



## **4 WEEK REAL ESTATE MARKET REPORT**

**Tuesday, December 6, 2022**

*As of: Wednesday, December 7, 2022*

- 1 Report Breakdown**
- 2 Cumulative Tampa Bay Report - Single Family Home**
- 3 Cumulative Tampa Bay Report - Condominium**
- 4 Pinellas County - Single Family Home**
- 5 Pinellas County - Condominium**
- 6 Pasco County - Single Family Home**
- 7 Pasco County - Condominium**
- 8 Hillsborough County - Single Family Home**
- 9 Hillsborough County - Condominium**
- 10 Sarasota County - Single Family Home**
- 11 Sarasota County - Condominium**
- 12 Manatee County - Single Family Home**
- 13 Manatee County - Condominium**



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN Tuesday, December 6, 2022

as of: 12/7/2022

<b>Day 1</b>	Tuesday, December 6, 2022
<b>Day 2</b>	Monday, December 5, 2022
<b>Day 3</b>	Sunday, December 4, 2022
<b>Day 4</b>	Saturday, December 3, 2022
<b>Day 5</b>	Friday, December 2, 2022
<b>Day 6</b>	Thursday, December 1, 2022
<b>Day 7</b>	Wednesday, November 30, 2022
<b>Day 8</b>	Tuesday, November 29, 2022
<b>Day 9</b>	Monday, November 28, 2022
<b>Day 10</b>	Sunday, November 27, 2022
<b>Day 11</b>	Saturday, November 26, 2022
<b>Day 12</b>	Friday, November 25, 2022
<b>Day 13</b>	Thursday, November 24, 2022
<b>Day 14</b>	Wednesday, November 23, 2022
<b>Day 15</b>	Tuesday, November 22, 2022
<b>Day 16</b>	Monday, November 21, 2022
<b>Day 17</b>	Sunday, November 20, 2022
<b>Day 18</b>	Saturday, November 19, 2022
<b>Day 19</b>	Friday, November 18, 2022
<b>Day 20</b>	Thursday, November 17, 2022
<b>Day 21</b>	Wednesday, November 16, 2022
<b>Day 22</b>	Tuesday, November 15, 2022
<b>Day 23</b>	Monday, November 14, 2022
<b>Day 24</b>	Sunday, November 13, 2022
<b>Day 25</b>	Saturday, November 12, 2022
<b>Day 26</b>	Friday, November 11, 2022
<b>Day 27</b>	Thursday, November 10, 2022
<b>Day 28</b>	Wednesday, November 9, 2022

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, December 6, 2022

Day 28: Wednesday, November 9, 2022

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

JUL 22: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

Manatee County - Single Family Home

#### 7 Day Sold Comparison

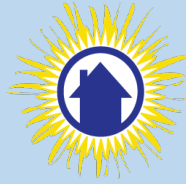
Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

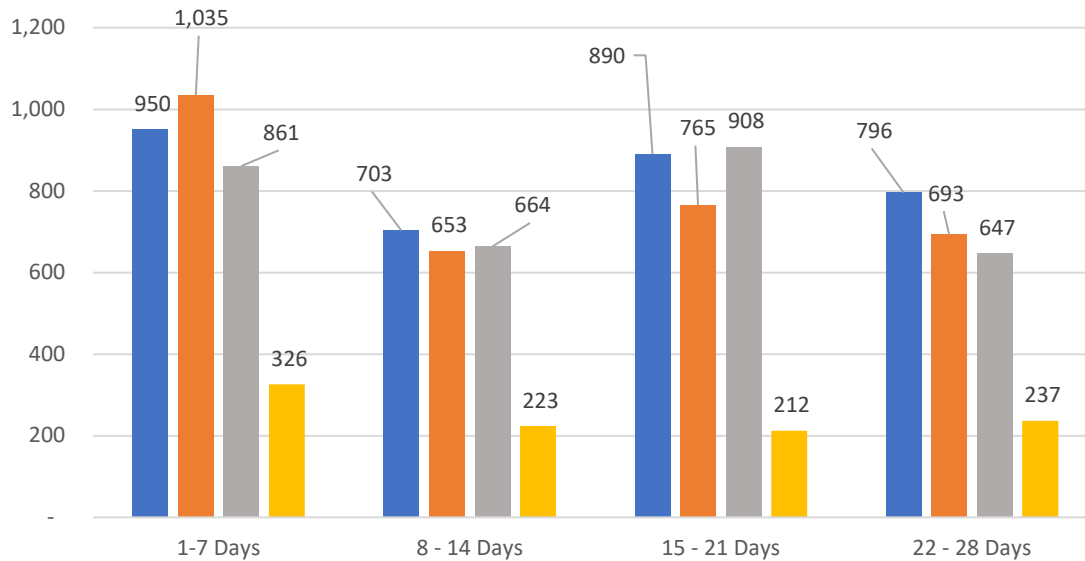


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, December 6, 2022

as of: 12/7/2022



### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 6, 2022	29,237,815	49
Monday, December 5, 2022	62,137,232	103
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	7,572,269	4
Friday, December 2, 2022	109,445,340	205
Thursday, December 1, 2022	79,976,167	135
Wednesday, November 30, 2022	209,853,213	365
<b>TOTAL</b>	<b>498,222,036</b>	<b>861</b>

