

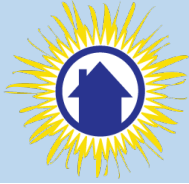


4 WEEK REAL ESTATE MARKET REPORT

Thursday, March 30, 2023

As of: Friday, March 31, 2023

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
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- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Thursday, March 30, 2023

as of: 3/31/2023

Day 1	Thursday, March 30, 2023
Day 2	Wednesday, March 29, 2023
Day 3	Tuesday, March 28, 2023
Day 4	Monday, March 27, 2023
Day 5	Sunday, March 26, 2023
Day 6	Saturday, March 25, 2023
Day 7	Friday, March 24, 2023
Day 8	Thursday, March 23, 2023
Day 9	Wednesday, March 22, 2023
Day 10	Tuesday, March 21, 2023
Day 11	Monday, March 20, 2023
Day 12	Sunday, March 19, 2023
Day 13	Saturday, March 18, 2023
Day 14	Friday, March 17, 2023
Day 15	Thursday, March 16, 2023
Day 16	Wednesday, March 15, 2023
Day 17	Tuesday, March 14, 2023
Day 18	Monday, March 13, 2023
Day 19	Sunday, March 12, 2023
Day 20	Saturday, March 11, 2023
Day 21	Friday, March 10, 2023
Day 22	Thursday, March 9, 2023
Day 23	Wednesday, March 8, 2023
Day 24	Tuesday, March 7, 2023
Day 25	Monday, March 6, 2023
Day 26	Sunday, March 5, 2023
Day 27	Saturday, March 4, 2023
Day 28	Friday, March 3, 2023

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Thursday, March 30, 2023

Day 28: Friday, March 3, 2023

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

JAN 23: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

Manatee County - Single Family Home

7 Day Sold Comparison

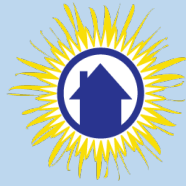
Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

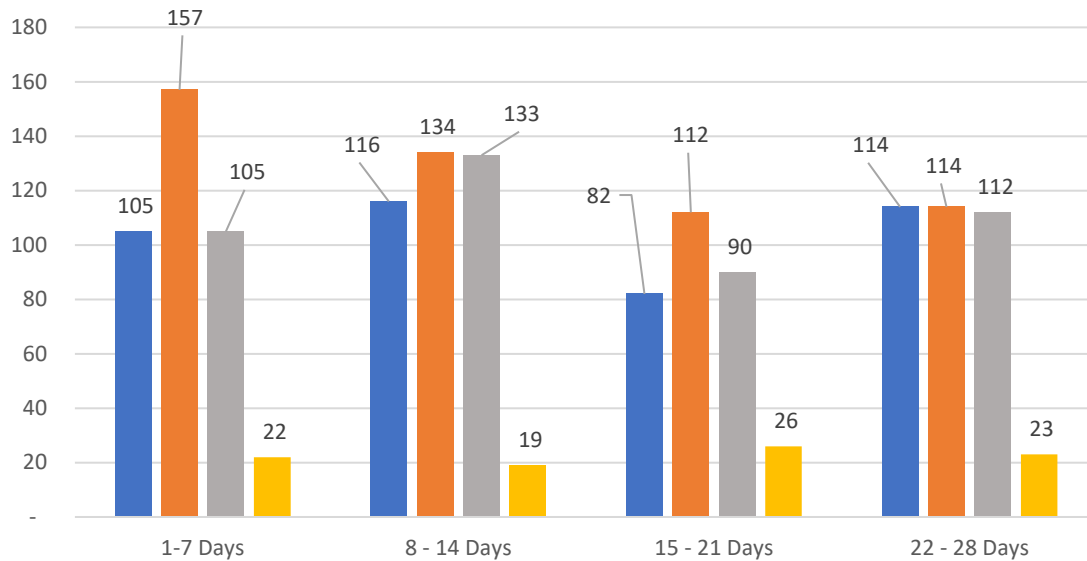


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Thursday, March 30, 2023

as of: 3/31/2023



TOTALS		
	4 Weeks	JAN 23
Active	417	9,697
Pending	517	7,330
Sold*	440	2,942
Canceled	90	
Temp Off Market	1,464	

Market Changes	3/30/2023	% 4 Weeks Active
New Listings	145	35%
Price Increase	24	5%
Prices Decrease	446	101%
Back on Market*	70	78%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

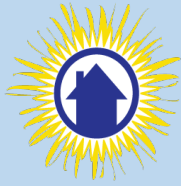
Closed in last 7 days	\$	#
Thursday, March 30, 2023	83,918,548	131
Wednesday, March 29, 2023	91,918,871	145
Tuesday, March 28, 2023	78,690,810	162
Monday, March 27, 2023	105,524,114	193
Sunday, March 26, 2023	2,781,999	4
Saturday, March 25, 2023	6,445,880	12
Friday, March 24, 2023	177,368,129	319
Total	546,648,351	966

Closed Prior Year	\$	#
Wednesday, March 30, 2022	167,491,687	311
Tuesday, March 29, 2022	113,894,723	195
Monday, March 28, 2022	125,171,147	231
Sunday, March 27, 2022	610,000	2
Saturday, March 26, 2022	3,602,600	9
Friday, March 25, 2022	187,612,594	342
Thursday, March 24, 2022	93,643,972	167
Total	692,026,723	1257

