



4 WEEK REAL ESTATE MARKET REPORT

Tuesday, December 08, 2020

As of: Wednesday, December 09, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
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- 6 Pasco County - Single Family Home
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- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN Tuesday, December 08, 2020

as of: 12/9/2020

| | |
|---------------|------------------------------|
| Day 1 | Tuesday, December 08, 2020 |
| Day 2 | Monday, December 07, 2020 |
| Day 3 | Sunday, December 06, 2020 |
| Day 4 | Saturday, December 05, 2020 |
| Day 5 | Friday, December 04, 2020 |
| Day 6 | Thursday, December 03, 2020 |
| Day 7 | Wednesday, December 02, 2020 |
| Day 8 | Tuesday, December 01, 2020 |
| Day 9 | Monday, November 30, 2020 |
| Day 10 | Sunday, November 29, 2020 |
| Day 11 | Saturday, November 28, 2020 |
| Day 12 | Friday, November 27, 2020 |
| Day 13 | Thursday, November 26, 2020 |
| Day 14 | Wednesday, November 25, 2020 |
| Day 15 | Tuesday, November 24, 2020 |
| Day 16 | Monday, November 23, 2020 |
| Day 17 | Sunday, November 22, 2020 |
| Day 18 | Saturday, November 21, 2020 |
| Day 19 | Friday, November 20, 2020 |
| Day 20 | Thursday, November 19, 2020 |
| Day 21 | Wednesday, November 18, 2020 |
| Day 22 | Tuesday, November 17, 2020 |
| Day 23 | Monday, November 16, 2020 |
| Day 24 | Sunday, November 15, 2020 |
| Day 25 | Saturday, November 14, 2020 |
| Day 26 | Friday, November 13, 2020 |
| Day 27 | Thursday, November 12, 2020 |
| Day 28 | Wednesday, November 11, 2020 |

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, December 08, 2020

Day 28: Wednesday, November 11, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

635.8: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

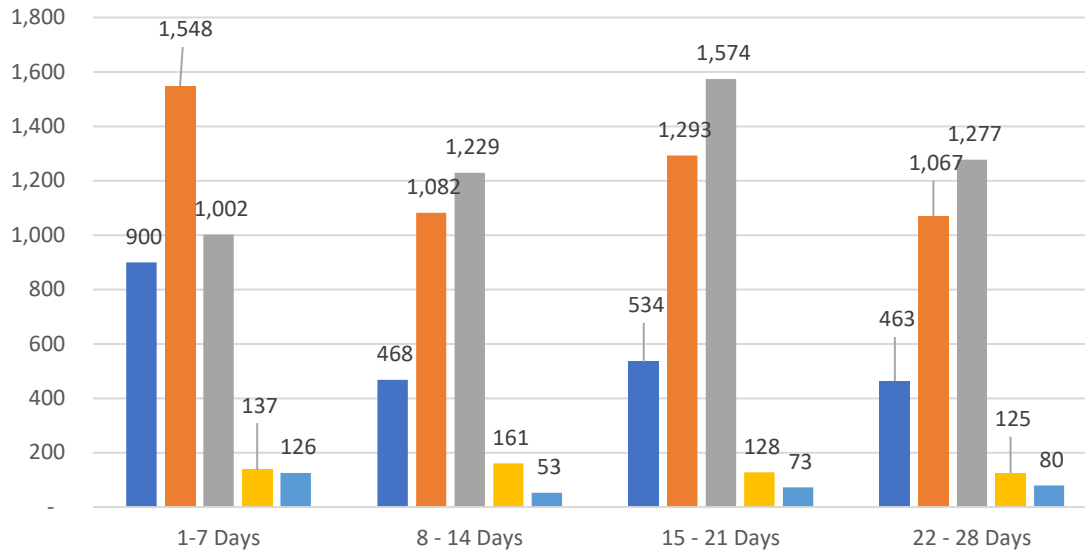


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, December 08, 2020

as of: 12/9/2020



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | 26-Sep |
| Active | 2,365 | 7,049 |
| Pending | 4,990 | 9,788 |
| Sold* | 5,082 | 5,627 |
| Canceled | 551 | |
| Temp Off Market | 332 | |

| Market Changes | 12/8/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 130 | 5% |
| Price Increase | 19 | 0% |
| Prices Decrease | 88 | 2% |
| Back on Market* | 64 | 12% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|------------------------------|--------------------|-------------|
| Tuesday, December 08, 2020 | 33,372,398 | 76 |
| Monday, December 07, 2020 | 81,769,030 | 175 |
| Sunday, December 06, 2020 | 408,000 | 1 |
| Saturday, December 05, 2020 | 1,900,360 | 4 |
| Friday, December 04, 2020 | 148,032,951 | 372 |
| Thursday, December 03, 2020 | 80,892,494 | 198 |
| Wednesday, December 02, 2020 | 76,045,401 | 176 |
| TOTAL | 422,420,634 | 1002 |

| Closed prior year | \$ | # |
|------------------------------|--------------------|-------------|
| Sunday, December 08, 2019 | 1,380,537 | 4 |
| Saturday, December 07, 2019 | 4,021,500 | 9 |
| Friday, December 06, 2019 | 109,805,992 | 345 |
| Thursday, December 05, 2019 | 64,160,306 | 191 |
| Wednesday, December 04, 2019 | 47,555,013 | 141 |
| Tuesday, December 03, 2019 | 51,528,374 | 152 |
| Monday, December 02, 2019 | 85,908,993 | 241 |
| TOTAL | 364,360,715 | 1083 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 16% | -7% |
| 8 - 14 Days | -16% | -18% |



