



4 WEEK REAL ESTATE MARKET REPORT

Monday, January 10, 2022

As of: Tuesday, January 11, 2022

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
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- 10 Sarasota County - Single Family Home
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- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Monday, January 10, 2022

as of: 1/11/2022

| | |
|---------------|------------------------------|
| Day 1 | Monday, January 10, 2022 |
| Day 2 | Sunday, January 9, 2022 |
| Day 3 | Saturday, January 8, 2022 |
| Day 4 | Friday, January 7, 2022 |
| Day 5 | Thursday, January 6, 2022 |
| Day 6 | Wednesday, January 5, 2022 |
| Day 7 | Tuesday, January 4, 2022 |
| Day 8 | Monday, January 3, 2022 |
| Day 9 | Sunday, January 2, 2022 |
| Day 10 | Saturday, January 1, 2022 |
| Day 11 | Friday, December 31, 2021 |
| Day 12 | Thursday, December 30, 2021 |
| Day 13 | Wednesday, December 29, 2021 |
| Day 14 | Tuesday, December 28, 2021 |
| Day 15 | Monday, December 27, 2021 |
| Day 16 | Sunday, December 26, 2021 |
| Day 17 | Saturday, December 25, 2021 |
| Day 18 | Friday, December 24, 2021 |
| Day 19 | Thursday, December 23, 2021 |
| Day 20 | Wednesday, December 22, 2021 |
| Day 21 | Tuesday, December 21, 2021 |
| Day 22 | Monday, December 20, 2021 |
| Day 23 | Sunday, December 19, 2021 |
| Day 24 | Saturday, December 18, 2021 |
| Day 25 | Friday, December 17, 2021 |
| Day 26 | Thursday, December 16, 2021 |
| Day 27 | Wednesday, December 15, 2021 |
| Day 28 | Tuesday, December 14, 2021 |

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Monday, January 10, 2022

Day 28: Tuesday, December 14, 2021

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

NOV 21: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

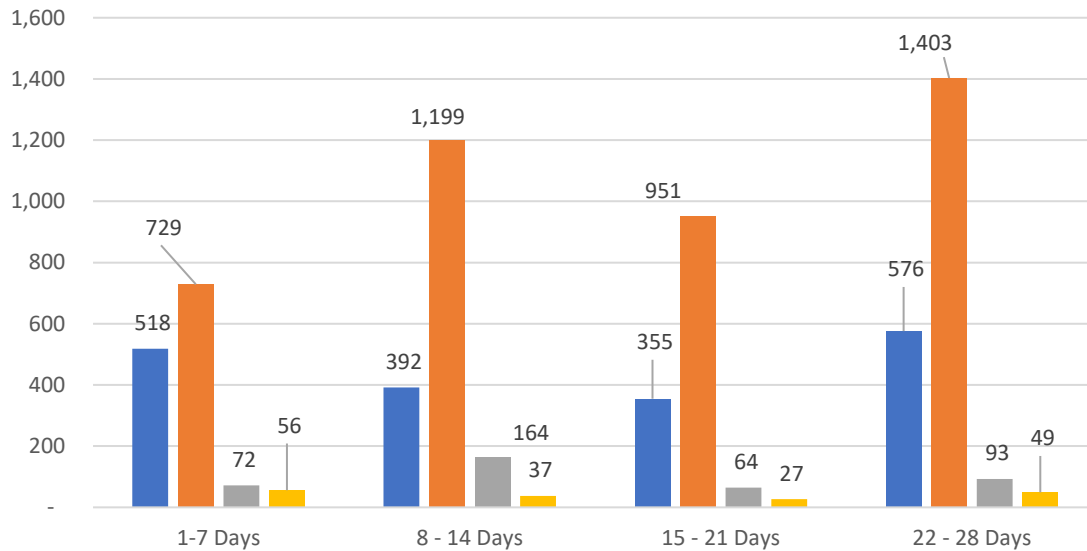


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Monday, January 10, 2022

as of: 1/11/2022



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 1,841 | 3,355 |
| Pending | 4,282 | 8,006 |
| Sold* | 393 | 4,553 |
| Canceled | 169 | |
| Temp Off Market | 6,685 | |

| Market Changes | *Total sales in March | |
|-----------------|-----------------------|------------------|
| | 1/10/2022 | % 4 Weeks Active |
| New Listings | 158 | 9% |
| Price Increase | 26 | 1% |
| Prices Decrease | 55 | 14% |
| Back on Market* | 59 | 35% |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|----------------------------|--------------------|------------|
| Monday, January 10, 2022 | 38,677,599 | 78 |
| Sunday, January 9, 2022 | 1,511,000 | 3 |
| Saturday, January 8, 2022 | 549,000 | 2 |
| Friday, January 7, 2022 | 128,881,103 | 244 |
| Thursday, January 6, 2022 | 63,957,536 | 135 |
| Wednesday, January 5, 2022 | 58,618,993 | 115 |
| Tuesday, January 4, 2022 | 84,636,500 | 152 |
| TOTAL | 376,831,731 | 729 |

| Closed prior year | \$ | # |
|----------------------------|--------------------|------------|
| Sunday, January 10, 2021 | 2,216,990 | 7 |
| Saturday, January 9, 2021 | 2,691,000 | 8 |
| Friday, January 8, 2021 | 112,381,747 | 301 |
| Thursday, January 7, 2021 | 47,330,836 | 124 |
| Wednesday, January 6, 2021 | 55,639,039 | 137 |
| Tuesday, January 5, 2021 | 52,758,101 | 134 |
| Monday, January 4, 2021 | 77,316,209 | 184 |
| TOTAL | 350,333,922 | 895 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 8% | -19% |
| 8 - 14 Days | -40% | -39% |



