

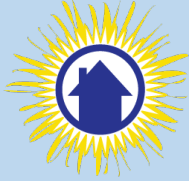


4 WEEK REAL ESTATE MARKET REPORT

Friday, March 19, 2021

As of: Saturday, March 20, 2021

- 1 Report Breakdown**
- 2 Cumulative Tampa Bay Report - Single Family Home**
- 3 Cumulative Tampa Bay Report - Condominium**
- 4 Pinellas County - Single Family Home**
- 5 Pinellas County - Condominium**
- 6 Pasco County - Single Family Home**
- 7 Pasco County - Condominium**
- 8 Hillsborough County - Single Family Home**
- 9 Hillsborough County - Condominium**
- 10 Sarasota County - Single Family Home**
- 11 Sarasota County - Condominium**
- 12 Manatee County - Single Family Home**
- 13 Manatee County - Condominium**



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Friday, March 19, 2021

as of: 3/20/2021

Day 1	Friday, March 19, 2021
Day 2	Thursday, March 18, 2021
Day 3	Wednesday, March 17, 2021
Day 4	Tuesday, March 16, 2021
Day 5	Monday, March 15, 2021
Day 6	Sunday, March 14, 2021
Day 7	Saturday, March 13, 2021
Day 8	Friday, March 12, 2021
Day 9	Thursday, March 11, 2021
Day 10	Wednesday, March 10, 2021
Day 11	Tuesday, March 09, 2021
Day 12	Monday, March 08, 2021
Day 13	Sunday, March 07, 2021
Day 14	Saturday, March 06, 2021
Day 15	Friday, March 05, 2021
Day 16	Thursday, March 04, 2021
Day 17	Wednesday, March 03, 2021
Day 18	Tuesday, March 02, 2021
Day 19	Monday, March 01, 2021
Day 20	Sunday, February 28, 2021
Day 21	Saturday, February 27, 2021
Day 22	Friday, February 26, 2021
Day 23	Thursday, February 25, 2021
Day 24	Wednesday, February 24, 2021
Day 25	Tuesday, February 23, 2021
Day 26	Monday, February 22, 2021
Day 27	Sunday, February 21, 2021
Day 28	Saturday, February 20, 2021

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Friday, March 19, 2021

Day 28: Saturday, February 20, 2021

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

FEB 21: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

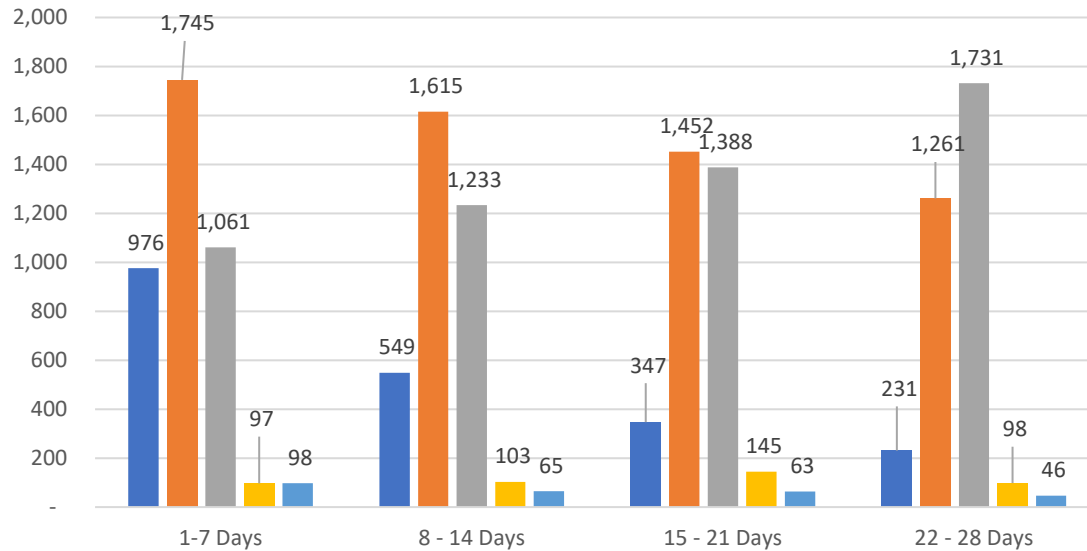


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Friday, March 19, 2021

as of: 3/20/2021



	TOTALS	
	4 Weeks	FEB 21
Active	2,103	3,481
Pending	6,073	10,440
Sold*	5,413	4,973
Canceled	443	
Temp Off Market	272	

Market Changes	3/19/2021	% 4 Weeks Active
New Listings	151	7%
Price Increase	32	1%
Prices Decrease	33	1%
Back on Market*	76	17%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

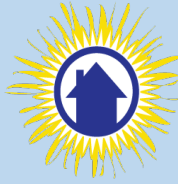
Closed in last 7 days	\$	#
Friday, March 19, 2021	87,973,521	178
Thursday, March 18, 2021	71,639,571	166
Wednesday, March 17, 2021	83,156,448	165
Tuesday, March 16, 2021	91,828,813	198
Monday, March 15, 2021	190,369,995	341
Sunday, March 14, 2021	2,514,900	4
Saturday, March 13, 2021	2,542,900	9
TOTAL	530,026,148	1061

Closed prior year	\$	#
Wednesday, March 18, 2020	47,061,367	152
Tuesday, March 17, 2020	69,495,168	186
Monday, March 16, 2020	107,027,266	304
Sunday, March 15, 2020	2,027,738	8
Saturday, March 14, 2020	1,329,000	6
Friday, March 13, 2020	120,262,954	366
Thursday, March 12, 2020	75,644,797	221
TOTAL	422,848,290	1243

