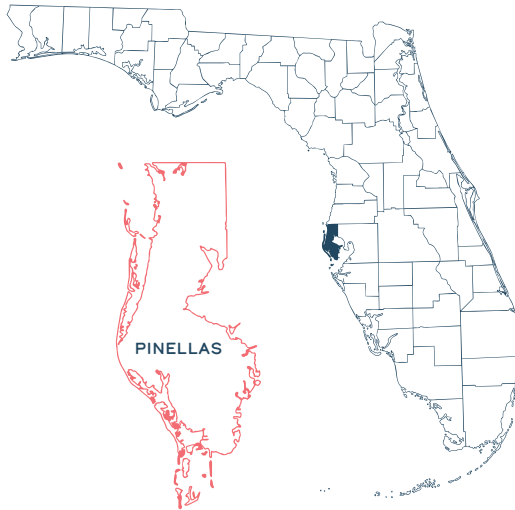


PINELLAS COUNTY MONTHLY STATISTICS



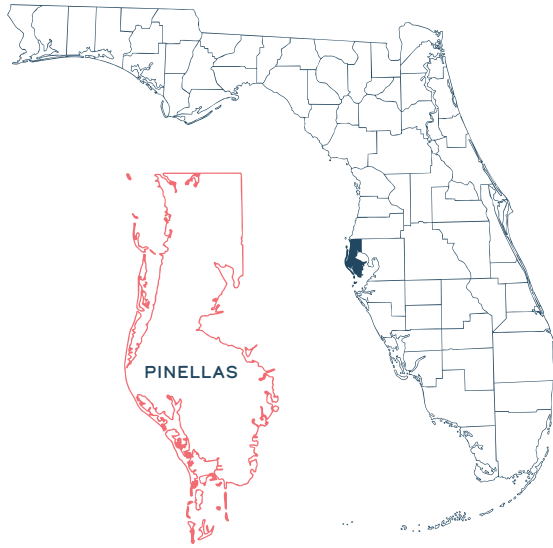
**MARCH
2026**

COMBINED SINGLE FAMILY HOMES & TOWNHOMES/CONDOS

SUMMARY STATISTICS	MARCH 2026	MARCH 2025	% CHANGE YEAR OVER YEAR
CLOSED SALES	1,705	1,557	9.5%
PAID IN CASH	716	723	-1.0%
NEW PENDING SALES	1,825	1,725	5.8%
NEW LISTINGS	2,224	2,638	-15.7%
PENDING INVENTORY	1,969	1,901	3.6%
INVENTORY (ACTIVE LISTINGS)	7,425	7,888	-5.9%

WANT TO KEEP A CLOSER EYE ON THE NUMBERS?

Check out our 5-county (Pinellas, Pasco, Hillsborough, Sarasota, and Manatee) local stats reports that we put out every business day, available at [starstats.org](https://www.starstats.org)



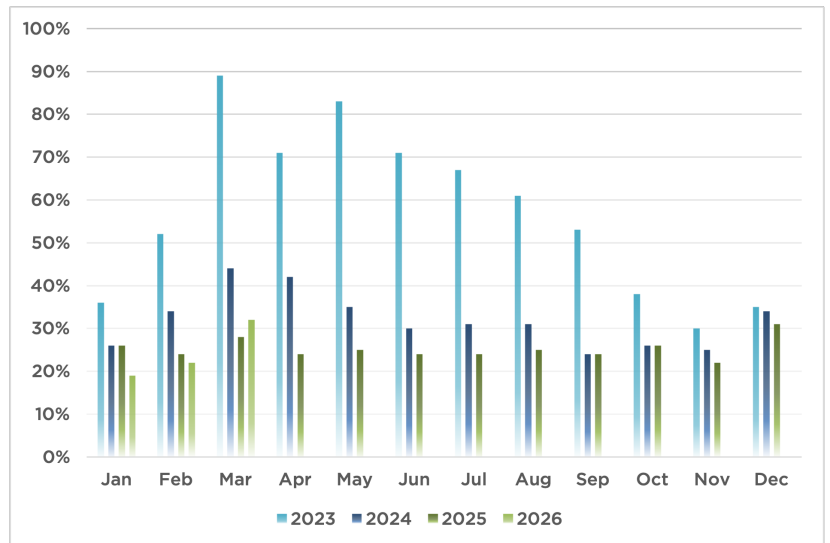
Absorption rate estimates the rate at which active listings are selling in a given market.

It's calculated by dividing the number of closed sales by the number of active listings.

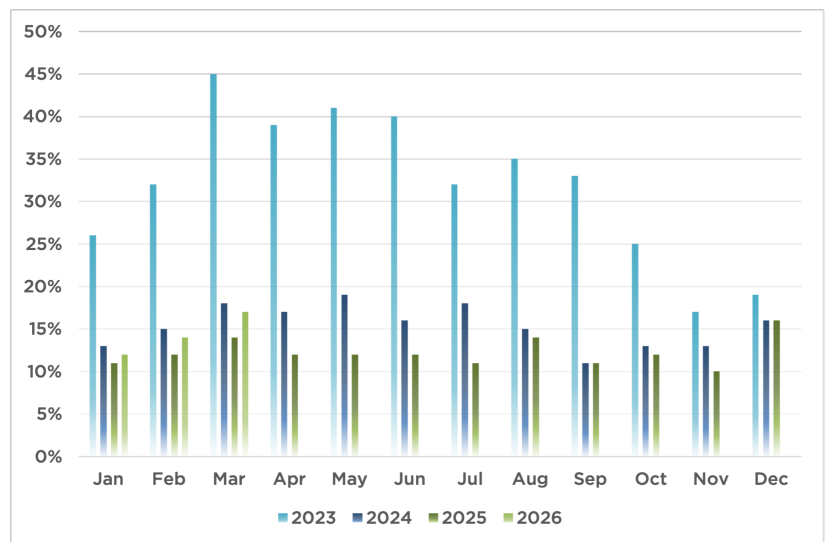
A low absorption rate means that homes are selling slowly (suggesting a buyer's market) while a high absorption rate means that homes are selling quickly (suggesting a seller's market).

ABSORPTION RATE

Single Family	2023	2024	2025	2026
January	36%	26%	26%	19%
February	52%	34%	24%	22%
March	89%	44%	28%	32%
April	71%	42%	24%	
May	83%	35%	25%	
June	71%	30%	24%	
July	67%	31%	24%	
August	61%	31%	25%	
September	53%	24%	24%	
October	38%	26%	26%	
November	30%	25%	22%	
December	35%	34%	31%	



Condo	2023	2024	2025	2026
January	26%	13%	11%	12%
February	32%	15%	12%	14%
March	45%	18%	14%	17%
April	39%	17%	12%	
May	41%	19%	12%	
June	40%	16%	12%	
July	32%	18%	11%	
August	35%	15%	14%	
September	33%	11%	11%	
October	25%	13%	12%	
November	17%	13%	10%	
December	19%	16%	16%	



Monthly Market Detail - March 2026

Single-Family Homes

Pinellas County



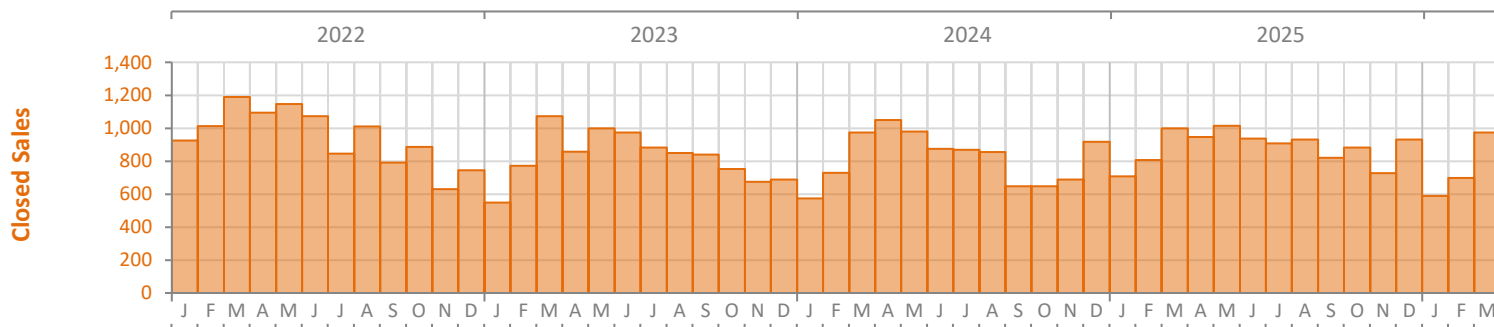
Summary Statistics	March 2026	March 2025	Percent Change Year-over-Year
Closed Sales	974	999	-2.5%
Paid in Cash	312	401	-22.2%
Median Sale Price	\$456,000	\$435,000	4.8%
Average Sale Price	\$601,424	\$578,388	4.0%
Dollar Volume	\$585.8 Million	\$577.8 Million	1.4%
Median Percent of Original List Price Received	94.7%	94.7%	0.0%
Median Time to Contract	37 Days	32 Days	15.6%
Median Time to Sale	72 Days	67 Days	7.5%
New Pending Sales	1,052	1,098	-4.2%
New Listings	1,194	1,579	-24.4%
Pending Inventory	1,169	1,176	-0.6%
Inventory (Active Listings)	3,262	3,775	-13.6%
Months Supply of Inventory	3.8	4.5	-15.6%

Closed Sales

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Month	Closed Sales	Percent Change Year-over-Year
Year-to-Date	2,263	-9.9%
March 2026	974	-2.5%
February 2026	699	-13.3%
January 2026	590	-16.5%
December 2025	931	1.4%
November 2025	727	5.5%
October 2025	883	36.3%
September 2025	820	26.5%
August 2025	931	8.8%
July 2025	907	4.4%
June 2025	938	7.3%
May 2025	1,014	3.5%
April 2025	946	-9.8%
March 2025	999	2.7%

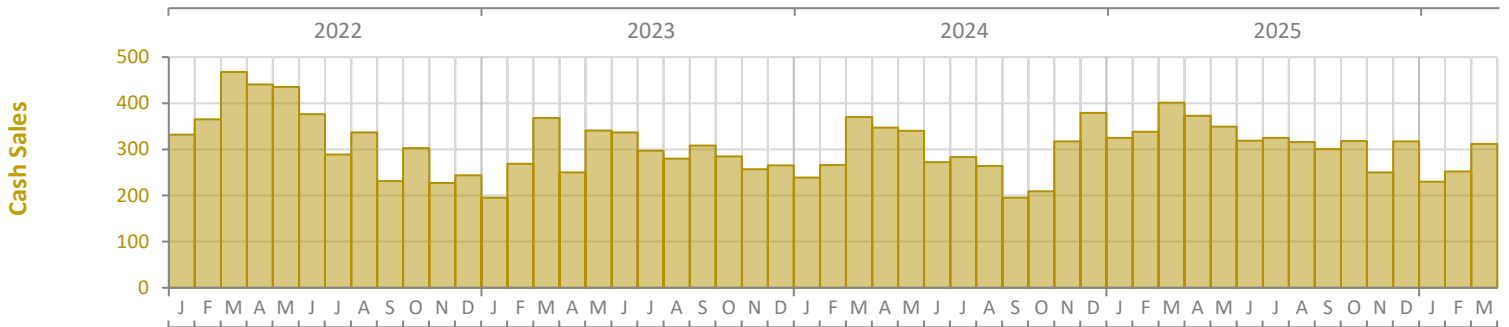


Cash Sales

The number of Closed Sales during the month in which buyers exclusively paid in cash

Economists' note: Cash Sales can be a useful indicator of the extent to which investors are participating in the market. Why? Investors are far more likely to have the funds to purchase a home available up front, whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.

Month	Cash Sales	Percent Change Year-over-Year
Year-to-Date	794	-25.4%
March 2026	312	-22.2%
February 2026	252	-25.4%
January 2026	230	-29.2%
December 2025	317	-16.4%
November 2025	250	-21.1%
October 2025	318	52.2%
September 2025	301	54.4%
August 2025	316	19.7%
July 2025	325	14.8%
June 2025	319	17.3%
May 2025	349	2.6%
April 2025	373	7.5%
March 2025	401	8.4%

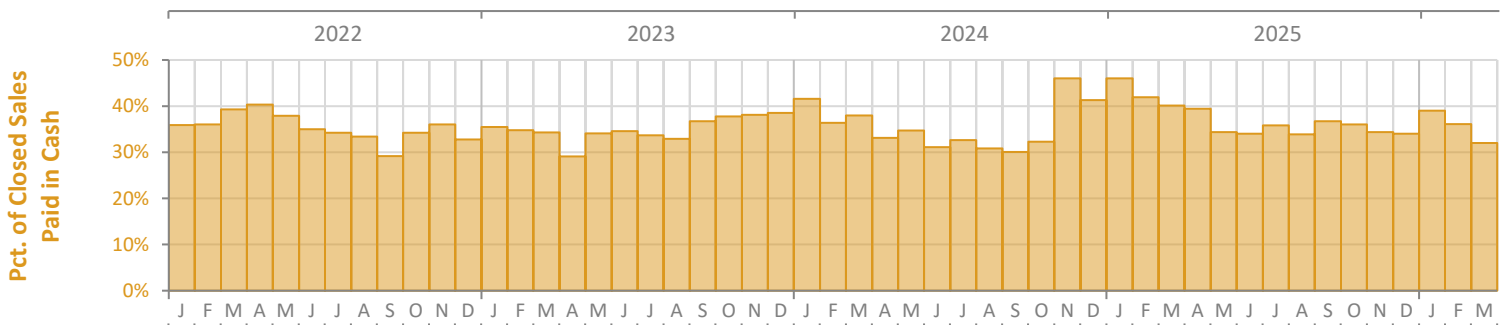


Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the month which were Cash Sales

Economists' note: This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each month involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

Month	Percent of Closed Sales Paid in Cash	Percent Change Year-over-Year
Year-to-Date	35.1%	-17.2%
March 2026	32.0%	-20.2%
February 2026	36.1%	-13.8%
January 2026	39.0%	-15.2%
December 2025	34.0%	-17.7%
November 2025	34.4%	-25.2%
October 2025	36.0%	11.5%
September 2025	36.7%	21.9%
August 2025	33.9%	10.1%
July 2025	35.8%	9.8%
June 2025	34.0%	9.3%
May 2025	34.4%	-0.9%
April 2025	39.4%	19.0%
March 2025	40.1%	5.5%

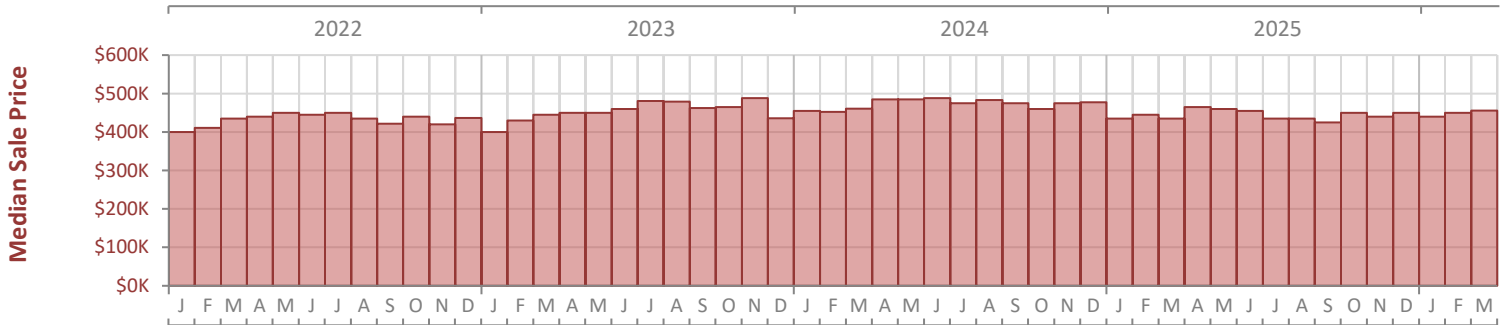


Median Sale Price

The median sale price reported for the month (i.e. 50% of sales were above and 50% of sales were below)

Economists' note: Median Sale Price is our preferred summary statistic for price activity because, unlike Average Sale Price, Median Sale Price is not sensitive to high sale prices for small numbers of homes that may not be characteristic of the market area. Keep in mind that median price trends over time are not always solely caused by changes in the general value of local real estate. Median sale price only reflects the values of the homes that *sold* each month, and the mix of the types of homes that sell can change over time.