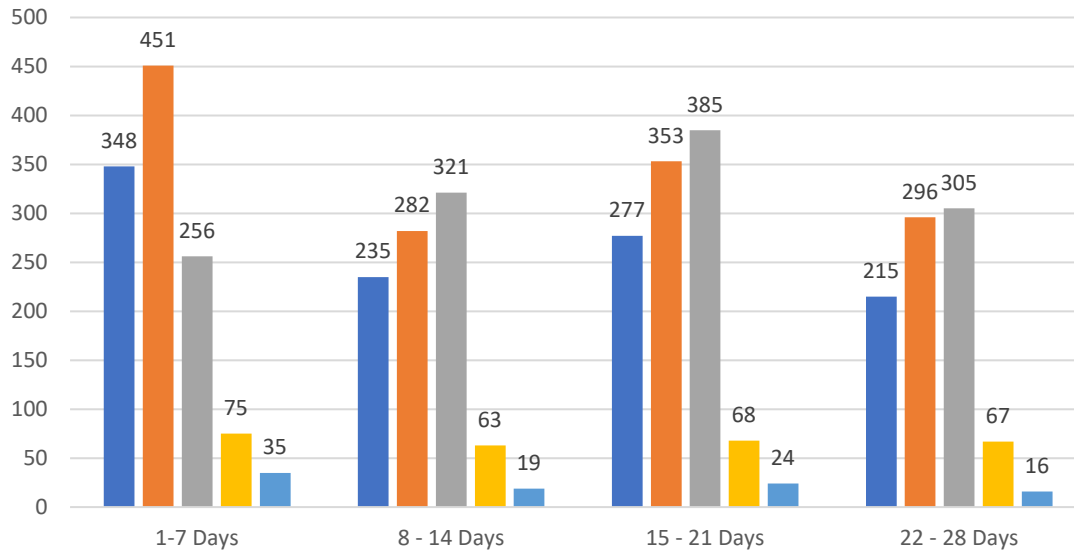


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, December 08, 2020

as of: 12/9/2020



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | 26-Sep |
| Active | 1,075 | 4,094 |
| Pending | 1,382 | 3,342 |
| Sold* | 1,267 | 1,932 |
| Canceled | 273 | |
| Temp Off Market | 94 | |

| Market Changes | 12/8/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 49 | 5% |
| Price Increase | 3 | 0% |
| Prices Decrease | 23 | 2% |
| Back on Market* | 13 | 5% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|------------------------------|-------------------|------------|
| Tuesday, December 08, 2020 | 7,163,418 | 21 |
| Monday, December 07, 2020 | 15,882,530 | 48 |
| Sunday, December 06, 2020 | 510,000 | 1 |
| Saturday, December 05, 2020 | 190,000 | 1 |
| Friday, December 04, 2020 | 31,166,064 | 89 |
| Thursday, December 03, 2020 | 13,202,500 | 43 |
| Wednesday, December 02, 2020 | 14,705,890 | 53 |
| TOTAL | 82,820,402 | 256 |

| Closed prior year | \$ | # |
|------------------------------|-------------------|------------|
| Sunday, December 08, 2019 | 345,000 | 1 |
| Saturday, December 07, 2019 | 635,000 | 4 |
| Friday, December 06, 2019 | 21,770,272 | 72 |
| Thursday, December 05, 2019 | 13,278,548 | 52 |
| Wednesday, December 04, 2019 | 16,370,850 | 46 |
| Tuesday, December 03, 2019 | 12,279,975 | 32 |
| Monday, December 02, 2019 | 19,091,721 | 67 |
| TOTAL | 83,771,366 | 274 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | -1% | -7% |
| 8 - 14 Days | -15% | -32% |



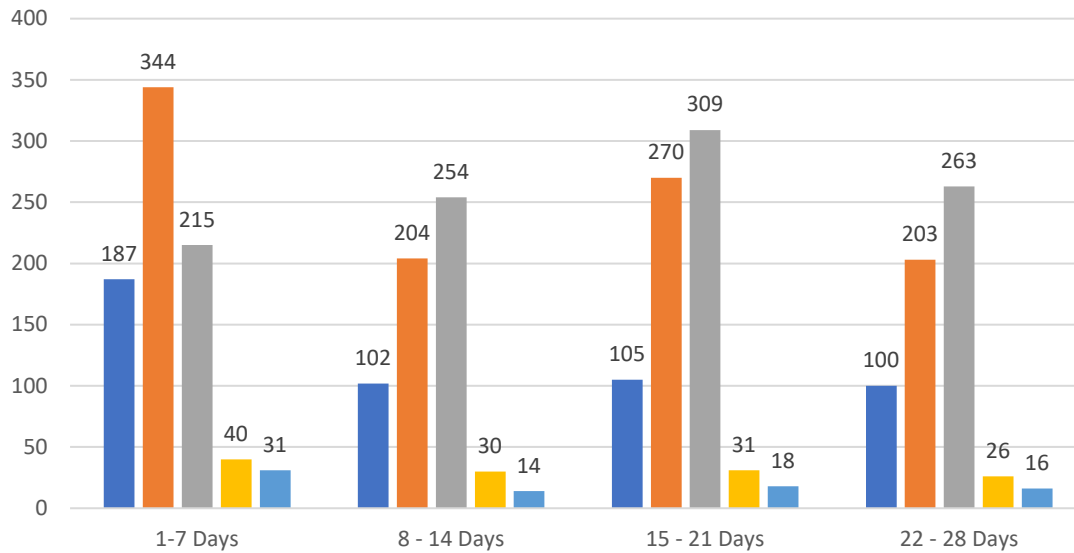


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, December 08, 2020

as of: 12/9/2020



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | 26-Sep |
| Active | 494 | 1,344 |
| Pending | 1,021 | 1,827 |
| Sold* | 1,041 | 1,295 |
| Canceled | 127 | |
| Temp Off Market | 79 | |

| Market Changes | 12/8/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 27 | 5% |
| Price Increase | 6 | 1% |
| Prices Decrease | 27 | 3% |
| Back on Market* | 22 | 17% |