7 Day Sold Analysis

% Changed	\$	#
Prior Year	25%	-15%
8 - 14 Days	-1%	-14%



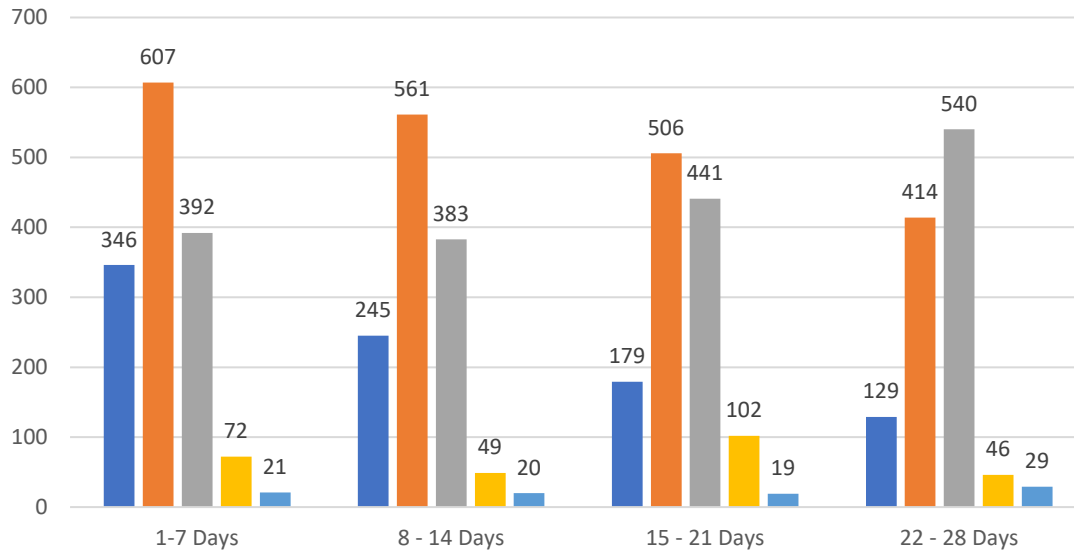


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Friday, March 19, 2021

as of: 3/20/2021



	TOTALS	
	4 Weeks	FEB 21
Active	899	2,083
Pending	2,088	4,362
Sold*	1,756	1,769
Canceled	269	
Temp Off Market	89	

Market Changes	3/19/2021	% 4 Weeks Active
New Listings	63	7%
Price Increase	4	0%
Prices Decrease	19	1%
Back on Market*	19	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

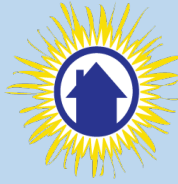
Closed in last 7 days	\$	#
Friday, March 19, 2021	13,767,100	55
Thursday, March 18, 2021	24,856,600	71
Wednesday, March 17, 2021	17,642,870	61
Tuesday, March 16, 2021	36,251,077	62
Monday, March 15, 2021	60,349,650	139
Sunday, March 14, 2021	734,900	2
Saturday, March 13, 2021	1,590,000	2
TOTAL	155,192,197	392

Closed prior year	\$	#
Wednesday, March 18, 2020	18,946,003	49
Tuesday, March 17, 2020	10,418,099	45
Monday, March 16, 2020	24,875,258	73
Sunday, March 15, 2020	75,000	1
Saturday, March 14, 2020	324,500	3
Friday, March 13, 2020	23,500,031	88
Thursday, March 12, 2020	14,625,165	59
TOTAL	92,764,056	318

7 Day Sold Analysis

% Changed	\$	#
Prior Year	67%	23%
8 - 14 Days	15%	-19%



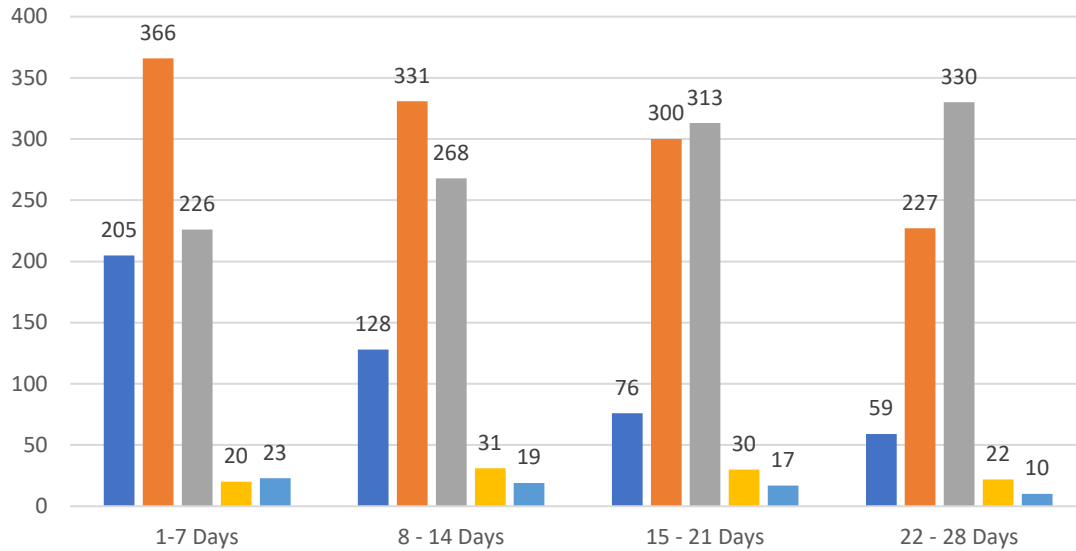


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Friday, March 19, 2021

as of: 3/20/2021



	TOTALS	
	4 Weeks	FEB 21
Active	468	0,726
Pending	1,224	1,856
Sold*	1,137	1,102
Canceled	103	
Temp Off Market	69	

