



4 WEEK REAL ESTATE MARKET REPORT

Wednesday, January 27, 2021

As of: Thursday, January 28, 2021

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4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Wednesday, January 27, 2021

as of: 1/28/2021

| | |
|---------------|-----------------------------|
| Day 1 | Wednesday, January 27, 2021 |
| Day 2 | Tuesday, January 26, 2021 |
| Day 3 | Monday, January 25, 2021 |
| Day 4 | Sunday, January 24, 2021 |
| Day 5 | Saturday, January 23, 2021 |
| Day 6 | Friday, January 22, 2021 |
| Day 7 | Thursday, January 21, 2021 |
| Day 8 | Wednesday, January 20, 2021 |
| Day 9 | Tuesday, January 19, 2021 |
| Day 10 | Monday, January 18, 2021 |
| Day 11 | Sunday, January 17, 2021 |
| Day 12 | Saturday, January 16, 2021 |
| Day 13 | Friday, January 15, 2021 |
| Day 14 | Thursday, January 14, 2021 |
| Day 15 | Wednesday, January 13, 2021 |
| Day 16 | Tuesday, January 12, 2021 |
| Day 17 | Monday, January 11, 2021 |
| Day 18 | Sunday, January 10, 2021 |
| Day 19 | Saturday, January 09, 2021 |
| Day 20 | Friday, January 08, 2021 |
| Day 21 | Thursday, January 07, 2021 |
| Day 22 | Wednesday, January 06, 2021 |
| Day 23 | Tuesday, January 05, 2021 |
| Day 24 | Monday, January 04, 2021 |
| Day 25 | Sunday, January 03, 2021 |
| Day 26 | Saturday, January 02, 2021 |
| Day 27 | Friday, January 01, 2021 |
| Day 28 | Thursday, December 31, 2020 |

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Wednesday, January 27, 2021

Day 28: Thursday, December 31, 2020

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

DEC 20: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

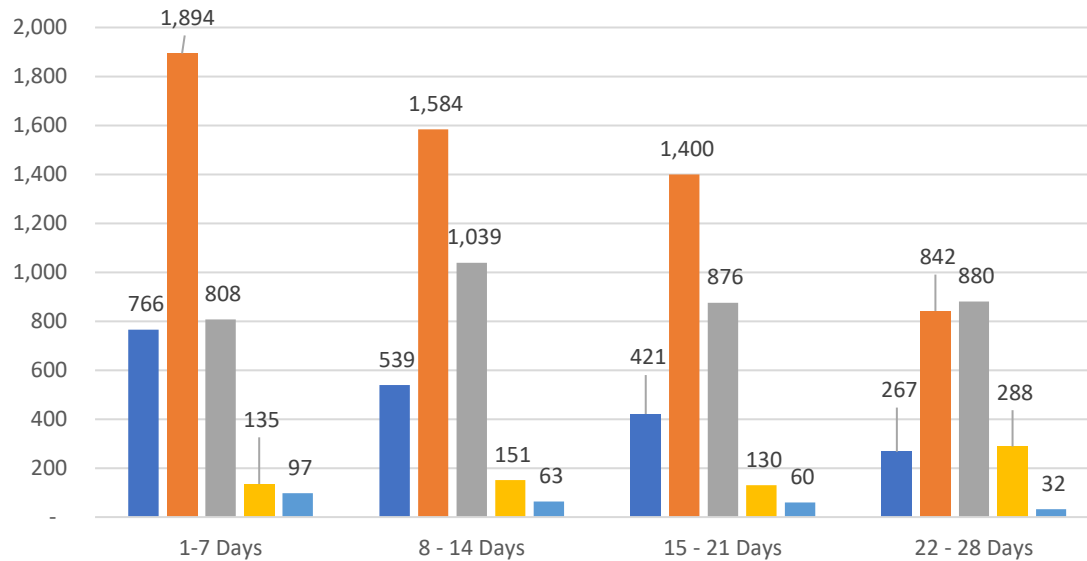


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Wednesday, January 27, 2021

as of: 1/28/2021



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | DEC 20 |
| Active | 1,993 | 5,995 |
| Pending | 5,720 | 7,424 |
| Sold* | 3,603 | 5,990 |
| Canceled | 704 | |
| Temp Off Market | 252 | |

| Market Changes | *Total sales in March | |
|-----------------|-----------------------|------------------|
| | 1/27/2021 | % 4 Weeks Active |
| New Listings | 152 | 8% |
| Price Increase | 49 | 1% |
| Prices Decrease | 73 | 2% |
| Back on Market* | 61 | 9% |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|-----------------------------|--------------------|------------|
| Wednesday, January 27, 2021 | 30,553,511 | 63 |
| Tuesday, January 26, 2021 | 39,751,890 | 103 |
| Monday, January 25, 2021 | 65,829,499 | 177 |
| Sunday, January 24, 2021 | 1,093,500 | 3 |
| Saturday, January 23, 2021 | 2,918,031 | 10 |
| Friday, January 22, 2021 | 130,030,830 | 311 |
| Thursday, January 21, 2021 | 57,466,945 | 141 |
| TOTAL | 327,644,206 | 808 |

| Closed prior year | \$ | # |
|-----------------------------|--------------------|------------|
| Monday, January 27, 2020 | 45,505,520 | 143 |
| Sunday, January 26, 2020 | 760,000 | 4 |
| Saturday, January 25, 2020 | 2,065,101 | 6 |
| Friday, January 24, 2020 | 91,400,722 | 274 |
| Thursday, January 23, 2020 | 32,972,084 | 117 |
| Wednesday, January 22, 2020 | 36,878,871 | 111 |
| Tuesday, January 21, 2020 | 55,563,950 | 161 |
| TOTAL | 265,146,248 | 816 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 24% | -1% |
| 8 - 14 Days | -24% | -22% |



