

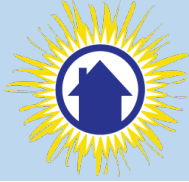


4 WEEK REAL ESTATE MARKET REPORT

Wednesday, March 10, 2021

As of: Thursday, March 11, 2021

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN Wednesday, March 10, 2021

as of: 3/11/2021

Day 1	Wednesday, March 10, 2021
Day 2	Tuesday, March 09, 2021
Day 3	Monday, March 08, 2021
Day 4	Sunday, March 07, 2021
Day 5	Saturday, March 06, 2021
Day 6	Friday, March 05, 2021
Day 7	Thursday, March 04, 2021
Day 8	Wednesday, March 03, 2021
Day 9	Tuesday, March 02, 2021
Day 10	Monday, March 01, 2021
Day 11	Sunday, February 28, 2021
Day 12	Saturday, February 27, 2021
Day 13	Friday, February 26, 2021
Day 14	Thursday, February 25, 2021
Day 15	Wednesday, February 24, 2021
Day 16	Tuesday, February 23, 2021
Day 17	Monday, February 22, 2021
Day 18	Sunday, February 21, 2021
Day 19	Saturday, February 20, 2021
Day 20	Friday, February 19, 2021
Day 21	Thursday, February 18, 2021
Day 22	Wednesday, February 17, 2021
Day 23	Tuesday, February 16, 2021
Day 24	Monday, February 15, 2021
Day 25	Sunday, February 14, 2021
Day 26	Saturday, February 13, 2021
Day 27	Friday, February 12, 2021
Day 28	Thursday, February 11, 2021

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Wednesday, March 10, 2021

Day 28: Thursday, February 11, 2021

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

JAN 21: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

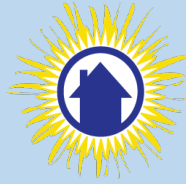
Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

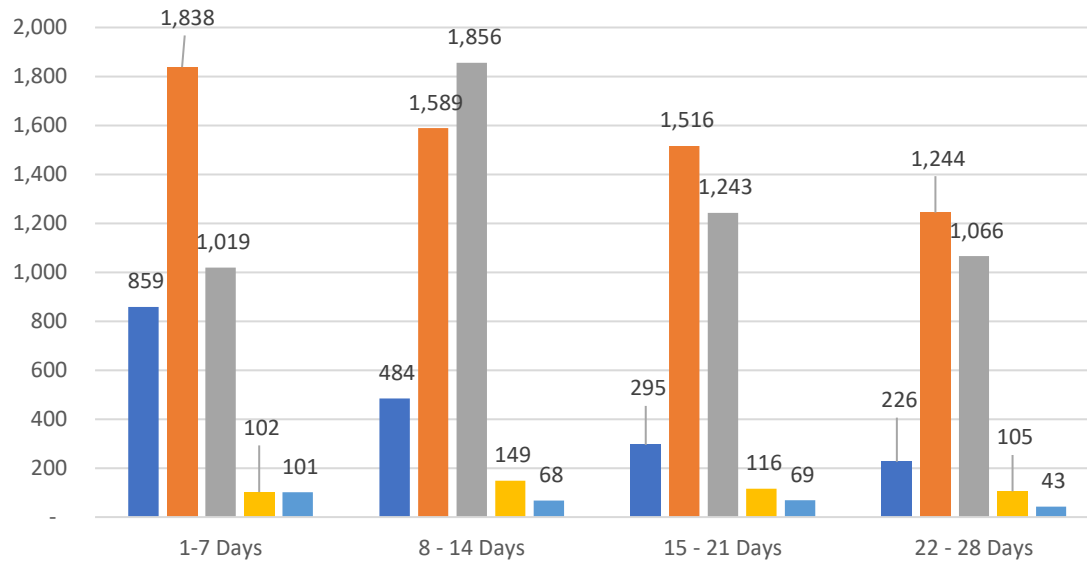


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Wednesday, March 10, 2021

as of: 3/11/2021



	TOTALS	
	4 Weeks	JAN 21
Active	1,864	4,726
Pending	6,187	9,280
Sold*	5,184	4,331
Canceled	472	
Temp Off Market	281	

Market Changes	3/10/2021	% 4 Weeks Active
New Listings	203	11%
Price Increase	27	0%
Prices Decrease	52	1%
Back on Market*	73	15%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

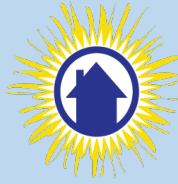
Closed in last 7 days	\$	#
Wednesday, March 10, 2021	35,781,047	90
Tuesday, March 09, 2021	55,998,933	119
Monday, March 08, 2021	88,834,940	217
Sunday, March 07, 2021	906,230	4
Saturday, March 06, 2021	4,800,890	13
Friday, March 05, 2021	189,788,046	388
Thursday, March 04, 2021	83,744,979	188
TOTAL	459,855,065	1019

Closed prior year	\$	#
Monday, March 09, 2020	68,251,184	187
Sunday, March 08, 2020	598,000	2
Saturday, March 07, 2020	1,918,500	8
Friday, March 06, 2020	135,487,252	384
Thursday, March 05, 2020	59,626,739	188
Wednesday, March 04, 2020	47,267,182	130
Tuesday, March 03, 2020	48,843,159	154
TOTAL	361,992,016	1053

