

# Wednesday, September 20, 2023

As of: Thursday, September 21, 2023

- 2 Cumulative Tampa Bay Report Single Family Home
- 3 Cumulative Tampa Bay Report Condominium
- 4 Pinellas County Single Family Home
- 5 Pinellas County Condominium
- 6 Pasco County Single Family Home
- 7 Pasco County Condominium
- 8 Hillsborough County Single Family Home
- 9 Hillsborough County Condominium
- 10 Sarasota County Single Family Home
- 11 Sarasota County Condominium
- 12 Manatee County Single Family Home
- 13 Manatee County Condominium

# 4

# **4 WEEK REAL ESTATE MARKET REPORT**

#### REPORT BREAKDOWN

Wednesday, September 20, 2023

as of: 9/21/2023

Wednesday, September 20, 2023
Tuesday, September 19, 2023
Monday, September 18, 2023
Sunday, September 17, 2023
Saturday, September 16, 2023
Friday, September 15, 2023
Thursday, September 14, 2023
Wednesday, September 13, 2023
Tuesday, September 12, 2023
Monday, September 11, 2023
Sunday, September 10, 2023
Saturday, September 9, 2023
Friday, September 8, 2023
Thursday, September 7, 2023
Wednesday, September 6, 2023
Tuesday, September 5, 2023
Monday, September 4, 2023
Sunday, September 3, 2023
Saturday, September 2, 2023
Friday, September 1, 2023
Thursday, August 31, 2023
Wednesday, August 30, 2023
Tuesday, August 29, 2023
Monday, August 28, 2023
Sunday, August 27, 2023
Saturday, August 26, 2023
Friday, August 25, 2023
Thursday, August 24, 2023

#### **REPORT BREAKDOWN**

#### **GRAPH:**

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Wednesday, September 20, 2023

Day 28: Thursday, August 24, 2023

#### **TOTALS:**

4 Weeks: The summation of each date range (Day 1 - Day 28)

JUN 23: The total at month end

NOTE: Sold = Total sold in the month

#### **Market Changes**

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

Manatee County - Single Family Home

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

**Prior Year** 

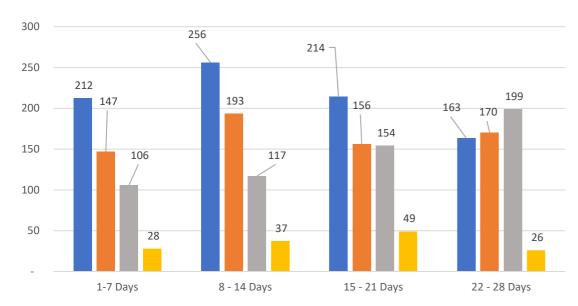
Day 8 - Day 14



### **TAMPA BAY - SINGLE FAMILY HOMES**

Wednesday, September 20, 2023

as of: 9/21/2023



TOTALS			
		4 Weeks	JUN 23
Active		845	9,003
Pending		666	7,449
Sold*		576	4,903
Canceled		140	
Temp Off Market		2,227	! ! !

Market Changes	9/20/2023	% 4 Weeks Activ
New Listings	192	23%
Price Increase	10	2%
Prices Decrease	293	51%
Back on Market*	60	43%

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	44,836,433	75
Tuesday, September 19, 2023	69,324,310	120
Monday, September 18, 2023	89,123,933	162
Sunday, September 17, 2023	358,999	1
Saturday, September 16, 2023	6,099,151	10
Friday, September 15, 2023	194,083,188	339
Thursday, September 14, 2023	71,468,880	137
	475,294,894	844

Closed Prior Year	\$	#
Tuesday, September 20, 2022	105,709,509	204
Monday, September 19, 2022	116,594,553	228
Sunday, September 18, 2022	1,427,000	3
Saturday, September 17, 2022	2,210,800	7
Friday, September 16, 2022	246,477,197	457
Thursday, September 15, 2022	183,833,539	318
Wednesday, September 14, 2022	121,578,725	227
	777.831.323	1444