Closed Prior Year	\$	#
Monday, December 6, 2021	101,415,398	221
Sunday, December 5, 2021	2,040,490	6
Saturday, December 4, 2021	2,812,000	7
Friday, December 3, 2021	159,962,106	329
Thursday, December 2, 2021	73,489,105	163
Wednesday, December 1, 2021	117,649,451	217
Tuesday, November 30, 2021	290,120,086	573
<b>TOTAL</b>	<b>747,488,636</b>	<b>1516</b>

	TOTALS	
	4 Weeks	JUL 22
Active	3,339	9,995
Pending	3,146	7,624
Sold*	3,080	4,319
Canceled	998	
Temp Off Market	10,563	

Active  
Pending  
Sold\*  
Canceled  
Temp Off Market



Market Changes	12/6/2022	% 4 Weeks Active
New Listings	145	4%
Price Increase	24	1%
Prices Decrease	446	14%
Back on Market*	70	7%

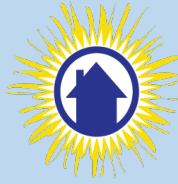
\*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

\*Total sales in March

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-33%	-43%
8 - 14 Days	52%	30%



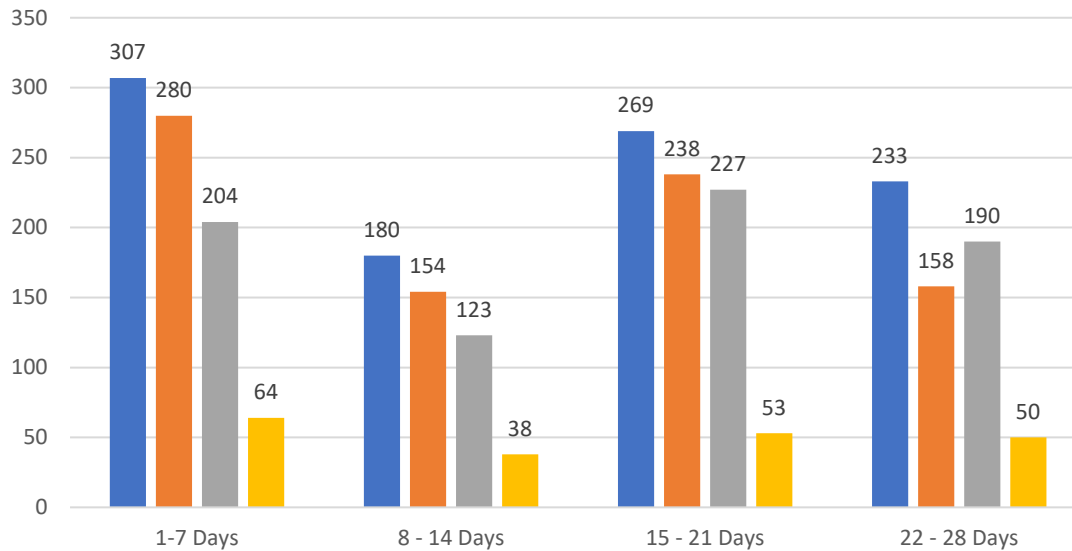


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Tuesday, December 6, 2022

as of: 12/7/2022



		TOTALS	
		4 Weeks	JUL 22
Active		989	2,893
Pending		830	2,657
Sold*		744	1,339
Canceled		205	
Temp Off Market		2,768	

		*Total sales in March	
Market Changes	12/6/2022	% 4 Weeks Active	
New Listings	42	4%	
Price Increase	3	0%	
Prices Decrease	62	8%	
Back on Market*	13	6%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

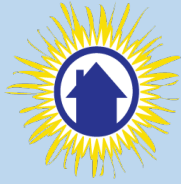
Closed in last 7 days	\$	#
Tuesday, December 6, 2022	13,865,500	15
Monday, December 5, 2022	13,636,265	30
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	-	-
Friday, December 2, 2022	11,159,362	37
Thursday, December 1, 2022	15,728,816	37
Wednesday, November 30, 2022	32,306,016	85
<b>Total</b>	<b>86,695,959</b>	<b>204</b>

Closed Prior Year	\$	#
Monday, December 6, 2021	24,368,400	53
Sunday, December 5, 2021	-	0
Saturday, December 4, 2021	475,000	3
Friday, December 3, 2021	26,520,951	73
Thursday, December 2, 2021	17,188,794	54
Wednesday, December 1, 2021	32,996,049	78
Tuesday, November 30, 2021	56,394,483	155
<b>Total</b>	<b>157,943,677</b>	<b>416</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-45%	-51%
8 - 14 Days	72%	48%



