

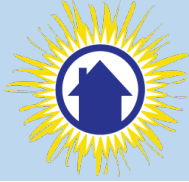


4 WEEK REAL ESTATE MARKET REPORT

Tuesday, March 30, 2021

As of: Wednesday, March 31, 2021

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Tuesday, March 30, 2021

as of: 3/31/2021

Day 1	Tuesday, March 30, 2021
Day 2	Monday, March 29, 2021
Day 3	Sunday, March 28, 2021
Day 4	Saturday, March 27, 2021
Day 5	Friday, March 26, 2021
Day 6	Thursday, March 25, 2021
Day 7	Wednesday, March 24, 2021
Day 8	Tuesday, March 23, 2021
Day 9	Monday, March 22, 2021
Day 10	Sunday, March 21, 2021
Day 11	Saturday, March 20, 2021
Day 12	Friday, March 19, 2021
Day 13	Thursday, March 18, 2021
Day 14	Wednesday, March 17, 2021
Day 15	Tuesday, March 16, 2021
Day 16	Monday, March 15, 2021
Day 17	Sunday, March 14, 2021
Day 18	Saturday, March 13, 2021
Day 19	Friday, March 12, 2021
Day 20	Thursday, March 11, 2021
Day 21	Wednesday, March 10, 2021
Day 22	Tuesday, March 09, 2021
Day 23	Monday, March 08, 2021
Day 24	Sunday, March 07, 2021
Day 25	Saturday, March 06, 2021
Day 26	Friday, March 05, 2021
Day 27	Thursday, March 04, 2021
Day 28	Wednesday, March 03, 2021

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, March 30, 2021

Day 28: Wednesday, March 03, 2021

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

FEB 21: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

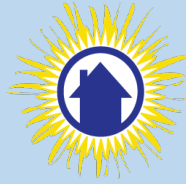
Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

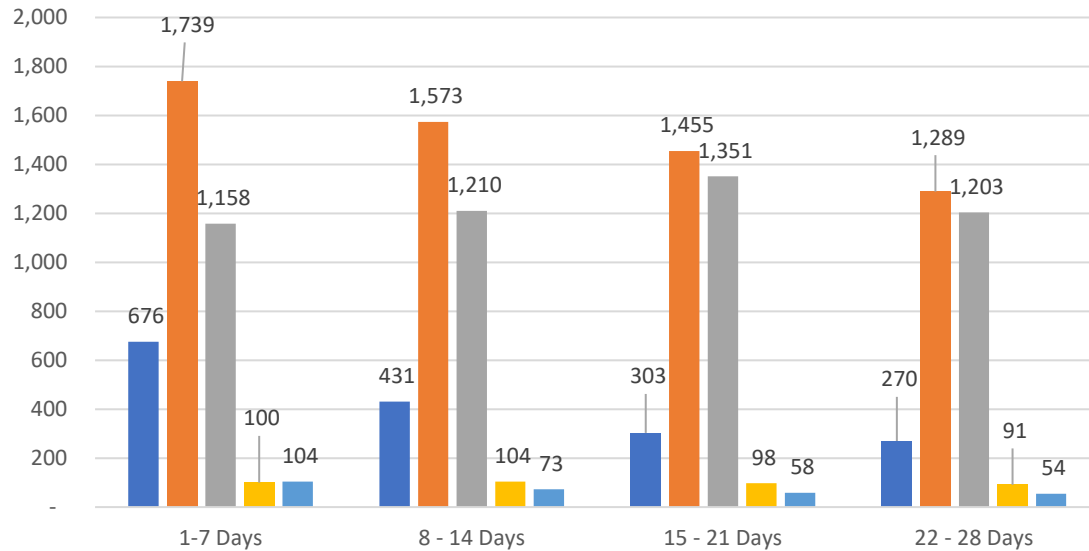


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, March 30, 2021

as of: 3/31/2021



	TOTALS	
	4 Weeks	FEB 21
Active	1,680	3,481
Pending	6,056	10,440
Sold*	4,922	4,973
Canceled	393	
Temp Off Market	289	

Market Changes	3/30/2021	% 4 Weeks Active
New Listings	151	9%
Price Increase	27	0%
Prices Decrease	41	1%
Back on Market*	55	14%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

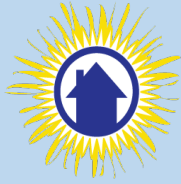
Closed in last 7 days	\$	#
Tuesday, March 30, 2021	67,987,720	150
Monday, March 29, 2021	79,750,782	196
Sunday, March 28, 2021	750,000	1
Saturday, March 27, 2021	1,270,000	4
Friday, March 26, 2021	189,907,392	420
Thursday, March 25, 2021	88,773,579	196
Wednesday, March 24, 2021	106,278,905	191
TOTAL	534,718,378	1158

Closed prior year	\$	#
Sunday, March 29, 2020	1,715,655	6
Saturday, March 28, 2020	3,626,353	12
Friday, March 27, 2020	133,304,153	404
Thursday, March 26, 2020	63,369,407	183
Wednesday, March 25, 2020	59,787,193	173
Tuesday, March 24, 2020	57,065,477	171
Monday, March 23, 2020	80,492,145	249
TOTAL	399,360,383	1198

