4 WEEK REAL ESTATE MARKET REPORT

Friday, December 10, 2021

As of: Saturday, December 11, 2021

1 Report Breakdown
2 Cumulative Tampa Bay Report - Single Family Home
3 Cumulative Tampa Bay Report - Condominium
4 Pinellas County - Single Family Home
5 Pinellas County - Condominium
6 Pasco County - Single Family Home
7 Pasco County - Condominium
8 Hillsborough County - Single Family Home
9 Hillsborough County - Condominium
10 Sarasota County - Single Family Home
11 Sarasota County - Condominium
12 Manatee County - Single Family Home
13 Manatee County - Condominium
**4 WEEK REAL ESTATE MARKET REPORT**

**REPORT BREAKDOWN**

**as of: 12/11/2021**

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**Day 1**
- Friday, December 10, 2021

**Day 2**
- Thursday, December 9, 2021

**Day 3**
- Wednesday, December 8, 2021

**Day 4**
- Tuesday, December 7, 2021

**Day 5**
- Monday, December 6, 2021

**Day 6**
- Sunday, December 5, 2021

**Day 7**
- Saturday, December 4, 2021

**Day 8**
- Friday, December 3, 2021

**Day 9**
- Thursday, December 2, 2021

**Day 10**
- Wednesday, December 1, 2021

**Day 11**
- Tuesday, November 30, 2021

**Day 12**
- Monday, November 29, 2021

**Day 13**
- Sunday, November 28, 2021

**Day 14**
- Saturday, November 27, 2021

**Day 15**
- Friday, November 26, 2021

**Day 16**
- Thursday, November 25, 2021

**Day 17**
- Wednesday, November 24, 2021

**Day 18**
- Tuesday, November 23, 2021

**Day 19**
- Monday, November 22, 2021

**Day 20**
- Sunday, November 21, 2021

**Day 21**
- Saturday, November 20, 2021

**Day 22**
- Friday, November 19, 2021

**Day 23**
- Thursday, November 18, 2021

**Day 24**
- Wednesday, November 17, 2021

**Day 25**
- Tuesday, November 16, 2021

**Day 26**
- Monday, November 15, 2021

**Day 27**
- Sunday, November 14, 2021

**Day 28**
- Saturday, November 13, 2021

### REPORT BREAKDOWN

**GRAPH:**
- Active - Newly listed during the date range
- Pending - Status changed to 'pending' during the date range
- Sold - Closed during the date range
- Canceled - Canceled during the date range
- Temp off Market - Status changed to 'temp off market' during the date range

The date ranges are not cumulative.

- Day 1: Friday, December 10, 2021
- Day 28: Saturday, November 13, 2021

**TOTALS:**
- 4 Weeks: The summation of each date range (Day 1 - Day 28)
- OCT 21: The total at month end

**NOTE: Sold = Total sold in the month**

**Market Changes**
- Day 1's New Listings, Price Increase, Price Decreases and Back on Market

**7 Day Sold Comparison**
- Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

**7 Day Sold Analysis**
- % Changed: The variance in amount and volume between day 1 - day 7 and;
  - Prior Year
  - Day 8 - Day 14
### 7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, December 10, 2021</td>
<td>95,370,433</td>
<td>178</td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>105,073,959</td>
<td>139</td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>97,942,449</td>
<td>199</td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>75,047,351</td>
<td>164</td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>100,247,643</td>
<td>220</td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td>2,454,480</td>
<td>7</td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>2,812,000</td>
<td>7</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>478,948,315</strong></td>
<td><strong>914</strong></td>
</tr>
</tbody>
</table>

### 7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-4%</td>
<td>-23%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-38%</td>
<td>-43%</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
TAMPA BAY - CONDOMINIUM
Friday, December 10, 2021

as of: 12/11/2021

### 7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, December 10, 2021</td>
<td>13,535,023</td>
<td>36</td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>15,621,400</td>
<td>35</td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>23,641,500</td>
<td>47</td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>18,711,527</td>
<td>43</td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>24,208,400</td>
<td>52</td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>475,000</td>
<td>3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>96,192,850</strong></td>
<td><strong>216</strong></td>
</tr>
</tbody>
</table>

### 7 Day Sold Analysis

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>0%</td>
<td>-29%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-38%</td>
<td>-62%</td>
</tr>
</tbody>
</table>

