4 WEEK REAL ESTATE MARKET REPORT

Friday, September 10, 2021

As of: Saturday, September 11, 2021

1 Report Breakdown
2 Cumulative Tampa Bay Report - Single Family Home
3 Cumulative Tampa Bay Report - Condominium
4 Pinellas County - Single Family Home
5 Pinellas County - Condominium
6 Pasco County - Single Family Home
7 Pasco County - Condominium
8 Hillsborough County - Single Family Home
9 Hillsborough County - Condominium
10 Sarasota County - Single Family Home
11 Sarasota County - Condominium
12 Manatee County - Single Family Home
13 Manatee County - Condominium
4 WEEK REAL ESTATE MARKET REPORT
REPORT BREAKDOWN
Friday, September 10, 2021

as of: 9/11/2021

Day 1  Friday, September 10, 2021
Day 2  Thursday, September 9, 2021
Day 3  Wednesday, September 8, 2021
Day 4  Tuesday, September 7, 2021
Day 5  Monday, September 6, 2021
Day 6  Sunday, September 5, 2021
Day 7  Saturday, September 4, 2021
Day 8  Friday, September 3, 2021
Day 9  Thursday, September 2, 2021
Day 10 Wednesday, September 1, 2021
Day 11 Tuesday, August 31, 2021
Day 12 Monday, August 30, 2021
Day 13 Sunday, August 29, 2021
Day 14 Saturday, August 28, 2021
Day 15 Friday, August 27, 2021
Day 16 Thursday, August 26, 2021
Day 17 Wednesday, August 25, 2021
Day 18 Tuesday, August 24, 2021
Day 19 Monday, August 23, 2021
Day 20 Sunday, August 22, 2021
Day 21 Saturday, August 21, 2021
Day 22 Friday, August 20, 2021
Day 23 Thursday, August 19, 2021
Day 24 Wednesday, August 18, 2021
Day 25 Tuesday, August 17, 2021
Day 26 Monday, August 16, 2021
Day 27 Sunday, August 15, 2021
Day 28 Saturday, August 14, 2021

REPORT BREAKDOWN

Graph:
- Active - Newly listed during the date range
- Pending - Status changed to 'pending' during the date range
- Sold - Closed during the date range
- Canceled - Canceled during the date range
- Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

- Day 1: Friday, September 10, 2021
- Day 28: Saturday, August 14, 2021

Totals:
- 4 Weeks: The summation of each date range (Day 1 - Day 28)
- JUL 21: The total at month end

NOTE: Sold = Total sold in the month

Market Changes
- Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison
- Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis
- % Changed: The variance in amount and volume between day 1 - day 7 and:
  - Prior Year
  - Day 8 - Day 14
4 WEEK REAL ESTATE MARKET REPORT
TAMPA BAY - SINGLE FAMILY HOMES
Friday, September 10, 2021

as of: 9/11/2021

**Market Changes**

<table>
<thead>
<tr>
<th>Market Changes</th>
<th>9/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>158</td>
<td>7%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>26</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>55</td>
<td>1%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>59</td>
<td>12%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>83,874,416</td>
<td>162</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>56,887,739</td>
<td>125</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>74,088,116</td>
<td>165</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>91,408,342</td>
<td>201</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>8,681,740</td>
<td>20</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>2,787,175</td>
<td>4</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>5,929,822</td>
<td>13</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>323,657,350</td>
<td>690</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-17%</td>
<td>-31%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-55%</td>
<td>-54%</td>
</tr>
</tbody>
</table>

**TOTALS**

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>JUL 21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>2,391</td>
<td>4,358</td>
</tr>
<tr>
<td>Pending</td>
<td>5,368</td>
<td>8,724</td>
</tr>
<tr>
<td>Sold*</td>
<td>4,627</td>
<td>5,512</td>
</tr>
<tr>
<td>Canceled</td>
<td>495</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>263</td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March
4 WEEK REAL ESTATE MARKET REPORT
TAMPA BAY - CONDOMINIUM
Friday, September 10, 2021

as of: 9/11/2021

<table>
<thead>
<tr>
<th>Market Changes</th>
<th>9/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>55</td>
<td>8%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>2</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>18</td>
<td>2%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>21</td>
<td>17%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

