

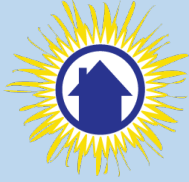


# 4 WEEK REAL ESTATE MARKET REPORT

Thursday, December 14, 2023

*As of: Friday, December 15, 2023*

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



# 4 WEEK REAL ESTATE MARKET REPORT

## REPORT BREAKDOWN

Thursday, December 14, 2023

as of: 12/15/2023

Day 1	Thursday, December 14, 2023
Day 2	Wednesday, December 13, 2023
Day 3	Tuesday, December 12, 2023
Day 4	Monday, December 11, 2023
Day 5	Sunday, December 10, 2023
Day 6	Saturday, December 9, 2023
Day 7	Friday, December 8, 2023
Day 8	Thursday, December 7, 2023
Day 9	Wednesday, December 6, 2023
Day 10	Tuesday, December 5, 2023
Day 11	Monday, December 4, 2023
Day 12	Sunday, December 3, 2023
Day 13	Saturday, December 2, 2023
Day 14	Friday, December 1, 2023
Day 15	Thursday, November 30, 2023
Day 16	Wednesday, November 29, 2023
Day 17	Tuesday, November 28, 2023
Day 18	Monday, November 27, 2023
Day 19	Sunday, November 26, 2023
Day 20	Saturday, November 25, 2023
Day 21	Friday, November 24, 2023
Day 22	Thursday, November 23, 2023
Day 23	Wednesday, November 22, 2023
Day 24	Tuesday, November 21, 2023
Day 25	Monday, November 20, 2023
Day 26	Sunday, November 19, 2023
Day 27	Saturday, November 18, 2023
Day 28	Friday, November 17, 2023

### REPORT BREAKDOWN

#### GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Thursday, December 14, 2023

Day 28: Friday, November 17, 2023

#### TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

JUL 23: The total at month end

**NOTE: Sold = Total sold in the month**

#### Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

Manatee County - Single Family Home

#### 7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

#### 7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

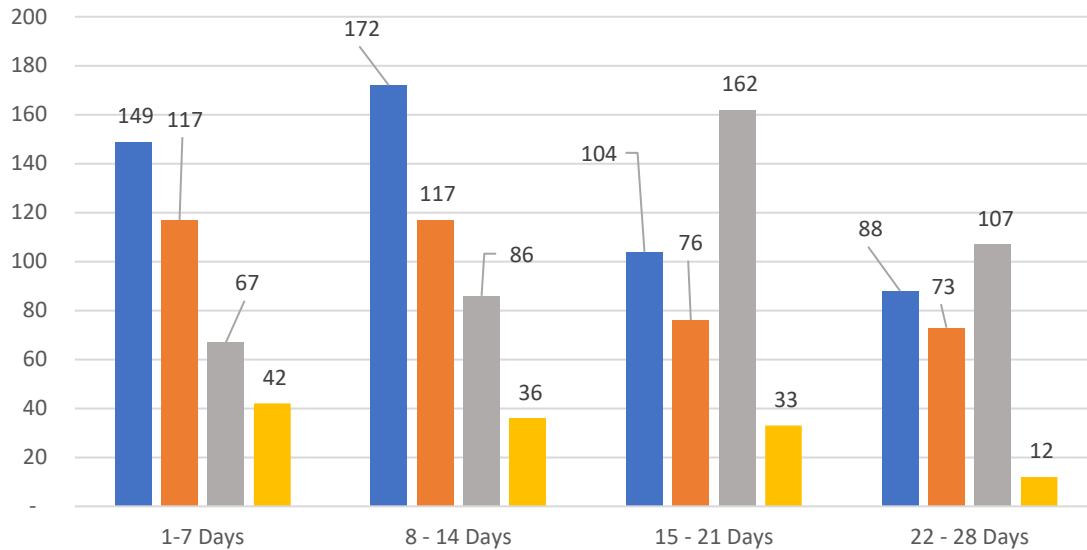


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - SINGLE FAMILY HOMES

Thursday, December 14, 2023

as of: 12/15/2023



### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 14, 2023	41,286,328	69
Wednesday, December 13, 2023	58,847,300	101
Tuesday, December 12, 2023	52,272,606	97
Monday, December 11, 2023	80,202,488	118
Sunday, December 10, 2023	2,055,013	4
Saturday, December 9, 2023	2,618,000	6
Friday, December 8, 2023	114,331,400	208
<b>TOTAL</b>	<b>351,613,135</b>	<b>603</b>

Closed Prior Year	\$	#
Wednesday, December 14, 2022	99,737,687	190
Tuesday, December 13, 2022	60,019,301	106
Monday, December 12, 2022	121,972,160	218
Sunday, December 11, 2022	5,817,253	13
Saturday, December 10, 2022	3,843,964	9
Friday, December 9, 2022	192,745,843	365
Thursday, December 8, 2022	92,972,739	185
<b>TOTAL</b>	<b>577,108,947</b>	<b>1086</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-39%	-44%
8 - 14 Days	-17%	-13%

	TOTALS	
	4 Weeks	JUL 23
Active	513	9,448
Pending	383	6,827
Sold*	422	4,220
Canceled	123	
Temp Off Market	1,441	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	201	39%
Price Increase	31	8%
Prices Decrease	180	43%
Back on Market*	44	36%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)



