

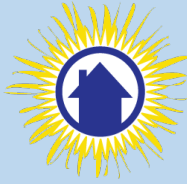


## **4 WEEK REAL ESTATE MARKET REPORT**

**Wednesday, January 12, 2022**

*As of: Thursday, January 13, 2022*

- 1 Report Breakdown**
- 2 Cumulative Tampa Bay Report - Single Family Home**
- 3 Cumulative Tampa Bay Report - Condominium**
- 4 Pinellas County - Single Family Home**
- 5 Pinellas County - Condominium**
- 6 Pasco County - Single Family Home**
- 7 Pasco County - Condominium**
- 8 Hillsborough County - Single Family Home**
- 9 Hillsborough County - Condominium**
- 10 Sarasota County - Single Family Home**
- 11 Sarasota County - Condominium**
- 12 Manatee County - Single Family Home**
- 13 Manatee County - Condominium**



## 4 WEEK REAL ESTATE MARKET REPORT

### REPORT BREAKDOWN

Wednesday, January 12, 2022

as of: 1/13/2022

Day 1	Wednesday, January 12, 2022
Day 2	Tuesday, January 11, 2022
Day 3	Monday, January 10, 2022
Day 4	Sunday, January 9, 2022
Day 5	Saturday, January 8, 2022
Day 6	Friday, January 7, 2022
Day 7	Thursday, January 6, 2022
Day 8	Wednesday, January 5, 2022
Day 9	Tuesday, January 4, 2022
Day 10	Monday, January 3, 2022
Day 11	Sunday, January 2, 2022
Day 12	Saturday, January 1, 2022
Day 13	Friday, December 31, 2021
Day 14	Thursday, December 30, 2021
Day 15	Wednesday, December 29, 2021
Day 16	Tuesday, December 28, 2021
Day 17	Monday, December 27, 2021
Day 18	Sunday, December 26, 2021
Day 19	Saturday, December 25, 2021
Day 20	Friday, December 24, 2021
Day 21	Thursday, December 23, 2021
Day 22	Wednesday, December 22, 2021
Day 23	Tuesday, December 21, 2021
Day 24	Monday, December 20, 2021
Day 25	Sunday, December 19, 2021
Day 26	Saturday, December 18, 2021
Day 27	Friday, December 17, 2021
Day 28	Thursday, December 16, 2021

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Wednesday, January 12, 2022

Day 28: Thursday, December 16, 2021

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

NOV 21: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

#### 7 Day Sold Comparison

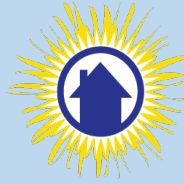
Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

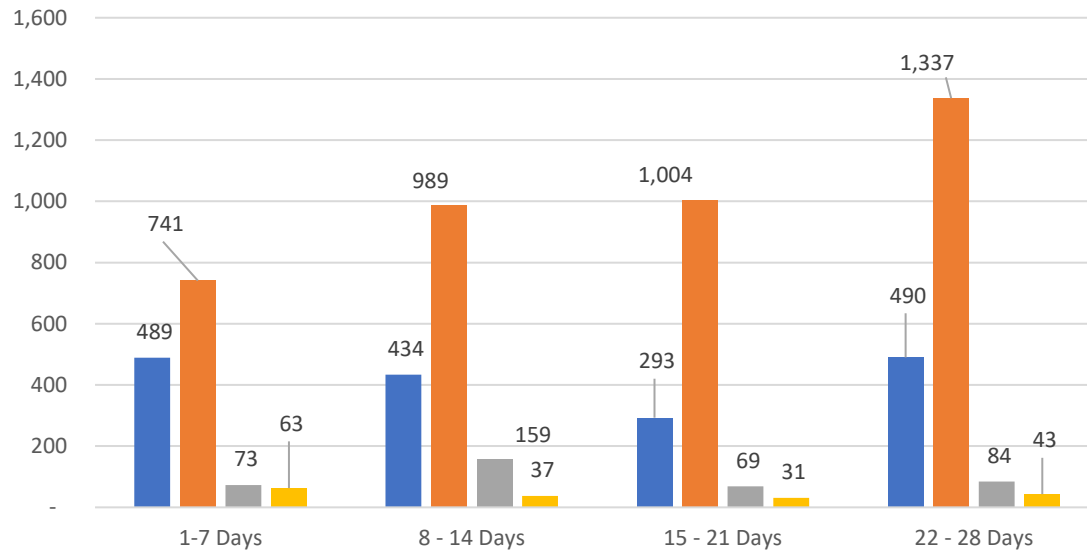


## 4 WEEK REAL ESTATE MARKET REPORT

### TAMPA BAY - SINGLE FAMILY HOMES

Wednesday, January 12, 2022

as of: 1/13/2022



TOTALS		
	4 Weeks	NOV 21
Active	1,706	3,355
Pending	4,071	8,006
Sold*	385	4,553
Canceled	174	
Temp Off Market	6,336	

\*Total sales in March

Market Changes	1/12/2022	% 4 Weeks Active
New Listings	158	9%
Price Increase	26	1%
Prices Decrease	55	14%
Back on Market*	59	34%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

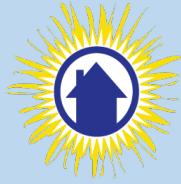
Closed in last 7 days	\$	#
Wednesday, January 12, 2022	27,788,486	61
Tuesday, January 11, 2022	48,532,539	106
Monday, January 10, 2022	79,867,575	154
Sunday, January 9, 2022	1,511,000	3
Saturday, January 8, 2022	3,382,065	10
Friday, January 7, 2022	148,433,215	270
Thursday, January 6, 2022	64,886,536	137
	<b>374,401,416</b>	<b>741</b>