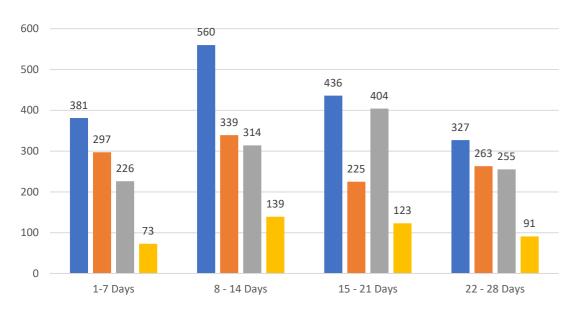
% Changed	\$	#
Prior Year	-39%	-42%
8 - 14 Days	-31%	-28%



### **TAMPA BAY - CONDOMINIUM**

Wednesday, September 20, 2023

as of: 9/21/2023



	TOTALS	
	4 Weeks	JUN 23
Active	1,704	4,198
Pending	1,124	2,707
Sold*	1,199	1,728
Canceled	426	
Temp Off Market	4,453	 

Market Changes	9/20/2023	% 4 Weeks Active
New Listings	57	3%
Price Increase	12	1%
Prices Decrease	63	5%
Back on Market*	19	4%

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	32,209,315	36
Tuesday, September 19, 2023	14,969,524	28
Monday, September 18, 2023	22,048,900	42
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	909,500	3
Friday, September 15, 2023	39,142,712	84
Thursday, September 14, 2023	14,204,760	33
	123,484,711	226

Closed Prior Year	\$	#
Tuesday, September 20, 2022	26,802,300	57
Monday, September 19, 2022	20,132,570	70
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	1,102,000	4
Friday, September 16, 2022	32,009,100	105
Thursday, September 15, 2022	31,850,400	69
Wednesday, September 14, 2022	20,086,998	54
	131,983,368	359

% Changed	\$	#
Prior Year	-6%	-37%
8 - 14 Days	-82%	-46%

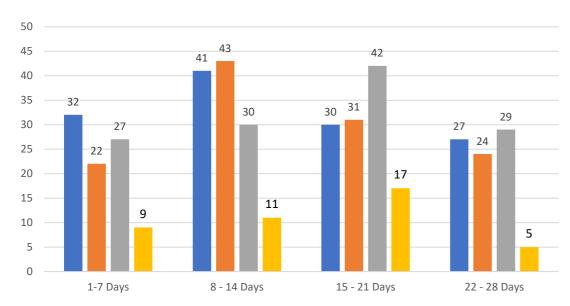




### **PINELLAS COUNTY - SINGLE FAMILY HOMES**

Wednesday, September 20, 2023

as of: 9/21/2023



	TOTALS	
	4 Weeks	JUN 23
Active	130	1,441
Pending	120	1,209
Sold*	128	1,026
Canceled	42	
Temp Off Market	420	

Market Changes	9/20/2023	% 4 Weeks A	Active
New Listings	51	39%	
Price Increase	1	1%	
Prices Decrease	56	44%	
Back on Market*	15	36%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	7,598,000	11
Tuesday, September 19, 2023	13,541,700	21
Monday, September 18, 2023	20,612,685	37
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	1,288,000	3
Friday, September 15, 2023	42,531,200	72
Thursday, September 14, 2023	17,277,300	27
	102,848,885	171

Closed Prior Year	\$	#
Tuesday, September 20, 2022	26,006,790	54
Monday, September 19, 2022	24,053,100	56
Sunday, September 18, 2022	329,000	1
Saturday, September 17, 2022	360,000	1
Friday, September 16, 2022	60,758,219	123
Thursday, September 15, 2022	34,120,000	65
Wednesday, September 14, 2022	26,187,586	49
	171.814.695	349

