



# 4 WEEK REAL ESTATE MARKET REPORT

Wednesday, June 16, 2021

*As of: Thursday, June 17, 2021*

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- 3 Cumulative Tampa Bay Report - Condominium
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- 13 Manatee County - Condominium



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN

Wednesday, June 16, 2021

as of: 6/17/2021

|               |                          |
|---------------|--------------------------|
| <b>Day 1</b>  | Wednesday, June 16, 2021 |
| <b>Day 2</b>  | Tuesday, June 15, 2021   |
| <b>Day 3</b>  | Monday, June 14, 2021    |
| <b>Day 4</b>  | Sunday, June 13, 2021    |
| <b>Day 5</b>  | Saturday, June 12, 2021  |
| <b>Day 6</b>  | Friday, June 11, 2021    |
| <b>Day 7</b>  | Thursday, June 10, 2021  |
| <b>Day 8</b>  | Wednesday, June 09, 2021 |
| <b>Day 9</b>  | Tuesday, June 08, 2021   |
| <b>Day 10</b> | Monday, June 07, 2021    |
| <b>Day 11</b> | Sunday, June 06, 2021    |
| <b>Day 12</b> | Saturday, June 05, 2021  |
| <b>Day 13</b> | Friday, June 04, 2021    |
| <b>Day 14</b> | Thursday, June 03, 2021  |
| <b>Day 15</b> | Wednesday, June 02, 2021 |
| <b>Day 16</b> | Tuesday, June 01, 2021   |
| <b>Day 17</b> | Monday, May 31, 2021     |
| <b>Day 18</b> | Sunday, May 30, 2021     |
| <b>Day 19</b> | Saturday, May 29, 2021   |
| <b>Day 20</b> | Friday, May 28, 2021     |
| <b>Day 21</b> | Thursday, May 27, 2021   |
| <b>Day 22</b> | Wednesday, May 26, 2021  |
| <b>Day 23</b> | Tuesday, May 25, 2021    |
| <b>Day 24</b> | Monday, May 24, 2021     |
| <b>Day 25</b> | Sunday, May 23, 2021     |
| <b>Day 26</b> | Saturday, May 22, 2021   |
| <b>Day 27</b> | Friday, May 21, 2021     |
| <b>Day 28</b> | Thursday, May 20, 2021   |

## REPORT BREAKDOWN

### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Wednesday, June 16, 2021

Day 28: Thursday, May 20, 2021

### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

APR 21: The total at month end

**NOTE: Sold = Total sold in the month**

### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

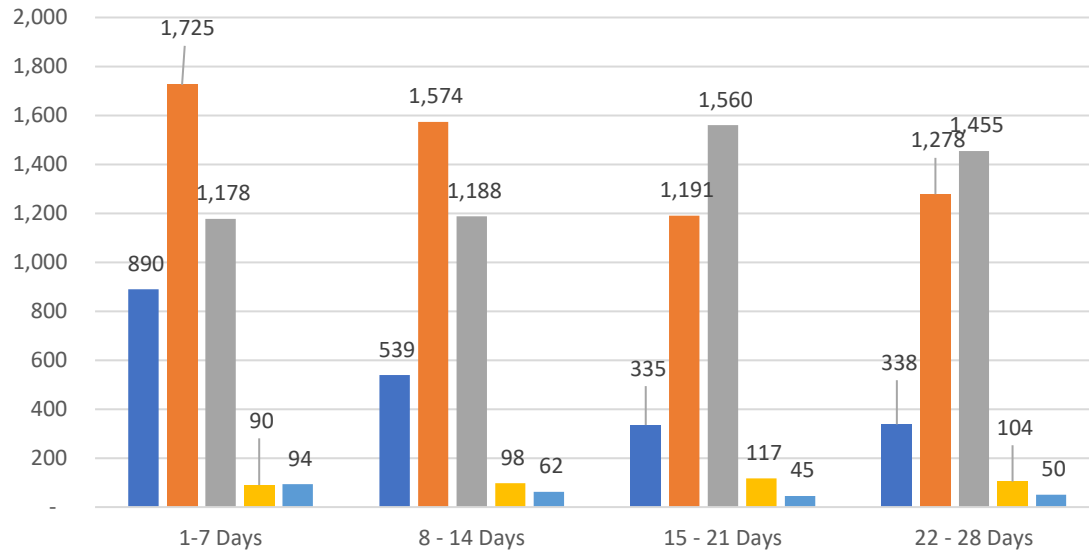


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Wednesday, June 16, 2021

as of: 6/17/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | APR 21 |
| Active          | 2,102   | 3,055  |
| Pending         | 5,768   | 9,877  |
| Sold*           | 5,381   | 6,104  |
| Canceled        | 409     |        |
| Temp Off Market | 251     |        |

| Market Changes  | 6/16/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 158       | 8%               |
| Price Increase  | 26        | 0%               |
| Prices Decrease | 55        | 1%               |
| Back on Market* | 59        | 14%              |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$                 | #           |
|--------------------------|--------------------|-------------|
| Wednesday, June 16, 2021 | 50,724,034         | 117         |
| Tuesday, June 15, 2021   | 122,664,667        | 240         |
| Monday, June 14, 2021    | 131,816,279        | 255         |
| Sunday, June 13, 2021    | 988,000            | 3           |
| Saturday, June 12, 2021  | 4,566,500          | 9           |
| Friday, June 11, 2021    | 165,560,564        | 368         |
| Thursday, June 10, 2021  | 97,205,937         | 186         |
| <b>TOTAL</b>             | <b>573,525,981</b> | <b>1178</b> |

| Closed prior year        | \$                 | #           |
|--------------------------|--------------------|-------------|
| Monday, June 15, 2020    | 122,825,890        | 314         |
| Sunday, June 14, 2020    | 598,900            | 2           |
| Saturday, June 13, 2020  | 2,035,823          | 6           |
| Friday, June 12, 2020    | 139,401,183        | 373         |
| Thursday, June 11, 2020  | 56,289,491         | 152         |
| Wednesday, June 10, 2020 | 62,974,100         | 172         |
| Tuesday, June 09, 2020   | 38,955,128         | 125         |
| <b>TOTAL</b>             | <b>423,080,515</b> | <b>1144</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 36% | 3%  |
| 8 - 14 Days | 5%  | -1% |