Closed prior year	\$	#
Tuesday, January 12, 2021	58,375,930	145
Monday, January 11, 2021	64,653,109	177
Sunday, January 10, 2021	2,216,990	7
Saturday, January 9, 2021	2,691,000	8
Friday, January 8, 2021	112,381,747	301
Thursday, January 7, 2021	47,330,836	124
Wednesday, January 6, 2021	55,639,039	137
	<b>343,288,651</b>	<b>899</b>

#### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	9%	-18%
8 - 14 Days	-26%	-25%



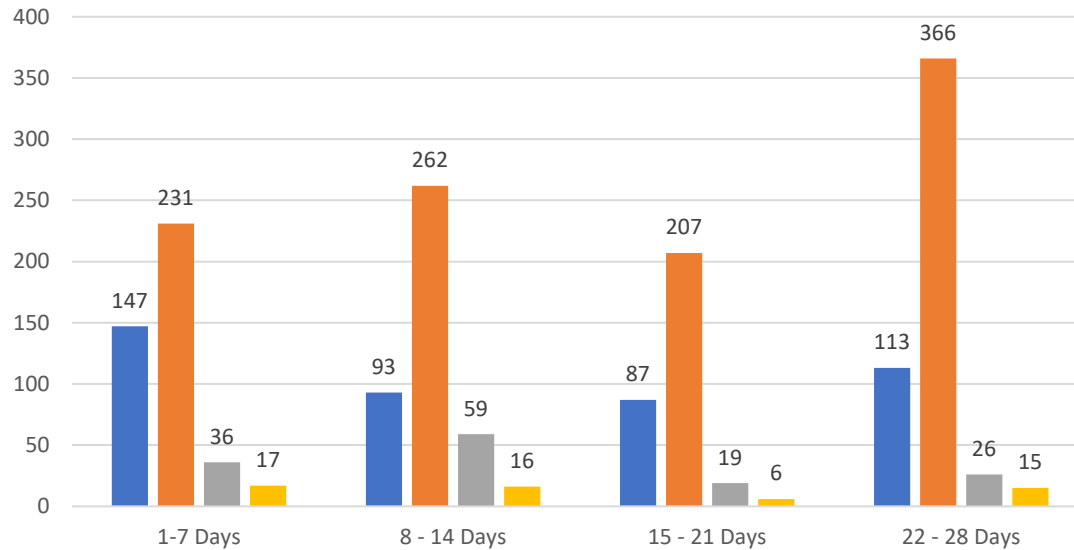


## 4 WEEK REAL ESTATE MARKET REPORT

### TAMPA BAY - CONDOMINIUM

Wednesday, January 12, 2022

as of: 1/13/2022



TOTALS		
	4 Weeks	NOV 21
Active	440	1,246
Pending	1,066	3,251
Sold*	140	1,752
Canceled	54	
Temp Off Market	1,700	

\*Total sales in March

Market Changes	1/12/2022	% 4 Weeks Active
New Listings	55	13%
Price Increase	2	0%
Prices Decrease	18	13%
Back on Market*	21	39%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

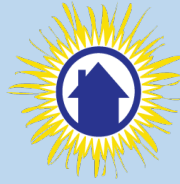
Closed in last 7 days	\$	#
Wednesday, January 12, 2022	12,838,200	21
Tuesday, January 11, 2022	11,479,800	39
Monday, January 10, 2022	26,234,800	52
Sunday, January 9, 2022	-	-
Saturday, January 8, 2022	2,087,900	4
Friday, January 7, 2022	32,287,695	85
Thursday, January 6, 2022	10,917,100	30
	<b>95,845,495</b>	<b>231</b>

Closed prior year	\$	#
Tuesday, January 12, 2021	10,083,547	36
Monday, January 11, 2021	17,289,050	59
Sunday, January 10, 2021	259,000	2
Saturday, January 9, 2021	457,000	2
Friday, January 8, 2021	27,986,319	91
Thursday, January 7, 2021	10,955,016	43
Wednesday, January 6, 2021	9,859,428	41
	<b>76,889,360</b>	<b>274</b>

#### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	25%	-16%
8 - 14 Days	-2%	-34%



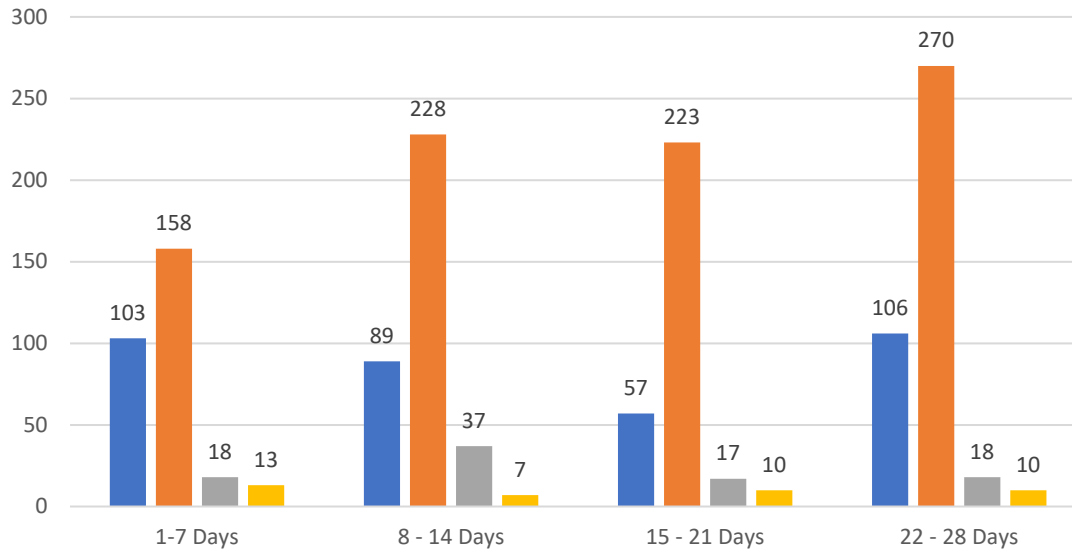


## 4 WEEK REAL ESTATE MARKET REPORT

### PINELLAS COUNTY - SINGLE FAMILY HOMES

Wednesday, January 12, 2022

as of: 1/13/2022



TOTALS		
	4 Weeks	NOV 21
Active	355	0,766
Pending	879	1,541
Sold*	90	1,143
Canceled	40	
Temp Off Market	1,364	