Market Changes	3/19/2021	% 4 Weeks Active
New Listings	28	6%
Price Increase	5	0%
Prices Decrease	6	1%
Back on Market*	22	21%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

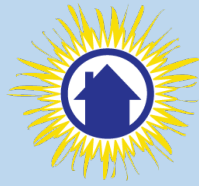
Closed in last 7 days	\$	#
Friday, March 19, 2021	20,640,392	44
Thursday, March 18, 2021	14,597,200	36
Wednesday, March 17, 2021	23,784,400	38
Tuesday, March 16, 2021	18,326,400	43
Monday, March 15, 2021	44,341,633	62
Sunday, March 14, 2021	-	0
Saturday, March 13, 2021	770,000	3
TOTAL	122,460,025	226

Closed prior year	\$	#
Wednesday, March 18, 2020	15,605,851	44
Tuesday, March 17, 2020	11,934,867	36
Monday, March 16, 2020	28,159,620	60
Sunday, March 15, 2020	-	0
Saturday, March 14, 2020	-	0
Friday, March 13, 2020	24,647,440	74
Thursday, March 12, 2020	16,212,250	43
TOTAL	96,560,028	257

7 Day Sold Analysis

% Changed	\$	#
Prior Year	27%	-12%
8 - 14 Days	5%	-16%



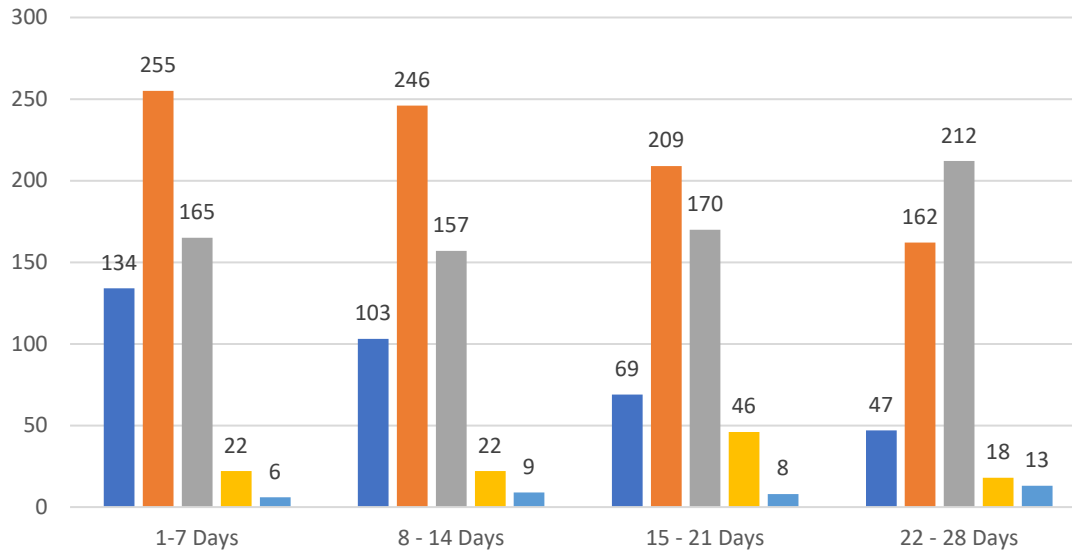


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Friday, March 19, 2021

as of: 3/20/2021



	TOTALS	
	4 Weeks	FEB 21
Active	353	0,911
Pending	872	1,539
Sold*	704	762
Canceled	108	
Temp Off Market	36	

Market Changes	3/19/2021	% 4 Weeks Active
New Listings	25	7%
Price Increase	2	0%
Prices Decrease	9	1%
Back on Market*	7	6%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

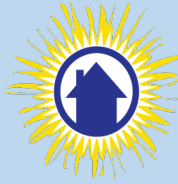
Closed in last 7 days	\$	#
Friday, March 19, 2021	4,931,100	25
Thursday, March 18, 2021	8,154,700	28
Wednesday, March 17, 2021	5,761,800	21
Tuesday, March 16, 2021	14,041,800	28
Monday, March 15, 2021	19,970,350	61
Sunday, March 14, 2021	575,000	1
Saturday, March 13, 2021	1,400,000	1
TOTAL	54,834,750	165

Closed prior year	\$	#
Wednesday, March 18, 2020	6,881,240	22
Tuesday, March 17, 2020	4,453,400	18
Monday, March 16, 2020	8,157,900	28
Sunday, March 15, 2020	75,000	1
Saturday, March 14, 2020	231,500	2
Friday, March 13, 2020	6,967,000	33
Thursday, March 12, 2020	4,159,325	23
TOTAL	30,925,365	127

