

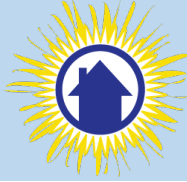


4 WEEK REAL ESTATE MARKET REPORT

Tuesday, March 09, 2021

As of: Wednesday, March 10, 2021

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Tuesday, March 09, 2021

as of: 3/10/2021

Day 1	Tuesday, March 09, 2021
Day 2	Monday, March 08, 2021
Day 3	Sunday, March 07, 2021
Day 4	Saturday, March 06, 2021
Day 5	Friday, March 05, 2021
Day 6	Thursday, March 04, 2021
Day 7	Wednesday, March 03, 2021
Day 8	Tuesday, March 02, 2021
Day 9	Monday, March 01, 2021
Day 10	Sunday, February 28, 2021
Day 11	Saturday, February 27, 2021
Day 12	Friday, February 26, 2021
Day 13	Thursday, February 25, 2021
Day 14	Wednesday, February 24, 2021
Day 15	Tuesday, February 23, 2021
Day 16	Monday, February 22, 2021
Day 17	Sunday, February 21, 2021
Day 18	Saturday, February 20, 2021
Day 19	Friday, February 19, 2021
Day 20	Thursday, February 18, 2021
Day 21	Wednesday, February 17, 2021
Day 22	Tuesday, February 16, 2021
Day 23	Monday, February 15, 2021
Day 24	Sunday, February 14, 2021
Day 25	Saturday, February 13, 2021
Day 26	Friday, February 12, 2021
Day 27	Thursday, February 11, 2021
Day 28	Wednesday, February 10, 2021

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, March 09, 2021

Day 28: Wednesday, February 10, 2021

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

JAN 21: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

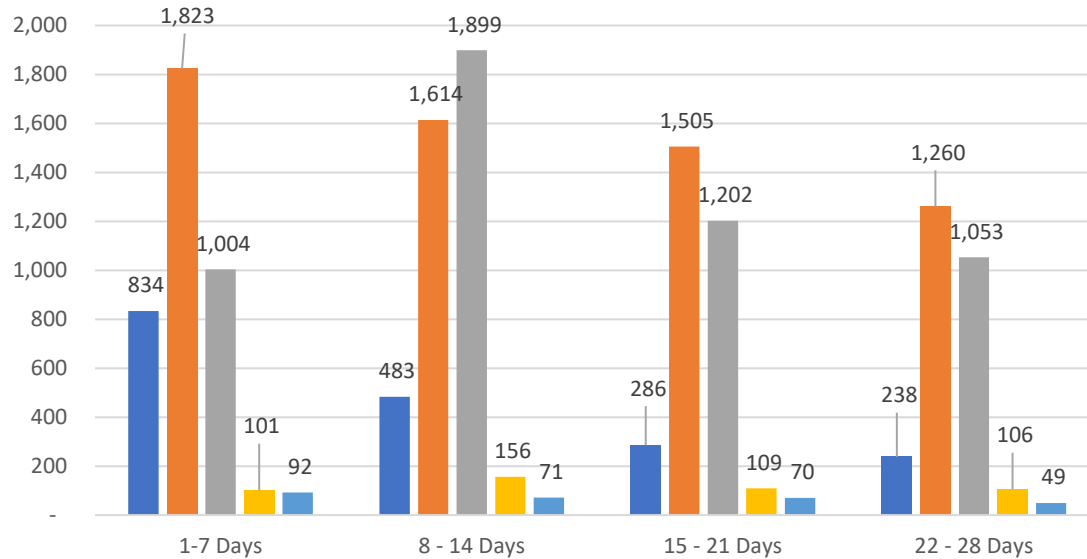


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, March 09, 2021

as of: 3/10/2021



	TOTALS	
	4 Weeks	JAN 21
Active	1,841	4,726
Pending	6,202	9,280
Sold*	5,158	4,331
Canceled	472	
Temp Off Market	282	

Market Changes	3/9/2021	% 4 Weeks Active
	New Listings	190
Price Increase	28	0%
Prices Decrease	45	1%
Back on Market*	62	13%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	34,910,300	71
Monday, March 08, 2021	69,026,660	172
Sunday, March 07, 2021	641,230	3
Saturday, March 06, 2021	1,785,990	5
Friday, March 05, 2021	189,222,007	387
Thursday, March 04, 2021	83,306,564	187
Wednesday, March 03, 2021	79,647,475	179
TOTAL	458,540,226	1004

Closed prior year	\$	#
Sunday, March 08, 2020	598,000	2
Saturday, March 07, 2020	1,918,500	8
Friday, March 06, 2020	135,487,252	384
Thursday, March 05, 2020	59,626,739	188
Wednesday, March 04, 2020	47,267,182	130
Tuesday, March 03, 2020	48,843,159	154
Monday, March 02, 2020	83,802,969	255
TOTAL	377,543,801	1121

