

# **4 WEEK REAL ESTATE MARKET REPORT**

Tuesday, March 28, 2023

As of: Wednesday, March 29, 2023

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report Single Family Home
- 3 Cumulative Tampa Bay Report Condominium
- 4 Pinellas County Single Family Home
- 5 Pinellas County Condominium
- 6 Pasco County Single Family Home
- 7 Pasco County Condominium
- 8 Hillsborough County Single Family Home
- 9 Hillsborough County Condominium
- 10 Sarasota County Single Family Home
- 11 Sarasota County Condominium
- 12 Manatee County Single Family Home
- 13 Manatee County Condominium



# 4 WEEK REAL ESTATE MARKET REPORT REPORT BREAKDOWN Tuesday, March 28, 2023

as of: 3/29/2023

Tuesday, March 28, 2023
Monday, March 27, 2023
Sunday, March 26, 2023
Saturday, March 25, 2023
Friday, March 24, 2023
Thursday, March 23, 2023
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Monday, March 13, 2023
Sunday, March 12, 2023
Saturday, March 11, 2023
Friday, March 10, 2023
Thursday, March 9, 2023
Wednesday, March 8, 2023
Tuesday, March 7, 2023
Monday, March 6, 2023
Sunday, March 5, 2023
Saturday, March 4, 2023
Friday, March 3, 2023
Thursday, March 2, 2023
Wednesday, March 1, 2023

#### **REPORT BREAKDOWN**

#### GRAPH:

Active - Newly listed during the date range Pending - Status changed to 'pending' during the date range Sold - Closed during the date range Canceled - Canceled during the date range Temp off Market - Status changed to 'temp' off market' during the date range The date ranges are not cumulative. Day 1: Tuesday, March 28, 2023 Day 28: Wednesday, March 1, 2023

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28) JAN 23: The total at month end **NOTE: Sold = Total sold in the month** 

#### **Market Changes**

Day 1's New Listings, Price Increase, Price Decreases and Back on Market Manatee County - Single Family Home

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

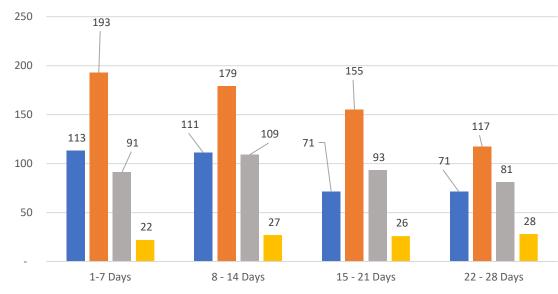
% Changed: The variance in amount and volume between day 1 - day 7 and; Prior Year Day 8 - Day 14



### 4 WEEK REAL ESTATE MARKET REPORT TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, March 28, 2023

as of: 3/29/2023



#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	74,243,656	152
Monday, March 27, 2023	103,741,114	189
Sunday, March 26, 2023	1,247,000	2
Saturday, March 25, 2023	7,131,880	14
Friday, March 24, 2023	177,000,229	318
Thursday, March 23, 2023	107,743,003	200
Wednesday, March 22, 2023	73,296,193	142
	544,403,075	1,017

<b>Closed Prior Year</b>	\$	#
Monday, March 28, 2022	125,171,147	231
Sunday, March 27, 2022	610,000	2
Saturday, March 26, 2022	3,602,600	9
Friday, March 25, 2022	187,612,594	342
Thursday, March 24, 2022	93,643,972	167
Wednesday, March 23, 2022	79,173,509	152
Tuesday, March 22, 2022	101,871,576	181
	591.685.398	1084

TOTALS			
		4 Weeks	JAN 23
Active		366	9,697
Pending		644	7,330
Sold*		374	2,942
Canceled		103	
Temp Off Market		1,487	

Market Changes	3/28/2023	% 4 Weeks Active
New Listings	145	40%
Price Increase	24	4%
Prices Decrease	446	119%
Back on Market*	70	68%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

