



# 4 WEEK REAL ESTATE MARKET REPORT

Thursday, October 14, 2021

*As of: Friday, October 15, 2021*

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- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
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- 13 Manatee County - Condominium



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN Thursday, October 14, 2021

as of: 10/15/2021

|               |                               |
|---------------|-------------------------------|
| <b>Day 1</b>  | Thursday, October 14, 2021    |
| <b>Day 2</b>  | Wednesday, October 13, 2021   |
| <b>Day 3</b>  | Tuesday, October 12, 2021     |
| <b>Day 4</b>  | Monday, October 11, 2021      |
| <b>Day 5</b>  | Sunday, October 10, 2021      |
| <b>Day 6</b>  | Saturday, October 9, 2021     |
| <b>Day 7</b>  | Friday, October 8, 2021       |
| <b>Day 8</b>  | Thursday, October 7, 2021     |
| <b>Day 9</b>  | Wednesday, October 6, 2021    |
| <b>Day 10</b> | Tuesday, October 5, 2021      |
| <b>Day 11</b> | Monday, October 4, 2021       |
| <b>Day 12</b> | Sunday, October 3, 2021       |
| <b>Day 13</b> | Saturday, October 2, 2021     |
| <b>Day 14</b> | Friday, October 1, 2021       |
| <b>Day 15</b> | Thursday, September 30, 2021  |
| <b>Day 16</b> | Wednesday, September 29, 2021 |
| <b>Day 17</b> | Tuesday, September 28, 2021   |
| <b>Day 18</b> | Monday, September 27, 2021    |
| <b>Day 19</b> | Sunday, September 26, 2021    |
| <b>Day 20</b> | Saturday, September 25, 2021  |
| <b>Day 21</b> | Friday, September 24, 2021    |
| <b>Day 22</b> | Thursday, September 23, 2021  |
| <b>Day 23</b> | Wednesday, September 22, 2021 |
| <b>Day 24</b> | Tuesday, September 21, 2021   |
| <b>Day 25</b> | Monday, September 20, 2021    |
| <b>Day 26</b> | Sunday, September 19, 2021    |
| <b>Day 27</b> | Saturday, September 18, 2021  |
| <b>Day 28</b> | Friday, September 17, 2021    |

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Thursday, October 14, 2021

Day 28: Friday, September 17, 2021

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

AUG 21: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

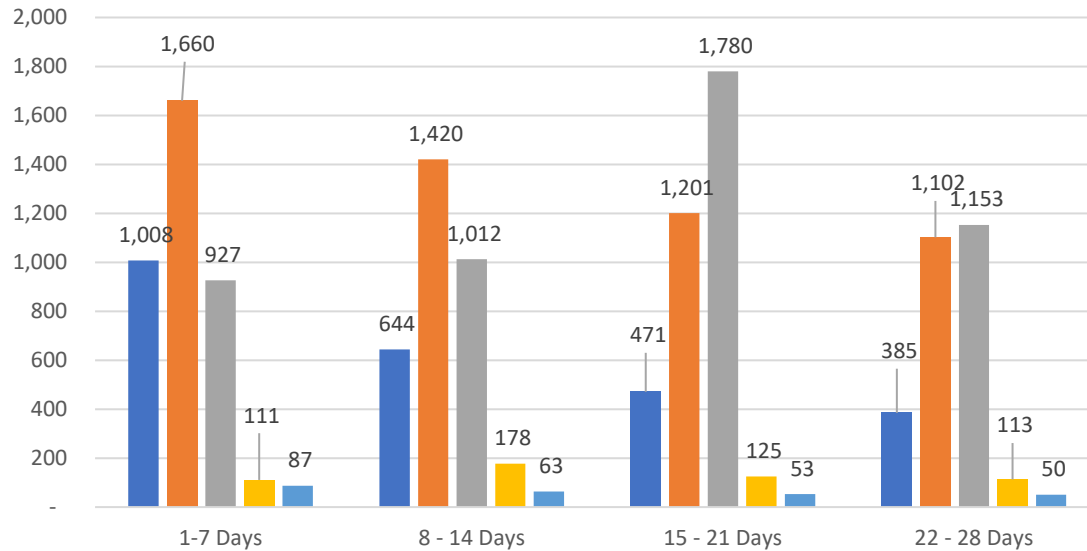


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Thursday, October 14, 2021

as of: 10/15/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | AUG 21 |
| Active          | 2,508   | 4,298  |
| Pending         | 5,383   | 8,915  |
| Sold*           | 4,872   | 5,331  |
| Canceled        | 527     |        |
| Temp Off Market | 253     |        |

| Market Changes  | *Total sales in March |                  |
|-----------------|-----------------------|------------------|
|                 | 10/14/2021            | % 4 Weeks Active |
| New Listings    | 158                   | 6%               |
| Price Increase  | 26                    | 0%               |
| Prices Decrease | 55                    | 1%               |
| Back on Market* | 59                    | 11%              |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                 | #          |
|-----------------------------|--------------------|------------|
| Thursday, October 14, 2021  | 62,217,382         | 105        |
| Wednesday, October 13, 2021 | 72,705,155         | 155        |
| Tuesday, October 12, 2021   | 110,852,106        | 239        |
| Monday, October 11, 2021    | 24,212,680         | 60         |
| Sunday, October 10, 2021    | -                  | -          |
| Saturday, October 9, 2021   | 3,248,100          | 9          |
| Friday, October 8, 2021     | 162,388,253        | 359        |
| <b>TOTAL</b>                | <b>435,623,676</b> | <b>927</b> |

| Closed prior year           | \$                 | #           |
|-----------------------------|--------------------|-------------|
| Wednesday, October 14, 2020 | 77,023,755         | 187         |
| Tuesday, October 13, 2020   | 93,872,768         | 245         |
| Monday, October 12, 2020    | 32,581,888         | 71          |
| Sunday, October 11, 2020    | 600,000            | 3           |
| Saturday, October 10, 2020  | 9,490,085          | 18          |
| Friday, October 9, 2020     | 147,361,963        | 385         |
| Thursday, October 8, 2020   | 71,781,320         | 183         |
| <b>TOTAL</b>                | <b>432,711,779</b> | <b>1092</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #    |
|-------------|-----|------|
| Prior Year  | 1%  | -15% |
| 8 - 14 Days | -8% | -8%  |