### Market Changes

<table>
<thead>
<tr>
<th><strong>12/10/2021</strong></th>
<th><strong>% 4 Weeks Active</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>55</td>
</tr>
<tr>
<td>Price Increase</td>
<td>2</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>18</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>21</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)
4 WEEK REAL ESTATE MARKET REPORT
PINELLAS COUNTY - SINGLE FAMILY HOMES
Friday, December 10, 2021

7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Date</th>
<th>Sales Price</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, December 10, 2021</td>
<td>23,079,900</td>
<td>44</td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>27,832,750</td>
<td>34</td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>24,696,900</td>
<td>40</td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>15,418,466</td>
<td>34</td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>24,065,200</td>
<td>44</td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td>860,000</td>
<td>2</td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>240,000</td>
<td>1</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>116,193,216</strong></td>
<td><strong>199</strong></td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>Date</th>
<th>Sales Price</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>6%</td>
<td>-18%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-29%</td>
<td>-36%</td>
</tr>
</tbody>
</table>

7 Day Sold Analysis

<table>
<thead>
<tr>
<th>Date</th>
<th>Sales Price</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, December 10, 2020</td>
<td>17,051,000</td>
<td>28</td>
</tr>
<tr>
<td>Wednesday, December 9, 2020</td>
<td>14,330,000</td>
<td>26</td>
</tr>
<tr>
<td>Tuesday, December 8, 2020</td>
<td>16,172,700</td>
<td>45</td>
</tr>
<tr>
<td>Monday, December 7, 2020</td>
<td>28,044,350</td>
<td>53</td>
</tr>
<tr>
<td>Sunday, December 6, 2020</td>
<td>1,208,000</td>
<td>3</td>
</tr>
<tr>
<td>Saturday, December 5, 2020</td>
<td>124,435</td>
<td>1</td>
</tr>
<tr>
<td>Friday, December 4, 2020</td>
<td>32,401,225</td>
<td>88</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>109,331,710</strong></td>
<td><strong>244</strong></td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
PINELLAS COUNTY - CONDOMINIUM
Friday, December 10, 2021

as of: 12/11/2021

**Market Changes**
- New Listings: 24 (8%)
- Price Increase: 0 (0%)
- Prices Decrease: 5 (1%)
- Back on Market*: 4 (7%)

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Day of the Week</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, December 10, 2021</td>
<td>6,980,500</td>
<td>17</td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>4,551,000</td>
<td>15</td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>7,767,500</td>
<td>14</td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>7,152,377</td>
<td>15</td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>7,670,700</td>
<td>24</td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>360,000</td>
<td>2</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>34,482,077</td>
<td>87</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>Week</th>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>3%</td>
<td>-30%</td>
<td>-</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-52%</td>
<td>-56%</td>
<td>-</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
PASCO COUNTY - SINGLE FAMILY HOMES
Friday, December 10, 2021

4 WEEK REAL ESTATE MARKET REPORT
PASCO COUNTY - SINGLE FAMILY HOMES
Friday, December 10, 2021

as of: 12/11/2021

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, December 10, 2021</td>
<td>13,043,761</td>
<td>36</td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>12,664,925</td>
<td>26</td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>13,114,775</td>
<td>39</td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>12,076,105</td>
<td>37</td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>14,536,239</td>
<td>40</td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td>730,490</td>
<td>3</td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>231,000</td>
<td>1</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>66,397,295</td>
<td>182</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>18%</td>
<td>-6%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-39%</td>
<td>-38%</td>
</tr>
</tbody>
</table>

**Market Changes 12/10/2021 % 4 Weeks Active**

<table>
<thead>
<tr>
<th></th>
<th>12/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>21</td>
<td>5%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>11</td>
<td>1%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>42</td>
<td>5%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>10</td>
<td>13%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*
### 7 Day Sold Comparison

<table>
<thead>
<tr>
<th>Date</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Closed in last 7 days</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Friday, December 10, 2021</td>
<td>409,900</td>
<td>2</td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>97,000</td>
<td>1</td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>679,500</td>
<td>6</td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>746,000</td>
<td>5</td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>707,700</td>
<td>5</td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,640,100</td>
<td>19</td>
</tr>
</tbody>
</table>

