

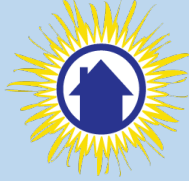


4 WEEK REAL ESTATE MARKET REPORT

Thursday, January 11, 2024

As of: Friday, January 12, 2024

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Thursday, January 11, 2024

as of: 1/12/2024

Day 1	Thursday, January 11, 2024
Day 2	Wednesday, January 10, 2024
Day 3	Tuesday, January 9, 2024
Day 4	Monday, January 8, 2024
Day 5	Sunday, January 7, 2024
Day 6	Saturday, January 6, 2024
Day 7	Friday, January 5, 2024
Day 8	Thursday, January 4, 2024
Day 9	Wednesday, January 3, 2024
Day 10	Tuesday, January 2, 2024
Day 11	Monday, January 1, 2024
Day 12	Sunday, December 31, 2023
Day 13	Saturday, December 30, 2023
Day 14	Friday, December 29, 2023
Day 15	Thursday, December 28, 2023
Day 16	Wednesday, December 27, 2023
Day 17	Tuesday, December 26, 2023
Day 18	Monday, December 25, 2023
Day 19	Sunday, December 24, 2023
Day 20	Saturday, December 23, 2023
Day 21	Friday, December 22, 2023
Day 22	Thursday, December 21, 2023
Day 23	Wednesday, December 20, 2023
Day 24	Tuesday, December 19, 2023
Day 25	Monday, December 18, 2023
Day 26	Sunday, December 17, 2023
Day 27	Saturday, December 16, 2023
Day 28	Friday, December 15, 2023

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Thursday, January 11, 2024

Day 28: Friday, December 15, 2023

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

JUL 23: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

Manatee County - Single Family Home

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

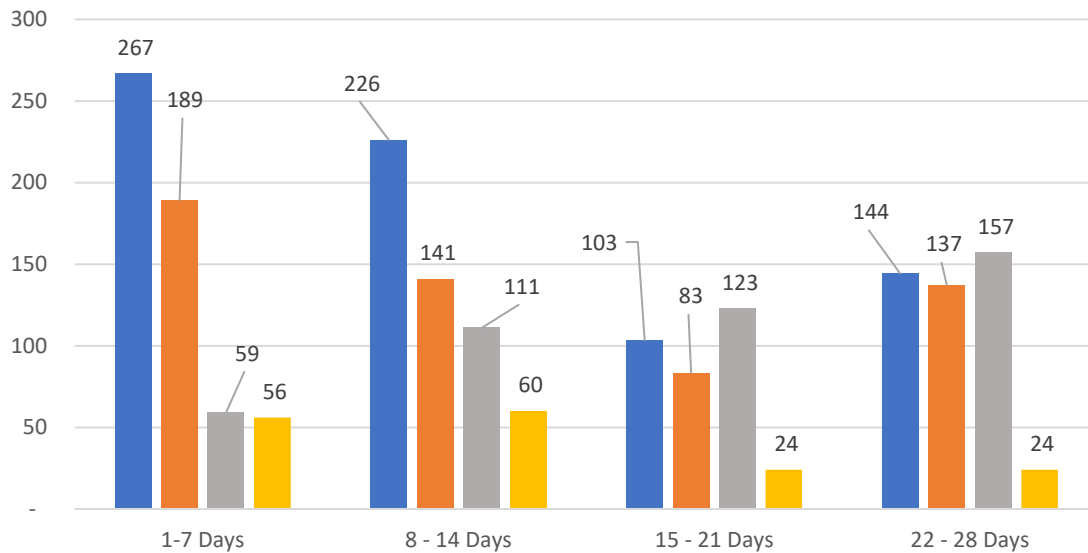


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Thursday, January 11, 2024

as of: 1/12/2024



	TOTALS	
	4 Weeks	JUL 23
Active	740	9,448
Pending	550	6,827
Sold*	450	4,220
Canceled	164	
Temp Off Market	1,904	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	277	37%
Price Increase	8	1%
Prices Decrease	291	65%
Back on Market*	45	27%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

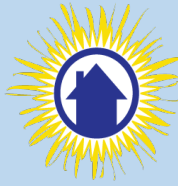
Closed in last 7 days	\$	#
Thursday, January 11, 2024	41,643,928	60
Wednesday, January 10, 2024	58,037,568	89
Tuesday, January 9, 2024	48,221,359	96
Monday, January 8, 2024	84,344,860	149
Sunday, January 7, 2024	772,500	2
Saturday, January 6, 2024	5,822,879	9
Friday, January 5, 2024	160,796,776	261
TOTAL	399,639,870	666

Closed Prior Year	\$	#
Wednesday, January 11, 2023	54,135,285	117
Tuesday, January 10, 2023	92,830,120	148
Monday, January 9, 2023	99,061,413	116
Sunday, January 8, 2023	5,935,029	9
Saturday, January 7, 2023	2,983,619	8
Friday, January 6, 2023	140,563,846	250
Thursday, January 5, 2023	67,470,452	122
TOTAL	462,979,764	770

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-14%	-14%
8 - 14 Days	-29%	-29%