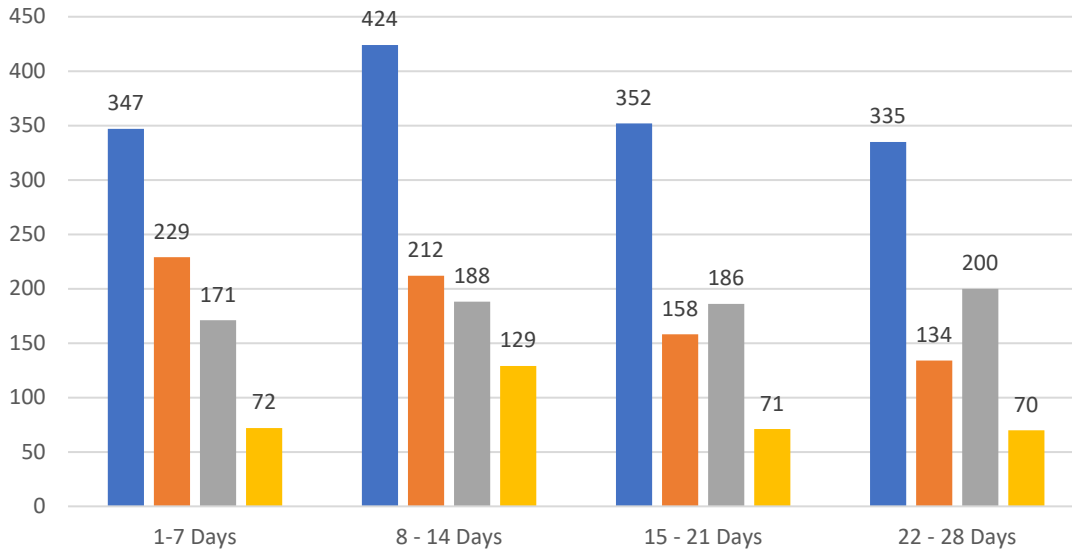


# 4 WEEK REAL ESTATE MARKET REPORT

## TAMPA BAY - CONDOMINIUM

Thursday, December 14, 2023

as of: 12/15/2023



	TOTALS	
	4 Weeks	JUL 23
Active	1,458	4,267
Pending	733	2,646
Sold*	745	1,593
Canceled	342	
Temp Off Market	3,278	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	48	3%
Price Increase	4	1%
Prices Decrease	66	9%
Back on Market*	18	5%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

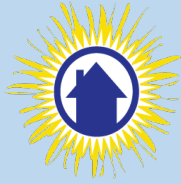
Closed in last 7 days	\$	#
Thursday, December 14, 2023	14,078,950	27
Wednesday, December 13, 2023	12,929,290	19
Tuesday, December 12, 2023	42,410,923	49
Monday, December 11, 2023	14,656,740	34
Sunday, December 10, 2023	-	-
Saturday, December 9, 2023	-	-
Friday, December 8, 2023	17,151,650	42
<b>TOTAL</b>	<b>101,227,553</b>	<b>171</b>

Closed Prior Year	\$	#
Wednesday, December 14, 2022	11,099,900	42
Tuesday, December 13, 2022	28,649,320	46
Monday, December 12, 2022	31,897,908	70
Sunday, December 11, 2022	2,875,000	3
Saturday, December 10, 2022	1,060,000	4
Friday, December 9, 2022	44,665,972	91
Thursday, December 8, 2022	15,453,596	40
<b>TOTAL</b>	<b>135,701,696</b>	<b>296</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-25%	-42%
8 - 14 Days	-76%	-30%



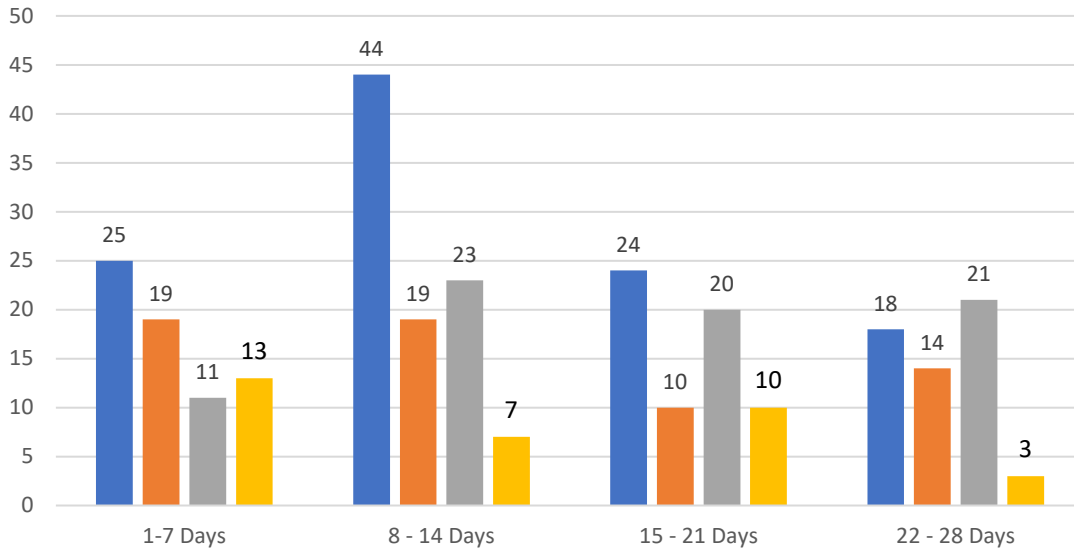


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - SINGLE FAMILY HOMES

Thursday, December 14, 2023

as of: 12/15/2023



		TOTALS	
		4 Weeks	JUL 23
Active		111	1,491
Pending		62	1,109
Sold*		75	0,907
Canceled		33	
Temp Off Market		281	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	35	32%
Price Increase	2	3%
Prices Decrease	34	45%
Back on Market*	13	39%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

