

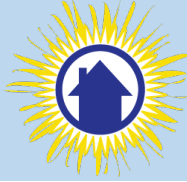


4 WEEK REAL ESTATE MARKET REPORT

Tuesday, January 23, 2024

As of: Wednesday, January 24, 2024

- 1 Report Breakdown
- 2 Cumulative Tampa Bay Report - Single Family Home
- 3 Cumulative Tampa Bay Report - Condominium
- 4 Pinellas County - Single Family Home
- 5 Pinellas County - Condominium
- 6 Pasco County - Single Family Home
- 7 Pasco County - Condominium
- 8 Hillsborough County - Single Family Home
- 9 Hillsborough County - Condominium
- 10 Sarasota County - Single Family Home
- 11 Sarasota County - Condominium
- 12 Manatee County - Single Family Home
- 13 Manatee County - Condominium



4 WEEK REAL ESTATE MARKET REPORT

REPORT BREAKDOWN

Tuesday, January 23, 2024

as of: 1/24/2024

Day 1	Tuesday, January 23, 2024
Day 2	Monday, January 22, 2024
Day 3	Sunday, January 21, 2024
Day 4	Saturday, January 20, 2024
Day 5	Friday, January 19, 2024
Day 6	Thursday, January 18, 2024
Day 7	Wednesday, January 17, 2024
Day 8	Tuesday, January 16, 2024
Day 9	Monday, January 15, 2024
Day 10	Sunday, January 14, 2024
Day 11	Saturday, January 13, 2024
Day 12	Friday, January 12, 2024
Day 13	Thursday, January 11, 2024
Day 14	Wednesday, January 10, 2024
Day 15	Tuesday, January 9, 2024
Day 16	Monday, January 8, 2024
Day 17	Sunday, January 7, 2024
Day 18	Saturday, January 6, 2024
Day 19	Friday, January 5, 2024
Day 20	Thursday, January 4, 2024
Day 21	Wednesday, January 3, 2024
Day 22	Tuesday, January 2, 2024
Day 23	Monday, January 1, 2024
Day 24	Sunday, December 31, 2023
Day 25	Saturday, December 30, 2023
Day 26	Friday, December 29, 2023
Day 27	Thursday, December 28, 2023
Day 28	Wednesday, December 27, 2023

REPORT BREAKDOWN

GRAPH:

Active - Newly listed during the date range

Pending - Status changed to 'pending' during the date range

Sold - Closed during the date range

Canceled - Canceled during the date range

Temp off Market - Status changed to 'temp' off market' during the date range

The date ranges are not cumulative.

Day 1: Tuesday, January 23, 2024

Day 28: Wednesday, December 27, 2023

TOTALS:

4 Weeks: The summation of each date range (Day 1 - Day 28)

NOV 23: The total at month end

NOTE: Sold = Total sold in the month

Market Changes

Day 1's New Listings, Price Increase, Price Decreases and Back on Market

Manatee County - Single Family Home

7 Day Sold Comparison

Compares the sold amount and volume in the last 7 days against the same timeframe in the prior year and days 8 - days 14.

7 Day Sold Analysis

% Changed: The variance in amount and volume between day 1 - day 7 and;

Prior Year

Day 8 - Day 14

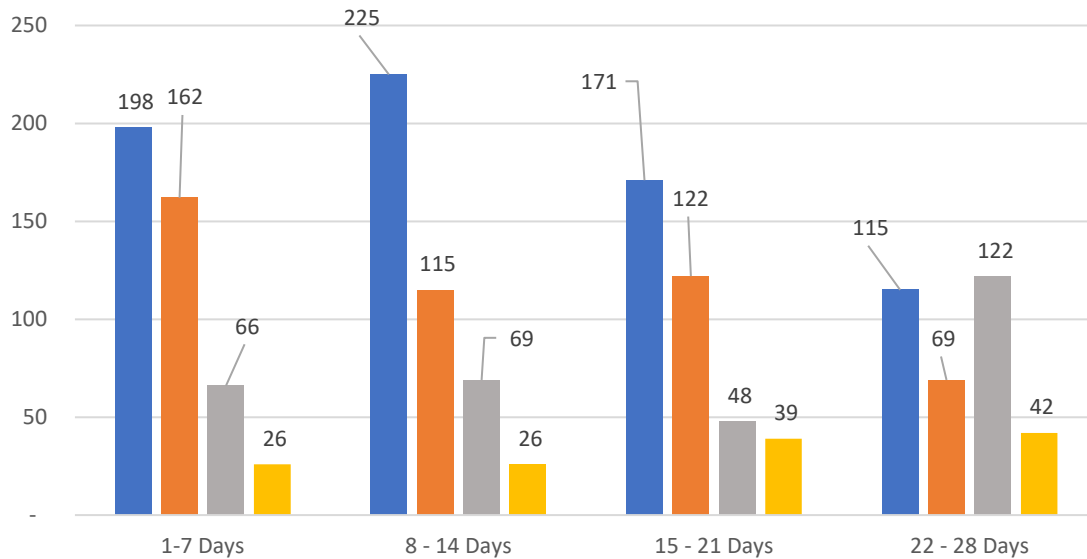


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - SINGLE FAMILY HOMES

Tuesday, January 23, 2024

as of: 1/24/2024



	TOTALS	
	4 Weeks	NOV 23
Active	709	12,984
Pending	468	5,417
Sold*	305	3,466
Canceled	133	
Temp Off Market	1,615	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	313	44%
Price Increase	24	5%
Prices Decrease	329	108%
Back on Market*	55	41%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	21,908,322	34
Monday, January 22, 2024	52,823,579	88
Sunday, January 21, 2024	310,000	1
Saturday, January 20, 2024	2,000,985	4
Friday, January 19, 2024	96,450,494	191
Thursday, January 18, 2024	66,895,169	108
Wednesday, January 17, 2024	64,104,162	98
TOTAL	304,492,711	524

