

4 WEEK REAL ESTATE MARKET REPORT

Thursday, September 21, 2023

As of: Friday, September 22, 2023

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report Single Family Home
- 3 Cumulative Tampa Bay Report Condominium
- 4 Pinellas County Single Family Home
- 5 Pinellas County Condominium
- 6 Pasco County Single Family Home
- 7 Pasco County Condominium
- 8 Hillsborough County Single Family Home
- 9 Hillsborough County Condominium
- **10** Sarasota County Single Family Home
- 11 Sarasota County Condominium
- 12 Manatee County Single Family Home
- 13 Manatee County Condominium



4 WEEK REAL ESTATE MARKET REPORT REPORT BREAKDOWN Thursday, September 21, 2023

as of: 9/22/2023

Day 1	Thursday, September 21, 2023
Day 2	Wednesday, September 20, 2023
Day 3	Tuesday, September 19, 2023
Day 4	Monday, September 18, 2023
Day 5	Sunday, September 17, 2023
Day 6	Saturday, September 16, 2023
Day 7	Friday, September 15, 2023
Day 8	Thursday, September 14, 2023
Day 9	Wednesday, September 13, 2023
Day 10	Tuesday, September 12, 2023
Day 11	Monday, September 11, 2023
Day 12	Sunday, September 10, 2023
Day 13	Saturday, September 9, 2023
Day 14	Friday, September 8, 2023
Day 15	Thursday, September 7, 2023
Day 16	Wednesday, September 6, 2023
Day 17	Tuesday, September 5, 2023
Day 18	Monday, September 4, 2023
Day 19	Sunday, September 3, 2023
Day 20	Saturday, September 2, 2023
Day 21	Friday, September 1, 2023
Day 22	Thursday, August 31, 2023
Day 23	Wednesday, August 30, 2023
Day 24	Tuesday, August 29, 2023
Day 25	Monday, August 28, 2023
Day 26	Sunday, August 27, 2023
Day 27	Saturday, August 26, 2023
Day 28	Friday, August 25, 2023

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range Pending - Status changed to 'pending' during the date range Sold - Closed during the date range Canceled - Canceled during the date range Temp off Market - Status changed to 'temp' off market' during the date range The date ranges are not cumulative. Day 1: Thursday, September 21, 2023 Day 28: Friday, August 25, 2023

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28) JUN 23: The total at month end **NOTE: Sold = Total sold in the month**

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market Manatee County - Single Family Home

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

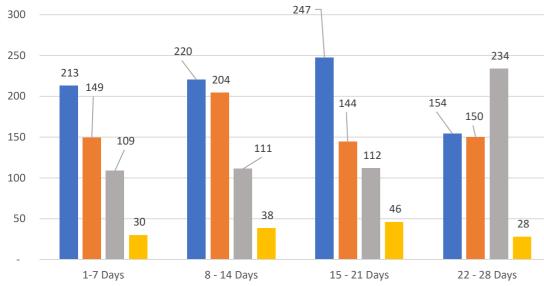
7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and; Prior Year Day 8 - Day 14



4 WEEK REAL ESTATE MARKET REPORT TAMPA BAY - SINGLE FAMILY HOMES Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	48,817,814	89
Wednesday, September 20, 2023	65,911,073	106
Tuesday, September 19, 2023	75,455,709	134
Monday, September 18, 2023	92,407,923	170
Sunday, September 17, 2023	358,999	1
Saturday, September 16, 2023	6,099,151	10
Friday, September 15, 2023	194,849,533	341
	483,900,202	851

Closed Prior Year	\$	#
Wednesday, September 21, 2022	101,189,238	190
Tuesday, September 20, 2022	105,709,509	204
Monday, September 19, 2022	116,594,553	228
Sunday, September 18, 2022	1,427,000	3
Saturday, September 17, 2022	2,210,800	7
Friday, September 16, 2022	246,477,197	457
Thursday, September 15, 2022	183,833,539	318
	757,441,836	1407

	TOTALS	
	4 Weeks	JUN 23
Active	834	9,003
Pending	647	7,449
Sold*	566	4,903
Canceled	142	
Temp Off Market	2,189	