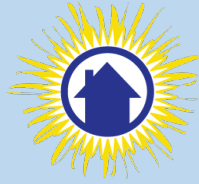
Closed in last 7 days	\$	#
Thursday, December 14, 2023	7,984,790	14
Wednesday, December 13, 2023	17,208,500	25
Tuesday, December 12, 2023	11,994,200	17
Monday, December 11, 2023	12,751,400	25
Sunday, December 10, 2023	-	-
Saturday, December 9, 2023	175,000	1
Friday, December 8, 2023	20,004,741	36
<b>TOTAL</b>	<b>70,118,631</b>	<b>118</b>

Closed Prior Year	\$	#
Wednesday, December 14, 2022	19,090,400	40
Tuesday, December 13, 2022	13,486,950	17
Monday, December 12, 2022	17,278,300	32
Sunday, December 11, 2022	-	0
Saturday, December 10, 2022	-	0
Friday, December 9, 2022	39,203,415	80
Thursday, December 8, 2022	15,440,737	28
<b>TOTAL</b>	<b>104,499,802</b>	<b>197</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-33%	-40%
8 - 14 Days	-83%	-13%



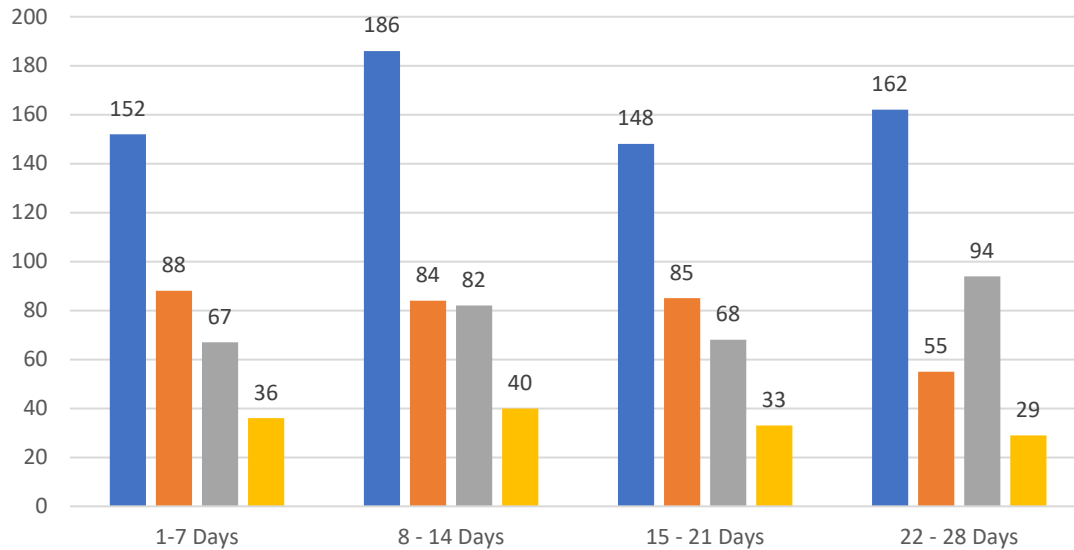


# 4 WEEK REAL ESTATE MARKET REPORT

## PINELLAS COUNTY - CONDOMINIUM

Thursday, December 14, 2023

as of: 12/15/2023



		TOTALS	
		4 Weeks	JUL 23
Active		648	1,725
Pending		312	0,807
Sold*		311	602
Canceled		138	
Temp Off Market		1,409	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	15	2%
Price Increase	2	1%
Prices Decrease	39	13%
Back on Market*	13	9%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 14, 2023	5,375,100	13
Wednesday, December 13, 2023	4,785,000	7
Tuesday, December 12, 2023	23,017,829	22
Monday, December 11, 2023	3,909,900	12
Sunday, December 10, 2023	-	-
Saturday, December 9, 2023	-	-
Friday, December 8, 2023	3,266,640	13
<b>TOTAL</b>	<b>40,354,469</b>	<b>67</b>

Closed Prior Year	\$	#
Wednesday, December 14, 2022	4,131,600	19
Tuesday, December 13, 2022	11,069,380	21
Monday, December 12, 2022	21,222,288	38
Sunday, December 11, 2022	2,500,000	2
Saturday, December 10, 2022	550,000	2
Friday, December 9, 2022	16,728,972	44
Thursday, December 8, 2022	11,075,000	21
<b>TOTAL</b>	<b>67,277,240</b>	<b>147</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-40%	-54%
8 - 14 Days	-90%	-18%