% Changed	\$	#
Prior Year	-40%	-51%
8 - 14 Days	-85%	-27%

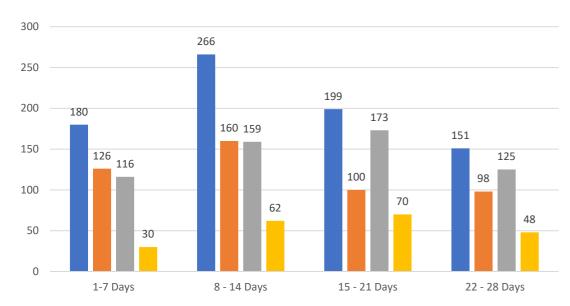




### **PINELLAS COUNTY - CONDOMINIUM**

Wednesday, September 20, 2023

as of: 9/21/2023



	TOTALS	
	4 Weeks	JUN 23
Active	796	1,729
Pending	484	0,809
Sold*	573	699
Canceled	210	
Temp Off Market	2,063	 

Market Changes	9/20/2023	% 4 Weeks Active
New Listings	38	5%
Price Increase	4	1%
Prices Decrease	37	6%
Back on Market*	12	6%

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	26,177,315	24
Tuesday, September 19, 2023	9,943,124	16
Monday, September 18, 2023	15,079,700	21
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	469,500	1
Friday, September 15, 2023	15,535,085	38
Thursday, September 14, 2023	7,411,760	16
	74,616,484	116

Closed Prior Year	\$	#
Tuesday, September 20, 2022	15,458,600	33
Monday, September 19, 2022	10,009,270	35
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	760,000	2
Friday, September 16, 2022	20,207,300	61
Thursday, September 15, 2022	12,334,800	31
Wednesday, September 14, 2022	7,093,800	21
	65.863.770	183

% Changed	\$	#
Prior Year	13%	-37%
8 - 14 Days	-89%	-27%

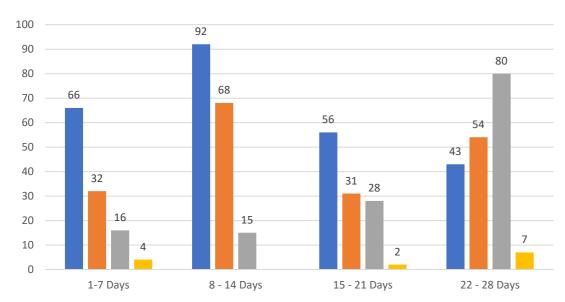




### **PASCO COUNTY - SINGLE FAMILY HOMES**

Wednesday, September 20, 2023

as of: 9/21/2023



	TOTALS	
	4 Weeks	JUN 23
Active	257	1,394
Pending	185	1,590
Sold*	139	1,062
Canceled	13	
Temp Off Market	594	

Market Changes	9/20/2023	% 4 Weeks Active	
New Listings	45	18%	
Price Increase	2	1%	
Prices Decrease	72	52%	
Back on Market*	7	54%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	5,623,000	14
Tuesday, September 19, 2023	9,971,615	23
Monday, September 18, 2023	14,254,730	32
Sunday, September 17, 2023	358,999	1
Saturday, September 16, 2023	600,000	1
Friday, September 15, 2023	27,995,525	64
Thursday, September 14, 2023	10,510,365	26
	69,314,234	161

Closed Prior Year	\$	#
Tuesday, September 20, 2022	21,134,795	48
Monday, September 19, 2022	16,996,705	41
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	-	0
Friday, September 16, 2022	46,059,441	95
Thursday, September 15, 2022	20,313,404	56
Wednesday, September 14, 2022	27,003,709	61
	131.508.054	301

% Changed	\$	#
Prior Year	-47%	-47%
8 - 14 Days	-90%	-33%

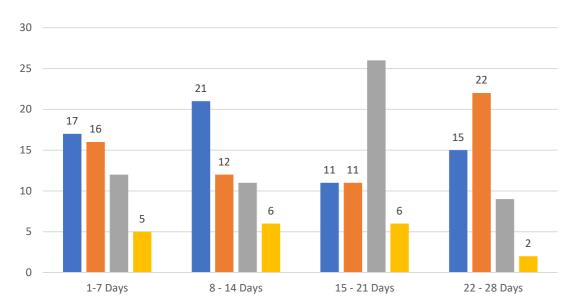




# **PASCO COUNTY - CONDOMINIUM**

Wednesday, September 20, 2023

as of: 9/21/2023



	TOTALS	
	4 Weeks	JUN 23
Active	64	333
Pending	61	443
Sold*	58	187
Canceled	19	
Temp Off Market	202	