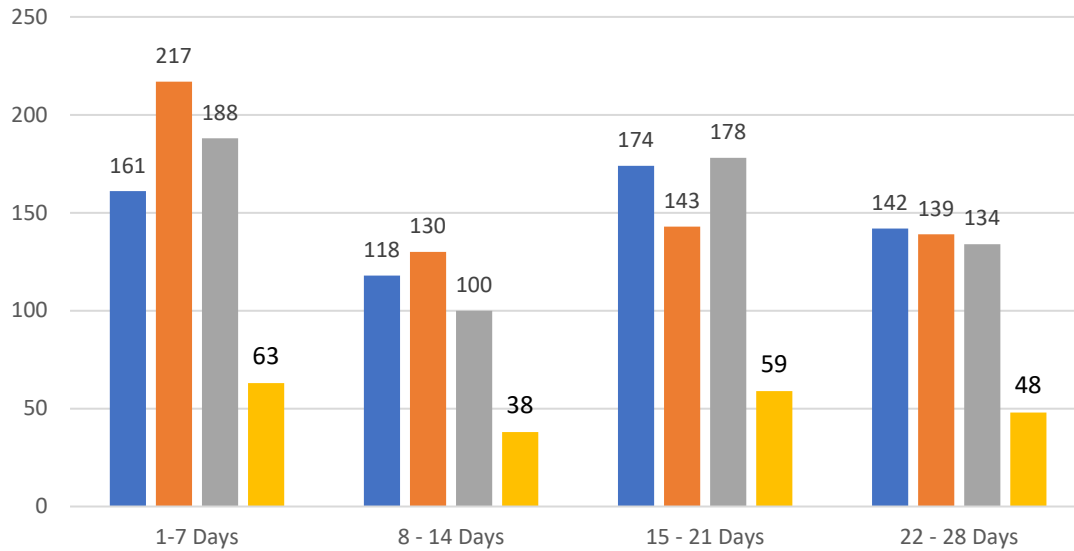


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, December 6, 2022

as of: 12/7/2022



		TOTALS	
		4 Weeks	JUL 22
Active		595	1,841
Pending		629	1,315
Sold*		600	0,887
Canceled		208	
Temp Off Market		2,032	

		*Total sales in March	
Market Changes	12/6/2022	% 4 Weeks Active	
New Listings	22	4%	
Price Increase	2	0%	
Prices Decrease	52	9%	
Back on Market*	9	4%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

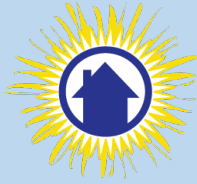
Closed in last 7 days	\$	#
Tuesday, December 6, 2022	5,919,310	10
Monday, December 5, 2022	15,409,100	21
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	1,425,000	1
Friday, December 2, 2022	36,646,607	56
Thursday, December 1, 2022	26,101,650	35
Wednesday, November 30, 2022	34,804,400	65
<b>TOTAL</b>	<b>120,306,067</b>	<b>188</b>

Closed Prior Year	\$	#
Monday, December 6, 2021	24,065,200	44
Sunday, December 5, 2021	860,000	2
Saturday, December 4, 2021	240,000	1
Friday, December 3, 2021	37,684,845	64
Thursday, December 2, 2021	18,245,000	43
Wednesday, December 1, 2021	22,062,900	44
Tuesday, November 30, 2021	63,401,050	113
<b>TOTAL</b>	<b>166,558,995</b>	<b>311</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-28%	-40%
8 - 14 Days	145%	88%



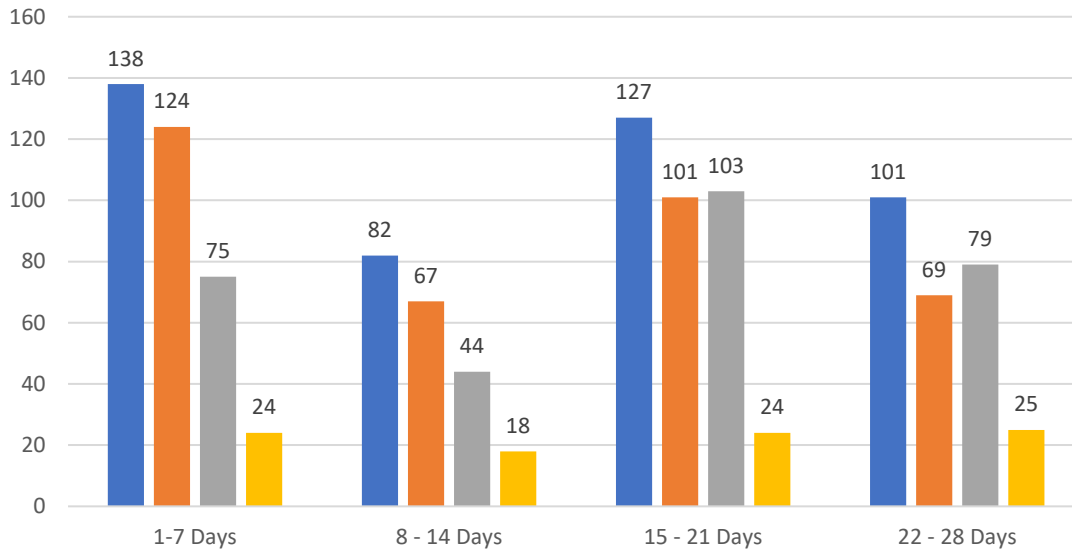


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Tuesday, December 6, 2022

as of: 12/7/2022



	TOTALS	
	4 Weeks	JUL 22
Active	448	1,083
Pending	361	0,956
Sold*	301	530
Canceled	91	
Temp Off Market	1,201	

Market Changes	12/6/2022	% 4 Weeks Active
New Listings	17	4%
Price Increase	0	0%
Prices Decrease	17	6%
Back on Market*	9	10%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

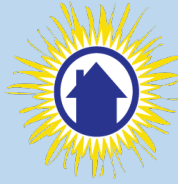
Closed in last 7 days	\$	#
Tuesday, December 6, 2022	3,483,500	5
Monday, December 5, 2022	6,050,265	16
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	-	-
Friday, December 2, 2022	3,596,562	15
Thursday, December 1, 2022	3,478,519	11
Wednesday, November 30, 2022	11,471,599	28
<b>TOTAL</b>	<b>28,080,445</b>	<b>75</b>

