



## **4 WEEK REAL ESTATE MARKET REPORT**

**Saturday, November 6, 2021**

*As of: Sunday, November 7, 2021*

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# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN Saturday, November 6, 2021

as of: 11/7/2021

|        |                             |
|--------|-----------------------------|
| Day 1  | Saturday, November 6, 2021  |
| Day 2  | Friday, November 5, 2021    |
| Day 3  | Thursday, November 4, 2021  |
| Day 4  | Wednesday, November 3, 2021 |
| Day 5  | Tuesday, November 2, 2021   |
| Day 6  | Monday, November 1, 2021    |
| Day 7  | Sunday, October 31, 2021    |
| Day 8  | Saturday, October 30, 2021  |
| Day 9  | Friday, October 29, 2021    |
| Day 10 | Thursday, October 28, 2021  |
| Day 11 | Wednesday, October 27, 2021 |
| Day 12 | Tuesday, October 26, 2021   |
| Day 13 | Monday, October 25, 2021    |
| Day 14 | Sunday, October 24, 2021    |
| Day 15 | Saturday, October 23, 2021  |
| Day 16 | Friday, October 22, 2021    |
| Day 17 | Thursday, October 21, 2021  |
| Day 18 | Wednesday, October 20, 2021 |
| Day 19 | Tuesday, October 19, 2021   |
| Day 20 | Monday, October 18, 2021    |
| Day 21 | Sunday, October 17, 2021    |
| Day 22 | Saturday, October 16, 2021  |
| Day 23 | Friday, October 15, 2021    |
| Day 24 | Thursday, October 14, 2021  |
| Day 25 | Wednesday, October 13, 2021 |
| Day 26 | Tuesday, October 12, 2021   |
| Day 27 | Monday, October 11, 2021    |
| Day 28 | Sunday, October 10, 2021    |

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Saturday, November 6, 2021

Day 28: Sunday, October 10, 2021

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

SEP 21: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

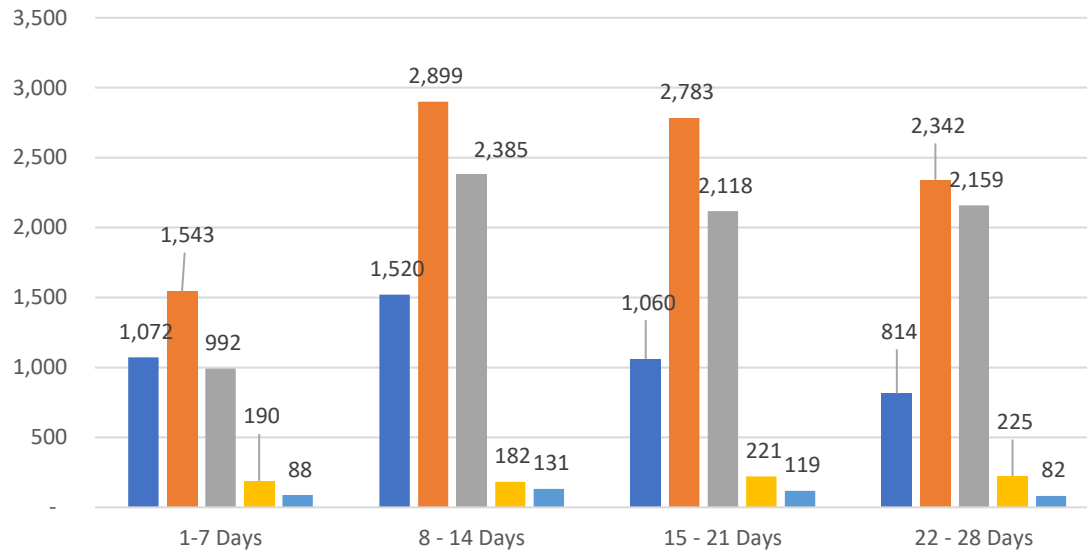


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Saturday, November 6, 2021

as of: 11/7/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | SEP 21 |
| Active          | 4,466   | 4,318  |
| Pending         | 9,567   | 8,634  |
| Sold*           | 7,654   | 5,269  |
| Canceled        | 818     |        |
| Temp Off Market | 420     |        |

| Market Changes  | 11/6/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 158       | 4%               |
| Price Increase  | 26        | 0%               |
| Prices Decrease | 55        | 1%               |
| Back on Market* | 59        | 7%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                 | #          |
|-----------------------------|--------------------|------------|
| Saturday, November 6, 2021  | -                  | -          |
| Friday, November 5, 2021    | 115,339,145        | 256        |
| Thursday, November 4, 2021  | 67,382,546         | 142        |
| Wednesday, November 3, 2021 | 70,805,010         | 154        |
| Tuesday, November 2, 2021   | 74,525,709         | 165        |
| Monday, November 1, 2021    | 148,560,270        | 265        |
| Sunday, October 31, 2021    | 3,174,389          | 10         |
|                             | <b>479,787,069</b> | <b>992</b> |

| Closed prior year           | \$                 | #           |
|-----------------------------|--------------------|-------------|
| Friday, November 6, 2020    | 153,144,553        | 389         |
| Thursday, November 5, 2020  | 66,625,826         | 181         |
| Wednesday, November 4, 2020 | 63,829,156         | 160         |
| Tuesday, November 3, 2020   | 57,666,128         | 148         |
| Monday, November 2, 2020    | 122,924,828        | 292         |
| Sunday, November 1, 2020    | 4,099,130          | 15          |
| Saturday, October 31, 2020  | 8,534,059          | 22          |
|                             | <b>476,823,680</b> | <b>1207</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 1%   | -18% |
| 8 - 14 Days | -57% | -58% |



