



4 WEEK REAL ESTATE MARKET REPORT

Tuesday, January 19, 2021

As of: Wednesday, January 20, 2021

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- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
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- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Tuesday, January 19, 2021

as of: 1/20/2021

Day 1	Tuesday, January 19, 2021
Day 2	Monday, January 18, 2021
Day 3	Sunday, January 17, 2021
Day 4	Saturday, January 16, 2021
Day 5	Friday, January 15, 2021
Day 6	Thursday, January 14, 2021
Day 7	Wednesday, January 13, 2021
Day 8	Tuesday, January 12, 2021
Day 9	Monday, January 11, 2021
Day 10	Sunday, January 10, 2021
Day 11	Saturday, January 09, 2021
Day 12	Friday, January 08, 2021
Day 13	Thursday, January 07, 2021
Day 14	Wednesday, January 06, 2021
Day 15	Tuesday, January 05, 2021
Day 16	Monday, January 04, 2021
Day 17	Sunday, January 03, 2021
Day 18	Saturday, January 02, 2021
Day 19	Friday, January 01, 2021
Day 20	Thursday, December 31, 2020
Day 21	Wednesday, December 30, 2020
Day 22	Tuesday, December 29, 2020
Day 23	Monday, December 28, 2020
Day 24	Sunday, December 27, 2020
Day 25	Saturday, December 26, 2020
Day 26	Friday, December 25, 2020
Day 27	Thursday, December 24, 2020
Day 28	Wednesday, December 23, 2020

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, January 19, 2021

Day 28: Wednesday, December 23, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

DEC 20: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

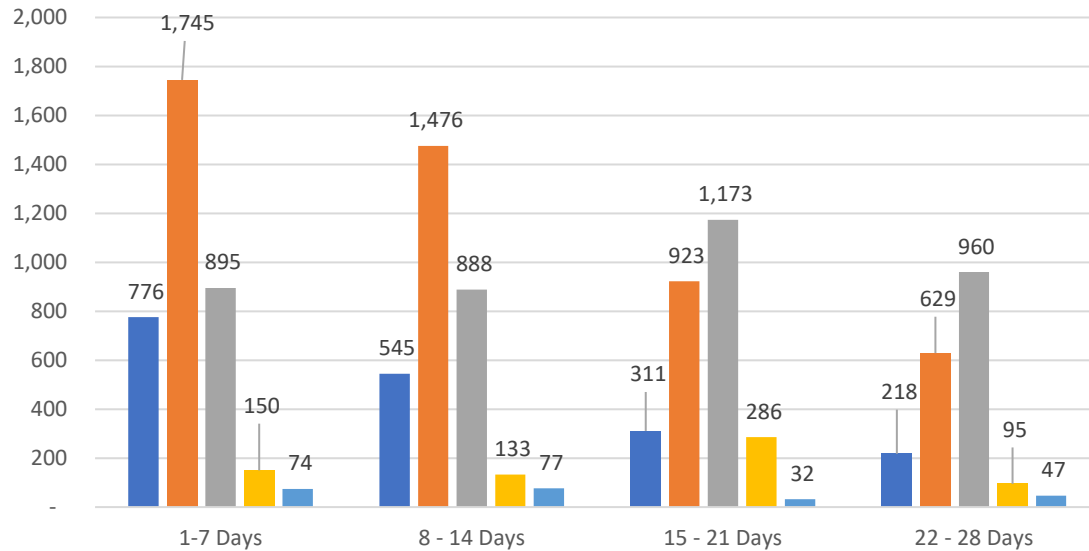


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, January 19, 2021

as of: 1/20/2021



	TOTALS	
	4 Weeks	DEC 20
Active	1,850	5,995
Pending	4,773	7,424
Sold*	3,916	5,990
Canceled	664	
Temp Off Market	230	

Market Changes	1/19/2021	% 4 Weeks Active
New Listings	176	10%
Price Increase	103	2%
Prices Decrease	72	2%
Back on Market*	71	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	56,495,099	143
Monday, January 18, 2021	17,781,038	24
Sunday, January 17, 2021	1,248,280	3
Saturday, January 16, 2021	8,788,035	27
Friday, January 15, 2021	181,711,157	430
Thursday, January 14, 2021	65,804,199	154
Wednesday, January 13, 2021	38,742,696	114
TOTAL	370,570,504	895

Closed prior year	\$	#
Sunday, January 19, 2020	1,528,075	7
Saturday, January 18, 2020	3,870,621	10
Friday, January 17, 2020	88,629,346	274
Thursday, January 16, 2020	35,021,424	111
Wednesday, January 15, 2020	79,007,260	205
Tuesday, January 14, 2020	39,169,462	99
Monday, January 13, 2020	50,266,183	137
TOTAL	297,492,371	843

