

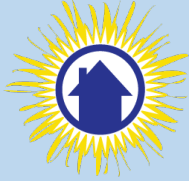


4 WEEK REAL ESTATE MARKET REPORT

Wednesday, March 24, 2021

As of: Thursday, March 25, 2021

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN Wednesday, March 24, 2021

as of: 3/25/2021

Day 1	Wednesday, March 24, 2021
Day 2	Tuesday, March 23, 2021
Day 3	Monday, March 22, 2021
Day 4	Sunday, March 21, 2021
Day 5	Saturday, March 20, 2021
Day 6	Friday, March 19, 2021
Day 7	Thursday, March 18, 2021
Day 8	Wednesday, March 17, 2021
Day 9	Tuesday, March 16, 2021
Day 10	Monday, March 15, 2021
Day 11	Sunday, March 14, 2021
Day 12	Saturday, March 13, 2021
Day 13	Friday, March 12, 2021
Day 14	Thursday, March 11, 2021
Day 15	Wednesday, March 10, 2021
Day 16	Tuesday, March 09, 2021
Day 17	Monday, March 08, 2021
Day 18	Sunday, March 07, 2021
Day 19	Saturday, March 06, 2021
Day 20	Friday, March 05, 2021
Day 21	Thursday, March 04, 2021
Day 22	Wednesday, March 03, 2021
Day 23	Tuesday, March 02, 2021
Day 24	Monday, March 01, 2021
Day 25	Sunday, February 28, 2021
Day 26	Saturday, February 27, 2021
Day 27	Friday, February 26, 2021
Day 28	Thursday, February 25, 2021

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Wednesday, March 24, 2021

Day 28: Thursday, February 25, 2021

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

FEB 21: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

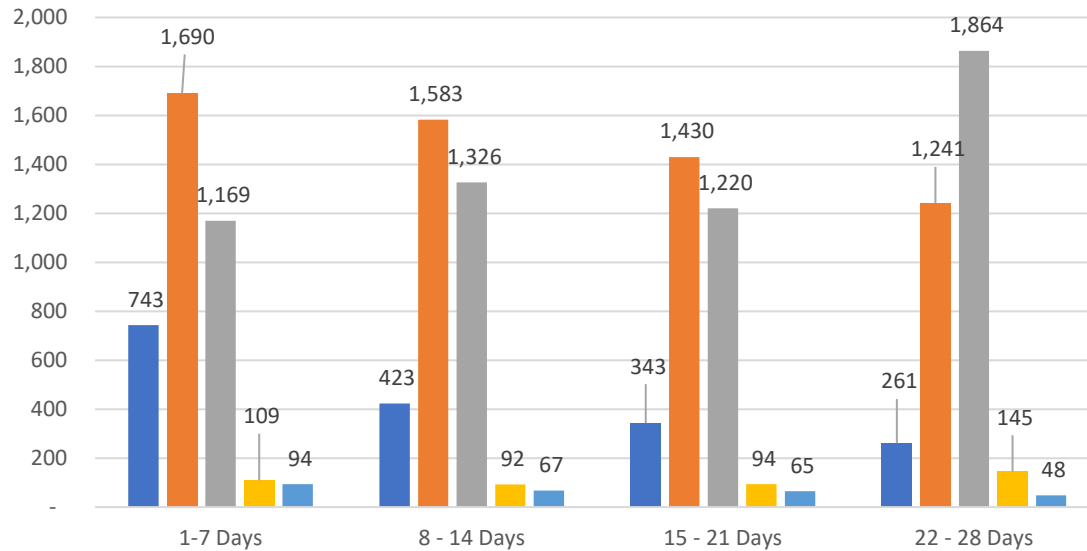


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Wednesday, March 24, 2021

as of: 3/25/2021



	TOTALS	
	4 Weeks	FEB 21
Active	1,770	3,481
Pending	5,944	10,440
Sold*	5,579	4,973
Canceled	440	
Temp Off Market	274	

Market Changes	3/24/2021	% 4 Weeks Active
	New Listings	287
Price Increase	45	1%
Prices Decrease	36	1%
Back on Market*	68	15%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, March 24, 2021	93,993,878	154
Tuesday, March 23, 2021	68,521,099	154
Monday, March 22, 2021	104,422,196	241
Sunday, March 21, 2021	1,885,135	6
Saturday, March 20, 2021	10,574,500	7
Friday, March 19, 2021	176,327,838	410
Thursday, March 18, 2021	82,211,037	197
TOTAL	537,935,683	1169

Closed prior year	\$	#
Monday, March 23, 2020	80,492,145	249
Sunday, March 22, 2020	560,000	2
Saturday, March 21, 2020	7,930,194	19
Friday, March 20, 2020	138,581,747	386
Thursday, March 19, 2020	63,242,603	177
Wednesday, March 18, 2020	47,061,367	152
Tuesday, March 17, 2020	69,495,168	186
TOTAL	407,363,224	1171