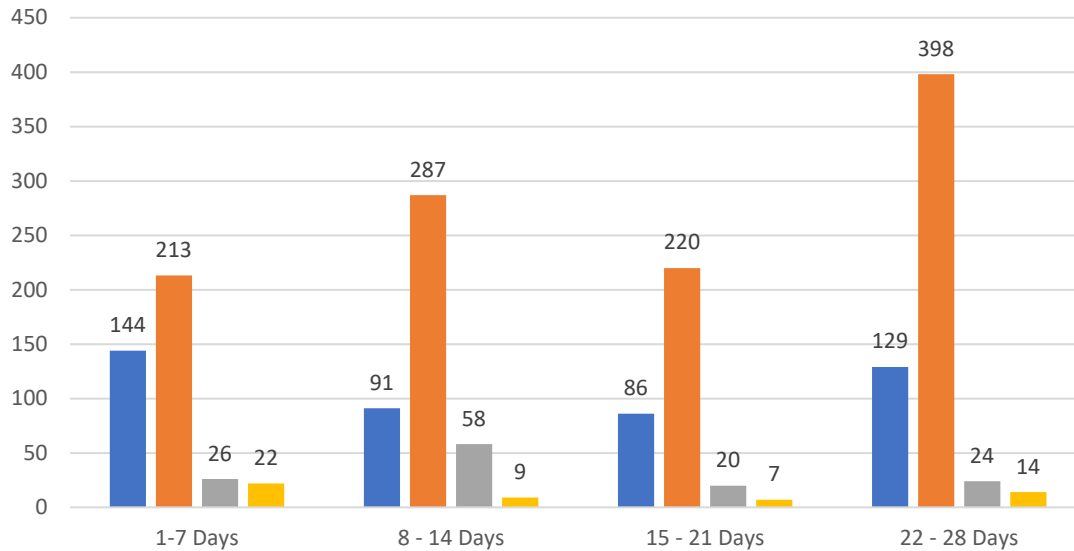


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Monday, January 10, 2022

as of: 1/11/2022



7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|----------------------------|-------------------|------------|
| Monday, January 10, 2022 | 13,480,900 | 29 |
| Sunday, January 9, 2022 | - | - |
| Saturday, January 8, 2022 | 1,835,900 | 3 |
| Friday, January 7, 2022 | 29,681,200 | 77 |
| Thursday, January 6, 2022 | 10,917,100 | 30 |
| Wednesday, January 5, 2022 | 10,542,950 | 35 |
| Tuesday, January 4, 2022 | 19,494,891 | 39 |
| TOTAL | 85,952,941 | 213 |

| Closed prior year | \$ | # |
|----------------------------|-------------------|------------|
| Sunday, January 10, 2021 | 259,000 | 2 |
| Saturday, January 9, 2021 | 457,000 | 2 |
| Friday, January 8, 2021 | 27,986,319 | 91 |
| Thursday, January 7, 2021 | 10,955,016 | 43 |
| Wednesday, January 6, 2021 | 9,859,428 | 41 |
| Tuesday, January 5, 2021 | 15,912,700 | 56 |
| Monday, January 4, 2021 | 21,142,965 | 59 |
| TOTAL | 86,572,428 | 294 |

| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 450 | 1,246 |
| Pending | 1,118 | 3,251 |
| Sold* | 128 | 1,752 |
| Canceled | 52 | |
| Temp Off Market | 1,748 | |

Active
Pending
Sold*
Canceled
Temp Off Market



*Total sales in March

| Market Changes | 1/10/2022 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 55 | 12% |
| Price Increase | 2 | 0% |
| Prices Decrease | 18 | 14% |
| Back on Market* | 21 | 40% |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | -1% | -28% |
| 8 - 14 Days | -15% | -43% |



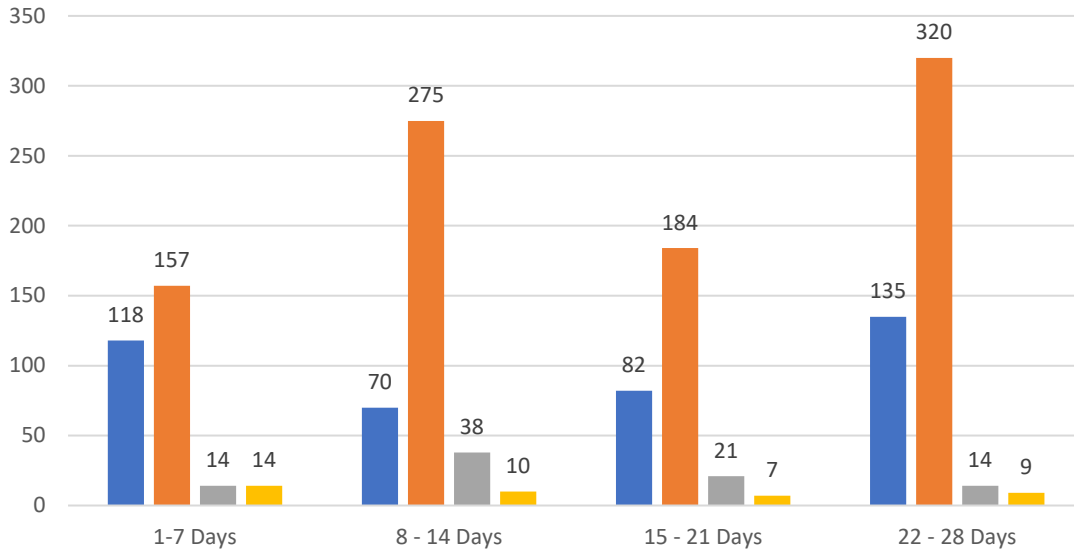


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Monday, January 10, 2022

as of: 1/11/2022



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 405 | 0,766 |
| Pending | 936 | 1,541 |
| Sold* | 87 | 1,143 |
| Canceled | 40 | |
| Temp Off Market | 1,468 | |

| Market Changes | 1/10/2022 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 20 | 5% |
| Price Increase | 3 | 0% |
| Prices Decrease | 7 | 8% |
| Back on Market* | 16 | 40% |

