

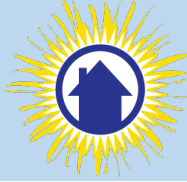


# 4 WEEK REAL ESTATE MARKET REPORT

Tuesday, January 05, 2021

*As of: Wednesday, January 06, 2021*

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN

Tuesday, January 05, 2021

as of: 1/6/2021

<b>Day 1</b>	Tuesday, January 05, 2021
<b>Day 2</b>	Monday, January 04, 2021
<b>Day 3</b>	Sunday, January 03, 2021
<b>Day 4</b>	Saturday, January 02, 2021
<b>Day 5</b>	Friday, January 01, 2021
<b>Day 6</b>	Thursday, December 31, 2020
<b>Day 7</b>	Wednesday, December 30, 2020
<b>Day 8</b>	Tuesday, December 29, 2020
<b>Day 9</b>	Monday, December 28, 2020
<b>Day 10</b>	Sunday, December 27, 2020
<b>Day 11</b>	Saturday, December 26, 2020
<b>Day 12</b>	Friday, December 25, 2020
<b>Day 13</b>	Thursday, December 24, 2020
<b>Day 14</b>	Wednesday, December 23, 2020
<b>Day 15</b>	Tuesday, December 22, 2020
<b>Day 16</b>	Monday, December 21, 2020
<b>Day 17</b>	Sunday, December 20, 2020
<b>Day 18</b>	Saturday, December 19, 2020
<b>Day 19</b>	Friday, December 18, 2020
<b>Day 20</b>	Thursday, December 17, 2020
<b>Day 21</b>	Wednesday, December 16, 2020
<b>Day 22</b>	Tuesday, December 15, 2020
<b>Day 23</b>	Monday, December 14, 2020
<b>Day 24</b>	Sunday, December 13, 2020
<b>Day 25</b>	Saturday, December 12, 2020
<b>Day 26</b>	Friday, December 11, 2020
<b>Day 27</b>	Thursday, December 10, 2020
<b>Day 28</b>	Wednesday, December 09, 2020

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, January 05, 2021

Day 28: Wednesday, December 09, 2020

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

NOV 20: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

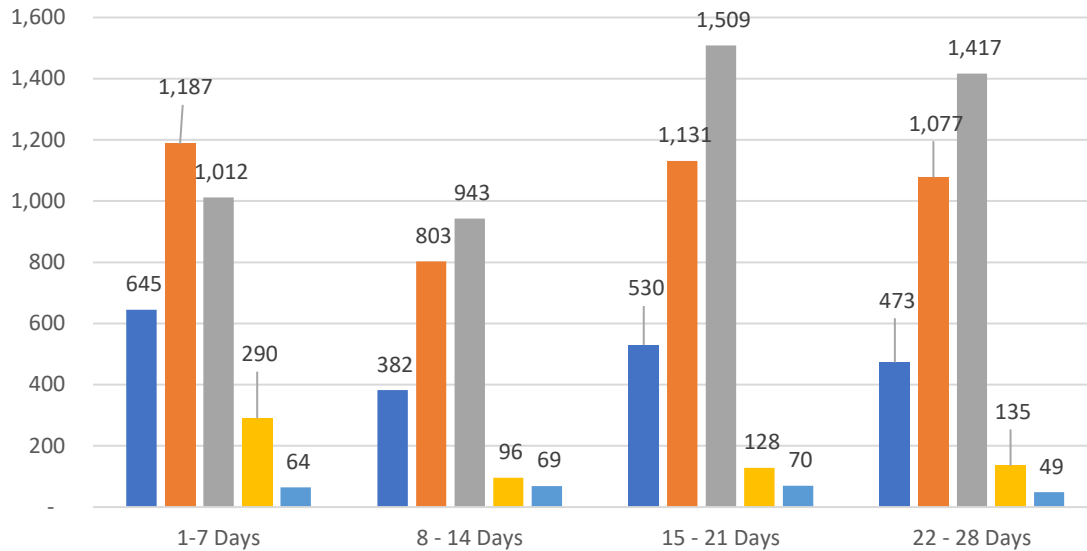


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, January 05, 2021

as of: 1/6/2021



	TOTALS	
	4 Weeks	NOV 20
Active	2,030	6,571
Pending	4,198	9,077
Sold*	4,881	5,341
Canceled	649	
Temp Off Market	252	

Market Changes	*Total sales in March	
	1/5/2021	% 4 Weeks Active
New Listings	179	9%
Price Increase	71	2%
Prices Decrease	98	2%
Back on Market*	63	10%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	25,012,586	64
Monday, January 04, 2021	56,615,100	126
Sunday, January 03, 2021	840,000	3
Saturday, January 02, 2021	243,990	1
Friday, January 01, 2021	16,165,940	42
Thursday, December 31, 2020	144,620,950	356
Wednesday, December 30, 2020	187,345,185	420
<b>TOTAL</b>	<b>430,843,751</b>	<b>1012</b>