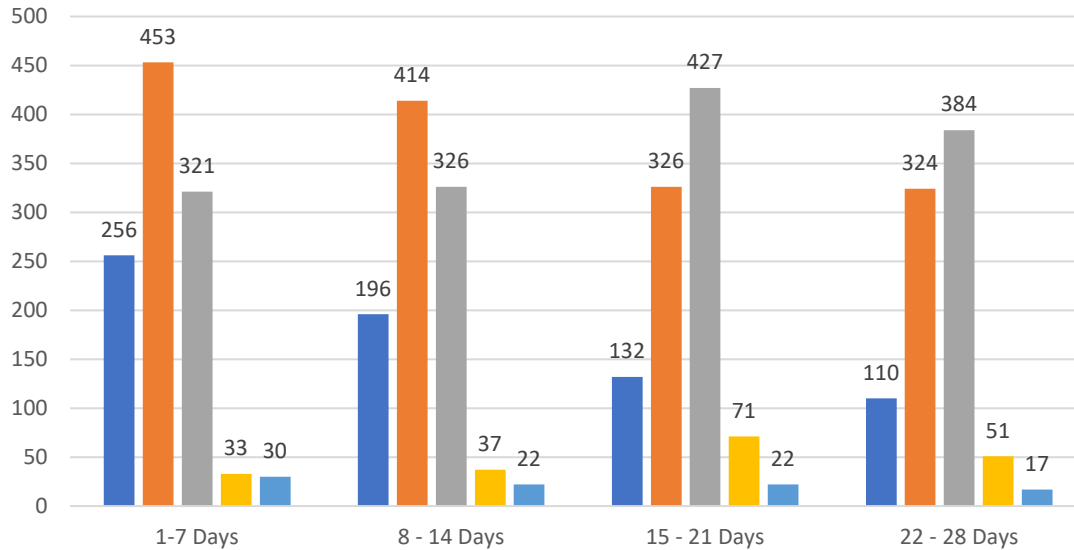


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Wednesday, June 16, 2021

as of: 6/17/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | APR 21 |
| Active          | 694     | 1,412  |
| Pending         | 1,517   | 3,908  |
| Sold*           | 1,458   | 2,407  |
| Canceled        | 192     |        |
| Temp Off Market | 91      |        |

| Market Changes  | 6/16/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 55        | 8%               |
| Price Increase  | 2         | 0%               |
| Prices Decrease | 18        | 1%               |
| Back on Market* | 21        | 11%              |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$                 | #          |
|--------------------------|--------------------|------------|
| Wednesday, June 16, 2021 | 11,951,950         | 35         |
| Tuesday, June 15, 2021   | 28,452,927         | 63         |
| Monday, June 14, 2021    | 27,980,674         | 56         |
| Sunday, June 13, 2021    | -                  | 0          |
| Saturday, June 12, 2021  | 2,111,000          | 7          |
| Friday, June 11, 2021    | 28,743,225         | 95         |
| Thursday, June 10, 2021  | 24,413,206         | 65         |
| <b>TOTAL</b>             | <b>123,652,982</b> | <b>321</b> |

| Closed prior year        | \$                | #          |
|--------------------------|-------------------|------------|
| Monday, June 15, 2020    | 22,739,452        | 61         |
| Sunday, June 14, 2020    | -                 | 0          |
| Saturday, June 13, 2020  | 170,000           | 1          |
| Friday, June 12, 2020    | 32,319,555        | 81         |
| Thursday, June 11, 2020  | 7,914,959         | 28         |
| Wednesday, June 10, 2020 | 13,216,472        | 41         |
| Tuesday, June 09, 2020   | 7,244,367         | 22         |
| <b>TOTAL</b>             | <b>83,604,805</b> | <b>234</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #    |
|-------------|-----|------|
| Prior Year  | 48% | 37%  |
| 8 - 14 Days | -2% | -20% |



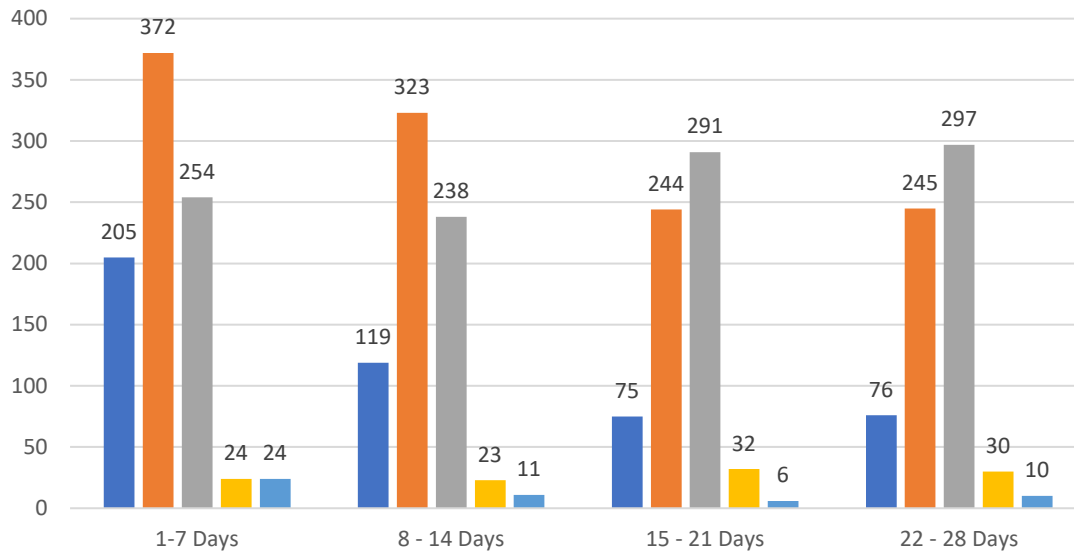


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Wednesday, June 16, 2021

as of: 6/17/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | APR 21 |
| Active          | 475     | 0,708  |
| Pending         | 1,184   | 1,766  |
| Sold*           | 1,080   | 1,392  |
| Canceled        | 109     |        |
| Temp Off Market | 51      |        |