### 7 Day Sold Analysis

<table>
<thead>
<tr>
<th>Date</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Closed prior year</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Thursday, December 10, 2020</td>
<td>170,000</td>
<td>2</td>
</tr>
<tr>
<td>Wednesday, December 9, 2020</td>
<td>77,000</td>
<td>1</td>
</tr>
<tr>
<td>Tuesday, December 8, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Monday, December 7, 2020</td>
<td>497,400</td>
<td>5</td>
</tr>
<tr>
<td>Sunday, December 6, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, December 5, 2020</td>
<td>146,000</td>
<td>1</td>
</tr>
<tr>
<td>Friday, December 4, 2020</td>
<td>339,000</td>
<td>3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>1,229,400</td>
<td>12</td>
</tr>
</tbody>
</table>

### Market Changes

<table>
<thead>
<tr>
<th>Date</th>
<th>#</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>2</td>
<td>5%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>1</td>
<td>1%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>0</td>
<td>0%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

### Totals

<table>
<thead>
<tr>
<th>Source</th>
<th>OCT 21</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>122</td>
<td>41</td>
</tr>
<tr>
<td>Pending</td>
<td>320</td>
<td>74</td>
</tr>
<tr>
<td>Sold*</td>
<td>145</td>
<td>72</td>
</tr>
<tr>
<td>Canceled</td>
<td>2</td>
<td>4</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td></td>
<td>2</td>
</tr>
</tbody>
</table>

*Total sales in March*
4 WEEK REAL ESTATE MARKET REPORT
HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES
Friday, December 10, 2021

as of: 12/11/2021

Total sales in March

Friday, December 10, 2021
Thursday, December 9, 2021
Wednesday, December 9, 2020
Tuesday, December 7, 2021
Monday, December 6, 2021
Sunday, December 5, 2021
Saturday, December 4, 2021

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, December 10, 2021</td>
<td>21,637,522</td>
<td>46</td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>16,092,290</td>
<td>39</td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>29,054,905</td>
<td>69</td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>22,228,900</td>
<td>48</td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>33,679,204</td>
<td>80</td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td>863,990</td>
<td>2</td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>1,545,000</td>
<td>3</td>
</tr>
<tr>
<td><strong>125,101,811</strong></td>
<td><strong>287</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, December 10, 2020</td>
<td>31,093,449</td>
<td>80</td>
</tr>
<tr>
<td>Wednesday, December 9, 2020</td>
<td>18,817,726</td>
<td>58</td>
</tr>
<tr>
<td>Tuesday, December 8, 2020</td>
<td>14,519,815</td>
<td>44</td>
</tr>
<tr>
<td>Monday, December 7, 2020</td>
<td>31,336,596</td>
<td>86</td>
</tr>
<tr>
<td>Sunday, December 6, 2020</td>
<td>482,000</td>
<td>2</td>
</tr>
<tr>
<td>Saturday, December 5, 2020</td>
<td>2,729,704</td>
<td>7</td>
</tr>
<tr>
<td>Friday, December 4, 2020</td>
<td>47,286,510</td>
<td>133</td>
</tr>
<tr>
<td><strong>146,265,800</strong></td>
<td><strong>410</strong></td>
<td></td>
</tr>
</tbody>
</table>

% Changed

<table>
<thead>
<tr>
<th>8 - 14 Days</th>
<th>Prior Year</th>
<th>7 Day Sold Comparison</th>
</tr>
</thead>
<tbody>
<tr>
<td>-50%</td>
<td>-30%</td>
<td>125,101,811</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)
**4 WEEK REAL ESTATE MARKET REPORT**

**HILLSBOROUGH COUNTY - CONDOMINIUM**

Friday, December 10, 2021

---

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Date</th>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, December 10, 2021</td>
<td>965,000</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>1,579,900</td>
<td>7</td>
<td></td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>1,542,000</td>
<td>7</td>
<td></td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>709,000</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>453,500</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>5,249,400</strong></td>
<td><strong>25</strong></td>
<td></td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>Date</th>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-48%</td>
<td>-52%</td>
<td></td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-66%</td>
<td>-87%</td>
<td></td>
</tr>
</tbody>
</table>

---

**Market Changes**

<table>
<thead>
<tr>
<th>Date</th>
<th>New Listings</th>
<th>Price Increase</th>
<th>Prices Decrease</th>
<th>Back on Market*</th>
</tr>
</thead>
<tbody>
<tr>
<td>12/10/2021</td>
<td>7</td>
<td>1</td>
<td>1</td>
<td>3</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