7 Day Sold Analysis

% Changed	\$	#
Prior Year	34%	-3%
8 - 14 Days	-1%	-4%



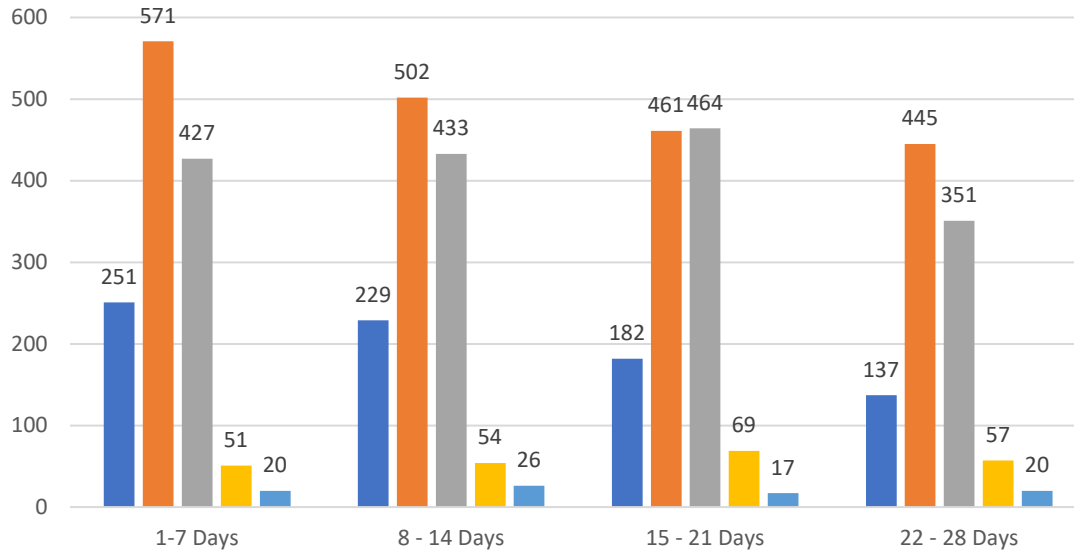


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, March 30, 2021

as of: 3/31/2021



		TOTALS	
		4 Weeks	FEB 21
Active		799	2,083
Pending		1,979	4,362
Sold*		1,675	1,769
Canceled		231	
Temp Off Market		83	

		*Total sales in March	
Market Changes	3/30/2021	% 4 Weeks Active	
New Listings	25	3%	
Price Increase	9	0%	
Prices Decrease	15	1%	
Back on Market*	18	8%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

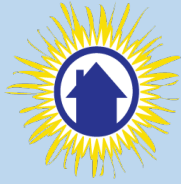
Closed in last 7 days	\$	#
Tuesday, March 30, 2021	19,283,600	49
Monday, March 29, 2021	23,983,800	58
Sunday, March 28, 2021	147,000	1
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	76,873,215	163
Thursday, March 25, 2021	26,572,851	92
Wednesday, March 24, 2021	23,045,730	64
TOTAL	169,906,196	427

Closed prior year	\$	#
Sunday, March 29, 2020	1,473,000	3
Saturday, March 28, 2020	287,500	2
Friday, March 27, 2020	27,304,313	100
Thursday, March 26, 2020	9,249,100	40
Wednesday, March 25, 2020	11,305,325	36
Tuesday, March 24, 2020	11,485,320	43
Monday, March 23, 2020	17,286,199	57
TOTAL	78,390,757	281

7 Day Sold Analysis

% Changed	\$	#
Prior Year	117%	52%
8 - 14 Days	19%	-21%



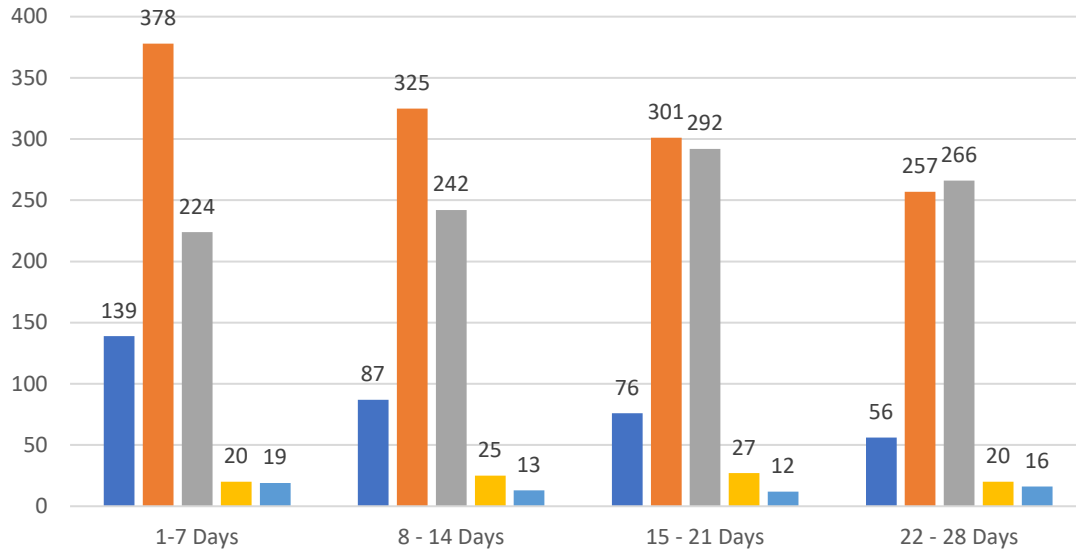


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, March 30, 2021

as of: 3/31/2021



	TOTALS	
	4 Weeks	FEB 21
Active	358	0,726
Pending	1,261	1,856
Sold*	1,024	1,102
Canceled	92	
Temp Off Market	60	