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|------------------------------|-------------------|------------|
| Tuesday, December 08, 2020 | 6,325,000 | 18 |
| Monday, December 07, 2020 | 23,262,850 | 42 |
| Sunday, December 06, 2020 | 408,000 | 1 |
| Saturday, December 05, 2020 | - | 0 |
| Friday, December 04, 2020 | 32,444,225 | 88 |
| Thursday, December 03, 2020 | 16,667,817 | 29 |
| Wednesday, December 02, 2020 | 16,047,800 | 37 |
| TOTAL | 95,155,692 | 215 |

| Closed prior year | \$ | # |
|------------------------------|-------------------|------------|
| Sunday, December 08, 2019 | 775,000 | 2 |
| Saturday, December 07, 2019 | 3,031,500 | 5 |
| Friday, December 06, 2019 | 21,802,983 | 68 |
| Thursday, December 05, 2019 | 12,904,200 | 32 |
| Wednesday, December 04, 2019 | 12,389,500 | 36 |
| Tuesday, December 03, 2019 | 12,548,500 | 33 |
| Monday, December 02, 2019 | 20,182,854 | 63 |
| TOTAL | 83,634,537 | 239 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|-----|------|
| Prior Year | 14% | -10% |
| 8 - 14 Days | -8% | -15% |



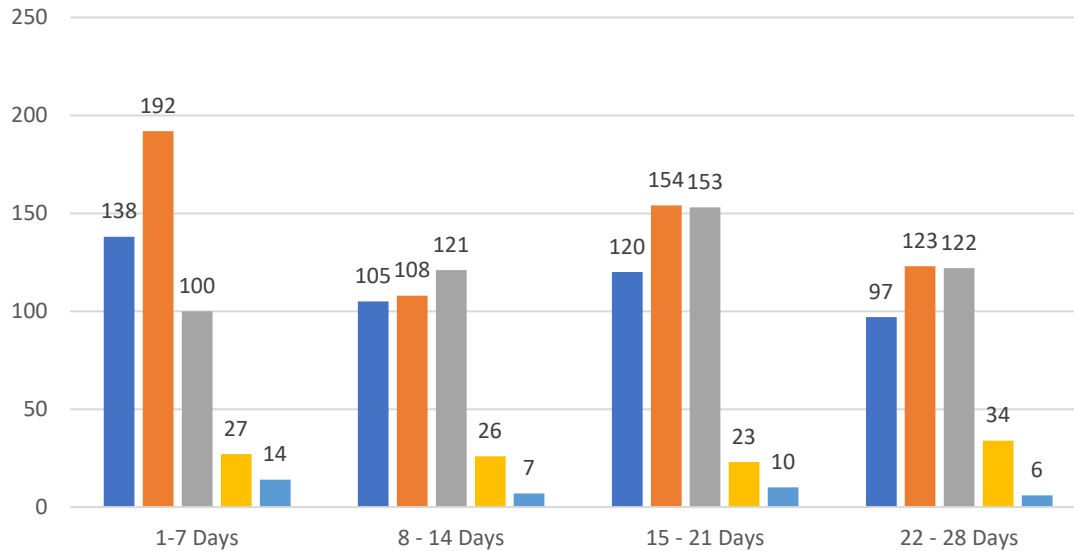


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, December 08, 2020

as of: 12/9/2020



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | 26-Sep |
| Active | 460 | 1,514 |
| Pending | 577 | 1,200 |
| Sold* | 496 | 777 |
| Canceled | 110 | |
| Temp Off Market | 37 | |

| Market Changes | 12/8/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 18 | 4% |
| Price Increase | 2 | 0% |
| Prices Decrease | 9 | 2% |
| Back on Market* | 4 | 4% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|------------------------------|-------------------|------------|
| Tuesday, December 08, 2020 | 1,306,250 | 6 |
| Monday, December 07, 2020 | 3,618,500 | 17 |
| Sunday, December 06, 2020 | 510,000 | 1 |
| Saturday, December 05, 2020 | 190,000 | 1 |
| Friday, December 04, 2020 | 9,834,550 | 42 |
| Thursday, December 03, 2020 | 3,239,900 | 13 |
| Wednesday, December 02, 2020 | 4,300,990 | 20 |
| TOTAL | 23,000,190 | 100 |

| Closed prior year | \$ | # |
|------------------------------|-------------------|------------|
| Sunday, December 08, 2019 | 345,000 | 1 |
| Saturday, December 07, 2019 | 216,000 | 1 |
| Friday, December 06, 2019 | 8,758,790 | 31 |
| Thursday, December 05, 2019 | 6,057,150 | 22 |
| Wednesday, December 04, 2019 | 6,987,900 | 24 |
| Tuesday, December 03, 2019 | 1,513,500 | 11 |
| Monday, December 02, 2019 | 7,670,000 | 33 |
| TOTAL | 31,548,340 | 123 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | -27% | -19% |
| 8 - 14 Days | -37% | -17% |



