	48	5%
Back on Market*	17	13%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	11,625,047	30
Monday, November 30, 2020	43,517,951	100
Sunday, November 29, 2020	-	0
Saturday, November 28, 2020	-	0
Friday, November 27, 2020	3,167,500	12
Thursday, November 26, 2020	1,195,000	5
Wednesday, November 25, 2020	16,587,143	40
TOTAL	76,092,641	187

Closed prior year	\$	#
Sunday, December 01, 2019	660,000	2
Saturday, November 30, 2019	289,900	1
Friday, November 29, 2019	6,050,001	19
Thursday, November 28, 2019	1,425,500	5
Wednesday, November 27, 2019	16,665,793	59
Tuesday, November 26, 2019	17,325,216	46
Monday, November 25, 2019	19,378,988	56
TOTAL	61,795,398	188

7 Day Sold Analysis

% Changed	\$	#
Prior Year	23%	-1%
8 - 14 Days	-40%	-39%



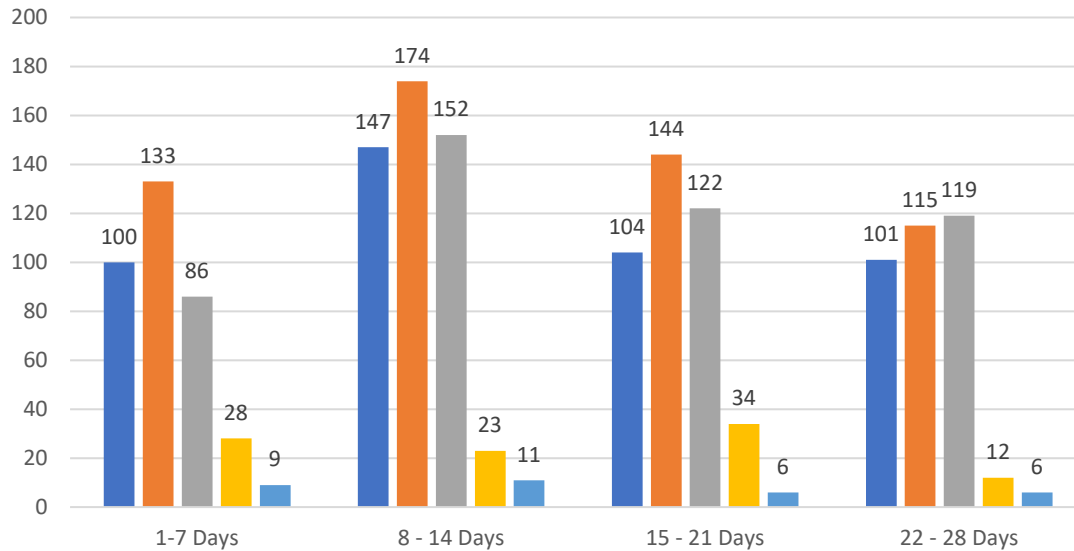


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, December 01, 2020

as of: 12/2/2020



	TOTALS	
	4 Weeks	26-Sep
Active	452	1,514
Pending	566	1,200
Sold*	479	777
Canceled	97	
Temp Off Market	32	

Market Changes	12/1/2020	% 4 Weeks Active
New Listings	14	3%
Price Increase	0	0%
Prices Decrease	19	4%
Back on Market*	9	9%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	4,999,200	14
Monday, November 30, 2020	10,818,400	40
Sunday, November 29, 2020	139,000	1
Saturday, November 28, 2020	-	0
Friday, November 27, 2020	506,400	3
Thursday, November 26, 2020	855,000	4
Wednesday, November 25, 2020	8,493,400	24
Total	25,811,400	86

Closed prior year	\$	#
Sunday, December 01, 2019	-	0
Saturday, November 30, 2019	454,415	3
Friday, November 29, 2019	109,250	1
Thursday, November 28, 2019	279,000	2
Wednesday, November 27, 2019	3,950,150	19
Tuesday, November 26, 2019	7,071,000	24
Monday, November 25, 2019	6,481,800	28
Total	18,345,615	77