7 Day Sold Analysis

% Changed	\$	#
Prior Year	21%	-10%
8 - 14 Days	-45%	-47%



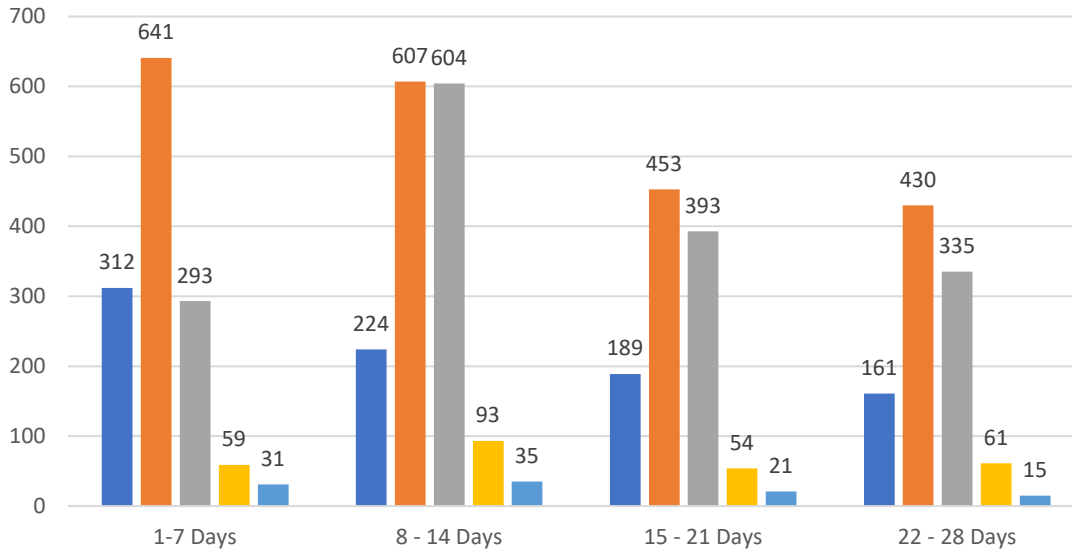


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, March 09, 2021

as of: 3/10/2021



	TOTALS	
	4 Weeks	JAN 21
Active	886	2,781
Pending	2,131	3,765
Sold*	1,625	1,506
Canceled	267	
Temp Off Market	102	

Market Changes	3/9/2021	% 4 Weeks Active
New Listings	56	6%
Price Increase	6	0%
Prices Decrease	19	1%
Back on Market*	23	9%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	9,108,226	19
Monday, March 08, 2021	14,719,195	53
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	-	0
Friday, March 05, 2021	41,512,377	122
Thursday, March 04, 2021	18,651,359	52
Wednesday, March 03, 2021	16,074,899	47
TOTAL	100,066,056	293

Closed prior year	\$	#
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	751,900	3
Friday, March 06, 2020	28,719,414	77
Thursday, March 05, 2020	13,906,000	46
Wednesday, March 04, 2020	12,746,144	46
Tuesday, March 03, 2020	8,668,400	38
Monday, March 02, 2020	17,597,100	63
TOTAL	82,388,958	273

7 Day Sold Analysis

% Changed	\$	#
Prior Year	21%	7%
8 - 14 Days	-60%	-61%



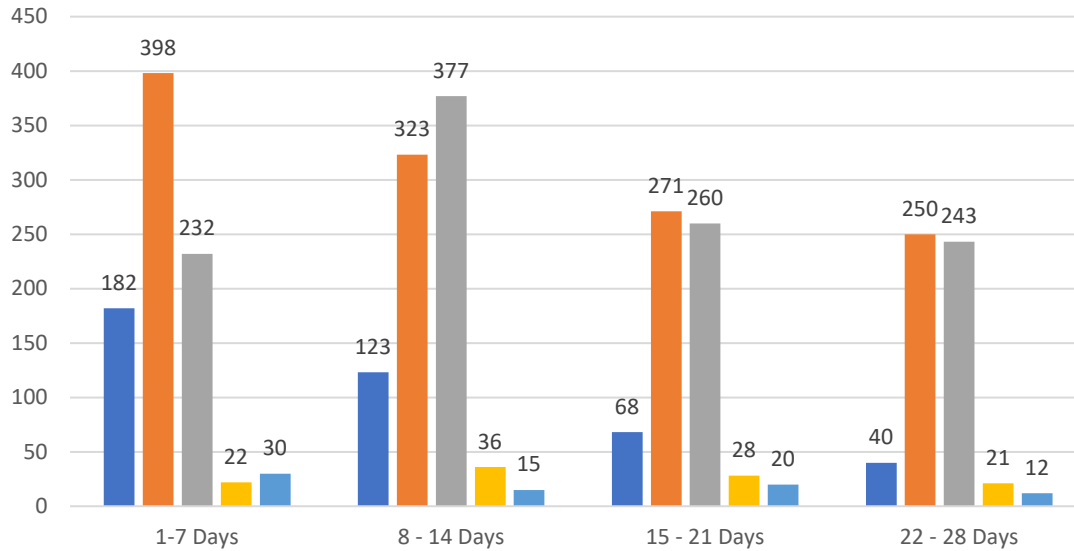


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, March 09, 2021

as of: 3/10/2021



	TOTALS	
	4 Weeks	JAN 21
Active	413	0,943
Pending	1,242	1,708
Sold*	1,112	0,987
Canceled	107	
Temp Off Market	77	