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|----------------------------|-------------------|------------|
| Monday, January 10, 2022 | 6,314,209 | 15 |
| Sunday, January 9, 2022 | - | - |
| Saturday, January 8, 2022 | 400,000 | 1 |
| Friday, January 7, 2022 | 29,395,272 | 54 |
| Thursday, January 6, 2022 | 14,375,800 | 28 |
| Wednesday, January 5, 2022 | 13,614,656 | 26 |
| Tuesday, January 4, 2022 | 20,113,250 | 33 |
| Total | 84,213,187 | 157 |

| Closed prior year | \$ | # |
|----------------------------|-------------------|------------|
| Sunday, January 10, 2021 | 576,000 | 2 |
| Saturday, January 9, 2021 | 125,900 | 1 |
| Friday, January 8, 2021 | 23,823,847 | 63 |
| Thursday, January 7, 2021 | 10,384,100 | 29 |
| Wednesday, January 6, 2021 | 8,335,448 | 24 |
| Tuesday, January 5, 2021 | 7,701,400 | 25 |
| Monday, January 4, 2021 | 13,123,196 | 36 |
| Total | 64,069,891 | 180 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 31% | -13% |
| 8 - 14 Days | -40% | -43% |



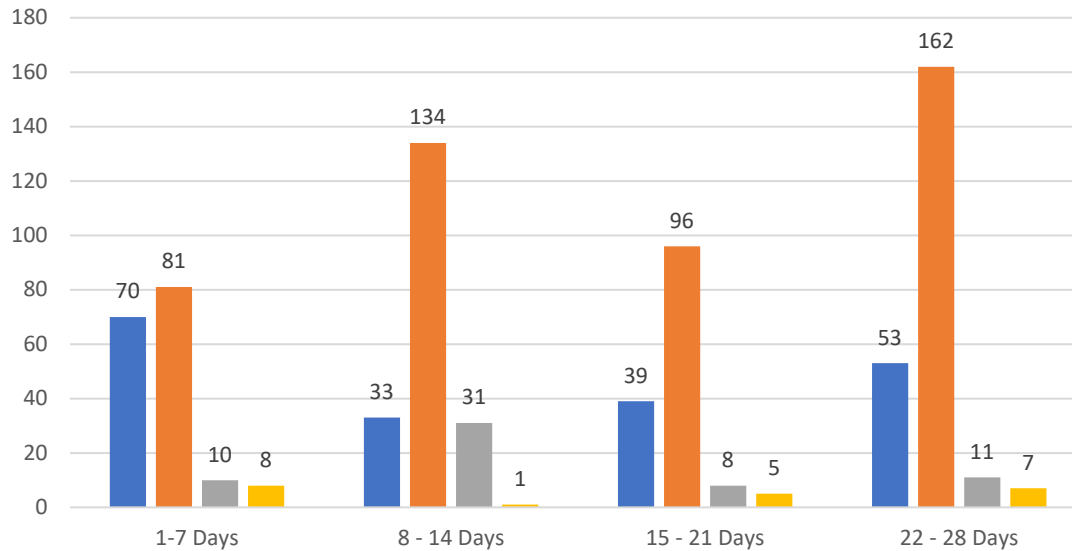


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Monday, January 10, 2022

as of: 1/11/2022



7 Day Sold Comparison

| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 195 | 0,588 |
| Pending | 473 | 1,290 |
| Sold* | 60 | 705 |
| Canceled | 21 | |
| Temp Off Market | 749 | |

| Market Changes | 1/10/2022 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 16 | 8% |
| Price Increase | 2 | 0% |
| Prices Decrease | 5 | 8% |
| Back on Market* | 4 | 19% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

| Closed in last 7 days | \$ | # |
|----------------------------|-------------------|-----------|
| Monday, January 10, 2022 | 5,570,900 | 12 |
| Sunday, January 9, 2022 | - | - |
| Saturday, January 8, 2022 | 1,150,900 | 2 |
| Friday, January 7, 2022 | 13,057,800 | 27 |
| Thursday, January 6, 2022 | 2,241,800 | 8 |
| Wednesday, January 5, 2022 | 3,412,050 | 14 |
| Tuesday, January 4, 2022 | 7,285,700 | 18 |
| Total | 32,719,150 | 81 |

| Closed prior year | \$ | # |
|----------------------------|-------------------|------------|
| Sunday, January 10, 2021 | - | 0 |
| Saturday, January 9, 2021 | - | 0 |
| Friday, January 8, 2021 | 11,679,535 | 44 |
| Thursday, January 7, 2021 | 5,807,766 | 19 |
| Wednesday, January 6, 2021 | 2,518,900 | 13 |
| Tuesday, January 5, 2021 | 7,918,800 | 27 |
| Monday, January 4, 2021 | 12,751,700 | 29 |
| Total | 40,676,701 | 132 |

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | -20% | -39% |
| 8 - 14 Days | -34% | -40% |