7 Day Sold Analysis

% Changed	\$	#
Prior Year	32%	0%
8 - 14 Days	-17%	-12%



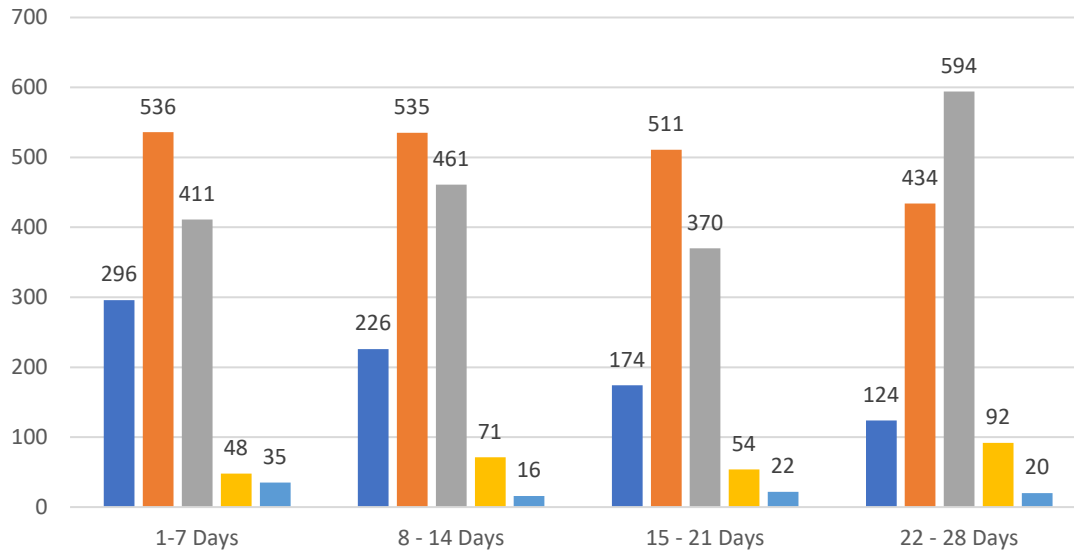


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Wednesday, March 24, 2021

as of: 3/25/2021



	TOTALS	
	4 Weeks	FEB 21
Active	820	2,083
Pending	2,016	4,362
Sold*	1,836	1,769
Canceled	265	
Temp Off Market	93	

Market Changes	3/24/2021	% 4 Weeks Active
New Listings	63	8%
Price Increase	7	0%
Prices Decrease	10	1%
Back on Market*	14	5%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, March 24, 2021	18,354,200	45
Tuesday, March 23, 2021	14,809,815	50
Monday, March 22, 2021	33,906,232	83
Sunday, March 21, 2021	-	0
Saturday, March 20, 2021	4,152,000	9
Friday, March 19, 2021	41,090,546	136
Thursday, March 18, 2021	30,270,800	88
TOTAL	142,583,593	411

Closed prior year	\$	#
Monday, March 23, 2020	17,286,199	57
Sunday, March 22, 2020	808,500	2
Saturday, March 21, 2020	467,000	2
Friday, March 20, 2020	19,778,543	80
Thursday, March 19, 2020	8,983,550	35
Wednesday, March 18, 2020	18,946,003	49
Tuesday, March 17, 2020	10,418,099	45
TOTAL	76,687,894	270

7 Day Sold Analysis

% Changed	\$	#
Prior Year	86%	52%
8 - 14 Days	-19%	-30%



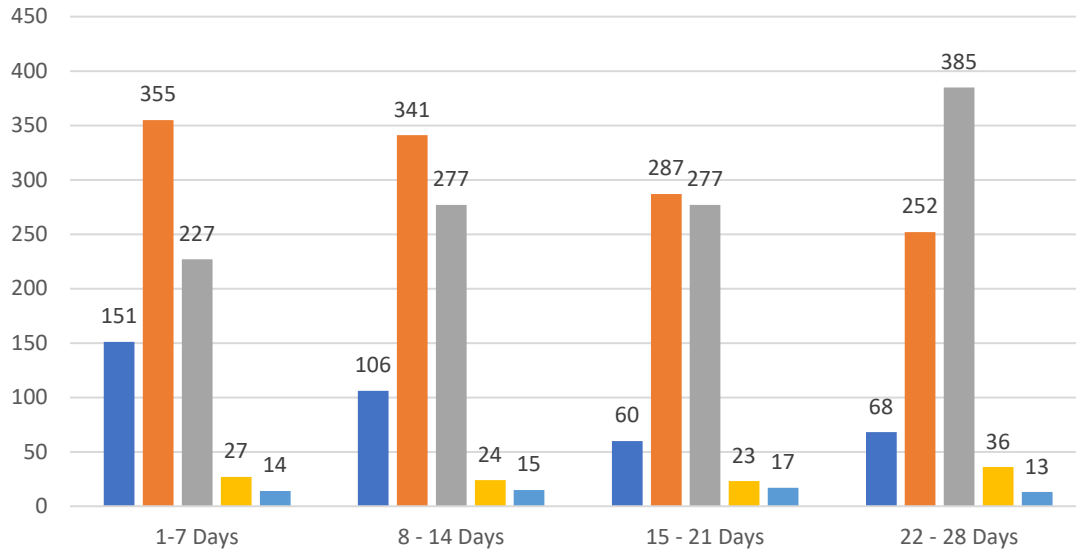


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Wednesday, March 24, 2021

as of: 3/25/2021



		TOTALS	
		4 Weeks	FEB 21
Active		385	0,726
Pending		1,235	1,856
Sold*		1,166	1,102
Canceled		110	
Temp Off Market		59	