<table>
<thead>
<tr>
<th>7 Day Sold Comparison</th>
<th>7 Day Sold Analysis</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Closed in last 7 days</strong></td>
<td><strong>% Changed</strong></td>
</tr>
<tr>
<td>Friday, September 10, 2021</td>
<td>Prior Year</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>-50%</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>-8%</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>-50%</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>8 - 14 Days</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>-22%</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>74,217,382</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Closed prior year</strong></th>
<th><strong>% Changed</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, September 10, 2020</td>
<td>-8%</td>
</tr>
<tr>
<td>Wednesday, September 9, 2020</td>
<td>-50%</td>
</tr>
<tr>
<td>Tuesday, September 8, 2020</td>
<td>-8%</td>
</tr>
<tr>
<td>Monday, September 7, 2020</td>
<td>-50%</td>
</tr>
<tr>
<td>Sunday, September 6, 2020</td>
<td>8 - 14 Days</td>
</tr>
<tr>
<td>Saturday, September 5, 2020</td>
<td>-22%</td>
</tr>
<tr>
<td>Friday, September 4, 2020</td>
<td>74,217,382</td>
</tr>
</tbody>
</table>

**TOTALS**

<table>
<thead>
<tr>
<th>4 Weeks</th>
<th>JUL 21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>687</td>
</tr>
<tr>
<td>Pending</td>
<td>1,262</td>
</tr>
<tr>
<td>Sold*</td>
<td>1,139</td>
</tr>
<tr>
<td>Canceled</td>
<td>124</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>70</td>
</tr>
</tbody>
</table>

*Total sales in March
**4 WEEK REAL ESTATE MARKET REPORT**
**PINELLAS COUNTY - SINGLE FAMILY HOMES**
Friday, September 10, 2021

*as of: 9/11/2021*

### Market Changes

<table>
<thead>
<tr>
<th>9/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>32</td>
</tr>
<tr>
<td>Price Increase</td>
<td>5</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>30</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>17</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)*

### 7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>24,968,100</td>
<td>45</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>11,388,500</td>
<td>27</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>16,313,184</td>
<td>43</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>15,922,040</td>
<td>34</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>2,212,950</td>
<td>5</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>515,500</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>2,435,000</td>
<td>3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>73,755,274</strong></td>
<td><strong>158</strong></td>
</tr>
</tbody>
</table>

### 7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-30%</td>
<td>-36%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-53%</td>
<td>-51%</td>
</tr>
</tbody>
</table>

**Note:**
- Active
- Pending
- Sold*
- Canceled
- Temp Off Market

*Total sales in March 9/10/2021*
**4 WEEK REAL ESTATE MARKET REPORT**

**PINELLAS COUNTY - CONDOMINIUM**

Friday, September 10, 2021

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**TOTALS**

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>JUL 21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>329</td>
<td>0,617</td>
</tr>
<tr>
<td>Pending</td>
<td>532</td>
<td>1,213</td>
</tr>
<tr>
<td>Sold*</td>
<td>516</td>
<td>764</td>
</tr>
<tr>
<td>Canceled</td>
<td>53</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>36</td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March

<table>
<thead>
<tr>
<th>Market Changes</th>
<th>9/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>39</td>
<td>12%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>2</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>4</td>
<td>1%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>9</td>
<td>17%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

---

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>9,022,160</td>
<td>25</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>7,834,085</td>
<td>16</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>3,923,388</td>
<td>15</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>7,467,200</td>
<td>21</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>370,000</td>
<td>2</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>755,000</td>
<td>2</td>
</tr>
</tbody>
</table>

Total: $29,371,833, 81

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**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, September 10, 2020</td>
<td>7,538,400</td>
<td>24</td>
</tr>
<tr>
<td>Wednesday, September 9, 2020</td>
<td>6,806,900</td>
<td>15</td>
</tr>
<tr>
<td>Tuesday, September 8, 2020</td>
<td>3,962,400</td>
<td>14</td>
</tr>
<tr>
<td>Monday, September 7, 2020</td>
<td>981,600</td>
<td>2</td>
</tr>
<tr>
<td>Sunday, September 6, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 5, 2020</td>
<td>89,000</td>
<td>1</td>
</tr>
<tr>
<td>Friday, September 4, 2020</td>
<td>14,929,350</td>
<td>49</td>
</tr>
</tbody>
</table>