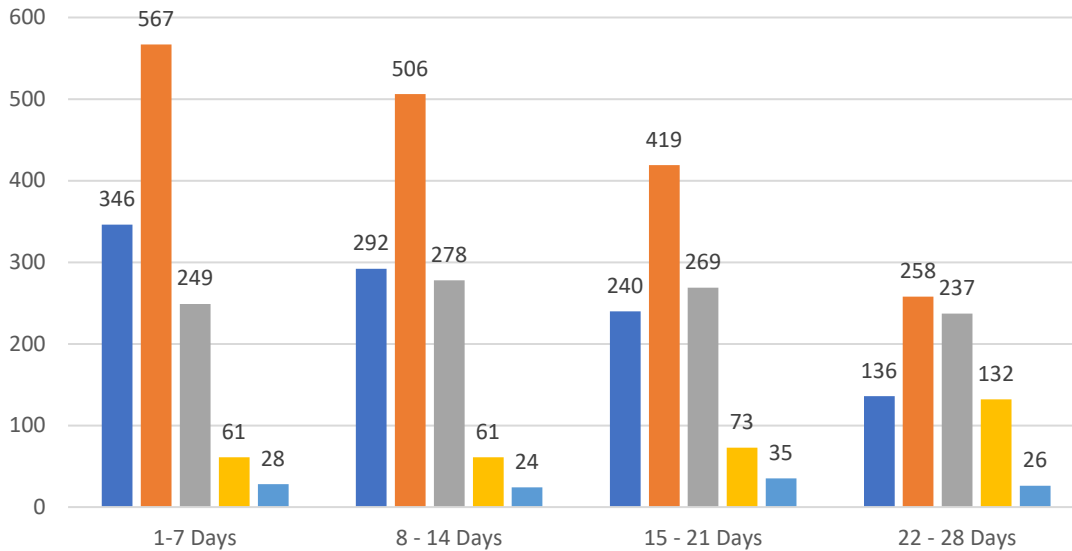


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Wednesday, January 27, 2021

as of: 1/28/2021



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | DEC 20 |
| Active | 1,014 | 3,357 |
| Pending | 1,750 | 2,916 |
| Sold* | 1,033 | 1,860 |
| Canceled | 327 | |
| Temp Off Market | 113 | |

| Market Changes | 1/27/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 55 | 5% |
| Price Increase | 2 | 0% |
| Prices Decrease | 27 | 3% |
| Back on Market* | 22 | 7% |

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|-----------------------------|--------------------|------------|
| Wednesday, January 27, 2021 | 7,461,200 | 28 |
| Tuesday, January 26, 2021 | 9,208,845 | 26 |
| Monday, January 25, 2021 | 23,863,664 | 44 |
| Sunday, January 24, 2021 | 575,000 | 2 |
| Saturday, January 23, 2021 | 709,900 | 3 |
| Friday, January 22, 2021 | 40,138,955 | 100 |
| Thursday, January 21, 2021 | 26,208,194 | 46 |
| TOTAL | 108,165,758 | 249 |

| Closed prior year | \$ | # |
|-----------------------------|-------------------|------------|
| Monday, January 27, 2020 | 11,481,227 | 52 |
| Sunday, January 26, 2020 | - | 0 |
| Saturday, January 25, 2020 | 215,000 | 2 |
| Friday, January 24, 2020 | 14,635,590 | 61 |
| Thursday, January 23, 2020 | 7,648,206 | 30 |
| Wednesday, January 22, 2020 | 9,379,506 | 27 |
| Tuesday, January 21, 2020 | 8,927,170 | 39 |
| TOTAL | 52,286,699 | 211 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 107% | 18% |
| 8 - 14 Days | 2% | -31% |



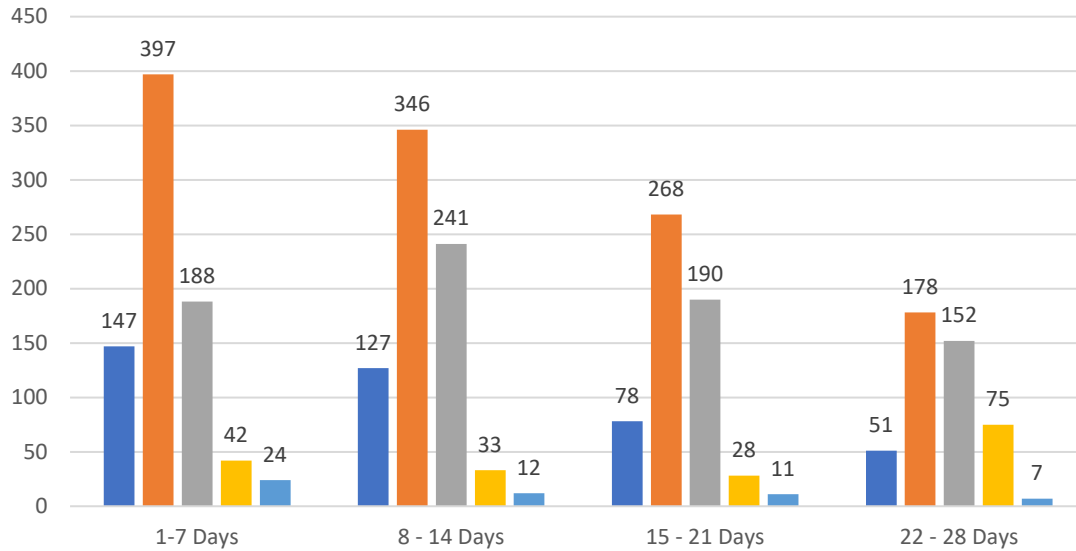


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Wednesday, January 27, 2021

as of: 1/28/2021



| | | TOTALS | |
|-----------------|--|---------|--------|
| | | 4 Weeks | DEC 20 |
| Active | | 403 | 1,212 |
| Pending | | 1,189 | 1,395 |
| Sold* | | 771 | 1,317 |
| Canceled | | 178 | |
| Temp Off Market | | 54 | |

| | | *Total sales in March | |
|-----------------|-----------|-----------------------|--|
| Market Changes | 1/27/2021 | % 4 Weeks Active | |
| New Listings | 28 | 7% | |
| Price Increase | 6 | 1% | |
| Prices Decrease | 22 | 3% | |
| Back on Market* | 17 | 10% | |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