7 Day Sold Analysis

% Changed	\$	#
Prior Year	27%	-3%
8 - 14 Days	-44%	-45%



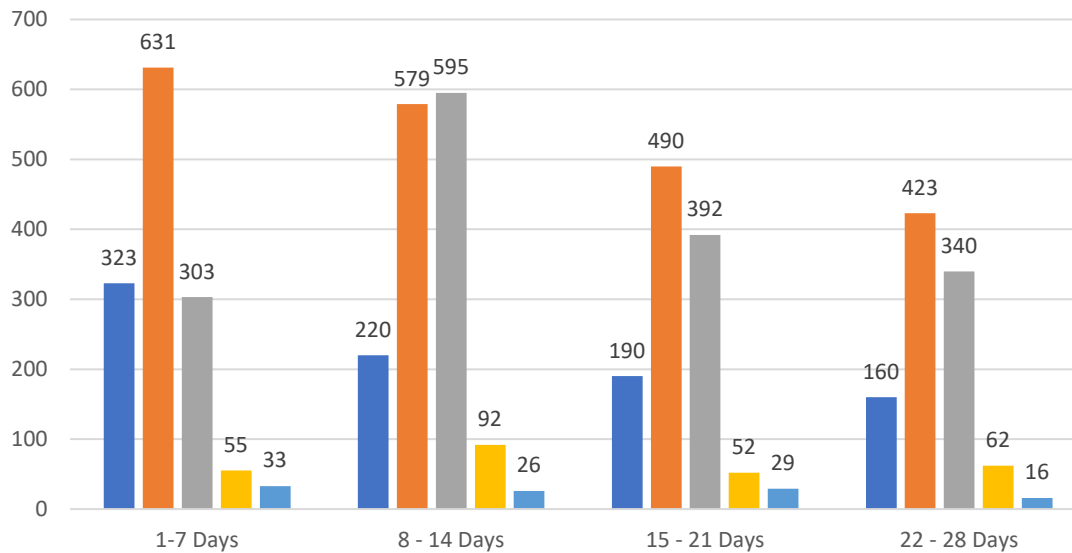


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Wednesday, March 10, 2021

as of: 3/11/2021



		TOTALS	
		4 Weeks	JAN 21
Active		893	2,781
Pending		2,123	3,765
Sold*		1,630	1,506
Canceled		261	
Temp Off Market		104	

		*Total sales in March	
Market Changes	3/10/2021	% 4 Weeks Active	
New Listings	61	7%	
Price Increase	3	0%	
Prices Decrease	20	1%	
Back on Market*	22	8%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

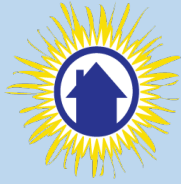
Closed in last 7 days	\$	#
Wednesday, March 10, 2021	10,421,799	30
Tuesday, March 09, 2021	13,721,626	35
Monday, March 08, 2021	28,609,799	62
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	477,000	2
Friday, March 05, 2021	41,512,377	122
Thursday, March 04, 2021	18,651,359	52
TOTAL	113,393,960	303

Closed prior year	\$	#
Monday, March 09, 2020	13,457,420	46
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	751,900	3
Friday, March 06, 2020	28,719,414	77
Thursday, March 05, 2020	13,906,000	46
Wednesday, March 04, 2020	12,746,144	46
Tuesday, March 03, 2020	8,668,400	38
TOTAL	78,249,278	256

7 Day Sold Analysis

% Changed	\$	#
Prior Year	45%	18%
8 - 14 Days	-54%	-59%



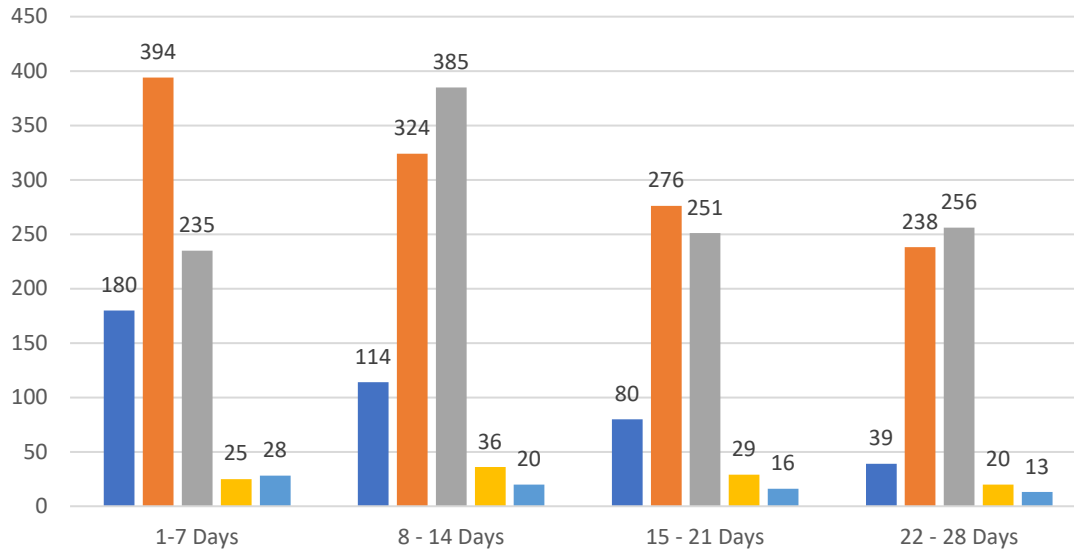


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Wednesday, March 10, 2021

as of: 3/11/2021



TOTALS		
	4 Weeks	JAN 21
Active	413	0,943
Pending	1,232	1,708
Sold*	1,127	0,987
Canceled	110	
Temp Off Market	77	

