



4 WEEK REAL ESTATE MARKET REPORT

Monday, March 29, 2021

As of: Tuesday, March 30, 2021

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- 4 Pinellas County - Single Family Home
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- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Monday, March 29, 2021

as of: 3/30/2021

Day 1	Monday, March 29, 2021
Day 2	Sunday, March 28, 2021
Day 3	Saturday, March 27, 2021
Day 4	Friday, March 26, 2021
Day 5	Thursday, March 25, 2021
Day 6	Wednesday, March 24, 2021
Day 7	Tuesday, March 23, 2021
Day 8	Monday, March 22, 2021
Day 9	Sunday, March 21, 2021
Day 10	Saturday, March 20, 2021
Day 11	Friday, March 19, 2021
Day 12	Thursday, March 18, 2021
Day 13	Wednesday, March 17, 2021
Day 14	Tuesday, March 16, 2021
Day 15	Monday, March 15, 2021
Day 16	Sunday, March 14, 2021
Day 17	Saturday, March 13, 2021
Day 18	Friday, March 12, 2021
Day 19	Thursday, March 11, 2021
Day 20	Wednesday, March 10, 2021
Day 21	Tuesday, March 09, 2021
Day 22	Monday, March 08, 2021
Day 23	Sunday, March 07, 2021
Day 24	Saturday, March 06, 2021
Day 25	Friday, March 05, 2021
Day 26	Thursday, March 04, 2021
Day 27	Wednesday, March 03, 2021
Day 28	Tuesday, March 02, 2021

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Monday, March 29, 2021

Day 28: Tuesday, March 02, 2021

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

FEB 21: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

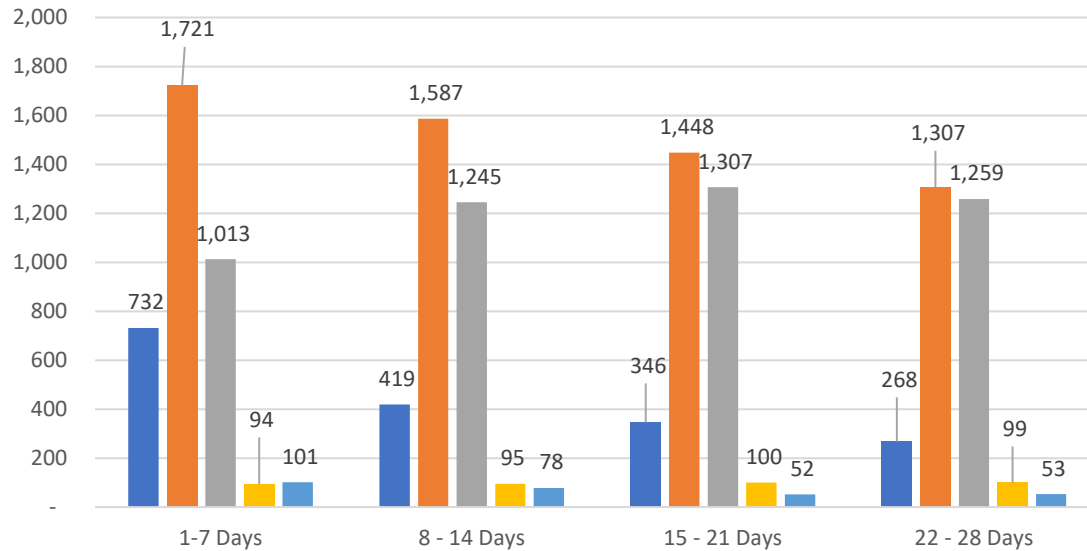


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Monday, March 29, 2021

as of: 3/30/2021



	TOTALS	
	4 Weeks	FEB 21
Active	1,765	3,481
Pending	6,063	10,440
Sold*	4,824	4,973
Canceled	388	
Temp Off Market	284	

Market Changes	3/29/2021	% 4 Weeks Active
New Listings	134	8%
Price Increase	93	2%
Prices Decrease	52	1%
Back on Market*	62	16%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	48,458,261	104
Sunday, March 28, 2021	750,000	1
Saturday, March 27, 2021	795,000	2
Friday, March 26, 2021	160,209,988	356
Thursday, March 25, 2021	88,773,579	196
Wednesday, March 24, 2021	105,863,905	190
Tuesday, March 23, 2021	72,167,396	165
TOTAL	477,018,129	1014

Closed prior year	\$	#
Saturday, March 28, 2020	3,626,353	12
Friday, March 27, 2020	133,304,153	404
Thursday, March 26, 2020	63,369,407	183
Wednesday, March 25, 2020	59,787,193	173
Tuesday, March 24, 2020	57,065,477	171
Monday, March 23, 2020	80,492,145	249
Sunday, March 22, 2020	560,000	2
TOTAL	398,204,728	1194

