

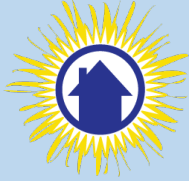


# 4 WEEK REAL ESTATE MARKET REPORT

Friday, December 10, 2021

*As of: Saturday, December 11, 2021*

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
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- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN

Friday, December 10, 2021

as of: 12/11/2021

Day 1	Friday, December 10, 2021
Day 2	Thursday, December 9, 2021
Day 3	Wednesday, December 8, 2021
Day 4	Tuesday, December 7, 2021
Day 5	Monday, December 6, 2021
Day 6	Sunday, December 5, 2021
Day 7	Saturday, December 4, 2021
Day 8	Friday, December 3, 2021
Day 9	Thursday, December 2, 2021
Day 10	Wednesday, December 1, 2021
Day 11	Tuesday, November 30, 2021
Day 12	Monday, November 29, 2021
Day 13	Sunday, November 28, 2021
Day 14	Saturday, November 27, 2021
Day 15	Friday, November 26, 2021
Day 16	Thursday, November 25, 2021
Day 17	Wednesday, November 24, 2021
Day 18	Tuesday, November 23, 2021
Day 19	Monday, November 22, 2021
Day 20	Sunday, November 21, 2021
Day 21	Saturday, November 20, 2021
Day 22	Friday, November 19, 2021
Day 23	Thursday, November 18, 2021
Day 24	Wednesday, November 17, 2021
Day 25	Tuesday, November 16, 2021
Day 26	Monday, November 15, 2021
Day 27	Sunday, November 14, 2021
Day 28	Saturday, November 13, 2021

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Friday, December 10, 2021

Day 28: Saturday, November 13, 2021

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

OCT 21: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

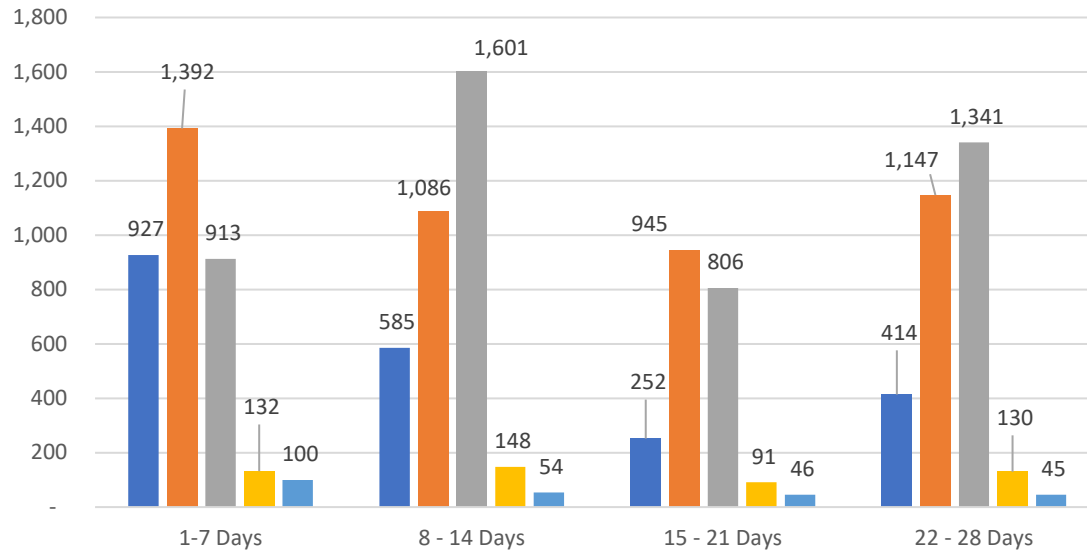


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Friday, December 10, 2021

as of: 12/11/2021



	TOTALS	
	4 Weeks	OCT 21
Active	2,178	4,170
Pending	4,570	9,128
Sold*	4,661	5,003
Canceled	501	
Temp Off Market	245	

Market Changes	*Total sales in March	
	12/10/2021	% 4 Weeks Active
New Listings	158	7%
Price Increase	26	1%
Prices Decrease	55	1%
Back on Market*	59	12%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, December 10, 2021	95,370,433	178
Thursday, December 9, 2021	105,073,959	139
Wednesday, December 8, 2021	97,942,449	199
Tuesday, December 7, 2021	75,047,351	164
Monday, December 6, 2021	100,247,643	220
Sunday, December 5, 2021	2,454,480	7
Saturday, December 4, 2021	2,812,000	7
<b>TOTAL</b>	<b>478,948,315</b>	<b>914</b>

Closed prior year	\$	#
Thursday, December 10, 2020	97,668,089	222
Wednesday, December 9, 2020	60,347,933	149
Tuesday, December 8, 2020	74,910,431	183
Monday, December 7, 2020	108,929,743	244
Sunday, December 6, 2020	1,690,000	5
Saturday, December 5, 2020	4,072,137	11
Friday, December 4, 2020	149,741,676	377
<b>TOTAL</b>	<b>497,360,009</b>	<b>1191</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-4%	-23%
8 - 14 Days	-38%	-43%