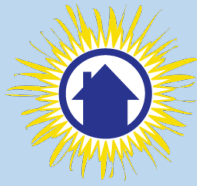
| Closed in last 7 days | \$ | # |
|-----------------------------|-------------------|------------|
| Wednesday, January 27, 2021 | 6,885,500 | 15 |
| Tuesday, January 26, 2021 | 9,833,500 | 28 |
| Monday, January 25, 2021 | 13,478,922 | 40 |
| Sunday, January 24, 2021 | 808,500 | 2 |
| Saturday, January 23, 2021 | 270,000 | 1 |
| Friday, January 22, 2021 | 31,141,164 | 74 |
| Thursday, January 21, 2021 | 9,971,098 | 28 |
| TOTAL | 72,388,684 | 188 |

| Closed prior year | \$ | # |
|-----------------------------|-------------------|------------|
| Monday, January 27, 2020 | 12,701,583 | 37 |
| Sunday, January 26, 2020 | 170,000 | 1 |
| Saturday, January 25, 2020 | - | 0 |
| Friday, January 24, 2020 | 19,249,614 | 63 |
| Thursday, January 23, 2020 | 8,845,050 | 31 |
| Wednesday, January 22, 2020 | 10,431,013 | 33 |
| Tuesday, January 21, 2020 | 15,059,300 | 42 |
| TOTAL | 66,456,560 | 207 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 9% | -9% |
| 8 - 14 Days | -32% | -22% |



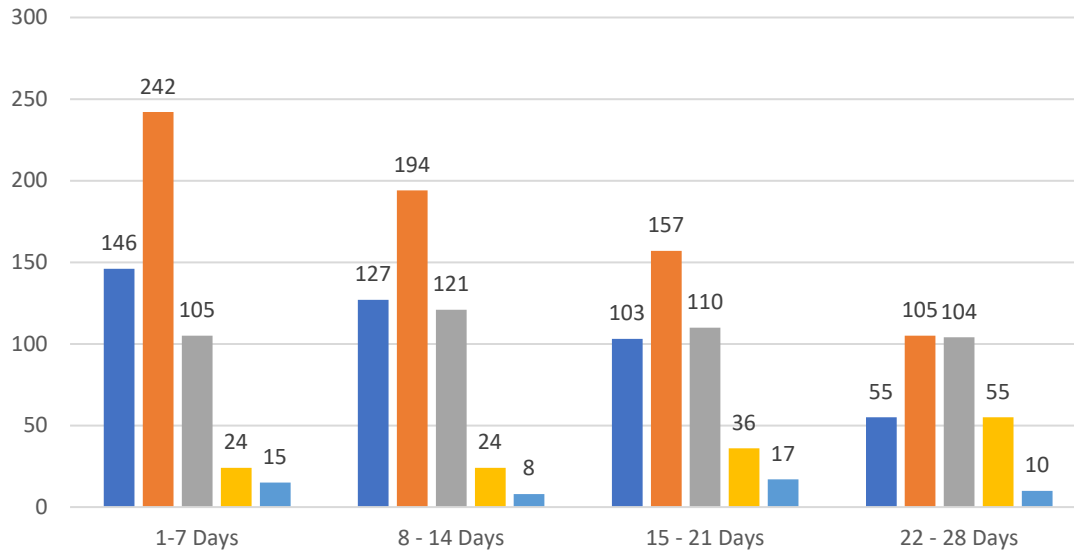


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Wednesday, January 27, 2021

as of: 1/28/2021



| | | TOTALS | |
|-----------------|--|---------|--------|
| | | 4 Weeks | DEC 20 |
| Active | | 431 | 1,369 |
| Pending | | 698 | 1,007 |
| Sold* | | 440 | 768 |
| Canceled | | 139 | |
| Temp Off Market | | 50 | |

| | | *Total sales in March | |
|-----------------|-----------|-----------------------|--|
| Market Changes | 1/27/2021 | % 4 Weeks Active | |
| New Listings | 17 | 4% | |
| Price Increase | 2 | 0% | |
| Prices Decrease | 15 | 3% | |
| Back on Market* | 7 | 5% | |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|-----------------------------|-------------------|------------|
| Wednesday, January 27, 2021 | 3,490,800 | 14 |
| Tuesday, January 26, 2021 | 4,075,376 | 15 |
| Monday, January 25, 2021 | 7,932,000 | 17 |
| Sunday, January 24, 2021 | - | 0 |
| Saturday, January 23, 2021 | 80,000 | 1 |
| Friday, January 22, 2021 | 12,017,000 | 42 |
| Thursday, January 21, 2021 | 5,520,800 | 16 |
| TOTAL | 33,115,976 | 105 |

| Closed prior year | \$ | # |
|-----------------------------|-------------------|-----------|
| Monday, January 27, 2020 | 3,623,300 | 16 |
| Sunday, January 26, 2020 | - | 0 |
| Saturday, January 25, 2020 | 93,000 | 1 |
| Friday, January 24, 2020 | 6,918,000 | 31 |
| Thursday, January 23, 2020 | 4,729,000 | 14 |
| Wednesday, January 22, 2020 | 4,483,800 | 16 |
| Tuesday, January 21, 2020 | 2,841,500 | 13 |
| TOTAL | 22,688,600 | 91 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 46% | 15% |
| 8 - 14 Days | -10% | -13% |