Market Changes	3/9/2021	% 4 Weeks Active
New Listings	37	9%
Price Increase	5	0%
Prices Decrease	15	1%
Back on Market*	13	12%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	6,273,650	17
Monday, March 08, 2021	16,175,675	36
Sunday, March 07, 2021	131,230	1
Saturday, March 06, 2021	-	0
Friday, March 05, 2021	49,704,221	104
Thursday, March 04, 2021	13,640,710	32
Wednesday, March 03, 2021	16,754,946	42
TOTAL	102,680,432	232

Closed prior year	\$	#
Sunday, March 08, 2020	220,000	1
Saturday, March 07, 2020	210,000	1
Friday, March 06, 2020	34,397,025	102
Thursday, March 05, 2020	11,743,000	36
Wednesday, March 04, 2020	8,284,070	25
Tuesday, March 03, 2020	10,647,460	32
Monday, March 02, 2020	20,501,150	67
TOTAL	86,002,705	264

7 Day Sold Analysis

% Changed	\$	#
Prior Year	19%	-12%
8 - 14 Days	-38%	-38%



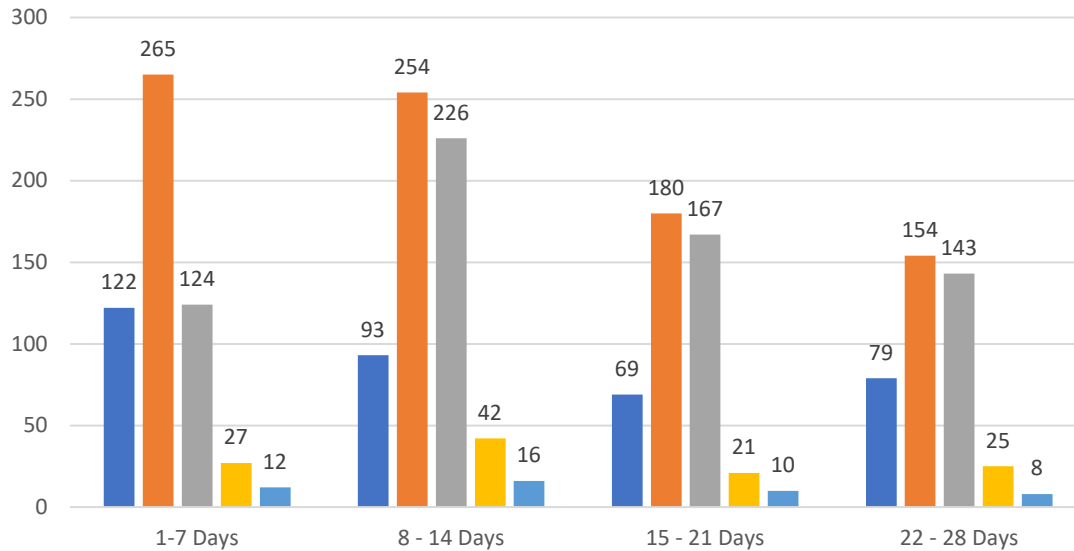


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, March 09, 2021

as of: 3/10/2021



		TOTALS	
		4 Weeks	JAN 21
Active		363	1,186
Pending		853	1,311
Sold*		660	619
Canceled		115	
Temp Off Market		46	

		*Total sales in March	
Market Changes	3/9/2021	% 4 Weeks Active	
New Listings	21	6%	
Price Increase	3	0%	
Prices Decrease	9	1%	
Back on Market*	9	8%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	3,886,400	10
Monday, March 08, 2021	4,478,195	22
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	-	0
Friday, March 05, 2021	13,539,150	49
Thursday, March 04, 2021	6,206,359	23
Wednesday, March 03, 2021	6,654,900	20
TOTAL	34,765,004	124

Closed prior year	\$	#
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	255,500	1
Friday, March 06, 2020	12,444,200	37
Thursday, March 05, 2020	4,119,900	17
Wednesday, March 04, 2020	5,861,650	19
Tuesday, March 03, 2020	4,328,000	21
Monday, March 02, 2020	6,155,900	20
TOTAL	33,165,150	115