Closed prior year	\$	#
Sunday, January 05, 2020	1,102,000	4
Saturday, January 04, 2020	1,920,880	5
Friday, January 03, 2020	41,919,223	131
Thursday, January 02, 2020	27,406,262	80
Wednesday, January 01, 2020	1,633,910	6
Tuesday, December 31, 2019	99,601,601	294
Monday, December 30, 2019	160,183,697	459
<b>TOTAL</b>	<b>333,767,573</b>	<b>979</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	29%	3%
8 - 14 Days	10%	7%



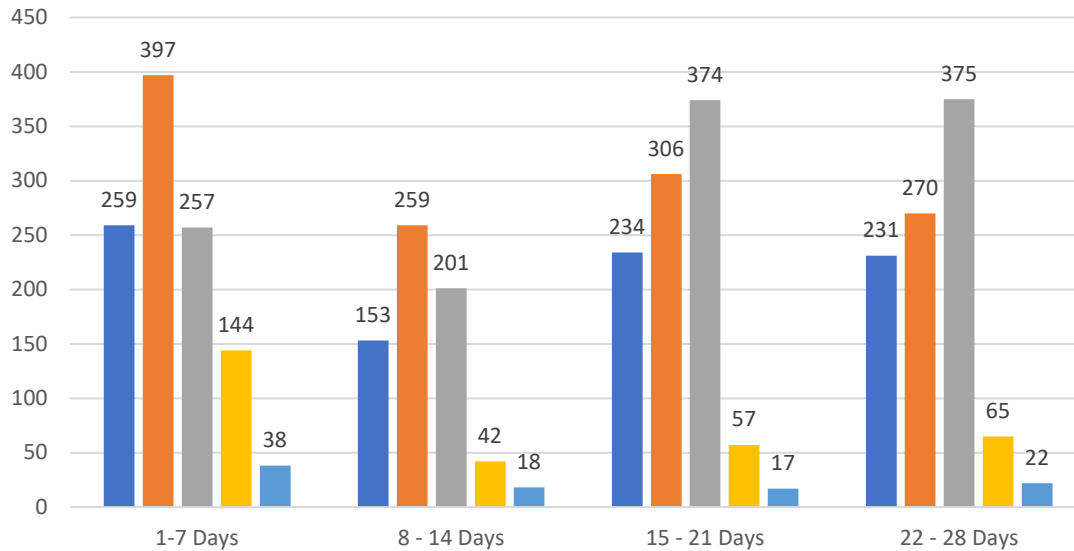


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Tuesday, January 05, 2021

as of: 1/6/2021



	TOTALS	
	4 Weeks	NOV 20
Active	877	3,779
Pending	1,232	3,282
Sold*	1,207	1,794
Canceled	308	
Temp Off Market	95	

Market Changes	1/5/2021	% 4 Weeks Active
New Listings	40	5%
Price Increase	18	1%
Prices Decrease	42	3%
Back on Market*	19	6%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	8,040,400	30
Monday, January 04, 2021	17,245,600	42
Sunday, January 03, 2021	92,000	1
Saturday, January 02, 2021	260,000	1
Friday, January 01, 2021	2,133,000	9
Thursday, December 31, 2020	17,025,300	63
Wednesday, December 30, 2020	36,352,952	111
	<b>81,149,252</b>	<b>257</b>

Closed prior year	\$	#
Sunday, January 05, 2020	880,000	1
Saturday, January 04, 2020	85,100	1
Friday, January 03, 2020	20,471,931	55
Thursday, January 02, 2020	14,491,646	29
Wednesday, January 01, 2020	65,000	1
Tuesday, December 31, 2019	17,113,374	64
Monday, December 30, 2019	33,003,845	117
	<b>86,110,896</b>	<b>268</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-6%	-4%
8 - 14 Days	33%	10%



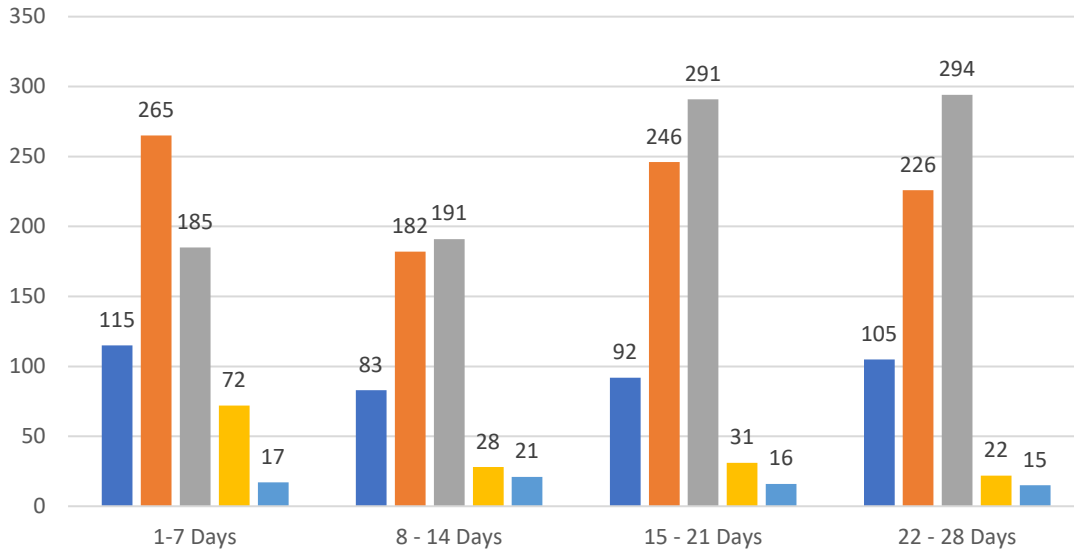


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, January 05, 2021

as of: 1/6/2021



	TOTALS	
	4 Weeks	NOV 20
Active	395	1,396
Pending	919	1,681
Sold*	961	1,165
Canceled	153	
Temp Off Market	69	