Month	Median Sale Price	Percent Change Year-over-Year
Year-to-Date	\$450,000	2.3%
March 2026	\$456,000	4.8%
February 2026	\$450,000	1.1%
January 2026	\$440,000	1.1%
December 2025	\$450,000	-5.8%
November 2025	\$440,000	-7.4%
October 2025	\$450,000	-2.2%
September 2025	\$425,000	-10.5%
August 2025	\$435,000	-9.9%
July 2025	\$435,000	-8.4%
June 2025	\$455,000	-6.9%
May 2025	\$460,000	-5.2%
April 2025	\$465,000	-4.1%
March 2025	\$435,000	-5.6%

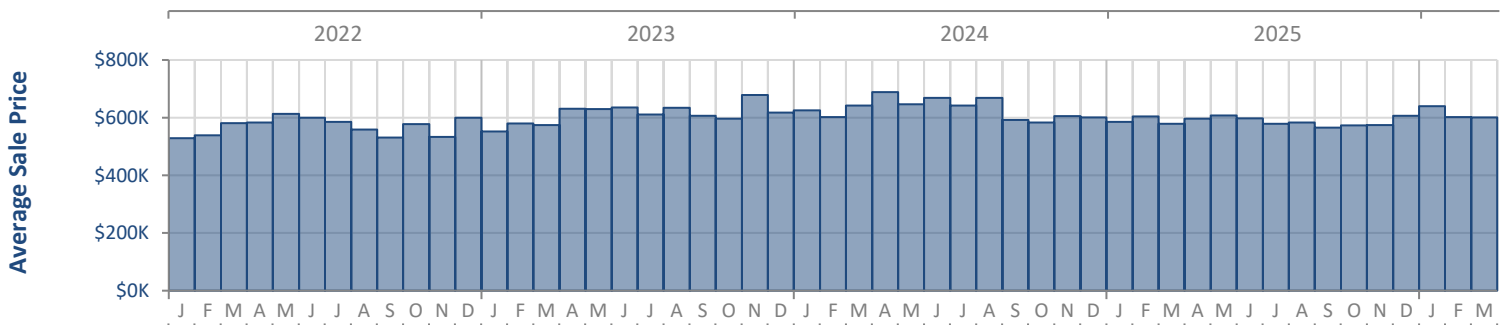


Average Sale Price

The average sale price reported for the month (i.e. total sales in dollars divided by the number of sales)

Economists' note: Usually, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Month	Average Sale Price	Percent Change Year-over-Year
Year-to-Date	\$611,538	3.9%
March 2026	\$601,424	4.0%
February 2026	\$601,794	-0.4%
January 2026	\$639,779	9.3%
December 2025	\$606,291	0.9%
November 2025	\$574,056	-5.2%
October 2025	\$573,275	-1.7%
September 2025	\$565,688	-4.5%
August 2025	\$583,159	-12.7%
July 2025	\$578,209	-9.9%
June 2025	\$597,553	-10.6%
May 2025	\$607,862	-6.0%
April 2025	\$596,278	-13.4%
March 2025	\$578,388	-9.9%



Monthly Market Detail - March 2026

Single-Family Homes

Pinellas County

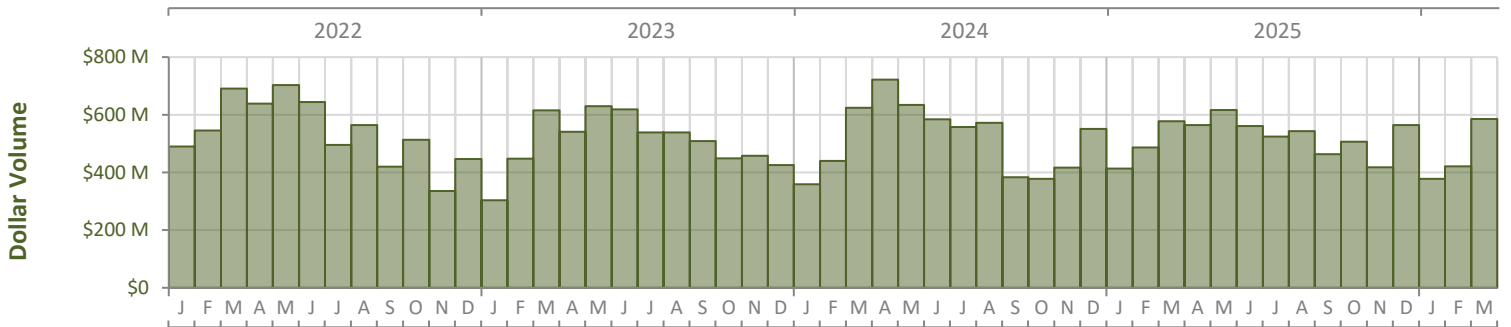


Dollar Volume

The sum of the sale prices for all sales which closed during the month

Economists' note: Dollar Volume is simply the sum of all sale prices in a given time period, and can quickly be calculated by multiplying Closed Sales by Average Sale Price. It is a strong indicator of the health of the real estate industry in a market, and is of particular interest to real estate professionals, investors, analysts, and government agencies. Potential home sellers and home buyers, on the other hand, will likely be better served by paying attention to trends in the two components of Dollar Volume (i.e. sales and prices) individually.

Month	Dollar Volume	Percent Change Year-over-Year
Year-to-Date	\$1.4 Billion	-6.4%
March 2026	\$585.8 Million	1.4%
February 2026	\$420.7 Million	-13.6%
January 2026	\$377.5 Million	-8.8%
December 2025	\$564.5 Million	2.3%
November 2025	\$417.3 Million	0.1%
October 2025	\$506.2 Million	34.0%
September 2025	\$463.9 Million	20.8%
August 2025	\$542.9 Million	-5.1%
July 2025	\$524.4 Million	-6.0%
June 2025	\$560.5 Million	-4.1%
May 2025	\$616.4 Million	-2.7%
April 2025	\$564.1 Million	-21.9%
March 2025	\$577.8 Million	-7.5%

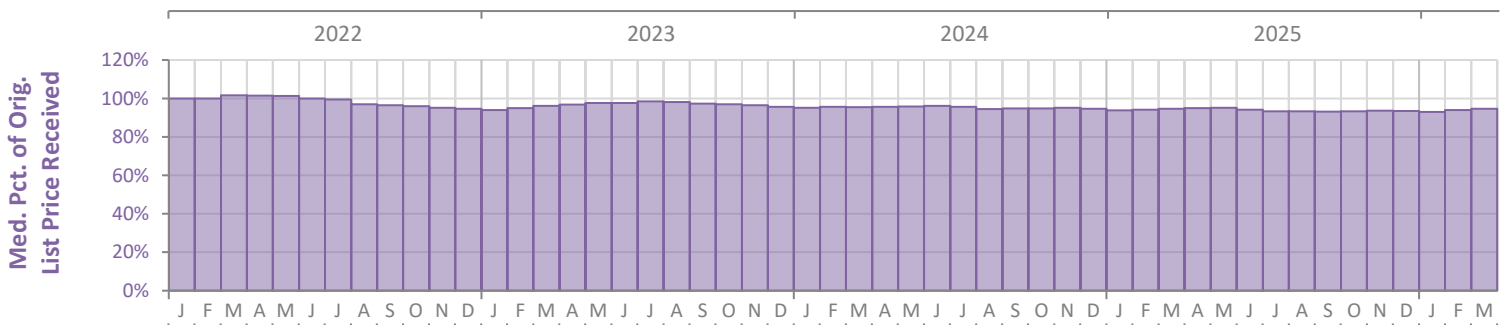


Median Percent of Original List Price Received

The median of the sale price (as a percentage of the original list price) across all properties selling during the month

Economists' note: The Median Percent of Original List Price Received is useful as an indicator of market recovery, since it typically rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market has shifted from down to up, so it is what we would call a *lagging* indicator.

Month	Med. Pct. of Orig. List Price Received	Percent Change Year-over-Year
Year-to-Date	94.0%	-0.3%
March 2026	94.7%	0.0%
February 2026	93.9%	-0.2%
January 2026	92.9%	-1.0%
December 2025	93.4%	-1.3%
November 2025	93.7%	-1.5%
October 2025	93.3%	-1.6%
September 2025	93.1%	-1.8%
August 2025	93.3%	-1.2%
July 2025	93.3%	-2.4%
June 2025	94.2%	-2.0%
May 2025	95.1%	-0.7%
April 2025	94.9%	-0.7%
March 2025	94.7%	-0.8%

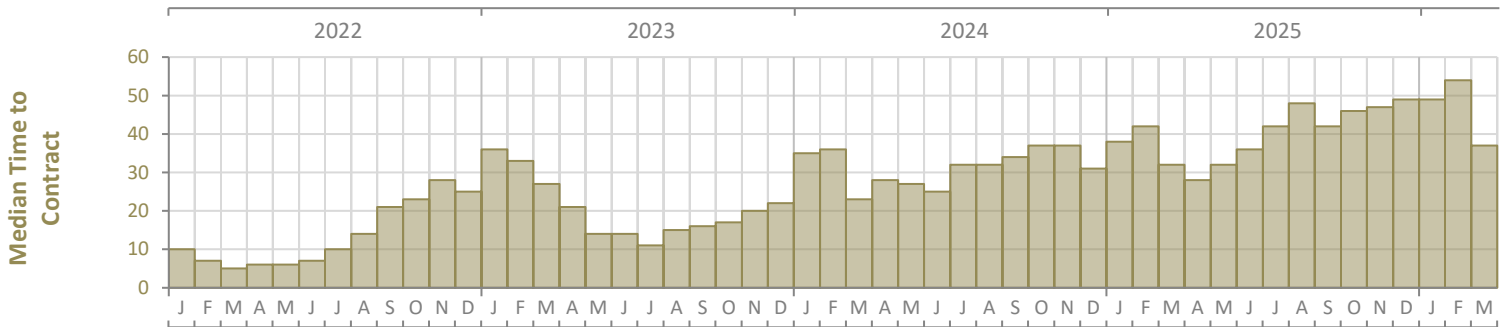


Median Time to Contract

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Month	Median Time to Contract	Percent Change Year-over-Year
Year-to-Date	48 Days	26.3%
March 2026	37 Days	15.6%
February 2026	54 Days	28.6%
January 2026	49 Days	28.9%
December 2025	49 Days	58.1%
November 2025	47 Days	27.0%
October 2025	46 Days	24.3%
September 2025	42 Days	23.5%
August 2025	48 Days	50.0%
July 2025	42 Days	31.3%
June 2025	36 Days	44.0%
May 2025	32 Days	18.5%
April 2025	28 Days	0.0%
March 2025	32 Days	39.1%

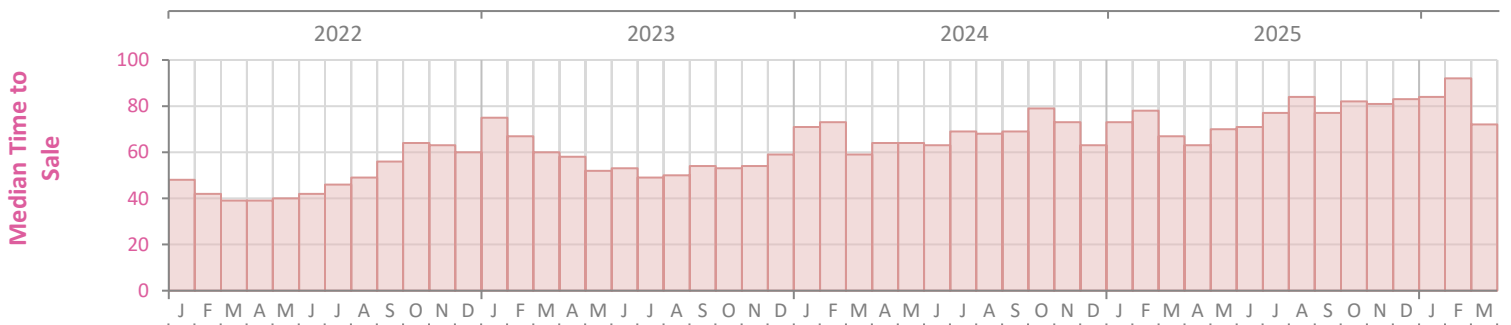


Median Time to Sale

The median number of days between the listing date and closing date for all Closed Sales during the month

Economists' note: Time to Sale is a measure of the length of the home selling process, calculated as the number of days between the initial listing of a property and the closing of the sale. *Median Time to Sale* is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. Median Time to Sale gives a more accurate picture than Average Time to Sale, which can be skewed upward by small numbers of properties taking an abnormally long time to sell.