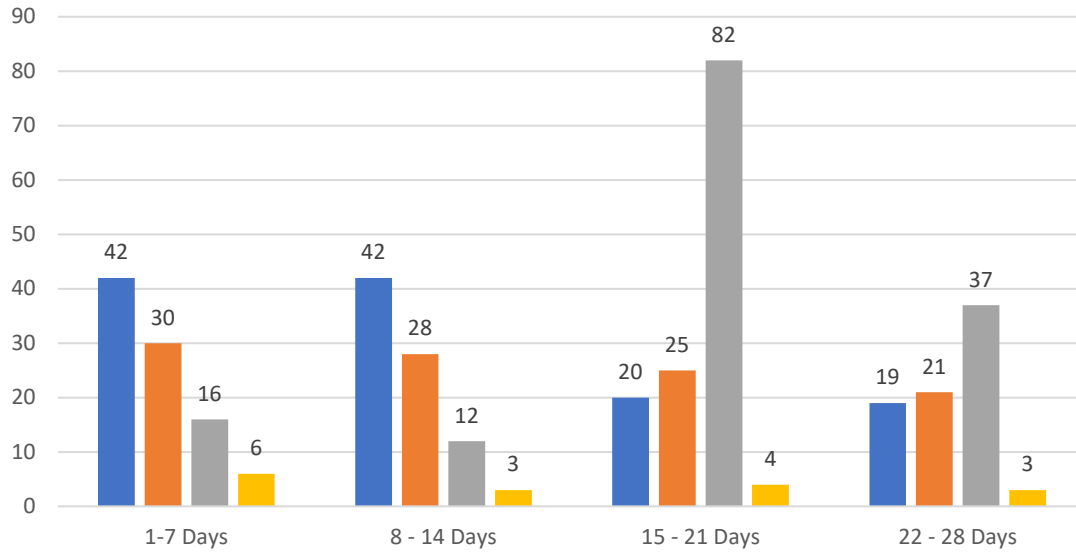


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - SINGLE FAMILY HOMES

Thursday, December 14, 2023

as of: 12/15/2023



	TOTALS	
	4 Weeks	JUL 23
Active	123	1,544
Pending	104	1,505
Sold*	147	0,962
Canceled	16	
Temp Off Market	390	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	33	27%
Price Increase	18	17%
Prices Decrease	42	29%
Back on Market*	4	25%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 14, 2023	4,201,300	10
Wednesday, December 13, 2023	6,486,370	15
Tuesday, December 12, 2023	6,907,945	18
Monday, December 11, 2023	8,078,390	21
Sunday, December 10, 2023	1,025,403	1
Saturday, December 9, 2023	560,000	1
Friday, December 8, 2023	13,106,480	32
<b>TOTAL</b>	<b>40,365,888</b>	<b>98</b>

Closed Prior Year	\$	#
Wednesday, December 14, 2022	17,558,083	41
Tuesday, December 13, 2022	13,294,028	30
Monday, December 12, 2022	15,678,310	45
Sunday, December 11, 2022	1,620,858	4
Saturday, December 10, 2022	1,538,926	5
Friday, December 9, 2022	25,186,000	62
Thursday, December 8, 2022	15,638,660	40
<b>TOTAL</b>	<b>90,514,865</b>	<b>227</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-55%	-57%
8 - 14 Days	-90%	-27%



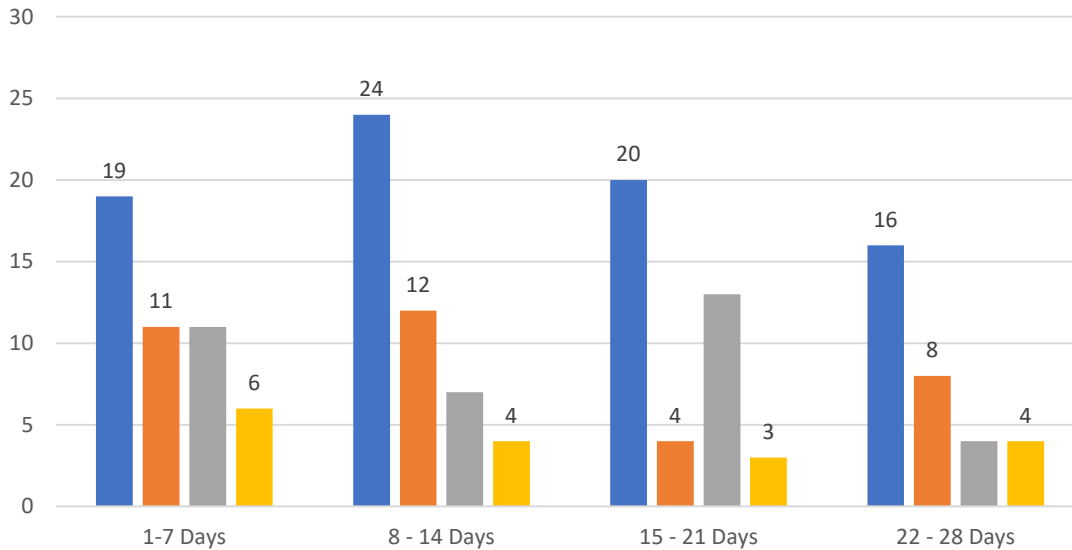


# 4 WEEK REAL ESTATE MARKET REPORT

## PASCO COUNTY - CONDOMINIUM

Thursday, December 14, 2023

as of: 12/15/2023



	TOTALS	
	4 Weeks	JUL 23
Active	79	339
Pending	35	437
Sold*	35	201
Canceled	17	
Temp Off Market	166	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	1	1%
Price Increase	0	0%
Prices Decrease	3	9%
Back on Market*	1	6%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 14, 2023	210,000	2
Wednesday, December 13, 2023	140,000	1
Tuesday, December 12, 2023	448,500	3
Monday, December 11, 2023	276,000	2
Sunday, December 10, 2023	-	-
Saturday, December 9, 2023	-	-
Friday, December 8, 2023	455,000	3
<b>Total</b>	<b>1,529,500</b>	<b>11</b>