Market Changes	1/5/2021	% 4 Weeks Active
New Listings	26	7%
Price Increase	6	1%
Prices Decrease	26	3%
Back on Market*	15	10%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	3,766,000	11
Monday, January 04, 2021	10,458,100	25
Sunday, January 03, 2021	-	0
Saturday, January 02, 2021	-	0
Friday, January 01, 2021	4,224,500	8
Thursday, December 31, 2020	34,015,755	56
Wednesday, December 30, 2020	31,274,849	85
<b>TOTAL</b>	<b>83,739,204</b>	<b>185</b>

Closed prior year	\$	#
Sunday, January 05, 2020	272,000	1
Saturday, January 04, 2020	372,500	1
Friday, January 03, 2020	10,123,496	30
Thursday, January 02, 2020	4,886,800	19
Wednesday, January 01, 2020	-	0
Tuesday, December 31, 2019	21,880,579	61
Monday, December 30, 2019	42,248,250	109
<b>TOTAL</b>	<b>79,783,625</b>	<b>221</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	5%	-16%
8 - 14 Days	-1%	-3%



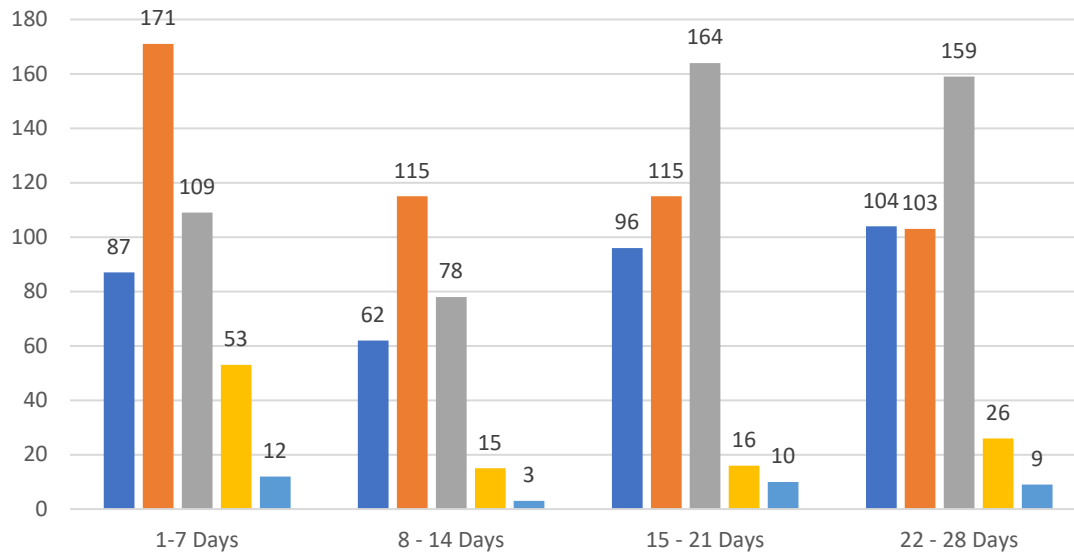


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Tuesday, January 05, 2021

as of: 1/6/2021



	TOTALS	
	4 Weeks	NOV 20
Active	349	1,494
Pending	504	1,157
Sold*	510	698
Canceled	110	
Temp Off Market	34	

Market Changes	*Total sales in March	
	1/5/2021	% 4 Weeks Active
New Listings	13	4%
Price Increase	5	1%
Prices Decrease	26	5%
Back on Market*	8	7%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	3,722,400	13
Monday, January 04, 2021	10,318,200	21
Sunday, January 03, 2021	-	0
Saturday, January 02, 2021	-	0
Friday, January 01, 2021	578,000	2
Thursday, December 31, 2020	6,946,800	31
Wednesday, December 30, 2020	16,080,487	42
<b>Total</b>	<b>37,645,887</b>	<b>109</b>

Closed prior year	\$	#
Sunday, January 05, 2020	-	0
Saturday, January 04, 2020	-	0
Friday, January 03, 2020	2,755,500	15
Thursday, January 02, 2020	2,149,800	10
Wednesday, January 01, 2020	65,000	1
Tuesday, December 31, 2019	5,617,801	28
Monday, December 30, 2019	15,671,405	58
<b>Total</b>	<b>26,259,506</b>	<b>112</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	43%	-3%
8 - 14 Days	55%	40%