\*Total sales in March

Market Changes	1/12/2022	% 4 Weeks Active
New Listings	33	9%
Price Increase	4	0%
Prices Decrease	5	6%
Back on Market*	13	33%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

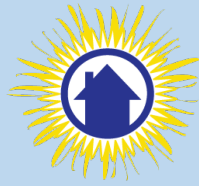
Closed in last 7 days	\$	#
Wednesday, January 12, 2022	5,787,900	15
Tuesday, January 11, 2022	8,094,832	20
Monday, January 10, 2022	17,711,418	32
Sunday, January 9, 2022	-	-
Saturday, January 8, 2022	1,199,000	3
Friday, January 7, 2022	32,019,279	60
Thursday, January 6, 2022	14,375,800	28
	<b>79,188,229</b>	<b>158</b>

Closed prior year	\$	#
Tuesday, January 12, 2021	15,824,996	33
Monday, January 11, 2021	11,853,694	32
Sunday, January 10, 2021	576,000	2
Saturday, January 9, 2021	125,900	1
Friday, January 8, 2021	23,823,847	63
Thursday, January 7, 2021	10,384,100	29
Wednesday, January 6, 2021	8,335,448	24
	<b>70,923,985</b>	<b>184</b>

#### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	12%	-14%
8 - 14 Days	-31%	-31%



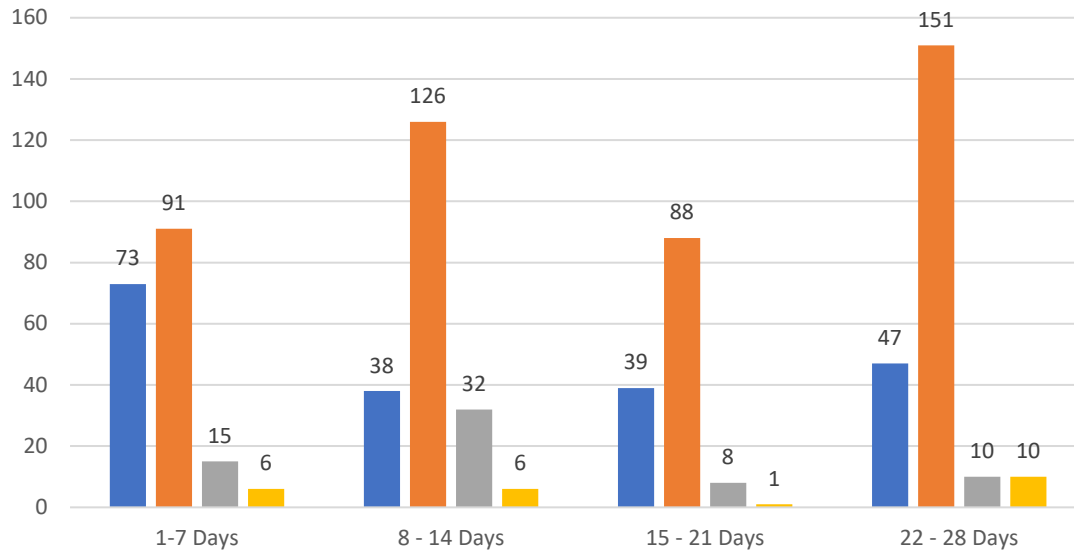


## 4 WEEK REAL ESTATE MARKET REPORT

### PINELLAS COUNTY - CONDOMINIUM

Wednesday, January 12, 2022

as of: 1/13/2022



#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, January 12, 2022	2,112,500	5
Tuesday, January 11, 2022	4,850,000	19
Monday, January 10, 2022	10,371,900	25
Sunday, January 9, 2022	-	-
Saturday, January 8, 2022	1,402,900	3
Friday, January 7, 2022	13,812,300	31
Thursday, January 6, 2022	2,241,800	8
<b>Total</b>	<b>34,791,400</b>	<b>91</b>

Closed prior year	\$	#
Tuesday, January 12, 2021	3,905,847	14
Monday, January 11, 2021	6,301,400	21
Sunday, January 10, 2021	-	0
Saturday, January 9, 2021	-	0
Friday, January 8, 2021	11,679,535	44
Thursday, January 7, 2021	5,807,766	19
Wednesday, January 6, 2021	2,518,900	13
<b>Total</b>	<b>30,213,448</b>	<b>111</b>

#### TOTALS

	4 Weeks	NOV 21
Active	197	0,588
Pending	456	1,290
Sold*	65	705
Canceled	23	
Temp Off Market	741	

\*Total sales in March

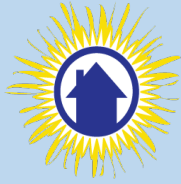
Market Changes	1/12/2022	% 4 Weeks Active
New Listings	25	13%
Price Increase	13	3%
Prices Decrease	4	6%
Back on Market*	7	30%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	15%	-18%
8 - 14 Days	-24%	-28%