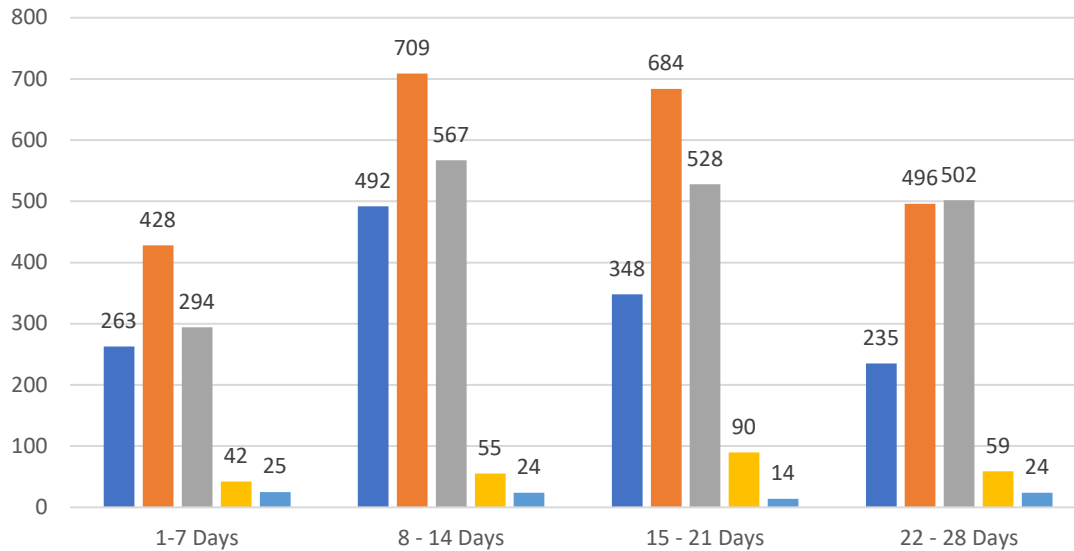


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Saturday, November 6, 2021

as of: 11/7/2021



|                 |  | TOTALS  |        |
|-----------------|--|---------|--------|
|                 |  | 4 Weeks | SEP 21 |
| Active          |  | 1,338   | 1,478  |
| Pending         |  | 2,317   | 3,279  |
| Sold*           |  | 1,891   | 1,799  |
| Canceled        |  | 246     |        |
| Temp Off Market |  | 87      |        |

|                 |           | *Total sales in March |  |
|-----------------|-----------|-----------------------|--|
| Market Changes  | 11/6/2021 | % 4 Weeks Active      |  |
| New Listings    | 55        | 4%                    |  |
| Price Increase  | 2         | 0%                    |  |
| Prices Decrease | 18        | 1%                    |  |
| Back on Market* | 21        | 9%                    |  |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                 | #          |
|-----------------------------|--------------------|------------|
| Saturday, November 6, 2021  | -                  | -          |
| Friday, November 5, 2021    | 35,503,909         | 84         |
| Thursday, November 4, 2021  | 13,112,200         | 40         |
| Wednesday, November 3, 2021 | 15,471,550         | 46         |
| Tuesday, November 2, 2021   | 13,867,600         | 41         |
| Monday, November 1, 2021    | 31,366,300         | 83         |
| Sunday, October 31, 2021    | -                  | -          |
| <b>Total</b>                | <b>109,321,559</b> | <b>294</b> |

| Closed prior year           | \$                 | #          |
|-----------------------------|--------------------|------------|
| Friday, November 6, 2020    | 32,685,850         | 113        |
| Thursday, November 5, 2020  | 15,287,450         | 54         |
| Wednesday, November 4, 2020 | 15,748,950         | 38         |
| Tuesday, November 3, 2020   | 16,845,250         | 41         |
| Monday, November 2, 2020    | 30,115,250         | 79         |
| Sunday, November 1, 2020    | 480,000            | 1          |
| Saturday, October 31, 2020  | 2,564,746          | 10         |
| <b>Total</b>                | <b>113,727,496</b> | <b>336</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -4%  | -13% |
| 8 - 14 Days | -40% | -58% |



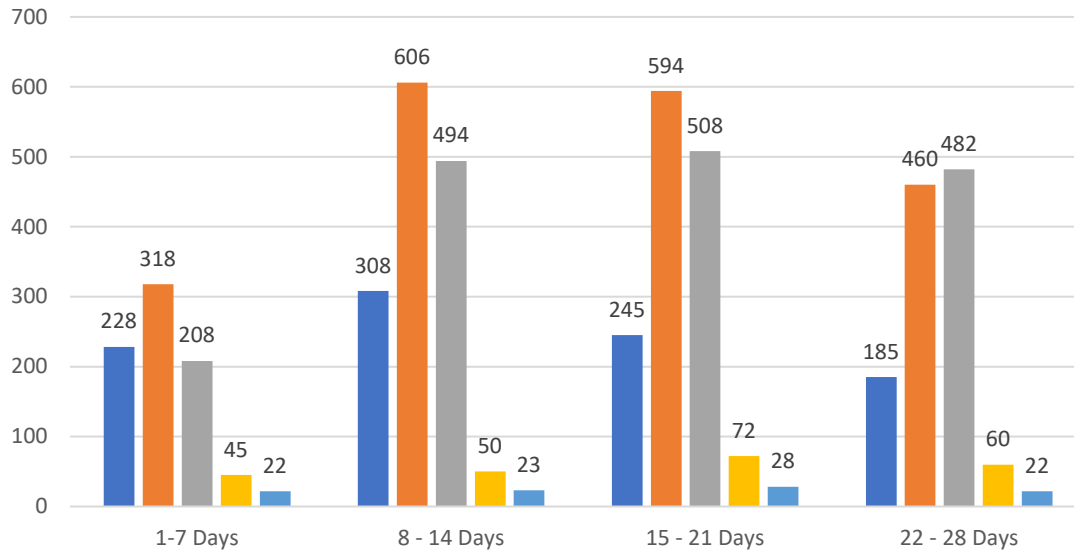


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Saturday, November 6, 2021

as of: 11/7/2021



|                 |  | TOTALS  |        |
|-----------------|--|---------|--------|
|                 |  | 4 Weeks | SEP 21 |
| Active          |  | 966     | 1,005  |
| Pending         |  | 1,978   | 1,585  |
| Sold*           |  | 1,692   | 1,256  |
| Canceled        |  | 227     |        |
| Temp Off Market |  | 95      |        |