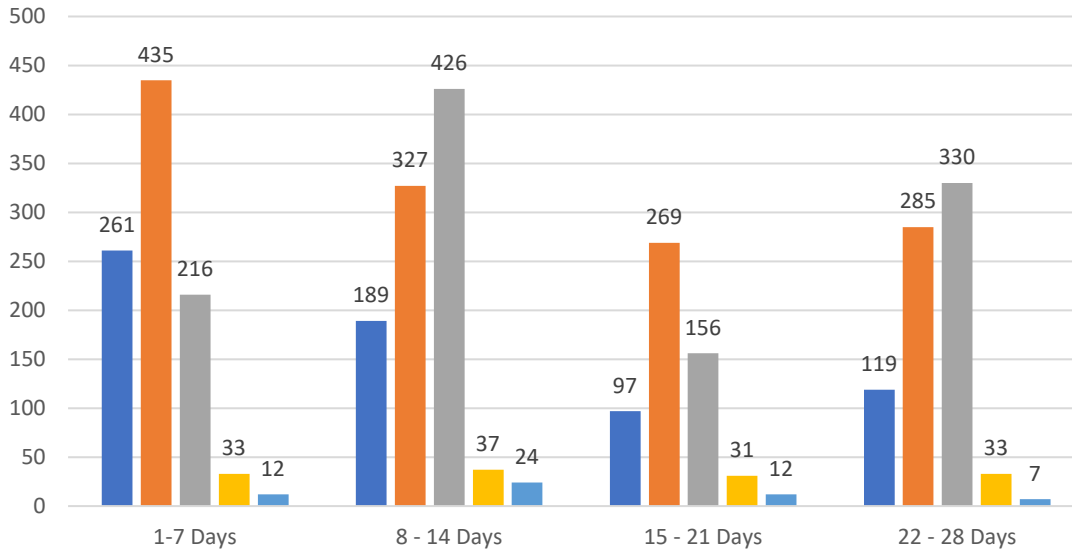


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Friday, December 10, 2021

as of: 12/11/2021



		TOTALS	
		4 Weeks	OCT 21
Active		666	1,443
Pending		1,316	3,396
Sold*		1,128	1,691
Canceled		134	
Temp Off Market		55	

		*Total sales in March	
Market Changes	12/10/2021	% 4 Weeks Active	
New Listings	55	8%	
Price Increase	2	0%	
Prices Decrease	18	2%	
Back on Market*	21	16%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, December 10, 2021	13,535,023	36
Thursday, December 9, 2021	15,621,400	35
Wednesday, December 8, 2021	23,641,500	47
Tuesday, December 7, 2021	18,711,527	43
Monday, December 6, 2021	24,208,400	52
Sunday, December 5, 2021	-	-
Saturday, December 4, 2021	475,000	3
<b>TOTAL</b>	<b>96,192,850</b>	<b>216</b>

Closed prior year	\$	#
Thursday, December 10, 2020	17,843,865	59
Wednesday, December 9, 2020	11,446,564	38
Tuesday, December 8, 2020	12,371,418	43
Monday, December 7, 2020	22,187,730	69
Sunday, December 6, 2020	510,000	1
Saturday, December 5, 2020	336,000	2
Friday, December 4, 2020	31,921,564	92
<b>TOTAL</b>	<b>96,617,141</b>	<b>304</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	0%	-29%
8 - 14 Days	-38%	-62%



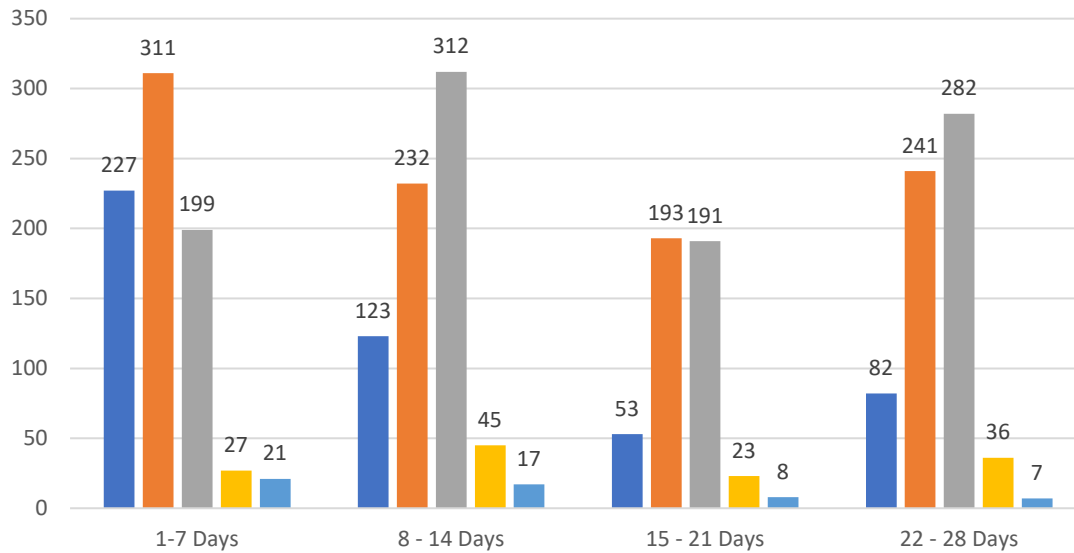


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Friday, December 10, 2021

as of: 12/11/2021



		TOTALS	
		4 Weeks	OCT 21
Active		485	0,975
Pending		977	1,606
Sold*		984	1,195
Canceled		131	
Temp Off Market		53	