7 Day Sold Analysis

% Changed	\$	#
Prior Year	41%	12%
8 - 14 Days	-49%	-43%



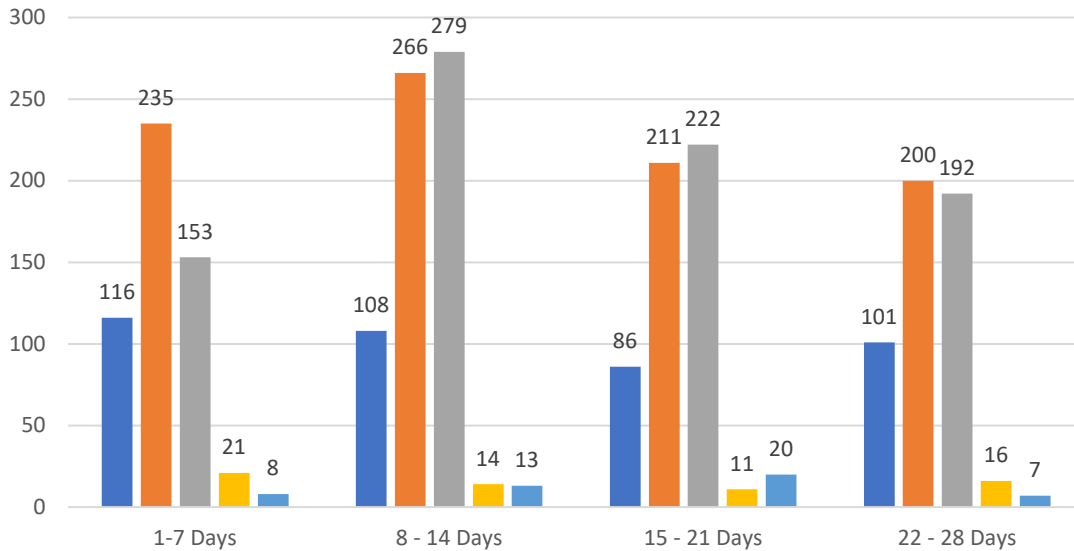


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, December 01, 2020

as of: 12/2/2020

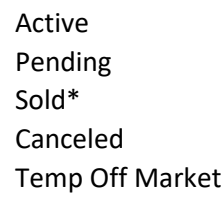


7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	4,858,150	15
Monday, November 30, 2020	20,591,926	71
Sunday, November 29, 2020	-	0
Saturday, November 28, 2020	412,640	1
Friday, November 27, 2020	6,298,848	24
Thursday, November 26, 2020	1,513,900	6
Wednesday, November 25, 2020	11,059,798	36
TOTAL	44,735,262	153

Closed prior year	\$	#
Sunday, December 01, 2019	472,000	3
Saturday, November 30, 2019	8,451,625	24
Friday, November 29, 2019	13,906,585	47
Thursday, November 28, 2019	3,938,378	14
Wednesday, November 27, 2019	15,048,085	59
Tuesday, November 26, 2019	13,322,115	55
Monday, November 25, 2019	13,867,114	49
TOTAL	69,005,902	251

	TOTALS	
	4 Weeks	26-Sep
Active	411	1,001
Pending	912	1,710
Sold*	846	1,125
Canceled	62	
Temp Off Market	48	



Market Changes	12/1/2020	% 4 Weeks Active
New Listings	34	8%
Price Increase	6	1%
Prices Decrease	17	2%
Back on Market*	12	19%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-35%	-39%
8 - 14 Days	-46%	-45%