---

**TOTALS**

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>OCT 21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>98</td>
<td>298</td>
</tr>
<tr>
<td>Pending</td>
<td>263</td>
<td>816</td>
</tr>
<tr>
<td>Sold*</td>
<td>157</td>
<td>503</td>
</tr>
<tr>
<td>Canceled</td>
<td>26</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>10</td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March*
4 WEEK REAL ESTATE MARKET REPORT
SARASOTA COUNTY - SINGLE FAMILY HOMES
Friday, December 10, 2021

as of: 12/11/2021

**Market Changes 12/10/2021**

<table>
<thead>
<tr>
<th>Market Changes</th>
<th>12/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>24</td>
<td>8%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>3</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>8</td>
<td>1%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>6</td>
<td>9%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

**TOTALS**

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>OCT 21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>304</td>
<td>0,583</td>
</tr>
<tr>
<td>Pending</td>
<td>633</td>
<td>1,446</td>
</tr>
<tr>
<td>Sold*</td>
<td>666</td>
<td>252</td>
</tr>
<tr>
<td>Canceled</td>
<td>66</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>32</td>
<td></td>
</tr>
</tbody>
</table>

**Closed in last 7 days**

<table>
<thead>
<tr>
<th>Date</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, December 10, 2021</td>
<td>25,399,600</td>
<td>33</td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>32,436,994</td>
<td>21</td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>13,140,669</td>
<td>27</td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>14,818,490</td>
<td>25</td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>10,456,200</td>
<td>25</td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td></td>
<td>-</td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>421,000</td>
<td>1</td>
</tr>
</tbody>
</table>

**Closed prior year**

<table>
<thead>
<tr>
<th>Date</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, December 10, 2020</td>
<td>23,029,113</td>
<td>49</td>
</tr>
<tr>
<td>Wednesday, December 9, 2020</td>
<td>13,054,156</td>
<td>27</td>
</tr>
<tr>
<td>Tuesday, December 8, 2020</td>
<td>21,767,026</td>
<td>32</td>
</tr>
<tr>
<td>Monday, December 7, 2020</td>
<td>14,031,991</td>
<td>32</td>
</tr>
<tr>
<td>Sunday, December 6, 2020</td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>Saturday, December 5, 2020</td>
<td>593,744</td>
<td>1</td>
</tr>
<tr>
<td>Friday, December 4, 2020</td>
<td>31,274,239</td>
<td>53</td>
</tr>
</tbody>
</table>

**Closed prior year**

<table>
<thead>
<tr>
<th>Date</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-7%</td>
<td>-32%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-24%</td>
<td>-42%</td>
</tr>
</tbody>
</table>
4 WEEK REAL ESTATE MARKET REPORT
SARASOTA COUNTY - CONDOMINIUM
Friday, December 10, 2021

as of: 12/11/2021

**TOTALS**

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>OCT 21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>129</td>
<td>0,238</td>
</tr>
<tr>
<td>Pending</td>
<td>247</td>
<td>645</td>
</tr>
<tr>
<td>Sold*</td>
<td>225</td>
<td>145</td>
</tr>
<tr>
<td>Canceled</td>
<td>34</td>
<td>15</td>
</tr>
<tr>
<td>Temp Off Market</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Market Changes**

<table>
<thead>
<tr>
<th></th>
<th>12/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>6</td>
<td>5%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>1</td>
<td>0%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>1</td>
<td>3%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, December 10, 2021</td>
<td>4,121,100</td>
<td>7</td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>8,713,500</td>
<td>11</td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>11,121,500</td>
<td>11</td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>5,577,400</td>
<td>11</td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>7,311,500</td>
<td>13</td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>36,845,000</td>
<td>53</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th></th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>-4%</td>
<td>-23%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-5%</td>
<td>-26%</td>
</tr>
</tbody>
</table>
**4 WEEK REAL ESTATE MARKET REPORT**  
**MANATEE COUNTY - SINGLE FAMILY HOMES**  
*Friday, December 10, 2021*

**as of: 12/11/2021**

---

**4 Weeks**

<table>
<thead>
<tr>
<th></th>
<th>12/10/2021</th>
<th>% 4 Weeks Active</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Listings</td>
<td>18</td>
<td>7%</td>
</tr>
<tr>
<td>Price Increase</td>
<td>2</td>
<td>0%</td>
</tr>
<tr>
<td>Prices Decrease</td>
<td>7</td>
<td>1%</td>
</tr>
<tr>
<td>Back on Market*</td>
<td>6</td>
<td>13%</td>
</tr>
</tbody>
</table>

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

---

**Market Changes 12/10/2021**

- **Active**: 255
- **Pending**: 505
- **Sold***: 558
- **Canceled**: 47
- **Temp Off Market**: 21