		*Total sales in March	
Market Changes	3/24/2021	% 4 Weeks Active	
New Listings	76	20%	
Price Increase	5	0%	
Prices Decrease	9	1%	
Back on Market*	13	12%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

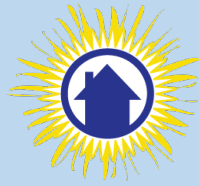
Closed in last 7 days	\$	#
Wednesday, March 24, 2021	20,027,604	25
Tuesday, March 23, 2021	8,850,895	21
Monday, March 22, 2021	27,199,754	51
Sunday, March 21, 2021	206,500	1
Saturday, March 20, 2021	1,430,000	2
Friday, March 19, 2021	36,688,761	84
Thursday, March 18, 2021	16,863,323	43
TOTAL	111,266,837	227

Closed prior year	\$	#
Monday, March 23, 2020	23,388,696	71
Sunday, March 22, 2020	-	0
Saturday, March 21, 2020	2,374,500	6
Friday, March 20, 2020	41,198,955	96
Thursday, March 19, 2020	19,764,660	38
Wednesday, March 18, 2020	15,605,851	44
Tuesday, March 17, 2020	11,934,867	36
TOTAL	114,267,529	291

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-3%	-22%
8 - 14 Days	-26%	-18%



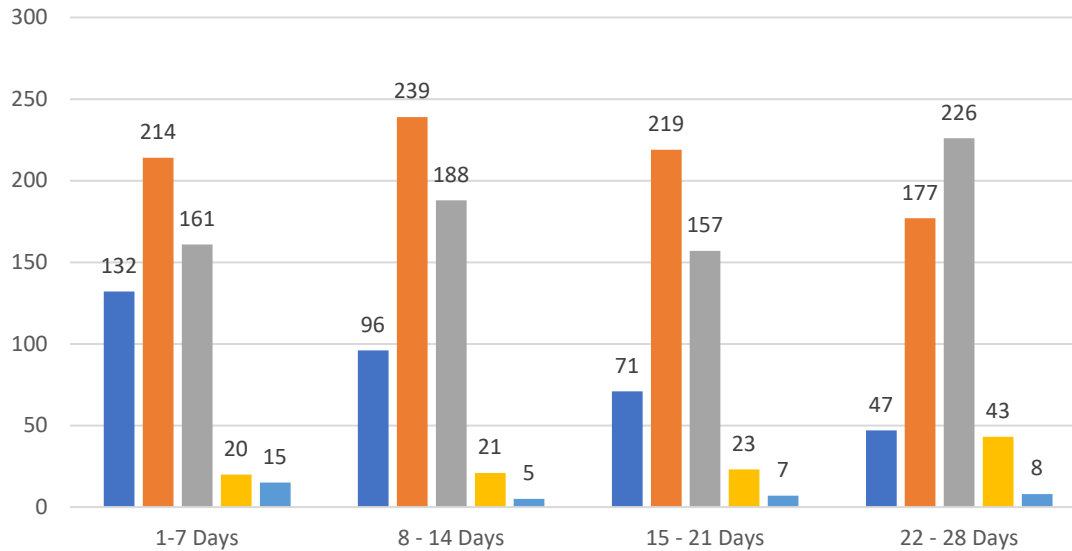


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Wednesday, March 24, 2021

as of: 3/25/2021



		TOTALS	
		4 Weeks	FEB 21
Active		346	0,911
Pending		849	1,539
Sold*		732	762
Canceled		107	
Temp Off Market		35	

		*Total sales in March	
Market Changes	3/24/2021	% 4 Weeks Active	
New Listings	29	8%	
Price Increase	3	0%	
Prices Decrease	7	1%	
Back on Market*	7	7%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

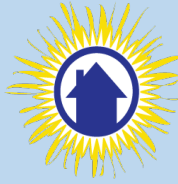
Closed in last 7 days	\$	#
Wednesday, March 24, 2021	6,477,900	12
Tuesday, March 23, 2021	6,463,815	20
Monday, March 22, 2021	11,728,625	33
Sunday, March 21, 2021	-	0
Saturday, March 20, 2021	390,000	3
Friday, March 19, 2021	15,104,400	59
Thursday, March 18, 2021	9,488,600	34
Total	49,653,340	161

Closed prior year	\$	#
Monday, March 23, 2020	7,402,399	23
Sunday, March 22, 2020	593,500	1
Saturday, March 21, 2020	-	0
Friday, March 20, 2020	9,080,900	43
Thursday, March 19, 2020	2,734,000	9
Wednesday, March 18, 2020	6,881,240	22
Tuesday, March 17, 2020	4,453,400	18
Total	31,145,439	116