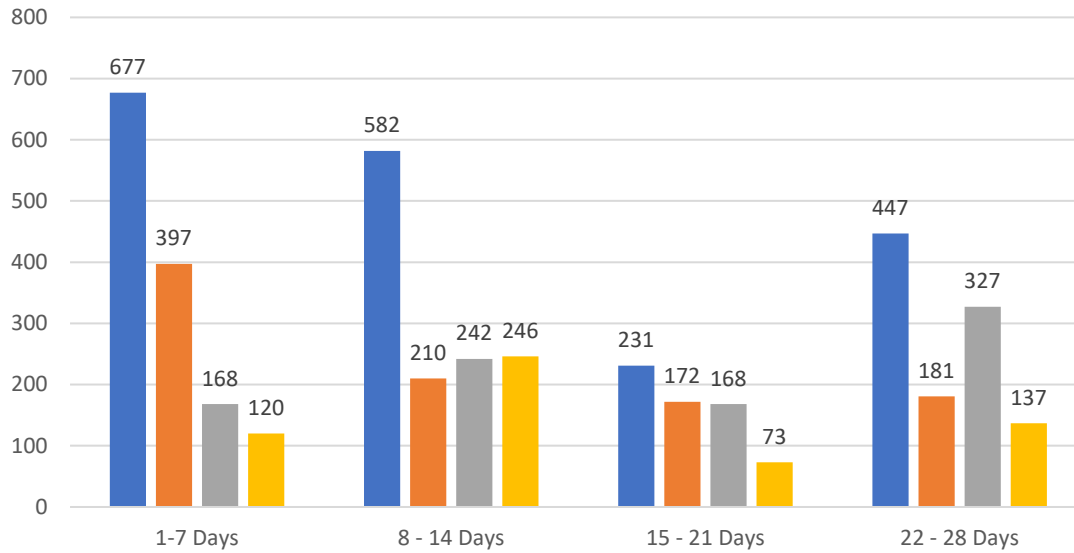


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Thursday, January 11, 2024

as of: 1/12/2024



TOTALS		
	4 Weeks	JUL 23
Active	1,937	4,267
Pending	960	2,646
Sold*	905	1,593
Canceled	576	
Temp Off Market	4,378	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	119	6%
Price Increase	2	0%
Prices Decrease	97	11%
Back on Market*	15	3%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

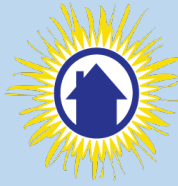
Closed in last 7 days	\$	#
Thursday, January 11, 2024	4,419,300	15
Wednesday, January 10, 2024	15,241,500	27
Tuesday, January 9, 2024	14,167,800	22
Monday, January 8, 2024	10,659,400	30
Sunday, January 7, 2024	125,000	1
Saturday, January 6, 2024	261,000	2
Friday, January 5, 2024	37,275,800	71
Total	82,149,800	168

Closed Prior Year	\$	#
Wednesday, January 11, 2023	11,880,800	30
Tuesday, January 10, 2023	15,054,200	37
Monday, January 9, 2023	11,952,500	31
Sunday, January 8, 2023	3,300,000	2
Saturday, January 7, 2023	170,990	1
Friday, January 6, 2023	31,899,076	66
Thursday, January 5, 2023	17,104,162	38
Total	91,361,728	205

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-10%	-18%
8 - 14 Days	-85%	-43%



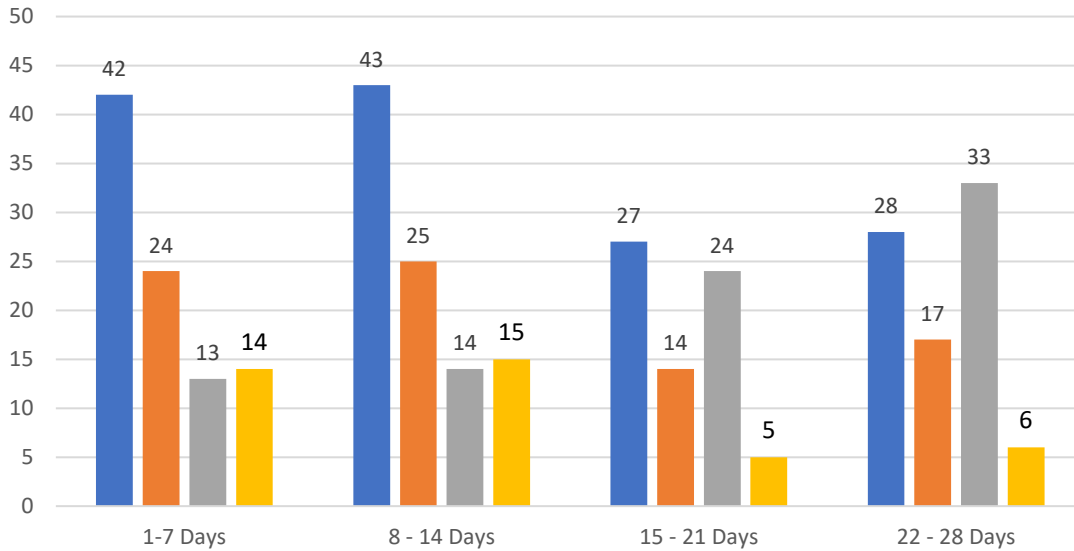


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Thursday, January 11, 2024

as of: 1/12/2024



TOTALS		
	4 Weeks	JUL 23
Active	140	1,491
Pending	80	1,109
Sold*	84	0,907
Canceled	40	
Temp Off Market	344	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	72	51%
Price Increase	1	1%
Prices Decrease	73	87%
Back on Market*	10	25%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, January 11, 2024	10,237,999	14
Wednesday, January 10, 2024	18,406,200	21
Tuesday, January 9, 2024	7,552,500	16
Monday, January 8, 2024	13,800,400	26
Sunday, January 7, 2024	-	-
Saturday, January 6, 2024	-	-
Friday, January 5, 2024	42,472,300	65
Total	92,469,399	142