| Market Changes  | 6/16/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 57        | 12%              |
| Price Increase  | 6         | 1%               |
| Prices Decrease | 19        | 2%               |
| Back on Market* | 19        | 17%              |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$                 | #          |
|--------------------------|--------------------|------------|
| Wednesday, June 16, 2021 | 13,616,550         | 28         |
| Tuesday, June 15, 2021   | 22,664,925         | 48         |
| Monday, June 14, 2021    | 32,026,977         | 57         |
| Sunday, June 13, 2021    | -                  | 0          |
| Saturday, June 12, 2021  | -                  | 0          |
| Friday, June 11, 2021    | 35,262,264         | 87         |
| Thursday, June 10, 2021  | 17,348,893         | 34         |
| <b>TOTAL</b>             | <b>120,919,609</b> | <b>254</b> |

| Closed prior year        | \$                | #          |
|--------------------------|-------------------|------------|
| Monday, June 15, 2020    | 22,740,440        | 64         |
| Sunday, June 14, 2020    | 374,900           | 1          |
| Saturday, June 13, 2020  | 425,000           | 1          |
| Friday, June 12, 2020    | 38,421,963        | 96         |
| Thursday, June 11, 2020  | 12,500,995        | 32         |
| Wednesday, June 10, 2020 | 15,758,740        | 40         |
| Tuesday, June 09, 2020   | 9,695,200         | 32         |
| <b>TOTAL</b>             | <b>99,917,238</b> | <b>266</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 21% | -5% |
| 8 - 14 Days | 5%  | 7%  |



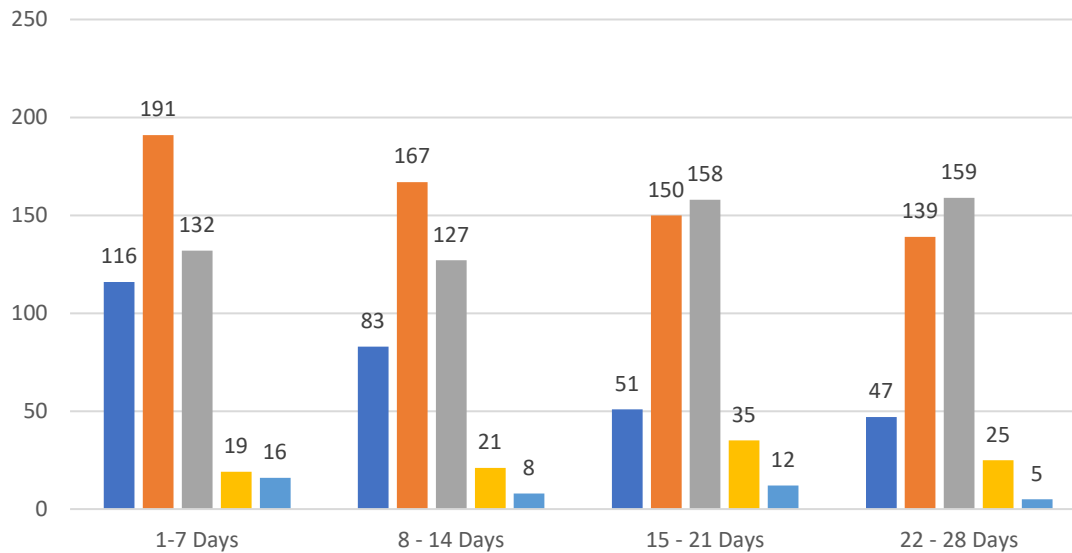


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Wednesday, June 16, 2021

as of: 6/17/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | APR 21 |
| Active          | 297     | 0,614  |
| Pending         | 647     | 1,415  |
| Sold*           | 576     | 1089   |
| Canceled        | 100     |        |
| Temp Off Market | 41      |        |

| Market Changes  | 6/16/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 18        | 6%               |
| Price Increase  | 1         | 0%               |
| Prices Decrease | 4         | 1%               |
| Back on Market* | 6         | 6%               |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$                | #          |
|--------------------------|-------------------|------------|
| Wednesday, June 16, 2021 | 7,689,450         | 17         |
| Tuesday, June 15, 2021   | 9,742,000         | 19         |
| Monday, June 14, 2021    | 4,792,475         | 21         |
| Sunday, June 13, 2021    | -                 | 0          |
| Saturday, June 12, 2021  | 1,495,000         | 3          |
| Friday, June 11, 2021    | 11,091,526        | 41         |
| Thursday, June 10, 2021  | 12,160,806        | 31         |
| <b>Total</b>             | <b>46,971,257</b> | <b>132</b> |

| Closed prior year        | \$                | #          |
|--------------------------|-------------------|------------|
| Monday, June 15, 2020    | 8,957,900         | 30         |
| Sunday, June 14, 2020    | -                 | 0          |
| Saturday, June 13, 2020  | 170,000           | 1          |
| Friday, June 12, 2020    | 16,317,900        | 34         |
| Thursday, June 11, 2020  | 1,303,000         | 8          |
| Wednesday, June 10, 2020 | 4,873,900         | 18         |
| Tuesday, June 09, 2020   | 3,381,900         | 12         |
| <b>Total</b>             | <b>35,004,600</b> | <b>103</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 34% | 28% |
| 8 - 14 Days | 4%  | 4%  |