7 Day Sold Analysis

% Changed	\$	#
Prior Year	20%	-15%
8 - 14 Days	-15%	-19%



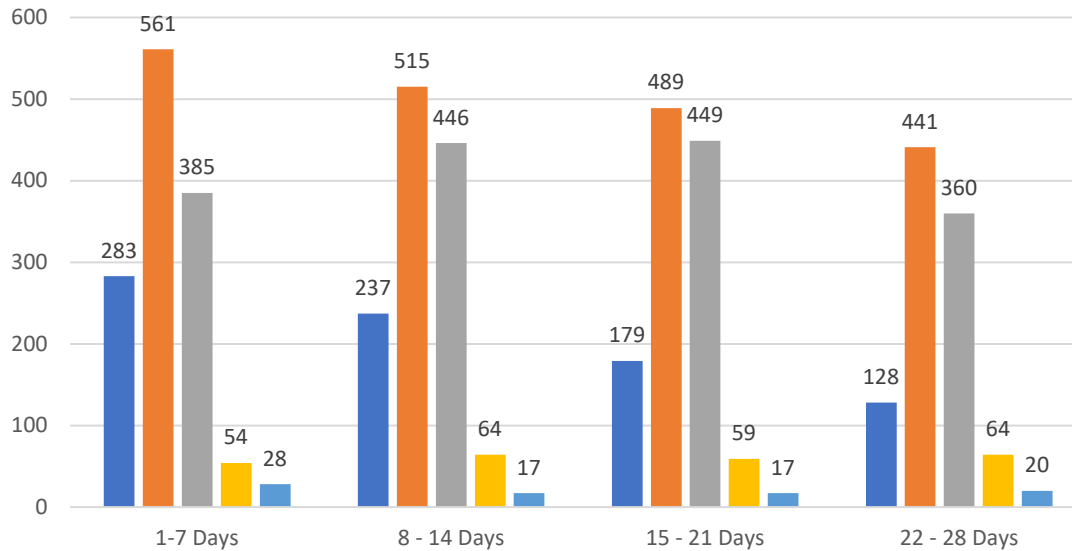


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Monday, March 29, 2021

as of: 3/30/2021



	TOTALS	
	4 Weeks	FEB 21
Active	827	2,083
Pending	2,006	4,362
Sold*	1,640	1,769
Canceled	241	
Temp Off Market	82	

Market Changes	3/29/2021	% 4 Weeks Active
New Listings	57	7%
Price Increase	12	1%
Prices Decrease	17	1%
Back on Market*	22	9%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	17,885,000	45
Sunday, March 28, 2021	147,000	1
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	35,704,518	131
Thursday, March 25, 2021	26,623,751	92
Wednesday, March 24, 2021	23,045,730	64
Tuesday, March 23, 2021	14,981,815	52
TOTAL	118,387,814	385

Closed prior year	\$	#
Saturday, March 28, 2020	287,500	2
Friday, March 27, 2020	27,304,313	100
Thursday, March 26, 2020	9,249,100	40
Wednesday, March 25, 2020	11,305,325	36
Tuesday, March 24, 2020	11,485,320	43
Monday, March 23, 2020	17,286,199	57
Sunday, March 22, 2020	808,500	2
TOTAL	77,726,257	280

7 Day Sold Analysis

% Changed	\$	#
Prior Year	52%	38%
8 - 14 Days	-28%	-32%



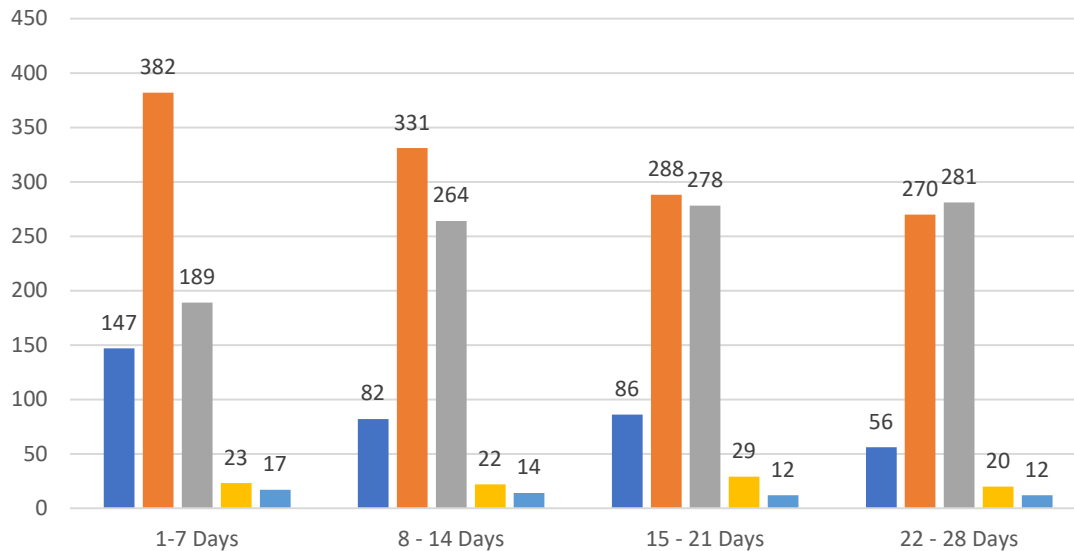


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Monday, March 29, 2021

as of: 3/30/2021



		TOTALS	
		4 Weeks	FEB 21
Active		371	0,726
Pending		1,271	1,856
Sold*		1,012	1,102
Canceled		94	
Temp Off Market		55	