Closed Prior Year	\$	#
Monday, January 23, 2023	63,093,261	127
Sunday, January 22, 2023	375,000	1
Saturday, January 21, 2023	3,731,895	11
Friday, January 20, 2023	129,038,492	243
Thursday, January 19, 2023	55,388,431	112
Wednesday, January 18, 2023	55,331,735	111
Tuesday, January 17, 2023	94,188,683	159
TOTAL	401,147,497	764

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-24%	-31%
8 - 14 Days	-16%	-11%



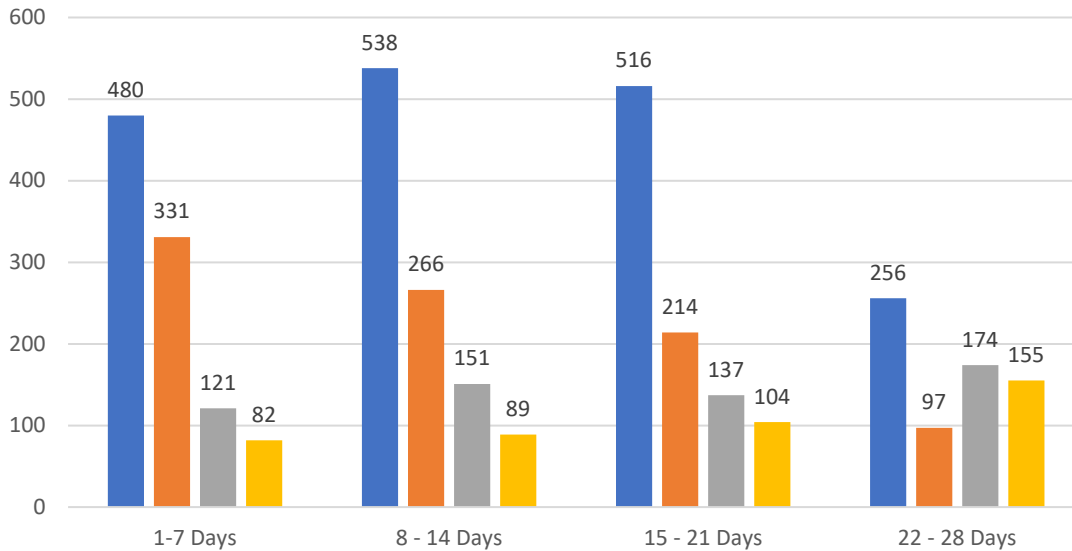


4 WEEK REAL ESTATE MARKET REPORT

TAMPA BAY - CONDOMINIUM

Tuesday, January 23, 2024

as of: 1/24/2024



	TOTALS	
	4 Weeks	NOV 23
Active	1,790	6,149
Pending	908	2,249
Sold*	583	1,249
Canceled	430	
Temp Off Market	3,711	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	99	6%
Price Increase	1	0%
Prices Decrease	93	16%
Back on Market*	15	3%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	3,873,000	9
Monday, January 22, 2024	8,337,500	27
Sunday, January 21, 2024	-	-
Saturday, January 20, 2024	-	-
Friday, January 19, 2024	17,847,625	43
Thursday, January 18, 2024	8,502,500	21
Wednesday, January 17, 2024	13,385,234	21
TOTAL	51,945,859	121

Closed Prior Year	\$	#
Monday, January 23, 2023	11,174,948	25
Sunday, January 22, 2023	-	0
Saturday, January 21, 2023	-	0
Friday, January 20, 2023	20,284,750	40
Thursday, January 19, 2023	7,965,307	22
Wednesday, January 18, 2023	7,395,988	21
Tuesday, January 17, 2023	29,917,163	40
TOTAL	76,738,156	148

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-32%	-18%
8 - 14 Days	-86%	-38%