7 Day Sold Analysis

% Changed	\$	#
Prior Year	77%	30%
8 - 14 Days	30%	5%



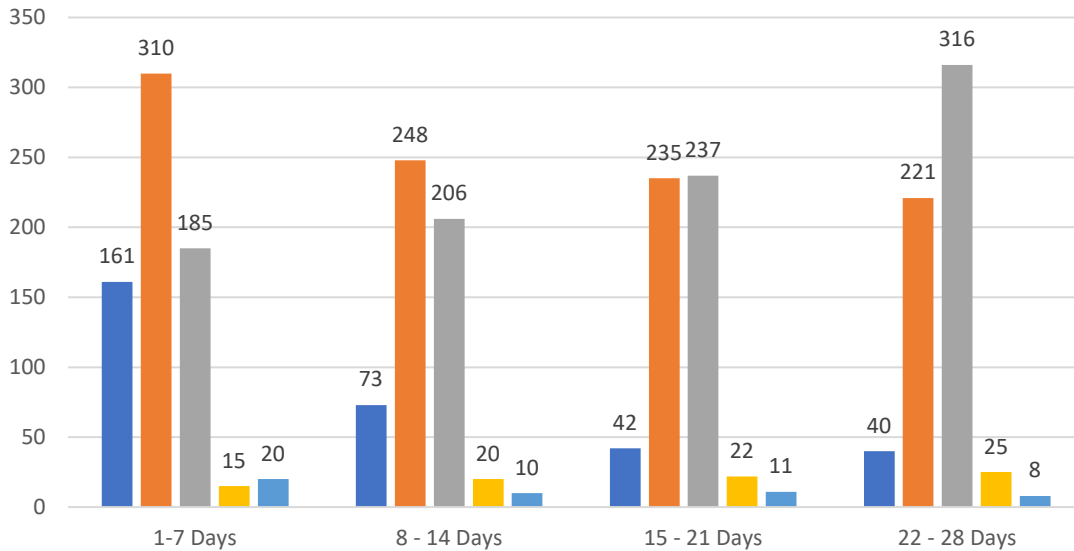


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Friday, March 19, 2021

as of: 3/20/2021



TOTALS		
	4 Weeks	FEB 21
Active	316	0,528
Pending	1,014	1,861
Sold*	944	0,879
Canceled	82	
Temp Off Market	49	

*Total sales in March		
Market Changes	3/19/2021	% 4 Weeks Active
New Listings	28	9%
Price Increase	8	1%
Prices Decrease	4	0%
Back on Market*	14	17%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

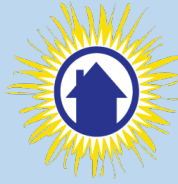
Closed in last 7 days	\$	#
Friday, March 19, 2021	10,237,094	34
Thursday, March 18, 2021	11,202,615	36
Wednesday, March 17, 2021	6,247,466	22
Tuesday, March 16, 2021	10,741,374	41
Monday, March 15, 2021	15,095,569	49
Sunday, March 14, 2021	-	0
Saturday, March 13, 2021	819,900	3
Total	54,344,018	185

Closed prior year	\$	#
Wednesday, March 18, 2020	5,019,995	23
Tuesday, March 17, 2020	7,592,556	32
Monday, March 16, 2020	11,205,137	50
Sunday, March 15, 2020	692,305	2
Saturday, March 14, 2020	294,000	2
Friday, March 13, 2020	18,369,559	61
Thursday, March 12, 2020	10,132,427	43
Total	53,305,979	213

7 Day Sold Analysis

% Changed	\$	#
Prior Year	2%	-13%
8 - 14 Days	-11%	-10%



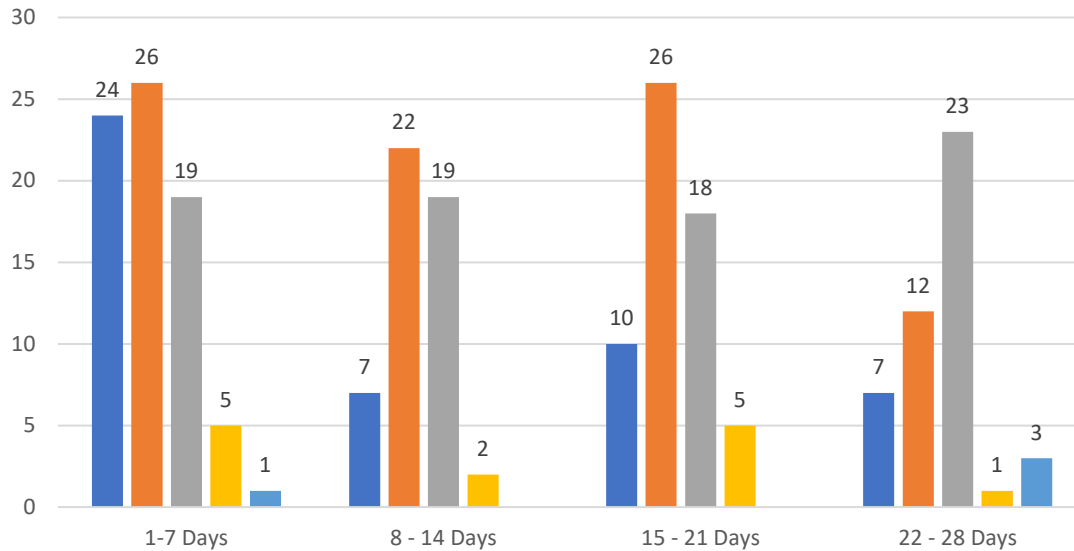


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Friday, March 19, 2021

as of: 3/20/2021



		TOTALS	
		4 Weeks	FEB 21
Active		48	141
Pending		86	298
Sold*		79	140
Canceled		13	
Temp Off Market		4	