Market Changes	*Total sales in March	
	3/30/2021	% 4 Weeks Active
New Listings	28	8%
Price Increase	5	0%
Prices Decrease	9	1%
Back on Market*	12	13%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

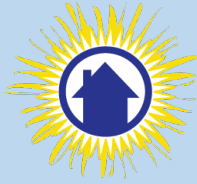
Closed in last 7 days	\$	#
Tuesday, March 30, 2021	13,304,080	30
Monday, March 29, 2021	19,682,400	39
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	45,828,206	88
Thursday, March 25, 2021	14,649,450	33
Wednesday, March 24, 2021	22,772,104	34
TOTAL	116,236,240	224

Closed prior year	\$	#
Sunday, March 29, 2020	234,500	1
Saturday, March 28, 2020	1,160,500	4
Friday, March 27, 2020	29,048,502	77
Thursday, March 26, 2020	9,599,550	27
Wednesday, March 25, 2020	14,977,700	35
Tuesday, March 24, 2020	13,761,324	40
Monday, March 23, 2020	23,388,696	71
TOTAL	92,170,772	255

7 Day Sold Analysis

% Changed	\$	#
Prior Year	26%	-12%
8 - 14 Days	-1%	-7%



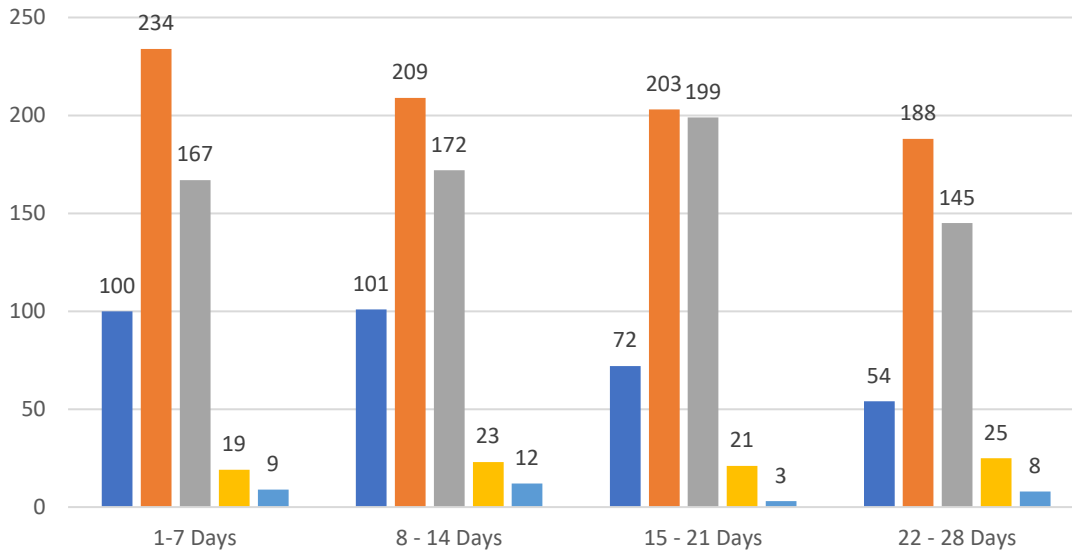


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, March 30, 2021

as of: 3/31/2021



		TOTALS	
		4 Weeks	FEB 21
Active		327	0,911
Pending		834	1,539
Sold*		683	762
Canceled		88	
Temp Off Market		32	

		*Total sales in March	
Market Changes	3/30/2021	% 4 Weeks Active	
New Listings	8	2%	
Price Increase	5	1%	
Prices Decrease	6	1%	
Back on Market*	6	7%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

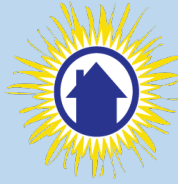
Closed in last 7 days	\$	#
Tuesday, March 30, 2021	4,514,050	18
Monday, March 29, 2021	13,493,050	28
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	17,703,619	64
Thursday, March 25, 2021	7,648,101	36
Wednesday, March 24, 2021	8,242,400	21
TOTAL	51,601,220	167

Closed prior year	\$	#
Sunday, March 29, 2020	-	0
Saturday, March 28, 2020	157,500	1
Friday, March 27, 2020	9,909,785	40
Thursday, March 26, 2020	3,982,000	12
Wednesday, March 25, 2020	5,925,926	16
Tuesday, March 24, 2020	3,269,170	17
Monday, March 23, 2020	7,402,399	23
TOTAL	30,646,780	109