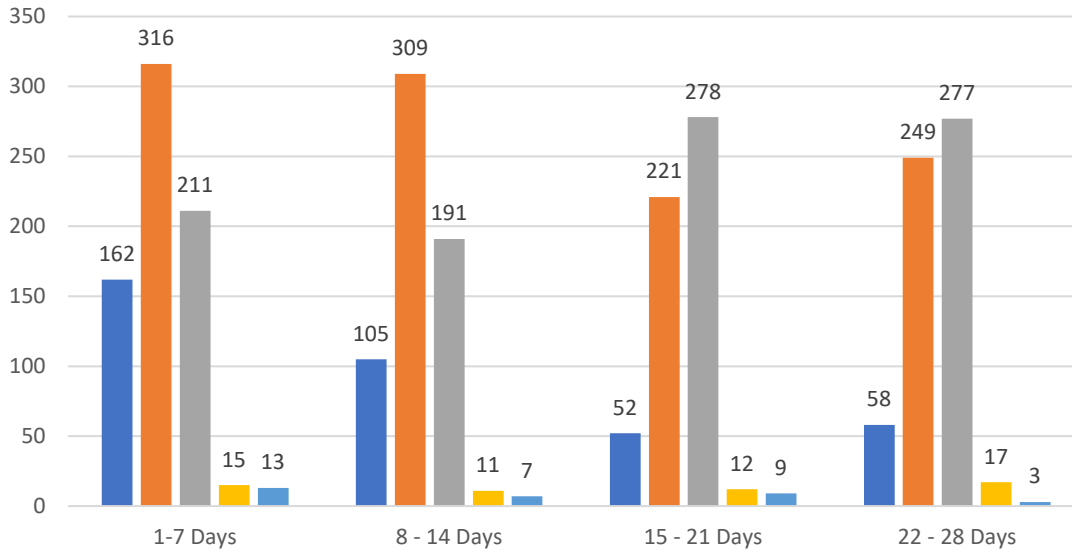


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Wednesday, June 16, 2021

as of: 6/17/2021



|                 |  | TOTALS  |        |
|-----------------|--|---------|--------|
|                 |  | 4 Weeks | APR 21 |
| Active          |  | 377     | 0,404  |
| Pending         |  | 1,095   | 1,730  |
| Sold*           |  | 957     | 1,090  |
| Canceled        |  | 55      |        |
| Temp Off Market |  | 32      |        |

|                 |           | *Total sales in March |  |
|-----------------|-----------|-----------------------|--|
| Market Changes  | 6/16/2021 | % 4 Weeks Active      |  |
| New Listings    | 45        | 12%                   |  |
| Price Increase  | 27        | 2%                    |  |
| Prices Decrease | 12        | 1%                    |  |
| Back on Market* | 14        | 25%                   |  |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$                | #          |
|--------------------------|-------------------|------------|
| Wednesday, June 16, 2021 | 7,283,325         | 21         |
| Tuesday, June 15, 2021   | 14,631,700        | 44         |
| Monday, June 14, 2021    | 12,806,565        | 39         |
| Sunday, June 13, 2021    | -                 | 0          |
| Saturday, June 12, 2021  | 496,000           | 2          |
| Friday, June 11, 2021    | 26,472,610        | 74         |
| Thursday, June 10, 2021  | 10,070,300        | 31         |
| <b>TOTAL</b>             | <b>71,760,500</b> | <b>211</b> |

| Closed prior year        | \$                | #          |
|--------------------------|-------------------|------------|
| Monday, June 15, 2020    | 14,499,104        | 55         |
| Sunday, June 14, 2020    | -                 | 0          |
| Saturday, June 13, 2020  | 658,646           | 2          |
| Friday, June 12, 2020    | 20,150,075        | 73         |
| Thursday, June 11, 2020  | 9,058,663         | 28         |
| Wednesday, June 10, 2020 | 11,675,386        | 36         |
| Tuesday, June 09, 2020   | 4,321,081         | 23         |
| <b>TOTAL</b>             | <b>60,362,955</b> | <b>217</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 19% | -3% |
| 8 - 14 Days | 12% | 10% |



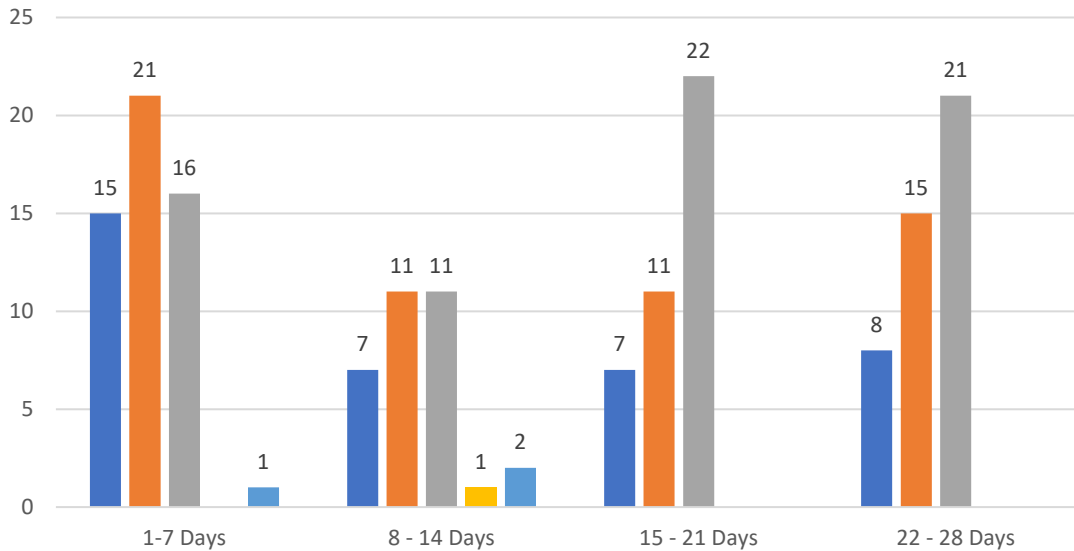


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Wednesday, June 16, 2021

as of: 6/17/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | APR 21 |
| Active          | 37      | 107    |
| Pending         | 58      | 288    |
| Sold*           | 70      | 157    |
| Canceled        | 1       |        |
| Temp Off Market | 3       |        |

| Market Changes  | 6/16/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 5         | 14%              |
| Price Increase  | 0         | 0%               |
| Prices Decrease | 0         | 0%               |
| Back on Market* | 1         | 100%             |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$               | #         |
|--------------------------|------------------|-----------|
| Wednesday, June 16, 2021 | 192,000          | 2         |
| Tuesday, June 15, 2021   | 504,000          | 5         |
| Monday, June 14, 2021    | 219,900          | 2         |
| Sunday, June 13, 2021    | -                | 0         |
| Saturday, June 12, 2021  | -                | 0         |
| Friday, June 11, 2021    | 557,400          | 3         |
| Thursday, June 10, 2021  | 276,400          | 4         |
| <b>Total</b>             | <b>1,749,700</b> | <b>16</b> |