Market Changes		3/19/2021	% 4 Weeks Active
New Listings		5	10%
Price Increase		0	0%
Prices Decrease		1	1%
Back on Market*		3	23%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

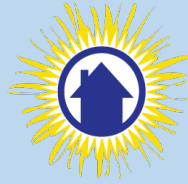
Closed in last 7 days	\$	#
Friday, March 19, 2021	330,000	2
Thursday, March 18, 2021	235,900	2
Wednesday, March 17, 2021	223,050	2
Tuesday, March 16, 2021	392,000	4
Monday, March 15, 2021	1,018,000	9
Sunday, March 14, 2021	-	0
Saturday, March 13, 2021	-	0
Total	2,198,950	19

Closed prior year	\$	#
Wednesday, March 18, 2020	-	0
Tuesday, March 17, 2020	225,000	2
Monday, March 16, 2020	587,000	4
Sunday, March 15, 2020	-	0
Saturday, March 14, 2020	-	0
Friday, March 13, 2020	534,700	6
Thursday, March 12, 2020	257,500	3
Total	1,604,200	15

7 Day Sold Analysis

% Changed	\$	#
Prior Year	37%	27%
8 - 14 Days	-15%	0%



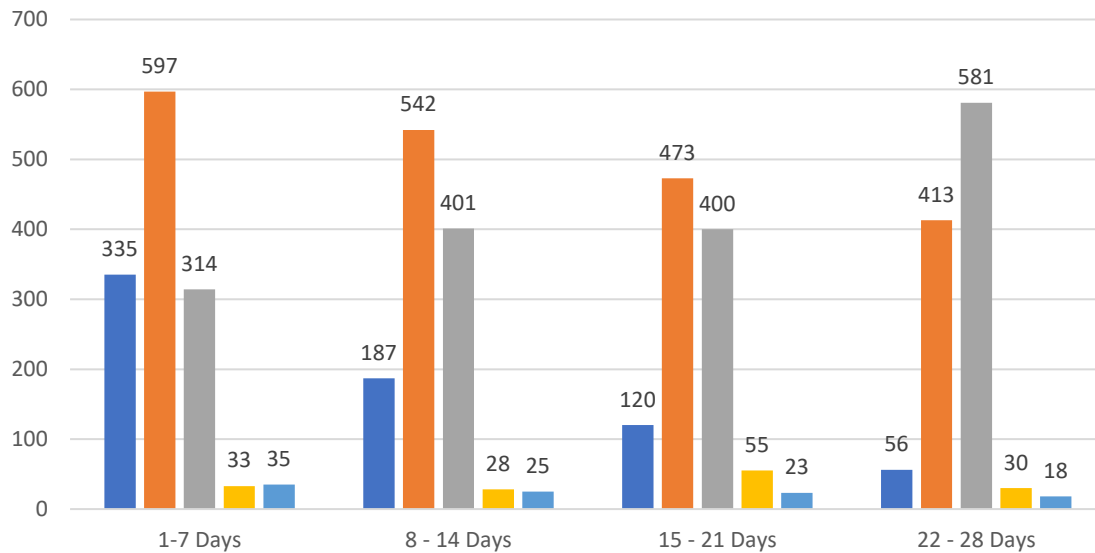


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Friday, March 19, 2021

as of: 3/20/2021



	TOTALS	
	4 Weeks	FEB 21
Active	698	1,091
Pending	2,025	3,185
Sold*	1,696	1,641
Canceled	146	
Temp Off Market	101	

Market Changes	3/19/2021	% 4 Weeks Active
New Listings	52	7%
Price Increase	6	0%
Prices Decrease	14	1%
Back on Market*	20	14%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

7 Day Sold Comparison

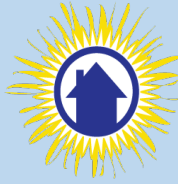
Closed in last 7 days	\$	#
Friday, March 19, 2021	17,974,885	40
Thursday, March 18, 2021	22,183,418	50
Wednesday, March 17, 2021	22,737,141	54
Tuesday, March 16, 2021	26,252,389	61
Monday, March 15, 2021	43,554,309	105
Sunday, March 14, 2021	819,900	2
Saturday, March 13, 2021	553,000	2
TOTAL	134,075,042	314

Closed prior year	\$	#
Wednesday, March 18, 2020	15,066,011	47
Tuesday, March 17, 2020	17,186,689	57
Monday, March 16, 2020	35,841,138	108
Sunday, March 15, 2020	1,113,933	5
Saturday, March 14, 2020	667,500	3
Friday, March 13, 2020	43,759,089	141
Thursday, March 12, 2020	29,568,003	82
TOTAL	143,202,363	443

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-6%	-29%
8 - 14 Days	-16%	-22%