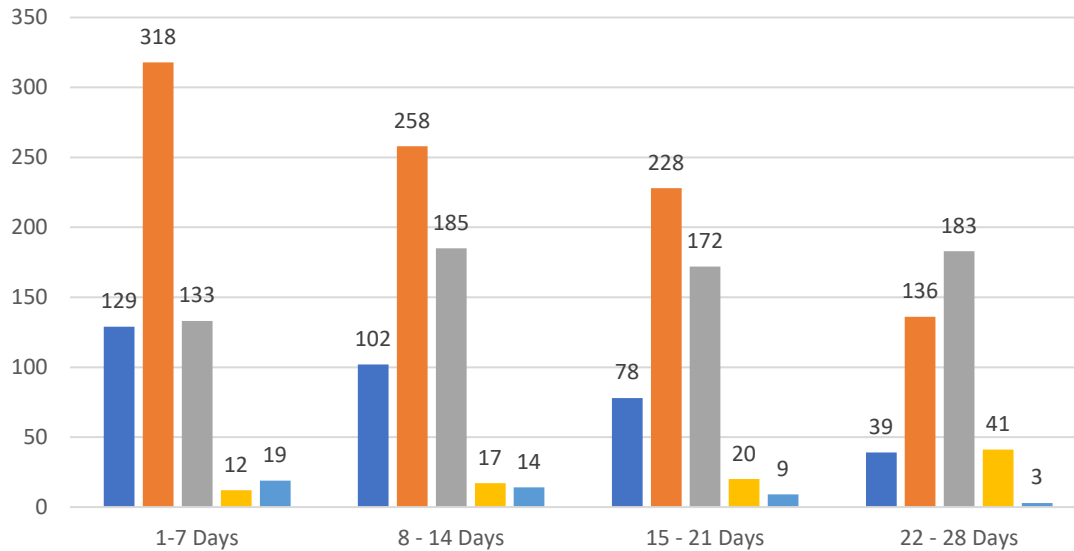


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Wednesday, January 27, 2021

as of: 1/28/2021



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | DEC 20 |
| Active | 348 | 0,862 |
| Pending | 940 | 1,345 |
| Sold* | 673 | 1,119 |
| Canceled | 90 | |
| Temp Off Market | 45 | |

| Market Changes | 1/27/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 33 | 9% |
| Price Increase | 12 | 1% |
| Prices Decrease | 9 | 1% |
| Back on Market* | 13 | 14% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|-----------------------------|-------------------|------------|
| Wednesday, January 27, 2021 | 3,420,914 | 12 |
| Tuesday, January 26, 2021 | 2,981,480 | 12 |
| Monday, January 25, 2021 | 9,228,375 | 30 |
| Sunday, January 24, 2021 | 285,000 | 1 |
| Saturday, January 23, 2021 | 594,900 | 3 |
| Friday, January 22, 2021 | 14,112,582 | 49 |
| Thursday, January 21, 2021 | 8,868,978 | 26 |
| Total | 39,492,229 | 133 |

| Closed prior year | \$ | # |
|-----------------------------|-------------------|------------|
| Monday, January 27, 2020 | 6,461,490 | 28 |
| Sunday, January 26, 2020 | 80,000 | 1 |
| Saturday, January 25, 2020 | - | 0 |
| Friday, January 24, 2020 | 16,940,588 | 67 |
| Thursday, January 23, 2020 | 2,962,300 | 14 |
| Wednesday, January 22, 2020 | 5,426,352 | 25 |
| Tuesday, January 21, 2020 | 5,464,090 | 20 |
| Total | 37,334,820 | 155 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 6% | -14% |
| 8 - 14 Days | -29% | -28% |



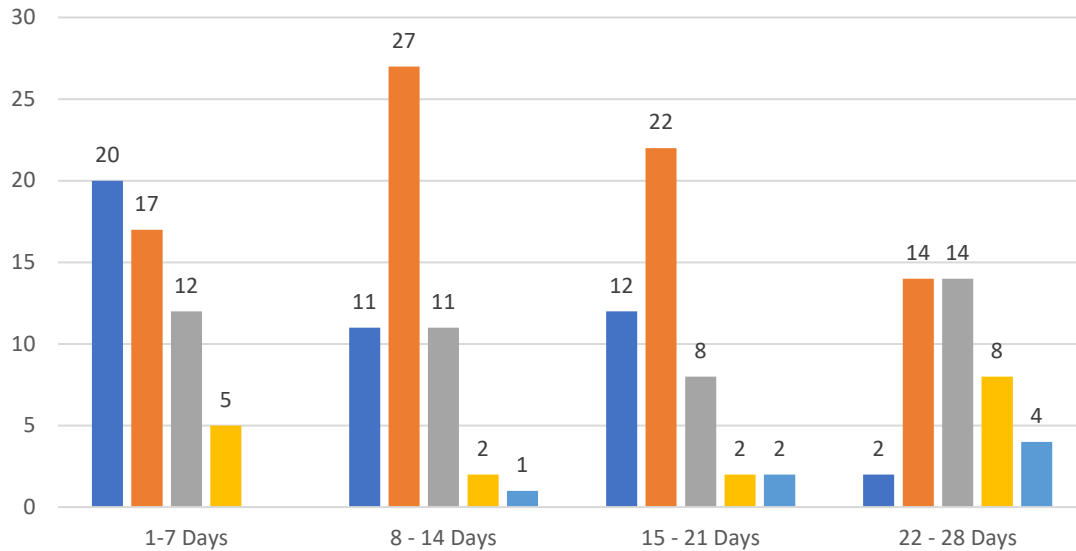


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Wednesday, January 27, 2021

as of: 1/28/2021



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | DEC 20 |
| Active | 45 | 205 |
| Pending | 80 | 222 |
| Sold* | 45 | 129 |
| Canceled | 17 | - |
| Temp Off Market | 7 | - |

| Market Changes | 1/27/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 7 | 16% |
| Price Increase | 0 | 0% |
| Prices Decrease | 3 | 7% |
| Back on Market* | 2 | 12% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