| Closed prior year        | \$             | #        |
|--------------------------|----------------|----------|
| Monday, June 15, 2020    | 231,000        | 3        |
| Sunday, June 14, 2020    | -              | 0        |
| Saturday, June 13, 2020  | -              | 0        |
| Friday, June 12, 2020    | 147,000        | 2        |
| Thursday, June 11, 2020  | 334,999        | 2        |
| Wednesday, June 10, 2020 | 83,000         | 1        |
| Tuesday, June 09, 2020   | -              | 0        |
| <b>Total</b>             | <b>795,999</b> | <b>8</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 120% | 100% |
| 8 - 14 Days | 6%   | 45%  |





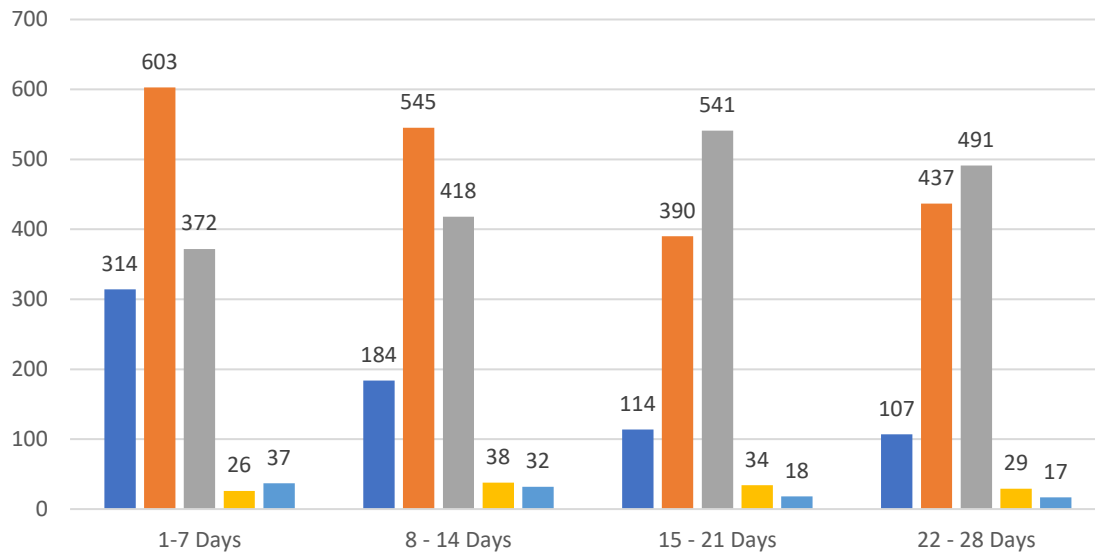


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Wednesday, June 16, 2021

as of: 6/17/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | APR 21 |
| Active          | 719     | 1,035  |
| Pending         | 1,975   | 3,290  |
| Sold*           | 1,822   | 1,965  |
| Canceled        | 127     |        |
| Temp Off Market | 104     |        |

| Market Changes  | *Total sales in March |                  |
|-----------------|-----------------------|------------------|
|                 | 6/16/2021             | % 4 Weeks Active |
| New Listings    | 69                    | 10%              |
| Price Increase  | 7                     | 0%               |
| Prices Decrease | 21                    | 1%               |
| Back on Market* | 15                    | 12%              |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$                 | #          |
|--------------------------|--------------------|------------|
| Wednesday, June 16, 2021 | 14,326,579         | 34         |
| Tuesday, June 15, 2021   | 35,048,667         | 77         |
| Monday, June 14, 2021    | 47,608,582         | 89         |
| Sunday, June 13, 2021    | 363,000            | 1          |
| Saturday, June 12, 2021  | 3,447,500          | 5          |
| Friday, June 11, 2021    | 41,357,467         | 106        |
| Thursday, June 10, 2021  | 24,695,186         | 60         |
| <b>Total</b>             | <b>166,846,981</b> | <b>372</b> |

| Closed prior year        | \$                 | #          |
|--------------------------|--------------------|------------|
| Monday, June 15, 2020    | 44,188,019         | 109        |
| Sunday, June 14, 2020    | 224,000            | 1          |
| Saturday, June 13, 2020  | 662,400            | 2          |
| Friday, June 12, 2020    | 47,054,022         | 126        |
| Thursday, June 11, 2020  | 23,607,015         | 63         |
| Wednesday, June 10, 2020 | 17,116,345         | 57         |
| Tuesday, June 09, 2020   | 16,274,372         | 45         |
| <b>Total</b>             | <b>149,126,173</b> | <b>403</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #    |
|-------------|-----|------|
| Prior Year  | 12% | -8%  |
| 8 - 14 Days | -3% | -11% |



