

PASCO COUNTY MONTHLY STATISTICS



DECEMBER
2025

COMBINED SINGLE FAMILY HOMES & TOWNHOMES/CONDOS

SUMMARY STATISTICS	DECEMBER 2025	DECEMBER 2024	% CHANGE YEAR OVER YEAR
CLOSED SALES	986	1,070	-7.9%
PAID IN CASH	238	242	-1.7%
NEW PENDING SALES	703	899	-21.8%
NEW LISTINGS	928	1,134	-18.2%
PENDING INVENTORY	845	1,109	-23.8%
INVENTORY (ACTIVE LISTINGS)	3,761	3,698	1.7%

WANT TO KEEP A CLOSER EYE ON THE NUMBERS?

Check out our 5-county (Pinellas, Pasco, Hillsborough, Sarasota, and Manatee) local stats reports that we put out every business day, available at starstats.org



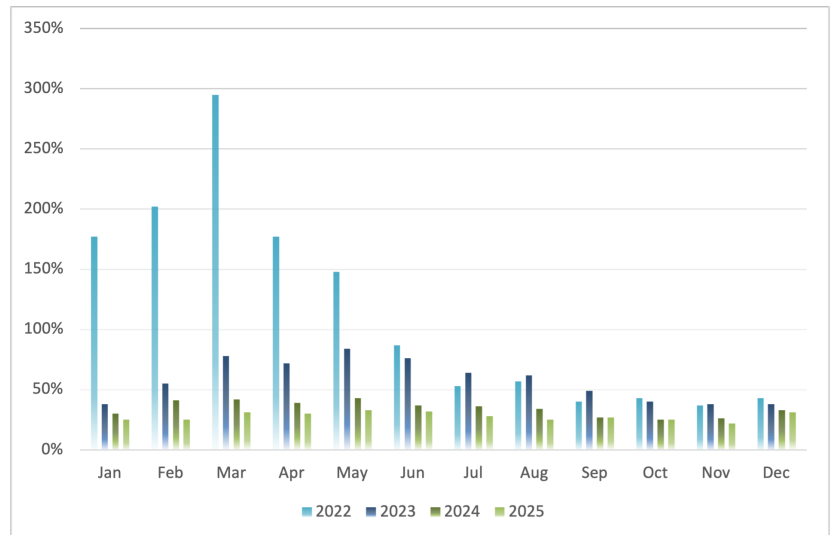
Absorption rate estimates the rate at which active listings are selling in a given market.

It's calculated by dividing the number of closed sales by the number of active listings.

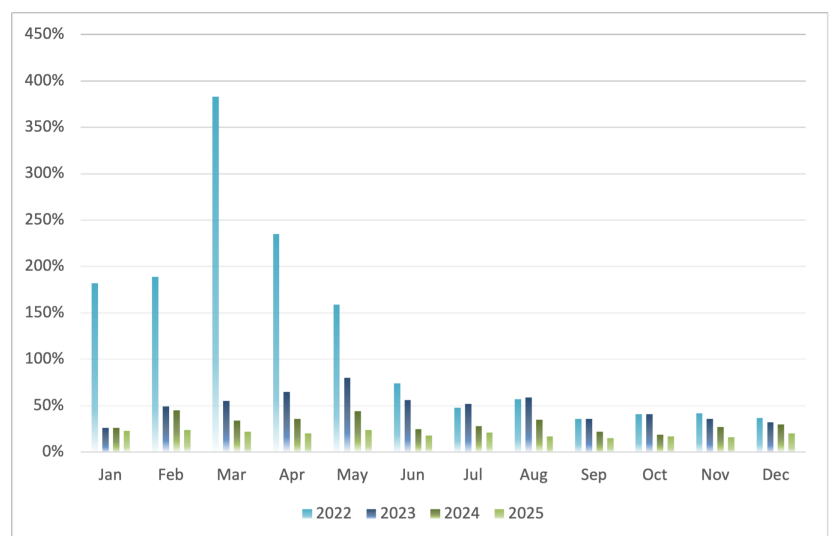
A low absorption rate means that homes are selling slowly (suggesting a buyer's market) while a high absorption rate means that homes are selling quickly (suggesting a seller's market).

ABSORPTION RATE

Single Family	2022	2023	2024	2025
January	177%	38%	30%	25%
February	202%	55%	41%	25%
March	295%	78%	42%	31%
April	177%	72%	39%	30%
May	148%	84%	43%	33%
June	87%	76%	37%	32%
July	53%	64%	36%	28%
August	57%	62%	34%	25%
September	40%	49%	27%	27%
October	43%	40%	25%	25%
November	37%	38%	26%	22%
December	43%	38%	33%	31%



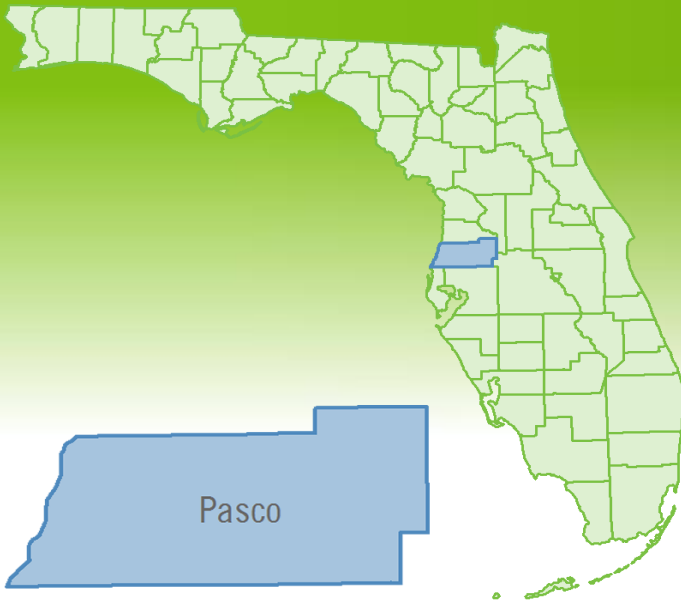
Condo	2022	2023	2024	2025
January	182%	26%	26%	23%
February	189%	49%	45%	24%
March	383%	55%	34%	22%
April	235%	65%	36%	20%
May	159%	80%	44%	24%
June	74%	56%	25%	18%
July	48%	52%	28%	21%
August	57%	59%	35%	17%
September	36%	36%	22%	15%
October	41%	41%	19%	17%
November	42%	36%	27%	16%
December	37%	32%	30%	20%



Monthly Market Detail - December 2025

Single-Family Homes

Pasco County



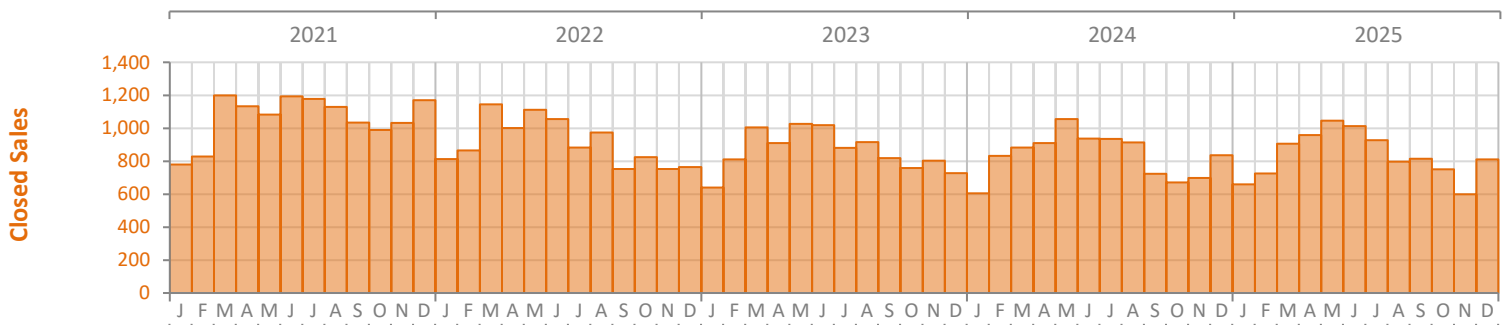
Summary Statistics	December 2025	December 2024	Percent Change Year-over-Year
Closed Sales	811	837	-3.1%
Paid in Cash	160	172	-7.0%
Median Sale Price	\$375,000	\$380,000	-1.3%
Average Sale Price	\$418,593	\$424,912	-1.5%
Dollar Volume	\$339.5 Million	\$355.7 Million	-4.5%
Median Percent of Original List Price Received	95.0%	95.7%	-0.7%
Median Time to Contract	50 Days	47 Days	6.4%
Median Time to Sale	90 Days	90 Days	0.0%
New Pending Sales	586	705	-16.9%
New Listings	726	858	-15.4%
Pending Inventory	687	861	-20.2%
Inventory (Active Listings)	2,875	2,815	2.1%
Months Supply of Inventory	3.4	3.4	0.0%

Closed Sales

The number of sales transactions which closed during the month

Economists' note : Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Month	Closed Sales	Percent Change Year-over-Year
Year-to-Date	10,006	0.0%
December 2025	811	-3.1%
November 2025	599	-14.3%
October 2025	750	11.8%
September 2025	815	12.6%
August 2025	797	-12.7%
July 2025	928	-0.9%
June 2025	1,012	8.0%
May 2025	1,046	-0.9%
April 2025	959	5.5%
March 2025	905	2.6%
February 2025	725	-13.0%
January 2025	659	8.9%
December 2024	837	15.0%



Monthly Market Detail - December 2025

Single-Family Homes

Pasco County

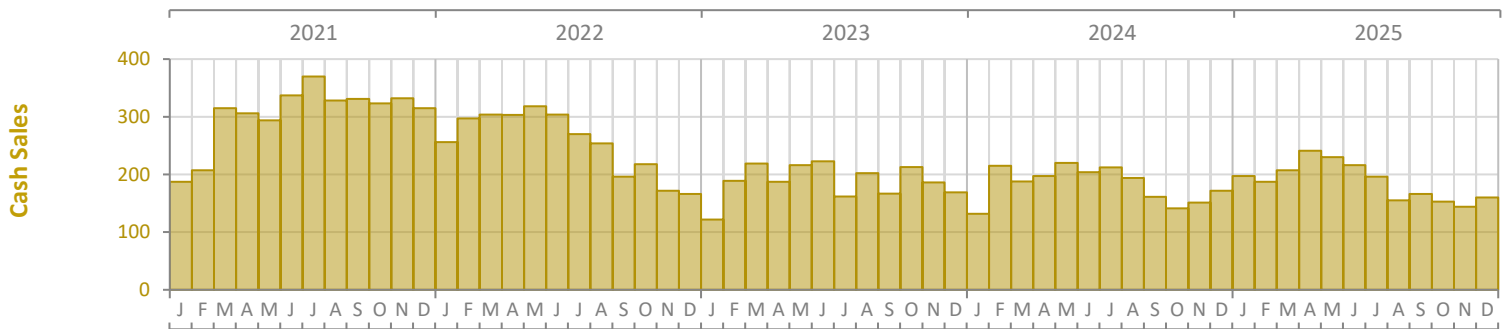


Cash Sales

The number of Closed Sales during the month in which buyers exclusively paid in cash

Economists' note: Cash Sales can be a useful indicator of the extent to which investors are participating in the market. Why? Investors are far more likely to have the funds to purchase a home available up front, whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.