7 Day Sold Analysis

% Changed	\$	#
Prior Year	5%	8%
8 - 14 Days	-59%	-45%



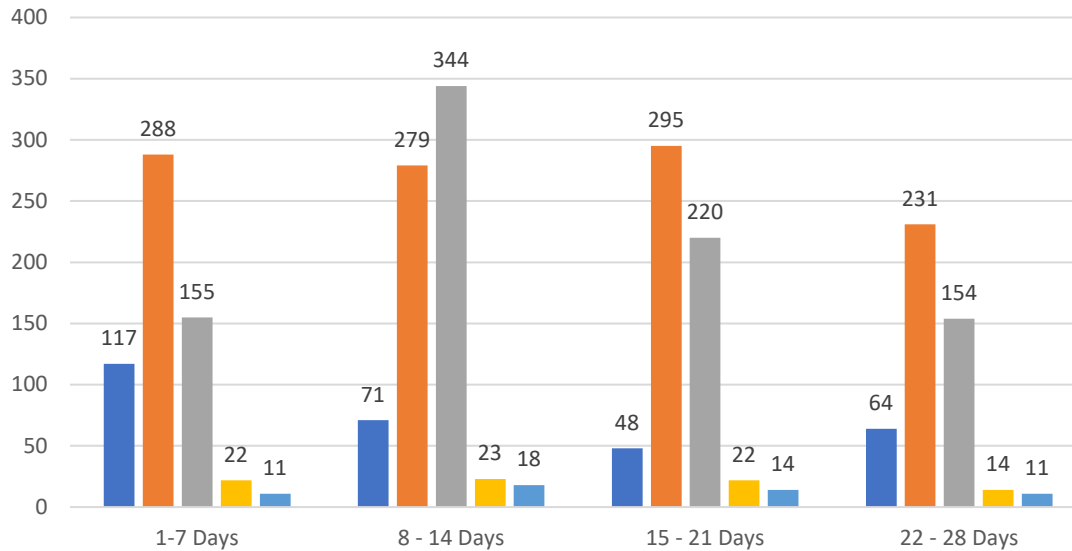


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, March 09, 2021

as of: 3/10/2021



		TOTALS	
		4 Weeks	JAN 21
Active		300	0,712
Pending		1,093	1,594
Sold*		873	0,816
Canceled		81	
Temp Off Market		54	

		*Total sales in March	
Market Changes	3/9/2021	% 4 Weeks Active	
New Listings	32	11%	
Price Increase	5	0%	
Prices Decrease	9	1%	
Back on Market*	13	16%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	3,252,900	11
Monday, March 08, 2021	8,440,182	25
Sunday, March 07, 2021	510,000	2
Saturday, March 06, 2021	-	0
Friday, March 05, 2021	18,647,578	58
Thursday, March 04, 2021	10,404,369	33
Wednesday, March 03, 2021	7,702,390	26
TOTAL	48,957,419	155

Closed prior year	\$	#
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	547,500	2
Friday, March 06, 2020	18,682,372	71
Thursday, March 05, 2020	9,074,896	39
Wednesday, March 04, 2020	8,851,896	33
Tuesday, March 03, 2020	6,926,870	31
Monday, March 02, 2020	13,102,412	50
TOTAL	57,185,946	226

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-14%	-31%
8 - 14 Days	-53%	-55%



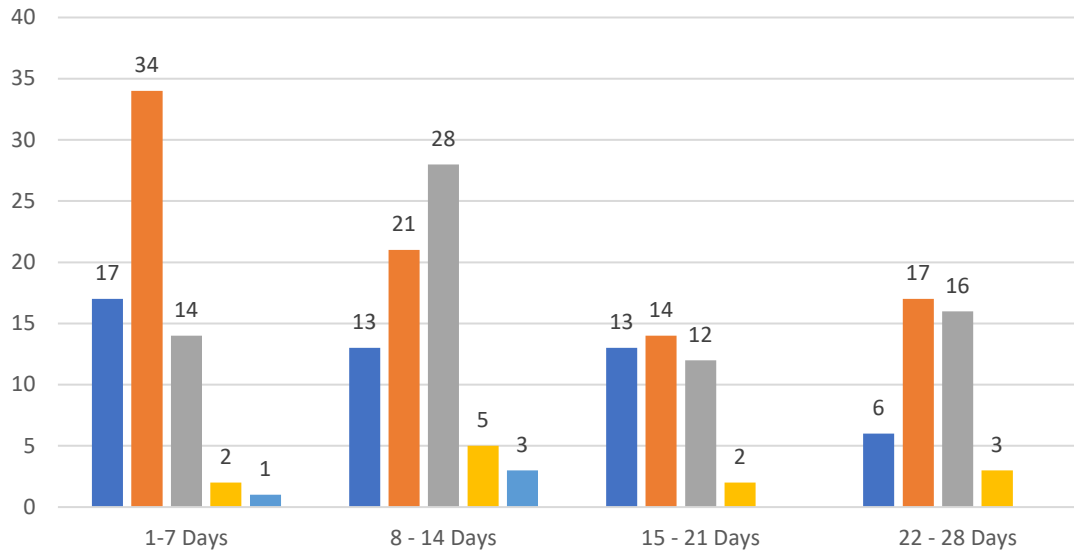


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, March 09, 2021

as of: 3/10/2021



	TOTALS	
	4 Weeks	JAN 21
Active	49	152
Pending	86	269
Sold*	70	123
Canceled	12	
Temp Off Market	4	

