

#### Monday, December 20, 2021

As of: Tuesday, December 21, 2021

1 Re	port	Break	down
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- 2 Cumulative Tampa Bay Report Single Family Home
- 3 Cumulative Tampa Bay Report Condominium
- 4 Pinellas County Single Family Home
- 5 Pinellas County Condominium
- 6 Pasco County Single Family Home
- 7 Pasco County Condominium
- 8 Hillsborough County Single Family Home
- 9 Hillsborough County Condominium
- 10 Sarasota County Single Family Home
- 11 Sarasota County Condominium
- 12 Manatee County Single Family Home
- 13 Manatee County Condominium

# 4 WEEK REAL ESTATE MARKET REPORT REPORT BREAKDOWN Monday, December 20, 2021

as of: 12/21/2021

Day 1	Monday, December 20, 2021
Day 2	Sunday, December 19, 2021
Day 3	Saturday, December 18, 2021
Day 4	Friday, December 17, 2021
Day 5	Thursday, December 16, 2021
Day 6	Wednesday, December 15, 2021
Day 7	Tuesday, December 14, 2021
Day 8	Monday, December 13, 2021
Day 9	Sunday, December 12, 2021
Day 10	Saturday, December 11, 2021
Day 11	Friday, December 10, 2021
Day 12	Thursday, December 9, 2021
Day 13	Wednesday, December 8, 2021
Day 14	Tuesday, December 7, 2021
Day 15	Monday, December 6, 2021
Day 16	Sunday, December 5, 2021
Day 17	Saturday, December 4, 2021
Day 18	Friday, December 3, 2021
Day 19	Thursday, December 2, 2021
Day 20	Wednesday, December 1, 2021
Day 21	Tuesday, November 30, 2021
Day 22	Monday, November 29, 2021
Day 23	Sunday, November 28, 2021
Day 24	Saturday, November 27, 2021
Day 25	Friday, November 26, 2021
Day 26	Thursday, November 25, 2021
Day 27	Wednesday, November 24, 2021
Day 28	Tuesday, November 23, 2021

#### REPORT BREAKDOWN

#### **GRAPH:**

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Monday, December 20, 2021

Day 28: Tuesday, November 23, 2021

#### **TOTALS:**

4 Weeks: The summation of each date range (Day 1 - Day 28)

OCT 21: The total at month end

**NOTE:** Sold = Total sold in the month

#### **Market Changes**

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

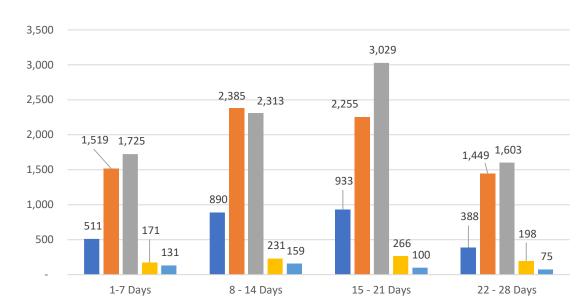
Day 8 - Day 14



#### **TAMPA BAY - SINGLE FAMILY HOMES**

Monday, December 20, 2021

as of: 12/21/2021



TOTALS			
		4 Weeks	OCT 21
Active		2,722	4,170
Pending		7,608	9,128
Sold*		8,670	5,003
Canceled		866	 
Temp Off Market		465	

\*Total sales in March

Market Changes	12/20/2021	% 4 Weeks Active	?
New Listings	158	6%	
Price Increase	26	0%	
Prices Decrease	55	1%	
Back on Market*	59	7%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	73,740,317	135
Sunday, December 19, 2021	-	-
Saturday, December 18, 2021	2,420,000	6
Friday, December 17, 2021	175,995,209	350
Thursday, December 16, 2021	180,609,270	319
Wednesday, December 15, 2021	296,621,839	573
Tuesday, December 14, 2021	166,025,211	342
	895,411,846	1,725

Closed prior year	\$	#
Sunday, December 20, 2020	2,556,569	8
Saturday, December 19, 2020	4,939,825	13
Friday, December 18, 2020	216,667,101	516
Thursday, December 17, 2020	102,328,902	222
Wednesday, December 16, 2020	86,913,931	194
Tuesday, December 15, 2020	147,010,495	333
Monday, December 14, 2020	96,801,990	262
	657.218.813	1548

