

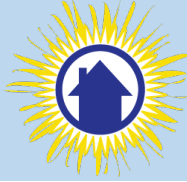


4 WEEK REAL ESTATE MARKET REPORT

Thursday, December 17, 2020

As of: Friday, December 18, 2020

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Thursday, December 17, 2020

as of: 12/18/2020

Day 1	Thursday, December 17, 2020
Day 2	Wednesday, December 16, 2020
Day 3	Tuesday, December 15, 2020
Day 4	Monday, December 14, 2020
Day 5	Sunday, December 13, 2020
Day 6	Saturday, December 12, 2020
Day 7	Friday, December 11, 2020
Day 8	Thursday, December 10, 2020
Day 9	Wednesday, December 09, 2020
Day 10	Tuesday, December 08, 2020
Day 11	Monday, December 07, 2020
Day 12	Sunday, December 06, 2020
Day 13	Saturday, December 05, 2020
Day 14	Friday, December 04, 2020
Day 15	Thursday, December 03, 2020
Day 16	Wednesday, December 02, 2020
Day 17	Tuesday, December 01, 2020
Day 18	Monday, November 30, 2020
Day 19	Sunday, November 29, 2020
Day 20	Saturday, November 28, 2020
Day 21	Friday, November 27, 2020
Day 22	Thursday, November 26, 2020
Day 23	Wednesday, November 25, 2020
Day 24	Tuesday, November 24, 2020
Day 25	Monday, November 23, 2020
Day 26	Sunday, November 22, 2020
Day 27	Saturday, November 21, 2020
Day 28	Friday, November 20, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Thursday, December 17, 2020

Day 28: Friday, November 20, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

635.8: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

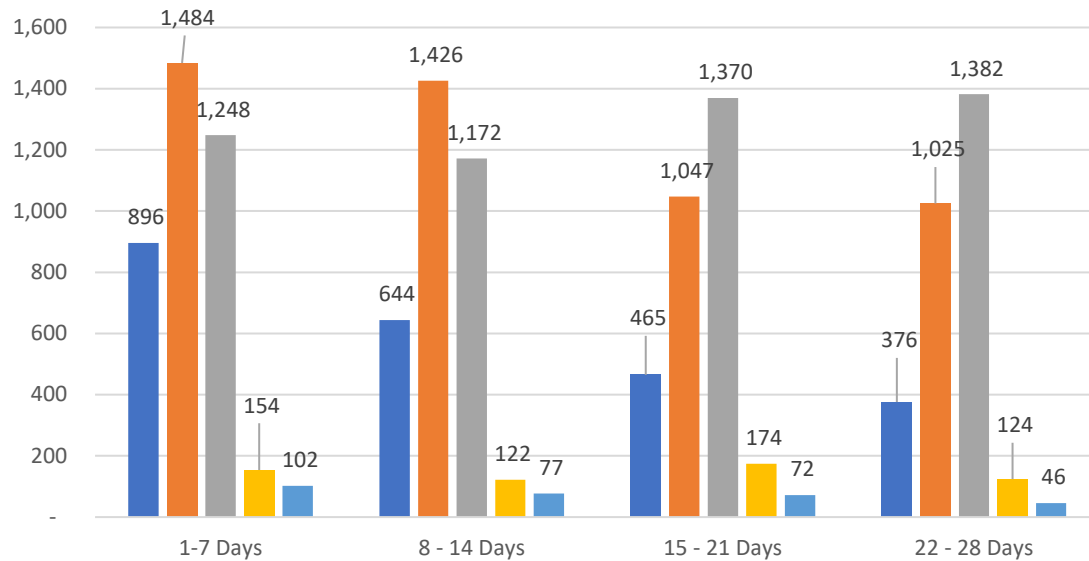


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Thursday, December 17, 2020

as of: 12/18/2020



	TOTALS	
	4 Weeks	26-Sep
Active	2,381	7,049
Pending	4,982	9,788
Sold*	5,172	5,627
Canceled	574	
Temp Off Market	297	

Market Changes	*Total sales in March	
	12/17/2020	% 4 Weeks Active
New Listings	178	7%
Price Increase	181	4%
Prices Decrease	103	2%
Back on Market*	63	11%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	51,233,385	92
Wednesday, December 16, 2020	76,739,633	164
Tuesday, December 15, 2020	137,369,095	304
Monday, December 14, 2020	91,184,876	245
Sunday, December 13, 2020	2,988,500	8
Saturday, December 12, 2020	2,695,570	10
Friday, December 11, 2020	175,904,689	425
TOTAL	538,115,748	1248

Closed prior year	\$	#
Tuesday, December 17, 2019	57,786,761	172
Monday, December 16, 2019	106,281,155	281
Sunday, December 15, 2019	1,517,075	4
Saturday, December 14, 2019	2,720,730	9
Friday, December 13, 2019	109,510,160	332
Thursday, December 12, 2019	94,672,949	230
Wednesday, December 11, 2019	44,168,781	136
TOTAL	416,657,611	1164