Market Changes	3/9/2021	% 4 Weeks Active
New Listings	4	8%
Price Increase	1	1%
Prices Decrease	1	1%
Back on Market*	1	8%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	546,000	4
Monday, March 08, 2021	67,000	1
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	-	0
Friday, March 05, 2021	883,500	6
Thursday, March 04, 2021	236,000	2
Wednesday, March 03, 2021	180,000	1
TOTAL	1,912,500	14

Closed prior year	\$	#
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	-	0
Friday, March 06, 2020	476,000	4
Thursday, March 05, 2020	325,400	4
Wednesday, March 04, 2020	56,000	1
Tuesday, March 03, 2020	-	0
Monday, March 02, 2020	195,000	3
TOTAL	1,052,400	12

7 Day Sold Analysis

% Changed	\$	#
Prior Year	82%	17%
8 - 14 Days	-41%	-50%



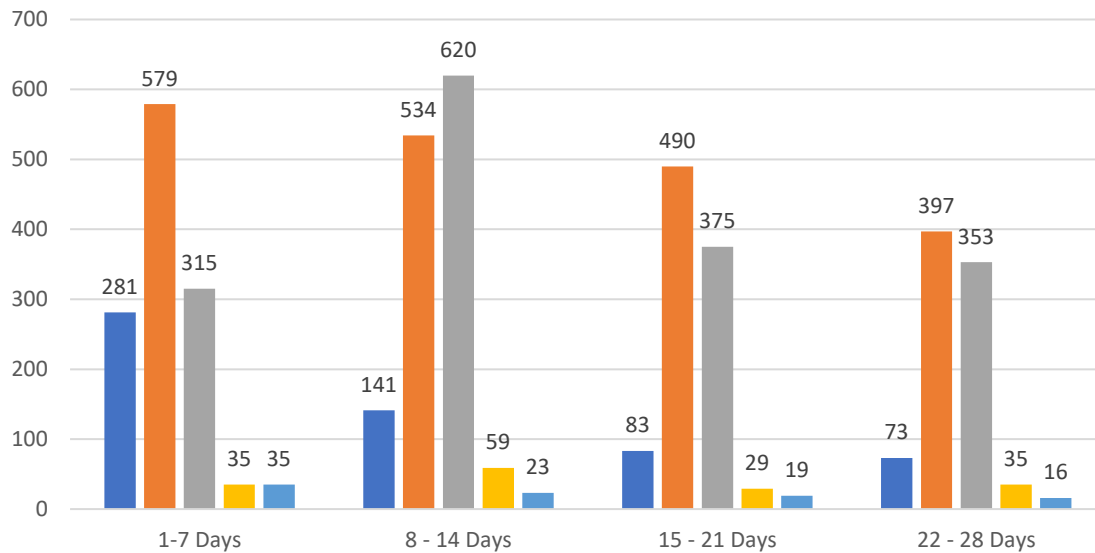


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, March 09, 2021

as of: 3/10/2021



	TOTALS	
	4 Weeks	JAN 21
Active	578	1,439
Pending	2,000	2,981
Sold*	1,663	1,449
Canceled	158	
Temp Off Market	93	

Market Changes	3/9/2021	% 4 Weeks Active
New Listings	59	10%
Price Increase	6	0%
Prices Decrease	7	0%
Back on Market*	16	10%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	7,882,050	26
Monday, March 08, 2021	21,850,524	63
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	395,000	1
Friday, March 05, 2021	54,490,481	116
Thursday, March 04, 2021	22,416,736	55
Wednesday, March 03, 2021	20,694,159	54
Total	127,728,950	315

Closed prior year	\$	#
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	351,000	2
Friday, March 06, 2020	40,703,269	119
Thursday, March 05, 2020	18,285,657	60
Wednesday, March 04, 2020	11,777,611	36
Tuesday, March 03, 2020	15,916,334	49
Monday, March 02, 2020	22,297,370	71
Total	109,331,241	337