7 Day Sold Analysis

% Changed	\$	#
Prior Year	25%	6%
8 - 14 Days	9%	1%



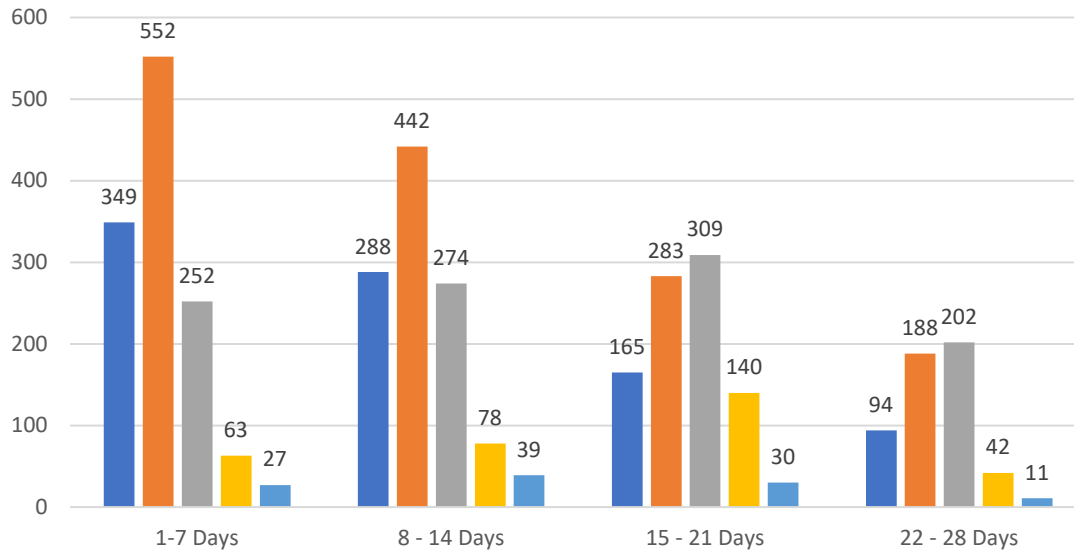


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, January 19, 2021

as of: 1/20/2021



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	15,573,550	41
Monday, January 18, 2021	1,392,800	7
Sunday, January 17, 2021	-	0
Saturday, January 16, 2021	532,400	3
Friday, January 15, 2021	48,715,924	124
Thursday, January 14, 2021	22,609,780	41
Wednesday, January 13, 2021	13,185,000	36
TOTAL	102,009,454	252

Closed prior year	\$	#
Sunday, January 19, 2020	228,000	1
Saturday, January 18, 2020	181,000	1
Friday, January 17, 2020	21,265,264	71
Thursday, January 16, 2020	11,917,075	31
Wednesday, January 15, 2020	26,639,725	65
Tuesday, January 14, 2020	4,883,756	17
Monday, January 13, 2020	10,598,610	27
TOTAL	75,713,430	213

7 Day Sold Analysis

% Changed	\$	#
Prior Year	35%	18%
8 - 14 Days	32%	-23%

	TOTALS	
	4 Weeks	DEC 20
Active	896	3,357
Pending	1,465	2,916
Sold*	1,037	1,860
Canceled	323	
Temp Off Market	107	

Market Changes	1/19/2021	% 4 Weeks Active
New Listings	63	7%
Price Increase	6	0%
Prices Decrease	20	2%
Back on Market*	21	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)



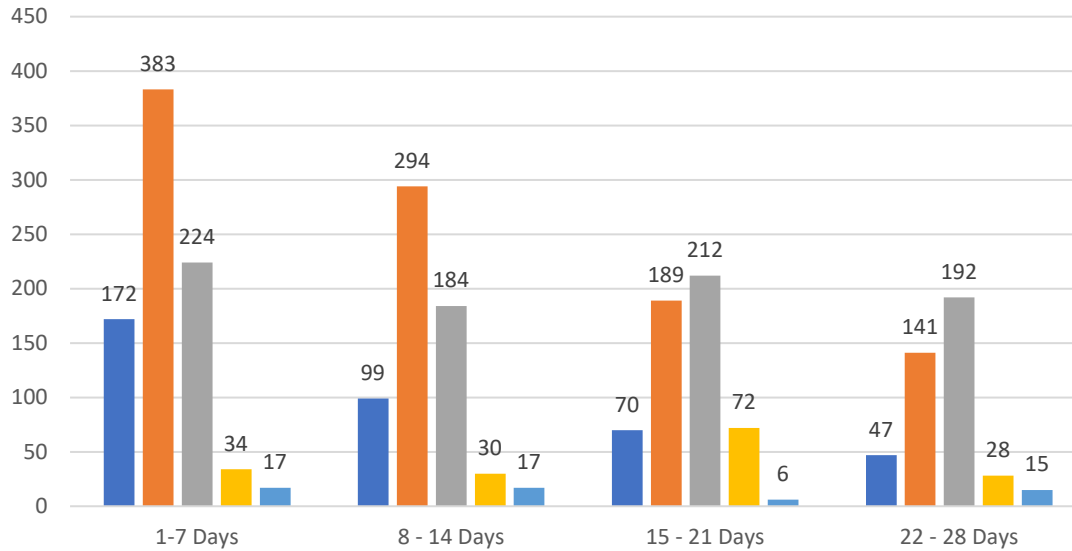


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, January 19, 2021

as of: 1/20/2021



	TOTALS	
	4 Weeks	DEC 20
Active	388	1,212
Pending	1,007	1,395
Sold*	812	1,317
Canceled	164	
Temp Off Market	55	