Month	Cash Sales	Percent Change Year-over-Year
Year-to-Date	2,252	3.0%
December 2025	160	-7.0%
November 2025	144	-4.6%
October 2025	153	8.5%
September 2025	166	3.1%
August 2025	155	-20.1%
July 2025	196	-7.5%
June 2025	216	5.9%
May 2025	230	4.5%
April 2025	241	22.3%
March 2025	207	10.1%
February 2025	187	-13.0%
January 2025	197	49.2%
December 2024	172	1.8%

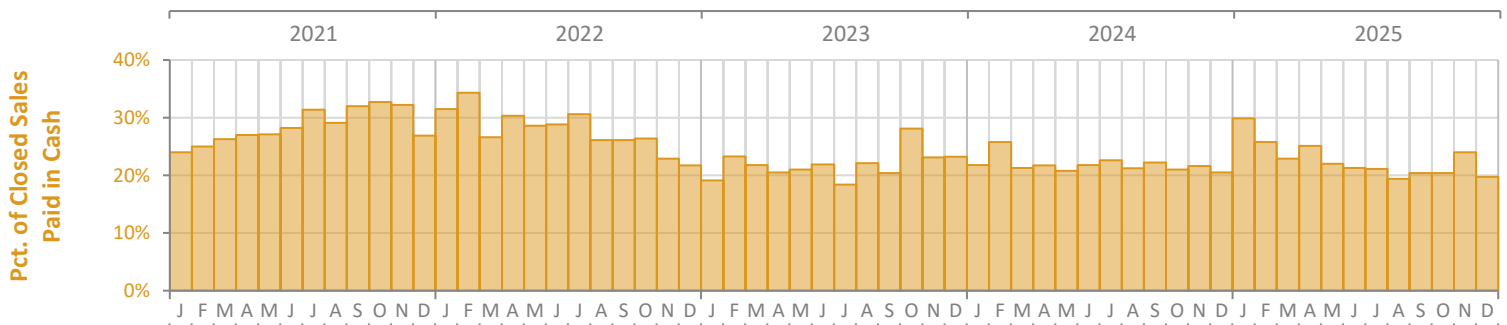


Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the month which were Cash Sales

Economists' note: This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each month involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

Month	Percent of Closed Sales Paid in Cash	Percent Change Year-over-Year
Year-to-Date	22.5%	2.7%
December 2025	19.7%	-3.9%
November 2025	24.0%	11.1%
October 2025	20.4%	-2.9%
September 2025	20.4%	-8.1%
August 2025	19.4%	-8.5%
July 2025	21.1%	-6.6%
June 2025	21.3%	-2.3%
May 2025	22.0%	5.8%
April 2025	25.1%	15.7%
March 2025	22.9%	7.5%
February 2025	25.8%	0.0%
January 2025	29.9%	37.2%
December 2024	20.5%	-11.6%



Monthly Market Detail - December 2025

Single-Family Homes

Pasco County

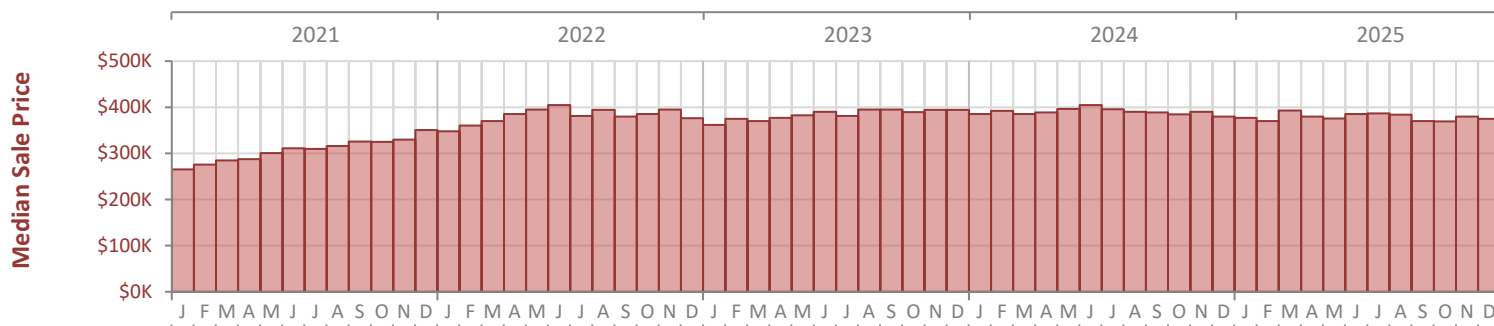


Median Sale Price

The median sale price reported for the month (i.e. 50% of sales were above and 50% of sales were below)

Economists' note: Median Sale Price is our preferred summary statistic for price activity because, unlike Average Sale Price, Median Sale Price is not sensitive to high sale prices for small numbers of homes that may not be characteristic of the market area. Keep in mind that median price trends over time are not always solely caused by changes in the general value of local real estate. Median sale price only reflects the values of the homes that *sold* each month, and the mix of the types of homes that sell can change over time.

Month	Median Sale Price	Percent Change Year-over-Year
Year-to-Date	\$379,990	-2.6%
December 2025	\$375,000	-1.3%
November 2025	\$380,000	-2.6%
October 2025	\$369,495	-4.0%
September 2025	\$369,990	-4.8%
August 2025	\$384,000	-1.5%
July 2025	\$387,000	-2.3%
June 2025	\$384,990	-4.9%
May 2025	\$375,450	-5.3%
April 2025	\$380,000	-2.3%
March 2025	\$392,945	2.1%
February 2025	\$369,990	-5.6%
January 2025	\$376,950	-2.1%
December 2024	\$380,000	-3.6%

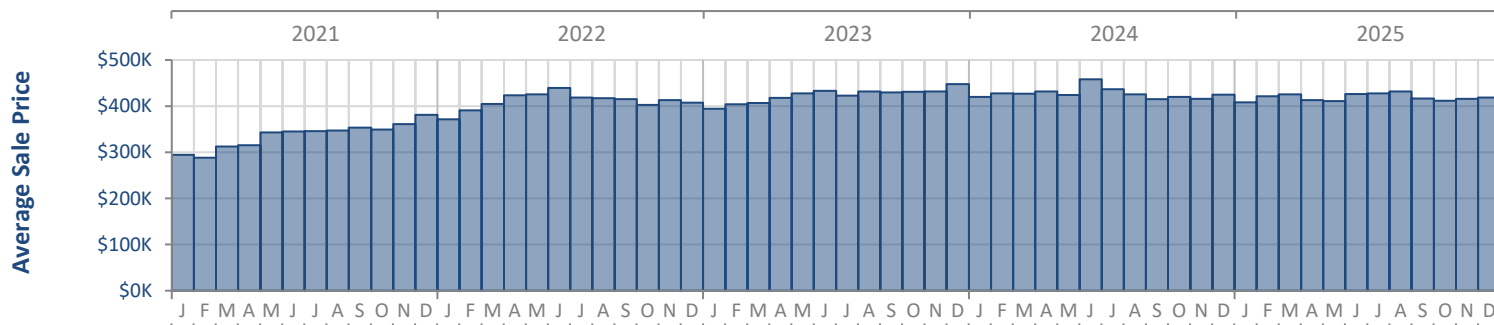


Average Sale Price

The average sale price reported for the month (i.e. total sales in dollars divided by the number of sales)

Economists' note: Usually, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Month	Average Sale Price	Percent Change Year-over-Year
Year-to-Date	\$419,265	-2.0%
December 2025	\$418,593	-1.5%
November 2025	\$415,999	0.1%
October 2025	\$411,869	-1.9%
September 2025	\$416,516	0.4%
August 2025	\$432,010	1.6%
July 2025	\$427,514	-2.0%
June 2025	\$426,231	-6.9%
May 2025	\$410,783	-3.1%
April 2025	\$413,197	-4.3%
March 2025	\$425,645	-0.2%
February 2025	\$421,303	-1.4%
January 2025	\$408,444	-2.8%
December 2024	\$424,912	-5.1%



Monthly Market Detail - December 2025

Single-Family Homes

Pasco County

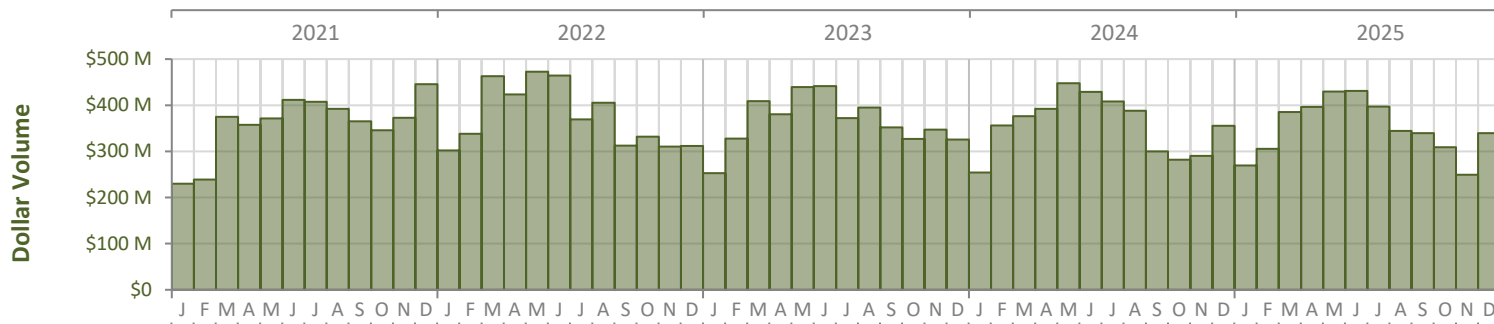


Dollar Volume

The sum of the sale prices for all sales which closed during the month

Economists' note: Dollar Volume is simply the sum of all sale prices in a given time period, and can quickly be calculated by multiplying Closed Sales by Average Sale Price. It is a strong indicator of the health of the real estate industry in a market, and is of particular interest to real estate professionals, investors, analysts, and government agencies. Potential home sellers and home buyers, on the other hand, will likely be better served by paying attention to trends in the two components of Dollar Volume (i.e. sales and prices) individually.

Month	Dollar Volume	Percent Change Year-over-Year
Year-to-Date	\$4.2 Billion	-2.0%
December 2025	\$339.5 Million	-4.5%
November 2025	\$249.2 Million	-14.2%
October 2025	\$308.9 Million	9.6%
September 2025	\$339.5 Million	13.0%
August 2025	\$344.3 Million	-11.3%
July 2025	\$396.7 Million	-2.9%
June 2025	\$431.3 Million	0.6%
May 2025	\$429.7 Million	-4.0%
April 2025	\$396.3 Million	1.0%
March 2025	\$385.2 Million	2.4%
February 2025	\$305.4 Million	-14.2%
January 2025	\$269.2 Million	5.9%
December 2024	\$355.7 Million	9.1%

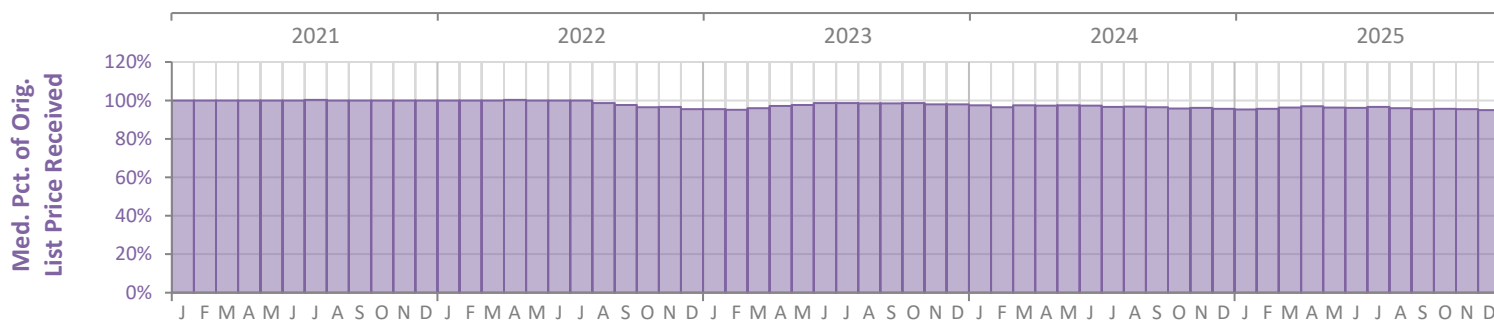


Median Percent of Original List Price Received

The median of the sale price (as a percentage of the original list price) across all properties selling during the month

Economists' note: The Median Percent of Original List Price Received is useful as an indicator of market recovery, since it typically rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market has shifted from down to up, so it is what we would call a *lagging* indicator.