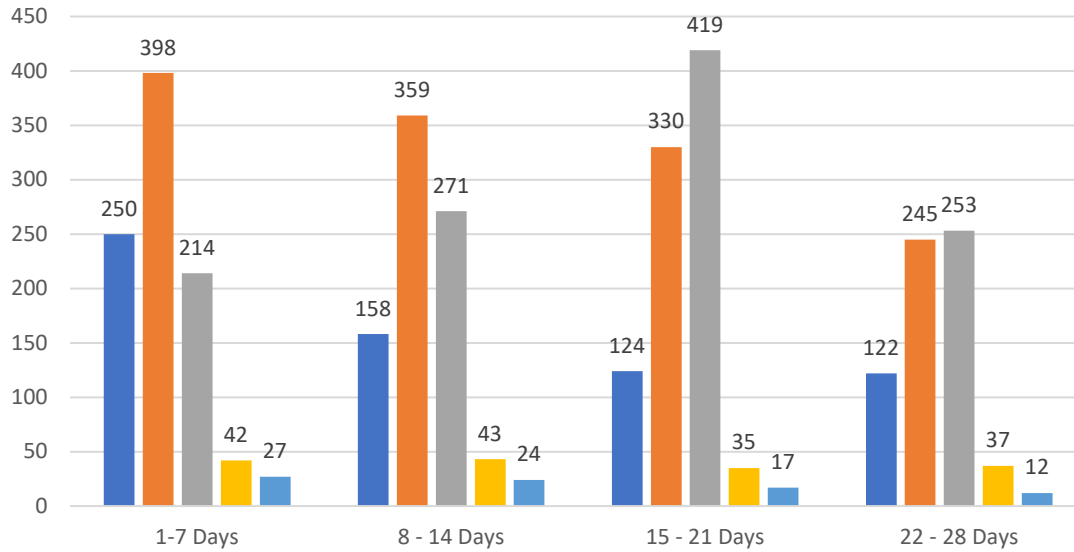


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Thursday, October 14, 2021

as of: 10/15/2021



|                 |  | TOTALS  |        |
|-----------------|--|---------|--------|
|                 |  | 4 Weeks | AUG 21 |
| Active          |  | 654     | 1,396  |
| Pending         |  | 1,332   | 3,338  |
| Sold*           |  | 1,157   | 1,816  |
| Canceled        |  | 157     |        |
| Temp Off Market |  | 80      |        |

|                 |            | *Total sales in March |  |
|-----------------|------------|-----------------------|--|
| Market Changes  | 10/14/2021 | % 4 Weeks Active      |  |
| New Listings    | 55         | 8%                    |  |
| Price Increase  | 2          | 0%                    |  |
| Prices Decrease | 18         | 2%                    |  |
| Back on Market* | 21         | 13%                   |  |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #          |
|-----------------------------|-------------------|------------|
| Thursday, October 14, 2021  | 9,907,400         | 25         |
| Wednesday, October 13, 2021 | 6,105,299         | 25         |
| Tuesday, October 12, 2021   | 15,145,898        | 47         |
| Monday, October 11, 2021    | 2,810,700         | 16         |
| Sunday, October 10, 2021    | -                 | -          |
| Saturday, October 9, 2021   | 744,000           | 3          |
| Friday, October 8, 2021     | 27,516,680        | 98         |
| <b>TOTAL</b>                | <b>62,229,977</b> | <b>214</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Wednesday, October 14, 2020 | 20,413,200        | 42         |
| Tuesday, October 13, 2020   | 12,629,153        | 52         |
| Monday, October 12, 2020    | 4,606,700         | 18         |
| Sunday, October 11, 2020    | 285,900           | 2          |
| Saturday, October 10, 2020  | 399,000           | 2          |
| Friday, October 9, 2020     | 29,271,820        | 97         |
| Thursday, October 8, 2020   | 14,185,085        | 50         |
| <b>TOTAL</b>                | <b>81,790,858</b> | <b>263</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -24% | -19% |
| 8 - 14 Days | -28% | -38% |



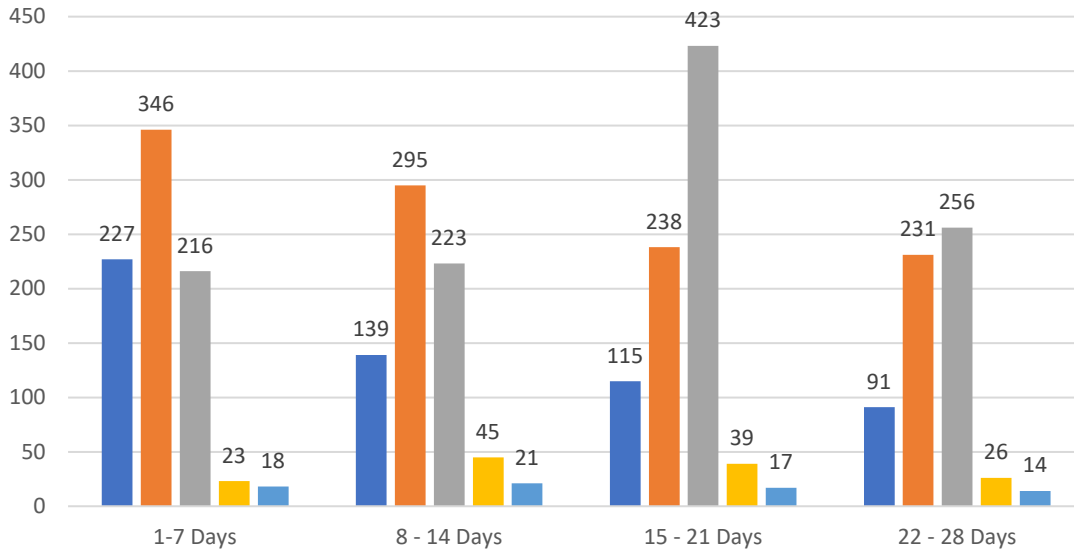


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Thursday, October 14, 2021

as of: 10/15/2021



|                 |  | TOTALS  |        |
|-----------------|--|---------|--------|
|                 |  | 4 Weeks | AUG 21 |
| Active          |  | 572     | 1,078  |
| Pending         |  | 1,110   | 1,687  |
| Sold*           |  | 1,118   | 1,234  |
| Canceled        |  | 133     |        |
| Temp Off Market |  | 70      |        |