7 Day Sold Analysis

% Changed	\$	#
Prior Year	59%	39%
8 - 14 Days	-20%	-14%



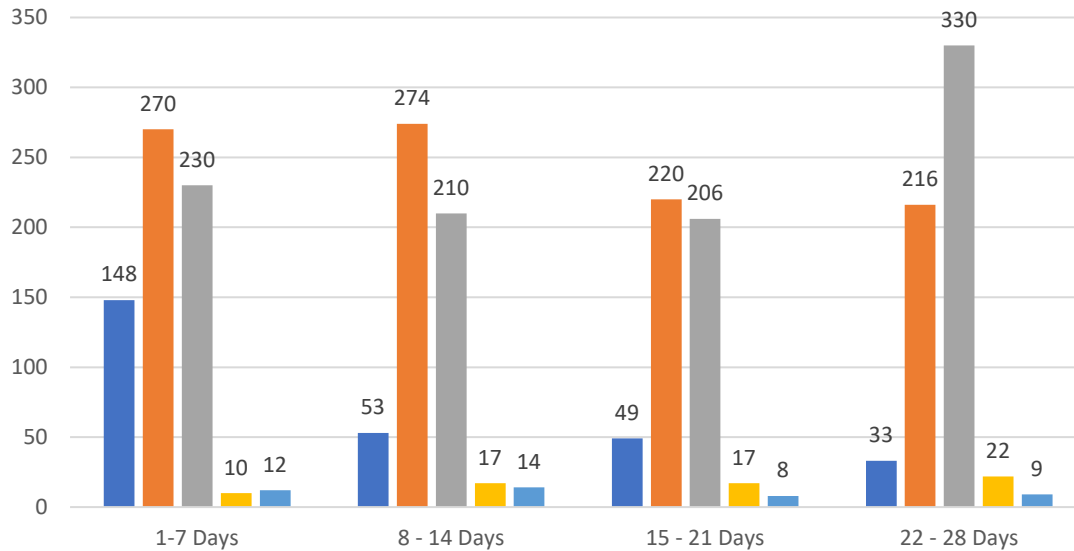


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Wednesday, March 24, 2021

as of: 3/25/2021



		TOTALS	
		4 Weeks	FEB 21
Active		283	0,528
Pending		980	1,861
Sold*		976	0,879
Canceled		66	
Temp Off Market		43	

		*Total sales in March	
Market Changes	3/24/2021	% 4 Weeks Active	
New Listings	50	18%	
Price Increase	20	2%	
Prices Decrease	7	1%	
Back on Market*	13	20%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

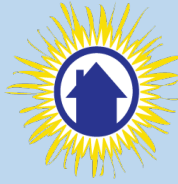
Closed in last 7 days	\$	#
Wednesday, March 24, 2021	8,269,358	22
Tuesday, March 23, 2021	5,173,936	17
Monday, March 22, 2021	15,380,519	51
Sunday, March 21, 2021	624,000	2
Saturday, March 20, 2021	441,050	2
Friday, March 19, 2021	29,029,529	94
Thursday, March 18, 2021	13,517,595	42
TOTAL	72,435,987	230

Closed prior year	\$	#
Monday, March 23, 2020	11,429,720	42
Sunday, March 22, 2020	-	0
Saturday, March 21, 2020	350,000	1
Friday, March 20, 2020	14,407,042	61
Thursday, March 19, 2020	7,545,729	33
Wednesday, March 18, 2020	5,019,995	23
Tuesday, March 17, 2020	7,592,556	32
TOTAL	46,345,042	192

7 Day Sold Analysis

% Changed	\$	#
Prior Year	56%	20%
8 - 14 Days	20%	10%



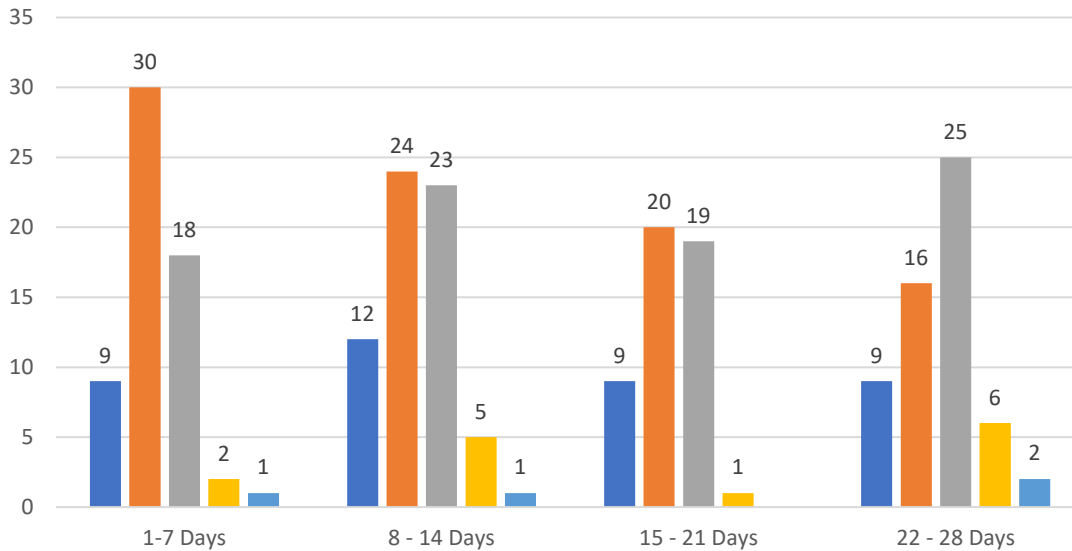


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Wednesday, March 24, 2021

as of: 3/25/2021



7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, March 24, 2021	444,500	3
Tuesday, March 23, 2021	162,000	2
Monday, March 22, 2021	636,150	6
Sunday, March 21, 2021	-	0
Saturday, March 20, 2021	-	0
Friday, March 19, 2021	545,000	5
Thursday, March 18, 2021	235,900	2
TOTAL	2,023,550	18