7 Day Sold Analysis

% Changed	\$	#
Prior Year	29%	7%
8 - 14 Days	11%	6%



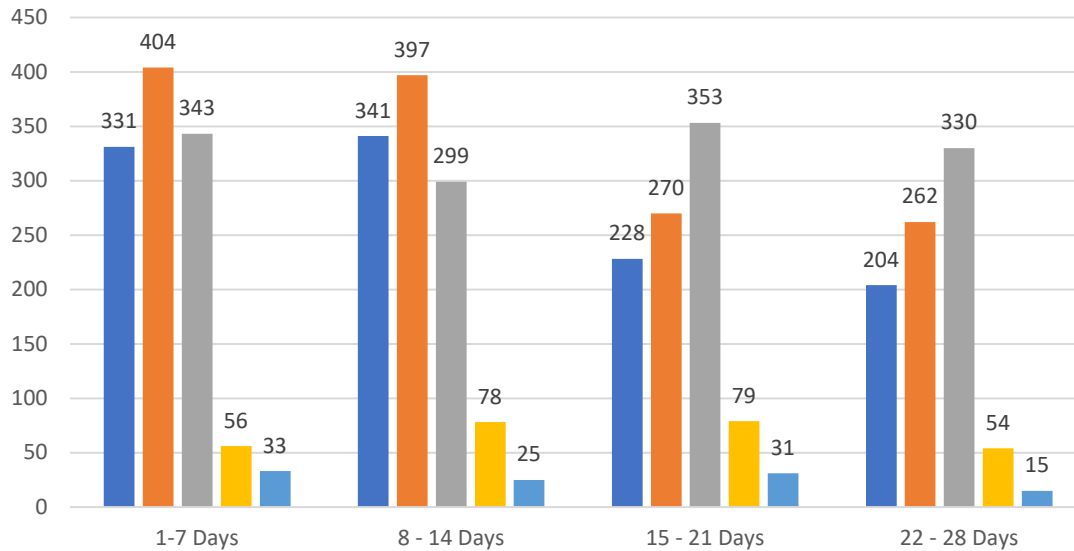


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Thursday, December 17, 2020

as of: 12/18/2020



	TOTALS	
	4 Weeks	26-Sep
Active	1,104	4,094
Pending	1,333	3,342
Sold*	1,325	1,932
Canceled	267	
Temp Off Market	104	

Market Changes	12/17/2020	% 4 Weeks Active
New Listings	55	5%
Price Increase	1	0%
Prices Decrease	36	3%
Back on Market*	14	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	7,954,049	27
Wednesday, December 16, 2020	12,181,275	48
Tuesday, December 15, 2020	30,870,818	83
Monday, December 14, 2020	19,237,501	60
Sunday, December 13, 2020	-	0
Saturday, December 12, 2020	432,000	2
Friday, December 11, 2020	39,764,750	123
TOTAL	110,440,393	343

Closed prior year	\$	#
Tuesday, December 17, 2019	11,439,077	38
Monday, December 16, 2019	22,714,220	79
Sunday, December 15, 2019	854,625	2
Saturday, December 14, 2019	461,000	3
Friday, December 13, 2019	19,846,259	70
Thursday, December 12, 2019	14,709,914	61
Wednesday, December 11, 2019	11,495,526	48
TOTAL	81,520,621	301

7 Day Sold Analysis

% Changed	\$	#
Prior Year	35%	14%
8 - 14 Days	16%	-8%



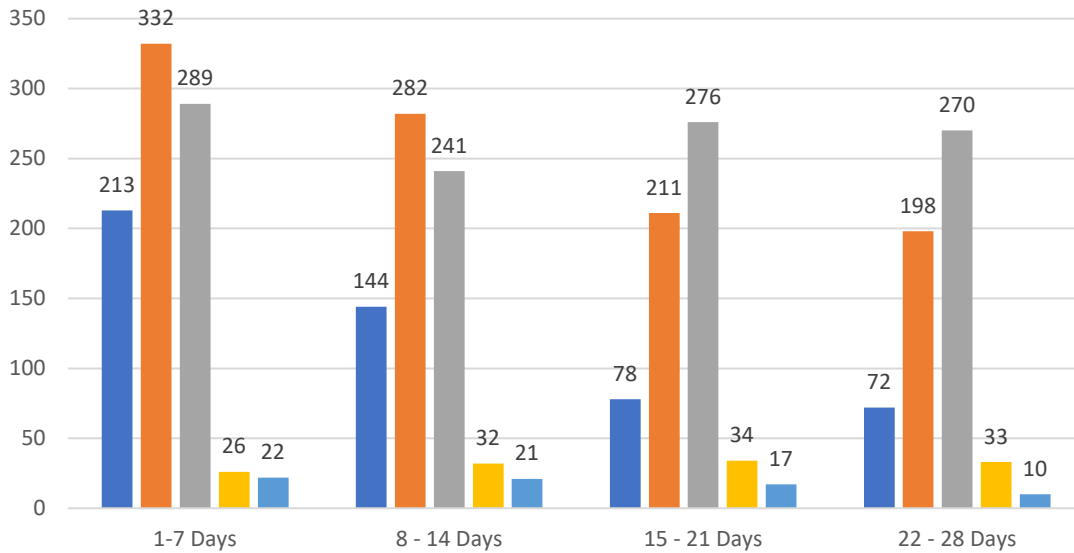


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Thursday, December 17, 2020

as of: 12/18/2020



	TOTALS	
	4 Weeks	26-Sep
Active	507	1,344
Pending	1,023	1,827
Sold*	1,076	1,295
Canceled	125	
Temp Off Market	70	