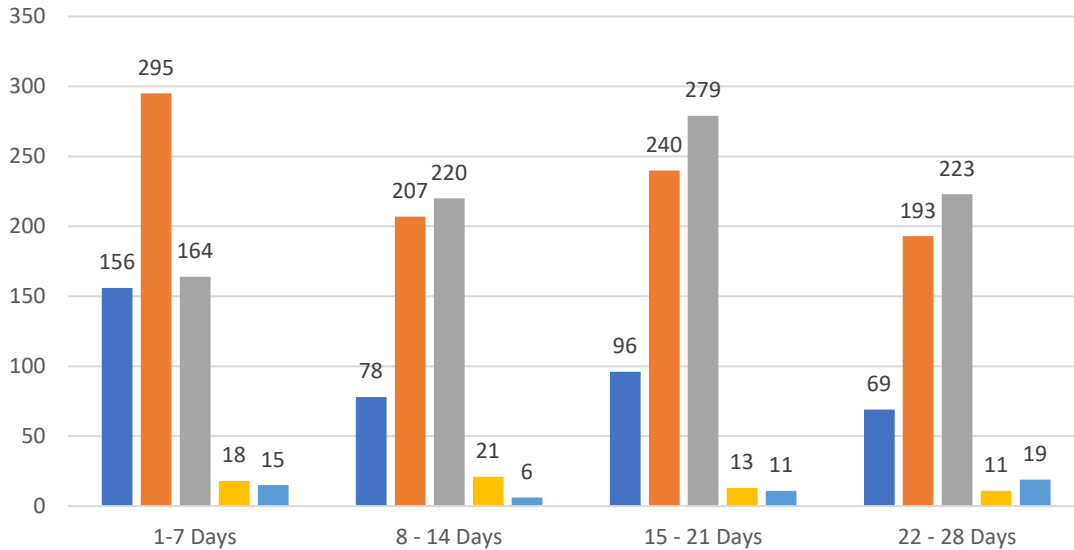


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, December 08, 2020

as of: 12/9/2020



7 Day Sold Comparison

| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | 26-Sep |
| Active | 399 | 1,001 |
| Pending | 935 | 1,710 |
| Sold* | 886 | 1,125 |
| Canceled | 63 | |
| Temp Off Market | 51 | |

| Market Changes | 12/8/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 27 | 7% |
| Price Increase | 2 | 0% |
| Prices Decrease | 13 | 1% |
| Back on Market* | 11 | 17% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

| Closed in last 7 days | \$ | # |
|------------------------------|-------------------|------------|
| Tuesday, December 08, 2020 | 2,899,813 | 11 |
| Monday, December 07, 2020 | 8,405,590 | 29 |
| Sunday, December 06, 2020 | - | 0 |
| Saturday, December 05, 2020 | 355,000 | 1 |
| Friday, December 04, 2020 | 16,479,364 | 56 |
| Thursday, December 03, 2020 | 10,550,400 | 40 |
| Wednesday, December 02, 2020 | 8,046,856 | 27 |
| TOTAL | 46,737,023 | 164 |

| Closed prior year | \$ | # |
|------------------------------|-------------------|------------|
| Sunday, December 08, 2019 | 275,000 | 1 |
| Saturday, December 07, 2019 | 505,000 | 2 |
| Friday, December 06, 2019 | 16,025,664 | 59 |
| Thursday, December 05, 2019 | 8,691,065 | 34 |
| Wednesday, December 04, 2019 | 7,466,514 | 26 |
| Tuesday, December 03, 2019 | 7,692,230 | 32 |
| Monday, December 02, 2019 | 11,062,550 | 40 |
| TOTAL | 51,718,023 | 194 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | -10% | -15% |
| 8 - 14 Days | -29% | -25% |



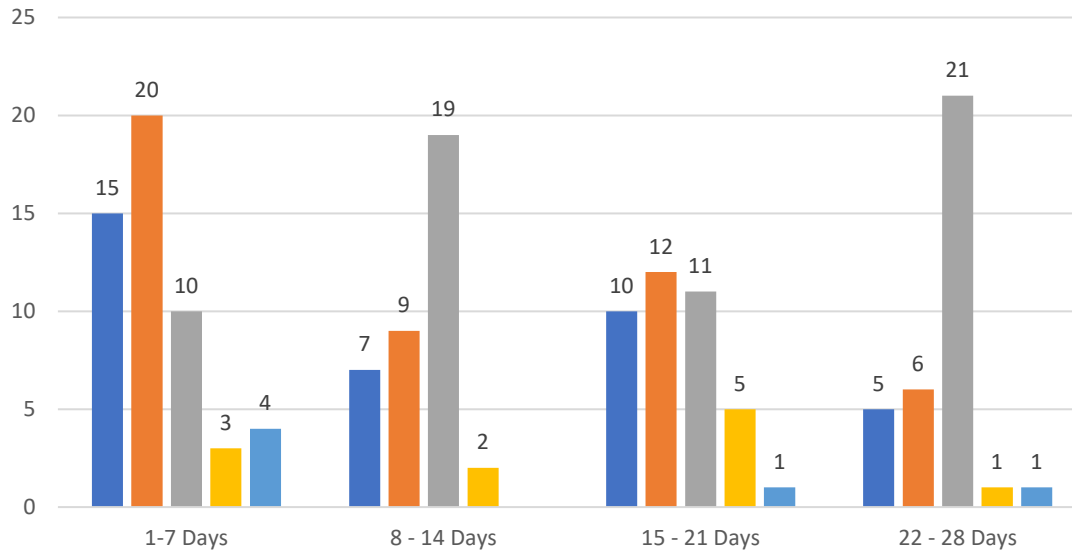


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, December 08, 2020

as of: 12/9/2020



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | 26-Sep |
| Active | 37 | 225 |
| Pending | 47 | 256 |
| Sold* | 61 | 167 |
| Canceled | 11 | |
| Temp Off Market | 6 | |

| Market Changes | 12/8/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 0 | 0% |
| Price Increase | 0 | 0% |
| Prices Decrease | 1 | 2% |
| Back on Market* | 0 | 0% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