Market Changes		3/29/2021	% 4 Weeks Active
New Listings		25	7%
Price Increase		2	0%
Prices Decrease		12	1%
Back on Market*		16	17%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	15,174,400	26
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	37,543,886	76
Thursday, March 25, 2021	14,649,450	33
Wednesday, March 24, 2021	22,357,104	33
Tuesday, March 23, 2021	9,115,895	22
TOTAL	98,840,735	190

Closed prior year	\$	#
Saturday, March 28, 2020	1,160,500	4
Friday, March 27, 2020	29,048,502	77
Thursday, March 26, 2020	9,599,550	27
Wednesday, March 25, 2020	14,977,700	35
Tuesday, March 24, 2020	13,761,324	40
Monday, March 23, 2020	23,388,696	71
Sunday, March 22, 2020	-	0
TOTAL	91,936,272	254

7 Day Sold Analysis

% Changed	\$	#
Prior Year	8%	-25%
8 - 14 Days	-22%	-28%



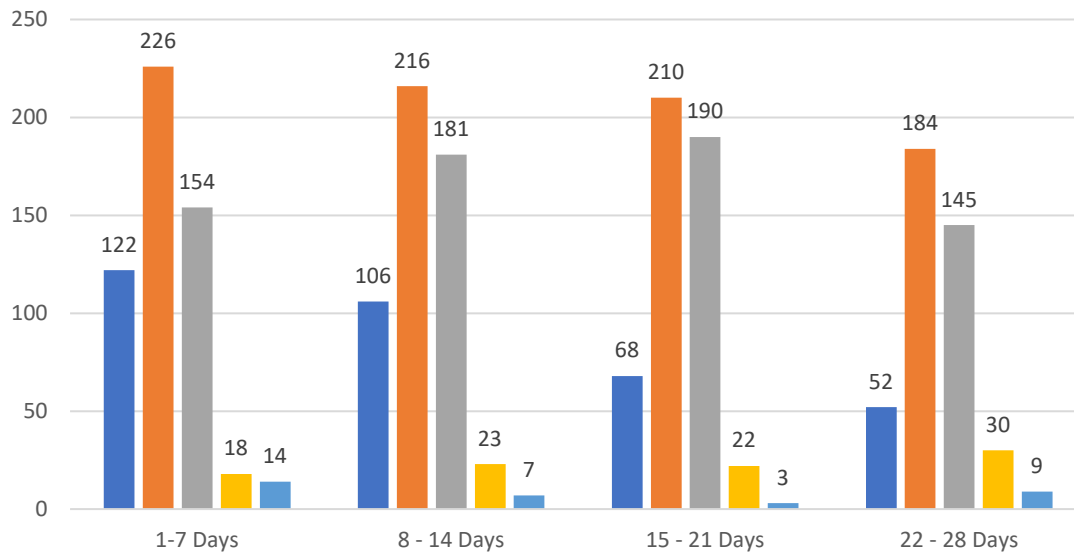


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Monday, March 29, 2021

as of: 3/30/2021



	TOTALS	
	4 Weeks	FEB 21
Active	348	0,911
Pending	836	1,539
Sold*	670	762
Canceled	93	
Temp Off Market	33	

Market Changes	3/29/2021	% 4 Weeks Active
New Listings	24	7%
Price Increase	7	1%
Prices Decrease	9	1%
Back on Market*	9	10%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	10,430,550	23
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	13,975,719	53
Thursday, March 25, 2021	7,699,001	36
Wednesday, March 24, 2021	8,242,400	21
Tuesday, March 23, 2021	6,565,815	21
Total	46,913,485	154

Closed prior year	\$	#
Saturday, March 28, 2020	157,500	1
Friday, March 27, 2020	9,909,785	40
Thursday, March 26, 2020	3,982,000	12
Wednesday, March 25, 2020	5,925,926	16
Tuesday, March 24, 2020	3,269,170	17
Monday, March 23, 2020	7,402,399	23
Sunday, March 22, 2020	593,500	1
Total	31,240,280	110