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-21%	-23%
8 - 14 Days	4%	-3%



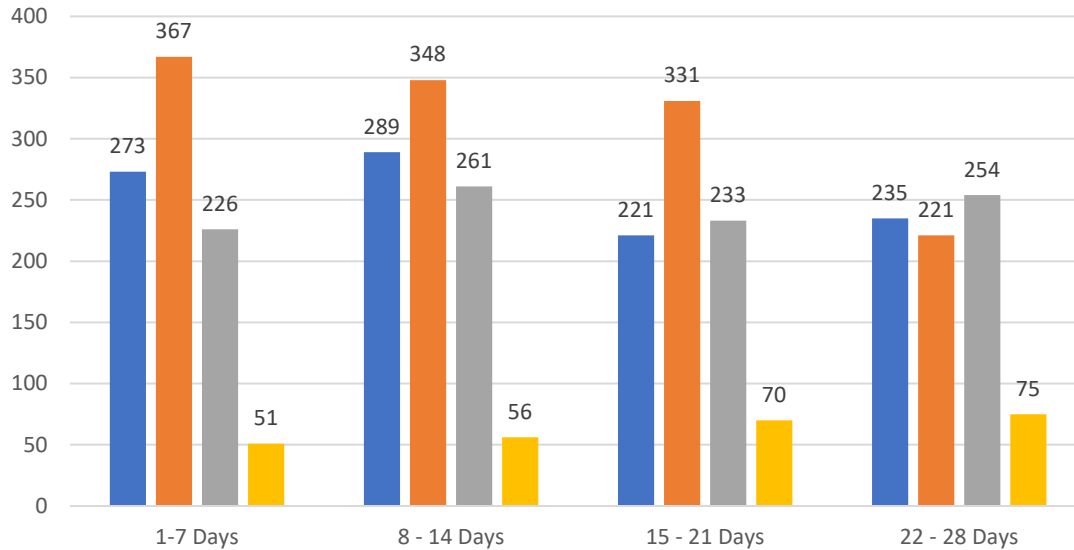


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Thursday, March 30, 2023

as of: 3/31/2023



TOTALS		
	4 Weeks	JAN 23
Active	1,018	3,716
Pending	1,267	2,637
Sold*	974	0,948
Canceled	252	
Temp Off Market	3,511	

Market Changes	3/30/2023	% 4 Weeks Active
New Listings	42	4%
Price Increase	3	0%
Prices Decrease	62	6%
Back on Market*	13	5%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, March 30, 2023	19,761,700	49
Wednesday, March 29, 2023	12,426,700	34
Tuesday, March 28, 2023	12,936,240	39
Monday, March 27, 2023	13,017,892	41
Sunday, March 26, 2023	229,000	1
Saturday, March 25, 2023	289,000	1
Friday, March 24, 2023	34,546,410	74
TOTAL	93,206,942	239

Closed Prior Year	\$	#
Wednesday, March 30, 2022	37,165,924	89
Tuesday, March 29, 2022	21,827,840	61
Monday, March 28, 2022	29,652,434	67
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	-	0
Friday, March 25, 2022	32,171,307	97
Thursday, March 24, 2022	19,880,532	51
TOTAL	140,698,037	365

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-34%	-35%
8 - 14 Days	-82%	-22%



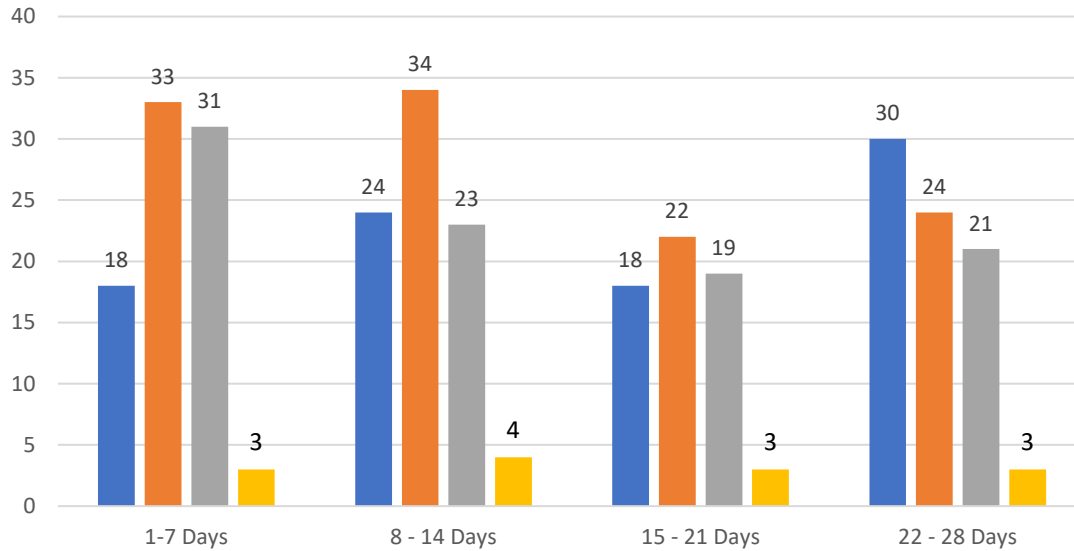


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Thursday, March 30, 2023

as of: 3/31/2023



		TOTALS	
		4 Weeks	JAN 23
Active		90	1,633
Pending		113	1,159
Sold*		94	0,589
Canceled		13	
Temp Off Market		310	