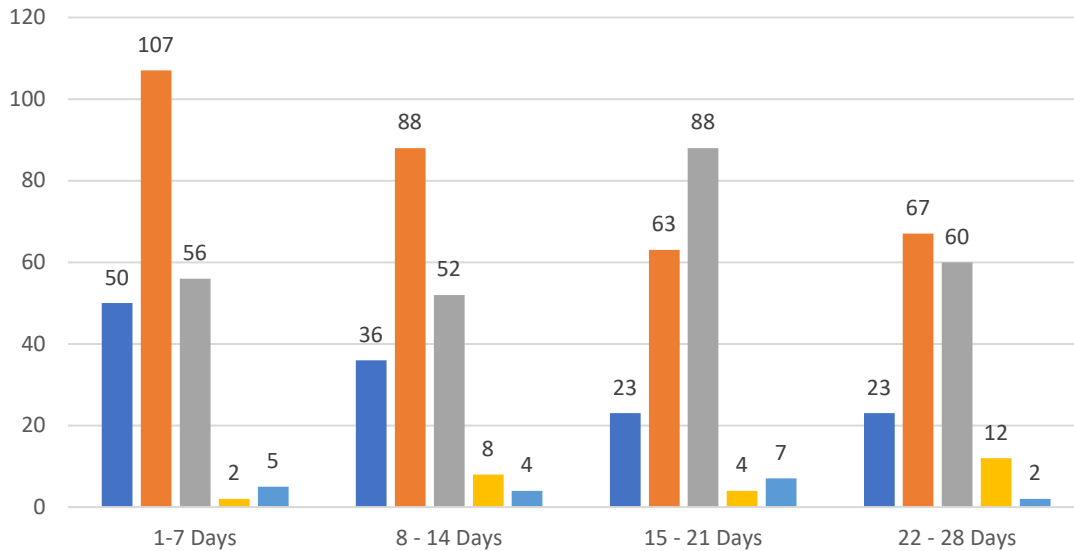


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Wednesday, June 16, 2021

as of: 6/17/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | APR 21 |
| Active          | 132     | 221    |
| Pending         | 325     | 902    |
| Sold*           | 256     | 661    |
| Canceled        | 26      |        |
| Temp Off Market | 18      |        |

| Market Changes  | 6/16/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 10        | 8%               |
| Price Increase  | 3         | 1%               |
| Prices Decrease | 0         | 0%               |
| Back on Market* | 1         | 4%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$                | #         |
|--------------------------|-------------------|-----------|
| Wednesday, June 16, 2021 | 1,339,500         | 8         |
| Tuesday, June 15, 2021   | 2,156,400         | 11        |
| Monday, June 14, 2021    | 8,707,500         | 10        |
| Sunday, June 13, 2021    | -                 | 0         |
| Saturday, June 12, 2021  | 616,000           | 4         |
| Friday, June 11, 2021    | 1,979,400         | 13        |
| Thursday, June 10, 2021  | 3,032,000         | 10        |
| <b>Total</b>             | <b>17,830,800</b> | <b>56</b> |

| Closed prior year        | \$                | #         |
|--------------------------|-------------------|-----------|
| Monday, June 15, 2020    | 7,984,552         | 13        |
| Sunday, June 14, 2020    | -                 | 0         |
| Saturday, June 13, 2020  | -                 | 0         |
| Friday, June 12, 2020    | 8,386,057         | 20        |
| Thursday, June 11, 2020  | 3,482,000         | 12        |
| Wednesday, June 10, 2020 | 6,260,622         | 12        |
| Tuesday, June 09, 2020   | 2,516,467         | 4         |
| <b>Total</b>             | <b>28,629,698</b> | <b>61</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -38% | -8%  |
| 8 - 14 Days | 34%  | -56% |



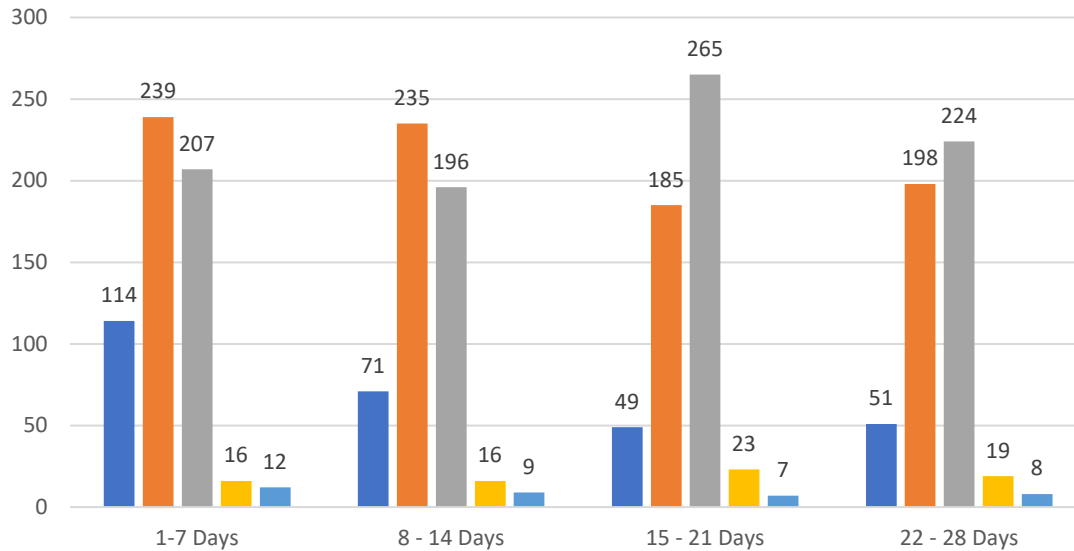


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Wednesday, June 16, 2021

as of: 6/17/2021



|                 |  | TOTALS  |        |
|-----------------|--|---------|--------|
|                 |  | 4 Weeks | APR 21 |
| Active          |  | 285     | 0,545  |
| Pending         |  | 857     | 1,821  |
| Sold*           |  | 892     | 549    |
| Canceled        |  | 74      |        |
| Temp Off Market |  | 36      |        |

| Market Changes  |  | 6/16/2021 | % 4 Weeks Active |
|-----------------|--|-----------|------------------|
| New Listings    |  | 24        | 8%               |
| Price Increase  |  | 4         | 0%               |
| Prices Decrease |  | 5         | 1%               |
| Back on Market* |  | 11        | 15%              |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$                 | #          |
|--------------------------|--------------------|------------|
| Wednesday, June 16, 2021 | 8,772,480          | 20         |
| Tuesday, June 15, 2021   | 34,734,250         | 42         |
| Monday, June 14, 2021    | 25,066,300         | 41         |
| Sunday, June 13, 2021    | 250,000            | 1          |
| Saturday, June 12, 2021  | -                  | 0          |
| Friday, June 11, 2021    | 41,515,905         | 61         |
| Thursday, June 10, 2021  | 29,481,603         | 42         |
| <b>Total</b>             | <b>139,820,538</b> | <b>207</b> |

| Closed prior year        | \$                | #          |
|--------------------------|-------------------|------------|
| Monday, June 15, 2020    | 22,474,183        | 40         |
| Sunday, June 14, 2020    | -                 | 0          |
| Saturday, June 13, 2020  | -                 | 0          |
| Friday, June 12, 2020    | 21,675,723        | 45         |
| Thursday, June 11, 2020  | 6,599,166         | 17         |
| Wednesday, June 10, 2020 | 11,087,099        | 25         |
| Tuesday, June 09, 2020   | 4,363,990         | 10         |
| <b>Total</b>             | <b>66,200,161</b> | <b>137</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #   |
|-------------|------|-----|
| Prior Year  | 111% | 51% |
| 8 - 14 Days | 32%  | 6%  |