7 Day Sold Analysis

% Changed	\$	#
Prior Year	68%	53%
8 - 14 Days	5%	-3%



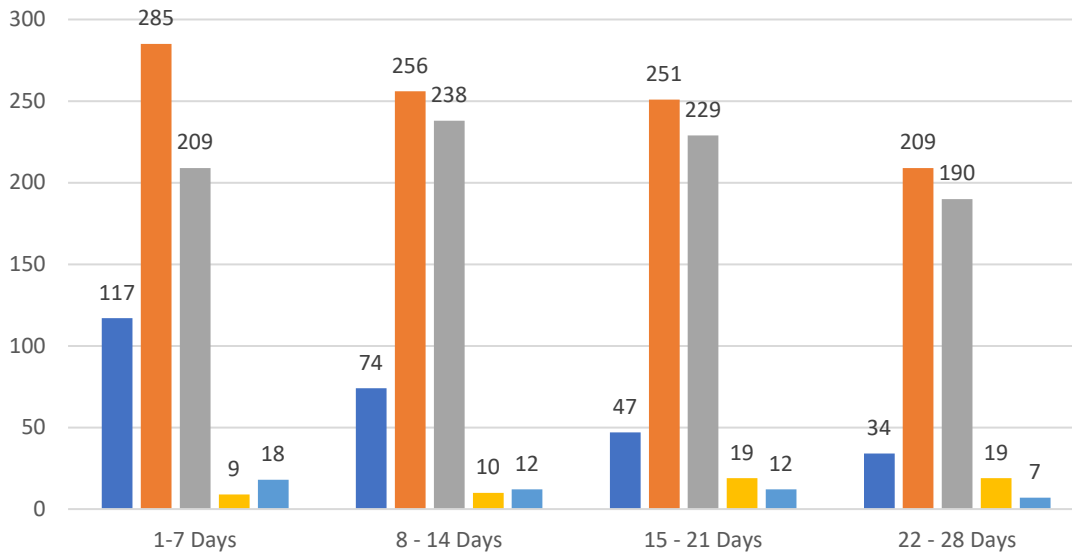


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, March 30, 2021

as of: 3/31/2021



		TOTALS	
		4 Weeks	FEB 21
Active		272	0,528
Pending		1,001	1,861
Sold*		866	0,879
Canceled		57	
Temp Off Market		49	

		*Total sales in March	
Market Changes	3/30/2021	% 4 Weeks Active	
New Listings	30	11%	
Price Increase	5	0%	
Prices Decrease	5	1%	
Back on Market*	8	14%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

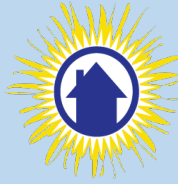
Closed in last 7 days	\$	#
Tuesday, March 30, 2021	7,755,260	25
Monday, March 29, 2021	14,387,944	44
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	25,574,169	81
Thursday, March 25, 2021	10,511,540	31
Wednesday, March 24, 2021	9,573,625	28
TOTAL	67,802,538	209

Closed prior year	\$	#
Sunday, March 29, 2020	323,700	2
Saturday, March 28, 2020	285,000	2
Friday, March 27, 2020	19,287,578	74
Thursday, March 26, 2020	9,375,222	37
Wednesday, March 25, 2020	11,543,216	46
Tuesday, March 24, 2020	9,631,643	36
Monday, March 23, 2020	11,429,720	42
TOTAL	61,876,079	239

7 Day Sold Analysis

% Changed	\$	#
Prior Year	10%	-13%
8 - 14 Days	-8%	-12%



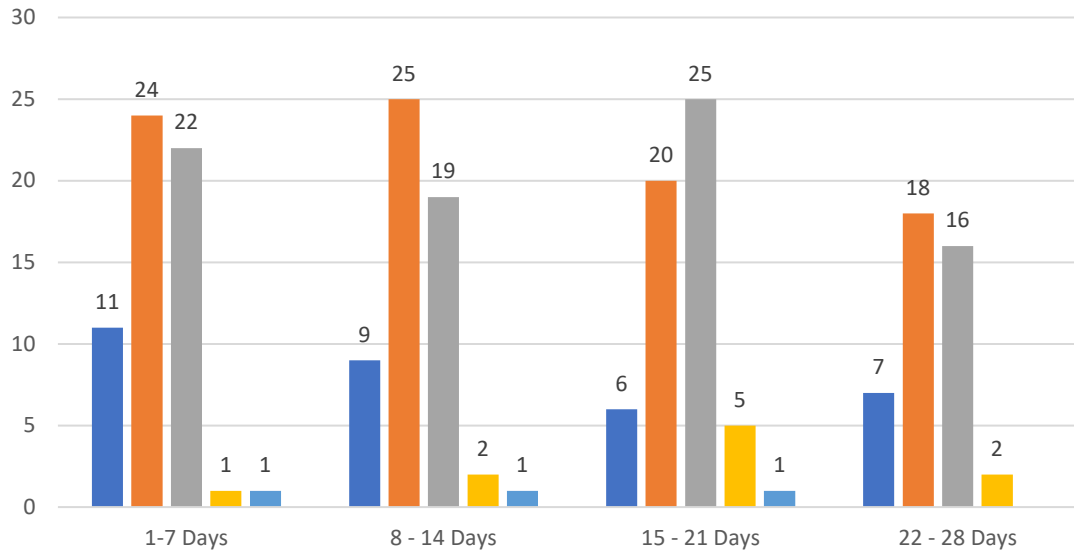


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, March 30, 2021

as of: 3/31/2021



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 30, 2021	432,400	4
Monday, March 29, 2021	190,300	2
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	724,400	6
Thursday, March 25, 2021	801,500	5
Wednesday, March 24, 2021	638,500	5
TOTAL	2,787,100	22