		*Total sales in March	
Market Changes	12/10/2021	% 4 Weeks Active	
New Listings	38	8%	
Price Increase	5	1%	
Prices Decrease	11	1%	
Back on Market*	15	11%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

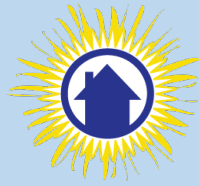
Closed in last 7 days	\$	#
Friday, December 10, 2021	23,079,900	44
Thursday, December 9, 2021	27,832,750	34
Wednesday, December 8, 2021	24,696,900	40
Tuesday, December 7, 2021	15,418,466	34
Monday, December 6, 2021	24,065,200	44
Sunday, December 5, 2021	860,000	2
Saturday, December 4, 2021	240,000	1
<b>TOTAL</b>	<b>116,193,216</b>	<b>199</b>

Closed prior year	\$	#
Thursday, December 10, 2020	17,051,000	28
Wednesday, December 9, 2020	14,330,000	26
Tuesday, December 8, 2020	16,172,700	45
Monday, December 7, 2020	28,044,350	53
Sunday, December 6, 2020	1,208,000	3
Saturday, December 5, 2020	124,435	1
Friday, December 4, 2020	32,401,225	88
<b>TOTAL</b>	<b>109,331,710</b>	<b>244</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	6%	-18%
8 - 14 Days	-29%	-36%



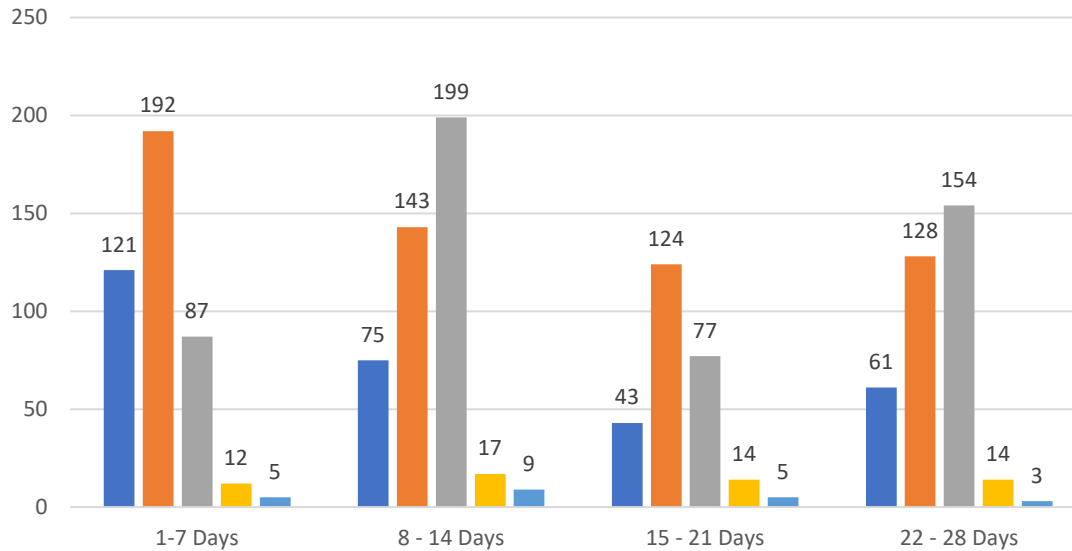


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Friday, December 10, 2021

as of: 12/11/2021



**7 Day Sold Comparison**

Closed in last 7 days	\$	#
Friday, December 10, 2021	6,980,500	17
Thursday, December 9, 2021	4,551,000	15
Wednesday, December 8, 2021	7,767,500	14
Tuesday, December 7, 2021	7,152,377	15
Monday, December 6, 2021	7,670,700	24
Sunday, December 5, 2021	-	-
Saturday, December 4, 2021	360,000	2
<b>TOTAL</b>	<b>34,482,077</b>	<b>87</b>

Closed prior year	\$	#
Thursday, December 10, 2020	8,399,045	26
Wednesday, December 9, 2020	4,228,800	15
Tuesday, December 8, 2020	4,093,250	15
Monday, December 7, 2020	5,632,200	23
Sunday, December 6, 2020	510,000	1
Saturday, December 5, 2020	190,000	1
Friday, December 4, 2020	10,464,550	43
<b>TOTAL</b>	<b>33,517,845</b>	<b>124</b>

**7 Day Sold Analysis**

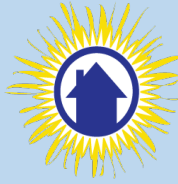
% Changed	\$	#
Prior Year	3%	-30%
8 - 14 Days	-52%	-56%

	TOTALS	
	4 Weeks	OCT 21
Active	300	0,646
Pending	587	1,256
Sold*	517	694
Canceled	57	
Temp Off Market	22	

Market Changes	12/10/2021	% 4 Weeks Active
New Listings	24	8%
Price Increase	0	0%
Prices Decrease	5	1%
Back on Market*	4	7%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)