|                 |           | *Total sales in March |  |
|-----------------|-----------|-----------------------|--|
| Market Changes  | 11/6/2021 | % 4 Weeks Active      |  |
| New Listings    | 40        | 4%                    |  |
| Price Increase  | 7         | 0%                    |  |
| Prices Decrease | 12        | 1%                    |  |
| Back on Market* | 17        | 7%                    |  |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                 | #          |
|-----------------------------|--------------------|------------|
| Saturday, November 6, 2021  | -                  | -          |
| Friday, November 5, 2021    | 23,910,099         | 52         |
| Thursday, November 4, 2021  | 17,719,650         | 28         |
| Wednesday, November 3, 2021 | 19,825,809         | 35         |
| Tuesday, November 2, 2021   | 14,560,300         | 31         |
| Monday, November 1, 2021    | 44,272,282         | 62         |
| Sunday, October 31, 2021    | -                  | -          |
| <b>Total</b>                | <b>120,288,140</b> | <b>208</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Friday, November 6, 2020    | 32,639,965        | 80         |
| Thursday, November 5, 2020  | 14,094,326        | 35         |
| Wednesday, November 4, 2020 | 11,349,270        | 30         |
| Tuesday, November 3, 2020   | 10,383,755        | 26         |
| Monday, November 2, 2020    | 22,544,680        | 58         |
| Sunday, November 1, 2020    | 689,000           | 2          |
| Saturday, October 31, 2020  | 1,931,875         | 5          |
| <b>Total</b>                | <b>93,632,871</b> | <b>236</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 28%  | -12% |
| 8 - 14 Days | -46% | -58% |



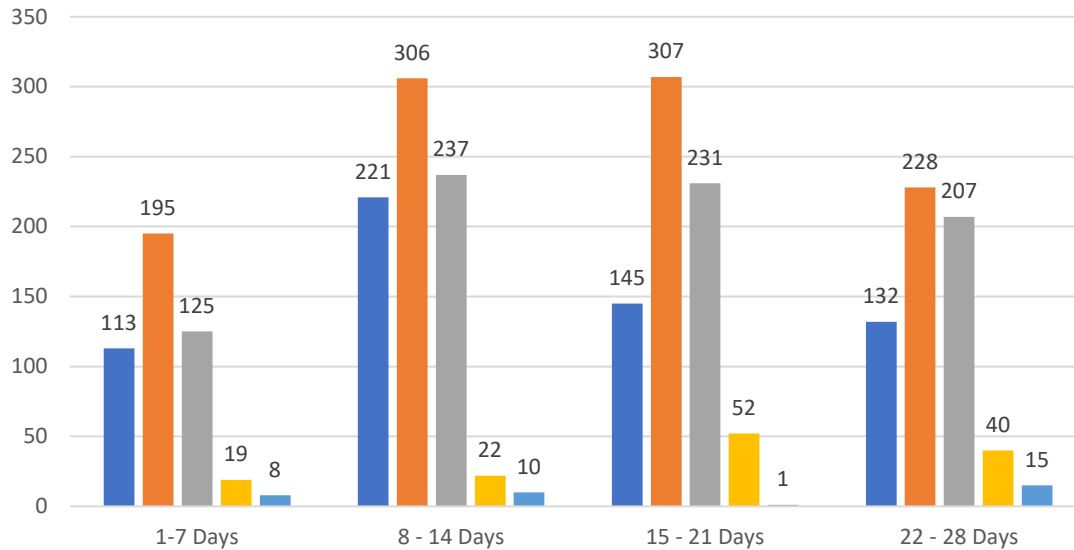


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Saturday, November 6, 2021

as of: 11/7/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | SEP 21 |
| Active          | 611     | 0,640  |
| Pending         | 1,036   | 1,202  |
| Sold*           | 800     | 677    |
| Canceled        | 133     |        |
| Temp Off Market | 34      |        |

| Market Changes  | 11/6/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 24        | 4%               |
| Price Increase  | 0         | 0%               |
| Prices Decrease | 8         | 1%               |
| Back on Market* | 1         | 1%               |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #          |
|-----------------------------|-------------------|------------|
| Saturday, November 6, 2021  | -                 | -          |
| Friday, November 5, 2021    | 18,707,459        | 39         |
| Thursday, November 4, 2021  | 7,389,900         | 19         |
| Wednesday, November 3, 2021 | 5,030,000         | 15         |
| Tuesday, November 2, 2021   | 5,764,500         | 18         |
| Monday, November 1, 2021    | 12,195,180        | 34         |
| Sunday, October 31, 2021    | -                 | -          |
| <b>Total</b>                | <b>49,087,039</b> | <b>125</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Friday, November 6, 2020    | 12,195,550        | 41         |
| Thursday, November 5, 2020  | 5,706,800         | 19         |
| Wednesday, November 4, 2020 | 8,444,900         | 18         |
| Tuesday, November 3, 2020   | 8,279,750         | 17         |
| Monday, November 2, 2020    | 12,099,000        | 31         |
| Sunday, November 1, 2020    | -                 | 0          |
| Saturday, October 31, 2020  | 599,000           | 3          |
| <b>Total</b>                | <b>47,325,000</b> | <b>129</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 4%   | -3%  |
| 8 - 14 Days | -41% | -47% |