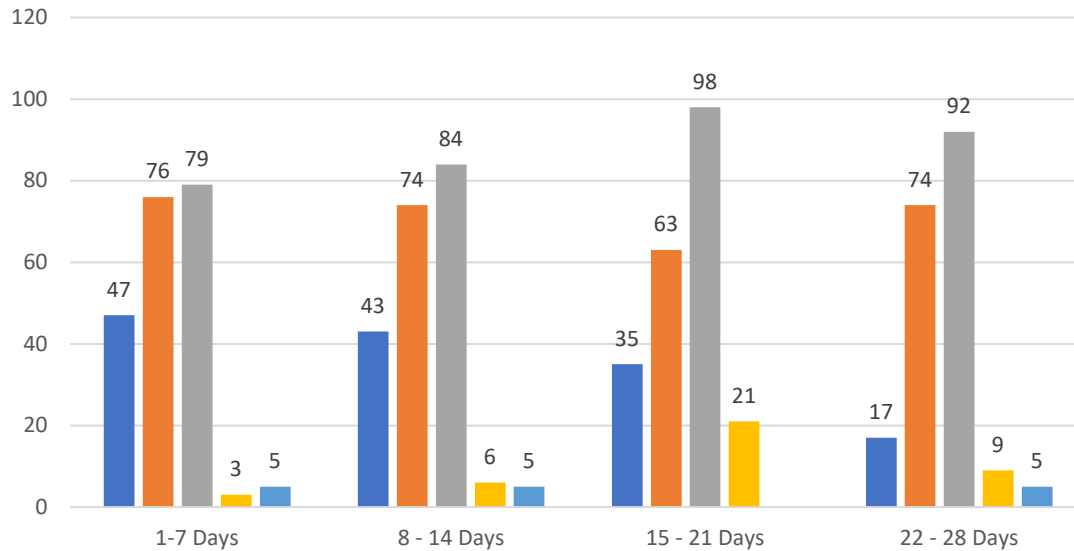


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Wednesday, June 16, 2021

as of: 6/17/2021



|                 |  | TOTALS  |        |
|-----------------|--|---------|--------|
|                 |  | 4 Weeks | APR 21 |
| Active          |  | 142     | 0,328  |
| Pending         |  | 287     | 904    |
| Sold*           |  | 353     | 157    |
| Canceled        |  | 39      |        |
| Temp Off Market |  | 15      |        |

| Market Changes  |  | 6/16/2021 | % 4 Weeks Active |
|-----------------|--|-----------|------------------|
| New Listings    |  | 3         | 2%               |
| Price Increase  |  | 2         | 1%               |
| Prices Decrease |  | 0         | 0%               |
| Back on Market* |  | 2         | 5%               |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$                | #         |
|--------------------------|-------------------|-----------|
| Wednesday, June 16, 2021 | 2,252,000         | 6         |
| Tuesday, June 15, 2021   | 12,511,000        | 16        |
| Monday, June 14, 2021    | 11,764,299        | 17        |
| Sunday, June 13, 2021    | -                 | 0         |
| Saturday, June 12, 2021  | -                 | 0         |
| Friday, June 11, 2021    | 10,373,999        | 27        |
| Thursday, June 10, 2021  | 6,527,000         | 13        |
| <b>TOTAL</b>             | <b>43,428,298</b> | <b>79</b> |

| Closed prior year        | \$                | #         |
|--------------------------|-------------------|-----------|
| Monday, June 15, 2020    | 5,416,000         | 14        |
| Sunday, June 14, 2020    | -                 | 0         |
| Saturday, June 13, 2020  | -                 | 0         |
| Friday, June 12, 2020    | 5,727,198         | 15        |
| Thursday, June 11, 2020  | 1,290,000         | 2         |
| Wednesday, June 10, 2020 | 1,304,000         | 6         |
| Tuesday, June 09, 2020   | 956,000           | 5         |
| <b>TOTAL</b>             | <b>14,693,198</b> | <b>42</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #   |
|-------------|------|-----|
| Prior Year  | 196% | 88% |
| 8 - 14 Days | -15% | -6% |



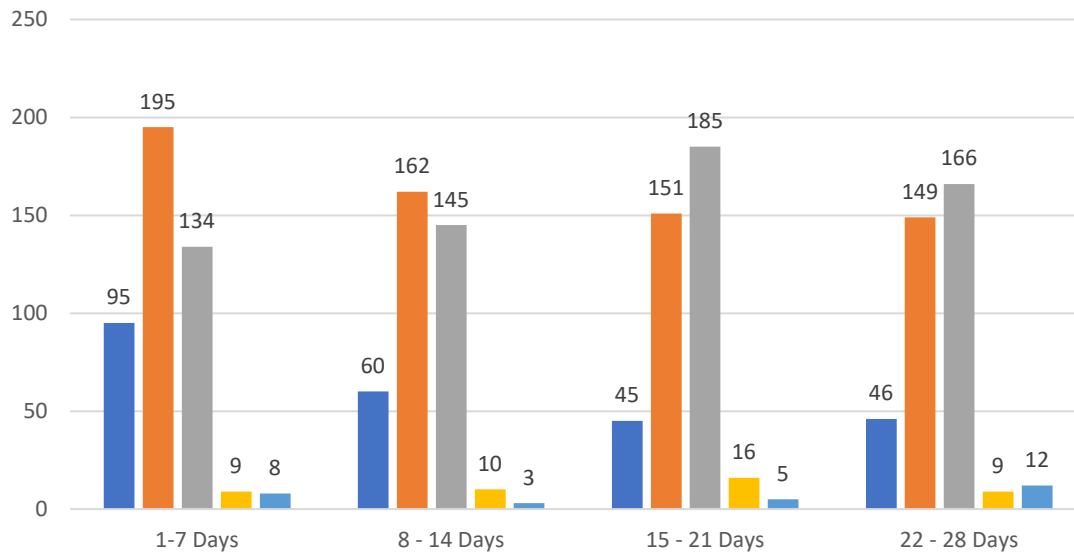


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Wednesday, June 16, 2021

as of: 6/17/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | APR 21 |
| Active          | 246     | 0,363  |
| Pending         | 657     | 1,270  |
| Sold*           | 630     | 1,108  |
| Canceled        | 44      |        |
| Temp Off Market | 28      |        |