|                 |            | *Total sales in March |  |
|-----------------|------------|-----------------------|--|
| Market Changes  | 10/14/2021 | % 4 Weeks Active      |  |
| New Listings    | 51         | 9%                    |  |
| Price Increase  | 3          | 0%                    |  |
| Prices Decrease | 18         | 2%                    |  |
| Back on Market* | 12         | 9%                    |  |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                 | #          |
|-----------------------------|--------------------|------------|
| Thursday, October 14, 2021  | 13,730,500         | 24         |
| Wednesday, October 13, 2021 | 21,823,685         | 35         |
| Tuesday, October 12, 2021   | 24,145,382         | 48         |
| Monday, October 11, 2021    | 3,868,900          | 10         |
| Sunday, October 10, 2021    | -                  | -          |
| Saturday, October 9, 2021   | 1,280,000          | 3          |
| Friday, October 8, 2021     | 49,035,600         | 96         |
| <b>TOTAL</b>                | <b>113,884,067</b> | <b>216</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Wednesday, October 14, 2020 | 20,883,200        | 44         |
| Tuesday, October 13, 2020   | 20,749,135        | 42         |
| Monday, October 12, 2020    | 4,584,578         | 13         |
| Sunday, October 11, 2020    | -                 | 0          |
| Saturday, October 10, 2020  | 4,091,000         | 6          |
| Friday, October 9, 2020     | 39,077,709        | 82         |
| Thursday, October 8, 2020   | 10,575,200        | 26         |
| <b>TOTAL</b>                | <b>99,960,822</b> | <b>213</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 14% | 1%  |
| 8 - 14 Days | 8%  | -3% |



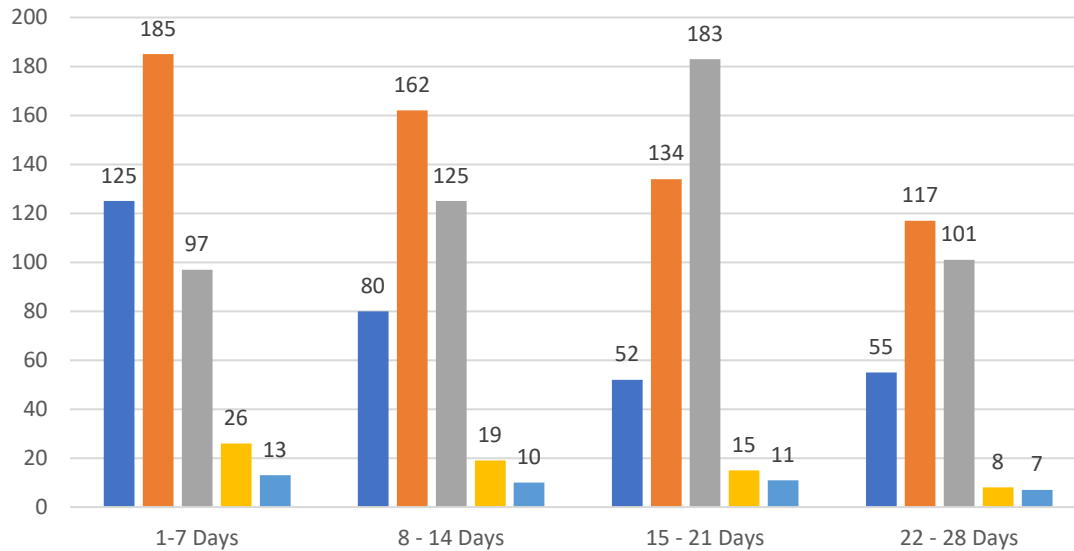


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Thursday, October 14, 2021

as of: 10/15/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | AUG 21 |
| Active          | 312     | 0,607  |
| Pending         | 598     | 1,185  |
| Sold*           | 506     | 738    |
| Canceled        | 68      |        |
| Temp Off Market | 41      |        |

*\*Total sales in March*

| Market Changes  | 10/14/2021 | % 4 Weeks Active |
|-----------------|------------|------------------|
| New Listings    | 22         | 7%               |
| Price Increase  | 1          | 0%               |
| Prices Decrease | 10         | 2%               |
| Back on Market* | 3          | 4%               |

*\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)*

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #         |
|-----------------------------|-------------------|-----------|
| Thursday, October 14, 2021  | 6,584,500         | 15        |
| Wednesday, October 13, 2021 | 2,199,499         | 8         |
| Tuesday, October 12, 2021   | 4,577,899         | 18        |
| Monday, October 11, 2021    | 1,675,100         | 10        |
| Sunday, October 10, 2021    | -                 | -         |
| Saturday, October 9, 2021   | 744,000           | 3         |
| Friday, October 8, 2021     | 11,322,600        | 43        |
| <b>TOTAL</b>                | <b>27,103,598</b> | <b>97</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Wednesday, October 14, 2020 | 11,413,300        | 20         |
| Tuesday, October 13, 2020   | 5,449,805         | 19         |
| Monday, October 12, 2020    | 3,022,200         | 11         |
| Sunday, October 11, 2020    | -                 | 0          |
| Saturday, October 10, 2020  | 110,000           | 1          |
| Friday, October 9, 2020     | 15,158,350        | 52         |
| Thursday, October 8, 2020   | 5,605,300         | 22         |
| <b>TOTAL</b>                | <b>40,758,955</b> | <b>125</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -34% | -22% |
| 8 - 14 Days | -26% | -22% |