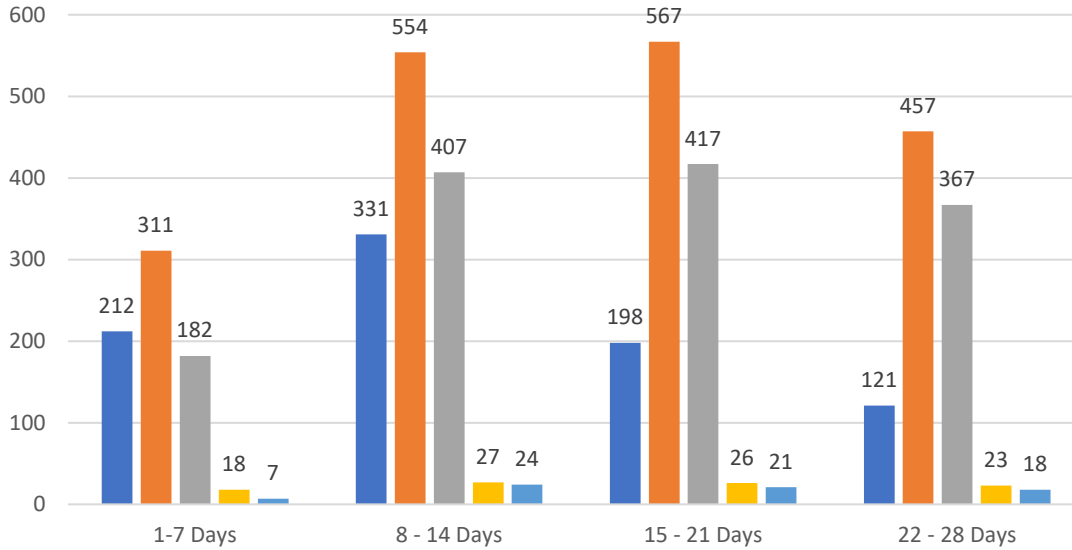


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Saturday, November 6, 2021

as of: 11/7/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | SEP 21 |
| Active          | 862     | 0,705  |
| Pending         | 1,889   | 1,675  |
| Sold*           | 1,373   | 0,987  |
| Canceled        | 94      |        |
| Temp Off Market | 70      |        |

| Market Changes  | 11/6/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 31        | 4%               |
| Price Increase  | 2         | 0%               |
| Prices Decrease | 59        | 4%               |
| Back on Market* | 11        | 12%              |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #          |
|-----------------------------|-------------------|------------|
| Saturday, November 6, 2021  | -                 | -          |
| Friday, November 5, 2021    | 20,371,536        | 54         |
| Thursday, November 4, 2021  | 7,989,890         | 22         |
| Wednesday, November 3, 2021 | 8,208,226         | 24         |
| Tuesday, November 2, 2021   | 12,016,378        | 35         |
| Monday, November 1, 2021    | 17,566,569        | 45         |
| Sunday, October 31, 2021    | 904,099           | 2          |
| <b>Total</b>                | <b>67,056,698</b> | <b>182</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Friday, November 6, 2020    | 16,652,179        | 58         |
| Thursday, November 5, 2020  | 10,183,851        | 30         |
| Wednesday, November 4, 2020 | 6,415,904         | 24         |
| Tuesday, November 3, 2020   | 8,429,181         | 31         |
| Monday, November 2, 2020    | 12,964,920        | 50         |
| Sunday, November 1, 2020    | 907,000           | 4          |
| Saturday, October 31, 2020  | 1,351,170         | 4          |
| <b>Total</b>                | <b>56,904,205</b> | <b>201</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 18%  | -9%  |
| 8 - 14 Days | -53% | -55% |



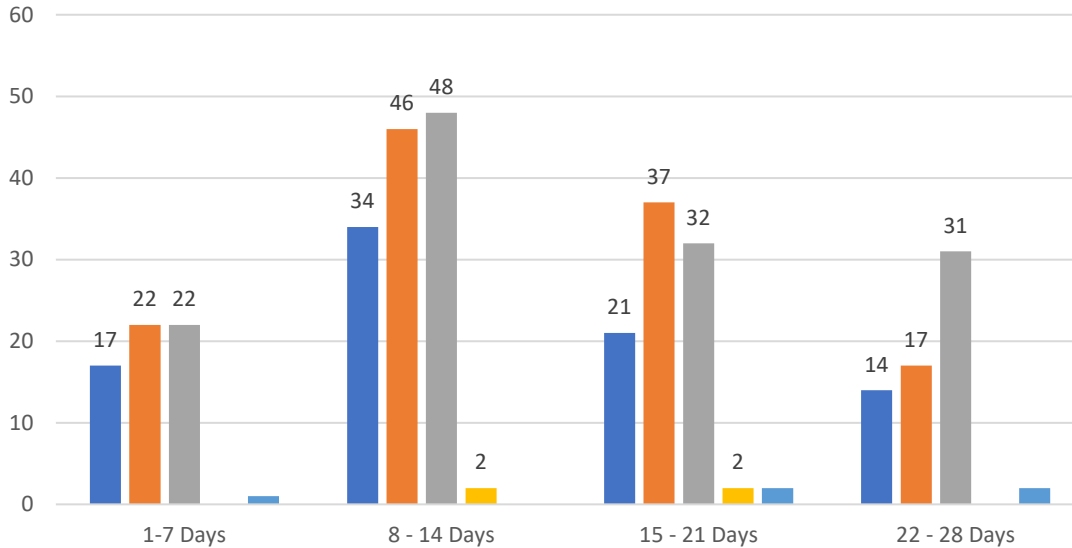


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Saturday, November 6, 2021

as of: 11/7/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | SEP 21 |
| Active          | 86      | 121    |
| Pending         | 122     | 303    |
| Sold*           | 133     | 172    |
| Canceled        | 4       |        |
| Temp Off Market | 5       |        |

| Market Changes  | 11/6/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 2         | 2%               |
| Price Increase  | 0         | 0%               |
| Prices Decrease | 0         | 0%               |
| Back on Market* | 0         | 0%               |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$               | #         |
|-----------------------------|------------------|-----------|
| Saturday, November 6, 2021  | -                | -         |
| Friday, November 5, 2021    | 1,587,900        | 13        |
| Thursday, November 4, 2021  | 268,900          | 2         |
| Wednesday, November 3, 2021 | 668,000          | 3         |
| Tuesday, November 2, 2021   | 262,500          | 2         |
| Monday, November 1, 2021    | 209,900          | 2         |
| Sunday, October 31, 2021    | -                | -         |
| <b>Total</b>                | <b>2,997,200</b> | <b>22</b> |

| Closed prior year           | \$               | #         |
|-----------------------------|------------------|-----------|
| Friday, November 6, 2020    | 739,500          | 7         |
| Thursday, November 5, 2020  | 400,250          | 4         |
| Wednesday, November 4, 2020 | 170,000          | 1         |
| Tuesday, November 3, 2020   | -                | 0         |
| Monday, November 2, 2020    | 586,000          | 5         |
| Sunday, November 1, 2020    | -                | 0         |
| Saturday, October 31, 2020  | -                | 0         |
| <b>Total</b>                | <b>1,895,750</b> | <b>17</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 58%  | 29%  |
| 8 - 14 Days | -61% | -54% |