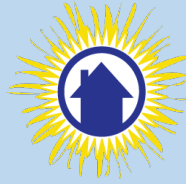
| Closed in last 7 days | \$ | # |
|------------------------------|------------------|-----------|
| Tuesday, December 08, 2020 | - | 0 |
| Monday, December 07, 2020 | 417,400 | 4 |
| Sunday, December 06, 2020 | - | 0 |
| Saturday, December 05, 2020 | - | 0 |
| Friday, December 04, 2020 | 339,000 | 3 |
| Thursday, December 03, 2020 | 211,300 | 2 |
| Wednesday, December 02, 2020 | 58,000 | 1 |
| TOTAL | 1,025,700 | 10 |

| Closed prior year | \$ | # |
|------------------------------|------------------|-----------|
| Sunday, December 08, 2019 | - | 0 |
| Saturday, December 07, 2019 | 153,000 | 1 |
| Friday, December 06, 2019 | 334,000 | 3 |
| Thursday, December 05, 2019 | 248,500 | 2 |
| Wednesday, December 04, 2019 | 160,500 | 2 |
| Tuesday, December 03, 2019 | 69,000 | 1 |
| Monday, December 02, 2019 | 417,500 | 4 |
| TOTAL | 1,382,500 | 13 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | -26% | -23% |
| 8 - 14 Days | -54% | -47% |



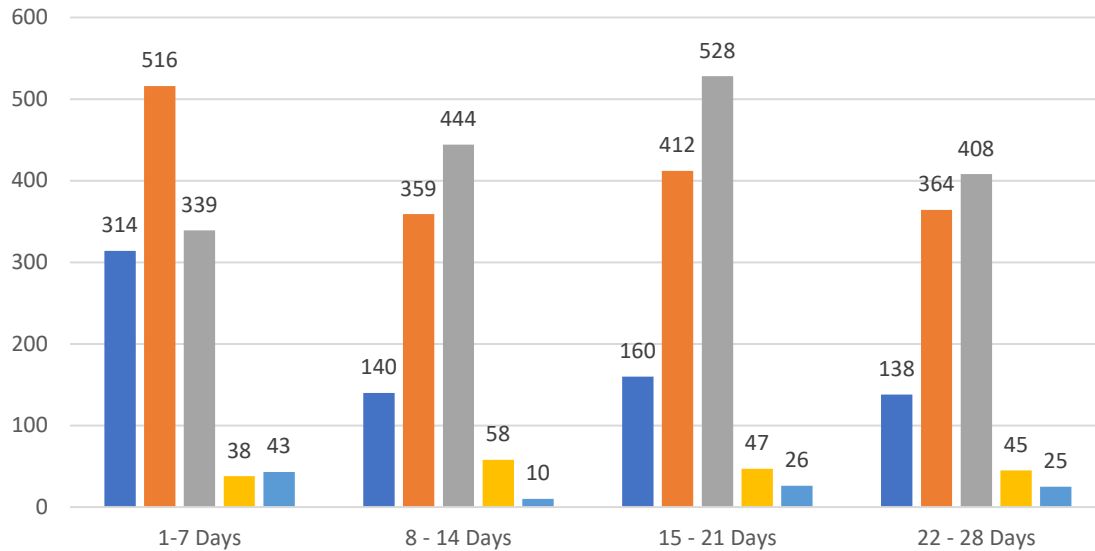


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, December 08, 2020

as of: 12/9/2020



7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|------------------------------|--------------------|------------|
| Tuesday, December 08, 2020 | 6,069,295 | 17 |
| Monday, December 07, 2020 | 23,203,234 | 62 |
| Sunday, December 06, 2020 | - | 0 |
| Saturday, December 05, 2020 | 1,545,360 | 3 |
| Friday, December 04, 2020 | 47,024,526 | 132 |
| Thursday, December 03, 2020 | 26,928,809 | 65 |
| Wednesday, December 02, 2020 | 28,130,440 | 60 |
| TOTAL | 132,901,664 | 339 |

| Closed prior year | \$ | # |
|------------------------------|--------------------|------------|
| Sunday, December 08, 2019 | - | 0 |
| Saturday, December 07, 2019 | 485,000 | 2 |
| Friday, December 06, 2019 | 37,682,804 | 126 |
| Thursday, December 05, 2019 | 19,575,364 | 65 |
| Wednesday, December 04, 2019 | 12,481,663 | 40 |
| Tuesday, December 03, 2019 | 12,849,409 | 41 |
| Monday, December 02, 2019 | 25,185,209 | 74 |
| TOTAL | 108,259,449 | 348 |

| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | 26-Sep |
| Active | 752 | 2,094 |
| Pending | 1,651 | 3,288 |
| Sold* | 1,719 | 1,903 |
| Canceled | 188 | |
| Temp Off Market | 104 | |

| Market Changes | 12/8/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 38 | 5% |
| Price Increase | 9 | 1% |
| Prices Decrease | 22 | 1% |
| Back on Market* | 13 | 7% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 23% | -3% |
| 8 - 14 Days | -20% | -24% |