<u>% Changed</u>	\$	#
Prior Year	36%	11%
8 - 14 Days	-25%	-25%

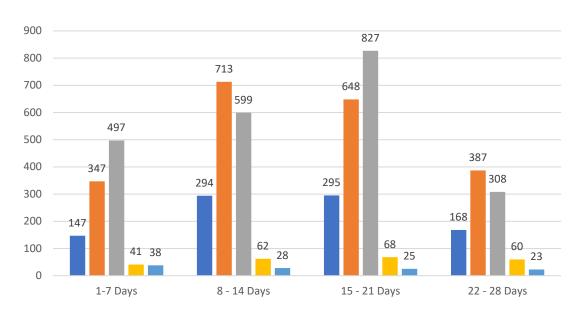




#### **TAMPA BAY - CONDOMINIUM**

Monday, December 20, 2021

as of: 12/21/2021



	TOTALS	
	4 Weeks	OCT 21
Active	904	1,443
Pending	2,095	3,396
Sold*	2,231	1,691
Canceled	231	
Temp Off Market	114	

\*Total sales in March

Market Changes	12/20/2021	% 4 Weeks Active
New Listings	55	6%
Price Increase	2	0%
Prices Decrease	18	1%
Back on Market*	21	9%

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	15,017,700	37
Sunday, December 19, 2021	275,000	1
Saturday, December 18, 2021	960,000	2
Friday, December 17, 2021	40,435,625	108
Thursday, December 16, 2021	28,978,800	84
Wednesday, December 15, 2021	79,394,267	159
Tuesday, December 14, 2021	45,088,670	106
	210,150,062	497

Closed prior year	\$	#	
Sunday, December 20, 2020	488,000	1	
Saturday, December 19, 2020	600,000	2	
Friday, December 18, 2020	34,297,700	131	
Thursday, December 17, 2020	19,320,849	66	
Wednesday, December 16, 2020	14,383,975	57	
Tuesday, December 15, 2020	33,219,818	89	
Monday, December 14, 2020	19,519,501	62	
	121,829,843	408	

% Changed	\$	#
Prior Year	72%	22%
8 - 14 Davs	-8%	-37%

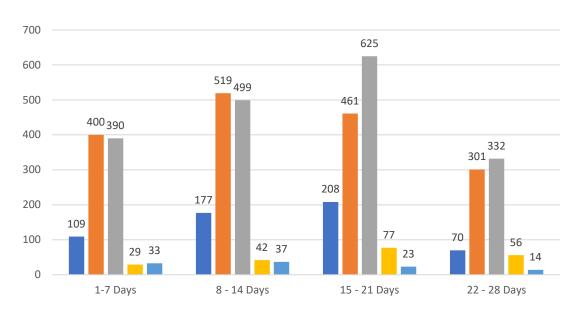




#### **PINELLAS COUNTY - SINGLE FAMILY HOMES**

Monday, December 20, 2021

as of: 12/21/2021



TOTALS			
	4 Weeks	OCT 21	
Active	564	0,975	
Pending	1,681	1,606	
Sold*	1,846	1,195	
Canceled	204		
Temp Off Market	107		

Market Changes12/20/2021% 4 Weeks ActiveNew Listings265%Price Increase30%

Prices Decrease 3 0%
Back on Market\* 22 11%

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	20,456,900	32
Sunday, December 19, 2021	-	-
Saturday, December 18, 2021	165,000	1
Friday, December 17, 2021	51,182,946	76
Thursday, December 16, 2021	49,848,153	65
Wednesday, December 15, 2021	85,311,892	146
Tuesday, December 14, 2021	37,092,034	70
	244,056,925	390

Closed prior year	\$	#
Sunday, December 20, 2020	479,500	2
Saturday, December 19, 2020	725,000	2
Friday, December 18, 2020	52,444,272	102
Thursday, December 17, 2020	19,799,550	48
Wednesday, December 16, 2020	19,295,433	40
Tuesday, December 15, 2020	43,842,446	81
Monday, December 14, 2020	20,409,447	54
	156.995.648	329

#### 7 Day Sold Analysis

\*Total sales in March

% Changed	\$	#
Prior Year	55%	19%
8 - 14 Davs	-12%	-22%



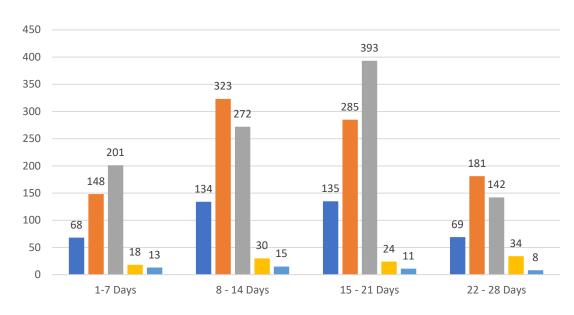
<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)