Month	Med. Pct. of Orig. List Price Received	Percent Change Year-over-Year
Year-to-Date	96.0%	-0.8%
December 2025	95.0%	-0.7%
November 2025	95.4%	-0.8%
October 2025	95.6%	-0.2%
September 2025	95.5%	-0.9%
August 2025	95.9%	-0.9%
July 2025	96.6%	0.0%
June 2025	96.1%	-1.2%
May 2025	96.3%	-1.1%
April 2025	96.9%	-0.4%
March 2025	96.3%	-1.1%
February 2025	95.6%	-0.9%
January 2025	95.3%	-2.2%
December 2024	95.7%	-2.3%



Monthly Market Detail - December 2025

Single-Family Homes

Pasco County

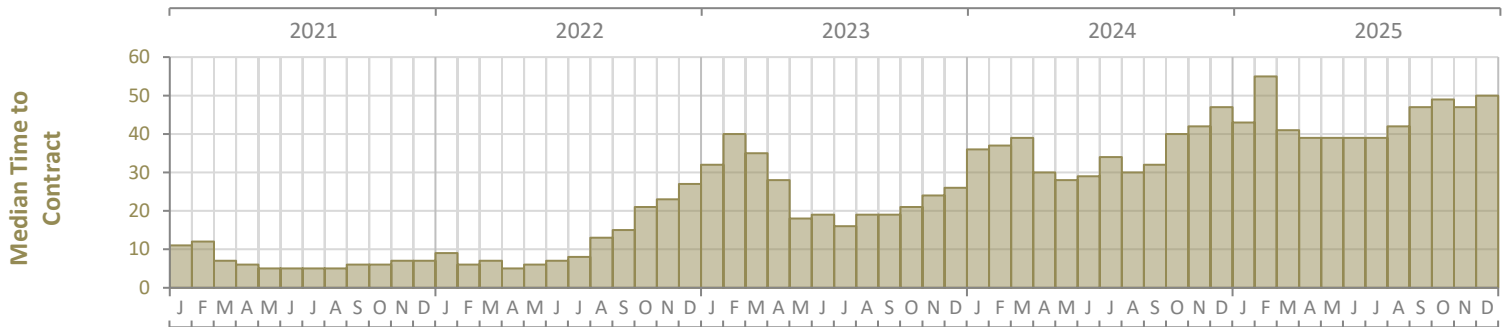


Median Time to Contract

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Month	Median Time to Contract	Percent Change Year-over-Year
Year-to-Date	46 Days	27.8%
December 2025	50 Days	6.4%
November 2025	47 Days	11.9%
October 2025	49 Days	22.5%
September 2025	47 Days	46.9%
August 2025	42 Days	40.0%
July 2025	39 Days	14.7%
June 2025	39 Days	34.5%
May 2025	39 Days	39.3%
April 2025	39 Days	30.0%
March 2025	41 Days	5.1%
February 2025	55 Days	48.6%
January 2025	43 Days	19.4%
December 2024	47 Days	80.8%

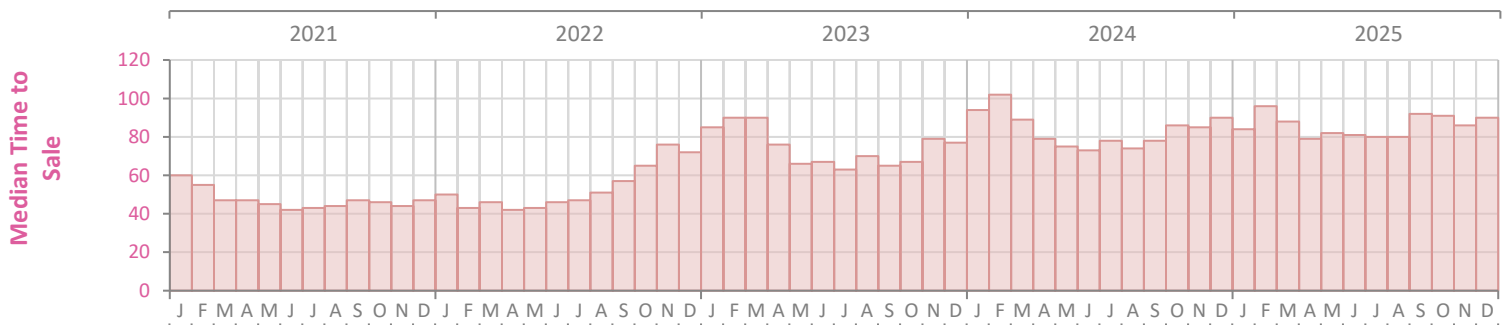


Median Time to Sale

The median number of days between the listing date and closing date for all Closed Sales during the month

Economists' note: Time to Sale is a measure of the length of the home selling process, calculated as the number of days between the initial listing of a property and the closing of the sale. *Median Time to Sale* is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. Median Time to Sale gives a more accurate picture than Average Time to Sale, which can be skewed upward by small numbers of properties taking an abnormally long time to sell.

Month	Median Time to Sale	Percent Change Year-over-Year
Year-to-Date	87 Days	3.6%
December 2025	90 Days	0.0%
November 2025	86 Days	1.2%
October 2025	91 Days	5.8%
September 2025	92 Days	17.9%
August 2025	80 Days	8.1%
July 2025	80 Days	2.6%
June 2025	81 Days	11.0%
May 2025	82 Days	9.3%
April 2025	79 Days	0.0%
March 2025	88 Days	-1.1%
February 2025	96 Days	-5.9%
January 2025	84 Days	-10.6%
December 2024	90 Days	16.9%



Monthly Market Detail - December 2025

Single-Family Homes

Pasco County

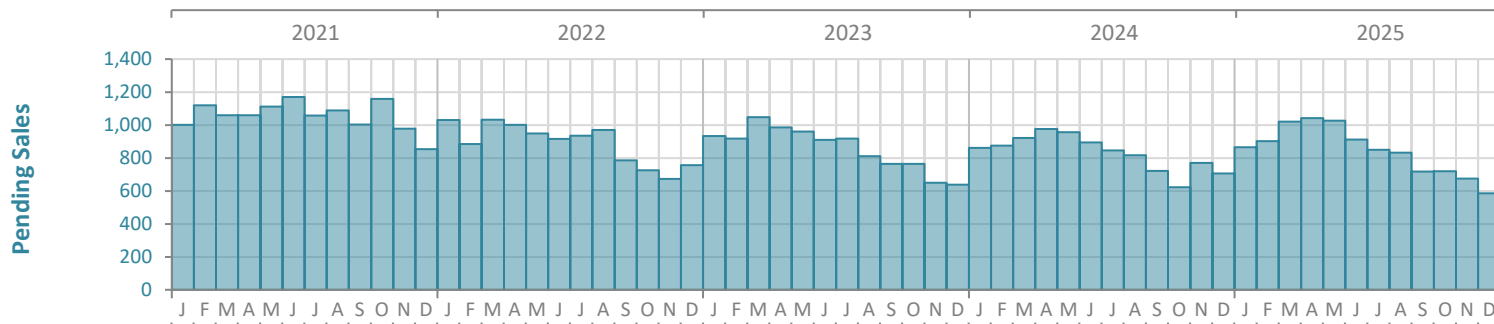


New Pending Sales

The number of listed properties that went under contract during the month

Economists' note: Because of the typical length of time it takes for a sale to close, economists consider Pending Sales to be a decent indicator of potential future Closed Sales. It is important to bear in mind, however, that not all Pending Sales will be closed successfully. So, the effectiveness of Pending Sales as a future indicator of Closed Sales is susceptible to changes in market conditions such as the availability of financing for homebuyers and the inventory of distressed properties for sale.

Month	New Pending Sales	Percent Change Year-over-Year
Year-to-Date	10,147	1.8%
December 2025	586	-16.9%
November 2025	675	-12.3%
October 2025	719	15.6%
September 2025	717	-0.6%
August 2025	832	2.0%
July 2025	849	0.4%
June 2025	911	1.8%
May 2025	1,027	7.3%
April 2025	1,042	6.9%
March 2025	1,021	10.9%
February 2025	902	3.1%
January 2025	866	0.5%
December 2024	705	10.5%

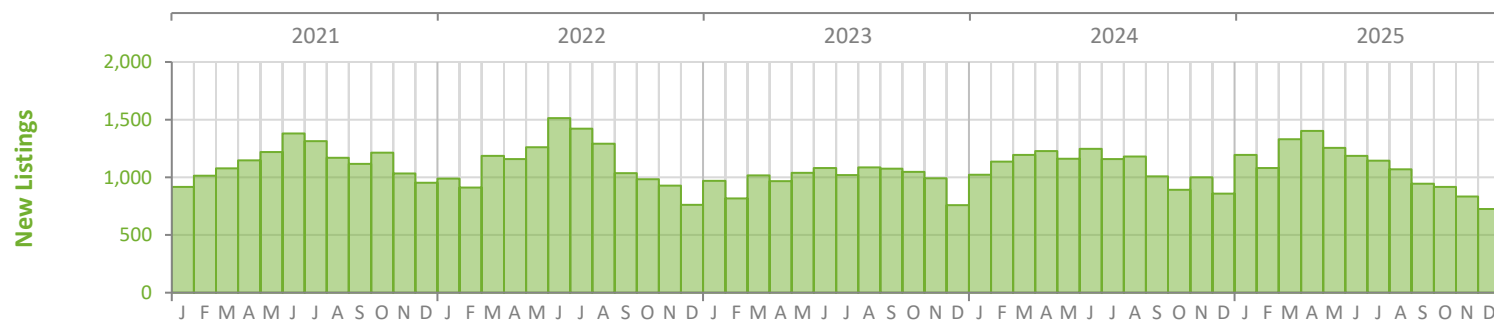


New Listings

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Month	New Listings	Percent Change Year-over-Year
Year-to-Date	13,082	0.0%
December 2025	726	-15.4%
November 2025	833	-16.6%
October 2025	918	2.8%
September 2025	944	-6.3%
August 2025	1,069	-9.4%
July 2025	1,145	-1.2%
June 2025	1,186	-5.0%
May 2025	1,255	8.1%
April 2025	1,402	14.2%
March 2025	1,331	11.6%
February 2025	1,080	-4.8%
January 2025	1,193	16.7%
December 2024	858	13.2%



Monthly Market Detail - December 2025

Single-Family Homes

Pasco County

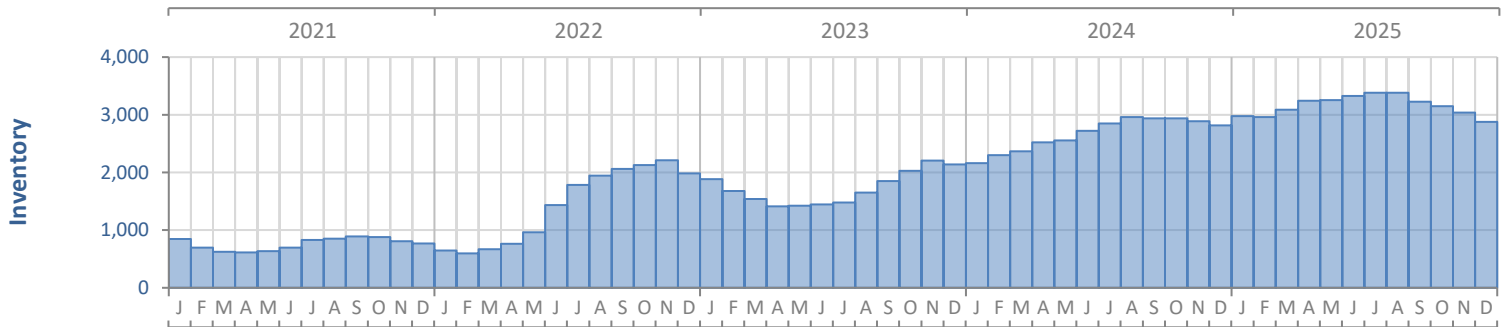


Inventory (Active Listings)