Closed Prior Year	\$	#
Monday, December 6, 2021	7,670,700	24
Sunday, December 5, 2021	-	0
Saturday, December 4, 2021	360,000	2
Friday, December 3, 2021	15,800,651	38
Thursday, December 2, 2021	8,864,494	31
Wednesday, December 1, 2021	13,605,750	38
Tuesday, November 30, 2021	23,028,150	64
<b>TOTAL</b>	<b>69,329,745</b>	<b>197</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-59%	-62%
8 - 14 Days	92%	70%



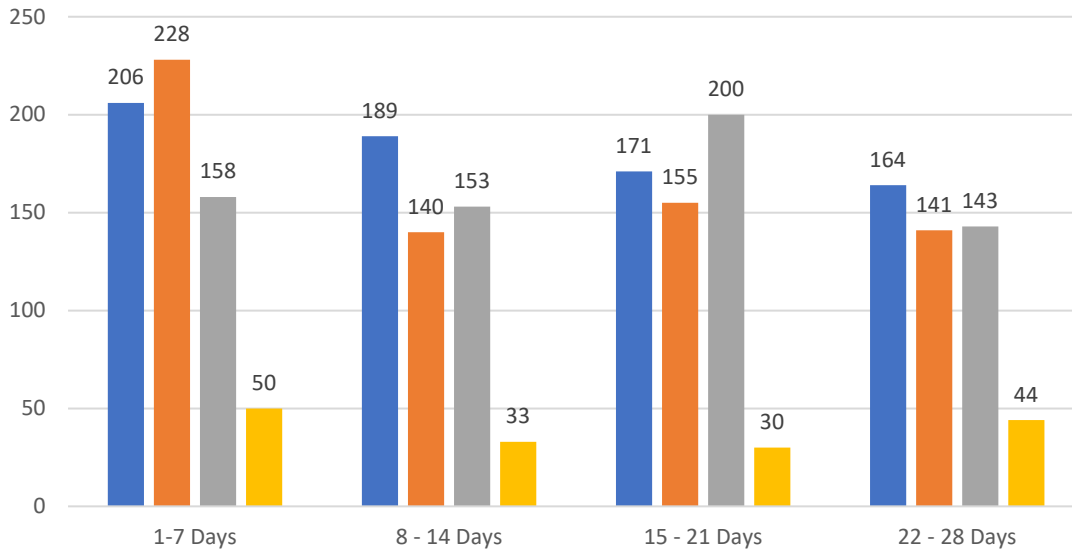


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, December 6, 2022

as of: 12/7/2022



		TOTALS	
		4 Weeks	JUL 22
Active		730	1,710
Pending		664	1,632
Sold*		654	0,907
Canceled		157	
Temp Off Market		2,205	

		*Total sales in March	
Market Changes	12/6/2022	% 4 Weeks Active	
New Listings	27	4%	
Price Increase	1	0%	
Prices Decrease	44	7%	
Back on Market*	8	5%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

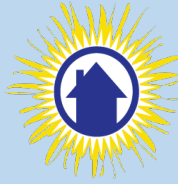
Closed in last 7 days	\$	#
Tuesday, December 6, 2022	2,763,605	4
Monday, December 5, 2022	6,200,350	18
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	1,345,990	1
Friday, December 2, 2022	13,384,109	35
Thursday, December 1, 2022	8,716,058	19
Wednesday, November 30, 2022	37,224,620	81
	<b>69,634,732</b>	<b>158</b>

Closed Prior Year	\$	#
Monday, December 6, 2021	14,522,239	40
Sunday, December 5, 2021	730,490	3
Saturday, December 4, 2021	231,000	1
Friday, December 3, 2021	21,297,400	61
Thursday, December 2, 2021	12,425,804	31
Wednesday, December 1, 2021	16,916,791	44
Tuesday, November 30, 2021	34,223,472	90
	<b>100,347,196</b>	<b>270</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-31%	-41%
8 - 14 Days	8%	3%



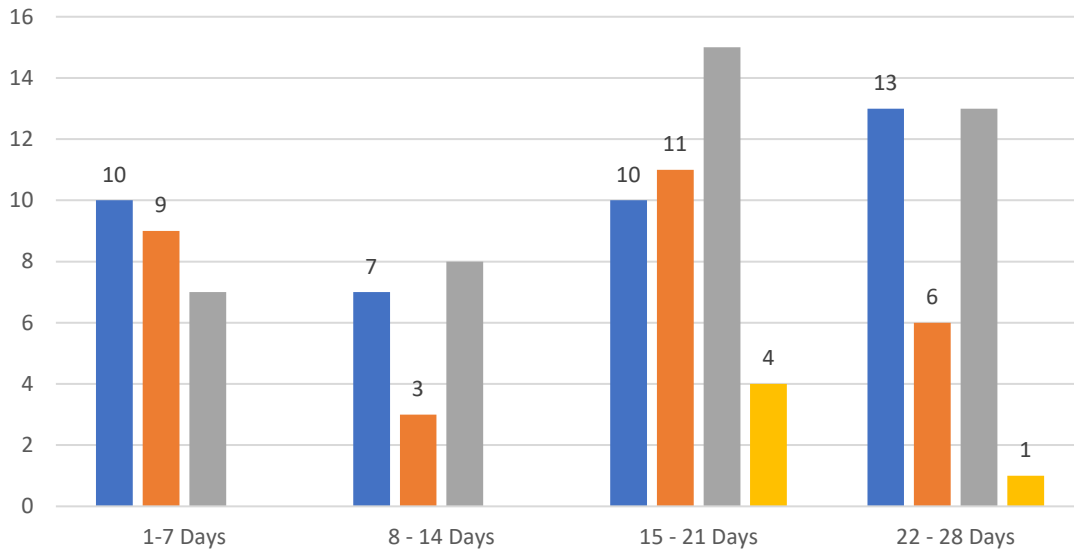


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Tuesday, December 6, 2022

as of: 12/7/2022



		TOTALS	
		4 Weeks	JUL 22
Active		40	250
Pending		29	278
Sold*		43	119
Canceled		5	
Temp Off Market		117	

