



## **4 WEEK REAL ESTATE MARKET REPORT**

**Monday, February 08, 2021**

*As of: Tuesday, February 09, 2021*

- 1 Report Breakdown**
- 2 Cumulative Tampa Bay Report - Single Family Home**
- 3 Cumulative Tampa Bay Report - Condominium**
- 4 Pinellas County - Single Family Home**
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# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN Monday, February 08, 2021

as of: 2/9/2021

|        |                              |
|--------|------------------------------|
| Day 1  | Monday, February 08, 2021    |
| Day 2  | Sunday, February 07, 2021    |
| Day 3  | Saturday, February 06, 2021  |
| Day 4  | Friday, February 05, 2021    |
| Day 5  | Thursday, February 04, 2021  |
| Day 6  | Wednesday, February 03, 2021 |
| Day 7  | Tuesday, February 02, 2021   |
| Day 8  | Monday, February 01, 2021    |
| Day 9  | Sunday, January 31, 2021     |
| Day 10 | Saturday, January 30, 2021   |
| Day 11 | Friday, January 29, 2021     |
| Day 12 | Thursday, January 28, 2021   |
| Day 13 | Wednesday, January 27, 2021  |
| Day 14 | Tuesday, January 26, 2021    |
| Day 15 | Monday, January 25, 2021     |
| Day 16 | Sunday, January 24, 2021     |
| Day 17 | Saturday, January 23, 2021   |
| Day 18 | Friday, January 22, 2021     |
| Day 19 | Thursday, January 21, 2021   |
| Day 20 | Wednesday, January 20, 2021  |
| Day 21 | Tuesday, January 19, 2021    |
| Day 22 | Monday, January 18, 2021     |
| Day 23 | Sunday, January 17, 2021     |
| Day 24 | Saturday, January 16, 2021   |
| Day 25 | Friday, January 15, 2021     |
| Day 26 | Thursday, January 14, 2021   |
| Day 27 | Wednesday, January 13, 2021  |
| Day 28 | Tuesday, January 12, 2021    |

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Monday, February 08, 2021

Day 28: Tuesday, January 12, 2021

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

DEC 20: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

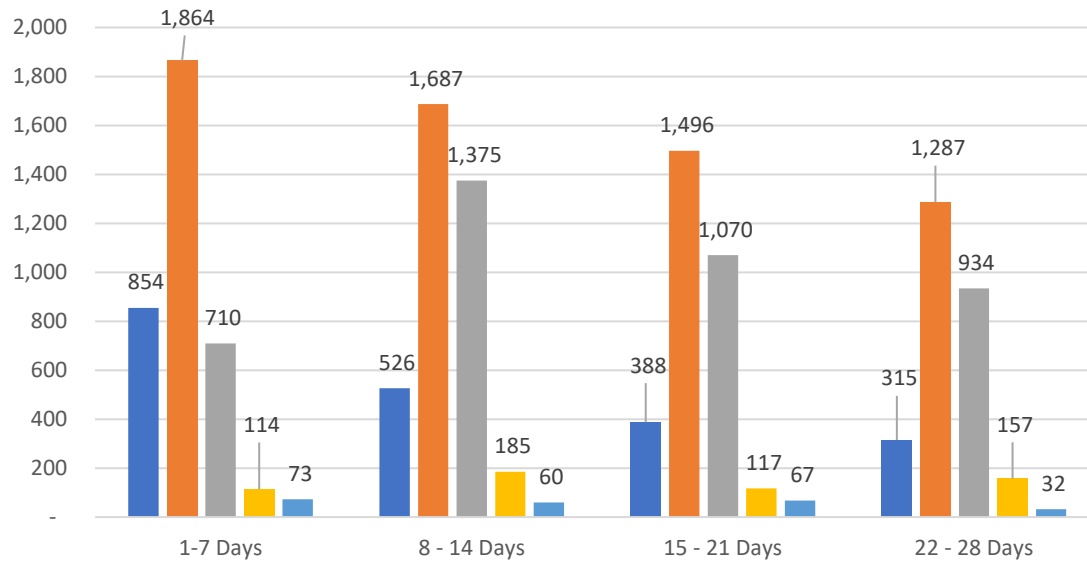


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Monday, February 08, 2021

as of: 2/9/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 2,083   | 5,995  |
| Pending         | 6,334   | 7,424  |
| Sold*           | 4,089   | 5,990  |
| Canceled        | 573     |        |
| Temp Off Market | 232     |        |

| Market Changes  | 2/8/2021     | % 4 Weeks Active |
|-----------------|--------------|------------------|
|                 | New Listings | 162              |
| Price Increase  | 103          | 2%               |
| Prices Decrease | 70           | 2%               |
| Back on Market* | 61           | 11%              |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days        | \$                 | #          |
|------------------------------|--------------------|------------|
| Monday, February 08, 2021    | 30,515,990         | 65         |
| Sunday, February 07, 2021    | -                  | 0          |
| Saturday, February 06, 2021  | 414,900            | 2          |
| Friday, February 05, 2021    | 104,635,680        | 261        |
| Thursday, February 04, 2021  | 58,185,522         | 152        |
| Wednesday, February 03, 2021 | 37,286,059         | 104        |
| Tuesday, February 02, 2021   | 49,174,464         | 126        |
| <b>TOTAL</b>                 | <b>280,212,615</b> | <b>710</b> |

| Closed prior year            | \$                 | #          |
|------------------------------|--------------------|------------|
| Saturday, February 08, 2020  | 2,781,030          | 9          |
| Friday, February 07, 2020    | 83,178,441         | 248        |
| Thursday, February 06, 2020  | 37,939,763         | 114        |
| Wednesday, February 05, 2020 | 24,786,019         | 82         |
| Tuesday, February 04, 2020   | 31,221,657         | 97         |
| Monday, February 03, 2020    | 56,931,323         | 164        |
| Sunday, February 02, 2020    | 806,240            | 3          |
| <b>TOTAL</b>                 | <b>237,644,473</b> | <b>717</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 18%  | -1%  |
| 8 - 14 Days | -51% | -48% |