Closed Prior Year	\$	#
Wednesday, January 11, 2023	9,170,900	22
Tuesday, January 10, 2023	19,504,000	26
Monday, January 9, 2023	18,816,400	15
Sunday, January 8, 2023	1,011,800	2
Saturday, January 7, 2023	343,919	1
Friday, January 6, 2023	30,206,800	60
Thursday, January 5, 2023	11,143,500	27
Total	90,197,319	153

7 Day Sold Analysis

% Changed	\$	#
Prior Year	3%	-7%
8 - 14 Days	-83%	-26%



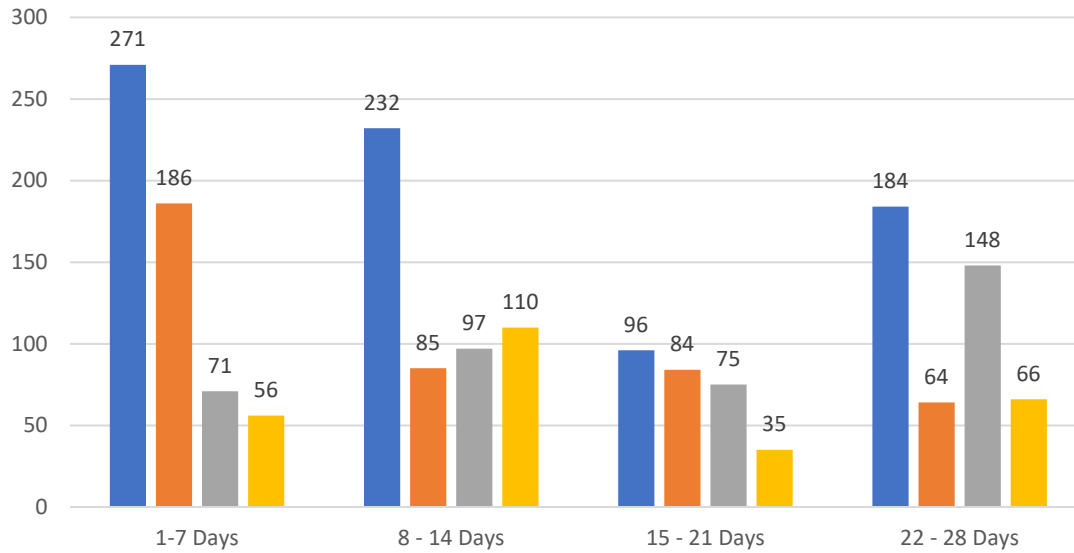


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Thursday, January 11, 2024

as of: 1/12/2024



TOTALS		
	4 Weeks	JUL 23
Active	783	1,725
Pending	419	0,807
Sold*	391	602
Canceled	267	
Temp Off Market	1,860	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	47	6%
Price Increase	0	0%
Prices Decrease	50	13%
Back on Market*	7	3%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

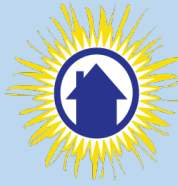
Closed in last 7 days	\$	#
Thursday, January 11, 2024	1,653,900	7
Wednesday, January 10, 2024	11,059,000	15
Tuesday, January 9, 2024	9,359,000	11
Monday, January 8, 2024	2,186,000	7
Sunday, January 7, 2024	125,000	1
Saturday, January 6, 2024	261,000	2
Friday, January 5, 2024	10,932,100	28
TOTAL	35,576,000	71

Closed Prior Year	\$	#
Wednesday, January 11, 2023	3,072,000	10
Tuesday, January 10, 2023	6,428,400	16
Monday, January 9, 2023	4,237,000	10
Sunday, January 8, 2023	-	0
Saturday, January 7, 2023	-	0
Friday, January 6, 2023	9,078,499	24
Thursday, January 5, 2023	9,803,340	12
TOTAL	32,619,239	72