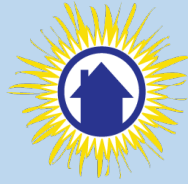
| Closed in last 7 days | \$ | # |
|-----------------------------|------------------|-----------|
| Wednesday, January 27, 2021 | 94,900 | 1 |
| Tuesday, January 26, 2021 | 215,069 | 2 |
| Monday, January 25, 2021 | 96,000 | 1 |
| Sunday, January 24, 2021 | - | 0 |
| Saturday, January 23, 2021 | - | 0 |
| Friday, January 22, 2021 | 583,000 | 5 |
| Thursday, January 21, 2021 | 285,500 | 3 |
| TOTAL | 1,274,469 | 12 |

| Closed prior year | \$ | # |
|-----------------------------|------------------|-----------|
| Monday, January 27, 2020 | 140,900 | 2 |
| Sunday, January 26, 2020 | - | 0 |
| Saturday, January 25, 2020 | - | 0 |
| Friday, January 24, 2020 | 448,200 | 5 |
| Thursday, January 23, 2020 | 145,800 | 2 |
| Wednesday, January 22, 2020 | 197,000 | 2 |
| Tuesday, January 21, 2020 | 635,700 | 6 |
| TOTAL | 1,567,600 | 17 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | -19% | -29% |
| 8 - 14 Days | 19% | 9% |



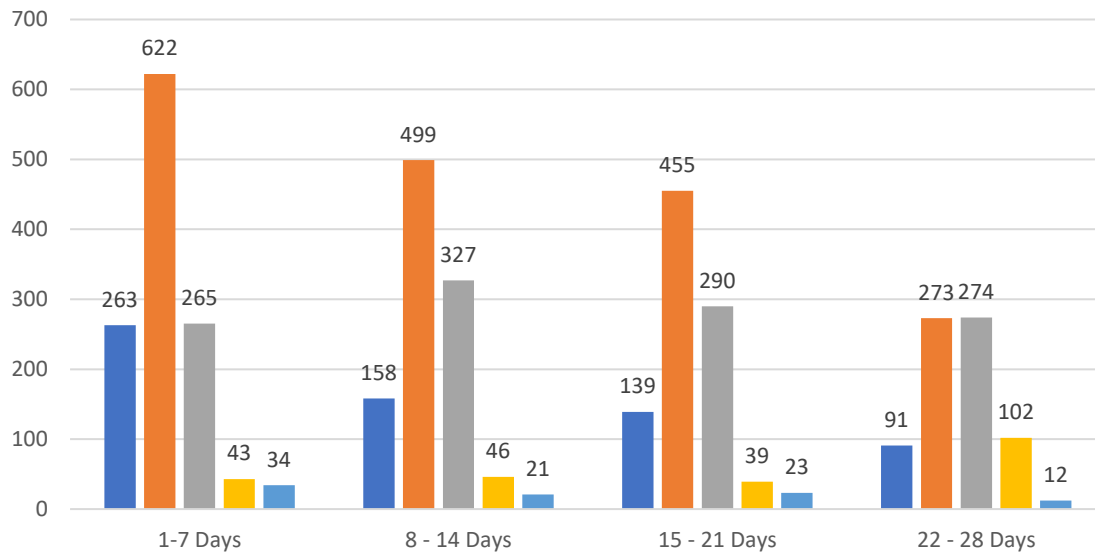


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Wednesday, January 27, 2021

as of: 1/28/2021



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | DEC 20 |
| Active | 651 | 1,743 |
| Pending | 1,849 | 2,473 |
| Sold* | 1,156 | 2,013 |
| Canceled | 230 | |
| Temp Off Market | 90 | |

| Market Changes | *Total sales in March | |
|-----------------|-----------------------|------------------|
| | 1/27/2021 | % 4 Weeks Active |
| New Listings | 50 | 8% |
| Price Increase | 13 | 1% |
| Prices Decrease | 25 | 2% |
| Back on Market* | 14 | 6% |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|-----------------------------|-------------------|------------|
| Wednesday, January 27, 2021 | 6,916,164 | 19 |
| Tuesday, January 26, 2021 | 10,299,628 | 30 |
| Monday, January 25, 2021 | 22,694,875 | 63 |
| Sunday, January 24, 2021 | - | 0 |
| Saturday, January 23, 2021 | 1,389,131 | 4 |
| Friday, January 22, 2021 | 35,985,260 | 104 |
| Thursday, January 21, 2021 | 16,744,889 | 45 |
| TOTAL | 94,029,947 | 265 |

| Closed prior year | \$ | # |
|-----------------------------|-------------------|------------|
| Monday, January 27, 2020 | 16,022,757 | 51 |
| Sunday, January 26, 2020 | 510,000 | 2 |
| Saturday, January 25, 2020 | 1,333,101 | 4 |
| Friday, January 24, 2020 | 25,066,100 | 79 |
| Thursday, January 23, 2020 | 14,662,795 | 50 |
| Wednesday, January 22, 2020 | 12,767,864 | 34 |
| Tuesday, January 21, 2020 | 17,703,828 | 56 |
| TOTAL | 88,066,445 | 276 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 7% | -4% |
| 8 - 14 Days | -30% | -19% |