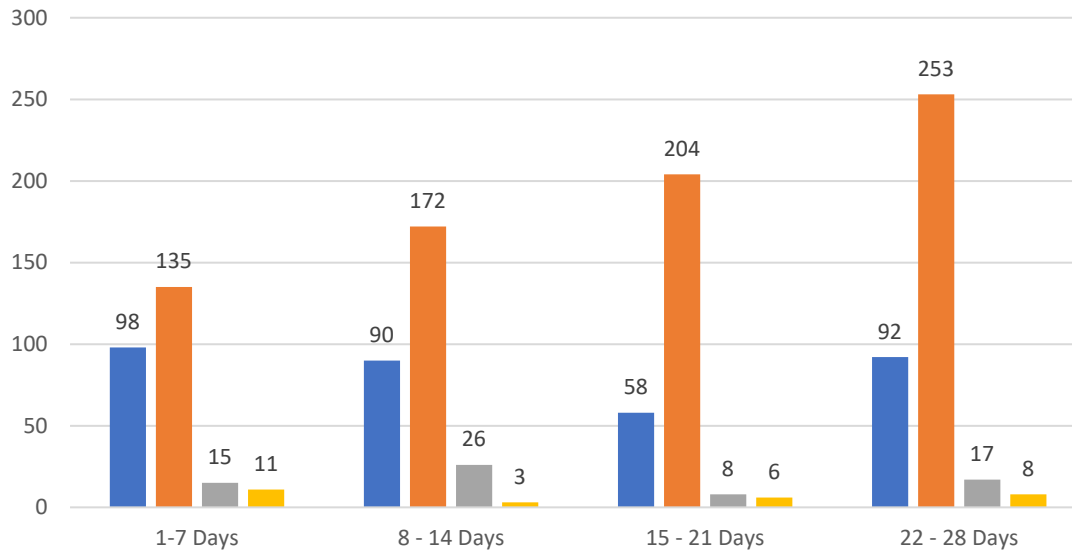


## 4 WEEK REAL ESTATE MARKET REPORT

### PASCO COUNTY - SINGLE FAMILY HOMES

Wednesday, January 12, 2022

as of: 1/13/2022



TOTALS		
	4 Weeks	NOV 21
Active	338	0,637
Pending	764	1,877
Sold*	66	0,988
Canceled	28	
Temp Off Market	1,196	

\*Total sales in March

Market Changes	1/12/2022	% 4 Weeks Active
New Listings	35	10%
Price Increase	1	0%
Prices Decrease	11	17%
Back on Market*	9	32%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

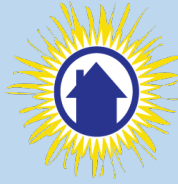
Closed in last 7 days	\$	#
Wednesday, January 12, 2022	2,867,700	9
Tuesday, January 11, 2022	7,097,280	15
Monday, January 10, 2022	7,728,590	23
Sunday, January 9, 2022	421,000	1
Saturday, January 8, 2022	612,000	2
Friday, January 7, 2022	18,834,706	54
Thursday, January 6, 2022	11,323,023	31
	<b>48,884,299</b>	<b>135</b>

Closed prior year	\$	#
Tuesday, January 12, 2021	7,210,743	30
Monday, January 11, 2021	9,949,700	35
Sunday, January 10, 2021	306,000	1
Saturday, January 9, 2021	577,000	2
Friday, January 8, 2021	15,986,842	56
Thursday, January 7, 2021	8,799,725	24
Wednesday, January 6, 2021	8,397,643	28
	<b>51,227,653</b>	<b>176</b>

#### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-5%	-23%
8 - 14 Days	-23%	-22%



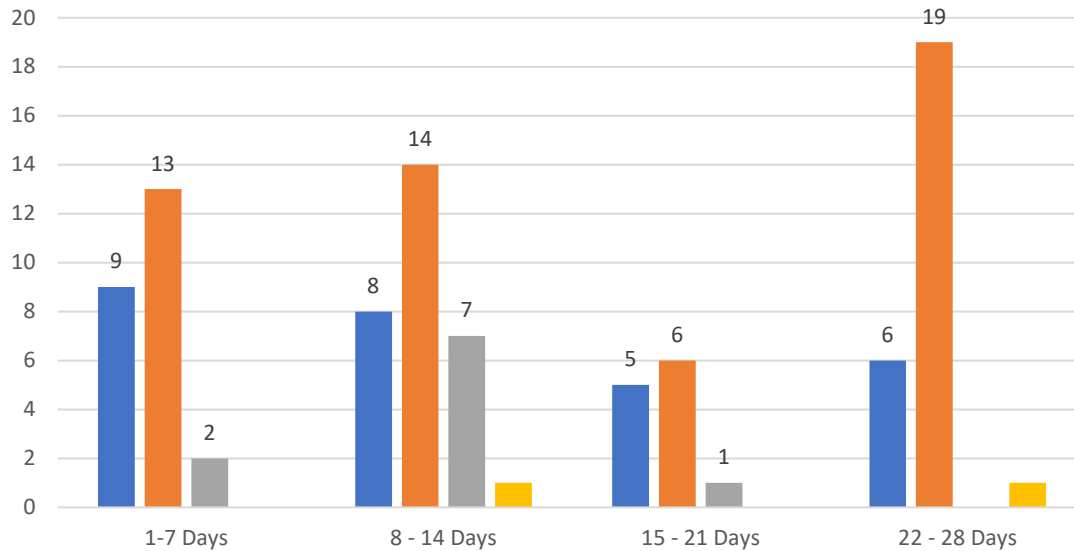


## 4 WEEK REAL ESTATE MARKET REPORT

### PASCO COUNTY - CONDOMINIUM

Wednesday, January 12, 2022

as of: 1/13/2022



TOTALS		
	4 Weeks	NOV 21
Active	28	107
Pending	52	319
Sold*	10	160
Canceled	2	
Temp Off Market	92	