7 Day Sold Analysis

% Changed	\$	#
Prior Year	9%	-1%
8 - 14 Days	-94%	-27%



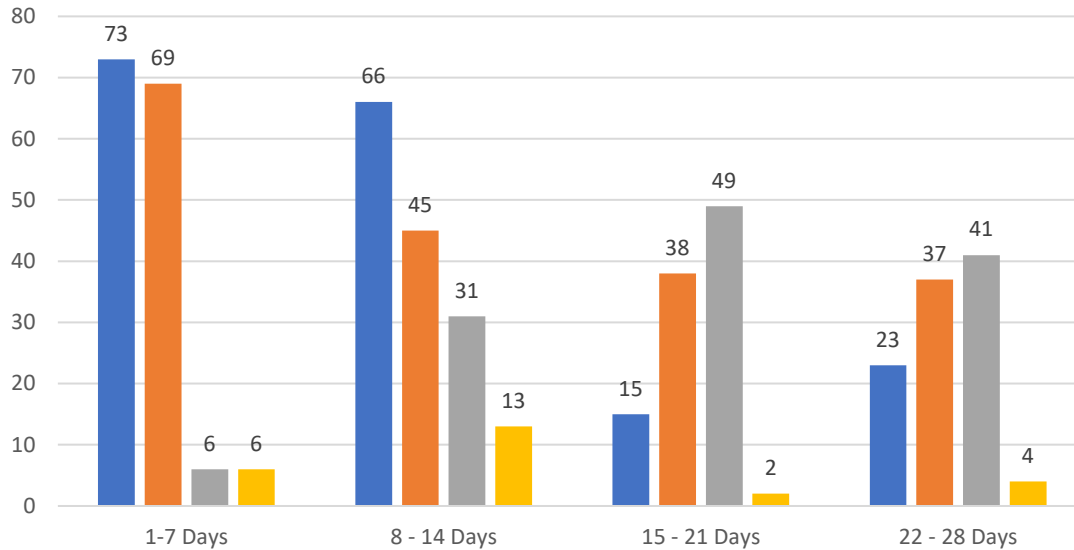


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Thursday, January 11, 2024

as of: 1/12/2024



TOTALS		
	4 Weeks	JUL 23
Active	177	1,544
Pending	189	1,505
Sold*	127	0,962
Canceled	25	
Temp Off Market	518	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	47	27%
Price Increase	2	1%
Prices Decrease	57	45%
Back on Market*	5	20%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

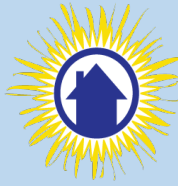
Closed in last 7 days	\$	#
Thursday, January 11, 2024	3,964,900	10
Wednesday, January 10, 2024	7,955,075	21
Tuesday, January 9, 2024	7,383,661	15
Monday, January 8, 2024	10,210,690	25
Sunday, January 7, 2024	377,500	1
Saturday, January 6, 2024	1,451,890	4
Friday, January 5, 2024	22,982,920	55
Total	54,326,636	131

Closed Prior Year	\$	#
Wednesday, January 11, 2023	8,467,868	25
Tuesday, January 10, 2023	9,213,840	22
Monday, January 9, 2023	9,136,650	25
Sunday, January 8, 2023	1,278,329	3
Saturday, January 7, 2023	300,000	1
Friday, January 6, 2023	18,647,450	42
Thursday, January 5, 2023	8,292,685	21
Total	55,336,822	139

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-2%	-6%
8 - 14 Days	-90%	-28%



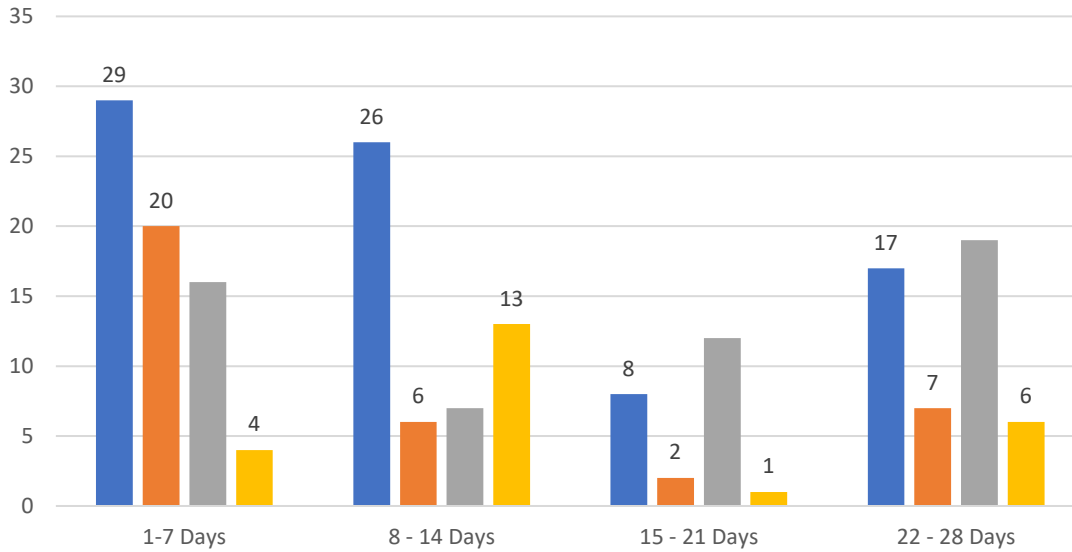


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Thursday, January 11, 2024

as of: 1/12/2024



	TOTALS	
	4 Weeks	JUL 23
Active	80	339
Pending	35	437
Sold*	54	201
Canceled	24	
Temp Off Market	193	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	7	9%
Price Increase	0	0%
Prices Decrease	5	9%
Back on Market*	0	0%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