<u>% Changed</u>	\$	#
Prior Year	-8%	-6%
8 - 14 Days	-6%	-2%

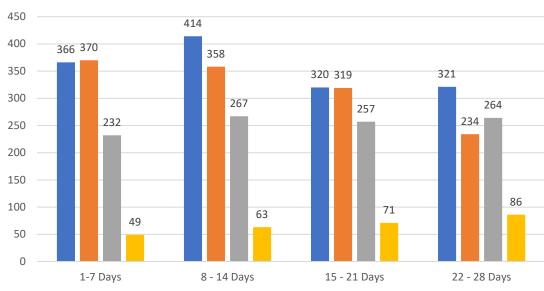




### 4 WEEK REAL ESTATE MARKET REPORT TAMPA BAY - CONDOMINIUM

Tuesday, March 28, 2023

as of: 3/29/2023



#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	12,746,240	38
Monday, March 27, 2023	12,547,892	39
Sunday, March 26, 2023	229,000	1
Saturday, March 25, 2023	289,000	1
Friday, March 24, 2023	34,546,410	74
Thursday, March 23, 2023	20,847,800	42
Wednesday, March 22, 2023	13,695,940	37
	94,902,282	232

Closed Prior Year	\$	#
Monday, March 28, 2022	29,652,434	67
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	-	0
Friday, March 25, 2022	32,171,307	97
Thursday, March 24, 2022	19,880,532	51
Wednesday, March 23, 2022	24,778,900	46
Tuesday, March 22, 2022	17,363,930	46
	123,847,103	307

TOTALS			
		4 Weeks	JAN 23
Active		1,421	3,716
Pending		1,281	2,637
Sold*		1,020	0,948
Canceled		269	
Temp Off Market		3,991	

Market Changes	3/28/2023	% 4 Weeks	Active
New Listings	42	3%	
Price Increase	3	0%	
Prices Decrease	62	6%	
Back on Market*	13	5%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

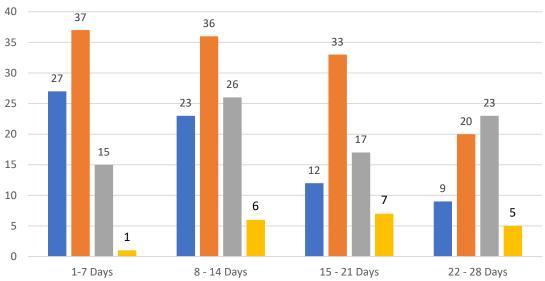
<u>% Changed</u>	\$	#
Prior Year	-23%	-24%
8 - 14 Days	-84%	-33%





# 4 WEEK REAL ESTATE MARKET REPORT PINELLAS COUNTY - SINGLE FAMILY HOMES Tuesday, March 28, 2023

as of: 3/29/2023



#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	11,141,885	26
Monday, March 27, 2023	22,328,800	38
Sunday, March 26, 2023	390,000	1
Saturday, March 25, 2023	4,193,000	6
Friday, March 24, 2023	38,530,400	61
Thursday, March 23, 2023	17,984,750	34
Wednesday, March 22, 2023	14,420,242	28
	108,989,077	194

Closed Prior Year	\$	#
Monday, March 28, 2022	29,109,350	42
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	856,000	2
Friday, March 25, 2022	45,361,238	80
Thursday, March 24, 2022	20,392,500	37
Wednesday, March 23, 2022	20,498,907	36
Tuesday, March 22, 2022	27,373,900	45
	143,591,895	242

	TOTALS	
	4 Weeks	JAN 23
Active	71	1,633
Pending	126	1,159
Sold*	81	0,589
Canceled	19	
Temp Off Market	297	

Market Changes	3/28/2023	% 4 Weeks	Active
New Listings	28	39%	
Price Increase	2	2%	
Prices Decrease	37	46%	
Back on Market*	11	58%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

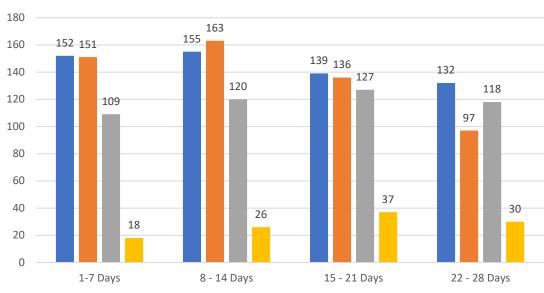
% Changed	\$	#
Prior Year	-24%	-20%
8 - 14 Days	-81%	-16%