Closed prior year	\$	#
Sunday, March 29, 2020	-	0
Saturday, March 28, 2020	-	0
Friday, March 27, 2020	696,000	8
Thursday, March 26, 2020	399,500	6
Wednesday, March 25, 2020	67,500	1
Tuesday, March 24, 2020	145,000	1
Monday, March 23, 2020	215,000	2
TOTAL	1,523,000	18

	TOTALS	
	4 Weeks	FEB 21
Active	33	141
Pending	87	298
Sold*	82	140
Canceled	10	
Temp Off Market	3	

Active
Pending
Sold*
Canceled
Temp Off Market



*Total sales in March

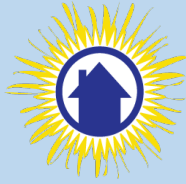
Market Changes	3/30/2021	% 4 Weeks Active
New Listings	2	6%
Price Increase	0	0%
Prices Decrease	0	0%
Back on Market*	1	10%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	83%	22%
8 - 14 Days	44%	16%



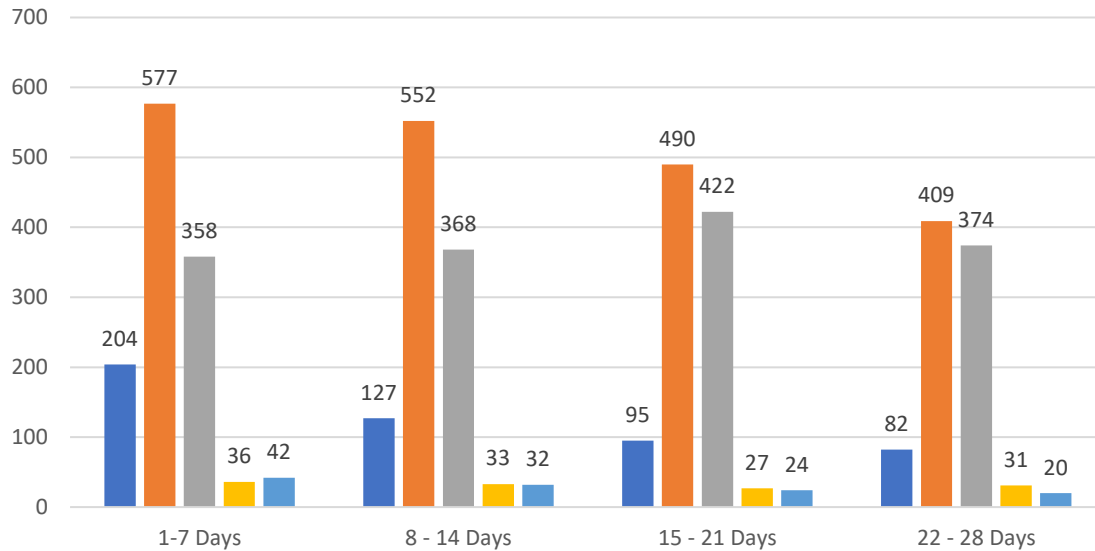


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, March 30, 2021

as of: 3/31/2021



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 30, 2021	21,850,791	52
Monday, March 29, 2021	19,923,690	54
Sunday, March 28, 2021	750,000	1
Saturday, March 27, 2021	1,270,000	4
Friday, March 26, 2021	49,058,072	121
Thursday, March 25, 2021	24,766,012	66
Wednesday, March 24, 2021	26,557,525	60
TOTAL	144,176,090	358

Closed prior year	\$	#
Sunday, March 29, 2020	862,455	2
Saturday, March 28, 2020	1,885,853	5
Friday, March 27, 2020	44,488,154	147
Thursday, March 26, 2020	22,165,143	56
Wednesday, March 25, 2020	16,784,080	52
Tuesday, March 24, 2020	15,830,935	53
Monday, March 23, 2020	24,286,986	82
TOTAL	126,303,606	397

TOTALS

	4 Weeks	FEB 21
Active	508	1,091
Pending	2,028	3,185
Sold*	1,522	1,641
Canceled	127	
Temp Off Market	118	

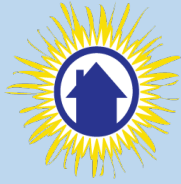
Market Changes	3/30/2021	% 4 Weeks Active
New Listings	50	10%
Price Increase	11	1%
Prices Decrease	16	1%
Back on Market*	22	17%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	14%	-10%
8 - 14 Days	0%	-3%