Market Changes	1/19/2021	% 4 Weeks Active
New Listings	39	10%
Price Increase	3	0%
Prices Decrease	17	2%
Back on Market*	21	13%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	16,899,034	42
Monday, January 18, 2021	7,013,000	6
Sunday, January 17, 2021	-	0
Saturday, January 16, 2021	1,193,160	5
Friday, January 15, 2021	44,692,337	113
Thursday, January 14, 2021	13,561,599	28
Wednesday, January 13, 2021	11,783,062	30
TOTAL	95,142,192	224

Closed prior year	\$	#
Sunday, January 19, 2020	-	0
Saturday, January 18, 2020	1,130,000	3
Friday, January 17, 2020	20,494,300	70
Thursday, January 16, 2020	9,013,640	25
Wednesday, January 15, 2020	20,953,400	50
Tuesday, January 14, 2020	4,247,050	11
Monday, January 13, 2020	11,627,799	36
TOTAL	67,466,189	195

7 Day Sold Analysis

% Changed	\$	#
Prior Year	41%	15%
8 - 14 Days	34%	22%



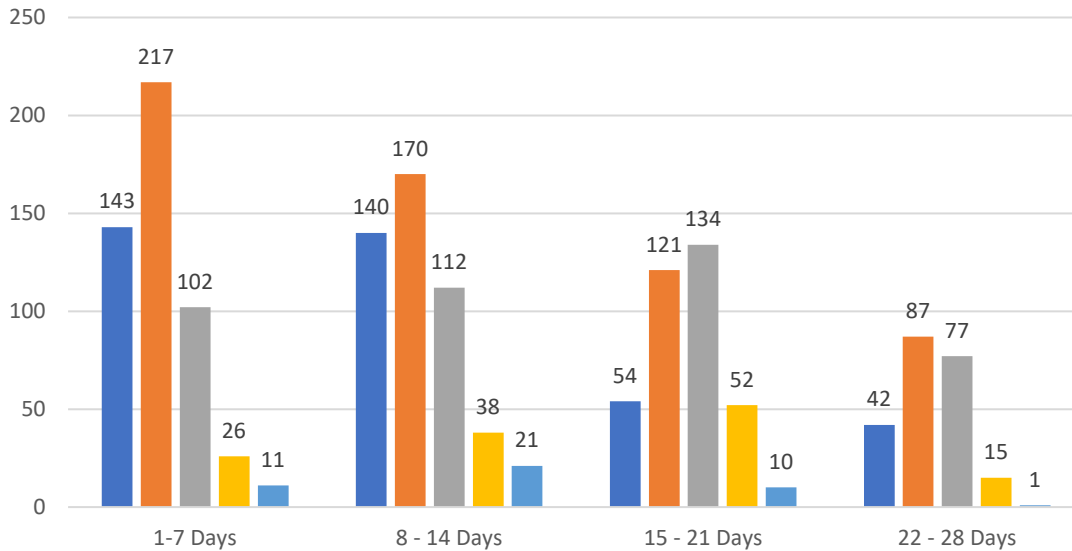


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, January 19, 2021

as of: 1/20/2021



TOTALS		
	4 Weeks	DEC 20
Active	379	1,369
Pending	595	1,007
Sold*	425	768
Canceled	131	
Temp Off Market	43	

Market Changes	1/19/2021	% 4 Weeks Active
New Listings	28	7%
Price Increase	2	0%
Prices Decrease	12	3%
Back on Market*	10	8%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	5,269,500	15
Monday, January 18, 2021	819,900	4
Sunday, January 17, 2021	-	0
Saturday, January 16, 2021	312,500	2
Friday, January 15, 2021	17,562,300	51
Thursday, January 14, 2021	4,640,300	19
Wednesday, January 13, 2021	3,059,000	11
TOTAL	31,663,500	102

Closed prior year	\$	#
Sunday, January 19, 2020	-	0
Saturday, January 18, 2020	181,000	1
Friday, January 17, 2020	9,414,900	34
Thursday, January 16, 2020	2,345,500	11
Wednesday, January 15, 2020	7,896,400	24
Tuesday, January 14, 2020	855,000	4
Monday, January 13, 2020	2,338,500	10
TOTAL	23,031,300	84