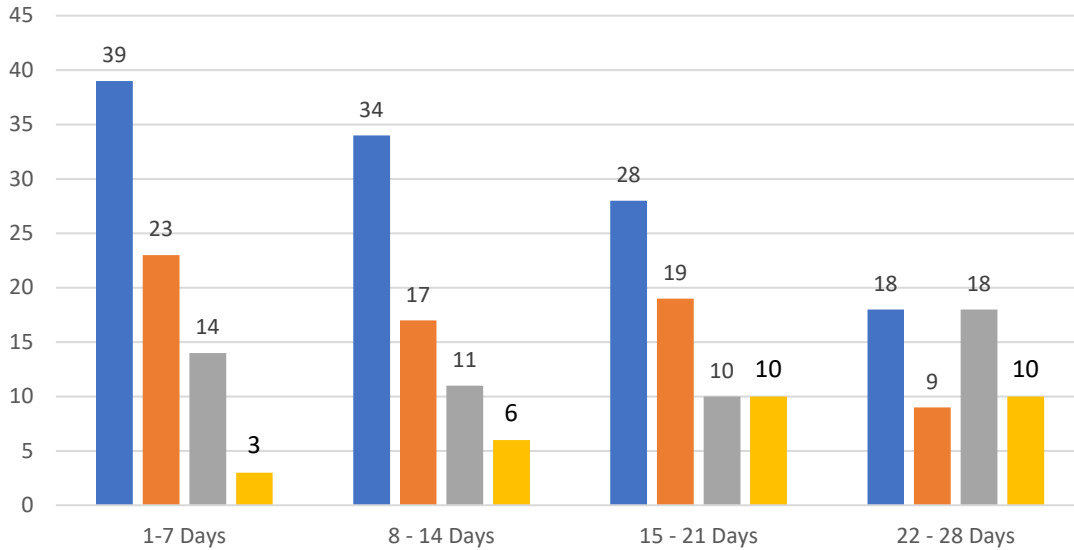


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - SINGLE FAMILY HOMES

Tuesday, January 23, 2024

as of: 1/24/2024



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	5,584,900	7
Monday, January 22, 2024	9,527,750	17
Sunday, January 21, 2024	310,000	1
Saturday, January 20, 2024	645,000	1
Friday, January 19, 2024	28,809,500	50
Thursday, January 18, 2024	10,115,000	20
Wednesday, January 17, 2024	13,667,900	15
TOTAL	68,660,050	111

Closed Prior Year	\$	#
Monday, January 23, 2023	10,557,400	20
Sunday, January 22, 2023	-	0
Saturday, January 21, 2023	830,100	4
Friday, January 20, 2023	25,509,000	45
Thursday, January 19, 2023	7,730,610	18
Wednesday, January 18, 2023	10,118,075	19
Tuesday, January 17, 2023	23,607,549	35
TOTAL	78,352,734	141

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-12%	-21%
8 - 14 Days	-81%	-3%

	TOTALS	
	4 Weeks	NOV 23
Active	119	2,356
Pending	68	0,845
Sold*	53	0,711
Canceled	29	
Temp Off Market	269	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	63	53%
Price Increase	3	4%
Prices Decrease	69	130%
Back on Market*	13	45%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)



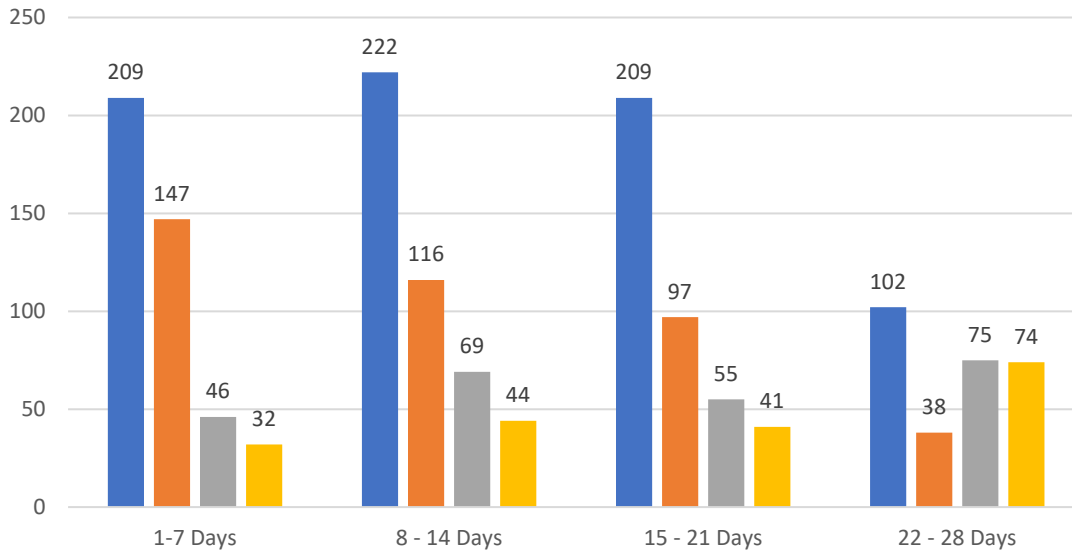


4 WEEK REAL ESTATE MARKET REPORT

PINELLAS COUNTY - CONDOMINIUM

Tuesday, January 23, 2024

as of: 1/24/2024



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	1,400,500	3
Monday, January 22, 2024	2,699,000	10
Sunday, January 21, 2024	-	-
Saturday, January 20, 2024	-	-
Friday, January 19, 2024	9,534,500	20
Thursday, January 18, 2024	1,519,000	6
Wednesday, January 17, 2024	1,675,000	7
TOTAL	16,828,000	46

Closed Prior Year	\$	#
Monday, January 23, 2023	5,104,000	11
Sunday, January 22, 2023	-	0
Saturday, January 21, 2023	-	0
Friday, January 20, 2023	12,181,750	20
Thursday, January 19, 2023	2,930,900	14
Wednesday, January 18, 2023	2,774,900	10
Tuesday, January 17, 2023	14,355,900	20
TOTAL	37,347,450	75