*Total sales in March		
Market Changes	3/10/2021	% 4 Weeks Active
New Listings	45	11%
Price Increase	2	0%
Prices Decrease	15	1%
Back on Market*	19	17%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

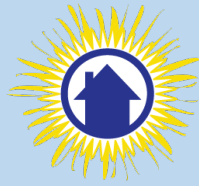
Closed in last 7 days	\$	#
Wednesday, March 10, 2021	9,563,600	25
Tuesday, March 09, 2021	9,625,150	24
Monday, March 08, 2021	19,074,050	46
Sunday, March 07, 2021	396,230	2
Saturday, March 06, 2021	408,000	2
Friday, March 05, 2021	49,704,221	104
Thursday, March 04, 2021	13,640,710	32
TOTAL	102,411,961	235

Closed prior year	\$	#
Monday, March 09, 2020	19,173,583	50
Sunday, March 08, 2020	220,000	1
Saturday, March 07, 2020	210,000	1
Friday, March 06, 2020	34,397,025	102
Thursday, March 05, 2020	11,743,000	36
Wednesday, March 04, 2020	8,284,070	25
Tuesday, March 03, 2020	10,647,460	32
TOTAL	84,675,138	247

7 Day Sold Analysis

% Changed	\$	#
Prior Year	21%	-5%
8 - 14 Days	-39%	-39%



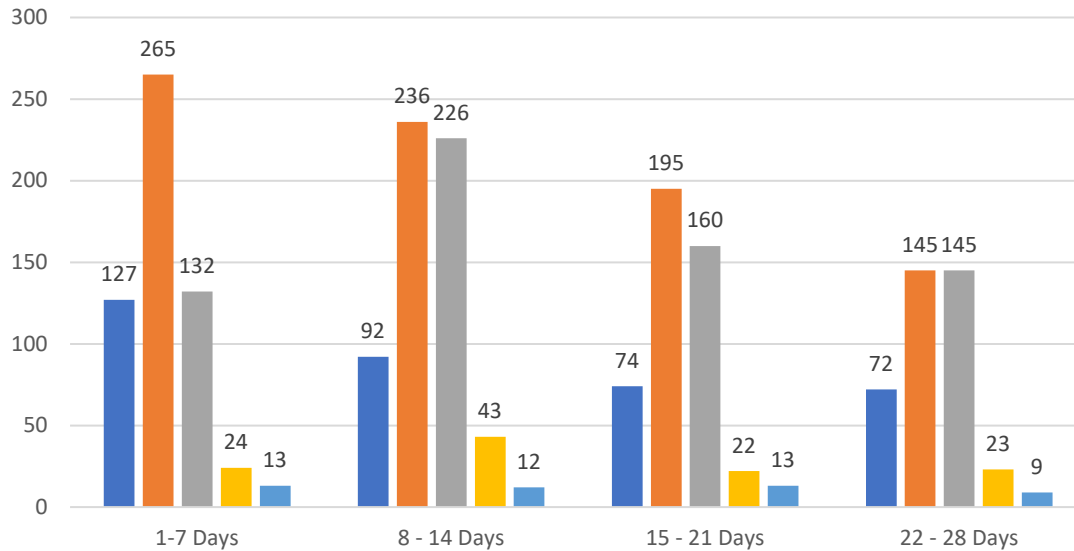


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Wednesday, March 10, 2021

as of: 3/11/2021



7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, March 10, 2021	5,850,399	16
Tuesday, March 09, 2021	5,452,900	18
Monday, March 08, 2021	4,889,195	26
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	-	0
Friday, March 05, 2021	13,539,150	49
Thursday, March 04, 2021	6,206,359	23
TOTAL	35,938,003	132

Closed prior year	\$	#
Monday, March 09, 2020	5,203,000	20
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	255,500	1
Friday, March 06, 2020	12,444,200	37
Thursday, March 05, 2020	4,119,900	17
Wednesday, March 04, 2020	5,861,650	19
Tuesday, March 03, 2020	4,328,000	21
TOTAL	32,212,250	115

	TOTALS	
	4 Weeks	JAN 21
Active	365	1,186
Pending	841	1,311
Sold*	663	619
Canceled	112	
Temp Off Market	47	

Active
Pending
Sold*
Canceled
Temp Off Market



*Total sales in March

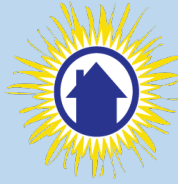
Market Changes	3/10/2021	% 4 Weeks Active
New Listings	25	7%
Price Increase	1	0%
Prices Decrease	9	1%
Back on Market*	8	7%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	12%	15%
8 - 14 Days	-58%	-42%