7 Day Sold Analysis

% Changed	\$	#
Prior Year	37%	21%
8 - 14 Days	4%	-9%



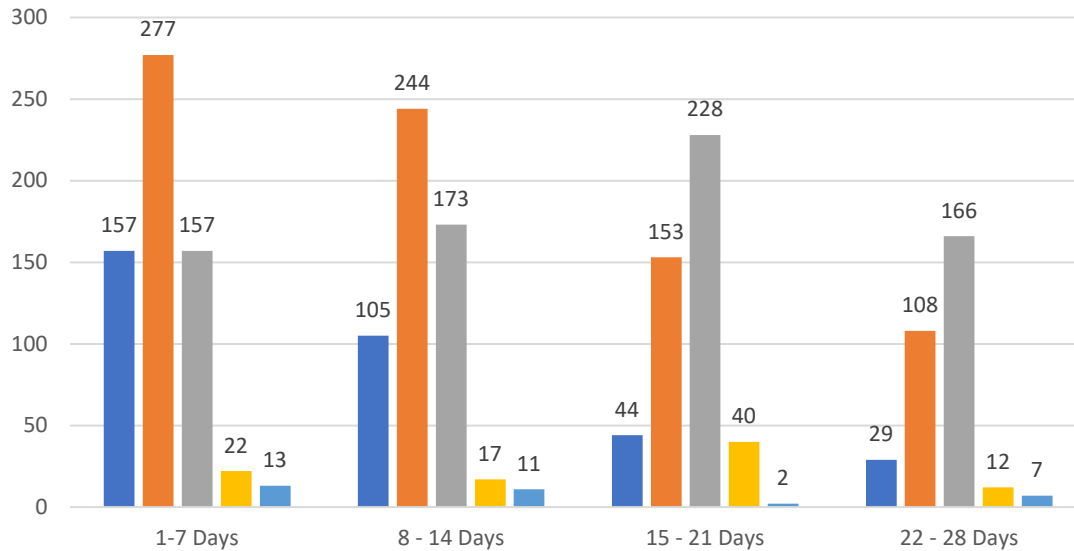


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, January 19, 2021

as of: 1/20/2021



	TOTALS	
	4 Weeks	DEC 20
Active	335	0,862
Pending	782	1,345
Sold*	724	1,119
Canceled	91	
Temp Off Market	33	

Market Changes	1/19/2021	% 4 Weeks Active
New Listings	33	10%
Price Increase	20	3%
Prices Decrease	11	2%
Back on Market*	9	10%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	8,009,396	20
Monday, January 18, 2021	1,119,275	3
Sunday, January 17, 2021	381,030	1
Saturday, January 16, 2021	1,379,125	5
Friday, January 15, 2021	23,664,684	79
Thursday, January 14, 2021	8,157,533	25
Wednesday, January 13, 2021	6,303,175	24
TOTAL	49,014,218	157

Closed prior year	\$	#
Sunday, January 19, 2020	428,575	3
Saturday, January 18, 2020	219,000	1
Friday, January 17, 2020	11,996,709	51
Thursday, January 16, 2020	3,676,653	14
Wednesday, January 15, 2020	8,907,863	35
Tuesday, January 14, 2020	2,386,390	12
Monday, January 13, 2020	2,444,320	15
TOTAL	30,059,510	131

7 Day Sold Analysis

% Changed	\$	#
Prior Year	63%	20%
8 - 14 Days	-2%	-9%



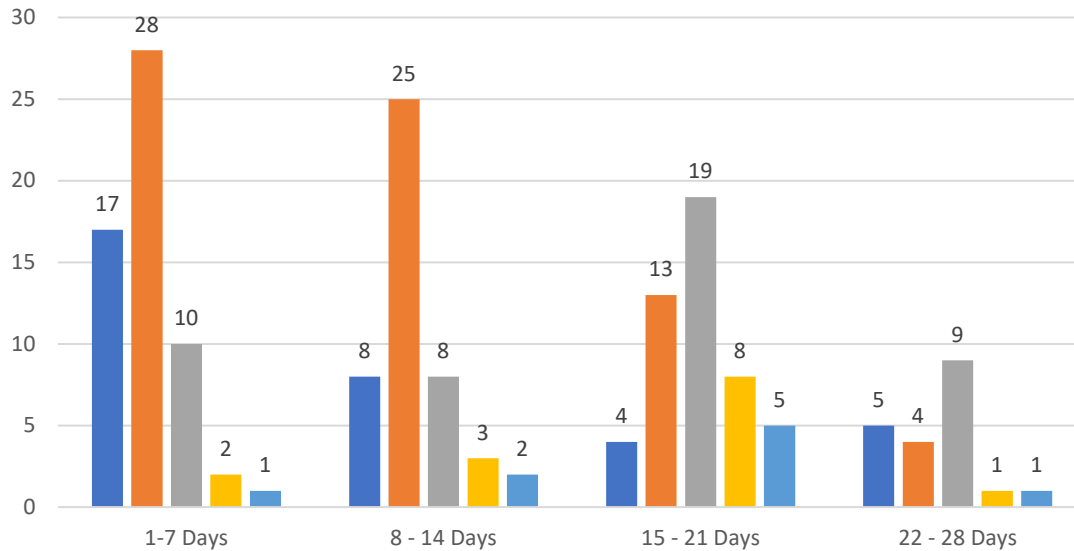


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, January 19, 2021

as of: 1/20/2021



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	-	0
Monday, January 18, 2021	70,000	1
Sunday, January 17, 2021	-	0
Saturday, January 16, 2021	219,900	1
Friday, January 15, 2021	565,500	6
Thursday, January 14, 2021	126,900	2
Wednesday, January 13, 2021	-	0
TOTAL	982,300	10