Month	Median Time to Sale	Percent Change Year-over-Year
Year-to-Date	84 Days	15.1%
March 2026	72 Days	7.5%
February 2026	92 Days	17.9%
January 2026	84 Days	15.1%
December 2025	83 Days	31.7%
November 2025	81 Days	11.0%
October 2025	82 Days	3.8%
September 2025	77 Days	11.6%
August 2025	84 Days	23.5%
July 2025	77 Days	11.6%
June 2025	71 Days	12.7%
May 2025	70 Days	9.4%
April 2025	63 Days	-1.6%
March 2025	67 Days	13.6%

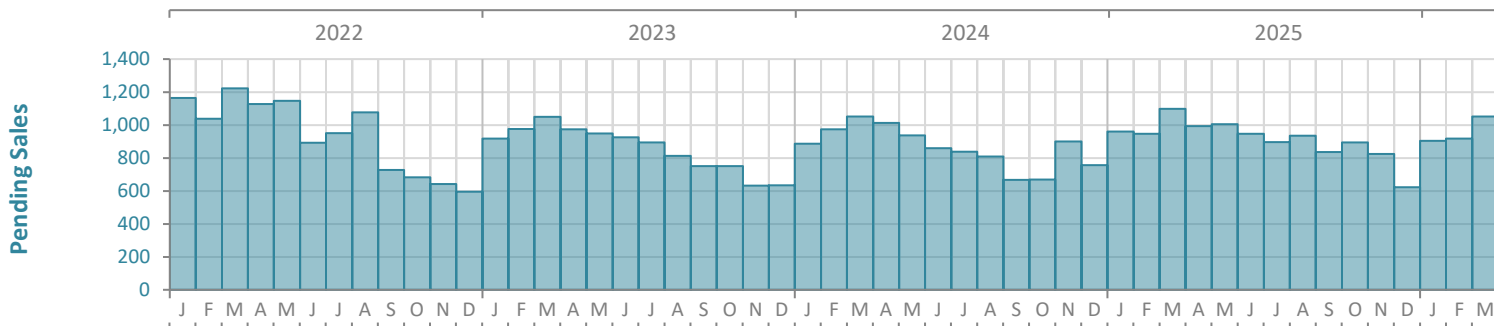


New Pending Sales

The number of listed properties that went under contract during the month

Economists' note: Because of the typical length of time it takes for a sale to close, economists consider Pending Sales to be a decent indicator of potential future Closed Sales. It is important to bear in mind, however, that not all Pending Sales will be closed successfully. So, the effectiveness of Pending Sales as a future indicator of Closed Sales is susceptible to changes in market conditions such as the availability of financing for homebuyers and the inventory of distressed properties for sale.

Month	New Pending Sales	Percent Change Year-over-Year
Year-to-Date	2,873	-4.4%
March 2026	1,052	-4.2%
February 2026	917	-3.1%
January 2026	904	-5.8%
December 2025	622	-17.7%
November 2025	824	-8.5%
October 2025	894	33.6%
September 2025	836	25.3%
August 2025	935	15.6%
July 2025	896	6.9%
June 2025	947	10.2%
May 2025	1,005	7.3%
April 2025	994	-1.9%
March 2025	1,098	4.4%

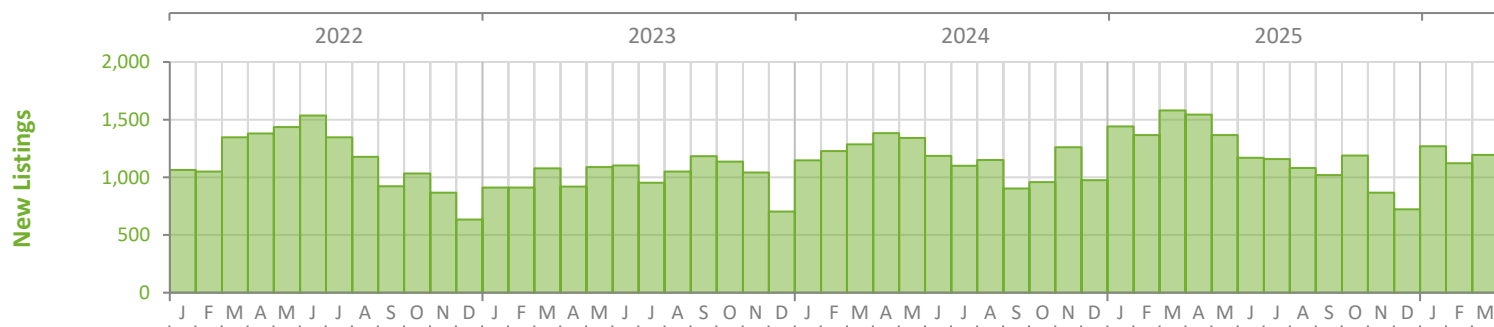


New Listings

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Month	New Listings	Percent Change Year-over-Year
Year-to-Date	3,585	-18.2%
March 2026	1,194	-24.4%
February 2026	1,122	-17.9%
January 2026	1,269	-11.9%
December 2025	724	-25.7%
November 2025	867	-31.3%
October 2025	1,189	24.1%
September 2025	1,019	12.8%
August 2025	1,082	-5.9%
July 2025	1,157	5.3%
June 2025	1,169	-1.5%
May 2025	1,365	1.7%
April 2025	1,543	11.6%
March 2025	1,579	22.8%

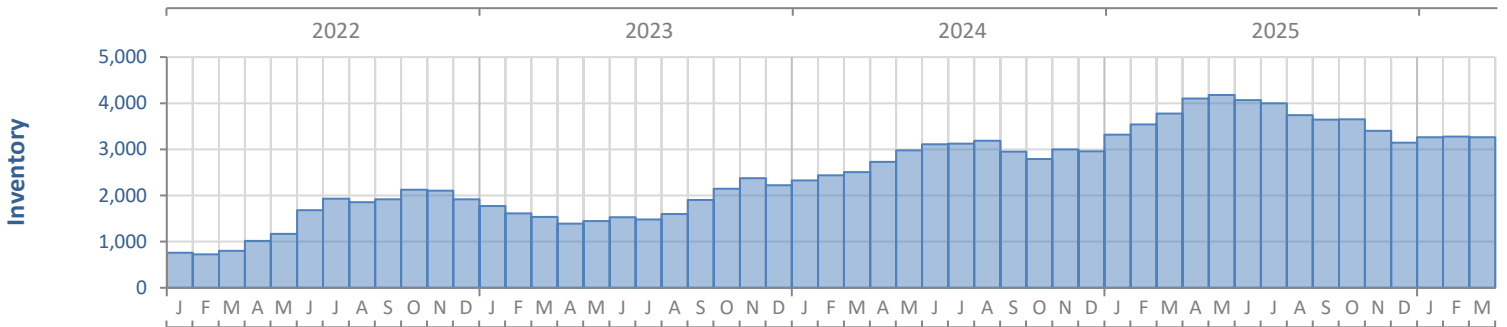


Inventory (Active Listings)

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

Month	Inventory	Percent Change Year-over-Year
YTD (Monthly Avg)	3,266	-7.9%
March 2026	3,262	-13.6%
February 2026	3,277	-7.4%
January 2026	3,260	-1.8%
December 2025	3,148	6.5%
November 2025	3,402	13.3%
October 2025	3,654	30.8%
September 2025	3,647	23.6%
August 2025	3,744	17.4%
July 2025	3,996	27.8%
June 2025	4,070	30.8%
May 2025	4,182	40.3%
April 2025	4,105	50.3%
March 2025	3,775	50.5%

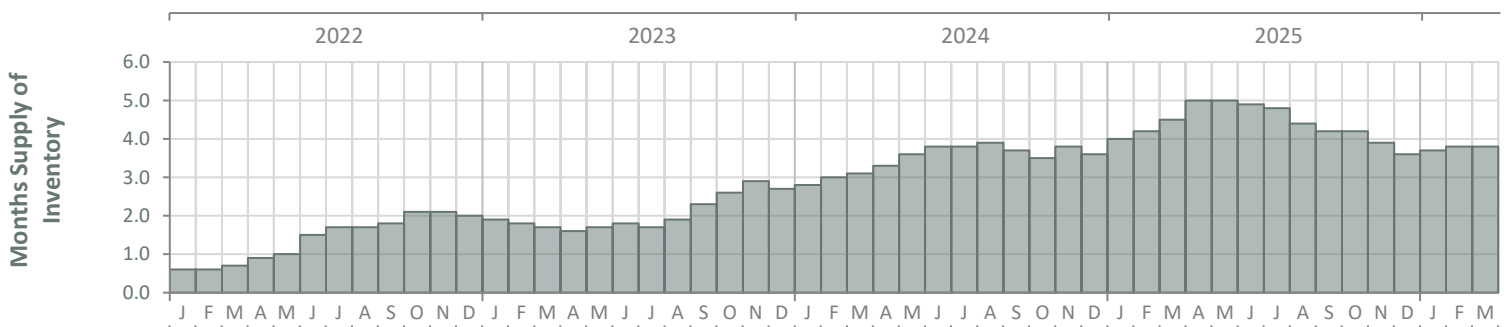


Months Supply of Inventory

An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

Economists' note: MSI is a useful indicator of market conditions. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 months of inventory. Anything higher is traditionally a buyers' market, and anything lower is a sellers' market. There is no single accepted way of calculating MSI. A common method is to divide current Inventory by the most recent month's Closed Sales count, but this count is a usually poor predictor of future Closed Sales due to seasonal cycles. To eliminate seasonal effects, we use the 12-month average of monthly Closed Sales instead.

Month	Months Supply	Percent Change Year-over-Year
YTD (Monthly Avg)	3.8	-9.5%
March 2026	3.8	-15.6%
February 2026	3.8	-9.5%
January 2026	3.7	-7.5%
December 2025	3.6	0.0%
November 2025	3.9	2.6%
October 2025	4.2	20.0%
September 2025	4.2	13.5%
August 2025	4.4	12.8%
July 2025	4.8	26.3%
June 2025	4.9	28.9%
May 2025	5.0	38.9%
April 2025	5.0	51.5%
March 2025	4.5	45.2%

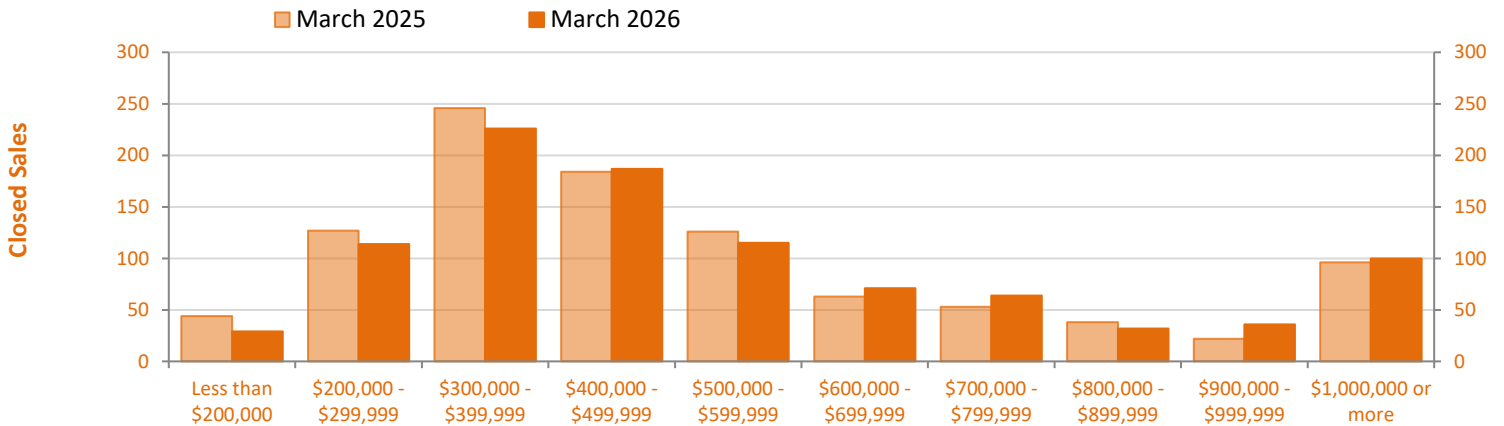


Closed Sales by Sale Price

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

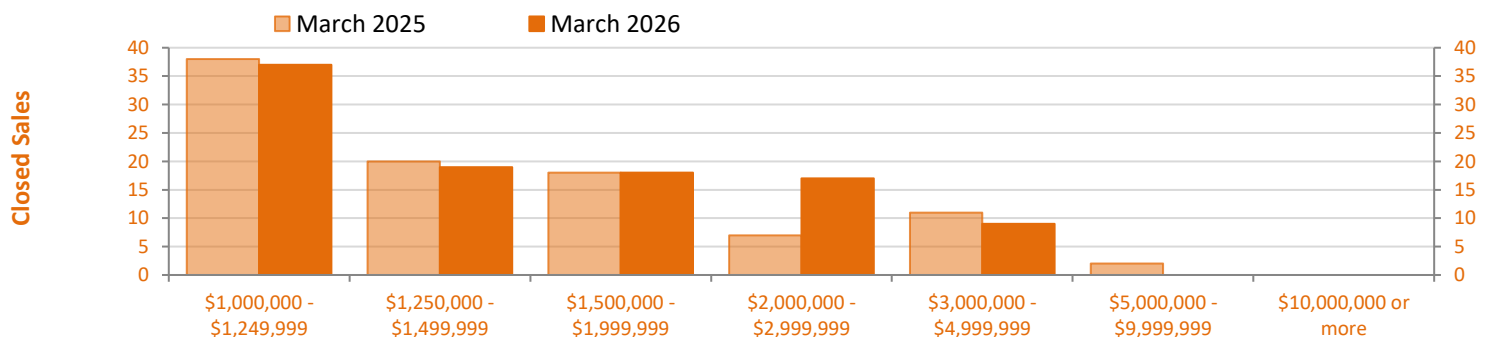
Sale Price	Closed Sales	Percent Change Year-over-Year
Less than \$200,000	29	-34.1%
\$200,000 - \$299,999	114	-10.2%
\$300,000 - \$399,999	226	-8.1%
\$400,000 - \$499,999	187	1.6%
\$500,000 - \$599,999	115	-8.7%
\$600,000 - \$699,999	71	12.7%
\$700,000 - \$799,999	64	20.8%
\$800,000 - \$899,999	32	-15.8%
\$900,000 - \$999,999	36	63.6%
\$1,000,000 or more	100	4.2%



Million Dollar Spotlight

Closed Sales by Sale Price for properties selling for \$1,000,000 or more

Sale Price	Closed Sales	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	37	-2.6%
\$1,250,000 - \$1,499,999	19	-5.0%
\$1,500,000 - \$1,999,999	18	0.0%
\$2,000,000 - \$2,999,999	17	142.9%
\$3,000,000 - \$4,999,999	9	-18.2%
\$5,000,000 - \$9,999,999	0	-100.0%
\$10,000,000 or more	0	N/A