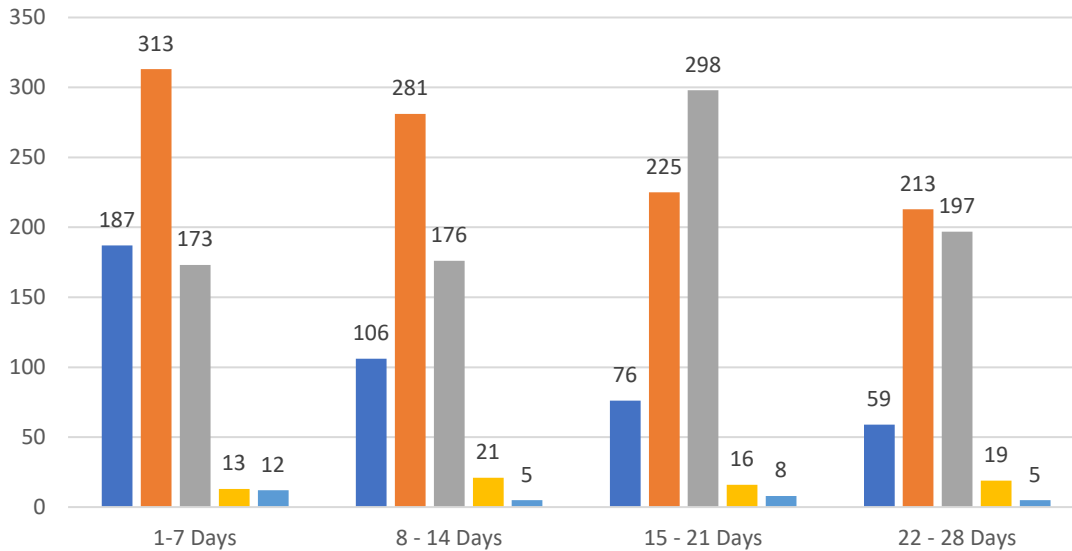


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Thursday, October 14, 2021

as of: 10/15/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | AUG 21 |
| Active          | 428     | 0,671  |
| Pending         | 1,032   | 1,667  |
| Sold*           | 844     | 1,054  |
| Canceled        | 69      |        |
| Temp Off Market | 30      |        |

| Market Changes  | 10/14/2021 | % 4 Weeks Active |
|-----------------|------------|------------------|
| New Listings    | 27         | 6%               |
| Price Increase  | 3          | 0%               |
| Prices Decrease | 52         | 6%               |
| Back on Market* | 16         | 23%              |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #          |
|-----------------------------|-------------------|------------|
| Thursday, October 14, 2021  | 6,987,272         | 20         |
| Wednesday, October 13, 2021 | 8,373,414         | 24         |
| Tuesday, October 12, 2021   | 19,114,018        | 49         |
| Monday, October 11, 2021    | 2,392,900         | 7          |
| Sunday, October 10, 2021    | -                 | -          |
| Saturday, October 9, 2021   | 185,000           | 1          |
| Friday, October 8, 2021     | 23,023,900        | 72         |
| <b>TOTAL</b>                | <b>60,076,504</b> | <b>173</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Wednesday, October 14, 2020 | 8,562,852         | 28         |
| Tuesday, October 13, 2020   | 11,722,935        | 42         |
| Monday, October 12, 2020    | 3,123,340         | 12         |
| Sunday, October 11, 2020    | 145,000           | 1          |
| Saturday, October 10, 2020  | 250,000           | 1          |
| Friday, October 9, 2020     | 21,234,109        | 76         |
| Thursday, October 8, 2020   | 10,808,457        | 38         |
| <b>TOTAL</b>                | <b>55,846,693</b> | <b>198</b> |

### 7 Day Sold Analysis

| % Changed   | \$ | #    |
|-------------|----|------|
| Prior Year  | 8% | -13% |
| 8 - 14 Days | 0% | -2%  |



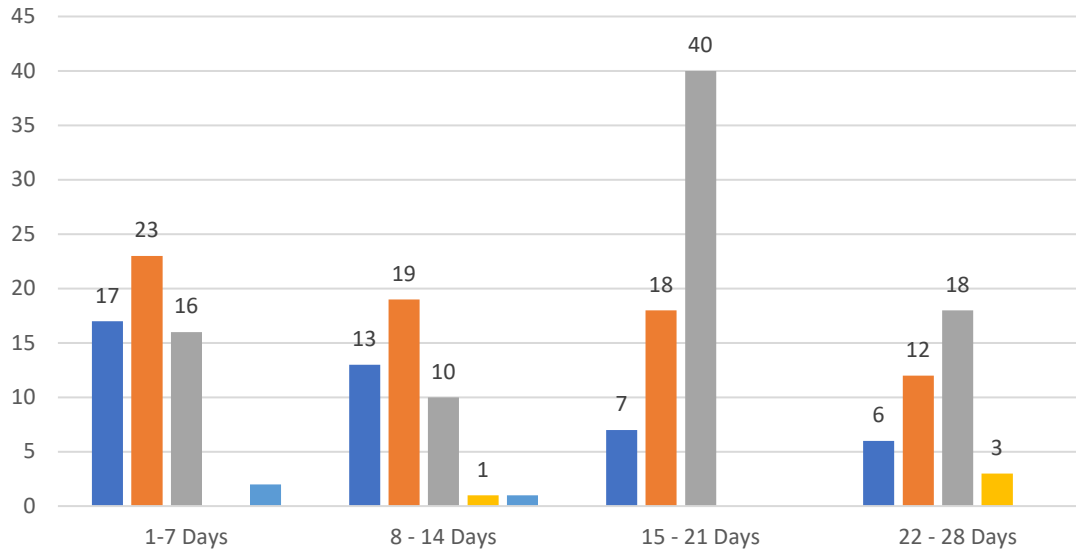


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Thursday, October 14, 2021

as of: 10/15/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | AUG 21 |
| Active          | 43      | 117    |
| Pending         | 72      | 302    |
| Sold*           | 84      | 151    |
| Canceled        | 4       |        |
| Temp Off Market | 3       |        |