\*Total sales in March

Market Changes	1/12/2022	% 4 Weeks Active
New Listings	4	14%
Price Increase	1	2%
Prices Decrease	1	10%
Back on Market*	0	0%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, January 12, 2022	400,900	3
Tuesday, January 11, 2022	340,000	1
Monday, January 10, 2022	394,900	2
Sunday, January 9, 2022	-	-
Saturday, January 8, 2022	-	-
Friday, January 7, 2022	814,400	5
Thursday, January 6, 2022	389,900	2
<b>Total</b>	<b>2,340,100</b>	<b>13</b>

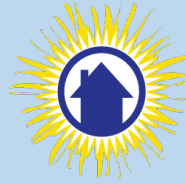
Closed prior year	\$	#
Tuesday, January 12, 2021	72,000	1
Monday, January 11, 2021	253,750	2
Sunday, January 10, 2021	89,000	1
Saturday, January 9, 2021	82,000	1
Friday, January 8, 2021	183,000	2
Thursday, January 7, 2021	35,750	1
Wednesday, January 6, 2021	-	0
<b>Total</b>	<b>715,500</b>	<b>8</b>

#### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	227%	63%
8 - 14 Days	25%	-7%



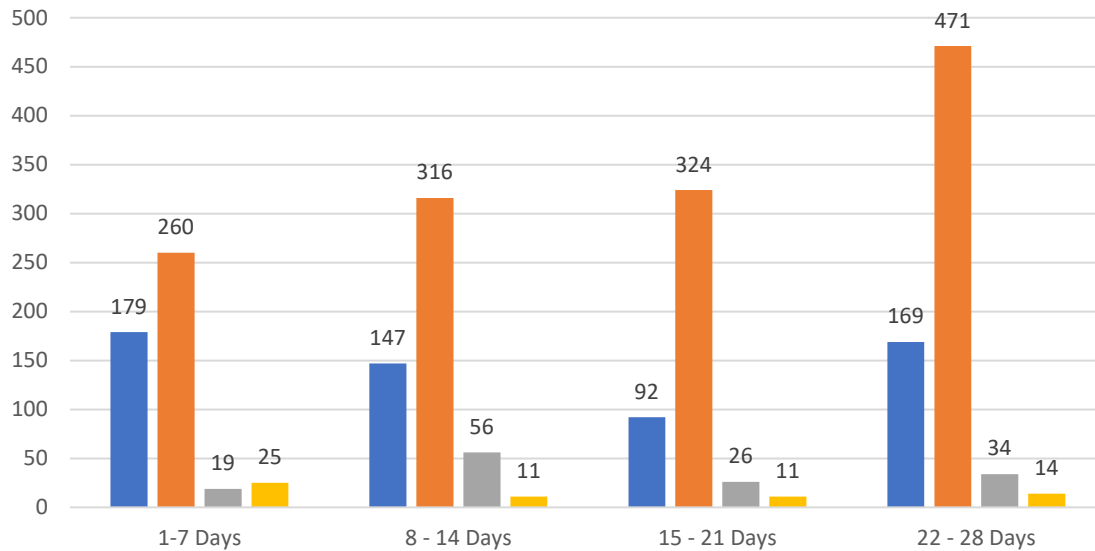




## 4 WEEK REAL ESTATE MARKET REPORT HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Wednesday, January 12, 2022

as of: 1/13/2022



TOTALS		
	4 Weeks	NOV 21
Active	587	1,199
Pending	1,371	2,924
Sold*	135	1,810
Canceled	61	
Temp Off Market	2,154	

Market Changes	1/12/2022	% 4 Weeks Active
New Listings	66	11%
Price Increase	2	0%
Prices Decrease	9	7%
Back on Market*	12	20%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

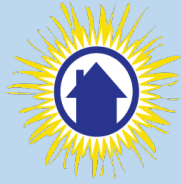
Closed in last 7 days	\$	#
Wednesday, January 12, 2022	7,810,164	18
Tuesday, January 11, 2022	19,888,732	44
Monday, January 10, 2022	29,734,567	63
Sunday, January 9, 2022	-	-
Saturday, January 8, 2022	934,065	3
Friday, January 7, 2022	49,068,399	91
Thursday, January 6, 2022	17,844,442	41
<b>Total</b>	<b>125,280,369</b>	<b>260</b>

Closed prior year	\$	#
Tuesday, January 12, 2021	16,045,041	48
Monday, January 11, 2021	22,315,165	64
Sunday, January 10, 2021	541,900	2
Saturday, January 9, 2021	935,000	2
Friday, January 8, 2021	41,749,334	104
Thursday, January 7, 2021	11,436,855	36
Wednesday, January 6, 2021	13,303,870	39
<b>Total</b>	<b>106,327,165</b>	<b>295</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	18%	-12%
8 - 14 Days	-17%	-18%