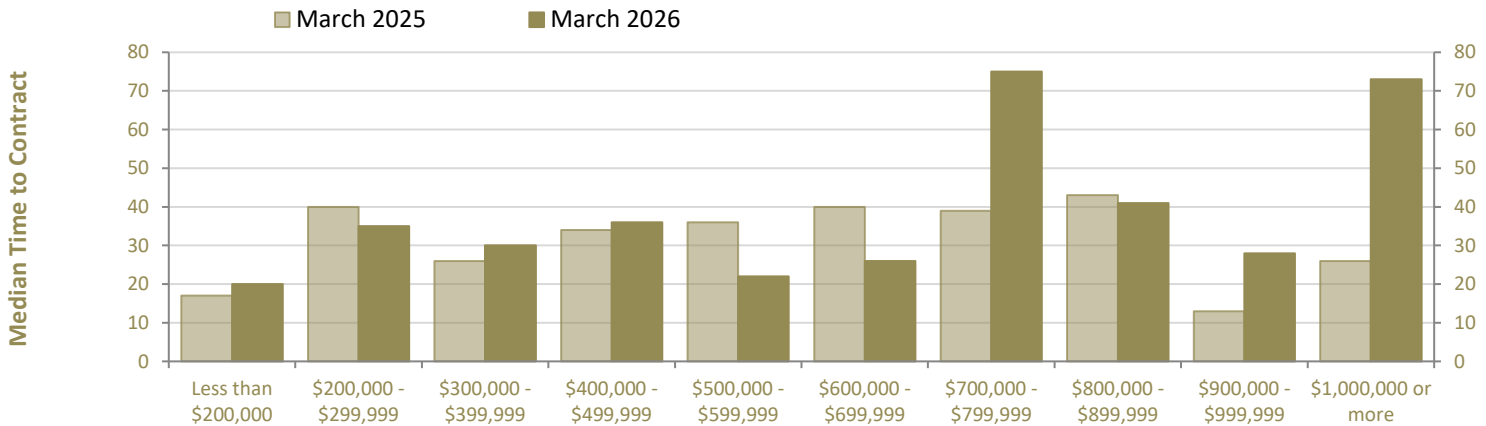


Median Time to Contract by Sale Price

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

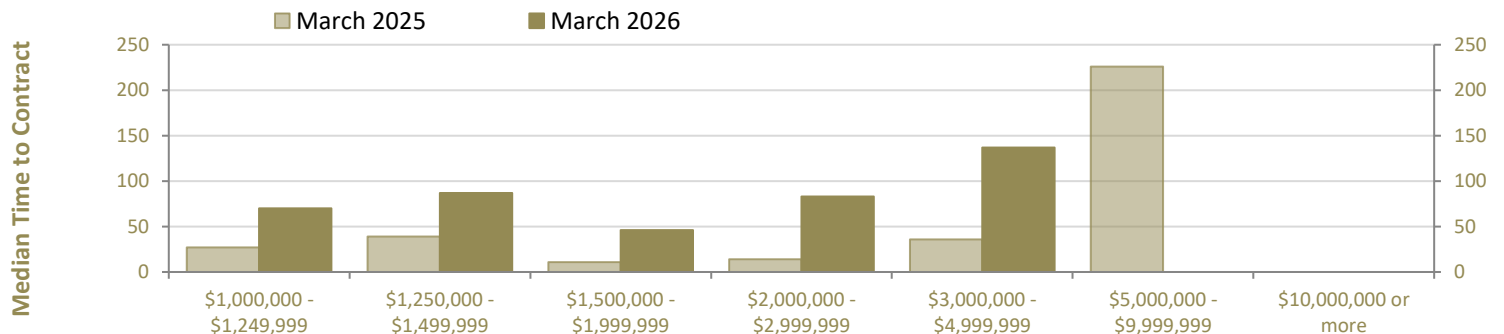
Sale Price	Median Time to Contract	Percent Change Year-over-Year
Less than \$200,000	20 Days	17.6%
\$200,000 - \$299,999	35 Days	-12.5%
\$300,000 - \$399,999	30 Days	15.4%
\$400,000 - \$499,999	36 Days	5.9%
\$500,000 - \$599,999	22 Days	-38.9%
\$600,000 - \$699,999	26 Days	-35.0%
\$700,000 - \$799,999	75 Days	92.3%
\$800,000 - \$899,999	41 Days	-4.7%
\$900,000 - \$999,999	28 Days	115.4%
\$1,000,000 or more	73 Days	180.8%



Million Dollar Spotlight

Median Time to Contract by Sale Price for properties selling for \$1,000,000 or more

Sale Price	Median Time to Contract	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	70 Days	159.3%
\$1,250,000 - \$1,499,999	87 Days	123.1%
\$1,500,000 - \$1,999,999	46 Days	318.2%
\$2,000,000 - \$2,999,999	83 Days	492.9%
\$3,000,000 - \$4,999,999	137 Days	280.6%
\$5,000,000 - \$9,999,999	(No Sales)	N/A
\$10,000,000 or more	(No Sales)	N/A

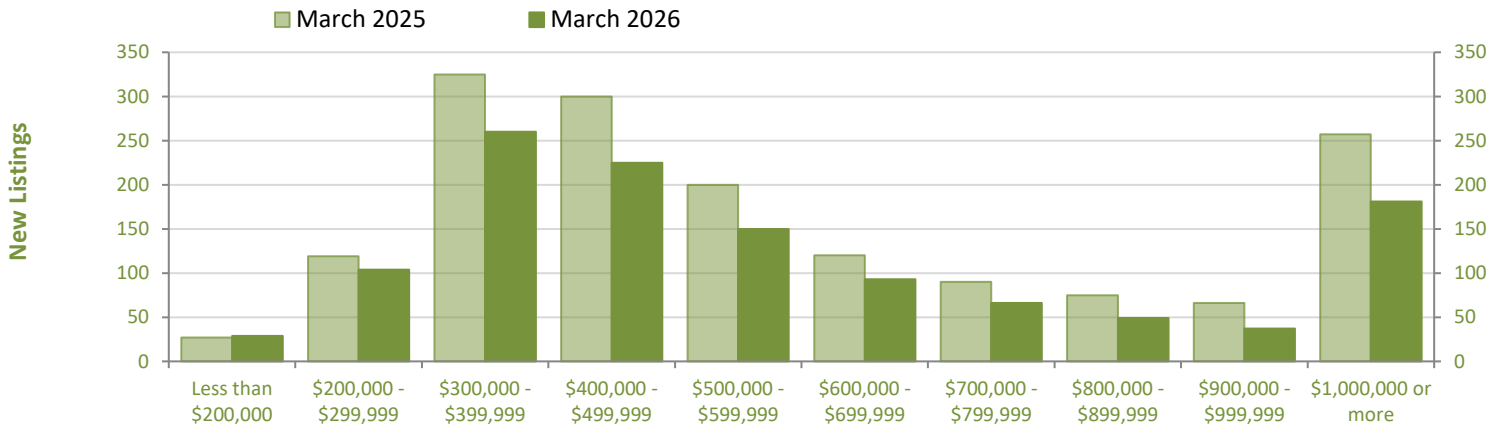


New Listings by Initial Listing Price

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

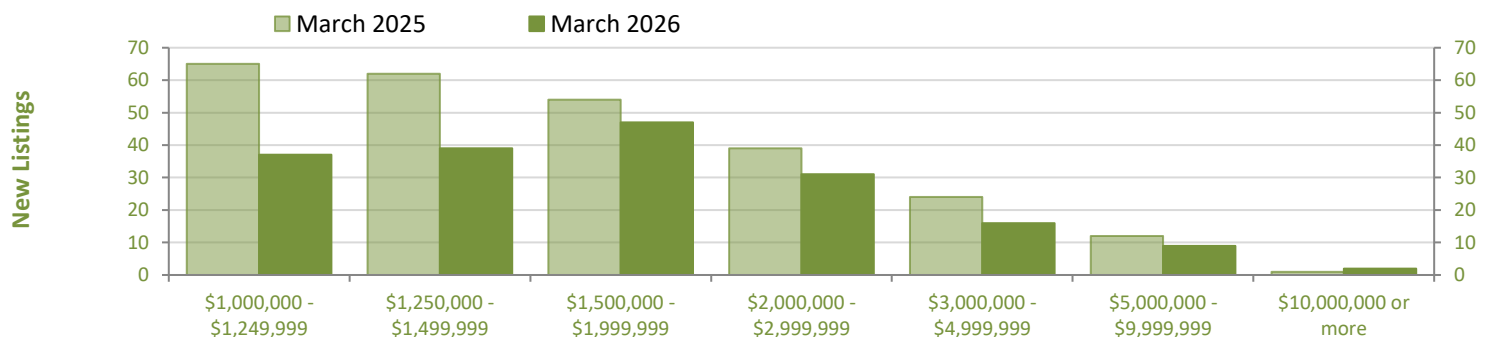
Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than \$200,000	29	7.4%
\$200,000 - \$299,999	104	-12.6%
\$300,000 - \$399,999	260	-20.0%
\$400,000 - \$499,999	225	-25.0%
\$500,000 - \$599,999	150	-25.0%
\$600,000 - \$699,999	93	-22.5%
\$700,000 - \$799,999	66	-26.7%
\$800,000 - \$899,999	49	-34.7%
\$900,000 - \$999,999	37	-43.9%
\$1,000,000 or more	181	-29.6%



Million Dollar Spotlight

New Listings by Initial Listing Price for properties listed for \$1,000,000 or more

Initial Listing Price	New Listings	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	37	-43.1%
\$1,250,000 - \$1,499,999	39	-37.1%
\$1,500,000 - \$1,999,999	47	-13.0%
\$2,000,000 - \$2,999,999	31	-20.5%
\$3,000,000 - \$4,999,999	16	-33.3%
\$5,000,000 - \$9,999,999	9	-25.0%
\$10,000,000 or more	2	100.0%

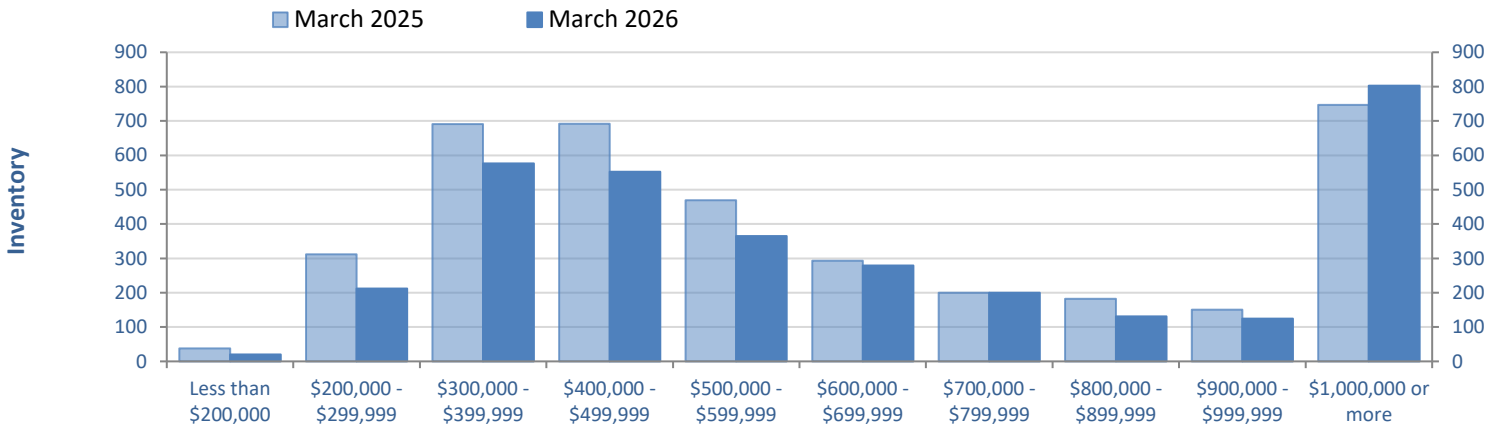


Inventory by Current Listing Price

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

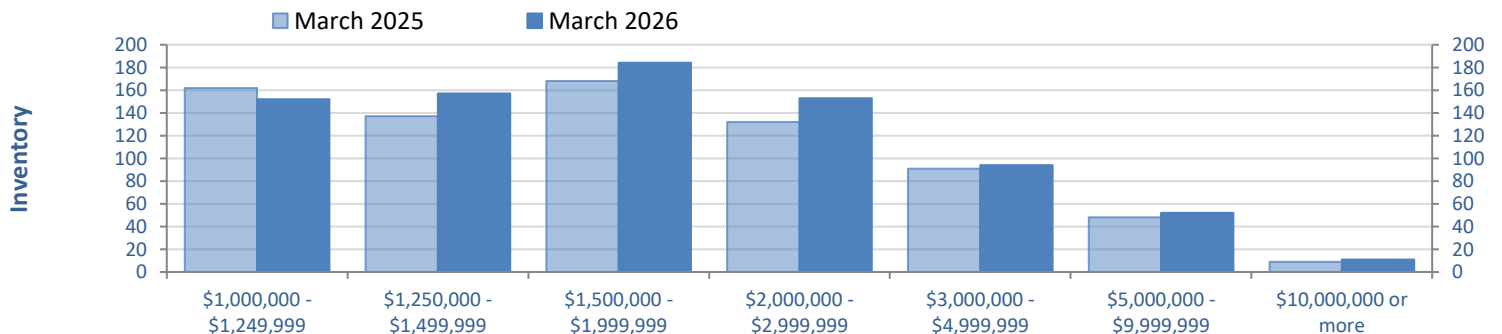
Current Listing Price	Inventory	Percent Change Year-over-Year
Less than \$200,000	20	-47.4%
\$200,000 - \$299,999	212	-32.1%
\$300,000 - \$399,999	576	-16.6%
\$400,000 - \$499,999	552	-20.2%
\$500,000 - \$599,999	365	-22.2%
\$600,000 - \$699,999	279	-4.8%
\$700,000 - \$799,999	200	0.0%
\$800,000 - \$899,999	131	-28.0%
\$900,000 - \$999,999	124	-17.9%
\$1,000,000 or more	803	7.5%



Million Dollar Spotlight

Inventory by Current Listing Price for properties listed for \$1,000,000 or more

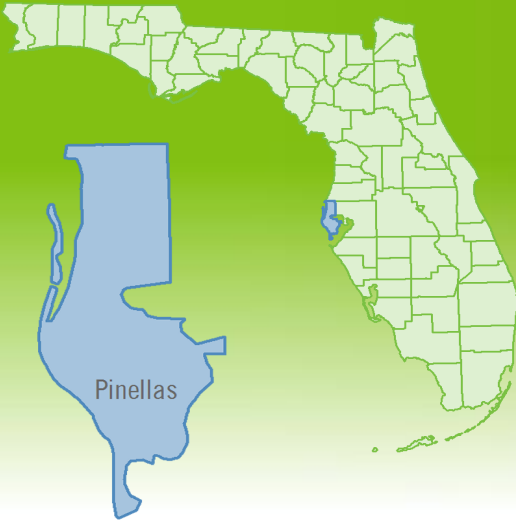
Current Listing Price	Inventory	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	152	-6.2%
\$1,250,000 - \$1,499,999	157	14.6%
\$1,500,000 - \$1,999,999	184	9.5%
\$2,000,000 - \$2,999,999	153	15.9%
\$3,000,000 - \$4,999,999	94	3.3%
\$5,000,000 - \$9,999,999	52	8.3%
\$10,000,000 or more	11	22.2%