| Market Changes  | 10/14/2021 | % 4 Weeks Active |
|-----------------|------------|------------------|
| New Listings    | 4          | 9%               |
| Price Increase  | 0          | 0%               |
| Prices Decrease | 1          | 1%               |
| Back on Market* | 0          | 0%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$               | #         |
|-----------------------------|------------------|-----------|
| Thursday, October 14, 2021  | 288,400          | 2         |
| Wednesday, October 13, 2021 | 655,900          | 4         |
| Tuesday, October 12, 2021   | 381,499          | 3         |
| Monday, October 11, 2021    | -                | -         |
| Sunday, October 10, 2021    | -                | -         |
| Saturday, October 9, 2021   | -                | -         |
| Friday, October 8, 2021     | 995,000          | 7         |
| <b>Total</b>                | <b>2,320,799</b> | <b>16</b> |

| Closed prior year           | \$               | #         |
|-----------------------------|------------------|-----------|
| Wednesday, October 14, 2020 | 403,400          | 2         |
| Tuesday, October 13, 2020   | 408,050          | 4         |
| Monday, October 12, 2020    | -                | 0         |
| Sunday, October 11, 2020    | -                | 0         |
| Saturday, October 10, 2020  | -                | 0         |
| Friday, October 9, 2020     | 533,400          | 4         |
| Thursday, October 8, 2020   | 120,000          | 1         |
| <b>Total</b>                | <b>1,464,850</b> | <b>11</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #   |
|-------------|-----|-----|
| Prior Year  | 58% | 45% |
| 8 - 14 Days | 23% | 60% |





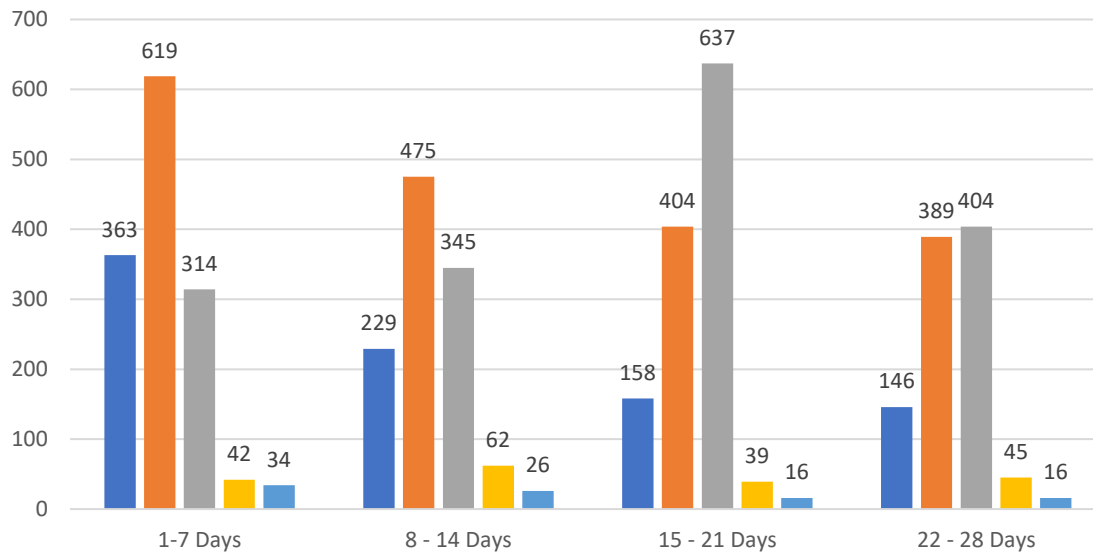


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Thursday, October 14, 2021

as of: 10/15/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | AUG 21 |
| Active          | 896     | 1,424  |
| Pending         | 1,887   | 3,102  |
| Sold*           | 1,700   | 1,953  |
| Canceled        | 188     |        |
| Temp Off Market | 92      |        |

| Market Changes  | *Total sales in March |                  |
|-----------------|-----------------------|------------------|
|                 | 10/14/2021            | % 4 Weeks Active |
| New Listings    | 76                    | 8%               |
| Price Increase  | 4                     | 0%               |
| Prices Decrease | 47                    | 3%               |
| Back on Market* | 13                    | 7%               |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                 | #          |
|-----------------------------|--------------------|------------|
| Thursday, October 14, 2021  | 17,488,700         | 34         |
| Wednesday, October 13, 2021 | 25,877,180         | 60         |
| Tuesday, October 12, 2021   | 34,781,837         | 91         |
| Monday, October 11, 2021    | 10,120,090         | 24         |
| Sunday, October 10, 2021    | -                  | -          |
| Saturday, October 9, 2021   | 1,036,000          | 3          |
| Friday, October 8, 2021     | 45,799,130         | 102        |
| <b>TOTAL</b>                | <b>135,102,937</b> | <b>314</b> |

| Closed prior year           | \$                 | #          |
|-----------------------------|--------------------|------------|
| Wednesday, October 14, 2020 | 21,303,283         | 60         |
| Tuesday, October 13, 2020   | 31,861,691         | 93         |
| Monday, October 12, 2020    | 9,860,491          | 27         |
| Sunday, October 11, 2020    | 455,000            | 2          |
| Saturday, October 10, 2020  | 1,162,585          | 4          |
| Friday, October 9, 2020     | 48,231,007         | 130        |
| Thursday, October 8, 2020   | 23,669,718         | 64         |
| <b>TOTAL</b>                | <b>136,543,775</b> | <b>380</b> |

### 7 Day Sold Analysis

| % Changed   | \$  | #    |
|-------------|-----|------|
| Prior Year  | -1% | -17% |
| 8 - 14 Days | -9% | -9%  |