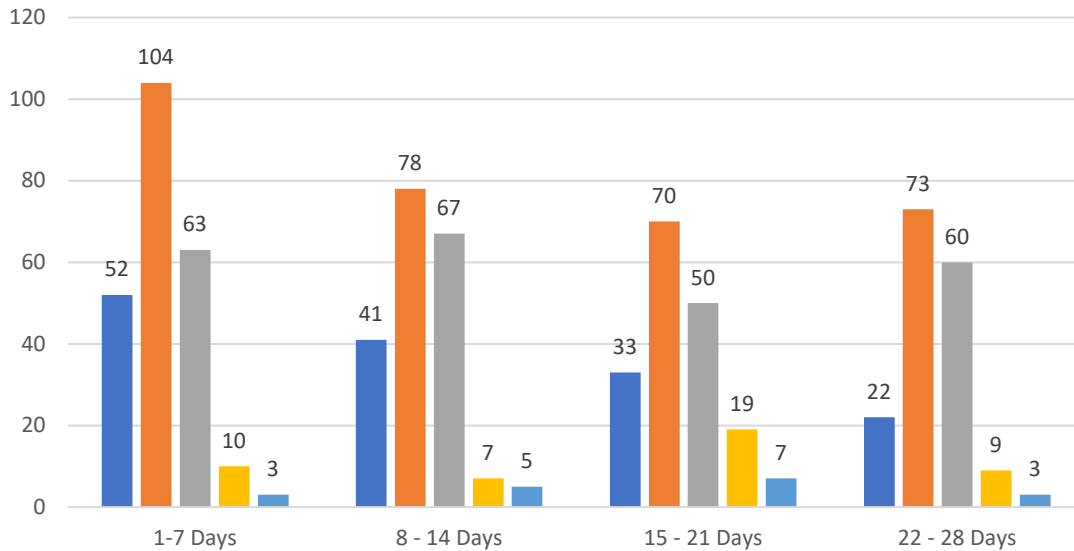


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, March 30, 2021

as of: 3/31/2021



	TOTALS	
	4 Weeks	FEB 21
Active	148	318
Pending	325	980
Sold*	240	473
Canceled	45	
Temp Off Market	18	

Market Changes	3/30/2021	% 4 Weeks Active
New Listings	5	3%
Price Increase	0	0%
Prices Decrease	2	1%
Back on Market*	7	16%

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

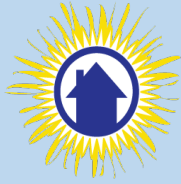
Closed in last 7 days	\$	#
Tuesday, March 30, 2021	962,150	6
Monday, March 29, 2021	2,466,000	7
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	5,240,800	23
Thursday, March 25, 2021	2,622,700	14
Wednesday, March 24, 2021	3,084,430	13
Total	14,376,080	63

Closed prior year	\$	#
Sunday, March 29, 2020	1,232,000	2
Saturday, March 28, 2020	-	0
Friday, March 27, 2020	4,113,400	14
Thursday, March 26, 2020	2,083,300	10
Wednesday, March 25, 2020	198,900	2
Tuesday, March 24, 2020	359,500	3
Monday, March 23, 2020	2,317,900	10
Total	10,305,000	41

7 Day Sold Analysis

% Changed	\$	#
Prior Year	40%	54%
8 - 14 Days	-14%	-63%



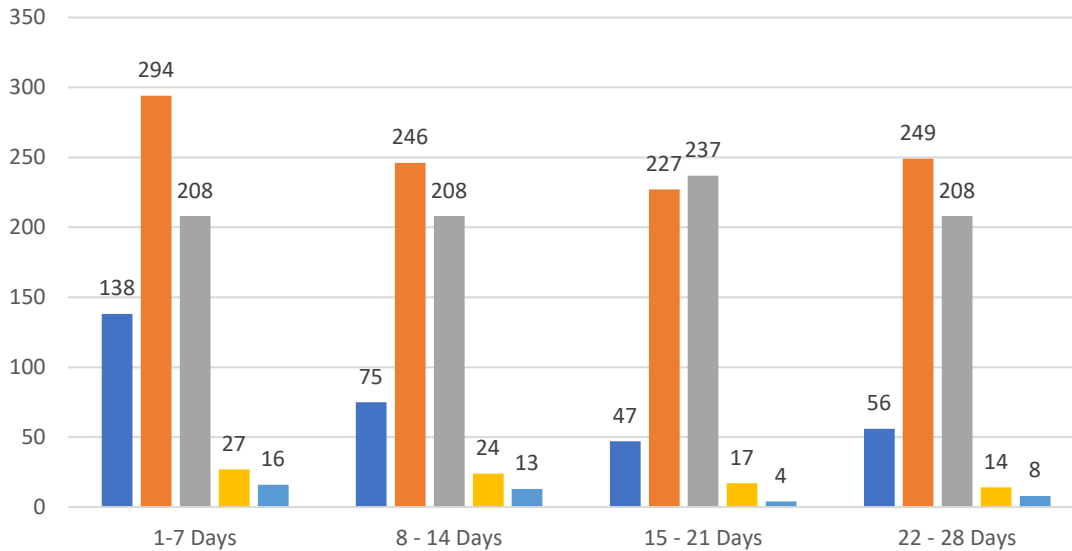


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, March 30, 2021

as of: 3/31/2021



TOTALS		
	4 Weeks	FEB 21
Active	316	0,646
Pending	1,016	2,063
Sold*	861	418
Canceled	82	
Temp Off Market	41	

*Total sales in March		
Market Changes	3/30/2021	% 4 Weeks Active
New Listings	25	8%
Price Increase	3	0%
Prices Decrease	7	1%
Back on Market*	6	7%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

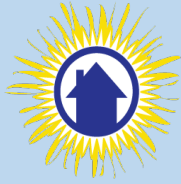
Closed in last 7 days	\$	#
Tuesday, March 30, 2021	16,446,889	25
Monday, March 29, 2021	14,387,672	36
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	33,580,736	64
Thursday, March 25, 2021	24,131,348	38
Wednesday, March 24, 2021	27,320,700	45
TOTAL	115,867,345	208