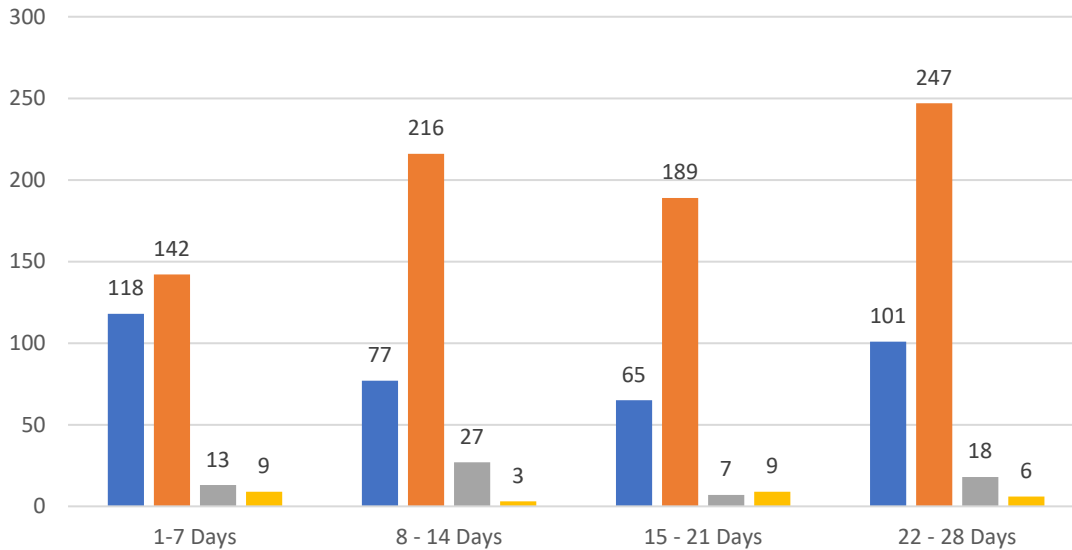


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Monday, January 10, 2022

as of: 1/11/2022



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 361 | 0,637 |
| Pending | 794 | 1,877 |
| Sold* | 65 | 0,988 |
| Canceled | 27 | |
| Temp Off Market | 1,247 | |

| Market Changes | 1/10/2022 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 20 | 6% |
| Price Increase | 2 | 0% |
| Prices Decrease | 11 | 17% |
| Back on Market* | 7 | 26% |

*Total sales in March
*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|----------------------------|-------------------|------------|
| Monday, January 10, 2022 | 4,187,590 | 12 |
| Sunday, January 9, 2022 | 421,000 | 1 |
| Saturday, January 8, 2022 | - | - |
| Friday, January 7, 2022 | 17,797,706 | 51 |
| Thursday, January 6, 2022 | 10,843,023 | 30 |
| Wednesday, January 5, 2022 | 8,083,690 | 24 |
| Tuesday, January 4, 2022 | 7,866,490 | 24 |
| Total | 49,199,499 | 142 |

| Closed prior year | \$ | # |
|----------------------------|-------------------|------------|
| Sunday, January 10, 2021 | 306,000 | 1 |
| Saturday, January 9, 2021 | 577,000 | 2 |
| Friday, January 8, 2021 | 15,986,842 | 56 |
| Thursday, January 7, 2021 | 8,799,725 | 24 |
| Wednesday, January 6, 2021 | 8,397,643 | 28 |
| Tuesday, January 5, 2021 | 9,547,003 | 26 |
| Monday, January 4, 2021 | 12,218,490 | 41 |
| Total | 55,832,703 | 178 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | -12% | -20% |
| 8 - 14 Days | -41% | -34% |



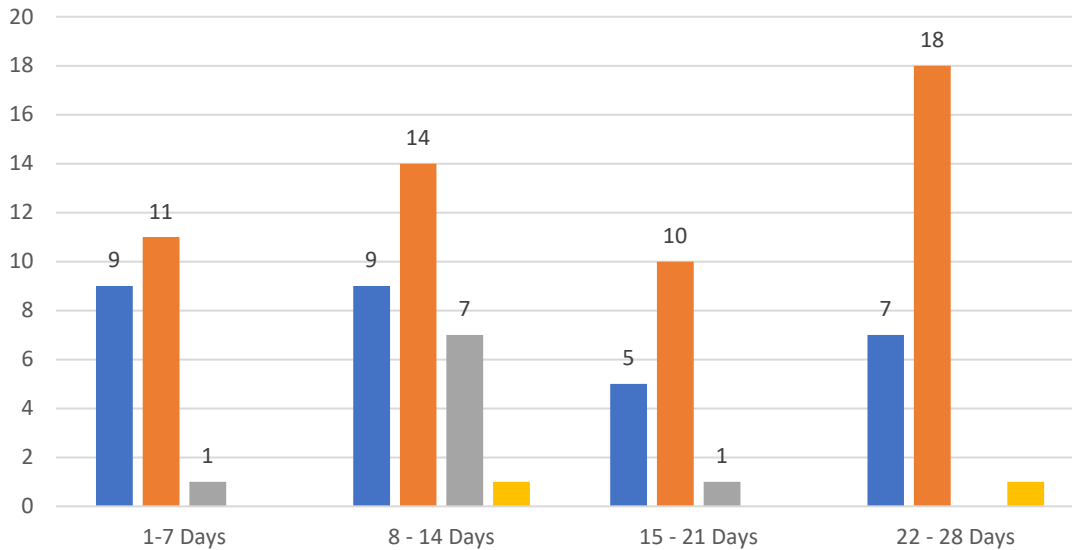


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Monday, January 10, 2022

as of: 1/11/2022



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 30 | 107 |
| Pending | 53 | 319 |
| Sold* | 9 | 160 |
| Canceled | 2 | |
| Temp Off Market | 94 | |

| Market Changes | 1/10/2022 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 1 | 3% |
| Price Increase | 0 | 0% |
| Prices Decrease | 2 | 22% |
| Back on Market* | 0 | 0% |