Market Changes	3/30/2023	% 4 Weeks Active
New Listings	56	62%
Price Increase	4	4%
Prices Decrease	37	39%
Back on Market*	11	85%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

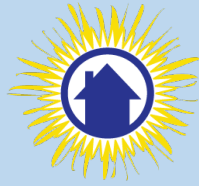
Closed in last 7 days	\$	#
Thursday, March 30, 2023	18,993,650	27
Wednesday, March 29, 2023	19,472,790	27
Tuesday, March 28, 2023	12,429,057	29
Monday, March 27, 2023	22,753,800	39
Sunday, March 26, 2023	390,000	1
Saturday, March 25, 2023	3,782,000	5
Friday, March 24, 2023	38,530,400	61
TOTAL	116,351,697	189

Closed Prior Year	\$	#
Wednesday, March 30, 2022	35,067,845	55
Tuesday, March 29, 2022	28,434,250	37
Monday, March 28, 2022	29,109,350	42
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	856,000	2
Friday, March 25, 2022	45,361,238	80
Thursday, March 24, 2022	20,392,500	37
TOTAL	159,221,183	253

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-27%	-25%
8 - 14 Days	-78%	-10%



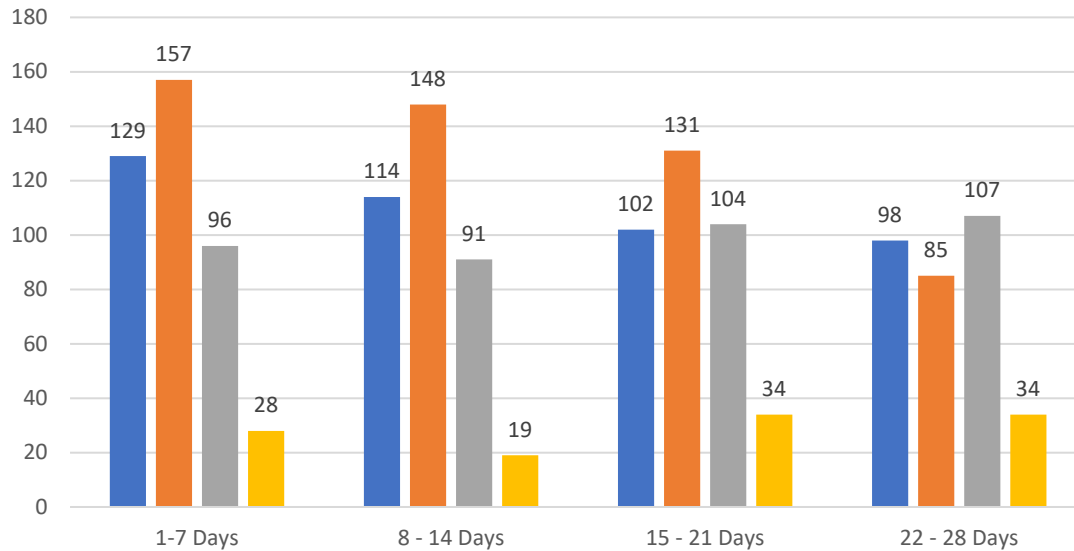


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Thursday, March 30, 2023

as of: 3/31/2023



TOTALS		
	4 Weeks	JAN 23
Active	443	1,468
Pending	521	0,855
Sold*	398	384
Canceled	115	
Temp Off Market	1,477	

Market Changes	3/30/2023	% 4 Weeks Active
New Listings	24	5%
Price Increase	2	0%
Prices Decrease	29	7%
Back on Market*	7	6%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

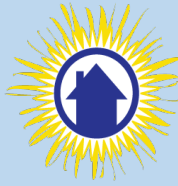
Closed in last 7 days	\$	#
Thursday, March 30, 2023	7,076,900	16
Wednesday, March 29, 2023	4,128,200	15
Tuesday, March 28, 2023	4,978,000	16
Monday, March 27, 2023	6,885,892	20
Sunday, March 26, 2023	229,000	1
Saturday, March 25, 2023	289,000	1
Friday, March 24, 2023	16,217,300	40
TOTAL	39,804,292	109

Closed Prior Year	\$	#
Wednesday, March 30, 2022	15,923,924	41
Tuesday, March 29, 2022	9,210,500	27
Monday, March 28, 2022	17,828,728	31
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	-	0
Friday, March 25, 2022	11,741,212	46
Thursday, March 24, 2022	6,639,000	20
TOTAL	61,343,364	165

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-35%	-34%
8 - 14 Days	-92%	6%