	TOTALS	
	4 Weeks	NOV 23
Active	742	2,469
Pending	398	0,664
Sold*	245	428
Canceled	191	
Temp Off Market	1,576	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	46	6%
Price Increase	0	0%
Prices Decrease	44	18%
Back on Market*	7	4%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-55%	-39%
8 - 14 Days	-95%	-33%

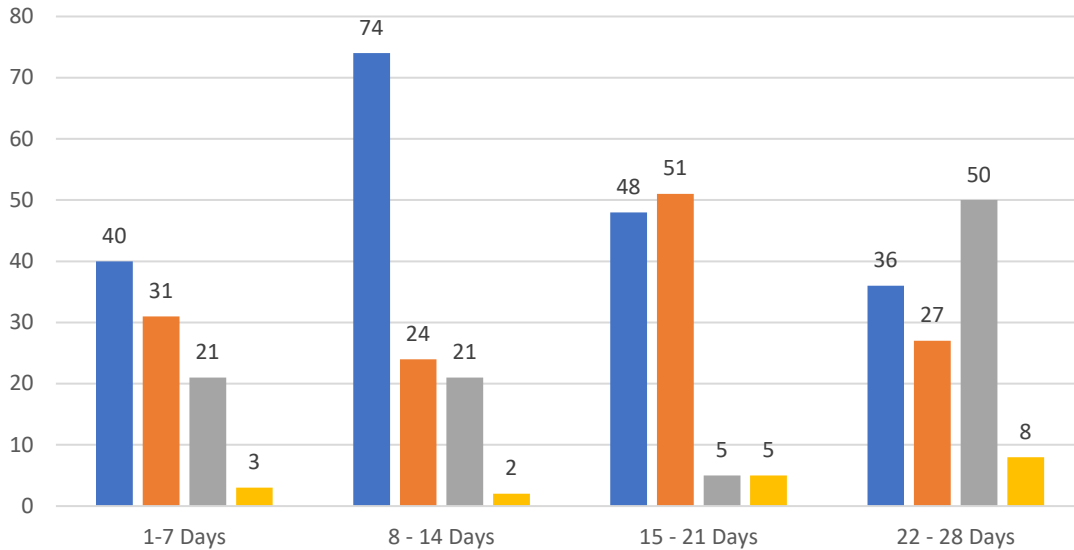


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - SINGLE FAMILY HOMES

Tuesday, January 23, 2024

as of: 1/24/2024



	TOTALS	
	4 Weeks	NOV 23
Active	198	2,187
Pending	133	1,239
Sold*	97	0,834
Canceled	18	
Temp Off Market	446	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	56	28%
Price Increase	4	3%
Prices Decrease	49	51%
Back on Market*	9	50%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	4,109,525	10
Monday, January 22, 2024	9,251,550	22
Sunday, January 21, 2024	-	-
Saturday, January 20, 2024	967,990	2
Friday, January 19, 2024	11,003,215	28
Thursday, January 18, 2024	6,866,866	19
Wednesday, January 17, 2024	10,437,555	23
Total	42,636,701	104

Closed Prior Year	\$	#
Monday, January 23, 2023	11,131,259	24
Sunday, January 22, 2023	-	0
Saturday, January 21, 2023	762,805	2
Friday, January 20, 2023	19,170,190	54
Thursday, January 19, 2023	8,573,724	23
Wednesday, January 18, 2023	10,322,560	30
Tuesday, January 17, 2023	12,154,950	26
Total	62,115,488	159

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-31%	-35%
8 - 14 Days	-88%	-8%