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

Month	Inventory	Percent Change Year-over-Year
YTD (Monthly Avg)	3,158	18.4%
December 2025	2,875	2.1%
November 2025	3,037	5.1%
October 2025	3,150	7.3%
September 2025	3,224	9.7%
August 2025	3,380	14.3%
July 2025	3,383	18.7%
June 2025	3,324	22.1%
May 2025	3,252	27.3%
April 2025	3,244	28.7%
March 2025	3,088	30.4%
February 2025	2,961	28.7%
January 2025	2,975	37.8%
December 2024	2,815	31.5%

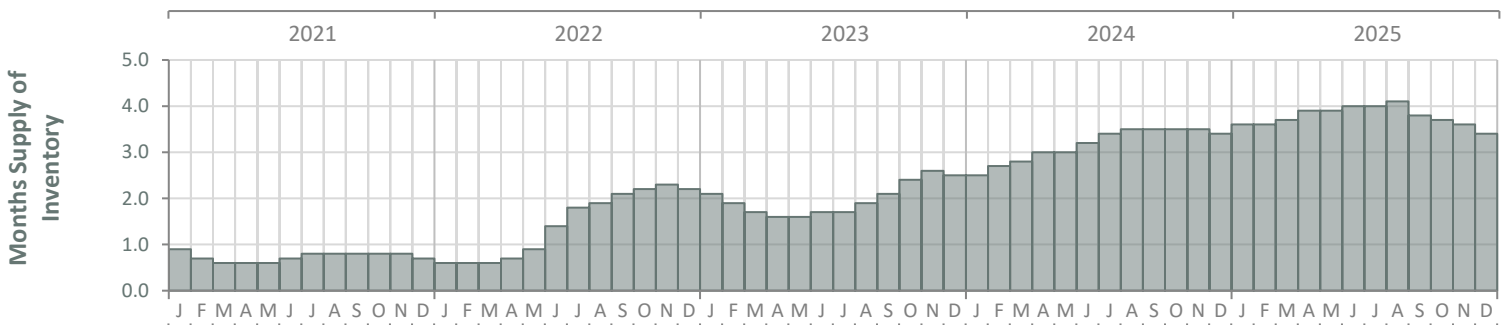


Months Supply of Inventory

An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

Economists' note: MSI is a useful indicator of market conditions. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 months of inventory. Anything higher is traditionally a buyers' market, and anything lower is a sellers' market. There is no single accepted way of calculating MSI. A common method is to divide current Inventory by the most recent month's Closed Sales count, but this count is a usually poor predictor of future Closed Sales due to seasonal cycles. To eliminate seasonal effects, we use the 12-month average of monthly Closed Sales instead.

Month	Months Supply	Percent Change Year-over-Year
YTD (Monthly Avg)	3.8	18.8%
December 2025	3.4	0.0%
November 2025	3.6	2.9%
October 2025	3.7	5.7%
September 2025	3.8	8.6%
August 2025	4.1	17.1%
July 2025	4.0	17.6%
June 2025	4.0	25.0%
May 2025	3.9	30.0%
April 2025	3.9	30.0%
March 2025	3.7	32.1%
February 2025	3.6	33.3%
January 2025	3.6	44.0%
December 2024	3.4	36.0%



Monthly Market Detail - December 2025

Single-Family Homes

Pasco County

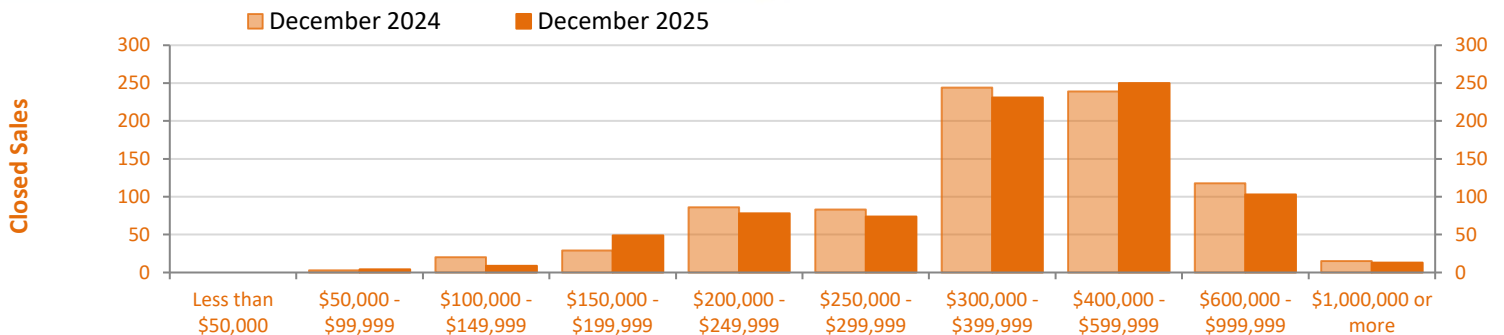


Closed Sales by Sale Price

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Sale Price	Closed Sales	Percent Change Year-over-Year
Less than \$50,000	0	N/A
\$50,000 - \$99,999	4	33.3%
\$100,000 - \$149,999	9	-55.0%
\$150,000 - \$199,999	49	69.0%
\$200,000 - \$249,999	78	-9.3%
\$250,000 - \$299,999	74	-10.8%
\$300,000 - \$399,999	231	-5.3%
\$400,000 - \$599,999	250	4.6%
\$600,000 - \$999,999	103	-12.7%
\$1,000,000 or more	13	-13.3%

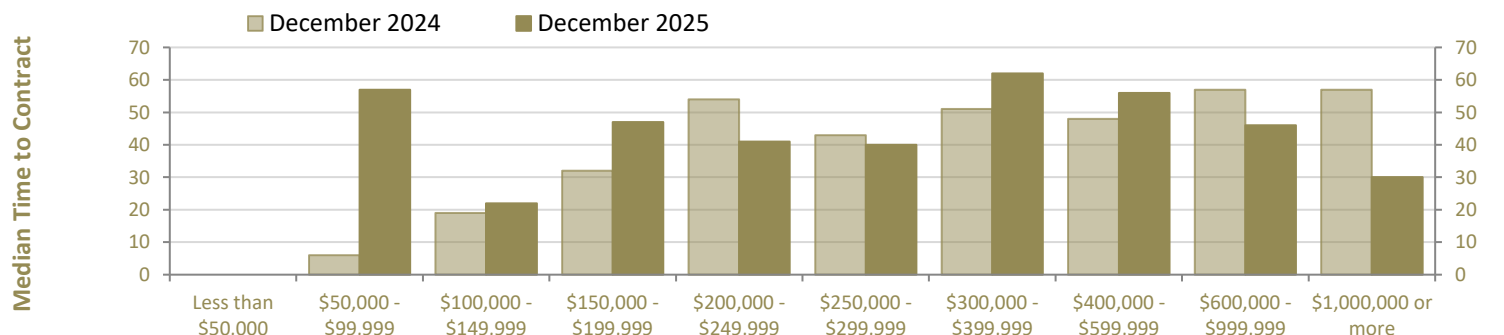


Median Time to Contract by Sale Price

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Sale Price	Median Time to Contract	Percent Change Year-over-Year
Less than \$50,000	(No Sales)	N/A
\$50,000 - \$99,999	57 Days	850.0%
\$100,000 - \$149,999	22 Days	15.8%
\$150,000 - \$199,999	47 Days	46.9%
\$200,000 - \$249,999	41 Days	-24.1%
\$250,000 - \$299,999	40 Days	-7.0%
\$300,000 - \$399,999	62 Days	21.6%
\$400,000 - \$599,999	56 Days	16.7%
\$600,000 - \$999,999	46 Days	-19.3%
\$1,000,000 or more	30 Days	-47.4%

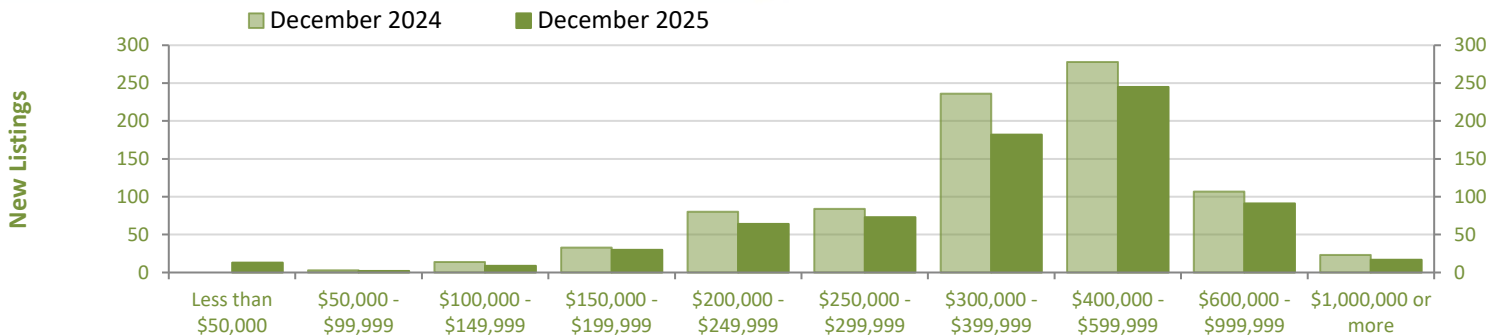


New Listings by Initial Listing Price

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than \$50,000	13	N/A
\$50,000 - \$99,999	2	-33.3%
\$100,000 - \$149,999	9	-35.7%
\$150,000 - \$199,999	30	-9.1%
\$200,000 - \$249,999	64	-20.0%
\$250,000 - \$299,999	73	-13.1%
\$300,000 - \$399,999	182	-22.9%
\$400,000 - \$599,999	245	-11.9%
\$600,000 - \$999,999	91	-15.0%
\$1,000,000 or more	17	-26.1%

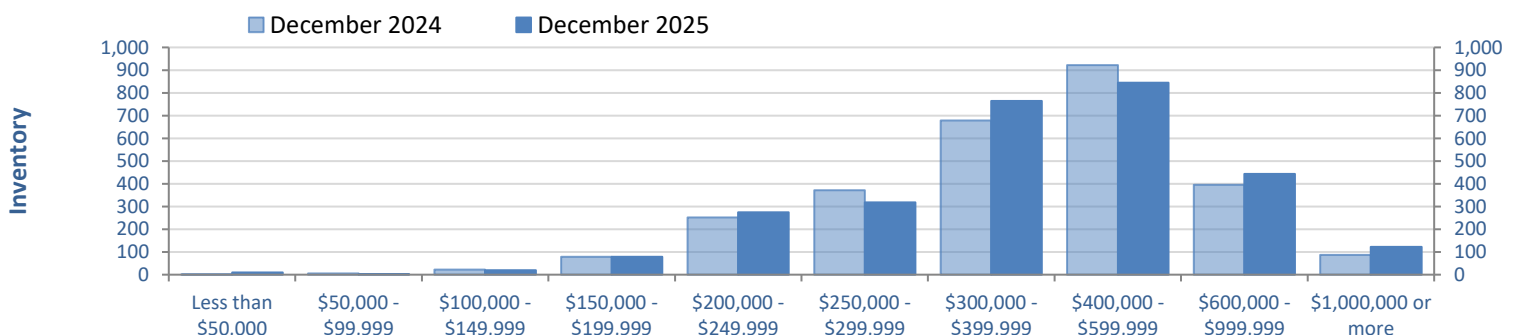


Inventory by Current Listing Price

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

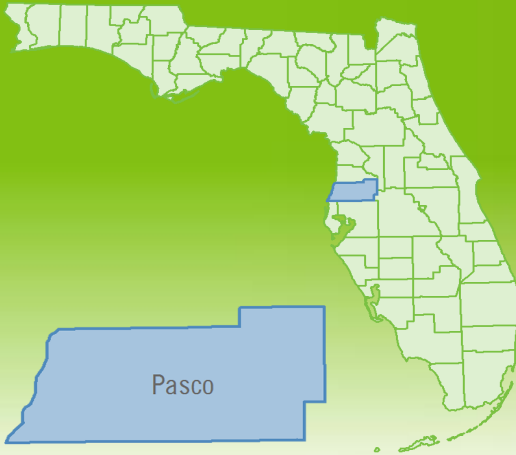
Current Listing Price	Inventory	Percent Change Year-over-Year
Less than \$50,000	9	800.0%
\$50,000 - \$99,999	2	-60.0%
\$100,000 - \$149,999	19	-17.4%
\$150,000 - \$199,999	78	-1.3%
\$200,000 - \$249,999	275	9.1%
\$250,000 - \$299,999	318	-14.5%
\$300,000 - \$399,999	764	12.5%
\$400,000 - \$599,999	844	-8.5%
\$600,000 - \$999,999	444	12.4%
\$1,000,000 or more	122	40.2%