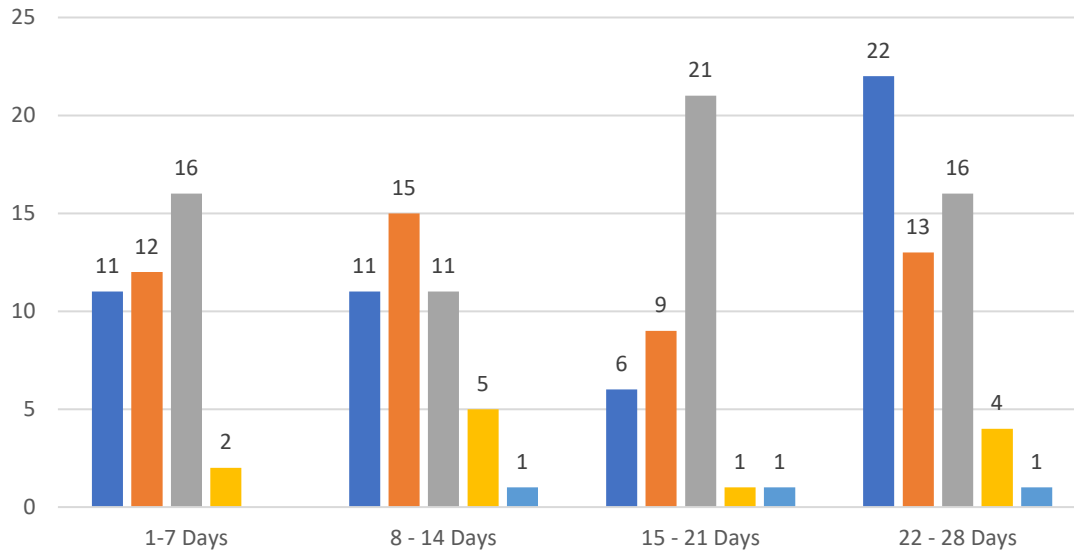


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, December 01, 2020

as of: 12/2/2020



	TOTALS	
	4 Weeks	26-Sep
Active	50	225
Pending	49	256
Sold*	64	167
Canceled	12	
Temp Off Market	3	

Market Changes	12/1/2020	% 4 Weeks Active
New Listings	4	8%
Price Increase	0	0%
Prices Decrease	2	3%
Back on Market*	4	33%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	285,250	3
Monday, November 30, 2020	971,500	6
Sunday, November 29, 2020	-	0
Saturday, November 28, 2020	-	0
Friday, November 27, 2020	324,000	3
Thursday, November 26, 2020	-	0
Wednesday, November 25, 2020	422,400	4
TOTAL	2,003,150	16

Closed prior year	\$	#
Sunday, December 01, 2019	-	0
Saturday, November 30, 2019	-	0
Friday, November 29, 2019	222,400	2
Thursday, November 28, 2019	-	0
Wednesday, November 27, 2019	778,913	7
Tuesday, November 26, 2019	390,000	4
Monday, November 25, 2019	471,500	3
TOTAL	1,862,813	16

7 Day Sold Analysis

% Changed	\$	#
Prior Year	8%	0%
8 - 14 Days	38%	45%



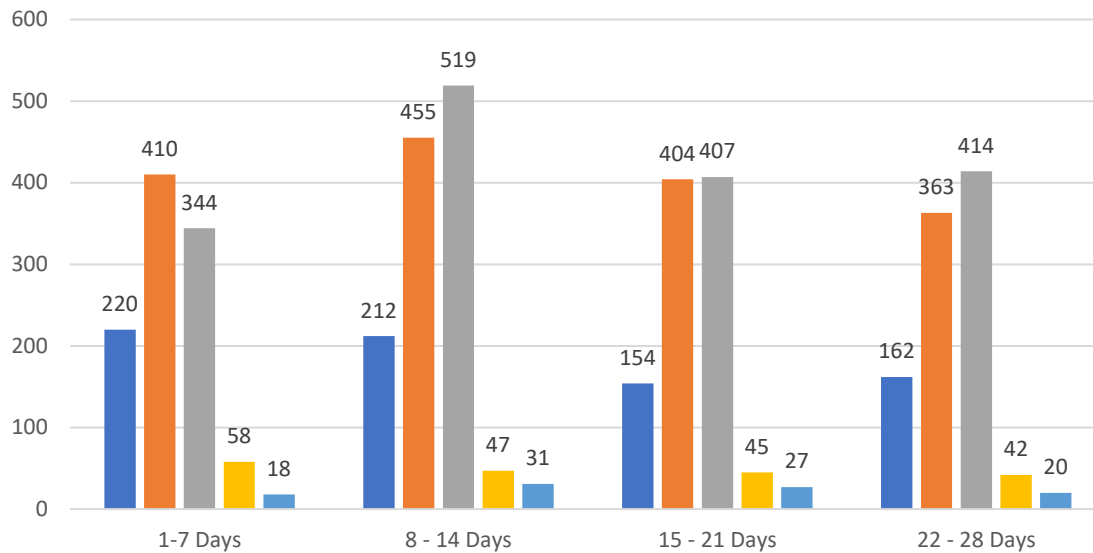


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, December 01, 2020

as of: 12/2/2020



TOTALS		
	4 Weeks	26-Sep
Active	748	2,094
Pending	1,632	3,288
Sold*	1,684	1,903
Canceled	192	
Temp Off Market	96	