Market Changes	12/17/2020	% 4 Weeks Active
New Listings	39	8%
Price Increase	3	0%
Prices Decrease	22	2%
Back on Market*	18	14%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	11,299,700	26
Wednesday, December 16, 2020	18,370,533	38
Tuesday, December 15, 2020	40,329,946	70
Monday, December 14, 2020	19,891,447	52
Sunday, December 13, 2020	1,144,000	4
Saturday, December 12, 2020	141,370	1
Friday, December 11, 2020	40,501,151	98
TOTAL	131,678,147	289

Closed prior year	\$	#
Tuesday, December 17, 2019	9,894,200	34
Monday, December 16, 2019	25,416,950	60
Sunday, December 15, 2019	200,000	1
Saturday, December 14, 2019	144,000	1
Friday, December 13, 2019	24,396,300	72
Thursday, December 12, 2019	20,248,542	57
Wednesday, December 11, 2019	9,281,275	31
TOTAL	89,581,267	256

7 Day Sold Analysis

% Changed	\$	#
Prior Year	47%	13%
8 - 14 Days	29%	20%



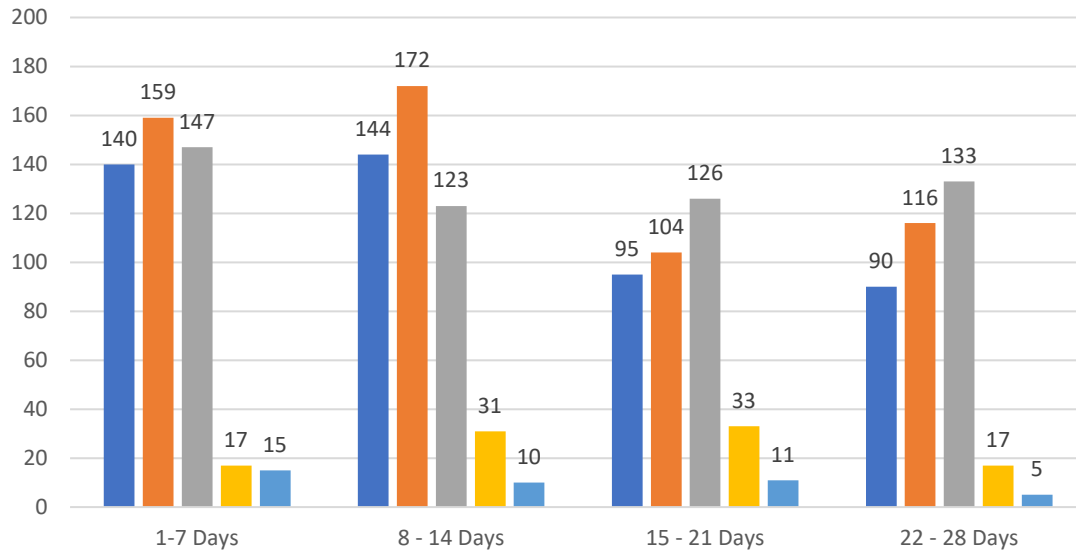


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Thursday, December 17, 2020

as of: 12/18/2020



	TOTALS	
	4 Weeks	26-Sep
Active	469	1,514
Pending	551	1,200
Sold*	529	777
Canceled	98	
Temp Off Market	41	

Market Changes	12/17/2020	% 4 Weeks Active
New Listings	27	6%
Price Increase	0	0%
Prices Decrease	19	4%
Back on Market*	5	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	4,454,999	13
Wednesday, December 16, 2020	4,329,250	18
Tuesday, December 15, 2020	12,489,872	33
Monday, December 14, 2020	6,823,401	23
Sunday, December 13, 2020	-	0
Saturday, December 12, 2020	-	0
Friday, December 11, 2020	17,954,200	60
Total	46,051,722	147

Closed prior year	\$	#
Tuesday, December 17, 2019	3,283,000	16
Monday, December 16, 2019	7,354,499	28
Sunday, December 15, 2019	137,000	1
Saturday, December 14, 2019	236,000	1
Friday, December 13, 2019	7,681,900	31
Thursday, December 12, 2019	4,710,700	19
Wednesday, December 11, 2019	3,193,600	20
Total	26,596,699	116