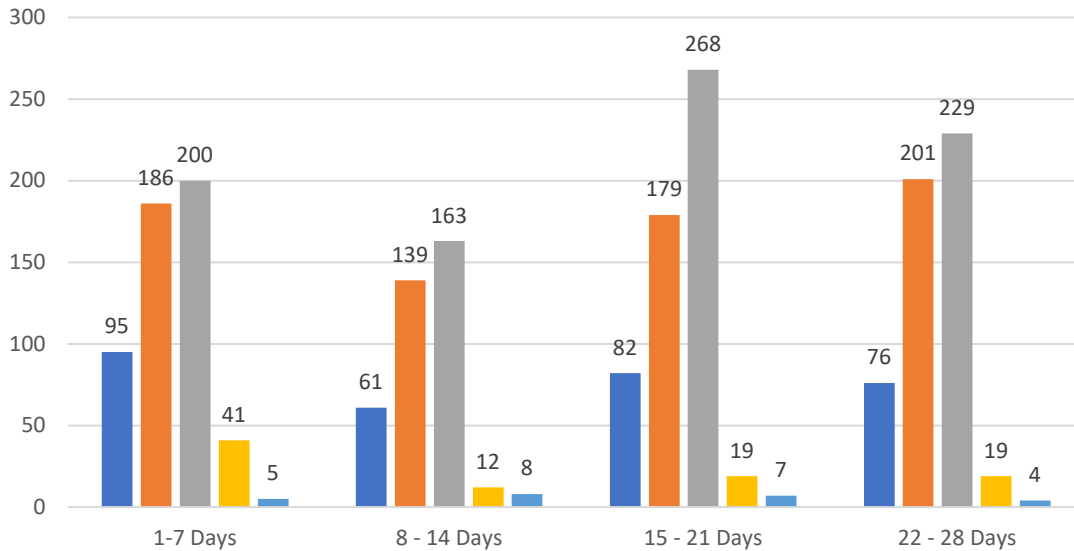


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, January 05, 2021

as of: 1/6/2021



		TOTALS	
		4 Weeks	NOV 20
Active		314	0,928
Pending		705	1,615
Sold*		860	1,009
Canceled		91	
Temp Off Market		24	

		*Total sales in March	
Market Changes	1/5/2021	% 4 Weeks Active	
New Listings	25	8%	
Price Increase	9	1%	
Prices Decrease	10	1%	
Back on Market*	11	12%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	5,440,850	15
Monday, January 04, 2021	8,912,490	31
Sunday, January 03, 2021	-	0
Saturday, January 02, 2021	-	0
Friday, January 01, 2021	1,579,700	7
Thursday, December 31, 2020	21,020,842	72
Wednesday, December 30, 2020	21,297,664	75
	<b>58,251,546</b>	<b>200</b>

Closed prior year	\$	#
Sunday, January 05, 2020	540,000	2
Saturday, January 04, 2020	174,900	1
Friday, January 03, 2020	4,280,253	16
Thursday, January 02, 2020	3,019,090	13
Wednesday, January 01, 2020	333,000	2
Tuesday, December 31, 2019	13,281,180	56
Monday, December 30, 2019	18,638,228	74
	<b>40,266,651</b>	<b>164</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	45%	22%
8 - 14 Days	21%	23%



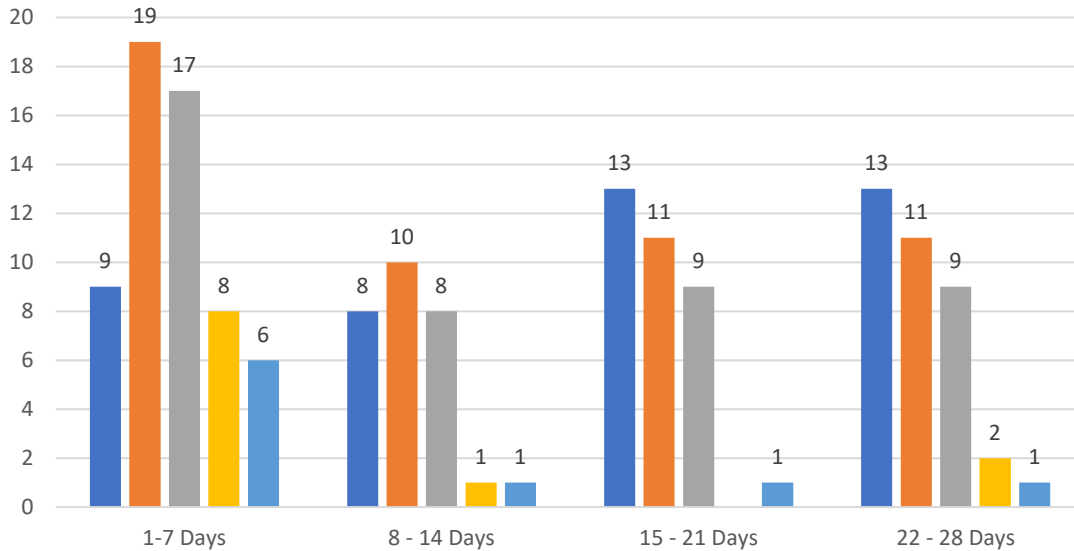


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Tuesday, January 05, 2021

as of: 1/6/2021



	TOTALS	
	4 Weeks	NOV 20
Active	43	224
Pending	51	239
Sold*	43	158
Canceled	11	
Temp Off Market	9	