Total: $34,307,650, 105

% Changed:

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-14%</td>
<td>-23%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-53%</td>
<td>-54%</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
PASCO COUNTY - SINGLE FAMILY HOMES
Friday, September 10, 2021

as of: 9/11/2021

**Market Changes**

<table>
<thead>
<tr>
<th></th>
<th>9/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>33</td>
<td>8%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>6</td>
<td>1%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>15</td>
<td>2%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>8</td>
<td>11%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>6,778,300</td>
<td>19</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>6,415,280</td>
<td>20</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>10,668,500</td>
<td>32</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>16,380,818</td>
<td>47</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>1,474,500</td>
<td>3</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>531,675</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>42,249,073</strong></td>
<td><strong>122</strong></td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-18%</td>
<td>-34%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-57%</td>
<td>-55%</td>
</tr>
</tbody>
</table>

**4 Weeks**

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>414</td>
<td>0,645</td>
</tr>
<tr>
<td>Pending</td>
<td>974</td>
<td>1,647</td>
</tr>
<tr>
<td>Sold*</td>
<td>852</td>
<td>1,151</td>
</tr>
<tr>
<td>Canceled</td>
<td>75</td>
<td>43</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March
4 WEEK REAL ESTATE MARKET REPORT
PASCO COUNTY - CONDOMINIUM
Friday, September 10, 2021

as of: 9/11/2021

TOTALS

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>JUL 21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>41</td>
<td>106</td>
</tr>
<tr>
<td>Pending</td>
<td>94</td>
<td>271</td>
</tr>
<tr>
<td>Sold*</td>
<td>69</td>
<td>135</td>
</tr>
<tr>
<td>Canceled</td>
<td>2</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>2</td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March

Market Changes 9/10/2021 % 4 Weeks Active

<table>
<thead>
<tr>
<th></th>
<th>9/10/2021</th>
<th>4 Weeks</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>4</td>
<td>10%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>2</td>
<td>3%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>1</td>
<td>#DIV/0!</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>326,000</td>
<td>3</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>392,999</td>
<td>2</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>707,900</td>
<td>4</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>499,500</td>
<td>5</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Total</td>
<td>1,926,399</td>
<td>14</td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>61%</td>
<td>27%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-48%</td>
<td>-36%</td>
</tr>
</tbody>
</table>

1,198,400  11
**4 WEEK REAL ESTATE MARKET REPORT**

**HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES**

Friday, September 10, 2021

**TOTALS**

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>JUL 21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>823</td>
<td>1,468</td>
</tr>
<tr>
<td>Pending</td>
<td>1,912</td>
<td>3,080</td>
</tr>
<tr>
<td>Sold*</td>
<td>1,621</td>
<td>1,946</td>
</tr>
<tr>
<td>Canceled</td>
<td>178</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>97</td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March

**Market Changes**

<table>
<thead>
<tr>
<th></th>
<th>9/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>53</td>
<td>6%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>7</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>35</td>
<td>2%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>18</td>
<td>10%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

### 7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>20,085,890</td>
<td>43</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>22,860,059</td>
<td>45</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>19,886,600</td>
<td>43</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>32,676,634</td>
<td>67</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>2,654,300</td>
<td>8</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>1,330,000</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>3,494,822</td>
<td>10</td>
</tr>
</tbody>
</table>

**Total** 102,988,305 217

### 7 Day Sold Analysis

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, September 10, 2020</td>
<td>23,505,314</td>
<td>69</td>
</tr>
<tr>
<td>Wednesday, September 9, 2020</td>
<td>23,217,504</td>
<td>63</td>
</tr>
<tr>
<td>Tuesday, September 8, 2020</td>
<td>23,636,783</td>
<td>60</td>
</tr>
<tr>
<td>Monday, September 7, 2020</td>
<td>5,111,183</td>
<td>16</td>
</tr>
<tr>
<td>Sunday, September 6, 2020</td>
<td>1,699,899</td>
<td>6</td>
</tr>
<tr>
<td>Saturday, September 5, 2020</td>
<td>599,300</td>
<td>2</td>
</tr>
<tr>
<td>Friday, September 4, 2020</td>
<td>34,827,500</td>
<td>106</td>
</tr>
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</table>