Market Changes	9/21/2023	% 4 Weeks	Active
New Listings	300	36%	
Price Increase	37	6%	
Prices Decrease	241	43%	
Back on Market*	55	39%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

<u>% Changed</u>	\$	#
Prior Year	-36%	-40%
8 - 14 Days	-24%	-22%



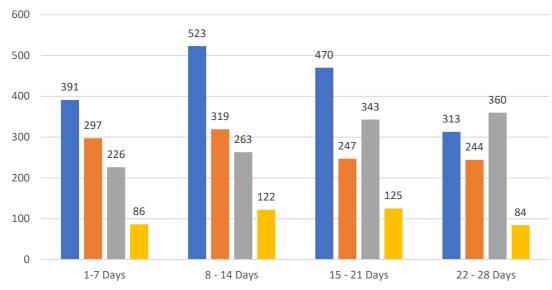


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	10,843,625	21
Wednesday, September 20, 2023	34,439,715	43
Tuesday, September 19, 2023	15,615,524	31
Monday, September 18, 2023	22,728,900	43
Sunday, September 17, 2023	205,000	1
Saturday, September 16, 2023	909,500	3
Friday, September 15, 2023	39,142,712	84
	123,884,976	226

Closed Prior Year	\$	#
Wednesday, September 21, 2022	14,159,300	35
Tuesday, September 20, 2022	26,802,300	57
Monday, September 19, 2022	20,132,570	70
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	1,102,000	4
Friday, September 16, 2022	32,009,100	105
Thursday, September 15, 2022	31,850,400	69
_	126,055,670	340

	TOTALS	
	4 Weeks	JUN 23
Active	1,697	4,198
Pending	1,107	2,707
Sold*	1,192	1,728
Canceled	417	
Temp Off Market	4,413	

Market Changes	9/21/2023	% 4 Weeks	Active
New Listings	74	4%	
Price Increase	2	0%	
Prices Decrease	69	6%	
Back on Market*	19	5%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

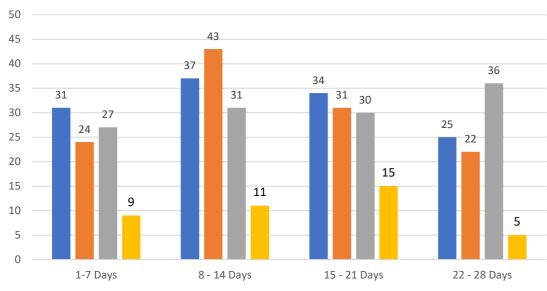
<u>% Changed</u>	\$	#
Prior Year	-2%	-34%
8 - 14 Days	-80%	-38%





4 WEEK REAL ESTATE MARKET REPORT PINELLAS COUNTY - SINGLE FAMILY HOMES Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	12,795,000	18
Wednesday, September 20, 2023	11,799,990	17
Tuesday, September 19, 2023	14,766,700	23
Monday, September 18, 2023	21,220,685	39
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	1,288,000	3
Friday, September 15, 2023	42,531,200	72
	104,401,575	172

Closed Prior Year	\$	#
Wednesday, September 21, 2022	14,632,777	27
Tuesday, September 20, 2022	26,006,790	54
Monday, September 19, 2022	24,053,100	56
Sunday, September 18, 2022	329,000	1
Saturday, September 17, 2022	360,000	1
Friday, September 16, 2022	60,758,219	123
Thursday, September 15, 2022	34,120,000	65
	160,259,886	327

	TOTALS	
	4 Weeks	JUN 23
Active	127	1,441
Pending	120	1,209
Sold*	124	1,026
Canceled	40	
Temp Off Market	411	

Market Changes	9/21/2023	% 4 Weeks	Active
New Listings	61	48%	
Price Increase	4	3%	
Prices Decrease	57	46%	
Back on Market*	11	28%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