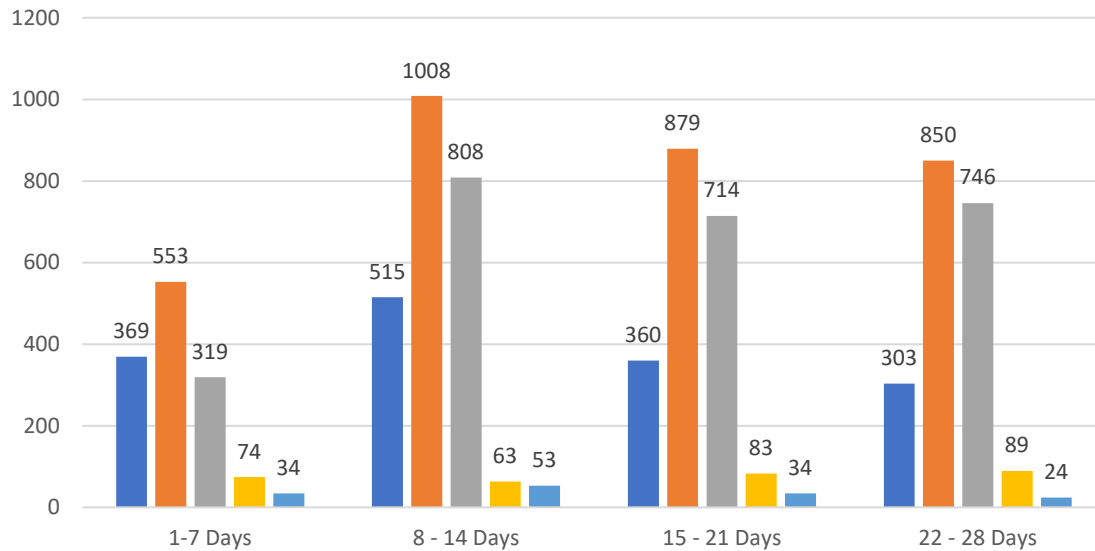


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Saturday, November 6, 2021

as of: 11/7/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | SEP 21 |
| Active          | 1,547   | 1,436  |
| Pending         | 3,290   | 2,985  |
| Sold*           | 2,587   | 1,932  |
| Canceled        | 309     |        |
| Temp Off Market | 145     |        |

| Market Changes  | 11/6/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 49        | 3%               |
| Price Increase  | 9         | 0%               |
| Prices Decrease | 37        | 1%               |
| Back on Market* | 23        | 7%               |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                 | #          |
|-----------------------------|--------------------|------------|
| Saturday, November 6, 2021  | -                  | -          |
| Friday, November 5, 2021    | 37,578,875         | 83         |
| Thursday, November 4, 2021  | 23,442,985         | 56         |
| Wednesday, November 3, 2021 | 17,350,263         | 46         |
| Tuesday, November 2, 2021   | 28,916,131         | 60         |
| Monday, November 1, 2021    | 31,239,719         | 69         |
| Sunday, October 31, 2021    | 1,579,490          | 5          |
| <b>Total</b>                | <b>140,107,463</b> | <b>319</b> |

| Closed prior year           | \$                 | #          |
|-----------------------------|--------------------|------------|
| Friday, November 6, 2020    | 57,527,553         | 145        |
| Thursday, November 5, 2020  | 20,366,936         | 60         |
| Wednesday, November 4, 2020 | 23,837,360         | 59         |
| Tuesday, November 3, 2020   | 17,248,111         | 50         |
| Monday, November 2, 2020    | 34,800,419         | 92         |
| Sunday, November 1, 2020    | 1,934,115          | 7          |
| Saturday, October 31, 2020  | 2,063,880          | 7          |
| <b>Total</b>                | <b>157,778,374</b> | <b>420</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -11% | -24% |
| 8 - 14 Days | -61% | -61% |



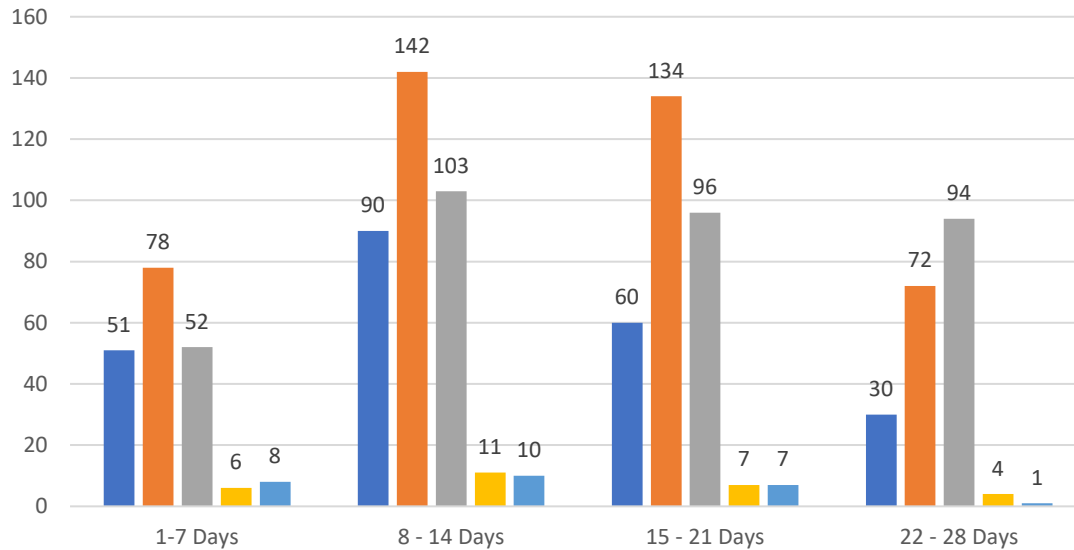


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Saturday, November 6, 2021

as of: 11/7/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | SEP 21 |
| Active          | 231     | 310    |
| Pending         | 426     | 796    |
| Sold*           | 345     | 584    |
| Canceled        | 28      |        |
| Temp Off Market | 26      |        |