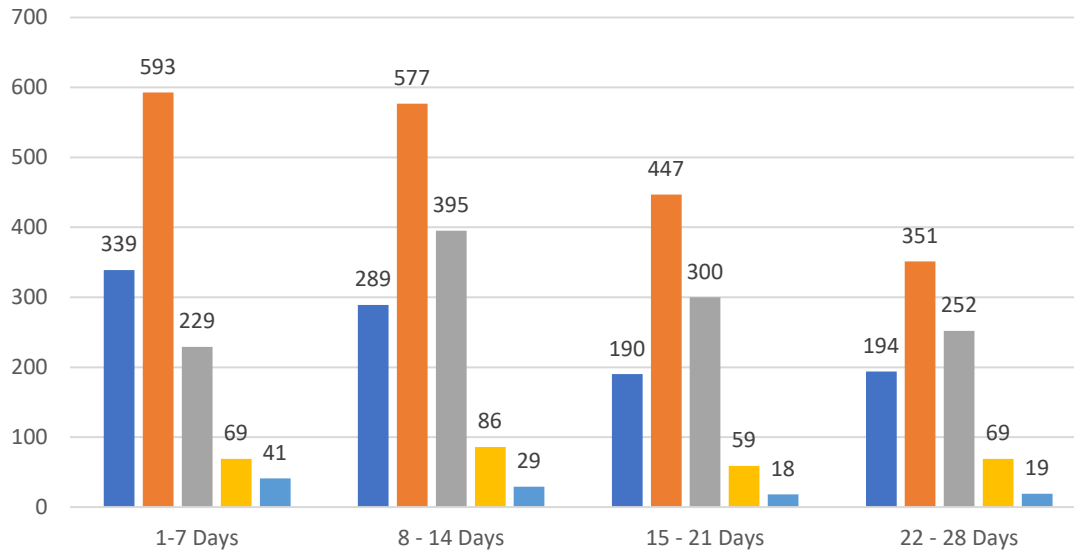


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Monday, February 08, 2021

as of: 2/9/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 1,012   | 3,357  |
| Pending         | 1,968   | 2,916  |
| Sold*           | 1,176   | 1,860  |
| Canceled        | 283     |        |
| Temp Off Market | 107     |        |

| Market Changes  | *Total sales in March |                  |
|-----------------|-----------------------|------------------|
|                 | 2/8/2021              | % 4 Weeks Active |
| New Listings    | 43                    | 4%               |
| Price Increase  | 3                     | 0%               |
| Prices Decrease | 24                    | 2%               |
| Back on Market* | 24                    | 8%               |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days        | \$                | #          |
|------------------------------|-------------------|------------|
| Monday, February 08, 2021    | 8,667,400         | 21         |
| Sunday, February 07, 2021    | 325,000           | 1          |
| Saturday, February 06, 2021  | -                 | 0          |
| Friday, February 05, 2021    | 35,020,153        | 89         |
| Thursday, February 04, 2021  | 11,059,100        | 46         |
| Wednesday, February 03, 2021 | 14,386,300        | 39         |
| Tuesday, February 02, 2021   | 10,912,200        | 33         |
| <b>TOTAL</b>                 | <b>80,370,153</b> | <b>229</b> |

| Closed prior year            | \$                | #          |
|------------------------------|-------------------|------------|
| Saturday, February 08, 2020  | 153,500           | 2          |
| Friday, February 07, 2020    | 25,695,488        | 84         |
| Thursday, February 06, 2020  | 6,108,613         | 26         |
| Wednesday, February 05, 2020 | 7,061,600         | 33         |
| Tuesday, February 04, 2020   | 7,313,976         | 24         |
| Monday, February 03, 2020    | 13,311,345        | 51         |
| Sunday, February 02, 2020    | 375,000           | 1          |
| <b>TOTAL</b>                 | <b>60,019,522</b> | <b>221</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 34%  | 4%   |
| 8 - 14 Days | -46% | -54% |



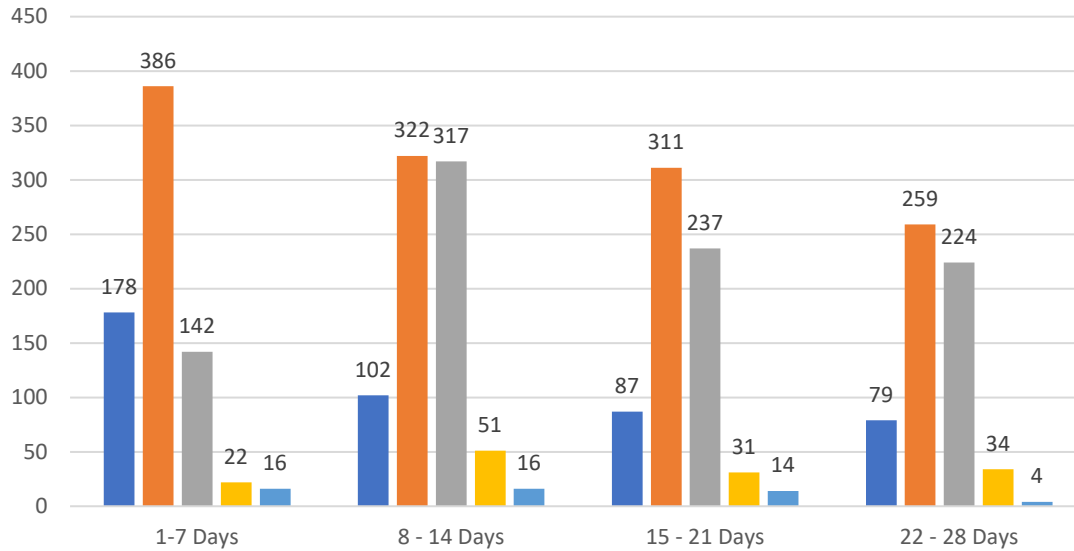


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Monday, February 08, 2021

as of: 2/9/2021



| TOTALS          |         |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 446     | 1,212  |
| Pending         | 1,278   | 1,395  |
| Sold*           | 920     | 1,317  |
| Canceled        | 138     |        |
| Temp Off Market | 50      |        |