#### **PINELLAS COUNTY - CONDOMINIUM**

Monday, December 20, 2021

as of: 12/21/2021



TOTALS				
	4 Weeks	OCT 21		
Active	406	0,646		
Pending	937	1,256		
Sold*	1,008	694		
Canceled	106			
Temp Off Market	47			
		*Total sales in March		

Market Changes	12/20/2021	% 4 Weeks	Active
New Listings	21	5%	
Price Increase	0	0%	
Prices Decrease	7	1%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	4,353,300	10
Sunday, December 19, 2021	275,000	1
Saturday, December 18, 2021	-	-
Friday, December 17, 2021	17,609,325	47
Thursday, December 16, 2021	12,260,800	36
Wednesday, December 15, 2021	29,089,371	61
Tuesday, December 14, 2021	17,042,400	46
	80,630,196	201

Closed prior year	\$	#	ĺ
Sunday, December 20, 2020	488,000	1	
Saturday, December 19, 2020	600,000	2	
Friday, December 18, 2020	16,658,350	61	
Thursday, December 17, 2020	10,172,999	29	
Wednesday, December 16, 2020	5,316,150	23	
Tuesday, December 15, 2020	12,739,872	34	
Monday, December 14, 2020	6,823,401	23	
	52,798,772	173	

Back on Market\*

#### 7 Day Sold Analysis

8%

% Changed	\$	#
Prior Year	53%	16%
8 - 14 Davs	-18%	-26%

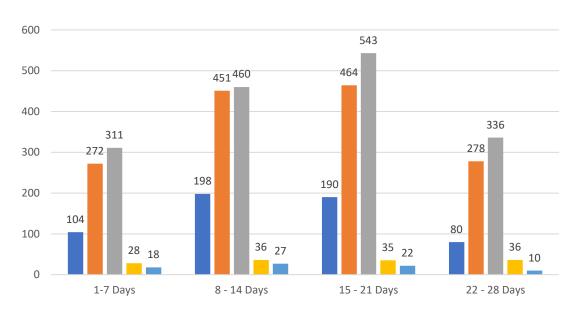




#### **PASCO COUNTY - SINGLE FAMILY HOMES**

Monday, December 20, 2021

as of: 12/21/2021



TOTALS				
		4 Weeks	OCT 21	
Active		572	0,713	
Pending		1,465	1,884	
Sold*		1,650	0,948	
Canceled		135		
Temp Off Market		77		

\*Total sales in March

Market Changes	12/20/2021	% 4 Weeks	Active
New Listings	27	5%	
Price Increase	1	0%	
Prices Decrease	6	0%	
Back on Market*	9	7%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	10,451,000	27
Sunday, December 19, 2021	-	-
Saturday, December 18, 2021	500,000	1
Friday, December 17, 2021	23,030,258	66
Thursday, December 16, 2021	31,963,653	80
Wednesday, December 15, 2021	22,297,436	65
Tuesday, December 14, 2021	31,184,840	72
	119,427,187	311

Closed prior year	\$	#
Sunday, December 20, 2020	639,900	2
Saturday, December 19, 2020	1,131,825	4
Friday, December 18, 2020	25,949,609	86
Thursday, December 17, 2020	8,875,844	30
Wednesday, December 16, 2020	10,461,950	37
Tuesday, December 15, 2020	13,717,320	46
Monday, December 14, 2020	18,383,866	57
	79,160,314	262

% Changed	\$	#
Prior Year	51%	19%
8 - 14 Days	-30%	-32%

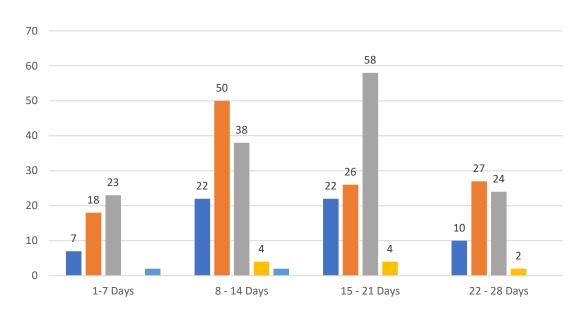




#### **PASCO COUNTY - CONDOMINIUM**

Monday, December 20, 2021

as of: 12/21/2021



TOTALS			
		4 Weeks	OCT 21
Active		61	122
Pending		121	320
Sold*		143	145
Canceled		10	 
Temp Off Market		4	i 