Market Changes	12/1/2020	% 4 Weeks Active
New Listings	64	9%
Price Increase	16	1%
Prices Decrease	35	2%
Back on Market*	27	14%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	16,443,318	32
Monday, November 30, 2020	64,679,445	176
Sunday, November 29, 2020	-	0
Saturday, November 28, 2020	415,000	1
Friday, November 27, 2020	11,812,035	44
Thursday, November 26, 2020	5,115,980	11
Wednesday, November 25, 2020	28,592,814	80
TOTAL	127,058,592	344

Closed prior year	\$	#
Sunday, December 01, 2019	1,937,500	8
Saturday, November 30, 2019	3,515,200	13
Friday, November 29, 2019	25,410,908	84
Thursday, November 28, 2019	16,126,765	65
Wednesday, November 27, 2019	27,733,563	85
Tuesday, November 26, 2019	27,928,243	102
Monday, November 25, 2019	34,802,460	106
TOTAL	137,454,639	463

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-8%	-26%
8 - 14 Days	-33%	-34%



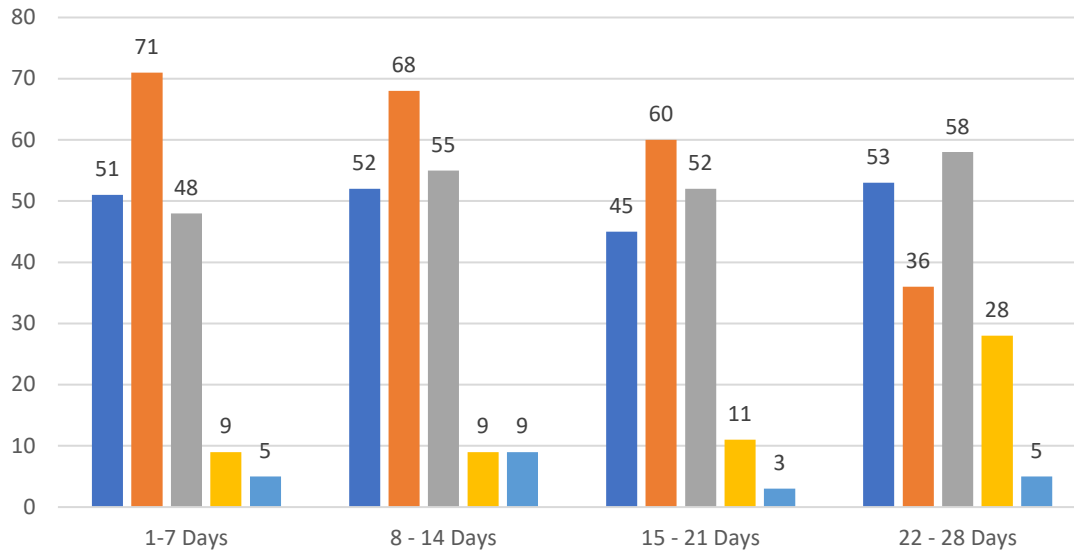


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, December 01, 2020

as of: 12/2/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	2,204,400	9
Monday, November 30, 2020	7,217,600	21
Sunday, November 29, 2020	-	0
Saturday, November 28, 2020	-	0
Friday, November 27, 2020	1,302,800	7
Thursday, November 26, 2020	740,100	4
Wednesday, November 25, 2020	1,352,400	7
TOTAL	12,817,300	48

Closed prior year	\$	#
Sunday, December 01, 2019	-	0
Saturday, November 30, 2019	126,500	1
Friday, November 29, 2019	512,000	5
Thursday, November 28, 2019	139,000	2
Wednesday, November 27, 2019	1,816,000	9
Tuesday, November 26, 2019	1,712,800	11
Monday, November 25, 2019	1,640,538	11
TOTAL	5,946,838	39

	TOTALS	
	4 Weeks	26-Sep
Active	201	738
Pending	235	910
Sold*	213	556
Canceled	57	
Temp Off Market	22	

Market Changes	12/1/2020	% 4 Weeks Active
New Listings	10	5%
Price Increase	0	0%
Prices Decrease	3	1%
Back on Market*	5	9%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	116%	23%
8 - 14 Days	13%	-68%