7 Day Sold Analysis

% Changed	\$	#
Prior Year	50%	40%
8 - 14 Days	-18%	-15%



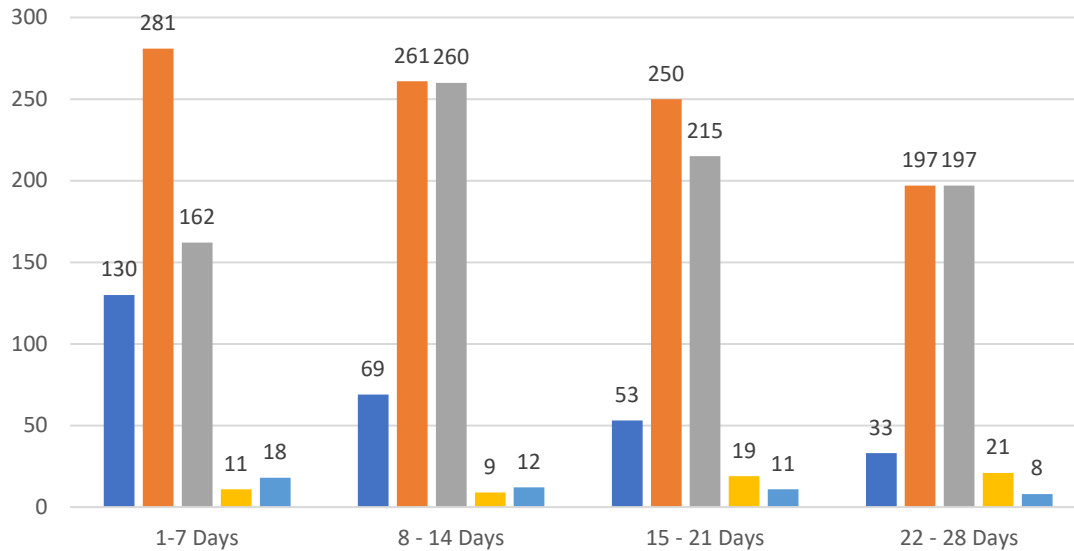


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Monday, March 29, 2021

as of: 3/30/2021



	TOTALS	
	4 Weeks	FEB 21
Active	285	0,528
Pending	989	1,861
Sold*	834	0,879
Canceled	60	
Temp Off Market	49	

Market Changes	3/29/2021	% 4 Weeks Active
New Listings	20	7%
Price Increase	14	1%
Prices Decrease	7	1%
Back on Market*	13	22%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	6,823,890	19
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	20,835,689	65
Thursday, March 25, 2021	10,511,540	31
Wednesday, March 24, 2021	9,573,625	28
Tuesday, March 23, 2021	5,855,936	19
Total	53,600,680	162

Closed prior year	\$	#
Saturday, March 28, 2020	285,000	2
Friday, March 27, 2020	19,287,578	74
Thursday, March 26, 2020	9,375,222	37
Wednesday, March 25, 2020	11,543,216	46
Tuesday, March 24, 2020	9,631,643	36
Monday, March 23, 2020	11,429,720	42
Sunday, March 22, 2020	-	0
Total	61,552,379	237

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-13%	-32%
8 - 14 Days	-31%	-38%



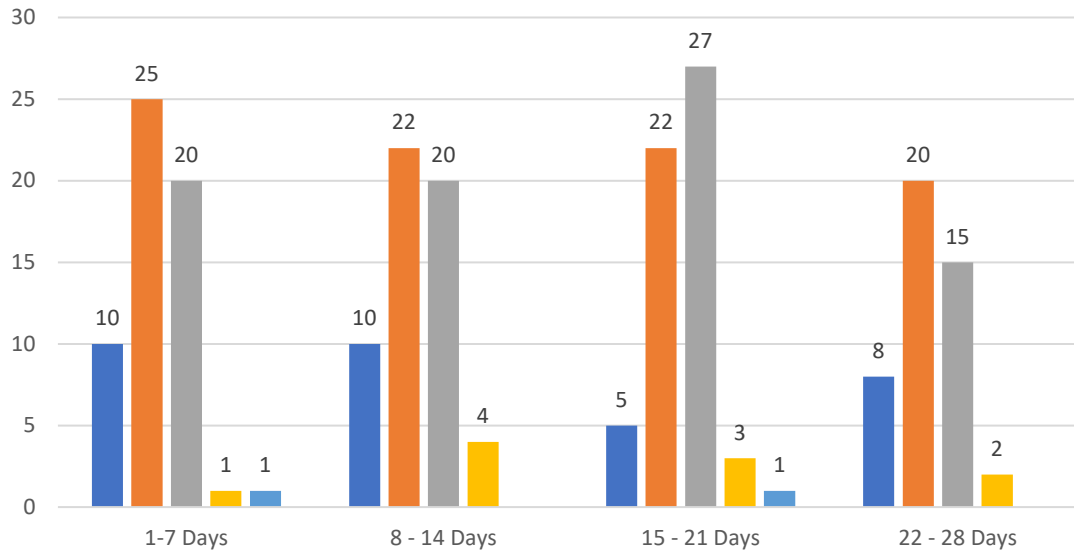


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Monday, March 29, 2021

as of: 3/30/2021



7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	85,000	1
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	724,400	6
Thursday, March 25, 2021	801,500	5
Wednesday, March 24, 2021	638,500	5
Tuesday, March 23, 2021	232,000	3
TOTAL	2,481,400	20