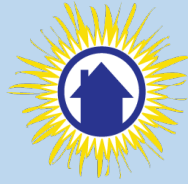
Closed Prior Year	\$	#
Wednesday, December 14, 2022	370,000	2
Tuesday, December 13, 2022	360,000	2
Monday, December 12, 2022	550,000	3
Sunday, December 11, 2022	-	0
Saturday, December 10, 2022	-	0
Friday, December 9, 2022	105,000	1
Thursday, December 8, 2022	554,800	3
<b>Total</b>	<b>1,939,800</b>	<b>11</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-21%	0%
8 - 14 Days	-100%	57%





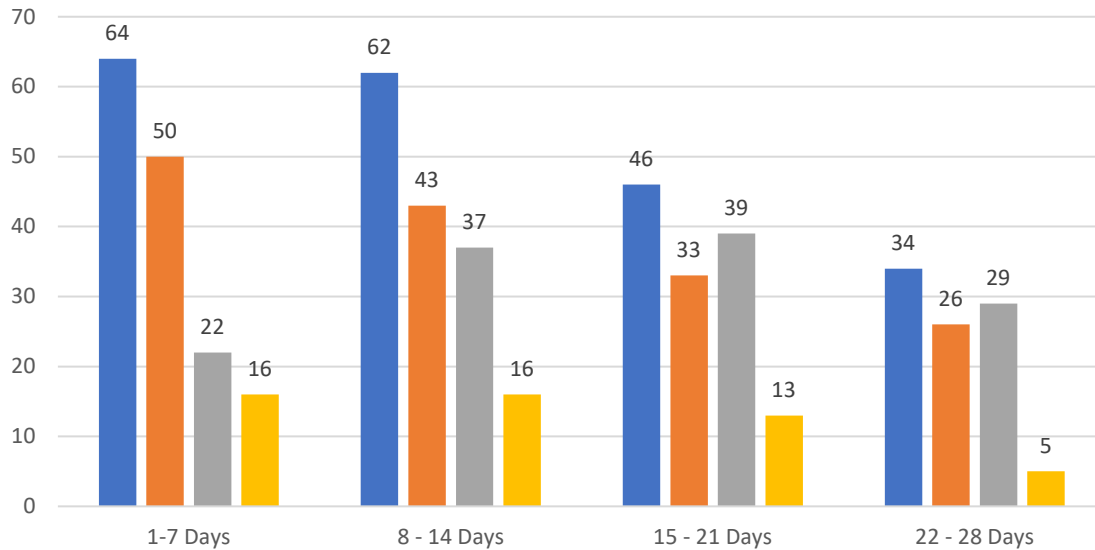


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Thursday, December 14, 2023

as of: 12/15/2023



	TOTALS	
	4 Weeks	JUL 23
Active	206	2,625
Pending	152	2,021
Sold*	127	1,436
Canceled	50	
Temp Off Market	535	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	63	31%
Price Increase	6	4%
Prices Decrease	43	34%
Back on Market*	14	28%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 14, 2023	8,349,084	20
Wednesday, December 13, 2023	16,542,265	35
Tuesday, December 12, 2023	8,562,500	20
Monday, December 11, 2023	20,287,937	33
Sunday, December 10, 2023	555,000	2
Saturday, December 9, 2023	1,175,000	2
Friday, December 8, 2023	37,664,226	72
<b>TOTAL</b>	<b>93,136,012</b>	<b>184</b>

Closed Prior Year	\$	#
Wednesday, December 14, 2022	27,218,435	59
Tuesday, December 13, 2022	13,612,930	30
Monday, December 12, 2022	39,686,199	77
Sunday, December 11, 2022	2,296,395	6
Saturday, December 10, 2022	2,305,038	4
Friday, December 9, 2022	58,508,493	123
Thursday, December 8, 2022	26,337,800	53
<b>TOTAL</b>	<b>169,965,290</b>	<b>352</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-45%	-48%
8 - 14 Days	-78%	-13%