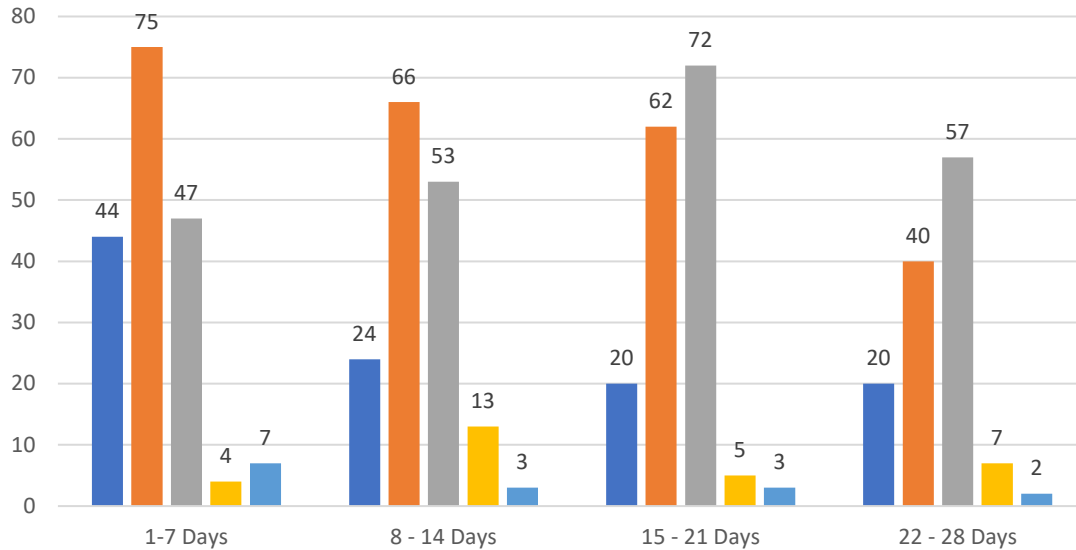


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Thursday, October 14, 2021

as of: 10/15/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | AUG 21 |
| Active          | 108     | 287    |
| Pending         | 243     | 883    |
| Sold*           | 229     | 545    |
| Canceled        | 29      |        |
| Temp Off Market | 15      |        |

| Market Changes  | 10/14/2021 | % 4 Weeks Active |
|-----------------|------------|------------------|
| New Listings    | 7          | 6%               |
| Price Increase  | 2          | 1%               |
| Prices Decrease | 2          | 1%               |
| Back on Market* | 2          | 7%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$               | #         |
|-----------------------------|------------------|-----------|
| Thursday, October 14, 2021  | 527,000          | 4         |
| Wednesday, October 13, 2021 | 670,000          | 4         |
| Tuesday, October 12, 2021   | 2,044,500        | 13        |
| Monday, October 11, 2021    | 790,200          | 4         |
| Sunday, October 10, 2021    | -                | -         |
| Saturday, October 9, 2021   | -                | -         |
| Friday, October 8, 2021     | 5,676,880        | 22        |
| <b>Total</b>                | <b>9,708,580</b> | <b>47</b> |

| Closed prior year           | \$               | #         |
|-----------------------------|------------------|-----------|
| Wednesday, October 14, 2020 | 2,688,000        | 6         |
| Tuesday, October 13, 2020   | 1,225,900        | 8         |
| Monday, October 12, 2020    | 728,000          | 4         |
| Sunday, October 11, 2020    | 115,000          | 1         |
| Saturday, October 10, 2020  | -                | 0         |
| Friday, October 9, 2020     | 2,317,370        | 15        |
| Thursday, October 8, 2020   | 712,285          | 5         |
| <b>Total</b>                | <b>7,786,555</b> | <b>39</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 25%  | 21%  |
| 8 - 14 Days | -16% | -62% |



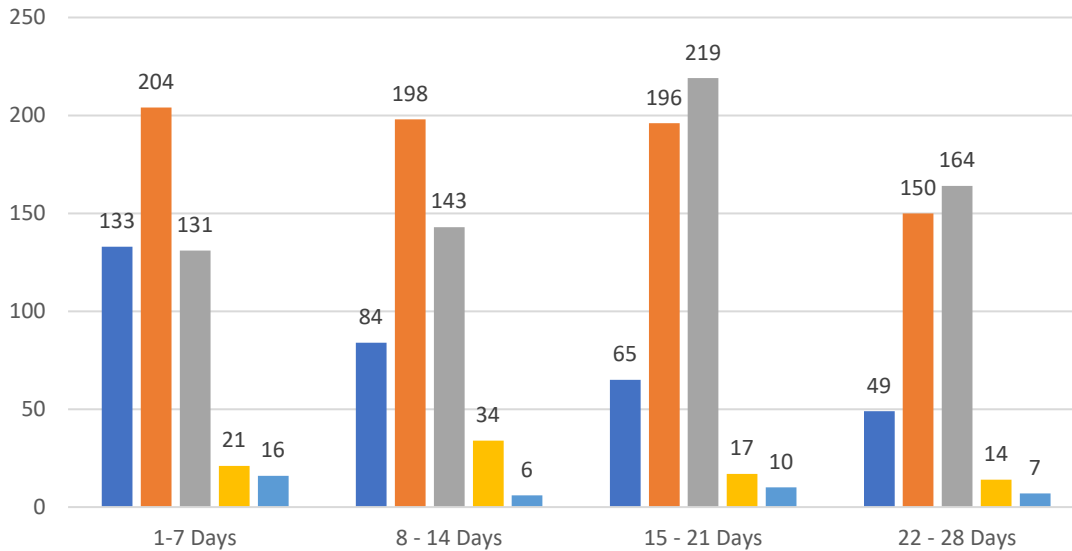


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Thursday, October 14, 2021

as of: 10/15/2021



### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #          |
|-----------------------------|-------------------|------------|
| Thursday, October 14, 2021  | 16,172,390        | 14         |
| Wednesday, October 13, 2021 | 7,945,700         | 22         |
| Tuesday, October 12, 2021   | 22,524,869        | 37         |
| Monday, October 11, 2021    | 4,665,900         | 13         |
| Sunday, October 10, 2021    | -                 | -          |
| Saturday, October 9, 2021   | 747,100           | 2          |
| Friday, October 8, 2021     | 23,213,323        | 43         |
| <b>TOTAL</b>                | <b>75,269,282</b> | <b>131</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Wednesday, October 14, 2020 | 12,829,540        | 25         |
| Tuesday, October 13, 2020   | 12,041,445        | 33         |
| Monday, October 12, 2020    | 9,697,693         | 11         |
| Sunday, October 11, 2020    | -                 | 0          |
| Saturday, October 10, 2020  | 2,350,500         | 2          |
| Friday, October 9, 2020     | 21,563,542        | 54         |
| Thursday, October 8, 2020   | 18,351,645        | 30         |
| <b>TOTAL</b>                | <b>76,834,365</b> | <b>155</b> |

|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | AUG 21 |
| Active          | 331     | 0,643  |
| Pending         | 748     | 1,389  |
| Sold*           | 657     | 272    |
| Canceled        | 86      |        |
| Temp Off Market | 39      |        |