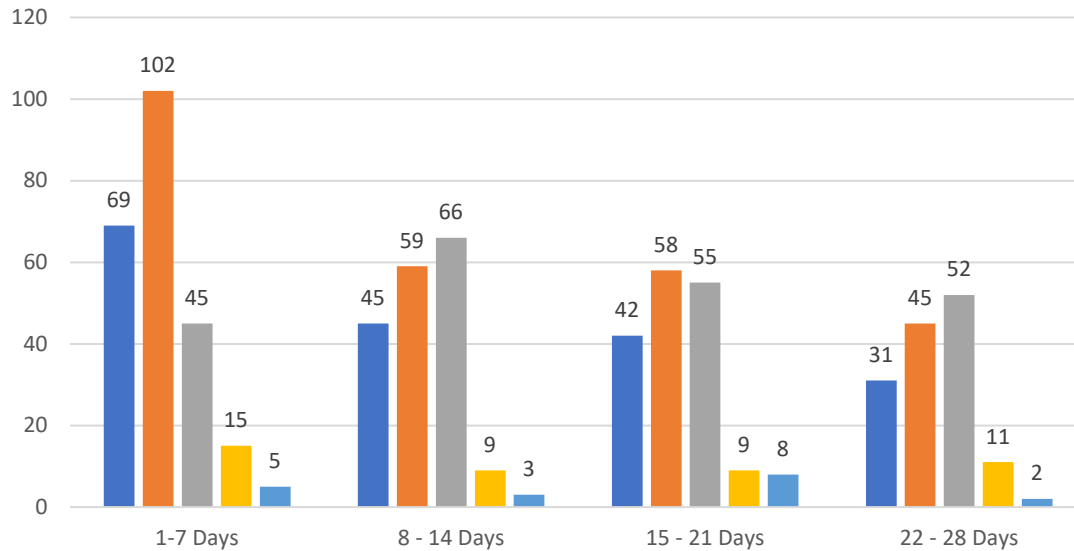


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, December 08, 2020

as of: 12/9/2020



| | | TOTALS | |
|-----------------|--|---------|--------|
| | | 4 Weeks | 26-Sep |
| Active | | 187 | 738 |
| Pending | | 264 | 910 |
| Sold* | | 218 | 556 |
| Canceled | | 44 | |
| Temp Off Market | | 18 | |

| | | *Total sales in March | |
|-----------------|-----------|-----------------------|--|
| Market Changes | 12/8/2020 | % 4 Weeks Active | |
| New Listings | 12 | 6% | |
| Price Increase | 0 | 0% | |
| Prices Decrease | 6 | 3% | |
| Back on Market* | 3 | 7% | |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|------------------------------|-------------------|-----------|
| Tuesday, December 08, 2020 | 732,000 | 4 |
| Monday, December 07, 2020 | 2,213,000 | 9 |
| Sunday, December 06, 2020 | - | 0 |
| Saturday, December 05, 2020 | - | 0 |
| Friday, December 04, 2020 | 2,953,737 | 13 |
| Thursday, December 03, 2020 | 2,361,500 | 10 |
| Wednesday, December 02, 2020 | 2,194,000 | 9 |
| TOTAL | 10,454,237 | 45 |

| Closed prior year | \$ | # |
|------------------------------|------------------|-----------|
| Sunday, December 08, 2019 | - | 0 |
| Saturday, December 07, 2019 | 266,000 | 2 |
| Friday, December 06, 2019 | 1,520,400 | 9 |
| Thursday, December 05, 2019 | 743,000 | 4 |
| Wednesday, December 04, 2019 | 833,500 | 6 |
| Tuesday, December 03, 2019 | 760,450 | 3 |
| Monday, December 02, 2019 | 1,202,000 | 6 |
| TOTAL | 5,325,350 | 30 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 96% | 50% |
| 8 - 14 Days | -35% | -63% |



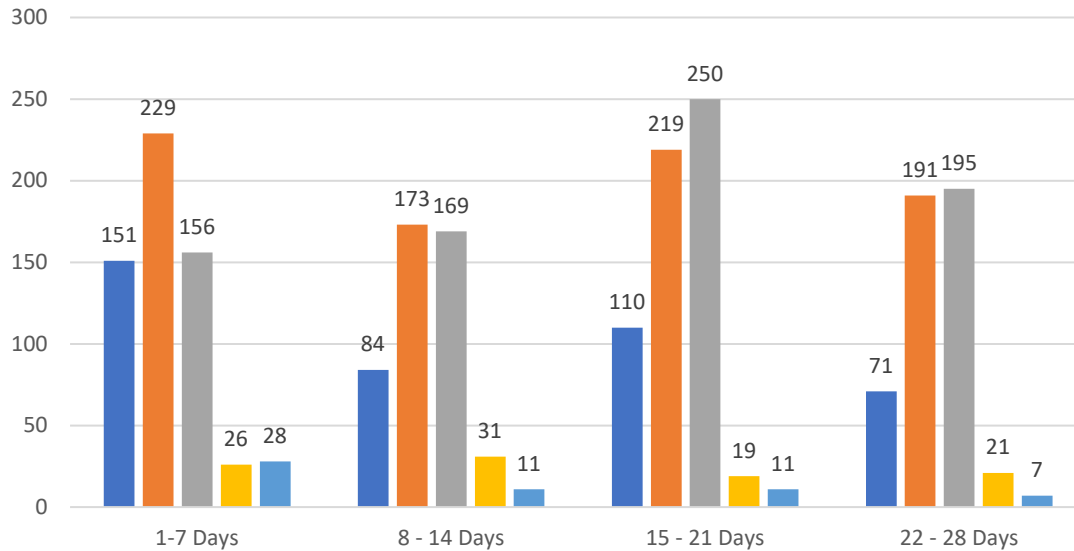


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, December 08, 2020

as of: 12/9/2020



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | 26-Sep |
| Active | 416 | 1,538 |
| Pending | 812 | 1,677 |
| Sold* | 770 | 329 |
| Canceled | 97 | |
| Temp Off Market | 57 | |

| Market Changes | 12/8/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 22 | 5% |
| Price Increase | 0 | 0% |
| Prices Decrease | 15 | 2% |
| Back on Market* | 12 | 12% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|------------------------------|-------------------|------------|
| Tuesday, December 08, 2020 | 10,491,137 | 15 |
| Monday, December 07, 2020 | 10,975,656 | 24 |
| Sunday, December 06, 2020 | - | 0 |
| Saturday, December 05, 2020 | - | 0 |
| Friday, December 04, 2020 | 30,605,313 | 52 |
| Thursday, December 03, 2020 | 13,935,851 | 33 |
| Wednesday, December 02, 2020 | 15,403,012 | 32 |
| TOTAL | 81,410,969 | 156 |

| Closed prior year | \$ | # |
|------------------------------|-------------------|------------|
| Sunday, December 08, 2019 | 330,537 | 1 |
| Saturday, December 07, 2019 | - | 0 |
| Friday, December 06, 2019 | 15,099,982 | 46 |
| Thursday, December 05, 2019 | 11,835,147 | 33 |
| Wednesday, December 04, 2019 | 8,032,911 | 21 |
| Tuesday, December 03, 2019 | 7,593,028 | 23 |
| Monday, December 02, 2019 | 19,349,225 | 35 |
| TOTAL | 62,240,830 | 159 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|-----|
| Prior Year | 31% | -2% |
| 8 - 14 Days | -22% | -8% |