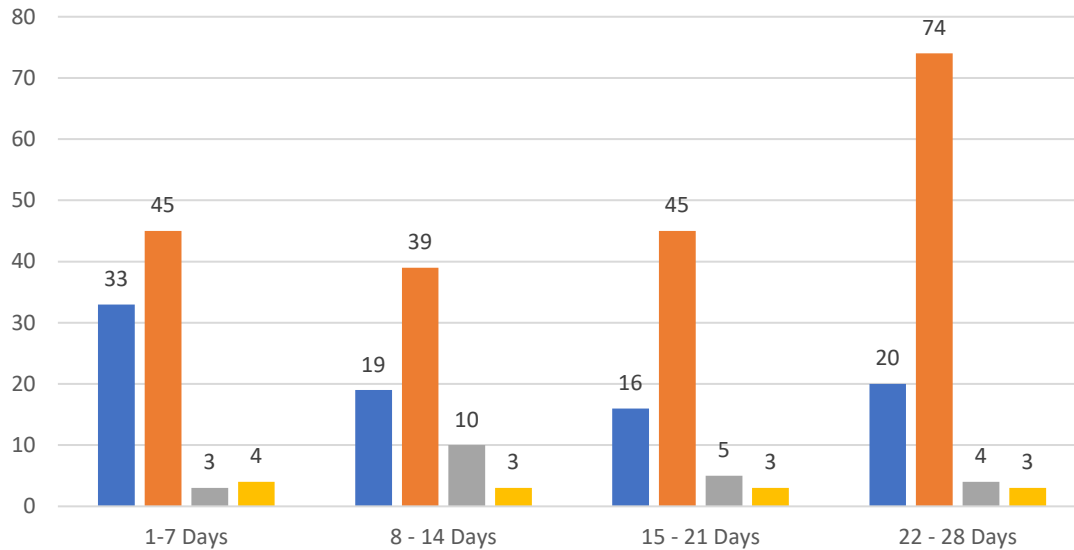


## 4 WEEK REAL ESTATE MARKET REPORT

### HILLSBOROUGH COUNTY - CONDOMINIUM

Wednesday, January 12, 2022

as of: 1/13/2022



TOTALS	
	NOV 21
Active	256
Pending	743
Sold*	511
Canceled	
Temp Off Market	

Market Changes	1/12/2022	% 4 Weeks Active
New Listings	12	14%
Price Increase	3	1%
Prices Decrease	0	0%
Back on Market*	5	38%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

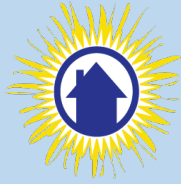
Closed in last 7 days	\$	#
Wednesday, January 12, 2022	1,253,900	4
Tuesday, January 11, 2022	1,463,900	7
Monday, January 10, 2022	1,566,000	7
Sunday, January 9, 2022	-	-
Saturday, January 8, 2022	685,000	1
Friday, January 7, 2022	4,610,200	20
Thursday, January 6, 2022	1,608,600	6
<b>Total</b>	<b>11,187,600</b>	<b>45</b>

Closed prior year	\$	#
Tuesday, January 12, 2021	1,762,000	7
Monday, January 11, 2021	3,349,900	14
Sunday, January 10, 2021	170,000	1
Saturday, January 9, 2021	-	0
Friday, January 8, 2021	3,392,300	18
Thursday, January 7, 2021	1,446,000	7
Wednesday, January 6, 2021	1,403,500	10
<b>Total</b>	<b>11,523,700</b>	<b>57</b>

#### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-3%	-21%
8 - 14 Days	27%	-64%



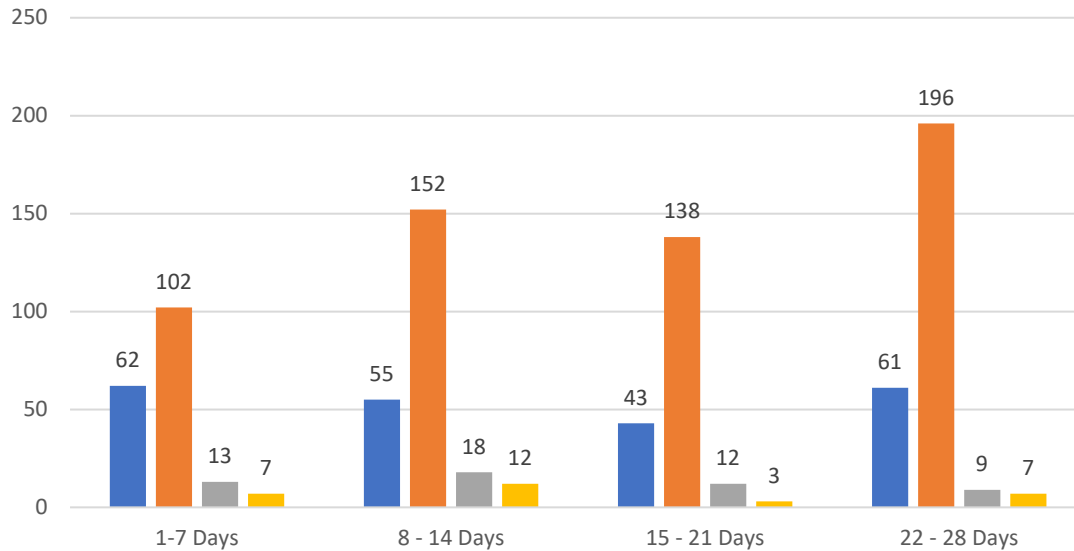


## 4 WEEK REAL ESTATE MARKET REPORT

### SARASOTA COUNTY - SINGLE FAMILY HOMES

Wednesday, January 12, 2022

as of: 1/13/2022



TOTALS		
	4 Weeks	NOV 21
Active	221	0,308
Pending	588	0,633
Sold*	52	200
Canceled	29	
Temp Off Market	890	

\*Total sales in March

Market Changes	1/12/2022	% 4 Weeks Active
New Listings	22	10%
Price Increase	15	3%
Prices Decrease	3	6%
Back on Market*	4	14%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

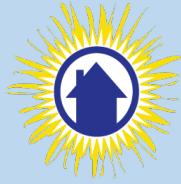
Closed in last 7 days	\$	#
Wednesday, January 12, 2022	9,826,222	15
Tuesday, January 11, 2022	4,870,500	10
Monday, January 10, 2022	10,659,600	17
Sunday, January 9, 2022	1,090,000	2
Saturday, January 8, 2022	297,000	1
Friday, January 7, 2022	30,253,350	38
Thursday, January 6, 2022	11,078,071	19
<b>Total</b>	<b>68,074,743</b>	<b>102</b>