| Market Changes  | 2/8/2021 | % 4 Weeks Active |
|-----------------|----------|------------------|
| New Listings    | 37       | 8%               |
| Price Increase  | 4        | 0%               |
| Prices Decrease | 19       | 2%               |
| Back on Market* | 18       | 13%              |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days        | \$                | #          |
|------------------------------|-------------------|------------|
| Monday, February 08, 2021    | 1,833,000         | 7          |
| Sunday, February 07, 2021    | -                 | 0          |
| Saturday, February 06, 2021  | -                 | 0          |
| Friday, February 05, 2021    | 25,431,910        | 57         |
| Thursday, February 04, 2021  | 11,387,400        | 29         |
| Wednesday, February 03, 2021 | 10,231,300        | 25         |
| Tuesday, February 02, 2021   | 10,242,790        | 24         |
| <b>TOTAL</b>                 | <b>59,126,400</b> | <b>142</b> |

| Closed prior year            | \$                | #          |
|------------------------------|-------------------|------------|
| Saturday, February 08, 2020  | 299,900           | 1          |
| Friday, February 07, 2020    | 18,942,955        | 60         |
| Thursday, February 06, 2020  | 6,499,540         | 20         |
| Wednesday, February 05, 2020 | 7,055,800         | 18         |
| Tuesday, February 04, 2020   | 6,932,100         | 24         |
| Monday, February 03, 2020    | 14,543,047        | 44         |
| Sunday, February 02, 2020    | -                 | 0          |
| <b>TOTAL</b>                 | <b>54,273,342</b> | <b>167</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 9%   | -15% |
| 8 - 14 Days | -58% | -55% |



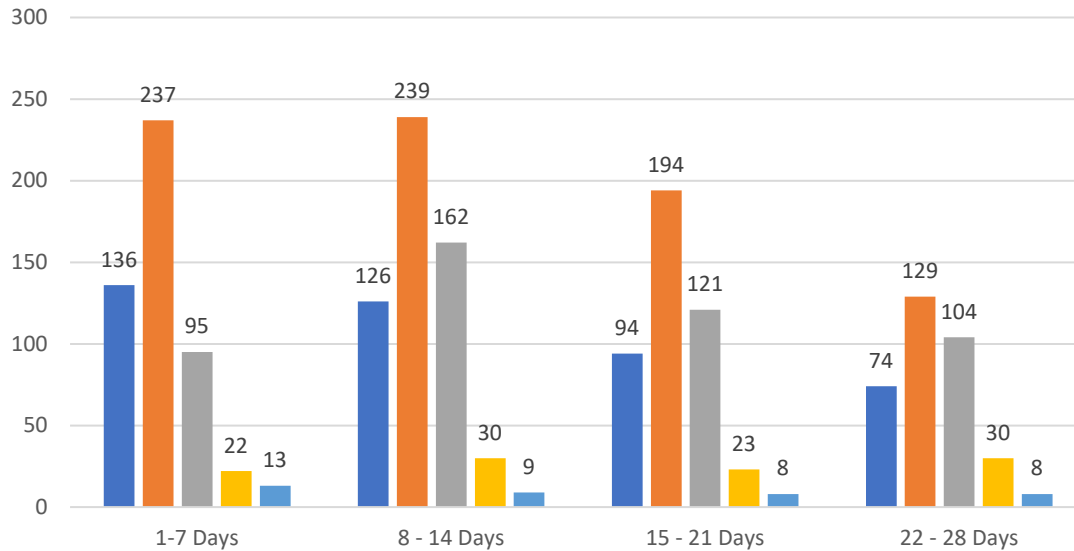


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Monday, February 08, 2021

as of: 2/9/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 430     | 1,369  |
| Pending         | 799     | 1,007  |
| Sold*           | 482     | 768    |
| Canceled        | 105     |        |
| Temp Off Market | 38      |        |

| Market Changes  | 2/8/2021 | % 4 Weeks Active |
|-----------------|----------|------------------|
| New Listings    | 23       | 5%               |
| Price Increase  | 1        | 0%               |
| Prices Decrease | 16       | 3%               |
| Back on Market* | 9        | 9%               |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days        | \$                | #         |
|------------------------------|-------------------|-----------|
| Monday, February 08, 2021    | 1,006,900         | 6         |
| Sunday, February 07, 2021    | -                 | 0         |
| Saturday, February 06, 2021  | -                 | 0         |
| Friday, February 05, 2021    | 11,698,750        | 44        |
| Thursday, February 04, 2021  | 3,395,000         | 13        |
| Wednesday, February 03, 2021 | 5,906,400         | 17        |
| Tuesday, February 02, 2021   | 6,241,900         | 15        |
| <b>Total</b>                 | <b>28,248,950</b> | <b>95</b> |

| Closed prior year            | \$                | #         |
|------------------------------|-------------------|-----------|
| Saturday, February 08, 2020  | -                 | 0         |
| Friday, February 07, 2020    | 8,534,040         | 36        |
| Thursday, February 06, 2020  | 3,591,613         | 12        |
| Wednesday, February 05, 2020 | 2,145,900         | 11        |
| Tuesday, February 04, 2020   | 2,873,750         | 8         |
| Monday, February 03, 2020    | 5,803,645         | 29        |
| Sunday, February 02, 2020    | -                 | 0         |
| <b>Total</b>                 | <b>22,948,948</b> | <b>96</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 23%  | -1%  |
| 8 - 14 Days | -46% | -41% |