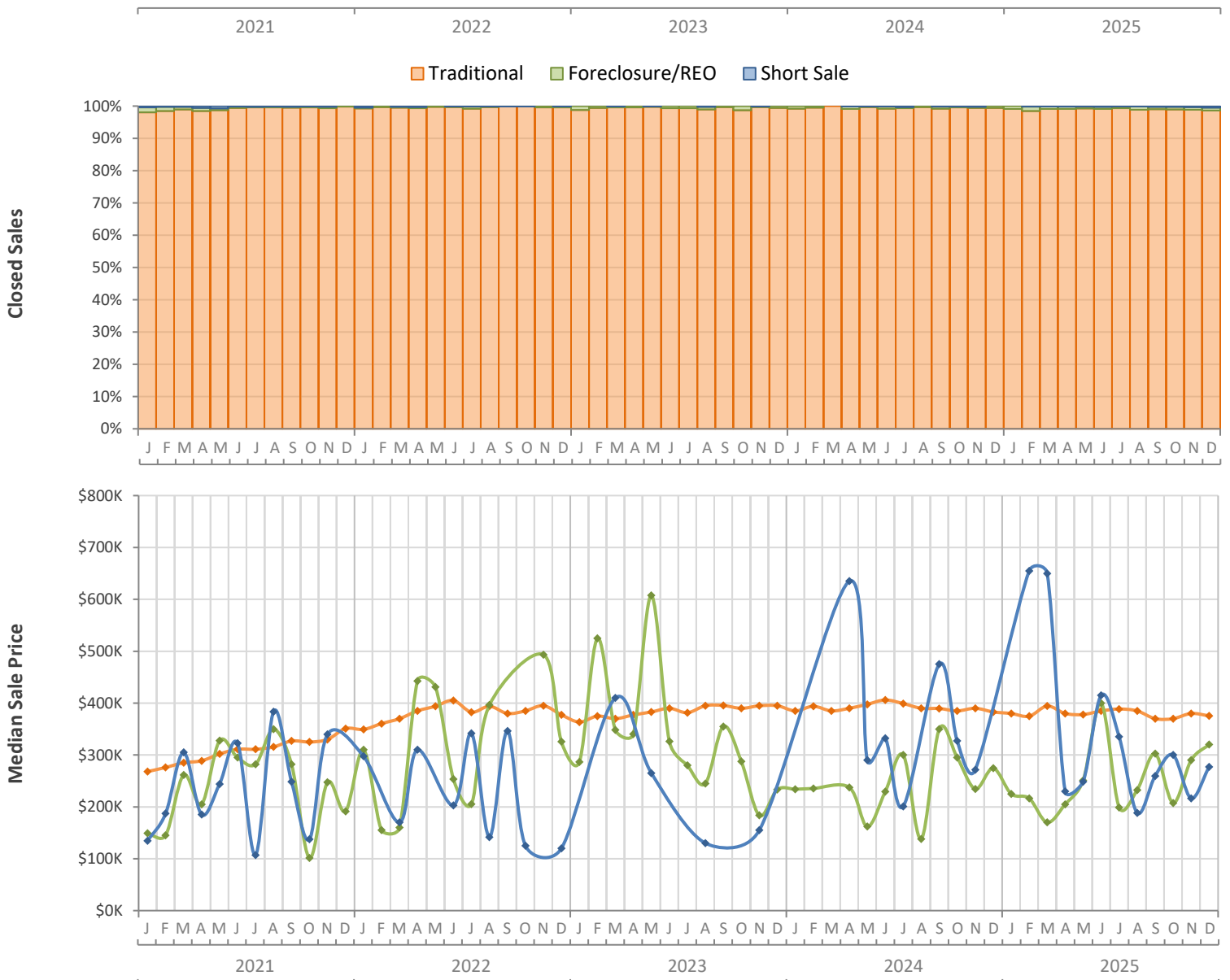
Monthly Distressed Market - December 2025

Single-Family Homes

Pasco County



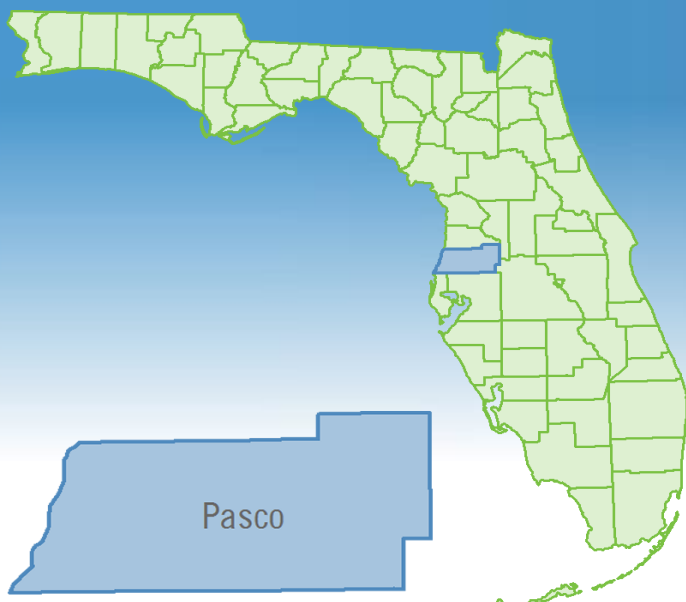
		December 2025	December 2024	Percent Change Year-over-Year
Traditional	Closed Sales	800	832	-3.8%
	Median Sale Price	\$375,495	\$383,000	-2.0%
Foreclosure/REO	Closed Sales	7	5	40.0%
	Median Sale Price	\$320,100	\$274,500	16.6%
Short Sale	Closed Sales	4	0	N/A
	Median Sale Price	\$277,068	(No Sales)	N/A



Monthly Market Detail - December 2025

Townhouses and Condos

Pasco County



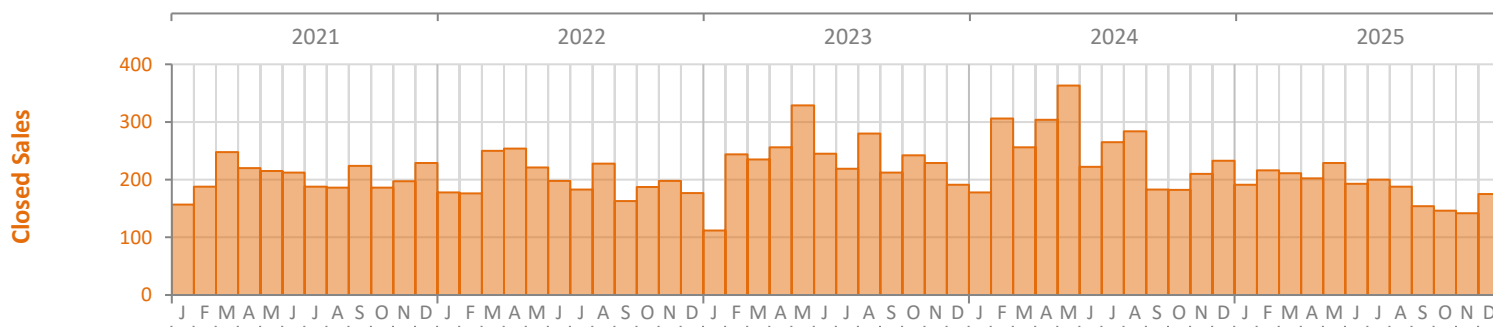
Summary Statistics	December 2025	December 2024	Percent Change Year-over-Year
Closed Sales	175	233	-24.9%
Paid in Cash	78	70	11.4%
Median Sale Price	\$250,900	\$270,245	-7.2%
Average Sale Price	\$240,053	\$266,685	-10.0%
Dollar Volume	\$42.0 Million	\$62.1 Million	-32.4%
Median Percent of Original List Price Received	92.2%	95.2%	-3.2%
Median Time to Contract	79 Days	49 Days	61.2%
Median Time to Sale	124 Days	91 Days	36.3%
New Pending Sales	117	194	-39.7%
New Listings	202	276	-26.8%
Pending Inventory	158	248	-36.3%
Inventory (Active Listings)	886	883	0.3%
Months Supply of Inventory	4.7	3.5	34.3%

Closed Sales

The number of sales transactions which closed during the month

Economists' note : Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Month	Closed Sales	Percent Change Year-over-Year
Year-to-Date	2,247	-24.7%
December 2025	175	-24.9%
November 2025	142	-32.4%
October 2025	146	-19.8%
September 2025	154	-15.8%
August 2025	188	-33.8%
July 2025	200	-24.5%
June 2025	193	-13.1%
May 2025	229	-36.9%
April 2025	202	-33.6%
March 2025	211	-17.6%
February 2025	216	-29.4%
January 2025	191	7.3%
December 2024	233	22.0%



Monthly Market Detail - December 2025

Townhouses and Condos

Pasco County

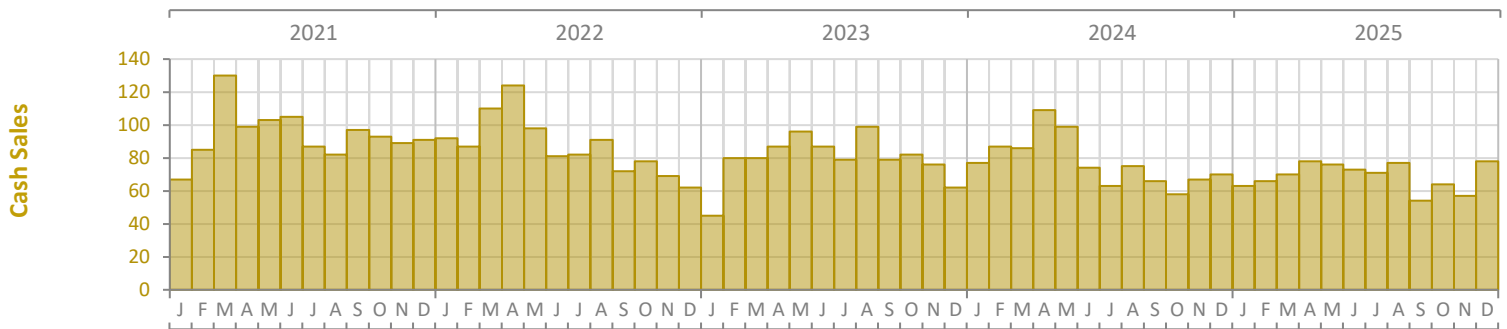


Cash Sales

The number of Closed Sales during the month in which buyers exclusively paid in cash

Economists' note: Cash Sales can be a useful indicator of the extent to which investors are participating in the market. Why? Investors are far more likely to have the funds to purchase a home available up front, whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.