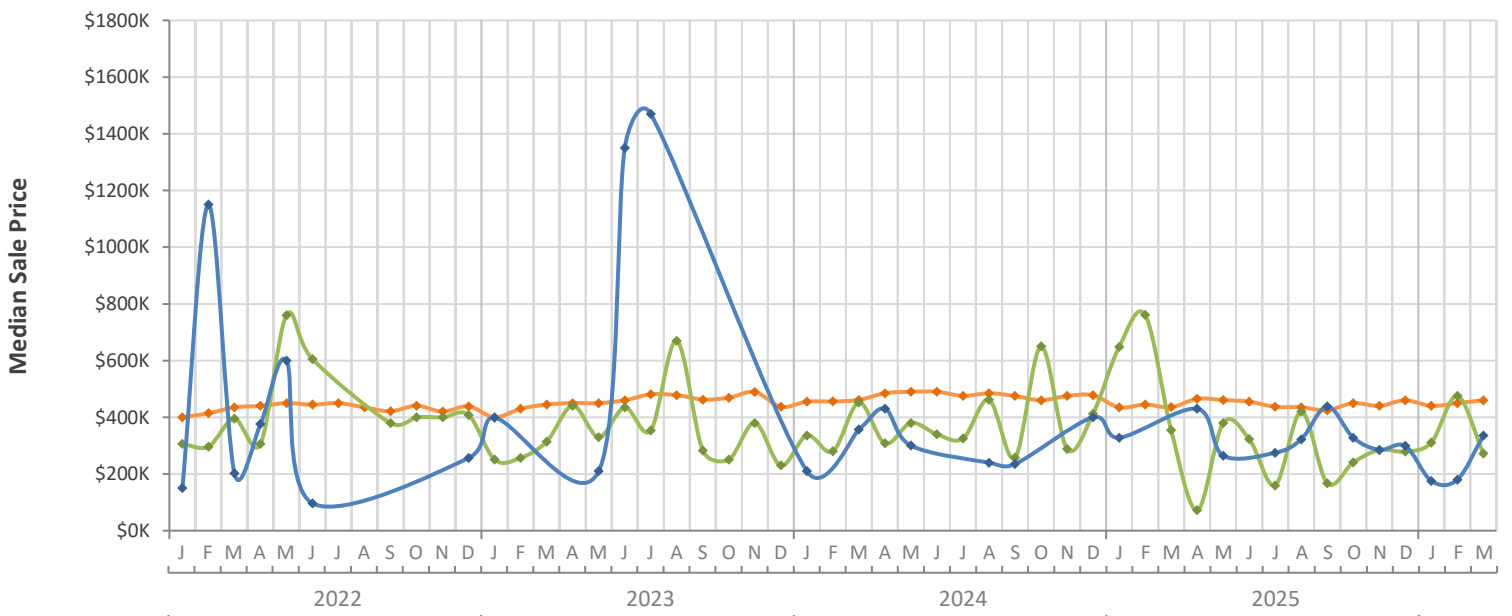
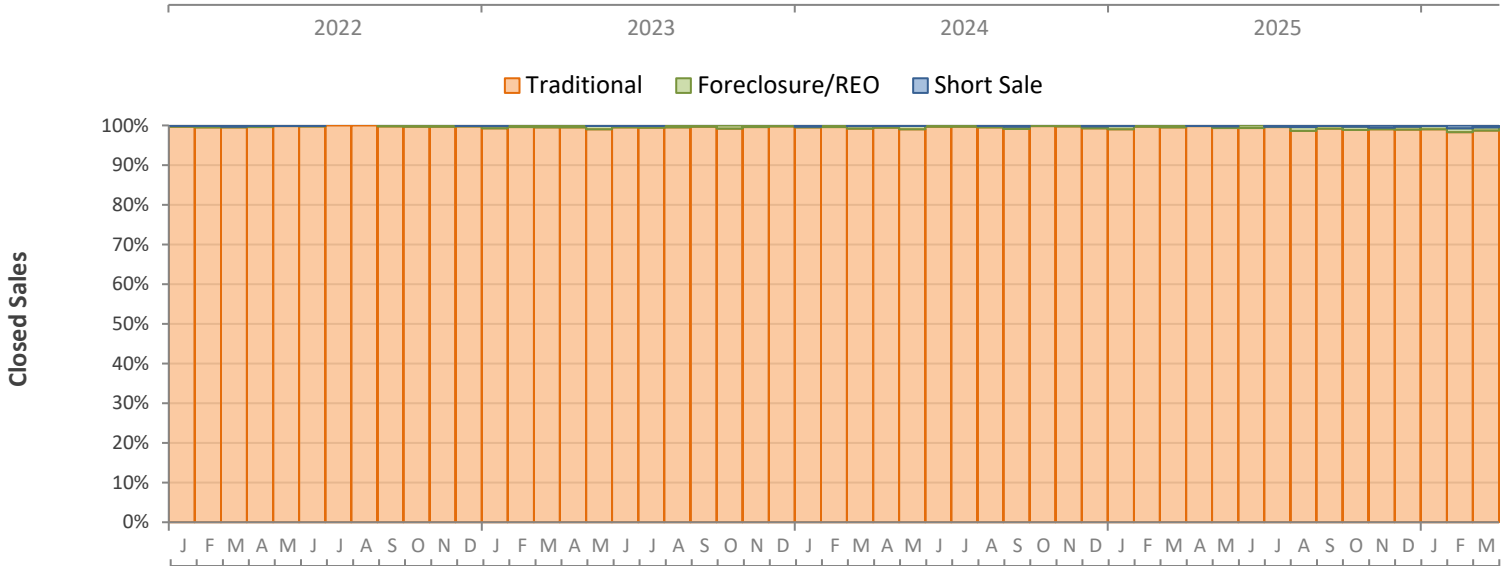
Monthly Distressed Market - March 2026

Single-Family Homes

Pinellas County



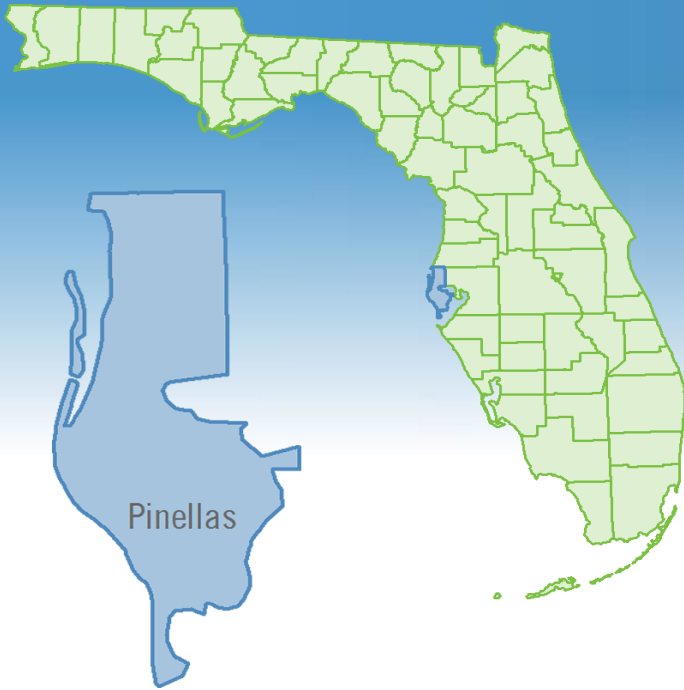
		March 2026	March 2025	Percent Change Year-over-Year
Traditional	Closed Sales	961	994	-3.3%
	Median Sale Price	\$460,000	\$435,500	5.6%
Foreclosure/REO	Closed Sales	8	5	60.0%
	Median Sale Price	\$272,121	\$355,000	-23.3%
Short Sale	Closed Sales	5	0	N/A
	Median Sale Price	\$335,000	(No Sales)	N/A



Monthly Market Detail - March 2026

Townhouses and Condos

Pinellas County



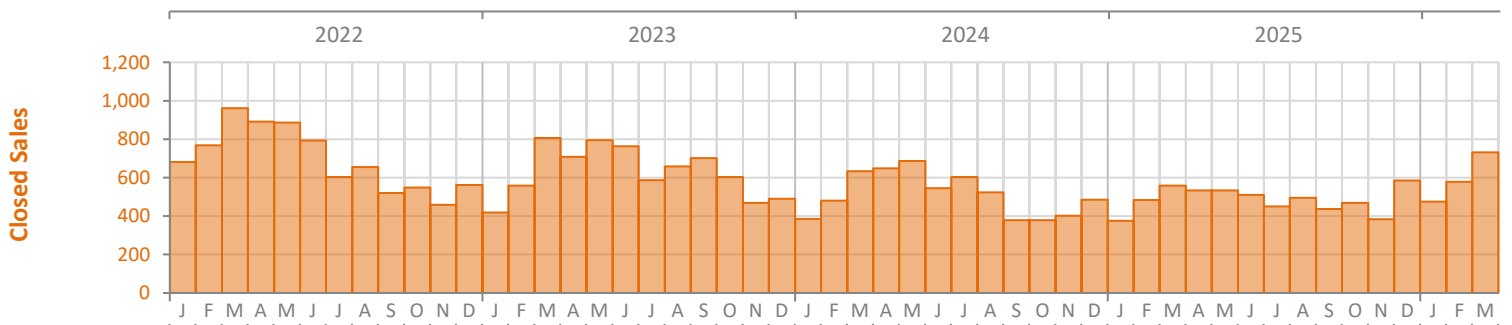
Summary Statistics	March 2026	March 2025	Percent Change Year-over-Year
Closed Sales	731	558	31.0%
Paid in Cash	404	322	25.5%
Median Sale Price	\$295,000	\$275,000	7.3%
Average Sale Price	\$596,530	\$397,677	50.0%
Dollar Volume	\$436.1 Million	\$221.9 Million	96.5%
Median Percent of Original List Price Received	92.8%	93.4%	-0.6%
Median Time to Contract	58 Days	56 Days	3.6%
Median Time to Sale	95 Days	95 Days	0.0%
New Pending Sales	773	627	23.3%
New Listings	1,030	1,059	-2.7%
Pending Inventory	800	725	10.3%
Inventory (Active Listings)	4,163	4,113	1.2%
Months Supply of Inventory	8.1	8.1	0.0%

Closed Sales

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

Month	Closed Sales	Percent Change Year-over-Year
Year-to-Date	1,786	26.1%
March 2026	731	31.0%
February 2026	579	19.9%
January 2026	476	26.9%
December 2025	585	20.4%
November 2025	384	-4.5%
October 2025	468	23.5%
September 2025	437	15.6%
August 2025	495	-5.5%
July 2025	451	-25.2%
June 2025	511	-6.2%
May 2025	533	-22.3%
April 2025	534	-17.6%
March 2025	558	-11.8%



Monthly Market Detail - March 2026

Townhouses and Condos

Pinellas County

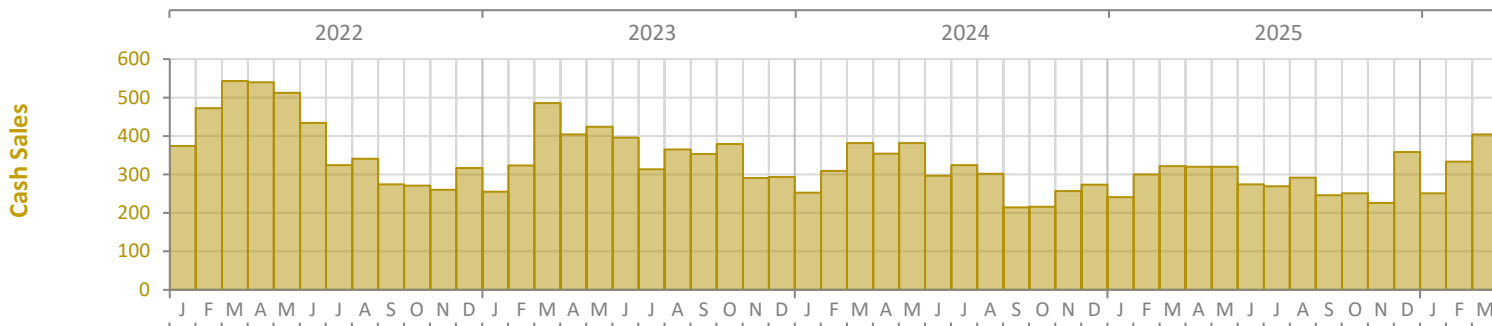


Cash Sales

The number of Closed Sales during the month in which buyers exclusively paid in cash

Economists' note: Cash Sales can be a useful indicator of the extent to which investors are participating in the market. Why? Investors are far more likely to have the funds to purchase a home available up front, whereas the typical homebuyer requires a mortgage or some other form of financing. There are, of course, many possible exceptions, so this statistic should be interpreted with care.

Month	Cash Sales	Percent Change Year-over-Year
Year-to-Date	988	14.5%
March 2026	404	25.5%
February 2026	333	11.0%
January 2026	251	4.1%
December 2025	358	31.1%
November 2025	226	-12.1%
October 2025	251	16.2%
September 2025	246	15.0%
August 2025	292	-3.3%
July 2025	269	-17.0%
June 2025	274	-7.7%
May 2025	320	-16.2%
April 2025	320	-9.6%
March 2025	322	-15.7%

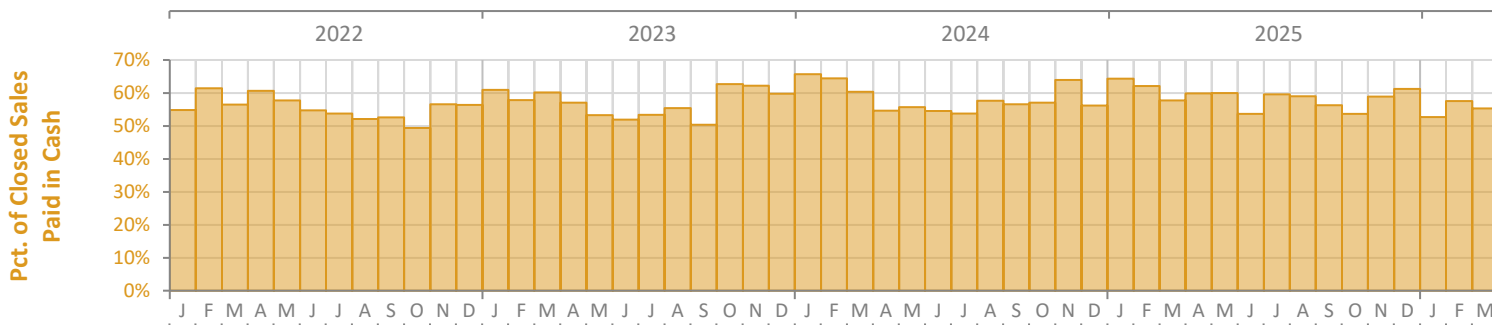


Cash Sales as a Percentage of Closed Sales

The percentage of Closed Sales during the month which were Cash Sales

Economists' note: This statistic is simply another way of viewing Cash Sales. The remaining percentages of Closed Sales (i.e. those not paid fully in cash) each month involved some sort of financing, such as mortgages, owner/seller financing, assumed loans, etc.