Closed prior year	\$	#
Saturday, March 28, 2020	-	0
Friday, March 27, 2020	696,000	8
Thursday, March 26, 2020	399,500	6
Wednesday, March 25, 2020	67,500	1
Tuesday, March 24, 2020	145,000	1
Monday, March 23, 2020	215,000	2
Sunday, March 22, 2020	-	0
TOTAL	1,523,000	18

	TOTALS	
	4 Weeks	FEB 21
Active	33	141
Pending	89	298
Sold*	82	140
Canceled	10	
Temp Off Market	2	

Market Changes	3/29/2021	% 4 Weeks Active
New Listings	1	3%
Price Increase	0	0%
Prices Decrease	0	0%
Back on Market*	0	0%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	63%	11%
8 - 14 Days	18%	0%



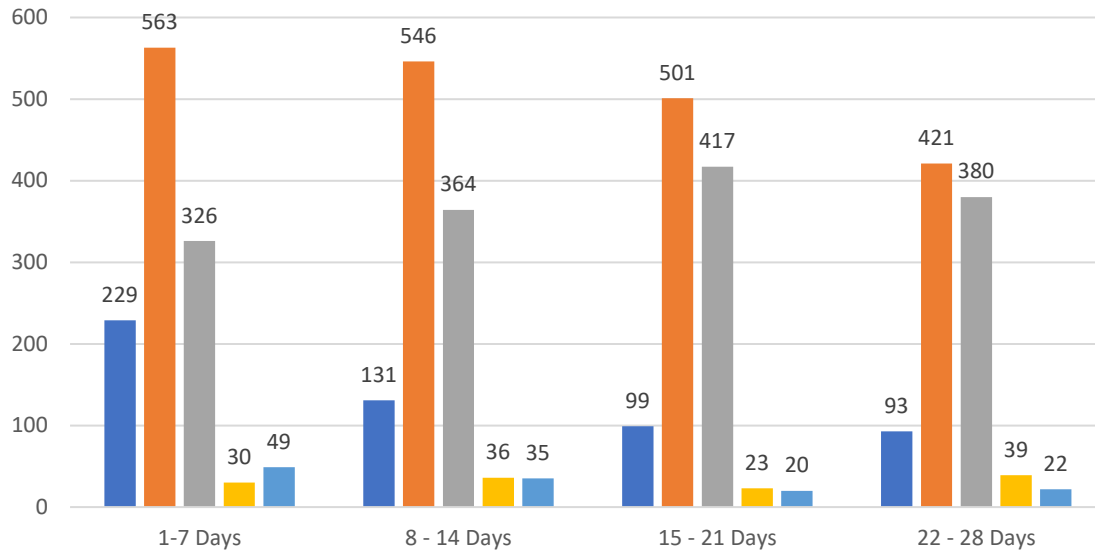


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Monday, March 29, 2021

as of: 3/30/2021



	TOTALS	
	4 Weeks	FEB 21
Active	552	1,091
Pending	2,031	3,185
Sold*	1,487	1,641
Canceled	128	
Temp Off Market	126	

Market Changes	*Total sales in March	
	3/29/2021	% 4 Weeks Active
New Listings	41	7%
Price Increase	31	2%
Prices Decrease	20	1%
Back on Market*	20	16%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	11,172,255	26
Sunday, March 28, 2021	750,000	1
Saturday, March 27, 2021	795,000	2
Friday, March 26, 2021	44,139,758	106
Thursday, March 25, 2021	24,766,012	66
Wednesday, March 24, 2021	26,557,525	60
Tuesday, March 23, 2021	28,212,491	65
TOTAL	136,393,041	326

Closed prior year	\$	#
Saturday, March 28, 2020	1,885,853	5
Friday, March 27, 2020	44,488,154	147
Thursday, March 26, 2020	22,165,143	56
Wednesday, March 25, 2020	16,784,080	52
Tuesday, March 24, 2020	15,830,935	53
Monday, March 23, 2020	24,286,986	82
Sunday, March 22, 2020	-	0
TOTAL	125,441,151	395