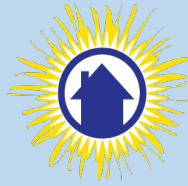
Closed in last 7 days	\$	#
Thursday, January 11, 2024	209,000	1
Wednesday, January 10, 2024	587,000	3
Tuesday, January 9, 2024	-	-
Monday, January 8, 2024	860,000	5
Sunday, January 7, 2024	-	-
Saturday, January 6, 2024	-	-
Friday, January 5, 2024	1,150,000	7
TOTAL	2,806,000	16

Closed Prior Year	\$	#
Wednesday, January 11, 2023	490,000	3
Tuesday, January 10, 2023	247,000	1
Monday, January 9, 2023	1,029,000	3
Sunday, January 8, 2023	-	0
Saturday, January 7, 2023	-	0
Friday, January 6, 2023	525,000	3
Thursday, January 5, 2023	735,000	3
TOTAL	3,026,000	13

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-7%	23%
8 - 14 Days	-99%	129%



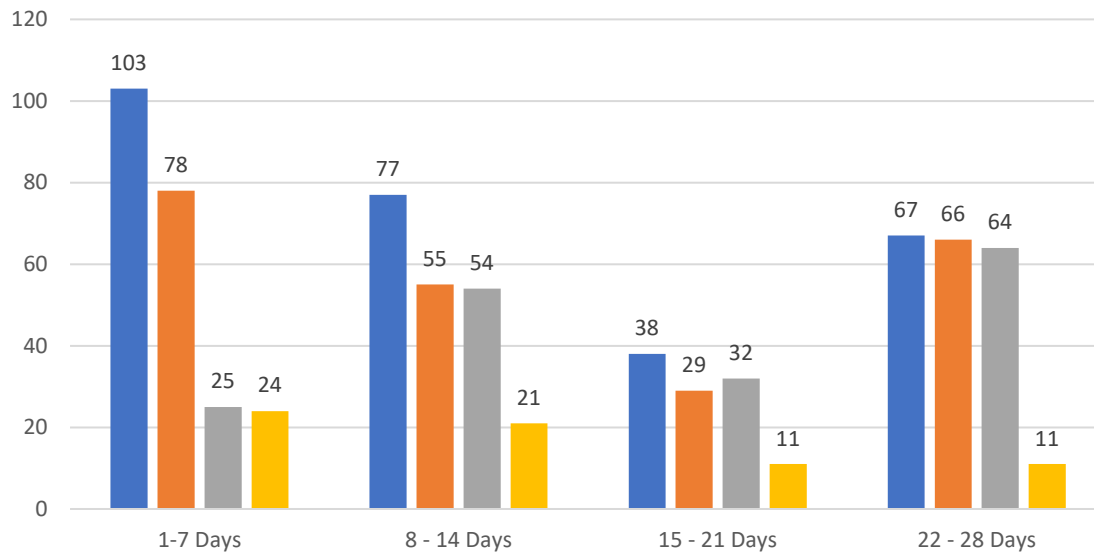


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Thursday, January 11, 2024

as of: 1/12/2024



	TOTALS	
	4 Weeks	JUL 23
Active	285	2,625
Pending	228	2,021
Sold*	175	1,436
Canceled	67	
Temp Off Market	755	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	60	21%
Price Increase	2	1%
Prices Decrease	76	43%
Back on Market*	16	24%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

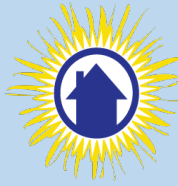
Closed in last 7 days	\$	#
Thursday, January 11, 2024	6,326,128	17
Wednesday, January 10, 2024	14,985,123	26
Tuesday, January 9, 2024	18,091,815	37
Monday, January 8, 2024	30,023,800	56
Sunday, January 7, 2024	395,000	1
Saturday, January 6, 2024	1,326,689	2
Friday, January 5, 2024	41,388,269	77
TOTAL	112,536,824	216

Closed Prior Year	\$	#
Wednesday, January 11, 2023	20,957,977	42
Tuesday, January 10, 2023	36,262,081	60
Monday, January 9, 2023	30,248,313	43
Sunday, January 8, 2023	359,900	1
Saturday, January 7, 2023	1,944,700	5
Friday, January 6, 2023	33,546,124	65
Thursday, January 5, 2023	20,672,750	39
TOTAL	143,991,845	255

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-22%	-15%
8 - 14 Days	-80%	-26%