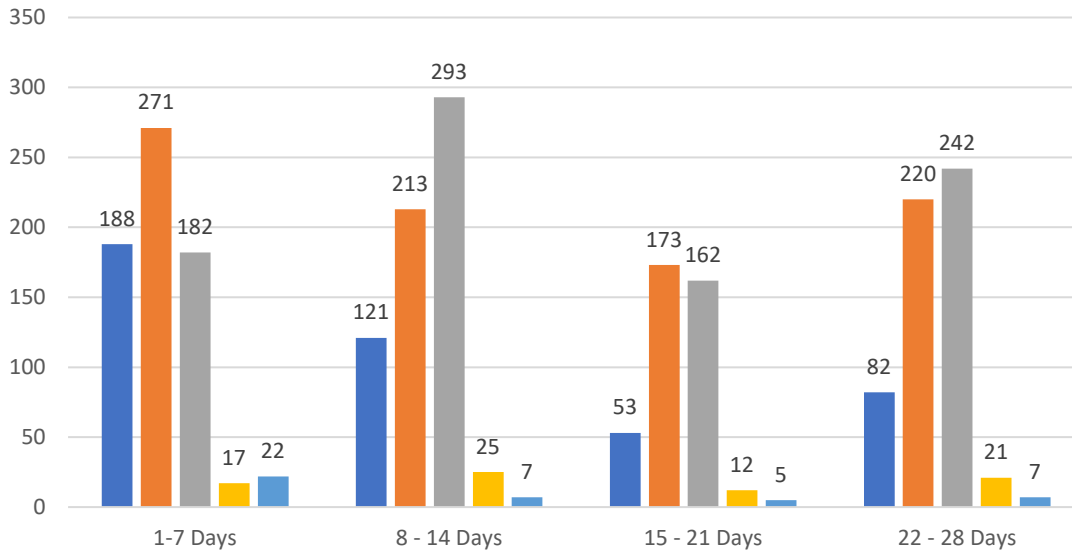


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Friday, December 10, 2021

as of: 12/11/2021



		TOTALS	
		4 Weeks	OCT 21
Active		444	0,713
Pending		877	1,884
Sold*		879	0,948
Canceled		75	
Temp Off Market		41	

		*Total sales in March	
Market Changes	12/10/2021	% 4 Weeks Active	
New Listings	21	5%	
Price Increase	11	1%	
Prices Decrease	42	5%	
Back on Market*	10	13%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

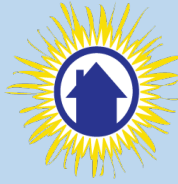
Closed in last 7 days	\$	#
Friday, December 10, 2021	13,043,761	36
Thursday, December 9, 2021	12,664,925	26
Wednesday, December 8, 2021	13,114,775	39
Tuesday, December 7, 2021	12,076,105	37
Monday, December 6, 2021	14,536,239	40
Sunday, December 5, 2021	730,490	3
Saturday, December 4, 2021	231,000	1
<b>TOTAL</b>	<b>66,397,295</b>	<b>182</b>

Closed prior year	\$	#
Thursday, December 10, 2020	10,446,354	37
Wednesday, December 9, 2020	5,805,933	20
Tuesday, December 8, 2020	10,687,161	37
Monday, December 7, 2020	12,125,625	42
Sunday, December 6, 2020	-	0
Saturday, December 5, 2020	355,000	1
Friday, December 4, 2020	16,627,579	57
<b>TOTAL</b>	<b>56,047,652</b>	<b>194</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	18%	-6%
8 - 14 Days	-39%	-38%



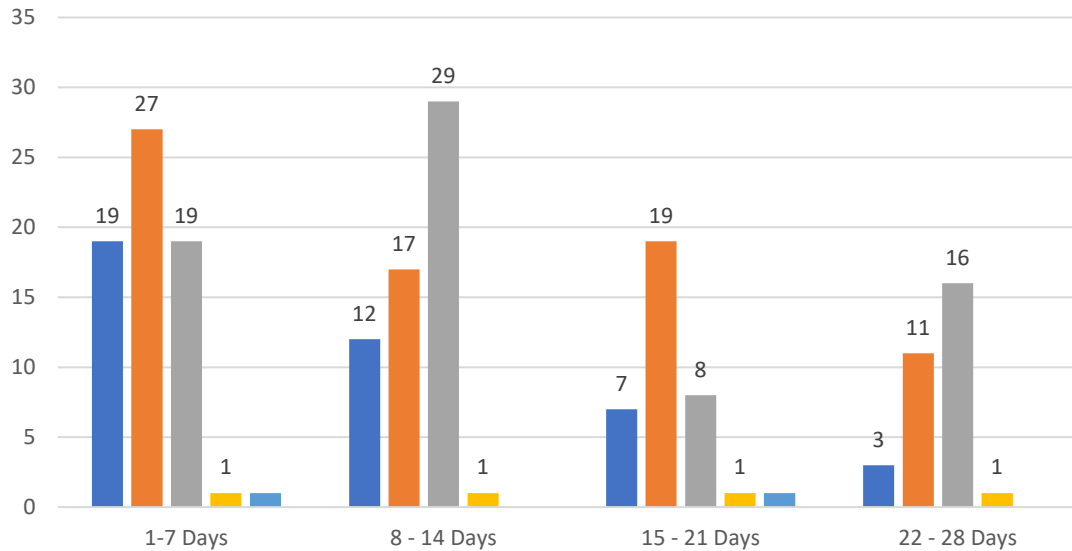


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Friday, December 10, 2021

as of: 12/11/2021



	TOTALS	
	4 Weeks	OCT 21
Active	41	122
Pending	74	320
Sold*	72	145
Canceled	4	
Temp Off Market	2	

*\*Total sales in March*

Market Changes	12/10/2021	% 4 Weeks Active
New Listings	2	5%
Price Increase	0	0%
Prices Decrease	1	1%
Back on Market*	0	0%