7 Day Sold Analysis

% Changed	\$	#
Prior Year	9%	-17%
8 - 14 Days	-4%	-10%



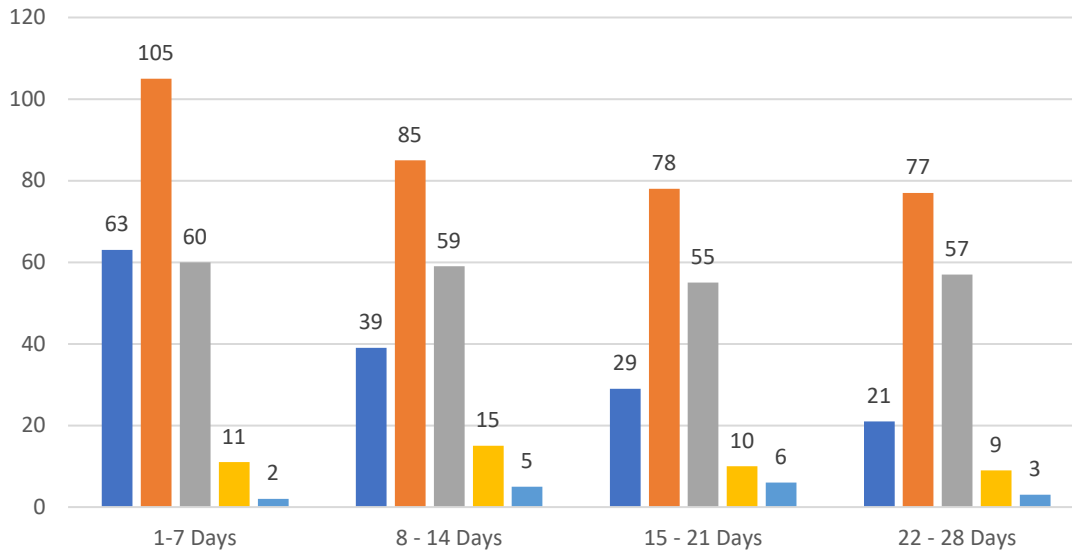


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Monday, March 29, 2021

as of: 3/30/2021



	TOTALS	
	4 Weeks	FEB 21
Active	152	318
Pending	345	980
Sold*	231	473
Canceled	45	
Temp Off Market	16	

Market Changes	3/29/2021	% 4 Weeks Active
New Listings	13	9%
Price Increase	0	0%
Prices Decrease	3	1%
Back on Market*	3	7%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	1,641,000	5
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	3,552,900	16
Thursday, March 25, 2021	2,622,700	14
Wednesday, March 24, 2021	3,084,430	13
Tuesday, March 23, 2021	2,121,000	12
TOTAL	13,022,030	60

Closed prior year	\$	#
Saturday, March 28, 2020	-	0
Friday, March 27, 2020	4,113,400	14
Thursday, March 26, 2020	2,083,300	10
Wednesday, March 25, 2020	198,900	2
Tuesday, March 24, 2020	359,500	3
Monday, March 23, 2020	2,317,900	10
Sunday, March 22, 2020	-	0
TOTAL	9,073,000	39

7 Day Sold Analysis

% Changed	\$	#
Prior Year	44%	54%
8 - 14 Days	-16%	-67%



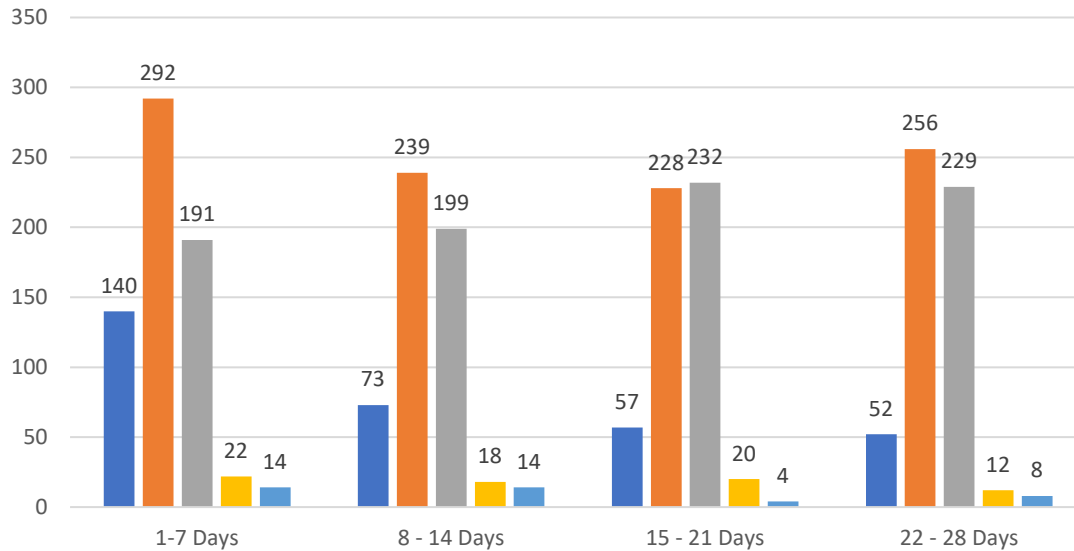


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Monday, March 29, 2021

as of: 3/30/2021



	TOTALS	
	4 Weeks	FEB 21
Active	322	0,646
Pending	1,015	2,063
Sold*	851	418
Canceled	72	
Temp Off Market	40	

Market Changes	3/29/2021	% 4 Weeks Active
New Listings	33	10%
Price Increase	12	1%
Prices Decrease	9	1%
Back on Market*	6	8%

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	7,655,500	20
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	26,378,346	51
Thursday, March 25, 2021	24,131,348	38
Wednesday, March 24, 2021	27,320,700	45
Tuesday, March 23, 2021	17,008,961	37
TOTAL	102,494,855	191