### 4 WEEK REAL ESTATE MARKET REPORT PINELLAS COUNTY - CONDOMINIUM Tuesday, March 28, 2023

as of: 3/29/2023



#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	4,788,000	15
Monday, March 27, 2023	6,580,892	19
Sunday, March 26, 2023	229,000	1
Saturday, March 25, 2023	289,000	1
Friday, March 24, 2023	16,217,300	40
Thursday, March 23, 2023	9,134,900	20
Wednesday, March 22, 2023	4,661,500	13
	41,900,592	109

Closed Prior Year	\$	#
Monday, March 28, 2022	17,828,728	31
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	-	0
Friday, March 25, 2022	11,741,212	46
Thursday, March 24, 2022	6,639,000	20
Wednesday, March 23, 2022	15,698,100	26
Tuesday, March 22, 2022	10,198,400	22
	62,105,440	145

	TOTALS	
	4 Weeks	JAN 23
Active	578	1,468
Pending	547	0,855
Sold*	474	384
Canceled	111	
Temp Off Market	1,710	

Market Changes	3/28/2023	% 4 Weeks	Active
New Listings	19	3%	
Price Increase	0	0%	
Prices Decrease	32	7%	
Back on Market*	4	4%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

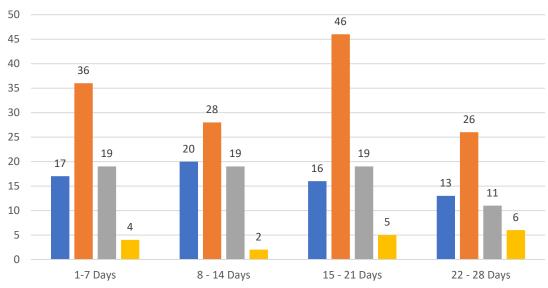
% Changed	\$	#
Prior Year	-33%	-25%
8 - 14 Days	-93%	-9%





# 4 WEEK REAL ESTATE MARKET REPORT PASCO COUNTY - SINGLE FAMILY HOMES Tuesday, March 28, 2023

as of: 3/29/2023



### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	11,505,688	30
Monday, March 27, 2023	16,069,381	44
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	1,348,980	4
Friday, March 24, 2023	21,257,253	61
Thursday, March 23, 2023	14,798,495	34
Wednesday, March 22, 2023	6,635,085	18
	71,614,882	191

Closed Prior Year	\$	#	
Monday, March 28, 2022	19,753,342	48	
Sunday, March 27, 2022	-	0	
Saturday, March 26, 2022	286,900	1	
Friday, March 25, 2022	31,985,164	68	
Thursday, March 24, 2022	16,249,596	36	
Wednesday, March 23, 2022	11,597,600	27	
Tuesday, March 22, 2022	12,710,181	30	
	92,582,783	210	

TOTALS			
		4 Weeks	JAN 23
Active		66	1,723
Pending		136	1,639
Sold*		68	0,658
Canceled		17	
Temp Off Market		287	

Market Changes	3/28/2023	% 4 Weeks	Active
New Listings	47	71%	
Price Increase	7	5%	
Prices Decrease	40	59%	
Back on Market*	10	59%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

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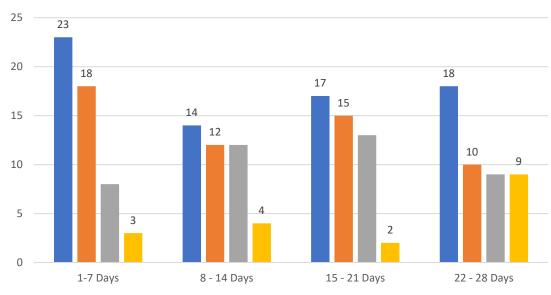
<u>% Changed</u>	\$	#
Prior Year	-23%	-9%
8 - 14 Days	-88%	-5%





# 4 WEEK REAL ESTATE MARKET REPORT PASCO COUNTY - CONDOMINIUM Tuesday, March 28, 2023

as of: 3/29/2023



#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	351,000	2
Monday, March 27, 2023	340,000	2
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	-	-
Friday, March 24, 2023	335,000	2
Thursday, March 23, 2023	-	-
Wednesday, March 22, 2023	255,000	2
	1,281,000	8