*\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)*

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, December 10, 2021	409,900	2
Thursday, December 9, 2021	97,000	1
Wednesday, December 8, 2021	679,500	6
Tuesday, December 7, 2021	746,000	5
Monday, December 6, 2021	707,700	5
Sunday, December 5, 2021	-	-
Saturday, December 4, 2021	-	-
<b>Total</b>	<b>2,640,100</b>	<b>19</b>

Closed prior year	\$	#
Thursday, December 10, 2020	170,000	2
Wednesday, December 9, 2020	77,000	1
Tuesday, December 8, 2020	-	0
Monday, December 7, 2020	497,400	5
Sunday, December 6, 2020	-	0
Saturday, December 5, 2020	146,000	1
Friday, December 4, 2020	339,000	3
<b>Total</b>	<b>1,229,400</b>	<b>12</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	115%	58%
8 - 14 Days	-37%	-34%





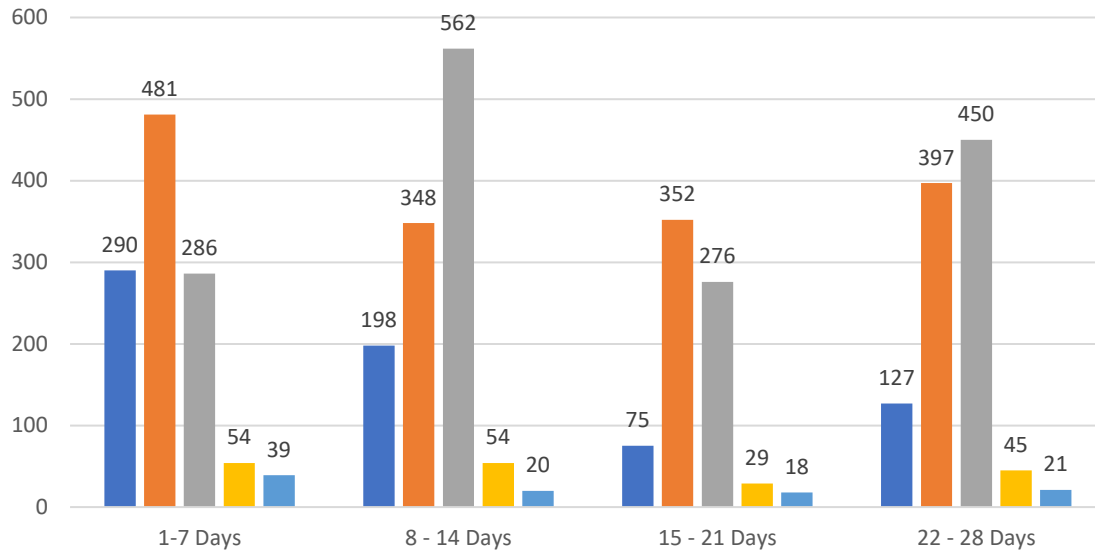


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Friday, December 10, 2021

as of: 12/11/2021



	TOTALS	
	4 Weeks	OCT 21
Active	690	1,391
Pending	1,578	3,101
Sold*	1,574	1,792
Canceled	182	
Temp Off Market	98	

Market Changes	12/10/2021	% 4 Weeks Active
New Listings	49	7%
Price Increase	9	1%
Prices Decrease	24	2%
Back on Market*	16	9%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

### 7 Day Sold Comparison

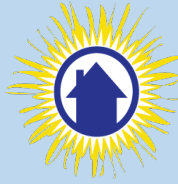
Closed in last 7 days	\$	#
Friday, December 10, 2021	21,637,522	46
Thursday, December 9, 2021	16,092,290	39
Wednesday, December 8, 2021	29,054,905	69
Tuesday, December 7, 2021	22,228,900	48
Monday, December 6, 2021	33,679,204	80
Sunday, December 5, 2021	863,990	2
Saturday, December 4, 2021	1,545,000	3
<b>TOTAL</b>	<b>125,101,811</b>	<b>287</b>

Closed prior year	\$	#
Thursday, December 10, 2020	31,093,449	80
Wednesday, December 9, 2020	18,817,726	58
Tuesday, December 8, 2020	14,519,815	44
Monday, December 7, 2020	31,336,596	86
Sunday, December 6, 2020	482,000	2
Saturday, December 5, 2020	2,729,704	7
Friday, December 4, 2020	47,286,510	133
<b>TOTAL</b>	<b>146,265,800</b>	<b>410</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-14%	-30%
8 - 14 Days	-50%	-49%