Month	Percent of Closed Sales Paid in Cash	Percent Change Year-over-Year
Year-to-Date	55.3%	-9.2%
March 2026	55.3%	-4.2%
February 2026	57.5%	-7.4%
January 2026	52.7%	-18.0%
December 2025	61.2%	8.9%
November 2025	58.9%	-7.8%
October 2025	53.6%	-6.0%
September 2025	56.3%	-0.5%
August 2025	59.0%	2.4%
July 2025	59.6%	11.0%
June 2025	53.6%	-1.7%
May 2025	60.0%	7.7%
April 2025	59.9%	9.7%
March 2025	57.7%	-4.3%



Monthly Market Detail - March 2026

Townhouses and Condos

Pinellas County

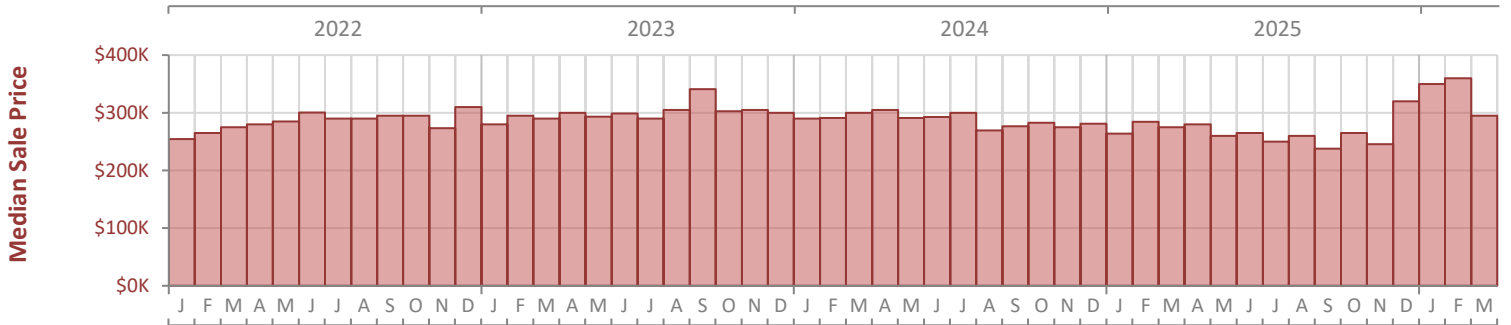


Median Sale Price

The median sale price reported for the month (i.e. 50% of sales were above and 50% of sales were below)

Economists' note: Median Sale Price is our preferred summary statistic for price activity because, unlike Average Sale Price, Median Sale Price is not sensitive to high sale prices for small numbers of homes that may not be characteristic of the market area. Keep in mind that median price trends over time are not always solely caused by changes in the general value of local real estate. Median sale price only reflects the values of the homes that *sold* each month, and the mix of the types of homes that sell can change over time.

Month	Median Sale Price	Percent Change Year-over-Year
Year-to-Date	\$332,500	20.9%
March 2026	\$295,000	7.3%
February 2026	\$360,000	26.5%
January 2026	\$350,000	32.6%
December 2025	\$320,000	13.8%
November 2025	\$245,500	-10.7%
October 2025	\$265,000	-6.2%
September 2025	\$238,000	-13.9%
August 2025	\$260,000	-3.5%
July 2025	\$250,000	-16.7%
June 2025	\$265,000	-9.4%
May 2025	\$260,000	-10.6%
April 2025	\$280,000	-8.2%
March 2025	\$275,000	-8.3%

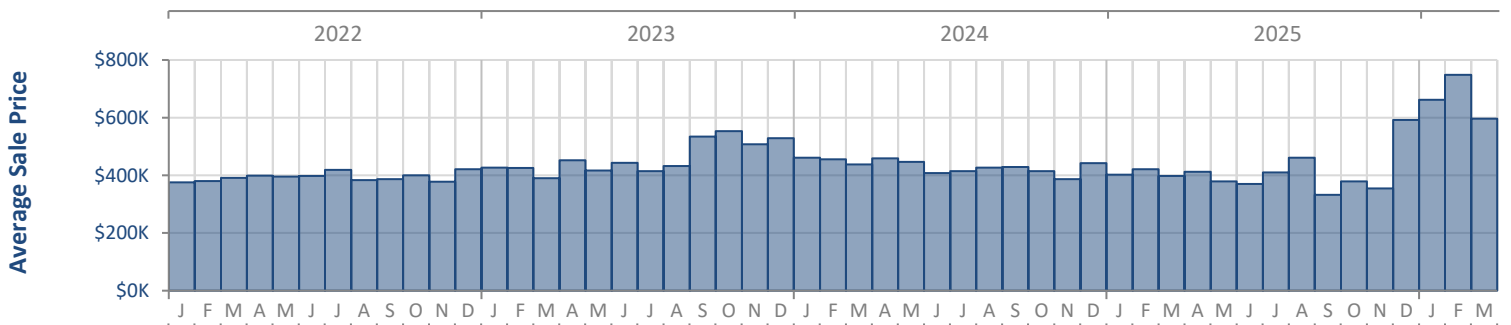


Average Sale Price

The average sale price reported for the month (i.e. total sales in dollars divided by the number of sales)

Economists' note: Usually, we prefer Median Sale Price over Average Sale Price as a summary statistic for home prices. However, Average Sale Price does have its uses—particularly when it is analyzed alongside the Median Sale Price. For one, the relative difference between the two statistics can provide some insight into the market for higher-end homes in an area.

Month	Average Sale Price	Percent Change Year-over-Year
Year-to-Date	\$663,171	63.1%
March 2026	\$596,530	50.0%
February 2026	\$748,323	77.8%
January 2026	\$661,936	64.7%
December 2025	\$592,238	34.1%
November 2025	\$354,426	-8.2%
October 2025	\$379,084	-8.5%
September 2025	\$332,753	-22.5%
August 2025	\$460,894	8.0%
July 2025	\$410,186	-0.9%
June 2025	\$370,515	-9.2%
May 2025	\$378,499	-15.3%
April 2025	\$412,522	-10.1%
March 2025	\$397,677	-9.2%

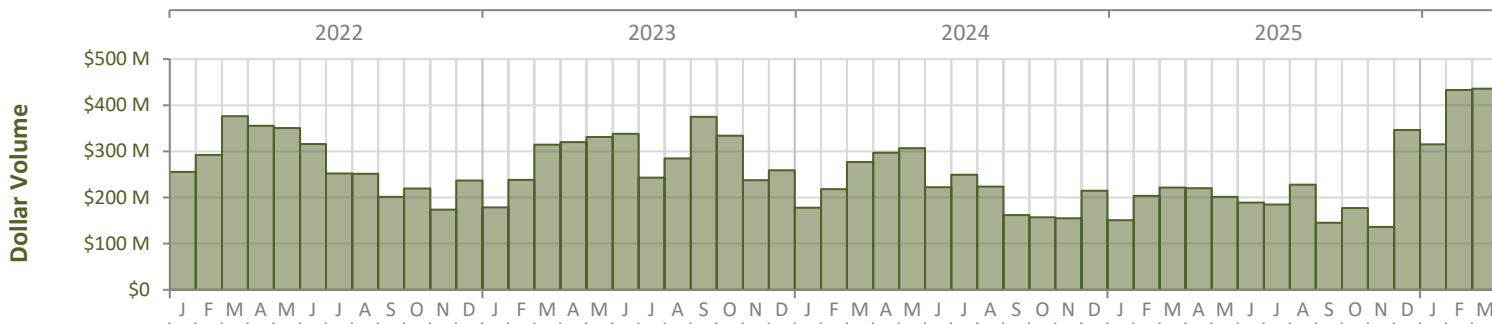


Dollar Volume

The sum of the sale prices for all sales which closed during the month

Economists' note: Dollar Volume is simply the sum of all sale prices in a given time period, and can quickly be calculated by multiplying Closed Sales by Average Sale Price. It is a strong indicator of the health of the real estate industry in a market, and is of particular interest to real estate professionals, investors, analysts, and government agencies. Potential home sellers and home buyers, on the other hand, will likely be better served by paying attention to trends in the two components of Dollar Volume (i.e. sales and prices) individually.

Month	Dollar Volume	Percent Change Year-over-Year
Year-to-Date	\$1.2 Billion	105.7%
March 2026	\$436.1 Million	96.5%
February 2026	\$433.3 Million	113.1%
January 2026	\$315.1 Million	109.1%
December 2025	\$346.5 Million	61.4%
November 2025	\$136.1 Million	-12.4%
October 2025	\$177.4 Million	13.0%
September 2025	\$145.4 Million	-10.4%
August 2025	\$228.1 Million	2.0%
July 2025	\$185.0 Million	-25.9%
June 2025	\$189.3 Million	-14.9%
May 2025	\$201.7 Million	-34.2%
April 2025	\$220.3 Million	-25.9%
March 2025	\$221.9 Million	-20.0%

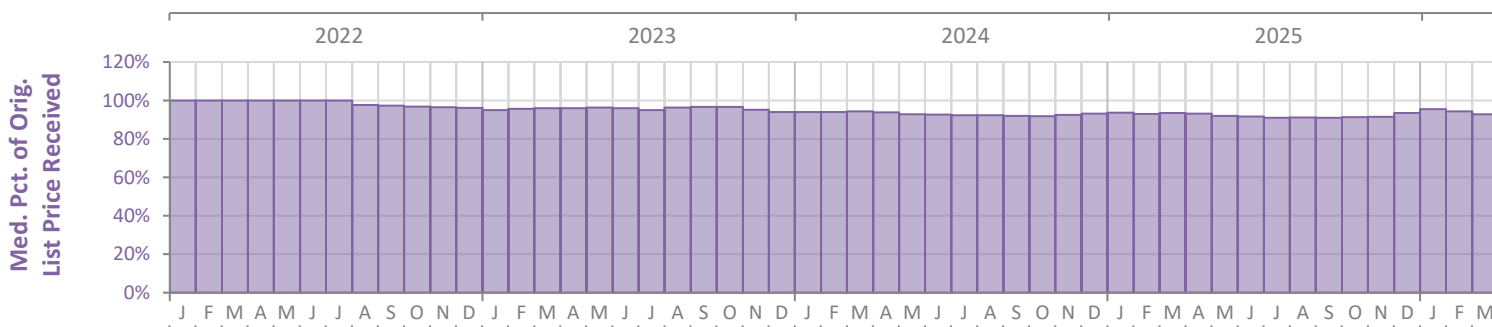


Median Percent of Original List Price Received

The median of the sale price (as a percentage of the original list price) across all properties selling during the month

Economists' note: The Median Percent of Original List Price Received is useful as an indicator of market recovery, since it typically rises as buyers realize that the market may be moving away from them and they need to match the selling price (or better it) in order to get a contract on the house. This is usually the last measure to indicate a market has shifted from down to up, so it is what we would call a *lagging* indicator.

Month	Med. Pct. of Orig. List Price Received	Percent Change Year-over-Year
Year-to-Date	94.1%	0.9%
March 2026	92.8%	-0.6%
February 2026	94.3%	1.5%
January 2026	95.4%	1.9%
December 2025	93.5%	0.4%
November 2025	91.5%	-1.0%
October 2025	91.3%	-0.5%
September 2025	91.0%	-1.1%
August 2025	91.2%	-1.2%
July 2025	90.9%	-1.5%
June 2025	91.6%	-1.1%
May 2025	91.9%	-1.0%
April 2025	93.1%	-0.7%
March 2025	93.4%	-1.0%

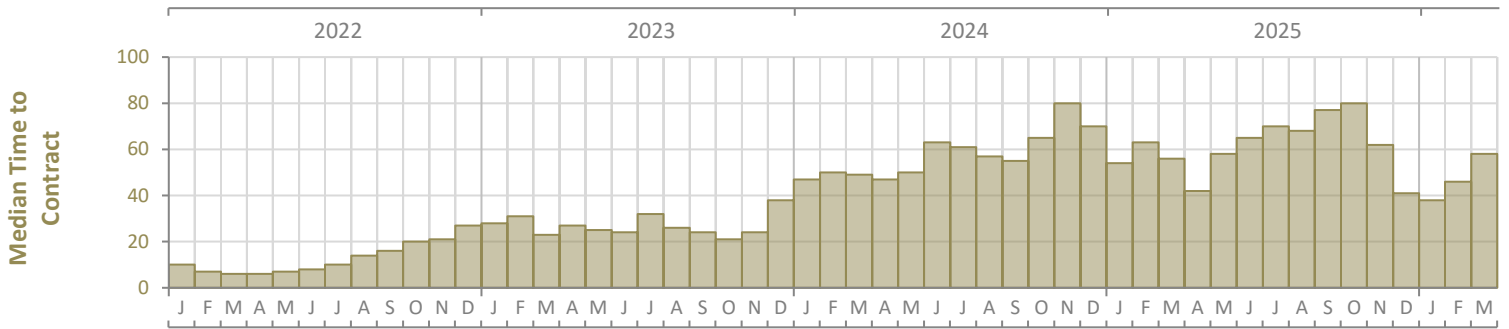


Median Time to Contract

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

Month	Median Time to Contract	Percent Change Year-over-Year
Year-to-Date	51 Days	-16.4%
March 2026	58 Days	3.6%
February 2026	46 Days	-27.0%
January 2026	38 Days	-29.6%
December 2025	41 Days	-41.4%
November 2025	62 Days	-22.5%
October 2025	80 Days	23.1%
September 2025	77 Days	40.0%
August 2025	68 Days	19.3%
July 2025	70 Days	14.8%
June 2025	65 Days	3.2%
May 2025	58 Days	16.0%
April 2025	42 Days	-10.6%
March 2025	56 Days	14.3%

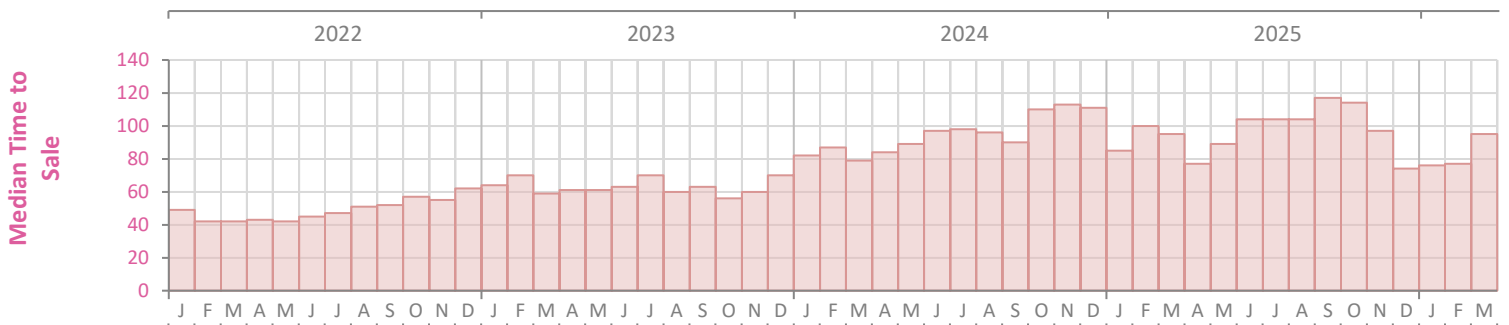


Median Time to Sale

The median number of days between the listing date and closing date for all Closed Sales during the month

Economists' note: Time to Sale is a measure of the length of the home selling process, calculated as the number of days between the initial listing of a property and the closing of the sale. *Median Time to Sale* is the amount of time the "middle" property selling this month was on the market. That is, 50% of homes selling this month took *less* time to sell, and 50% of homes took *more* time to sell. Median Time to Sale gives a more accurate picture than Average Time to Sale, which can be skewed upward by small numbers of properties taking an abnormally long time to sell.