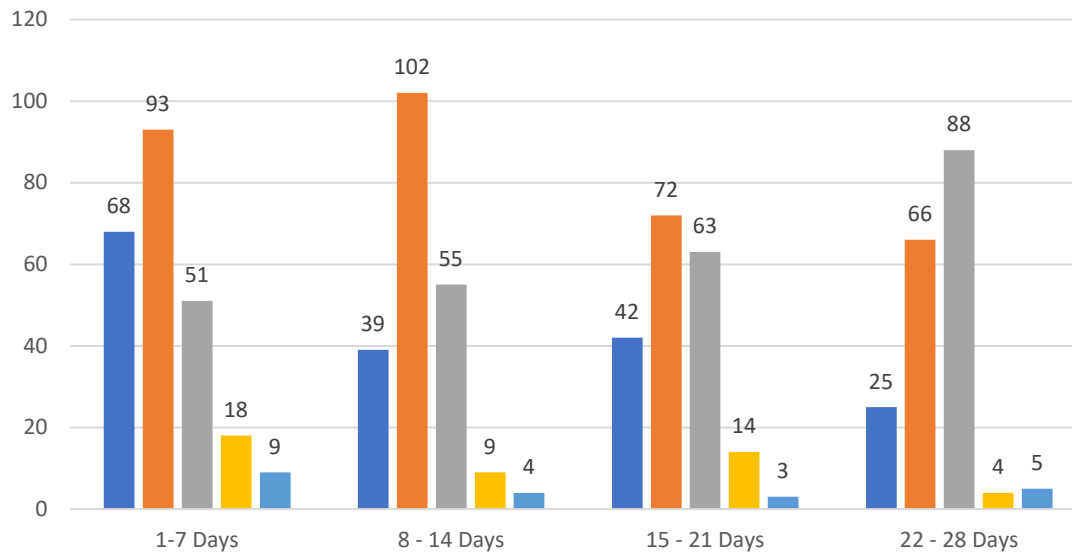


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Friday, March 19, 2021

as of: 3/20/2021



		TOTALS	
		4 Weeks	FEB 21
Active		174	318
Pending		333	980
Sold*		257	473
Canceled		45	
Temp Off Market		21	

		*Total sales in March	
Market Changes	3/19/2021	% 4 Weeks Active	
New Listings	11	6%	
Price Increase	0	0%	
Prices Decrease	0	0%	
Back on Market*	1	2%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

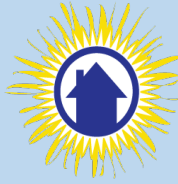
Closed in last 7 days	\$	#
Friday, March 19, 2021	1,558,300	9
Thursday, March 18, 2021	2,502,100	10
Wednesday, March 17, 2021	2,662,400	12
Tuesday, March 16, 2021	974,500	4
Monday, March 15, 2021	7,880,500	16
Sunday, March 14, 2021	-	0
Saturday, March 13, 2021	-	0
Total	15,577,800	51

Closed prior year	\$	#
Wednesday, March 18, 2020	785,000	6
Tuesday, March 17, 2020	2,518,999	7
Monday, March 16, 2020	3,063,800	12
Sunday, March 15, 2020	-	0
Saturday, March 14, 2020	93,000	1
Friday, March 13, 2020	2,636,000	15
Thursday, March 12, 2020	1,375,100	7
Total	10,471,899	48

7 Day Sold Analysis

% Changed	\$	#
Prior Year	49%	6%
8 - 14 Days	-15%	-68%



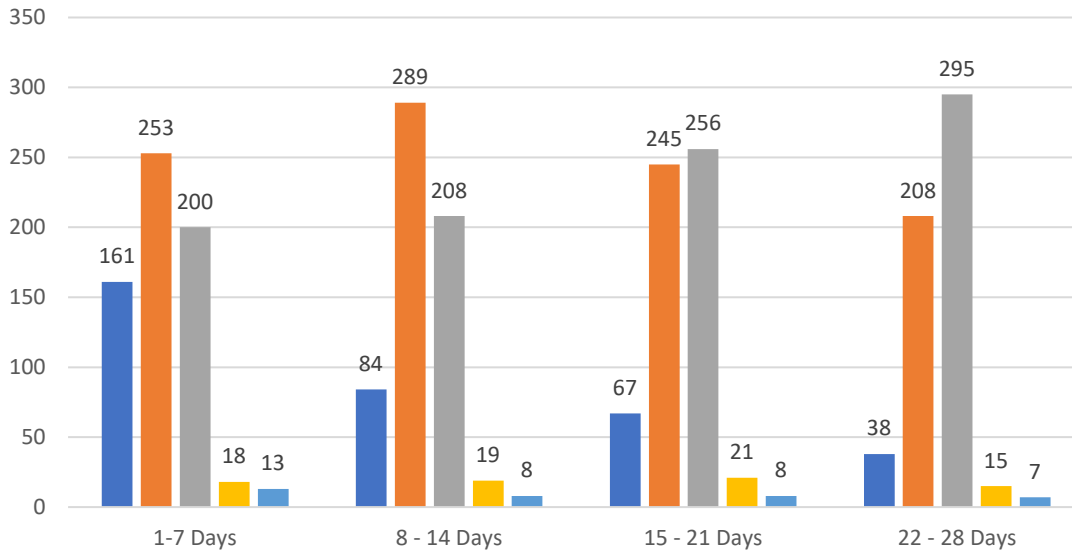


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Friday, March 19, 2021

as of: 3/20/2021



	TOTALS	
	4 Weeks	FEB 21
Active	350	0,646
Pending	995	2,063
Sold*	959	418
Canceled	73	
Temp Off Market	36	

Market Changes	3/19/2021	% 4 Weeks Active
New Listings	26	7%
Price Increase	9	1%
Prices Decrease	3	0%
Back on Market*	13	18%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

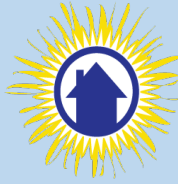
Closed in last 7 days	\$	#
Friday, March 19, 2021	30,166,300	42
Thursday, March 18, 2021	11,283,995	22
Wednesday, March 17, 2021	21,370,941	33
Tuesday, March 16, 2021	20,919,400	27
Monday, March 15, 2021	50,109,250	75
Sunday, March 14, 2021	-	0
Saturday, March 13, 2021	400,000	1
TOTAL	134,249,886	200