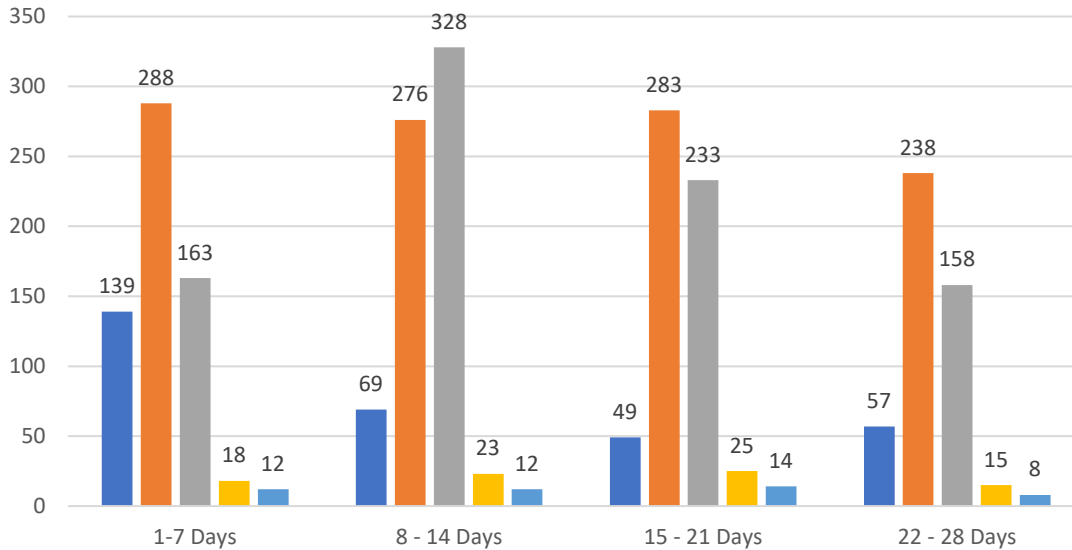


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Wednesday, March 10, 2021

as of: 3/11/2021



		TOTALS	
		4 Weeks	JAN 21
Active		314	0,712
Pending		1,085	1,594
Sold*		882	0,816
Canceled		81	
Temp Off Market		46	

		*Total sales in March	
Market Changes	3/10/2021	% 4 Weeks Active	
New Listings	39	12%	
Price Increase	8	1%	
Prices Decrease	9	1%	
Back on Market*	11	14%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

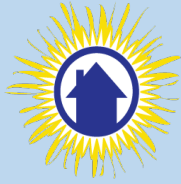
Closed in last 7 days	\$	#
Wednesday, March 10, 2021	5,054,640	17
Tuesday, March 09, 2021	5,427,400	19
Monday, March 08, 2021	10,656,437	32
Sunday, March 07, 2021	510,000	2
Saturday, March 06, 2021	369,900	2
Friday, March 05, 2021	18,647,578	58
Thursday, March 04, 2021	10,404,369	33
TOTAL	51,070,324	163

Closed prior year	\$	#
Monday, March 09, 2020	8,098,184	33
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	547,500	2
Friday, March 06, 2020	18,682,372	71
Thursday, March 05, 2020	9,074,896	39
Wednesday, March 04, 2020	8,851,896	33
Tuesday, March 03, 2020	6,926,870	31
TOTAL	52,181,718	209

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-2%	-22%
8 - 14 Days	-49%	-50%



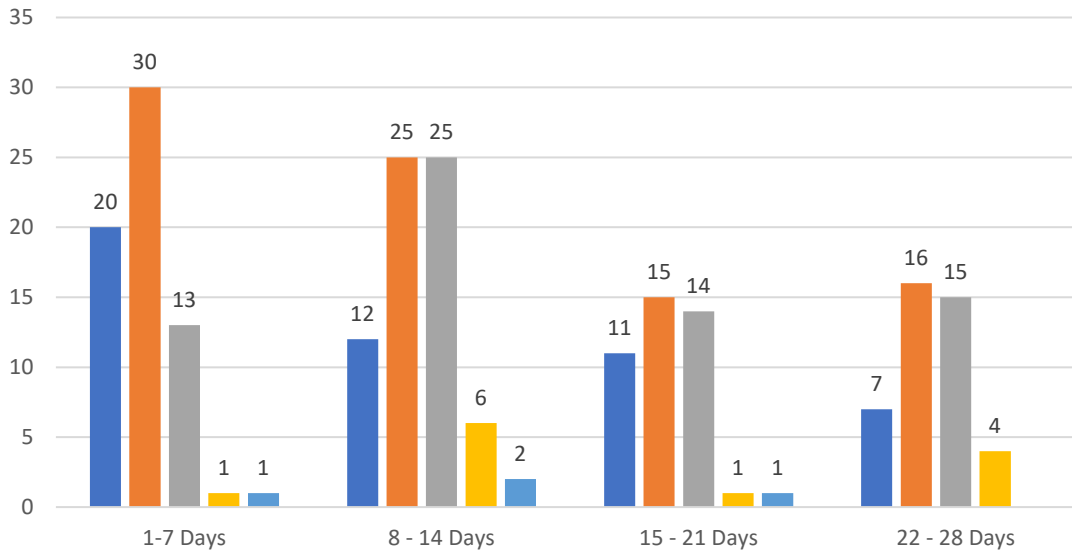


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Wednesday, March 10, 2021

as of: 3/11/2021



	TOTALS	
	4 Weeks	JAN 21
Active	50	152
Pending	86	269
Sold*	67	123
Canceled	12	
Temp Off Market	4	