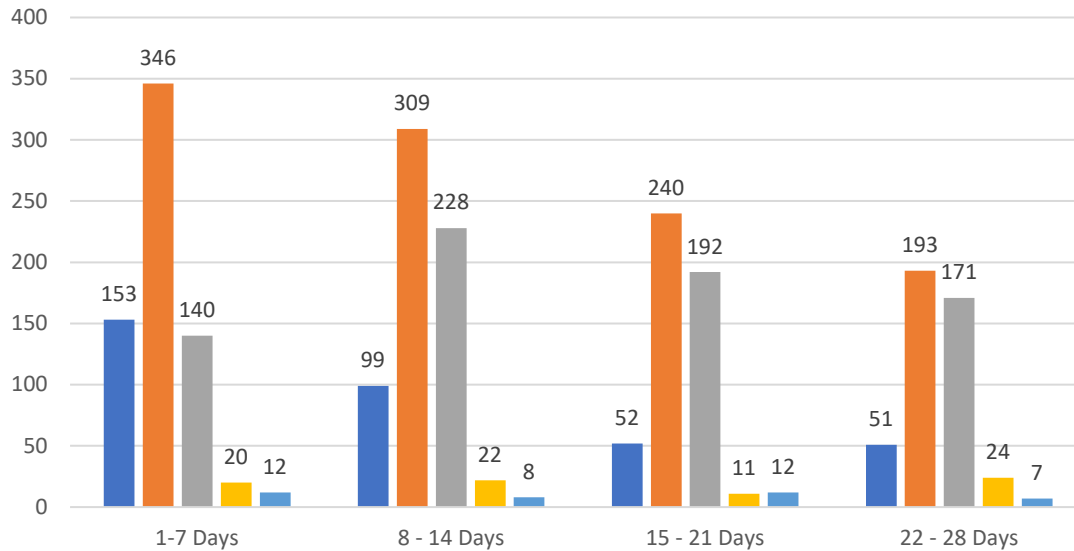


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Monday, February 08, 2021

as of: 2/9/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 355     | 0,862  |
| Pending         | 1,088   | 1,345  |
| Sold*           | 731     | 1,119  |
| Canceled        | 77      |        |
| Temp Off Market | 39      |        |

| Market Changes  | *Total sales in March |                  |
|-----------------|-----------------------|------------------|
|                 | 2/8/2021              | % 4 Weeks Active |
| New Listings    | 23                    | 6%               |
| Price Increase  | 31                    | 3%               |
| Prices Decrease | 13                    | 2%               |
| Back on Market* | 13                    | 17%              |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days        | \$                | #          |
|------------------------------|-------------------|------------|
| Monday, February 08, 2021    | 3,537,400         | 13         |
| Sunday, February 07, 2021    | -                 | 0          |
| Saturday, February 06, 2021  | -                 | 0          |
| Friday, February 05, 2021    | 15,016,691        | 53         |
| Thursday, February 04, 2021  | 5,622,105         | 22         |
| Wednesday, February 03, 2021 | 6,010,328         | 24         |
| Tuesday, February 02, 2021   | 7,248,815         | 28         |
| <b>TOTAL</b>                 | <b>37,435,339</b> | <b>140</b> |

| Closed prior year            | \$                | #          |
|------------------------------|-------------------|------------|
| Saturday, February 08, 2020  | 380,005           | 3          |
| Friday, February 07, 2020    | 11,099,487        | 50         |
| Thursday, February 06, 2020  | 5,846,758         | 23         |
| Wednesday, February 05, 2020 | 5,040,389         | 21         |
| Tuesday, February 04, 2020   | 3,247,847         | 13         |
| Monday, February 03, 2020    | 7,081,134         | 27         |
| Sunday, February 02, 2020    | 246,650           | 1          |
| <b>TOTAL</b>                 | <b>32,942,270</b> | <b>138</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 14%  | 1%   |
| 8 - 14 Days | -42% | -39% |



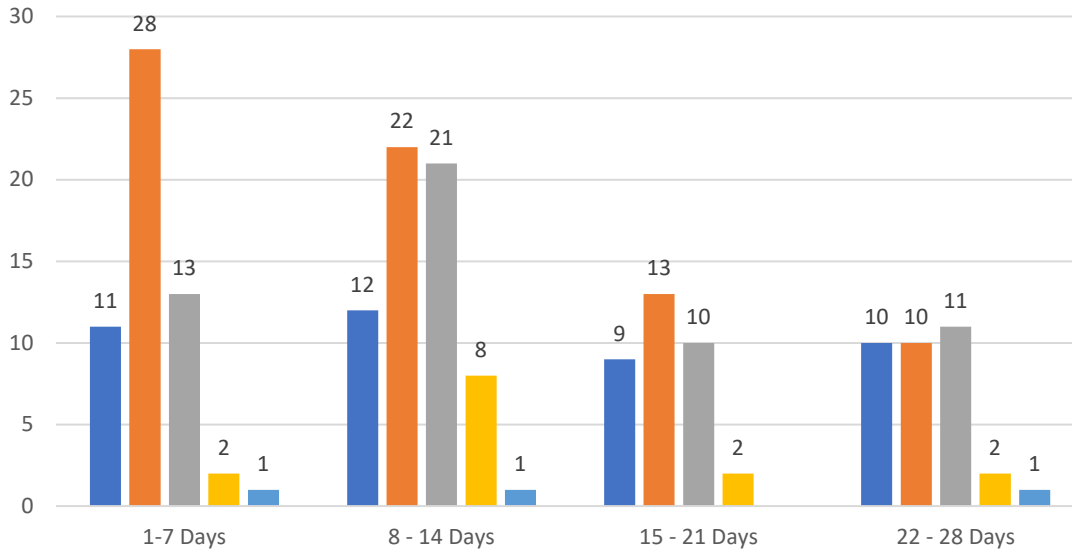


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Monday, February 08, 2021

as of: 2/9/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 42      | 205    |
| Pending         | 73      | 222    |
| Sold*           | 55      | 129    |
| Canceled        | 14      |        |
| Temp Off Market | 3       |        |

| Market Changes  | 2/8/2021 | % 4 Weeks Active |
|-----------------|----------|------------------|
| New Listings    | 2        | 5%               |
| Price Increase  | 0        | 0%               |
| Prices Decrease | 0        | 0%               |
| Back on Market* | 0        | 0%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days        | \$               | #         |
|------------------------------|------------------|-----------|
| Monday, February 08, 2021    | 175,000          | 1         |
| Sunday, February 07, 2021    | -                | 0         |
| Saturday, February 06, 2021  | -                | 0         |
| Friday, February 05, 2021    | 181,500          | 2         |
| Thursday, February 04, 2021  | 479,000          | 5         |
| Wednesday, February 03, 2021 | 258,500          | 3         |
| Tuesday, February 02, 2021   | 259,900          | 2         |
| <b>TOTAL</b>                 | <b>1,353,900</b> | <b>13</b> |