Market Changes	1/5/2021	% 4 Weeks Active
New Listings	5	12%
Price Increase	0	0%
Prices Decrease	0	0%
Back on Market*	0	0%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	664,000	3
Monday, January 04, 2021	330,000	2
Sunday, January 03, 2021	-	0
Saturday, January 02, 2021	260,000	1
Friday, January 01, 2021	60,000	1
Thursday, December 31, 2020	315,900	5
Wednesday, December 30, 2020	410,250	5
<b>TOTAL</b>	<b>2,040,150</b>	<b>17</b>

Closed prior year	\$	#
Sunday, January 05, 2020	-	0
Saturday, January 04, 2020	-	0
Friday, January 03, 2020	72,500	1
Thursday, January 02, 2020	66,000	1
Wednesday, January 01, 2020	-	0
Tuesday, December 31, 2019	434,397	4
Monday, December 30, 2019	1,054,750	7
<b>TOTAL</b>	<b>1,627,647</b>	<b>13</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	25%	31%
8 - 14 Days	160%	113%





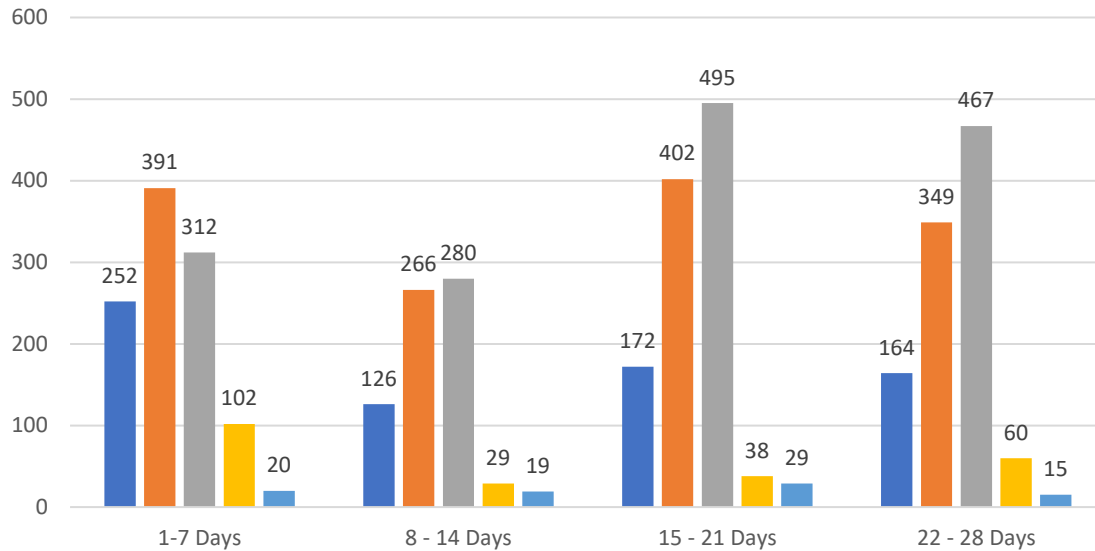


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, January 05, 2021

as of: 1/6/2021



	TOTALS	
	4 Weeks	NOV 20
Active	714	1,915
Pending	1,408	2,984
Sold*	1,554	1,891
Canceled	229	
Temp Off Market	83	

Market Changes	1/5/2021	% 4 Weeks Active
New Listings	82	11%
Price Increase	25	2%
Prices Decrease	35	2%
Back on Market*	24	10%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	9,813,844	21
Monday, January 04, 2021	14,603,410	34
Sunday, January 03, 2021	510,000	2
Saturday, January 02, 2021	243,990	1
Friday, January 01, 2021	4,367,340	13
Thursday, December 31, 2020	44,221,089	120
Wednesday, December 30, 2020	46,238,034	121
<b>TOTAL</b>	<b>119,997,707</b>	<b>312</b>

Closed prior year	\$	#
Sunday, January 05, 2020	290,000	1
Saturday, January 04, 2020	589,480	1
Friday, January 03, 2020	13,417,144	49
Thursday, January 02, 2020	6,618,210	23
Wednesday, January 01, 2020	1,037,000	3
Tuesday, December 31, 2019	44,906,458	127
Monday, December 30, 2019	47,399,021	154
<b>TOTAL</b>	<b>114,257,313</b>	<b>358</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	5%	-13%
8 - 14 Days	24%	11%