7 Day Sold Analysis

% Changed	\$	#
Prior Year	17%	-7%
8 - 14 Days	-47%	-49%



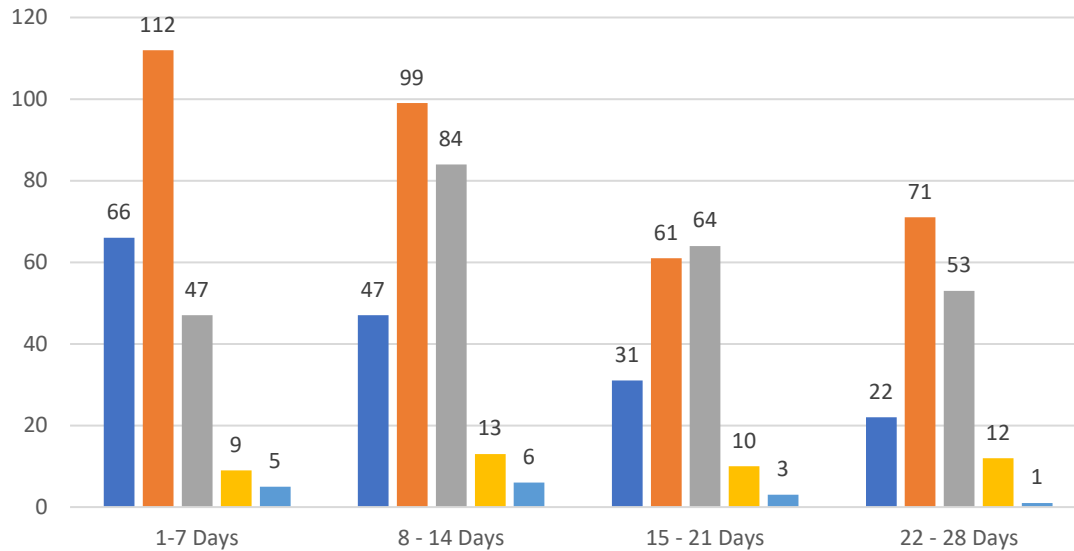


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, March 09, 2021

as of: 3/10/2021



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	2,944,826	2
Monday, March 08, 2021	2,182,500	10
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	-	0
Friday, March 05, 2021	5,629,528	17
Thursday, March 04, 2021	2,274,500	11
Wednesday, March 03, 2021	1,818,100	7
TOTAL	14,849,454	47

Closed prior year	\$	#
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	-	0
Friday, March 06, 2020	2,532,500	10
Thursday, March 05, 2020	1,977,400	8
Wednesday, March 04, 2020	1,128,050	8
Tuesday, March 03, 2020	499,000	3
Monday, March 02, 2020	1,114,700	8
TOTAL	7,251,650	37

	TOTALS	
	4 Weeks	JAN 21
Active	166	440
Pending	343	871
Sold*	248	416
Canceled	44	
Temp Off Market	15	

Market Changes	3/9/2021	% 4 Weeks Active
New Listings	9	5%
Price Increase	0	0%
Prices Decrease	0	0%
Back on Market*	5	11%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	105%	27%
8 - 14 Days	-47%	-79%



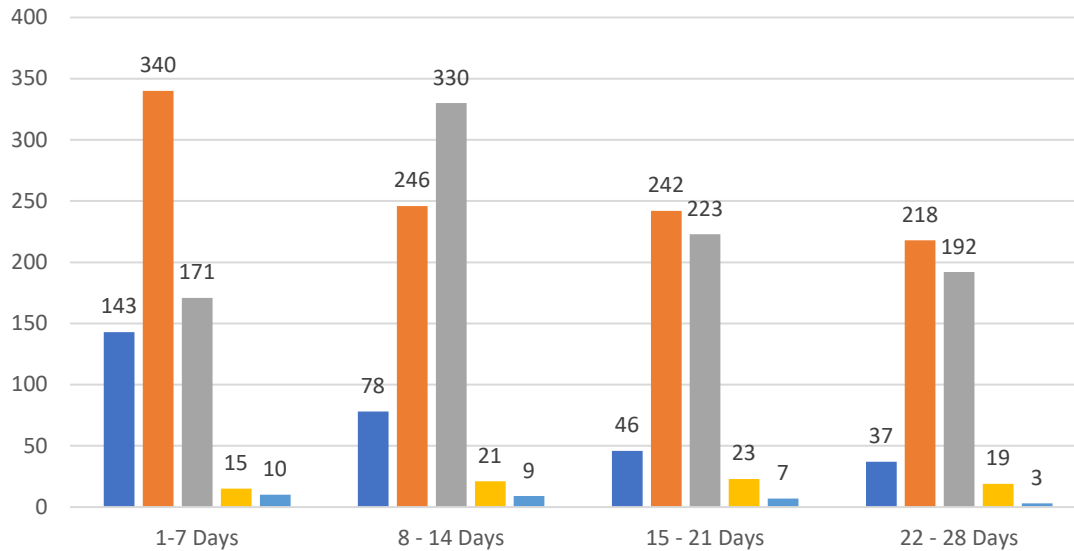


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, March 09, 2021

as of: 3/10/2021



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	15,869,700	13
Monday, March 08, 2021	11,644,661	27
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	665,990	3
Friday, March 05, 2021	44,891,442	65
Thursday, March 04, 2021	18,782,385	34
Wednesday, March 03, 2021	21,192,190	29
TOTAL	113,046,368	171

Closed prior year	\$	#
Sunday, March 08, 2020	378,000	1
Saturday, March 07, 2020	425,000	1
Friday, March 06, 2020	28,876,514	60
Thursday, March 05, 2020	13,496,655	30
Wednesday, March 04, 2020	8,249,990	18
Tuesday, March 03, 2020	10,271,410	24
Monday, March 02, 2020	17,919,090	41
TOTAL	79,616,659	175