\*Total sales in March

Market Changes	12/20/2021	% 4 Weeks Active	
New Listings	1	2%	
Price Increase	0	0%	
Prices Decrease	1	1%	
Back on Market*	1	10%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	263,000	2
Sunday, December 19, 2021	-	-
Saturday, December 18, 2021	-	-
Friday, December 17, 2021	133,000	2
Thursday, December 16, 2021	1,060,000	5
Wednesday, December 15, 2021	1,317,800	10
Tuesday, December 14, 2021	989,000	4
	3,762,800	23

Closed prior year	\$	#
Sunday, December 20, 2020	-	0
Saturday, December 19, 2020	-	0
Friday, December 18, 2020	247,000	3
Thursday, December 17, 2020	239,750	2
Wednesday, December 16, 2020	210,000	2
Tuesday, December 15, 2020	259,900	2
Monday, December 14, 2020	175,400	2
	1,132,050	11

% Changed	\$	#
Prior Year	232%	109%
8 - 14 Days	-23%	-39%

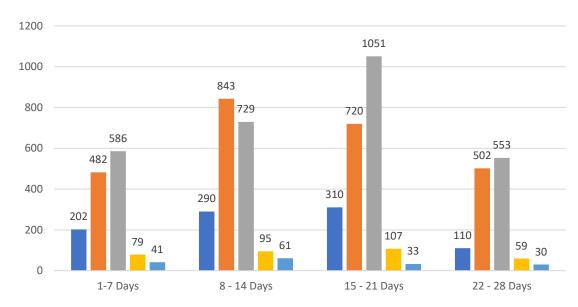




#### **HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES**

Monday, December 20, 2021

as of: 12/21/2021



TOTALS			
4 Weeks OCT 21			
Active		912	1,391
Pending		2,547	3,101
Sold*		2,919	1,792
Canceled		340	
Temp Off Market		165	

\*Total sales in March

Market Changes	12/20/2021	% 4 Weeks	Active
New Listings	49	5%	
Price Increase	14	1%	
Prices Decrease	17	1%	
Back on Market*	19	6%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	22,122,533	45
Sunday, December 19, 2021	-	-
Saturday, December 18, 2021	595,000	2
Friday, December 17, 2021	50,108,654	116
Thursday, December 16, 2021	51,644,011	96
Wednesday, December 15, 2021	88,217,704	199
Tuesday, December 14, 2021	58,957,994	128
	271,645,896	586

Closed prior year	\$	#
Sunday, December 20, 2020	701,823	2
Saturday, December 19, 2020	2,485,000	5
Friday, December 18, 2020	56,524,105	162
Thursday, December 17, 2020	37,697,169	77
Wednesday, December 16, 2020	30,081,757	71
Tuesday, December 15, 2020	44,572,048	104
Monday, December 14, 2020	24,060,407	73
	196.122.309	494

% Changed	\$	#
Prior Year	39%	19%
8 - 14 Davs	-15%	-20%

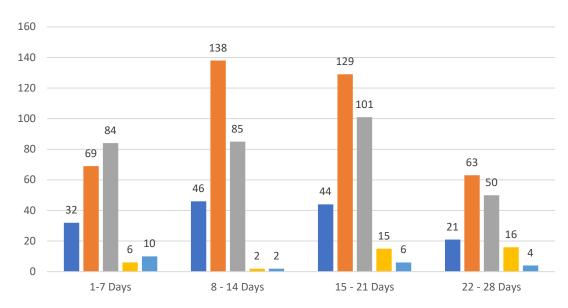




#### **HILLSBOROUGH COUNTY - CONDOMINIUM**

Monday, December 20, 2021

as of: 12/21/2021



	TOTALS	
	4 Weeks	OCT 21
Active	143	298
Pending	399	816
Sold*	320	503
Canceled	39	<u> </u>  -
Temp Off Market	22	<u> </u> 

Market Changes	12/20/2021	% 4 Weeks	Active
New Listings	5	3%	
Price Increase	0	0%	
\ D	2	10/	