Closed prior year	\$	#
Tuesday, January 12, 2021	8,443,000	14
Monday, January 11, 2021	11,678,375	26
Sunday, January 10, 2021	543,100	1
Saturday, January 9, 2021	1,053,100	3
Friday, January 8, 2021	15,598,466	41
Thursday, January 7, 2021	11,849,756	23
Wednesday, January 6, 2021	15,133,138	30
<b>Total</b>	<b>64,298,935</b>	<b>138</b>

#### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	6%	-26%
8 - 14 Days	-32%	-33%



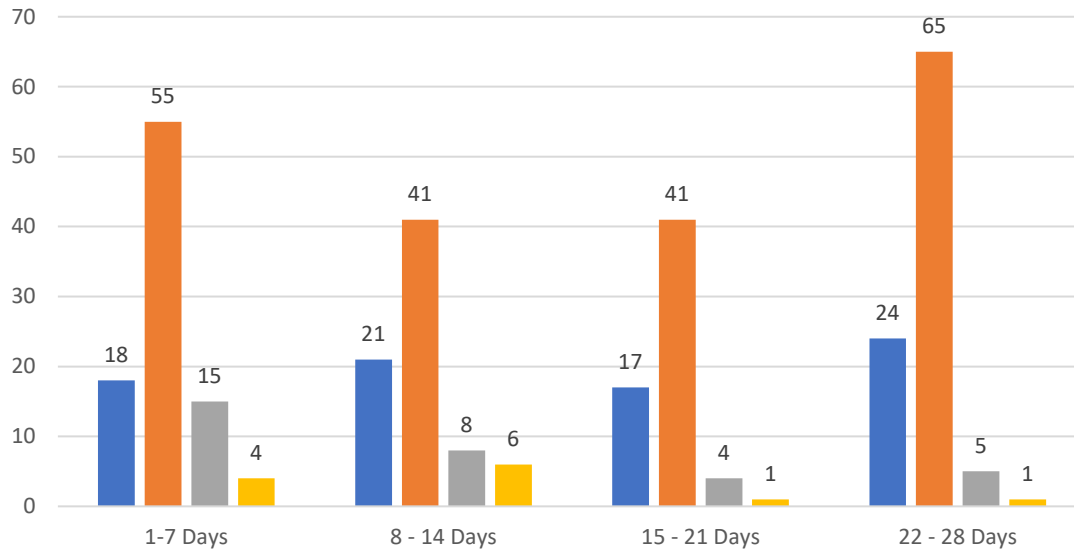


## 4 WEEK REAL ESTATE MARKET REPORT

### SARASOTA COUNTY -CONDOMINIUM

Wednesday, January 12, 2022

as of: 1/13/2022



TOTALS		
	4 Weeks	NOV 21
Active	80	0,173
Pending	202	545
Sold*	32	160
Canceled	12	
Temp Off Market	326	

\*Total sales in March

Market Changes	1/12/2022	% 4 Weeks Active
New Listings	8	10%
Price Increase	2	1%
Prices Decrease	1	3%
Back on Market*	1	8%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

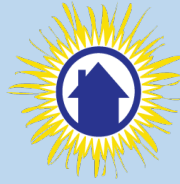
Closed in last 7 days	\$	#
Wednesday, January 12, 2022	8,625,000	6
Tuesday, January 11, 2022	3,849,000	8
Monday, January 10, 2022	11,352,000	12
Sunday, January 9, 2022	-	-
Saturday, January 8, 2022	-	-
Friday, January 7, 2022	8,713,795	18
Thursday, January 6, 2022	6,113,900	11
<b>Total</b>	<b>38,653,695</b>	<b>55</b>

Closed prior year	\$	#
Tuesday, January 12, 2021	3,470,700	9
Monday, January 11, 2021	4,027,500	9
Sunday, January 10, 2021	-	0
Saturday, January 9, 2021	375,000	1
Friday, January 8, 2021	10,987,994	20
Thursday, January 7, 2021	2,346,000	10
Wednesday, January 6, 2021	4,871,900	14
<b>Total</b>	<b>26,079,094</b>	<b>63</b>

#### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	48%	-13%
8 - 14 Days	40%	34%