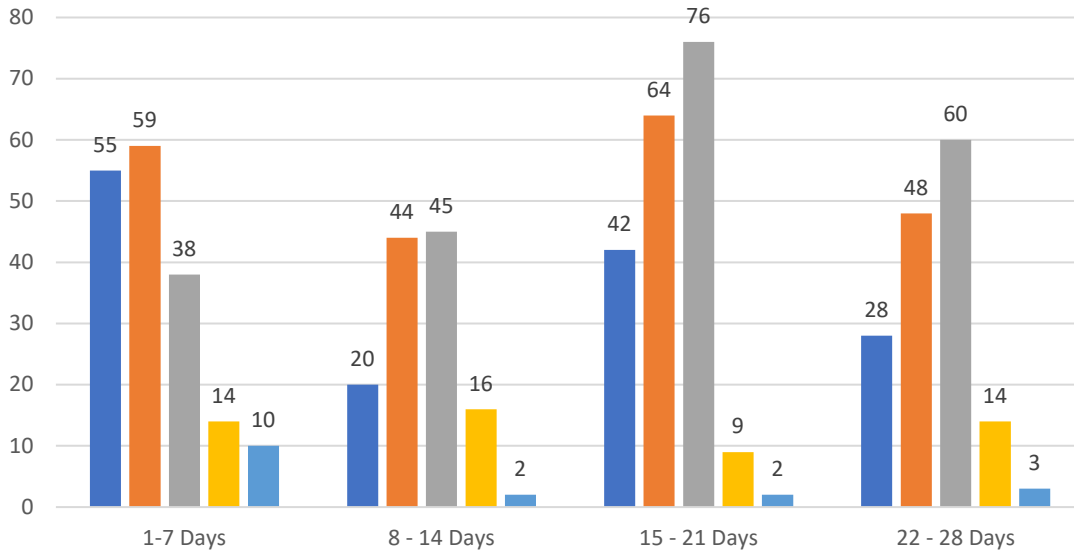


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, January 05, 2021

as of: 1/6/2021



	TOTALS	
	4 Weeks	NOV 20
Active	145	670
Pending	215	817
Sold*	219	508
Canceled	53	
Temp Off Market	17	

Market Changes	1/5/2021	% 4 Weeks Active
New Listings	5	3%
Price Increase	1	0%
Prices Decrease	7	3%
Back on Market*	7	13%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	936,000	4
Monday, January 04, 2021	407,900	4
Sunday, January 03, 2021	92,000	1
Saturday, January 02, 2021	-	0
Friday, January 01, 2021	250,000	1
Thursday, December 31, 2020	4,378,900	9
Wednesday, December 30, 2020	4,207,300	19
<b>TOTAL</b>	<b>10,272,100</b>	<b>38</b>

Closed prior year	\$	#
Sunday, January 05, 2020	-	0
Saturday, January 04, 2020	85,100	1
Friday, January 03, 2020	1,283,200	5
Thursday, January 02, 2020	925,800	5
Wednesday, January 01, 2020	-	0
Tuesday, December 31, 2019	1,999,477	11
Monday, December 30, 2019	2,887,900	14
<b>TOTAL</b>	<b>7,181,477</b>	<b>36</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	43%	6%
8 - 14 Days	-10%	-51%



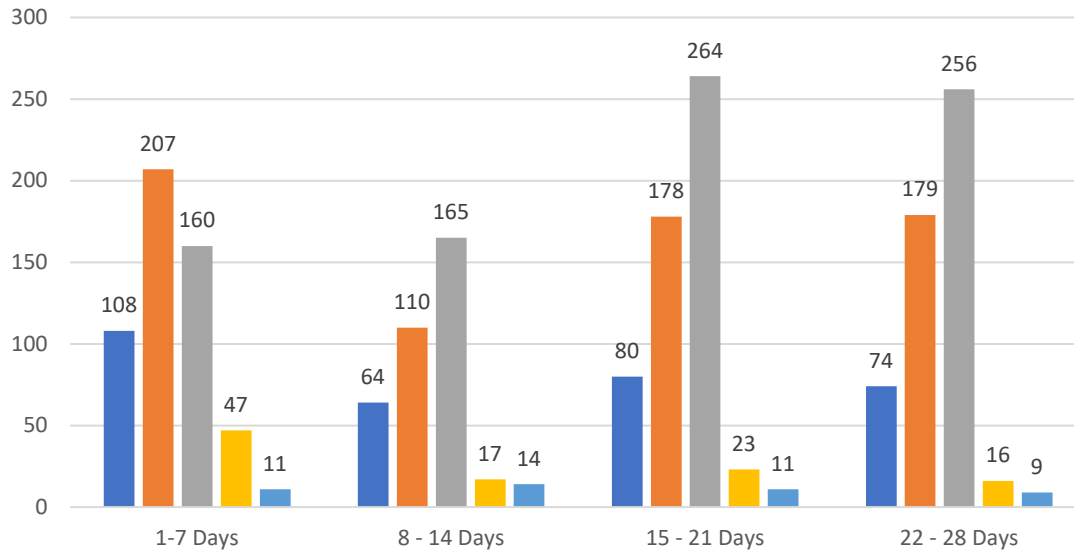


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, January 05, 2021

as of: 1/6/2021



	TOTALS	
	4 Weeks	NOV 20
Active	326	1,354
Pending	674	1,636
Sold*	845	316
Canceled	103	
Temp Off Market	45	

Market Changes	1/5/2021	% 4 Weeks Active
New Listings	28	9%
Price Increase	18	3%
Prices Decrease	17	2%
Back on Market*	7	7%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	4,479,992	13
Monday, January 04, 2021	6,275,220	17
Sunday, January 03, 2021	330,000	1
Saturday, January 02, 2021	-	0
Friday, January 01, 2021	3,406,500	8
Thursday, December 31, 2020	19,417,173	52
Wednesday, December 30, 2020	47,255,187	69
<b>TOTAL</b>	<b>81,164,072</b>	<b>160</b>