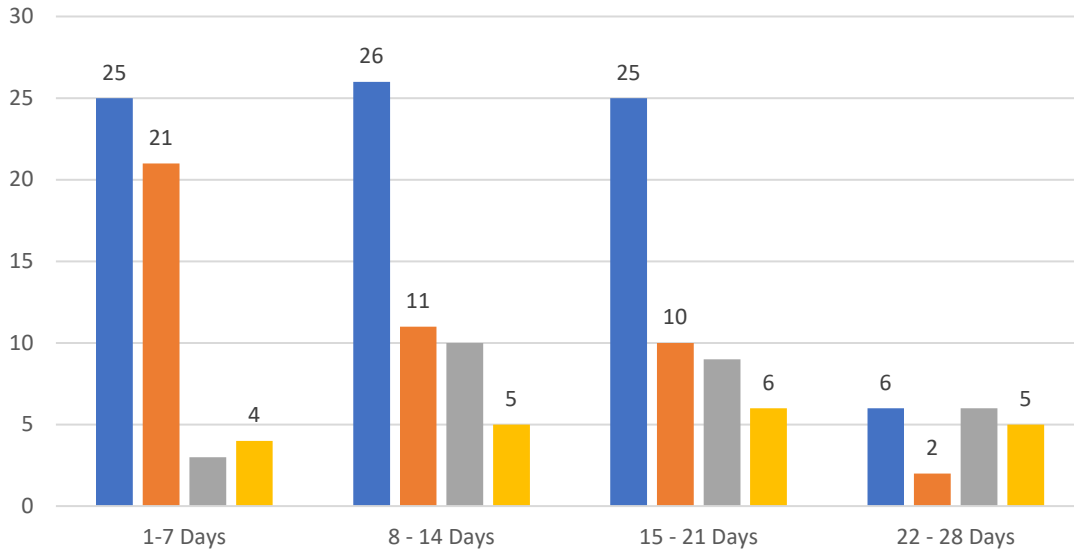


4 WEEK REAL ESTATE MARKET REPORT

PASCO COUNTY - CONDOMINIUM

Tuesday, January 23, 2024

as of: 1/24/2024



	TOTALS	
	4 Weeks	NOV 23
Active	82	538
Pending	44	441
Sold*	28	191
Canceled	20	
Temp Off Market	174	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	6	7%
Price Increase	0	0%
Prices Decrease	5	18%
Back on Market*	1	5%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	-	-
Monday, January 22, 2024	-	-
Sunday, January 21, 2024	-	-
Saturday, January 20, 2024	-	-
Friday, January 19, 2024	160,000	1
Thursday, January 18, 2024	105,000	1
Wednesday, January 17, 2024	170,000	1
TOTAL	435,000	3

Closed Prior Year	\$	#
Monday, January 23, 2023	-	0
Sunday, January 22, 2023	-	0
Saturday, January 21, 2023	-	0
Friday, January 20, 2023	-	0
Thursday, January 19, 2023	83,000	1
Wednesday, January 18, 2023	-	0
Tuesday, January 17, 2023	-	0
TOTAL	83,000	1

7 Day Sold Analysis

% Changed	\$	#
Prior Year	424%	200%
8 - 14 Days	-100%	-70%



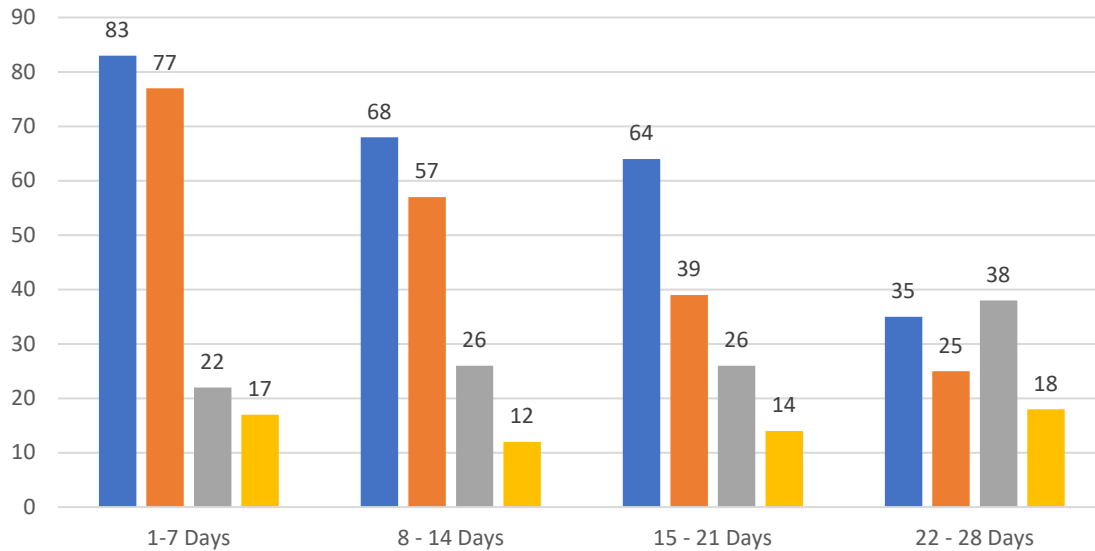


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - SINGLE FAMILY HOMES

Tuesday, January 23, 2024

as of: 1/24/2024



	TOTALS	
	4 Weeks	NOV 23
Active	250	3,282
Pending	198	1,646
Sold*	112	1,090
Canceled	61	
Temp Off Market	621	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	85	34%
Price Increase	5	3%
Prices Decrease	87	78%
Back on Market*	10	16%

*Back on Market can be from these sources - Pending, Temp Off Market, Canceled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	2,840,000	6
Monday, January 22, 2024	10,006,900	22
Sunday, January 21, 2024	-	-
Saturday, January 20, 2024	387,995	1
Friday, January 19, 2024	28,658,519	62
Thursday, January 18, 2024	14,183,490	29
Wednesday, January 17, 2024	22,447,103	36
TOTAL	78,524,007	156

Closed Prior Year	\$	#
Monday, January 23, 2023	23,138,196	50
Sunday, January 22, 2023	-	0
Saturday, January 21, 2023	695,000	2
Friday, January 20, 2023	39,912,027	80
Thursday, January 19, 2023	23,020,420	50
Wednesday, January 18, 2023	14,797,760	32
Tuesday, January 17, 2023	31,838,983	58
TOTAL	133,402,386	272

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-41%	-43%
8 - 14 Days	-78%	-10%