Prices Decrease 3 1%
Back on Market\* 5 13%

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	2,767,400	12
Sunday, December 19, 2021	-	-
Saturday, December 18, 2021	-	-
Friday, December 17, 2021	5,483,400	17
Thursday, December 16, 2021	4,340,200	18
Wednesday, December 15, 2021	4,563,296	21
Tuesday, December 14, 2021	3,648,000	16
	20,802,296	84

Closed prior year	\$	#	ı
Sunday, December 20, 2020	-	0	
Saturday, December 19, 2020	-	0	
Friday, December 18, 2020	5,407,200	27	
Thursday, December 17, 2020	1,915,800	10	
Wednesday, December 16, 2020	3,415,900	14	
Tuesday, December 15, 2020	3,485,499	13	
Monday, December 14, 2020	1,750,900	12	
	15,975,299	76	

## 7 Day Sold Analysis

\*Total sales in March

% Changed	\$	#
Prior Year	30%	11%
8 - 14 Days	5%	-69%



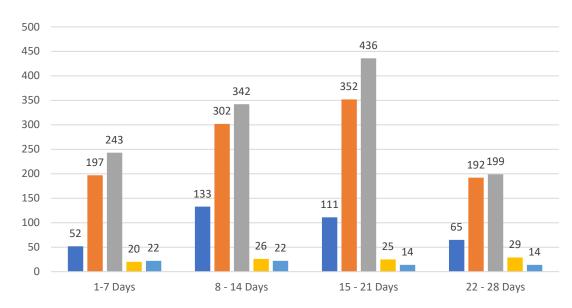
<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)



#### **SARASOTA COUNTY - SINGLE FAMILY HOMES**

Monday, December 20, 2021

as of: 12/21/2021



	TOTALS	
	4 Weeks	OCT 21
Active	361	0,583
Pending	1,043	1,446
Sold*	1,220	252
Canceled	100	
Temp Off Market	72	i I I

\*Total sales in March

Market Changes	12/20/2021	% 4 Weeks	Active
New Listings	22	6%	
Price Increase	3	0%	
Prices Decrease	7	1%	
Back on Market*	7	7%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	16,551,500	22
Sunday, December 19, 2021	-	-
Saturday, December 18, 2021	-	-
Friday, December 17, 2021	25,696,809	54
Thursday, December 16, 2021	27,824,000	42
Wednesday, December 15, 2021	57,349,444	92
Tuesday, December 14, 2021	16,393,063	33
	143,814,816	243

Closed prior year	\$	#
Sunday, December 20, 2020	468,000	1
Saturday, December 19, 2020	310,000	1
Friday, December 18, 2020	50,062,793	99
Thursday, December 17, 2020	17,092,579	37
Wednesday, December 16, 2020	15,531,975	23
Tuesday, December 15, 2020	25,748,131	60
Monday, December 14, 2020	21,219,381	46
	130.432.859	267

% Changed	\$	#
Prior Year	10%	-9%
8 - 14 Davs	-41%	-29%

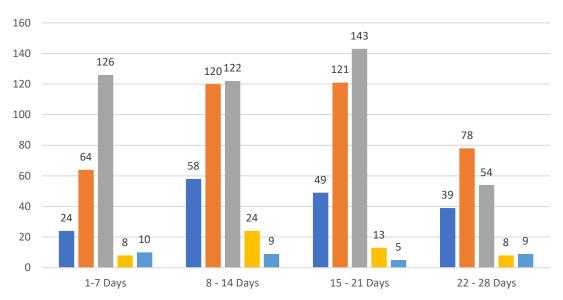




#### **SARASOTA COUNTY - CONDOMINIUM**

Monday, December 20, 2021

as of: 12/21/2021



	TOTALS	
	4 Weeks	OCT 21
Active	170	0,238
Pending	383	645
Sold*	445	145
Canceled	53	
Temp Off Market	33	i !

\*Total sales in March

Market Changes	12/20/2021	% 4 Weeks Active	
New Listings	9	5%	
Price Increase	3	1%	
Prices Decrease	1	0%	
Back on Market*	1	2%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	7,047,500	8
Sunday, December 19, 2021	-	-
Saturday, December 18, 2021	725,000	1
Friday, December 17, 2021	8,893,000	18
Thursday, December 16, 2021	8,206,800	17
Wednesday, December 15, 2021	38,289,000	54
Tuesday, December 14, 2021	19,169,800	28
	82,331,100	126