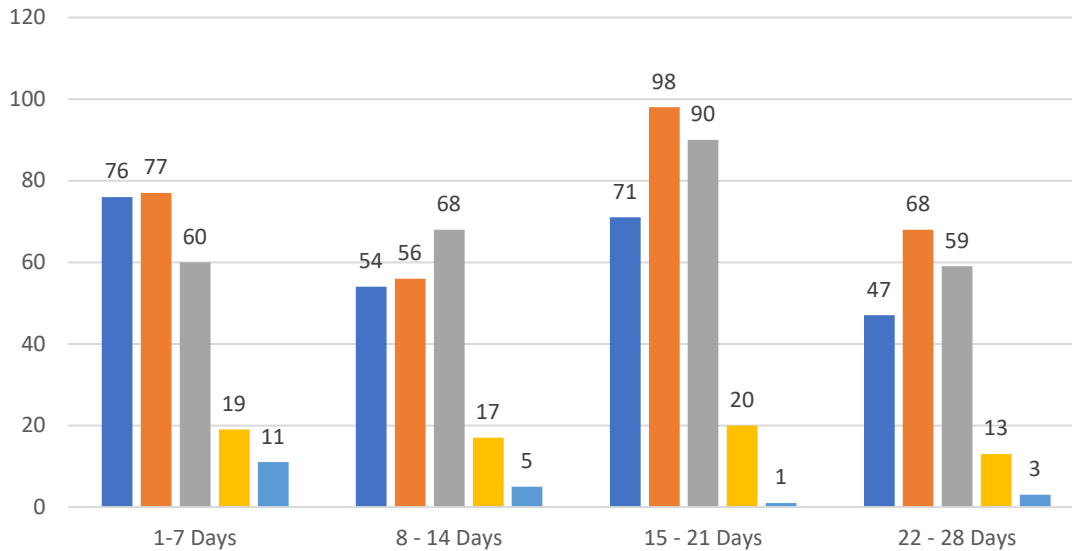


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, December 08, 2020

as of: 12/9/2020



7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|------------------------------|-------------------|-----------|
| Tuesday, December 08, 2020 | 4,492,168 | 7 |
| Monday, December 07, 2020 | 5,844,000 | 8 |
| Sunday, December 06, 2020 | - | 0 |
| Saturday, December 05, 2020 | - | 0 |
| Friday, December 04, 2020 | 15,647,277 | 19 |
| Thursday, December 03, 2020 | 6,167,300 | 11 |
| Wednesday, December 02, 2020 | 5,911,400 | 15 |
| TOTAL | 38,062,145 | 60 |

| Closed prior year | \$ | # |
|------------------------------|-------------------|-----------|
| Sunday, December 08, 2019 | - | 0 |
| Saturday, December 07, 2019 | - | 0 |
| Friday, December 06, 2019 | 7,759,217 | 17 |
| Thursday, December 05, 2019 | 3,846,350 | 15 |
| Wednesday, December 04, 2019 | 8,029,950 | 13 |
| Tuesday, December 03, 2019 | 8,465,025 | 11 |
| Monday, December 02, 2019 | 8,090,400 | 15 |
| TOTAL | 36,190,942 | 71 |

| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | 26-Sep |
| Active | 248 | 1,057 |
| Pending | 299 | 620 |
| Sold* | 277 | 167 |
| Canceled | 69 | |
| Temp Off Market | 20 | |

| Market Changes | 12/8/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 9 | 4% |
| Price Increase | 0 | 0% |
| Prices Decrease | 6 | 2% |
| Back on Market* | 4 | 6% |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|-----|------|
| Prior Year | 5% | -15% |
| 8 - 14 Days | 23% | -12% |



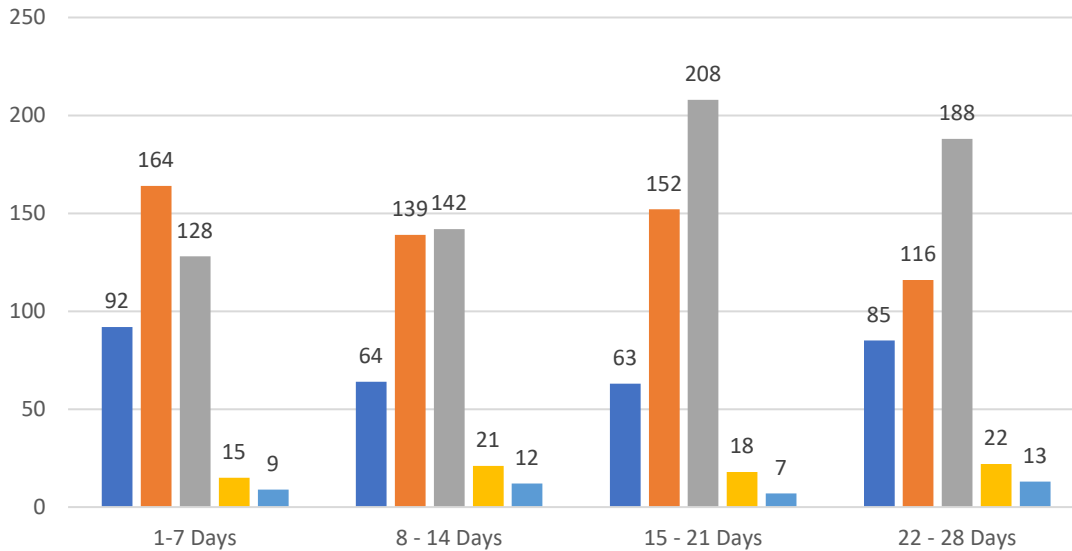


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, December 08, 2020

as of: 12/9/2020



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | 26-Sep |
| Active | 304 | 1,072 |
| Pending | 571 | 1,286 |
| Sold* | 666 | 0,975 |
| Canceled | 76 | |
| Temp Off Market | 41 | |

| Market Changes | 12/8/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 16 | 5% |
| Price Increase | 2 | 0% |
| Prices Decrease | 11 | 2% |
| Back on Market* | 6 | 8% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