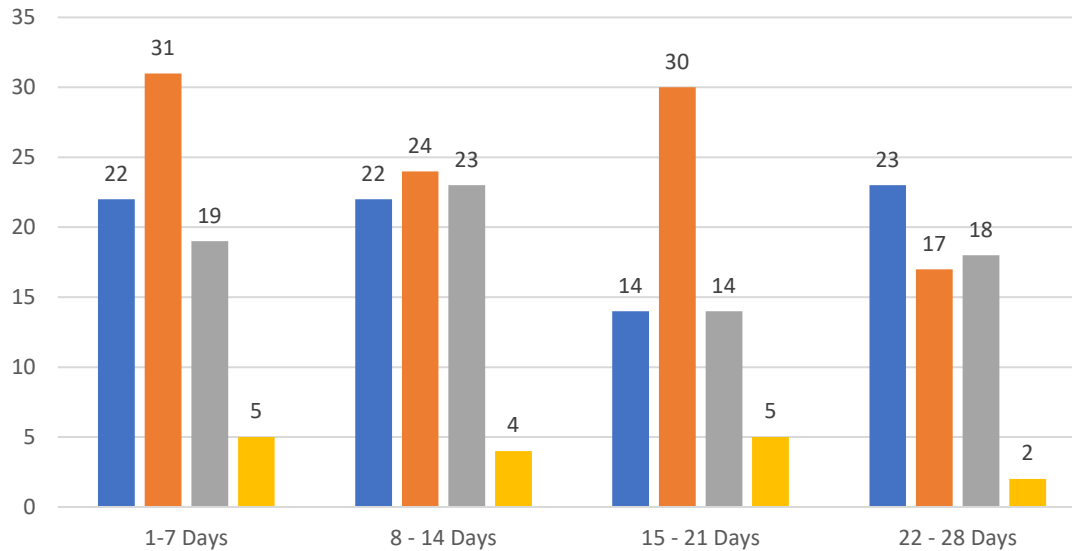


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Thursday, March 30, 2023

as of: 3/31/2023



TOTALS		
	4 Weeks	JAN 23
Active	81	1,723
Pending	102	1,639
Sold*	74	0,658
Canceled	16	
Temp Off Market	273	

Market Changes	3/30/2023	% 4 Weeks Active
New Listings	61	75%
Price Increase	8	8%
Prices Decrease	36	49%
Back on Market*	12	75%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

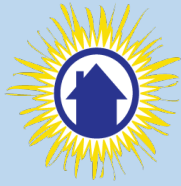
Closed in last 7 days	\$	#
Thursday, March 30, 2023	11,072,861	24
Wednesday, March 29, 2023	10,875,960	25
Tuesday, March 28, 2023	12,086,770	32
Monday, March 27, 2023	16,069,381	44
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	1,348,980	4
Friday, March 24, 2023	21,257,253	61
TOTAL	72,711,205	190

Closed Prior Year	\$	#
Wednesday, March 30, 2022	30,240,163	72
Tuesday, March 29, 2022	15,673,747	40
Monday, March 28, 2022	19,753,342	48
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	286,900	1
Friday, March 25, 2022	31,985,164	68
Thursday, March 24, 2022	16,249,596	36
TOTAL	114,188,912	265

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-36%	-28%
8 - 14 Days	-86%	4%



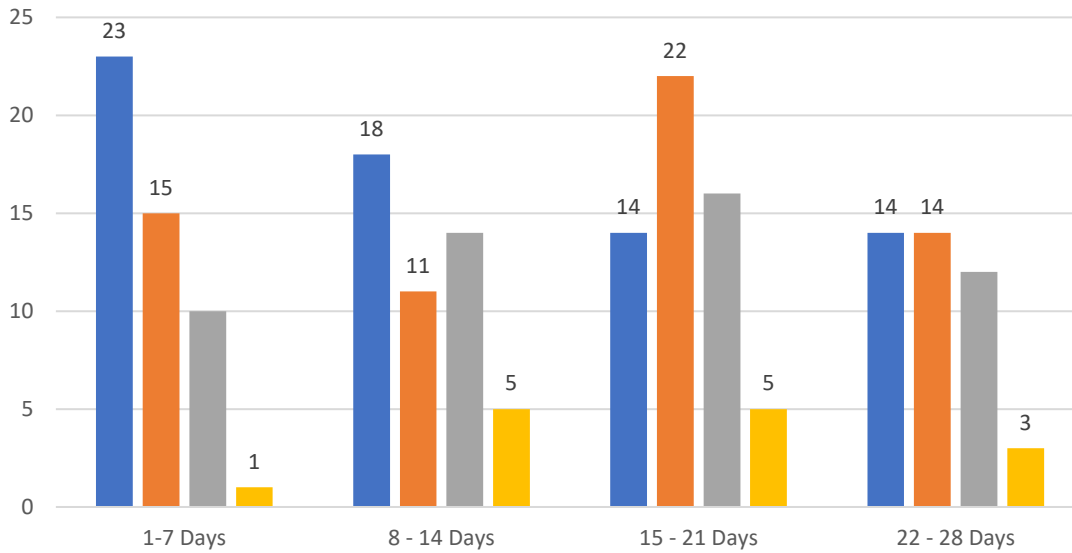


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Thursday, March 30, 2023

as of: 3/31/2023



	TOTALS	
	4 Weeks	JAN 23
Active	69	318
Pending	62	353
Sold*	52	082
Canceled	14	
Temp Off Market	197	