| Market Changes  | 11/6/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 11        | 5%               |
| Price Increase  | 0         | 0%               |
| Prices Decrease | 0         | 0%               |
| Back on Market* | 1         | 4%               |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #         |
|-----------------------------|-------------------|-----------|
| Saturday, November 6, 2021  | -                 | -         |
| Friday, November 5, 2021    | 3,964,750         | 10        |
| Thursday, November 4, 2021  | 2,268,000         | 9         |
| Wednesday, November 3, 2021 | 1,812,550         | 9         |
| Tuesday, November 2, 2021   | 1,589,900         | 5         |
| Monday, November 1, 2021    | 5,788,820         | 19        |
| Sunday, October 31, 2021    | -                 | -         |
| <b>Total</b>                | <b>15,424,020</b> | <b>52</b> |

| Closed prior year           | \$                | #         |
|-----------------------------|-------------------|-----------|
| Friday, November 6, 2020    | 6,193,600         | 23        |
| Thursday, November 5, 2020  | 1,210,500         | 7         |
| Wednesday, November 4, 2020 | 1,925,300         | 5         |
| Tuesday, November 3, 2020   | 1,576,000         | 9         |
| Monday, November 2, 2020    | 5,134,400         | 19        |
| Sunday, November 1, 2020    | -                 | 0         |
| Saturday, October 31, 2020  | -                 | 0         |
| <b>Total</b>                | <b>16,039,800</b> | <b>63</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -4%  | -17% |
| 8 - 14 Days | -38% | -78% |



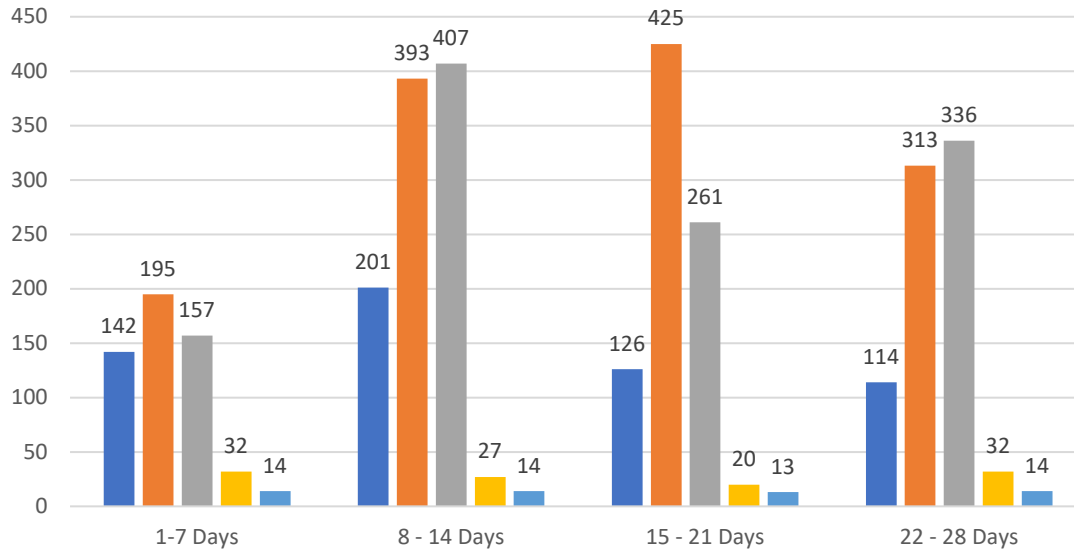


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Saturday, November 6, 2021

as of: 11/7/2021



|                 |  | TOTALS  |        |
|-----------------|--|---------|--------|
|                 |  | 4 Weeks | SEP 21 |
| Active          |  | 583     | 0,668  |
| Pending         |  | 1,326   | 1,356  |
| Sold*           |  | 1,161   | 248    |
| Canceled        |  | 111     |        |
| Temp Off Market |  | 55      |        |

| Market Changes  |  | 11/6/2021 | % 4 Weeks Active |
|-----------------|--|-----------|------------------|
| New Listings    |  | 29        | 5%               |
| Price Increase  |  | 7         | 1%               |
| Prices Decrease |  | 14        | 1%               |
| Back on Market* |  | 15        | 14%              |

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #          |
|-----------------------------|-------------------|------------|
| Saturday, November 6, 2021  | -                 | -          |
| Friday, November 5, 2021    | 16,631,290        | 37         |
| Thursday, November 4, 2021  | 10,877,501        | 21         |
| Wednesday, November 3, 2021 | 14,465,212        | 31         |
| Tuesday, November 2, 2021   | 11,417,000        | 25         |
| Monday, November 1, 2021    | 20,108,683        | 41         |
| Sunday, October 31, 2021    | 370,800           | 2          |
| <b>TOTAL</b>                | <b>73,870,486</b> | <b>157</b> |

| Closed prior year           | \$                 | #          |
|-----------------------------|--------------------|------------|
| Friday, November 6, 2020    | 27,227,662         | 60         |
| Thursday, November 5, 2020  | 10,215,035         | 30         |
| Wednesday, November 4, 2020 | 13,744,627         | 26         |
| Tuesday, November 3, 2020   | 12,957,581         | 23         |
| Monday, November 2, 2020    | 37,745,663         | 52         |
| Sunday, November 1, 2020    | 269,000            | 1          |
| Saturday, October 31, 2020  | 2,191,634          | 4          |
| <b>TOTAL</b>                | <b>104,351,202</b> | <b>196</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -29% | -20% |
| 8 - 14 Days | -67% | -61% |