	TOTALS	
	4 Weeks	JAN 21
Active	304	0,977
Pending	1,046	1,807
Sold*	916	329
Canceled	78	
Temp Off Market	29	

Market Changes	3/9/2021	% 4 Weeks Active
New Listings	28	9%
Price Increase	7	1%
Prices Decrease	8	1%
Back on Market*	10	13%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	42%	-2%
8 - 14 Days	-42%	-48%

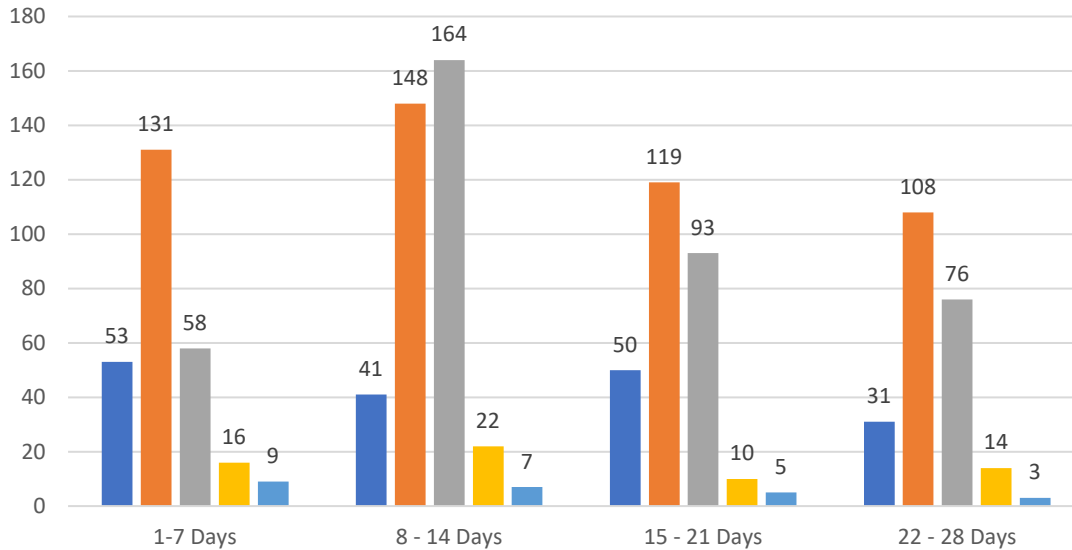


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, March 09, 2021

as of: 3/10/2021



	TOTALS	
	4 Weeks	JAN 21
Active	175	0,667
Pending	506	899
Sold*	391	123
Canceled	62	
Temp Off Market	24	

Market Changes	*Total sales in March	
	3/9/2021	% 4 Weeks Active
New Listings	15	9%
Price Increase	2	0%
Prices Decrease	7	2%
Back on Market*	5	8%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	1,325,000	1
Monday, March 08, 2021	5,277,500	12
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	-	0
Friday, March 05, 2021	15,504,000	29
Thursday, March 04, 2021	7,376,500	7
Wednesday, March 03, 2021	5,172,900	9
TOTAL	34,655,900	58

Closed prior year	\$	#
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	265,000	1
Friday, March 06, 2020	11,183,724	18
Thursday, March 05, 2020	4,975,500	7
Wednesday, March 04, 2020	3,583,394	7
Tuesday, March 03, 2020	2,784,500	9
Monday, March 02, 2020	7,394,500	23
TOTAL	30,186,618	65