Closed prior year	\$	#
Monday, March 23, 2020	215,000	2
Sunday, March 22, 2020	-	0
Saturday, March 21, 2020	-	0
Friday, March 20, 2020	309,066	4
Thursday, March 19, 2020	126,900	2
Wednesday, March 18, 2020	-	0
Tuesday, March 17, 2020	225,000	2
TOTAL	875,966	10

	TOTALS	
	4 Weeks	FEB 21
Active	39	141
Pending	90	298
Sold*	85	140
Canceled	14	
Temp Off Market	4	

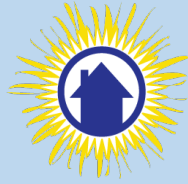
Market Changes	3/24/2021	% 4 Weeks Active
New Listings	1	3%
Price Increase	1	1%
Prices Decrease	0	0%
Back on Market*	0	0%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	131%	80%
8 - 14 Days	-28%	-22%



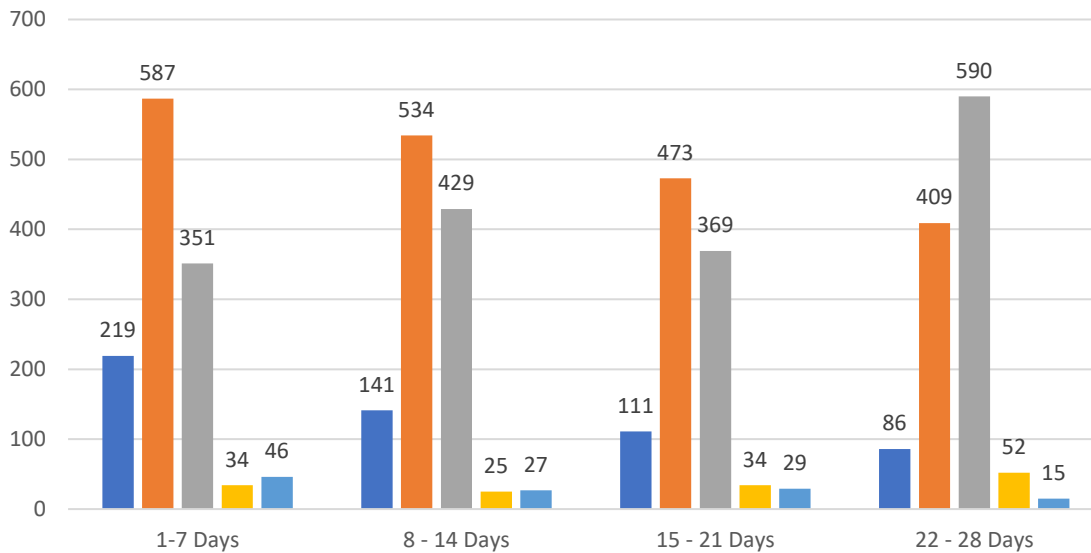


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Wednesday, March 24, 2021

as of: 3/25/2021



	TOTALS	
	4 Weeks	FEB 21
Active	557	1,091
Pending	2,003	3,185
Sold*	1,739	1,641
Canceled	145	
Temp Off Market	117	

Market Changes	*Total sales in March	
	3/24/2021	% 4 Weeks Active
New Listings	87	16%
Price Increase	10	0%
Prices Decrease	12	1%
Back on Market*	23	16%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

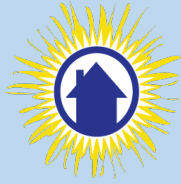
Closed in last 7 days	\$	#
Wednesday, March 24, 2021	22,067,815	48
Tuesday, March 23, 2021	26,734,101	61
Monday, March 22, 2021	23,826,193	67
Sunday, March 21, 2021	838,640	2
Saturday, March 20, 2021	255,000	1
Friday, March 19, 2021	41,744,620	115
Thursday, March 18, 2021	24,010,881	57
TOTAL	139,477,250	351

Closed prior year	\$	#
Monday, March 23, 2020	24,286,986	82
Sunday, March 22, 2020	-	0
Saturday, March 21, 2020	1,735,000	5
Friday, March 20, 2020	36,250,395	123
Thursday, March 19, 2020	22,519,055	65
Wednesday, March 18, 2020	15,066,011	47
Tuesday, March 17, 2020	17,186,689	57
TOTAL	117,044,136	379