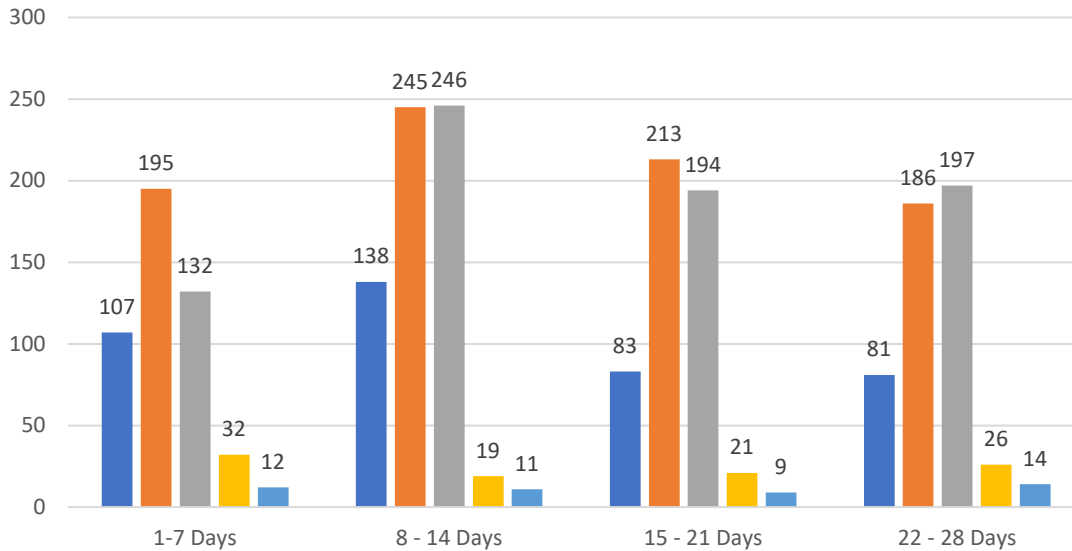


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, December 01, 2020

as of: 12/2/2020



	TOTALS	
	4 Weeks	26-Sep
Active	409	1,538
Pending	839	1,677
Sold*	769	329
Canceled	98	
Temp Off Market	46	

Market Changes	12/1/2020	% 4 Weeks Active
New Listings	30	7%
Price Increase	5	1%
Prices Decrease	20	3%
Back on Market*	9	9%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	14,144,158	24
Monday, November 30, 2020	51,371,787	66
Sunday, November 29, 2020	-	0
Saturday, November 28, 2020	-	0
Friday, November 27, 2020	5,946,480	9
Thursday, November 26, 2020	486,995	2
Wednesday, November 25, 2020	16,620,814	31
Total	88,570,234	132

Closed prior year	\$	#
Sunday, December 01, 2019	639,000	1
Saturday, November 30, 2019	265,000	1
Friday, November 29, 2019	4,287,255	13
Thursday, November 28, 2019	1,040,000	3
Wednesday, November 27, 2019	11,960,591	32
Tuesday, November 26, 2019	15,756,280	36
Monday, November 25, 2019	22,388,400	38
Total	56,336,526	124