Closed Prior Year	\$	#	
Monday, March 28, 2022	331,000	3	
Sunday, March 27, 2022	-	0	
Saturday, March 26, 2022	-	0	
Friday, March 25, 2022	1,212,300	9	
Thursday, March 24, 2022	201,900	2	
Wednesday, March 23, 2022	633,900	4	
Tuesday, March 22, 2022	610,000	5	
	2,989,100	23	

	TOTALS	
	4 Weeks	JAN 23
Active	72	318
Pending	55	353
Sold*	42	082
Canceled	18	
Temp Off Market	187	

Market Changes	3/28/2023	% 4 Weeks	Active
New Listings	3	4%	
Price Increase	0	0%	
Prices Decrease	5	12%	
Back on Market*	1	6%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

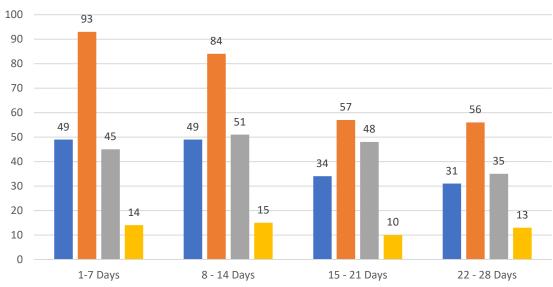
<u>% Changed</u>	\$	#
Prior Year	-57%	-65%
8 - 14 Days	-100%	-33%





## 4 WEEK REAL ESTATE MARKET REPORT HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES Tuesday, March 28, 2023

as of: 3/29/2023



### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	22,435,100	49
Monday, March 27, 2023	26,289,912	57
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	1,314,900	3
Friday, March 24, 2023	57,721,480	106
Thursday, March 23, 2023	23,974,834	57
Wednesday, March 22, 2023	22,667,239	45
	154,403,465	317

Closed Prior Year	\$	#	
Monday, March 28, 2022	44,557,745	84	
Sunday, March 27, 2022	610,000	2	
Saturday, March 26, 2022	999,700	3	
Friday, March 25, 2022	58,067,715	121	
Thursday, March 24, 2022	21,765,897	47	
Wednesday, March 23, 2022	27,851,611	53	
Tuesday, March 22, 2022	26,957,882	61	
	180,810,550	371	

TOTALS			
		4 Weeks	JAN 23
Active		163	2,835
Pending		290	2,170
Sold*		179	1,048
Canceled		52	
Temp Off Market		684	

Market Changes	3/28/2023	% 4 Weeks	Active
New Listings	75	46%	
Price Increase	8	3%	
Prices Decrease	70	39%	
Back on Market*	20	38%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7	Day	Sold	Ana	lysis	

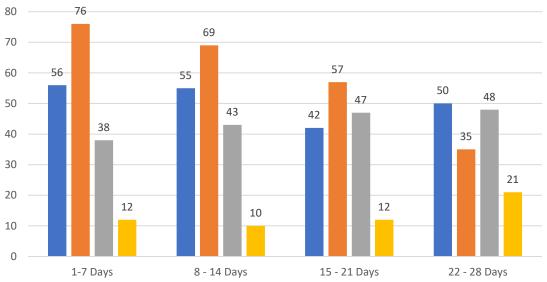
% Changed	\$	#
Prior Year	-15%	-15%
8 - 14 Days	-73%	3%





# 4 WEEK REAL ESTATE MARKET REPORT HILLSBOROUGH COUNTY - CONDOMINIUM Tuesday, March 28, 2023

as of: 3/29/2023



### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	1,158,000	6
Monday, March 27, 2023	1,484,500	7
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	-	-
Friday, March 24, 2023	3,614,900	14
Thursday, March 23, 2023	1,420,000	4
Wednesday, March 22, 2023	3,315,040	7
	10,992,440	38