% Changed	\$	#
Prior Year	-35%	-47%
8 - 14 Days	-84%	-19%

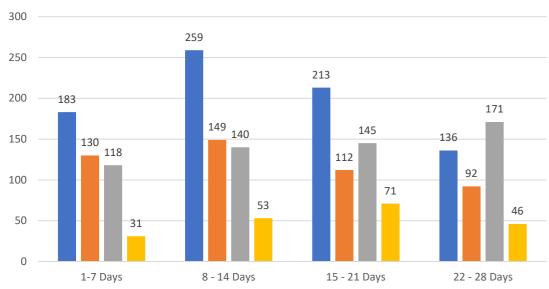




4 WEEK REAL ESTATE MARKET REPORT PINELLAS COUNTY - CONDOMINIUM

Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	7,367,259	11
Wednesday, September 20, 2023	27,892,815	29
Tuesday, September 19, 2023	10,088,124	17
Monday, September 18, 2023	15,759,700	22
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	469,500	1
Friday, September 15, 2023	15,535,085	38
	77,112,483	118

Closed Prior Year	\$	#
Wednesday, September 21, 2022	3,820,800	11
Tuesday, September 20, 2022	15,458,600	33
Monday, September 19, 2022	10,009,270	35
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	760,000	2
Friday, September 16, 2022	20,207,300	61
Thursday, September 15, 2022	12,334,800	31
	62,590,770	173

	TOTALS	
	4 Weeks	JUN 23
Active	791	1,729
Pending	483	0,809
Sold*	574	699
Canceled	201	
Temp Off Market	2,049	

Market Changes	9/21/2023	% 4 Weeks	Active
New Listings	39	5%	
Price Increase	1	0%	
Prices Decrease	41	7%	
Back on Market*	8	4%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

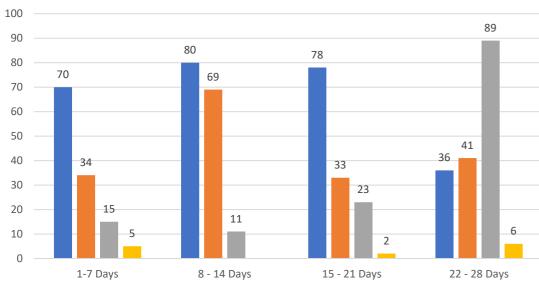
% Changed	\$	#
Prior Year	23%	-32%
8 - 14 Days	-88%	-16%





4 WEEK REAL ESTATE MARKET REPORT PASCO COUNTY - SINGLE FAMILY HOMES Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	6,242,155	15
Wednesday, September 20, 2023	11,582,150	26
Tuesday, September 19, 2023	11,638,949	27
Monday, September 18, 2023	14,254,730	32
Sunday, September 17, 2023	358,999	1
Saturday, September 16, 2023	600,000	1
Friday, September 15, 2023	28,312,870	65
	72,989,853	167

Closed Prior Year	\$	#
Wednesday, September 21, 2022	16,089,662	38
Tuesday, September 20, 2022	21,134,795	48
Monday, September 19, 2022	16,996,705	41
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	-	0
Friday, September 16, 2022	46,059,441	95
Thursday, September 15, 2022	20,313,404	56
	120,594,007	278

TOTALS			
		4 Weeks	JUN 23
Active		264	1,394
Pending		177	1,590
Sold*		138	1,062
Canceled		13	
Temp Off Market		592	

Market Changes	9/21/2023	% 4 Weeks	Active
New Listings	75	28%	
Price Increase	7	4%	
Prices Decrease	49	36%	
Back on Market*	8	62%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

<u>% Changed</u>	\$	#
Prior Year	-39%	-40%
8 - 14 Days	-89%	-25%

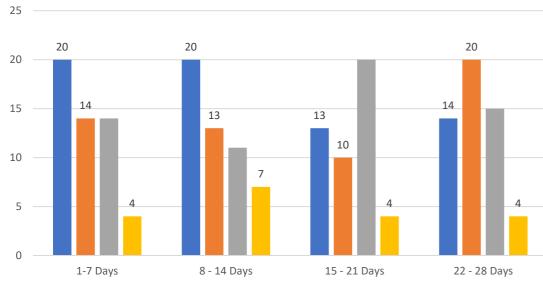




4 WEEK REAL ESTATE MARKET REPORT PASCO COUNTY - CONDOMINIUM

Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	251,000	2
Wednesday, September 20, 2023	518,000	2
Tuesday, September 19, 2023	270,000	2
Monday, September 18, 2023	360,000	2
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	-	-
Friday, September 15, 2023	1,297,750	6
	2,696,750	14