Market Changes	3/10/2021	% 4 Weeks Active
New Listings	2	4%
Price Increase	0	0%
Prices Decrease	2	3%
Back on Market*	1	8%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

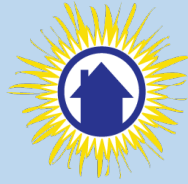
Closed in last 7 days	\$	#
Wednesday, March 10, 2021	-	0
Tuesday, March 09, 2021	546,000	4
Monday, March 08, 2021	67,000	1
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	-	0
Friday, March 05, 2021	883,500	6
Thursday, March 04, 2021	236,000	2
Total	1,732,500	13

Closed prior year	\$	#
Monday, March 09, 2020	495,000	5
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	-	0
Friday, March 06, 2020	476,000	4
Thursday, March 05, 2020	325,400	4
Wednesday, March 04, 2020	56,000	1
Tuesday, March 03, 2020	-	0
Total	1,352,400	14

7 Day Sold Analysis

% Changed	\$	#
Prior Year	28%	-7%
8 - 14 Days	-44%	-48%



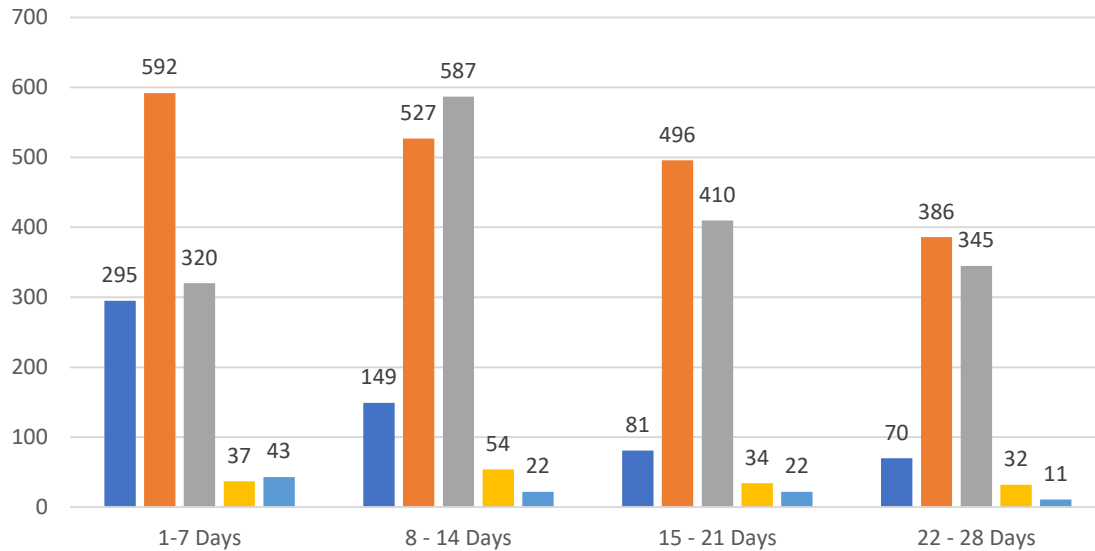


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Wednesday, March 10, 2021

as of: 3/11/2021



TOTALS		
	4 Weeks	JAN 21
Active	595	1,439
Pending	2,001	2,981
Sold*	1,662	1,449
Canceled	157	
Temp Off Market	98	

Market Changes	3/10/2021	% 4 Weeks Active
New Listings	72	12%
Price Increase	7	0%
Prices Decrease	16	1%
Back on Market*	19	12%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

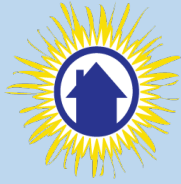
Closed in last 7 days	\$	#
Wednesday, March 10, 2021	9,132,907	23
Tuesday, March 09, 2021	14,009,355	45
Monday, March 08, 2021	27,626,874	79
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	690,000	2
Friday, March 05, 2021	54,490,481	116
Thursday, March 04, 2021	22,416,736	55
Total	128,366,353	320

Closed prior year	\$	#
Monday, March 09, 2020	16,693,442	50
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	351,000	2
Friday, March 06, 2020	40,703,269	119
Thursday, March 05, 2020	18,285,657	60
Wednesday, March 04, 2020	11,777,611	36
Tuesday, March 03, 2020	15,916,334	49
Total	103,727,313	316