*Total sales in March*

---

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, December 10, 2021</td>
<td>12,209,650</td>
<td>19</td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>16,047,000</td>
<td>19</td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>17,935,200</td>
<td>24</td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>10,505,390</td>
<td>20</td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>17,510,800</td>
<td>31</td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>375,000</td>
<td>1</td>
</tr>
</tbody>
</table>

**Total**: 74,583,040  114

---

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, December 10, 2020</td>
<td>16,048,173</td>
<td>28</td>
</tr>
<tr>
<td>Wednesday, December 9, 2020</td>
<td>8,340,118</td>
<td>18</td>
</tr>
<tr>
<td>Tuesday, December 8, 2020</td>
<td>11,763,729</td>
<td>25</td>
</tr>
<tr>
<td>Monday, December 7, 2020</td>
<td>23,391,181</td>
<td>31</td>
</tr>
<tr>
<td>Sunday, December 6, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, December 5, 2020</td>
<td>269,254</td>
<td>1</td>
</tr>
<tr>
<td>Friday, December 4, 2020</td>
<td>22,152,123</td>
<td>46</td>
</tr>
</tbody>
</table>

**Total**: 81,964,578  149

---

**% Changed**

- Prior Year: -9%  -23%
- 8 - 14 Days: -40%  -45%
4 WEEK REAL ESTATE MARKET REPORT
MANATEE COUNTY - CONDOMINIUM
Friday, December 10, 2021

as of: 12/11/2021

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed in last 7 days</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday, December 10, 2021</td>
<td>1,058,523</td>
<td>5</td>
</tr>
<tr>
<td>Thursday, December 9, 2021</td>
<td>680,000</td>
<td>1</td>
</tr>
<tr>
<td>Wednesday, December 8, 2021</td>
<td>2,531,000</td>
<td>9</td>
</tr>
<tr>
<td>Tuesday, December 7, 2021</td>
<td>4,526,750</td>
<td>9</td>
</tr>
<tr>
<td>Monday, December 6, 2021</td>
<td>8,065,000</td>
<td>7</td>
</tr>
<tr>
<td>Sunday, December 5, 2021</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Saturday, December 4, 2021</td>
<td>115,000</td>
<td>1</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>16,976,273</td>
<td>32</td>
</tr>
</tbody>
</table>

**7 Day Sold Analysis**

<table>
<thead>
<tr>
<th>% Changed</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior Year</td>
<td>25%</td>
<td>-32%</td>
</tr>
<tr>
<td>8 - 14 Days</td>
<td>-31%</td>
<td>-50%</td>
</tr>
</tbody>
</table>

**Market Changes**

- **New Listings**: 7 (7%)
- **Price Increase**: 0 (0%)
- **Prices Decrease**: 0 (0%)
- **Back on Market***: 2 (15%)

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing*

**4 WEEK REAL ESTATE MARKET REPORT**

**TOTALS**

<table>
<thead>
<tr>
<th></th>
<th>4 Weeks</th>
<th>OCT 21</th>
</tr>
</thead>
<tbody>
<tr>
<td>Active</td>
<td>98</td>
<td>139</td>
</tr>
<tr>
<td>Pending</td>
<td>145</td>
<td>359</td>
</tr>
<tr>
<td>Sold*</td>
<td>157</td>
<td>204</td>
</tr>
<tr>
<td>Canceled</td>
<td>13</td>
<td></td>
</tr>
<tr>
<td>Temp Off Market</td>
<td>6</td>
<td></td>
</tr>
</tbody>
</table>

*Total sales in March*

**7 Day Sold Comparison**

<table>
<thead>
<tr>
<th>Closed prior year</th>
<th>$</th>
<th>#</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, December 10, 2020</td>
<td>1,081,920</td>
<td>4</td>
</tr>
<tr>
<td>Wednesday, December 9, 2020</td>
<td>4,756,764</td>
<td>11</td>
</tr>
<tr>
<td>Tuesday, December 8, 2020</td>
<td>1,055,500</td>
<td>7</td>
</tr>
<tr>
<td>Monday, December 7, 2020</td>
<td>4,387,630</td>
<td>13</td>
</tr>
<tr>
<td>Sunday, December 6, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Saturday, December 5, 2020</td>
<td>-</td>
<td>0</td>
</tr>
<tr>
<td>Friday, December 4, 2020</td>
<td>2,262,500</td>
<td>12</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>13,544,314</td>
<td>47</td>
</tr>
</tbody>
</table>