Month	Median Time to Sale	Percent Change Year-over-Year
Year-to-Date	85 Days	-14.1%
March 2026	95 Days	0.0%
February 2026	77 Days	-23.0%
January 2026	76 Days	-10.6%
December 2025	74 Days	-33.3%
November 2025	97 Days	-14.2%
October 2025	114 Days	3.6%
September 2025	117 Days	30.0%
August 2025	104 Days	8.3%
July 2025	104 Days	6.1%
June 2025	104 Days	7.2%
May 2025	89 Days	0.0%
April 2025	77 Days	-8.3%
March 2025	95 Days	20.3%

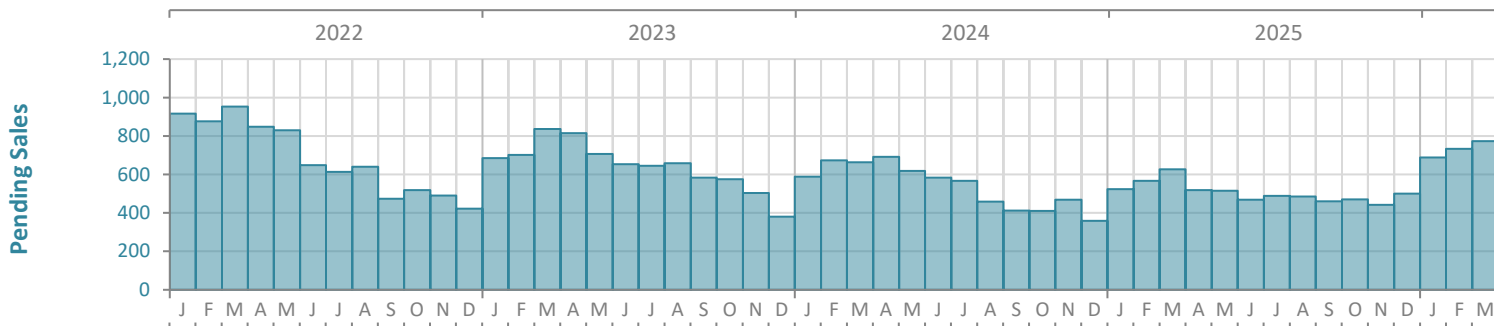


New Pending Sales

The number of listed properties that went under contract during the month

Economists' note: Because of the typical length of time it takes for a sale to close, economists consider Pending Sales to be a decent indicator of potential future Closed Sales. It is important to bear in mind, however, that not all Pending Sales will be closed successfully. So, the effectiveness of Pending Sales as a future indicator of Closed Sales is susceptible to changes in market conditions such as the availability of financing for homebuyers and the inventory of distressed properties for sale.

Month	New Pending Sales	Percent Change Year-over-Year
Year-to-Date	2,196	27.9%
March 2026	773	23.3%
February 2026	734	29.7%
January 2026	689	31.5%
December 2025	501	39.9%
November 2025	442	-5.8%
October 2025	470	14.6%
September 2025	460	11.7%
August 2025	485	5.7%
July 2025	489	-13.6%
June 2025	468	-19.7%
May 2025	516	-16.5%
April 2025	518	-25.1%
March 2025	627	-5.6%

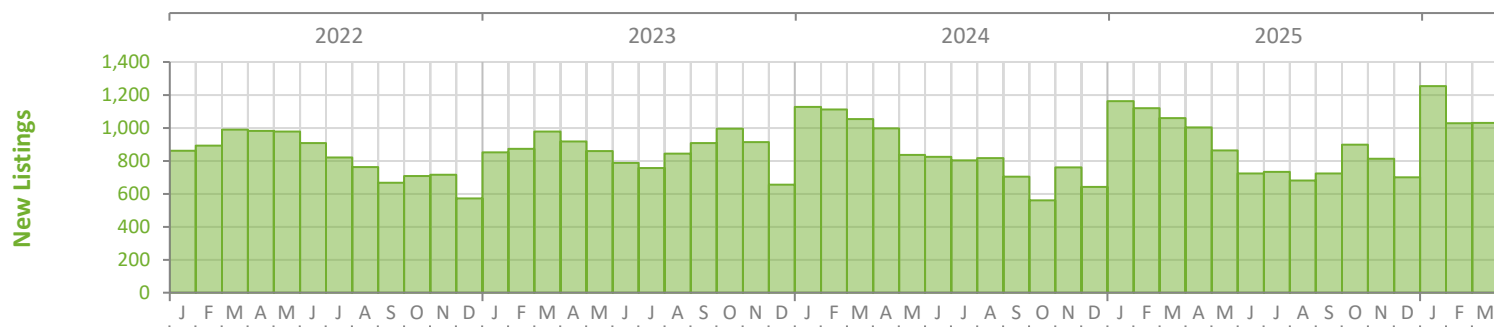


New Listings

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

Month	New Listings	Percent Change Year-over-Year
Year-to-Date	3,312	-0.9%
March 2026	1,030	-2.7%
February 2026	1,028	-8.1%
January 2026	1,254	7.8%
December 2025	700	9.0%
November 2025	813	7.0%
October 2025	899	60.5%
September 2025	724	2.8%
August 2025	680	-16.8%
July 2025	734	-8.7%
June 2025	724	-12.2%
May 2025	863	3.2%
April 2025	1,004	0.6%
March 2025	1,059	0.5%



Monthly Market Detail - March 2026

Townhouses and Condos

Pinellas County



Inventory (Active Listings)

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

Month	Inventory	Percent Change Year-over-Year
YTD (Monthly Avg)	4,140	6.2%
March 2026	4,163	1.2%
February 2026	4,161	5.3%
January 2026	4,096	12.7%
December 2025	3,778	18.7%
November 2025	3,942	23.7%
October 2025	3,834	23.2%
September 2025	3,716	8.2%
August 2025	3,743	5.0%
July 2025	3,964	13.7%
June 2025	4,148	16.4%
May 2025	4,273	19.6%
April 2025	4,283	17.9%
March 2025	4,113	15.5%

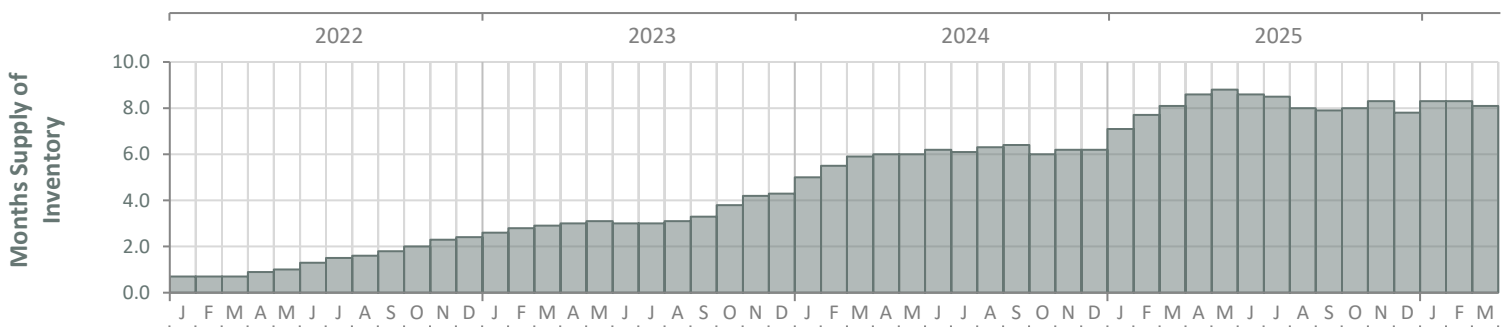


Months Supply of Inventory

An estimate of the number of months it will take to deplete the current Inventory given recent sales rates

Economists' note: MSI is a useful indicator of market conditions. The benchmark for a balanced market (favoring neither buyer nor seller) is 5.5 months of inventory. Anything higher is traditionally a buyers' market, and anything lower is a sellers' market. There is no single accepted way of calculating MSI. A common method is to divide current Inventory by the most recent month's Closed Sales count, but this count is a usually poor predictor of future Closed Sales due to seasonal cycles. To eliminate seasonal effects, we use the 12-month average of monthly Closed Sales instead.

Month	Months Supply	Percent Change Year-over-Year
YTD (Monthly Avg)	8.2	7.9%
March 2026	8.1	0.0%
February 2026	8.3	7.8%
January 2026	8.3	16.9%
December 2025	7.8	25.8%
November 2025	8.3	33.9%
October 2025	8.0	33.3%
September 2025	7.9	23.4%
August 2025	8.0	27.0%
July 2025	8.5	39.3%
June 2025	8.6	38.7%
May 2025	8.8	46.7%
April 2025	8.6	43.3%
March 2025	8.1	37.3%

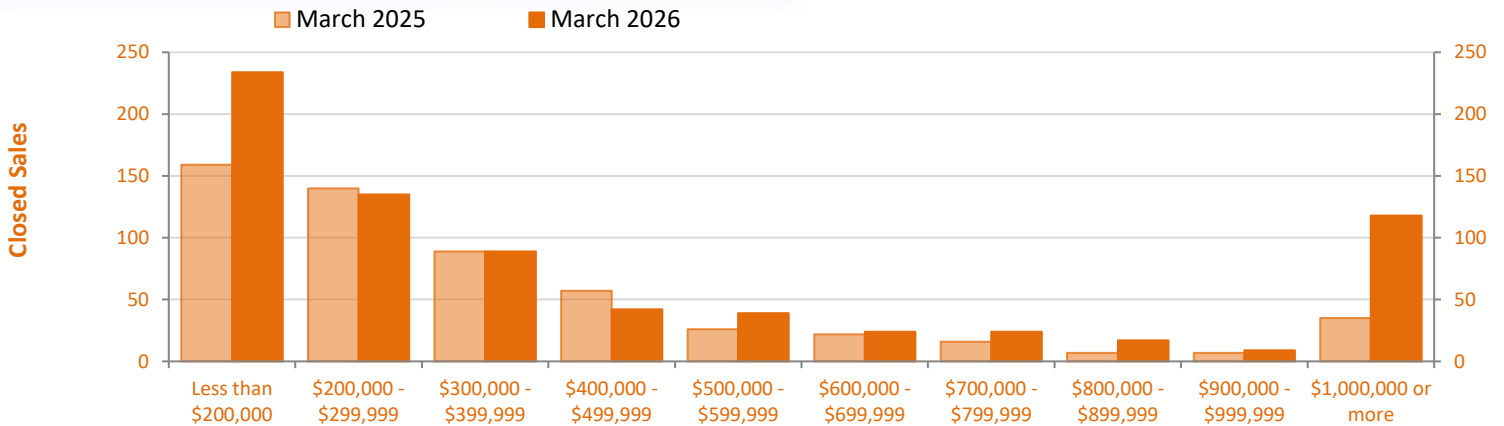


Closed Sales by Sale Price

The number of sales transactions which closed during the month

Economists' note: Closed Sales are one of the simplest—yet most important—indicators for the residential real estate market. When comparing Closed Sales across markets of different sizes, we recommend comparing the percent changes in sales rather than the number of sales. Closed Sales (and many other market metrics) are affected by seasonal cycles, so actual trends are more accurately represented by year-over-year changes (i.e. comparing a month's sales to the amount of sales in the same month in the previous year), rather than changes from one month to the next.

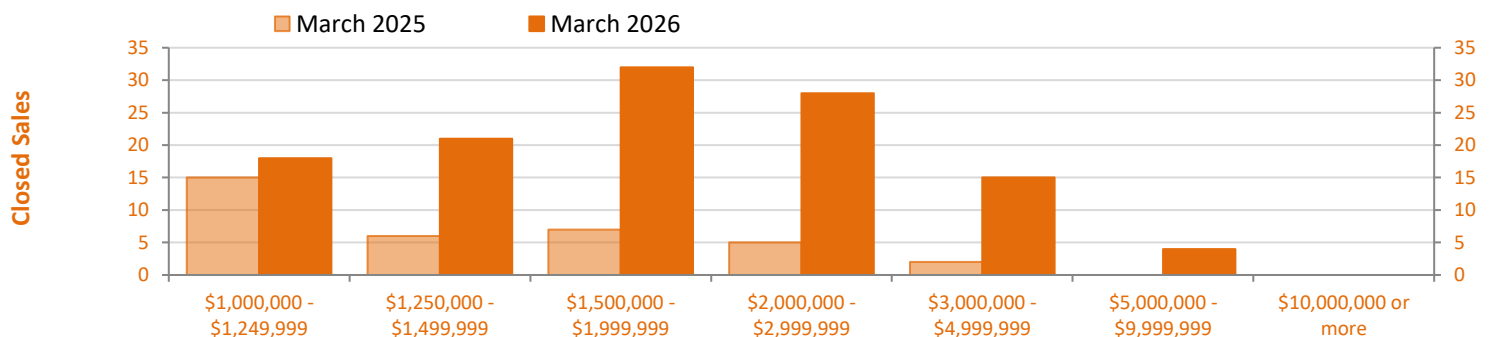
Sale Price	Closed Sales	Percent Change Year-over-Year
Less than \$200,000	234	47.2%
\$200,000 - \$299,999	135	-3.6%
\$300,000 - \$399,999	89	0.0%
\$400,000 - \$499,999	42	-26.3%
\$500,000 - \$599,999	39	50.0%
\$600,000 - \$699,999	24	9.1%
\$700,000 - \$799,999	24	50.0%
\$800,000 - \$899,999	17	142.9%
\$900,000 - \$999,999	9	28.6%
\$1,000,000 or more	118	237.1%



Million Dollar Spotlight

Closed Sales by Sale Price for properties selling for \$1,000,000 or more

Sale Price	Closed Sales	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	18	20.0%
\$1,250,000 - \$1,499,999	21	250.0%
\$1,500,000 - \$1,999,999	32	357.1%
\$2,000,000 - \$2,999,999	28	460.0%
\$3,000,000 - \$4,999,999	15	650.0%
\$5,000,000 - \$9,999,999	4	N/A
\$10,000,000 or more	0	N/A

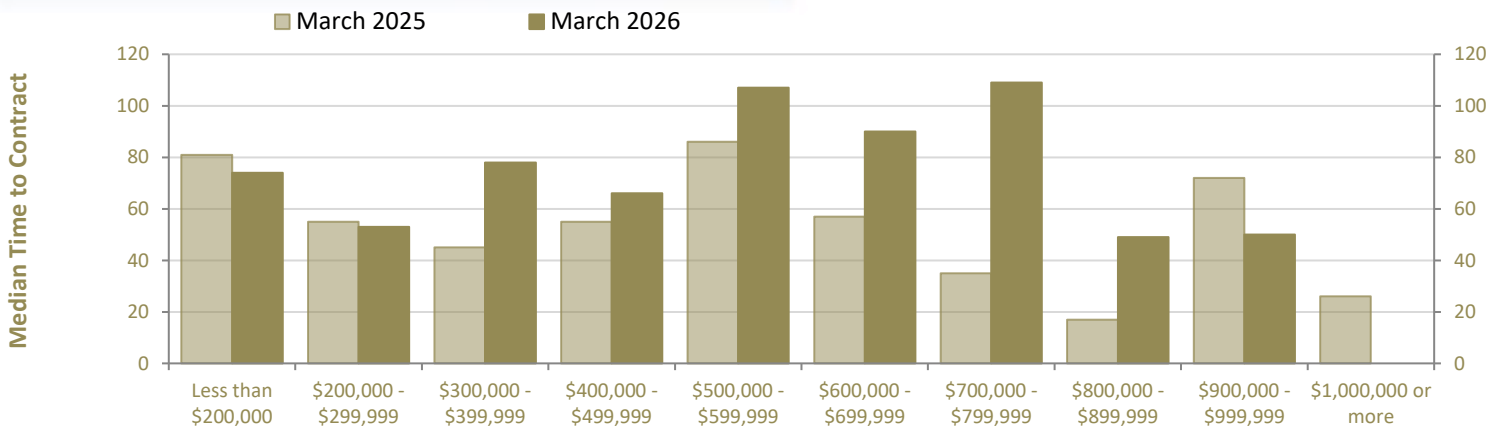


Median Time to Contract by Sale Price

The median number of days between the listing date and contract date for all Closed Sales during the month

Economists' note: Like Time to Sale, Time to Contract is a measure of the length of the home selling process calculated for sales which closed during the month. The difference is that Time to Contract measures the number of days between the initial listing of a property and the signing of the contract which eventually led to the closing of the sale. When the gap between Median Time to Contract and Median Time to Sale grows, it is usually a sign of longer closing times and/or declining numbers of cash sales.