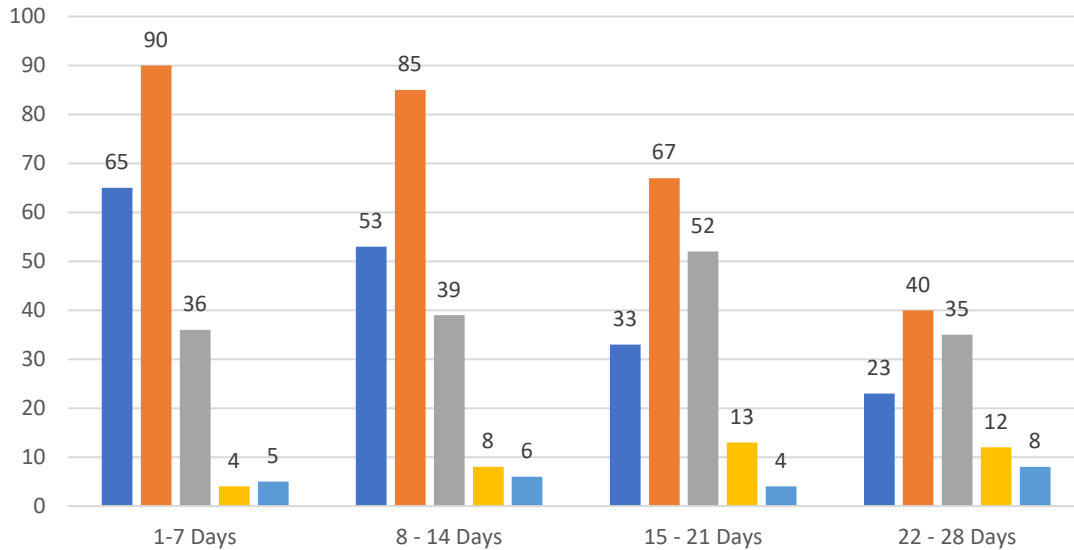


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Wednesday, January 27, 2021

as of: 1/28/2021



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | DEC 20 |
| Active | 174 | 529 |
| Pending | 282 | 712 |
| Sold* | 162 | 566 |
| Canceled | 37 | |
| Temp Off Market | 23 | |

| Market Changes | 1/27/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 7 | 4% |
| Price Increase | 0 | 0% |
| Prices Decrease | 4 | 2% |
| Back on Market* | 4 | 11% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|-----------------------------|------------------|-----------|
| Wednesday, January 27, 2021 | 393,000 | 2 |
| Tuesday, January 26, 2021 | 488,000 | 3 |
| Monday, January 25, 2021 | 2,633,750 | 7 |
| Sunday, January 24, 2021 | 110,000 | 1 |
| Saturday, January 23, 2021 | 629,900 | 2 |
| Friday, January 22, 2021 | 2,282,750 | 13 |
| Thursday, January 21, 2021 | 1,496,000 | 8 |
| TOTAL | 8,033,400 | 36 |

| Closed prior year | \$ | # |
|-----------------------------|------------------|-----------|
| Monday, January 27, 2020 | 2,276,800 | 12 |
| Sunday, January 26, 2020 | - | 0 |
| Saturday, January 25, 2020 | 122,000 | 1 |
| Friday, January 24, 2020 | 743,000 | 6 |
| Thursday, January 23, 2020 | 660,000 | 4 |
| Wednesday, January 22, 2020 | 230,000 | 1 |
| Tuesday, January 21, 2020 | 612,400 | 4 |
| TOTAL | 4,644,200 | 28 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|-----|------|
| Prior Year | 73% | 29% |
| 8 - 14 Days | -7% | -70% |



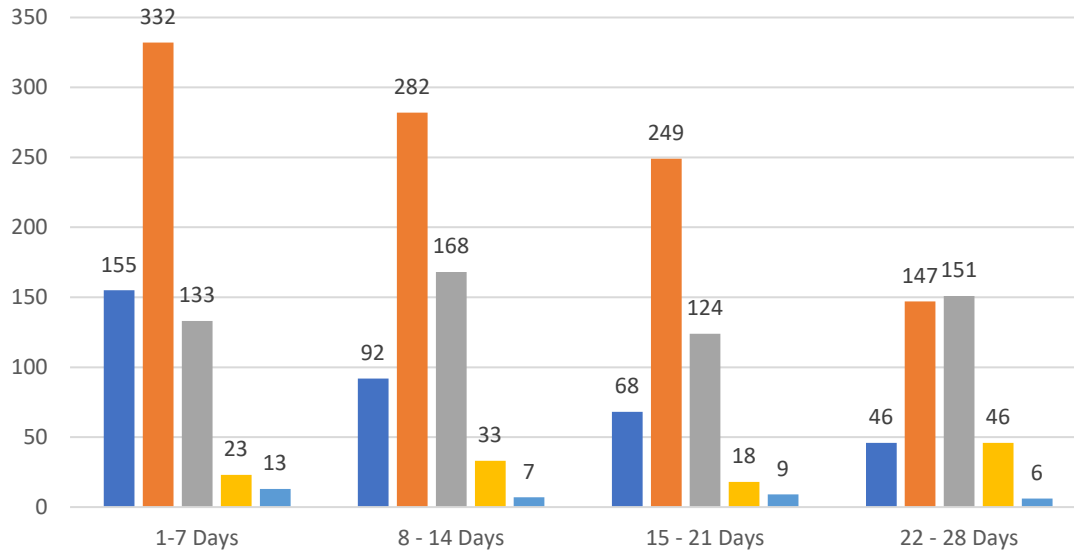


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Wednesday, January 27, 2021

as of: 1/28/2021



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | DEC 20 |
| Active | 361 | 1,256 |
| Pending | 1,010 | 1,315 |
| Sold* | 576 | 397 |
| Canceled | 120 | |
| Temp Off Market | 35 | |

| Market Changes | 1/27/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 30 | 8% |
| Price Increase | 6 | 1% |
| Prices Decrease | 9 | 2% |
| Back on Market* | 9 | 8% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|-----------------------------|-------------------|------------|
| Wednesday, January 27, 2021 | 10,963,033 | 11 |
| Tuesday, January 26, 2021 | 10,788,777 | 21 |
| Monday, January 25, 2021 | 11,269,620 | 28 |
| Sunday, January 24, 2021 | - | 0 |
| Saturday, January 23, 2021 | 410,000 | 1 |
| Friday, January 22, 2021 | 26,120,543 | 48 |
| Thursday, January 21, 2021 | 12,131,004 | 24 |
| TOTAL | 71,682,977 | 133 |

| Closed prior year | \$ | # |
|-----------------------------|-------------------|------------|
| Monday, January 27, 2020 | 8,257,190 | 21 |
| Sunday, January 26, 2020 | - | 0 |
| Saturday, January 25, 2020 | 235,000 | 1 |
| Friday, January 24, 2020 | 18,096,550 | 39 |
| Thursday, January 23, 2020 | 3,648,199 | 12 |
| Wednesday, January 22, 2020 | 5,312,568 | 12 |
| Tuesday, January 21, 2020 | 9,319,542 | 24 |
| TOTAL | 44,869,049 | 109 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 60% | 22% |
| 8 - 14 Days | -11% | -21% |