7 Day Sold Analysis

% Changed	\$	#
Prior Year	73%	27%
8 - 14 Days	40%	20%



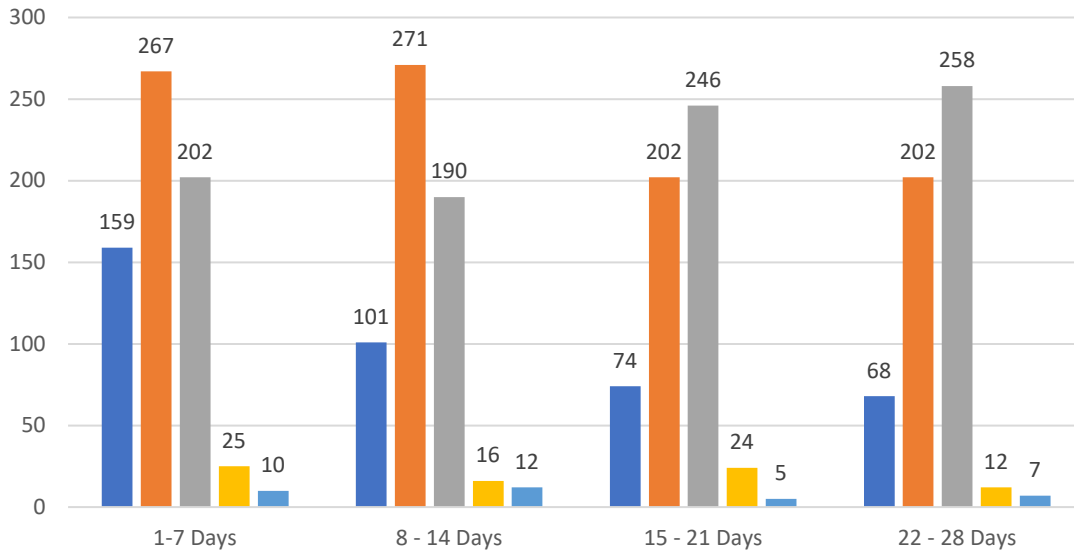


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Thursday, December 17, 2020

as of: 12/18/2020



		TOTALS	
		4 Weeks	26-Sep
Active		402	1,001
Pending		942	1,710
Sold*		896	1,125
Canceled		77	
Temp Off Market		34	

		*Total sales in March	
Market Changes	12/17/2020	% 4 Weeks Active	
New Listings	34	8%	
Price Increase	50	5%	
Prices Decrease	12	1%	
Back on Market*	13	17%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	2,498,900	8
Wednesday, December 16, 2020	8,627,015	31
Tuesday, December 15, 2020	12,174,360	41
Monday, December 14, 2020	17,491,566	54
Sunday, December 13, 2020	339,500	1
Saturday, December 12, 2020	248,000	1
Friday, December 11, 2020	20,543,746	66
	61,923,087	202

Closed prior year	\$	#
Tuesday, December 17, 2019	7,713,475	33
Monday, December 16, 2019	14,546,357	59
Sunday, December 15, 2019	345,000	1
Saturday, December 14, 2019	141,000	1
Friday, December 13, 2019	16,040,630	63
Thursday, December 12, 2019	9,732,600	36
Wednesday, December 11, 2019	4,727,298	20
	53,246,360	213

7 Day Sold Analysis

% Changed	\$	#
Prior Year	16%	-5%
8 - 14 Days	13%	6%



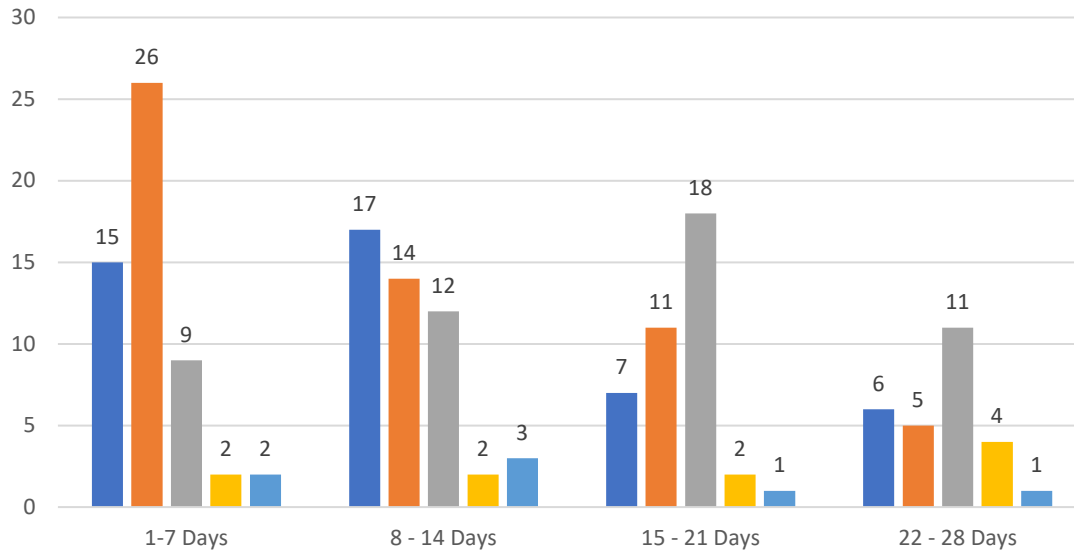


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Thursday, December 17, 2020

as of: 12/18/2020



	TOTALS	
	4 Weeks	26-Sep
Active	45	225
Pending	56	256
Sold*	50	167
Canceled	10	
Temp Off Market	7	