| Closed prior year            | \$               | #         |
|------------------------------|------------------|-----------|
| Saturday, February 08, 2020  | 33,500           | 1         |
| Friday, February 07, 2020    | 206,500          | 3         |
| Thursday, February 06, 2020  | 408,000          | 4         |
| Wednesday, February 05, 2020 | 148,500          | 2         |
| Tuesday, February 04, 2020   | 81,000           | 1         |
| Monday, February 03, 2020    | 302,200          | 3         |
| Sunday, February 02, 2020    | -                | 0         |
| <b>TOTAL</b>                 | <b>1,179,700</b> | <b>14</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 15%  | -7%  |
| 8 - 14 Days | -50% | -38% |





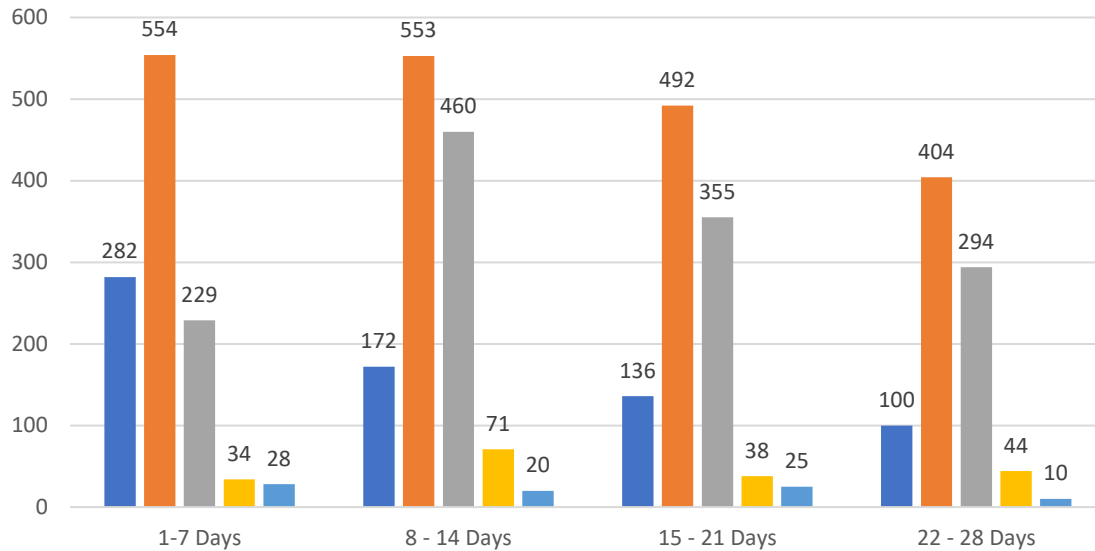


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Monday, February 08, 2021

as of: 2/9/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 690     | 1,743  |
| Pending         | 2,003   | 2,473  |
| Sold*           | 1,338   | 2,013  |
| Canceled        | 187     |        |
| Temp Off Market | 83      |        |

| Market Changes  | *Total sales in March |                  |
|-----------------|-----------------------|------------------|
|                 | 2/8/2021              | % 4 Weeks Active |
| New Listings    | 59                    | 9%               |
| Price Increase  | 42                    | 2%               |
| Prices Decrease | 18                    | 1%               |
| Back on Market* | 9                     | 5%               |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days        | \$                | #          |
|------------------------------|-------------------|------------|
| Monday, February 08, 2021    | 7,261,490         | 18         |
| Sunday, February 07, 2021    | -                 | 0          |
| Saturday, February 06, 2021  | 355,000           | 1          |
| Friday, February 05, 2021    | 35,279,115        | 88         |
| Thursday, February 04, 2021  | 19,128,195        | 54         |
| Wednesday, February 03, 2021 | 11,236,446        | 32         |
| Tuesday, February 02, 2021   | 11,535,766        | 36         |
| <b>TOTAL</b>                 | <b>84,796,012</b> | <b>229</b> |

| Closed prior year            | \$                | #          |
|------------------------------|-------------------|------------|
| Saturday, February 08, 2020  | 1,641,125         | 4          |
| Friday, February 07, 2020    | 26,473,905        | 85         |
| Thursday, February 06, 2020  | 11,546,375        | 37         |
| Wednesday, February 05, 2020 | 8,587,640         | 27         |
| Tuesday, February 04, 2020   | 11,239,820        | 35         |
| Monday, February 03, 2020    | 16,296,305        | 48         |
| Sunday, February 02, 2020    | 325,000           | 1          |
| <b>TOTAL</b>                 | <b>76,110,170</b> | <b>237</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 11%  | -3%  |
| 8 - 14 Days | -47% | -50% |