Active  
Pending  
Sold\*  
Canceled  
Temp Off Market



\*Total sales in March

| Market Changes  | 10/14/2021 | % 4 Weeks Active |
|-----------------|------------|------------------|
| New Listings    | 29         | 9%               |
| Price Increase  | 1          | 0%               |
| Prices Decrease | 13         | 2%               |
| Back on Market* | 6          | 7%               |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -2%  | -15% |
| 8 - 14 Days | -13% | -8%  |



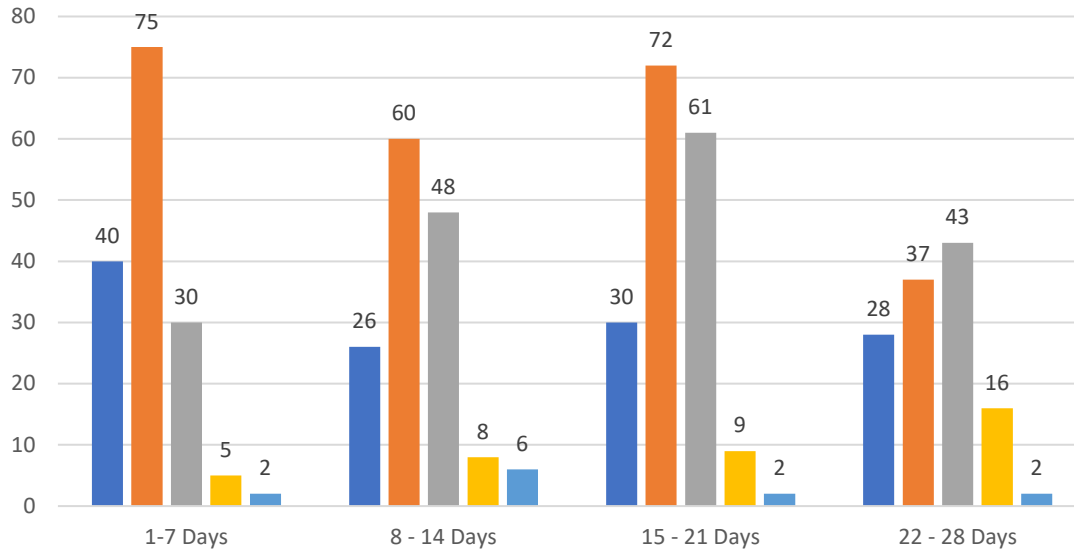


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Thursday, October 14, 2021

as of: 10/15/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | AUG 21 |
| Active          | 124     | 0,227  |
| Pending         | 244     | 635    |
| Sold*           | 182     | 151    |
| Canceled        | 38      |        |
| Temp Off Market | 12      |        |

| Market Changes  | 10/14/2021 | % 4 Weeks Active |
|-----------------|------------|------------------|
| New Listings    | 3          | 2%               |
| Price Increase  | 1          | 0%               |
| Prices Decrease | 0          | 0%               |
| Back on Market* | 0          | 0%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #         |
|-----------------------------|-------------------|-----------|
| Thursday, October 14, 2021  | 2,325,000         | 3         |
| Wednesday, October 13, 2021 | 1,760,500         | 6         |
| Tuesday, October 12, 2021   | 5,271,000         | 7         |
| Monday, October 11, 2021    | 249,900           | 1         |
| Sunday, October 10, 2021    | -                 | -         |
| Saturday, October 9, 2021   | -                 | -         |
| Friday, October 8, 2021     | 5,283,200         | 13        |
| <b>TOTAL</b>                | <b>14,889,600</b> | <b>30</b> |

| Closed prior year           | \$                | #         |
|-----------------------------|-------------------|-----------|
| Wednesday, October 14, 2020 | 4,494,500         | 9         |
| Tuesday, October 13, 2020   | 3,197,298         | 10        |
| Monday, October 12, 2020    | 856,500           | 3         |
| Sunday, October 11, 2020    | -                 | 0         |
| Saturday, October 10, 2020  | -                 | 0         |
| Friday, October 9, 2020     | 8,186,900         | 15        |
| Thursday, October 8, 2020   | 6,044,000         | 15        |
| <b>TOTAL</b>                | <b>22,779,198</b> | <b>52</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -35% | -42% |
| 8 - 14 Days | -33% | -38% |



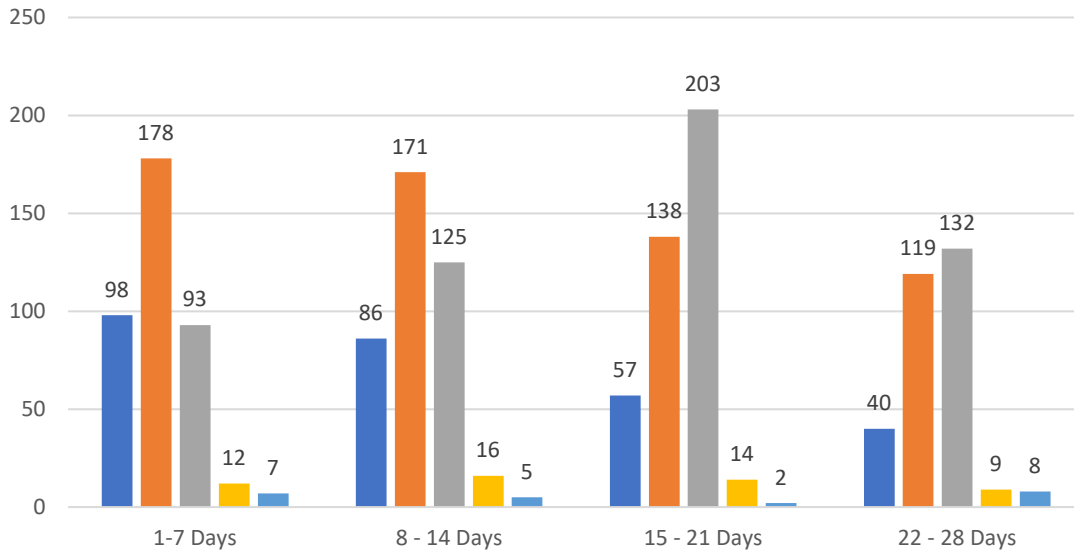


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Thursday, October 14, 2021

as of: 10/15/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | AUG 21 |
| Active          | 281     | 0,482  |
| Pending         | 606     | 1,070  |
| Sold*           | 553     | 0,818  |
| Canceled        | 51      |        |
| Temp Off Market | 22      |        |