<b>Closed Prior Year</b>	\$	#	
Monday, March 28, 2022	1,447,400	8	
Sunday, March 27, 2022	-	0	
Saturday, March 26, 2022	-	0	
Friday, March 25, 2022	3,703,500	14	
Thursday, March 24, 2022	3,166,900	10	
Wednesday, March 23, 2022	1,054,000	3	
Tuesday, March 22, 2022	1,516,005	7	
	10,887,805	42	

	TOTALS	
	4 Weeks	JAN 23
Active	203	780
Pending	237	571
Sold*	176	276
Canceled	55	
Temp Off Market	671	

Market Changes	3/28/2023	% 4 Weeks	Active
New Listings	9	4%	
Price Increase	0	0%	
Prices Decrease	9	5%	
Back on Market*	3	5%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

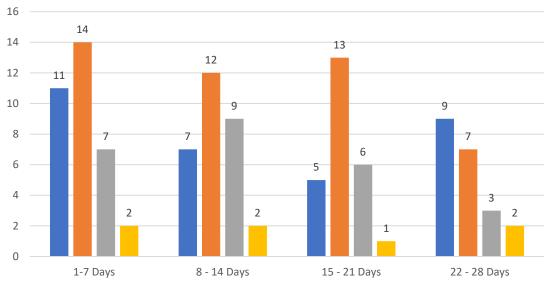
% Changed	\$	#
Prior Year	1%	-10%
8 - 14 Days	-98%	-68%





# 4 WEEK REAL ESTATE MARKET REPORT SARASOTA COUNTY - SINGLE FAMILY HOMES Tuesday, March 28, 2023

as of: 3/29/2023



#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	15,906,580	23
Monday, March 27, 2023	24,892,584	30
Sunday, March 26, 2023	857,000	1
Saturday, March 25, 2023	275,000	1
Friday, March 24, 2023	27,475,397	37
Thursday, March 23, 2023	29,103,175	42
Wednesday, March 22, 2023	17,474,031	30
	115,983,767	164

<b>Closed Prior Year</b>	\$	#
Monday, March 28, 2022	19,732,965	36
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	1,105,000	2
Friday, March 25, 2022	28,265,630	39
Thursday, March 24, 2022	20,446,737	28
Wednesday, March 23, 2022	9,976,280	21
Tuesday, March 22, 2022	20,412,346	23
	99,938,958	149

	TOTALS		
		4 Weeks	JAN 23
Active		32	1,729
Pending		46	1,221
Sold*		25	154
Canceled		7	
Temp Off Market		110	

Market Changes	3/28/2023	% 4 Weeks Active
New Listings	32	100%
Price Increase	6	13%
Prices Decrease	44	176%
Back on Market*	12	171%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

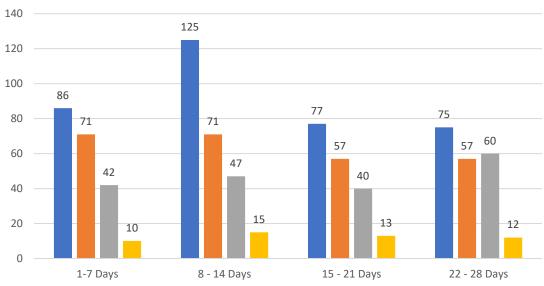
% Changed	\$	#
Prior Year	16%	10%
8 - 14 Days	-80%	3%





# **4 WEEK REAL ESTATE MARKET REPORT** SARASOTA COUNTY -CONDOMINIUM Tuesday, March 28, 2023

as of: 3/29/2023



### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	3,864,240	8
Monday, March 27, 2023	1,555,000	4
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	-	-
Friday, March 24, 2023	10,324,250	11
Thursday, March 23, 2023	8,582,000	13
Wednesday, March 22, 2023	2,192,500	6
	26,517,990	42

Closed Prior Year	\$	#	
Monday, March 28, 2022	6,267,306	13	
Sunday, March 27, 2022	-	0	
Saturday, March 26, 2022	-	0	
Friday, March 25, 2022	11,626,795	16	
Thursday, March 24, 2022	7,406,200	12	
Wednesday, March 23, 2022	2,050,000	5	
Tuesday, March 22, 2022	4,528,025	10	
	31,878,326	56	

TOTALS			
		4 Weeks	JAN 23
Active		363	0,612
Pending		256	556
Sold*		189	082
Canceled		50	
Temp Off Market		858	