Market Changes	12/17/2020	% 4 Weeks Active
New Listings	1	2%
Price Increase	0	0%
Prices Decrease	4	8%
Back on Market*	0	0%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	84,750	1
Wednesday, December 16, 2020	210,000	2
Tuesday, December 15, 2020	259,900	2
Monday, December 14, 2020	175,400	2
Sunday, December 13, 2020	-	0
Saturday, December 12, 2020	-	0
Friday, December 11, 2020	426,500	2
TOTAL	1,156,550	9

Closed prior year	\$	#
Tuesday, December 17, 2019	225,500	3
Monday, December 16, 2019	335,800	3
Sunday, December 15, 2019	-	0
Saturday, December 14, 2019	72,000	1
Friday, December 13, 2019	301,819	2
Thursday, December 12, 2019	141,900	2
Wednesday, December 11, 2019	228,175	2
TOTAL	1,305,194	13

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-11%	-31%
8 - 14 Days	-6%	-25%



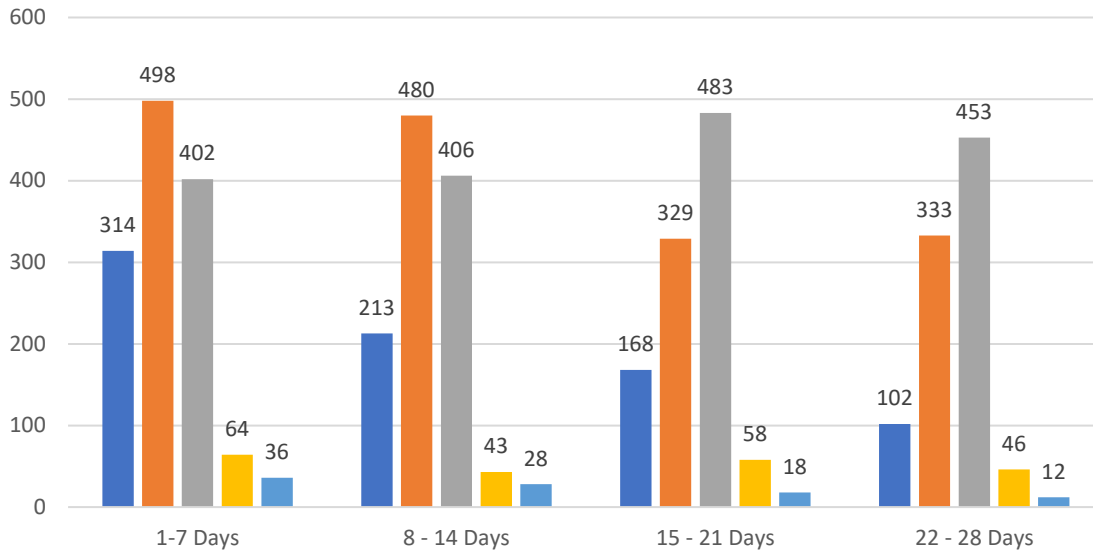


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Thursday, December 17, 2020

as of: 12/18/2020



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	20,166,485	31
Wednesday, December 16, 2020	25,288,865	54
Tuesday, December 15, 2020	42,035,048	97
Monday, December 14, 2020	23,203,067	70
Sunday, December 13, 2020	970,000	2
Saturday, December 12, 2020	1,123,200	4
Friday, December 11, 2020	54,552,760	144
TOTAL	167,339,425	402

Closed prior year	\$	#
Tuesday, December 17, 2019	23,971,105	64
Monday, December 16, 2019	28,861,599	89
Sunday, December 15, 2019	530,000	1
Saturday, December 14, 2019	1,153,900	4
Friday, December 13, 2019	35,073,857	113
Thursday, December 12, 2019	34,868,515	78
Wednesday, December 11, 2019	18,213,408	50
TOTAL	142,672,384	399

	TOTALS	
	4 Weeks	26-Sep
Active	797	2,094
Pending	1,640	3,288
Sold*	1,744	1,903
Canceled	211	
Temp Off Market	94	

Market Changes	12/17/2020	% 4 Weeks Active
New Listings	62	8%
Price Increase	50	3%
Prices Decrease	48	3%
Back on Market*	23	11%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