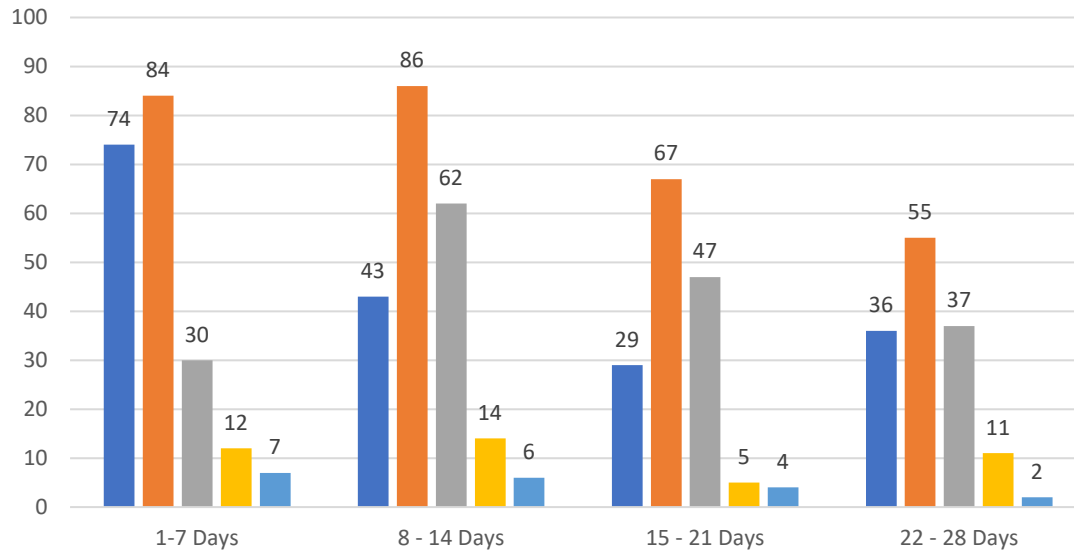


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Monday, February 08, 2021

as of: 2/9/2021



### 7 Day Sold Comparison

| Closed in last 7 days        | \$               | #         |
|------------------------------|------------------|-----------|
| Monday, February 08, 2021    | 257,000          | 2         |
| Sunday, February 07, 2021    | -                | 0         |
| Saturday, February 06, 2021  | -                | 0         |
| Friday, February 05, 2021    | 2,335,800        | 13        |
| Thursday, February 04, 2021  | 1,105,000        | 8         |
| Wednesday, February 03, 2021 | 439,000          | 3         |
| Tuesday, February 02, 2021   | 782,500          | 4         |
| <b>TOTAL</b>                 | <b>4,919,300</b> | <b>30</b> |

| Closed prior year            | \$               | #         |
|------------------------------|------------------|-----------|
| Saturday, February 08, 2020  | -                | 0         |
| Friday, February 07, 2020    | 1,478,000        | 10        |
| Thursday, February 06, 2020  | 411,000          | 2         |
| Wednesday, February 05, 2020 | 1,076,500        | 6         |
| Tuesday, February 04, 2020   | 794,400          | 5         |
| Monday, February 03, 2020    | 1,459,000        | 6         |
| Sunday, February 02, 2020    | 375,000          | 1         |
| <b>TOTAL</b>                 | <b>5,593,900</b> | <b>30</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -12% | 0%   |
| 8 - 14 Days | -65% | -81% |



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 182     | 529    |
| Pending         | 292     | 712    |
| Sold*           | 176     | 566    |
| Canceled        | 42      |        |
| Temp Off Market | 19      |        |

| Market Changes  | 2/8/2021 | % 4 Weeks Active |
|-----------------|----------|------------------|
| New Listings    | 3        | 2%               |
| Price Increase  | 1        | 0%               |
| Prices Decrease | 2        | 1%               |
| Back on Market* | 3        | 7%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

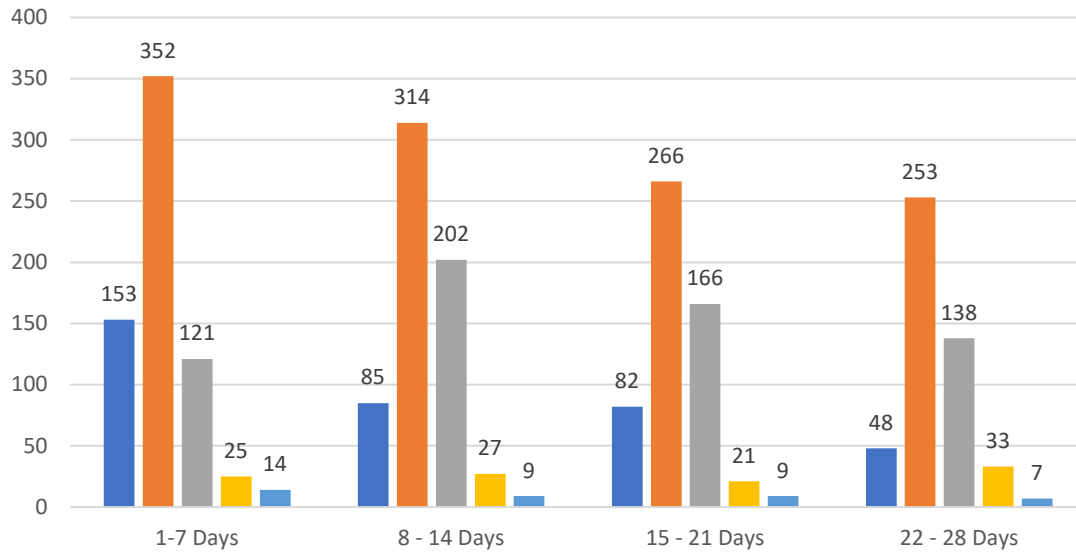


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Monday, February 08, 2021

as of: 2/9/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 368     | 1,256  |
| Pending         | 1,185   | 1,315  |
| Sold*           | 627     | 397    |
| Canceled        | 106     |        |
| Temp Off Market | 39      |        |

| Market Changes  | 2/8/2021 | % 4 Weeks Active |
|-----------------|----------|------------------|
| New Listings    | 25       | 7%               |
| Price Increase  | 16       | 1%               |
| Prices Decrease | 11       | 2%               |
| Back on Market* | 15       | 14%              |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days        | \$                | #          |
|------------------------------|-------------------|------------|
| Monday, February 08, 2021    | 10,260,000        | 16         |
| Sunday, February 07, 2021    | -                 | 0          |
| Saturday, February 06, 2021  | 59,900            | 1          |
| Friday, February 05, 2021    | 15,279,410        | 34         |
| Thursday, February 04, 2021  | 11,947,820        | 27         |
| Wednesday, February 03, 2021 | 8,687,180         | 19         |
| Tuesday, February 02, 2021   | 12,519,116        | 24         |
| <b>Total</b>                 | <b>58,753,426</b> | <b>121</b> |

| Closed prior year            | \$                | #          |
|------------------------------|-------------------|------------|
| Saturday, February 08, 2020  | 460,000           | 1          |
| Friday, February 07, 2020    | 16,632,162        | 32         |
| Thursday, February 06, 2020  | 10,055,700        | 23         |
| Wednesday, February 05, 2020 | 1,863,300         | 8          |
| Tuesday, February 04, 2020   | 4,563,900         | 13         |
| Monday, February 03, 2020    | 11,879,130        | 25         |
| Sunday, February 02, 2020    | -                 | 0          |
| <b>Total</b>                 | <b>45,454,192</b> | <b>102</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 29%  | 19%  |
| 8 - 14 Days | -51% | -40% |