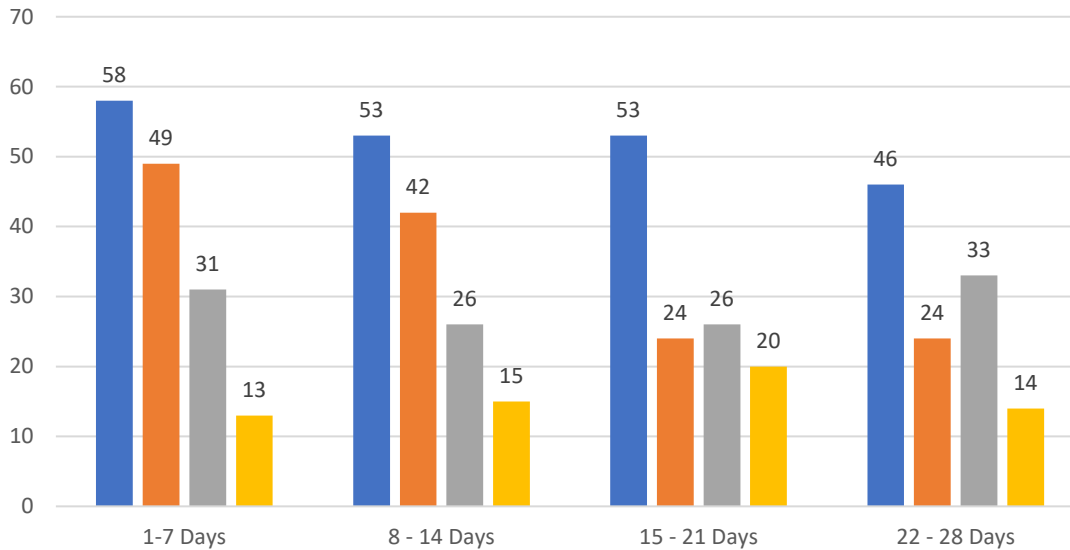


# 4 WEEK REAL ESTATE MARKET REPORT

## HILLSBOROUGH COUNTY - CONDOMINIUM

Thursday, December 14, 2023

as of: 12/15/2023



	TOTALS	
	4 Weeks	JUL 23
Active	210	811
Pending	139	597
Sold*	116	394
Canceled	62	
Temp Off Market	527	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	13	6%
Price Increase	1	1%
Prices Decrease	8	7%
Back on Market*	2	3%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 14, 2023	1,706,150	5
Wednesday, December 13, 2023	1,634,000	4
Tuesday, December 12, 2023	2,003,000	8
Monday, December 11, 2023	1,320,900	6
Sunday, December 10, 2023	-	-
Saturday, December 9, 2023	-	-
Friday, December 8, 2023	3,162,990	8
<b>Total</b>	<b>9,827,040</b>	<b>31</b>

Closed Prior Year	\$	#
Wednesday, December 14, 2022	1,337,500	8
Tuesday, December 13, 2022	1,064,000	4
Monday, December 12, 2022	2,611,800	12
Sunday, December 11, 2022	-	0
Saturday, December 10, 2022	510,000	2
Friday, December 9, 2022	2,740,900	12
Thursday, December 8, 2022	1,964,296	10
<b>Total</b>	<b>10,228,496</b>	<b>48</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-4%	-35%
8 - 14 Days	-98%	-62%



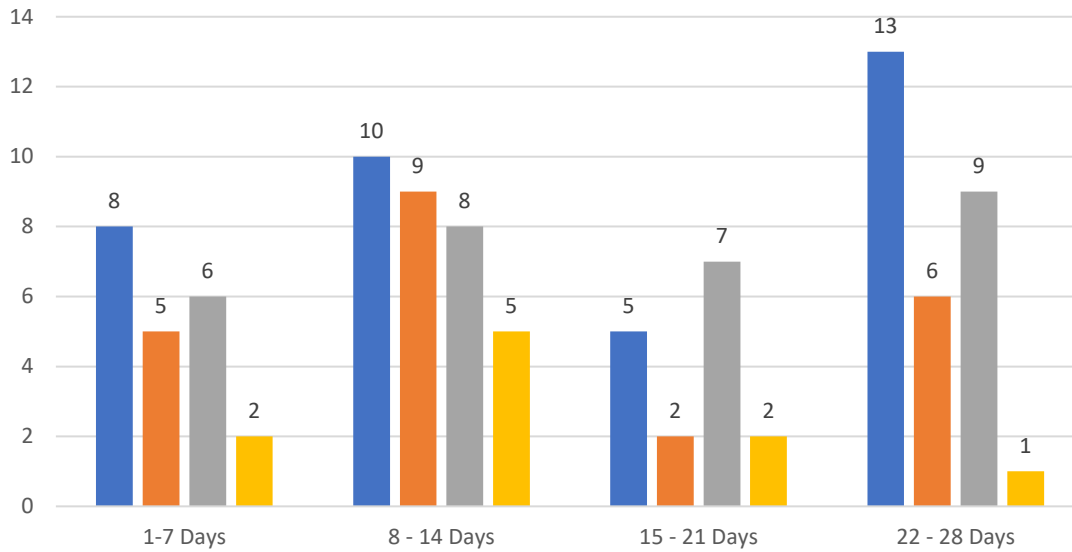


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - SINGLE FAMILY HOMES

Thursday, December 14, 2023

as of: 12/15/2023



		TOTALS	
		4 Weeks	JUL 23
Active		36	2,070
Pending		22	1,076
Sold*		30	198
Canceled		10	
Temp Off Market		98	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	27	75%
Price Increase	4	18%
Prices Decrease	38	127%
Back on Market*	7	70%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 14, 2023	9,412,354	13
Wednesday, December 13, 2023	12,819,000	16
Tuesday, December 12, 2023	9,858,846	17
Monday, December 11, 2023	14,647,966	16
Sunday, December 10, 2023	-	-
Saturday, December 9, 2023	288,000	1
Friday, December 8, 2023	16,380,504	26
<b>TOTAL</b>	<b>63,406,670</b>	<b>89</b>