Month	Cash Sales	Percent Change Year-over-Year
Year-to-Date	827	-11.2%
December 2025	78	11.4%
November 2025	57	-14.9%
October 2025	64	10.3%
September 2025	54	-18.2%
August 2025	77	2.7%
July 2025	71	12.7%
June 2025	73	-1.4%
May 2025	76	-23.2%
April 2025	78	-28.4%
March 2025	70	-18.6%
February 2025	66	-24.1%
January 2025	63	-18.2%
December 2024	70	12.9%

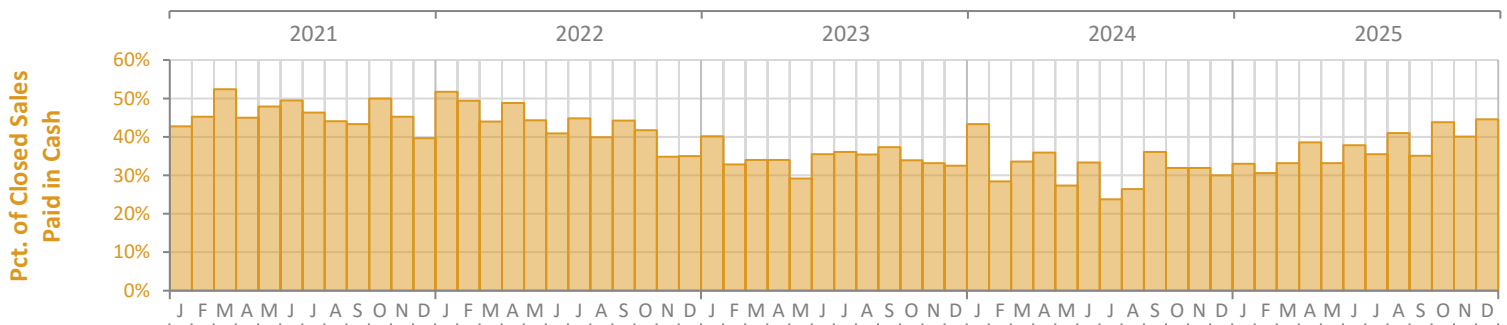


Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the month which were Cash Sales

Economists' note: This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each month involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

Month	Percent of Closed Sales Paid in Cash	Percent Change Year-over-Year
Year-to-Date	36.8%	17.9%
December 2025	44.6%	48.7%
November 2025	40.1%	25.7%
October 2025	43.8%	37.3%
September 2025	35.1%	-2.8%
August 2025	41.0%	55.3%
July 2025	35.5%	49.2%
June 2025	37.8%	13.5%
May 2025	33.2%	21.6%
April 2025	38.6%	7.5%
March 2025	33.2%	-1.2%
February 2025	30.6%	7.7%
January 2025	33.0%	-23.8%
December 2024	30.0%	-7.7%



Monthly Market Detail - December 2025

Townhouses and Condos

Pasco County

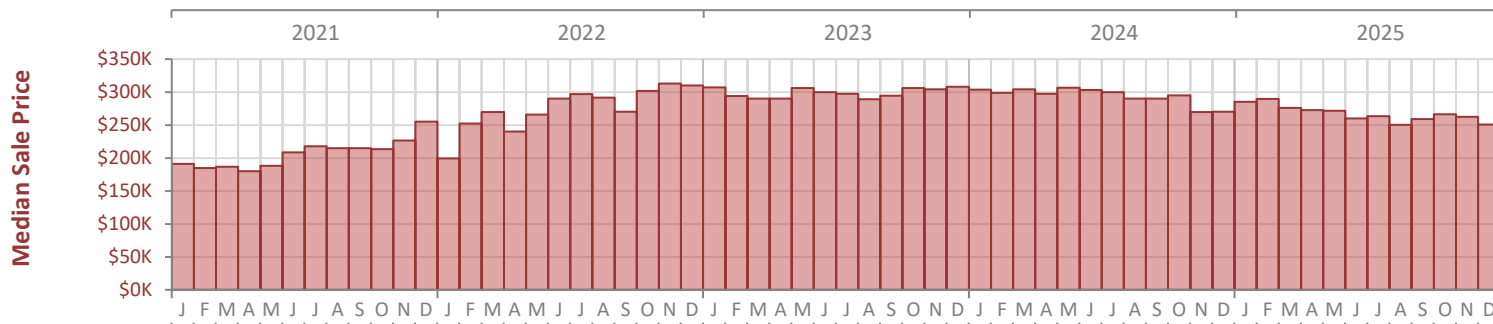


Median Sale Price

The median sale price reported for the month (i.e. 50% of sales were above and 50% of sales were below)

Economists' note: Median Sale Price is our preferred summary statistic for price activity because, unlike Average Sale Price, Median Sale Price is not sensitive to high sale prices for small numbers of homes that may not be characteristic of the market area. Keep in mind that median price trends over time are not always solely caused by changes in the general value of local real estate. Median sale price only reflects the values of the homes that *sold* each month, and the mix of the types of homes that sell can change over time.

Month	Median Sale Price	Percent Change Year-over-Year
Year-to-Date	\$269,150	-10.0%
December 2025	\$250,900	-7.2%
November 2025	\$262,500	-2.8%
October 2025	\$266,250	-9.7%
September 2025	\$259,000	-10.7%
August 2025	\$250,205	-13.7%
July 2025	\$263,503	-12.1%
June 2025	\$259,900	-14.3%
May 2025	\$271,400	-11.5%
April 2025	\$272,450	-8.4%
March 2025	\$276,000	-9.2%
February 2025	\$289,450	-3.1%
January 2025	\$285,000	-6.2%
December 2024	\$270,245	-12.3%

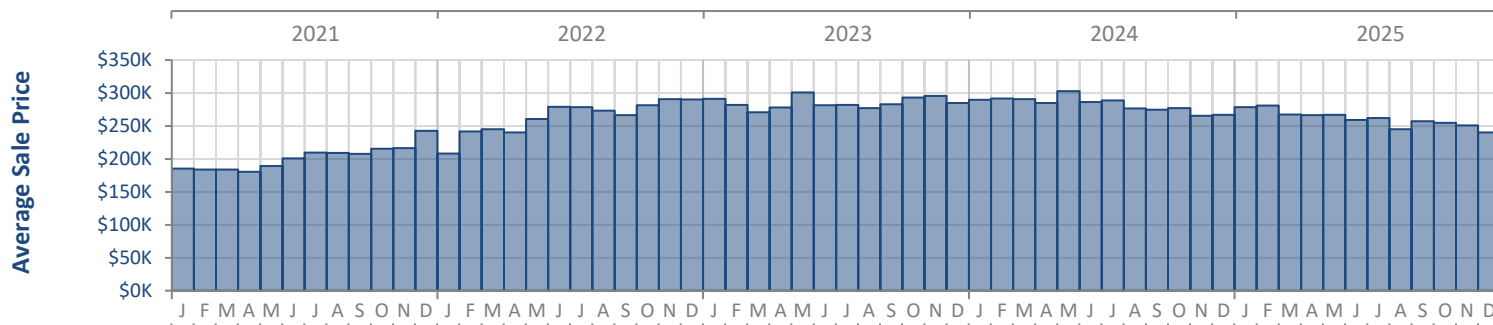


Average Sale Price

The average sale price reported for the month (i.e. total sales in dollars divided by the number of sales)

Economists' note: Usually, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Month	Average Sale Price	Percent Change Year-over-Year
Year-to-Date	\$261,646	-7.9%
December 2025	\$240,053	-10.0%
November 2025	\$250,863	-5.4%
October 2025	\$254,664	-8.1%
September 2025	\$257,103	-6.3%
August 2025	\$244,977	-11.4%
July 2025	\$261,813	-9.3%
June 2025	\$259,231	-9.5%
May 2025	\$266,575	-11.9%
April 2025	\$266,249	-6.4%
March 2025	\$267,110	-8.0%
February 2025	\$280,878	-3.7%
January 2025	\$278,554	-3.8%
December 2024	\$266,685	-6.3%



Monthly Market Detail - December 2025

Townhouses and Condos

Pasco County

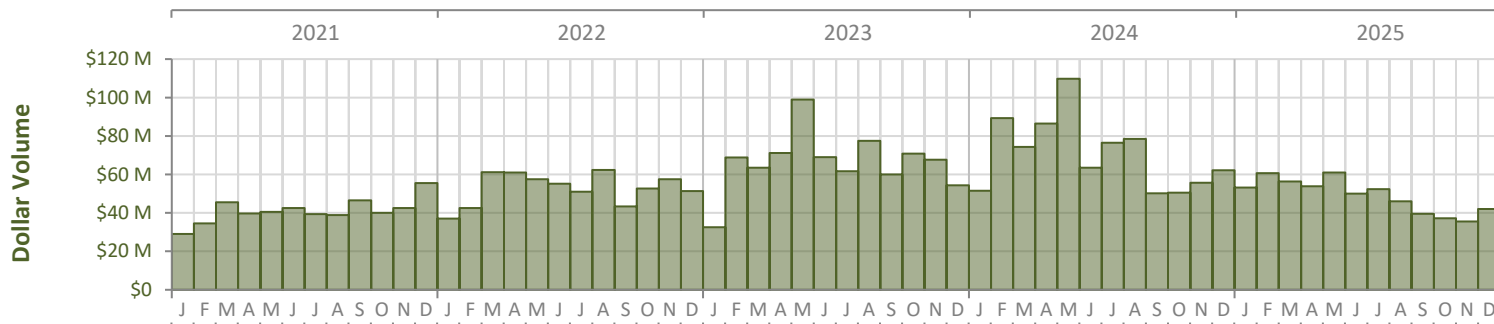


Dollar Volume

The sum of the sale prices for all sales which closed during the month

Economists' note: Dollar Volume is simply the sum of all sale prices in a given time period, and can quickly be calculated by multiplying Closed Sales by Average Sale Price. It is a strong indicator of the health of the real estate industry in a market, and is of particular interest to real estate professionals, investors, analysts, and government agencies. Potential home sellers and home buyers, on the other hand, will likely be better served by paying attention to trends in the two components of Dollar Volume (i.e. sales and prices) individually.

Month	Dollar Volume	Percent Change Year-over-Year
Year-to-Date	\$587.9 Million	-30.7%
December 2025	\$42.0 Million	-32.4%
November 2025	\$35.6 Million	-36.0%
October 2025	\$37.2 Million	-26.3%
September 2025	\$39.6 Million	-21.1%
August 2025	\$46.1 Million	-41.4%
July 2025	\$52.4 Million	-31.5%
June 2025	\$50.0 Million	-21.3%
May 2025	\$61.0 Million	-44.4%
April 2025	\$53.8 Million	-37.8%
March 2025	\$56.4 Million	-24.2%
February 2025	\$60.7 Million	-32.0%
January 2025	\$53.2 Million	3.2%
December 2024	\$62.1 Million	14.3%

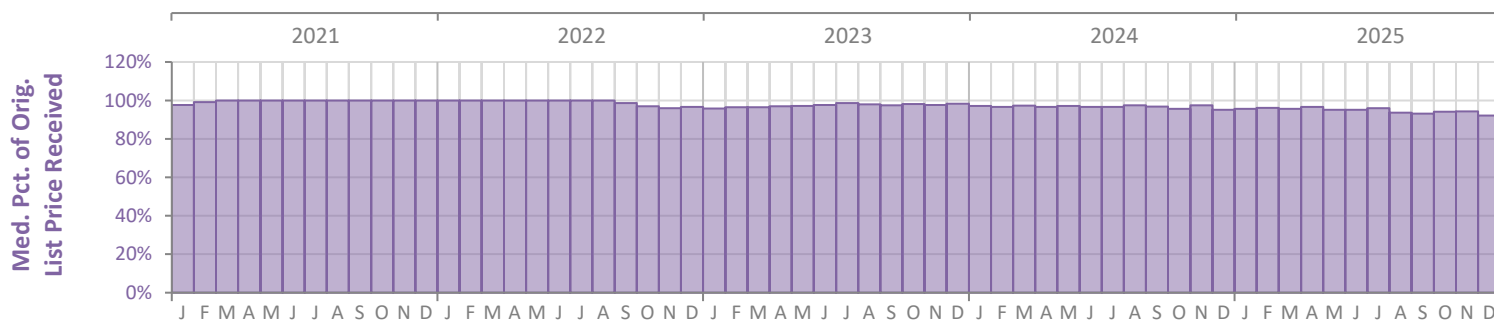


Median Percent of Original List Price Received

The median of the sale price (as a percentage of the original list price) across all properties selling during the month

Economists' note: The Median Percent of Original List Price Received is useful as an indicator of market recovery, since it typically rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market has shifted from down to up, so it is what we would call a *lagging* indicator.