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|----------------------------|------------------|-----------|
| Monday, January 10, 2022 | - | - |
| Sunday, January 9, 2022 | - | - |
| Saturday, January 8, 2022 | - | - |
| Friday, January 7, 2022 | 814,400 | 5 |
| Thursday, January 6, 2022 | 389,900 | 2 |
| Wednesday, January 5, 2022 | 210,000 | 1 |
| Tuesday, January 4, 2022 | 302,500 | 3 |
| Total | 1,716,800 | 11 |

| Closed prior year | \$ | # |
|----------------------------|------------------|-----------|
| Sunday, January 10, 2021 | 89,000 | 1 |
| Saturday, January 9, 2021 | 82,000 | 1 |
| Friday, January 8, 2021 | 183,000 | 2 |
| Thursday, January 7, 2021 | 35,750 | 1 |
| Wednesday, January 6, 2021 | - | 0 |
| Tuesday, January 5, 2021 | 443,000 | 3 |
| Monday, January 4, 2021 | 613,900 | 4 |
| Total | 1,446,650 | 12 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 19% | -8% |
| 8 - 14 Days | -12% | -21% |



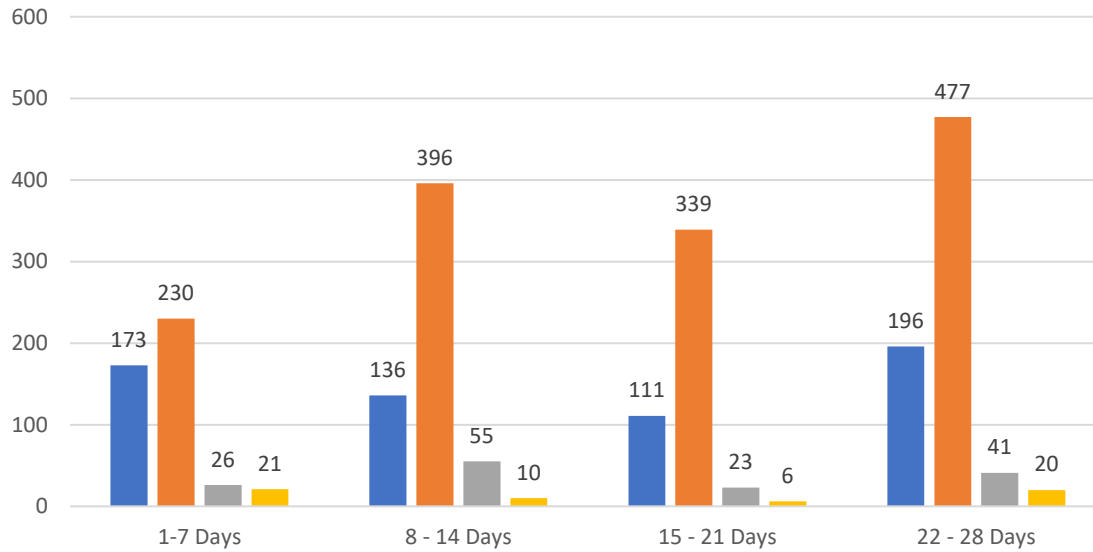


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Monday, January 10, 2022

as of: 1/11/2022



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 616 | 1,199 |
| Pending | 1,442 | 2,924 |
| Sold* | 145 | 1,810 |
| Canceled | 57 | |
| Temp Off Market | 2,260 | |

| Market Changes | 1/10/2022 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 34 | 6% |
| Price Increase | 22 | 2% |
| Prices Decrease | 7 | 5% |
| Back on Market* | 17 | 30% |

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|----------------------------|--------------------|------------|
| Monday, January 10, 2022 | 16,620,400 | 34 |
| Sunday, January 9, 2022 | - | - |
| Saturday, January 8, 2022 | 149,000 | 1 |
| Friday, January 7, 2022 | 44,886,644 | 81 |
| Thursday, January 6, 2022 | 17,844,442 | 41 |
| Wednesday, January 5, 2022 | 9,205,032 | 23 |
| Tuesday, January 4, 2022 | 29,456,690 | 50 |
| TOTAL | 118,162,208 | 230 |

| Closed prior year | \$ | # |
|----------------------------|--------------------|------------|
| Sunday, January 10, 2021 | 541,900 | 2 |
| Saturday, January 9, 2021 | 935,000 | 2 |
| Friday, January 8, 2021 | 41,749,334 | 104 |
| Thursday, January 7, 2021 | 11,436,855 | 36 |
| Wednesday, January 6, 2021 | 13,303,870 | 39 |
| Tuesday, January 5, 2021 | 21,449,194 | 44 |
| Monday, January 4, 2021 | 20,216,703 | 50 |
| TOTAL | 109,632,856 | 277 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 8% | -17% |
| 8 - 14 Days | -37% | -42% |