Market Changes		12/6/2022	% 4 Weeks Active
New Listings		3	8%
Price Increase		0	0%
Prices Decrease		2	5%
Back on Market*		1	20%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 6, 2022	160,000	1
Monday, December 5, 2022	307,000	2
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	-	-
Friday, December 2, 2022	329,000	2
Thursday, December 1, 2022	134,999	1
Wednesday, November 30, 2022	60,000	1
<b>TOTAL</b>	<b>990,999</b>	<b>7</b>

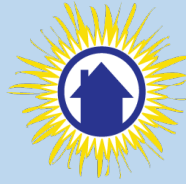
Closed Prior Year	\$	#
Monday, December 6, 2021	707,700	5
Sunday, December 5, 2021	-	0
Saturday, December 4, 2021	-	0
Friday, December 3, 2021	804,500	5
Thursday, December 2, 2021	55,500	1
Wednesday, December 1, 2021	542,999	4
Tuesday, November 30, 2021	2,060,237	14
<b>TOTAL</b>	<b>4,170,936</b>	<b>29</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-76%	-76%
8 - 14 Days	-28%	-13%





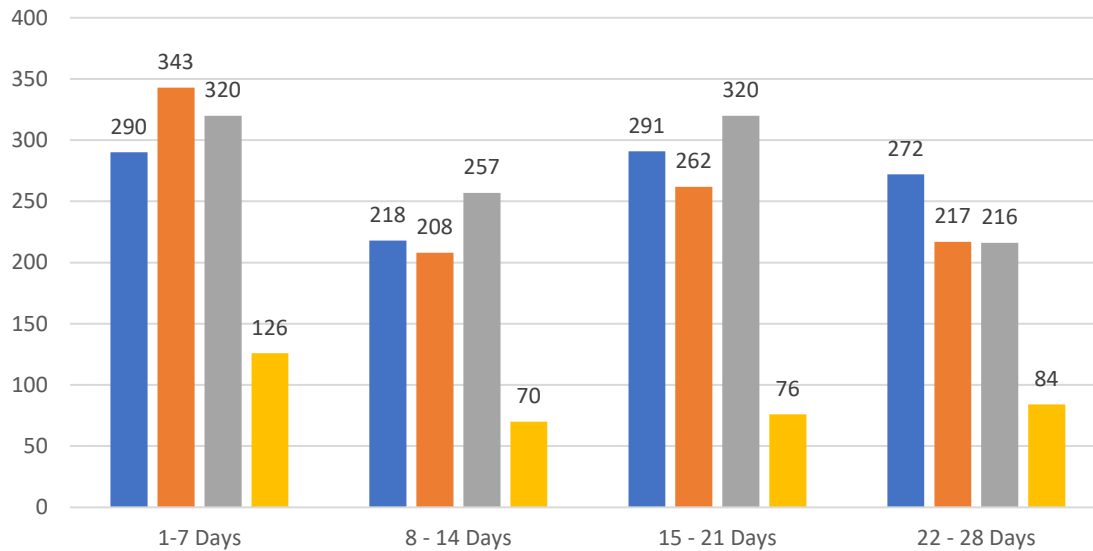


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, December 6, 2022

as of: 12/7/2022



TOTALS		
	4 Weeks	JUL 22
Active	1,071	3,245
Pending	1,030	2,467
Sold*	1,113	1,584
Canceled	356	
Temp Off Market	3,570	

Market Changes	12/6/2022	% 4 Weeks Active
New Listings	48	4%
Price Increase	1	0%
Prices Decrease	65	6%
Back on Market*	12	3%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

### 7 Day Sold Comparison

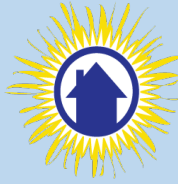
Closed in last 7 days	\$	#
Tuesday, December 6, 2022	13,738,900	23
Monday, December 5, 2022	23,015,598	40
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	1,655,000	1
Friday, December 2, 2022	40,930,617	80
Thursday, December 1, 2022	27,741,074	50
Wednesday, November 30, 2022	66,826,515	126
<b>TOTAL</b>	<b>173,907,704</b>	<b>320</b>

Closed Prior Year	\$	#
Monday, December 6, 2021	33,674,204	80
Sunday, December 5, 2021	450,000	1
Saturday, December 4, 2021	1,545,000	3
Friday, December 3, 2021	54,505,604	125
Thursday, December 2, 2021	20,999,304	50
Wednesday, December 1, 2021	39,779,562	64
Tuesday, November 30, 2021	88,350,147	201
<b>TOTAL</b>	<b>239,303,821</b>	<b>524</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-27%	-39%
8 - 14 Days	50%	25%