Closed prior year	\$	#
Sunday, January 19, 2020	-	0
Saturday, January 18, 2020	-	0
Friday, January 17, 2020	469,800	4
Thursday, January 16, 2020	171,000	2
Wednesday, January 15, 2020	572,500	4
Tuesday, January 14, 2020	204,500	2
Monday, January 13, 2020	175,000	2
TOTAL	1,592,800	14

	TOTALS	
	4 Weeks	DEC 20
Active	34	205
Pending	70	222
Sold*	46	129
Canceled	14	
Temp Off Market	9	

Market Changes	1/19/2021	% 4 Weeks Active
New Listings	1	3%
Price Increase	2	3%
Prices Decrease	0	0%
Back on Market*	2	14%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-38%	-29%
8 - 14 Days	37%	25%



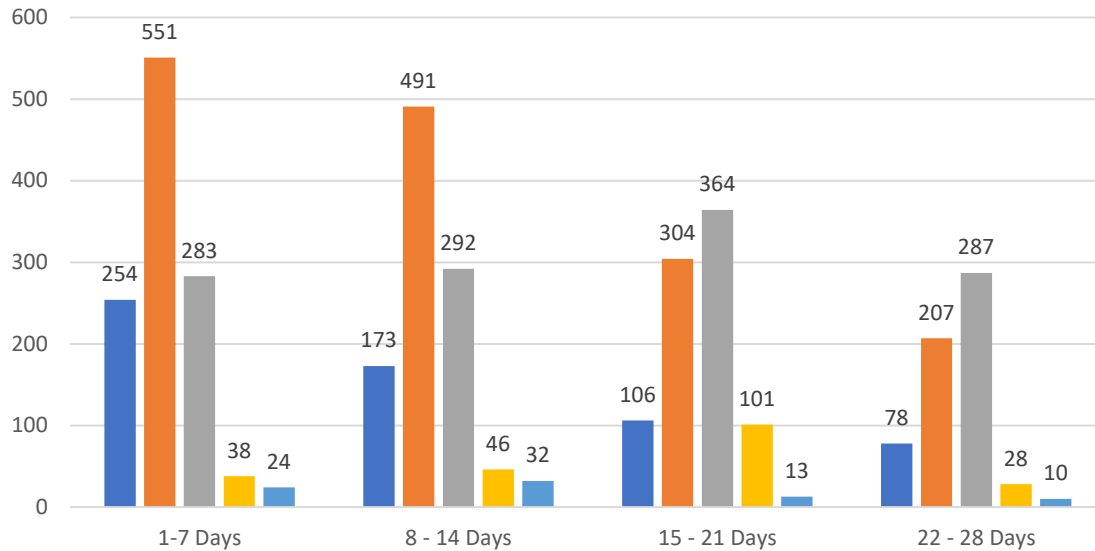


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, January 19, 2021

as of: 1/20/2021



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	17,902,731	50
Monday, January 18, 2021	5,852,790	7
Sunday, January 17, 2021	867,250	2
Saturday, January 16, 2021	4,196,750	12
Friday, January 15, 2021	59,352,667	130
Thursday, January 14, 2021	19,941,720	48
Wednesday, January 13, 2021	11,630,270	34
TOTAL	119,744,178	283

Closed prior year	\$	#
Sunday, January 19, 2020	913,500	3
Saturday, January 18, 2020	1,252,746	3
Friday, January 17, 2020	31,769,301	85
Thursday, January 16, 2020	11,845,431	37
Wednesday, January 15, 2020	17,839,407	63
Tuesday, January 14, 2020	12,468,862	41
Monday, January 13, 2020	18,414,685	49
TOTAL	94,503,932	281

	TOTALS	
	4 Weeks	DEC 20
Active	611	1,743
Pending	1,553	2,473
Sold*	1,226	2,013
Canceled	213	
Temp Off Market	79	

Market Changes	1/19/2021	% 4 Weeks Active
New Listings	51	8%
Price Increase	27	2%
Prices Decrease	22	2%
Back on Market*	28	13%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	27%	1%
8 - 14 Days	13%	-3%