Closed prior year	\$	#
Sunday, January 05, 2020	-	0
Saturday, January 04, 2020	784,000	2
Friday, January 03, 2020	6,632,330	21
Thursday, January 02, 2020	8,648,162	13
Wednesday, January 01, 2020	-	0
Tuesday, December 31, 2019	10,533,126	30
Monday, December 30, 2019	28,914,903	66
<b>TOTAL</b>	<b>55,512,521</b>	<b>132</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	46%	21%
8 - 14 Days	-11%	-3%



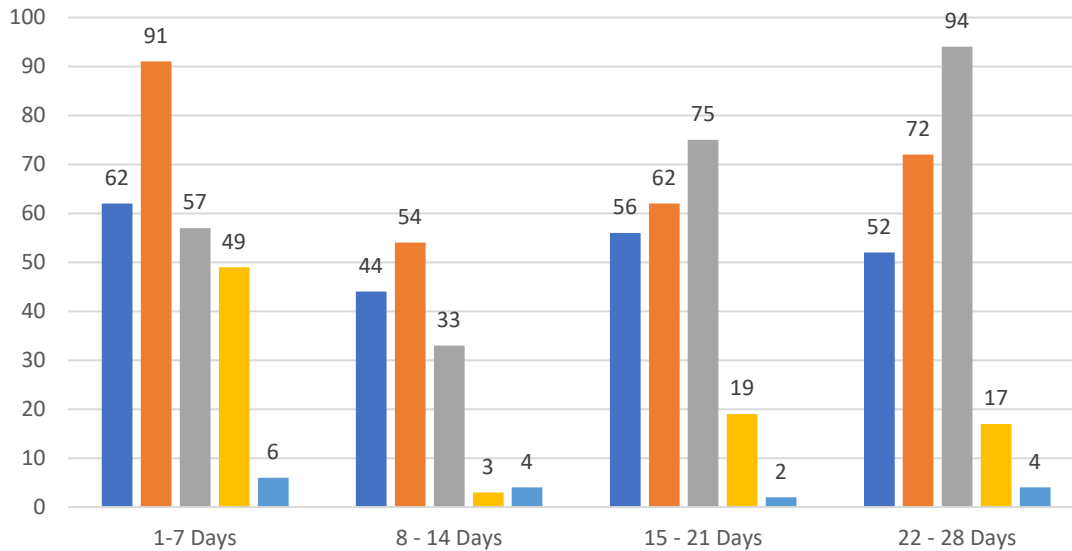


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Tuesday, January 05, 2021

as of: 1/6/2021



	TOTALS	
	4 Weeks	NOV 20
Active	214	0,926
Pending	279	718
Sold*	259	158
Canceled	88	
Temp Off Market	16	

Market Changes	1/5/2021	% 4 Weeks Active
New Listings	11	5%
Price Increase	6	2%
Prices Decrease	8	3%
Back on Market*	2	2%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	1,613,000	5
Monday, January 04, 2021	4,373,500	10
Sunday, January 03, 2021	-	0
Saturday, January 02, 2021	-	0
Friday, January 01, 2021	657,000	3
Thursday, December 31, 2020	3,461,800	13
Wednesday, December 30, 2020	11,784,626	26
	<b>21,889,926</b>	<b>57</b>

Closed prior year	\$	#
Sunday, January 05, 2020	880,000	1
Saturday, January 04, 2020	-	0
Friday, January 03, 2020	14,247,731	26
Thursday, January 02, 2020	9,586,046	7
Wednesday, January 01, 2020	-	0
Tuesday, December 31, 2019	6,992,400	12
Monday, December 30, 2019	9,097,411	21
	<b>40,803,588</b>	<b>67</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-46%	-15%
8 - 14 Days	50%	73%