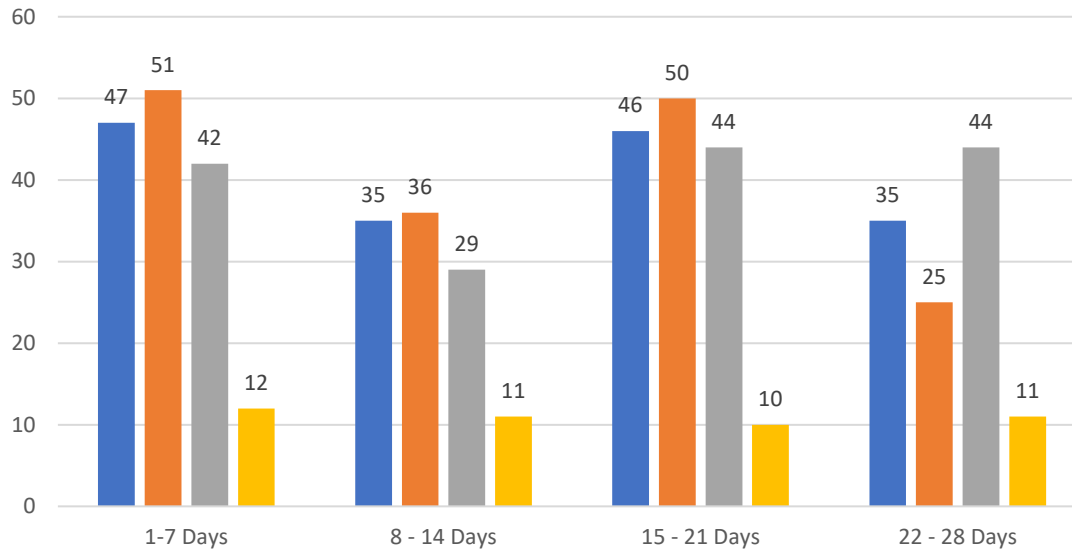


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, December 6, 2022

as of: 12/7/2022



		TOTALS	
		4 Weeks	JUL 22
Active		163	725
Pending		162	611
Sold*		159	423
Canceled		44	
Temp Off Market		528	

Market Changes		12/6/2022	% 4 Weeks Active
New Listings		6	4%
Price Increase		0	0%
Prices Decrease		9	6%
Back on Market*		1	2%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

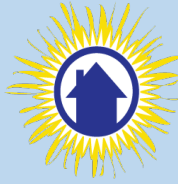
Closed in last 7 days	\$	#
Tuesday, December 6, 2022	7,685,000	3
Monday, December 5, 2022	5,221,000	7
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	-	-
Friday, December 2, 2022	1,934,900	6
Thursday, December 1, 2022	3,551,000	13
Wednesday, November 30, 2022	3,176,700	13
<b>TOTAL</b>	<b>21,568,600</b>	<b>42</b>

Closed Prior Year	\$	#
Monday, December 6, 2021	613,500	4
Sunday, December 5, 2021	-	0
Saturday, December 4, 2021	-	0
Friday, December 3, 2021	2,218,900	11
Thursday, December 2, 2021	1,944,900	6
Wednesday, December 1, 2021	3,053,900	12
Tuesday, November 30, 2021	3,707,600	18
<b>TOTAL</b>	<b>11,538,800</b>	<b>51</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	87%	-18%
8 - 14 Days	30%	-5%



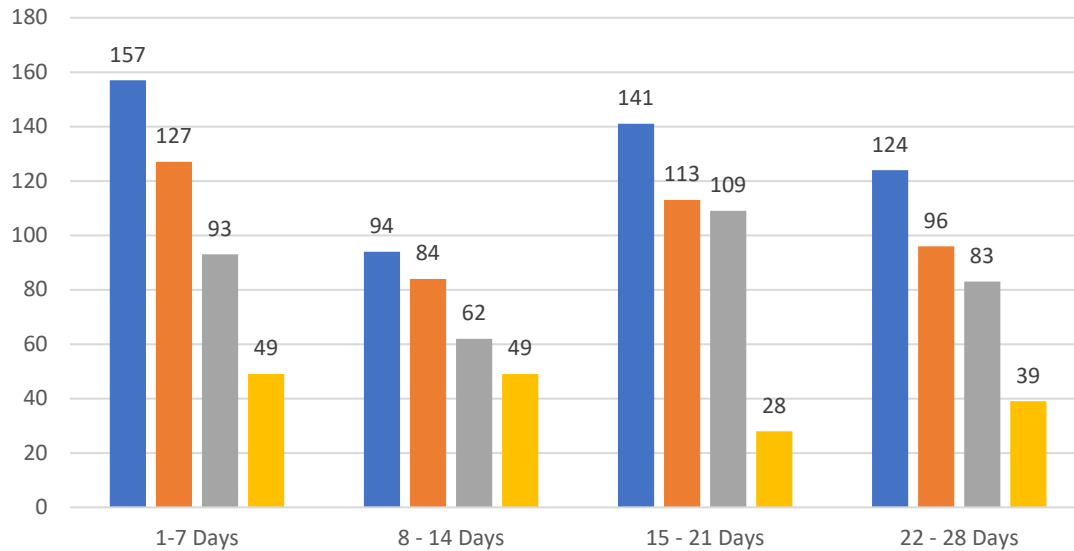


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, December 6, 2022

as of: 12/7/2022



		TOTALS	
		4 Weeks	JUL 22
Active		516	1,541
Pending		420	1,178
Sold*		347	224
Canceled		165	
Temp Off Market		1,448	

Market Changes		12/6/2022	% 4 Weeks Active
New Listings		25	5%
Price Increase		0	0%
Prices Decrease		26	7%
Back on Market*		7	4%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