7 Day Sold Analysis

% Changed	\$	#
Prior Year	19%	-7%
8 - 14 Days	-24%	-18%



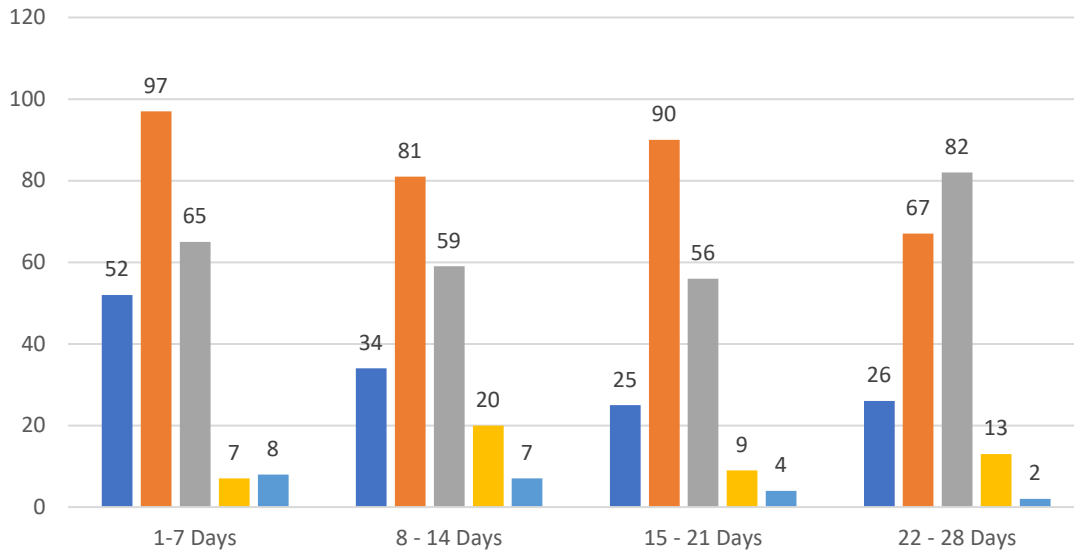


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Wednesday, March 24, 2021

as of: 3/25/2021



	TOTALS	
	4 Weeks	FEB 21
Active	137	318
Pending	335	980
Sold*	262	473
Canceled	49	
Temp Off Market	21	

Market Changes	3/24/2021	% 4 Weeks Active
New Listings	12	9%
Price Increase	0	0%
Prices Decrease	0	0%
Back on Market*	1	2%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

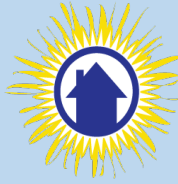
Closed in last 7 days	\$	#
Wednesday, March 24, 2021	2,328,300	10
Tuesday, March 23, 2021	2,121,000	12
Monday, March 22, 2021	1,408,901	7
Sunday, March 21, 2021	-	0
Saturday, March 20, 2021	3,250,000	3
Friday, March 19, 2021	4,675,600	22
Thursday, March 18, 2021	2,609,100	11
Total	16,392,901	65

Closed prior year	\$	#
Monday, March 23, 2020	2,317,900	10
Sunday, March 22, 2020	-	0
Saturday, March 21, 2020	-	0
Friday, March 20, 2020	3,694,277	9
Thursday, March 19, 2020	2,256,000	9
Wednesday, March 18, 2020	785,000	6
Tuesday, March 17, 2020	2,518,999	7
Total	11,572,176	41

7 Day Sold Analysis

% Changed	\$	#
Prior Year	42%	59%
8 - 14 Days	-14%	-65%



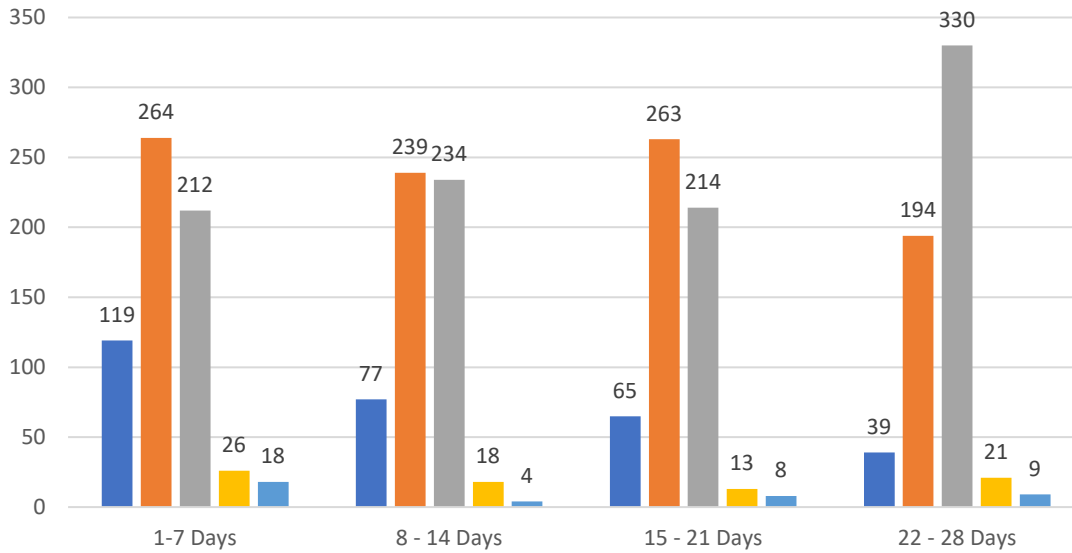


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Wednesday, March 24, 2021

as of: 3/25/2021



		TOTALS	
		4 Weeks	FEB 21
Active		300	0,646
Pending		960	2,063
Sold*		990	418
Canceled		78	
Temp Off Market		39	

		*Total sales in March	
Market Changes	3/24/2021	% 4 Weeks Active	
New Listings	46	15%	
Price Increase	7	1%	
Prices Decrease	4	0%	
Back on Market*	14	18%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, March 24, 2021	25,107,700	39
Tuesday, March 23, 2021	16,613,961	36
Monday, March 22, 2021	23,913,771	38
Sunday, March 21, 2021	215,995	1
Saturday, March 20, 2021	8,248,450	1
Friday, March 19, 2021	42,980,203	70
Thursday, March 18, 2021	13,058,995	27
TOTAL	130,139,075	212