7 Day Sold Analysis

% Changed	\$	#
Prior Year	24%	1%
8 - 14 Days	-45%	-45%



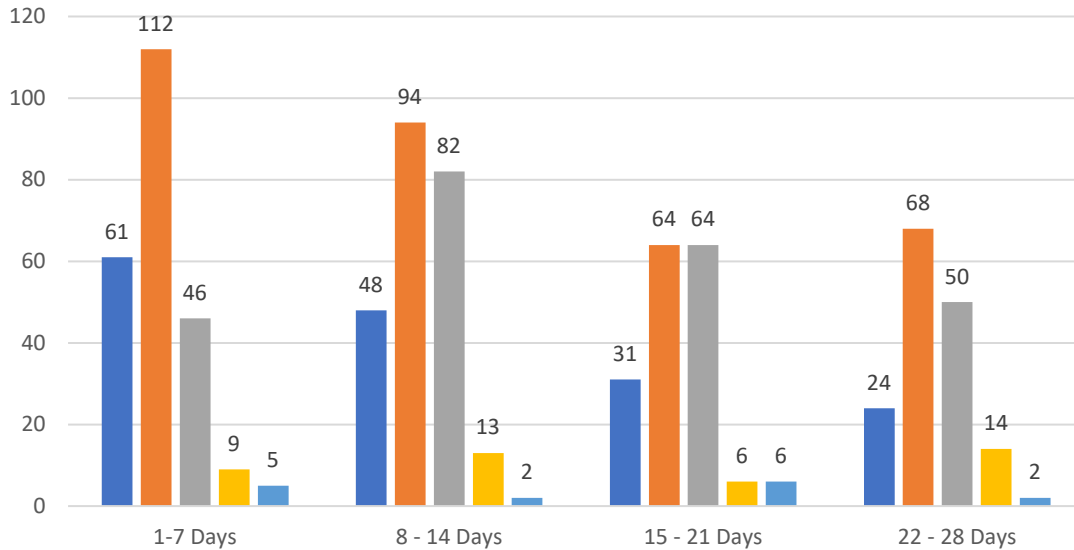


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Wednesday, March 10, 2021

as of: 3/11/2021



7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, March 10, 2021	155,000	1
Tuesday, March 09, 2021	3,746,726	6
Monday, March 08, 2021	2,182,500	10
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	260,000	1
Friday, March 05, 2021	5,629,528	17
Thursday, March 04, 2021	2,274,500	11
TOTAL	14,248,254	46

Closed prior year	\$	#
Monday, March 09, 2020	443,000	3
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	-	0
Friday, March 06, 2020	2,532,500	10
Thursday, March 05, 2020	1,977,400	8
Wednesday, March 04, 2020	1,128,050	8
Tuesday, March 03, 2020	499,000	3
TOTAL	6,579,950	32

	TOTALS	
	4 Weeks	JAN 21
Active	164	440
Pending	338	871
Sold*	242	416
Canceled	42	
Temp Off Market	15	

Active
Pending
Sold*
Canceled
Temp Off Market



*Total sales in March

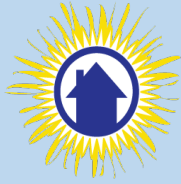
Market Changes	3/10/2021	% 4 Weeks Active
New Listings	4	2%
Price Increase	2	1%
Prices Decrease	0	0%
Back on Market*	8	19%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	117%	44%
8 - 14 Days	-50%	-80%



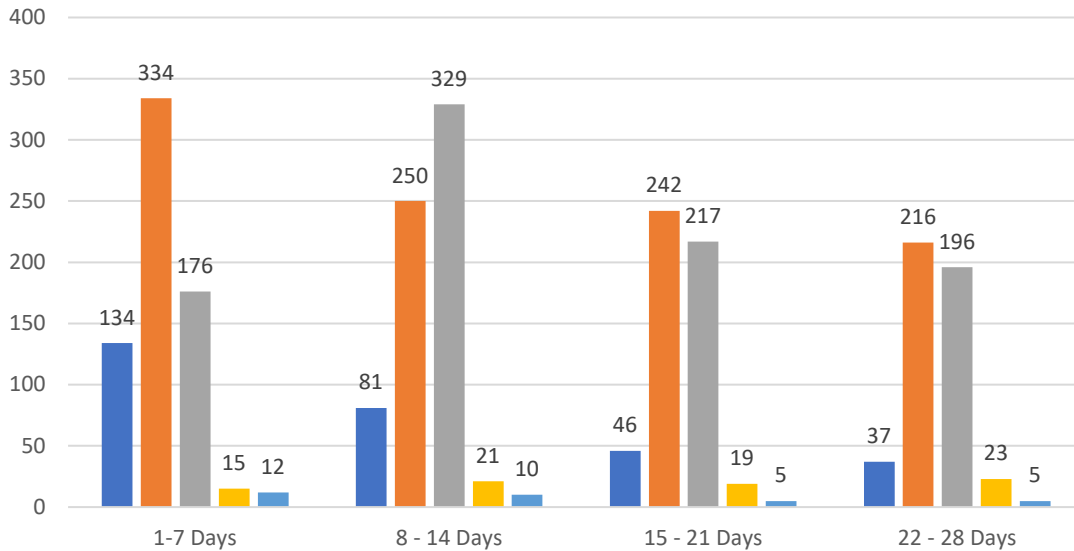


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Wednesday, March 10, 2021

as of: 3/11/2021



TOTALS		
	4 Weeks	JAN 21
Active	298	0,977
Pending	1,042	1,807
Sold*	918	329
Canceled	78	
Temp Off Market	32	

*Total sales in March		
Market Changes	3/10/2021	% 4 Weeks Active
New Listings	26	9%
Price Increase	6	1%
Prices Decrease	9	1%
Back on Market*	15	19%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

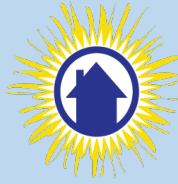
Closed in last 7 days	\$	#
Wednesday, March 10, 2021	8,954,900	17
Tuesday, March 09, 2021	18,369,000	18
Monday, March 08, 2021	18,272,961	35
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	2,607,990	6
Friday, March 05, 2021	44,891,442	65
Thursday, March 04, 2021	19,220,800	35
TOTAL	112,317,093	176