Market Changes	3/28/2023	% 4 Weeks	Active
New Listings	14	4%	
Price Increase	0	0%	
Prices Decrease	17	9%	
Back on Market*	2	4%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

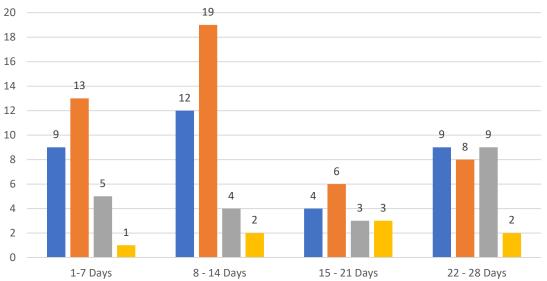
% Changed	\$	#
Prior Year	-17%	-25%
8 - 14 Days	-95%	-11%





# 4 WEEK REAL ESTATE MARKET REPORT MANATEE COUNTY - SINGLE FAMILY HOMES Tuesday, March 28, 2023

as of: 3/29/2023



#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	13,254,403	24
Monday, March 27, 2023	14,160,437	20
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	-	-
Friday, March 24, 2023	32,015,699	53
Thursday, March 23, 2023	21,881,749	33
Wednesday, March 22, 2023	12,099,596	21
	93,411,884	151

Closed Prior Year	\$	#	
Monday, March 28, 2022	12,017,745	21	
Sunday, March 27, 2022	-	0	
Saturday, March 26, 2022	355,000	1	
Friday, March 25, 2022	23,932,847	34	
Thursday, March 24, 2022	14,789,242	19	
Wednesday, March 23, 2022	9,249,111	15	
Tuesday, March 22, 2022	14,417,267	22	
	74,761,212	112	

	TOTALS	
	4 Weeks	JAN 23
Active	34	1,777
Pending	46	1,141
Sold*	21	0,493
Canceled	8	
Temp Off Market	109	

Market Changes	3/28/2023	% 4 Weeks	Active
New Listings	19	56%	
Price Increase	103	224%	
Prices Decrease	61	290%	
Back on Market*	6	75%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

% Changed	\$	#	
Prior Year	25%	35%	
8 - 14 Days	-84%	9%	

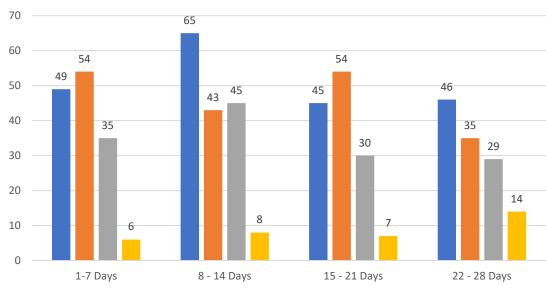




# 4 WEEK REAL ESTATE MARKET REPORT MANATEE COUNTY - CONDOMINIUM

Tuesday, March 28, 2023

as of: 3/29/2023



#### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, March 28, 2023	2,585,000	7
Monday, March 27, 2023	2,587,500	7
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	-	-
Friday, March 24, 2023	4,054,960	7
Thursday, March 23, 2023	1,710,900	5
Wednesday, March 22, 2023	3,271,900	9
	14,210,260	35

Closed Prior Year	\$	#	
Monday, March 28, 2022	3,778,000	12	
Sunday, March 27, 2022	-	0	
Saturday, March 26, 2022	-	0	
Friday, March 25, 2022	3,887,500	12	
Thursday, March 24, 2022	2,466,532	7	
Wednesday, March 23, 2022	5,342,900	8	
Tuesday, March 22, 2022	511,500	2	
	15,986,432	41	

	TOTALS				
		4 Weeks	JAN 23		
Active		205	538		
Pending		186	302		
Sold*		139	124		
Canceled		35			
Temp Off Market		565			

Market Changes	3/28/2023	% 4 Weeks Act	ive
New Listings	11	5%	
Price Increase	0	0%	
Prices Decrease	10	7%	
Back on Market*	0	0%	

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

<u>% Changed</u>	\$	#
Prior Year	-11%	-15%
8 - 14 Days	-98%	-22%