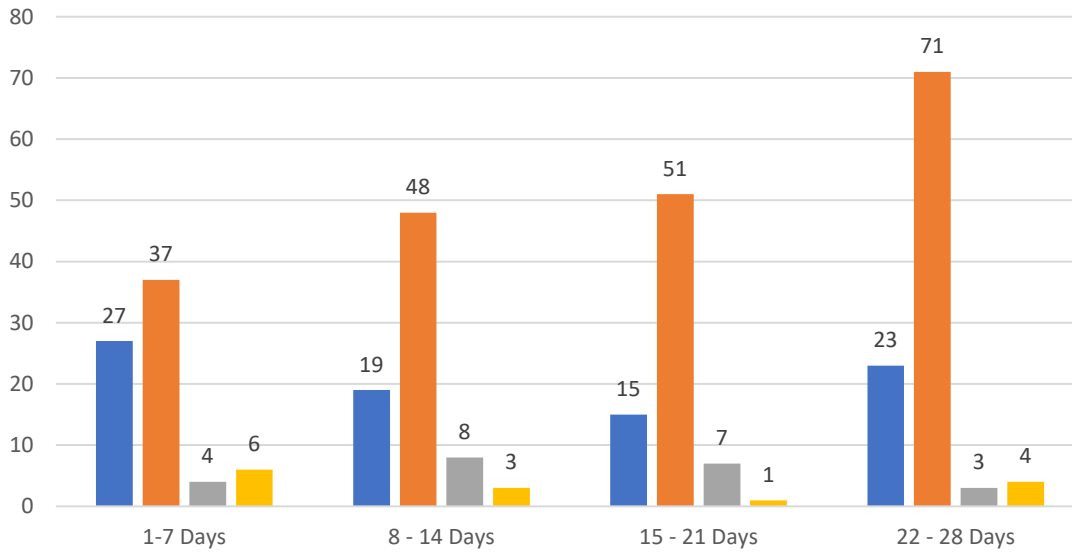


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Monday, January 10, 2022

as of: 1/11/2022



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 84 | 256 |
| Pending | 207 | 743 |
| Sold* | 22 | 511 |
| Canceled | 14 | |
| Temp Off Market | 327 | |

| Market Changes | 1/10/2022 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 17 | 20% |
| Price Increase | 2 | 1% |
| Prices Decrease | 0 | 0% |
| Back on Market* | 1 | 7% |

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|----------------------------|-------------------|-----------|
| Monday, January 10, 2022 | 585,000 | 3 |
| Sunday, January 9, 2022 | - | - |
| Saturday, January 8, 2022 | 685,000 | 1 |
| Friday, January 7, 2022 | 4,338,200 | 18 |
| Thursday, January 6, 2022 | 1,608,600 | 6 |
| Wednesday, January 5, 2022 | 1,686,900 | 6 |
| Tuesday, January 4, 2022 | 1,242,500 | 3 |
| TOTAL | 10,146,200 | 37 |

| Closed prior year | \$ | # |
|----------------------------|------------------|-----------|
| Sunday, January 10, 2021 | 170,000 | 1 |
| Saturday, January 9, 2021 | - | 0 |
| Friday, January 8, 2021 | 3,392,300 | 18 |
| Thursday, January 7, 2021 | 1,446,000 | 7 |
| Wednesday, January 6, 2021 | 1,403,500 | 10 |
| Tuesday, January 5, 2021 | 1,099,000 | 5 |
| Monday, January 4, 2021 | 954,865 | 8 |
| TOTAL | 8,465,665 | 49 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|-----|------|
| Prior Year | 20% | -24% |
| 8 - 14 Days | 2% | -72% |



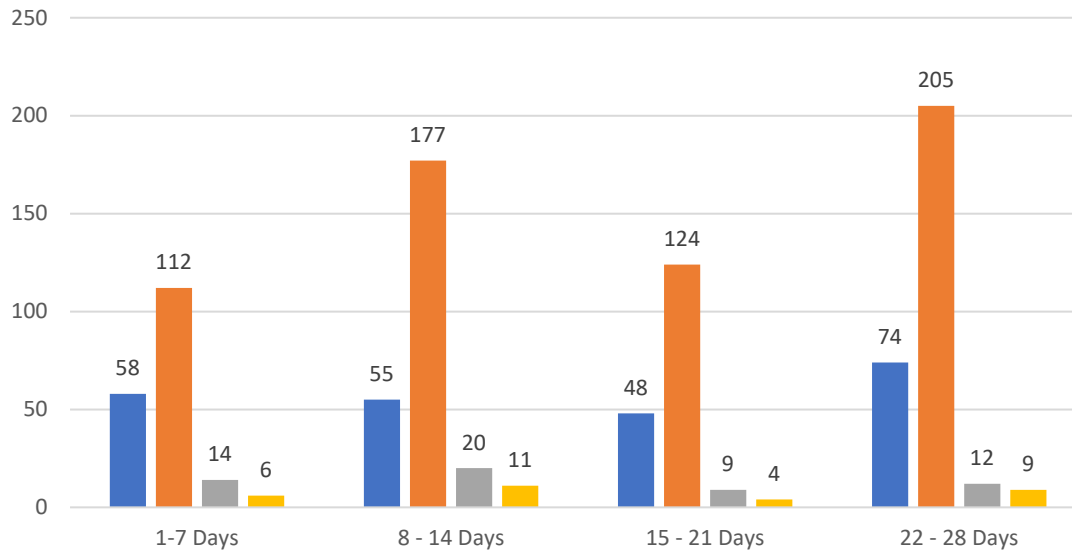


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Monday, January 10, 2022

as of: 1/11/2022



7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|----------------------------|-------------------|------------|
| Monday, January 10, 2022 | 7,520,000 | 9 |
| Sunday, January 9, 2022 | 1,090,000 | 2 |
| Saturday, January 8, 2022 | - | - |
| Friday, January 7, 2022 | 18,949,000 | 32 |
| Thursday, January 6, 2022 | 11,078,071 | 19 |
| Wednesday, January 5, 2022 | 17,315,615 | 22 |
| Tuesday, January 4, 2022 | 15,279,680 | 28 |
| TOTAL | 71,232,366 | 112 |

| Closed prior year | \$ | # |
|----------------------------|-------------------|------------|
| Sunday, January 10, 2021 | 543,100 | 1 |
| Saturday, January 9, 2021 | 1,053,100 | 3 |
| Friday, January 8, 2021 | 15,598,466 | 41 |
| Thursday, January 7, 2021 | 11,849,756 | 23 |
| Wednesday, January 6, 2021 | 15,133,138 | 30 |
| Tuesday, January 5, 2021 | 7,967,967 | 25 |
| Monday, January 4, 2021 | 11,333,420 | 32 |
| TOTAL | 63,478,947 | 155 |



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 235 | 0,308 |
| Pending | 618 | 0,633 |
| Sold* | 55 | 200 |
| Canceled | 30 | |
| Temp Off Market | 938 | |

| Market Changes | 1/10/2022 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 28 | 12% |
| Price Increase | 2 | 0% |
| Prices Decrease | 7 | 13% |
| Back on Market* | 5 | 17% |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 12% | -28% |
| 8 - 14 Days | -43% | -37% |