**Total** 112,597,483 322

% Changed

<table>
<thead>
<tr>
<th></th>
<th>$</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-9%</td>
<td>-33%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-57%</td>
<td>-59%</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
HILLSBOROUGH COUNTY - CONDOMINIUM
Friday, September 10, 2021

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>1,662,467</td>
<td>9</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>2,113,000</td>
<td>11</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>2,793,800</td>
<td>13</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>2,251,400</td>
<td>11</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>7,378,932</td>
<td>2</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>-</td>
<td>0</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>24%</td>
<td>-10%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-17%</td>
<td>-74%</td>
</tr>
</tbody>
</table>

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, September 10, 2020</td>
<td>1,812,000</td>
<td>8</td>
</tr>
<tr>
<td>Wednesday, September 9, 2020</td>
<td>1,987,600</td>
<td>7</td>
</tr>
<tr>
<td>Tuesday, September 8, 2020</td>
<td>3,727,405</td>
<td>19</td>
</tr>
<tr>
<td>Monday, September 7, 2020</td>
<td>167,000</td>
<td>2</td>
</tr>
<tr>
<td>Sunday, September 6, 2020</td>
<td>150,000</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, September 5, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, September 4, 2020</td>
<td>5,170,628</td>
<td>14</td>
</tr>
</tbody>
</table>

**TOTALS**

<table>
<thead>
<tr>
<th>4 Weeks</th>
<th>JUL 21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>110</td>
</tr>
<tr>
<td>Pending</td>
<td>245</td>
</tr>
<tr>
<td>Sold*</td>
<td>228</td>
</tr>
<tr>
<td>Canceled</td>
<td>20</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>11</td>
</tr>
</tbody>
</table>

*Total sales in March

**Market Changes**

<table>
<thead>
<tr>
<th>9/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>8</td>
</tr>
<tr>
<td>Price Increase</td>
<td>0</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>3</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>1</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)
4 WEEK REAL ESTATE MARKET REPORT
SARASOTA COUNTY - SINGLE FAMILY HOMES
Friday, September 10, 2021

**New Listings**
- Friday, September 10, 2021: 28
- Wednesday, September 8, 2021: 12
- Monday, September 6, 2021: 0
- Saturday, September 4, 2021: 7

**Price Increases**
- Friday, September 10, 2021: 6
- Wednesday, September 8, 2021: 1
- Monday, September 6, 2021: 0
- Saturday, September 4, 2021: 0

**Price Decreases**
- Friday, September 10, 2021: 9
- Wednesday, September 8, 2021: 1
- Monday, September 6, 2021: 0
- Saturday, September 4, 2021: 0

**Back on Market**
- Friday, September 10, 2021: 9
- Wednesday, September 8, 2021: 1
- Monday, September 6, 2021: 0
- Saturday, September 4, 2021: 0

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>19,377,876</td>
<td>33</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>9,288,900</td>
<td>21</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>12,562,832</td>
<td>26</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>16,435,350</td>
<td>30</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>1,489,990</td>
<td>3</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>410,000</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>59,564,948</td>
<td>114</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-2%</td>
<td>-13%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-47%</td>
<td>-44%</td>
</tr>
</tbody>
</table>

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, September 10, 2020</td>
<td>13,843,279</td>
<td>38</td>
</tr>
<tr>
<td>Wednesday, September 9, 2020</td>
<td>5,220,600</td>
<td>12</td>
</tr>
<tr>
<td>Tuesday, September 8, 2020</td>
<td>20,554,948</td>
<td>37</td>
</tr>
<tr>
<td>Monday, September 7, 2020</td>
<td>390,000</td>
<td>1</td>
</tr>
<tr>
<td>Sunday, September 6, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 5, 2020</td>
<td>295,000</td>
<td>1</td>
</tr>
<tr>
<td>Friday, September 4, 2020</td>
<td>20,277,550</td>
<td>42</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>60,581,377</td>
<td>131</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
SARASOTA COUNTY - CONDOMINIUM
Friday, September 10, 2021

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>3,980,800</td>
<td>4</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>2,855,000</td>
<td>5</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>1,869,900</td>
<td>4</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>4,971,000</td>
<td>9</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>1,510,000</td>
<td>1</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>-</td>
<td>0</td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-12%</td>
<td>-38%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-60%</td>
<td>-69%</td>
</tr>
</tbody>
</table>
# 4 Week Real Estate Market Report