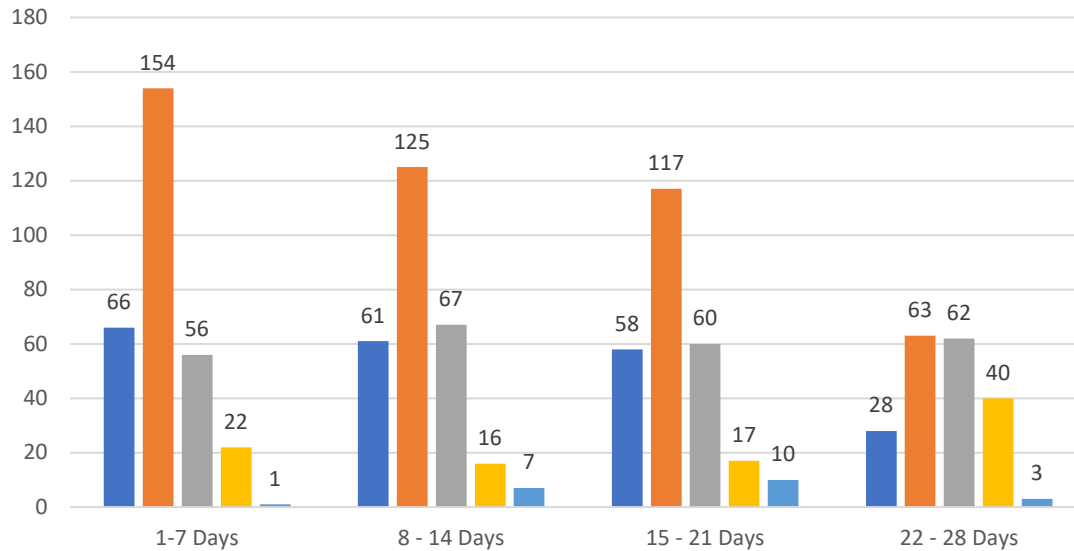


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Wednesday, January 27, 2021

as of: 1/28/2021



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | DEC 20 |
| Active | 213 | 0,840 |
| Pending | 459 | 655 |
| Sold* | 245 | 129 |
| Canceled | 95 | |
| Temp Off Market | 21 | |

| Market Changes | 1/27/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 16 | 8% |
| Price Increase | 0 | 0% |
| Prices Decrease | 2 | 1% |
| Back on Market* | 5 | 5% |

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|-----------------------------|-------------------|-----------|
| Wednesday, January 27, 2021 | 2,524,000 | 6 |
| Tuesday, January 26, 2021 | 3,485,000 | 3 |
| Monday, January 25, 2021 | 11,268,614 | 13 |
| Sunday, January 24, 2021 | - | 0 |
| Saturday, January 23, 2021 | - | 0 |
| Friday, January 22, 2021 | 18,144,270 | 19 |
| Thursday, January 21, 2021 | 17,713,994 | 15 |
| TOTAL | 53,135,878 | 56 |

| Closed prior year | \$ | # |
|-----------------------------|-------------------|-----------|
| Monday, January 27, 2020 | 3,301,361 | 9 |
| Sunday, January 26, 2020 | - | 0 |
| Saturday, January 25, 2020 | - | 0 |
| Friday, January 24, 2020 | 4,699,430 | 10 |
| Thursday, January 23, 2020 | 1,588,406 | 6 |
| Wednesday, January 22, 2020 | 3,299,926 | 5 |
| Tuesday, January 21, 2020 | 2,915,570 | 8 |
| TOTAL | 15,804,693 | 38 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 236% | 47% |
| 8 - 14 Days | 13% | -16% |



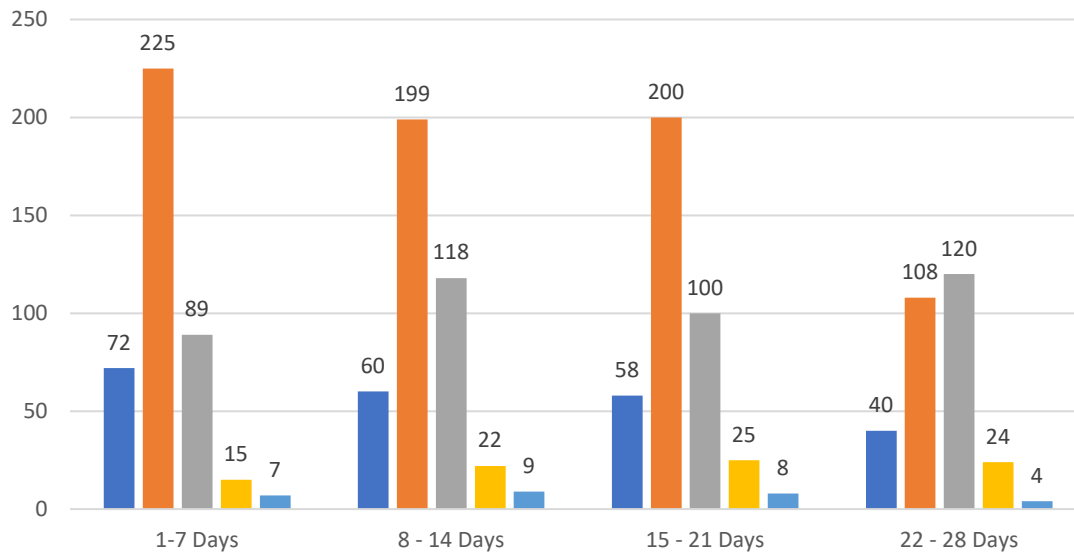


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Wednesday, January 27, 2021

as of: 1/28/2021



| | | TOTALS | |
|-----------------|--|---------|--------|
| | | 4 Weeks | DEC 20 |
| Active | | 230 | 0,922 |
| Pending | | 732 | 0,896 |
| Sold* | | 427 | 1,144 |
| Canceled | | 86 | |
| Temp Off Market | | 28 | |

| | | *Total sales in March | |
|-----------------|-----------|-----------------------|--|
| Market Changes | 1/27/2021 | % 4 Weeks Active | |
| New Listings | 11 | 5% | |
| Price Increase | 12 | 2% | |
| Prices Decrease | 8 | 2% | |
| Back on Market* | 8 | 9% | |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