Closed prior year	\$	#
Saturday, March 28, 2020	295,000	1
Friday, March 27, 2020	19,522,984	56
Thursday, March 26, 2020	9,846,547	29
Wednesday, March 25, 2020	7,995,300	21
Tuesday, March 24, 2020	10,209,690	25
Monday, March 23, 2020	12,915,598	31
Sunday, March 22, 2020	460,000	1
TOTAL	61,245,119	164

7 Day Sold Analysis

% Changed	\$	#
Prior Year	67%	16%
8 - 14 Days	-22%	-4%



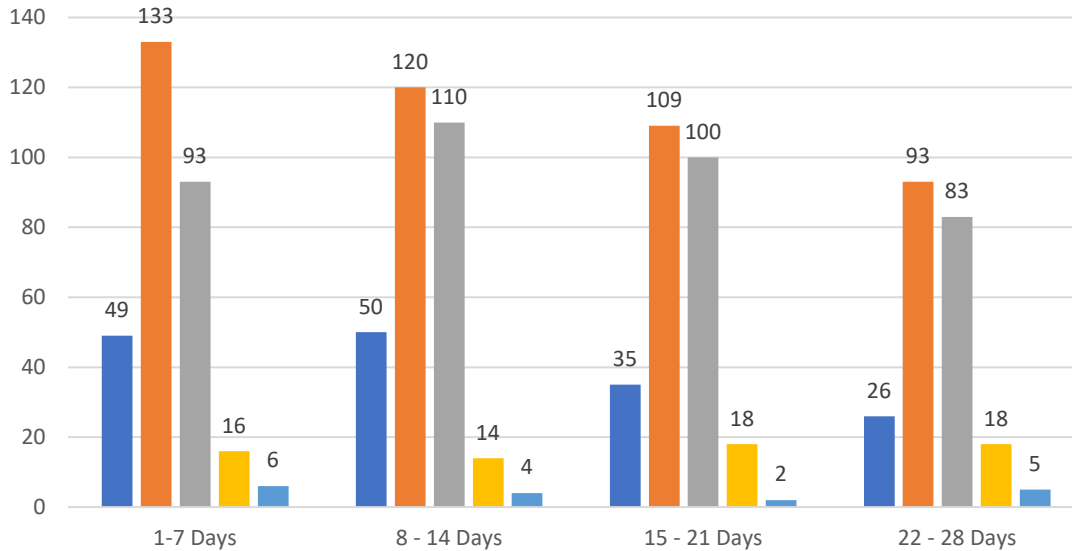


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Monday, March 29, 2021

as of: 3/30/2021



	TOTALS	
	4 Weeks	FEB 21
Active	160	0,505
Pending	455	1002
Sold*	386	140
Canceled	66	
Temp Off Market	17	

Market Changes	3/29/2021	% 4 Weeks Active
New Listings	12	8%
Price Increase	2	0%
Prices Decrease	4	1%
Back on Market*	6	9%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	3,541,800	11
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	10,280,000	30
Thursday, March 25, 2021	12,662,400	26
Wednesday, March 24, 2021	8,866,500	16
Tuesday, March 23, 2021	4,832,000	10
TOTAL	40,182,700	93

Closed prior year	\$	#
Saturday, March 28, 2020	130,000	1
Friday, March 27, 2020	7,235,888	18
Thursday, March 26, 2020	1,498,900	6
Wednesday, March 25, 2020	3,555,500	10
Tuesday, March 24, 2020	4,367,740	10
Monday, March 23, 2020	5,766,400	13
Sunday, March 22, 2020	215,000	1
TOTAL	22,769,428	59