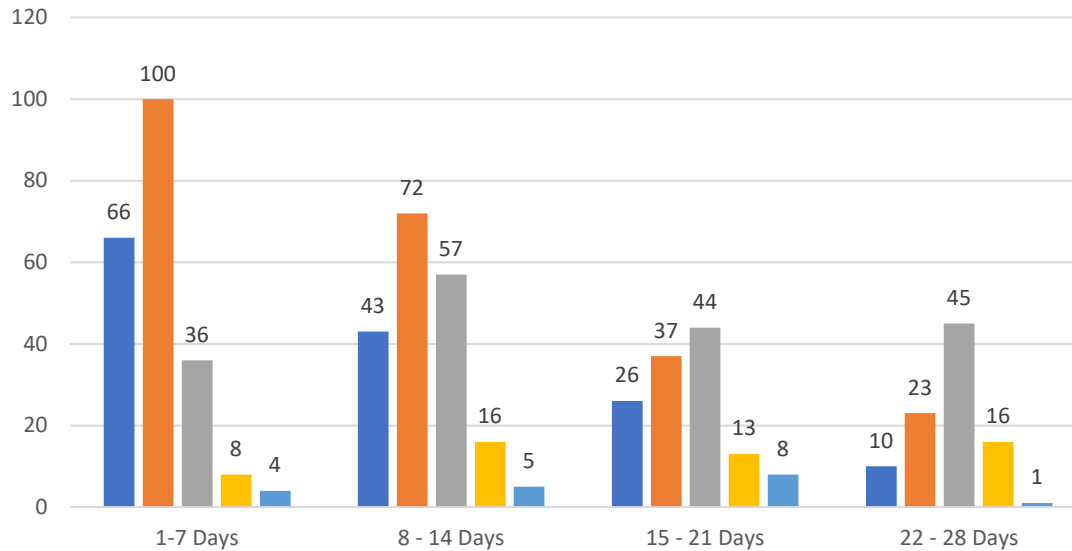


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, January 19, 2021

as of: 1/20/2021



	TOTALS	
	4 Weeks	DEC 20
Active	145	529
Pending	232	712
Sold*	182	566
Canceled	53	
Temp Off Market	18	

Market Changes	1/19/2021	% 4 Weeks Active
New Listings	10	7%
Price Increase	1	0%
Prices Decrease	1	1%
Back on Market*	5	9%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	1,373,000	7
Monday, January 18, 2021	77,900	1
Sunday, January 17, 2021	-	0
Saturday, January 16, 2021	-	0
Friday, January 15, 2021	4,547,999	19
Thursday, January 14, 2021	940,800	4
Wednesday, January 13, 2021	684,800	5
TOTAL	7,624,499	36

Closed prior year	\$	#
Sunday, January 19, 2020	-	0
Saturday, January 18, 2020	-	0
Friday, January 17, 2020	1,645,400	7
Thursday, January 16, 2020	1,031,400	6
Wednesday, January 15, 2020	1,762,000	8
Tuesday, January 14, 2020	894,400	4
Monday, January 13, 2020	1,320,500	6
TOTAL	6,653,700	31

7 Day Sold Analysis

% Changed	\$	#
Prior Year	15%	16%
8 - 14 Days	-34%	-68%



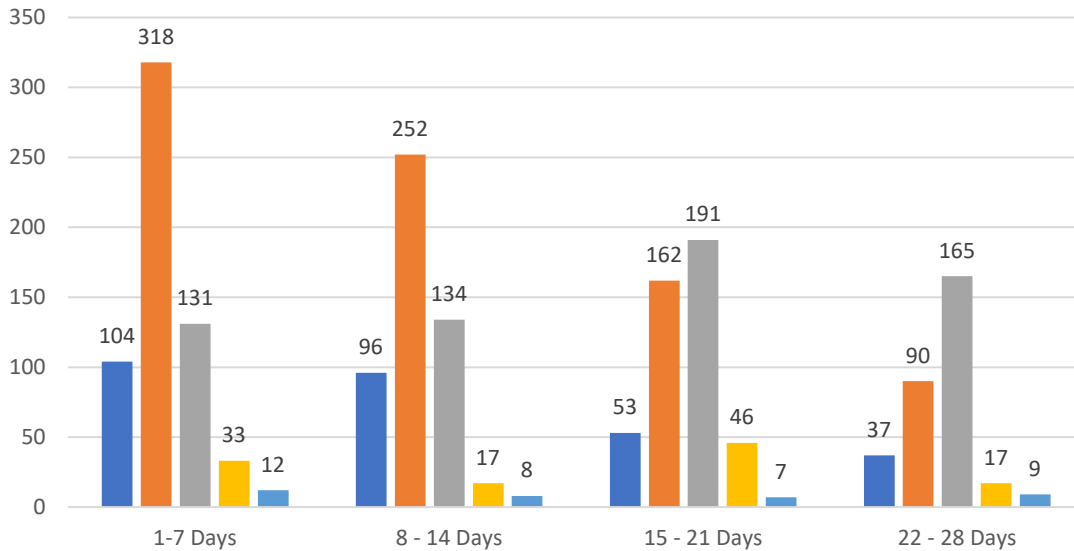


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, January 19, 2021

as of: 1/20/2021



	TOTALS	
	4 Weeks	DEC 20
Active	290	1,256
Pending	822	1,315
Sold*	621	397
Canceled	113	
Temp Off Market	36	

Market Changes	1/19/2021	% 4 Weeks Active
New Listings	29	10%
Price Increase	20	2%
Prices Decrease	17	3%
Back on Market*	11	10%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	5,229,538	12
Monday, January 18, 2021	3,502,473	7
Sunday, January 17, 2021	-	0
Saturday, January 16, 2021	859,000	2
Friday, January 15, 2021	29,965,249	59
Thursday, January 14, 2021	15,412,521	35
Wednesday, January 13, 2021	5,671,250	16
TOTAL	60,640,031	131