Closed prior year	\$	#
Monday, March 23, 2020	12,915,598	31
Sunday, March 22, 2020	460,000	1
Saturday, March 21, 2020	1,318,387	2
Friday, March 20, 2020	27,360,482	56
Thursday, March 19, 2020	7,071,879	22
Wednesday, March 18, 2020	6,208,690	21
Tuesday, March 17, 2020	22,249,175	41
TOTAL	77,584,211	174

7 Day Sold Analysis

% Changed	\$	#
Prior Year	68%	22%
8 - 14 Days	-8%	-9%



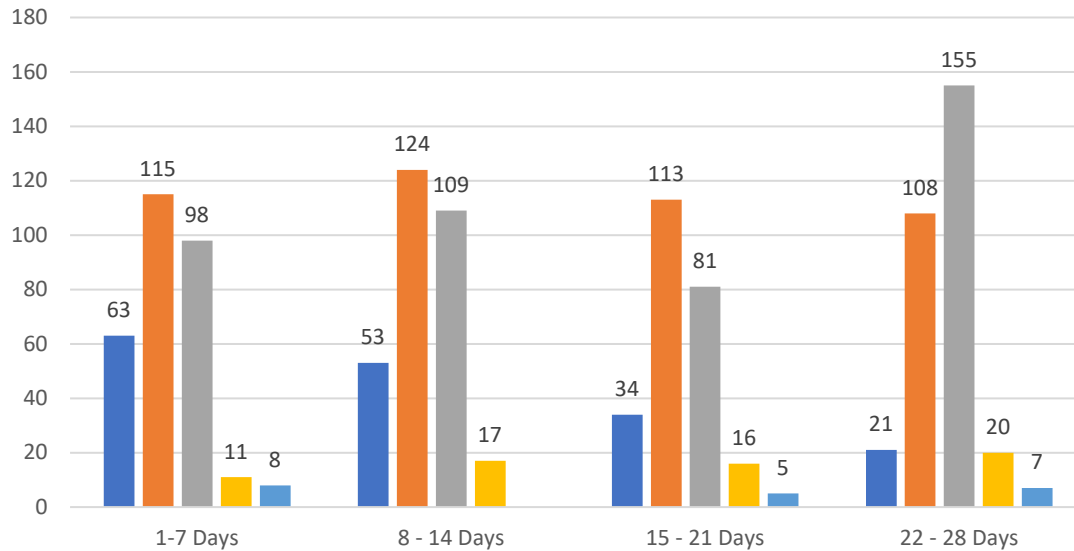


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Wednesday, March 24, 2021

as of: 3/25/2021



	TOTALS	
	4 Weeks	FEB 21
Active	171	0,505
Pending	460	1002
Sold*	443	140
Canceled	64	
Temp Off Market	20	

Market Changes	3/24/2021	% 4 Weeks Active
New Listings	16	9%
Price Increase	2	0%
Prices Decrease	3	1%
Back on Market*	2	3%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, March 24, 2021	7,671,500	13
Tuesday, March 23, 2021	4,832,000	10
Monday, March 22, 2021	16,490,856	24
Sunday, March 21, 2021	-	0
Saturday, March 20, 2021	342,000	2
Friday, March 19, 2021	14,975,446	26
Thursday, March 18, 2021	12,761,200	23
TOTAL	57,073,002	98

Closed prior year	\$	#
Monday, March 23, 2020	5,766,400	13
Sunday, March 22, 2020	215,000	1
Saturday, March 21, 2020	255,000	1
Friday, March 20, 2020	3,098,900	12
Thursday, March 19, 2020	2,947,900	12
Wednesday, March 18, 2020	10,042,463	14
Tuesday, March 17, 2020	1,938,600	11
TOTAL	24,264,263	64

7 Day Sold Analysis

% Changed	\$	#
Prior Year	135%	53%
8 - 14 Days	-14%	-10%



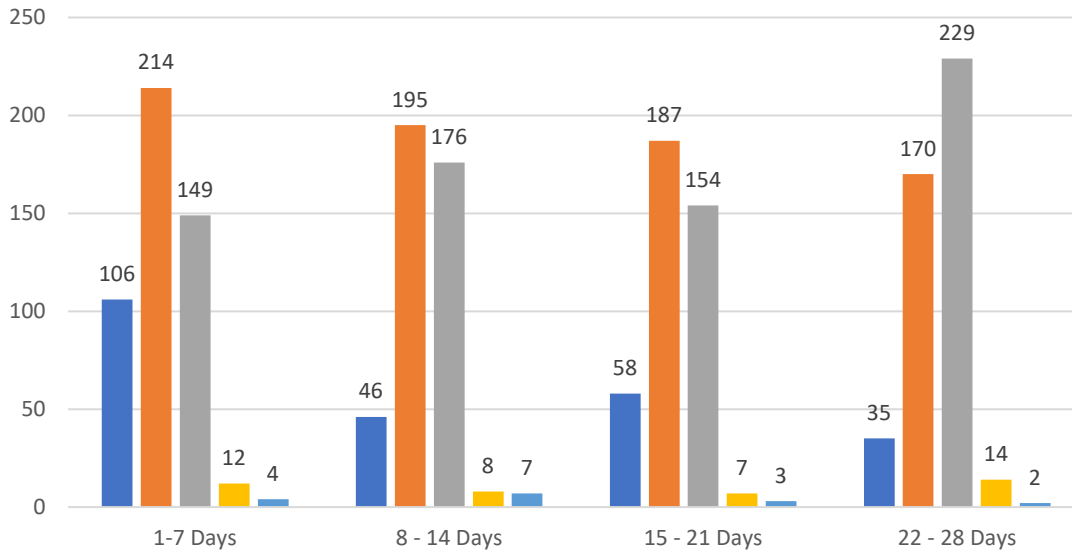


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Wednesday, March 24, 2021

as of: 3/25/2021



		TOTALS	
		4 Weeks	FEB 21
Active		245	0,490
Pending		766	1,475
Sold*		708	0,933
Canceled		41	
Temp Off Market		16	