Closed prior year	\$	#
Sunday, March 29, 2020	-	0
Saturday, March 28, 2020	295,000	1
Friday, March 27, 2020	19,522,984	56
Thursday, March 26, 2020	9,846,547	29
Wednesday, March 25, 2020	7,995,300	21
Tuesday, March 24, 2020	10,209,690	25
Monday, March 23, 2020	12,915,598	31
TOTAL	60,785,119	163

7 Day Sold Analysis

% Changed	\$	#
Prior Year	91%	28%
8 - 14 Days	-9%	0%



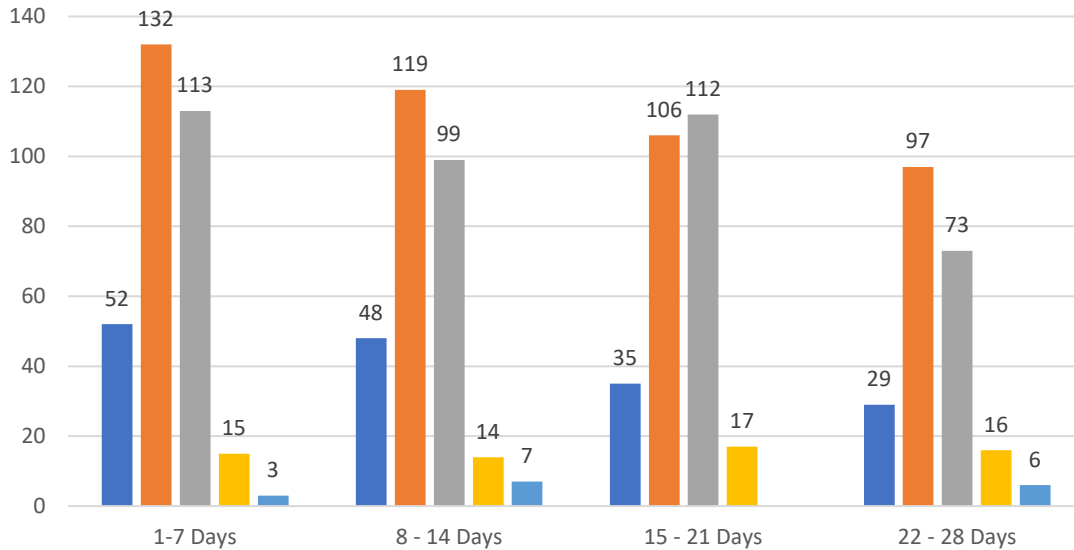


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, March 30, 2021

as of: 3/31/2021



		TOTALS	
		4 Weeks	FEB 21
Active		164	0,505
Pending		454	1002
Sold*		397	140
Canceled		62	
Temp Off Market		16	

		*Total sales in March	
Market Changes	3/30/2021	% 4 Weeks Active	
New Listings	5	3%	
Price Increase	4	1%	
Prices Decrease	6	2%	
Back on Market*	3	5%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

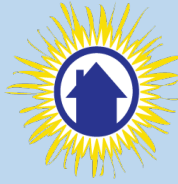
Closed in last 7 days	\$	#
Tuesday, March 30, 2021	11,553,000	17
Monday, March 29, 2021	4,684,300	13
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	44,773,897	41
Thursday, March 25, 2021	12,662,400	26
Wednesday, March 24, 2021	8,866,500	16
TOTAL	82,540,097	113

Closed prior year	\$	#
Sunday, March 29, 2020	-	0
Saturday, March 28, 2020	130,000	1
Friday, March 27, 2020	7,235,888	18
Thursday, March 26, 2020	1,498,900	6
Wednesday, March 25, 2020	3,555,500	10
Tuesday, March 24, 2020	4,367,740	10
Monday, March 23, 2020	5,766,400	13
TOTAL	22,554,428	58

7 Day Sold Analysis

% Changed	\$	#
Prior Year	266%	95%
8 - 14 Days	50%	14%



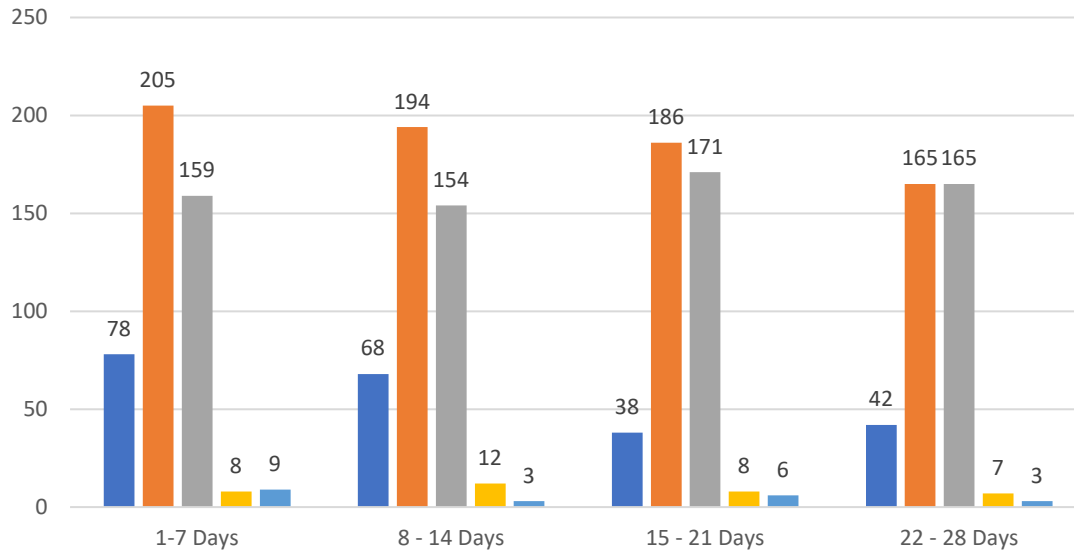


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, March 30, 2021

as of: 3/31/2021



		TOTALS	
		4 Weeks	FEB 21
Active		226	0,490
Pending		750	1,475
Sold*		649	0,933
Canceled		35	
Temp Off Market		21	