7 Day Sold Analysis

% Changed	\$	#
Prior Year	76%	58%
8 - 14 Days	-41%	-15%



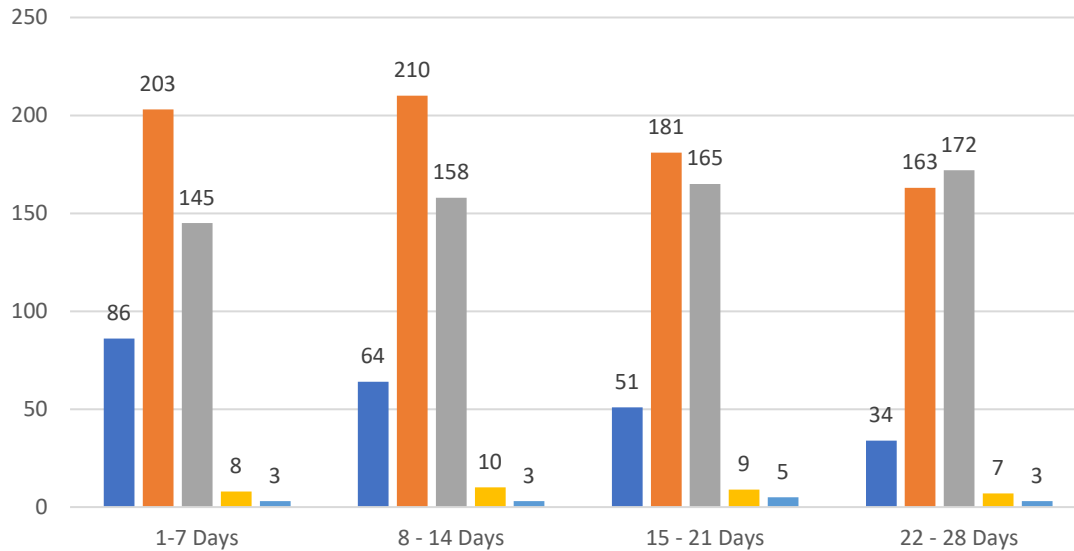


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Monday, March 29, 2021

as of: 3/30/2021



TOTALS		
	4 Weeks	FEB 21
Active	235	0,490
Pending	757	1,475
Sold*	640	0,933
Canceled	34	
Temp Off Market	14	

*Total sales in March		
Market Changes	3/29/2021	% 4 Weeks Active
New Listings	15	6%
Price Increase	34	4%
Prices Decrease	4	1%
Back on Market*	7	21%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	7,632,216	13
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	31,312,309	58
Thursday, March 25, 2021	14,715,229	28
Wednesday, March 24, 2021	20,054,951	24
Tuesday, March 23, 2021	11,974,113	22
Total	85,688,818	145

Closed prior year	\$	#
Saturday, March 28, 2020	-	0
Friday, March 27, 2020	20,956,935	50
Thursday, March 26, 2020	12,382,945	34
Wednesday, March 25, 2020	8,486,897	19
Tuesday, March 24, 2020	7,631,885	17
Monday, March 23, 2020	8,471,145	23
Sunday, March 22, 2020	100,000	1
Total	58,029,807	144

7 Day Sold Analysis

% Changed	\$	#
Prior Year	48%	1%
8 - 14 Days	5%	-8%



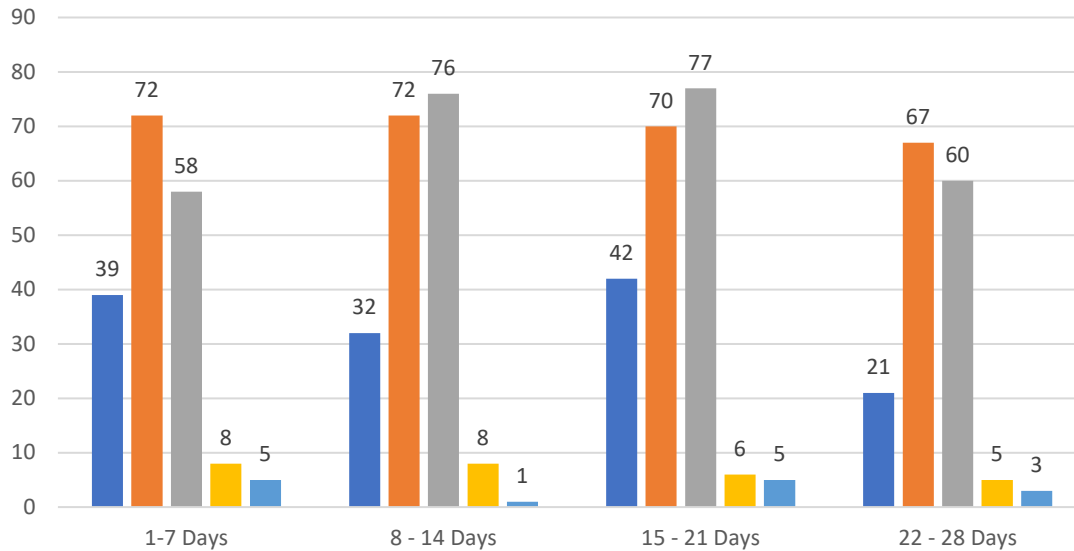


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Monday, March 29, 2021

as of: 3/30/2021



		TOTALS	
		4 Weeks	FEB 21
Active		134	208
Pending		281	543
Sold*		271	254
Canceled		27	
Temp Off Market		14	

Market Changes		3/29/2021	% 4 Weeks Active
New Listings		7	5%
Price Increase		3	1%
Prices Decrease		1	0%
Back on Market*		4	15%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, March 29, 2021	2,186,650	5
Sunday, March 28, 2021	147,000	1
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	7,171,499	26
Thursday, March 25, 2021	2,838,150	11
Wednesday, March 24, 2021	2,213,900	9
Tuesday, March 23, 2021	1,231,000	6
TOTAL	15,788,199	58

Closed prior year	\$	#
Saturday, March 28, 2020	-	0
Friday, March 27, 2020	5,349,240	20
Thursday, March 26, 2020	1,285,400	6
Wednesday, March 25, 2020	1,557,499	7
Tuesday, March 24, 2020	3,343,910	12
Monday, March 23, 2020	1,584,500	9
Sunday, March 22, 2020	-	0
TOTAL	13,120,549	54

7 Day Sold Analysis

% Changed	\$	#
Prior Year	20%	7%
8 - 14 Days	-26%	-24%