**Manatee County - Single Family Homes**

**Friday, September 10, 2021**

## Totals

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>JUL 21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>256</td>
<td>0,495</td>
</tr>
<tr>
<td>Pending</td>
<td>573</td>
<td>1,043</td>
</tr>
<tr>
<td>Sold*</td>
<td>516</td>
<td>0,894</td>
</tr>
<tr>
<td>Canceled</td>
<td>45</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>23</td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March

## Market Changes

<table>
<thead>
<tr>
<th></th>
<th>9/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>28</td>
<td>11%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>3</td>
<td>1%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>12</td>
<td>2%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>7</td>
<td>16%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

## 7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>12,664,250</td>
<td>22</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>6,935,000</td>
<td>12</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>14,657,000</td>
<td>21</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>9,993,500</td>
<td>23</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>850,000</td>
<td>1</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>-</td>
<td>0</td>
</tr>
</tbody>
</table>

**Total:** 45,099,750 79

## 7 Day Sold Analysis

<table>
<thead>
<tr>
<th></th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, September 10, 2020</td>
<td>15,772,580</td>
<td>31</td>
</tr>
<tr>
<td>Wednesday, September 9, 2020</td>
<td>5,192,200</td>
<td>15</td>
</tr>
<tr>
<td>Tuesday, September 8, 2020</td>
<td>11,388,534</td>
<td>28</td>
</tr>
<tr>
<td>Monday, September 7, 2020</td>
<td>2,174,950</td>
<td>6</td>
</tr>
<tr>
<td>Sunday, September 6, 2020</td>
<td>240,000</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, September 5, 2020</td>
<td>2,272,000</td>
<td>4</td>
</tr>
<tr>
<td>Friday, September 4, 2020</td>
<td>25,215,150</td>
<td>33</td>
</tr>
</tbody>
</table>

**Total:** 62,255,414 118

**Prior Year**

<table>
<thead>
<tr>
<th></th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>% Changed</td>
<td>-28%</td>
<td>-33%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-57%</td>
<td>-52%</td>
</tr>
</tbody>
</table>

---

**7 Day Sold Comparison**

**Closed in last 7 days**

<table>
<thead>
<tr>
<th>Day</th>
<th>Listed Price</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>12,664,250</td>
<td>22</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>6,935,000</td>
<td>12</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>14,657,000</td>
<td>21</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>9,993,500</td>
<td>23</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>850,000</td>
<td>1</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>-</td>
<td>0</td>
</tr>
</tbody>
</table>

**Total:** 45,099,750 79

---

**7 Day Sold Comparison**

**Closed prior year**

<table>
<thead>
<tr>
<th>Day</th>
<th>Listed Price</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, September 10, 2020</td>
<td>15,772,580</td>
<td>31</td>
</tr>
<tr>
<td>Wednesday, September 9, 2020</td>
<td>5,192,200</td>
<td>15</td>
</tr>
<tr>
<td>Tuesday, September 8, 2020</td>
<td>11,388,534</td>
<td>28</td>
</tr>
<tr>
<td>Monday, September 7, 2020</td>
<td>2,174,950</td>
<td>6</td>
</tr>
<tr>
<td>Sunday, September 6, 2020</td>
<td>240,000</td>
<td>1</td>
</tr>
<tr>
<td>Saturday, September 5, 2020</td>
<td>2,272,000</td>
<td>4</td>
</tr>
<tr>
<td>Friday, September 4, 2020</td>
<td>25,215,150</td>
<td>33</td>
</tr>
</tbody>
</table>

**Total:** 62,255,414 118

---

**7 Day Sold Analysis**

**% Changed**

<table>
<thead>
<tr>
<th>Days</th>
<th>% Changed</th>
<th>Listed Price</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-28%</td>
<td>-33%</td>
<td></td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-57%</td>
<td>-52%</td>
<td></td>
</tr>
</tbody>
</table>
### 4 WEEK REAL ESTATE MARKET REPORT