Closed prior year	\$	#
Monday, March 09, 2020	12,381,286	28
Sunday, March 08, 2020	378,000	1
Saturday, March 07, 2020	425,000	1
Friday, March 06, 2020	28,876,514	60
Thursday, March 05, 2020	13,496,655	30
Wednesday, March 04, 2020	8,249,990	18
Tuesday, March 03, 2020	10,271,410	24
TOTAL	74,078,855	162

7 Day Sold Analysis

% Changed	\$	#
Prior Year	52%	9%
8 - 14 Days	-44%	-47%



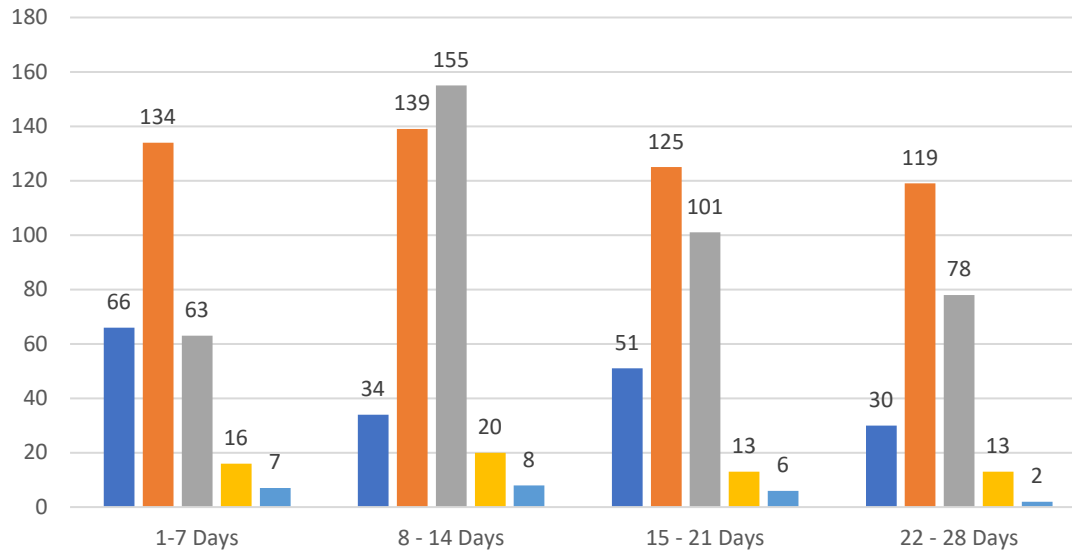


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Wednesday, March 10, 2021

as of: 3/11/2021



TOTALS		
	4 Weeks	JAN 21
Active	181	0,667
Pending	517	899
Sold*	397	123
Canceled	62	
Temp Off Market	23	

*Total sales in March		
Market Changes	3/10/2021	% 4 Weeks Active
New Listings	25	14%
Price Increase	0	0%
Prices Decrease	7	2%
Back on Market*	3	5%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

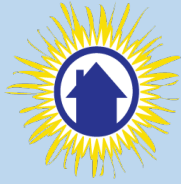
Closed in last 7 days	\$	#
Wednesday, March 10, 2021	3,111,500	8
Tuesday, March 09, 2021	2,700,000	3
Monday, March 08, 2021	18,702,604	16
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	-	0
Friday, March 05, 2021	15,504,000	29
Thursday, March 04, 2021	7,376,500	7
Total	47,394,604	63

Closed prior year	\$	#
Monday, March 09, 2020	5,200,920	11
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	265,000	1
Friday, March 06, 2020	11,183,724	18
Thursday, March 05, 2020	4,975,500	7
Wednesday, March 04, 2020	3,583,394	7
Tuesday, March 03, 2020	2,784,500	9
Total	27,993,038	53