Market Changes	9/20/2023	% 4 Weeks	Active
New Listings	2	3%	
Price Increase	0	0%	
Prices Decrease	3	5%	
Back on Market*	2	11%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	518,000	2
Tuesday, September 19, 2023	270,000	2
Monday, September 18, 2023	360,000	2
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	-	-
Friday, September 15, 2023	1,297,750	6
Thursday, September 14, 2023	-	-
_	2,445,750	12

Closed Prior Year	\$	#
Tuesday, September 20, 2022	280,000	1
Monday, September 19, 2022	953,900	7
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	-	0
Friday, September 16, 2022	1,070,000	5
Thursday, September 15, 2022	483,900	3
Wednesday, September 14, 2022	-	0
	2.787.800	16

% Changed	\$	#
Prior Year	-12%	-25%
8 - 14 Davs	-100%	9%

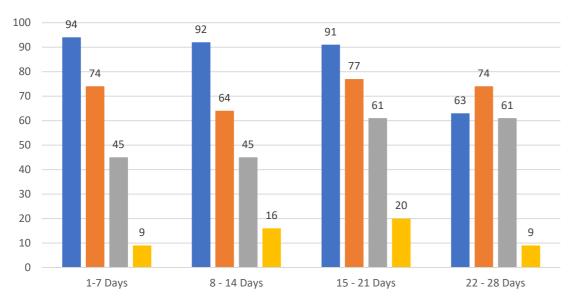




# **HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES**

Wednesday, September 20, 2023

as of: 9/21/2023



TOTALS			
		4 Weeks	JUN 23
Active		340	2,441
Pending		289	2,252
Sold*		212	1,670
Canceled		54	
Temp Off Market		895	

Market Changes	9/20/2023	% 4 Weeks Acti	V
New Listings	47	14%	
Price Increase	1	0%	
Prices Decrease	92	43%	
Back on Market*	18	33%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	16,649,724	31
Tuesday, September 19, 2023	22,913,807	44
Monday, September 18, 2023	24,294,329	44
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	3,691,530	5
Friday, September 15, 2023	51,651,187	97
Thursday, September 14, 2023	19,811,510	41
	139,012,087	262

Closed Prior Year	\$	#
Tuesday, September 20, 2022	26,149,635	50
Monday, September 19, 2022	32,348,203	76
Sunday, September 18, 2022	1,098,000	2
Saturday, September 17, 2022	661,000	2
Friday, September 16, 2022	74,530,623	129
Thursday, September 15, 2022	70,127,944	111
Wednesday, September 14, 2022	29,909,970	65
	234,825,375	435

% Changed	\$	#
Prior Year	-41%	-40%
8 - 14 Davs	-80%	-30%

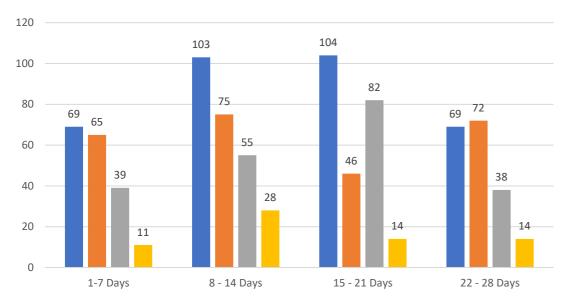




### **HILLSBOROUGH COUNTY - CONDOMINIUM**

Wednesday, September 20, 2023

as of: 9/21/2023



TOTALS			
		4 Weeks	JUN 23
Active		345	719
Pending		258	594
Sold*		214	442
Canceled		67	
Temp Off Market		884	 

Market Changes	9/20/2023	% 4 Weeks	Active
New Listings	8	2%	
Price Increase	0	0%	
Prices Decrease	11	5%	
Back on Market*	3	4%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	3,115,000	6
Tuesday, September 19, 2023	338,000	2
Monday, September 18, 2023	2,582,800	8
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	-	-
Friday, September 15, 2023	7,557,377	18
Thursday, September 14, 2023	904,500	5
	14,497,677	39