Closed Prior Year	\$	#
Wednesday, September 21, 2022	-	0
Tuesday, September 20, 2022	280,000	1
Monday, September 19, 2022	953,900	7
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	-	0
Friday, September 16, 2022	1,070,000	5
Thursday, September 15, 2022	483,900	3
	2,787,800	16

TOTALS				
		4 Weeks	JUN 23	
Active		67	333	
Pending		57	443	
Sold*		60	187	
Canceled		19		
Temp Off Market		203		

Market Changes	9/21/2023	% 4 Weeks Ac	tive
New Listings	6	9%	
Price Increase	1	2%	
Prices Decrease	1	2%	
Back on Market*	2	11%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

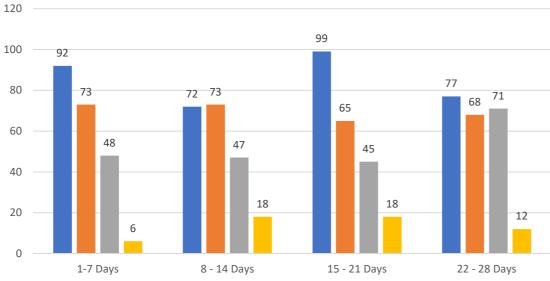
<u>% Changed</u>	\$	#
Prior Year	-3%	-13%
8 - 14 Days	-100%	27%





4 WEEK REAL ESTATE MARKET REPORT HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	8,893,665	20
Wednesday, September 20, 2023	20,061,724	37
Tuesday, September 19, 2023	24,238,807	48
Monday, September 18, 2023	25,815,419	48
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	3,691,530	5
Friday, September 15, 2023	52,100,187	98
	134,801,332	256

Closed Prior Year	\$	#
Wednesday, September 21, 2022	33,819,822	64
Tuesday, September 20, 2022	26,149,635	50
Monday, September 19, 2022	32,348,203	76
Sunday, September 18, 2022	1,098,000	2
Saturday, September 17, 2022	661,000	2
Friday, September 16, 2022	74,530,623	129
Thursday, September 15, 2022	70,127,944	111
	238,735,227	434

TOTALS				
		4 Weeks	JUN 23	
Active		340	2,441	
Pending		279	2,252	
Sold*		211	1,670	
Canceled		54		
Temp Off Market		884		

Market Changes	9/21/2023	% 4 Weeks	Active
New Listings	88	26%	
Price Increase	19	7%	
Prices Decrease	64	30%	
Back on Market*	13	24%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

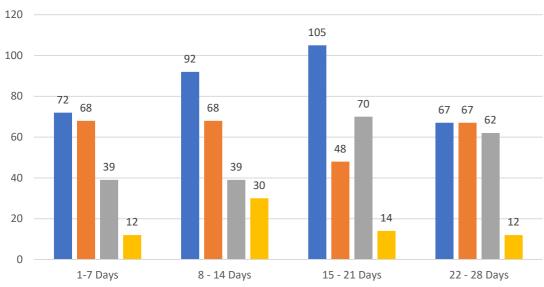
% Changed	\$	#
Prior Year	-44%	-41%
8 - 14 Days	-79%	-29%





4 WEEK REAL ESTATE MARKET REPORT HILLSBOROUGH COUNTY - CONDOMINIUM Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	475,366	2
Wednesday, September 20, 2023	3,629,900	8
Tuesday, September 19, 2023	564,000	3
Monday, September 18, 2023	2,582,800	8
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	-	-
Friday, September 15, 2023	7,557,377	18
	14,809,443	39