Market Changes	3/30/2023	% 4 Weeks Active
New Listings	4	6%
Price Increase	0	0%
Prices Decrease	2	4%
Back on Market*	2	14%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

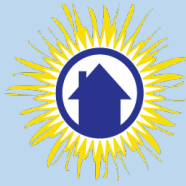
Closed in last 7 days	\$	#
Thursday, March 30, 2023	-	-
Wednesday, March 29, 2023	343,000	2
Tuesday, March 28, 2023	351,000	2
Monday, March 27, 2023	340,000	2
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	-	-
Friday, March 24, 2023	335,000	2
Total	1,369,000	8

Closed Prior Year	\$	#
Wednesday, March 30, 2022	764,000	5
Tuesday, March 29, 2022	731,300	5
Monday, March 28, 2022	331,000	3
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	-	0
Friday, March 25, 2022	1,212,300	9
Thursday, March 24, 2022	201,900	2
Total	3,240,500	24

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-58%	-67%
8 - 14 Days	-100%	-27%



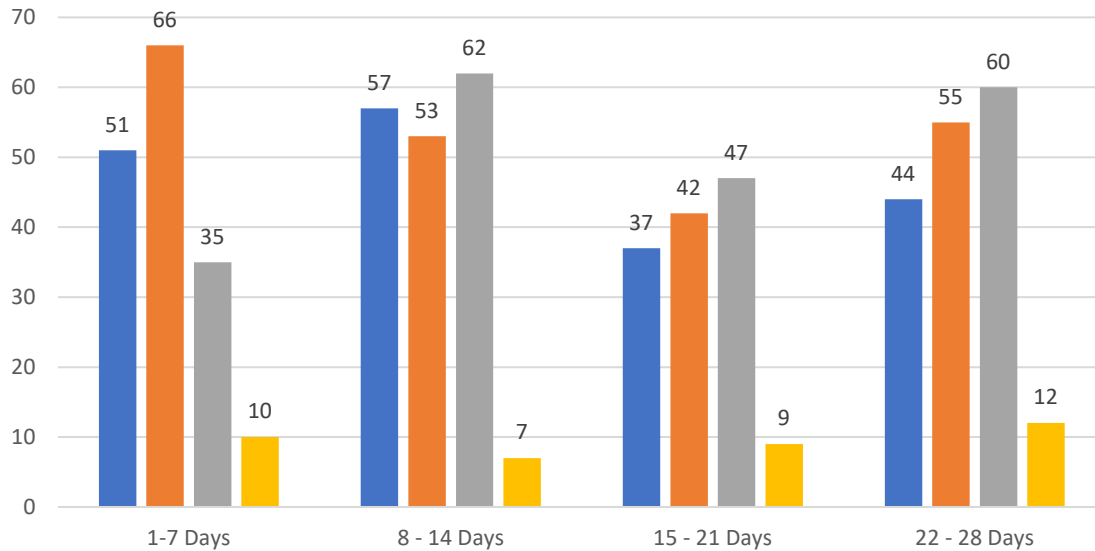


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Thursday, March 30, 2023

as of: 3/31/2023



TOTALS		
	4 Weeks	JAN 23
Active	189	2,835
Pending	216	2,170
Sold*	204	1,048
Canceled	38	
Temp Off Market	647	

Market Changes	3/30/2023	% 4 Weeks Active
New Listings	97	51%
Price Increase	6	3%
Prices Decrease	73	36%
Back on Market*	15	39%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

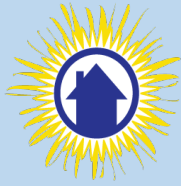
Closed in last 7 days	\$	#
Thursday, March 30, 2023	18,960,384	40
Wednesday, March 29, 2023	25,240,120	46
Tuesday, March 28, 2023	23,864,000	52
Monday, March 27, 2023	27,191,912	59
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	1,314,900	3
Friday, March 24, 2023	58,089,380	107
TOTAL	154,660,696	307

Closed Prior Year	\$	#
Wednesday, March 30, 2022	45,749,440	102
Tuesday, March 29, 2022	36,839,642	68
Monday, March 28, 2022	44,557,745	84
Sunday, March 27, 2022	610,000	2
Saturday, March 26, 2022	999,700	3
Friday, March 25, 2022	58,067,715	121
Thursday, March 24, 2022	21,765,897	47
TOTAL	208,590,139	427

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-26%	-28%
8 - 14 Days	-71%	4%