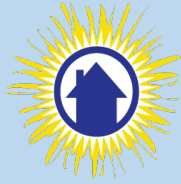
| Closed in last 7 days | \$ | # |
|-----------------------------|-------------------|-----------|
| Wednesday, January 27, 2021 | 2,367,900 | 6 |
| Tuesday, January 26, 2021 | 5,848,505 | 12 |
| Monday, January 25, 2021 | 9,157,707 | 16 |
| Sunday, January 24, 2021 | - | 0 |
| Saturday, January 23, 2021 | 254,000 | 1 |
| Friday, January 22, 2021 | 22,671,281 | 36 |
| Thursday, January 21, 2021 | 9,750,976 | 18 |
| TOTAL | 50,050,369 | 89 |

| Closed prior year | \$ | # |
|-----------------------------|-------------------|-----------|
| Monday, January 27, 2020 | 2,062,500 | 6 |
| Sunday, January 26, 2020 | - | 0 |
| Saturday, January 25, 2020 | 497,000 | 1 |
| Friday, January 24, 2020 | 12,047,870 | 26 |
| Thursday, January 23, 2020 | 2,853,740 | 10 |
| Wednesday, January 22, 2020 | 2,941,074 | 7 |
| Tuesday, January 21, 2020 | 8,017,190 | 19 |
| TOTAL | 28,419,374 | 69 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|-----|------|
| Prior Year | 76% | 29% |
| 8 - 14 Days | -9% | -25% |



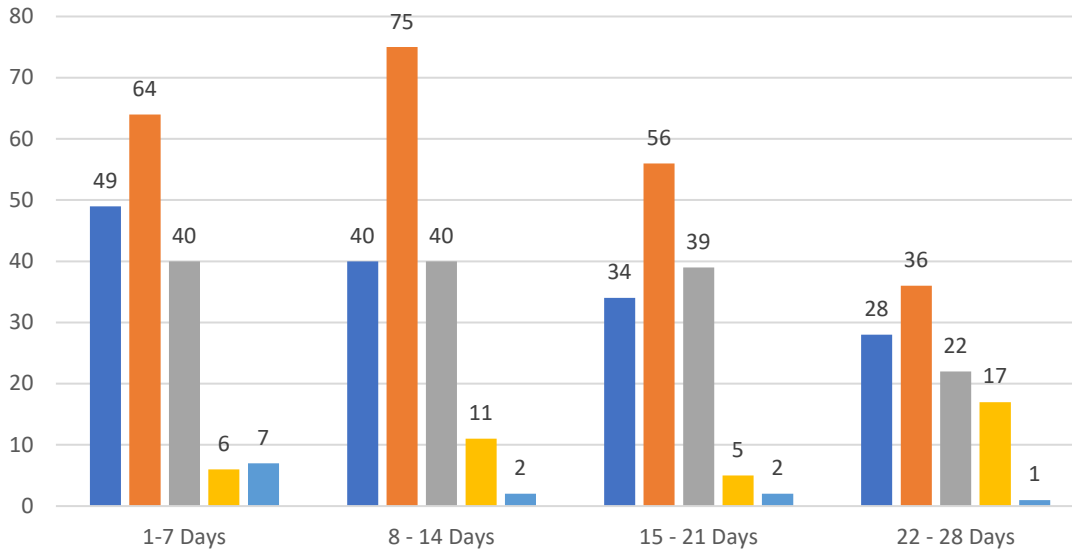


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Wednesday, January 27, 2021

as of: 1/28/2021



7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|-----------------------------|-------------------|-----------|
| Wednesday, January 27, 2021 | 958,500 | 5 |
| Tuesday, January 26, 2021 | 945,400 | 3 |
| Monday, January 25, 2021 | 1,933,300 | 6 |
| Sunday, January 24, 2021 | 465,000 | 1 |
| Saturday, January 23, 2021 | - | 0 |
| Friday, January 22, 2021 | 7,111,935 | 21 |
| Thursday, January 21, 2021 | 1,191,900 | 4 |
| TOTAL | 12,606,035 | 40 |

| Closed prior year | \$ | # |
|-----------------------------|------------------|-----------|
| Monday, January 27, 2020 | 2,138,866 | 13 |
| Sunday, January 26, 2020 | - | 0 |
| Saturday, January 25, 2020 | - | 0 |
| Friday, January 24, 2020 | 1,826,960 | 9 |
| Thursday, January 23, 2020 | 525,000 | 4 |
| Wednesday, January 22, 2020 | 1,168,780 | 3 |
| Tuesday, January 21, 2020 | 1,922,000 | 8 |
| TOTAL | 7,581,606 | 37 |

| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | DEC 20 |
| Active | 151 | 414 |
| Pending | 231 | 320 |
| Sold* | 141 | 268 |
| Canceled | 39 | |
| Temp Off Market | 12 | |

| Market Changes | 1/27/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 8 | 5% |
| Price Increase | 0 | 0% |
| Prices Decrease | 3 | 2% |
| Back on Market* | 4 | 10% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|-----|----|
| Prior Year | 66% | 8% |
| 8 - 14 Days | 5% | 0% |