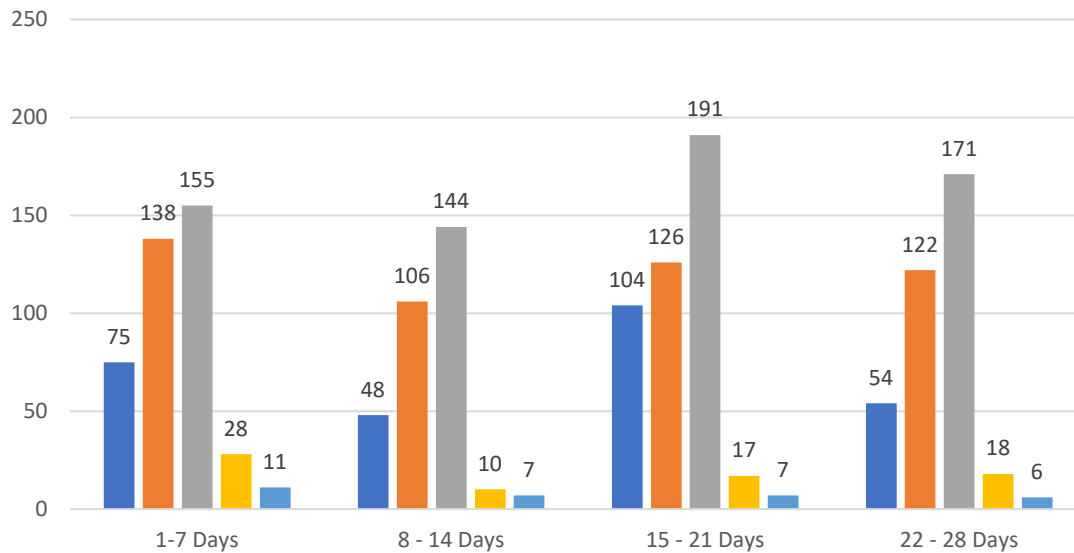


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, January 05, 2021

as of: 1/6/2021



	TOTALS	
	4 Weeks	NOV 20
Active	281	0,978
Pending	492	1,161
Sold*	661	0,960
Canceled	73	
Temp Off Market	31	

Market Changes	1/5/2021	% 4 Weeks Active
New Listings	18	6%
Price Increase	13	3%
Prices Decrease	10	2%
Back on Market*	6	8%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	1,511,900	4
Monday, January 04, 2021	16,365,880	19
Sunday, January 03, 2021	-	0
Saturday, January 02, 2021	-	0
Friday, January 01, 2021	2,587,900	6
Thursday, December 31, 2020	25,946,091	56
Wednesday, December 30, 2020	41,279,451	70
<b>Total</b>	<b>87,691,222</b>	<b>155</b>

Closed prior year	\$	#
Sunday, January 05, 2020	-	0
Saturday, January 04, 2020	-	0
Friday, January 03, 2020	7,466,000	15
Thursday, January 02, 2020	4,234,000	12
Wednesday, January 01, 2020	263,910	1
Tuesday, December 31, 2019	9,000,258	20
Monday, December 30, 2019	22,983,295	56
<b>Total</b>	<b>43,947,463</b>	<b>104</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	100%	49%
8 - 14 Days	23%	8%



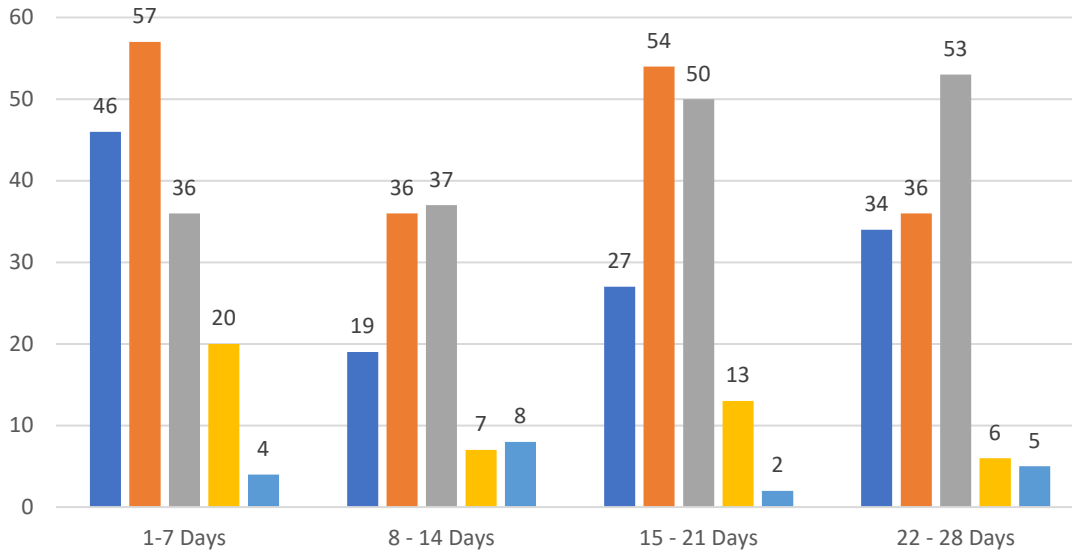


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Tuesday, January 05, 2021

as of: 1/6/2021



	TOTALS	
	4 Weeks	NOV 20
Active	126	465
Pending	183	351
Sold*	176	272
Canceled	46	
Temp Off Market	19	

Market Changes	1/5/2021	% 4 Weeks Active
New Listings	6	5%
Price Increase	6	3%
Prices Decrease	1	1%
Back on Market*	2	4%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 05, 2021	1,105,000	5
Monday, January 04, 2021	1,816,000	5
Sunday, January 03, 2021	-	0
Saturday, January 02, 2021	-	0
Friday, January 01, 2021	588,000	2
Thursday, December 31, 2020	1,921,900	5
Wednesday, December 30, 2020	3,870,289	19
<b>Total</b>	<b>9,301,189</b>	<b>36</b>

Closed prior year	\$	#
Sunday, January 05, 2020	-	0
Saturday, January 04, 2020	-	0
Friday, January 03, 2020	2,113,000	8
Thursday, January 02, 2020	1,764,000	6
Wednesday, January 01, 2020	-	0
Tuesday, December 31, 2019	2,069,299	9
Monday, December 30, 2019	4,292,379	17
<b>Total</b>	<b>10,238,678</b>	<b>40</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-9%	-10%
8 - 14 Days	-7%	-3%