7 Day Sold Analysis

% Changed	\$	#
Prior Year	17%	1%
8 - 14 Days	15%	-1%



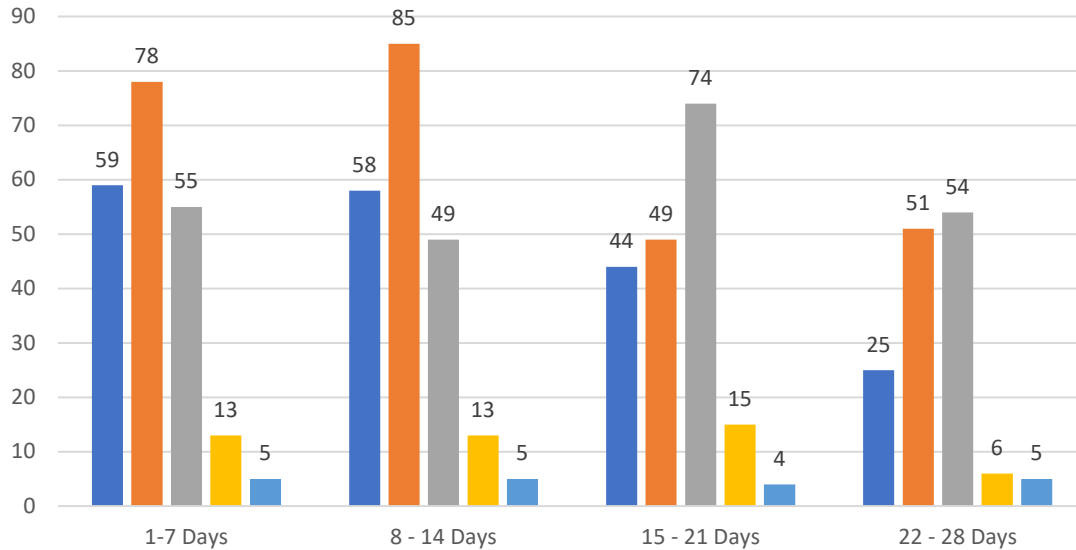


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Thursday, December 17, 2020

as of: 12/18/2020



	TOTALS	
	4 Weeks	26-Sep
Active	186	738
Pending	263	910
Sold*	232	556
Canceled	47	
Temp Off Market	19	

Market Changes	12/17/2020	% 4 Weeks Active
New Listings	10	5%
Price Increase	1	0%
Prices Decrease	5	2%
Back on Market*	4	9%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	392,500	1
Wednesday, December 16, 2020	3,185,900	13
Tuesday, December 15, 2020	3,009,499	11
Monday, December 14, 2020	1,683,900	11
Sunday, December 13, 2020	-	0
Saturday, December 12, 2020	-	0
Friday, December 11, 2020	4,343,700	19
TOTAL	12,615,499	55

Closed prior year	\$	#
Tuesday, December 17, 2019	886,800	5
Monday, December 16, 2019	2,675,250	13
Sunday, December 15, 2019	-	0
Saturday, December 14, 2019	153,000	1
Friday, December 13, 2019	2,892,300	16
Thursday, December 12, 2019	3,361,200	17
Wednesday, December 11, 2019	1,291,978	9
TOTAL	11,260,528	61

7 Day Sold Analysis

% Changed	\$	#
Prior Year	12%	-10%
8 - 14 Days	33%	-55%



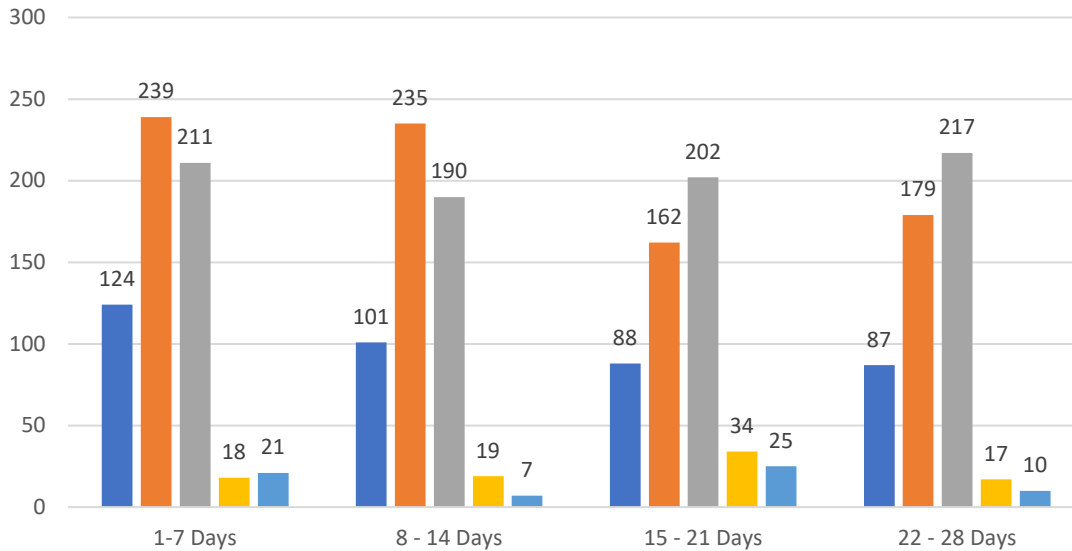


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Thursday, December 17, 2020

as of: 12/18/2020



	TOTALS	
	4 Weeks	26-Sep
Active	400	1,538
Pending	815	1,677
Sold*	820	329
Canceled	88	
Temp Off Market	63	

Market Changes	12/17/2020	% 4 Weeks Active
New Listings	18	5%
Price Increase	24	3%
Prices Decrease	8	1%
Back on Market*	5	6%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	8,252,400	18
Wednesday, December 16, 2020	13,168,394	19
Tuesday, December 15, 2020	24,817,591	58
Monday, December 14, 2020	20,384,381	44
Sunday, December 13, 2020	535,000	1
Saturday, December 12, 2020	833,000	3
Friday, December 11, 2020	42,529,315	68
TOTAL	110,520,081	211