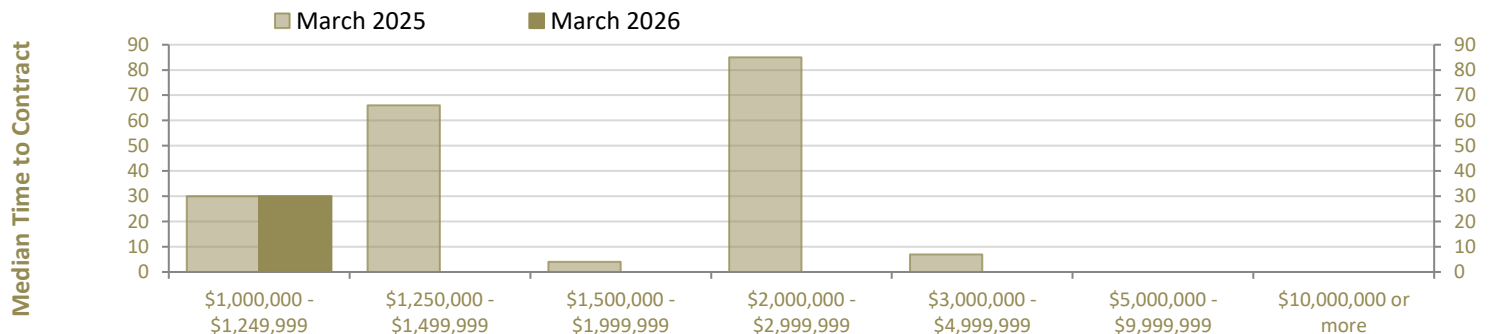
Sale Price	Median Time to Contract	Percent Change Year-over-Year
Less than \$200,000	74 Days	-8.6%
\$200,000 - \$299,999	53 Days	-3.6%
\$300,000 - \$399,999	78 Days	73.3%
\$400,000 - \$499,999	66 Days	20.0%
\$500,000 - \$599,999	107 Days	24.4%
\$600,000 - \$699,999	90 Days	57.9%
\$700,000 - \$799,999	109 Days	211.4%
\$800,000 - \$899,999	49 Days	188.2%
\$900,000 - \$999,999	50 Days	-30.6%
\$1,000,000 or more	0 Days	-100.0%



Million Dollar Spotlight

Median Time to Contract by Sale Price for properties selling for \$1,000,000 or more

Sale Price	Median Time to Contract	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	30 Days	0.0%
\$1,250,000 - \$1,499,999	0 Days	-100.0%
\$1,500,000 - \$1,999,999	0 Days	-100.0%
\$2,000,000 - \$2,999,999	0 Days	-100.0%
\$3,000,000 - \$4,999,999	0 Days	-100.0%
\$5,000,000 - \$9,999,999	0 Days	N/A
\$10,000,000 or more	(No Sales)	N/A

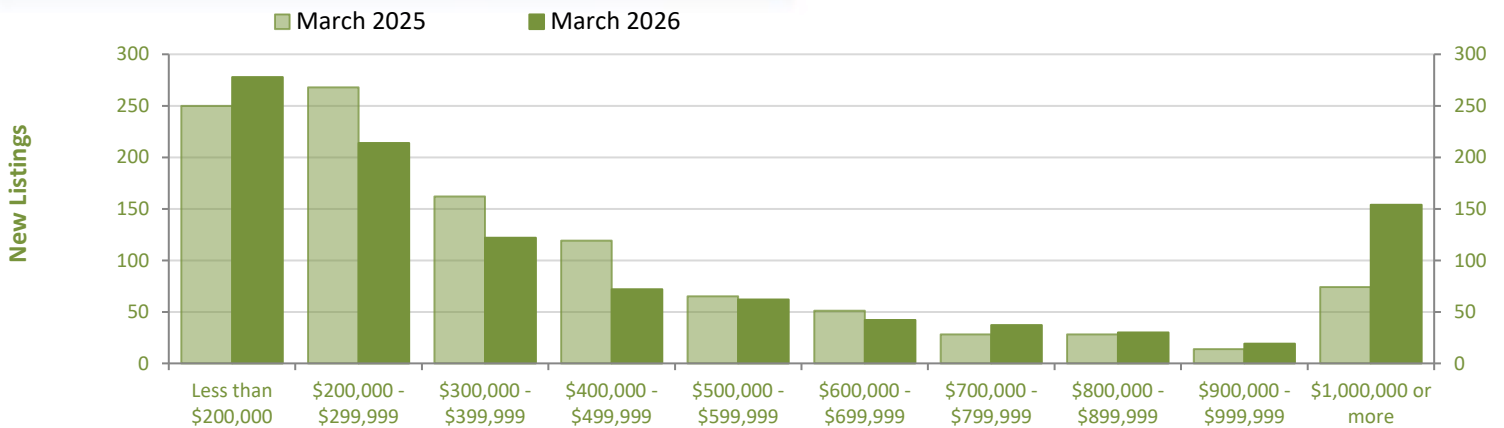


New Listings by Initial Listing Price

The number of properties put onto the market during the month

Economists' note: New Listings tend to rise in delayed response to increasing prices, so they are often seen as a lagging indicator of market health. As prices rise, potential sellers raise their estimations of value—and in the most recent cycle, rising prices have freed up many potential sellers who were previously underwater on their mortgages. Note that in our calculations, we take care to not include properties that were recently taken off the market and quickly relisted, since these are not really *new* listings.

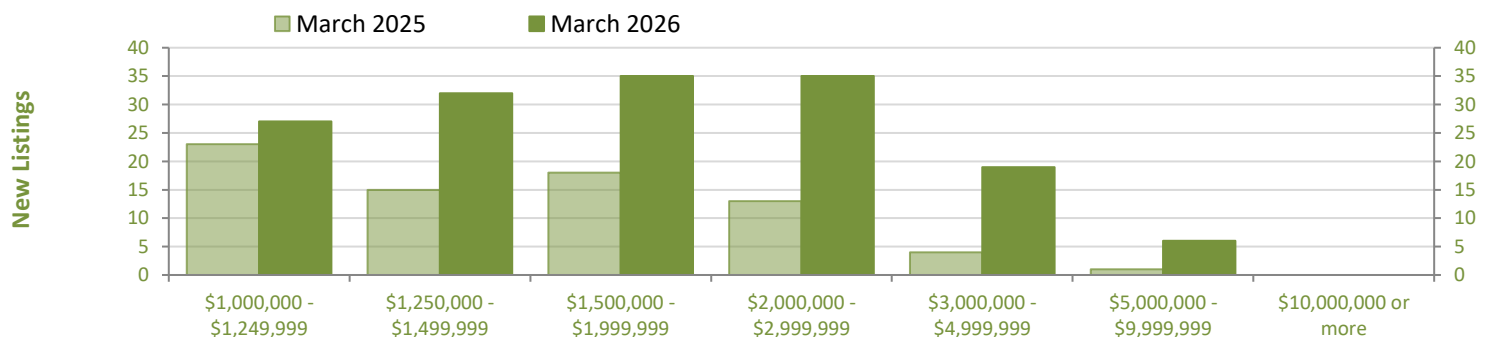
Initial Listing Price	New Listings	Percent Change Year-over-Year
Less than \$200,000	278	11.2%
\$200,000 - \$299,999	214	-20.1%
\$300,000 - \$399,999	122	-24.7%
\$400,000 - \$499,999	72	-39.5%
\$500,000 - \$599,999	62	-4.6%
\$600,000 - \$699,999	42	-17.6%
\$700,000 - \$799,999	37	32.1%
\$800,000 - \$899,999	30	7.1%
\$900,000 - \$999,999	19	35.7%
\$1,000,000 or more	154	108.1%



Million Dollar Spotlight

New Listings by Initial Listing Price for properties listed for \$1,000,000 or more

Initial Listing Price	New Listings	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	27	17.4%
\$1,250,000 - \$1,499,999	32	113.3%
\$1,500,000 - \$1,999,999	35	94.4%
\$2,000,000 - \$2,999,999	35	169.2%
\$3,000,000 - \$4,999,999	19	375.0%
\$5,000,000 - \$9,999,999	6	500.0%
\$10,000,000 or more	0	N/A

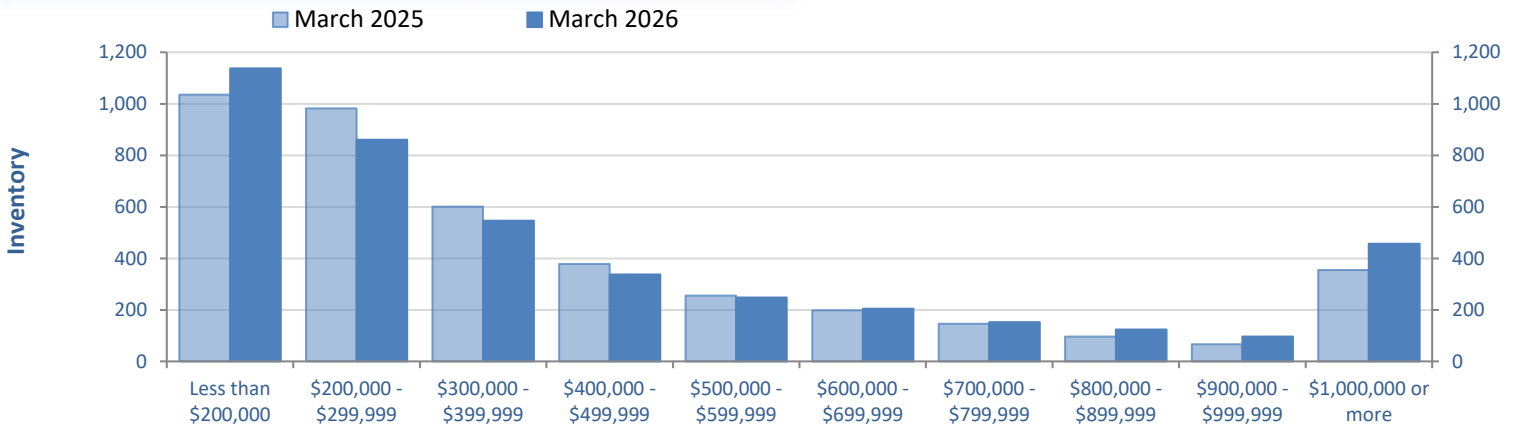


Inventory by Current Listing Price

The number of property listings active at the end of the month

Economists' note: There are a number of ways to define and calculate Inventory. Our method is to simply count the number of active listings on the last day of the month, and hold this number to compare with the same month the following year. Inventory rises when New Listings are outpacing the number of listings that go off-market (regardless of whether they actually sell). Likewise, it falls when New Listings aren't keeping up with the rate at which homes are going off-market.

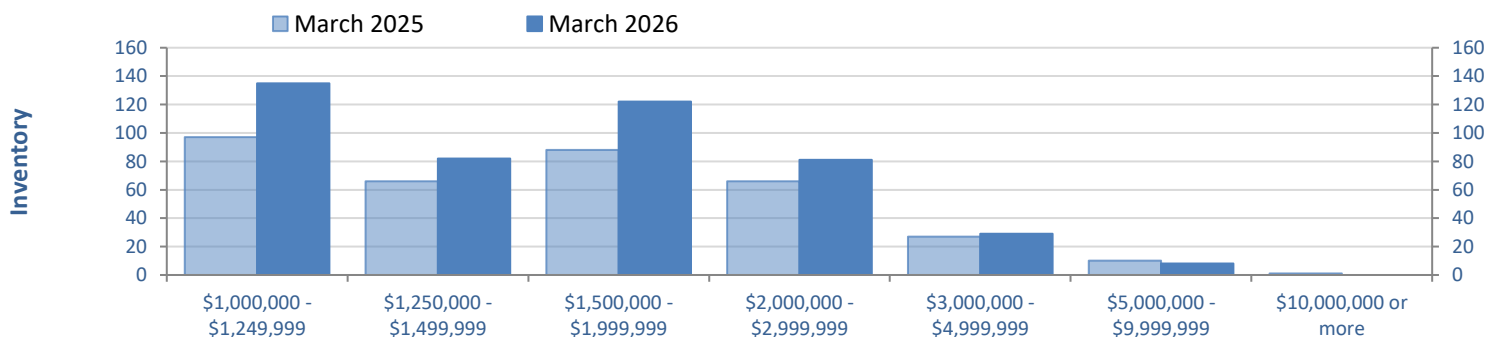
Current Listing Price	Inventory	Percent Change Year-over-Year
Less than \$200,000	1,138	10.0%
\$200,000 - \$299,999	860	-12.4%
\$300,000 - \$399,999	546	-9.2%
\$400,000 - \$499,999	337	-10.8%
\$500,000 - \$599,999	248	-2.7%
\$600,000 - \$699,999	204	3.0%
\$700,000 - \$799,999	152	4.1%
\$800,000 - \$899,999	124	29.2%
\$900,000 - \$999,999	97	44.8%
\$1,000,000 or more	457	28.7%



Million Dollar Spotlight

Inventory by Current Listing Price for properties listed for \$1,000,000 or more

Current Listing Price	Inventory	Percent Change Year-over-Year
\$1,000,000 - \$1,249,999	135	39.2%
\$1,250,000 - \$1,499,999	82	24.2%
\$1,500,000 - \$1,999,999	122	38.6%
\$2,000,000 - \$2,999,999	81	22.7%
\$3,000,000 - \$4,999,999	29	7.4%
\$5,000,000 - \$9,999,999	8	-20.0%
\$10,000,000 or more	0	-100.0%



Monthly Distressed Market - March 2026

Townhouses and Condos

Pinellas County



		March 2026	March 2025	Percent Change Year-over-Year
Traditional	Closed Sales	728	558	30.5%
	Median Sale Price	\$297,000	\$275,000	8.0%
Foreclosure/REO	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A
Short Sale	Closed Sales	3	0	N/A
	Median Sale Price	\$90,000	(No Sales)	N/A