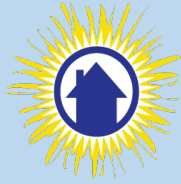
| Closed in last 7 days | \$ | # |
|------------------------------|-------------------|------------|
| Tuesday, December 08, 2020 | 7,587,153 | 15 |
| Monday, December 07, 2020 | 15,921,700 | 18 |
| Sunday, December 06, 2020 | - | 0 |
| Saturday, December 05, 2020 | - | 0 |
| Friday, December 04, 2020 | 21,479,523 | 44 |
| Thursday, December 03, 2020 | 12,809,617 | 31 |
| Wednesday, December 02, 2020 | 8,417,293 | 20 |
| TOTAL | 66,215,286 | 128 |

| Closed prior year | \$ | # |
|------------------------------|-------------------|------------|
| Sunday, December 08, 2019 | - | 0 |
| Saturday, December 07, 2019 | - | 0 |
| Friday, December 06, 2019 | 19,194,559 | 46 |
| Thursday, December 05, 2019 | 11,154,530 | 27 |
| Wednesday, December 04, 2019 | 7,184,425 | 18 |
| Tuesday, December 03, 2019 | 10,845,207 | 23 |
| Monday, December 02, 2019 | 10,129,155 | 29 |
| TOTAL | 58,507,876 | 143 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|-----|------|
| Prior Year | 13% | -10% |
| 8 - 14 Days | 3% | -10% |



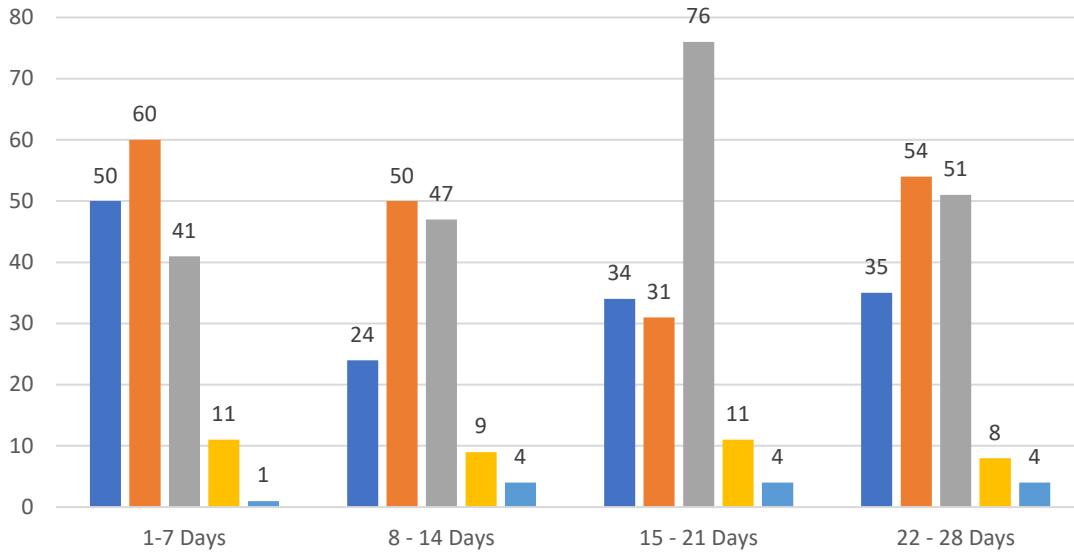


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, December 08, 2020

as of: 12/9/2020



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | 26-Sep |
| Active | 143 | 560 |
| Pending | 195 | 356 |
| Sold* | 215 | 265 |
| Canceled | 39 | |
| Temp Off Market | 13 | |

| Market Changes | 12/8/2020 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 10 | 7% |
| Price Increase | 1 | 1% |
| Prices Decrease | 1 | 0% |
| Back on Market* | 2 | 5% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|------------------------------|-------------------|-----------|
| Tuesday, December 08, 2020 | 633,000 | 4 |
| Monday, December 07, 2020 | 3,789,630 | 10 |
| Sunday, December 06, 2020 | - | 0 |
| Saturday, December 05, 2020 | - | 0 |
| Friday, December 04, 2020 | 2,391,500 | 12 |
| Thursday, December 03, 2020 | 1,222,500 | 7 |
| Wednesday, December 02, 2020 | 2,241,500 | 8 |
| TOTAL | 10,278,130 | 41 |

| Closed prior year | \$ | # |
|------------------------------|------------------|-----------|
| Sunday, December 08, 2019 | - | 0 |
| Saturday, December 07, 2019 | - | 0 |
| Friday, December 06, 2019 | 3,397,865 | 12 |
| Thursday, December 05, 2019 | 2,383,548 | 9 |
| Wednesday, December 04, 2019 | 359,000 | 1 |
| Tuesday, December 03, 2019 | 1,472,000 | 6 |
| Monday, December 02, 2019 | 1,711,821 | 9 |
| TOTAL | 9,324,234 | 37 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 10% | 11% |
| 8 - 14 Days | -15% | -13% |