7 Day Sold Analysis

% Changed	\$	#
Prior Year	15%	-11%
8 - 14 Days	-69%	-65%



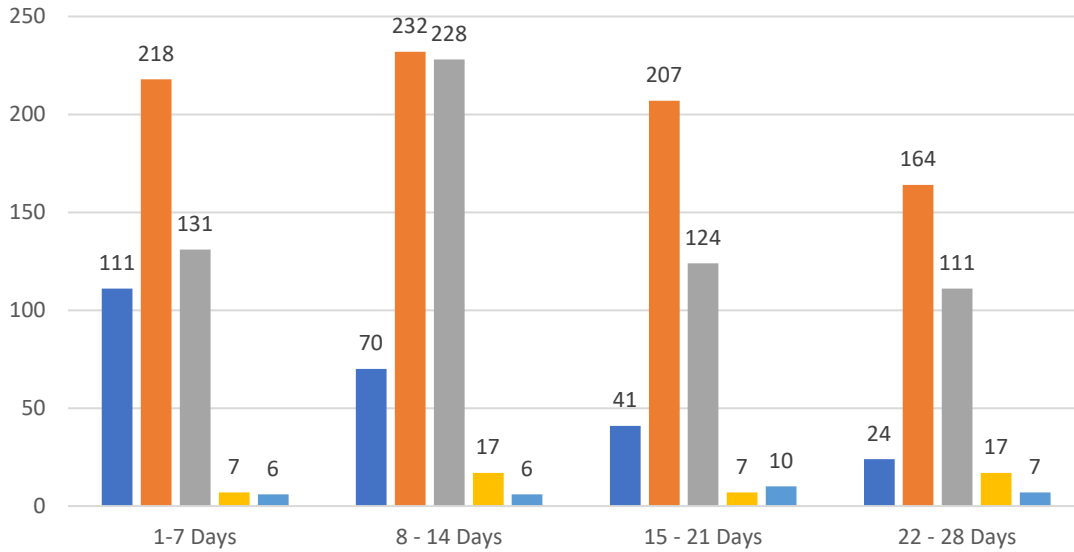


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, March 09, 2021

as of: 3/10/2021



		TOTALS	
		4 Weeks	JAN 21
Active		246	0,655
Pending		821	1,190
Sold*		594	0,750
Canceled		48	
Temp Off Market		29	

		*Total sales in March	
Market Changes	3/9/2021	% 4 Weeks Active	
New Listings	34	14%	
Price Increase	5	1%	
Prices Decrease	6	1%	
Back on Market*	10	21%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	1,632,000	4
Monday, March 08, 2021	10,915,618	21
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	725,000	1
Friday, March 05, 2021	21,488,285	44
Thursday, March 04, 2021	18,062,364	33
Wednesday, March 03, 2021	13,303,790	28
TOTAL	66,127,057	131

Closed prior year	\$	#
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	385,000	2
Friday, March 06, 2020	12,828,072	32
Thursday, March 05, 2020	7,026,531	23
Wednesday, March 04, 2020	10,103,615	18
Tuesday, March 03, 2020	5,081,085	18
Monday, March 02, 2020	9,982,947	26
TOTAL	45,407,250	119

7 Day Sold Analysis

% Changed	\$	#
Prior Year	46%	10%
8 - 14 Days	-45%	-43%



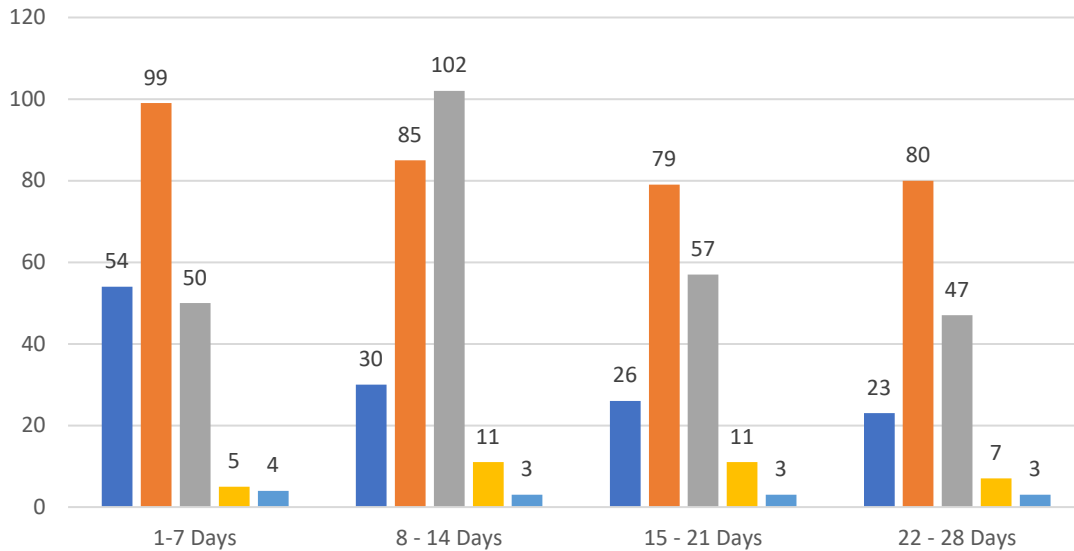


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, March 09, 2021

as of: 3/10/2021



	TOTALS	
	4 Weeks	JAN 21
Active	133	336
Pending	343	415
Sold*	256	225
Canceled	34	
Temp Off Market	13	

Market Changes	3/9/2021	% 4 Weeks Active
New Listings	7	5%
Price Increase	0	0%
Prices Decrease	2	1%
Back on Market*	3	9%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 09, 2021	406,000	2
Monday, March 08, 2021	2,714,000	8
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	-	0
Friday, March 05, 2021	5,956,199	21
Thursday, March 04, 2021	2,558,000	9
Wednesday, March 03, 2021	2,248,999	10
TOTAL	13,883,198	50

Closed prior year	\$	#
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	231,400	1
Friday, March 06, 2020	2,082,990	8
Thursday, March 05, 2020	2,507,800	10
Wednesday, March 04, 2020	2,117,050	11
Tuesday, March 03, 2020	1,056,900	5
Monday, March 02, 2020	2,737,000	9
TOTAL	10,733,140	44

7 Day Sold Analysis

% Changed	\$	#
Prior Year	29%	14%
8 - 14 Days	-42%	-51%