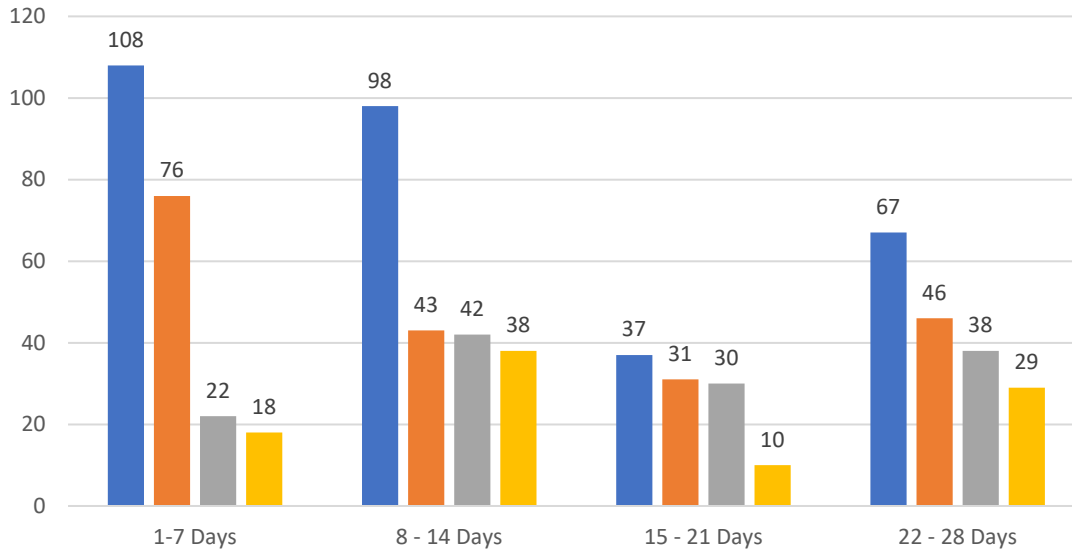


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Thursday, January 11, 2024

as of: 1/12/2024



	TOTALS	
	4 Weeks	JUL 23
Active	310	811
Pending	196	597
Sold*	132	394
Canceled	95	
Temp Off Market	733	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	11	4%
Price Increase	1	1%
Prices Decrease	12	9%
Back on Market*	3	3%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

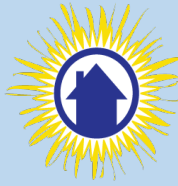
Closed in last 7 days	\$	#
Thursday, January 11, 2024	858,900	3
Wednesday, January 10, 2024	643,000	2
Tuesday, January 9, 2024	1,343,800	6
Monday, January 8, 2024	1,014,500	4
Sunday, January 7, 2024	-	-
Saturday, January 6, 2024	-	-
Friday, January 5, 2024	2,646,200	7
	6,506,400	22

Closed Prior Year	\$	#
Wednesday, January 11, 2023	817,500	3
Tuesday, January 10, 2023	2,949,800	11
Monday, January 9, 2023	496,000	3
Sunday, January 8, 2023	-	0
Saturday, January 7, 2023	170,990	1
Friday, January 6, 2023	654,000	4
Thursday, January 5, 2023	1,598,800	10
	6,687,090	32

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-3%	-31%
8 - 14 Days	-99%	-77%



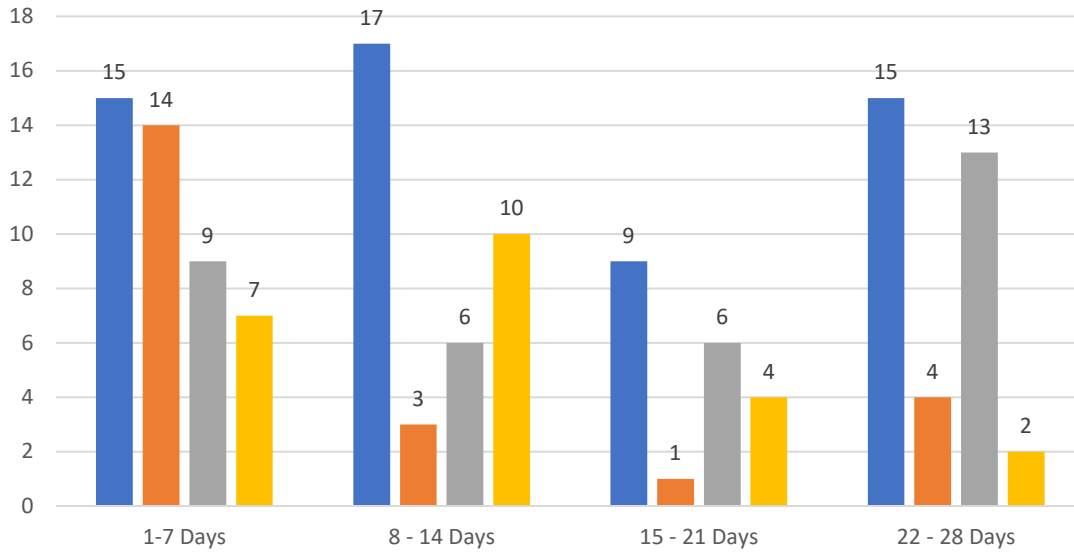


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Thursday, January 11, 2024

as of: 1/12/2024



TOTALS		
	4 Weeks	JUL 23
Active	56	2,070
Pending	22	1,076
Sold*	34	198
Canceled	23	
Temp Off Market	135	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	61	109%
Price Increase	0	0%
Prices Decrease	49	144%
Back on Market*	9	39%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

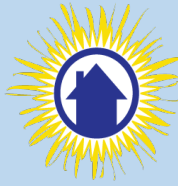
Closed in last 7 days	\$	#
Thursday, January 11, 2024	16,448,901	11
Wednesday, January 10, 2024	12,444,000	14
Tuesday, January 9, 2024	7,421,799	15
Monday, January 8, 2024	19,463,000	27
Sunday, January 7, 2024	-	-
Saturday, January 6, 2024	3,044,300	3
Friday, January 5, 2024	38,341,674	40
TOTAL	97,163,674	110