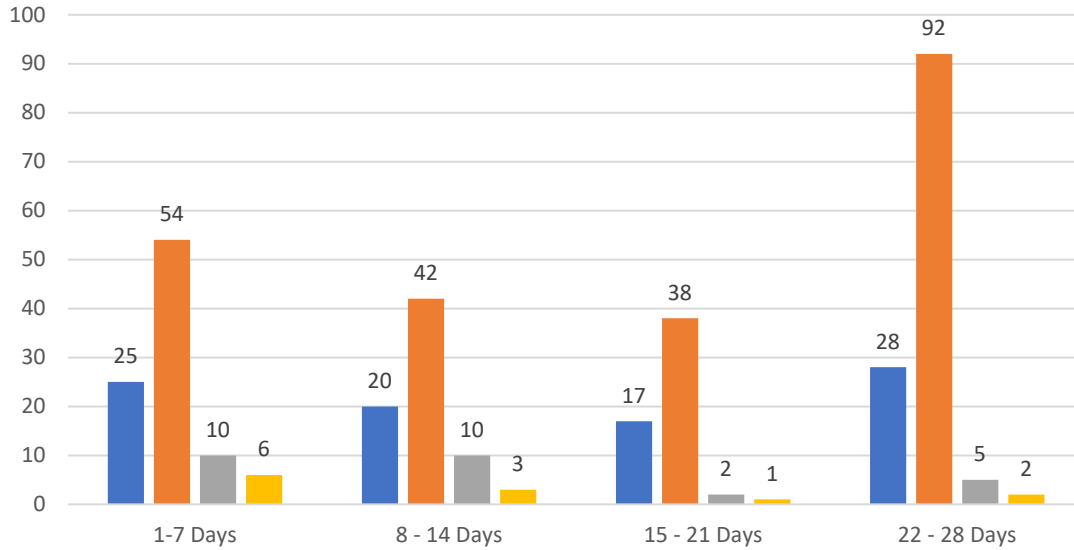


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Monday, January 10, 2022

as of: 1/11/2022



| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 90 | 0,173 |
| Pending | 226 | 545 |
| Sold* | 27 | 160 |
| Canceled | 12 | |
| Temp Off Market | 355 | |

| Market Changes | 1/10/2022 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 11 | 12% |
| Price Increase | 1 | 0% |
| Prices Decrease | 0 | 0% |
| Back on Market* | 1 | 8% |

*Total sales in March

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|----------------------------|-------------------|-----------|
| Monday, January 10, 2022 | 5,475,000 | 9 |
| Sunday, January 9, 2022 | - | - |
| Saturday, January 8, 2022 | - | - |
| Friday, January 7, 2022 | 7,133,800 | 16 |
| Thursday, January 6, 2022 | 6,113,900 | 11 |
| Wednesday, January 5, 2022 | 4,029,000 | 10 |
| Tuesday, January 4, 2022 | 8,753,086 | 8 |
| Total | 31,504,786 | 54 |

| Closed prior year | \$ | # |
|----------------------------|-------------------|-----------|
| Sunday, January 10, 2021 | - | 0 |
| Saturday, January 9, 2021 | 375,000 | 1 |
| Friday, January 8, 2021 | 10,987,994 | 20 |
| Thursday, January 7, 2021 | 2,346,000 | 10 |
| Wednesday, January 6, 2021 | 4,871,900 | 14 |
| Tuesday, January 5, 2021 | 5,346,900 | 16 |
| Monday, January 4, 2021 | 4,817,500 | 12 |
| Total | 28,745,294 | 73 |

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|-----|------|
| Prior Year | 10% | -26% |
| 8 - 14 Days | 37% | 29% |



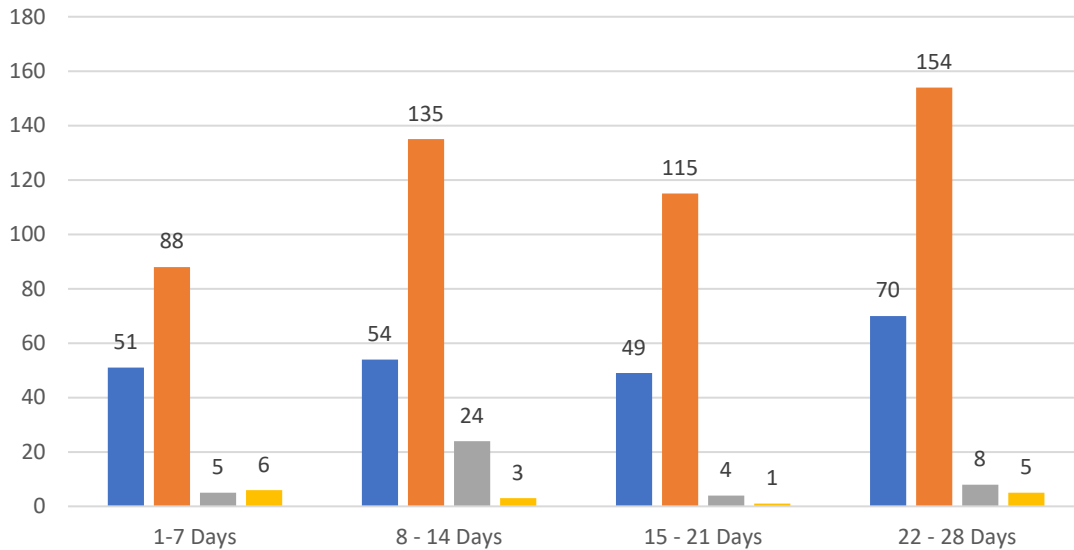


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Monday, January 10, 2022

as of: 1/11/2022



7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|----------------------------|-------------------|-----------|
| Monday, January 10, 2022 | 4,035,400 | 8 |
| Sunday, January 9, 2022 | - | - |
| Saturday, January 8, 2022 | - | - |
| Friday, January 7, 2022 | 17,852,481 | 26 |
| Thursday, January 6, 2022 | 9,816,200 | 17 |
| Wednesday, January 5, 2022 | 10,400,000 | 20 |
| Tuesday, January 4, 2022 | 11,920,390 | 17 |
| TOTAL | 54,024,471 | 88 |