Closed Prior Year	\$	#
Wednesday, September 21, 2022	3,605,500	10
Tuesday, September 20, 2022	5,421,800	9
Monday, September 19, 2022	1,704,900	10
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	-	0
Friday, September 16, 2022	4,653,800	19
Thursday, September 15, 2022	3,273,000	9
	18,659,000	57

	TOTAL	LS	
	4 Wee	eks JUN 23	3
Active	336	6 719	
Pending	252	1 594	
Sold*	210	0 442	
Canceled	68	3	
Temp Off Market	865	5	

Market Changes	9/21/2023	% 4 Weeks	Active
New Listings	10	3%	
Price Increase	0	0%	
Prices Decrease	12	6%	
Back on Market*	3	4%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

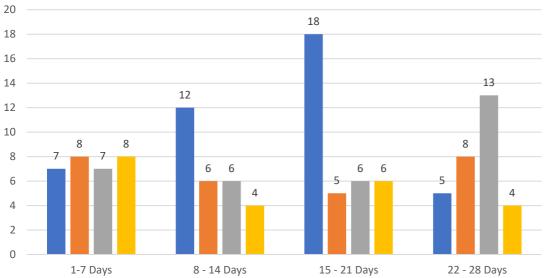
<u>% Changed</u>	\$	#
Prior Year	-21%	-32%
8 - 14 Days	-98%	-72%





4 WEEK REAL ESTATE MARKET REPORT SARASOTA COUNTY - SINGLE FAMILY HOMES Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	13,502,000	24
Wednesday, September 20, 2023	15,214,709	18
Tuesday, September 19, 2023	11,966,400	20
Monday, September 18, 2023	13,220,377	22
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	-	-
Friday, September 15, 2023	36,454,529	59
	90,358,015	143

Closed Prior Year	\$	#
Wednesday, September 21, 2022	16,038,914	23
Tuesday, September 20, 2022	16,530,180	29
Monday, September 19, 2022	21,614,065	30
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	1,189,800	4
Friday, September 16, 2022	40,816,258	68
Thursday, September 15, 2022	31,795,236	41
	127,984,453	195

	TOTALS	
	4 Weeks	JUN 23
Active	42	2,063
Pending	27	1,170
Sold*	32	270
Canceled	22	
Temp Off Market	123	

Market Changes	9/21/2023	% 4 Weeks	Active
New Listings	38	90%	
Price Increase	4	15%	
Prices Decrease	29	91%	
Back on Market*	13	59%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

<u>% Changed</u>	\$	#
Prior Year	-29%	-27%
8 - 14 Days	-86%	-5%

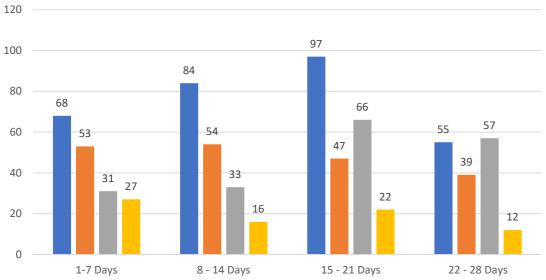




4 WEEK REAL ESTATE MARKET REPORT SARASOTA COUNTY -CONDOMINIUM

Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	2,295,000	5
Wednesday, September 20, 2023	1,350,000	1
Tuesday, September 19, 2023	2,384,900	3
Monday, September 18, 2023	3,550,900	9
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	-	-
Friday, September 15, 2023	10,082,500	13
	19,663,300	31

Closed Prior Year	\$	#
Wednesday, September 21, 2022	3,838,000	9
Tuesday, September 20, 2022	3,096,900	6
Monday, September 19, 2022	5,096,500	11
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	-	0
Friday, September 16, 2022	2,689,000	6
Thursday, September 15, 2022	15,225,800	23
	29,946,200	55

TOTALS			
		4 Weeks	JUN 23
Active		304	0,831
Pending		193	520
Sold*		187	187
Canceled		77	
Temp Off Market		761	