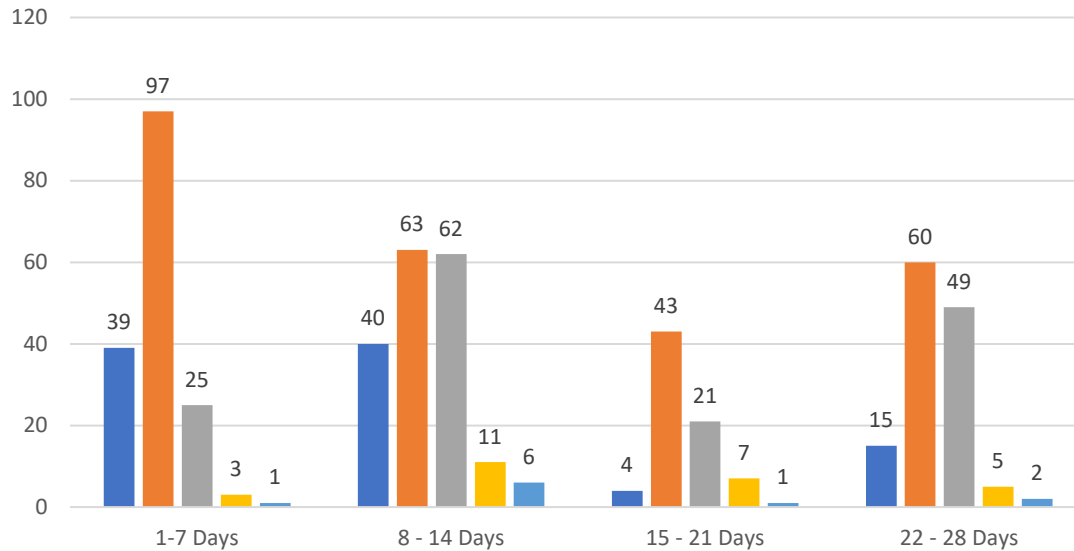


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Friday, December 10, 2021

as of: 12/11/2021



### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, December 10, 2021	965,000	5
Thursday, December 9, 2021	1,579,900	7
Wednesday, December 8, 2021	1,542,000	7
Tuesday, December 7, 2021	709,000	3
Monday, December 6, 2021	453,500	3
Sunday, December 5, 2021	-	-
Saturday, December 4, 2021	-	-
<b>Total</b>	<b>5,249,400</b>	<b>25</b>

Closed prior year	\$	#
Thursday, December 10, 2020	1,476,400	11
Wednesday, December 9, 2020	862,000	5
Tuesday, December 8, 2020	1,891,500	10
Monday, December 7, 2020	2,599,500	11
Sunday, December 6, 2020	-	0
Saturday, December 5, 2020	-	0
Friday, December 4, 2020	3,208,737	15
<b>Total</b>	<b>10,038,137</b>	<b>52</b>

	TOTALS	
	4 Weeks	OCT 21
Active	98	298
Pending	263	816
Sold*	157	503
Canceled	26	
Temp Off Market	10	

Active  
Pending  
Sold\*  
Canceled  
Temp Off Market

\*Total sales in March

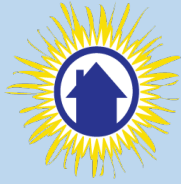
Market Changes	12/10/2021	% 4 Weeks Active
New Listings	7	7%
Price Increase	1	0%
Prices Decrease	1	1%
Back on Market*	3	12%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-48%	-52%
8 - 14 Days	-66%	-87%



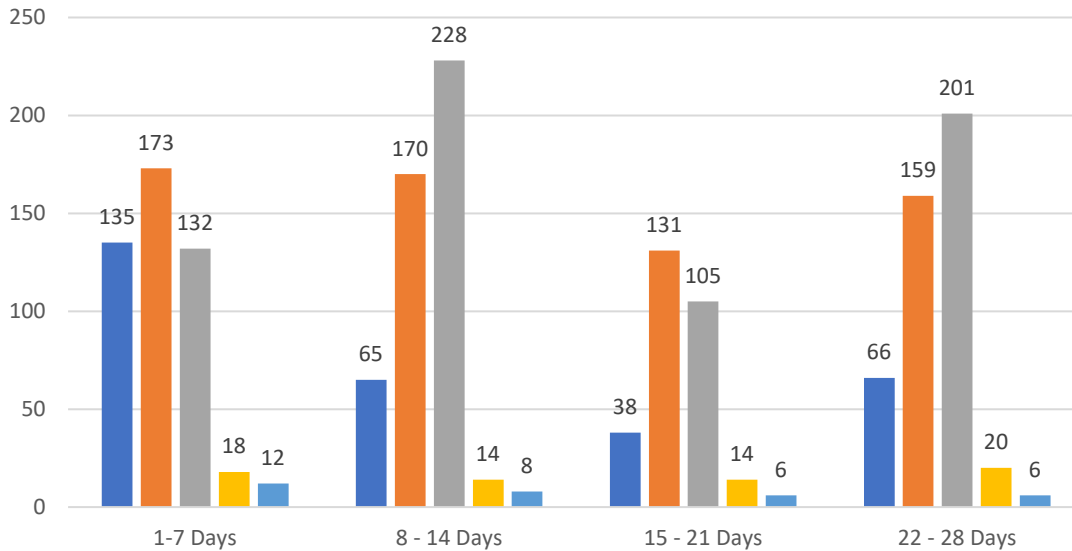


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Friday, December 10, 2021

as of: 12/11/2021



		TOTALS	
		4 Weeks	OCT 21
Active		304	0,583
Pending		633	1,446
Sold*		666	252
Canceled		66	
Temp Off Market		32	

Market Changes		12/10/2021	% 4 Weeks Active
New Listings		24	8%
Price Increase		3	0%
Prices Decrease		8	1%
Back on Market*		6	9%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, December 10, 2021	25,399,600	33
Thursday, December 9, 2021	32,436,994	21
Wednesday, December 8, 2021	13,140,669	27
Tuesday, December 7, 2021	14,818,490	25
Monday, December 6, 2021	10,456,200	25
Sunday, December 5, 2021	-	-
Saturday, December 4, 2021	421,000	1
<b>Total</b>	<b>96,672,953</b>	<b>132</b>