		*Total sales in March	
Market Changes	3/24/2021	% 4 Weeks Active	
New Listings	28	11%	
Price Increase	3	0%	
Prices Decrease	4	1%	
Back on Market*	5	12%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

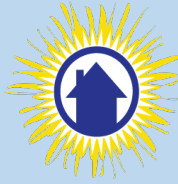
Closed in last 7 days	\$	#
Wednesday, March 24, 2021	18,521,401	20
Tuesday, March 23, 2021	11,148,206	19
Monday, March 22, 2021	14,101,959	34
Sunday, March 21, 2021	-	0
Saturday, March 20, 2021	200,000	1
Friday, March 19, 2021	25,884,725	47
Thursday, March 18, 2021	14,760,243	28
TOTAL	84,616,534	149

Closed prior year	\$	#
Monday, March 23, 2020	8,471,145	23
Sunday, March 22, 2020	100,000	1
Saturday, March 21, 2020	2,152,307	5
Friday, March 20, 2020	19,364,873	50
Thursday, March 19, 2020	6,341,280	19
Wednesday, March 18, 2020	5,160,820	17
Tuesday, March 17, 2020	10,531,881	20
TOTAL	52,122,306	135

7 Day Sold Analysis

% Changed	\$	#
Prior Year	62%	10%
8 - 14 Days	-24%	-15%



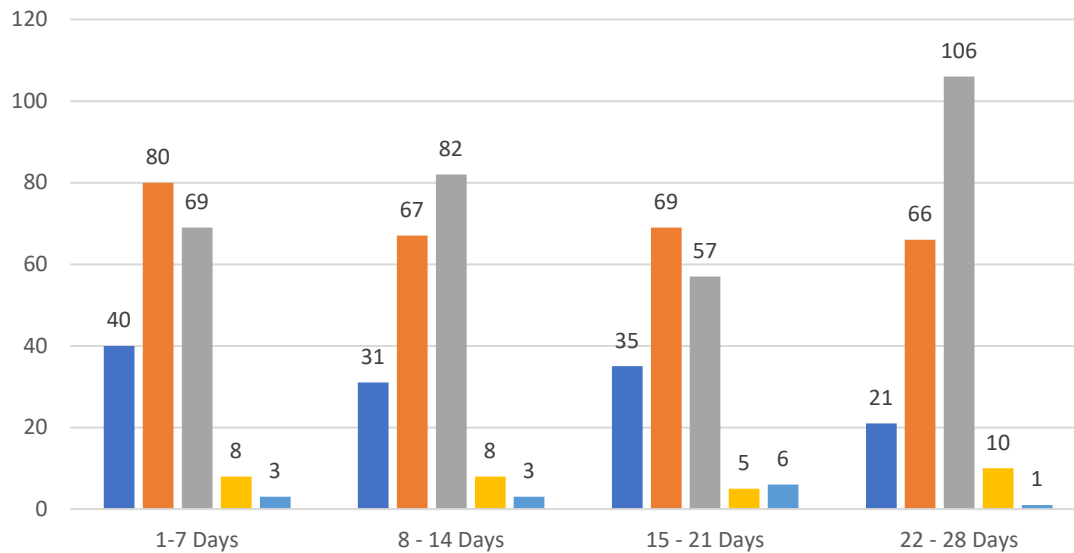


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Wednesday, March 24, 2021

as of: 3/25/2021



	TOTALS	
	4 Weeks	FEB 21
Active	127	208
Pending	282	543
Sold*	314	254
Canceled	31	
Temp Off Market	13	

Market Changes	3/24/2021	% 4 Weeks Active
New Listings	5	4%
Price Increase	1	0%
Prices Decrease	0	0%
Back on Market*	4	13%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, March 24, 2021	1,432,000	7
Tuesday, March 23, 2021	1,231,000	6
Monday, March 22, 2021	3,641,700	13
Sunday, March 21, 2021	-	0
Saturday, March 20, 2021	170,000	1
Friday, March 19, 2021	5,790,100	24
Thursday, March 18, 2021	5,176,000	18
Total	17,440,800	69

Closed prior year	\$	#
Monday, March 23, 2020	1,584,500	9
Sunday, March 22, 2020	-	0
Saturday, March 21, 2020	212,000	1
Friday, March 20, 2020	3,595,400	12
Thursday, March 19, 2020	918,750	3
Wednesday, March 18, 2020	1,237,300	7
Tuesday, March 17, 2020	1,282,100	7
Total	8,830,050	39

7 Day Sold Analysis

% Changed	\$	#
Prior Year	98%	77%
8 - 14 Days	-35%	-16%