Market Changes	9/21/2023	% 4 Weeks	Active
New Listings	10	3%	
Price Increase	0	0%	
Prices Decrease	7	4%	
Back on Market*	3	4%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

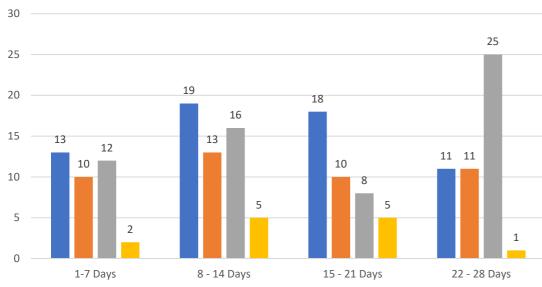
<u>% Changed</u>	\$	#
Prior Year	-34%	-44%
8 - 14 Days	-97%	-6%





4 WEEK REAL ESTATE MARKET REPORT MANATEE COUNTY - SINGLE FAMILY HOMES Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	7,384,994	12
Wednesday, September 20, 2023	7,252,500	8
Tuesday, September 19, 2023	12,844,853	16
Monday, September 18, 2023	17,896,712	29
Sunday, September 17, 2023	-	-
Saturday, September 16, 2023	519,621	1
Friday, September 15, 2023	35,450,747	47
	81,349,427	113

Closed Prior Year	\$	#
Wednesday, September 21, 2022	20,608,063	38
Tuesday, September 20, 2022	15,888,109	23
Monday, September 19, 2022	21,582,480	25
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	-	0
Friday, September 16, 2022	24,312,656	42
Thursday, September 15, 2022	27,476,955	45
-	109,868,263	173

TOTALS			
		4 Weeks	JUN 23
Active		61	1,664
Pending		44	1,228
Sold*		61	0,875
Canceled		13	
Temp Off Market		179	

Market Changes	9/21/2023	% 4 Weeks Ad	tive
New Listings	38	62%	
Price Increase	3	7%	
Prices Decrease	42	69%	
Back on Market*	10	77%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

8 - 14 Days

<u>% Changed</u>	\$	#
Prior Year	-26%	-35%

-87%

-25%

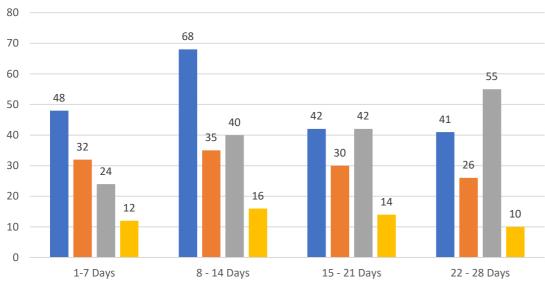




4 WEEK REAL ESTATE MARKET REPORT MANATEE COUNTY - CONDOMINIUM

Thursday, September 21, 2023

as of: 9/22/2023



7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, September 21, 2023	455,000	1
Wednesday, September 20, 2023	1,049,000	3
Tuesday, September 19, 2023	2,308,500	6
Monday, September 18, 2023	475,500	2
Sunday, September 17, 2023	205,000	1
Saturday, September 16, 2023	440,000	2
Friday, September 15, 2023	4,670,000	9
	9,603,000	24

Closed Prior Year	\$	#
Wednesday, September 21, 2022	2,895,000	5
Tuesday, September 20, 2022	2,545,000	8
Monday, September 19, 2022	2,368,000	7
Sunday, September 18, 2022	-	0
Saturday, September 17, 2022	342,000	2
Friday, September 16, 2022	3,389,000	14
Thursday, September 15, 2022	532,900	3
	12,071,900	39

TOTALS			
	4 Weeks	JUN 23	
Active	199	586	
Pending	123	341	
Sold*	161	213	
Canceled	52		
Temp Off Market	535		

Market Changes	9/21/2023	% 4 Weeks	Active
New Listings	9	5%	
Price Increase	0	0%	
Prices Decrease	8	5%	
Back on Market*	3	6%	

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

% Changed	\$	#
Prior Year	-20%	-38%
8 - 14 Days	-98%	-40%