7 Day Sold Analysis

% Changed	\$	#
Prior Year	69%	19%
8 - 14 Days	-56%	-59%



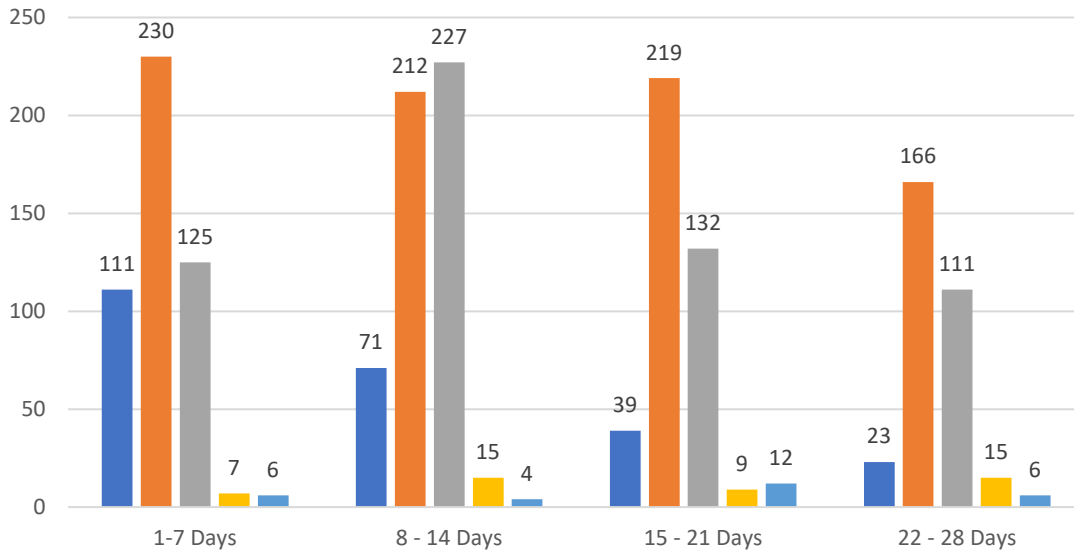


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Wednesday, March 10, 2021

as of: 3/11/2021



		TOTALS	
		4 Weeks	JAN 21
Active		244	0,655
Pending		827	1,190
Sold*		595	0,750
Canceled		46	
Temp Off Market		28	

Market Changes		3/10/2021	% 4 Weeks Active
New Listings		21	9%
Price Increase		4	0%
Prices Decrease		3	1%
Back on Market*		9	20%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

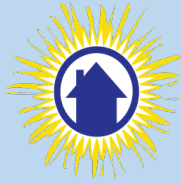
Closed in last 7 days	\$	#
Wednesday, March 10, 2021	3,075,000	8
Tuesday, March 09, 2021	8,568,028	13
Monday, March 08, 2021	13,204,618	25
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	725,000	1
Friday, March 05, 2021	22,054,324	45
Thursday, March 04, 2021	18,062,364	33
TOTAL	65,689,334	125

Closed prior year	\$	#
Monday, March 09, 2020	11,904,689	26
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	385,000	2
Friday, March 06, 2020	12,828,072	32
Thursday, March 05, 2020	7,026,531	23
Wednesday, March 04, 2020	10,103,615	18
Tuesday, March 03, 2020	5,081,085	18
TOTAL	47,328,992	119

7 Day Sold Analysis

% Changed	\$	#
Prior Year	39%	5%
8 - 14 Days	-43%	-45%



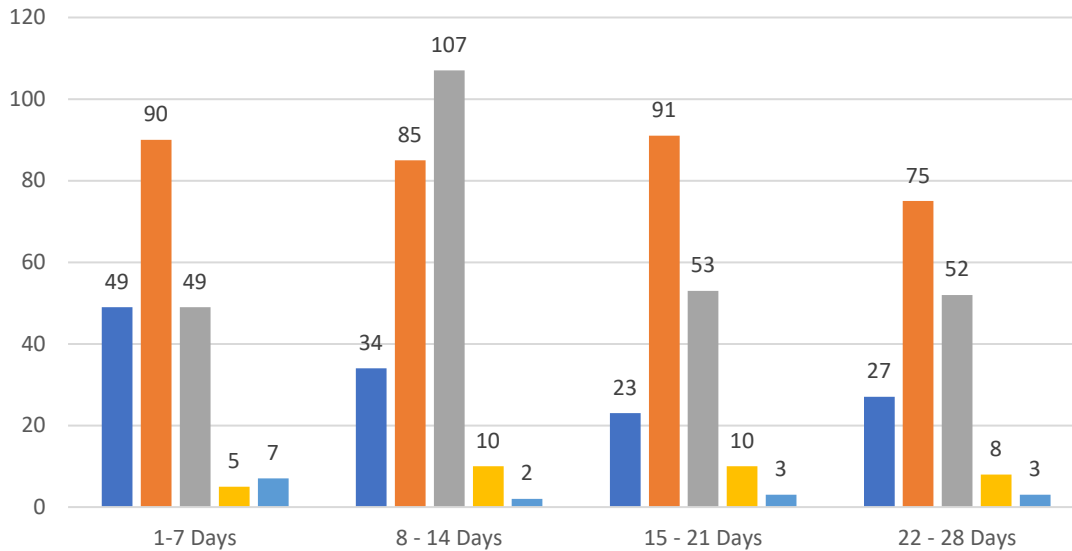


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Wednesday, March 10, 2021

as of: 3/11/2021



	TOTALS	
	4 Weeks	JAN 21
Active	133	336
Pending	341	415
Sold*	261	225
Canceled	33	
Temp Off Market	15	

Market Changes	3/10/2021	% 4 Weeks Active
New Listings	5	4%
Price Increase	0	0%
Prices Decrease	2	1%
Back on Market*	2	6%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, March 10, 2021	1,304,900	5
Tuesday, March 09, 2021	1,276,000	4
Monday, March 08, 2021	2,768,500	9
Sunday, March 07, 2021	-	0
Saturday, March 06, 2021	217,000	1
Friday, March 05, 2021	5,956,199	21
Thursday, March 04, 2021	2,558,000	9
TOTAL	14,080,599	49

Closed prior year	\$	#
Monday, March 09, 2020	2,115,500	7
Sunday, March 08, 2020	-	0
Saturday, March 07, 2020	231,400	1
Friday, March 06, 2020	2,082,990	8
Thursday, March 05, 2020	2,507,800	10
Wednesday, March 04, 2020	2,117,050	11
Tuesday, March 03, 2020	1,056,900	5
TOTAL	10,111,640	42

7 Day Sold Analysis

% Changed	\$	#
Prior Year	39%	17%
8 - 14 Days	-43%	-54%