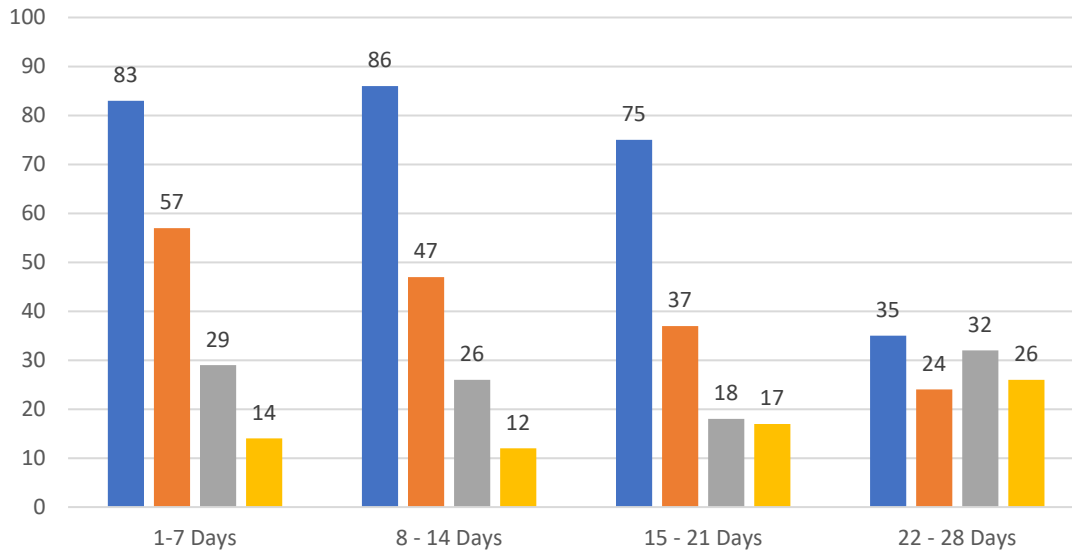


4 WEEK REAL ESTATE MARKET REPORT

HILLSBOROUGH COUNTY - CONDOMINIUM

Tuesday, January 23, 2024

as of: 1/24/2024



	TOTALS	
	4 Weeks	NOV 23
Active	279	1111
Pending	165	458
Sold*	105	282
Canceled	69	
Temp Off Market	618	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	15	5%
Price Increase	0	0%
Prices Decrease	7	7%
Back on Market*	3	4%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	217,500	1
Monday, January 22, 2024	1,291,000	5
Sunday, January 21, 2024	-	-
Saturday, January 20, 2024	-	-
Friday, January 19, 2024	2,316,125	10
Thursday, January 18, 2024	1,289,500	6
Wednesday, January 17, 2024	5,772,400	7
TOTAL	10,886,525	29

Closed Prior Year	\$	#
Monday, January 23, 2023	352,000	1
Sunday, January 22, 2023	-	0
Saturday, January 21, 2023	-	0
Friday, January 20, 2023	2,034,000	9
Thursday, January 19, 2023	635,000	1
Wednesday, January 18, 2023	1,885,688	6
Tuesday, January 17, 2023	2,228,900	6
TOTAL	7,135,588	23

7 Day Sold Analysis

% Changed	\$	#
Prior Year	53%	26%
8 - 14 Days	-97%	-58%



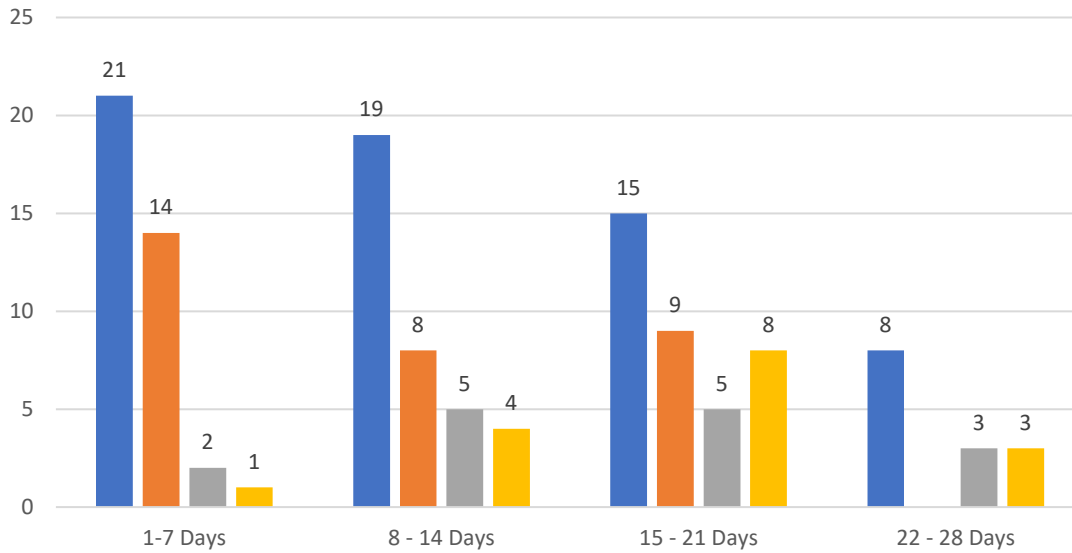


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - SINGLE FAMILY HOMES

Tuesday, January 23, 2024

as of: 1/24/2024



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	6,653,897	6
Monday, January 22, 2024	8,168,564	13
Sunday, January 21, 2024	-	-
Saturday, January 20, 2024	-	-
Friday, January 19, 2024	10,576,725	16
Thursday, January 18, 2024	14,755,210	18
Wednesday, January 17, 2024	10,639,225	14
TOTAL	50,793,621	67

Closed Prior Year	\$	#
Monday, January 23, 2023	10,845,885	19
Sunday, January 22, 2023	375,000	1
Saturday, January 21, 2023	739,000	1
Friday, January 20, 2023	21,032,760	35
Thursday, January 19, 2023	9,962,130	12
Wednesday, January 18, 2023	11,622,400	17
Tuesday, January 17, 2023	13,076,201	21
TOTAL	67,653,376	106