Closed prior year	\$	#
Tuesday, December 17, 2019	8,825,772	24
Monday, December 16, 2019	18,391,774	44
Sunday, December 15, 2019	442,075	1
Saturday, December 14, 2019	259,900	1
Friday, December 13, 2019	15,338,563	44
Thursday, December 12, 2019	18,821,167	32
Wednesday, December 11, 2019	4,614,600	17
TOTAL	66,693,851	163

7 Day Sold Analysis

% Changed	\$	#
Prior Year	66%	29%
8 - 14 Days	9%	11%



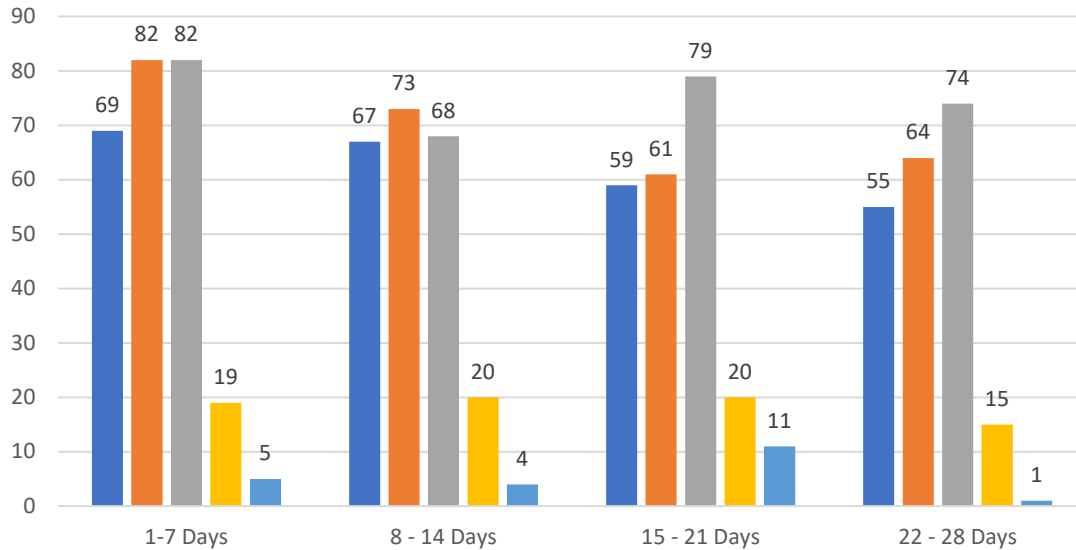


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Thursday, December 17, 2020

as of: 12/18/2020



		TOTALS	
		4 Weeks	26-Sep
Active		250	1,057
Pending		280	620
Sold*		303	167
Canceled		74	
Temp Off Market		21	

Market Changes		12/17/2020	% 4 Weeks Active
New Listings		11	4%
Price Increase		0	0%
Prices Decrease		5	2%
Back on Market*		3	4%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	1,854,000	5
Wednesday, December 16, 2020	3,552,125	9
Tuesday, December 15, 2020	10,869,500	21
Monday, December 14, 2020	9,823,800	19
Sunday, December 13, 2020	-	0
Saturday, December 12, 2020	199,000	1
Friday, December 11, 2020	12,375,350	27
TOTAL	38,673,775	82

Closed prior year	\$	#
Tuesday, December 17, 2019	5,008,892	8
Monday, December 16, 2019	9,383,016	23
Sunday, December 15, 2019	717,625	1
Saturday, December 14, 2019	-	0
Friday, December 13, 2019	8,210,240	18
Thursday, December 12, 2019	3,925,714	13
Wednesday, December 11, 2019	5,212,500	9
TOTAL	32,457,987	72