Closed Prior Year	\$	#
Wednesday, December 14, 2022	22,648,930	28
Tuesday, December 13, 2022	8,843,700	8
Monday, December 12, 2022	26,202,528	32
Sunday, December 11, 2022	-	0
Saturday, December 10, 2022	-	0
Friday, December 9, 2022	36,050,004	47
Thursday, December 8, 2022	16,171,500	27
<b>TOTAL</b>	<b>109,916,662</b>	<b>142</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-42%	-37%
8 - 14 Days	-85%	-18%



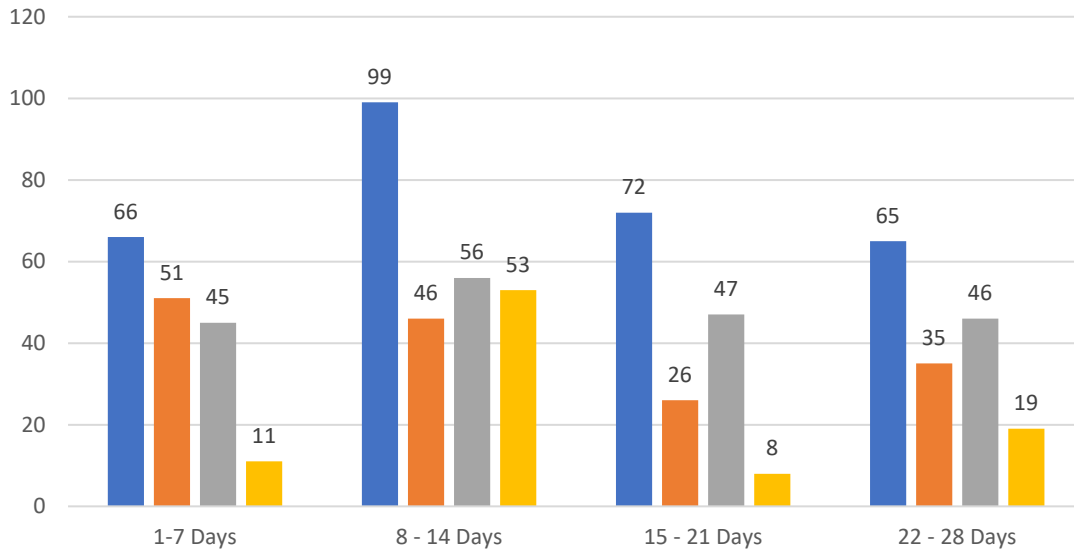


# 4 WEEK REAL ESTATE MARKET REPORT

## SARASOTA COUNTY - CONDOMINIUM

Thursday, December 14, 2023

as of: 12/15/2023



		TOTALS	
		4 Weeks	JUL 23
Active		302	0,825
Pending		158	494
Sold*		194	201
Canceled		91	
Temp Off Market		745	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	10	3%
Price Increase	1	1%
Prices Decrease	9	5%
Back on Market*	1	1%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 14, 2023	5,504,700	3
Wednesday, December 13, 2023	5,095,290	5
Tuesday, December 12, 2023	16,414,094	15
Monday, December 11, 2023	7,562,940	9
Sunday, December 10, 2023	-	-
Saturday, December 9, 2023	-	-
Friday, December 8, 2023	8,967,120	13
<b>Total</b>	<b>43,544,144</b>	<b>45</b>

Closed Prior Year	\$	#
Wednesday, December 14, 2022	3,130,800	8
Tuesday, December 13, 2022	12,299,940	11
Monday, December 12, 2022	4,183,820	11
Sunday, December 11, 2022	-	0
Saturday, December 10, 2022	-	0
Friday, December 9, 2022	20,375,000	20
Thursday, December 8, 2022	935,500	3
<b>Total</b>	<b>40,925,060</b>	<b>53</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	6%	-15%
8 - 14 Days	-90%	-20%