Closed prior year	\$	#
Sunday, December 20, 2020	-	0
Saturday, December 19, 2020	-	0
Friday, December 18, 2020	8,486,100	25
Thursday, December 17, 2020	4,112,000	12
Wednesday, December 16, 2020	4,377,025	11
Tuesday, December 15, 2020	12,492,500	24
Monday, December 14, 2020	9,823,800	19
	39,291,425	91

% Changed	\$	#
Prior Year	110%	38%
8 - 14 Days	12%	3%

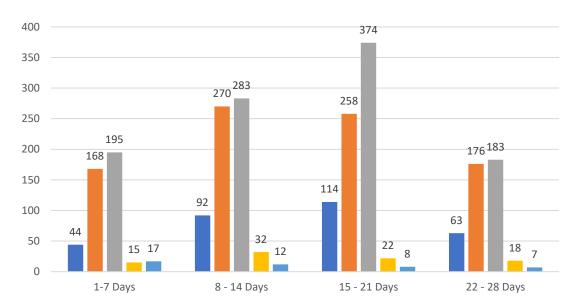




#### **MANATEE COUNTY - SINGLE FAMILY HOMES**

Monday, December 20, 2021

as of: 12/21/2021



TOTALS			
		4 Weeks	OCT 21
Active		313	0,508
Pending		872	1,091
Sold*		1,035	0,816
Canceled		87	
Temp Off Market		44	i ! !

<sup>\*</sup>Total sales in March

Market Changes	12/20/2021	% 4 Weeks Active	
New Listings	7	2%	
Price Increase	1	0%	
Prices Decrease	4	0%	
Back on Market*	3	3%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	4,158,384	9
Sunday, December 19, 2021	-	-
Saturday, December 18, 2021	1,160,000	2
Friday, December 17, 2021	25,976,542	38
Thursday, December 16, 2021	19,329,453	36
Wednesday, December 15, 2021	43,445,363	71
Tuesday, December 14, 2021	22,397,280	39
	116,467,022	195

Closed prior year	\$	#
Sunday, December 20, 2020	267,346	1
Saturday, December 19, 2020	288,000	1
Friday, December 18, 2020	31,686,322	67
Thursday, December 17, 2020	18,863,760	30
Wednesday, December 16, 2020	11,542,816	23
Tuesday, December 15, 2020	19,130,550	42
Monday, December 14, 2020	12,728,889	32
	94,507,683	196

% Changed	\$	#
Prior Year	23%	-1%
8 - 14 Davs	-35%	-31%

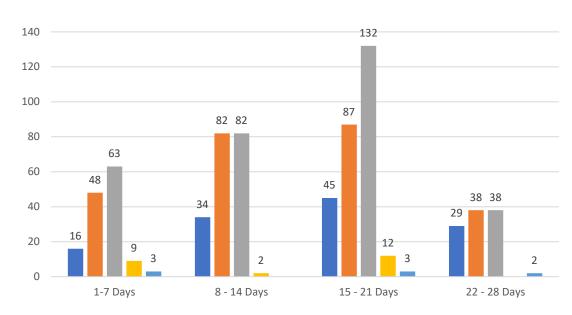




#### **MANATEE COUNTY - CONDOMINIUM**

Monday, December 20, 2021

as of: 12/21/2021



TOTALS			
		4 Weeks	OCT 21
Active		124	139
Pending		255	359
Sold*		315	204
Canceled		23	 
Temp Off Market		8	i 

Market Changes	12/20/2021	% 4 Weeks Active
New Listings	10	8%
Price Increase	0	0%
Prices Decrease	0	0%
Back on Market*	1	4%

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Monday, December 20, 2021	586,500	5
Sunday, December 19, 2021	-	-
Saturday, December 18, 2021	235,000	1
Friday, December 17, 2021	8,316,900	24
Thursday, December 16, 2021	3,111,000	8
Wednesday, December 15, 2021	6,134,800	13
Tuesday, December 14, 2021	4,239,470	12
	22,623,670	63

Closed prior year	\$	#
Sunday, December 20, 2020	-	0
Saturday, December 19, 2020	-	0
Friday, December 18, 2020	3,499,050	15
Thursday, December 17, 2020	2,880,300	13
Wednesday, December 16, 2020	1,064,900	7
Tuesday, December 15, 2020	4,242,047	16
Monday, December 14, 2020	946,000	6
	12,632,297	57

#### 7 Day Sold Analysis

\*Total sales in March

% Changed	\$	#
Prior Year	79%	11%
8 - 14 Davs	-27%	-23%