Closed prior year	\$	#
Thursday, December 10, 2020	23,029,113	49
Wednesday, December 9, 2020	13,054,156	27
Tuesday, December 8, 2020	21,767,026	32
Monday, December 7, 2020	14,031,991	32
Sunday, December 6, 2020	-	0
Saturday, December 5, 2020	593,744	1
Friday, December 4, 2020	31,274,239	53
<b>Total</b>	<b>103,750,269</b>	<b>194</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-7%	-32%
8 - 14 Days	-24%	-42%



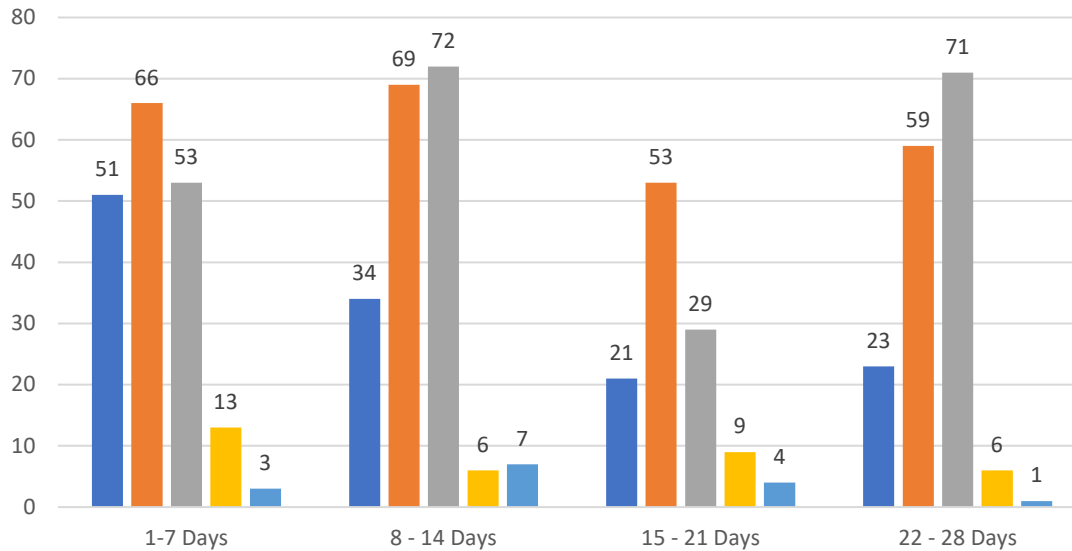


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Friday, December 10, 2021

as of: 12/11/2021



	TOTALS	
	4 Weeks	OCT 21
Active	129	0,238
Pending	247	645
Sold*	225	145
Canceled	34	
Temp Off Market	15	

Market Changes	12/10/2021	% 4 Weeks Active
New Listings	6	5%
Price Increase	0	0%
Prices Decrease	1	0%
Back on Market*	1	3%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, December 10, 2021	4,121,100	7
Thursday, December 9, 2021	8,713,500	11
Wednesday, December 8, 2021	11,121,500	11
Tuesday, December 7, 2021	5,577,400	11
Monday, December 6, 2021	7,311,500	13
Sunday, December 5, 2021	-	-
Saturday, December 4, 2021	-	-
<b>Total</b>	<b>36,845,000</b>	<b>53</b>

Closed prior year	\$	#
Thursday, December 10, 2020	6,716,500	16
Wednesday, December 9, 2020	1,522,000	6
Tuesday, December 8, 2020	5,331,168	11
Monday, December 7, 2020	9,071,000	17
Sunday, December 6, 2020	-	0
Saturday, December 5, 2020	-	0
Friday, December 4, 2020	15,646,777	19
<b>Total</b>	<b>38,287,445</b>	<b>69</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-4%	-23%
8 - 14 Days	-5%	-26%



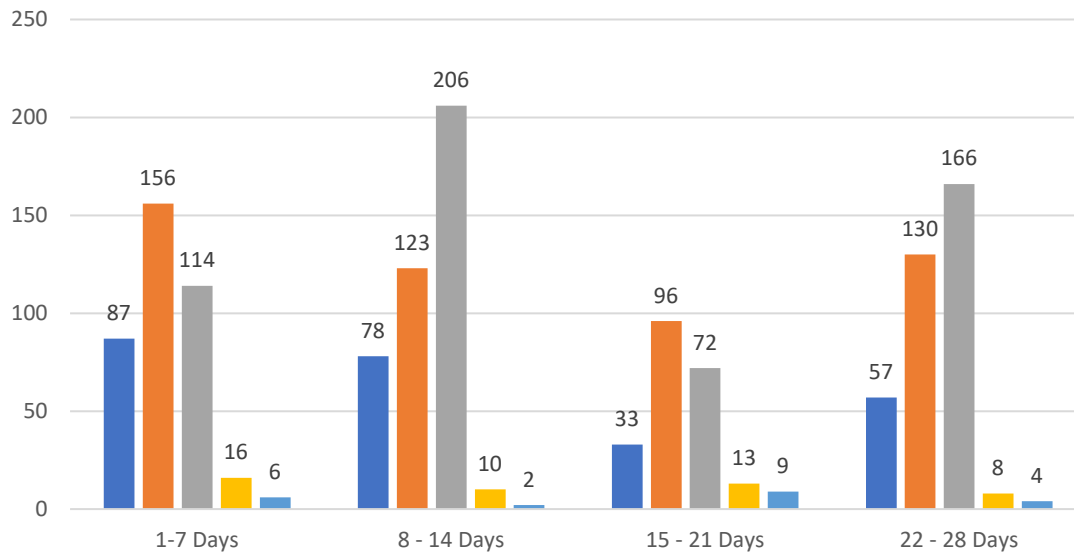


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Friday, December 10, 2021

as of: 12/11/2021



		TOTALS	
		4 Weeks	OCT 21
Active		255	0,508
Pending		505	1,091
Sold*		558	0,816
Canceled		47	
Temp Off Market		21	