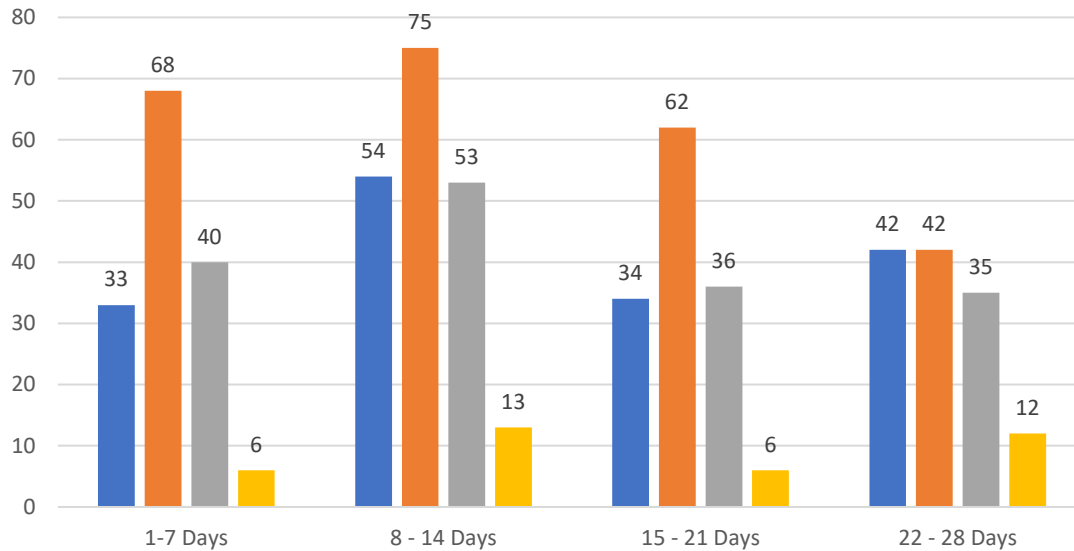


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Thursday, March 30, 2023

as of: 3/31/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, March 30, 2023	3,093,400	11
Wednesday, March 29, 2023	1,513,000	4
Tuesday, March 28, 2023	1,158,000	6
Monday, March 27, 2023	1,649,500	8
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	-	-
Friday, March 24, 2023	3,614,900	14
TOTAL	11,028,800	43

Closed Prior Year	\$	#
Wednesday, March 30, 2022	3,665,500	13
Tuesday, March 29, 2022	2,957,000	8
Monday, March 28, 2022	1,447,400	8
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	-	0
Friday, March 25, 2022	3,703,500	14
Thursday, March 24, 2022	3,166,900	10
TOTAL	14,940,300	53

	TOTALS	
	4 Weeks	JAN 23
Active	163	780
Pending	247	571
Sold*	164	276
Canceled	37	
Temp Off Market	611	

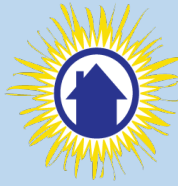
Market Changes	3/30/2023	% 4 Weeks Active
New Listings	20	12%
Price Increase	2	1%
Prices Decrease	7	4%
Back on Market*	3	8%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-26%	-19%
8 - 14 Days	-98%	-58%



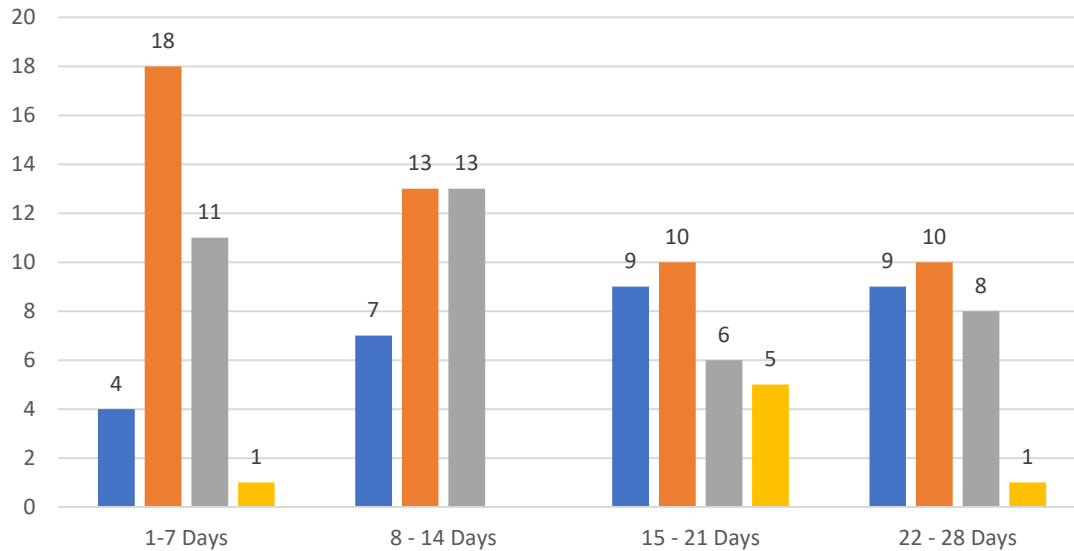


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Thursday, March 30, 2023

as of: 3/31/2023



		TOTALS	
		4 Weeks	JAN 23
Active		29	1,729
Pending		51	1,221
Sold*		38	154
Canceled		7	
Temp Off Market		125	

Market Changes	3/30/2023	% 4 Weeks Active
New Listings	42	145%
Price Increase	9	18%
Prices Decrease	45	118%
Back on Market*	4	57%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, March 30, 2023	25,893,773	23
Wednesday, March 29, 2023	24,854,798	31
Tuesday, March 28, 2023	15,906,580	23
Monday, March 27, 2023	24,892,584	30
Sunday, March 26, 2023	1,861,999	2
Saturday, March 25, 2023	-	-
Friday, March 24, 2023	27,475,397	37
TOTAL	120,885,131	146