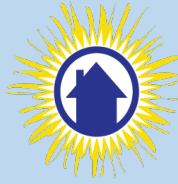
Closed in last 7 days	\$	#
Tuesday, December 6, 2022	3,662,000	8
Monday, December 5, 2022	6,584,000	11
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	3,146,279	1
Friday, December 2, 2022	5,917,100	13
Thursday, December 1, 2022	6,631,500	14
Wednesday, November 30, 2022	39,552,028	46
<b>Total</b>	<b>65,492,907</b>	<b>93</b>

Closed Prior Year	\$	#
Monday, December 6, 2021	10,456,200	25
Sunday, December 5, 2021	-	0
Saturday, December 4, 2021	421,000	1
Friday, December 3, 2021	24,498,617	41
Thursday, December 2, 2021	12,318,747	22
Wednesday, December 1, 2021	16,752,198	35
Tuesday, November 30, 2021	56,988,917	96
<b>Total</b>	<b>121,435,679</b>	<b>220</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-46%	-58%
8 - 14 Days	60%	50%



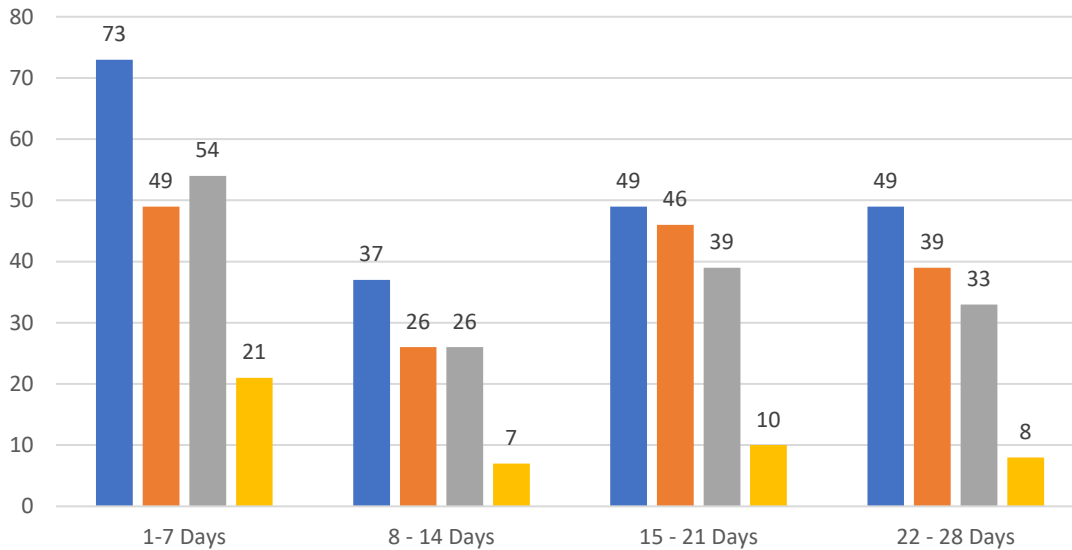


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Tuesday, December 6, 2022

as of: 12/7/2022



		TOTALS	
		4 Weeks	JUL 22
Active		208	0,497
Pending		160	527
Sold*		152	119
Canceled		46	
Temp Off Market		566	

Market Changes		12/6/2022	% 4 Weeks Active
New Listings		7	3%
Price Increase		0	0%
Prices Decrease		4	3%
Back on Market*		3	7%

\*Total sales in March  
\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

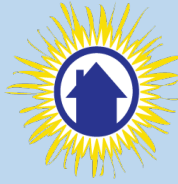
Closed in last 7 days	\$	#
Tuesday, December 6, 2022	1,123,000	3
Monday, December 5, 2022	1,618,000	4
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	-	-
Friday, December 2, 2022	3,838,900	9
Thursday, December 1, 2022	6,666,298	7
Wednesday, November 30, 2022	12,908,817	31
<b>TOTAL</b>	<b>26,155,015</b>	<b>54</b>

Closed Prior Year	\$	#
Monday, December 6, 2021	7,311,500	13
Sunday, December 5, 2021	-	0
Saturday, December 4, 2021	-	0
Friday, December 3, 2021	4,465,000	10
Thursday, December 2, 2021	4,117,900	9
Wednesday, December 1, 2021	10,876,900	13
Tuesday, November 30, 2021	16,109,000	28
<b>TOTAL</b>	<b>42,880,300</b>	<b>73</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-39%	-26%
8 - 14 Days	117%	108%