7 Day Sold Analysis

% Changed	\$	#
Prior Year	19%	14%
8 - 14 Days	1%	21%



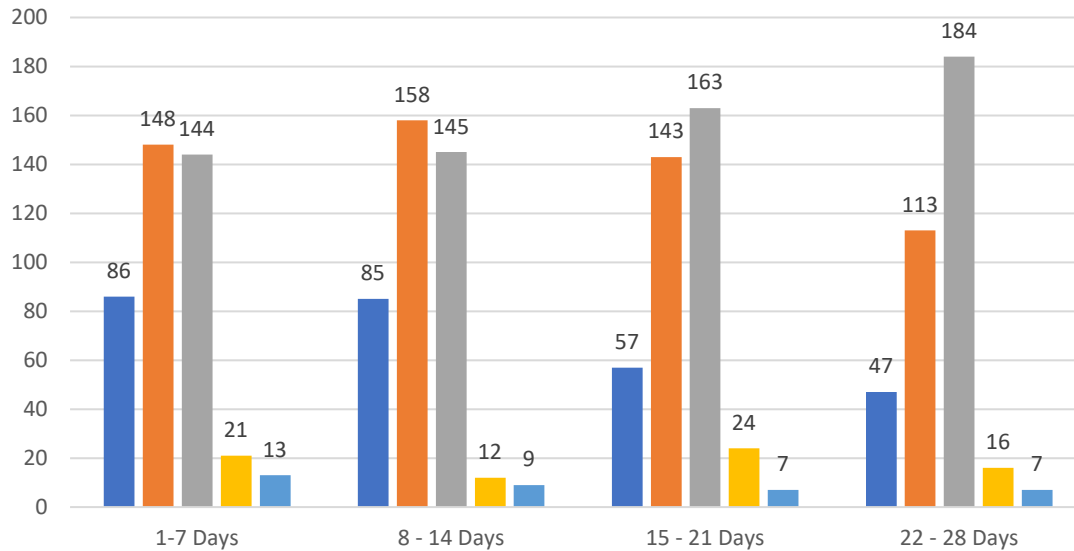


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Thursday, December 17, 2020

as of: 12/18/2020



	TOTALS	
	4 Weeks	26-Sep
Active	275	1,072
Pending	562	1,286
Sold*	636	0,975
Canceled	73	
Temp Off Market	36	

Market Changes	12/17/2020	% 4 Weeks Active
New Listings	25	9%
Price Increase	54	10%
Prices Decrease	13	2%
Back on Market*	4	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	9,015,900	9
Wednesday, December 16, 2020	11,284,826	22
Tuesday, December 15, 2020	18,012,150	38
Monday, December 14, 2020	10,214,415	25
Sunday, December 13, 2020	-	0
Saturday, December 12, 2020	350,000	1
Friday, December 11, 2020	17,777,717	49
TOTAL	66,655,008	144

Closed prior year	\$	#
Tuesday, December 17, 2019	7,382,209	17
Monday, December 16, 2019	19,064,475	29
Sunday, December 15, 2019	-	0
Saturday, December 14, 2019	1,021,930	2
Friday, December 13, 2019	18,660,810	40
Thursday, December 12, 2019	11,002,125	27
Wednesday, December 11, 2019	7,332,200	18
TOTAL	64,463,749	133

7 Day Sold Analysis

% Changed	\$	#
Prior Year	3%	8%
8 - 14 Days	-17%	-1%



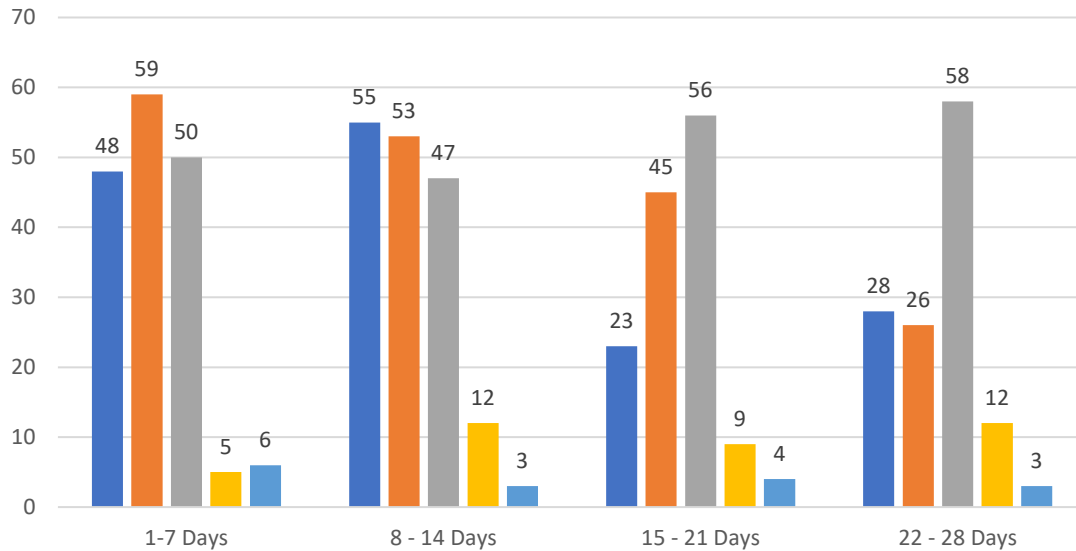


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Thursday, December 17, 2020

as of: 12/18/2020



	TOTALS	
	4 Weeks	26-Sep
Active	154	560
Pending	183	356
Sold*	211	265
Canceled	38	
Temp Off Market	16	

Market Changes	12/17/2020	% 4 Weeks Active
New Listings	6	4%
Price Increase	0	0%
Prices Decrease	3	1%
Back on Market*	2	5%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 17, 2020	1,167,800	7
Wednesday, December 16, 2020	904,000	6
Tuesday, December 15, 2020	4,242,047	16
Monday, December 14, 2020	731,000	5
Sunday, December 13, 2020	-	0
Saturday, December 12, 2020	233,000	1
Friday, December 11, 2020	4,665,000	15
TOTAL	11,942,847	50

Closed prior year	\$	#
Tuesday, December 17, 2019	2,034,885	6
Monday, December 16, 2019	2,965,655	12
Sunday, December 15, 2019	-	0
Saturday, December 14, 2019	-	0
Friday, December 13, 2019	760,000	3
Thursday, December 12, 2019	2,570,400	10
Wednesday, December 11, 2019	1,569,273	8
TOTAL	9,900,213	39

7 Day Sold Analysis

% Changed	\$	#
Prior Year	21%	28%
8 - 14 Days	-13%	6%