Month	Med. Pct. of Orig. List Price Received	Percent Change Year-over-Year
Year-to-Date	95.1%	-1.8%
December 2025	92.2%	-3.2%
November 2025	94.3%	-3.2%
October 2025	94.1%	-1.7%
September 2025	93.2%	-3.7%
August 2025	93.6%	-4.0%
July 2025	95.9%	-0.8%
June 2025	95.1%	-1.6%
May 2025	95.2%	-2.0%
April 2025	96.7%	0.0%
March 2025	95.7%	-1.6%
February 2025	96.2%	-0.4%
January 2025	95.6%	-1.5%
December 2024	95.2%	-3.2%



Monthly Market Detail - December 2025

Townhouses and Condos

Pasco County

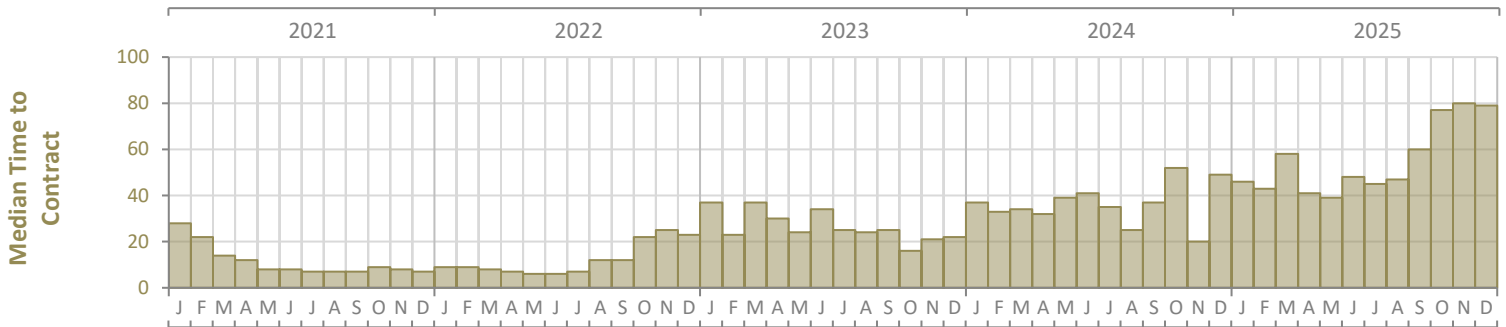


Median Time to Contract

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Month	Median Time to Contract	Percent Change Year-over-Year
Year-to-Date	55 Days	48.6%
December 2025	79 Days	61.2%
November 2025	80 Days	300.0%
October 2025	77 Days	48.1%
September 2025	60 Days	62.2%
August 2025	47 Days	88.0%
July 2025	45 Days	28.6%
June 2025	48 Days	17.1%
May 2025	39 Days	0.0%
April 2025	41 Days	28.1%
March 2025	58 Days	70.6%
February 2025	43 Days	30.3%
January 2025	46 Days	24.3%
December 2024	49 Days	122.7%

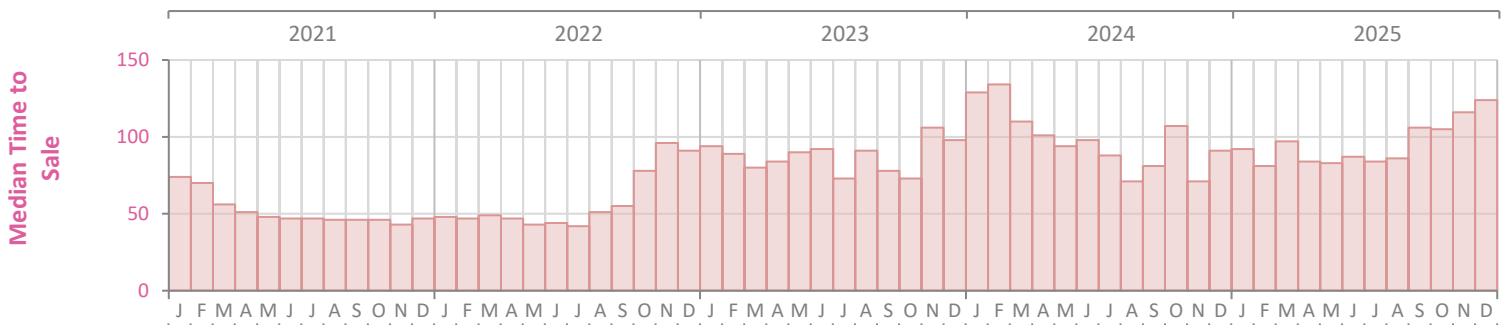


Median Time to Sale

The median number of days between the listing date and closing date for all Closed Sales during the month

Economists' note: Time to Sale is a measure of the length of the home selling process, calculated as the number of days between the initial listing of a property and the closing of the sale. *Median Time to Sale* is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. Median Time to Sale gives a more accurate picture than Average Time to Sale, which can be skewed upward by small numbers of properties taking an abnormally long time to sell.

Month	Median Time to Sale	Percent Change Year-over-Year
Year-to-Date	95 Days	-4.0%
December 2025	124 Days	36.3%
November 2025	116 Days	63.4%
October 2025	105 Days	-1.9%
September 2025	106 Days	30.9%
August 2025	86 Days	21.1%
July 2025	84 Days	-4.5%
June 2025	87 Days	-11.2%
May 2025	83 Days	-11.7%
April 2025	84 Days	-16.8%
March 2025	97 Days	-11.8%
February 2025	81 Days	-39.6%
January 2025	92 Days	-28.7%
December 2024	91 Days	-7.1%



Monthly Market Detail - December 2025

Townhouses and Condos

Pasco County

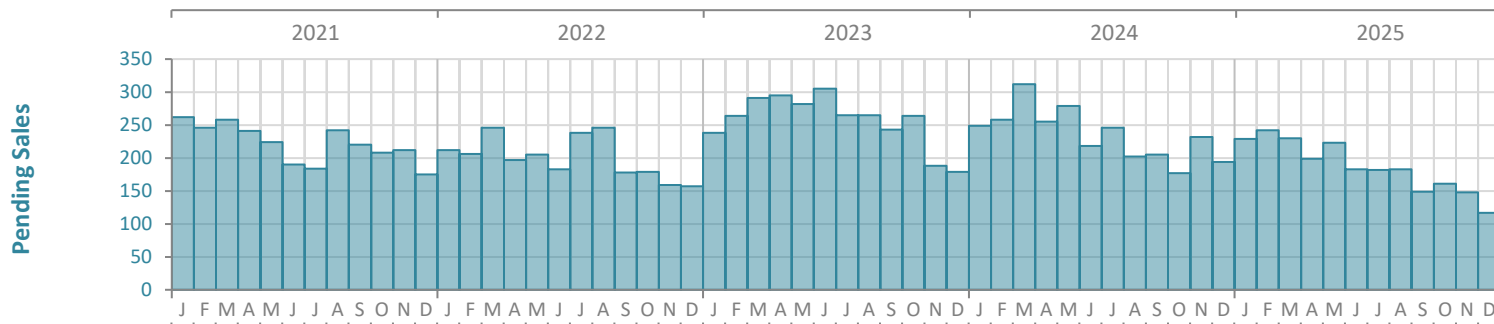


New Pending Sales

The number of listed properties that went under contract during the month

Economists' note: Because of the typical length of time it takes for a sale to close, economists consider Pending Sales to be a decent indicator of potential future Closed Sales. It is important to bear in mind, however, that not all Pending Sales will be closed successfully. So, the effectiveness of Pending Sales as a future indicator of Closed Sales is susceptible to changes in market conditions such as the availability of financing for homebuyers and the inventory of distressed properties for sale.

Month	New Pending Sales	Percent Change Year-over-Year
Year-to-Date	2,246	-20.6%
December 2025	117	-39.7%
November 2025	148	-36.2%
October 2025	161	-9.0%
September 2025	149	-27.3%
August 2025	183	-9.4%
July 2025	182	-26.0%
June 2025	183	-16.1%
May 2025	223	-20.1%
April 2025	199	-22.0%
March 2025	230	-26.3%
February 2025	242	-6.2%
January 2025	229	-8.0%
December 2024	194	8.4%

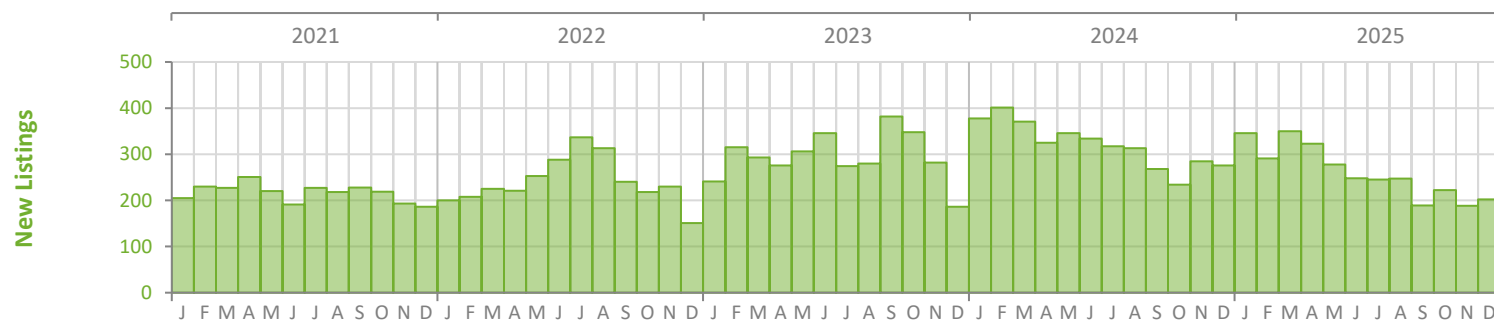


New Listings

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Month	New Listings	Percent Change Year-over-Year
Year-to-Date	3,129	-18.7%
December 2025	202	-26.8%
November 2025	188	-34.0%
October 2025	222	-5.1%
September 2025	189	-29.5%
August 2025	247	-21.1%
July 2025	245	-22.7%
June 2025	248	-25.7%
May 2025	278	-19.7%
April 2025	323	-0.6%
March 2025	350	-5.7%
February 2025	291	-27.4%
January 2025	346	-8.5%
December 2024	276	48.4%



Monthly Market Detail - December 2025

Townhouses and Condos

Pasco County

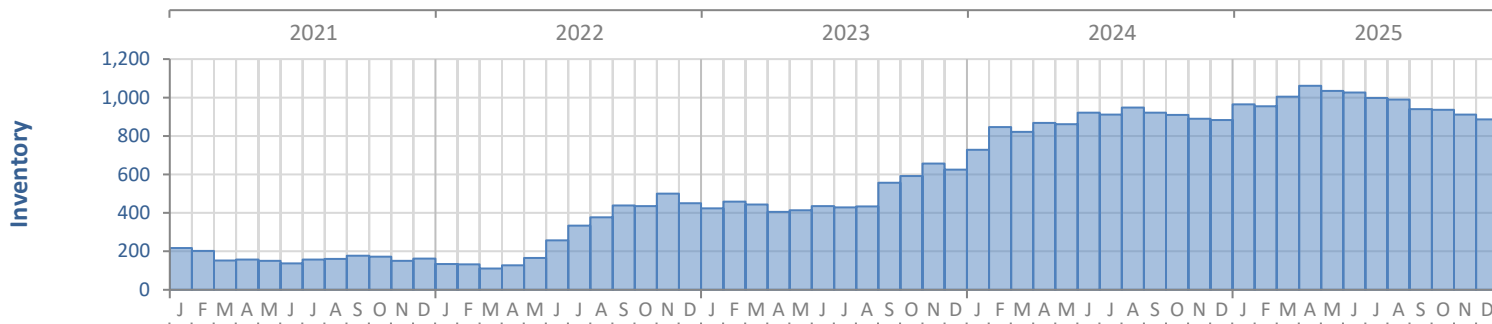


Inventory (Active Listings)

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

Month	Inventory	Percent Change Year-over-Year
YTD (Monthly Avg)	975	11.4%
December 2025	886	0.3%
November 2025	912	2.5%
October 2025	937	3.1%
September 2025	939	2.0%
August 2025	989	4.3%
July 2025	998	9.4%
June 2025	1,026	11.3%
May 2025	1,034	20.0%
April 2025	1,061	22.2%
March 2025	1,004	22.3%
February 2025	954	12.8%
January 2025	965	32.4%
December 2024	883	41.3%