		*Total sales in March	
Market Changes	12/10/2021	% 4 Weeks Active	
New Listings	18	7%	
Price Increase	2	0%	
Prices Decrease	7	1%	
Back on Market*	6	13%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

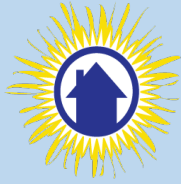
Closed in last 7 days	\$	#
Friday, December 10, 2021	12,209,650	19
Thursday, December 9, 2021	16,047,000	19
Wednesday, December 8, 2021	17,935,200	24
Tuesday, December 7, 2021	10,505,390	20
Monday, December 6, 2021	17,510,800	31
Sunday, December 5, 2021	-	-
Saturday, December 4, 2021	375,000	1
<b>TOTAL</b>	<b>74,583,040</b>	<b>114</b>

Closed prior year	\$	#
Thursday, December 10, 2020	16,048,173	28
Wednesday, December 9, 2020	8,340,118	18
Tuesday, December 8, 2020	11,763,729	25
Monday, December 7, 2020	23,391,181	31
Sunday, December 6, 2020	-	0
Saturday, December 5, 2020	269,254	1
Friday, December 4, 2020	22,152,123	46
<b>TOTAL</b>	<b>81,964,578</b>	<b>149</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-9%	-23%
8 - 14 Days	-40%	-45%



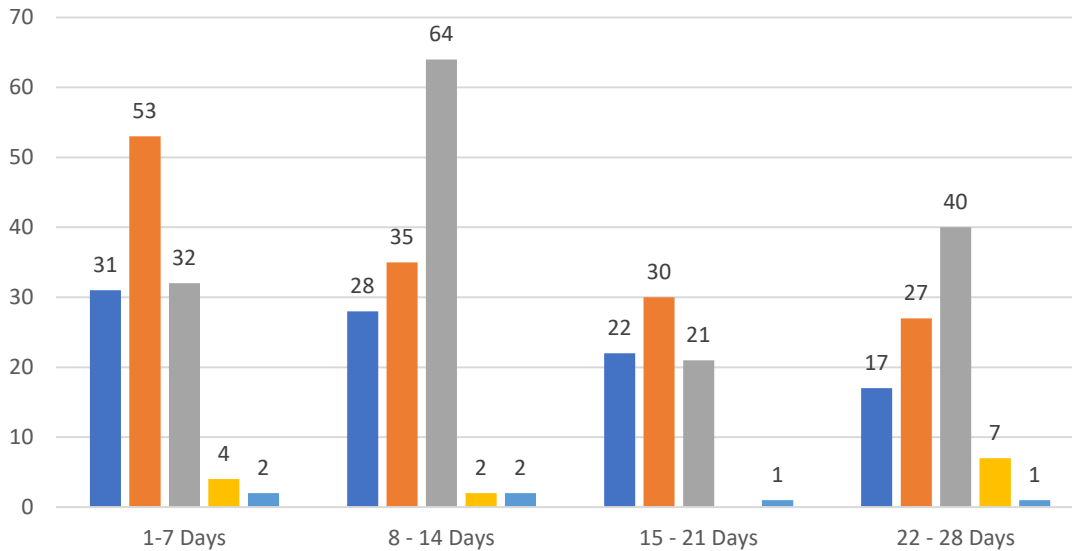


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Friday, December 10, 2021

as of: 12/11/2021



	TOTALS	
	4 Weeks	OCT 21
Active	98	139
Pending	145	359
Sold*	157	204
Canceled	13	
Temp Off Market	6	

Market Changes	12/10/2021	% 4 Weeks Active
New Listings	7	7%
Price Increase	0	0%
Prices Decrease	0	0%
Back on Market*	2	15%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Friday, December 10, 2021	1,058,523	5
Thursday, December 9, 2021	680,000	1
Wednesday, December 8, 2021	2,531,000	9
Tuesday, December 7, 2021	4,526,750	9
Monday, December 6, 2021	8,065,000	7
Sunday, December 5, 2021	-	-
Saturday, December 4, 2021	115,000	1
<b>Total</b>	<b>16,976,273</b>	<b>32</b>

Closed prior year	\$	#
Thursday, December 10, 2020	1,081,920	4
Wednesday, December 9, 2020	4,756,764	11
Tuesday, December 8, 2020	1,055,500	7
Monday, December 7, 2020	4,387,630	13
Sunday, December 6, 2020	-	0
Saturday, December 5, 2020	-	0
Friday, December 4, 2020	2,262,500	12
<b>Total</b>	<b>13,544,314</b>	<b>47</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	25%	-32%
8 - 14 Days	-31%	-50%