7 Day Sold Analysis

% Changed	\$	#
Prior Year	57%	6%
8 - 14 Days	-26%	-46%



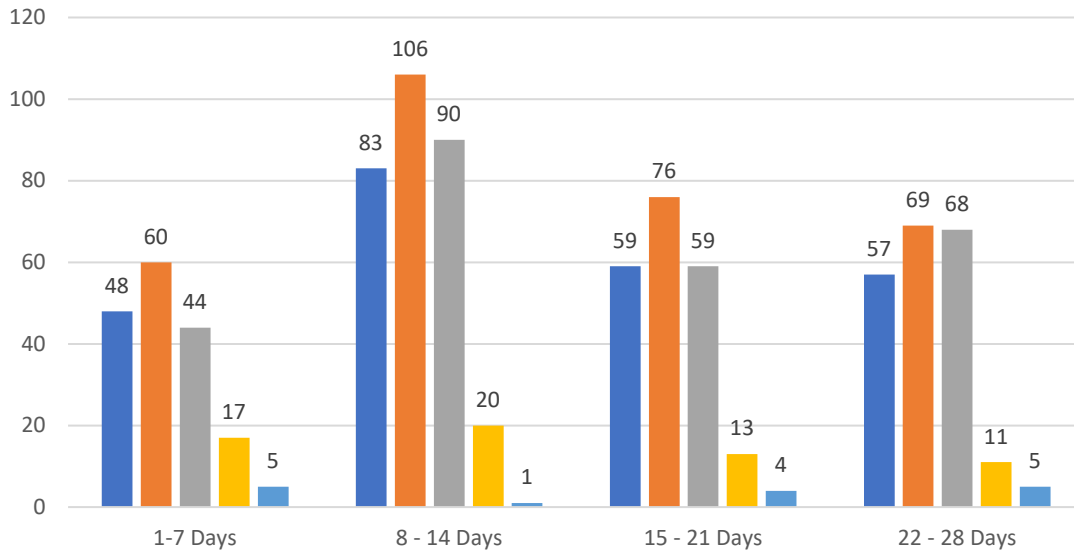


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, December 01, 2020

as of: 12/2/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	8,650,000	10
Monday, November 30, 2020	6,350,900	18
Sunday, November 29, 2020	-	0
Saturday, November 28, 2020	-	0
Friday, November 27, 2020	875,000	2
Thursday, November 26, 2020	1,149,755	2
Wednesday, November 25, 2020	4,176,901	12
TOTAL	21,202,556	44

Closed prior year	\$	#
Sunday, December 01, 2019	775,790	3
Saturday, November 30, 2019	351,000	2
Friday, November 29, 2019	558,000	4
Thursday, November 28, 2019	1,153,498	4
Wednesday, November 27, 2019	1,615,300	7
Tuesday, November 26, 2019	3,953,251	10
Monday, November 25, 2019	5,677,953	14
TOTAL	14,084,792	44

	TOTALS	
	4 Weeks	26-Sep
Active	247	1,057
Pending	311	620
Sold*	261	167
Canceled	61	
Temp Off Market	15	

Market Changes	12/1/2020	% 4 Weeks Active
New Listings	11	4%
Price Increase	1	0%
Prices Decrease	6	2%
Back on Market*	15	25%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	51%	0%
8 - 14 Days	-54%	-51%



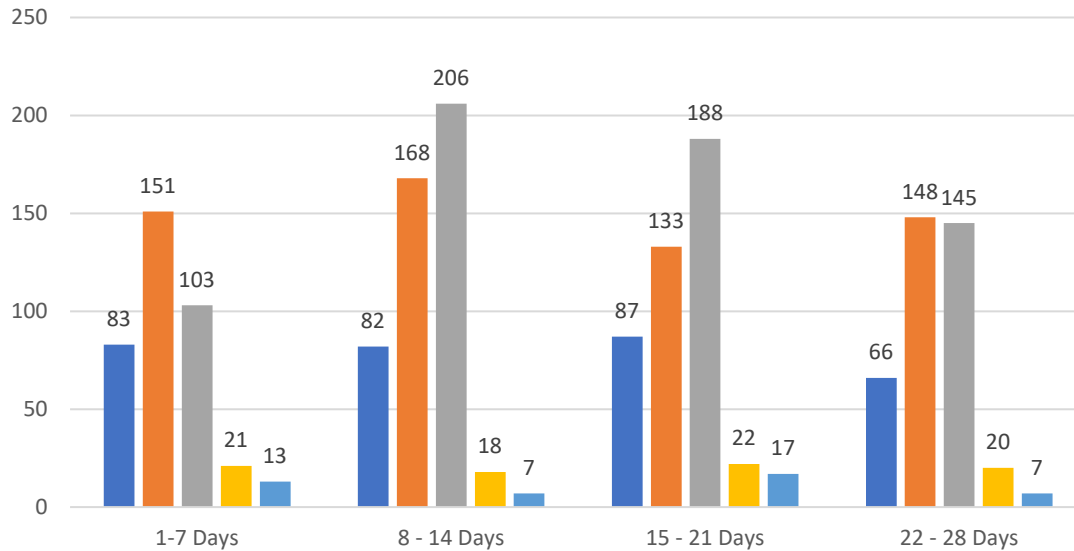


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, December 01, 2020

as of: 12/2/2020



	TOTALS	
	4 Weeks	26-Sep
Active	318	1,072
Pending	600	1,286
Sold*	642	0,975
Canceled	81	
Temp Off Market	44	