Closed prior year	\$	#
Wednesday, March 18, 2020	6,208,690	21
Tuesday, March 17, 2020	22,249,175	41
Monday, March 16, 2020	22,028,640	54
Sunday, March 15, 2020	-	0
Saturday, March 14, 2020	367,500	1
Friday, March 13, 2020	20,295,941	52
Thursday, March 12, 2020	13,816,177	37
TOTAL	84,966,123	206

7 Day Sold Analysis

% Changed	\$	#
Prior Year	58%	-3%
8 - 14 Days	16%	-4%



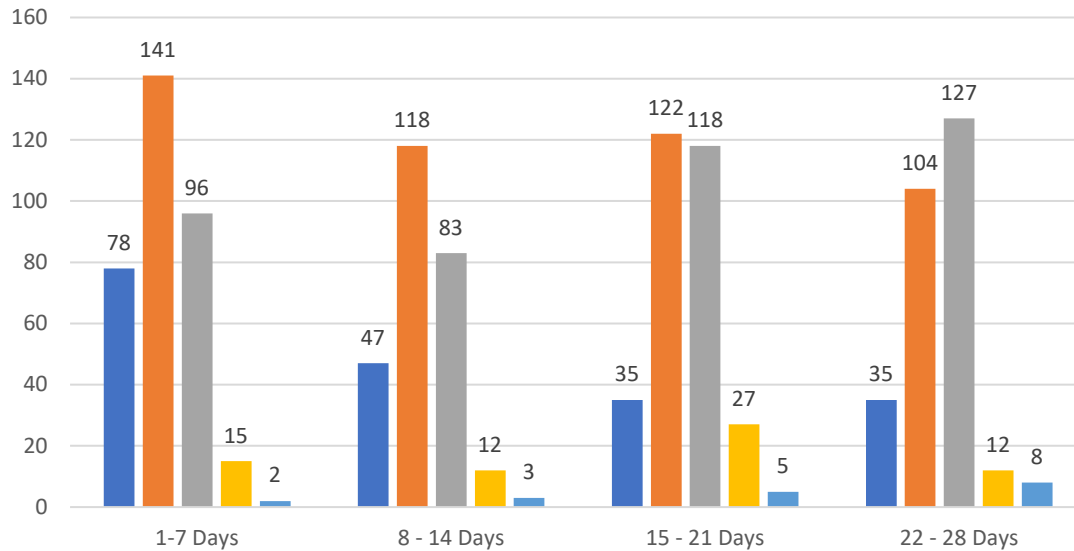


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Friday, March 19, 2021

as of: 3/20/2021



		TOTALS	
		4 Weeks	FEB 21
Active		195	0,505
Pending		485	1002
Sold*		424	140
Canceled		66	
Temp Off Market		18	

		*Total sales in March	
Market Changes	3/19/2021	% 4 Weeks Active	
New Listings	14	7%	
Price Increase	2	0%	
Prices Decrease	7	2%	
Back on Market*	5	8%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

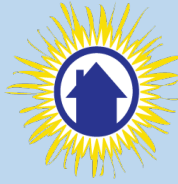
Closed in last 7 days	\$	#
Friday, March 19, 2021	4,393,400	9
Thursday, March 18, 2021	10,461,400	18
Wednesday, March 17, 2021	5,151,000	13
Tuesday, March 16, 2021	18,354,777	21
Monday, March 15, 2021	23,561,650	34
Sunday, March 14, 2021	-	0
Saturday, March 13, 2021	190,000	1
TOTAL	62,112,227	96

Closed prior year	\$	#
Wednesday, March 18, 2020	10,042,463	14
Tuesday, March 17, 2020	1,938,600	11
Monday, March 16, 2020	10,585,658	20
Sunday, March 15, 2020	-	0
Saturday, March 14, 2020	-	0
Friday, March 13, 2020	9,725,901	20
Thursday, March 12, 2020	6,388,000	17
TOTAL	38,680,622	82