| Market Changes  | 10/14/2021 | % 4 Weeks Active |
|-----------------|------------|------------------|
| New Listings    | 18         | 6%               |
| Price Increase  | 1          | 0%               |
| Prices Decrease | 12         | 2%               |
| Back on Market* | 6          | 12%              |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #         |
|-----------------------------|-------------------|-----------|
| Thursday, October 14, 2021  | 7,838,520         | 13        |
| Wednesday, October 13, 2021 | 8,685,176         | 14        |
| Tuesday, October 12, 2021   | 10,286,000        | 14        |
| Monday, October 11, 2021    | 3,164,890         | 6         |
| Sunday, October 10, 2021    | -                 | -         |
| Saturday, October 9, 2021   | -                 | -         |
| Friday, October 8, 2021     | 21,316,300        | 46        |
| <b>Total</b>                | <b>51,290,886</b> | <b>93</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Wednesday, October 14, 2020 | 13,444,880        | 30         |
| Tuesday, October 13, 2020   | 17,497,562        | 35         |
| Monday, October 12, 2020    | 5,315,786         | 8          |
| Sunday, October 11, 2020    | -                 | 0          |
| Saturday, October 10, 2020  | 1,636,000         | 5          |
| Friday, October 9, 2020     | 17,255,596        | 43         |
| Thursday, October 8, 2020   | 8,376,300         | 25         |
| <b>Total</b>                | <b>63,526,124</b> | <b>146</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -19% | -36% |
| 8 - 14 Days | -27% | -26% |



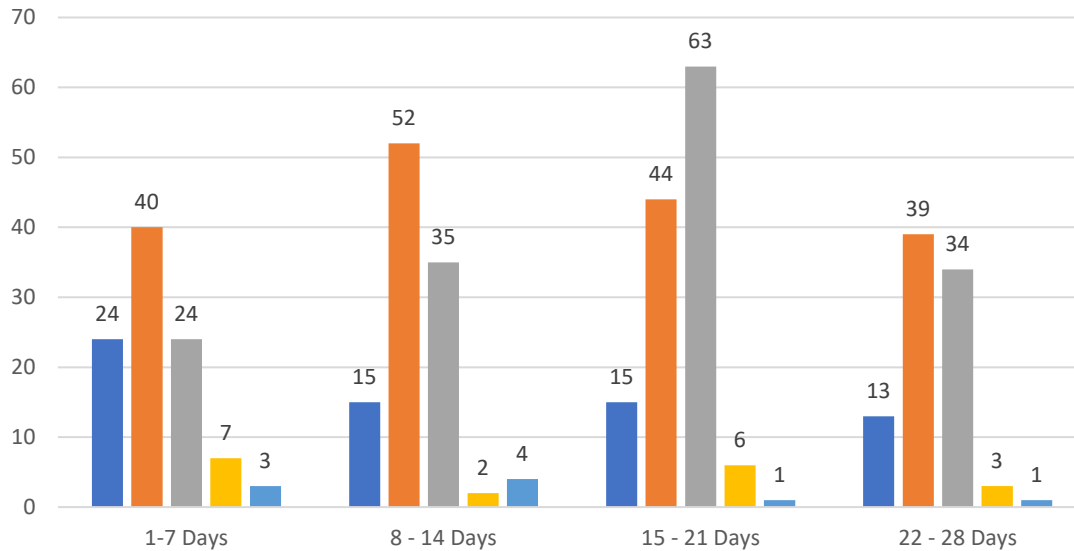


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Thursday, October 14, 2021

as of: 10/15/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | AUG 21 |
| Active          | 67      | 158    |
| Pending         | 175     | 333    |
| Sold*           | 156     | 231    |
| Canceled        | 18      |        |
| Temp Off Market | 9       |        |

| Market Changes  | 10/14/2021 | % 4 Weeks Active |
|-----------------|------------|------------------|
| New Listings    | 7          | 10%              |
| Price Increase  | 0          | 0%               |
| Prices Decrease | 1          | 1%               |
| Back on Market* | 3          | 17%              |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$               | #         |
|-----------------------------|------------------|-----------|
| Thursday, October 14, 2021  | 182,500          | 1         |
| Wednesday, October 13, 2021 | 819,400          | 3         |
| Tuesday, October 12, 2021   | 2,871,000        | 6         |
| Monday, October 11, 2021    | 95,500           | 1         |
| Sunday, October 10, 2021    | -                | -         |
| Saturday, October 9, 2021   | -                | -         |
| Friday, October 8, 2021     | 4,239,000        | 13        |
| <b>Total</b>                | <b>8,207,400</b> | <b>24</b> |

| Closed prior year           | \$               | #         |
|-----------------------------|------------------|-----------|
| Wednesday, October 14, 2020 | 1,414,000        | 5         |
| Tuesday, October 13, 2020   | 2,348,100        | 11        |
| Monday, October 12, 2020    | -                | 0         |
| Sunday, October 11, 2020    | 170,900          | 1         |
| Saturday, October 10, 2020  | 289,000          | 1         |
| Friday, October 9, 2020     | 3,075,800        | 11        |
| Thursday, October 8, 2020   | 1,703,500        | 7         |
| <b>Total</b>                | <b>9,001,300</b> | <b>36</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -9%  | -33% |
| 8 - 14 Days | -41% | -31% |