Closed Prior Year	\$	#
Wednesday, January 11, 2023	10,725,000	20
Tuesday, January 10, 2023	14,908,229	24
Monday, January 9, 2023	36,395,050	26
Sunday, January 8, 2023	3,285,000	3
Saturday, January 7, 2023	395,000	1
Friday, January 6, 2023	39,054,434	47
Thursday, January 5, 2023	20,024,615	23
TOTAL	124,787,328	144

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-22%	-24%
8 - 14 Days	-83%	-24%



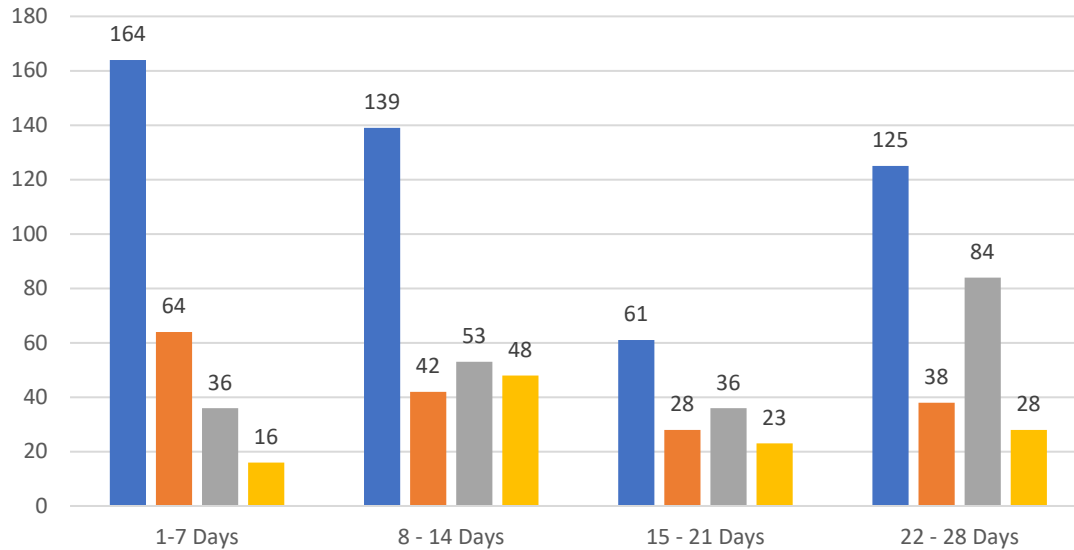


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Thursday, January 11, 2024

as of: 1/12/2024



TOTALS		
	4 Weeks	JUL 23
Active	489	0,825
Pending	172	494
Sold*	209	201
Canceled	115	
Temp Off Market	985	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	32	7%
Price Increase	0	0%
Prices Decrease	20	10%
Back on Market*	1	1%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

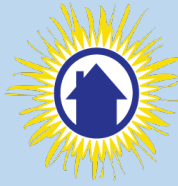
Closed in last 7 days	\$	#
Thursday, January 11, 2024	1,697,500	4
Wednesday, January 10, 2024	1,845,500	5
Tuesday, January 9, 2024	2,860,000	3
Monday, January 8, 2024	3,819,900	6
Sunday, January 7, 2024	-	-
Saturday, January 6, 2024	-	-
Friday, January 5, 2024	15,523,500	18
TOTAL	25,746,400	36

Closed Prior Year	\$	#
Wednesday, January 11, 2023	4,702,500	6
Tuesday, January 10, 2023	4,618,000	5
Monday, January 9, 2023	2,237,000	6
Sunday, January 8, 2023	3,300,000	2
Saturday, January 7, 2023	-	0
Friday, January 6, 2023	10,285,377	16
Thursday, January 5, 2023	3,252,022	9
TOTAL	28,394,899	44

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-9%	-18%
8 - 14 Days	-95%	-32%