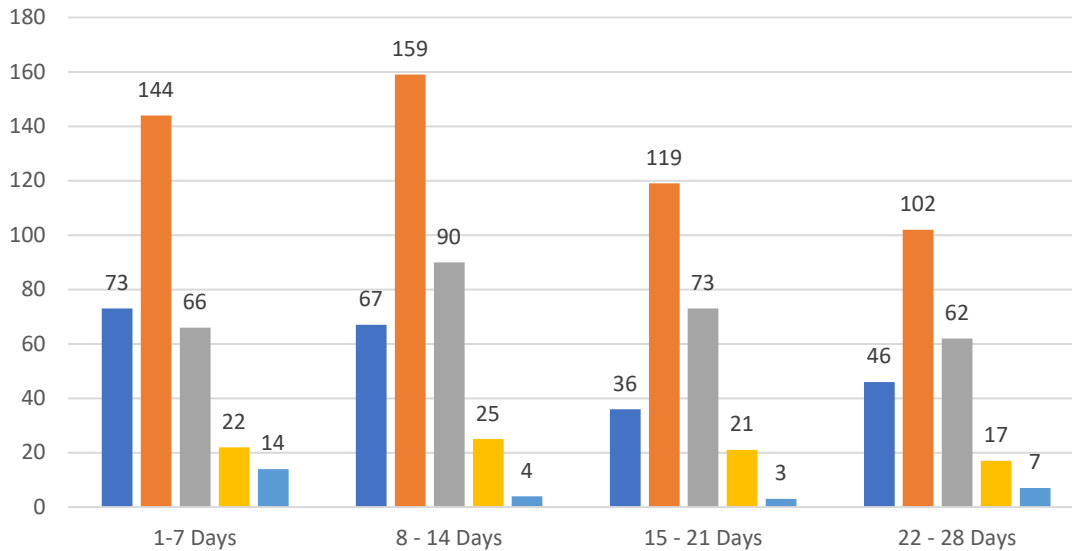


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Monday, February 08, 2021

as of: 2/9/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 222     | 0,840  |
| Pending         | 524     | 655    |
| Sold*           | 291     | 129    |
| Canceled        | 85      |        |
| Temp Off Market | 28      |        |

| Market Changes  | 2/8/2021 | % 4 Weeks Active |
|-----------------|----------|------------------|
| New Listings    | 11       | 5%               |
| Price Increase  | 1        | 0%               |
| Prices Decrease | 4        | 1%               |
| Back on Market* | 7        | 8%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days        | \$                | #         |
|------------------------------|-------------------|-----------|
| Monday, February 08, 2021    | 5,696,500         | 9         |
| Sunday, February 07, 2021    | -                 | 0         |
| Saturday, February 06, 2021  | -                 | 0         |
| Friday, February 05, 2021    | 18,539,500        | 21        |
| Thursday, February 04, 2021  | 4,396,100         | 13        |
| Wednesday, February 03, 2021 | 6,894,400         | 12        |
| Tuesday, February 02, 2021   | 3,409,900         | 11        |
| <b>TOTAL</b>                 | <b>38,936,400</b> | <b>66</b> |

| Closed prior year            | \$                | #         |
|------------------------------|-------------------|-----------|
| Saturday, February 08, 2020  | -                 | 0         |
| Friday, February 07, 2020    | 13,058,948        | 23        |
| Thursday, February 06, 2020  | 1,060,500         | 5         |
| Wednesday, February 05, 2020 | 2,471,700         | 9         |
| Tuesday, February 04, 2020   | 2,977,326         | 6         |
| Monday, February 03, 2020    | 3,082,500         | 5         |
| Sunday, February 02, 2020    | -                 | 0         |
| <b>TOTAL</b>                 | <b>22,650,974</b> | <b>48</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 72%  | 38%  |
| 8 - 14 Days | -38% | -27% |



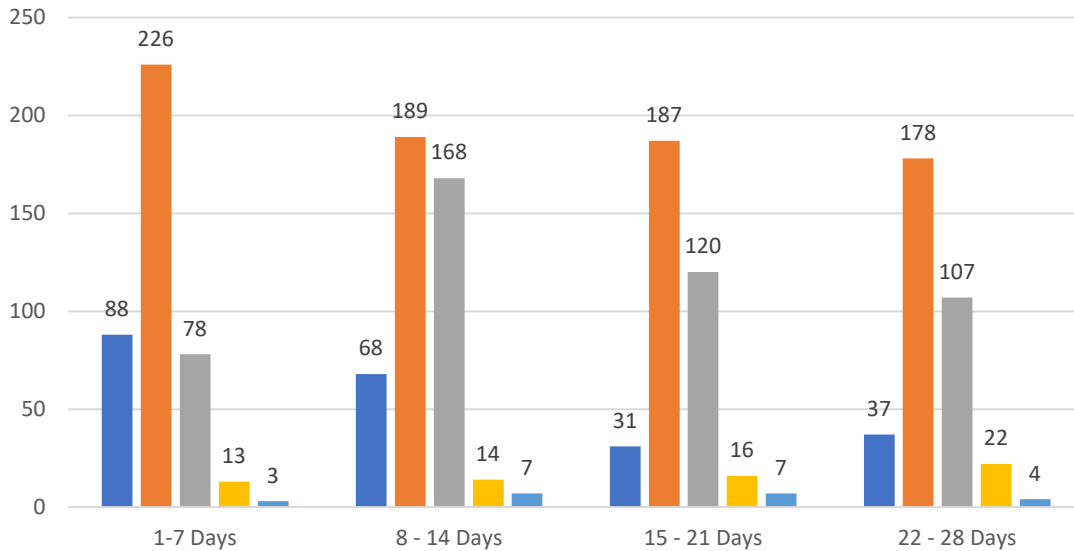


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Monday, February 08, 2021

as of: 2/9/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 224     | 0,922  |
| Pending         | 780     | 0,896  |
| Sold*           | 473     | 1,144  |
| Canceled        | 65      |        |
| Temp Off Market | 21      |        |