Closed prior year	\$	#
Sunday, January 19, 2020	186,000	1
Saturday, January 18, 2020	803,195	2
Friday, January 17, 2020	13,107,709	41
Thursday, January 16, 2020	6,364,650	20
Wednesday, January 15, 2020	19,874,800	31
Tuesday, January 14, 2020	9,995,400	19
Monday, January 13, 2020	10,030,779	20
TOTAL	60,362,533	134

7 Day Sold Analysis

% Changed	\$	#
Prior Year	0%	-2%
8 - 14 Days	-2%	-2%



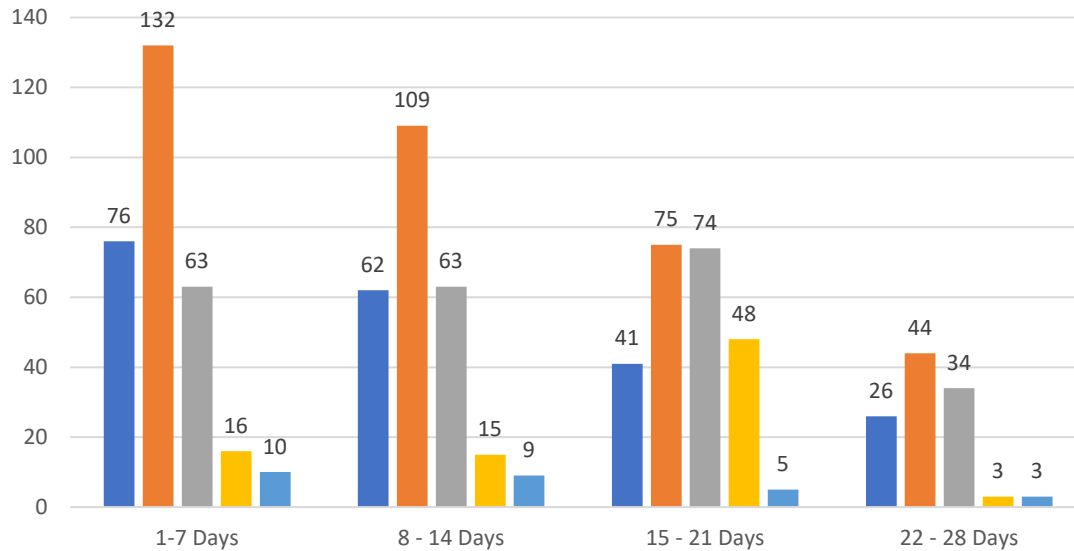


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, January 19, 2021

as of: 1/20/2021



	TOTALS	
	4 Weeks	DEC 20
Active	205	0,840
Pending	360	655
Sold*	234	129
Canceled	82	
Temp Off Market	27	

Market Changes	1/19/2021	% 4 Weeks Active
New Listings	14	7%
Price Increase	1	0%
Prices Decrease	5	2%
Back on Market*	3	4%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	6,079,150	10
Monday, January 18, 2021	425,000	1
Sunday, January 17, 2021	-	0
Saturday, January 16, 2021	-	0
Friday, January 15, 2021	20,344,125	29
Thursday, January 14, 2021	16,259,640	12
Wednesday, January 13, 2021	7,470,000	11
TOTAL	50,577,915	63

Closed prior year	\$	#
Sunday, January 19, 2020	-	0
Saturday, January 18, 2020	-	0
Friday, January 17, 2020	8,515,764	18
Thursday, January 16, 2020	6,759,175	8
Wednesday, January 15, 2020	12,963,325	18
Tuesday, January 14, 2020	2,610,956	4
Monday, January 13, 2020	6,439,610	7
TOTAL	37,288,830	55

7 Day Sold Analysis

% Changed	\$	#
Prior Year	36%	15%
8 - 14 Days	94%	0%



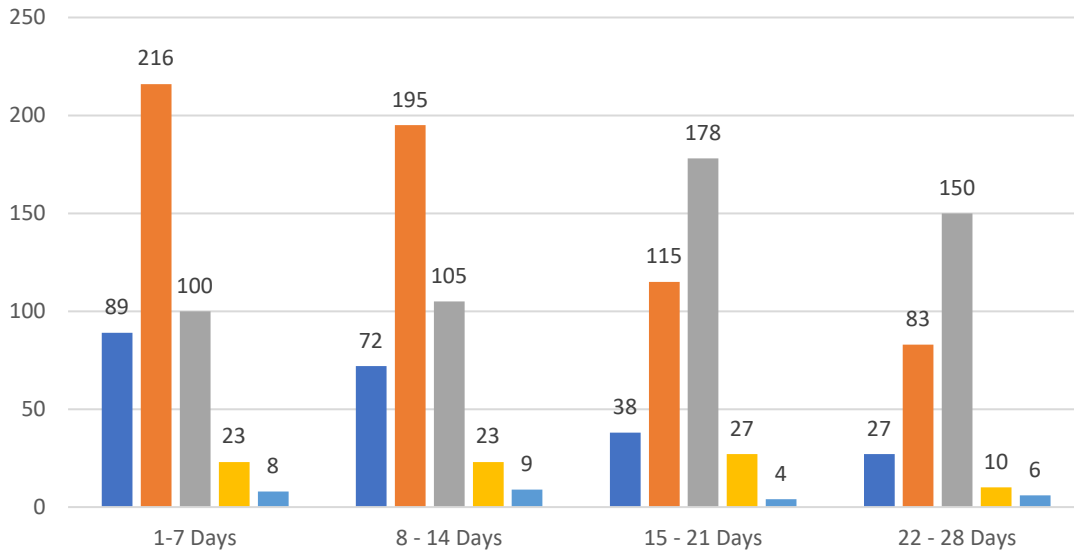


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, January 19, 2021

as of: 1/20/2021



		TOTALS	
		4 Weeks	DEC 20
Active		226	0,922
Pending		609	0,896
Sold*		533	1,144
Canceled		83	
Temp Off Market		27	