Closed Prior Year	\$	#
Wednesday, March 30, 2022	33,068,187	38
Tuesday, March 29, 2022	16,157,975	28
Monday, March 28, 2022	19,732,965	36
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	1,105,000	2
Friday, March 25, 2022	28,265,630	39
Thursday, March 24, 2022	20,446,737	28
TOTAL	118,776,494	171

7 Day Sold Analysis

% Changed	\$	#
Prior Year	2%	-15%
8 - 14 Days	-77%	-13%



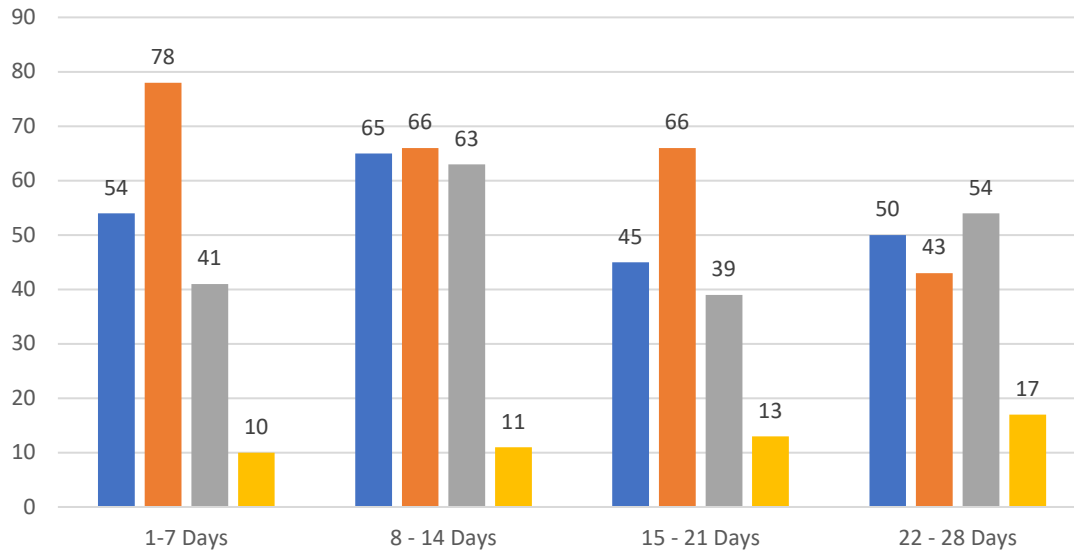


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Thursday, March 30, 2023

as of: 3/31/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, March 30, 2023	7,549,900	16
Wednesday, March 29, 2023	3,592,000	6
Tuesday, March 28, 2023	3,864,240	8
Monday, March 27, 2023	1,555,000	4
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	-	-
Friday, March 24, 2023	10,324,250	11
TOTAL	26,885,390	45

Closed Prior Year	\$	#
Wednesday, March 30, 2022	14,468,200	20
Tuesday, March 29, 2022	7,623,030	16
Monday, March 28, 2022	6,267,306	13
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	-	0
Friday, March 25, 2022	11,626,795	16
Thursday, March 24, 2022	7,406,200	12
TOTAL	47,391,531	77

	TOTALS	
	4 Weeks	JAN 23
Active	214	0,612
Pending	253	556
Sold*	197	082
Canceled	51	
Temp Off Market	715	

Market Changes	3/30/2023	% 4 Weeks Active
New Listings	6	3%
Price Increase	0	0%
Prices Decrease	16	8%
Back on Market*	3	6%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-43%	-42%
8 - 14 Days	-95%	-4%



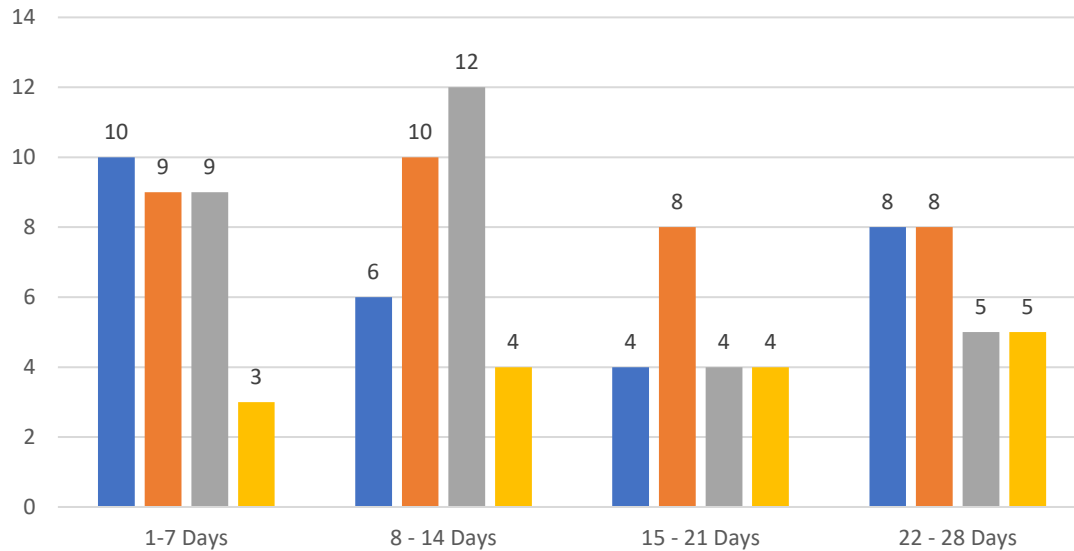


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Thursday, March 30, 2023

as of: 3/31/2023



		TOTALS	
		4 Weeks	JAN 23
Active		28	1,777
Pending		35	1,141
Sold*		30	0,493
Canceled		16	
Temp Off Market		109	