| Market Changes  | 6/16/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 17        | 7%               |
| Price Increase  | 2         | 0%               |
| Prices Decrease | 3         | 0%               |
| Back on Market* | 5         | 11%              |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$                | #          |
|--------------------------|-------------------|------------|
| Wednesday, June 16, 2021 | 6,725,100         | 14         |
| Tuesday, June 15, 2021   | 15,585,125        | 29         |
| Monday, June 14, 2021    | 14,307,855        | 29         |
| Sunday, June 13, 2021    | 375,000           | 1          |
| Saturday, June 12, 2021  | 623,000           | 2          |
| Friday, June 11, 2021    | 20,952,318        | 40         |
| Thursday, June 10, 2021  | 15,609,955        | 19         |
| <b>Total</b>             | <b>74,178,353</b> | <b>134</b> |

| Closed prior year        | \$                | #          |
|--------------------------|-------------------|------------|
| Monday, June 15, 2020    | 18,924,144        | 46         |
| Sunday, June 14, 2020    | -                 | 0          |
| Saturday, June 13, 2020  | 289,777           | 1          |
| Friday, June 12, 2020    | 12,099,400        | 33         |
| Thursday, June 11, 2020  | 4,523,652         | 12         |
| Wednesday, June 10, 2020 | 7,336,530         | 14         |
| Tuesday, June 09, 2020   | 4,300,485         | 15         |
| <b>Total</b>             | <b>47,473,988</b> | <b>121</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #   |
|-------------|------|-----|
| Prior Year  | 56%  | 11% |
| 8 - 14 Days | -16% | -8% |



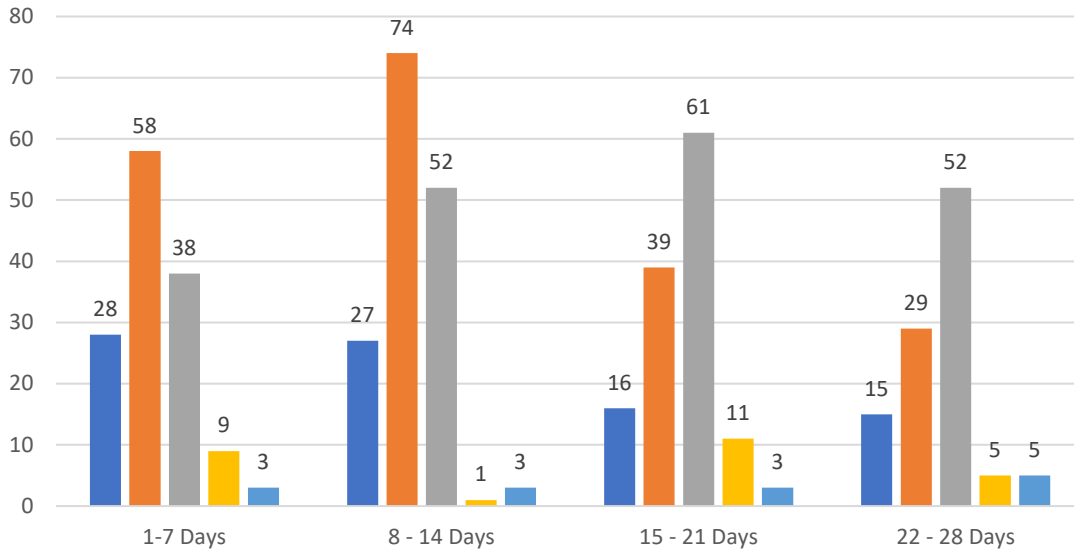


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Wednesday, June 16, 2021

as of: 6/17/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | APR 21 |
| Active          | 86      | 142    |
| Pending         | 200     | 399    |
| Sold*           | 203     | 343    |
| Canceled        | 26      |        |
| Temp Off Market | 14      |        |

| Market Changes  | 6/16/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 6         | 7%               |
| Price Increase  | 0         | 0%               |
| Prices Decrease | 0         | 0%               |
| Back on Market* | 2         | 8%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days    | \$                | #         |
|--------------------------|-------------------|-----------|
| Wednesday, June 16, 2021 | 479,000           | 2         |
| Tuesday, June 15, 2021   | 3,539,527         | 12        |
| Monday, June 14, 2021    | 2,496,500         | 6         |
| Sunday, June 13, 2021    | -                 | 0         |
| Saturday, June 12, 2021  | -                 | 0         |
| Friday, June 11, 2021    | 4,740,900         | 11        |
| Thursday, June 10, 2021  | 2,417,000         | 7         |
| <b>Total</b>             | <b>13,672,927</b> | <b>38</b> |

| Closed prior year        | \$               | #         |
|--------------------------|------------------|-----------|
| Monday, June 15, 2020    | 150,000          | 1         |
| Sunday, June 14, 2020    | -                | 0         |
| Saturday, June 13, 2020  | -                | 0         |
| Friday, June 12, 2020    | 1,741,400        | 10        |
| Thursday, June 11, 2020  | 1,504,960        | 4         |
| Wednesday, June 10, 2020 | 694,950          | 4         |
| Tuesday, June 09, 2020   | 390,000          | 1         |
| <b>Total</b>             | <b>4,481,310</b> | <b>20</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 205% | 90%  |
| 8 - 14 Days | -9%  | -27% |