Closed Prior Year	\$	#
Tuesday, September 20, 2022	5,421,800	9
Monday, September 19, 2022	1,704,900	10
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	-	0
Friday, September 16, 2022	4,653,800	19
Thursday, September 15, 2022	3,273,000	9
Wednesday, September 14, 2022	3,857,998	17
	18,911,498	64

% Changed	\$	#
Prior Year	-23%	-39%
8 - 14 Davs	-98%	-75%

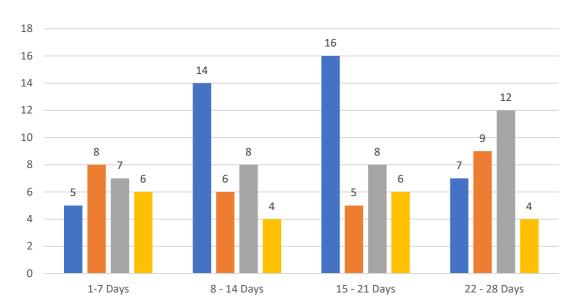




### **SARASOTA COUNTY - SINGLE FAMILY HOMES**

Wednesday, September 20, 2023

as of: 9/21/2023



TOTALS			
		4 Weeks	JUN 23
Active		42	2,063
Pending		28	1,170
Sold*		35	270
Canceled		20	
Temp Off Market		125	! ! !

Market Changes	9/20/2023	% 4 Weeks Activ	<i>ie</i>
New Listings	34	81%	
Price Increase	4	14%	
Prices Decrease	39	111%	
Back on Market*	16	80%	

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	12,085,709	14
Tuesday, September 19, 2023	11,479,900	19
Monday, September 18, 2023	12,740,377	21
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	-	-
Friday, September 15, 2023	36,454,529	59
Thursday, September 14, 2023	11,010,408	19
	83,770,923	132

Closed Prior Year	\$	#
Tuesday, September 20, 2022	16,530,180	29
Monday, September 19, 2022	21,614,065	30
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	1,189,800	4
Friday, September 16, 2022	40,816,258	68
Thursday, September 15, 2022	31,795,236	41
Wednesday, September 14, 2022	21,078,160	25
	133.023.699	197

% Changed	\$	#
Prior Year	-37%	-33%
8 - 14 Days	-88%	-20%

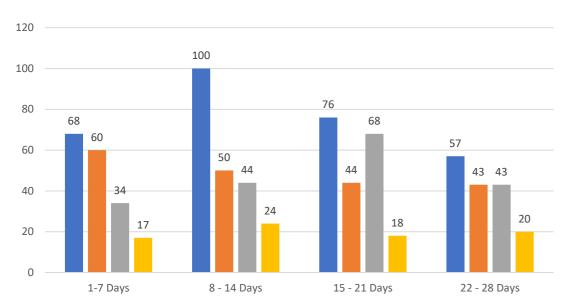




### **SARASOTA COUNTY - CONDOMINIUM**

Wednesday, September 20, 2023

as of: 9/21/2023



TOTALS			
		4 Weeks	JUN 23
Active		301	0,831
Pending		197	520
Sold*		189	187
Canceled		79	
Temp Off Market		766	

Market Changes	9/20/2023	% 4 Weeks Active
New Listings	7	2%
Price Increase	8	4%
Prices Decrease	6	3%
Back on Market*	1	1%

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	1,350,000	1
Tuesday, September 19, 2023	2,384,900	3
Monday, September 18, 2023	3,550,900	9
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	-	-
Friday, September 15, 2023	10,082,500	13
Thursday, September 14, 2023	4,380,000	8
	21,748,300	34

Closed Prior Year	\$	#	
Tuesday, September 20, 2022	3,096,900	6	
Monday, September 19, 2022	5,096,500	11	
Sunday, September 18, 2022	-	0	
Saturday, September 17, 2022	-	0	
Friday, September 16, 2022	2,689,000	6	
Thursday, September 15, 2022	15,225,800	23	
Wednesday, September 14, 2022	3,641,000	6	
	29.749.200	52	