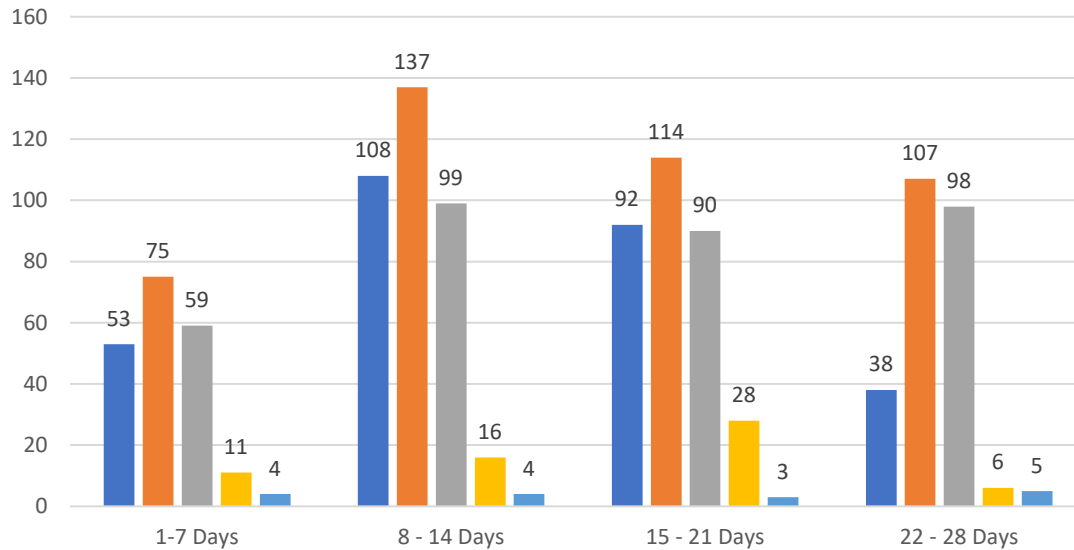


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Saturday, November 6, 2021

as of: 11/7/2021



### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #         |
|-----------------------------|-------------------|-----------|
| Saturday, November 6, 2021  | -                 | -         |
| Friday, November 5, 2021    | 9,512,800         | 15        |
| Thursday, November 4, 2021  | 2,499,500         | 7         |
| Wednesday, November 3, 2021 | 5,580,000         | 11        |
| Tuesday, November 2, 2021   | 4,263,000         | 9         |
| Monday, November 1, 2021    | 9,402,900         | 17        |
| Sunday, October 31, 2021    | -                 | -         |
| <b>Total</b>                | <b>31,258,200</b> | <b>59</b> |

| Closed prior year           | \$                | #         |
|-----------------------------|-------------------|-----------|
| Friday, November 6, 2020    | 9,647,800         | 26        |
| Thursday, November 5, 2020  | 4,981,000         | 14        |
| Wednesday, November 4, 2020 | 3,703,250         | 7         |
| Tuesday, November 3, 2020   | 5,999,500         | 9         |
| Monday, November 2, 2020    | 7,896,000         | 12        |
| Sunday, November 1, 2020    | 480,000           | 1         |
| Saturday, October 31, 2020  | 1,114,100         | 4         |
| <b>Total</b>                | <b>33,821,650</b> | <b>73</b> |

### TOTALS

|                 | 4 Weeks | SEP 21 |
|-----------------|---------|--------|
| Active          | 291     | 0,252  |
| Pending         | 433     | 629    |
| Sold*           | 346     | 172    |
| Canceled        | 61      |        |
| Temp Off Market | 16      |        |

\*Total sales in March

| Market Changes  | 11/6/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 9         | 3%               |
| Price Increase  | 0         | 0%               |
| Prices Decrease | 2         | 1%               |
| Back on Market* | 3         | 5%               |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -8%  | -19% |
| 8 - 14 Days | -19% | -40% |



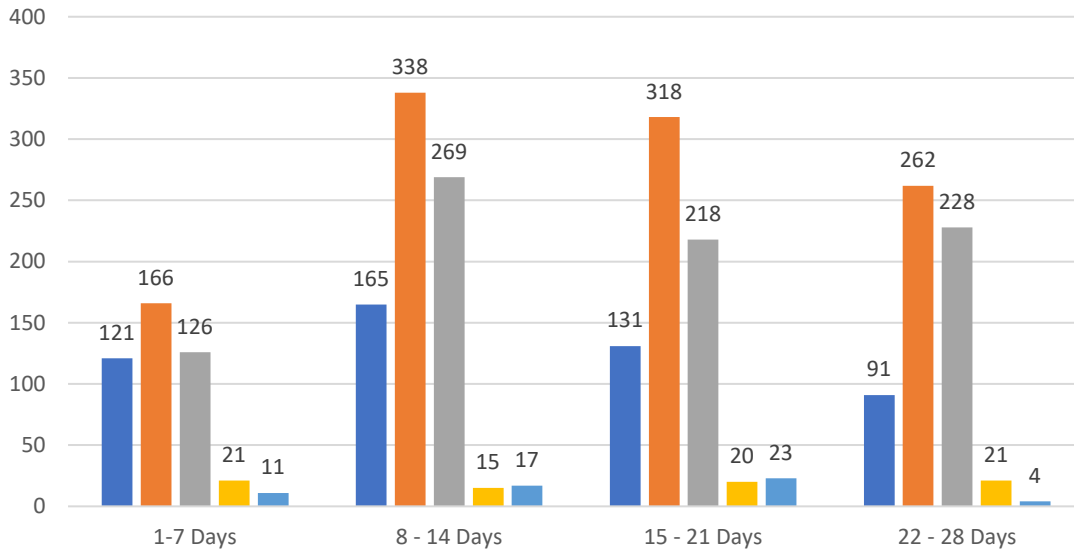


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Saturday, November 6, 2021

as of: 11/7/2021



|                 |  | TOTALS  |        |
|-----------------|--|---------|--------|
|                 |  | 4 Weeks | SEP 21 |
| Active          |  | 508     | 0,504  |
| Pending         |  | 1,084   | 1,033  |
| Sold*           |  | 841     | 0,846  |
| Canceled        |  | 77      |        |
| Temp Off Market |  | 55      |        |

|                 |           | *Total sales in March |  |
|-----------------|-----------|-----------------------|--|
| Market Changes  | 11/6/2021 | % 4 Weeks Active      |  |
| New Listings    | 24        | 5%                    |  |
| Price Increase  | 4         | 0%                    |  |
| Prices Decrease | 16        | 2%                    |  |
| Back on Market* | 4         | 5%                    |  |