Market Changes	12/1/2020	% 4 Weeks Active
New Listings	25	8%
Price Increase	4	1%
Prices Decrease	15	2%
Back on Market*	4	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	11,676,650	18
Monday, November 30, 2020	20,569,055	47
Sunday, November 29, 2020	-	0
Saturday, November 28, 2020	936,100	1
Friday, November 27, 2020	3,024,920	9
Thursday, November 26, 2020	2,625,000	4
Wednesday, November 25, 2020	8,222,046	24
TOTAL	47,053,771	103

Closed prior year	\$	#
Sunday, December 01, 2019	-	0
Saturday, November 30, 2019	1,407,820	4
Friday, November 29, 2019	4,254,550	12
Thursday, November 28, 2019	3,452,605	9
Wednesday, November 27, 2019	12,797,996	29
Tuesday, November 26, 2019	5,308,330	14
Monday, November 25, 2019	9,792,899	25
TOTAL	37,014,200	93

7 Day Sold Analysis

% Changed	\$	#
Prior Year	27%	11%
8 - 14 Days	-56%	-50%



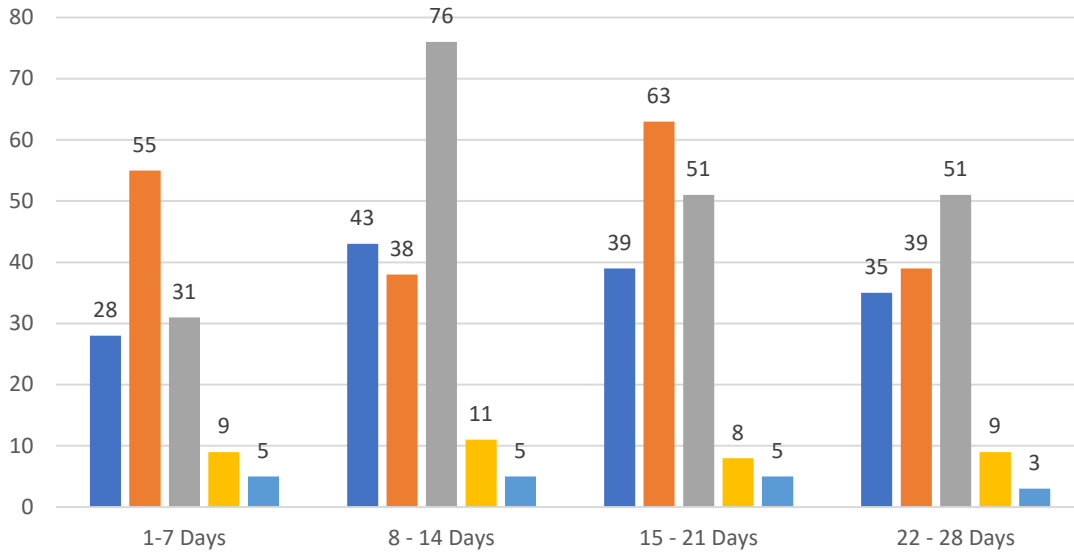


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, December 01, 2020

as of: 12/2/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 01, 2020	605,000	2
Monday, November 30, 2020	4,707,000	19
Sunday, November 29, 2020	-	0
Saturday, November 28, 2020	-	0
Friday, November 27, 2020	767,900	3
Thursday, November 26, 2020	-	0
Wednesday, November 25, 2020	1,715,000	7
TOTAL	7,794,900	31

Closed prior year	\$	#
Sunday, December 01, 2019	-	0
Saturday, November 30, 2019	-	0
Friday, November 29, 2019	212,500	2
Thursday, November 28, 2019	1,462,130	7
Wednesday, November 27, 2019	1,520,500	8
Tuesday, November 26, 2019	4,608,555	7
Monday, November 25, 2019	2,870,999	12
TOTAL	10,674,684	36

	TOTALS	
	4 Weeks	26-Sep
Active	145	560
Pending	195	356
Sold*	209	265
Canceled	37	
Temp Off Market	18	

Market Changes	12/1/2020	% 4 Weeks Active
New Listings	4	3%
Price Increase	0	0%
Prices Decrease	2	1%
Back on Market*	4	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-27%	-14%
8 - 14 Days	-58%	-59%