% Changed	\$	#
Prior Year	-27%	-35%
8 - 14 Davs	-97%	-23%

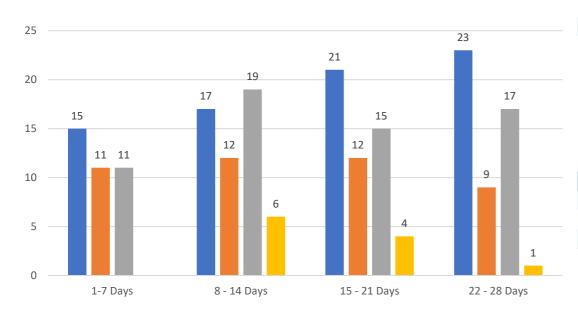




### **MANATEE COUNTY - SINGLE FAMILY HOMES**

Wednesday, September 20, 2023

as of: 9/21/2023



TOTALS			
		4 Weeks	JUN 23
Active		76	1,664
Pending		44	1,228
Sold*		62	0,875
Canceled		11	
Temp Off Market		193	 

Market Changes	9/20/2023	% 4 Weeks Active
New Listings	15	20%
Price Increase	2	5%
Prices Decrease	34	55%
Back on Market*	4	36%

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	2,880,000	5
Tuesday, September 19, 2023	11,417,288	13
Monday, September 18, 2023	17,221,812	28
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	519,621	1
Friday, September 15, 2023	35,450,747	47
Thursday, September 14, 2023	12,859,297	24
	80,348,765	118

Closed Prior Year	\$	#	
Tuesday, September 20, 2022	15,888,109	23	
Monday, September 19, 2022	21,582,480	25	
Sunday, September 18, 2022	-	0	
Saturday, September 17, 2022	-	0	
Friday, September 16, 2022	24,312,656	42	
Thursday, September 15, 2022	27,476,955	45	
Wednesday, September 14, 2022	17,399,300	27	
	106.659.500	162	

% Changed	\$	#
Prior Year	-25%	-27%
8 - 14 Days	-88%	-25%

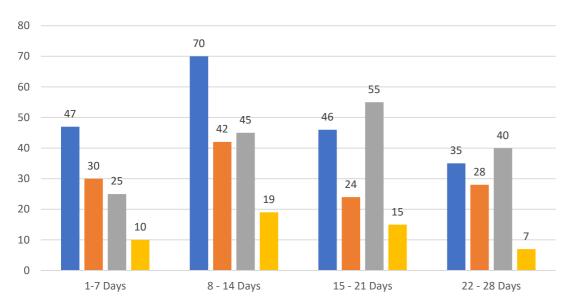




### **MANATEE COUNTY - CONDOMINIUM**

Wednesday, September 20, 2023

as of: 9/21/2023



TOTALS			
	4 Weeks	JUN 23	
Active	198	586	
Pending	124	341	
Sold*	165	213	
Canceled	51		
Temp Off Market	538		

Market Changes	9/20/2023	% 4 Weeks Active
New Listings	2	1%
Price Increase	0	0%
Prices Decrease	6	4%
Back on Market*	1	2%

<sup>\*</sup>Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

# 7 Day Sold Comparison

Closed in last 7 days	\$	#
Wednesday, September 20, 2023	1,049,000	3
Tuesday, September 19, 2023	2,033,500	5
Monday, September 18, 2023	475,500	2
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	440,000	2
Friday, September 15, 2023	4,670,000	9
Thursday, September 14, 2023	1,508,500	4
	10,176,500	25

Closed Prior Year	\$	#
Tuesday, September 20, 2022	2,545,000	8
Monday, September 19, 2022	2,368,000	7
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	342,000	2
Friday, September 16, 2022	3,389,000	14
Thursday, September 15, 2022	532,900	3
Wednesday, September 14, 2022	5,494,200	10
	14.671.100	44

% Changed	\$	#
Prior Year	-31%	-43%
8 - 14 Davs	-99%	-44%