**MANATEE COUNTY - CONDOMINIUM**

Friday, September 10, 2021

---

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Date</th>
<th># of Sales</th>
<th>Total Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>4</td>
<td>791,500</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>7</td>
<td>1,716,000</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>3</td>
<td>1,401,500</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>4</td>
<td>1,313,000</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>1</td>
<td>425,000</td>
</tr>
</tbody>
</table>

**Total Sales in March 2021:** 5,647,000

---

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>Date</th>
<th># of Sales</th>
<th>Total Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, September 10, 2020</td>
<td>6</td>
<td>1,807,900</td>
</tr>
<tr>
<td>Wednesday, September 9, 2020</td>
<td>3</td>
<td>1,127,000</td>
</tr>
<tr>
<td>Tuesday, September 8, 2020</td>
<td>6</td>
<td>1,848,999</td>
</tr>
<tr>
<td>Monday, September 7, 2020</td>
<td>1</td>
<td>375,000</td>
</tr>
<tr>
<td>Sunday, September 6, 2020</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 5, 2020</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Friday, September 4, 2020</td>
<td>14</td>
<td>3,372,900</td>
</tr>
</tbody>
</table>

**Total Sales in March 2020:** 8,531,799

---

**Market Changes**

<table>
<thead>
<tr>
<th>Date</th>
<th>New Listings</th>
<th>Price Increase</th>
<th>Prices Decrease</th>
<th>Back on Market*</th>
</tr>
</thead>
<tbody>
<tr>
<td>9/10/2021</td>
<td>7</td>
<td>0</td>
<td>3</td>
<td>1</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

---

**4 Weeks**

<table>
<thead>
<tr>
<th>Active</th>
<th>Pending</th>
<th>Sold*</th>
<th>Canceled</th>
<th>Temp Off Market</th>
</tr>
</thead>
<tbody>
<tr>
<td>91</td>
<td>171</td>
<td>149</td>
<td>19</td>
<td>4</td>
</tr>
</tbody>
</table>

*Total sales in March

---

**% 4 Weeks Active**

<table>
<thead>
<tr>
<th>Date</th>
<th>% Changed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-34%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-60%</td>
</tr>
</tbody>
</table>

---

**Market Changes**

<table>
<thead>
<tr>
<th>Date</th>
<th>New Listings</th>
<th>Price Increase</th>
<th>Prices Decrease</th>
<th>Back on Market*</th>
</tr>
</thead>
<tbody>
<tr>
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<td>0</td>
<td>3</td>
<td>1</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

---

**Closed prior year**

<table>
<thead>
<tr>
<th>Date</th>
<th># of Sales</th>
<th>Total Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, September 10, 2020</td>
<td>6</td>
<td>1,807,900</td>
</tr>
<tr>
<td>Wednesday, September 9, 2020</td>
<td>3</td>
<td>1,127,000</td>
</tr>
<tr>
<td>Tuesday, September 8, 2020</td>
<td>6</td>
<td>1,848,999</td>
</tr>
<tr>
<td>Monday, September 7, 2020</td>
<td>1</td>
<td>375,000</td>
</tr>
<tr>
<td>Sunday, September 6, 2020</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 5, 2020</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Friday, September 4, 2020</td>
<td>14</td>
<td>3,372,900</td>
</tr>
</tbody>
</table>

**Total Sales in March 2020:** 8,531,799

---

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Date</th>
<th># of Sales</th>
<th>Total Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, September 10, 2021</td>
<td>4</td>
<td>791,500</td>
</tr>
<tr>
<td>Thursday, September 9, 2021</td>
<td>7</td>
<td>1,716,000</td>
</tr>
<tr>
<td>Wednesday, September 8, 2021</td>
<td>3</td>
<td>1,401,500</td>
</tr>
<tr>
<td>Tuesday, September 7, 2021</td>
<td>4</td>
<td>1,313,000</td>
</tr>
<tr>
<td>Monday, September 6, 2021</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Sunday, September 5, 2021</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, September 4, 2021</td>
<td>1</td>
<td>425,000</td>
</tr>
</tbody>
</table>

**Total Sales in March 2021:** 5,647,000

---

**7 Day Sold Analysis**

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</thead>
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<td>0</td>
</tr>
<tr>
<td>Friday, September 4, 2020</td>
<td>14</td>
<td>3,372,900</td>
</tr>
</tbody>
</table>

**Total Sales in March 2020:** 8,531,799

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**Market Changes**

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