| Market Changes  | 2/8/2021 | % 4 Weeks Active |
|-----------------|----------|------------------|
| New Listings    | 18       | 8%               |
| Price Increase  | 10       | 1%               |
| Prices Decrease | 9        | 2%               |
| Back on Market* | 6        | 9%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days        | \$                | #         |
|------------------------------|-------------------|-----------|
| Monday, February 08, 2021    | 7,624,100         | 11        |
| Sunday, February 07, 2021    | -                 | 0         |
| Saturday, February 06, 2021  | -                 | 0         |
| Friday, February 05, 2021    | 13,628,554        | 29        |
| Thursday, February 04, 2021  | 10,100,002        | 20        |
| Wednesday, February 03, 2021 | 1,120,805         | 4         |
| Tuesday, February 02, 2021   | 7,627,977         | 14        |
| <b>TOTAL</b>                 | <b>40,101,438</b> | <b>78</b> |

| Closed prior year            | \$                | #         |
|------------------------------|-------------------|-----------|
| Saturday, February 08, 2020  | -                 | 0         |
| Friday, February 07, 2020    | 10,029,932        | 21        |
| Thursday, February 06, 2020  | 3,991,390         | 11        |
| Wednesday, February 05, 2020 | 2,238,890         | 8         |
| Tuesday, February 04, 2020   | 5,237,990         | 12        |
| Monday, February 03, 2020    | 7,131,707         | 20        |
| Sunday, February 02, 2020    | 234,590           | 1         |
| <b>TOTAL</b>                 | <b>28,864,499</b> | <b>73</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 39%  | 7%   |
| 8 - 14 Days | -58% | -54% |



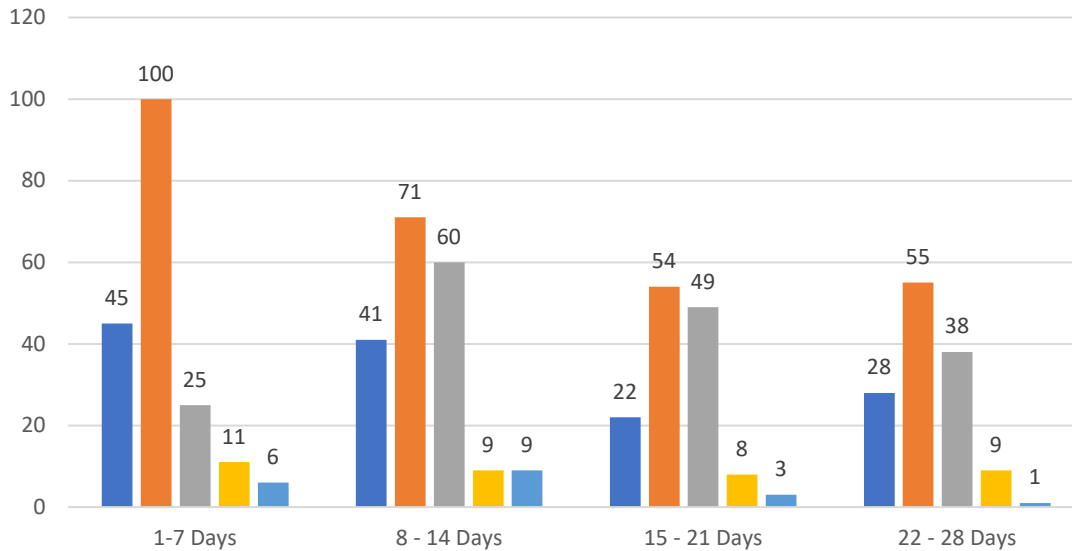


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Monday, February 08, 2021

as of: 2/9/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | DEC 20 |
| Active          | 136     | 414    |
| Pending         | 280     | 320    |
| Sold*           | 172     | 268    |
| Canceled        | 37      |        |
| Temp Off Market | 19      |        |

| Market Changes  | 2/8/2021 | % 4 Weeks Active |
|-----------------|----------|------------------|
| New Listings    | 4        | 3%               |
| Price Increase  | 0        | 0%               |
| Prices Decrease | 2        | 1%               |
| Back on Market* | 5        | 14%              |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days        | \$               | #         |
|------------------------------|------------------|-----------|
| Monday, February 08, 2021    | 1,532,000        | 3         |
| Sunday, February 07, 2021    | 325,000          | 1         |
| Saturday, February 06, 2021  | -                | 0         |
| Friday, February 05, 2021    | 2,264,603        | 9         |
| Thursday, February 04, 2021  | 1,684,000        | 7         |
| Wednesday, February 03, 2021 | 888,000          | 4         |
| Tuesday, February 02, 2021   | 218,000          | 1         |
| <b>TOTAL</b>                 | <b>6,911,603</b> | <b>25</b> |

| Closed prior year            | \$               | #         |
|------------------------------|------------------|-----------|
| Saturday, February 08, 2020  | 120,000          | 1         |
| Friday, February 07, 2020    | 2,418,000        | 12        |
| Thursday, February 06, 2020  | 637,500          | 3         |
| Wednesday, February 05, 2020 | 1,219,000        | 5         |
| Tuesday, February 04, 2020   | 587,500          | 4         |
| Monday, February 03, 2020    | 2,664,000        | 8         |
| Sunday, February 02, 2020    | -                | 0         |
| <b>TOTAL</b>                 | <b>7,646,000</b> | <b>33</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -10% | -24% |
| 8 - 14 Days | -60% | -58% |