| Closed prior year | \$ | # |
|----------------------------|-------------------|------------|
| Sunday, January 10, 2021 | 249,990 | 1 |
| Saturday, January 9, 2021 | - | 0 |
| Friday, January 8, 2021 | 15,223,258 | 37 |
| Thursday, January 7, 2021 | 4,860,400 | 12 |
| Wednesday, January 6, 2021 | 10,468,940 | 16 |
| Tuesday, January 5, 2021 | 6,092,537 | 14 |
| Monday, January 4, 2021 | 20,424,400 | 25 |
| TOTAL | 57,319,525 | 105 |

| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 224 | 0,445 |
| Pending | 492 | 1,031 |
| Sold* | 41 | 0,412 |
| Canceled | 15 | |
| Temp Off Market | 772 | |

Active
Pending
Sold*
Canceled
Temp Off Market



*Total sales in March

| Market Changes | 1/10/2022 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 21 | 9% |
| Price Increase | 2 | 0% |
| Prices Decrease | 10 | 24% |
| Back on Market* | 9 | 60% |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | -6% | -16% |
| 8 - 14 Days | -38% | -35% |



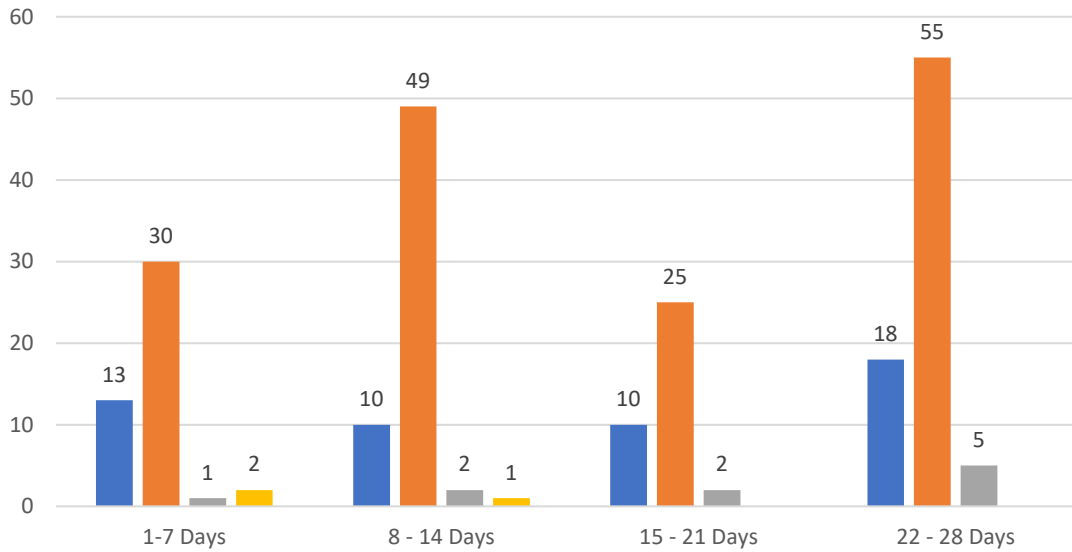


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Monday, January 10, 2022

as of: 1/11/2022



7 Day Sold Comparison

| Closed in last 7 days | \$ | # |
|----------------------------|------------------|-----------|
| Monday, January 10, 2022 | 1,850,000 | 5 |
| Sunday, January 9, 2022 | - | - |
| Saturday, January 8, 2022 | - | - |
| Friday, January 7, 2022 | 4,337,000 | 11 |
| Thursday, January 6, 2022 | 562,900 | 3 |
| Wednesday, January 5, 2022 | 1,205,000 | 4 |
| Tuesday, January 4, 2022 | 1,911,105 | 7 |
| TOTAL | 9,866,005 | 30 |

| Closed prior year | \$ | # |
|----------------------------|------------------|-----------|
| Sunday, January 10, 2021 | - | 0 |
| Saturday, January 9, 2021 | - | 0 |
| Friday, January 8, 2021 | 1,743,490 | 7 |
| Thursday, January 7, 2021 | 1,319,500 | 6 |
| Wednesday, January 6, 2021 | 1,065,128 | 4 |
| Tuesday, January 5, 2021 | 1,105,000 | 5 |
| Monday, January 4, 2021 | 2,005,000 | 6 |
| TOTAL | 7,238,118 | 28 |

| | TOTALS | |
|-----------------|---------|--------|
| | 4 Weeks | NOV 21 |
| Active | 51 | 122 |
| Pending | 159 | 354 |
| Sold* | 10 | 216 |
| Canceled | 3 | |
| Temp Off Market | 223 | |

Active
Pending
Sold*
Canceled
Temp Off Market



*Total sales in March

| Market Changes | 1/10/2022 | % 4 Weeks Active |
|-----------------|-----------|------------------|
| New Listings | 5 | 10% |
| Price Increase | 0 | 0% |
| Prices Decrease | 3 | 30% |
| Back on Market* | 3 | 100% |

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

| % Changed | \$ | # |
|-------------|------|------|
| Prior Year | 36% | 7% |
| 8 - 14 Days | -41% | -39% |