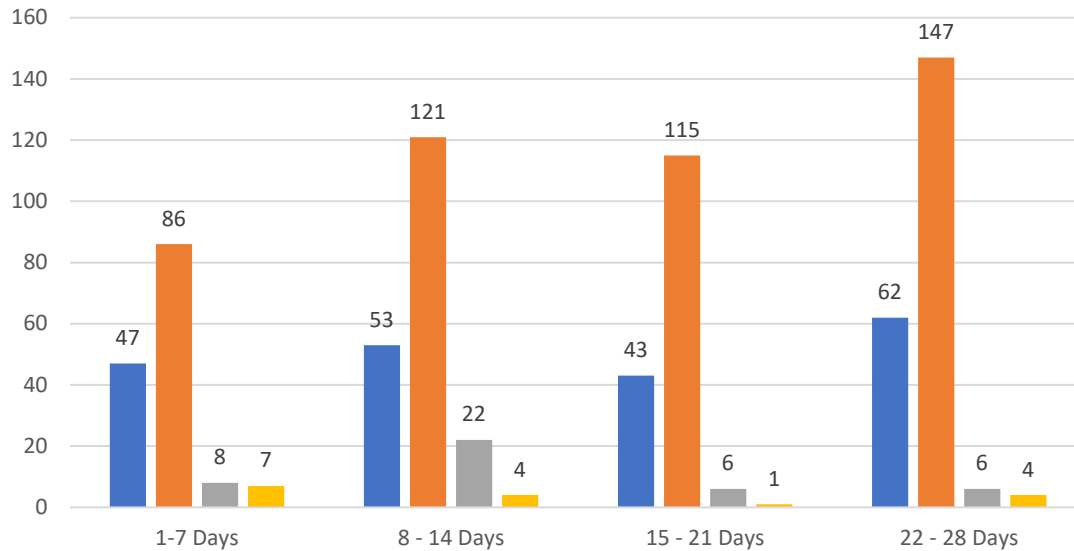


## 4 WEEK REAL ESTATE MARKET REPORT

### MANATEE COUNTY - SINGLE FAMILY HOMES

Wednesday, January 12, 2022

as of: 1/13/2022



TOTALS		
	4 Weeks	NOV 21
Active	205	0,445
Pending	469	1,031
Sold*	42	0,412
Canceled	16	
Temp Off Market	732	

\*Total sales in March

Market Changes	1/12/2022	% 4 Weeks Active
New Listings	13	6%
Price Increase	26	6%
Prices Decrease	6	14%
Back on Market*	3	19%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

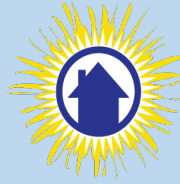
Closed in last 7 days	\$	#
Wednesday, January 12, 2022	1,496,500	4
Tuesday, January 11, 2022	8,581,195	17
Monday, January 10, 2022	14,033,400	19
Sunday, January 9, 2022	-	-
Saturday, January 8, 2022	340,000	1
Friday, January 7, 2022	18,257,481	27
Thursday, January 6, 2022	10,265,200	18
<b>Total</b>	<b>52,973,776</b>	<b>86</b>

Closed prior year	\$	#
Tuesday, January 12, 2021	10,852,150	20
Monday, January 11, 2021	8,856,175	20
Sunday, January 10, 2021	249,990	1
Saturday, January 9, 2021	-	0
Friday, January 8, 2021	15,223,258	37
Thursday, January 7, 2021	4,860,400	12
Wednesday, January 6, 2021	10,468,940	16
<b>Total</b>	<b>50,510,913</b>	<b>106</b>

#### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	5%	-19%
8 - 14 Days	-34%	-29%



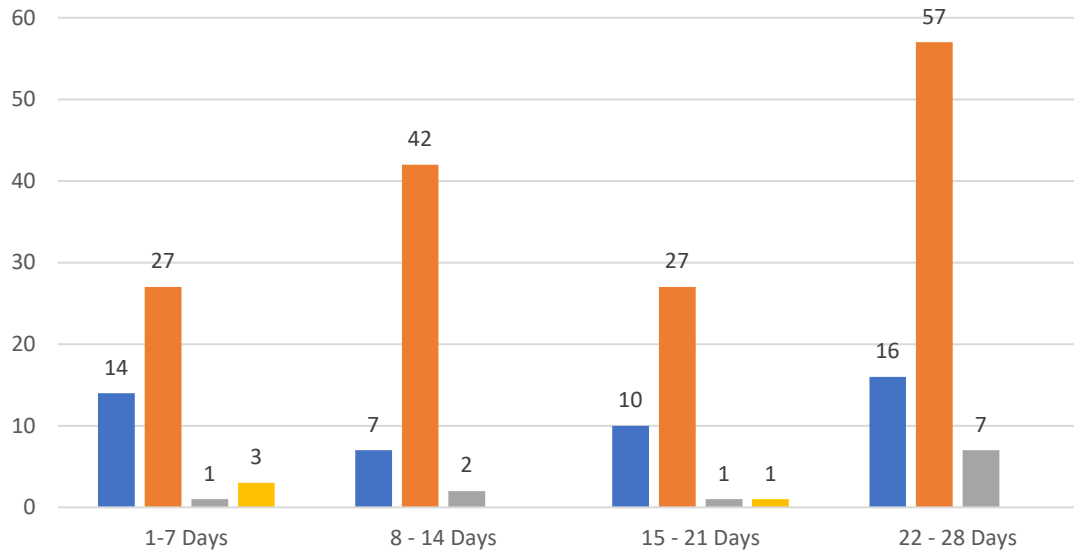


## 4 WEEK REAL ESTATE MARKET REPORT

### MANATEE COUNTY - CONDOMINIUM

Wednesday, January 12, 2022

as of: 1/13/2022



TOTALS		
	4 Weeks	NOV 21
Active	47	122
Pending	153	354
Sold*	11	216
Canceled	4	
Temp Off Market	215	

\*Total sales in March

Market Changes	1/12/2022	% 4 Weeks Active
New Listings	5	11%
Price Increase	0	0%
Prices Decrease	2	18%
Back on Market*	1	25%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, January 12, 2022	445,900	3
Tuesday, January 11, 2022	976,900	4
Monday, January 10, 2022	2,550,000	6
Sunday, January 9, 2022	-	-
Saturday, January 8, 2022	-	-
Friday, January 7, 2022	4,337,000	11
Thursday, January 6, 2022	562,900	3
<b>Total</b>	<b>8,872,700</b>	<b>27</b>

Closed prior year	\$	#
Tuesday, January 12, 2021	873,000	5
Monday, January 11, 2021	3,356,500	13
Sunday, January 10, 2021	-	0
Saturday, January 9, 2021	-	0
Friday, January 8, 2021	1,743,490	7
Thursday, January 7, 2021	1,319,500	6
Wednesday, January 6, 2021	1,065,128	4
<b>Total</b>	<b>8,357,618</b>	<b>35</b>

#### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	6%	-23%
8 - 14 Days	-36%	-36%