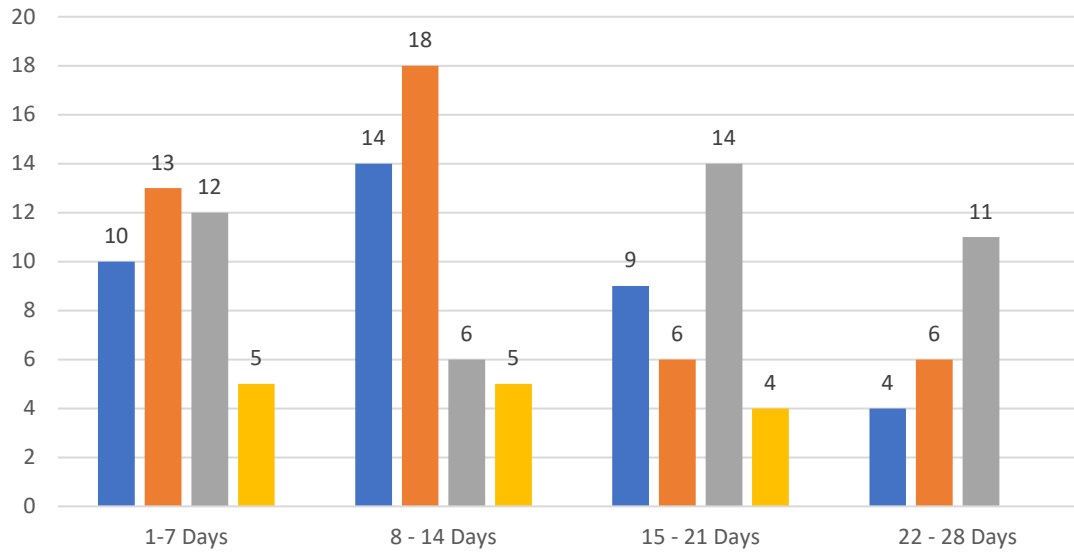


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - SINGLE FAMILY HOMES

Thursday, December 14, 2023

as of: 12/15/2023



		TOTALS	
		4 Weeks	JUL 23
Active		37	1,718
Pending		43	1,116
Sold*		43	0,717
Canceled		14	
Temp Off Market		137	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	43	116%
Price Increase	1	2%
Prices Decrease	23	53%
Back on Market*	6	43%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 14, 2023	11,338,800	12
Wednesday, December 13, 2023	5,791,165	10
Tuesday, December 12, 2023	14,949,115	25
Monday, December 11, 2023	24,436,795	23
Sunday, December 10, 2023	474,610	1
Saturday, December 9, 2023	420,000	1
Friday, December 8, 2023	27,175,449	42
<b>TOTAL</b>	<b>84,585,934</b>	<b>114</b>

Closed Prior Year	\$	#
Wednesday, December 14, 2022	13,221,839	22
Tuesday, December 13, 2022	10,781,693	21
Monday, December 12, 2022	23,126,823	32
Sunday, December 11, 2022	1,900,000	3
Saturday, December 10, 2022	-	0
Friday, December 9, 2022	33,797,931	53
Thursday, December 8, 2022	19,384,042	37
<b>TOTAL</b>	<b>102,212,328</b>	<b>168</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-17%	-32%
8 - 14 Days	-80%	8%



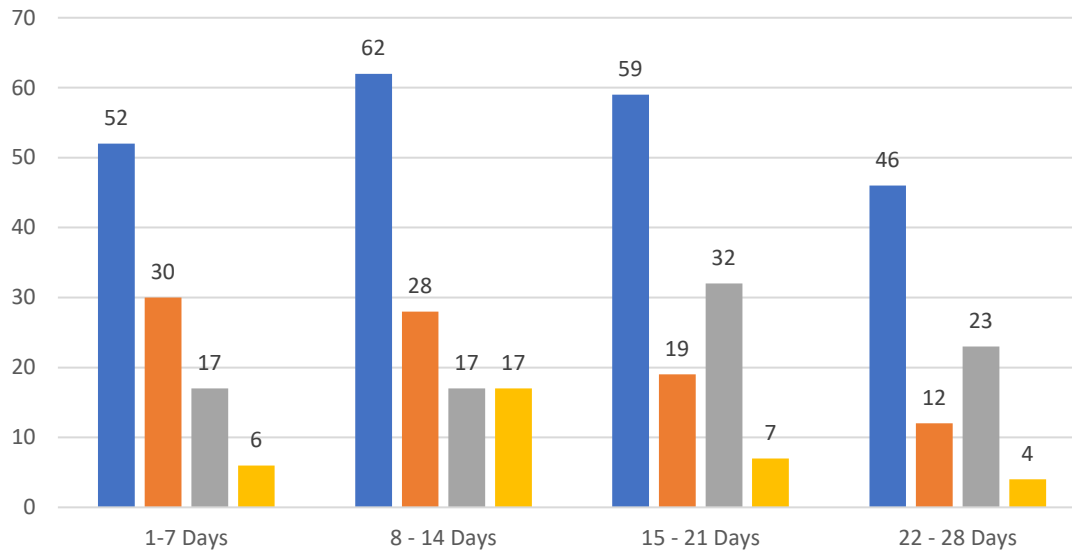


# 4 WEEK REAL ESTATE MARKET REPORT

## MANATEE COUNTY - CONDOMINIUM

Thursday, December 14, 2023

as of: 12/15/2023



		TOTALS	
		4 Weeks	JUL 23
Active		219	567
Pending		89	311
Sold*		89	195
Canceled		34	
Temp Off Market		431	

Market Changes	12/14/2023	% 4 Weeks Active
New Listings	9	4%
Price Increase	0	0%
Prices Decrease	7	8%
Back on Market*	1	3%

\*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

### 7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, December 14, 2023	1,283,000	4
Wednesday, December 13, 2023	1,275,000	2
Tuesday, December 12, 2023	527,500	1
Monday, December 11, 2023	1,587,000	5
Sunday, December 10, 2023	-	-
Saturday, December 9, 2023	-	-
Friday, December 8, 2023	1,299,900	5
<b>Total</b>	<b>5,972,400</b>	<b>17</b>

Closed Prior Year	\$	#
Wednesday, December 14, 2022	2,130,000	5
Tuesday, December 13, 2022	3,856,000	8
Monday, December 12, 2022	3,330,000	6
Sunday, December 11, 2022	375,000	1
Saturday, December 10, 2022	-	0
Friday, December 9, 2022	4,716,100	14
Thursday, December 8, 2022	924,000	3
<b>Total</b>	<b>15,331,100</b>	<b>37</b>

### 7 Day Sold Analysis

% Changed	\$	#
Prior Year	-61%	-54%
8 - 14 Days	-99%	0%