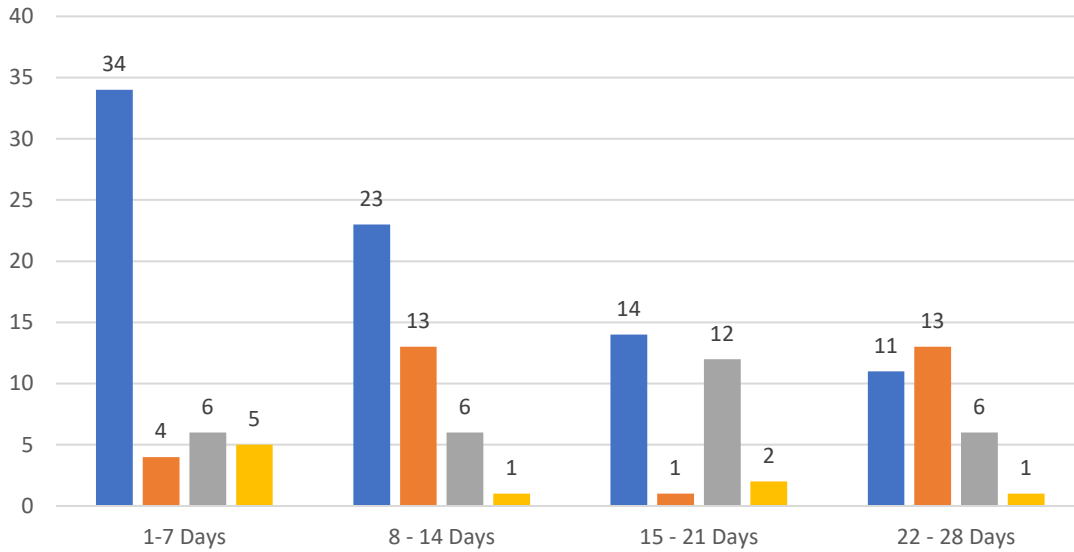


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Thursday, January 11, 2024

as of: 1/12/2024



	TOTALS	
	4 Weeks	JUL 23
Active	82	1,718
Pending	31	1,116
Sold*	30	0,717
Canceled	9	
Temp Off Market	152	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	37	45%
Price Increase	3	10%
Prices Decrease	36	120%
Back on Market*	5	56%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

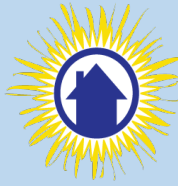
Closed in last 7 days	\$	#
Thursday, January 11, 2024	4,666,000	8
Wednesday, January 10, 2024	4,247,170	7
Tuesday, January 9, 2024	7,771,584	13
Monday, January 8, 2024	10,846,970	15
Sunday, January 7, 2024	-	-
Saturday, January 6, 2024	-	-
Friday, January 5, 2024	15,611,613	24
TOTAL	43,143,337	67

Closed Prior Year	\$	#
Wednesday, January 11, 2023	4,813,540	8
Tuesday, January 10, 2023	12,941,970	16
Monday, January 9, 2023	4,465,000	7
Sunday, January 8, 2023	-	0
Saturday, January 7, 2023	-	0
Friday, January 6, 2023	19,109,038	36
Thursday, January 5, 2023	7,336,902	12
TOTAL	48,666,450	79

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-11%	-15%
8 - 14 Days	-92%	-48%



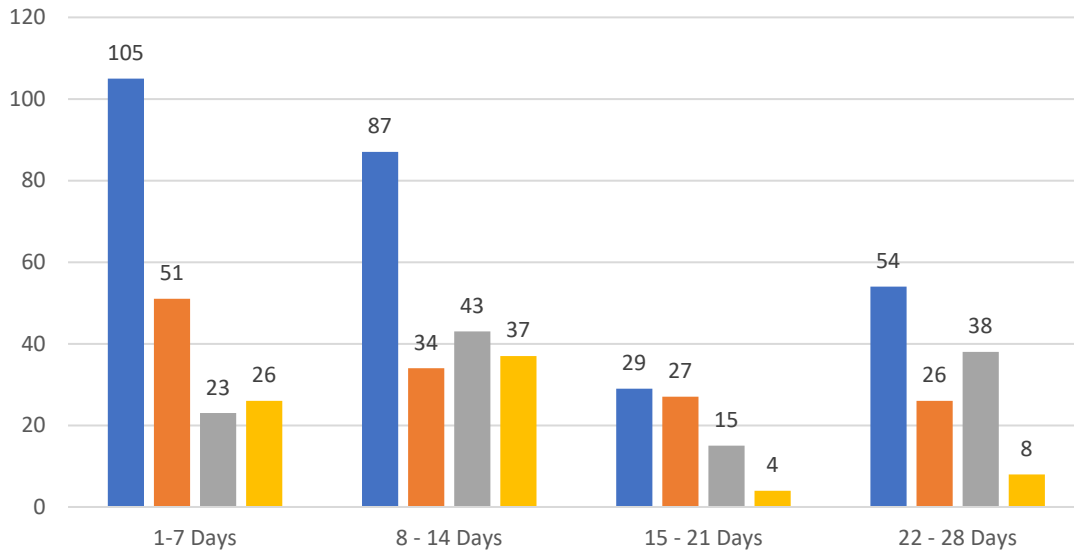


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Thursday, January 11, 2024

as of: 1/12/2024



		TOTALS	
		4 Weeks	JUL 23
Active		275	567
Pending		138	311
Sold*		119	195
Canceled		75	
Temp Off Market		607	

Market Changes	1/11/2024	% 4 Weeks Active
New Listings	22	8%
Price Increase	1	1%
Prices Decrease	10	8%
Back on Market*	4	5%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Thursday, January 11, 2024	-	-
Wednesday, January 10, 2024	1,107,000	2
Tuesday, January 9, 2024	605,000	2
Monday, January 8, 2024	2,779,000	8
Sunday, January 7, 2024	-	-
Saturday, January 6, 2024	-	-
Friday, January 5, 2024	7,024,000	11
Total	11,515,000	23

Closed Prior Year	\$	#
Wednesday, January 11, 2023	2,798,800	8
Tuesday, January 10, 2023	811,000	4
Monday, January 9, 2023	3,953,500	9
Sunday, January 8, 2023	-	0
Saturday, January 7, 2023	-	0
Friday, January 6, 2023	11,356,200	19
Thursday, January 5, 2023	1,715,000	4
Total	20,634,500	44

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-44%	-48%
8 - 14 Days	-98%	-47%