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-25%	-37%
8 - 14 Days	-86%	-38%

	TOTALS	
	4 Weeks	NOV 23
Active	63	2,938
Pending	31	0,849
Sold*	15	239
Canceled	16	
Temp Off Market	125	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	57	90%
Price Increase	7	23%
Prices Decrease	64	427%
Back on Market*	15	94%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)



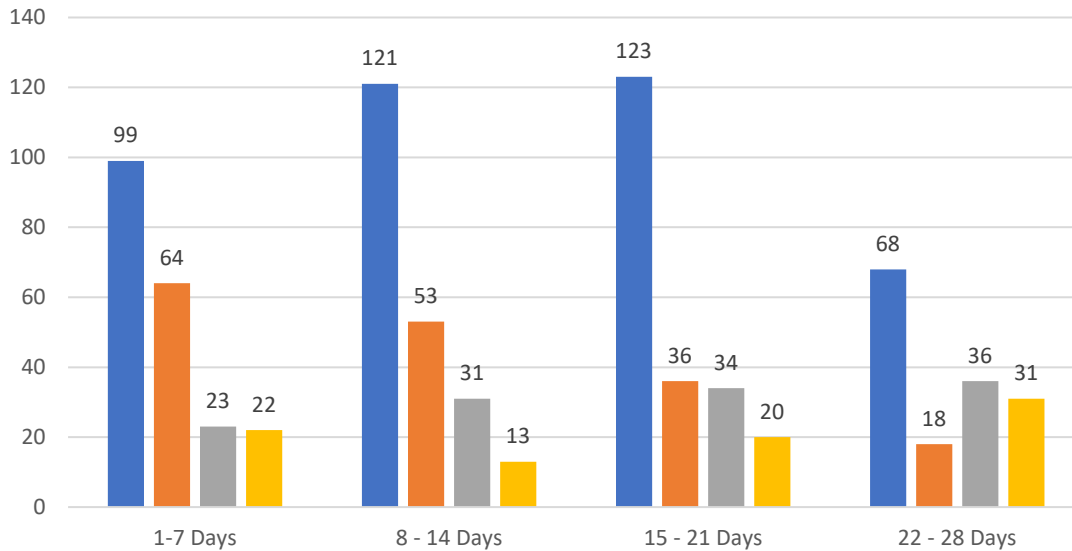


4 WEEK REAL ESTATE MARKET REPORT

SARASOTA COUNTY - CONDOMINIUM

Tuesday, January 23, 2024

as of: 1/24/2024



7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	1,845,000	3
Monday, January 22, 2024	2,393,500	6
Sunday, January 21, 2024	-	-
Saturday, January 20, 2024	-	-
Friday, January 19, 2024	3,965,000	5
Thursday, January 18, 2024	5,155,000	6
Wednesday, January 17, 2024	4,489,834	3
TOTAL	17,848,334	23

Closed Prior Year	\$	#
Monday, January 23, 2023	2,695,000	5
Sunday, January 22, 2023	-	0
Saturday, January 21, 2023	-	0
Friday, January 20, 2023	4,569,000	7
Thursday, January 19, 2023	2,348,907	2
Wednesday, January 18, 2023	1,632,500	2
Tuesday, January 17, 2023	11,346,788	9
TOTAL	22,592,195	25

	TOTALS	
	4 Weeks	NOV 23
Active	411	1,209
Pending	171	479
Sold*	124	191
Canceled	86	
Temp Off Market	792	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	19	5%
Price Increase	0	0%
Prices Decrease	23	19%
Back on Market*	2	2%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-21%	-8%
8 - 14 Days	-95%	-26%