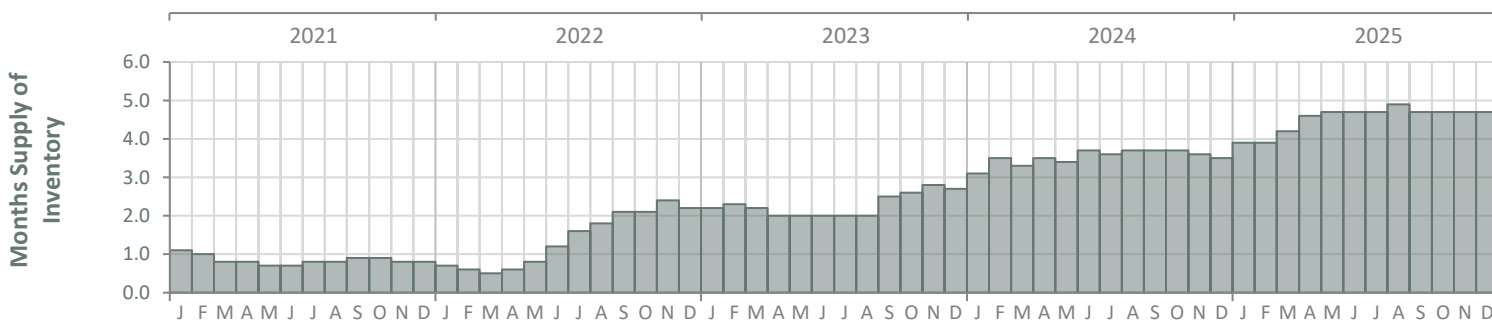


Months Supply of Inventory

An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

Economists' note: MSI is a useful indicator of market conditions. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 months of inventory. Anything higher is traditionally a buyers' market, and anything lower is a sellers' market. There is no single accepted way of calculating MSI. A common method is to divide current Inventory by the most recent month's Closed Sales count, but this count is a usually poor predictor of future Closed Sales due to seasonal cycles. To eliminate seasonal effects, we use the 12-month average of monthly Closed Sales instead.

Month	Months Supply	Percent Change Year-over-Year
YTD (Monthly Avg)	4.5	28.6%
December 2025	4.7	34.3%
November 2025	4.7	30.6%
October 2025	4.7	27.0%
September 2025	4.7	27.0%
August 2025	4.9	32.4%
July 2025	4.7	30.6%
June 2025	4.7	27.0%
May 2025	4.7	38.2%
April 2025	4.6	31.4%
March 2025	4.2	27.3%
February 2025	3.9	11.4%
January 2025	3.9	25.8%
December 2024	3.5	29.6%



Monthly Market Detail - December 2025

Townhouses and Condos

Pasco County

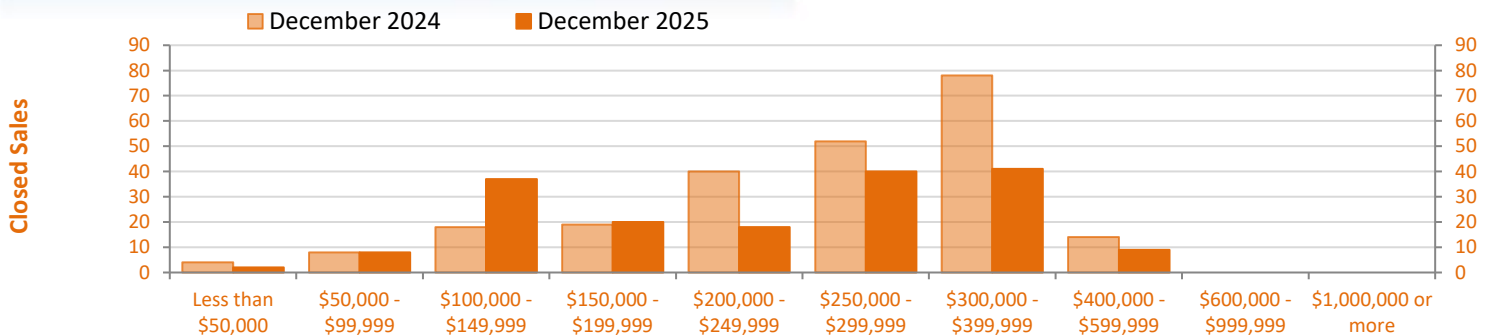


Closed Sales by Sale Price

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Sale Price	Closed Sales	Percent Change Year-over-Year
Less than \$50,000	2	-50.0%
\$50,000 - \$99,999	8	0.0%
\$100,000 - \$149,999	37	105.6%
\$150,000 - \$199,999	20	5.3%
\$200,000 - \$249,999	18	-55.0%
\$250,000 - \$299,999	40	-23.1%
\$300,000 - \$399,999	41	-47.4%
\$400,000 - \$599,999	9	-35.7%
\$600,000 - \$999,999	0	N/A
\$1,000,000 or more	0	N/A

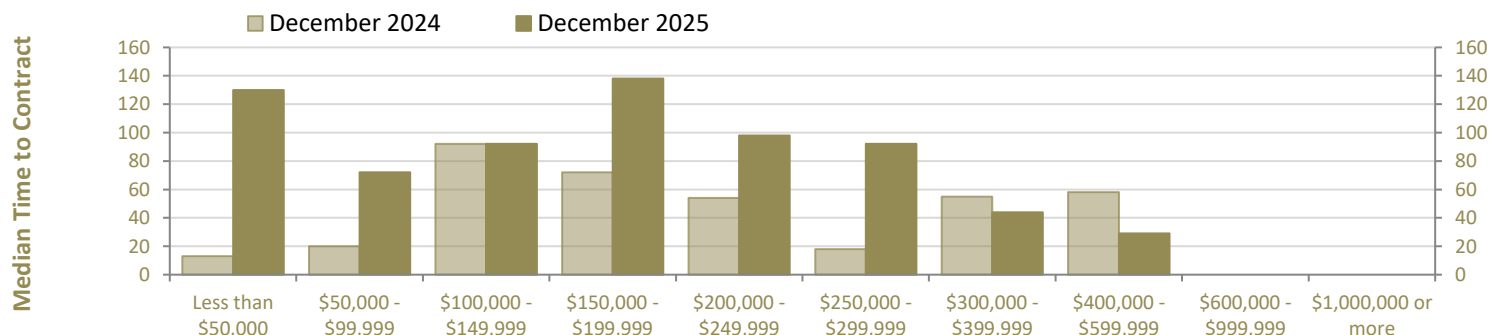


Median Time to Contract by Sale Price

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Sale Price	Median Time to Contract	Percent Change Year-over-Year
Less than \$50,000	130 Days	900.0%
\$50,000 - \$99,999	72 Days	260.0%
\$100,000 - \$149,999	92 Days	0.0%
\$150,000 - \$199,999	138 Days	91.7%
\$200,000 - \$249,999	98 Days	81.5%
\$250,000 - \$299,999	92 Days	411.1%
\$300,000 - \$399,999	44 Days	-20.0%
\$400,000 - \$599,999	29 Days	-50.0%
\$600,000 - \$999,999	(No Sales)	N/A
\$1,000,000 or more	(No Sales)	N/A



Monthly Market Detail - December 2025

Townhouses and Condos

Pasco County

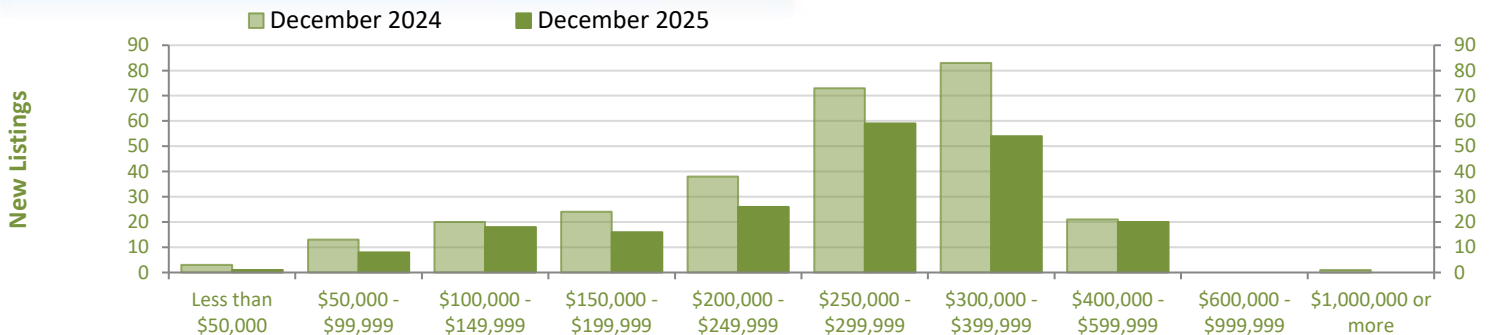


New Listings by Initial Listing Price

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than \$50,000	1	-66.7%
\$50,000 - \$99,999	8	-38.5%
\$100,000 - \$149,999	18	-10.0%
\$150,000 - \$199,999	16	-33.3%
\$200,000 - \$249,999	26	-31.6%
\$250,000 - \$299,999	59	-19.2%
\$300,000 - \$399,999	54	-34.9%
\$400,000 - \$599,999	20	-4.8%
\$600,000 - \$999,999	0	N/A
\$1,000,000 or more	0	-100.0%

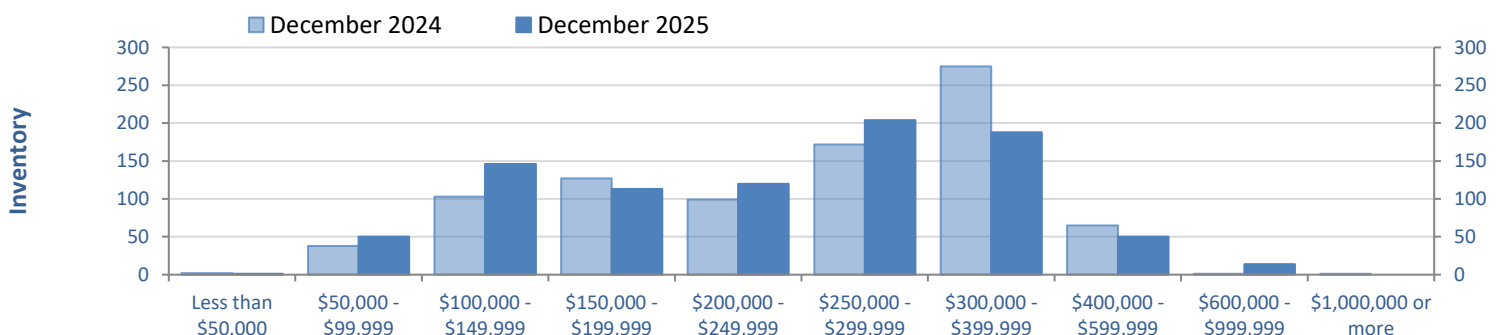


Inventory by Current Listing Price

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

Current Listing Price	Inventory	Percent Change Year-over-Year
Less than \$50,000	1	-50.0%
\$50,000 - \$99,999	50	31.6%
\$100,000 - \$149,999	146	41.7%
\$150,000 - \$199,999	113	-11.0%
\$200,000 - \$249,999	120	21.2%
\$250,000 - \$299,999	204	18.6%
\$300,000 - \$399,999	188	-31.6%
\$400,000 - \$599,999	50	-23.1%
\$600,000 - \$999,999	14	1300.0%
\$1,000,000 or more	0	-100.0%



Monthly Distressed Market - December 2025

Townhouses and Condos

Pasco County



		December 2025	December 2024	Percent Change Year-over-Year
Traditional	Closed Sales	174	233	-25.3%
	Median Sale Price	\$254,450	\$270,245	-5.8%
Foreclosure/REO	Closed Sales	1	0	N/A
	Median Sale Price	\$137,500	(No Sales)	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