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #          |
|-----------------------------|-------------------|------------|
| Saturday, November 6, 2021  | -                 | -          |
| Friday, November 5, 2021    | 16,847,345        | 30         |
| Thursday, November 4, 2021  | 7,352,520         | 15         |
| Wednesday, November 3, 2021 | 10,955,500        | 18         |
| Tuesday, November 2, 2021   | 7,615,900         | 14         |
| Monday, November 1, 2021    | 35,373,017        | 48         |
| Sunday, October 31, 2021    | 320,000           | 1          |
| <b>TOTAL</b>                | <b>78,464,282</b> | <b>126</b> |

| Closed prior year           | \$                | #          |
|-----------------------------|-------------------|------------|
| Friday, November 6, 2020    | 19,097,194        | 46         |
| Thursday, November 5, 2020  | 11,765,678        | 26         |
| Wednesday, November 4, 2020 | 8,481,995         | 21         |
| Tuesday, November 3, 2020   | 8,647,500         | 18         |
| Monday, November 2, 2020    | 14,869,146        | 40         |
| Sunday, November 1, 2020    | 300,015           | 1          |
| Saturday, October 31, 2020  | 995,500           | 2          |
| <b>TOTAL</b>                | <b>64,157,028</b> | <b>154</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | 22%  | -18% |
| 8 - 14 Days | -50% | -53% |



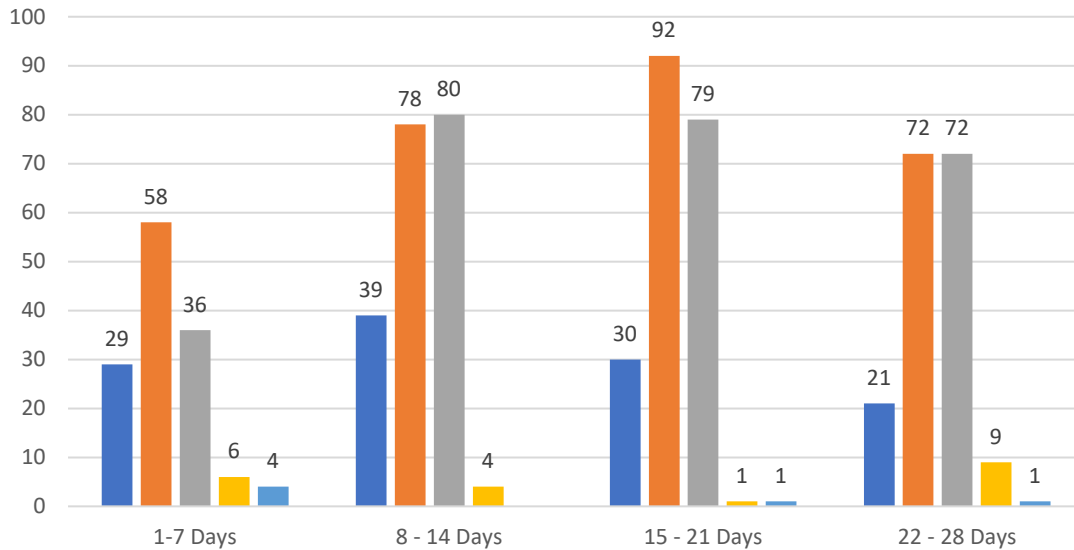


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Saturday, November 6, 2021

as of: 11/7/2021



|                 | TOTALS  |        |
|-----------------|---------|--------|
|                 | 4 Weeks | SEP 21 |
| Active          | 119     | 155    |
| Pending         | 300     | 349    |
| Sold*           | 267     | 194    |
| Canceled        | 20      |        |
| Temp Off Market | 6       |        |

| Market Changes  | 11/6/2021 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings    | 8         | 7%               |
| Price Increase  | 1         | 0%               |
| Prices Decrease | 1         | 0%               |
| Back on Market* | 1         | 5%               |

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

| Closed in last 7 days       | \$                | #         |
|-----------------------------|-------------------|-----------|
| Saturday, November 6, 2021  | -                 | -         |
| Friday, November 5, 2021    | 1,731,000         | 7         |
| Thursday, November 4, 2021  | 685,900           | 3         |
| Wednesday, November 3, 2021 | 2,381,000         | 8         |
| Tuesday, November 2, 2021   | 1,987,700         | 7         |
| Monday, November 1, 2021    | 3,769,500         | 11        |
| Sunday, October 31, 2021    | -                 | -         |
| <b>Total</b>                | <b>10,555,100</b> | <b>36</b> |

| Closed prior year           | \$                | #         |
|-----------------------------|-------------------|-----------|
| Friday, November 6, 2020    | 3,909,400         | 16        |
| Thursday, November 5, 2020  | 2,988,900         | 10        |
| Wednesday, November 4, 2020 | 1,505,500         | 7         |
| Tuesday, November 3, 2020   | 990,000           | 6         |
| Monday, November 2, 2020    | 4,399,850         | 12        |
| Sunday, November 1, 2020    | -                 | 0         |
| Saturday, October 31, 2020  | 851,646           | 3         |
| <b>Total</b>                | <b>14,645,296</b> | <b>54</b> |

### 7 Day Sold Analysis

| % Changed   | \$   | #    |
|-------------|------|------|
| Prior Year  | -28% | -33% |
| 8 - 14 Days | -63% | -55% |