Market Changes	3/30/2023	% 4 Weeks Active
New Listings	32	114%
Price Increase	3	9%
Prices Decrease	32	107%
Back on Market*	9	56%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

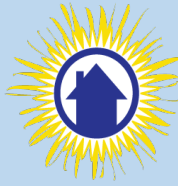
Closed in last 7 days	\$	#
Thursday, March 30, 2023	8,997,880	17
Wednesday, March 29, 2023	11,475,203	16
Tuesday, March 28, 2023	14,404,403	26
Monday, March 27, 2023	14,616,437	21
Sunday, March 26, 2023	530,000	1
Saturday, March 25, 2023	-	-
Friday, March 24, 2023	32,015,699	53
TOTAL	82,039,622	134

Closed Prior Year	\$	#
Wednesday, March 30, 2022	23,366,052	44
Tuesday, March 29, 2022	16,789,109	22
Monday, March 28, 2022	12,017,745	21
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	355,000	1
Friday, March 25, 2022	23,932,847	34
Thursday, March 24, 2022	14,789,242	19
TOTAL	91,249,995	141

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-10%	-5%
8 - 14 Days	-84%	-6%



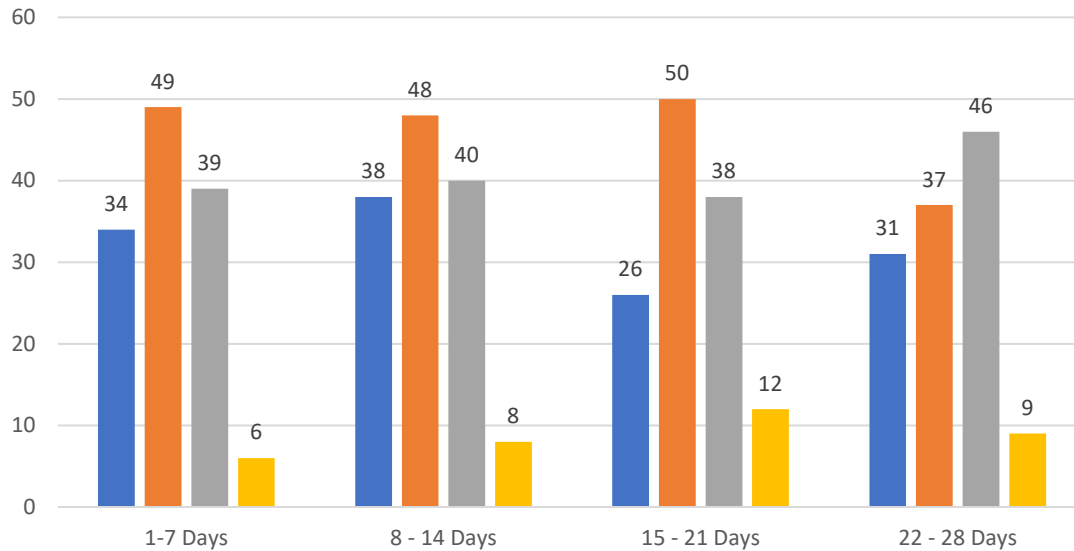


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Thursday, March 30, 2023

as of: 3/31/2023



		TOTALS	
		4 Weeks	JAN 23
Active		129	538
Pending		184	302
Sold*		163	124
Canceled		35	
Temp Off Market		511	

Market Changes	3/30/2023	% 4 Weeks Active
New Listings	17	13%
Price Increase	0	0%
Prices Decrease	12	7%
Back on Market*	2	6%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, March 30, 2023	2,041,500	6
Wednesday, March 29, 2023	2,850,500	7
Tuesday, March 28, 2023	2,585,000	7
Monday, March 27, 2023	2,587,500	7
Sunday, March 26, 2023	-	-
Saturday, March 25, 2023	-	-
Friday, March 24, 2023	4,054,960	7
Total	14,119,460	34

Closed Prior Year	\$	#
Wednesday, March 30, 2022	2,344,300	10
Tuesday, March 29, 2022	1,306,010	5
Monday, March 28, 2022	3,778,000	12
Sunday, March 27, 2022	-	0
Saturday, March 26, 2022	-	0
Friday, March 25, 2022	3,887,500	12
Thursday, March 24, 2022	2,466,532	7
Total	13,782,342	46

7 Day Sold Analysis

% Changed	\$	#
Prior Year	2%	-26%
8 - 14 Days	-97%	-17%