		*Total sales in March	
Market Changes	1/19/2021	% 4 Weeks Active	
New Listings	24	11%	
Price Increase	33	5%	
Prices Decrease	5	1%	
Back on Market*	2	2%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	8,454,400	19
Monday, January 18, 2021	293,500	1
Sunday, January 17, 2021	-	0
Saturday, January 16, 2021	1,160,000	3
Friday, January 15, 2021	24,036,220	49
Thursday, January 14, 2021	8,730,826	18
Wednesday, January 13, 2021	3,354,939	10
TOTAL	46,029,885	100

Closed prior year	\$	#
Sunday, January 19, 2020	-	0
Saturday, January 18, 2020	465,680	1
Friday, January 17, 2020	11,261,327	27
Thursday, January 16, 2020	4,121,050	15
Wednesday, January 15, 2020	11,431,790	26
Tuesday, January 14, 2020	10,071,760	16
Monday, January 13, 2020	7,748,600	17
TOTAL	45,100,207	102

7 Day Sold Analysis

% Changed	\$	#
Prior Year	2%	-2%
8 - 14 Days	-8%	-5%



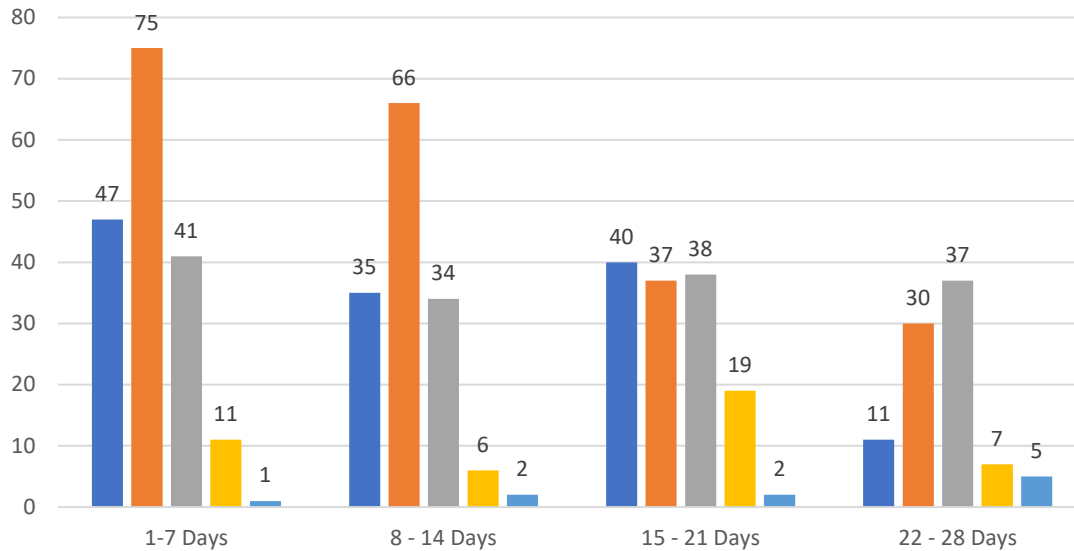


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, January 19, 2021

as of: 1/20/2021



	TOTALS	
	4 Weeks	DEC 20
Active	133	414
Pending	208	320
Sold*	150	268
Canceled	43	
Temp Off Market	10	

Market Changes	1/19/2021	% 4 Weeks Active
New Listings	10	8%
Price Increase	0	0%
Prices Decrease	2	1%
Back on Market*	1	2%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 19, 2021	2,851,900	9
Monday, January 18, 2021	-	0
Sunday, January 17, 2021	-	0
Saturday, January 16, 2021	-	0
Friday, January 15, 2021	5,696,000	19
Thursday, January 14, 2021	642,140	4
Wednesday, January 13, 2021	1,971,200	9
Total	11,161,240	41

Closed prior year	\$	#
Sunday, January 19, 2020	228,000	1
Saturday, January 18, 2020	-	0
Friday, January 17, 2020	1,219,400	8
Thursday, January 16, 2020	1,610,000	4
Wednesday, January 15, 2020	3,445,500	11
Tuesday, January 14, 2020	318,900	3
Monday, January 13, 2020	325,000	2
Total	7,146,800	29

7 Day Sold Analysis

% Changed	\$	#
Prior Year	56%	41%
8 - 14 Days	35%	21%