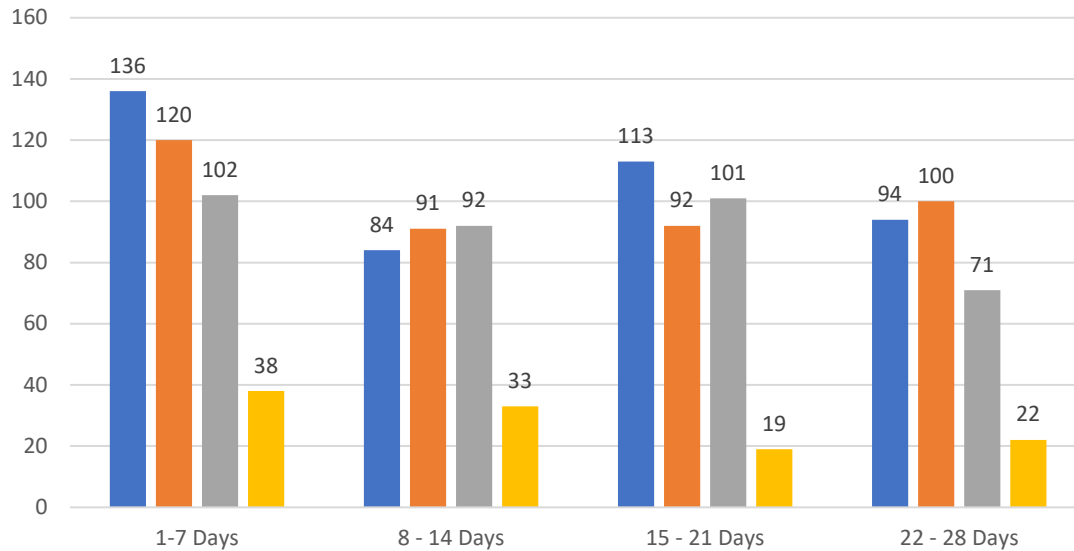


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, December 6, 2022

as of: 12/7/2022



	TOTALS	
	4 Weeks	JUL 22
Active	427	1,658
Pending	403	1,032
Sold*	366	0,717
Canceled	112	
Temp Off Market	1,308	

Market Changes	12/6/2022	% 4 Weeks Active
New Listings	21	5%
Price Increase	0	0%
Prices Decrease	30	8%
Back on Market*	5	4%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

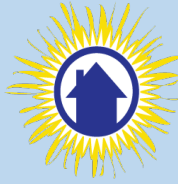
Closed in last 7 days	\$	#
Tuesday, December 6, 2022	3,154,000	4
Monday, December 5, 2022	10,928,184	13
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	-	-
Friday, December 2, 2022	12,566,907	21
Thursday, December 1, 2022	10,785,885	17
Wednesday, November 30, 2022	31,445,650	47
<b>TOTAL</b>	<b>68,880,626</b>	<b>102</b>

Closed Prior Year	\$	#
Monday, December 6, 2021	18,697,555	32
Sunday, December 5, 2021	-	0
Saturday, December 4, 2021	375,000	1
Friday, December 3, 2021	21,975,640	38
Thursday, December 2, 2021	9,500,250	17
Wednesday, December 1, 2021	22,138,000	30
Tuesday, November 30, 2021	47,156,500	73
<b>TOTAL</b>	<b>119,842,945</b>	<b>191</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-43%	-47%
8 - 14 Days	22%	11%



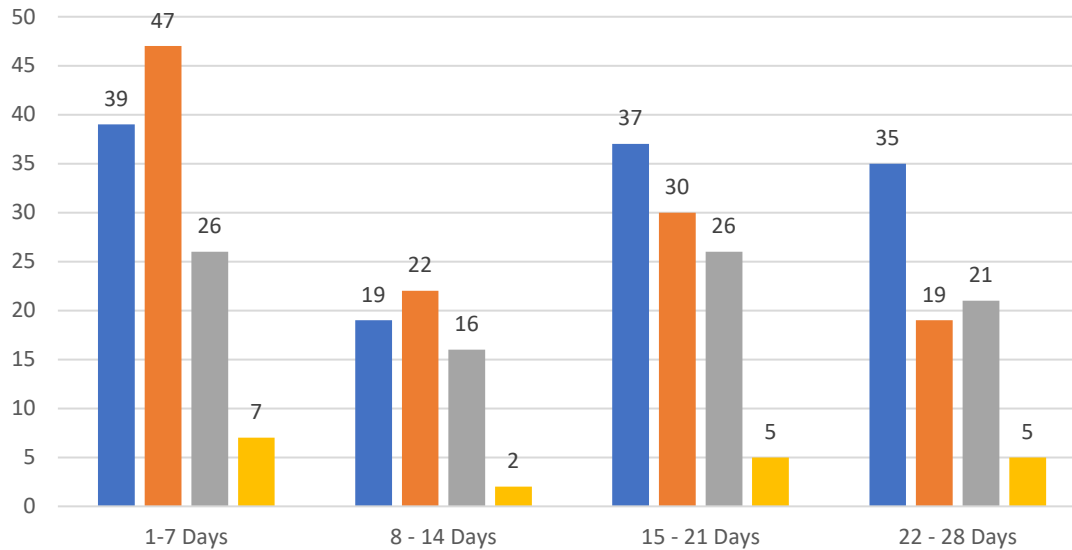


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Tuesday, December 6, 2022

as of: 12/7/2022



	TOTALS	
	4 Weeks	JUL 22
Active	130	338
Pending	118	285
Sold*	89	148
Canceled	19	
Temp Off Market	356	

Market Changes	12/6/2022	% 4 Weeks Active
New Listings	4	3%
Price Increase	1	1%
Prices Decrease	6	7%
Back on Market*	0	0%

\*Total sales in March

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, December 6, 2022	1,414,000	3
Monday, December 5, 2022	440,000	1
Sunday, December 4, 2022	-	-
Saturday, December 3, 2022	-	-
Friday, December 2, 2022	1,460,000	5
Thursday, December 1, 2022	1,898,000	5
Wednesday, November 30, 2022	4,688,900	12
<b>Total</b>	<b>9,900,900</b>	<b>26</b>

Closed Prior Year	\$	#
Monday, December 6, 2021	8,065,000	7
Sunday, December 5, 2021	-	0
Saturday, December 4, 2021	115,000	1
Friday, December 3, 2021	3,231,900	9
Thursday, December 2, 2021	2,206,000	7
Wednesday, December 1, 2021	4,916,500	11
Tuesday, November 30, 2021	11,489,496	31
<b>Total</b>	<b>30,023,896</b>	<b>66</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-67%	-61%
8 - 14 Days	72%	63%