		*Total sales in March	
Market Changes	3/30/2021	% 4 Weeks Active	
New Listings	18	8%	
Price Increase	3	0%	
Prices Decrease	4	1%	
Back on Market*	7	20%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

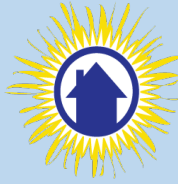
Closed in last 7 days	\$	#
Tuesday, March 30, 2021	8,630,700	18
Monday, March 29, 2021	11,369,076	23
Sunday, March 28, 2021	-	0
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	35,866,209	66
Thursday, March 25, 2021	14,715,229	28
Wednesday, March 24, 2021	20,054,951	24
TOTAL	90,636,165	159

Closed prior year	\$	#
Sunday, March 29, 2020	295,000	1
Saturday, March 28, 2020	-	0
Friday, March 27, 2020	20,956,935	50
Thursday, March 26, 2020	12,382,945	34
Wednesday, March 25, 2020	8,486,897	19
Tuesday, March 24, 2020	7,631,885	17
Monday, March 23, 2020	8,471,145	23
TOTAL	58,224,807	144

7 Day Sold Analysis

% Changed	\$	#
Prior Year	56%	10%
8 - 14 Days	17%	3%



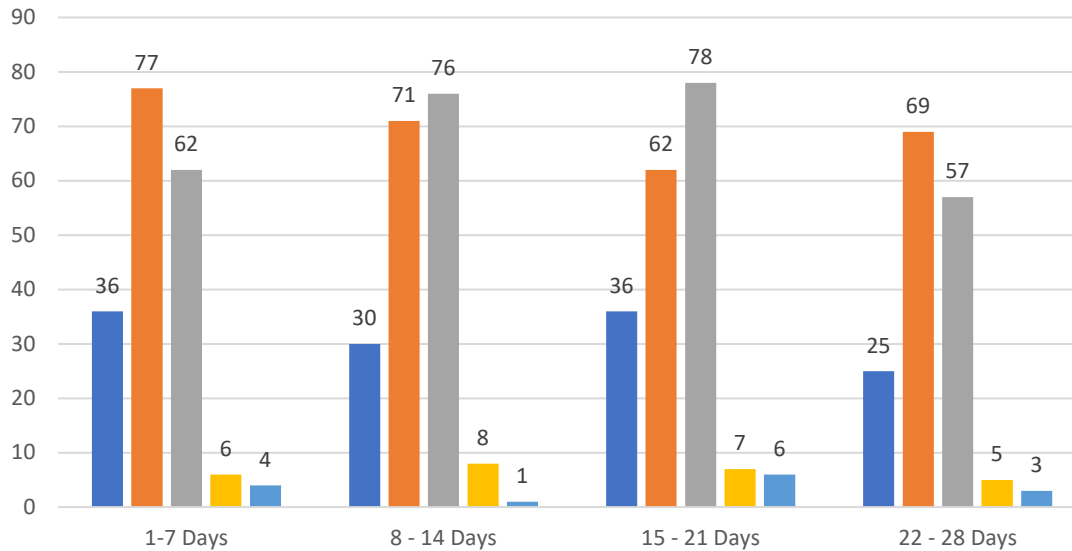


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, March 30, 2021

as of: 3/31/2021



	TOTALS	
	4 Weeks	FEB 21
Active	127	208
Pending	279	543
Sold*	273	254
Canceled	26	
Temp Off Market	14	

Market Changes	*Total sales in March	
	3/30/2021	% 4 Weeks Active
New Listings	5	4%
Price Increase	0	0%
Prices Decrease	1	0%
Back on Market*	1	4%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 30, 2021	1,822,000	4
Monday, March 29, 2021	3,150,150	8
Sunday, March 28, 2021	147,000	1
Saturday, March 27, 2021	-	0
Friday, March 26, 2021	8,430,499	29
Thursday, March 25, 2021	2,838,150	11
Wednesday, March 24, 2021	2,213,900	9
TOTAL	18,601,699	62

Closed prior year	\$	#
Sunday, March 29, 2020	241,000	1
Saturday, March 28, 2020	-	0
Friday, March 27, 2020	5,349,240	20
Thursday, March 26, 2020	1,285,400	6
Wednesday, March 25, 2020	1,557,499	7
Tuesday, March 24, 2020	3,343,910	12
Monday, March 23, 2020	1,584,500	9
TOTAL	13,361,549	55

7 Day Sold Analysis

% Changed	\$	#
Prior Year	39%	13%
8 - 14 Days	-7%	-18%