7 Day Sold Analysis

% Changed	\$	#
Prior Year	61%	17%
8 - 14 Days	18%	16%



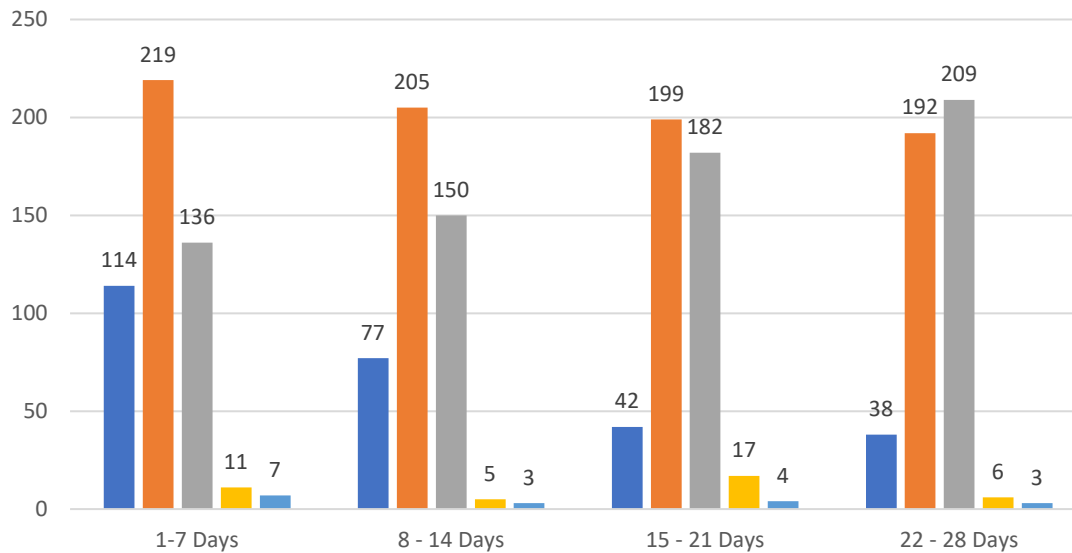


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Friday, March 19, 2021

as of: 3/20/2021



		TOTALS	
		4 Weeks	FEB 21
Active		271	0,490
Pending		815	1,475
Sold*		677	0,933
Canceled		39	
Temp Off Market		17	

		*Total sales in March	
Market Changes	3/19/2021	% 4 Weeks Active	
New Listings	17	6%	
Price Increase	4	0%	
Prices Decrease	6	1%	
Back on Market*	7	18%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

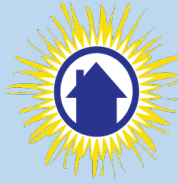
Closed in last 7 days	\$	#
Friday, March 19, 2021	8,954,850	18
Thursday, March 18, 2021	12,372,343	22
Wednesday, March 17, 2021	9,016,500	18
Tuesday, March 16, 2021	15,589,250	26
Monday, March 15, 2021	37,269,234	50
Sunday, March 14, 2021	1,695,000	2
Saturday, March 13, 2021	-	0
TOTAL	84,897,177	136

Closed prior year	\$	#
Wednesday, March 18, 2020	5,160,820	17
Tuesday, March 17, 2020	10,531,881	20
Monday, March 16, 2020	9,792,731	32
Sunday, March 15, 2020	221,500	1
Saturday, March 14, 2020	-	0
Friday, March 13, 2020	13,190,925	38
Thursday, March 12, 2020	5,915,940	16
TOTAL	44,813,797	124

7 Day Sold Analysis

% Changed	\$	#
Prior Year	89%	10%
8 - 14 Days	1%	-9%



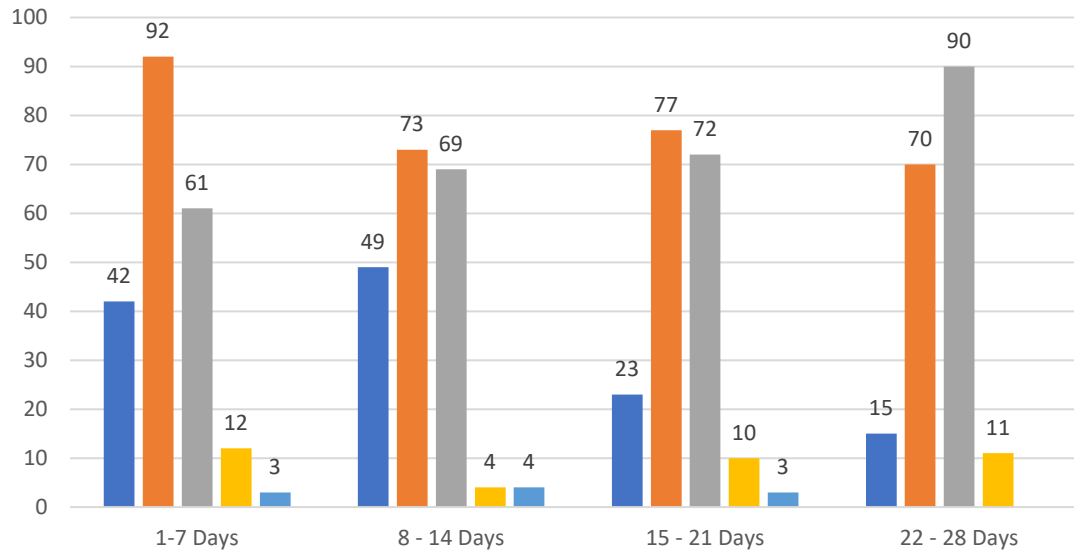


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Friday, March 19, 2021

as of: 3/20/2021



	TOTALS	
	4 Weeks	FEB 21
Active	129	208
Pending	312	543
Sold*	292	254
Canceled	37	
Temp Off Market	10	

Market Changes	3/19/2021	% 4 Weeks Active
New Listings	8	6%
Price Increase	0	0%
Prices Decrease	2	1%
Back on Market*	3	8%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, March 19, 2021	2,554,300	10
Thursday, March 18, 2021	3,502,500	13
Wednesday, March 17, 2021	3,844,620	13
Tuesday, March 16, 2021	2,488,000	5
Monday, March 15, 2021	7,919,150	19
Sunday, March 14, 2021	159,900	1
Saturday, March 13, 2021	-	0
TOTAL	20,468,470	61

Closed prior year	\$	#
Wednesday, March 18, 2020	1,237,300	7
Tuesday, March 17, 2020	1,282,100	7
Monday, March 16, 2020	2,480,900	9
Sunday, March 15, 2020	-	0
Saturday, March 14, 2020	-	0
Friday, March 13, 2020	3,636,430	14
Thursday, March 12, 2020	2,445,240	9
TOTAL	11,081,970	46

7 Day Sold Analysis

% Changed	\$	#
Prior Year	85%	33%
8 - 14 Days	6%	-12%