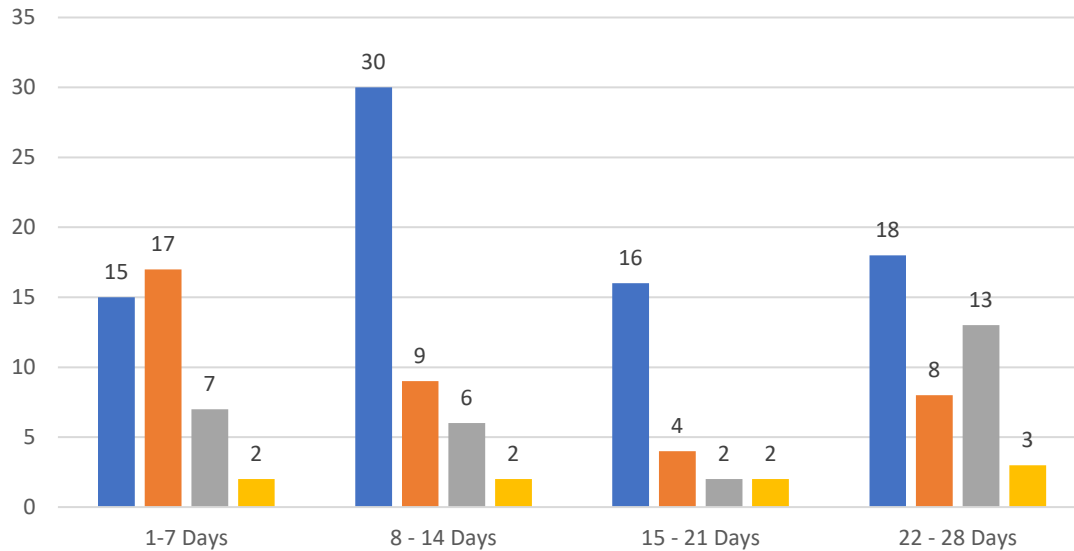


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - SINGLE FAMILY HOMES

Tuesday, January 23, 2024

as of: 1/24/2024



	TOTALS	
	4 Weeks	NOV 23
Active	79	2,221
Pending	38	0,838
Sold*	28	0,592
Canceled	9	
Temp Off Market	154	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	52	66%
Price Increase	5	13%
Prices Decrease	60	214%
Back on Market*	8	89%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	2,720,000	5
Monday, January 22, 2024	15,868,815	14
Sunday, January 21, 2024	-	-
Saturday, January 20, 2024	-	-
Friday, January 19, 2024	17,402,535	35
Thursday, January 18, 2024	20,974,603	22
Wednesday, January 17, 2024	6,912,379	10
TOTAL	63,878,332	86

Closed Prior Year	\$	#
Monday, January 23, 2023	7,420,521	14
Sunday, January 22, 2023	-	0
Saturday, January 21, 2023	704,990	2
Friday, January 20, 2023	23,414,515	29
Thursday, January 19, 2023	6,101,547	9
Wednesday, January 18, 2023	8,470,940	13
Tuesday, January 17, 2023	13,511,000	19
TOTAL	59,623,513	86

7 Day Sold Analysis

% Changed	\$	#
Prior Year	7%	0%
8 - 14 Days	-82%	13%



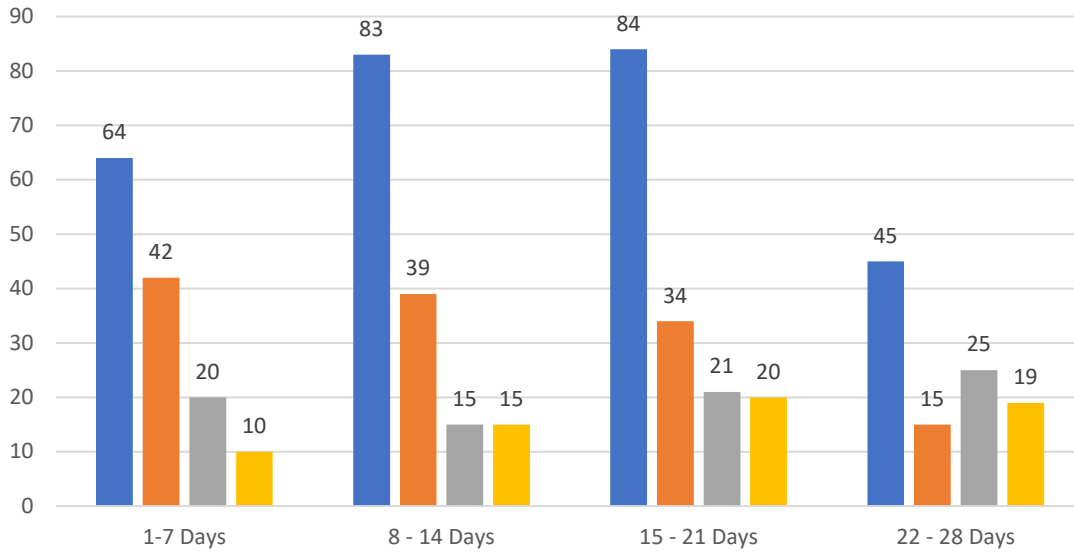


4 WEEK REAL ESTATE MARKET REPORT

MANATEE COUNTY - CONDOMINIUM

Tuesday, January 23, 2024

as of: 1/24/2024



	TOTALS	
	4 Weeks	NOV 23
Active	276	822
Pending	130	207
Sold*	81	157
Canceled	64	
Temp Off Market	551	

Market Changes	1/23/2024	% 4 Weeks Active
New Listings	13	5%
Price Increase	1	1%
Prices Decrease	14	17%
Back on Market*	2	3%

*Back on Market can be from these sources - Pending, Temp Off Market, Cancelled and Expired Listing)

7 Day Sold Comparison

Closed in last 7 days	\$	#
Tuesday, January 23, 2024	410,000	2
Monday, January 22, 2024	1,954,000	6
Sunday, January 21, 2024	-	-
Saturday, January 20, 2024	-	-
Friday, January 19, 2024	1,872,000	7
Thursday, January 18, 2024	434,000	2
Wednesday, January 17, 2024	1,278,000	3
Total	5,948,000	20

Closed Prior Year	\$	#
Monday, January 23, 2023	3,023,948	8
Sunday, January 22, 2023	-	0
Saturday, January 21, 2023	-	0
Friday, January 20, 2023	1,500,000	4
Thursday, January 19, 2023	1,967,500	4
Wednesday, January 18, 2023	1,102,900	3
Tuesday, January 17, 2023	1,985,575	5
Total	9,579,923	24

7 Day Sold Analysis

% Changed	\$	#
Prior Year	-38%	-17%
8 - 14 Days	-98%	33%

